Meeting at Tianshan Aluminum office for discussion regarding Zengshi Group and Xinren Aluminum Holdings interest to establish a North American office in Vancouver.

# Participating executives:

1. Mr. ZENG Xiaoshan, Chairman of Zengshi Group (parent company of Tianshan Aluminum)

s22

- 2. Mrs. DENG E Ying s22
- 3. Mr. ZENG Chaolin, President, Xinren Aluminum Holdings Ltd \$22
- 4. Ms. ZENG Yiliu , President, Tianshan Aluminum
- 5. Mr. WU Xihua Executive Vice President, Tianshan Aluminum

Zengshi Group, the parent company of Xinren Aluminum Holdings and Tianshan Aluminum, was founded in 1981 by Mr. Xiaoshan Zeng and his 3 brothers and is one of the major private aluminum smelters in China. Its revenue ranked the 342th in China's 2011 Top Private Companies. Group subsidiary XinRen Aluminum Holdings is based in Jiangsu and listed on the Singapore Stock Exchange.

The central government of China is keen to develop Xinjiang. Xinjiang has a expanding aluminum industry and Zengshi Group is in progress of investing RMB 10 billion into Tianshan Aluminum Co. Ltd, an aluminum rolling mill and electrolytic aluminum plant in Xinjiang.

### 12:45 PM

Departure to Shihezi City for lunch

### 1.15 PM

Lunch hosted by Tianshan Aluminum & Shihezi Economic and Technological Development Zone (SETD) officials

Venue: s15

### Hosted by:

- 1. Mr. ZENG Xiaoshan, Chairman of Zengshi Group (parent company of Tianshan Aluminum)
- Mrs. DENG E Ying s
- 3. Mr. ZENG Chaolin, President, Xinren Aluminum Holdings Ltd s22
- 4. Ms. ZENG Yiliu , President, Tianshan Aluminum s22
- 5. Mr. WU Xihua Executive Vice President, Tianshan Aluminum
- 6. Mrs. Zhang Lina, Executive Vice Director of SETD
- 7. Mr. Zheng Mingjian, Deputy Director of SETD
- 8. Staff of SETD

Transfer to s22 for trip to Guangzhou

# 2:45 PM

Departure for Shihezi Xinjiang Junken Army Reclamation Museum

### 3:00 PM

Visit to Shihezi Xinjiang Junken Army Reclamation Museum 新疆兵团军垦博物馆

4:00 PM

Depart Shihezi City and transfer to Urumqi Diwopu Airport Terminal 2

5:20 PM

Arrival at Urumqi Diwopu Airport Terminal 2 for check-in

5:30 PM

Transfer to 3rd floor for security check for all

7:15 PM

Depart for Guangzhou Baiyun International on China Southern CZ #6887

11:55 PM

Arrival in Guangzhou and transfer to s15

# **Appendix - Contact Sheet**

Sheraton Urumqi

David Bao, Sales of Director <u>158-0991-0019</u>

Karen Huang, Sales Coordinator 0991-6999966 or +86 158-0991-0029

Tianshan Aluminium

Mrs. Lin JIANG, Vice director of Administration Office, Cell s22 Office: 0993-7582730

Mr. Cui, Driver 崔德平 +86 138-9950-7098

Richardson GMP

Rosy Shang, Principal, Cell: s22

# Dinner with Tianshan Aluminum Co. Ltd.

Logistics:

DATE/TIME:	Dec 1, 7:00 PM to 9:00 PM	
LOCATION:	Miraj Restaurant No.176, North Alley, Kelamayi East Road, Urumqi	
MEETING WITH:	Mr. ZENG Chaolin, General Manager Xinren Aluminum Holdings Limited	
MINISTER WAT AND ACCOMPANYING PARTY	Eidsness, Greg, s22 Baskerville, Shannon Parhar, TJ Chen, Rex Tsui, Kevin	
HOST AND ACCOMPANYING PARTIES	Mrs. ZENG Yiliu, General Manager of Tianshan Aluminum Co. Ltd. Mr. WU Xihua, Executive Deputy General Manager of Tianshan Aluminum Co. Ltd. Mrs. JIANG Lin, Vice Director of Administration, Tianshan Aluminum Co. Ltd.	
GIFT:	s16	
SET UP:	N/A	
SUGGESTED ATTIRE	Business Casual	

**Meeting Information** 

meeting intermetion	
THEIR INTERESTS:	To seek Minister's support to their business endeavors in BC.
KEY MEETING OBJECTIVE:	Tianshan Aluminum is planning to establish a headquarter to explore investment in BC and the welcoming dinner offers an opportunity for the Minister to network with the senior management of the company.
KEY MESSAGES:	Thank you to Tianshan Aluminium for hosting the dinner and their support for the visit.
CONNECTION TO BC / ICEBREAKER:	Mrs. Yiliu Zeng, General Manager of Tianshan Aluminum, recently visited BC in late October 2013.
BACKGROUND:	Tianshan Aluminum is the largest subsidiary of Xinren Aluminum, the Singapore Exchange-listed parent company. Its current capacity is close to 447,000 ton per year of aluminum plates.
	Xinren Aluminum Holdings is a vertically integrated producer of primary aluminum products with one of the most cost-effective structures in China. Beside Tianshan Aluminum, the company also operates 3 other smelting plants in China's Hubei, Guizhou and Jiangsu province.

Contact: Eidsness, Greg , s22

# Scenario:

Time	Details	Contact
6:50 PM	Tianshan Aluminum managements arrive at the venue and get ready to greet the Minister.	Kevin Tsui
7:00 PM	Minister arrives and is escorted to dinner room where Minister meets with the management.	Same
7:30 PM	Dinner is served.	Same
7:45 PM	Minister thanks Tianshan Aluminum for their hospitality.	Same
8:50 PM	Dinner concludes.	Same
9:00 PM	Minister arrives at hotel and proceeds with private program.	Same

# Contact:

Kevin Tsui, Managing Director British Columbia Trade & Investment Office – North China

Tel: s22

# Tour/Lunch/Junken Museum Visit at Tianshan Facility

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Log	151	<b>C</b> 5.

DATE/TIME:	Dec 2, 11:30 AM to 4:00 PM		
LOCATION:	Tianshan Aluminum Co. Ltd.		
MEETING WITH:	Mr. ZENG Xiaoshan, Chairman of Zengshi Group		
MINISTER WAT AND ACCOMPANYING PARTY	Baskerville, Shannon Parhar, TJ Eidsness, Greg s22 Tsui, Kevin		
HOST AND ACCOMPANYING PARTIES	Mrs. DENG E'Ying, s22 Mr. ZENG Chaolin, General Manager Xinren Aluminum Holdings Limited Mrs. ZENG Yiliu, General Manager of Tianshan Aluminum Co. Ltd. Mr. WU Xihua, Executive Deputy General Manager of Tianshan Aluminum Co. Ltd.		
GIFT:	s16		
SET UP:	N/A		
SUGGESTED ATTIRE	Business Casual		

# **Meeting Information**

Meeting Information		
THEIR INTERESTS:	Tianshan Aluminum company would like to build up direct contact and access to BC Government.  They would like to better understand the government position in support of their project.	
KEY MEETING	The Zengshi Group has indicated that they will set up a corporate headquarter fortheir	
OBJECTIVE:	Aluminum focused subsidiary company, Xinren Aluminum, in BC and the meeting with the Minister will increase their confidence and also demonstrate BC government's support for their investment.	
KEY MESSAGES:	BC government welcomes the Zengshi Group to make an investment and set up a corporate headquarter in BC. The visit of the Minister indicates that BC recognizes and appreciates the investment interests of the company.	
CONNECTION TO BC /	Minister Wat met with Madam Zeng Yiliu of the Zengshi Group in August 2013. s22	
ICEBREAKER:		
BACKGROUND:	Tianshan Aluminum is the largest subsidiary of Xinren Aluminum, the Singapore Exchange-listed parent company.	
	Xinren Aluminum Holdings is a vertically integrated producer of primary aluminum products with one of the most cost-effective structures in China. Beside Tianshan Aluminum, the company also operates 3 other smelting plants in China's Hubei, Guizhou and Jiangsu province.	
	The majority shareholder of Xinren Aluminum is the Zengshi Group. Xinren's current capacity is close to 447,000 ton per year of aluminum plates. In meetings with Minister Wat and other Minstry officials, the company has expressed interest in setting up its North American headquarters in Vancouver. The company would use this office to explore trade and investment opportunities across North America. Specific details	

has yet to be provided to Ministry staff.

regarding the investment amount, number of staff to hired and other pertinent information

# Junken Museum

Since the end of September of 1949, about 200,000 Chinese army soldiers were posted in Xinjiang to guard the frontiers and maintail social order in this remote and ethnically diverse region. The army in Xinjiang was then called Xinjina Production and Construction Corps (XPCC) were expected to be self-supportive by reclaiming frontier land and building large-scale production and construction projects while safeguarding the region, a practice known as "Junken" (militia and reclamation) in Chinese history.

The original office building of the XPCC, for example, a four-story building constructed in 1952, was the first highrising building ever constructed west of Urumqi in Xinjiang. This building, renamed the "Junken Building Number 1" in 1992, is now converted into the Junken Museum that depicts the history and current status of the XPCC.

Contact: Eidsness, Greg, s22

# Scenario:

Time	Details	Contact
11:30 AM	Minister arrives at Tianshan Aluminum Shihezi Plant and is greeted by the executives at the entrance.	Kevin Tsui
11:35 AM	Minister has a tour of the operation and facilities.	Same
12:10 PM	Minister is escorted to the meeting room. Meeting with Mr. Xiaoshan Zeng and other senior company executives starts.	Same
12:15 PM	Mr. Zeng to welcome Minister and present on their business operation in China and the investment plan in BC.	Same
12:30 PM	Minister to provide overview of BC's investment environment and field questions from the company	Same
12:50 PM	Presentation of investment Letter of Intent to Minister	Same
1:10 PM	Meeting concludes and Minister is escorted to luncheon venue.	Same
1:20 PM	Mr. Zeng introduces senior local officials from the Shihezi Economic Technology Development Zone.	Same
2:40 PM	s <sub>16</sub> photo shoot.	Same
2:45 PM	Luncheon concludes. Minister departs for the Junken Museum of the Xinjiang Production and Construction Corps.	Same
3:00 PM	Minister arrives at the Junken Museum.	Same
3:55 PM	Visit concludes.	Same
4:00 PM	Minister departs for Urumqi Airport.	Same

### Contact:

Kevin Tsui, Managing Director
British Columbia Trade & Investment Office – North China
Tel

### **Business Overview Fabrication Trading Smelting Xinren Aluminum Holdings Yichang** Liupanshui (Singapore), Shanghai Shuangpai **Xinjiang Plant** Jiangyin Xinren Jiangyin Xinren Changjiang Shuangyuan (PRC), Fengbo Trading (PRC) **Business Scope Production Capacity Production Capacity** 50,000 tonnes To trade and market the 145,000 tonnes 447,000 tonnes 130,000 tonnes 50,000 tonnes aluminum products of annually annually annually annually annually the Group and others in **China and Overseas** Type of Products **Type of Products** Fabricated Aluminum **Primary Aluminum** ·Foils -Ingots -Coils -Plates

# **Smelting**



Products Primary aluminum

- Ingots
- · Plates

# Operation Yichang Plant

Approved capacity: 130,000 tpa (208 reduction pots)

- · Stable and low cost electricity supply: from the Gezhouba hydroelectric power station
- · Easy access to water transportation via the Yangtze
- Close to major automobile manufacturing industries in Chongging, Wuhan and Changsha

# Liupanshui Plant

Approved capacity: 145,000 tpa (216 reduction pots)

- Stable and low cost electricity supply in Guizhou
- Close to Guangdong province, a major market for primary aluminum products

# Jianyin Plant

Annual Capacity: 50,000 tpa of aluminum plates

- Close to aluminum supply in Wuxi
- Located close to port facilities in Yangtze Delta region, which allows for easy shipment of plates to export market

# Xinjiang Plant

Current Capacity: 447,000tpa of aluminum plates

- · Able to tap on the abundant and cheap coal resources in Xinjiang
- · Electricity cost will be furthered reduced with whollyowned in-house power plant consisting of 2 generating units of total capacity of 2x350MW

- Strengths Highly energy efficient 240kA pre-baked technology
  - Competitive cost position

年 月 1

September 4, 2013

Hon. Teresa Wat

Minister of International Trade

Minister Responsible for Asia Pacific

Strategy and Multiculturalism

Room 342, Parliament Buildings

Victoria, BC V8V 1X4

Dear Minister Wat,

On behalf of the Tianshan Aluminum Co., Ltd, I am pleased to invite you to visit our company in Xiang Jiang Province, China during your trade mission to Asia in this upcoming fall. I would like to extend the invitation following our discussion with you and your Ministry staff on the investment climate in British Columbia. The purpose of this trip is to exhibit our ongoing operation and discuss the potential opportunities to expand our business and trade network, as well as to set up our corporation's North American head office in British Columbia, Canada.

Tianshan Aluminum Co. Ltd is a wholly-owned subsidiary of XinRen Alumium Holdings Limited, which is a leading vertically integrated producer of primary aluminum products with one of the most cost-effective structures in China. Located in a coal-rich province, our Xin Jiang Plant consists of a wholly owned cost competitive smelting facility and an independent power plant comprising two power generating units with a total capacity of 2x350MW, currently under construction, which will accelerate XinRen's plans to become a major integrated aluminum producer in China

Our group is a public traded company in Singapore and has trade network all over the world. We recognized that BC is a great destination and has advantages for the international companies like us. We are seeking opportunities to expand and settle our business in BC.

I hope this trip will help you understand our business and help us connect our company with potential investment and trade opportunities in BC.

I look forward to meeting with you during your trip in China. Our group is hopeful that our meeting in Xin Jiang will lead to our business expansion in BC.

Please contact myself, Zeng Yi Liu, with any questions.

Sincerely,

Zeng, Yi Liu

President

Tianshan Aluminum Co., Ltd

地址,新设石河子市化工新材料产业园区天山铝业有限公司 电话: 0993-7582730 传真: 0993-2263619 邮编: 832000 Add: winjiang shinezi chemical new material industrial park hianshan aluminum co.lid Tel; 0993-7582730 Fax: 0993-2263619 Zip: 832000

# Xinjiang Uyghur Autonomous Region

# Geography

The Xinjiang Uyghur Autonomous Region is situated in north-western China, a vast territory covering one-sixth of China's total land area, with 5,600 km of international border. It neighbours Kazakhstan, Kyrgyzstan and Russia to the north, Mongolia, Gansu and Qinghai to the east, Tibet Autonomous Region to the south and Tajikistan, Afghanistan, Pakistan and India to the west. Xinjiang was established as an Autonomous Region in 1955, with Urumqi as the capital. The Uyghur (pronounced *wee-gher*) population is a large Turkic ethnic minority group primarily residing in this province.



### **Politics**

- Party Secretary: Zhang Chunxiang since April, 2010. Zhang was elected to the 18<sup>th</sup> Politburo in 2012.
- Chairman: Nur Bekri since 2007 (Deputy Party Secretary of the Xinjiang Regional Committee of the Communist Party of China since January 2005)

# Demographic and Social Indicators<sup>1</sup>

- Population: 22.1 million
- Area: 1.66 million sq. km (one sixth of China's land area, the largest province in China)
- Largest cities<sup>2</sup>: Urumqi (capital city, 3.2 million); Kashqar prefecture (4.09 million)
- Life expectancy: 72.3 years
- Ethnic composition<sup>3</sup>: Uyghurs (45.5%) Han (40.1%), Kazak (7.02%), Hui (4.54%), Kyrgyz (0.88%), Mongols, Dongxiangs, Daurs (0.83%), Pamiris (0.21%), Xibe (0.2%), Manchu (0.11%), Tujia, Uzbek, Russian, Miao, Tibetan, Zhuang, Tatar, Salar (<0.1%)
- Religious profile: Islam is the dominant religion among Uyghurs and Hui; many Tajiks are Ismaili Muslims. There are also a small number of Christians (including Catholics, Protestants and Orthodox Christians) and Buddhists.
- Languages spoken: Uygur, Mandarin; most of the ethnic groups have their own spoken and written languages
- Health: 2.25 doctors, 2.21 registered nurses and 5.9 hospital beds for every 1,000 persons
- Human Development Index (HDI)<sup>4</sup>: 0.774, ranking 21/31 of all provinces (National HDI for China is 0.699. For reference, HDI for Canada is 0.911)

All figures taken from 2012 Statistical Yearbook, published by China's National Bureau of Statistics, unless indicated.

<sup>&</sup>lt;sup>2</sup> Population taken from 2011 Economic and Social Development Statistical Bulletins of Urumqi and Kashgar

<sup>&</sup>lt;sup>3</sup> Ethnic composition taken from the 2012 Statistical Yearbook, the Tabulation on Nationalities of 2000 Population Census of China, the 2010 National Census, and Xinjiang's 2011 statistical yearbook, which found the proportion of Han Chinese to all other ethnic minority groups to be approximately 40 60

<sup>&</sup>lt;sup>4</sup> Provincial HDI taken from 2009/2010 China Human Development Report; National HDI taken from 2013 UNDP Human Development Report

### **Economic Indicators**

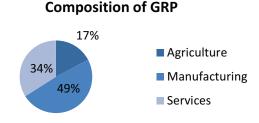
Indicator	Value	Provincial Rank
Gross Regional Product (GRP)	661 billion RMB (104.7 billion CAD)	25/31
GRP per capita	30,087 RMB (4,765 CAD)	19/31
GRP growth rate	12%	23/31

### **Economic Profile**

- Oil and petrochemicals, food and beverage, textiles, metallurgy, building materials, and electric power are the pillar industries of Xinjiang.
- Xinjiang is China's largest growing base of cotton, lavander and hops.
- It has the largest reserves of oil, natural gas and coal in the country. Its coal reserves account for 40% of the country's total.
- Xinjiang is one of China's major producers of petroleum and natural gas, which is linked by the pipeline running from Luannan in Xinjiang to Shanghai.
- Xinjiang is also a major agricultural base, famous for sugar beets, apples, pears, white grapes, and melons.
- In 2011, major exports included shoes, tomato paste, cotton fabrics and casings. Major exports markets included Kazakhstan, Kyrgyzstan, and Tajikistan.
- There are more than 130 kinds of mineral deposits found in Xinjiang. The region's reserves of beryllium and mica are the highest in China. The country's largest copper mine is also located in Xinjiang.

### Links to Canada

- Canadian representation: Responsibility for Canadian interests in Xinjiang is managed by the Canadian Embassy in Beijing. The Embassy regularly visits Xinjiang to visit consular clients.
- Sister provinces/cities: East Gwillimbury, Ontario Shihezi, Xinjiang (1998)
- **Governance**: From 2006-2010,approximately 6 small projects (totaling CAD \$186,500) were funded through the Canada Fund for Local Initiatives, supporting children's psychological healthcare, teacher training and parents' education, employment skills training for herders and farmers, and HIV/AIDS prevention. In 2012/2013, the Canada Fund supported a capacity building project for agencies working with street children in Xinjiang.
- CIDA's past initiatives in Xinjiang totaling over CAD \$12.5 million include a Women's Income Generation Project (1996-2003), the Tarim Natural Resources Sustainable Utilization Project (1997-2000) and a 2009 Policy Options project on Ecological & Environmental Protection Policy for Xinjiang Farmlands.
- Education: A recipient of the Canada China Scholarship Exchange Program from Xinjiang University attended York University in Toronto for 12 months from 2008-09. In 2012, the Embassy received nearly 300 requests for student permits from students in Xinjiang.
- Recent Canadian visits: Former Canadian Ambassador David Mulroney visited Xinjiang in 2009 and 2012; The Alberta Agricultural China Office visited Xinjiang in July 2011; regular outreach to Xinjiang is undertaken by the Embassy.
- Diaspora in Canada: Significant Uyghur migration to Canada first began in the 1990s, and currently there are Uyghur communities living in Toronto, Edmonton, Montreal, Vancouver and Calgary.



### Trade and Investment Relations with Canada

Total Trade with Canada⁵	Exports	Imports
16.8 million USD	13.5 million USD	3.2 million USD

- Toronto-based GobiMin Inc. is engaged in exploring and developing mineral deposits in the region.
- There have been about 20 Canadian mining companies doing diamond drilling in the region through their joint venture partners.
- Canadian companies such as Barrick, Eldorado and Teck Cominco are actively looking for project opportunities.
- Sino-Canada Gary Dairy was founded in 2001. In five years, the total investment input was RMB 2 billion, becoming one of the three prominent dairy brands in Xinjiang.
- In 2007, Montreal-based Tiger Ethanol was selected by the Hami District to build and operate Xinjiang's first ethanol
  plant.
- Canada Wood has a joint venture subsidiary with a regional partner, Xinjiang Jichen Wood Structure Cobstruction Co.
   Ltd, and in 2012 held a seminar for more than 100 developers and government officials. Canada Wood also held a two week long training program for Jichen's project managers, workers and designers.
- Vancouver-based Dynasty Gold has invested over \$12 million US in a mining joint venture with Xinjiang Non-Ferrous Industrial Group.

<sup>&</sup>lt;sup>5</sup> All figures taken from 2011 Xinjiang Statistical Yearbook and are quoted in USD millions.