

Guangdong Trade Office Opening

September 25, 2014

CHECK AGAINST DELIVERY

Meeting with Zhu Xiaodan, Governor of Guangdong Province to officially announce and inaugurate the Guangdong Economic and Trade Representative Office in Canada in Vancouver

Official delegation:

- Mr. LI Feng, Secretary-General, People's Government of Guangdong
- Mr. FU Lang, Director-General, Guangdong Foreign Affairs Office
- Mr. LAI Tiansheng, Director General, Guangdong Commission of Economy and Information Technology
- Mr. ZENG Zhiquan, Director-General, Guangdong Department of Finance
- Ms. WU Yali, Interpreter, Guangdong Foreign Affairs Office

- Hon. Teresa Wat, Minister of International Trade
- BC Chief of Protocol
- Mr. Weldon Epp, Consul General of Canada in Guangzhou
- Ms. Cathy Yao, Managing Director, BC International Trade and Investment Office (TBC)
- media

KEY MESSAGES:

- This visit marks the beginning of celebrations for 20 years of BC-Guangdong sister-province relationship and will establish an action plan to commence anniversary.
- The opening of the Guangdong Economic and Trade Representative Office Vancouver marks a new milestone in our close relationship. This is a significant achievement, and one that is mutually beneficial for the people of Guangdong and British Columbians.

This is the Governor Zhu Xiaodan's first trip to British Columbia since taking office...

I hope he feels welcome.

*pause for translation

British Columbians are very proud of our 20-year partnership with the people of Guangdong.

It was a natural fit. BC is home to Canada's second largest Chinese. And a large proportion of BC's Chinese community have family ties to Guangdong.

*pause for translation

Over the past two decades, our provinces have developed closer ties, cooperating on issues as diverse as:
trade and investment;
educational exchanges;
responses to infectious diseases;
and environmental sustainability issues.

*pause for translation

EDUCATIONAL PARTNERS

Two years ago, we launched our International Education Strategy, promoting the two-way global flow of students, educators and ideas.

The international connections students make go a long way towards preparing them for jobs in the global economy.

*pause for translation

Of all the international students in Canada, almost a third are hosted in BC. There are almost 13,000 Chinese post-secondary students studying in BC.

To support these students, we offer scholarships and funding. It's a good investment. It promotes understanding and leads to increased trade and investment.

*pause for translation

TRADE PARTNERS

Increasing trade with Guangdong and China is a major component of my plan to grow BC's economies.

That's why I'm very excited about the opening of the Guangdong Economic and Trade Representative Office in Vancouver.

*pause for translation

As Canada's gateway to Asia and the Pacific, BC is an ideal place for Chinese companies to set up their North American headquarters.

I can't stress enough the importance we place on trade and investment with China.

That's why next month, I'm leading my 6th trade mission to Asia.

That's why 4 out of 11 BC overseas representative offices around the world are located in China: in Beijing, Shanghai, and Guangzhou.

*pause for translation

CONCLUSION

For more than a century, BC's Chinese community have made this a better, more prosperous, and culturally rich place.

British Columbians think of ourselves as a Pacific people. Partnerships like the one we share with Guangdong build friendships and cultural ties that blossom into trade and business ties.

Over these next few days, we hope to build on our successes as we look toward the next 20 years of our partnership as sister provinces.

—END—



(SIGNING
/MEDIA
EVENT)
ROLL-OUT
Version 3.86



Visit of
Hon. ZHU Xiaodan, Governor
Province of Guangdong
People's Republic of China

Event Date: September 25, 2014

Guangdong Contact: Ms. WU Yali, Tel: S16, S22 (China)

Accompanied by:

Contact Information

Official delegation:

- Mr. LI Feng, Secretary-General, People's Government of Guangdong
- Mr. FU Lang, Director-General, Guangdong Foreign Affairs Office
- Mr. LAI Tiansheng, Director General, Guangdong Commission of Economy and Information Technology
- Mr. ZENG Zhiquan, Director-General, Guangdong Department of Finance
- Ms. WU Yali, Interpreter, Guangdong Foreign Affairs Office

Ms. WU Yali
Cell:

S16, S22

Email:

S16, S22

Tel Numbers during
Vancouver visit:

Guangdong Foreign Affairs Working Group

- Ms. QIU, Huilin, Director
- Ms. MA Yue, Deputy Director
- Mr. LI Zhijian, Deputy Director
- Mr. FAN Bin, Staff

Ms. MA Yue
Cell:

S16, S22

Ms. WU Yali
Cell:

S16, S22

Guangdong Policy Research Group

- Mr. LIU, Xiaotao, Director
- Mr. TANG Xiaobing, Director
- Mr. HOU Yanbin, Staff

Media

- Ms. XIE Sijia, Journalist, Nanfang Daily
- Mr. GAO Wei, Journalist, Guangdong Radio and Television Station

Thursday, September 25th – Vancouver

1030 **Governor Zhu and Premier Clark** hold signing/media event highlighting successes of 19 years of Sister-Province relations and introduce upcoming BC-Guangdong 20th anniversary.

Announceables:

Prepared by: Office of Protocol
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Contact

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S17

24 hr	0700	0800	0900	1000	1100	1200	1300	1400	1500	1600	1700	1800	1900	2000	2100	2200	2300	Page
12 hr	7am	8am	9am	10am	11am	12pm	1pm	2pm	3pm	4pm	5pm	6pm	7pm	8pm	9pm	10pm	11pm	1 of 4

- Signing of 1 Year Action Plan of activities in 2014 and 2015 to commemorate the 20th anniversary.
- Renewal of China Council for the Promotion of International Trade (CCPIT) Memorandum of Understanding (MOU)
- Signing of Confirmation Letter between Woodfibre LNG and Guangzhou Gas Group.
- Announcement of the Guangdong Economic and Trade Representative Office (GETRO)
- Announcement of GF Securities Canadian Head Office

- 1030 Program rollout:
- **MLA Doug Bing** as Director of Ceremonies (DOC) welcomes all those in attendance
 - Brief outline of event: Premier and Governor will speak, signing of an Action Plan, MOU and Confirmation signing, followed by plaque unveilings inaugurating 2 new office openings.
- 1032 • DOC invites Minister Wat to introduce the Hon. Christy Clark, Premier of BC.
- 1033 • **Minister Wat** introduces the Premier and invites Premier to say a few words.
- 1034 • Remarks by **Premier**
- Premier remains standing
 - DOC thanks the Premier
- 1040 • DOC invites MLA Richard Lee to introduce the Governor.
- 1041 • **MLA Richard Lee** introduces the Governor and invites Governor to say a few words
- 1042 • Remarks by **Governor**
- Governor remains standing
 - DOC thanks the Governor
- 1048 • DOC provides an overview of the Action Plan
"To mark the occasion of the 20th Anniversary of the Sister Province Relationship, the Government of British Columbia and the People's Government of Guangdong Province are implementing a one year Action Plan of celebratory activities to mark this important milestone"
- 1050 • DOC calls upon the Premier and Governor to sign the Action Plan
- **Premier and Governor** sign Action Plan (2 copies – one in English and one in Mandarin).
 - Premier and Governor rise and shake hands. Remain standing. (Staff remove signed Action Plan from table and replace with BC MIT-CCPIT MOU)
- 1052 • DOC invites both Minister Wat and President Chen to sign the BC MIT-CCPIT MOU.

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- **Minister Wat and President Chen** sit down and sign the BC MIT-CCPIT MOU while Premier and Governor remain standing to witness.
- Shake hands
- President Chen returns to his seat
- Staff remove BC MIT-CCPIT MOU signing folder and replace with LNG Confirmation agreement.

- 1055
- DOC provides an overview of the Confirmation Letter
"To confirm the potential LNG Offtake as celebrated by an MOU..."
 - DOC invites **Mr. Wukang Qiao**, Executive Director and General Manager of Gaungzhou Gas Group and **Ms. Imelda Tanodo**, Director of Woodfibre LNG Limited to sign Confirmation letter.
 - Mr. Wukang Qiao, Ms. Imelda Tanodo, Mr. WU Zhulin and Mr. Anthony Gelotti make their way to table for signing of confirmation agreement
 - Signing of Confirmation Letter by **Mr. Wukang Qiao**, Executive Director and General Manager of Gaungzhou Gas Group and **Ms. Imelda Tanodo**, Director of Woodfibre LNG Limited.
Witnessed by Premier, Governor, Minister Wat, MLA Richard Lee, MLA Dough Bing, Mr. WU Zhulin, Chairman of Guangzhou Development Group and Mr. Anthony Gelotti, President of Woodfibre LNG Limited.
 - All stand and shake hands.
- 1057
- DOC invites both the Premier and Governor to officially unveil plaque inaugurating GETRO.
 - Minister Wat and President Chen take their place for unveiling of GETRO plaque.
 - Premier and Governor walk over to GETRO plaque.
 - **Premier and Governor** lift cover off of GETRO plaque while Minister Wat and President Chen witness. Shake hands.
 - President Chen returns to his seat
- 1059
- DOC invites both the Premier and Governor to officially unveil plaque inaugurating GF Securities Canadian office
 - Minister Wat and Chairman SUN Shuming take their place for unveiling of GF Securities plaque.
 - Premier, Governor and Minister Wat walk over to GF Securities plaque.
 - **Premier and Governor** lift cover off of GF Securities plaque while Minister Wat and Chairman SUN witness. Shake hands
 - Minister Wat and Chairman SUN returns to his seat.
- 1100
- DOC thanks all for attending and concludes the event

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1105 **Premier and Governor Depart**

Private time for Governor

Participants\Observers:

- Guangdong Delegation - Official, Working, Research and Journalists
- Mr. GUO Yuanqiang, Director General of Guangdong Department of Commerce
- Ms. LIU Fei, Consul General of China at Vancouver
- Mr. CHEN Qiuyan, President of Guangdong Committee of CCPIT
- MLA Richard Lee
- MLA Doug Ping
- Mr. Weldon Epp, Consul General of Canada in Guangzhou
- BC Chief of Protocol
- Ms. Cathy Yao, Managing Director, BC International Trade and Investment Office
- Photographers
- BC Media

Location: Cypress Room, Pan Pacific Hotel

Note: Consecutive interpretation

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