

## **MEMORANDUM OF UNDERSTANDING**

**For the International Liquefied Natural Gas Conference Feb 25<sup>th</sup> and 26<sup>th</sup>, 2013**

**THIS AGREEMENT** dated for reference the \_\_\_\_\_ day of \_\_\_\_\_, 2012.

**BETWEEN:**

**Ministry of Jobs, Tourism and Skills Training**  
Hosting Program, Major Investment Office

(hereinafter referred to as "Hosting Program")

**AND:**

**Ministry of Energy, Mines and Natural Gas**  
Liquefied Natural Gas (LNG) Taskforce

(hereinafter referred to as "LNG Taskforce")

**WHEREAS:**

- A.** The Hosting Program has agreed to provide financial assistance for the International LNG Conference to be held on February 25<sup>th</sup> and 26<sup>th</sup>, 2013 (the "Project");
- B.** Both the Hosting Program and the LNG Taskforce are interested in the Project because it will advance their shared goal of increasing investment in British Columbia;
- C.** The Hosting Program has agreed that it will provide specified monetary contributions to aid the planning and implementation of the Project, as hereinafter set out.

Accordingly, the parties agree as follows:

**THE Hosting Program AGREES:**

- 1) The Hosting Program will provide the LNG Taskforce the lump sum amount of \$40,000.00 via inter-ministry journal voucher on or before January 31, 2013.
- 2) The name and telephone number of the Hosting Program's representative is: Jane Burnes at 250-356-7569.

**THE LNG Taskforce AGREES:**

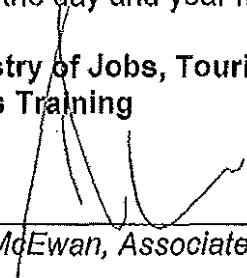
- 1) The LNG Taskforce will:
  - a. Utilize \$20,000 for the First Nations components of the conference. These components include the associated costs of First Nations speakers Chief Atleo and Chief Ross, as well as the associated costs to LNG-impacted First Nations leadership to attend the conference. The support for LNG across First Nations communities in B.C. is a critical story to tell in the larger context of LNG.
  - b. Utilize \$20,000 to provide all participants, including high potential investors, an appropriate registration package, which reinforces the quality of B.C.'s LNG industry. This conference will help ensure the timely development of the LNG industry in B.C. by showcasing investment opportunities to global natural gas investors.
  - c. Provide a final report on the conference and the specific components supported.
- 2) The name and telephone number of the LNG Taskforce representative is: David Calder at 250-952-0174.

**IT IS MUTUALLY AGREED:**

- 1) That this Memorandum shall continue in effect from the date of this agreement until February 26, 2013.
- 2) That this document constitutes the entire agreement between the Hosting Program and LNG Taskforce and may be modified or terminated only by further written agreement executed by the Hosting Program and LNG Taskforce.
- 3) Time is deemed to be material and of the essence of this Memorandum.

**IN WITNESS WHEREOF** the parties hereto have duly executed this Agreement as of the day and year first above written.

**Ministry of Jobs, Tourism and  
Skills Training**

  
\_\_\_\_\_  
Tim McEwan, Associate Deputy Minister

**Ministry of Energy, Mines and  
Natural Gas**

\_\_\_\_\_  
Steve Carr, Deputy Minister



Ministry of Energy, Mines and Natural Gas  
Liquefied Natural Gas (LNG) Taskforce  
Request for Funding from the Hosting Program  
B.C. International Liquefied Natural Gas Conference  
February 25<sup>th</sup> and 26<sup>th</sup>, 2013, Vancouver BC

**Ask:**

The Inaugural B.C. International Liquefied Natural Gas Conference will host both senior government officials and high potential investors, with an objective of showcasing B.C.'s LNG industry potential. The conference planning committee is seeking funding from the Hosting Program for two portions of the conference:

1. As the support for LNG across First Nation communities in B.C. is a critical story to tell in the larger context of LNG, we request \$20,000 in funding for the First Nation components of the conference. These components include the associated costs of First Nation speakers Chief Atleo and Chief Ross, as well as the associated costs to LNG-impacted First Nation leadership to attend the conference.
2. We request \$20,000 in funding to provide all participants, including high potential investors, an appropriate registration package, which reinforces the quality of B.C.'s LNG industry. This conference will help ensure the timely development of the LNG industry in B.C. by showcasing investment opportunities to global natural gas investors. B.C. is in competition with Australia and the United States to supply the demand from Asian markets for long-term LNG energy contracts. As this conference will form the first impression of B.C.'s LNG industry for many investors, it is critical we host a high quality conference. From a programming perspective, we are meeting the highest standards for the conference, but we are operating on a cost-recovery model and have not budgeted for registration packages.

**Background:**

The 2011 *BC Jobs Plan* identified LNG as a key sector for job growth in B.C. as we aim to become a global leader in LNG exports. B.C.'s LNG Strategy contemplates three LNG plants in operation by 2020. We intend to achieve this objective ensuring B.C. is competitive in the global LNG market, maintaining our leadership position on climate change and clean energy, and keeping energy rates affordable for families, communities and industry.

The recent development of new shale gas extraction techniques has allowed access to vast natural gas reserves in northeast B.C. B.C.'s conventional natural gas potential is 52 trillion cubic feet (Tcf), but its shale gas potential is more than 1,200 Tcf.

A stable natural gas industry provides benefits to the Province's citizens and communities through lasting employment, economic development and provincial revenues. With five large LNG plants operational, cumulative GDP impacts of \$1.5 trillion are estimated by 2046; an average of \$55 billion in GDP impacts per operational year. 100,000 person years of employment will be required in B.C. for the construction phase of five large LNG plants, stabilizing at 2,700 full time jobs during operations.

#### **B.C.'s Inaugural International LNG Conference:**

The LNG Task Force is organizing a high-level, two-day conference to reinforce B.C.'s LNG strategy. The conference will promote B.C.'s LNG projects and will help global producers and consumers gain insights into new investment opportunities in B.C.'s LNG industry.

The BC LNG International Conference will contribute to the sharing of global LNG market perspectives as well as increase collaboration. Key features of the conference will include topics on:

- Governments' role in facilitating LNG development in Canada and Asia-Pacific countries;
- Labour market trends, labour supply and challenges for LNG projects;
- Communities and First Nations' perspectives on LNG exports;
- Consumers and producers' perspectives on LNG trade;
- Global LNG market trends, issues and challenges;
- Updates from proponents on LNG and infrastructure projects in B.C.; and
- Marine transportation and the environment.

#### **Proposed Speakers to include:**

Christy Clark, Premier of British Columbia

Rich Coleman, Minister of Energy, Mines and Natural Gas and Housing & Deputy Premier

Steve Carr, Deputy Minister of Energy, Mines and Natural Gas

Joe Oliver, Federal Minister of Natural Resources

Shawn Atleo, National Chief of the Assembly of First Nations

Ellis Ross, Chief of the Haisla First Nation

Jim Prentice, Senior Executive Vice-President and Vice-Chair of CIBC

#### **Intended Participants:**

The conference capacity is 320 people. We intend to invite Canadian and American federal and provincial/state politicians, identified energy sector investors, new energy sector investors, impacted service-sector businesses, impacted First Nation Leadership, impacted regional government representation, BC Universities, Colleges and Research Institutes as well as community groups and individuals.