




# FOI, meetings with - RCI Jan 1, 2010 to Nov. 23, 2012

Friday, January 4, 2013

1:21 PM

Subject	FOI, meetings with - RCI Jan 1, 2010 to Nov. 23, 2012
From	Poon, SP JTST:EX
To	Jethani, Salima JTST:EX
Cc	Mellor, Ian JTST:EX; Seeley, Erin JTST:EX
Sent	Thursday, January 3, 2013 11:24 AM
Attachments	 Ian - RCI Jo...  20130103...  20130103...

Salima:

As discussed earlier, I attended with Ian a meeting with John Park of RCI and Adam Johnson of Earncliffe on June 27, 2012 at RCI's office. I am attaching the meeting notes page scanned from my note pad and the scanned copy of their business cards.

Thanks

SP

## Jethani, Salima JTST:EX

---

**Subject:** Ian - RCI, John Park - 604.689.0116  
**Location:** RCI - 1300 - 1030 W Georgia  
  
**Start:** Wed 2012-06-27 10:00 AM  
**End:** Wed 2012-06-27 11:00 AM  
  
**Recurrence:** (none)  
  
**Organizer:** Poon, SP JTST:EX



RCI Capital Group Inc.

27/6/12

**John Park**  
CEO & President

Dir: 604.689.0116  
E-mail: [jpark@rcicapitalgroup.com](mailto:jpark@rcicapitalgroup.com)

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Vancouver, B.C.  
Canada V6E 2Y3  
Tel: 604.689.0881  
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1800 McGill College Avenue, Suite 2110  
Montréal, Québec,  
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Fax: 514.842.5666  
[www.rcican.com](http://www.rcican.com)

  
**Earnscliffe**  
Strategy Group

Adam Johnson  
Principal

27/6/12

[adam@earnsccliffe.ca](mailto:adam@earnsccliffe.ca)  
1111 West Georgia Street  
Suite 1808  
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T 604-678-2803  
C 604-787-0964  
F 604-678-2804  
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27/6/12

Date

RCT - John Park

Adam - Gonschiff, Gov't relationship

Kinney/Yaps - meeting

# RE: I'll meet you at RCI

Friday, January 4, 2013

1:21 PM

Subject	RE: I'll meet you at RCI
From	Poon, SP JTI:EX
To	Mellor, Ian JTI:EX
Sent	Wednesday, June 27, 2012 9:07 AM

Will do

SP

-----Original Message-----

From: Mellor, Ian JTI:EX

Sent: Wednesday, June 27, 2012 7:42 AM

To: Poon, SP JTI:EX

Subject: I'll meet you at RCI

Ian

## RE: RCI Capital - John Park (604.689.0116)

Friday, January 4, 2013

1:21 PM

Subject	RE: RCI Capital - John Park (604.689.0116)
From	Poon, SP JTI:EX
To	Mellor, Ian JTI:EX
Sent	Friday, June 22, 2012 3:22 PM

Yes, I'll join you for the meeting.

SP

---

From: Mellor, Ian JTI:EX  
Sent: Friday, June 22, 2012 2:40 PM  
To: Poon, SP JTI:EX  
Subject: FW: RCI Capital - John Park (604.689.0116)

<< Message: RCI Capital - John Park (604.689.0116) >>



SP: Can you join me for this meeting?

Ian

Ian Mellor  
Executive Director  
Economic Immigration Programs  
Ministry of Jobs, Tourism and Innovation  
Government of British Columbia  
Phone: 604.775.2183

FW: MATERIALS for MPB /MJY meeting w/ RCI Capital Inc., June 5  
@ 10am-10:30am, JTI Vancouver office - 730 999 Canada Place

Friday, January 4, 2013  
1:21 PM

Subject	FW: MATERIALS for MPB /MJY meeting w/ RCI Capital Inc., June 5 @ 10am-10:30am, JTI Vancouver office - 730 999 Canada Place
From	Kwan, Shirley JTI:EX
To	Mellor, Ian JTI:EX; Tessier, Todd JTI:EX
Cc	Smollett, Debbie JTI:EX; Morgan, Melissa JTI:EX
Sent	Monday, June 4, 2012 4:59 PM
Attachments	 67276 BN RCI Capital...  67276 BN RCI Capital...

Hi Ian and Todd,

Attached materials for your reference. Thank you again for attending this meeting.

Shirley

**From:** Kwan, Shirley JTI:EX  
**Sent:** Monday, June 4, 2012 4:57 PM  
**To:** Britton, Sarah JTI:EX; Fleites Toris, Angela JTI:EX  
**Cc:** Fekete, Renee JTI:EX; Yelovatz, Maureen JTI:EX; Parhar, TJ S JTI:EX; Stickney, Matthew JTI:EX; Ehl, Cameron JTI:EX; Lee, Mike JTI:EX  
**Subject:** MATERIALS for MPB /MJY meeting w/ RCI Capital Inc., June 5 @ 10am-10:30am, JTI Vancouver office - 730 999 Canada Place  
**Importance:** High

Hi Sarah and Angela,

Please find attached materials for MPB/MJY meeting with RCI Capital Inc. on June 5 @ 10am-10:30am, JTI Vancouver office – 730 999 Canada Place. Ian Mellor (Executive Director – Labour Market and Immigration Division) and Todd Tessier (Executive Director – Competiveness and Innovation Division) will be attending this meeting.

Thank you!

Shirley

Shirley Kwan  
A/Document Coordinator  
Deputy Minister's Office  
Ministry of Jobs, Tourism and Innovation

250 952-6389



Ministry of Jobs, Tourism and Innovation  
**MEETING NOTE**

Cliff #: 67276

**Date:** June 4, 2012

**Title:** Proposal by RCI Capital Inc to increase immigrant investment to BC.

**Issue:** Meeting with RCI Capital to discuss their submission to the BC Immigration Task Force.

**Background:** RCI Capital Inc (RCI) submitted a brief to the BC Immigration Task Force (ITF) on ways to increase the flow of immigrant capital to BC through Canada's Immigrant Investor Program (IIP) and the Provincial Nominee Program (PNP). Their focus is increasing capital available for business succession opportunities involving small and medium size enterprises (SMEs).

RCI point out that while BC currently settles 50 percent of Canada's immigrant investors, it receives only 7 percent of the total capital raised through the federal and Quebec immigrant IIPs. They also note that none of the funds that BC receives through its participation in the federal IIP are made available to support business succession for SMEs, and that federal regulations restricting investment pooling under the PNP limit the effectiveness of that program in supporting business succession.

RCI's recommendations are discussed below.

**Discussion:**

s13

.../2

s13

Contact: Ian Mellor  
Telephone: 604 775-2183

Approvals				
Dir:	ED:	ADM:	DM:	MIN:


Pages 12 through 14 redacted for the following reasons:

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s13

**FW: FOR APPROVAL FW: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place**

Friday, January 4, 2013  
1:21 PM

Subject	<b>FW: FOR APPROVAL FW: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place</b>
From	Smollett, Debbie JTI:EX
To	Mellor, Ian JTI:EX
Cc	Whitford, Kelly M JTI:EX
Sent	Monday, June 4, 2012 12:51 PM
Attachment s	 Minister Informatio...

Hi Ian, this meeting isn't showing on your calendar, just wanted to confirm that you are going to be there. Thanks!

---

From: Smollett, Debbie JTI:EX  
Sent: Monday, June 4, 2012 12:51 PM  
To: Kwan, Shirley JTI:EX  
Cc: Whitford, Kelly M JTI:EX  
Subject: FW: FOR APPROVAL FW: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place  
Importance: High

Hi Shirley, the attached document has been signed off by the exec director. Shannon is in transit and will not have an opportunity to review until this evening. I wanted to get this to you for tomorrow's meeting, so you know it is in the works! I don't expect we'll see any edits but will let you know as soon as I hear from Shannon.

Also, confirming that Ian Mellor will be in attendance to support the Ministers.

---

From: Smollett, Debbie JTI:EX  
Sent: Monday, June 4, 2012 11:05 AM  
To: Baskerville, Shannon JTI:EX  
Subject: FOR APPROVAL FW: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place  
Importance: High

Hi Shannon, hope your travels are going well. The attached note is due to the DMO today, to support the Minister's meeting with this group tomorrow. Note is attached for your review and sign off. Todd T's branch is also doing a note to support the discussion on the IIF.

---

From: Mellor, Ian JTI:EX  
Sent: Monday, June 4, 2012 10:53 AM  
To: Smollett, Debbie JTI:EX  
Subject: RE: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place  
Importance: High

Here's the draft BN for Shannon's review

Ian

Ian Mellor  
Executive Director  
Economic Immigration Programs  
Ministry of Jobs, Tourism and Innovation  
Government of British Columbia  
Phone: 604.775.2183

---

From: Smollett, Debbie JTI:EX  
Sent: Monday, June 4, 2012 10:15 AM  
To: Mellor, Ian JTI:EX  
Subject: FW: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

FYI...we'll just do our own now.

---

From: Tessier, Todd JTI:EX  
Sent: Monday, June 4, 2012 10:14 AM  
To: Smollett, Debbie JTI:EX; Morgan, Melissa JTI:EX; Kwan, Shirley JTI:EX  
Cc: Whitford, Kelly M JTI:EX; Lindsay, Jeff JTI:EX  
Subject: RE: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

Hi folks,

After reviewing the note on the BCIIIF, think it best

s13

Sorry for the late change.

Todd

---

From: Smollett, Debbie JTI:EX  
Sent: Friday, June 1, 2012 2:03 PM  
To: Morgan, Melissa JTI:EX; Kwan, Shirley JTI:EX  
Cc: Whitford, Kelly M JTI:EX; Lindsay, Jeff JTI:EX; Tessier, Todd JTI:EX  
Subject: RE: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 -

JTI-2012-00189  
Page 16

999 Canada Place

Hi Melissa, we can lead on the note, just feed us your piece.

Shirley, we'll have for you Monday but we'll be pushing the 1pm deadline.

Thanks!

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From: Morgan, Melissa JTI:EX  
Sent: Friday, June 1, 2012 1:04 PM  
To: Smollett, Debbie JTI:EX; Kwan, Shirley JTI:EX  
Cc: Whitford, Kelly M JTI:EX; Lindsay, Jeff JTI:EX; Tessier, Todd JTI:EX  
Subject: RE: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

And from our end Todd Tessier's group is working on the note, and Todd will be attending the meeting.

Debbie – are we feeding our info into your BN or visa versa? Or are we doing 2 notes?

Thanks!  
Melissa

---

From: Smollett, Debbie JTI:EX  
Sent: Friday, June 1, 2012 1:02 PM  
To: Kwan, Shirley JTI:EX  
Cc: Morgan, Melissa JTI:EX; Whitford, Kelly M JTI:EX  
Subject: RE: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

Hi Shirley, thank you for confirming.

Ian Mellor's branch is developing materials for this meeting, specific to the PNP topic and highlighting that this group also made a submission to the immigration task force. Ian Mellor will attend to support the Minister.

Thanks!

---

From: Kwan, Shirley JTI:EX  
Sent: Thursday, May 31, 2012 5:09 PM  
To: Smollett, Debbie JTI:EX  
Cc: Morgan, Melissa JTI:EX  
Subject: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

Hi Debbie,

I've been advise materials should be coming from LMID and not from ITIA. Please see attachment.

<< Message: FW: Cliff 67276 RCI CAPITAL .... RE: REQUESTING MATERIALS & STAFF ATTENDANCE for MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place >>  
Please advise.

Thanks!

Shirley

---

From: Kwan, Shirley JTI:EX  
Sent: Wednesday, May 30, 2012 11:51 AM  
To: Smollett, Debbie JTI:EX; Bubrick, Elaine JTI:EX; Morgan, Melissa JTI:EX  
Cc: Fekete, Renee JTI:EX; Yelovatz, Maureen JTI:EX  
Subject: REQUESTING MATERIALS & STAFF ATTENDANCE for MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place  
Importance: High

Hi Ladies,

Another group materials and staff attendance for MPB/MJY meeting with RCI Capital Group Inc. on June 5 @ 10am-10:30am, Suite 730 – 999 Canada Place. May I please have this on June 4 by 1pm.

We need to ensure that PNP is covered off and as well, investment and IIF.

Cliff 67276

Thank you!

Shirley

Shirley Kwan  
A/Document Coordinator  
Deputy Minister's Office  
Ministry of Jobs, Tourism and Innovation  
250 952-6389



Ministry of Jobs, Tourism and Innovation  
**BRIEFING NOTE FOR MINISTER**

Ref #: 67276

**FOR INFORMATION**

**Date:** June 4, 2012

**Title:** Proposal by RCI Capital Inc to increase immigrant investment to BC

**Issue:** Meeting with RCI Capital to discuss their submission to the BC Immigration Task Force

**Background:**

RCI Capital Inc (RCI) submitted a brief to the BC Immigration Task Force (ITF) on ways to increase the flow of immigrant capital to BC through Canada's Immigrant Investor Program (IIP) and the Provincial Nominee Program (PNP). Their focus is increasing capital available for business succession opportunities involving small and medium size enterprises (SMEs).

RCI point out that while BC currently settles 50% of Canada's immigrant investors, it receives only 7% of the total capital raised through the federal and Quebec immigrant IIPs. They also note that none of the funds that BC receives through its participation in the federal IIP are made available to support business succession for SMEs, and that federal regulations restricting investment pooling under the PNP limit the effectiveness of that program in supporting business succession.

RCI's recommendations are discussed below.

**Discussion:**

s13

Contact: Ian Mellor  
Telephone: 604 775 - 2183


Approvals				
Dir:	ED:	ADM:	DM:	MIN:

document1 \ Cliff #

# RE: Draft BN for MPB & MJY's meeting with RCI

Friday, January 4, 2013

1:21 PM

Subject	RE: Draft BN for MPB & MJY's meeting with RCI
From	Seeley, Erin JTI:EX
To	Mellor, Ian JTI:EX
Sent	Monday, June 4, 2012 10:42 AM
Attachments	 Minister In...

Ian – Given the time constraints just made one suggested edit. You have covered all the bases, and am assuming that with your presence at the meeting you'll be able to cover off any follow up/detailed questions.

Erin

---

From: Mellor, Ian JTI:EX  
Sent: Monday, June 4, 2012 10:11 AM  
To: Seeley, Erin JTI:EX  
Subject: Draft BN for MPB & MJY's meeting with RCI  
Importance: High

Erin: Can you review this please. Note, 2 page max. Thanks,

Ian

Ian Mellor  
Executive Director  
Economic Immigration Programs  
Ministry of Jobs, Tourism and Innovation  
Government of British Columbia  
Phone: 604.775.2183

<< File: Minister Information Note\_for Meeting with RCI Capital.docx >>

Ministry of Jobs, Tourism and Innovation  
**BRIEFING NOTE FOR MINISTER**

Ref #:

**FOR INFORMATION**

**Date:** June 4, 2012

**Title:** Proposal by RCI Capital Inc to increase immigrant investment to BC

**Issue:** Meeting with RCI Capital to discuss their submission to the BC Immigration Task Force

**Background:**

RCI Capital Inc (RCI) submitted a brief to the BC Immigration Task Force (ITF) on ways to increase the flow of immigrant capital to BC through Canada's Immigrant Investor Program (IIP) and the Provincial Nominee Program (PNP). Their focus is increasing capital available for business succession opportunities involving small and medium size enterprises (SMEs).

RCI point out that while BC currently settles 50% of Canada's immigrant investors, it receives only 7% of the total capital raised through the federal and Quebec immigrant IIPs. They also note that none of the funds that BC receives through its participation in the federal IIP are made available to support business succession for SMEs, and that federal regulations restricting investment pooling under the PNP limit the effectiveness of that program in supporting business succession.

RCI's recommendations are discussed below.

**Discussion:**

s13

Contact: Ian Mellor  
Telephone: 604 775 - 2183

Approvals				
Dir:	ED:	ADM:	DM:	MIN:

document1 \ Cliff #

## RCI meeting

Friday, January 4, 2013  
1:21 PM

Subject	<b>RCI meeting</b>
From	Mellor, Ian JTI:EX
To	Mellor, Ian JTI:EX
Sent	Sunday, June 3, 2012 11:42 AM

RCI Capital Inc (RCI), a Vancouver-based investment agent, submitted a brief to the BC Immigration Task Force(ITF) proposing ways to increase the flow of immigrant capital to BC through Canada's Immigrant Investor Program (IIP) and the Provincial Nominee Program (PNP).

The focus of RCI's submission is increasing capital available for business succession opportunities involving small and medium size enterprises (SMEs).

RCI point out that while BC currently settles 50% of Canada's immigrant investors, it receives only 7% of the total capital raised through the federal and Quebec immigrant IIPs.

They note that none of the funds that BC receives through its participation in the federal IIP are made available to support business succession for SMEs, and that federal regulations restricting investment pooling under the PNP limit the effectiveness of that program in supporting business succession.

RCI's recommendations to the ITF are discussed below.

### Discussion

s13

# FW: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

Friday, January 4, 2013  
1:21 PM

Subject	FW: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place
From	Murray, Nancy JTI:EX
To	Mellor, Ian JTI:EX
Sent	Friday, June 1, 2012 4:28 PM

Hi Ian,

Debbie and Kelly both asked me to make sure this was in your calendar. I don't have access to put it in myself so I shall leave that up to you. Thank you.

Nancy Murray  
Program Coordinator  
Provincial Nominee Program  
Ministry of Jobs, Tourism and Innovation  
Phone: 604-775-2228  
Fax: 604-660-4092  
<http://www.welcomebc.ca/PNP> [www.WelcomeBC.ca/PNP](http://www.WelcomeBC.ca/PNP)  
Email: [nancy.murray@gov.bc.ca](mailto:nancy.murray@gov.bc.ca)

---

From: Smollett, Debbie JTI:EX  
Sent: Friday, June 1, 2012 2:55 PM  
To: Murray, Nancy JTI:EX  
Cc: Whitford, Kelly M JTI:EX  
Subject: FW: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

Hi Nancy...for Ian's calendar, s15 at Canada place.

---

From: Kwan, Shirley JTI:EX  
Sent: Friday, June 1, 2012 2:42 PM  
To: Morgan, Melissa JTI:EX; Smollett, Debbie JTI:EX  
Subject: RE: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

This meeting is in the s15 in Vancouver.

Shirley

---

From: Kwan, Shirley JTI:EX



Sent: Friday, June 1, 2012 2:19 PM

To: Morgan, Melissa JTI:EX; Smollett, Debbie JTI:EX

Subject: RE: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

Thank you ladies!!

---

From: Morgan, Melissa JTI:EX

Sent: Friday, June 1, 2012 2:04 PM

To: Smollett, Debbie JTI:EX; Kwan, Shirley JTI:EX

Cc: Whitford, Kelly M JTI:EX; Lindsay, Jeff JTI:EX; Tessier, Todd JTI:EX

Subject: RE: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

Thanks Debbie!! We'll make sure Shauna approves before we give to you.

---

From: Smollett, Debbie JTI:EX

Sent: Friday, June 1, 2012 2:03 PM

To: Morgan, Melissa JTI:EX; Kwan, Shirley JTI:EX

Cc: Whitford, Kelly M JTI:EX; Lindsay, Jeff JTI:EX; Tessier, Todd JTI:EX

Subject: RE: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

Hi Melissa, we can lead on the note, just feed us your piece.

Shirley, we'll have for you Monday but we'll be pushing the 1pm deadline.

Thanks!

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From: Morgan, Melissa JTI:EX

Sent: Friday, June 1, 2012 1:04 PM

To: Smollett, Debbie JTI:EX; Kwan, Shirley JTI:EX

Cc: Whitford, Kelly M JTI:EX; Lindsay, Jeff JTI:EX; Tessier, Todd JTI:EX

Subject: RE: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

And from our end Todd Tessier's group is working on the note, and Todd will be attending the meeting.

Debbie -- are we feeding our info into your BN or visa versa? Or are we doing 2 notes?

Thanks!

Melissa

---

From: Smollett, Debbie JTI:EX

Sent: Friday, June 1, 2012 1:02 PM

To: Kwan, Shirley JTI:EX

Cc: Morgan, Melissa JTI:EX; Whitford, Kelly M JTI:EX  
Subject: RE: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

Hi Shirley, thank you for confirming.

Ian Mellor's branch is developing materials for this meeting, specific to the PNP topic and highlighting that this group also made a submission to the immigration task force. Ian Mellor will attend to support the Minister.

Thanks!

---

From: Kwan, Shirley JTI:EX  
Sent: Thursday, May 31, 2012 5:09 PM  
To: Smollett, Debbie JTI:EX  
Cc: Morgan, Melissa JTI:EX  
Subject: ADVISE: MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

Hi Debbie,

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<< Message: FW: Cliff 67276 RCI CAPITAL .... RE: REQUESTING MATERIALS & STAFF ATTENDANCE for MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place >>  
Please advise.

Thanks!

Shirley

---

From: Kwan, Shirley JTI:EX  
Sent: Wednesday, May 30, 2012 11:51 AM  
To: Smollett, Debbie JTI:EX; Bubrick, Elaine JTI:EX; Morgan, Melissa JTI:EX  
Cc: Fekete, Renee JTI:EX; Yelovatz, Maureen JTI:EX  
Subject: REQUESTING MATERIALS & STAFF ATTENDANCE for MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place  
Importance: High

Hi Ladies,

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We need to ensure that PNP is covered off and as well, investment and IIF.

Cliff 67276

Thank you!

Shirley

Shirley Kwan  
A/Document Coordinator  
Deputy Minister's Office  
Ministry of Jobs, Tourism and Innovation  
250 952-6389

RE: REQUESTING MATERIALS & STAFF ATTENDANCE for MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place

Friday, January 4, 2013  
1:21 PM

Subject	RE: REQUESTING MATERIALS & STAFF ATTENDANCE for MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place
From	Smollett, Debbie JTI:EX
To	Mellor, Ian JTI:EX
Sent	Friday, June 1, 2012 1:07 PM

Are you ok if we hold a section in our note on IIF and they'll feed it in to us, then we lead on the note?

---

From: Mellor, Ian JTI:EX  
Sent: Friday, June 1, 2012 12:43 PM  
To: Smollett, Debbie JTI:EX  
Cc: Murray, Nancy JTI:EX  
Subject: RE: REQUESTING MATERIALS & STAFF ATTENDANCE for MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place  
Importance: High

Debbie: Jeff Lindsay from CID just called me & said that he is preparing meeting material on the Immigrant Investor Program & BC Immigrant Investor Fund, to be submitted on Jan 4 in the AM. I want to confirm that I am therefore expected to provide materials only on the PNP. This material will need to be rolled into a single note, which I can do, but I'll need till late AM Monday to do this. I can attend the meeting for PNP.

FYI, I've attached a copy of RCI's submission to the ITF which I'm assuming from their meeting request letter will be the subject of the meeting (this letter is almost identical to that included with their ITF submission). I've sent a copy of this to Jeff Lindsay.

Ian

Ian Mellor  
Executive Director  
Economic Immigration Programs  
Ministry of Jobs, Tourism and Innovation  
Government of British Columbia  
Phone: 604.775.2183

<< File: RCI Submission to Immigration Task Force Feb 27 - final.docx >>

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From: Murray, Nancy JTI:EX  
Sent: Thursday, May 31, 2012 1:47 PM  
To: Mellor, Ian JTI:EX  
Subject: FW: REQUESTING MATERIALS & STAFF ATTENDANCE for MPB/MJY meeting w/ RCI Capital

Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place  
Importance: High

Ian,

Is this something you have to draft? It is not our CLIFF number?

Nancy Murray  
Program Coordinator  
Provincial Nominee Program  
Economic Immigration Branch  
Ministry of Advanced Education and  
Labour Market Development  
Address: #730-999 Canada Place  
Vancouver, BC V6C 3E1  
Phone: 604-775-2228  
Fax: 604-660-4092  
<http://www.welcomebc.ca/PNP> [www.WelcomeBC.ca/PNP](http://www.WelcomeBC.ca/PNP)  
Email: [nancy.premischook@gov.bc.ca](mailto:nancy.premischook@gov.bc.ca)

---

From: Smollett, Debbie JTI:EX  
Sent: Wednesday, May 30, 2012 12:55 PM  
To: Murray, Nancy JTI:EX  
Cc: Whitford, Kelly M JTI:EX  
Subject: FW: REQUESTING MATERIALS & STAFF ATTENDANCE for MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place  
Importance: High

Hi Nancy, cliff 67276 – we need a PNP note to support the Minister, as well as staff attendance for the above noted meeting. Can you please have the materials to the ADMO for ADM sign off before 4pm on Friday, June 1st?

<< File: 1323354[1].pdf >>

Also, please advise who can attend to support the Ministers for this meeting. Thank you!

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From: Kwan, Shirley JTI:EX  
Sent: Wednesday, May 30, 2012 11:51 AM  
To: Smollett, Debbie JTI:EX; Bubrick, Elaine JTI:EX; Morgan, Melissa JTI:EX  
Cc: Fekete, Renee JTI:EX; Yelovatz, Maureen JTI:EX  
Subject: REQUESTING MATERIALS & STAFF ATTENDANCE for MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place  
Importance: High

Hi Ladies,

Another group materials and staff attendance for MPB/MJY meeting with RCI Capital Group Inc. on June 5 @ 10am-10:30am, Suite 730 – 999 Canada Place. May I please have this on June 4 by 1pm.

We need to ensure that PNP is covered off and as well, investment and IIF.

Cliff 67276

Thank you!

Shirley

Shirley Kwan  
A/Document Coordinator  
Deputy Minister's Office  
Ministry of Jobs, Tourism and Innovation  
250 952-6389

## RE: Background info for minister's meeting with RCI

Friday, January 4, 2013  
1:21 PM

Subject	RE: Background info for minister's meeting with RCI
From	Lindsay, Jeff JTI:EX
To	Mellor, Ian JTI:EX
Sent	Friday, June 1, 2012 12:26 PM

Thanks, Ian. This is very helpful.

Jeff

Jeff Lindsay  
Senior Portfolio Manager  
BC Immigrant Investment Fund Ltd.  
Tel: 250 952-0587  
Fax: 250 952-0371

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From: Mellor, Ian JTI:EX  
Sent: Friday, June 1, 2012 12:25 PM  
To: Lindsay, Jeff JTI:EX  
Subject: Background info for minister's meeting with RCI

RCI ITF Submission

<< File: RCI Submission to Immigration Task Force Feb 27 - final.docx >>

### 2. ITF Report

[http://www.jti.gov.bc.ca/immigration\\_task\\_force/docs/Immigration\\_Task\\_Force\\_WEB.PDF](http://www.jti.gov.bc.ca/immigration_task_force/docs/Immigration_Task_Force_WEB.PDF)

### 3. Budget Bill – Immigration

As per Bill C-50, IRPA (Section 87.3) was modified to allow for the use of Ministerial Instructions to “best support the attainment of the immigration goals established by the Government of Canada”. Under these instructions, the Minister would have the authority (although he has not exercised it) to establish new categories (or pilot projects) as per Section 87.3.3 (a). I’ve included a couple of the relevant sections below.

Instructions

- (3) For the purposes of subsection (2), the Minister may give instructions with respect to the processing of applications and requests, including instructions
- (a) establishing categories of applications or requests to which the instructions apply;
  - (b) establishing an order, by category or otherwise, for the processing of applications or requests;
  - (c) setting the number of applications or requests, by category or otherwise, to be processed in any year; and
  - (d) providing for the disposition of applications and requests, including those made subsequent to the first application or request

Clarification

- (7) Nothing in this section in any way limits the power of the Minister to otherwise determine the most efficient manner in which to administer this Act.


Ian

Ian Mellor  
Executive Director  
Economic Immigration Programs  
Ministry of Jobs, Tourism and Innovation  
Government of British Columbia  
Phone: 604.775.2183



**FW: REQUESTING MATERIALS & STAFF ATTENDANCE for MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place**

Friday, January 4, 2013  
1:21 PM

Subject	<b>FW: REQUESTING MATERIALS &amp; STAFF ATTENDANCE for MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place</b>
From	Murray, Nancy JTI:EX
To	Mellor, Ian JTI:EX
Sent	Thursday, May 31, 2012 1:47 PM
Attachments	 1323354[1]

Ian,

Is this something you have to draft? It is not our CLIFF number?

Nancy Murray  
Program Coordinator  
Provincial Nominee Program  
Economic Immigration Branch  
Ministry of Advanced Education and  
Labour Market Development  
Address: #730-999 Canada Place  
Vancouver, BC V6C 3E1  
Phone: 604-775-2228  
Fax: 604-660-4092  
<http://www.welcomebc.ca/PNP> [www.WelcomeBC.ca/PNP](http://www.WelcomeBC.ca/PNP)  
Email: [nancy.premischook@gov.bc.ca](mailto:nancy.premischook@gov.bc.ca)

---

From: Smollett, Debbie JTI:EX  
Sent: Wednesday, May 30, 2012 12:55 PM  
To: Murray, Nancy JTI:EX  
Cc: Whitford, Kelly M JTI:EX  
Subject: FW: REQUESTING MATERIALS & STAFF ATTENDANCE for MPB/MJY meeting w/ RCI Capital Group Inc., June 5 @ 10am-10:30am, Suite 730 - 999 Canada Place  
Importance: High

Hi Nancy, cliff 67276 – we need a PNP note to support the Minister, as well as staff attendance for the above noted meeting. Can you please have the materials to the ADMO for ADM sign off before 4pm on Friday, June 1st?  
Also, please advise who can attend to support the Ministers for this meeting. Thank you!

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From: Kwan, Shirley JTI:EX  
Sent: Wednesday, May 30, 2012 11:51 AM  
To: Smollett, Debbie JTI:EX; Bubrick, Elaine JTI:EX; Morgan, Melissa JTI:EX  
Cc: Fekete, Renee JTI:EX; Yelovatz, Maureen JTI:EX  
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Cliff 67276

Thank you!

Shirley

Shirley Kwan  
A/Document Coordinator  
Deputy Minister's Office  
Ministry of Jobs, Tourism and Innovation  
250 952-6389



# Capital Group Inc.

## HEAD OFFICE

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## Suite 2110

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Montréal, Québec  
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April 25, 2012

Honourable Pat Bell  
Minister of Jobs, Tourism and Innovation  
Room 137, Parliament Buildings  
Victoria, BC  
V8V 1X4



Honourable John Yap  
Minister of State for Multiculturalism and Chair of the Immigration Task force  
Room 124, Parliament Buildings  
Victoria, BC  
V8V 1X4

Dear Ministers Bell and Yap:

We are contacting you to request a meeting to discuss a key driver for our provinces' economy: international investment in BC.

Given that the Immigration Taskforce's report will be released shortly, we would like to meet to discuss how we can harness this report to drive investment at this critical time for British Columbia. As you are no doubt aware, the Government of Canada is reviewing options within the Immigrant Investor Program (IIP) and the Provincial Nominee Programs (PNP). Now is the time for our province to ensure we have a coordinated, effective plan in place.

RCI Capital Group Inc (RCI) is uniquely positioned to help the government of British Columbia further develop and refine investment immigration programs that will focus on ensuring the most qualified investors come to BC and in turn maximize economic benefit for the province.

Headquartered in Vancouver since 1996, RCI is the largest independent investment dealer (member IIROC and CIPF) in Canada's Immigrant Investor Program (IIP). RCI's fifteen year track record and 23 percent market share in Canada, represents \$1.8 billion of IIP funds under management. RCI's global staff of seventy plus specializes in the marketing and fund management of both the Quebec and Federal IIPs. RCI clients have contributed 10% of current Federal IIP funds managed by the BC government. Amongst Canada's IIP managers, only RCI is BC owned and headquartered and thus understand the unique and differentiating attributes in selling BC to foreign investors.



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RCI has a global distribution network to direct IIP funds to Canada. RCI transacts IIP notes with the largest and most respected banks in Canada and the world.

We are also M&A advisors to the resource and energy industry. RCI was co-advisor with Scotia Capital and sole placement agent for Capstone Mining Corp. (\$1.7 billion transaction value) which was the largest foreign direct investment into a BC company in 2011. This transaction has been acknowledged by Thomson Reuters/Deloitte as the mining deal of the year in 2011 and RCI as the deal maker.

We have many thoughts to share with you regarding BC's Provincial Nominee Program and the Canada Immigrant Investor Program

We would also like to gain a better understanding of Federal-Provincial discussions around these issues.

We look forward to hearing back from your office and establish a time to meet.

Yours sincerely,

  
John Park  
RCI Capital Group Inc.