From:

S22

Sent: Tuesday, October 29, 2013 12:00 To: OfficeofthePremier, Office PREM:EX Subject: New appointment for Ben Stewart

Premier Clark,

Please do not take us for fools. The moment Ben Stewart stepped down the first thing I said aloud was "I wonder what this will bring his way?".

It is one thing to make these appointments, another to actually think we are stupid enough to believe the words that you speak for your reasons for this appointment. And to imply it had nothing to do with Ben stepping down is ludicrous.

I was taught, and teach my children, honesty is always best.

----Original Message----

From:

S22

Sent: Wednesday, October 30, 2013 10:23 To: OfficeofthePremier, Office PREM:EX

Subject: trade commissioner to asia

Ben Stewart is the best man for this job? It's political payback!...you couldn't get him into the senate?

Sent from my iPad

----Original Message-----

From: S22

Sent: Wednesday, October 30, 2013 09:54 To: OfficeofthePremier, Office PREM:EX

Subject: Ben Stewart appointed BC Trade & Investment Commissioner

Peeeee yeeeewww. This one really stinks.

How cynical of anyone to think this is in any way a payoff for Ben Stewart handing over his gimme seat in the Okanagan. He just happens to be the most qualified person in BC for this plum position. Pure coincidence. How can using the public purse to pay-off a personal favour be considered inappropriate in any way. Perish the thought.

From: Michael J. Ballingall [mailto:MBallingall@bigwhite.com]

Sent: Wednesday, October 30, 2013 14:03 To: OfficeofthePremier, Office PREM:EX

Subject: TOTA Applauds Appointment of Ben Stewart

You may be interested in the fact it made todays paper. It's amazing what happens when you send something out. Happy to support. I am truly proud to have Mr. Stewart representing BC.

Michael J. Ballingall Senior Vice President Big White Ski Resort Ltd. Direct Line: (250) 491-6150

Cell: (250) 470-7350

Email: mballingall@bigwhite.com Website: www.bigwhite.com

From: OfficeofthePremier, Office PREM:EX [mailto:Premier@gov.bc.ca]

Sent: Wednesday, October 30, 2013 1:52 PM

To: Michael J. Ballingall

Subject: RE: TOTA Applauds Appointment of Ben Stewart

Thank you very much Mr. Ballingall; we will share your message with the Premier at our earliest opportunity. She will appreciate your feedback.

From: Michael J. Ballingall [mailto:MBallingall@bigwhite.com]

Sent: October 29, 2013 8:41 AM

To: Clark.MLA, Christy

Cc: Dawson, Ken PREM:EX; Glenn Mandziuk (ceo@totabc.com)

Subject: TOTA Applauds Appointment of Ben Stewart

Good Morning Premier,

On behalf of the 3,500 stakeholders who make up the Thompson Okanagan Tourism Association, I'd like to congratulate you and your government on the appointment of Mr. Ben Stewart to the post of Investment and Trade Commissioner, Asia. You can't imagine our relief to know we will have a familiar face in one of our most crucial emerging markets for tourism in British Columbia. As you are well aware, tourism is the number one economic engine for the Thompson Okanagan, and China and the surrounding countries are becoming more and more

important to our growth. Mr. Stewart's appointment has made it just that much more familiar for us to put people on the ground, shake some hands and write some deals.

Once again congratulations from all of us at TOTA.

Michael J. Ballingall Chairman Thompson Okanagan Tourism Association

Direct Line: (250) 491-6150

Cell: (250) 470-7350

Email: mballingall@bigwhite.com Website: www.bigwhite.com From

S22

Sent: Friday, November 1, 2013 8:23 AM To: OfficeofthePremier, Office PREM:EX

Subject: Commissioner to Asia

Hi Ms Clark

I missed the Job posting for The Trade Commissioner to Asia that Mr Stewart now has. Where was it posted?

I would have been interested in applying for that position.

From:

S22

Sent: Friday, November 1, 2013 15:23 To: OfficeofthePremier, Office PREM:EX

Subject: Ben Stewart's Appointment

Dear Ms. Clark

I am writing to express my absolute disgust with the appointment of Ben Stewart to the post of Investment and Trade Commissioner in Beijing. When Mr. Stewart relinquished his seat so you could run I believe you said he did it because he had character. Well now we find out his character isn't so deep nor is your integrity. You had the perfect opportunity with your newly elected majority to actually change the face of politics in this country by doing what's right for the citizens rather than what's best for Christy Clark and the party. I was hoping that sometime during my lifetime I would experience a period of good government where politics and the accompanying greed for power and money would be set aside in favour of just doing what's right for the citizens. The concept of doing what's right sounds so simple to me but then I have integrity. I thought you might have an ounce of integrity and that's why I voted for you. Unfortunately it appears that I was wrong. Never again will I vote for the Liberal Party or you.

From:

S22

Sent: Friday, November 15, 2013 00:52 To: OfficeofthePremier, Office PREM:EX

Subject: Re: Opportunity

Hi premier,

Thank you very much for your email!

How can I contact Mr. Ben Stewart?

Best Regard!

S22

2013/11/12 OfficeofthePremier, Office PREM:EX <Premier@gov.bc.ca> http://www.newsroom.gov.bc.ca/2013/10/bc-announces-appointment-of-an-investment-and-trade-commissioner.html

Hello S22 have you had a chance to read the above announcement about Ben Stewart and the important work he will be doing to enhance trade with Asia? Once his office is set up in Beijing, he will be working hard to promote BC and BC products in Asian markets. We will let him know of your interest as well.

It was good to hear from you.

From:

S22

Sent: Tuesday, November 12, 2013 9:49 AM To: OfficeofthePremier, Office PREM:EX

Subject: Opportunity

#### Dear premier,

Chinese wine market is growing rapidly, but it is very hard to find BC wine in China----one of the biggest markets in the world

Now Chinese government is building WESTERN INTERNATIONAL WINE TRADE CENTER in Xi'an City which is proud of world famous Terracotta Warriors and Silk Road. Xi'an City is

two. They hold International Wine Festival on May 25th every year. It is a good opportunity for us to export our BC wine to China. See attached Google Drive video file. Can we rangiest a brand name "BC Wine" and export our BC wine to China? I have full time job at S22 I really want to introduce our BC wine to China, especially fantastic wine from Kelowna.

Best Regard!

western international wine trade center video



November 13, 2013

Honourable KIM Moon-Soo Governor of Gyeonggi Province Hyowon-Ro, Paldal-Gu, Suwon City Gyeonggi Province Republic of Korea 442-781

Dear Honourable Governor KIM:

I hope this letter finds you in good health.

As you know, I will lead a trade and investment mission to Korea later this month. During that time, I very much look forward to visiting Suwon to meet with you and celebrate the 5<sup>th</sup> anniversary of Gyeonggi-British Columbia sister province relations.

In the meantime, I am pleased to inform you that I have appointed Ben Stewart as the Province's high level official representative on the ground in Asia. Mr. Stewart will represent and promote British Columbia in meetings with government officials in Korea and other priority markets in Asia, including acting as an official signatory for the Province as needed. Working in coordination with British Columbia's existing in-market Trade and Investment Representatives in Seoul and other major centres, Mr. Stewart's role as British Columbia's Representative in Asia will allow economic decision-makers direct access to my government.

Mr. Stewart will report to me and my Minister for International Trade, Teresa Wat. While generally responsible for Asia, his focus will be on Korea, Japan and China, with a particular emphasis on LNG opportunities. Please see the attached news release for additional details:

http://www2.news.gov.bc.ca/news releases 2013-2017/2013PREM0113-001623.htm

Mr. Stewart will also accompany me on my mission to Korea. With his addition to British Columbia's trade and investment team, I am confident we will be able to build on our many successes to take our sister province relationship to a higher level for the mutual benefit of the citizens of both our provinces.

I look forward to seeing you in a few weeks' time. Please accept my warmest best wishes to you and your family.

Sincerely,

hristy Clark

Premier

pc: Honourable Teresa Wat, Minister of International Trade, Government of BC
Ben Stewart, BC Representative in Asia and Investment and Trade Commissioner
Shannon Baskerville, Deputy Minister of International Trade
Athana Mentzelopoulos, Deputy Minister of Government Communications and
Public Engagement and Intergovernmental Relations Secretariat



2013 년 11 월 13 일

김문수 도지사 귀하 경기도 수원시 팔달구 효원로 1 경기도청 우편번호: 442-781

존경하는 김문수 도지사님께

서신을 통하여 평안하신지 문안을 드립니다.

아시는바와 같이, 본인은 이번 달 말에 교류통상 투자유치 대표단을 이끌고 한국을 방문할 예정입니다. 방문기간중 도지사님을 뵙고 경기도와 브리티시 컬럼비아 주 간 자매결연 의 5 주년 축하을 위한 의미있는 만남을 기대합니다.

또한, 본인은 새롭게 벤 스튜어트(Ben Stewart)를 브리티시 컬럼비아 주의 아시아 주재 최고 공식 대표로 임명하였음을 알려드립니다.

스튜어트 대표는 한국을 비롯한 아시아 지역에서교류협력을 위한 업무추진과 더불어 BC 정부를 대표하여공식적인 업무수행을 하게 될것입니다. 스튜어트 대표는 서울 등 아시아 지역 센터에 있는 브리티시 컬럼비아주 교역투자 대표들과 협력하면서 아시아에서 BC 주 대표 역할을 수행하여 경제관련 주요의사 결정을 주 정부와 직접 연락할 수 있게 할 것입니다.

스튜어트 대표는 본인과 국제통상부 장관인 테레사 와트(Teresa Wat)의 '협력과 보고을 통하여, 한국 등 아시아 전반을 담당하면서 특히 LNG 관련 상호 통상증진에 중점을 두고 추진할 계획입니다.

.../2

자세한 내용은 다음에 첨부된 자료를 보시기 바랍니다.

 $http://www2.news.gov.bc.ca/news\_releases\_2013-2017/2013PREM0113-001623.htm$ 

본인은 스튜어트 대표의 이번 방문단 합류를 통하여, 자매교류지역의 상호간에 보다 차원 높은 발전과 성공을 가져올 것이라 확신합니다.

저의 따듯한 안부를 지사님과 가족에게 전해 올리며 수주일내 곧 법게 되길 희망합니다.

안녕히 계십시오.

크리스티 클띾(Christy Clark)

주 수상

사본: 테레사 와트(Teresa Wat)/BC 국제통상부 장관, 벤 스튜어트(Ben Stewart)/아시아 주재 BC 대표 겸 투자교역 판무관, 섀넌 베스커빌(Shannon Baskerville)/국제통상부 차관, 아타나 멘첼로풀로스(Athana Mentzelopoulos)/정부간대화대중참여청과 정부간관계조정사무국 담당 차관



November 13, 2013

Honourable ZHU Xiaodan Governor of Guangdong Province Guangdong Foreign Affairs Office 45 Shamian Street Guanzhou 510130 People's Republic of China

Dear Honourable Governor ZHU:

I write in follow up to my letter of October 30, 2013. I hope you are well.

As you know, my government is committed to enhancing trade, investment and government-to-government links with Guangdong Province and China. I welcome your active support for deepening cooperation between our provinces, and hope that you will be able to visit British Columbia in 2014 to take early advantage of our upcoming 20<sup>th</sup> anniversary in 2015 to renew our friendly sister province relations.

In the meantime, I am pleased to inform you that I have appointed Ben Stewart as British Columbia's Representative in Asia. Mr. Stewart will represent and promote British Columbia in meetings with government officials in China and priority markets in Asia, including acting as an official signatory for the Province as needed. Working in coordination with British Columbia's existing in-market Trade and Investment Representatives, Mr. Stewart's role as the Province's high level official representative on the ground in China will allow economic decision-makers direct access to my government.

Mr. Stewart will be located at British Columbia's Trade and Investment Representative Office in Beijing, and report to me and my Minister for International Trade, the Honourable Teresa Wat. While generally responsible for Asia, his focus will be on China, Japan and Korea, with a particular emphasis on LNG opportunities. Please see the attached news release for additional details:

http://www2.news.gov.bc.ca/news\_releases\_2013-2017/2013PREM0113-001623.htm

.../2

Mr. Stewart will also accompany Minister Wat when she travels to Guangzhou on my behalf, later this month, to extend greetings and commence discussions with your government on how to advance two-way trade and investment and deepen cooperation between our provinces.

With the addition of Mr. Stewart to British Columbia's trade and investment team in China. I am confident we will be able to build on our many successes and take our sister province relationship to a higher level that works for the mutual benefit of the citizens of both our provinces.

Please accept my warmest best wishes to you and your family.

Sincerely.

Christy Clark

Premier

pc: Honourable Teresa Wat, Minister of International Trade, Government of BC
Ben Stewart. BC Representative in Asia and Investment and Trade Commissioner
Shannon Baskerville, Deputy Minister of International Trade
Athana Mentzelopoulos, Deputy Minister of Government Communications and
Public Engagement and Intergovernmental Relations Secretariat



中华人民共和国 广州市沙面大街 45 号 邮编: 510130

广东省省长 朱小丹先生

尊敬的朱省长阁下:

此系是对我 2013 年 10 月 30 日致函的跟进。希望您一切都好。

如您所知,不列颠哥伦比亚省政府致力于促进与中国及广东省在贸易、投资及政府间的联系。十分感谢您在深化两省间合作方面所做出的积极努力,并希望您能在 2014 年访问不列颠哥伦比亚省,以便及早利用 2015 年双方姊妹省份缔结 20 周年,共促两省友好关系。

同时,我也很荣幸地告诉您,我已经任命斯图伟先生(Ben Stewart)担任不列颠哥伦比亚省亚洲代表。斯图伟先生将代表我省与中国以及亚洲主要市场的政府官员会面,宣传不列颠哥伦比亚省。必要时,他将担任本省的授权签署人。斯图伟先生将与不列颠哥伦比亚省现有的市场内贸易及投资代表相互协调,作为本省派驻中国的高级官方代表,他的作用在于方便经济决策人直接与本省政府接触。

斯图伟先生将在不列颠哥伦比亚省驻北京的贸易及投资代表处工作,在我及我的国际贸易厅长屈洁冰女士的领导之下。尽管他整体负责亚洲事务,但他的工作重点将放在中国、日本和韩国,尤其注重于液化天然气方面的合作机会。您可以参阅链接中的新闻报导,了解更多详情:

http://www2.news.gov.bc.ca/news\_releases\_2013-2017/2013PREM0113-001623.htm

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当届洁冰女士在下个月初代表我访问广州时, 斯图伟先生也将陪同她。起访问, 向景政府表达问候, 并就如何开展双向贸易和投资以及深化两省间的合作等问题与贵政府进行磋商。

斯图伟先生加入不列颠哥伦比亚省的驻华贸易及投资团队后,我相信我们将能够基于以方以往的成功经验,更上一层楼,并将把两省间的友好关系带到一个新的高度,从需惠及两省人民的共同利益。

请接受我对您和您家人最真诚的祝愿。

不列颠哥伦比亚省省长

简惠艺《Christy Clark》

-2013年11月15日

抄送: 不列颠哥伦比亚省国际贸易厅厅长屈洁冰女士

不列颠哥伦比亚省亚洲代表、投资及贸易专员斯图伟先生

国际贸易厅副厅长白云女士(Shannon Baskerville)

政府宣传厅及公共参与和政府间关系秘书处副厅长梅泽洛波斯女士(Athana

Mentzelopoulos)



November 6, 2013

The Honourable John Baird Minister of Foreign Affairs House of Commons Ottawa, ON K1A 0A6

Fax: (613) 996-9880

Dear Minister Baird:

I would like to congratulate you and International Trade Minister Ed Fast for successfully concluding an agreement in principle for the Canada-European Union Comprehensive Economic and Trade Agreement (CETA). As you know, British Columbia has been supportive of CETA as we believe this agreement will strengthen our historic economic linkages with European partners and create jobs for all Canadians.

British Columbia is also committed to growing jobs through enhanced trade and investment links with the rising economies of the Asia Pacific region. I applaud your active engagement with China, including your recent missions in July and October 2013, as well as your commitment to deeper cooperation with Asian partners through a variety of bilateral and multilateral mechanisms.

In order to advance British Columbia's trade and economic interests in Asia, I have appointed Ben Stewart as the Province's high level official representative on the ground. Mr. Stewart will represent and promote British Columbia in meetings with government officials in priority markets in Asia, including acting as an official signatory for the Province as needed. Working in coordination with our existing in-market Trade and Investment Representatives, Mr. Stewart's role as British Columbia Representative in Asia and Investment and Trade Commissioner will allow economic decision-makers direct access to our government.

Mr. Stewart will report to me and my Minister for International Trade, the Honourable Teresa Wat. While generally responsible for Asia, his focus will be on China, Japan and Korea, with a particular emphasis on LNG opportunities. Please see the attached news release for additional details:

http://www2.news.gov.bc.ca/news\_releases\_2013-2017/2013PREM0113-001623.htm

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Office of the Premier Mailing Address: World Trade Centre 740 - 999 Canada Place Vancouver BC V6C 3E1 I would like to request your support and the Department of Foreign Affairs, Trade and Development's assistance in ensuring the success of Mr. Stewart's appointment. Our intent is to strengthen our shared purpose and to assist with the good work being done by federal officials notably in Canada's embassies and consulates in Asia. I would appreciate it if you would please notify your counterparts in Asian countries, especially Ministers responsible for foreign affairs, of Mr. Stewart's appointment, in order to ensure that Canada is seen as speaking with one voice by our partners. I would also request your support in providing this information to Canadian Ambassadors, Consuls General, and other senior officials in your department responsible for relations in the Asia Pacific region.

I am confident we will work together to grow economic opportunities and jobs for British Columbians and all Canadians.

Sincerel

Premier

pc:

Honourable Ed Fast, Minister of International Trade, Government of Canada Daniel Jean, Deputy Minister of Foreign Affairs, Government of Canada Honourable Teresa Wat, Minister of International Trade, Government of BC His Excellency Mackenzie Clugston, Ambassador of Canada to Japan His Excellency David Chatterson, Ambassador of Canada to Korea His Excellency Guy Saint-Jacques, Ambassador of Canada to China Ben Stewart, BC Representative in Asia and Investment and Trade Commissioner Shannon Baskerville, Deputy Minister of International Trade Athana Mentzelopoulos, Deputy Minister of Government Communications and Public Engagement and Intergovernmental Relations Secretariat



# NEWS RELEASE

For Immediate Release 2013PREM0113-001623 Oct. 28, 2013

Office of the Premier
Ministry of International Trade
and Responsible for the Asia Pacific Strategy and
Multiculturalism

### B.C. announces appointment of an investment and trade commissioner

VANCOUVER – Premier Christy Clark is appointing an investment and trade commissioner to promote and advance British Columbia's trade and economic interests and strengthen the Province's government-to-government relationships in Asia.

"This is a crucial time in our trade relations with Asia and we want to strengthen the ties that attract new investment to British Columbia," said Premier Clark. "The appointment of Ben Stewart sends an important signal to these markets – we want to be your partner in business. That is why we are stepping up our game, increasing our government's presence in Asia and making clear this is a priority for us."

The investment and trade commissioner will represent and promote British Columbia in meetings with government officials in our priority markets in Asia, including hosting and acting as an official signatory for the Province.

"One of the keys to doing business in our priority markets is building and sustaining relationships, especially government to government relationships," said international Trade Minister Teresa Wat. "This appointment will allow key decision-makers to have direct access to a senior government official, which is a critical part of successfully doing business in Asia."

While British Columbia has the most diversified Asia-oriented economy in Canada, the Province is continuing efforts to increase the opportunity that Asia presents. The appointment of an investment and trade commissioner is another component of British Columbia's multifaceted international development effort.

Two backgrounders follow.

Contacts:

Sam Oliphant

Blair Phelps

Press Secretary

Communications Director

Office of the Premier

Ministry of International Trade and Responsible for

250 952-7252

the Asia Pacific Strategy and Multiculturalism

250 356-7104

Connect with the Province of B.C. at: www.gov.bc.ca/connect

### **BACKGROUNDER 1**

For Immediate Release 2013PREM0113-001623 Oct. 28, 2013

Office of the Premier

Ministry of International Trade
and Responsible for the Asia Pacific Strategy and

Multiculturalism

#### Quotes:

### Mayor Gregor Robertson, City of Vancouver -

"Appointing a B.C. commissioner for trade and investment will help strengthen our growing ties in China, and raise Vancouver's stature as the Asian gateway for BC even more. Our city has longstanding connections with China that are growing our economy and bolstering business investment across the Pacific."

"With Vancouver's largest-ever business and cultural delegation set to visit China later this week, appointing Mr. Stewart will reinforce our efforts to support Vancouver companies in expanding into Chinese markets."

#### Greg D'Avignon, president and CEO, BC Business Council -

"To do business in Asia, a strong government-to-government relationship is necessary. As we work with the provincial government to develop the Asian head office strategy, a senior representative on the ground will help open doors and make key contacts to help bring these opportunities home. Ben Stewart brings a strong record and valuable experience to the role."

#### John Raiston Saul, author and essayist -

"I have travelled internationally with Ben Stewart and seen him representing the B.C. wine industry and Canadian wine in general. I was always impressed by the calm and common dignity with which he put forward our interests; to say nothing of the determination and ingenuity with which he made his arguments. Even more impressive, he was able to advance the cause of a specific industry in a way which reflected positively on the general reputation of both B.C. and Canada, and so on the full range of our products and ideas. I think he will make a very fine trade commissioner for British Columbia."

### Len Pennachetti, president and founding partner, Cave Spring Cellars -

"I have known Ben Stewart for more than 20 years. During our time on the board of the Canadian Wine Institute, Ben was instrumental in the creation of the World Wine Trade Group, and negotiations that led to several multinational trade agreements. His experience and insight into managing international trade agreements makes him exceptionally well qualified for his new appointment. He'll be a great champion for trade with British Columbia."

### Christian Lapointe, former Canadian Ambassador and career diplomat -

"I remember Ben Stewart spending long hours at the Canadian Pavilion at VINEXPO (the most important global market place for wine and spirit) in Bordeaux, introducing B.C. wines to international buyers, as a key facilitator of strategic alliances with South American wine institutions, and his significant contributions in building and expanding the international market strategy for the British Columbia Vinters Quality Alliance. From the beginning of his career, he has demonstrated an understanding of the economic benefits of developing foreign markets for Canadian products."

#### Jim Hewitt, former B.C. agriculture minister -

"I met Ben when I was Minister of Agriculture when he was just starting out with his winery. Since then, he's proven himself as a businessman, and as someone who can make things happen across international borders. His business and government experience make him very well suited to his new position in Asia."

Contacts:

Sam Oliphant

Press Secretary

Office of the Premier

250 952-7252

Blair Phelps

Communications Director

Ministry of International Trade and

Responsible for the Asia Pacific Strategy and

Multiculturalism 250 356-7104

Connect with the Province of B.C. at: www.gov,bc.ca/connect

# **BACKGROUNDER 2**

For Immediate Release 2013PREM0113-001623 Oct. 28, 2013

Office of the Premier

Ministry of International Trade
and Responsible for the Asia Pacific Strategy and

Multiculturalism

#### **Terms of Reference**

#### 1. Objective

• To appoint a senior government official representative located in Beijing to promote and advance British Columbia's trade and economic interests and strengthen government to government relationships in Asia.

#### 2. Business Rationale

- With the tremendous economic growth in Asia, BC recognizes that strengthening ties is important to attract new investment, increase trade and create jobs at home.
- The province's trade and investment representatives have been doubled as part of the BC Jobs Plan, which is generating more trade and investment leads and opportunities.
- We need to take advantage of these increased opportunities and convert them into investment and trade deals here in British Columbia.
- In Asia, building stronger, closer and more sustained government to government relationships is a critical part of successfully doing business.
- Business success in Asia requires being seen alongside and together with government, taking advantage of vehicles like government to government memorandums of understanding that establish a foundation to grow business connections, or having government officials witness business to business deals and partnership agreements.
- Those activities require the Province of British Columbia to have a high level official representative on the ground in Asia, who has the authority to influence and advance trade and investment priorities on behalf of government.

### 3. Geographic and Sectoral Scope

- Geographic Coverage Asia, but with a focus on China, Japan and Korea.
- Sectoral Coverage All jobs plan sectors, with a particular focus on LNG opportunities.

#### 4. Mandate / Responsibilities

- Act as the official Province of British Columbia on-the-ground representative In Asia.
- Report to the Minister of International Trade and Premier, and advise Ministers, businesses and local governments on a strategic approach to advance the province's trade and investment priorities in Asia.
- Establish monthly meetings with Managing Directors of BC's Trade and Investment
  Offices in Asia and BC-based country Directors of Ministry of International Trade to
  advance key strategic trade and investment files.
- Foster and strengthen government to government relationships key to BC companies successfully doing business in Asia.

- Leverage and maximize key strategic opportunities identified and developed as a result of trade and investment missions of the Premier and Ministers.
- Initiate and/or build strategic relationships with key companies and executives interested in developing, investing in or exporting BC's natural gas opportunities.
- Lead the development and implementation of strategies to identify and attract key Asian companies to establish their North American head offices in BC.
- Represent and promote the Province of British Columbia in meetings with other governments, businesses and stakeholders, including acting as Host where appropriate.
- Represent and promote the Province of British Columbia at events and activities to advance the Asia Pacific Trade and Investment Strategy and government trade priorities.
- Lead the negotiation and/or development of partnerships, protocols, Memorandums of Understanding and/or agreements with other governments, agencies and institutions, including acting as official signatory for the Province of British Columbia where required.

#### 5. Accountability

- The Commissioner will report directly to the Minister of International Trade and Premier.
- The Minister of International Trade will designate responsibility for day to day operational issues to the Deputy Minister of International Trade.

### 6. Support

- Budget, including travel, hosting, gifting, office support will be researched and assessed
- Need for official office space in Beijing will be researched and assessed
- Other operational support can be provided through Ministry headquarters

#### 7. Reporting, Outcomes and Review

- Commissioner will track key activities, meetings and outcomes in the Ministry's Salesforce CRM system
- Commissioner will develop key performance metrics in consultation with the Ministry of International Trade and in line with Ministry performance metrics
- The Minister of International Trade will review the performance of the Commissioner annually to ensure performance objectives are achieved, and provide updates on activities and results.

#### 8. Key Working Relationships

- Trade and Investment Representatives in-market, particularly those in China, Japan and Korea
- Department of Foreign Affairs, Trade and Development Canada representatives in Asia.
- Government agencies and Crowns with International mandates, such as BCFII, Destination BC, and Advantage BC.
- BC Business Council
- Key business contacts in Asia
- Key Canada/BC/Asia business associations (e.g. Canada China Business Council)

Contacts:

Sam Oliphant

Press Secretary

Office of the Premier

250 952-7252

Blair Phelps

**Communications Director** 

Ministry of International Trade and Responsible for the Asia Pacific Strategy

and Multiculturalism

250 356-7104

Connect with the Province of B.C. at: www.gov.bc.ca/connect



November 6, 2013

The Honourable Ed Fast Minister of International Trade and Minister for the Asia Pacific Gateway House of Commons Ottawa, ON K1A 0A6

Dear Minister Fast:

I would like to congratulate you and Minister of Foreign Affairs John Baird for successfully concluding an agreement in principle for the Canada-European Union Comprehensive Economic and Trade Agreement (CETA). As you know, British Columbia has been supportive of CETA as we believe this agreement will strengthen our historic economic linkages with European partners and create jobs for all Canadians.

British Columbia is also committed to growing jobs through enhanced trade and investment links with the rising economies of the Asia Pacific region. I applaud your active engagement with Asia, including your recent participation in APEC, Trans-Pacific Partnership (TPP) and ASEAN meetings and your mission to China in October 2013, as well as your commitment to deeper cooperation with Asian partners through a variety of bilateral mechanisms.

In order to advance British Columbia's trade and economic interests in Asia, I have appointed Ben Stewart as the Province's high level official representative on the ground. Mr. Stewart will represent and promote British Columbia in meetings with government officials in priority markets in Asia, including acting as an official signatory for the Province as needed. Working in coordination with our existing in-market Trade and Investment Representatives, Mr. Stewart's role as British Columbia Representative in Asia and Investment and Trade Commissioner will allow economic decision-makers direct access to our government.

Mr. Stewart will report to me and my Minister for International Trade, the Honourable Teresa Wat. While generally responsible for Asia, his focus will be on China, Japan and Korea, with a particular emphasis on LNG opportunities. Please see the attached news release for additional details:

http://www2.news.gov.bc.ca/news\_releases\_2013-2017/2013PREM0113-001623.htm

.../2

I would like to request your support and the Department of Foreign Affairs, Trade and Development's assistance in ensuring the success of Mr. Stewart's appointment. Our intent is to strengthen our shared purpose and to assist with the good work being done by federal officials notably in Canada's embassies and consulates in Asia. I would appreciate it if you would please notify your counterparts in Asian countries, especially Ministers responsible for international trade, of Mr. Stewart's appointment, in order to ensure that Canada is seen as speaking with one voice by our partners. I would also request your support in providing this information to Canadian Ambassadors, Consuls General, and other senior officials in your department responsible for trade and economic relations in the Asia Pacific region.

I am confident we will work together to grow economic opportunities and jobs for British Columbians and all Canadians.

Sincerely

Christy Clar

Premier

pc: Honourable John Baird, Minister of Foreign Affairs, Government of Canada Simon Kennedy, Deputy Minister of International Trade, Government of Canada Honourable Teresa Wat, Minister of International Trade, Government of BC His Excellency Mackenzie Clugston, Ambassador of Canada to Japan His Excellency David Chatterson, Ambassador of Canada to Korea His Excellency Guy Saint-Jacques, Ambassador of Canada to China Ben Stewart, BC Representative in Asia and Investment and Trade Commissioner Shannon Baskerville, Deputy Minister of International Trade Athana Mentzelopoulos, Deputy Minister of Government Communications and Public Engagement and Intergovernmental Relations Secretariat



November 12, 2013

Huitt Manering, Director Vancouver Enterprise Centre, BBA Suite 850, 1050 West Pender Street Vancouver, BC V6E 3S7

Dear Mr. Manering:

Thank you for kindly providing your boardroom as a space for Francois and I to meet prior to the announcement of Ben Stewart as the new BC Investment and Trade Commissioner. I am sorry you could not join us, but Francois was a gracious host!

I appreciate your support of our efforts and the help of everyone at the Vancouver Enterprise Centre.

Singerel

Christy Clark

Premier



## Marc-André Ouellette, L.V.O Chief of Protocol and Executive Director

Date: November 6, 2013

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### Wednesday, November 6, 2013 Vancouver

09:30 Consul General's Briefing for Ben Stewart Via Telepresence

**Attendee List:** Ben Stewart, Marc-André Ouellette, Pierrette Maranda, Don Haney, Chelsie Luciani

10:30 Ben Stewart meeting with Seiji OKADA, Consul General of Japan

Premier's Vancouver Office, Suite 740, 999 Canada Place

**Attendee List:** Ben Stewart, Seiji OKADA, Marc-André Ouellette, Naomi Namatame, Shom Sen

11:00 Ben Stewart meeting with MAO Runlong, Deputy Consul General of China Premier's Vancouver Office.

Suite 740. 999 Canada Place

**Attendee List:** Ben Stewart, Marc-André Ouellette, MAO Runlong, GAO Jianzheng, YUAN Zhanling, Shom Sen

14:30 Ben Stewart meeting with Kie-Cheon LEE, Consul General of Korea

Premier's Vancouver Office, Suite 740, 999 Canada Place

**Attendee List:** Ben Stewart, Kie-Cheon LEE, Marc-André Ouellette, Seok Woong KIM. Shom Sen

15:00 Ben Stewart meeting with Ravi Shankar AISOLA, Consul General of India Ministry of International Trade

Suite 730, 999 Canada Place

**Attendee List:** Ben Stewart, Ravi Shankar AlSOLA, Marc-André Ouellette, R. CHANDRAMOULI, Shom Sen



Marc-André Ouellette, L.V.O Chief of Protocol and Executive Director

Date: November 19, 2013

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### <u>Tuesday, November 19, 2013</u> <u>Vancouver</u>

12:00 Lunch with Consul General of Japan

Consul General's Residence,

3351 the Crescent

Attendee List: Ben Stewart, Marc-André Ouellette, Shom Sen, Seiji OKADA, Naomi Namatame, Tomoko Shimada, Yasuko Samada, Kazuko Komatsui, Kiyotaka Haysashi,

Keisake Tsujimoto

18:30 Dinner with Consul General of China

Shiang Garden Chinese Restaurant 2200 – 4540 No. 3 Road, Richmond

Attendee List: Ben Stewart, Marc-André Ouellette, Shom Sen, MAO Runlong,

GAO Jianzheng, YUAN Zhanling



Marc-André Ouellette, L.V.O Chief of Protocol and Executive Director

Date: December 19, 2013

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## <u>Thursday, December 19, 2013</u> <u>Victoria</u>

14:15 Mission De-Brief with Intergovernmental Relations Secreatariat Via Telepresence

**Attendee List:** Ben Stewart, Pierrette Maranda, Marc-André Ouellette, Don Haney, Chelsie Luciani, Shom Sen