

From: [Wempe, Sarah MIT:EX](#)
To: [Bubrick, Elaine MIT:EX](#)
Cc: [White, Don D MIT:EX](#)
Subject: FW: TIME SENSITIVE (TOMORROW) Follow Up - Request for DM Meeting - softwood lumber issues
Date: Thursday, July 11, 2013 4:13:00 PM
Attachments: [Spencer Bernd Biobackground.docx](#)

Hi Elaine

I have a CLIFF for this under 98660. I will refer to you.

Thanks!

From: White, Don D JTST:EX
Sent: Thursday, July 11, 2013 4:02 PM
To: Fekete, Renee MIT:EX; Bubrick, Elaine JTST:EX
Cc: Heine, Chris JTST:EX; Pearson, Barbera MIT:EX; Wempe, Sarah JTST:EX; Ewing, Rebecca J JTST:EX; Nielsen, Michael L JTST:EX
Subject: RE: TIME SENSITIVE (TOMORROW) Follow Up - Request for DM Meeting - softwood lumber issues

Not Responsive

so here are bios

and some quick notes for Sandy that may be helpful in preparation for the meeting.

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Background Notes

- Akin Gump hired in 1999.

s13, s17

- Why Akin Gump in particular?

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- The role they play:
 - Advise on SLA-consistency of proposed forest policy and forest-related trade policy changes

(though much of this can be done in-house now based on cumulative experience gained by the Province to date).

- Work to defend BC in any arbitration including grade 4.
- Advise on strategy in negotiations.
- Advise during trade disputes.

Hope these suffice!

Regards,

Don

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From: White, Don D JTST:EX
Sent: Wednesday, July 3, 2013 11:34 AM
To: Bubrick, Elaine JTST:EX
Subject: Request for Meeting

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Further to our discussion at the General Update last week, the following has been drafted to ensure that decisions for attendance by DM, Minister and politicians can be made in a timely manner.

If there is a request for attendance for political representation, it is important to distinguish whether it is a stakeholder meeting request or an actual public event.

Please ensure that your email to Shom (with a copy to me) contains the following information:

- **Who is requesting the meeting – Don White**
- **Who are you requesting attend the meeting – DM**
- **Where – DM's office**
- **A list of attendees – Spencer Griffiths, Bernd Janzen (law firm: Akin Gump, from Washington, DC)**
- **Purpose of the meeting – to introduce DM to our primary legal representatives on the softwood lumber issues (negotiations, disputes/arbitrations/litigation)**
- **The priority of this request – Medium**
- **Dates: if there is a specific timeframe requested, please list them – afternoon of July 11 or morning of July 12**
- **Response requested by (date) – July 5**
- **Is this a public event that would require communication materials (yes – no) – No.**

Thank you.

Elaine Bubrick
Executive Administrative Assistant
Office of the Assistant Deputy Minister
Ministry of Jobs, Tourism and Innovation
Trade, Investment and Innovation Division
Suite 730 - 999 Canada Place
Vancouver, BC V6E 2M6

Phone: 604 775-0005

BRITISH COLUMBIA'S SOFTWOOD LUMBER LEGAL COUNSEL

The law firm of Akin Gump Straus Hauer & Feld LLP was retained by the British Columbia Government on December 1, 1997 (during the period of the 1996 Softwood Lumber Agreement).



**Spencer S. Griffith, Partner
AKIN GUMP STRAUSS HAUER & FELD LLP**

Spencer S. Griffith is a partner in the international trade practice.

Practice & Background

Mr. Griffith focuses on international trade and general litigation matters, including WTO issues, countervailing duty cases, antidumping cases, trade policy, arbitrations and antitrust counseling and litigation. He has handled a variety of complex trade cases before the U. S. Department of Commerce, the International Trade Commission, the Office of the U.S. Trade Representative and the Court of International Trade.

Mr. Griffith has advised numerous clients in Canada, Japan, China, Korea, Taiwan and other countries over the years. He practices both in China and in Washington, D.C. He has represented the government of British Columbia in the long-standing lumber dispute. He has represented clients in numerous other industries including, steel, semiconductors and cement. He has served as managing partner of the firm's office in Beijing, China.

Representative Matters

Mr. Griffith's representative matters include:

- representing the Government of British Columbia in countervailing duty litigation under U.S. law and international arbitration under the Softwood Lumber Agreement concerning trade in softwood lumber
- representing Samsung in antidumping case involving imports of DRAMS from Korea.

Education

- **Degrees**
- J.D., New York University School of Law, with highest distinction, 1982
- A.B., Brown University, with honors, 1978



Bernd Janzen, Partner
AKIN GUMP STRAUSS HAUER & FELD LLP

Bernd G. Janzen is a partner in the international trade practice.

Practice & Background

Mr. Janzen advises U.S. and foreign clients across a range of trade litigation proceedings, including antidumping and countervailing duty proceedings before the U.S. Department of Commerce and the U.S. International Trade Commission; dispute settlement under the North American Free Trade Agreement (NAFTA), the World Trade Organization (WTO) and other international trade agreements; and U.S. trade preference proceedings under the U.S. Generalized System of Preferences (GSP) program.

Mr. Janzen advises U.S. importers on matters before U.S. Customs and Border Protection, including penalty proceedings and prior disclosures. He also advises clients on compliance with U.S. export control laws administered by the U.S. departments of Commerce and State. Additionally, Mr. Janzen advises U.S. and foreign clients on various trade policy matters before the office of the U.S. Trade Representative and other federal government entities.

Mr. Janzen works with clients in the softwood lumber, aerospace, seed, tire, paper, steel, seafood and consumer electronics industries, among others.

Representative Matters

Mr. Janzen's representative matters include:

- advising a Canadian provincial government on disputes and other matters arising under the U.S.-Canada Softwood Lumber Agreement of 2006
- preparing an assessment for the embassy of a developing country on possible reforms to the GSP program and optimizing that country's benefits under this program
- assisting a U.S. importer of consumer electronics achieve the classification of a product under the Harmonized Tariff Schedule of the United States (HTSUS) that avoids the payment of import duties
- assisting a Korean producer and exporter of paper defeat allegations of unfair subsidization and the imposition of countervailing duties
- assisting a major U.S. grocery retailer retain GSP benefits on certain foods imported from India.

Education

- **Degrees**
- J.D., The George Washington University Law School, 1996
- M.I.A., Columbia University, 1992
- B.A., Bethel College, *cum laude*, 1988

MINISTRY OF INTERNATIONAL TRADE
AND MINISTER RESPONSIBLE FOR ASIA PACIFIC STRATEGY AND MULTICULTURALISM
MEETING NOTE

Cliff # 98830:

Date: July 16, 2013

PREPARED FOR: Honourable Teresa Wat, Minister

DATE AND TIME OF MEETING: Friday, July 19, 2013 at 3pm.

ATTENDEES: BC Lumber Trade Council (BCLTC) Chair Duncan Davies and Interim BCLTC President Ric Slaco.

ISSUE(S): Softwood Lumber Agreement (SLA)

s13, s16, s17

s13, s16, s17

BACKGROUND:

The BC Lumber Trade Council (BCLTC) is an industry association representing major lumber companies in British Columbia. Its mandate is to provide British Columbia industry positions on Canada-US Softwood Lumber Trade disputes and negotiations. Duncan Davies, President of Interfor, is Chair of the BCLTC's Board of Directors. Ric Slaco, Vice President of Interfor is the interim President, replacing John Allan who was president for over a decade.

The BCLTC has been in existence since the most recent US countervailing/anti-dumping trade case ("Lumber IV", 2001-2006).

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s13, s17 and continued to work with government in negotiating the 2006 SLA, and in defending BC's interests in SLA arbitrations.

Member companies have varied somewhat over the years, but generally consist of the largest lumber companies in British Columbia. The BCLTC's current membership includes Canfor, Interfor, West Fraser, Tolko, Western Forest Products and other companies.

DISCUSSION:

Ministry of International Trade (MIT) staff meet regularly with BCLTC President Ric Slaco to discuss issues related to the SLA.

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SUGGESTED RESPONSE/KEY MESSAGING:

s13, s16, s17

Attachment: Letter from BCLTC to Prime Minister Harper, May 2013.

Prepared by: Rebecca Ewing, Manager, Trade Initiatives Branch
Telephone s17

Reviewed by				
Dir: RM	ED: DW	ADM:	DM:	MIN:



May 15, 2013

The Right Honourable Stephen Harper PC MP
Prime Minister of Canada
Langevin Block
80 Wellington Street
Ottawa, ON K1A 0A2

Dear Prime Minister:

Subject: **Extension of the Softwood Lumber Agreement**

I am writing to you as Chair of the BC Lumber Trade Council, the organization which represents the vast majority of BC's lumber production and exports on matters of international trade, to express our appreciation for your role and that of your government in the implementation and management of the Softwood Lumber Agreement (SLA) with the United States. Without your strong leadership and foresight the SLA would not be in place today, and the agreement would not have been extended last year. All parties in Canada and the US government agreed on the extension, which is a clear demonstration of the importance of the agreement.

The SLA has provided certainty of access for Canadian lumber exports to the United States during one of the most challenging periods in history. With the stability offered by the agreement the industry has been able to focus its efforts on developing new markets, such as China and India, furthering Canada's trade diversity and strengthening cooperation between Canada and the United States. We need to look no further than the creation of the Softwood Lumber Board, an industry-funded promotional vehicle that was created in 2011, as evidence of the positive relationship that is developing between the Canadian and US lumber industries.

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We look forward to an opportunity meet with you, Trade Minister Fast, and your key officials, so

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Yours truly,



Duncan Davies, Chair
British Columbia Lumber Trade Council (BCLTC)

cc:

Mr. Ric Slaco, Interim President BCLTC, Vice-President and Chief Forester, Interfor
Mr. Lee Doney, Vice Chairman, Western Forest Products Inc.
Ms. Anne Giardini, President, Weyerhaeuser Company Limited
Mr. Ron Gorman, President, Gorman Bros. Lumber Ltd.
Mr. Don Kayne, President and CEO, Canfor Corporation
Mr. Bill Kordyban, President, Carrier Lumber Ltd.
Mr. Robert Novak, President, Dunkley Lumber Ltd.
Mr. Ted Seraphim, President & CEO, West Fraser Timber Co. Ltd.
Mr. Ken Shields, Chairman and CEO, Conifex Timber Inc.
Mr. Greg Stewart, President, Sinclair Group Forest Products Ltd.
Mr. Al Thorlakson, Executive Chairman, Tolko Industries Ltd.
The Honourable Edward Fast, P.C., M.P.
The Honourable James Moore, P.C., M.P.
Mr. Simon Kennedy, Deputy Minister of International Trade
His Excellency Gary Doer, Canada's Ambassador to the United States of America

MINISTRY OF INTERNATIONAL TRADE
AND MINISTER RESPONSIBLE FOR ASIA PACIFIC STRATEGY AND MULTICULTURALISM
INFORMATION NOTE

Cliff #98325
Date: July 5, 2013

PREPARED FOR: Honourable Teresa Wat, Minister

ISSUE: Background and Update on Softwood Lumber Agreement

BACKGROUND: The 2006 Softwood Lumber Agreement (SLA) between Canada and the United States came into effect October 12, 2006 and is scheduled to expire October 12, 2015. The Agreement imposes restrictions on Canadian lumber exports to the US in exchange for the US agreeing not to impose costly and unpredictable countervailing duty and dumping tariffs on Canadian lumber.

Generally, government and industry in both the US and Canada have supported the Agreement as preferable to trade litigation. The Agreement provides stability to BC's lumber producers' access to the US market and an opportunity for free trade when lumber prices are high.

Under the SLA, an export tax on lumber is collected by the federal government and remitted to the provinces, after federal government expenses are deducted. The amount of tax collected depends on lumber prices and shipments. Since the SLA was implemented in 2006, \$1.2 billion in tax revenue has been remitted to BC; in fiscal 2012/2013, \$97 million was remitted to BC.

BC is the largest softwood lumber exporting province in Canada, accounting for about half of Canada's shipments to the United States and so has a leadership role on the SLA issue within Canada. This also means BC is of prime interest to the US in monitoring and enforcing the SLA. The importance of the US lumber market for BC forest products means that the softwood lumber trade issue is a key consideration for BC's industry.

Dispute settlement under the SLA is handled by the London Court of International Arbitration (LCIA). The US has initiated three arbitrations to date. One was directed at BC where the US claimed the BC government had been selling mountain pine beetle-killed timber below market value. In July 2012, the LCIA rejected the US allegations.

Currently there are no SLA arbitrations. However, in February 2013 the US industry association, the Fair Lumber Coalition, expressed concern about recent (minor) adjustments to BC log export policy.

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The BC Ministry of International Trade works in cooperation with the Ministry of Forests, Lands and Natural Resource Operations (FLNRO) and the federal Department of

Foreign Affairs and International Trade (DFAIT) to manage the SLA. Costs related to managing the SLA file are borne by both the Ministry of International Trade and FLNRO. The Ministry of International Trade has the lead for the SLA file.

Management of the SLA file in BC involves three main activities:

- o Ensuring BC meets its obligations under the agreement: notifying forest policy changes and ensuring those changes do not circumvent the agreement.
- o Preparing for renegotiation or extension of the agreement by 2015.
- o Defending BC in any arbitrations under the agreement.

DISCUSSION:

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Trade policy staff are consulting and preparing material

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On May 15, major BC lumber companies, represented by the BC Lumber Trade Council, wrote to Prime Minister Harper

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NEXT STEPS:

Decision on BC's approach

s13, s16

ATTACHMENTS:

1. Powerpoint presentation: 2006 Canada-U.S. Softwood Lumber Agreement: Background and Update

Prepared by: Rebecca Ewing, Manager, Trade Policy, Trade Initiatives Branch

Telephone: (Cell)

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Reviewed by			
Dir: RE	ED: DW	ADM: SS	DM: SC



Trade in Softwood Lumber: Background and Update

July 2013

BC Ministry of International Trade
Trade Initiatives Branch

Purpose

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- Canada-US Softwood Lumber Agreement expires in 2015.

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MIT is responsible for all trade negotiations, agreements and disputes

- For the Softwood Lumber Agreement, MIT:
 - Leads management of the Agreement.
 - Leads provincial response to any arbitration/dispute.
 - Leads provincial participation in SLA negotiations.
- Ministry of FLNRO:
 - Is responsible for forest policy and operations
 - Works with MIT to ensure compliance of policy with SLA.
 - Works with MIT on SLA management, negotiations and disputes, providing forest policy expertise.

The BC Forest Industry is important to the BC economy.

- Directly employs 56,000 people, about 2.4% of BC's total employment.
- In many rural areas of the province, forestry is the number 1 employer, and in some it is the only employer.
- Forestry accounted for 3% of BC's total GDP, and 23% of BC goods sector GDP.
- Forest products account for about 30% of all goods manufactured in the province and for about 30% of all goods exported.
- BC forests generate significant revenue for the province, about \$500 million per year in recent years.

The US Lumber Market is Important to the BC Forestry Industry

- About 80% of BC's timber harvest goes to lumber production, and historically about 80% of BC's lumber has gone to the US.
 - In the last few years this has changed due to collapse of the US housing market and increased exports to China; however the importance of US market is expected to increase again.
- Canada accounts for between 30-35% of US lumber consumption.
- BC accounts for about half of Canada's lumber shipments to the US.

US trade protectionism

- US claims Canadian lumber industry is subsidized.
- Since 1982, Canada and BC have been subject to US protectionism aimed at restricting our softwood lumber exports.
- In 2006, the Canada-US Softwood Lumber Agreement (SLA) was reached.
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Pages 21 through 22 redacted for the following reasons:

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SLA dispute settlement process

- Arbitration is handled by London Court of International Arbitration
- Three arbitrations to date, all initiated by the U.S.
 - The first two arbitrations did not involve BC.
 - The third arbitration (Grade 4 Arbitration) related to BC's timber pricing policy; US claimed over \$300 million in damages.
 - Final ruling on BC arbitration issued in July 2012 and rejected the U.S. allegation in its entirety.

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MINISTRY OF INTERNATIONAL TRADE AND
MINISTER RESPONSIBLE FOR THE
ASIA PACIFIC STRATEGY AND MULTICULTURALISM

DECISION NOTE

Cliff #: 98561

Date: July 5, 2013

PREPARED FOR: Honourable Teresa Wat, Minister

ISSUE: Canada-European Union negotiations – British Columbia

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BACKGROUND: Canada and the European Union have been negotiating a Comprehensive Economic and Trade Agreement (CETA) since 2009.

DISCUSSION:

s13, s16, s17

Confidential

RECOMMENDATION:

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ATTACHMENTS: 1 – Advice to Minister

Approved / Not Approved	Date:
Comments:	

Prepared by: Janel Quiring, Director, International Trade, Trade Initiatives Branch
Telephone: (office) 250-356-5867

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Reviewed by			
Dir:	ED:	ADM:	DM:

Confidential

Attachment: ADVICE TO MINISTER

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**Agenda
Item**

International Trade: Trans-Pacific Partnership

Issue

Trans-Pacific Partnership (TPP) negotiations.

Anticipated Outcome

s13, s16, s17

Recommended BC Position

s13, s16, s17

Position of Other Jurisdictions

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Key Points:

- British Columbia has long urged the federal government to put a high priority on concluding trade agreements with markets in the Asia-Pacific region and is pleased with Canada's recent efforts in that region (TPP, China, India, Japan).

- The Trans-Pacific Partnership countries represent a population of 797 million and a combined gross domestic product of over \$27.5 trillion.
- In 2012, BC exported \$18.9 billion of goods to TPP countries. If BC experienced just a 10% increase in goods exports to these markets, it would represent a minimum of \$1.9 billion in increased BC exports.
- Successful conclusion of the Trans-Pacific Partnership negotiations will give Canada comprehensive access to key Asian, Australasian, and Latin American markets.

Background and Analysis

- The Trans-Pacific Partnership consists of 12 countries: Australia, Brunei Darussalam, Canada, Chile, Japan, Malaysia, Mexico, New Zealand, Peru, Singapore, the United States, and Vietnam. These countries are negotiating a free trade agreement to cover all aspects of trade, including improved market access for goods and services, investment, financial services, government procurement, intellectual property, development, environment and labour.
- The eighteenth round of negotiations has just been completed (July 15-25). Canada joined the negotiations just prior to the fifteenth round in December 2012.

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- Although Canada already has free trade agreements with several TPP members (the United States and Mexico; Chile and Peru)

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- In 2012, British Columbia's domestic exports of goods to the current members of the TPP were \$18.9 billion, or roughly 60% of the Province's international exports. Canada's inclusion in the Trans-Pacific Partnership will fuel growth in

these numbers and help to continue to foster a growing economy in British Columbia.

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MINISTRY OF INTERNATIONAL TRADE
INFORMATION NOTE

Cliff #: 11981

Date: September 10, 2013

PREPARED FOR: Shannon Baskerville, Deputy Minister

ISSUE: BC Immigrant Investment Fund – Background

BACKGROUND:

The BC Immigrant Investment Fund (“BCIIF”) was incorporated in 2000 as British Columbia’s approved fund under the federal Immigrant Investor Program (“IIP”). The BCIIF receives British Columbia’s monthly allocations from the IIP and invests the funds for purposes of economic development and job creation in British Columbia.

Investment Mandate

The BCIIF has a mandate to make three types of investments:

1. Loans within the Government Reporting Entity (“GRE”) to finance pre-approved public infrastructure projects;
2. Venture capital fund investments, through its subsidiary, the B.C. Renaissance Capital Fund (“BCRCF”) in privately-managed venture capital funds; and
3. Liquid investments made through BC Investment Management Corp. (“BCIMC”).

From inception in 2000 to March 31, 2013, BCIIF has made public infrastructure investments totalling \$402 million, supporting the construction of schools, hospitals, and university research facilities, while creating over 2,500 full-time jobs.

Through the BCRCF, the BCIIF has made capital commitments of \$90 million to eight venture capital fund managers who invest in promising companies in information technology, digital media, clean technology and life sciences. As of March 31, 2013, the BCRCF has invested \$47 million, leveraging investment of \$196 million by the BCRCF fund managers and their syndicate partners into 23 B.C. companies. The current portfolio consists of 20 B.C. companies that collectively employ over 750 people.

As of July 31, 2013, the BCIIF held liquid investments of \$73 million with BCIMC.

Corporate Governance

From 2000 through July 2012, the BCIIIF and BCRCF were governed by a Board of Directors that consisted of two public servants: an ADM of Provincial Treasury at the Ministry of Finance and an ADM of the Ministry responsible for economic development.

In July 2012, the Province appointed a new board of six independent directors from the private sector with professional expertise in investment management, finance, accounting and law.

The Chair of the BCIIIF is Gord MacDougall, a Vice-President at Connor Clark and Lunn, an independent investment management firm based in Vancouver.

Until 2013, the operations of the BCIIIF and BCRCF were managed by employees of the Investment Capital Branch, with assistance from Corporate Project Finance Branch at the Ministry of Finance.

In May 2013, the Board appointed Shauna Turner as Acting CEO of the BCIIIF and BCRCF, for a term that expires at the end of December 2013.

DISCUSSION:

This year's Government Letter of Expectations ("GLE") remains materially unchanged from previous years. It continues to direct the BCIIIF to:

- invest available funds in public infrastructure projects within the GRE;
- monitor and report on BCIIIF's capital commitments of up to \$90 million in venture capital investments;
- use the services of the BCIMC to invest residual funds (amounts not allocated to public infrastructure or venture capital) in liquid investments; and
- explore opportunities for new investments that meet BCIIIF's core objectives and support the Province's economic development and jobs strategy.

The BCIIIF/BCRCF and the Minister of International Trade must obtain approval from Treasury Board before embarking on any new categories of investment activity.

Contact: Christine Little, Assistant Deputy Minister

Telephone: 250 953-3479

Prepared by: Jeff Lindsay, A/ Executive Director, Investment Capital Branch
250 952-0587

Reviewed by			
Dir:	ED:	ADM:	DM:

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BACKGROUND

Asia Pacific Business Centre & BC Showcase at Robson Square

Asia Pacific Business Centre



The creation of the Business Centre builds on a recommendation from the Asia-Pacific Trade Council for a single office being responsible for Asia-Pacific engagement and promotion. It was designed to be a hub to facilitate trade, investment and collaborative research opportunities between British Columbia and countries in Asia.

Currently, the Asia Pacific Business Center houses the China and North Asia teams and has hosted hundreds of meetings/events since its opening in March 2009. These have been primarily internal meetings or small events hosted by this Division.

In addition to connecting Asian investors and business with opportunities in B.C., Business Centre clients include businesses, investors and visitors from the Asia-Pacific, British Columbia-based companies and exporters, industry associations, government ministries and officials.

There is no lease for this space as it is part of government inventory.

BC Showcase

The BC Showcase was created by the Province to showcase British Columbia's communities and leading industries for trade and investment before, during and after the 2010 Games. It is a unique, state-of-the-art facility located in the heart of downtown Vancouver, comprised of two connected spaces. One space highlights the Province through multimedia, the other provides meeting and presentation space. Together, these spaces have hosted events as large as 150 people. During the 2010 Winter Games, the BC Showcase was a critical part of the integrated hosting program, managing 46 business events.



Since opening in 2009, the Showcase has been available, at no cost, to Provincial Ministries, communities, industry associations, and economic development agencies, for the purpose of furthering B.C.'s economic development goals. Users are responsible for their own incidental costs including catering. More than three hundred events have taken place at the BC Showcase to date.

The BC Showcase is a unique and effective facility for economic development related initiatives. Internally MIT uses the space for business hosting events including large meetings, presentations, seminars, and networking receptions. Participants typically include international delegations, BC companies, industry organizations and government staff.



The Showcase has hosted many events that have: increased the world's awareness of B.C. as a strategic business location; promoted regional products, services and technologies; and connected companies and communities to trade and investment opportunities. The BC Showcase continues to be a highly valuable and unique tool for promoting British Columbia's international business interests.

There is no lease for this space as it is part of government inventory.

Name of Event	Organization	Date	Attendees	Sector
Washington Update c/o Canadian Manufacturers and Exporters	CME	3-Apr-12	31	Trade and Investment
Vancouver Apparel Industry (EFW) - Media Launch	Vancouver EFW	10-Apr-12	235	Tourism
Vancouver Apparel Industry (EFW) - Showroom and Networking	Vancouver EFW	11-Apr-12	150	Tourism
Vancouver Apparel Industry (EFW) - Seminars	Vancouver EFW	12-Apr-12	100	Tourism
Small Business Council Meeting	Vancouver Board of Trade	18-Apr-12	20	Trade and Investment
Softwood Lumber Agreement - Choice of Options Meeting	MJTI	20-Apr-12	25	Forestry
Prince Rupert & Northern Transportation Gateway Discussion	Prince Rupert Port Authority	24-Apr-12	15	Transportation & Infrastructure
BC Welcome: Introduction to the BC Education System	BCCIE	1-May-12	100	International Education
Vancouver Staff Town Hall	MFIN	4-May-12	41	Government
CME Roundtable Session with Honourable Minister Ed Fast	CME	11-May-12	25	Trade and Investment
North Fraser Pilot Projects Review	MJTI - Minister's Office	11-May-12	5	Government
Small Business Council Meeting	Vancouver Board of Trade	16-May-12	20	Trade and Investment
Briefing Note Workshop	MJTI	23-May-12	15	Government
North Fraser Pilot Projects Meeting	MJTI	24-May-12	12	Government
North Fraser Pilot Projects Meeting	MJTI	25-May-12	10	Government
Advisory Committee / UBC Sauder (Healthcare)	UBC Sauder	29-May-12	13	International Education
DigiBC Special Event: Papaya Mobile	DigiBC	6-Jun-12	41	Technology
ITIA Public Service Week	MJTI	12-Jun-12	25	Government
Downtown Vancouver Business Association	DVBIA	14-Jun-12	150	Trade and Investment
CME Roundtable with Ambassador David Jacobson	CME	14-Jun-12	26	Trade and Investment
Agency Awards of Excellence	BCPSA	15-Jun-12	50	Government
Meeting with Shanghai Delegation	BCPSA	19-Jun-12	25	Government
TIR Road Show Meetings and Events	MJTI	20-Jun-12	43	Government
Jiangsu Delegation Meeting	MJTI	21-Jun-12	25	Government
TIR Road Show Meetings and Events	MJTI	22-Jun-12	19	Government
DMI Speaks to Re-Org Launch	MJTI	26-Jun-12	50	Government
ADM Re-Org Announcement	MJTI	27-Jun-12	50	Government
National Taiwan University Delegation	MJTI	9-Jul-12	10	Government
Division Business Plan Meeting	MJTI	11-Jul-12	18	Government
Visa Challenges: Entering into Canada from Japan	CISBC	25-Jul-12	48	International Education
Kazakhstan Ambassador Special Event	CERBA	30-Jul-12	47	Trade and Investment
Spanish Maritime Industry Delegation	MJTST	10-Sep-12	25	Technology
Vietnamese Global Buyers Mission Extended Program	MJTST	10-Sep-12	30	Forestry
Spanish Maritime Industry Delegation B2B Meetings	MJTST	11-Sep-12	30	Technology
North Fraser Regional Economic Investment Representatives	MJTST	14-Sep-12	15	Government
Dow Chemical Company Supplier Forum	BCTIA	17-Sep-12	48	Technology
Indian Finance Ministers Delegation Reception	MJTST	20-Sep-12	70	Government
Food Marketing Workshop c/o the BC Food Processors Association	BCFPA	25-Sep-12	55	Agri-Food

Innovation Hub c/o UBC Sauder	UBC Sauder & Isis Group	26-Sep-12	90	Trade and Investment
UBC Mining Education Sub-Committee	UBC Sauder	2-Oct-12	15	Mining
BCTIA industry networking	BCTIA	11-Oct-12	150	Technology
Vancouver Apparel Industry (EFW) - Media Launch	Vancouver EFW	17-Oct-12	150	Tourism
Vancouver Apparel Industry (EFW) - Showroom and Networking	Vancouver EFW	18-Oct-12	150	Tourism
Vancouver Apparel Industry (EFW) - Seminars	Vancouver EFW	19-Oct-12	100	Tourism
UBC Kickstart Demo Day	Entrepreneurship@UBC	23-Oct-12	80	Trade and Investment
Vancouver Staff Town Hall	Ministry of Finance	26-Oct-12	50	Government
TIR Road Show Meetings and Events	MJTST	29-Oct-12	20	Government
Internal Trade Representatives Meeting	DEFAIT/JTST	November 6, 2012	40	Trade and Investment
Internal Trade Representatives Meeting	DEFAIT/JTST	November 7, 2012	40	Trade and Investment
Legal Aspects of Business and Investment in Russia	CERBA	November 8, 2012	25	Trade and Investment
Durable Pavement Marking Seminar	M Transportation & Infrastructure	November 14, 2012	32	Government
Export Workshop	JTST	November 15, 2012	45	Trade and Investment
Oshkosh and SAAB B2B Meetings	JTST	November 19, 2012	50	National Security and Defence
OFLP Delegation Meeting	JTST/Initiatives PG	November 20, 2012	18	Trade and Investment
Oshkosh and SAAB B2B Meetings	JTST	November 21, 2012	50	National Security and Defence
Meet & Greet with DM Dave Byng	JTST	November 22, 2012	60	Government
UBC Department of Family Practice Coordinator's Retreat	UBC Department of Family Prac	December 7, 2012	70	Education
Regional Economic Development Branch Meeting	JTST	December 12, 2012	15	Government
Christmas Party	JTST	December 13, 2012	60	Government
PACE Group Meeting	PACE Group	December 22, 2012	20	Trade and Investment
Event Meeting	PACE Group	January 10, 2013	10	Trade and Investment
Government Meeting	Ministry of Finance	January 23, 2013	20	Government
Government Meeting	Shared Services BC	January 24, 2013	12	Government
Divisional Working Session	JTST	January 28, 2013	65	Government
TIR Roadshow – BC Companies Presentations	JTST	January 29, 2013	25	Trade and Investment
EDOL & DEFAIT Meeting	JTST	January 31, 2013	50	Trade and Investment
Executive Planning Session	JTST	February 13, 2013	10	Government
AI-Province Greenhouse Gas Regulations Working Group Meeting	Ministry of ENV	February 20, 2013	25	Environment/Government
Russian Ambassador Meeting with Local Businesses	CERBA	February 20, 2013	40	Trade and Investment
AI-Province Greenhouse Gas Regulations Working Group Meeting	Ministry of ENV	February 21, 2013	25	Environment/Government
Advantage BC Presentation - Tax Incentives	Advantage BC	February 25, 2013	20	Trade and Investment
MoTI Government Meeting	M of Transportation & Infrastru	February 27, 2013	20	Government
Kazakhstan Mining Company Presentation	CERBA	March 1, 2013	50	Trade and Investment

Japan Education Journalist Mission Orientation Session	JTST/TIR Japan	March 4, 2013	10	Trade and Investment
China NAI Delegation Meeting with JTST China Team (Greg E)	JTST/NAI	March 5, 2013	65	Trade and Investment
SME Workshop	Canadian Embassy in Beijing	March 8, 2013	40	Government
BC-India GBF Roundtable	JTST	March 11, 2013	60	Trade and Investment
Eco-Fashion Show Event Planning Meeting	Eco-Fashion Week	March 18, 2013	13	Trade and Investment
Gameforge Presentation	JTST	March 21, 2013	65	Digital Media and Entertainment
Site Planning Meeting in BC Showcase with Sponsors	Eco-Fashion Week	March 26, 2013	15	Trade and Investment
Meeting with UBC RSQ	UBC Robson Square	April 3, 2013	8	International Education
India Event Meeting	JTST	April 5, 2013	10	Trade and Investment
IMD & Vancouver Economic Commission Meeting	JTST	April 8, 2013	30	Trade and Investment
IMD & PNP Meeting	JTST	April 10, 2013	50	Government
Business Investors Meeting	JTST - PNP	April 16, 2013	70	Trade and Investment
JTST/WED Meeting	JTST	April 18, 2013	50	Trade and Investment
PNP Meeting	JTST - PNP	April 18, 2013	40	Government
Site Planning Meeting in BC Showcase	Eco-Fashion Week	April 19, 2013	10	Trade and Investment
Eco Fashion Week	Eco-Fashion Week	April 21-25, 2013	250	Apparel
Eco Fashion Week clean up	Eco-Fashion Week	April 25, 2013	15	Trade and Investment
Northstar Trade Finance Presentation to IMD/PM & EDOL	JTST	April 30, 2013	30	Trade and Investment
Priority Markets Staff Retreat	JTST	May 8, 2013	20	Government
EMBA Event	UBC Robson Square	May 16, 2013	50	Education
JETRO/DEFAIT Roadshow Session	JTST/JETRO/DEFAIT	May 17, 2013	45	Trade and Investment
Forests Meeting	JTST	June 6, 2013	50	Trade and Investment
ITIA/Partnership BC Meeting	JTST	June 11, 2013	40	Trade and Investment
DigiBC Event	DigiBC	June 13, 2013	150	Digital Media and Entertainment
JETRO/DEFAIT Roadshow	JTST & DEFAIT/JETRO	June 17, 2013	40	Trade and Investment
DigiBC Event - USA Digital App Company Presentation	JTST/DigiBC	June 19, 2013	150	Digital Media and Entertainment
ICT & Wireless Roadshow Expo Seminar	JTST	June 24, 2013	60	ICT & Wireless
Digital Media Roadshow Expo Seminar	JTST	June 25, 2013	80	Digital Media
Transport Canada Event	JTST	June 26, 2013	60	Transportation
Meeting with Partnership BC	JTST	July 3, 2013	25	Trade and Investment
DigiBC Mobile Monday	JTST/DigiBC	July 8, 2013	50	ICT & Wireless
Guangdong Environmental Protection Mission	JTST	July 18, 2013	70	Clean Technology

MINISTRY OF JOBS, TOURISM AND SKILLS TRAINING
AND MINISTER RESPONSIBLE FOR LABOUR
MEETING NOTE

Cliff #: 97970

Date: May 24th, 2013

PREPARED FOR: Deputy Minister Dave Byng

DATE AND TIME OF MEETING: June 11, 2013 at 4:00pm @ Canada Place Room

ATTENDEES:

- David Black, President, Kitimat Clean
- Ming XU, President of China Development Bank Beijing Branch
- Jianwei SUN, Director of Approval Department
- Xiaojin CHEN, Director of Accounting Department
- Bin WANG, Director of Financial IT Department

ISSUE(S): Meeting with China Development Bank Beijing Branch delegation^{s13, s16, s17, s21}

s13, s16, s17, s21

s13, s16, s17, s21

ATTACHMENTS: .

Prepared by: Jason Si, Senior Manager, China, ITIA
Telephone: (office) 604-660-5911

s17

Reviewed by				
Dir: HH	ED: KB	ADM:	DM:	MIN:

MINISTRY OF INTERNATIONAL TRADE AND
MINISTER RESPONSIBLE FOR THE
ASIA PACIFIC STRATEGY AND MULTICULTURALISM

MEETING NOTE

Cliff #: 11709

Date: August 13, 2013

PREPARED FOR: Deputy Ministry, Sandra Carroll

DATE AND TIME OF MEETING: 3:30 pm on August 20, 2013

ATTENDEES: Dale Wheeldon, Economic Development Association of British Columbia

ISSUE(S): EDABC would like to update the DM on their activities, and understand the priorities of the new Ministry of International Trade. They would also like to identify areas for future collaboration.

BACKGROUND: The Economic Development Association of British Columbia (EDABC) represents nearly 300 economic development practitioners and partners from communities and organizations across the Province. EDABC provides a range of professional development opportunities, tools, and services to assist members to strengthen their local economies through the retention, expansion and attraction of business activity and investment in their communities. EDABC also undertakes economic development projects that are supported by the Provincial or Federal Government. Primary linkages to the BC Government are through the Ministry of International Trade and the Ministry of Jobs, Tourism and Skills Training.

Past projects undertaken in partnership with MIT and JTST include the development and delivery of a series of community investment readiness training seminars across all regions, and assistance with the recent re-development of the MIT website, particularly in gathering the data for community profiles on the Invest portion of the site (<https://tools.britishcolumbia.ca/Invest/Pages/SearchProfiles.aspx>).

DISCUSSION: The Ministry of International Trade interacts regularly with the EDABC in a number of ways:

- EDABC's annual dinner brings Ministers, Deputy Ministers and ADM's from MIT and JTST together with EDABC community members to discuss key economic development issues. The dinner typically takes place in early December.

- EDABC's annual Economic Development Summit (May) provides a platform for Ministry engagement, and promotion, in addition to learning and development opportunities. In 2014, the annual summit will focus on investment attraction.
- EDABC's Linx BC program brings together communities interested in attracting investment to undertake proactive outreach efforts. MIT's International Investment and Company Attraction Branch typically provides information and expertise for these programs.
- EDABC members work closely with MIT's Export Development, and International Market Development Branches, to engage regional companies in export opportunities and to connect qualified BC exporters to the Ministry's International Trade and Investment Representatives in priority markets.

OPPORTUNITIES:

- EDABC has the potential to have its members provide a significant amount of local assistance with the Minister's planned company site visits in September/October.
- Potential for better alignment between MIT and EDABC member communities on trade & investment activities through more formal dialogue and information sharing.

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Prepared by: Brian Krieger, Executive Director, Export Development
 Telephone: 604 660 0220

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Reviewed by				
Dir:	ED: BK	ADM: RS	DM:	MIN:

MINISTRY OF INTERNATIONAL TRADE
AND MINISTER RESPONSIBLE FOR ASIA PACIFIC STRATEGY AND MULTICULTURALISM
DECISION NOTE

Cliff #: 9507

Date: July 30, 2013

PREPARED FOR: Honourable Minister Teresa Wat

ISSUE: Meeting request from Canadian Manufacturers and Exporters, BC Division (CME-BC)

BACKGROUND:

The Canadian Manufacturers and Exporters (CME) represents businesses in all sectors of manufacturing and exporting activity across Canada. Their mandate is to promote the competitiveness of Canadian manufacturers and the success of Canada's goods and services in markets around the world. CME focuses on issues that are most critical to their members – manufacturing competitiveness, business opportunities and challenges, international markets, people and skills, energy and the environment.

British Columbia's manufacturing industry encompasses activities from the manufacturing of clothing, plastics, computers and aerospace products, to more traditional activities such as food processing and pulp, paper and lumber production. Manufacturing is the largest economic sector in B.C. with more than 12,000 firms representing over 400,000 direct and indirect jobs contributing close to 12 per cent of B.C.'s GDP. For every dollar generated by manufacturing more than three dollars in economic spinoff is created in the provincial economy.

CME-BC sent a letter to the Minister on June 26, 2013 suggesting two potential opportunities to meet. CME-BC would like to discuss opportunities for their association to build on its existing relationship with MIT, identify opportunities for joint collaboration, advocate on behalf of British Columbian manufacturers and exporters on international trade matters, and discuss Ministry support for their upcoming BC Export Awards.

DISCUSSION:

CME- BC has a longstanding positive working relationship with the Province of BC. CME-BC works closely with the Ministry of International Trade (MIT) on export market development programs such as the BC Export Awards and Minister's Roundtable. In prior years, MIT participated on the steering committee for the organization of 'Export Insights' – a series of seminars promoting B.C. exports to Asia. As well, the Ministry of Jobs, Tourism and Skills Training (JTST) will continue to work with CME-BC on the Province's employment and skills training, immigration and labour issues.

OPTIONS:

Option 1:

s13

Option 2:

s13

Option 3

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RECOMMENDATION:

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Approved / Not Approved	Date:
Comments:	

Prepared by: Jeanette Lam, Senior Information Officer, International Trade and Investment Attraction

Telephone: 604-660-1691

Reviewed by			
Dir:	ED: BTK	ADM: RS	DM: SC

RESOLUTION B111 REGULATION OF FOREIGN OWNERSHIP OF FARMLAND
Speaking points for the Minister
DRAFT

[Please note that the below resolution has not been endorsed by the UBCM Resolutions Committee and an official government response is not required at this time. However, given that the resolution is set to be debated at this year's convention, the ministry's position on the investment attraction portion of the resolution is briefly outlined below. The Ministry of Agriculture is not preparing an official response at this time].

B111 REGULATION OF FOREIGN OWNERSHIP OF FARMLAND

North Saanich

WHEREAS the financial viability of BC farms is threatened by the rising cost of farmland due in part to speculative acquisition of BC farmland, possibly by foreign investors and investment companies, as recognized in the 2010 publication by Canada's National Farmers Union, Losing Our Grip;

AND WHEREAS BC's food sovereignty is threatened by foreign control of BC food production, and that foreign owners and investment companies could profit from Canadian taxpayer-funded farm subsidies without providing an income for BC farmers nor food for consumption by BC residents:

THEREFORE BE IT RESOLVED that UBCM request the Province to:

- Assemble data on current foreign ownership of farm land inside and outside the Agricultural Land Reserve in BC and maintain a registry;
- Support and strengthen the powers of the Agricultural Land Commission and take measures to protect the agricultural land base from price speculation; and
- Take measures to limit foreign and investment company ownership of BC farmland, similar to measures taken in Alberta, Manitoba and Prince Edward Island.

ENDORSED BY THE ASSOCIATION OF VANCOUVER ISLAND & COASTAL COMMUNITIES

UBCM RESOLUTIONS COMMITTEE RECOMMENDATION: *No Recommendation*

UBCM RESOLUTIONS COMMITTEE COMMENTS:

The Resolutions Committee advises that the UBCM membership has not previously considered a resolution requesting the Province to establish a registry indicating foreign ownership of farmland; to take measures to prevent price speculation on farmlands; and to take measures to limit foreign ownership of farmland similar to those undertaken in other provinces.

Conference decision: _____

MINISTRY RESPONSE:

- British Columbia is aware that some communities are concerned about the possibility of price speculation by foreign and domestic investors.
- It is important to understand that British Columbia is a small, open market economy that is dependent on trade and investment for economic growth and job generation.
- As such, the Province is open to investment, whether foreign or domestic.

- Investment in British Columbia farmland generates potential for increased food production, jobs and economic development as well as increased revenue streams that the Government of British Columbia can invest in areas such as health care, education and infrastructure.
- Questions regarding the current foreign ownership of farmland inside and outside the Agricultural Land Reserve in British Columbia should be referred to the Ministry of Agriculture.
- Questions regarding the strengthening of the powers of the Agricultural Land Commission and taking measures to protect the agricultural land base from price speculation should be referred to the Ministry of Agriculture.