

Kindylides, Thespina LCTZ:EX

From: Scott Lyons (EXEL CA) [Scott.Lyons@exel.com]
Sent: Friday, September 28, 2012 11:55 AM
To: Agerup, Pelle LCTZ:EX
Subject: Re: News release

Thanks.

I really enjoyed working on this project with you. I thought you ran an excellent process.

Scott Lyons

Telephone: 905 366-7691

Mobile: 416 417-2537

www.exel.com

From: Agerup, Pelle LCTZ:EX [<mailto:Pelle.Agerup@gov.bc.ca>]
Sent: Saturday, September 29, 2012 02:18 AM
To: Agerup, Pelle LCTZ:EX <Pelle.Agerup@gov.bc.ca>
Subject: News release

FYI, see attached.

Pelle

Kindylides, Thespina LCTZ:EX

From: Thomas Barfoed [T.Barfoed@hillebrandgroup.com]
Sent: Friday, September 28, 2012 1:33 PM
To: Agerup, Pelle LCTZ:EX
Subject: RE: NRFP SATP-301 cancellation

Hi Pelle

Thanks for the notice. Can you please advise if this is public information as of today which we can share with our customers? I wanted to double check in accordance to our confidentiality agreement.

Best regards,
JF Hillebrand Canada Inc
Hillebrand Westlink Inc

Thomas Barfoed
Regional Manager / General Manager

P +1-604-214-7604
F +1-604-214-7616
M +1-604-614-0092
t.barfoed@hillebrandgroup.com

From: Agerup, Pelle LCTZ:EX [<mailto:Pelle.Agerup@gov.bc.ca>]
Sent: Friday, September 28, 2012 11:37 AM
To: Thomas Barfoed
Subject: NRFP SATP-301 cancellation

Dear Thomas,

As a result of collective bargaining with the BCGEU, the BC Government has agreed to cancel the Distribution of Liquor Project, Negotiated Request for Proposal. This email hereby notifies you of the cancellation of SATP-301.

If you are interested in meeting with the Province to discuss the procurement please contact me by email to schedule a meeting. The Province appreciates your teams' participation in the DLP procurement.

Best regards,

Pelle

Pelle Agerup, [BSc MBA RYT](#)
Senior Director, Strategic Acquisitions

Logistics and Business Services
Shared Services BC
Ministry of Citizens' Services and Open Government
563 Superior St 3fl, Victoria, BC Canada
Cell: (250) 516-5340 Fax: (250) 387-7309
Email: Pelle.Agerup@gov.bc.ca

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Kindylides, Thespina LCTZ:EX

From: Jarvis, Chris [cjarvis@metroscg.com]
Sent: Monday, October 1, 2012 6:21 AM
To: Agerup, Pelle LCTZ:EX
Cc: Graham, Martin
Subject: RE: NRFP SATP-301 cancellation

Hi Pelle,

Yes, we would very much appreciate a meeting to discuss and review any feedback.

Please let me know what time you have available this week.

Chris

From: Agerup, Pelle LCTZ:EX [<mailto:Pelle.Agerup@gov.bc.ca>]
Sent: Friday, September 28, 2012 1:51 PM
To: Jarvis, Chris
Subject: NRFP SATP-301 cancellation

Dear Chris,

Further to the recent call from Richard Poutney this is to notify you of the cancellation of the Distribution of Liquor Project, Negotiated Request for Proposals SATP-301.

If you are interested in meeting with the Province to discuss the procurement please contact me by email to schedule a meeting. The Province appreciates your teams' participation in the DLP procurement.

Best regards,

Pelle

Pelle Agerup, [BSc MBA RYT](#)
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Kindylides, Thespina LCTZ:EX

From: Frank, Craig / Kuehne + Nagel / TOR ZV-KD [Craig.Frank@kuehne-nagel.com]
Sent: Thursday, October 11, 2012 11:32 AM
To: Agerup, Pelle LCTZ:EX
Subject: RE: NRFP SATP-301 cancellation

Hi Pelle,

That will work. Kim and James Markwart will be attending.

Craig Frank
National Business Development Manager - Drinks Logistics
77 Foster Crescent
Mississauga, Ontario
Canada L5R 0K1
Phone - 905-502-7776 x 2931
Cell - 416-566-3297

From: Agerup, Pelle LCTZ:EX [<mailto:Pelle.Agerup@gov.bc.ca>]
Sent: October 11, 2012 1:10 PM
To: Frank, Craig / Kuehne + Nagel / TOR ZV-KD
Subject: RE: NRFP SATP-301 cancellation

I managed to get a 10 am meeting at LDB. Will that work?

Cheers,
Pelle

Pelle Agerup, [BSc MBA RYT](#)
Director, Procurement
Strategic Acquisitions and Technology Procurement Branch

Logistics and Business Services
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Ministry of Citizens' Services
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From: Frank, Craig / Kuehne + Nagel / TOR ZV-KD [<mailto:Craig.Frank@kuehne-nagel.com>]
Sent: Wednesday, October 10, 2012 12:01 PM
To: Agerup, Pelle LCTZ:EX
Subject: RE: NRFP SATP-301 cancellation

Hi Pelle,

Kim Maguire will be in Vancouver on Monday 15th and would like to set up a debrief meeting. Can you accommodate on this date?

Cheers,

Craig Frank
National Business Development Manager - Drinks Logistics
77 Foster Crescent
Mississauga, Ontario
Canada L5R 0K1
Phone - 905-502-7776 x 2931
Cell - 416-566-3297

From: Agerup, Pelle LCTZ:EX [<mailto:Pelle.Agerup@gov.bc.ca>]
Sent: September 28, 2012 1:51 PM
To: Frank, Craig / Kuehne + Nagel / TOR ZV-KD
Subject: NRFP SATP-301 cancellation

Dear Craig,

Further to the recent call from Richard Poutney this is to notify you of the cancellation of the Distribution of Liquor Project, Negotiated Request for Proposals SATP-301.

If you are interested in meeting with the Province to discuss the procurement please contact me by email to schedule a meeting. The Province appreciates your teams' participation in the DLP procurement.

Best regards,

Pelle

Pelle Agerup, [BSc MBA RYT](#)
Senior Director, Strategic Acquisitions

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Kindylides, Thespina LCTZ:EX

From: Jarvis, Chris [cjarvis@metroscg.com]
Sent: Thursday, October 18, 2012 10:13 AM
To: Agerup, Pelle LCTZ:EX
Cc: Graham, Martin; Brabender, Murray; Welsh, Glenn; Nanji, Chiko; Poon, Calvin
Subject: RE: BCLDB - postmortem / feedback meeting
Attachments: BCLDB Oct 18.pptx

Pelle,

Attached is a 3 page document that we would like to discuss as part of the call at 11am PST. Can you circulate to your side?

Thanks and talk to you shortly,

Chris Jarvis

VP, Engineering & Solutions Design
Metro Supply Chain Group
Office: 905 760-4423
Mobile: 647 278-3313

-----Original Appointment-----

From: Jarvis, Chris
Sent: Thursday, October 04, 2012 8:28 PM
To: Graham, Martin; Brabender, Murray; Welsh, Glenn; 'Agerup, Pelle LCTZ:EX'; Nanji, Chiko; Poon, Calvin
Subject: BCLDB - postmortem / feedback meeting
When: Thursday, October 18, 2012 2:00 PM-3:00 PM (UTC-05:00) Eastern Time (US & Canada).
Where: Conference Call Number Below

Call Number: S 15, S 17

Call ID# S 15, S 17

Pages 7 through 10 redacted for the following reasons:

S13

Kindylides, Thespina LCTZ:EX

From: Agerup, Pelle LCTZ:EX
Sent: Thursday, September 27, 2012 12:13 PM
To: 'Saman Saiy (EXEL CA)'
Cc: 'Scott Lyons (EXEL CA)'; 'Greg Foreman (EXEL US)'; 'Robert Rujevcan (EXEL US)'; Martin, Leigh LCTZ:EX
Subject: RE: Question on Ops Financials

Hello,

Answers to 1) Proponents are to include all costs that they intend on recovering through their proposed prices. For example, if pallet costs fall into this category then proponents should include these costs.

Cheers,
Pelle

Pelle Agerup, [BSc MBA RYT](#)
Senior Director, Strategic Acquisitions

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From: Saman Saiy (EXEL CA) [<mailto:saman.saiy@exel.com>]
Sent: Thursday, September 27, 2012 9:43 AM
To: Agerup, Pelle LCTZ:EX
Cc: Scott Lyons (EXEL CA); Greg Foreman (EXEL US); Robert Rujevcan (EXEL US)
Subject: Question on Ops Financials

Good morning Pelle,

We have 2 questions regarding the Operational Financials file "Appendix_G_-_10_DS0_P12_2011.xls".

1. On Lines 127 & 128 (Column I), there is \$590k annual expense for pallets, which is missing from the "Distribution Center Costs" word document provided on Sept 20th. What is the direction on that? Should we include this additional cost in our model or Frank will add that in?
2. In the "Distribution Center Costs" word document, the total annual costs add up to \$6.8M, but these costs are not included in the Appendix G mentioned above. Just to clarify, we are including all of these \$6.8M for the first 2 years of takeover.

Thank you,

Saman Saiy
Solutions Manager
Integrated Logistics Design
Exel Supply Chain

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Mobile: 416-839-7262

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Kindylides, Thespina LCTZ:EX

From: Agerup, Pelle LCTZ:EX
Sent: Friday, September 28, 2012 10:51 AM
To: 'bchipman@containerworld.com'
Subject: NRFP SATP-301 cancellation

Dear Brian,

Further to the recent call from Richard Poutney this is to notify you of the cancellation of the Distribution of Liquor Project, Negotiated Request for Proposals SATP-301.

If you are interested in meeting with the Province to discuss the procurement please contact me by email to schedule a meeting. The Province appreciates your teams' participation in the DLP procurement.

Best regards,

Pelle

Pelle Agerup, [BSc MBA RYT](#)
Senior Director, Strategic Acquisitions

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Kindylides, Thespina LCTZ:EX

From: Agerup, Pelle LCTZ:EX
Sent: Friday, September 28, 2012 10:51 AM
To: 'Scott Lyons (EXEL CA)'
Subject: NRFP SATP-301 cancellation

Dear Scott,

Further to the recent call from Richard Poutney this is to notify you of the cancellation of the Distribution of Liquor Project, Negotiated Request for Proposals SATP-301.

If you are interested in meeting with the Province to discuss the procurement please contact me by email to schedule a meeting. The Province appreciates your teams' participation in the DLP procurement.

Best regards,

Pelle

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Kindylides, Thespina LCTZ:EX

From: Agerup, Pelle LCTZ:EX
Sent: Thursday, October 18, 2012 10:40 AM
To: Jarvis, Chris; Graham, Martin; Brabender, Murray; Welsh, Glenn; Nanji, Chiko
Subject: RE: BCLDB - postmortem / feedback meeting

Hi,
Here is the agenda.



DLP Metro
Brief Agenda - Oc

Cheers,
Pelle

Pelle Agerup, [BSc MBA RYT](#)
Director, Procurement
Strategic Acquisitions and Technology Procurement Branch

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-----Original Appointment-----

From: Jarvis, Chris [<mailto:cjarvis@metroscg.com>]
Sent: Thursday, October 11, 2012 6:00 AM
To: Jarvis, Chris; Graham, Martin; Brabender, Murray; Welsh, Glenn; Agerup, Pelle LCTZ:EX; Nanji, Chiko
Subject: BCLDB - postmortem / feedback meeting
When: Thursday, October 18, 2012 11:00 AM-12:00 PM (GMT-08:00) Pacific Time (US & Canada).
Where: Conference Call Number Below

Call Number S 15, S 17

Call ID# S 15, S 17

Distribution of Liquor Project

Metro Debrief

Date: Thursday, October 18, 2012

Location: Teleconference

Time: 10:00 –11:00 am

Participants:

Richard Poutney
Mike Kishimoto
Pelle Agerup

George Macauley
Roger Bissoondatt
Leigh Martin

Ken McDonnell
Metro Representatives

-
- | | |
|---|-------------------|
| 1. Opening Remarks | Pelle Agerup |
| 2. Overview on what happened (News Release – Public Announcement) | Richard Poutney |
| 3. Feedback on refinement sessions, Observations | Roger Bissoondatt |
| 4. Open Questions | All |
| 5. Confidentiality | Pelle Agerup |