

LBR-2012-00015
Direct Award Contracts
January 1, 2012 – April 30, 2012

Contractor Name	\$ Amount of Contract	Description of Services	Rationale for Direct Award
Mark Colgate	\$3,000.00	Contractor provided customized training to Labour Staff at two 85 minute training sessions at Labour's Professional Development Day.	<p>Mark Colgate is a published author and an associate professor at the University of Victoria. He has consulted and taught for many service organizations around the world such as: Sony, Schneider Electric, BC Ministry of Environment, BC Ministry for Transportation, Toyota, Commonwealth Bank of Australia, ASB Bank (New Zealand), Bank of Ireland, Bank of New Zealand, Kiwi Experience and Enerco Gas.</p> <p>Identifying speakers for the event was time sensitive as overall planning of the event was well underway.</p>
The Emotional Intelligence Training Company Inc.	\$8,000.00	Key Note address to Labour staff at Labour's Professional Learning & Development Day(s).	<p>The President and Founder, David Cory, is a published author and a Certified Trainer in the area of Emotional Intelligence and is considered to be an international expert on the integration of emotional intelligence and leadership development.</p> <p>Delivery of training was time sensitive. Key Note address was customized to meet Ministry requirements.</p>
Learning Edge Resources	\$6,000.00	Contractor provided customized training to Labour Staff at two 85 minute training sessions at Labour's Professional Development Day.	<p>Linda Edgecombe, has a degree in Physical Education, a published author, and has 20 years of Recreation, Employee Wellness, Lifestyle & Corporate Consulting. She was a consultant for PARTICIPATION promoting healthy living to Canadians and is known for being one of the country's most popular speakers. She has been featured in the Wall Street Journal as an expert in "Shifting Perspectives".</p> <p>Identifying speakers for the event was time sensitive as overall planning of the event was well underway.</p>

The Emotional Intelligence Training Company Inc.	\$10,200.00	Advance III training. Contractor provided customized and specialized training to Labour Staff.	<p>The President and Founder, David Cory, is a published author and a Certified Trainer in the area of Emotional Intelligence and is considered to be an international expert on the integration of emotional intelligence and leadership development.</p> <p>Delivery of training was time sensitive. Training sessions were customized to meet Ministry requirements.</p>
Ivan CM Chan	\$1,050.00	Shoot group photos of staff at Labour's Learning & Professional Development Day	Completing contract was time sensitive as the event was taking place in approximately 30 days.
Sean Richardson	\$8,700.00	Contractor provided customized training to Labour Staff at two 85 minute training sessions at Labour's Professional Development Day.	<p>A former elite athlete and ex-academic researcher in psychology, Sean is an expert in High Performance mindsets and the application to excellence in teams, leaders, and individuals in business, professional sport, performing arts, and life.</p> <p>Identifying speakers for the event was time sensitive as overall planning of the event was well underway.</p>
Emerge Coaching & Consulting	\$1,750.00	Keynote speaker addressed the Ministry's Senior Leadership Team on a topic related to leadership development.	<p>Expertise in the exact topic being discussed.</p> <p>This contractor is based in Delta and the event was scheduled in Richmond, and no travel expenses were reimbursed.</p> <p>Debbie Kemp is the owner and operator of the sole proprietorship, Emerge Coaching & Consulting. She has over 20 years' experience. She has a BA from Carleton University, and received training from the Coaches Training Institute. Debbie is qualified in the Myers-Briggs Type Indicator (MBTI) Step II. She is a certified member of the International Coach Federation (ICF) and current Past President of the Vancouver Chapter of the ICF. Debbie's expertise in the area presented, combined with her experience speaking to senior leaders, made it difficult to find another speaker with similar knowledge and qualifications on such short notice.</p>

AuthenticDialogue.com Consulting Inc.	\$2,500.00	Keynote speaker addressed the Ministry's Senior Leadership Team on a topic related to leadership development.	<p>This contractor is based in North Vancouver and the event is scheduled in Richmond, so no travel expenses were to be incurred.</p> <p>Dene Rossouw is the co-founder of AuthenticDialogue.com, a coaching and consulting practice with an emphasis on Influencing@Work. He is the Past President of the Vancouver chapter of the Canadian Association of Professional Speakers and is a Certified Executive Coach through Royal Roads University. He is a Certified Emotional Intelligence Facilitator and has the Associate Certificate in Workplace Conflict from the Justice Institute of British Columbia. His expertise in the area to be presented, combined with his experience speaking to senior leaders makes it difficult to find another speaker with similar knowledge and qualifications on such short notice.</p>
Judith Williamson	\$21,000	The Contractor worked in consultation with Workers' Compensation Appeal Tribunal (WCAT) to provide one-on-one training on decision-writing to the vice chairs and to assist staff members to improve their writing skills. The contractor may be called upon to assist in writing form letters and translating forms into plain language.	The contractor had the knowledge, skills and ability of a vice chair and has in depth knowledge of the legislation. The contractor has many years experience teaching decision-writing courses at the British Columbia Council of Administrative Tribunals.
David Granirer	\$1,500	Work and Wellness seminar with a Mental Health expert on keeping a healthy balance while working with in high stress environment. Provided staff with techniques to cope with a work environment that deals with fragile and injured workers.	The vendor had extensive background as a speaker, counselor and trainer working with high risk and venerable clients. He is a published author. The other speaker considered had higher fees and the presentation did not fully meet the planned objectives.
Dave Wallace	\$9,500.00	4 informational videos for Employers' Advisers Office	Informational videos required to meet corporate commitments and support educational initiatives. Contractor has necessary equipment and expertise to provide the video service and editing
Cedarwood Productions	\$9,850.00	3 informational videos for Workers' Advisers Office	Informational videos required to meet corporate commitments and support educational initiatives. Contractor has necessary equipment and expertise to provide the video service and editing

Pan Productions	\$19,750.00	5 informational videos for Employment Standards Branch	Informational videos required to meet corporate commitments and support educational initiatives. Contractor has necessary equipment and expertise to provide the video service and editing
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