Industry Revenue Forecasts and Allocation Projections

DRAFT - Working Paper

s.13, s.17, s.21

Know your limit, play within it.





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August 20, 2011

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To Key Industry Organization Principals:

Re: Considerations for 2012 Financial Allocations

allocations. communicate the Committee's preliminary decisions and considerations concerning 2012 financial I am writing on behalf of the BC Horse Racing Industry Management Committee in order to

s.13, s.17

for 2012, at which point allocation decisions can be made for next year. Over the next few months the Financial Working Group will establish more current revenue projections

provide any comment on the proposed float and contingency allocations to Sheena Ridley (Sheena.Ridley@gov.bc.ca) no later than September 9, 2011. The Committee believes all of these decisions would be in the best interest of horse racing in BC. Please

Sincerely,

Derek Sturko Chair, BC Horse Racing Industry Management Committee

pc: Honourable Shirley Bond Management Committee Members Sheena Ridley Adam McKinnon Jenny Poon

Agenda BC Horse Racing Industry Management Committee August 19, 2011 9:00 am – 12:00 noon BCLC offices – 2940 Virtual Way, Vancouver GPEB offices – 3rd Floor, 910 Government Street, Victoria

- Review previous Record of Decisions Sheena
- ٠ Current budget and forecast, monitoring the financial stability of the industry - Adam
- Review of draft letter re: 2012 financial allocations - Derek/All
- ٠ All Process to determine the revenue base for 2012 allocation decisions and 2012 allocations -
- Process to finalize the proposed 2012 race calendar for submission to GPEB - All
- ٠ Preparations for September 21 meeting with the industry (e.g.: agenda) - All
- Float for the balance of 2011 Jim McGrogan
- Director, Racing Sustainability Competition Michael Graydon

BC Horse Racing Industry Management Meeting July 27, 2011 AGENDA

- Follow up from June 9 meeting with industry
- ٠ Current financial forecast and proposed action(s) in response
- . Miscellaneous issues related to financial planning
- industry float
- currently in the HRI account
- ٠ s.17 s.17 ion pressure
- ٠ GCGC's proposed 2012 standardbred season and financial considerations (and related consultations with the industry) – Jim to make presentation.
- Accountability framework

Pages 7 through 10 redacted for the following reasons: Sections 13, 17, 21

Background (cont'd)

• The following table summarizes the forecast government grants for the BC horse racing industry's calendar year.

	Neter	Actual Actual	Actual	Actual	Actual	Actual	2011 Budget	0	Budget	Budget	Budget		Forecast
GPEB grant (not slot-linked) Slot grant (one month delay from when slot revenue earned) GPEB grant (not slot-linked and restricted from use) BCHRI - 2011 accrual for est. amount to be repaid to GPEB in March 2012 Total	Notes:	January February	March	April	May	June s.1	July 3, s.17	August Sep	tember	October N	ovember	December	Total
 (1) - Related to GPEB fiscal period ended March 31, 2011, as indicated by Adam (2) - Related to GPEB fiscal period ended March 31, 2012 as implied by emails fi (3) - slot grant received in February relates to slot revenues generated in Januar 	rom Adam M				-	Iminstration	n Ltd (Kiran,	, Jenny, Jim).					

• The following table summarizes the forecast government grants for the government's fiscal year-ended March 31, 2012.

						April 1	, 2011 to March 31, 201	2				
	Notes:	April	May	June	July	August September	October November	December	January	February	March	Total
GPEB grant (not slot-linked)												
Slot grant (one month delay from when slot revenue earned)												
GPEB grant (not slot-linked and restricted from use) - spread as if earned over	12 months						s.13, s.17					
GPEB grant repayment required so max for GPEB's fiscabi. 13, s.17	Plug											
Total												

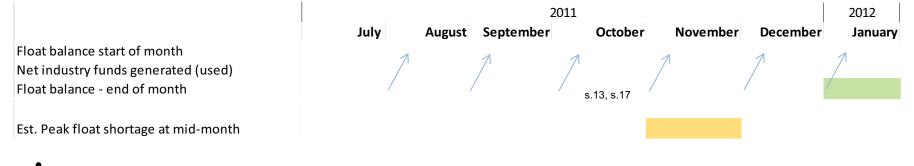
Observations

- There is a \$ ^{s.17, s.13} forecast surplus of government grant funding at December 31, 2011.
- This surplus can be used as a short-term solution to the industry float problem.
- The current industry float contribution requirements are estimated as follows:

S-bred horsemen T-bred horsemen s.13, s.17 Total

Request

- Propose for GPEB's fiscal year-end 2012, that s.13, s.17 of the s.17 restricted grant money be made available to use by the industry for general purposes, including covering periodic float shortfalls that are subsequently recovered within the calendar year
- The following table summarizes the industry float shortage over the next 7 months that peaks at an estimated s.13, s.17 in November 2011, but is forecast to be repaid by the end of January 2012.



s.13

Calendar	HRBC	GCGC		
Month	Submission	Submission	Differences	Rationale
January	9	9	N/A	
February	8	8	N/A	
March	9	9	N/A	
April	9	10	- HRBC Fri/Sun all month	
			- GC Fri/Sat/Sun first 2 weeks	
			- GC Fri only third week	
			- GC Thurs/Fri last week	
May	4	4	- HRBC Fri/Sun for first 2 weeks	
			- GCGC Wed/Thurs first 2 weeks	
June	0	0	N/A	
July	0	0	N/A	
August	9	4	- HRBC Fri/Sun all month	
			 GCGC Sat/Sun last 2 weeks Aug, 1 week Sept only 	S
September	9	10	- HRBC Fri/Sun all month	
			- GCGC Sat/Sun first weekend	s.13
			- GC Wed/Thurs last 4 weeks	
October	8	7	- HRBC Fri/Sun all month	
			- GCGC all Fri/Sun except Sun Oct 6	
November	9	11	- HRBC Fri/Sun all month	
			- GCGC Fri/Sun all month	
			- GCGC add Sat Nov 17&24	
December	8	10	- HRBC Fri/Sun except Fri Dec 23 and Sun Dec 30	
			- HRBC & GC add Dec 26	
			- GCGC add Sat Dec 1	
			- GCGC Include Sun Dec 30 (not incl Mon Dec 31)	
Totals	82	82		

Race Schedule Submission Reconciliation and GCGC Supporting Rationale

<u>Notes</u>

s.13

	Total Estimated Incremental Costs
	Cost for managerial positions that GCGC will no longer be able to share across Fraser Downs and Hastings
s.13, s.21	Increased operating costs for keeping track and backstretch open for 12 months (assumes additional 3 months at \$ s.13, s.21
	Increased incremental operating expenditures per live race day (assumes race day increase from 70 to 82 - 12 additional days with average operating expenses of \$ s.13, s.21
Costs	
Incremental	Standardbred Season at Fraser Downs
Estimated	GCGC Estimated Incremental Costs for 10 month

stings											DF	RAFT - For Discus	sion Only
					2010 Actual								
urces:	2010 Actual Total	Actual January	Actual February	Actual March	Actual April	Actual May	Actual June	Actual July	Actual August	Actual September	Actual October	Actual November	Act Deceml
Wagering													
Gross Wagers (Handle)													
Prize Payouts													
Federal Levy													
Provincial Levy													
Net Wagers (incl. Breakage)													
Outs and others													
Simulcast Revenue													
Betting Fees Returned (to Industry)													
Less: Horse racing admin charge by BCLC													
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Wagering Gross Wagers (Handle) Prize Payouts Federal Levy Provincial Levy	
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Outs and others	
Simulcast Exporting Revenue	
Other Racing Revenues	
Total Racing revenue	

Betting Fees Returned (to Industry) Less: Horse racing admin charge by BCLC

Total Money In - Revised

B. C. Horse Racing Industry

2011 Revised Forecast Work Sheet

DRAFT - For Discussion Only Fraser Downs 2010 Actual 2010 Actual Total December Januarv February March April May June July August September October November Wagering Gross Wagers (Handle) Prize Payouts Federal Levy Provincial Levy Net Wagers (incl. Breaks) Outs Ours Simulcast Revenue Betting Fees Returned (to Industry) Less: Horse racing admin charge by BCLC Other Racing Revenues Total Racing revenue Total Money In 2011 budget Wagering Gross Wagers (Handle) Prize Payouts Federal Levy Provincial Levy Net Wagers (incl. Breaks) Outs Simulcast Revenue
Other Racing Revenues Total Racing revenue Betting Fees Returned (to Industry) Less: Horse racing admin charge by BCLC s.13, s.21 Total Money In - Budget May 31, 2011 Adjustment: Total money In Revised Total Money In Total Money In July adjustment - Draft

Revised Total Money in - June 2011

Revised Forecast

Sources:

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Less: Betting Fees Returned (to Industry) Less: Horse racing admin charge by BCLC

Total Money In

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B. C. Horse Racing Industry

2011 Forecast Work Sheet

S3

Sandown Downs												(C	RAFT)
Sources: 2010 Actual Wagering Gross Wagers Prize Payouts Federal Levy Provincial Levy Net Wagers (incl. Breaks) Outs Simulcast Revenue Betting Fees Returned (to Industry) Less: Horse racing admin charge by BCLC Other Racing Revenues	Total	Actual January	Actual February	Actual March	Actual April	Actual May	Actual June	2010 Actual Actual July	Actual August	Actual September	Actual October	Actual November	Actual December
Total Racing revenue													
Total Money In							3. I J, 3.2	ະ ພິ ນ					
Total Money In May 31, 2011 Adjustment: Total money In Revsied Total Money In							-	2					
Forecast													
Sources:													
Wagering Gross Wagers Prize Payouts Federal Levy Provincial Levy Net Wagers (incl. Breaks) Outs Simulcast Revenue Other Racing Revenues Total Racing revenue Less: Betting Fees Returned (to Industry) Less: Horse racing admin charge by BCLC			s.13, s.21									· · ·	-
Total Money In					-	-			-	-			-

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BC Horse Racing Industry 2011 Revised Forecast Summary Updated July 6, 2011

DRAFT For Discussion Only

			Total M	Money In				
	Ref	Budget	Jan. to April Shortfall	Adj. May to Dec to Operator's Forecast	Total Adjustment (May 2011)	Forecast May 30, 2011	Additional adjustment July 2011	DRAFT July 2011 Re-Forecast
Hastings Orangeville including Sandown TBC (net of additional expenses)					s.13, s.17, s.			
Government grants Total					.21			

16 PSS-2011-01360

ates Progr	Next me	<u> </u>	: <i>=</i>		Topics:	<u>Teleconference:</u> Dial: s.15, s Code <u>Representatives</u> Adam McKinnor Kiran Rao Jeff Tait Nav Sadurah Richard Yates Leif Nordhal Sukhvinder (Suk	
	Next meeting date is TBD.	Industry Float Progress Roundtable	Financial Updates i. July Financials	Introductions		<u>nce</u> : 15, s.17 19, s.17 1000 (Chair) Gamin Great (The Be Standa 95 Thorou 75 Thorou 76 Standa 96 Thorou	Monday, August 15 th , 2011

Agenda

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Next meeting date is TBD.	Roundtable	Industry Float Meeting Scheduling	Financial Updates i. Revised projections	Introductions		hi) Chouhan	Thursda
						IU:UUam to II:UUam Gaming Policy and Enforcement Great Canadian Gaming Corporation The Betting Company Standardbreds (HRBCS) Thoroughbreds (HBPA) Thoroughbreds (CTHS) British Columbia Lottery Corporation	Thursday, July 14 th 2011

Agenda

Next meet	R.		=		<u>Topics</u> :	Adam McKinr Kiran Rao Jeff Tait Nav Sadurah Richard Yates Sukhvinder (S	Representatives:	Dial: Code	Teleconference:	
Next meeting date is TBD.	Roundtable	Industry Float Meeting Scheduling	Financial Updates i. May status ii. Year-to-da	Introductions		Adam McKinnon (Chair) Kiran Rao Jeff Tait Nav Sadurah Richard Yates Sukhvinder (Sukhi) Chouhan	atives:	s.15, s.17	<u>ence</u> :	
		eting Scheduling	odates May status Year-to-date status			Gaming Policy and Enforcement Great Canadian Gaming Corporation The Betting Company Standardbreds Thoroughbreds British Columbia Lottery Corporation				Monday, June 20 th , 2011 9:30am to 10:30am

Agenda

Horse F
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Minutes

Monday, August 15th, 2011 11:00am to 12:00pm

Representatives:

Adam McKinnon (Chair) Jenny Poon Jeff Tait Nav Sadurah Leif Nordhal Richard Yates

Gaming Policy and Enforcement Great Canadian Gaming Corporation The Betting Company Standardbreds (HRBCS) Thoroughbreds (CTHS) Thoroughbreds (HBPA)

Topic	Presenter	Discussion
Introductions		
Financial Updates	Jenny Poon	Action Item: Jenny Poon to update the financial reports to
		reflect the revised industry revenue projection base of s.17
		Action Item: Adam McKinnon to schedule a follow-up call for the Working Group to discuss the restated figures, above.
Industry Float Updates	Leif	The Thoroughbreds have discussed float requirements with
	Nordhal	Great Canadian, and revisions to projected float requirements are underway.
		The Standardbreds are awaiting confirmation of the 2012
		will use 2011 figures as a baseline to begin similar discussions
		as above with Great Canadian.
Roundtable		
T-Bred	Leif	Confirmation on the announcements of the following issues
	Nordhal	was requested:
		 2011 Revised Allocations
		 Ability to use s.17 for 2011
		• 2012 Budget
		Action Item: Adam McKinnon to follow-up with the
		Management Committee on the expected timelines for
		communicating the first two issues.
		Action Item: Jenny Poon to discuss the 2012 budget-build
		process with Raj Mutti prior to any 2012 industry discussions.

The next meeting date is to be determined.

Next Meeting:

Horse Racing	
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Minutes

Thursday, July 14th, 2011 10:00am to 11:00am

Representatives:

Adam McKinnon (Chair) Kiran Rao Jenny Poon Jeff Tait Bill McNeil Nav Sadurah Doug McCallum Leif Nordhal Richard Yates

Gaming Policy and Enforcement Great Canadian Gaming Corporation Great Canadian Gaming Corporation The Betting Company Standardbreds (HRBCS) Standardbreds (HRBCS) Thoroughbreds (CTHS) Thoroughbreds (HBPA)

Introductions Jenny Poon Based on continued revenue declines at Hastings Park (up to s.21 and Fraser Downs (up to s.21), the revenue projections for the balance of 2011 have been revisited and it has been determined that an additional \$ s.17 revenue shortfall will be incurred this year. This projection sets the industry's revenue forecast for 2011 at s.17 , a decrease of s.17 compared to the beginning of year forecast of \$ s.17 . Nav Sadurah and Doug McCallum raised issue with the basis on which the original forecast was derived, and proposed that the starting budget of \$ s.17 be restated at ~\$ s.17 However, all parties agreed that the revised revenue projection of s.17 m was reasonable and were accepted for Management Committee presentation pending HRBCS confirmation. Float Proposal Adam Scheduling Adam McKinnon to discuss issue specific to their foat revised revenue projections. further meetings are scheduled. It was recommended that HRBCS also work with Great Canadian to discuss float issues specific to their operations, and further meetings are scheduled.	Topic	Presenter	Discussion
venue Jenny Poon Based on continued revenue declines at Hastings Par s.21 and Fraser Downs (up to s.21), the revenue pro for the balance of 2011 have been revisited and it ha determined that an additional \$ s.17 revenue short incurred this year. This projection sets the industry's forecast for 2011 at s.17, a decrease of s.17, to to the beginning of year forecast of \$ s.17. Nav Sadurah and Doug McCallum raised issue with th which the original forecast was derived, and propose starting budget of \$ s.17 be restated at ~\$ s.17 all parties agreed that the revised revenue projection s.17 m was reasonable and were accepted for Mar Committee presentation pending HRBCS confirmatio Action Item: Adam McKinnon to add an item to next meeting to discuss how budget adjustments should t captured. Adam Thoroughbred representatives have met with Great of to discuss specific to their float requirements, further meetings are scheduled. It was recommended that HRBCS also work with Great once those is uses are sorted out, for all parties to con- once those is sues are sorted out, for all parties to con- once those is used are sorted out, for all parties to con- once those is used are sorted out, for all parties to con- once those is used are sorted out, for all parties to con- once those is used are sorted out, for all parties to con- once those is used are sorted out, for all parties to con- once those is used are sorted out, for all parties to con- once those is used are sorted out, for all parties to con- once those is used are sorted out, for all parties to con- once those is used are sorted out, for all parties to con- once those is used are sorted out, for all parties to con- once those is used are sorted out, for all parties to con- once those is used are sorted out, for all parties to con- oncon the sorted out is the parties to con- once those i	Introductions		
 s.21 and Fraser Downs (up to s.21), the revenue profor the balance of 2011 have been revisited and it had determined that an additional \$ s.17 revenue short incurred this year. This projection sets the industry's forecast for 2011 at s.17 , a decrease of s.17 to the beginning of year forecast of \$ s.17 . Nav Sadurah and Doug McCallum raised issue with the which the original forecast was derived, and propose starting budget of \$ s.17 be restated at ~\$ s.17 all parties agreed that the revised revenue projection s.17 m was reasonable and were accepted for Mar Committee presentation pending HRBCS confirmatio Action Item: Adam McKinnon to add an item to next meeting to discuss issues specific to their float requirements, further meetings are sorted out, for all parties to control the size specific to their operation on the size specific to their operation of the size specific to the size specific to the size on the size specific to the size on the size on the size on the size on the size of the size o	Revised Revenue	Jenny Poon	Based on continued revenue declines at Hastings Park (up to
determined that an additional \$ s.17 revenue short incurred this year. This projection sets the industry's forecast for 2011 at s.17 , a decrease of s.17 o to the beginning of year forecast of \$ s.17 .Nav Sadurah and Doug McCallum raised issue with th which the original forecast was derived, and propose starting budget of \$ s.17 be restated at ~\$ s.17 all parties agreed that the revised revenue projection s.17 m was reasonable and were accepted for Mar Committee presentation pending HRBCS confirmatioAction Item: Adam McKinnon to add an item to next meeting to discuss how budget adjustments should t captured.Adam McKinnon further meetings are specific to their float requirements, further meetings are sorted out, for all parties to con once those issues are sorted out, for all parties to con	Projections		s.21 and Fraser Downs (up to s.21), the revenue projections for the balance of 2011 have been revisited and it has been
incurred this year. This projection sets the industry's forecast for 2011 at s.17, a decrease of s.17 o to the beginning of year forecast of \$ s.17 o Nav Sadurah and Doug McCallum raised issue with the which the original forecast was derived, and propose starting budget of \$ s.17 be restated at ~\$ s.17 all parties agreed that the revised revenue projection s.17 m was reasonable and were accepted for Man Committee presentation pending HRBCS confirmatio Action Item: Adam McKinnon to add an item to next meeting to discuss how budget adjustments should b captured. Adam McKinnon to discuss issues specific to their float requirements, further meetings are sorted out, for all parties to con once those issues are sorted out, for all parties to con			determined that an additional \$ s.17 revenue shortfall will be
forecast for 2011 at s.17, a decrease of s.17 to the beginning of year forecast of \$ s.17 to the beginning of year forecast of \$ s.17 to the beginning of year forecast of \$ s.17 to the which the original forecast was derived, and propose starting budget of \$ s.17 be restated at ~\$ s.17 all parties agreed that the revised revenue projection s.17 m was reasonable and were accepted for Mar Committee presentation pending HRBCS confirmatio aptured. Action Item: Nav Sadurah to contact Adam McKinnon to add an item to next meeting to discuss how budget adjustments should the confirm HRBCS's approval of the revised revenue pro Thoroughbred representatives have met with Great to discuss float issues specific to their float requirements, further meetings are scheduled. It was recommended that HRBCS also work with Great on the process of sources with the inductor wide properior once those issues are sorted out, for all parties to contact the process of the provide the properior once the process of the provide the properior once the provide the			incurred this year. This projection sets the industry's revenue
to the beginning of year forecast of \$ s.17 Nav Sadurah and Doug McCallum raised issue with the which the original forecast was derived, and propose starting budget of \$ s.17 all parties agreed that the revised revenue projection s.17 m was reasonable and were accepted for Mar Committee presentation pending HRBCS confirmatio Action Item: Adam McKinnon to add an item to next meeting to discuss how budget adjustments should to captured. Adam McKinnon McKinnon Kinnon McKinnon It was recommended that HRBCS also work with Great on the revise are sorted out, for all parties to control to the incomposent of the revise of the personal of the revise			
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which the original forecast was derived, and propose starting budget of \$ s.17 be restated at ~\$ s.17 all parties agreed that the revised revenue projection s.17 m was reasonable and were accepted for Mar Committee presentation pending HRBCS confirmatio Action Item: Adam McKinnon to add an item to next meeting to discuss how budget adjustments should the captured. Action Item: Nav Sadurah to contact Adam McKinnon to discuss issues specific to the revised revenue pro Thoroughbred representatives have met with Great of to discuss issues specific to their float requirements, further meetings are scheduled. It was recommended that HRBCS also work with Great Canadian to discuss float issues specific to their oper- once those issues are sorted out, for all parties to con torother if processes with the inductor with processed			Nav Sadurah and Doug McCallum raised issue with the basis on
starting budget of \$ s.17 be restated at ~\$ s.17 all parties agreed that the revised revenue projection s.17 m was reasonable and were accepted for Mar Committee presentation pending HRBCS confirmatio Action Item: Adam McKinnon to add an item to next meeting to discuss how budget adjustments should b captured. Adam McKinnon McKinnon further meetings are specific to their float requirements, further meetings are sorted out, for all parties to con to discuss issues are sorted out, for all parties to con canadian to discuss float issues specific to their oper- once those issues are sorted out, for all parties to con			which the original forecast was derived, and proposed that the
osal Adam McKinnon			
osal Adam McKinnon			all parties agreed that the revised revenue projection of
osal Adam McKinnon			s.17 m was reasonable and were accepted for Management
osal Adam McKinnon			Committee presentation pending HRBCS confirmation.
osal Adam McKinnon			Action Item: Adam McKinnon to add an item to next month's
osal Adam McKinnon			meeting to discuss how budget adjustments should be
Sal Adam McKinnon			captured.
Sal Adam McKinnon			Action Item: Nav Sadurah to contact Adam McKinnon and
Adam McKinnon			confirm HRBCS's approval of the revised revenue projections.
McKinnon	Float Proposal	Adam	Thoroughbred representatives have met with Great Canadian
further meetings are scheduled. It was recommended that HRBCS also work with Great Canadian to discuss float issues specific to their operations, and once those issues are sorted out, for all parties to come	Scheduling	McKinnon	to discuss issues specific to their float requirements, and
It was recommended that HRBCS also work with Great Canadian to discuss float issues specific to their operations, and once those issues are sorted out, for all parties to come			further meetings are scheduled.
Canadian to discuss float issues specific to their operations, and once those issues are sorted out, for all parties to come			It was recommended that HRBCS also work with Great
once those issues are sorted out, for all parties to come			Canadian to discuss float issues specific to their operations, and
			once those issues are sorted out, for all parties to come

Group.	and communicate the response back to the Financial Working	regarding the availability of the s.17 for 2011 float support	Action Item: Adam McKinnon to follow-up with Derek Sturko	mitigate the float issue.

Next Meeting:

The next meeting is scheduled for Monday, August 15th, 11:00am.

Minutes

Monday, June 20th, 2011 9:30am to 10:30am

Representatives:

Adam McKinnon (Chair) Kiran Rao Jenny Poon Jeff Tait Nav Sadurah Doug McCallum Leif Nordhal Richard Yates

Gaming Policy and Enforcement Great Canadian Gaming Corporation Great Canadian Gaming Corporation The Betting Company Standardbreds Standardbreds Thoroughbreds Thoroughbreds

Topic	Presenter	Discussion
Introductions		
Revenue Reports	Adam	As at May 30, 2011, revenue is projected to be a further s. 17
	McKinnon	below the revised forecast (of s.17
		This decline is due in large part to a decrease in activity at Hastings Park, which both the poor weather and small field size of horses were contributing factors. Preliminary results for June indicate that this projection may decline even further as activity levels have not increased at Hastings throughout the month.
		Action Item: Jenny Poon to contact Rai Mutti and develop a
		second revised year-end revenue forecast for the industry now that information regarding activity at Hastings is known. This information will be made available to the FWG by Tuesday, June 28 th .
Float Proposal	Adam	
Scheduling	McKinnon	
		s.13

S.13, s.17, s.21

Next Meeting:

The next meeting is scheduled for Tuesday, July $5^{\rm th}$ at 2:00pm.

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Horse Racing Industry Financial Status

As at June 30, 2011

Industry's Financial Health

		Actuals						Forecast	:					-	2012 ³	
	JAN. 2011	FEB	MAR	APR	MAY	JUN		JUL	AUG	SEP	ОСТ	NOV	DEC	YE TOTAL	JAN	TOTAL
Revised MDS	3.45	3.43	3.57	4.09	4.27	4.23	23.04	4.46	4.69	4.09	3.94	3.18	3.81	47.21	-	-
Revenue Forecast	4.00	4.24	4.15	3.68	4.34	3.90	24.31	3.88	4.15	3.84	3.70	3.62	3.71	47.21	-	-
Revenue Earned	4.00	4.24	4.22	3.72	3.95	3.73	23.86	3.88	4.15	3.84	3.70	3.62	3.86	46.91	-	-
Variance (\$)	0.00	0.00	0.07	0.04	-0.39	-0.17	-0.45	0.00	0.00	0.00	0.00	0.00	0.15	-0.30	-	-
Variance (Cumulative, \$)	0.00	0.00	0.07	0.11	-0.28	-0.45	-0.45	-0.45	-0.45	-0.45	-0.45	-0.45	-0.30	-0.30	-	-
Variance (%)	0.0%	0.0%	1.7%	1.1%	-9.0%	-4.4%	-1.9%	0.0%	0.0%	0.0%	0.0%	0.0%	4.0%	-0.6%	-	-

Administrator's Financial Health

		Actual						Forecast							2012 ⁽⁴⁾	
	JAN	FEB	MAR	APR	MAY	JUN	YTD TOTAL	JUL	AUG	SEP	ост	NOV	DEC	YE TOTAL	JAN	TOTAL
Opening balance ⁽¹⁾																
Total Money In deposited to HRI banks ⁽²⁾																
Payments Required ⁽³⁾																
Cash surplus (shortfall) (\$)																
Interest income earned, net of bank charges								s.21								
GCGC current year loan balance																
Cash surplus (shortfall) (Cumulative, \$)																
Government grant advance (5)																
Cash surplus (shortfall) (Cumulative, \$)																

Anticipated Change to Revenue Forecasts (%):

-0.6%

s.21

BC Horse Racing Industry Management Committee - Actual vs Budget Money In Report For six month ended June 30, 2011

				Actual				Y-T-D Dec. 31, 2011 (Forecast)
Money In	Hastings	Fraser Downs	Sandown	TBC - IVR	TBC - Sites	Gov't Grant	Total	With 6 months actual
No. of race dates						-		
Handle on Fraser Downs Handle on Hastings						-		
Handle on other tracks (simulcast)						-		
Total Handle						-		
Net Wagers (Gross wagers + Breaks + Outs - prize payouts - fed/prov levies) Horse Racing betting fees returned to Industry via BCLC Less: Provincial regulatory fee Government grants Simulcast Exporting Revenues Other (1)						- - 5,599,050 -		
Total Money In						5,599,050		
Money In						Gov't Grant		
No. of race dates						-		
Handle on Fraser Downs - 2010 Actual Handle on Hastings - 2010 Actual Handle on other tracks - 2010 Actual 2011 budget adjustments Total Handle - Budget Net Wagers (Gross wagers + Breaks + Outs - prize payouts - fed/prov levies) Horse Racing betting fees returned to Industry via BCLC Less: Provincial regulatory fee Government grants Simulcast Revenues Other (1) Total			s.21			5,750,000		s.21
Money In						Gov't Grant		
No. of race dates						-		
Handle on Fraser Downs Handle on Hastings Handle on other tracks 2011 budget adjustments Total Handle								
Net Wagers (Gross wagers + Breaks + Outs - prize payouts - fed/prov levies) Horse Racing betting fees returned to Industry via BCLC Less: Provincial regulatory fee Government grants Simulcast Revenues Other (1) Total Money In						(150,950) (150,950)		
(1) Other includes TBC's additional contributions (distributions)								

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BC Horse Racing Industry Management Committee - Actual vs Budget Money In Report

For one month ended June 30, 2011							
1				Actual			
Money In	Hastings	Fraser Downs	Sandown	TBC - IVR	TBC - Sites	Gov't Grant	
No. of race dates						_	
No. of face dates						-	
Handle on Fraser Downs						-	
Handle on Hastings							
Handle on other tracks (simulcast)							
Total Handle						-	
Net Wagers							
(Gross wagers + Breaks + Outs - prize payouts - fed/prov levies)						-	
Horse Racing betting fees returned to Industry via BCLC Less: Provincial regulatory fee						-	
Government grants						442,054	
Simulcast exporting fee revenues						-	
Other (1)						-	
Total Money In						442,054	
Money In						Gov't Grant	
No. of race dates						-	
Handle on Fraser Downs - 2010 Actual Handle on Hastings - 2010 Actual							
Handle on Hastings - 2010 Actual Handle on other tracks - 2010 Actual							
2011 budget adjustments							
Total Handle - Forecast			Ø				S
Net Wagers			s.21				s.21
(Gross wagers + Breaks + Outs - prize payouts - fed/prov levies)						-	
Horse Racing betting fees returned to Industry via BCLC						-	
Less: Provincial regulatory fee Government grants						- 600,000	
Simulcast Revenues						-	
Other (1)						-	
Total						600,000	
Money In						Gov't Grant	
No. of race dates						% of change	
Handle on Fraser Downs						-	
Handle on Hastings - 2010 Handle on other tracks							
2011 budget adjustments							
Total Handle						-	
Net Wagers							
(Gross wagers + Breaks + Outs - prize payouts - fed/prov levies)						-	
Horse Racing betting fees returned to Industry via BCLC						-	
Less: Provincial regulatory fee Government grants						- (157.046) 26.2%	
Government grants Simulcast Revenues						(157,946) -26.3%	
Other (1)						-	
Total Money In						(157,946) -26.3%	

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BC Horse Racing Industry Management Committee - Actual vs Budget Money In Report For Seven months ended July 31, 2011

s.21

		Y-T-D Dec. 31, 2011 (Revised
Money In	Actual Gov't Grant	Forecast)
	Correlation	
No. of race dates	-	
Total Handle	·	
Net Wagers (Gross wagers + Breaks + Outs - prize payouts - fed/prov levies) Horse Racing betting fees returned to Industry via BCLC Less: Provincial regulatory fee Government grants Simulcast Exporting Revenues Other (1)	- - 6,186,429 -	
Total Money In	6,186,429	
Money In	Gov't Grant	
No. of race dates	- · · · ·	
Total Handle - Budget		
Net Wagers (Gross wagers + Breaks + Outs - prize payouts - fed/prov levies) Horse Racing betting fees returned to Industry via BCLC Less: Provincial regulatory fee Government grants Simulcast Revenues Other (1) Total	5 2 6,250,000 6,250,000	
Money In	Gov't Grant	
No. of race dates		
Total Handle		
Net Wagers (Gross wagers + Breaks + Outs - prize payouts - fed/prov levies) Horse Racing betting fees returned to Industry via BCLC Less: Provincial regulatory fee Government grants Simulcast Revenues Other (1)	(63,571))
Total Money In	(63,571))

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BC Horse Racing Industry Management Committee - Actual vs Budget Money In Report For one month ended July 31, 2011

	lle efferes	5	0 - u d - u u	Actual	TDO Oltra	Carrill Carriet	T-4 1
loney In	Hastings	Fraser Downs	Sandown	TBC - IVR	TBC - Sites	Gov't Grant	Total
o. of race dates						-	
Fotal Handle						-	
Net Wagers							
Gross wagers + Breaks + Outs - prize payouts - fed/prov levies)						-	
Horse Racing betting fees returned to Industry via BCLC						-	
Less: Provincial regulatory fee Government grants						- 587,379	
Simulcast exporting fee revenues						-	
Other (1)						-	
Total Money In						587,379	
Noney In						Gov't Grant	
lo. of race dates						-	
otal Handle - Revised Forecast							
Net Wagers			s.21				s.21
Gross wagers + Breaks + Outs - prize payouts - fed/prov levies)			21			-	12
Horse Racing betting fees returned to Industry via BCLC Less: Provincial regulatory fee							
Government grants						500,000	
Simulcast Revenues						-	
Other (1)							
otal						500,000	
Money In						Gov't Grant	
No. of race dates						% of change	
otal Handle							
						· · ·	
Vet Wagers							
Gross wagers + Breaks + Outs - prize payouts - fed/prov levies)						-	
Horse Racing betting fees returned to Industry via BCLC Less: Provincial regulatory fee						-	
Cess: Provincial regulatory ree Government grants						- 87,379 17.5%	
Simulcast Revenues						-	
Other (1)						-	
fotal Money In						87,379 17.5%	

s.21

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