

From: Jean Trac [mailto:jean.trac@enbridge.com]  
Sent: Wednesday, May 22, 2013 4:12 PM  
To: OfficeofthePremier, Office PREM:EX  
Subject: Letter to Premier Clark

Please find the attached letter sent on behalf of Janet Holder.

Warmest regards,

Jean Trac  
Executive Assistant to Janet Holder  
Western Access, Enbridge Inc.  
Tel: 604.694.7758



**ENBRIDGE**

Parkwood Place Shopping Centre  
Unit C103, 1600 - 15th Avenue  
Prince George, BC V2L 3A7

250 646 2400 / 250 596 1400  
[www.northerngateway.ca](http://www.northerngateway.ca)

May 22, 2013

The Honourable Christy Clark  
Premier of British Columbia  
Box 9041  
Station PROV GOVT  
Victoria, BC  
V8W 9E1

Dear Premier Clark:

Congratulations on your election victory and the mandate given to you by British Columbians.

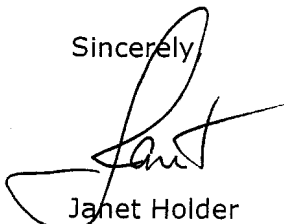
British Columbians have sent a clear message. British Columbians want a strong economy to ensure people have jobs and the social services they value most while also protecting the environment.

Enbridge agrees with British Columbians and have listened to the input provided by First Nations and British Columbians on our Northern Gateway Project. This input has resulted in numerous enhancements and route changes. Enhancements such as: increasing the wall thickness of the oil pipeline, and further increases of wall thickness at major tributary water crossings; committing to having a person on site 24-7 at each of the pump stations; and increasing marine monitoring to ensure world-class marine safety. We will continue to talk with First Nations and British Columbians, listen to their views and to explain our plan to help grow the economy without compromising the environment.

We would appreciate the opportunity to meet with you at your earliest convenience to discuss the Northern Gateway Project, the five conditions you laid out for heavy oil pipelines and how we can work together to achieve a strong economy for our home province.

We extend best wishes as you continue your role as Premier and look forward to working together with you and the British Columbia Liberal government.

Sincerely,



Janet Holder  
Executive Vice President, Western Access

From: Jared Kuehl [mailto:Jared.Kuehl@enbridge.com]  
Sent: Tuesday, October 23, 2012 9:46 AM  
To: OfficeofthePremier, Office PREM:EX  
Cc: Dyble, John C PREM:EX; Doyle, Dan PREM:EX; Sweeney, Neil PREM:EX;  
Mentzelopoulos, Athana GCPE:EX  
Subject: Enbridge Northern Gateway -- Letter to Premier Clark

Please find attached a letter from Janet Holder (Executive Vice President, Western Access, Enbridge Inc.) to the Premier.

Please let me know if you have any questions. I am available at any time at the coordinates below.

Regards,

Jared Kuehl  
Director, Public and Government Affairs,  
Western Access  
Enbridge Inc.  
Direct: (604) 694-7756  
Mobile: (604) 365-9292  
E-mail: jared.kuehl@enbridge.com



ENBRIDGE  
NORTHERN GATEWAY

Box 50, One Bental Centre  
Suite 660, 505 Burrard Street  
Vancouver, BC V7X 1M4

604 694 7740 • 604 694 7755  
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**Sent Via E-mail – Hard Copy to Follow**

October 23, 2012

Hon. Christy Clark  
Premier of British Columbia  
P.O. Box 9041, STN PROV GOVT  
Victoria BC V8W 9E1

Dear Premier:

I am writing to reiterate my unconditional invitation to you to work to address the conditions your government has outlined for any heavy oil pipeline in our province.

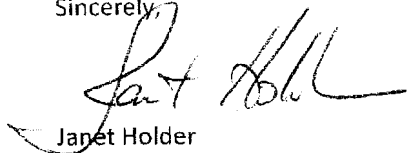
While I recognize your office has indicated that you will not meet with Enbridge Northern Gateway, I would like to again request a meeting with you or your Cabinet colleagues. I will make myself available at any time. I wish to discuss possible BC Crown-industry mechanisms to address your fiscal and economic concerns which could include: establishing fund(s)/trust(s) (in addition to the community investment fund that Enbridge Northern Gateway has committed to which will result in one percent of pre-tax earnings set aside each year to build stronger Aboriginal and non-Aboriginal communities); land management; BC taxation; or alternative measures within your jurisdiction. Should there be an interest from BC and other orders of government to discuss intergovernmental mechanisms, we would be pleased to assist wherever possible. We need to open up a forum for a direct discussion to better understand and address the issues the BC government has expressed.

In addition, we would welcome exploring partnerships around the BC Jobs Plan in order to benefit Aboriginal and non-Aboriginal BC workers on oil pipelines, natural gas pipelines or other trades and construction jobs. Enbridge Northern Gateway is already making investments in BC through a Gateway Education and Training Fund.

Following the release of the Government's five conditions, we confirm that we will be able to meet any of the conditions that pertain specifically to the Project. We would like to discuss measures at the disposal of the BC Government and industry that could address the Government's concerns around economic and fiscal benefits. Other conditions – including Aboriginal, land and marine conditions – are all key components of our proposal. We share your desire for the best pipeline proposal, construction and operations. In addition, we want to exceed expectations on the marine terminal site and proposed tanker routes.

You have a responsibility to ask for the highest standards for any project, the people of BC understandably want that and we are determined to deliver it after the Joint Review Panel has finished its process. We believe that all of the Government's conditions for the Project can be successfully implemented. The Project will have a major long-term positive economic and fiscal impact on BC and Canada, as it will on Aboriginal people along or near the route. We want to work with you and your government to send a signal to the world that BC is the best place to partner, invest and create new commercial opportunities.

Sincerely,

A handwritten signature in dark ink, appearing to read "Janet Holder", written over a horizontal line.

Janet Holder  
Executive Vice President, Western Access  
Enbridge Inc.



**ENBRIDGE**  
**NORTHERN**  
GATEWAY PIPELINES

Box 50, One Bentall Centre  
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www.northerngateway.ca

November 13, 2012

Hon. Christy Clark  
Premier of British Columbia  
West Annex, Parliament Buildings  
Victoria, British Columbia V8V 1X4

Dear Premier:

I wanted to take this opportunity to provide a brief update on Enbridge's Northern Gateway Pipelines Project. As you may know, the Joint Review Panel (JRP) hearings are underway. As the proponent, we intend to demonstrate to British Columbians and to all Canadians, through the examination of the facts, that there is a path forward that provides for prosperity while protecting and respecting the environment. The JRP is the appropriate forum for this confidence-building exercise. In addition, we continue our engagement in communities around environmental measures we have outlined as well as partnerships and benefits that would be available in BC. We have also confirmed that we will meet or exceed the BC government's expectations outlined in the conditions for heavy oil pipelines that are within the control of the Project.

### **Why is Northern Gateway in BC and Canada's Interest?**

Oil exports have become the cornerstone of Canada's economy. In 2010, Canada's single largest export was crude oil. We exported \$50 billion worth of it and almost all of that went to just one customer: the United States. It is not strategic or prudent to take our most valuable export commodity, and rely on only one market. Every day that passes that we are not able to access tidewater and the world energy market is a lost opportunity. Not just for Enbridge and the energy industry, but for Canada, for BC and for all of us who cherish our standard of living and value the public services supported by a thriving export economy.

Right now Canada is selling its landlocked oil at a heavy discount. A discount that adds up to millions of dollars a day -- billions of dollars a year -- in lost public revenue to invest in things like education, health care and public infrastructure. For Canada, pipeline capacity is the key to increased energy market diversity. The country needs the ability to link increased production with changing global patterns of demand. Canadians have the oil needed by the growing economies of the Pacific Rim.

Western Canada is one of the few places on earth that has the ability to increase production to meet that growing global demand. What we do not have right now is the pipeline capacity

to efficiently and safely transport our oil to these new consumers. And, as we have seen from Conference Board of Canada and Canadian Energy Research Institute research papers, BC is the second top beneficiary outside of Alberta of oil sands jobs and opportunities. That, in a nutshell, is the strategic argument for Enbridge Northern Gateway.

## Environmental Responsibility and Community Engagement

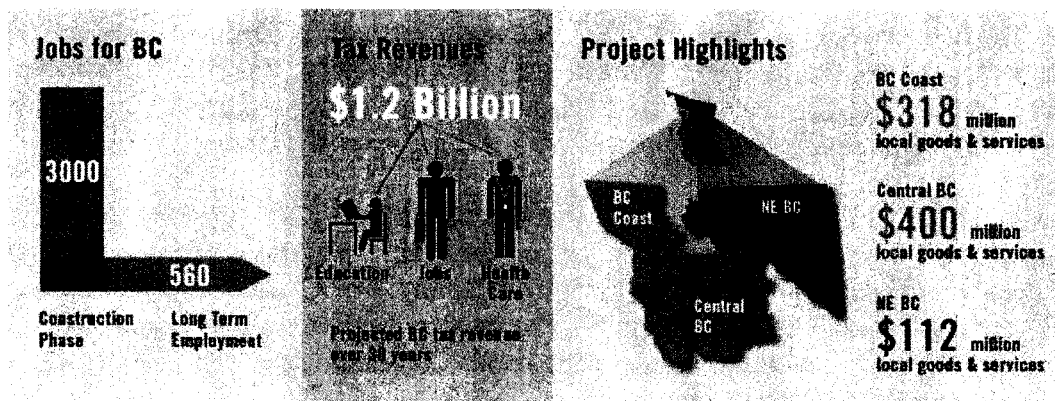
At Northern Gateway, safeguarding the quality-of-life enjoyed by communities along the Project route is always front-of-mind. Our main objective is delivering energy safely. As part of Northern Gateway's planning, a team of over 200 environmental experts and scientists conducted comprehensive marine biology, geology, archaeology and other environmental analysis along the Project route.

Protecting people and the environment is our top priority, which is why we announced enhancements to make what was already a very safe project even safer. In July 2012, Northern Gateway announced additional measures to ensure pipeline safety and integrity on the Project, including: increased pipeline wall thickness; more remote-operated isolation valves; more in-line inspections; and staffing at remotely-located pump stations to heighten monitoring, response and security.

Northern Gateway will put in place a comprehensive, world-class marine safety program for this Project, including: modern double-hulled tankers; independent BC pilots and International Maritime Organization (IMO) certified tanker crews; all tankers vetted by a third-party agency before gaining entry to port; escort tugboats tethered to laden tankers; and a radar system to augment the automatic identification system being installed along coastal routes.

Our work on Northern Gateway has included the most extensive consultation process ever undertaken for a Canadian pipeline project: over 2,500 meetings; 123 open houses; 150 presentations; and 64 workshops. In total, we have consulted directly with more than 17,000 people. Those consultations have greatly influenced our development of Northern Gateway. For example, they have resulted in numerous route changes. And they have provided valuable information that has helped frame our approach to safety and the environment.

## Opportunities and Benefits



At \$6 billion, Northern Gateway is a historically significant infrastructure project in BC. Northern Gateway has already spent about \$150 million in British Columbia on environmental studies and reports, engineering, partnerships, public engagement, employment, leases and procurement. The investments have supported individuals and families in BC.

Enbridge has worked long and hard to ensure that the opportunities for BC are real and substantial – amounting to **over \$800 million in goods and services sourced specifically in Northern BC during the construction phase alone**. During the three to four years of construction we will need people, services and supplies: everything from fuel to hotel rooms to meals -- for the thousands in BC who will build this project.

Our regulatory application contains a detailed breakdown of what this will mean in dollar terms across Northern BC: local goods and services spending estimated at \$318 million for the Coastal Region; \$400 million for the Prince George region; and \$112 million for Northeast BC.

**And once Northern Gateway is built, it will directly support at least 560 permanent, long-term jobs in BC and generate \$1.2 billion in provincial tax revenues.** And this does not include the impact, for example, of potential spending associated with building the marine equipment we will require, or the upgrading of marine safety facilities on the north coast.

### **Aboriginal Benefits and Partnerships**

Enbridge Northern Gateway is committed to Aboriginal partnerships. Almost 60 percent of the eligible communities along the proposed right of way, representing 60 percent of the First Nations' population (80 percent of the combined First Nation and Metis populations) have agreed to be part owners of the Project.

Northern Gateway is offering an unmatched portfolio of benefits to First Nations communities – including but not limited to an equity offering component that has been designed to offer substance and sustainable benefit. Ten percent of our Project equity is being offered to eligible Aboriginal groups, in aggregate. Enbridge is facilitating access to guaranteed and inexpensive financing to ensure that Aboriginal groups may participate at the full 10 percent, without barriers or obstacles. We have encouraged groups to participate in a longer term and sustainable cash flow stream.

Similar philosophies guide our other benefits-related commitments. We are offering over one billion dollars in aggregate economic benefit to Aboriginal communities (our equity offer comprises less than 1/3 of this total amount). Other benefit components include but are not limited to: Aboriginal set-asides in conventional goods and services procurement; a broad suite of marine related benefits; employment; training; access to community based renewable energy projects and on-reserve location of pump stations and pipelines at the request of host First Nations who are seeking related annual tax income streams.

The Project has already formed and activated the Gateway Education and Training Fund. The Fund is supporting training initiatives that focus on pipeline construction skills – skills which are highly transferable and allow for employment in multi-industry environments.



In addition, Northern Gateway will establish a fund for Aboriginal and non-Aboriginal communities with a commitment of one percent pre-tax domestic profit to support the fund, measured on a five year rolling average basis (\$100 million over 30 years).

### **Our Commitment to British Columbia**

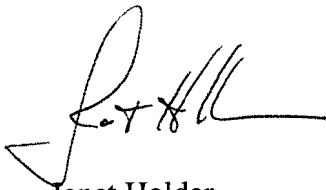
We recognize we have more work to do to answer questions and engage with communities across BC, but we are committed to doing so. You may have seen recent public outreach through advertisements which speak to the incredible benefits to the province as well as measures to protect and respect the environment. We also continue with a number of speaking engagements and public meetings throughout BC.

As you may know, I oversee the Project from S22 of Prince George. This month, I was extremely pleased to announce that our new Prince George office will be the headquarters for Enbridge Northern Gateway. We also have Project staff in Kitimat and Vancouver. Enbridge is committed to Northern Gateway and contributing to the community through presence, partnerships and employment opportunities.

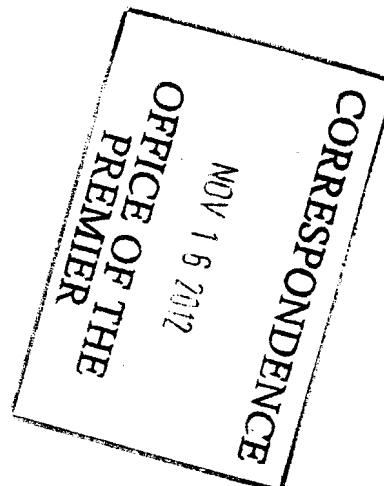
Thank you for taking the time to review the brief update on Enbridge Northern Gateway. Additional background and regular updates can be found at [www.northerngateway.ca](http://www.northerngateway.ca).

Please do not hesitate to contact me if you have any questions.

Sincerely,



Janet Holder  
Executive Vice President, Western Access  
Enbridge Inc.



Al Monaco  
President & CEO

**ENBRIDGE**

February 26, 2013

Hon Christy Clark  
Premier  
Office of the Premier  
Stn Prov Govt  
PO Box 9041 Stn Prov Govt  
Victoria BC V8W 9E1

Dear Hon Christy Clark:

At Enbridge, we're committed to transparency. To that end, in October 2012, we released our comprehensive *2012 Corporate Social Responsibility (CSR) Report*, available online at [www.csr.enbridge.com](http://www.csr.enbridge.com). We're pleased, now, to offer you the enclosed summary of our sustainability performance in the form of our *2012 CSR Summary Report*.

Both our full *2012 CSR Report* and our *2012 CSR Summary Report* provide information about our economic, environmental and social performance. For example, a major focus of the reports is our commitment to the safety and integrity of our pipeline systems. Over the last decade the Liquids Pipelines segment of our business transported almost 12 billion barrels of crude oil with a safe delivery record better than 99.999 per cent. That achievement is good, but, for us, it's not good enough. We will never stop striving for 100 per cent.

Our *2012 CSR Report* and *2012 CSR Summary Report* focus primarily on data collected and events that took place in 2011, as well as significant events that took place in the first half of 2012. We prepared the documents using the Global Reporting Initiative (GRI) G3.1 sustainability reporting guidelines, which are a generally accepted framework for reporting economic, environmental and social performance.

Please take the time to review our *2012 CSR Report*, our *2012 CSR Summary Report*, and the many online articles and videos that help tell our CSR story.

As always, I welcome your feedback on any aspect of our reporting or our performance. If you have comments, please share your thoughts with me at [www.csr.enbridge.com/Contact-Us/Feedback](http://www.csr.enbridge.com/Contact-Us/Feedback).

Very best regards,



Al Monaco  
President & CEO



February 26, 2013

Mr. John Dyble  
Deputy Minister to the Premier  
Office of the Premier  
PO Box 9041 Stn Prov Govt  
Victoria BC V8W 9E1

A large, stylized handwritten signature, likely of Al Monaco, consisting of a large 'S' shape followed by a diagonal line.

Dear Mr. John Dyble:

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Very best regards,

A handwritten signature, likely of Al Monaco, in cursive script.

