

Asey, Ahmad F LCTZ:EX

From: McLelland, Duncan G LCTZ:EX
Sent: Wednesday, July 25, 2012 7:36 PM
To: Cameron, Tara D LCTZ:EX
Cc: Quinn, Deborah A LCTZ:EX
Subject: Deloitte Awards

Hi Tara – first of probably two or three emails from Procurement Services regarding the request for information re: contracts awarded to Deloitte in 2010 or 2011. The first procurement that we recall being involved in that resulted in an award to Deloitte was RFP ON-002109, issued on June 30, 2011, on behalf of Shared Services BC. The work description is as follows:

The Ministry of Labour, Citizens' Services and Open Government is mandated to deliver, promote and transform government services that are cost-effective, accessible and responsive to the needs of citizens and clients. The Ministry is interested in assessing the efficiency, effectiveness and net value to government of its diverse lines of shared service against best practices. From the assessment the Ministry will develop a range of both short and longer term initiatives that will position the Ministry to optimally meet the challenges of providing shared service excellence in a very dynamic environment.

Proposals are requested from suppliers with experience benchmarking shared services and demonstrated ability to bring an international perspective that incorporates globally recognized best practices.

Duncan McLelland
Executive Director, Procurement Services

Shared Services BC
Phone: (250) 387-7312 Fax: (250) 387-7309
duncan.mclelland@gov.bc.ca

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From: McLelland, Duncan G LCTZ:EX
Sent: Thursday, July 26, 2012 8:53 AM
To: Cameron, Tara D LCTZ:EX
Subject: second Deloitte FOI note

Hi Tara – a second procurement that we were involved in, during 2011, that was awarded to Deloitte. It was SATP 293, posted to BC Bid on November 25, 2011. The synopsis is as follows:

The Ministry of Labour, Citizens' Services and Open Government is seeking a qualified vendor to support the Ministry's management as it continues to mature, evolve and grow its shared services lines of business. Given the complex nature of shared services the Ministry is seeking expertise in all aspects of shared service governance, funding, and delivery, including, but not limited to, providing benchmarking, identifying industry / sector comparators, developing business cases, assessing processes flows, evaluating organization structures and related project planning.

Duncan

Asey, Ahmad F LCTZ:EX

From: McLelland, Duncan G LCTZ:EX
Sent: Tuesday, July 31, 2012 7:03 PM
To: Cameron, Tara D LCTZ:EX
Subject: 3rd Deloitte contracts

Hi Tara – the following is a summary of the third procurement that Procurement Services was involved in during 2010 and 2011 that resulted in a contract to Deloitte. We believe we were only involved in the three procurements that I've highlighted in my emails. But as noted, other contracts may have been awarded to Deloitte as a result of procurements that we were not involved in. A request to OCG for a listing of all such contracts would be the most effective way to address the requestor's inquiry.

Also, the procurement below relates to the creation of a qualified supplier list, to which Deloitte was one of several listed companies. As per the provisions of the QSL one or more actual contracts may have been awarded to Deloitte by ministries accessing the list. If as a result of providing this info to the applicant he/she requests more details, Audra is the contact.

SATP-281 was issued April 1 and closed on April 29 of 2010

This Request for Qualifications SATP-281 creates a new List of Qualified Suppliers. The intent of SATP-281 is to replace the existing List of Qualified Suppliers established by prior Requests for Qualifications, SATP-212 and SATP-253. Qualified Suppliers on the List generated through SATP-212 and SATP-253 are required to re-submit their qualifications in response to SATP-281.

Alternative Service Delivery Secretariat will be the only authorized manager / holder of the List.

The purpose of this RFQ is to qualify new Consultants experienced in the following Service Areas:

- Business Advisor
- Financial Analyst/Economic Modeller
- Contract and Results Management
- Change Management and Transition
- Contract Negotiation
- Information Technology Architects
- Governance Consultants
- Communications Management
- Deal Architects

Based on the review of the RFQ Responses, the Province intends to qualify Consultants for placement on the List of Qualified Suppliers who, on an "as, if and when requested" basis, may be selected to enter into one or more Contract(s) for provision of the services described in this RFQ.

Duncan McLelland

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