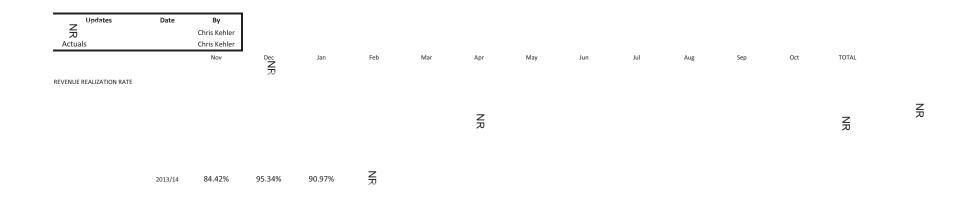
| - Updates | Date | Ву           |     |     |     |     |     |     |     |     |     |     |     |
|-----------|------|--------------|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|-----|
|           |      | Chris Kehler |     |     |     |     |     |     |     |     |     |     |     |
|           |      | Chris Kehler |     |     |     |     |     |     |     |     |     |     |     |
|           |      | Nov          | Dec | Jan | Feb | Mar | Apr | May | Jun | Jul | Aug | Sep | Oct |



HPAS

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| MSP PAY DIRECT (ŚMILLIONS) |
|----------------------------|
|----------------------------|

CURRENT MONTH REVENUE REALIZATION

NR

101.97% 84.42% 95.34%

NR

90.97%

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| Updates | Date | Ву           |     |     |     |         |             |                 |                     |                         |                             |                                 |                                     |   |
|---------|------|--------------|-----|-----|-----|---------|-------------|-----------------|---------------------|-------------------------|-----------------------------|---------------------------------|-------------------------------------|---|
|         | 2010 | <i>'</i>     |     |     |     |         |             |                 |                     |                         |                             |                                 |                                     |   |
|         |      | Chris Kehler |     |     |     |         |             |                 |                     |                         |                             |                                 |                                     |   |
|         |      | ennis Kenner |     |     |     |         |             |                 |                     |                         |                             |                                 |                                     |   |
|         |      |              |     |     |     |         |             |                 |                     |                         |                             |                                 |                                     |   |
|         |      | Chris Kehler |     |     |     |         |             |                 |                     |                         |                             |                                 |                                     |   |
| ials    |      |              |     |     |     |         |             |                 |                     |                         |                             |                                 |                                     |   |
|         |      |              |     |     |     |         |             |                 |                     |                         |                             |                                 |                                     |   |
|         |      | Nov          | Dec | Jan | Feb | Feb Mar | Feb Mar Apr | Feb Mar Apr May | Feb Mar Apr May Jup | Feb Mar Apr May Jup Jul | Feb Mar Apr May Jup Jul Aug | Feb Mar Apr May Jun Jul Aug Sep | Feb Mar Apr May Jun Jul Aug Sep Oct | Feb Mar Apr May Jun Jul Aug Sep Oct TOTAL |

REVENUE REALIZATION RATE

2013/14

84.42%

95.34%

90.97%

NR

NR

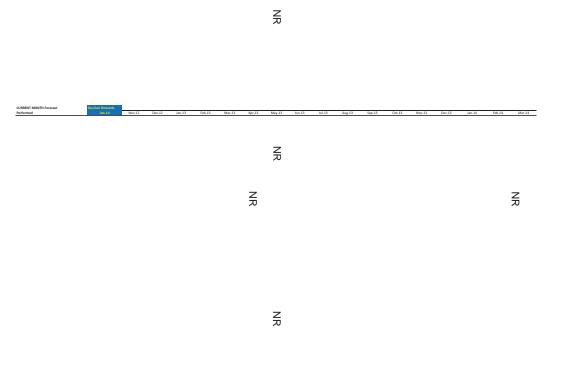
NR

NR

NR

RSB 1Feb2014 Benefits Forecast Variances v1 Client\_2A Forecast\_Clean

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RSB - 1Feb2014 Benefits Forecast Variances v1 Client\_Clean

Page 17 FIN-2014-00072

Pages 18 through 28 redacted for the following reasons: Not Responsive **Benefit Invoice Calculation** 

#### Benefit Measurement Calculation for Full Revenue Management Programs

| MSP Group (Program 34)              | R |        | Oct-13  | Nov-13  | Dec-13 | Jan-14  | <actuals<br>Feb-14</actuals<br> | NR |
|-------------------------------------|---|--------|---------|---------|--------|---------|---------------------------------|----|
|                                     |   | Z<br>R |         |         |        |         |                                 |    |
| Current month's revenue realization |   | Z,     | 110.33% | 101.43% | 89.28% | 104.99% | 92.81%                          | NR |

| MSP Pay Direct (Program 36) |   | Z<br>77<br>Oct-13 | Nov-13 | Dec-13 | Jan-14 | <actuals<br>Feb-14</actuals<br> | NR |
|-----------------------------|---|-------------------|--------|--------|--------|---------------------------------|----|
|                             | R |                   |        |        | R      |                                 |    |

| Current month's revenue realization | Z<br>R | 102.0% | 84.4% | 95.3% | 91.0% | 88.9% | NR |
|-------------------------------------|--------|--------|-------|-------|-------|-------|----|
|-------------------------------------|--------|--------|-------|-------|-------|-------|----|

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### Closing A/R - MSP Pay Direct

|     |       | Revenue<br>Realization<br>Rate |    |
|-----|-------|--------------------------------|----|
| Oct | _     | 101.97%                        |    |
| Nov | NR NR | 84.42%                         | NR |
| Dec |       | 95.34%                         | ~  |
| Jan |       | 90.97%                         |    |
| Feb |       | 88.94%                         |    |
| Mar |       | NR                             |    |

|      | _   | Revenue Real | ization Rate |     |     |
|------|-----|--------------|--------------|-----|-----|
| .0%  |     |              |              |     |     |
| 00%  |     |              |              |     |     |
| 90%  |     | ZR           |              |     |     |
| 30%  |     | ⊽            |              |     |     |
| /0%  |     |              |              |     |     |
| i0%  |     |              |              |     |     |
| i0%  |     |              |              |     |     |
| 10%  |     |              |              |     |     |
| 30%  |     |              |              |     |     |
| 20%  |     |              |              |     |     |
|      |     |              |              |     |     |
| 0% - | 1   | 1            |              | 1   | 1   |
| Oct  | Nov | Dec          | Jan          | Feb | Mar |

### Linkletter, Lynette FIN:EX

From: Sent: To: Cc: Subject: Emery, Steven B FIN:EX Friday, March 28, 2014 10:31 AM Sherwood, David FIN:EX Wall, Thomas D FIN:EX; Bigham, Debbi FIN:EX February Performance Update

David,

The following is a summary of HPAS performance for the month of February.

#### 1. MSP Expanded Collections:

NR

NR

NR For example, it appears that Revenue Realization Rate for this fiscal just ending is the highest in 4 years. As well, MSP Pay Direct net cash collections has increased by over 8% year over year, while MSP Group has only increased 4.6%

NR

# Steven Emery MPA, CPA, CMA

Director Ministry of Finance | Revenue Division | Revenue Solutions Branch 2000-1810 Blanshard St. Victoria, BC V8T 4J1 | phone 250.387.4175 | cell s17

Trusted financial and economic leadership for a prosperous province

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## **Division/Branch Core Processes**

## Table 1: Division/Branch Processes

| Ministry Core Processes   |  | Performance Measure  |       | Results and Comr | nents       |
|---|--|--|-------|------------------|-------------|
| Division/Branch Sub-<br>Processes and Activities  | Lead/Participants                      | (Include what is measured and the target.)                 |       | NR               | Q4          |
|   |  |  |       |                  |             |
|   |  |  |       |                  |             |
|   |  |  |       |                  |             |
|   |  |  | N R   |                  |             |
|   |  |  |       |                  |             |
|   |  |  |       |                  |             |
|   |  |  |       |                  |             |
|   |  |  |       |                  |             |
|   | SES                                    |  |       |                  |             |
|   | SES                                    |  |       |                  |             |
|   | jES                                    |  | R     |                  |             |
| ebt Collection  |  |  | N. R. |                  |             |
| MINISTRY CORE BUSINESS PROCESS<br>Debt Collection<br>Percentage of MSP amounts<br>owed to government paid or<br>collected | SES<br>Gregg Danderfer<br>Steven Emery | 94.45% of MSP amounts owed to government paid or collected | R     | NR               | Target met. |

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