

## Sarrazin, Heidi A SSBC:EX

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**From:** Hughes, Bette-Jo LCTZ:EX  
**Sent:** Monday, September 10, 2012 5:16 PM  
**To:** Merrick, Keri LCTZ:EX  
**Subject:** FW: LDB NRFP SHORTLIST ANNOUNCED

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**From:** Bissoondatt, Roger LDB:EX  
**Sent:** Friday, July 20, 2012 2:05 PM  
**Cc:** Bissoondatt, Roger LDB:EX  
**Subject:** LDB NRFP SHORTLIST ANNOUNCED



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July 20, 2012

Hi everyone:

The Negotiated Request for Proposal (NRFP) evaluation team has completed its shortlisting of the six proposals that were submitted by companies interested in delivering, warehousing and distribution services. These shortlisted companies, listed in alphabetical order, are:

- ContainerWorld Forwarding Services Inc.
- Exel Canada Ltd.
- Kuehne + Nagel Ltd.
- Metro Supply Chain Group Inc.

The NRFP contained provisions for up to three top ranked proposals to be shortlisted. There was a tie for the third spot, consequently, four proponents will continue in the process.

The next stage in the process is for the evaluation team to enter into discussions with the shortlisted companies and provide them with an opportunity to refine their proposals. The company with the best refined proposal will be chosen and announced in October. A services agreement will be negotiated and executed with this company by March 2013.

In my July 3 email, I asked employees to send any questions they may have about the distribution privatization process to [askRoger@bcldb.com](mailto:askRoger@bcldb.com) so that I could share these questions, along with my answers, in my regular updates. I have not received any questions since then; however I encourage you to use this opportunity to contact me if you have any future questions.

Thank you.

A handwritten signature in black ink, appearing to read "Roger M. Bissoondatt".

Roger M. Bissoondatt  
Acting General Manager