

DIRECT AWARD JUSTIFICATION

Contracts for services may be negotiated and directly awarded without competitive process where one of the following exceptional conditions applies:

Check the Policy that applies to the contract, and provide a justification for the direct award. The justification must be kept on file.

CONTRACTOR NAME: Andre Powell (The Deetken Group)


TOTAL CONTRACT: Approximately \$5,000.00

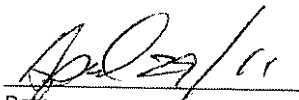
TYPE OF SERVICE: Financial Modeling

CONTRACT TERM: 2 weeks (starting as soon as possible)

✓	POLICY RE: DIRECT AWARDS	JUSTIFICATION/EXPLANATION
✓	Any service with an estimated value of less than \$25,000 should be competed to the extent reasonable and cost-effective. (CPM) 6.3.2. c 6)	<p>The Health Sector Information Management and Information Technology Division/Planning and Innovation Division requires impartial third-party financial due diligence on pricing and service changes being proposed by the service provider (TELUS) of the Private Physicians Network (PPN). The Ministry requires a multi-year financial impact assessment of the proposed PPN 2.0 pricing model in comparison to the existing pricing model based on various deployment rates.</p> <p>The Division is proposing this work be completed by the same external consultant who provided financial modeling services to the Ministry of Health during the original negotiations for the PPN with TELUS in 2008. The consultant has the necessary expertise and existing economic models to complete this work within the short timeframe required by the Division. There are no internal resources within the Division capable of undertaking this type of financial modeling.</p> <p>The costs to the division in time and effort to openly procure these services would exceed the actual value of the contract. As well, the Division does not want to openly announce through a tender process to the vendor community that it is undertaking this financial due diligence on a proposal from one of its existing service delivery partners (TELUS). Therefore, we are seeking approval to directly award a contract for this work.</p>
✓	the contract is with another government organization (CPM 6.3.3 (a) 1.)	The proposed transfer under agreement in briefing note is supported as a direct award meeting these criteria as the Health Authority/Hospital would be deemed another government organization.
	the ministry can <u>strictly prove</u> that only one contractor is qualified, or <u>is available</u> , to provide the service (CPM 6.3.3 (a) 1.)	
	an unforeseeable emergency exists and the services could not be obtained in time by means of a competitive process {an urgent time frame due to inadequate planning (e.g. not allowing sufficient time to tender a new or renewed contract) is not considered justification for a Direct Contract} (CPM 6.3.3.(a) 1.)	

	a competitive process would interfere with a ministry's ability to maintain security or order or to protect human, animal or plant life or health. (CPM 6.3.3. (a) 1.)	
	the acquisition is of a confidential or privileged nature and disclosure through an open bidding process could reasonably be expected to compromise government confidentiality, cause economic disruption or be contrary to the public interest (CPM 6.3.3. (a) 1.)	


 Authorized Approval Signature *for Steven M. Knighton*


 Date