

MINISTRY OF JOBS, TOURISM AND INNOVATION
INFORMATION NOTE

Cliff #: 68427

[Double Click Here](#) Date: July 9, 2012

[Double Click Here](#) **PREPARED FOR:** Honourable Pat Bell, Minister

[Double click Here](#) **ISSUE:** To provide the Minister with background information supporting the release of the 2011/12 Public Accounts tentatively scheduled for release the week of July 23, 2012. In 2011/12, the Ministry's voted appropriation was not exceeded. However, questions may be raised publicly with respect to ministerial spending, travel expenditures, purchasing card payments, and government transfers.

[Double Click Here](#) **BACKGROUND:**
Ministry-specific spending details within the Public Accounts are disclosed in the Consolidated Revenue Fund Supplementary Schedules and Detailed Schedules of Payments.

Not Responsive

Not Responsive

Salaries

The Public Accounts will disclose salary payments made to Ministers, OIC appointees, and all non-OIC appointees who received \$75,000 or greater.

The salaries for ministry employees earning more than \$90,000 were reviewed. All salaries appear reasonable and consistent with established compensation levels.

Travel

Employee travel costs of \$5,000 or greater and all travel costs for the Ministers and Deputy Minister are published in the Detailed Schedules of Payments. Reported ministerial travel costs are as follows:

Minister	JTI Travel Costs	Explanation
Pat Bell, Minister of Jobs, Tourism and Innovation	\$88,909.06	Ministerial Travel – Based on travel reimbursements paid by the Ministry of Jobs, Tourism and Innovation (Note: Minister Bell also had travel reimbursements paid the Ministry of Forests, Lands & Natural Resource Operations)
Harry Bloy, Minister of State for Multiculturalism	\$8,647.50	Ministerial Travel – Based on travel reimbursements paid by the Ministry of Jobs, Tourism and Innovation (Note: Minister Bloy also had travel reimbursements paid by the Ministry of Social Development)

The following 19 Ministry employee's travel costs exceed \$20,000 in 2011/12:

Employee	Travel Costs	Explanation
Michael Nicholas, Director - India, Southeast Asia and Oceania, International Relations & Business Development	59,635.11	-Trips to India for Premier's mission and preparation for premier's mission, travel for oversight and operations of India offices, scouting locations and interviews for increased operations in India
Dana Hayden, Deputy Minister	57,826.59	-Provided executive support to Premier's Trade Mission to China and India -Trips to Washington with respect to Softwood Lumber Arbitration -Various trips to and from Vancouver and throughout the province for business meetings
Cynthia Gobin, Market Development Manager, Asia, Marketing Overseas	47,040.44	-Trip to Quebec to attend CTC travel trade show Rendez-vous -Trip to Korea, Japan and China to attend CTC trade show, meet with key clients, partners and staff, meet with PR Office, sales calls -Trip to China to interview for BC Marketing rep and admin support - Trips to China for China Southern Airlines Program, meetings, contract negotiations, sales calls, training and client workshop

Maria Greene, Market Development Manager, Europe & South Pacific, Marketing Overseas	43,041.16	<ul style="list-style-type: none"> -Trip to Amsterdam, London and Paris to attend international trade shows, meet with staff, Canadian Tourism Commission, key tour operators, airlines and media regarding BC tourism product and to discuss marketing activities for 12/13 -Trip to Australia and New Zealand to attend International tradeshows, meetings with key tour operators, travel agents, media and airlines, a media lunch with key journalists and broadcasters and a meeting with MJTI's Sydney representative to discuss budgeting and planning for 12/13 -Trip to UK and Germany for meetings with UK staff regarding employment contracts and sites to source new office space for London office, attend a tradeshow in Germany to meet with tour operators, airlines and media and meetings with MJTI Frankfurt representative to discuss Germany budget and tactical plans for 12/13
Marcus Ewert-Johns, Executive Director, International Relations & Business Development	36,626.88	<ul style="list-style-type: none"> -Trips to India and California to conduct interviews for international Trade and Investment Representative office -Trip to Beijing, Shanghai, Guangzhou, and Hong Kong for PCC trade mission -Trip to Victoria for the Senior Manager's Session -Trip to UK and Japan for international Trade and Investment Representative office to conduct interviews for international Trade and Investment Representative office and doing the PCC trade mission advance
Janel Quiring, Director, International Trade, Trade Initiatives	35,656.74	<ul style="list-style-type: none"> -Travel to Ottawa on regular basis to attend Federal/Provincial/Territorial meetings and consult with provincial stakeholders on international trade negotiations. - Monthly meetings alternating between Brussels, Belgium and Ottawa for strategy sessions and negotiations relating to provincial participation in Canada's negotiations with European Union. -Travel to Vancouver to participate in trade related meetings
Tejindar Parhar, Ministerial Assistant, Minister's Office	34,169.65	<ul style="list-style-type: none"> -Trips to Vancouver, Prince George and a few other trips throughout the province -Trade mission to China (only China portion)
Monica Leeck, Manager, Market Development North America, Marketing North America	33,305.99	<ul style="list-style-type: none"> -Various trips throughout BC for Familiarization Tours and conferences -Trip to Seattle to conduct sales calls with key accounts and major cruise lines -Trips to Florida, Quebec, California, Mexico, South Korea, and India to attend conferences, trade shows and conventions, conduct destination workshops/training, conduct business meetings

Peter Harrison, Director, Partnership Marketing,	31,439.18	-Trips between Victoria and Vancouver for meetings with tourism industry/organizations and ministry staff -Trips throughout BC for meetings with tourism regional staff and representing the Ministry at Annual General Meetings. -Tourism North meeting in Alaska with representatives from Travel Alberta, Tourism Yukon and the Alaska Tourism Industry Association.
Janice Greenwood-Frasier, Manager, Travel Media Relations, Marketing North America	30,062.06	-Trip to Whistler to host Mexico press trip, and trips to 100 Mile House and Kimberly to attend Tourism Association AGM's -Trips to Ireland, New Zealand, Los Angeles, Montreal, San Francisco, Mexico City, Portland, New York for media appointments, meetings and conferences
Henry Han, Director - Greater China Section, International Relations & Business Development	29,250.01	-Travel related to Premier's mission
Todd Tessier, Executive Director, Investment Capital	29,018.82	-Trips to Toronto, Montreal and the US to represent the BC Renaissance Capital Fund's financial interests in venture funds
Debra Zehr, Executive Director, Immigrant Integration & Multiculturalism	27,435.30	-Frequent travel between Victoria and Vancouver to maintain an ongoing presence in both offices -Occasional travel to other jurisdictions is made to attend meetings and/or conferences for Subcommittees and Working Groups established under the <i>Canada-BC Immigration Agreement</i> (costs recoverable through federal funding).
Reginald Krake, Director, Overseas Marketing, Marketing Overseas	25,658.80	-Trip to Korea, Japan and China for major CTC/Canada tourism tradeshow "Showcase", plus visits and work with team /key clients in each of these 3 markets -Trip to London, Berlin and Frankfurt, for work with London team and key clients, meetings, and "ITB" (German travel trade show) -Trip to Quebec to attend Rendez-vous, and various trips to Victoria to attend meetings
Li Leona Zheng, Sales Manager, Asia, Marketing Overseas	25,457.79	-Trip to Quebec to attend CTC trade show Rendez-vous -Trip to Korea, Japan and China to attend Canada Tourism Commission Tradeshow, meet with key clients, partners and staff, meet with PR office, sales calls
Cameron Ehl, Executive Assistant, Minister's Office	23,230.89	-Travel is based on supporting the Minister as he traveled throughout the Province to meet with stakeholders in various regions throughout BC, such as Kelowna, Prince George, Nanaimo, Vancouver, Maple Ridge, and Valemount

Edwina Ramirez, Manager - Southeast Asia and Oceania, International Relations & Business Development	21,888.38	-Trip to India to provide support on the ground for Premier's mission -Communicasia 2011 – Philippines and Singapore – bring a delegation of British Columbia ICT companies to market
Grant MacKay, Assistant Deputy Minister, Tourism	21,519.83	-Numerous business trips between Vancouver and Victoria -Rendezvous conference in Quebec City
Leslie Wada, Project Manager, Investor Services	20,671.88	-Trips to Victoria and Northern BC for investment meetings and international delegations. -Trip to Japan to work with BC Trade and Investment office in Tokyo -Participated as staff on Premier's mission to India

Government Transfers (\$25,000 or greater)

Supplier payments of \$25,000 or greater will be published in the Detailed Schedule of Payments. The amounts are made up of the combined total payments made by all ministries. Ministry payments were reviewed for reasonableness.

Other Supplier Payments (\$25,000 or greater)

The schedule of other supplier payments was reviewed. All suppliers were found to be appropriate and amounts were reasonable.

Visa/MasterCard Purchasing Card Payments

An addendum of purchasing card payments is included in the Public Accounts. In 2011/12, the Ministry made 6,776 purchases with the purchasing card which amounted to \$2,579,669.88.

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Staff Appreciation Awards

In 2011/12, the ministry spent \$11,332 for staff events and awards. The awards ranged from flowers, gift certificates, holiday celebrations and retirement celebrations.

[Double Click Here](#) DISCUSSION: N/A.

[Double Click Here](#) **NEXT STEPS:** The 2011/12 Public Accounts are tentatively scheduled for release the week of July 23, 2012.

[Double Click Here](#) **ATTACHMENTS:**

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Prepared by: Murray Jacobs, CFO, Management Services Division
Telephone:250-356-6950

Reviewed by				
Dir: MJ	ED:	ADM: GF	DM:	MIN:

[Double Click Here to Read Notes](#)

Pages 8 through 26 redacted for the following reasons:

S13

Cooper, Darla G JTI:EX

To: Sawatsky, Kim JTI:EX
Cc: Fekete, Renee JTI:EX; Yelovatz, Maureen JTI:EX
Subject: MATERIALS for MPB meeting w/ UNIFAB Industries Ltd., & Miller Springs Ltd., July 10
Importance: High

Hi Kim,

Please find attached materials for MPB meeting with UNIFAB Industries Ltd., and Miller Springs Ltd.

Economic Development Division
UNIFAB Industries Ltd. (Grand Forks, Kootenay Boundary region)

- Largest custom steel fabrication facility in the south central region of BC
- Manufacturer, processor, and producer. Engaged in structural steel fabrication / fabricated metal products. Products manufactured include platework, tanks, specialty metals, conveyors, ducting, loading bins, HVAC. CWB certified facilities.
- Established in 1999; 100% Canadian owned. Kevin Dowkes, General Manager/Principal; Rob Stavenjord Operations Manager/Principal.
- Facilities in Grand Forks: 40,000 sq ft; fabrication, machine shop, assembly, plate, painting, sand blasting, office, yards. Focus on fabrication grown in past 8 years.
- Annual sales approx \$6million (2010); employ 28-32. Ship products North America wide.
- Partner and sub contract to other companies such as Wood Pro Engineering Ltd (Prince George) [Potash Corp, transmission towers, mining silos, Teck Cominco/Trail tanks, fuel storage tanks for Lafarge.
-
- Active community sponsor with focus on youth in sports and youth in trades.
- Kootenay Best of Business Silver Award (2011); Kootenay Top 50 Business (2010).

Not Responsive

Work with JTI:

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Not Responsive

- Company invited to Kootenay Regional Workforce Table Forum June 19th (unable to attend) and upcoming Provincial Nominee Program / Foreign Worker Recruitment sessions in Trail on July 10th / Cranbrook on July 13th. Company has been put in contact with PNP staff who

have made direct contact with the company and will be working with company to address recruitment challenges.

Labour Market and Immigration Division
UNIFAB re: Skills Shortages and Skills Training

Background

- The BC Government projects there will be over one million job opening over the next ten years, most of which will require some post-secondary education and training or a university degree.
- Under the BC Jobs Plan, the BC Government has made resource sector development and related skills training a top priority in its efforts to create high-quality and sustainable jobs for British Columbians and to continue to grow BC's economy.
- The Canada-BC Labour Market Agreement (LMA) helps fund BC Jobs Plan-related skills development initiatives for BC's workforce, specifically targeting unemployed and low-skilled employed individuals.

Discussion

- Through LMA funding, the BC Government has developed, in partnership with the Industry Training Authority (ITA), several important skills training opportunities for British Columbians. These include:
 - Offering introductory trades skills training programs for women (\$3.5M in 2012/13), Aboriginal peoples (\$2.8M in 2012/13) and immigrants (\$1.4M in 2012/13).
 - Offering skills training programs for youth, in collaboration with the Ministries of Education and Advanced Education (\$5M in 2012/13).
 - Extending the \$31 million annual BC Training Tax Credit by three years to help offset the costs of skills training and encourage more apprentices to complete their programs;
 - Working with industry and trainers to ensure training investments meet regional labour market needs; and
 - Enhancing efforts to market trades careers and skills training programs to employers, parents and youth.
- Through the LMA, the BC Government also funds several skills training programs such as the Employment Skills Access program (\$18M in 2012/13) that provides unemployed individuals with access to skills training in local public post-secondary institutions throughout BC; and the Labour Market Sector Solutions program (\$3.5M in 2012/13), designed to respond to sector groups that have significant skills shortages or that require workforce upskilling.

Suggested Response

- The BC Government recognizes the critical role that skills training plays in addressing skills shortages, strengthening BC’s industry and resource sectors, and growing BC’s economy.
- Direct UNIFAB to visit the www.WorkBC.ca for a complete listing of LMA programs, and www.itabc.ca for more information on skilled trades and occupation training in BC.
- If interested, UNIFAB is encouraged to seek information on future funding opportunities at www.BCBid.bc.ca or by contacting the Labour Market Programs Branch directly at 250-356-9488 or LabourMarketPartnerships@gov.bc.ca.

In addition:

These additional LMA services are available in Grand Forks:

- Individualized Employment Services - Specified Disabilities
- Employment Skills Access Program
- Job Options BC

The following LMA services are available province-wide (access to all BC residents, but service provider may be located outside of Grand Forks):

- Targeted Skills Shortage Program
- Women in Trades Training
- Aboriginal Apprenticeship Strategy
- Immigrants in Trades Training
- Labour Market Sector Solutions Program
- Targeted Initiative for Older Workers
- Youth Workplace Pilot Program
- Equipment and Assistive Technology
- Foundation Training
- Aboriginal Business Entrepreneurship Strategy

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MILLER SPRINGS Ltd. (Bridesville / Kootenay Boundary region)

- Spring water bottling manufacturer located near Rock Creek/Midway/Osoyoos. Incorporated in 1997. Dan Miller, CEO. Private company, Canadian.
- “Premium” quality water bottled at the source on Mr. Miller’s 1,500 acre ranch/farm where there is a naturally occurring spring; tested at 750gallons/minute. Spring water source is located near Jasper National Park, is virtually salt free, and has a TDS (total dissolved solids) level under 160ppm (common levels range from 200 to 400ppm), and with unique mineral properties.
- Sales volumes not known. Product sold in North America, Japan, Korea;

Not Responsive

Not Responsive

- Product lines includes: blue, natural, specialty (e.g., “Rejuvenate antioxidant”, “ice wine water”), and flavoured. Carbonated and non-carbonated. Do custom design and private labelling for customers such as airlines, hotels, restaurants, wineries, golf courses.
- British Columbia accounts for one third of Canada’s 65 water bottlers (2011). Canada treats bottled water as food and therefore has high manufacturing standards. Miller Springs is positioned as premium brand.

Not Responsive

Thank you!

Shirley

Shirley Kwan
A/Document Coordinator
Deputy Minister's Office
Ministry of Jobs, Tourism and Innovation
250 952-6389

MINISTRY OF JOBS, TOURISM AND INNOVATION
MEETING NOTE

Cliff #: 68409

[Double click here](#) Date: July 6, 2012

[Double click here](#) **PREPARED FOR:** Minster Pat Bell.

DATE AND TIME OF MEETING: 2:15 pm, July 10, 2012.

[Double click here](#) **ATTENDEES:**

Stu Wells, Mayor of the Town of Osoyoos and John Slater, MLA Boundary-Similkameen.

[Double click here](#) **ISSUE(S):**

Signing the Memorandum of Understanding (MOU) for the 2012 - 2016 term of the Resort Municipality Initiative (RMI) and a 45 minute walking tour of three funded projects.

[Double click here](#) **BACKGROUND:** The Minister previously agreed to a request for decision on June 7, 2012 (CLIFF #66528) to sign the MOUs with the Mayors of resort municipalities in their respective communities as opportunities arise.

An opportunity has arisen for the Minister to sign the MOU and tour three RMI funded tourism infrastructure projects with Mayor Stu Wells and MLA John Slater while visiting Osoyoos on Tuesday July 10, 2012.

The 45 minute walking tour will include three projects that were previously funded and are complete or under construction.

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The new five-year MOU was signed by Barry Romanko, the Chief Administrative Officer, and is ready for the Minister's signature (Attached). A second new original is also attached in the event Mayor Stu Wells would like to sign the MOU with the Minister present.

[Double click here](#) **DISCUSSION:** The goal of the Town of Osoyoos' Resort Development Strategy is to develop a sustainable year round tourism industry. The lake is the focus of tourism in the community and it is reflected in the strategy and projects.

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Osoyoos received over \$1.0 million from the RMI program during the first MOU term 2008-2011 and is poised to receive a similar amount over the next five years if tourism revenues remain stable. Osoyoos will receive \$282,900 from the RMI program in 2012.

Osoyoos is one of fourteen communities participating in the RMI program that provides funding of \$10.5 million annually to resort municipalities to develop and enhance tourism infrastructure and amenities in support of regional economies.

[Double Click Here](#) **SUGGESTED REPONSE/KEY MESSAGING:**

Minister Bell and Mayor Wells sign new original MOU.

[Double Click Here](#) **ATTACHMENTS:**

1. Biography of Mayor Stu Wells
2. Original signed MOU with Osoyoos Town Council approved RDS (Hard copy)
3. New unsigned Original with Osoyoos Town Council approved RDS (Hardcopy)

Prepared by: Debra Larusson
Telephone: S17

Reviewed by				
Dir: DL	ED:	ADM:	DM:	MIN:

[Double Click Here to Read Notes](#)

Ministry of Jobs, Tourism and Innovation
MEETING NOTE

Cliff #: 68408

~~DOUBLE-Click Me!~~ **Date:** July 9, 2012

~~DOUBLE-Click Me!~~ **Title:** Meeting with Mr. Alex Budden, Former Consul General of the United Kingdom and new British Consul General, Rupert Potter.

~~DOUBLE-Click Me!~~ **Issue:** Mr. Budden will introduce Minister Bell to the newly appointed Vancouver based Consul General, Mr. Rupert Potter. These introductory meetings typically cover areas of mutual interest to BC and the UK. Suggested discussion topics include: Government priorities internationally; and EU/Canada Comprehensive Economic Trade Agreement.

~~DOUBLE-Click Me!~~ **Background:**

- In the spirit of strong bilateral economic, political, and cultural ties between BC and the UK, during his term in BC (since July 2008) former Consul Alex Budden has regularly met with government representatives, most recently with Minister Bell in May 2011. This meeting provides a valuable opportunity to introduce and update the new Consul General on government's priorities and affirm the importance of strong bilateral relations. The United Kingdom is Canada's most important commercial partner in Europe, ranking second after the U.S. as a source of foreign direct investment in Canada and in BC.
- Trade and investment activities with the UK (as with other EU markets) have been facilitated through the Ministry's Trade and Investment Representative in London. Past examples of market activity facilitated through our Ministry are found in **Appendix I**.
- JTI has recently contracted a new EU Trade and Investment Representative in London, Ms. Susan Haird (formerly Chief Operating Officer, UKTI). She begins her tenure with BC in September of 2012. The current UK TIR (Rolf Fyne) will be transitioning active files to the new representative over the coming months.

~~DOUBLE-Click Me!~~ **Discussion:**

- Consul Potter will also be meeting with the Minister of Energy on July 11. Suggested topics of discussion include:
 - building on the successes of the 2010 Olympics, BC would be interested in sharing its Olympic expertise with the UK and BC businesses will likely explore partnerships with UK based firms to build business at future international sporting events;
 - progress on the Canada-EU trade negotiations (see below);
 - opportunities in the energy sector; and

- other bilateral commercial relations. BC is committed to cooperating with EU members, including the UK, on climate action by coordinating efforts and opening avenues for trade in environmental technology and clean energy.
- BC and the United Kingdom have a common interest in climate action. S16

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Canada-Europe Trade Negotiations

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- Round IX of negotiations, the last official round, was completed in October 2011 in Ottawa. Negotiators continue to aim to conclude negotiations in 2012. There remains significant work to do, which will be handled through focussed FPT meetings on an issue-by-issue basis.

LIST OF APPENDICES:

- APPENDIX I: Examples of Market Activity facilitated by JTI
- APPENDIX II: 2012 Olympics and 2010 Olympic business legacy
- APPENDIX III: Canada-Europe Trade Negotiations and BC's interests
- APPENDIX IV: Biography of Consul Rupert Potter

Contact: Troy Machan, Director, Americas and Europe
 Telephone: 604 775-2039

Approvals				
Dir: TM	ED: MEJ	ADM: SS	DM:	MIN:

APPENDIX I

Examples of Market Activity facilitated by JTI

Not Responsive

APPENDIX II

2012 Olympics and 2010 Olympic business legacy

- London, like Vancouver, is setting the bar high in the organization and sustainability of the Olympics. During the Olympics, BC had the opportunity to showcase its Olympic venues and architecture, design, construction, and venue operations.
- The City of London visited Vancouver in Feb. 25-28, 2010 and requested a number of meetings with BC government officials to discuss shared experiences as hosts of Olympic Games. Government officials also met to discuss Olympic security and ways to combat human trafficking during Olympic Games and strategies for branding host jurisdictions abroad.
- In 2006, the investment organization 'Think London' signed a Memorandum of Cooperation known as the 'Economic Fellowship of the Rings' (along with Australia, China, and Italy) with BC to exchange best practices on economic legacies from hosting Olympic and Paralympic Games with the objective of ensuring sustainable economic, cultural, sport, and social opportunities.
- In 2008 BC signed a 'Host to Host' agreement with UK Trade and Investment to cooperate on developing economic legacies from hosting Olympic and Paralympic Games. That MOU was signed by UKTI Minister Lord Digby Jones at the 2010 Business Summit in Vancouver.
- In 2009, the Province of BC invited two UKTI staff members to spend a week at the 2010 Commerce Centre where they learned about provincial programs for maximizing the economic benefits of the Games – several BC initiatives have since been incorporated into UK programming.
- During the 2010 Games, the Province of BC supported the UK on 5 occasions: partnering with them on two business focused events at the BC Showcase: 'Supplying Major Sporting Events', and 'Host 2 Host'; as well as providing space at the Terminal City Club for both a Visit Britain Reception and a British Olympic Association breakfast; and by providing space at the BC Canada Pavilion for a 'Go UK' reception.
- In November 2010, Ministry staff traveled to London with a group of BC companies to connect them with United Kingdom organizations to pursue business opportunities related to supplying the 2012 London Olympic Games and the 2014 Glasgow Commonwealth Games. This was a very successful trip, and received a great deal of support in the UK.
- BC continued to build on this relationship at SportAccord in London in April 2011 where it hosted a reception that connected 15 BC firms to a number of UK Olympic organizations.
- Post 2012 London Games, these partnerships can be continued to retain the business legacy of Vancouver's Games for BC based businesses.

APPENDIX III: Canada-Europe Trade Negotiations and BC's interests

- S13
- Round IX of negotiations, the last official round, was completed in October 2011 in Ottawa. Negotiators continue to aim to conclude negotiations in 2011 or early 2012. S13, S16
- S BC exporters with significantly greater access (real, predictable) to the largest market in the world with a population of 500 million, high-end consumers, combined GDP of \$17 trillion and 2 trillion in Government Procurement. Important BC sectors of the economy could benefit from an agreement from lowered tariffs, increased investment, and removal of trade barriers with the EU such as: mining, energy, forestry, agriculture/fish and seafood.
- British Columbia recognizes the positive trading relationship and strong cultural and business ties with the United Kingdom and with the European Union as whole.
- A Canada – EU trade agreement could lead to positive gains such as increased investment by United Kingdom and British Columbia companies, cross border trade in services, tourism, and increased trade in goods such as food products. A more mobile workforce between the Province and the United Kingdom could be achieved through cooperation on international education and qualification recognition, providing business and individuals with access to jobs, employees, and opportunities. S13
- The Province is keenly interested in ways the Agreement can be leveraged to further strengthen relations between our province and specific Member States of the European Union – S13

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APPENDIX IV: Biography of Consul Rupert Potter

RUPERT POTTER

CONSUL-GENERAL OF THE UNITED KINGDOM IN VANCOUVER

Rupert Potter takes up his position as British Consul General in Vancouver on July 13, 2012 and will be the British government's representative in British Columbia, the Yukon and the North West Territories.

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Born in Australia, Rupert joined the Foreign and Commonwealth Office (FCO) in 1992 after graduating from St Andrews University with an MA with honours in Modern History with International Relations.

Immediately prior to his posting in Vancouver, Rupert served as the Deputy Head of Mission in Bahrain from 2008 to 2012. He has also served overseas as Vice Consul at the British Embassy in Jordan from 1995 to 1998, and in the political section of the British Embassy in Sweden from 1999 to 2002.

In London, he has worked for the FCO's South Asia Department, Afghanistan Unit and North America Department, as well as working for Cabinet Office and taking a secondment with the International Institute for Strategic Studies (IISS).

In 2005 he also completed his second MA, in Creative Writing, at the University of East Anglia.

MINISTRY OF JOBS TOURISM AND INNOVATION
MEETING NOTE

Cliff #: 68485

Date: July 11, 2012

PREPARED FOR: Minister Pat Bell, Jobs, Tourism and Innovation.

DATE AND TIME OF MEETING: July 12, 2012, 1:00pm-1:30pm, MO (Victoria office).

ISSUE: Letter from Peter Jeffrey, VP, BC Division, Canadian Manufacturers and Exporters to the Honourable Pat Bell, Minister of Jobs, Tourism & Innovation, dated May 15, 2012.

OVERVIEW: This letter, titled 'Manufacturing – Awakening BC's Sleeping Giant of Job Creation' briefly outlines the high-level challenges CME-BC feels are inhibiting the manufacturing industry's potential. It identifies three broad areas where the BC Government can provide support for CME initiatives to address these challenges. The three are:

1. Workplace Skills and Capacity
2. Export & Trade
3. Innovation

1) Workplace Skills and Capacity

In this area, CME proposes:

- a) Forming a BC Manufacturing Coalition to promote the value of manufacturing jobs and develop a long-term strategy for Advanced Manufacturing;
- b) Delivering a range of programs to upgrade workplace skills; and,
- c) Building programs to integrate skilled immigrants and First Nations into the manufacturing workforce.

JTI (LMID) Response:

BACKGROUND:

- Funded under the Canada-BC Labour Market Agreement (LMA), the Labour Market Sector Solutions Program (LMSS) provides up to \$500K to industry sectors to strengthen skills development and training and is a key mechanism to deliver on the BC Jobs Plan commitment to enhance BC's labour market.
- In January 2012, the CME submitted a LMSS proposal aimed at addressing the shortage of skilled workers in the manufacturing sector through a "train the trainer" approach focusing on transferring skills from unaccredited individuals nearing retirement in the manufacturing sector to workers (Training Within

Industry model). This model is intended to enhance productivity and retention of workers and addresses the perceived shortcomings of conventional training.

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The CME previously held a contract under the LMA for the term of April 15, 2009 to October 15, 2010, valued at \$2,941,111, to upgrade the skills of 1,000 low-skilled employees within the manufacturing sector.

DISCUSSION:

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KEY MESSAGING:

- As part of the BC Jobs Plan, JTI is committed to supporting the BC Manufacturing and Export Industry, and staff will continue to work with the CME to help meet the training needs of this important industry.

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2) Export & Trade

In this area, CME proposes to develop four specific programs:

- a) The establishment of Manufacturing/Export Executive Councils throughout the economic regions of BC;
- b) Programs to assist small/medium sized manufacturers to access global supply chains, and to participate fully in the nearly \$200 Billion in capital projects in Western Canada;
- c) Programs to optimize the job creation impact of the Pacific Gateway infrastructure development; and,
- d) The establishment of the 'Premier's Award for Job Creation' to celebrate BC's exporting sector and to ensure wide public awareness.

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- Many of CME-BC's members are manufacturing companies which supply component parts to other firms. Although many of these firms don't directly export, many of the components they supply are exported as finished goods by firms further up the supply chain. In order to expand the abilities of these companies to enter larger and more complex supply chains, globally or domestically, CME-BC believes that companies must be better prepared. To help them prepare, CME would like to develop a program to work on major projects including LNG plants, Shipbuilding, Dams and others to identify in advance, supply opportunities for BC Companies. Once identified, CME-BC would help find potential suppliers and work with them to ensure they have the appropriate training and certifications to participate in the project and to export those new skills.

- CME-BC is undertaking some early research on the development of industry clusters around Asia Pacific Gateway projects with the goal of identifying ways to increase the amount of value-added processing BC's raw materials receive prior to export. By identifying opportunities at, or around transportation hubs, CME-BC believes it can develop strategies for creating new export-focused manufacturing jobs.
- CME-BC is proposing to establish a new 'Premier's Award for Job Creation' at the 2012 BC Export Awards. Note: confirmed with CME-BC there was a typo in the May 15 letter and the award title above is correct, this is not a proposal for a new 'Premier's Exporter of the Year' award.

3) Innovation

In this area, CME proposes a number of initiatives:

- a) The BC Lean Institute;
- b) The BC Smart Program;
- c) A network of Innovation Executive Councils; and,
- d) Government support to business investment in technology, equipment and process improvement, accelerated depreciation and training tax credits.

Page 43 redacted for the following reason:

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Ministry of Jobs, Tourism and Innovation
BRIEFING NOTE

Cliff#: 68493

Date: July 12, 2012

Not Responsive

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Not Responsive

Contact: Shauna Turner, ADM Competitiveness & Innovation Division
Telephone: 250 952-0242

Approvals			
Dir: Jeff Lindsay	ED: Todd Tessier	ADM: S. Turner	DM:

Pages 46 through 48 redacted for the following reasons:

Not Responsive

MINISTRY OF JOBS, TOURISM AND INNOVATION
INFORMATION NOTE

Cliff #: 68581

Date: July 19, 2102

PREPARED FOR: Honourable Pat Bell, Minister.

ISSUE: Request for financial support by Paradigm Environmental Technologies Inc.

BACKGROUND: Paradigm Environmental Technologies Inc. is a private company located in Vancouver which is commercializing a UBC developed MicroSludge® technology, a patented technology to process wastewater at municipal sewage treatment plants and at industrial facilities, including petrochemical waste, and pulp and paper waste.

The technology is designed to enable much faster anaerobic digestion, leading to increased production of methane gas and, ideally, enabling an economically viable and sustainable waste-to-energy process. At pulp mills, the process also increases plant capacity and reduces the need for the purchase of fertilizers.

In 2008, the Innovative Clean Energy (ICE) Fund committed \$3 million to a project for electricity production at Metro Vancouver's Lulu Island wastewater treatment plant in Richmond. Paradigm's MicroSludge process would work with the co-generation equipment at Lulu Island to turn wastewater sludge into a clean, renewable source of electricity. Metro Vancouver will be the economic beneficiary of the project.

In 2010, the Ministry of Forests and Range, supported the pilot with a \$1 million investment through FPI in collaboration with Natural Resources Canada's forest sector Transformative Technologies Program. Of the \$6.1 million total cost for the MicroSludge pilot at Crofton, FPI contributed \$1.0 million; BC Bioenergy Network contributed \$1.5 million and the federal government provided \$2.5 million.

In June 2012, Kevin McDermott (Paradigm's Director for Business Development) contacted MLA Jane Thornthwaite (North Vancouver Seymour) seeking provincial support for a commercial-scale plant at a British Columbia pulp mill.

DISCUSSION:

Not Responsive

Not Responsive

.../2

Not Responsive

SUMMARY:

- The Province through FPI has made significant investments in Paradigm's efforts to commercial the MicroSludge technology and is encouraged by the early success of this innovative clean technology.

Not Responsive

Attachment: Response letter to MLA Thornthwaite.

Prepared by: Jim Ciccateri
Telephone: 250 387-3600

Reviewed by:			
Dir:	ED: KB	ADM: ST	DM:

Drafted by: Jim Ciccateri
C&I Division
Approved by: Shauna Turner
ADM, C&I Division
DMO
CLIFF No.:

Ms. Jane Thornthwaite, MLA
North Vancouver Seymour
Parliament Buildings
Victoria, BC V8V 1X4

Dear Ms. Thornthwaite,

Thank you very much for your email of July 3, 2012 regarding Paradigm Environmental Technologies Inc.'s progress with their MicroSludge technology. It is encouraging to hear that Paradigm's pilot project has been so successful and that they are ready to proceed to full scale commercialization.

I recognize the MicroSludge pilot at Catalyst Paper's Crofton mill from my term as Minister of Forests. During that period, the Ministry of Forests supported the pilot with a \$1 million investment.

For further background, of the \$6.1 million total cost for the MicroSludge pilot at Crofton, the Ministry of Forests contributed \$1.0 million; BC Bioenergy Network contributed \$1.5 million and the federal government provided \$2.5 million. I believe that government has demonstrated strong support for this project.

Prior to the Crofton pilot, the Province also supported Paradigm Environmental Technologies Inc.'s pursuit of MicroSludge process technology application in the co-generation project at Metro Vancouver's Lulu Island wastewater treatment plant in Richmond. For that project, the Province committed \$3 million through the Innovative Clean Energy (ICE) Fund towards developing and demonstrating a municipal application.

Not Responsive

Not Responsive . Government has committed to the continuation of the ICE Fund. In the future, this may provide an avenue for the company to receive additional support in their commercialization efforts.

Thank you again for bringing to my attention the update on the progress of this innovative B.C. company. I appreciate your time and effort in sharing this information with me.

Sincerely,

Pat Bell
Minister

MINISTRY OF JOBS, TOURISM AND INNOVATION
DECISION NOTE

Cliff #: 68596
X-Ref: 67871

Date: July 19, 2012

PREPARED FOR: Minister Pat Bell, Jobs, Tourism and Innovation

ISSUE: Follow-up to the stakeholders meeting in Prince George on June 18, 2012

BACKGROUND:

Minister Bell and Minister Bond hosted two stakeholder meetings in Prince George, on April 28 and June 18, 2012. Stakeholders were invited to the meetings to identify ways government can work with industry and post secondary institutions to address short term and long term workforce needs in the trades.

Various deliverables were identified through discussions including these four from the June 18 session:

1. Examine/develop approaches to have regular, interactive exchanges with employers on labour market needs and issues.
2. Identify approaches to address current Heavy Duty Mechanic space capacity issues at the College of New Caledonia (CNC) in Prince George.
3. Explore further work to address the need for additional truck drivers, heavy duty equipment operators, power engineers and other 'non core' trades.
4. Develop supports/actions to help employers retain apprentices as they undertake and complete their apprenticeship training.

At the June 18th meeting, Minister Bell also committed to providing an email update to the meeting attendees by the end of July and to hold a third in-person meeting with stakeholders before the end of September. In preparation for the third meeting, staff will develop the agenda, logistics and presentation outline for review and approval by August 30, 2012.

DISCUSSION:

Two items require Minister Bell's review and approval prior to distribution. The first is a short questionnaire developed by the Industry Training Authority (ITA) that will be sent to over 650 Northern employers before August 10, 2012 (Attachment A). The second is the e-mail update that will be sent to attendees of the June 18th meeting before the end of July (Attachment B). The email includes an overview of progress made on the four deliverables to date and an update on the third meeting in September.

Minister Bell's review and approval of the draft survey and e-mail update is requested by July 27, 2012 in order to send the update out to stakeholders before the end of July.

OPTIONS:

- Option 1:** Approve the draft survey and e-mail update.
- Meets the commitments made by the Minister.

Option 2:

513

RECOMMENDATION:

Option 1: Approve the draft survey and e-mail update. Meets the commitments made by the Minister and signals to stakeholders that this is a priority to government.

ATTACHMENTS:

- Attachment A: Questionnaire
- Attachment B: Status Update

Approved / Not Approved	Date:
Comments:	

Prepared by: Bev Shuttleworth, Acting Manager, Industry Training
 Telephone: (250) 356-2032

Reviewed by:				
Dir:	ED:	ADM:	DM:	MIN:

DRAFT SURVEY**Northern British Columbia's Workforce Needs****INTRODUCTION**

Dear Employers,

You may be aware that Minister Shirley Bond and I have hosted two meetings in Prince George to discuss ways the government can work with industry and post secondary institutions to address workforce needs in the Prince George area and the North more broadly. The Ministers, along with the Industry Training Authority (ITA) would like to broaden the range of voices involved in that discussion and, to that end, would like to hear from you through the questions below.

These questions will take about five minutes of your time and will help inform future discussions around the workforce needs in your region. In accordance with Freedom of Information and Protection of Privacy legislation, your confidential responses will be anonymized to protect your privacy. No identifying information about you or your company will appear in any reports of survey results.

Sincerely,

Minister Pat Bell, Jobs Tourism and Innovation

SURVEY QUESTIONS

1. On a scale of 1-5 (where 1 is not at all difficult and 5 is very difficult), how difficult has it been over the 12 months to:

Hire apprentices	1 2 3 4 5
Retain apprentices	1 2 3 4 5
Hire certified tradespersons	1 2 3 4 5
Retain certified Tradespersons	1 2 3 4 5

2. In what trades or other occupations are you particularly having difficulty **hiring** employees (check all that apply):

- a. Carpentry
- b. Electrical
- c. Metal Fabricator
- d. Millwright
- e. Plumbing
- f. Sheet Metal Worker
- g. Welding
- h. Commercial Transport Mechanic
- i. Heavy Duty Equipment Technician
- j. Automotive Service Technician

- k. Power Engineering
- l. OTHER _____
- m. OTHER _____
- n. OTHER _____

3. Are training opportunities available in your region meeting the training needs of your workforce? Yes/No

a) If NO, in what program areas are your training needs not met?

4. In the last 12 months, have your employees had trouble accessing a technical or trades training course in your region in a timely manner? YES/NO

a) If YES, please provide details on the types of training (programs, courses) and training providers where access was an issue.

5. Please provide us any additional comments you have regarding these questions or the workforce needs of the north in general:

Thank you for taking the time to answer these questions. If you are interested in participating in future discussions about workforce needs in the North, please provide your name and contact information:

Company:

E-Mail address:

Topic: Status Update: Northern British Columbia's Workforce Needs**Date: On or before July 30****Distribution List: Via E-Mail**

On behalf of my colleague Honourable Shirley Bond and myself, I would like to thank you for your participation in the two roundtable meetings held on April 28 and June 18 in Prince George. The focus of these discussions has been on ways the government can work with industry and post secondary institutions to address workforce needs in the Prince George area and the North more broadly.

To continue these discussions, a third meeting is being planned for September. Once a date and location has been confirmed, you will receive an e-mail invitation and agenda. As suggested in June, we would like to extend the invitations to a broader group of employers and service providers. If you know of others who would like to attend the September, please forward their contact information to Eric Buchanan at Eric.Buchanan@gov.bc.ca by August 21, 2012, so they can be added to our invitation list.

I'd like to take this opportunity to update you on the progress made on the four actions items identified at the June meeting.

Action 1: Examine/develop approaches to have regular, interactive exchanges with employers on their labour market needs and issues.

The Industry Training Authority (ITA) will be sending out the first of a series of short topic-based questionnaires to approximately 650 Northern BC employers. The first questionnaire will focus on learning more about employers' trades hiring challenges and training needs. The questionnaire will be sent out before August 10, and results will be shared at our September meeting.

The Ministry and the ITA are also working on identifying additional approaches/opportunities to hear from employers. We will share these with you in September to get your thoughts on which approaches are likely to get the best employer participation.

Action 2: Identify approaches to address current Heavy Duty Mechanic space capacity issues at the College of New Caledonia (CNC) in Prince George.

CNC currently leases approximately 15,000 square feet to deliver the Heavy Duty trades. CNC has advised the Ministry of Advanced Education (AVED) that they need approximately 30,000 square feet in total.

To address short-term needs, CNC contracted a real estate agent who completed a scan of potential interim lease spaces. Based upon this scan, CNC has submitted a concept

plan for a new leased facility, which is currently under review by the Ministry of Advanced Education.

Action 3: Further work to address need for additional truck drivers, heavy equipment operators, power engineers and other 'non-core' trades.

As noted at our June 18 meeting, the Central Interior Logging Association (CILA) has received \$494,000 in funding under the Province's Labour Market Sector Solutions program (LMSS) to deliver training for log truck drivers and heavy equipment operators.

Through the Ministry of Jobs, Tourism and Innovations' Employment Skills Access Program (ESA), a 'Mothers to Miners' program is being offered at Northern Lights College Tumbler Ridge campus, and focuses on preparing local women for entry level positions at a surface mine operation – which includes being trained for haul truck driving. The local coal mine has created a shift that is designed around the district's school schedule, ensuring that moms can still take their kids to and from school. Six women have already taken the first round of training through Mothers to Miners, wrapping up their training earlier this month. A second group of six women are just starting the training.

The Ministry of Advanced Education has recently provided \$10 million in one-time grants to 16 public post-secondary institutions in British Columbia, including a combined total of \$2,465,210 to Northern Lights College, College of New Caledonia and Northwest Community College. These funds, made available through the Canada – British Columbia Labour Market Development Agreement, will go toward short-term training determined on an institution-to-institution basis to ensure local training needs are met. Programs anticipated to benefit from these funds include heavy equipment operations and power engineering.

Action 4: Development of supports/actions to help employers retain apprentices as they undertake and complete their apprenticeship training.

Research is underway to look at how other jurisdictions (across Canada, as well as in Australia and New Zealand) have successfully improved the retention of apprentices both through government policy and workplace/ human resource practices. Preliminary research indicates that a positive work environment is the most effective way to retain apprentices. Competitive wages, a safe work environment, a training plan, and a future career path were additional retention measures employers identified.

The full results of the research will be completed and analyzed in August to identify potential opportunities for government to support employers in apprenticeship

retention. In September, we will discuss these opportunities in greater detail and seek your feedback.

In addition to these four actions, other work is underway to address the workforce needs in the North:

- The ITA, through its Aboriginal in Trades Training Initiative is increasing the participation of Aboriginal people in the trades. Examples of programs include:
 - A College of New Caledonia initiative that provides additional supports for Aboriginal people participating in trades Foundation programs to help them to complete successfully.
 - A North East Native Advancing Society program in Fort St. John which provides participants with essential skills training, trades exploration opportunities and helps to place them in apprenticeships.
 - In Kitimat, the Piping Industry College of BC has partnered with Aboriginal organizations to deliver training that enables Aboriginal people access to job opportunities on major projects within the region.
- The Ministry of Advanced Education is undertaking a review of the equipment currently used for in-demand trades training programs at public institutions across the province. The North is included in the first phase of the work with a preliminary report to be completed by the end of August, with final results available by November.
- Funded under the Ministry of Advanced Education's Aboriginal Service Plan Initiative, Northwest Community College will be delivering a carpentry foundation program in Kitkatla and Driving / Airbrakes in Kitwanga.
- The Ministry of Jobs, Tourism and Innovation is consulting with community leaders to assess their interest in establishing a fourth Regional Workforce Table in the Cariboo. An update will be provided at the September meeting.

In closing, Minister Bond and I would like to thank you again for your continued participation and leadership in addressing the northern labour market and training needs. While much has been undertaken to date, we know that more work is needed. I look forward to seeing you again in September.

Sincerely,

Minister Pat Bell

Minister, Jobs Tourism and Innovation

MINISTRY OF JOBS, TOURISM AND INNOVATION
DECISION NOTE

Cliff #: 68632

Date:

PREPARED FOR: Minister Pat Bell

ISSUE: Celebration Luncheon with Meiya Air and Viking Air in Vancouver on Monday, July 30 at 11:30 am at the Vancouver Convention Centre - West Meeting Room 201.

BACKGROUND:

- Meiya Air Co., Ltd. (Meiya Air), a Class A airline in China approved by the Civil Aviation Administration of China (CAAC), is China's first tourism and chartered airline with an aircraft fleet that is primarily amphibious.
- Meiya Air is also the first airline company in China to be approved by CAAC for a pilot program to utilize amphibious aircraft.
- Meiya Air signed a deal with Viking Air to introduce its DHC-6 Series 400 Twin Otter to China. The initial order totaling \$33 million for five float equipped Twin Otters is scheduled for delivery in 2013.

RELATIONSHIP WITH BC:

- Meiya Air has placed an order for five DHC-6 Series 400 Twin Otter aircrafts from Viking Air, a BC-based world-class aircraft manufacturer. The current order is for use in Sanya, Hainan Island, as Meiya intends to establish a fleet of 20 DHC-6 Series 400 Twin Otter aircraft over the next ten years.
- The DHC-6 Twin Otter is the most successful Canadian manufactured 19-seat commercial aircraft; also the most reliable and largest amphibious aircraft in the world. The Twin Otter aircraft is recognized for their durability and reliable Short Take-off and Landing (STOL) utility. Twin Otter aircrafts are the world's best selling 19-seat general aviation aircraft. The aircraft is equipped with twin turbine engines ideally suited to operate in all weather conditions and climates. Currently there are more than 100 DHC-6 float planes in use around the globe.

DISCUSSION:

Not Responsive

OPTIONS:

S13

ATTACHMENTS:

Appendix 1 – Delegation list from Meiya Aviation Holdings / Meiya Air
Appendix 2 – Biography – Mr. DENG Jun, General Manager

Approved / Not Approved	Date:
Comments:	

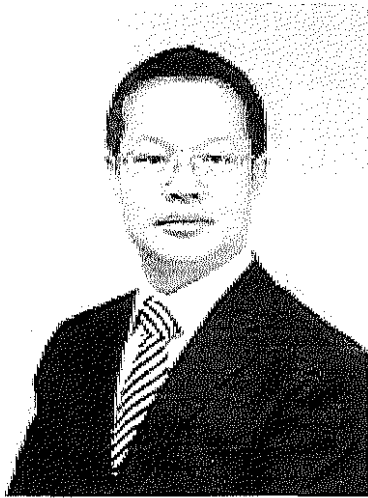
Prepared by: Janet Cho
Telephone: 604.763.2679

Reviewed by:				
Dir:	ED:	ADM:	DM:	MIN:

Appendix 1 – Delegation list from Meiya Aviation Holdings / Meiya Air:

- Mr. LI Jinping, Chairman (no responsibilities for day-to-day functions)
- Mr. DENG Jun, General Manager
- Mr. HAN Menghua, Manager of Aircraft Sales
- Ms. WANG Wanli (Wendy), GM Assistant
- Ms. LIU Xuehui, Seaplane Project Director
- Mr. WEI Yonggang, Legal and Management Control Manager
- Mr. LIU Shi, Marketing Manager

Appendix 2 – Biography – Mr. DENG Jun, General Manager, Meiya Aviation Holdings / Meiya Air



Mr. DENG Jun
General Manager

DENG Jun leads strategic planning, government relations, market strategies and partner relationships at Meiya. With 15 years of corporate experience, he displays unique vision in business strategic planning, operations and management. As an experienced senior entrepreneur and Angel investor with significant market knowledge, he has a sharp eye for business innovation. Strategic planning, project analysis, enterprise management and reform and equity investment are his areas of expertise. Mr. Deng has held former positions including: Investment Major Domo of Canada Baona Investment Ltd., Associate Manager of Zhongjinghe (Beijing) Investment Management Ltd. and General Manager of Sowarm Technology (Beijing) Co., Ltd.

MINISTRY OF JOBS, TOURISM AND INNOVATION
MEETING NOTE

Cliff #: 68642

Date: July 23, 2012

PREPARED FOR: Honourable Pat Bell, Minister of Jobs, Tourism & Innovation.

DATE AND TIME OF MEETING: July 25, 2012 – 9:15am-10am, Vancouver.

ATTENDEES: Honourable Jason Kenney, Minister of Citizenship and Immigration (Canada).

ISSUE(S): The Immigrant Investor Program,

Not responsive

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Not Responsive

S13

BACKGROUND:

- Since 2000, the federal Immigrant Investor Program (IIP) has distributed funds to the BCIIF for economic development and job creation in the province.

Not Responsive

DISCUSSION:

-

S13, S16

S13, S16

SUGGESTED REPONSE/KEY MESSAGING:

S13

ATTACHMENTS:

Appendix A –
Appendix B –

Not Responsive

Contact: R. Todd Tessier, Vice President, BCRCF
Mobile: 250 217-2471
Prepared by: Jeff Lindsay
Telephone: 250 952-0587

Reviewed by				
Dir:	ED:	ADM: ST	DM:	MIN:

ATTACHMENT A

Not Responsive

Page 66 redacted for the following reason:

Not Responsive

ATTACHMENT B

Not Responsive

MINISTRY OF JOBS, TOURISM AND INNOVATION
MEETING NOTE

Cliff #: 68643

Date: July 23, 2012

PREPARED FOR: Honourable Pat Bell, Minister of Jobs, Tourism & Innovation.

DATE AND TIME OF MEETING: July 25, 2012 – 9:15am-10am, Vancouver.

ATTENDEES: Honourable Jason Kenney, Minister of Citizenship and Immigration (Canada).

ISSUE(S): The Immigrant Investor Program, granting visas for start-up entrepreneurs to Canada.

BACKGROUND:

- B.C. has a thriving technology sector that is demanding skilled entrepreneurs from other parts of the world.
- Many of these entrepreneurs, particularly in the digital media space, have very little capital but often have Canadian resident investors who are willing to invest in the start-up business.
- On numerous occasions, the Canadian Venture Capital Association (CVCA) and the technology associations of B.C. / Canada have suggested to Citizenship and Immigration Canada (CIC) that a program be piloted to enable streamlined access for young entrepreneurs.
- The CVCA has named the proposed program “Startup Visa Canada” and has been consulting with various seed stage investors who back the concept.

S13, S16

DISCUSSION:

- The programs operating under the *Small Business Venture Capital Act* with recent revisions provide up to \$110 million each year for early stage funding. Each year 80 to 120 small businesses access the program.

S13

Prepared by: R. Todd Tessier, Vice President, BCRCF
Mobile: 250 217-2471

Reviewed by				
Dir:	ED:	ADM: ST	DM:	MIN:

Ministry of Jobs, Tourism and Innovation
BRIEFING NOTE FOR MINISTER

Ref #: 68675

FOR MEETING

Date: July 24, 2012

Title: Rick Gateman, Head of Coastal Gas Link Project, TransCanada Pipelines
July 26, 2012, 8:30 – 9:00 am in Room 730 – 999 Canada Place.

Issue:

TransCanada is exploring the construction of a pipeline to transport natural gas from northeast BC to the Shell Canada LNG export site at Kitimat ("LNG Canada"). The proponent wishes to discuss the scope of the pipeline, its benefits and key considerations related to development.

Background:

- TransCanada is a Canadian company with more than 60 years experience in building and operating pipelines in North America. TransCanada operates one of North America's largest natural gas pipeline networks (68,500 km) and delivers 20% of the natural gas consumed in North America. TransCanada is headquartered in Calgary, Alberta and has 4,400 employees (2,685 in Canada).
- TransCanada has approximately 24,000 km of pipelines in operation in Western Canada including 240 km in northeast BC, with 125 km of proposed additions either already having received regulatory approval or undergoing regulatory review. These pipelines form an integral part of TransCanada's NOVA Gas Transmission Ltd. (NGTL) System. The company has safely operated other natural gas pipelines in BC for more than 50 years. TransCanada also owns or have interest in 10,900 megawatts of power generation in Canada and the US.
- TransCanada was recently selected by Shell Canada Limited and its joint venture partners (Mitsubishi, PetroChina and KOGAS) in the LNG Canada project, to develop an approximately 700 km pipeline to deliver natural gas from the Montney region to LNG Canada's proposed liquefaction facility in Kitimat.

Not Responsive

Not Responsive
S13, S16

Stakeholder Impact:

Discussion:

S13, S16

Recommended Response:

- LNG development is a government priority. The BC Jobs Plan: Canada Starts Here commits the government to working with LNG export proponents to bring at least one LNG pipeline and terminal online by 2015 and three operating by 2020.
- The BC Jobs Plan notes LNG expansion will not be limited by lack of energy supply. The Ministry of Energy and Mines, with BC Hydro, are working with potential proponents to determine LNG development energy related needs.
- The province will continue to market our LNG potential to potential Asian customers as part of our on-going market development and trade mission program in key target markets.
- The Government welcomes further interest and investment in our natural gas industry and LNG export capacity.

Contact: Chris Gilmore, Executive Director, Economic Development Division
Telephone: 250-952-0139

Approvals				
Dir: CG	ED: CG	ADM:	DM:	MIN:

Page 72 redacted for the following reason:

S13

CONFIDENTIAL
Key Points for Minister Pat Bell and Minister John Yap Meeting
with Minister Jason Kenney – July 25, 2012

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CONFIDENTIAL
Key Points for Minister Pat Bell and Minister John Yap Meeting
with Minister Jason Kenney – July 25, 2012

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MINISTRY OF JOBS, TOURISM AND INNOVATION
MEETING NOTE

Cliff #: 68753

Date: July 30, 2012

PREPARED FOR: Minister Pat Bell.

DATE AND TIME OF MEETING: Thursday, August 2, 8:00 a.m.– 9:00 a.m.,
Prince George, Restaurant at the Coast Hotel.

ATTENDEES: TBD

ISSUE(S): Meeting with Daniele Boscolo Meneguolo, CEO of Sorgent.e, to discuss
Sorgent.e's proposed investments in three hydroelectric energy projects which are at

Not Responsive

BACKGROUND:

- Sorgent.e, is a Padova-based private Italian investment company focused on global renewable energy projects. Sorgent.e's current pipeline of projects is ~ 1000 MW (Hydro: 463 MW, Wind: 450 MW).
- Sorgent.e has investment, contractor, and management operations, with over 200 projects in Europe, Brasil, Chile, China, Ethiopia, Turkey and other countries.
- In January 2012, Sorgent.e announced plans to build up to 15 power plants in Pacific Canada with a proposed total of 180 MW - 200 MW.

Not Responsive

DISCUSSION:

- The BC Hydro main transmission line extends from Kamloops and ends at Valemount, and has approximately 100 MW remaining capacity (which could potentially be consumed by the other IPPs in the Robson Valley). The Barriere to McBride Corridor Regional Economic Investment Pilot identified the four proposed

independent power projects (IPPs) as being priorities in the power category: ecoTECH green technology industrial park, Holmes Hydro, Snowshoe Power and Castle Mountain Hydro run of river projects.

- These proposed Robson Valley energy projects also require the construction of a new 138KV connector transmission line from the existing Valemount substation to McBride.
- BC Hydro announced on May 22, 2012 that it agreed to fund the ~ \$50 million worth of upgrades for the Valemount substation – required for the connector transmission line to McBride, contingent on the the balance of the cost for the new 138KV connector transmission line (~ \$100 million) being shared by the IPPs.

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S13, S16

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- Sorgent.e is eager to move forward with their proposed projects, and having all permits in place and agreements with FNs, the investment could start flowing as early as September 2012.

Not responsive

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Not Responsive

SUGGESTED REPONSE/KEY MESSAGING:

- BC welcomes investment interest from Sorgent.e, and will assist Sorgent.e to advance their investments in clean energy and tourism projects.
- Regional economic development is a priority, and we believe that a solution can be found to accommodate any project which improves the local economy and creates new jobs.
- We will continue to work with the stakeholders to explore options to

S13

S13

Prepared by: Nina Cagic
Telephone: 604 660-5883

Myles Bruns
250 371-3931

Reviewed by				
Dir: TM	ED: MEJ	A/ADM: DW	DM:	MIN:

Ministry of Jobs, Tourism and Innovation
BRIEFING NOTE FOR MINISTER

Ref #: 68754

FOR INFORMATION

Date: July 26, 2012

Title: Joint Ministers' Meeting Regarding a Trade, Investment and Labour Mobility Agreement (TILMA) Dispute with Alberta

Issue: Alberta has launched a dispute resolution panel under the Trade, Investment and Labour Mobility Agreement

S13, S16, S22

S13, S16, S22

S13, S16, S22

S13, S16

Contact: Michael Nielsen
Telephone: 250 953-4632

Approvals			
Dir: RM	ED: DW	ADM:	DM:

MINISTRY OF JOBS, TOURISM AND INNOVATION
INFORMATION NOTE

Cliff #: 68815

Date: August 1, 2012

PREPARED FOR: Minister Pat Bell

ISSUE: Trade, Investment and Labour Mobility Agreement (TILMA) Dispute with Alberta. Alberta has called for a dispute resolution panel under the TILMA in an attempt

S13, S22

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S13, S16, S22

S13, S16

Prepared by: Michael Nielsen
Telephone: 250 953-4632

Reviewed by				
Dir: RM	ED: DW	A/ADM: DW	DM:	MIN:

Ministry of Jobs, Tourism and Innovation
BRIEFING NOTE FOR MINISTER

Ref #: 68815

FOR INFORMATION

Date: July 31, 2012

Title: Trade, Investment and Labour Mobility Agreement (TILMA) Dispute with Alberta

Issue: Alberta has called for a dispute resolution panel under the Trade, Investment and Labour Mobility Agreement

S13, S22

S13, S22

S13, S22

S13, S16

S13

Contact: Michael Nielsen
Telephone: 250 953-4632

Approvals			
Dir: RM	ED: DW	ADM:	DM:

TILMA Dispute (Social Worker)

Alberta's (Anticipated) Claim and British Columbia's Defence

Anticipated Alberta Claim:

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MINISTRY OF JOBS, TOURISM AND INNOVATION
MEETING NOTE

Cliff #: 69036

Date: August 14, 2012

PREPARED FOR: Minister Pat Bell.

S13, S16

S13, S16

Prepared by: Andrew Little and Richard Porges
Telephone: 250 952-6022 and 250 956-9936

Reviewed by:				
Dir:	ED:	ADM: GM	DM:	MIN:

MINISTRY OF JOBS, TOURISM AND INNOVATION
INFORMATION NOTE

Cliff #: 69130

Date: August 20, 2012

PREPARED FOR INFORMATION

ISSUE: Premier Clark Meeting with PAN Miaofei.

BACKGROUND: Mr. PAN Miaofei, Executive Chairman of the Canadian Alliance of Chinese Associations requested a meeting with Premier Clark. The purpose is to establish working relationships in British Columbia.

The official web site of the Canadian Alliance of Chinese Associations (CACA) claims that it is an amalgamation of 45 B.C.-based Chinese organizations with a shared mission, which is to strengthen cooperation between China and Canada in economic development, trade, education, scientific research and technological development.

Mr. Pan was newly elected Executive Chairman of CACA in June 2012.

It is mentioned on CACA's website that Mr. Pan met with Premier Clark at the residence of Senator Gerry Germain on August 28, 2011.

DISCUSSION:

S13, S16

S13, S16

S13, S16, S22

KEY MESSAGING:

- China is a priority market under the BC Jobs Plan.
- As part of the Jobs Plan commitment, we have doubled our international office presence in China through the hiring of additional staff in BC's trade and investment offices in Beijing, Shanghai and Guangzhou.
- British Columbia's trade and investment representatives promote British Columbia as a destination for investment, a partner for trade and innovation, as well as showcasing BC products and resources.
- British Columbia's trade and investment representatives welcome contact from you and your organization to further develop economic relations between BC and China.

CONCLUSION:

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S13

Prepared by: Raymond Zhu
Telephone: 604 660-5912

Reviewed by:				
Dir: HH	ED:	ADM: SS	DM:	MIN:

MINISTRY OF JOBS, TOURISM AND INNOVATION
MEETING NOTE

Cliff #: 69228

Date: August 28, 2012

PREPARED FOR: Minister Pat Bell.

DATE AND TIME OF MEETING: August 29, 2012 from 12:30pm-1:00pm,
Whistler Room @ JTI/PVO.

ATTENDEES: Minister Pat Bell, Deputy Minister Dave Byng, Sarah McCullough and Gary Weilinger.

ISSUE(S): Spectra Energy requested a meeting to provide an update on LNG Projects.

BACKGROUND: Spectra Energy is one of North America's leading natural gas infrastructure companies serving three key links in the natural gas value chain: gathering and processing; transmission and storage; and distribution.

Launched in 2007 as an independent company as part of the spinoff of Duke Energy's natural gas business with operations in the US and Canada including more than 19,000 miles of transmission pipeline and roughly 305 billion cubic feet of natural gas storage, as well as natural gas gathering and processing, natural gas liquids operations and local distribution assets.

The company also has a 50 percent ownership in DCP Midstream, one of the largest natural gas gatherers and processors in the US. The company's web site (www.spectraenergy.com/Operations/New-Projects/) identifies infrastructure supporting LNG exports from BC as a growth opportunity on the horizon.

Spectra Facts

- Headquartered in Houston, TX.
- Gregory L. Ebel – President and CEO.
- Revenues - \$5.351 billion USD (2011).
- Net Income - \$1.184 billion USD (2011).
- 5,700 employees (2011).

DISCUSSION:

Spectra Energy has, as recently as July 13, 2012, opened a New Natural Gas Processing Plant in Dawson Creek attended by PCC, MRC, MBL.

Additionally, Spectra has expressed concerns about the ability to attract skilled labour and labour shortages in the Peace. They have had to bring in 150 foreign workers to fill the labour gap.

They plan to build another plant in Fort Nelson where labour shortages are even more challenging.

Spectra has been on two missions to Asia with Premier Clark and other companies.

SUGGESTED RESPONSE/KEY MESSAGING:

JTI is working closely with CSCD, AVED and other ministries to try to address the labour issues facing the northeast and elsewhere in the Province. Some of the key programs in the northeast under way are:

- The Province has provided funding (\$216, 000) via the Labour Market Partnership (LMP) program to support the development of a comprehensive workforce strategy and action plan for the BC natural gas industry that will, once implemented, ensure that there are sufficient numbers of skilled workers to meet the anticipated expansion of the sector.
 - First LNG LMP committee meeting held in Vancouver on April 27, 2012; participants included Spectra, Apache, Petroleum Services Association, Trinidad Drilling, Energy Services BC, Shell, Petroleum Human Resource Sector Council, BC Construction Association, plus government (MEM, AVED, JTI as ex-officio); Keith Nyce (Haisla Nation) sent regrets.
 - Work currently focused on developing a comprehensive workforce strategy and action plan.
 - A final summit is scheduled for November 2012 to review/validate the proposed HR strategy and determine governance model for implementation.
- \$2M of Labour Market Agreement (LMA) funding for approximately 690 trades training seats (via the Industry Training Authority and Northern Lights College).
- \$350,000 of LMA funding for Northeast initiatives aimed at increasing the participation of Aboriginal people in trades training programs.
- The Province is funding 16 additional province-wide job training and skills development programs through the LMA and Labour Market Development Agreement.
- Regional Workforce Table established in the Northeast with strong representation from Industry including Spectra Energy, Shell Canada, Walter Energy, and Encana in addition to other key stakeholders groups including educators, employers, First Nations, economic development, local

government, labour and others to plan how best to align existing training programs in the NE to meet regional employment needs. A key deliverable from the Table will be the development of a Regional Skills Training Plan by November 30, 2012.

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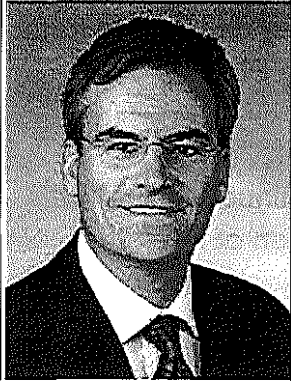
ATTACHMENTS:

Appendix A: Bios for Sarah McCullough and Gary Weiling.

Prepared by: Shanna Mason, ADM, Economic Development Division
Telephone: (office) 250 387-6079

Reviewed by			
Dir:	ED:	ADM: SM	DM:

Appendix A



Gary C. Weilinger

*Vice President, Strategic Development and External Affairs
Spectra Energy Transmission West*

Gary Weilinger is vice president of strategic development and external affairs for Spectra Energy Transmission's western Canadian operations. He is responsible for leading the organization's strategic planning and development, and for enhancing our relations with governments, aboriginal peoples, landowners, media and the public at large, as well as leading the organization's activities in response to the rapidly developing climate change environment.

Weilinger has significant experience in business reengineering, continuous process improvement, business development, marketing, and commercial operations. In addition, he brings a great deal of insight to the rapidly changing and growing natural gas industry in Canada.

Since joining the company in 1999, Weilinger held various senior positions with a primary focus on leading change to a customer-centric organization, building long-lasting collaborative customer relationships.

In 2005 he led the integration of the Canadian operations of Duke Energy Field Services and ConocoPhillips' interest in the NGL Empress System into Spectra Energy Transmission's western Canadian operations.

From 2005 to 2008, Weilinger was responsible for Spectra Energy Transmission's two largest businesses in western Canada: BC Pipeline and BC Field Services.

Weilinger graduated from the University of Western Ontario with a major in political science and a minor in business administration.

He currently serves on the boards of the Northwest Gas Association and the Canadian Energy Pipeline Association.

He and his wife Monique have a son and a daughter.

Spectra Energy Corp (NYSE: SE), a *FORTUNE 500* company, is one of North America's premier natural gas infrastructure companies serving three key links in the natural gas value chain: gathering and processing, transmission and storage, and distribution. For nearly a century, Spectra Energy and its predecessor companies have developed critically important pipelines and related infrastructure connecting natural gas supply sources to premium markets. Based in Houston, Texas, the company operates in the United States and Canada approximately 19100 miles of transmission pipeline, more than 305 billion cubic feet of storage, as well as natural gas gathering and processing, natural gas liquids operations and local distribution assets. The company also has a 50 percent ownership in DCP Midstream, one of the largest natural gas gatherers and processors in the United States. Spectra energy is a member of the Dow Jones Sustainability World and North America Indexes and the U.S. S&P Disclosure. For more information, visit www.spectraenergy.com.

For more information, contact:

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Calgary, AB
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01/11/2011



Sarah McCullough

**Director of Government Affairs, Spectra Energy Transmission
Vancouver, BC**

Sarah McCullough is director of government relations for Spectra Energy Transmission's Western Canadian operations. She is responsible for leading the organization's government relations and climate change functions.

Sarah has significant experience in policy development, advocacy strategy and execution, and building long-lasting collaborative relationships with external stakeholders.

Since joining the company in 1994, Sarah has held various positions within the company's public affairs and external relations functions, including corporate communications, media relations, and community investment.

In 2002, during the acquisition of Westcoast Energy by Duke Energy, Sarah was instrumental in the integration of the Canadian corporate communications function with Duke Energy's public affairs organization.

Prior to the acquisition, Sarah was a senior leader in Westcoast Energy's corporate communications function, responsible for internal and external communications, media and crisis communications, and community investment. She also developed and launched the company's internal and external Web sites.

In 2007, Sarah also developed and executed the strategy and programs to celebrate Westcoast Energy's 50th anniversary of operations in British Columbia.

Sarah graduated from Carleton University with a major in political science. She is a volunteer with the United Way of the Lower Mainland and leads Spectra Energy's Vancouver Business Women's Network.

Sarah and her husband Scott reside in West Vancouver with their two small sons.

MINISTRY OF JOBS, TOURISM AND INNOVATION
Additional Background Note to Joint Ministry Note Cliff # 190383

Cliff #: 69229

Date: August 31, 2012

PREPARED FOR: Honourable Pat Bell, Minister of Jobs, Tourism and Innovation.

DATE/TIME/LOCATION OF MEETING: September 6, 2012 5:00 to 5:30 pm,
Cedar Room # 241, Legislature.

ATTENDEES: Honourable Pat Bell, Minister of Jobs, Tourism and Innovation,
Honourable Steve Thomson, Minister of Forests, Lands and Natural Resources
Operations, Honourable Ida Chong, Minister of Community, Sport and Cultural
Development, Honourable Mary Polak, Minister of Aboriginal Relations and
Reconciliation.

ISSUE:

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BACKGROUND:

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Unique Relationship – the Province and the Resort Municipality of Whistler: The province has had a long involvement in supporting the development of Whistler into a premier destination ski resort that today generates significant revenue for the province. The Ministry of Community, Sports, and Cultural Development (MCSCD) provides provincial oversight to local land use decisions by approval of planning and land use bylaws.

Official Community Plan (OCP): The OCP is a statement of objectives and policies to guide decisions on planning and land use management, within the area covered by the plan, respecting the purposes of local government. The RMOW OCP review started in April 2010 has involved a 20-month community engagement process. The municipality has a significant number of active and potential land use and development proposals that warrant consideration under the updated OCP policies.

.../2

The Province, including JTI, has been providing input to the OCP through an inter-agency referral process managed by MCSCD. The Minister of MCSCD's approval of the OCP is needed to ensure compliance with provincial interests, ensuring that engagement with First Nations has been carried out, and that there are no known infringements on Section 35 rights and title.

Master Development Agreement (MDA): An approved MDA enables the Whistler Blackcomb Resort Corporation (WB) to operate on crown land and make improvements to the land (construction of lifts, buildings, and infrastructure for example) which falls under the regulatory authority of the RMOW (zoning, building permits). The Resort is not entitled to any additional crown land from the province for the development of bed units at this time.

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First Nations Interest: The OCP plan area is contiguous with the RMOW boundary and falls within the traditional territory of the Squamish First Nations and the Lil'wat First Nations (the Nations).

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DISCUSSION: JTI's Resort Municipality Initiative (RMI) provides RMOW with \$6.4 to \$7.6 million annually for municipal tourism related infrastructure and programs to support the local tourism economy. Funding is incentive based, and is calculated using a Municipal and Regional District Tax on accommodation as a proxy.

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key business driver in RMOW and accounts for about one-third of BC total skier visits and is the most visited mountain resort in the world during the summer.

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RMOW has identified the Squamish-Lil'wat Cultural Centre (SLCC) as one of the partnerships with regards to two of their project areas: Festivals, Events and Animation and Arts, Culture and Heritage.

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ATTACHMENTS: This note is attached to the FLNRO, CSCD, JTI Joint Information Note, coordinated by FLNRO, Cliff # 190383.

Prepared by: Tara Tompkins, Policy and Program Analyst
Telephone: 250-953-3768

Reviewed by:				
Dir:	ED: GG	ADM: VS	DM:	MIN:

JOINT MINISTRY INFORMATION NOTE

MINISTRIES OF FORESTS, LANDS AND NATURAL RESOURCE
OPERATIONS,
COMMUNITY, SPORT AND CULTURAL DEVELOPMENT
JOBS, TOURISM AND INNOVATION

Date: August 30, 2012
Date of previous note: May 18,
2012
File: 2400087/0349523
CLIFF/tracking #: 190383

BRIEFING NOTE PREPARED FOR: Ministers Thomson, Chong, Bell and Polak

DATE OF MEETING: September 6, 2012

ISSUE: Ministers Thomson, Chong, Bell and Polak to discuss the Squamish and Lili'wat Nations' (the Nations) request to have Minister Thomson arrange a meeting between the Nations and the four Ministers

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S13; S16

BACKGROUND:

- In the lead-up to the 2010 Winter Olympic Games, the Province transferred 300 acres of Crown lands to the Nations within RMOW for economic development under the *Legacy Lands Agreement*. The Nations and RMOW then signed a separate agreement with respect to these lands to set out a framework for planning and zoning for the lands and established general principles regarding land use development within RMOW by the Nations.
- On June 5, 2012, the Nations met with Minister Thomson to present an economic development concept (concept) concerning the Legacy Lands within RMOW boundaries and other Crown lands. Upon conclusion, the Nations requested that Minister Thomson arrange a meeting between the Nations and Ministers Chong, Bell and Polak

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1. CSCD – Official Community Plan (OCP) Update

- The OCP review began in April 2010 and has involved a significant 20-month community engagement process. Aside from a public hearing, RMOW is of the

position that additional input is not needed on the OCP unless major policy changes are proposed.

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- OCP Approval is based on ensuring there are no conflicts with significant provincial interests and ensuring no infringement on First Nations' (FN) Section 35 rights, which are yet to be determined as the bylaw has not been finalized.
- Approval by the Minister of Community, Sport and Cultural Development of the OCP enactment bylaw is required prior to adoption, under provisions in the *Resort Municipality of Whistler Act*.
- RMOW has met with the Nations on several occasions and the Nations have provided comments on the draft OCP related to impacts on their economic interests.

The OCP currently acknowledges the need to plan for sustainable FN developments on existing and future FN private lands within RMOW boundaries.

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2. FLNRO –Master Plan(MP) reviews and Master Development Agreement (MDA) renewals for WhistlerBlackcomb Resort Corporation (WB):

- The scope of the draft MP is for development over the next 60 years. The MP update includes new ski lifts, restaurants and run development and to provide additional recreation infrastructure to attract new visitors over the 60 year time frame;
- WB's operating area is almost entirely within RMOW boundaries. RMOW is supportive of the MPs and has committed to working closely with WB on joint servicing of the proposed developments.
- FLNRO began early consultation with the Nations in 2008. Public and agency review has been underway since the plans were received in December 2010.

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Ministry of Jobs, Tourism and Innovation:

- The Resort Municipality Initiative (RMI) provides RMOW with \$6.4 to \$7.6 million annually for municipal tourism related infrastructure and programs to support a sustainable local tourism economy. As part of RMI requirements, RMOW has completed a five year Resort Development Strategy which supports objectives and goals stated in their OCP. As part of the provincial engagement process, JTI has provided RMOW with comments and has no issues with RMOW's OCP.

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- RMOW has identified Squamish-Lil'wat Cultural Centre as a one of the partnerships with regards to two of their RMI strategic project areas: Festivals, Events, and Animation and Arts Culture and Heritage.

DISCUSSION:

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Ministers may wish to consider:

S13

Attachments: CSCD, FLNRO, JTI also providing individual backgrounders to each of the Ministers.

FLNRO:

Contact:

*ADM: Gary Townsend
Div :Integrated Resource
Operations
Phone: 250 356-1874*

Alternate Contact:

*Name: Norman Lee
Div/Region/Branch: RDB
Phone:250 952 0478*

Prepared by:

*Name: Terry Pratt
Branch/Region: Resort Development
Phone: 250 371 3934*

CSCD:

*ADM: Julian Paine
Div :Local Government
Phone:250 387-5132*

*Name:
Div/Region/Branch:
Phone:*

*Name: Brent Mueller
Branch/Region: Intergov't Relations
Phone:250 387-2540*

JTI:

Contact:

*ADM: Shanna Mason
Div: Economic
Development*

Phone: 250 387-6079

Alternate Contact:

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Div/Region/Branch:
Regional Economic
Policy and Projects*

Phone: 250 356-0778

Prepared by:

*Name: Tara Tompkins
Branch/Region: Regional Economic
Policy and Projects*

Phone: 250 953 3768

Reviewed by	Initials	Date
DM		
DMO		
DM		
Dir./Mgr.	NL	Aug 30
Author	TP	Aug 29

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**FLNRO BACKGROUNDER – SEPTEMBER 6, 2012 MINISTERS' MEETING
REGARDING SQUAMISH AND LIL'WAT NATIONS' ECONOMIC INTERESTS AT
WHISTLER**

PURPOSE: Ministers Thomson, Chong, Bell and Polak are meeting on September 6, 2012 to discuss a conceptual long term development proposal from the Squamish and Lil'wat Nations ('the Nations') for their economic interests at Whistler. The briefing note for that meeting was jointly prepared by the agencies and will be finalized by the Ministry of Forests Lands and Natural Resource Operations. This executive summary is additional background for FLNRO.

BACKGROUND:

Whistler Blackcomb Economic Context:

- Of the 13 destination resorts, WB constitutes approximately 60% of the total ski royalty revenue to the Crown, about \$2 million annually.
- Total fixed assets invested on Crown land up to July 2012 = \$327 million

Not Responsive

- Note: The above 2012 numbers are for only 10 months as WB's Financial Year runs from Oct 1 to Sept 30th

Global Context:

- WB is the second most visited winter ski area in the world
- WB is the most visited mountain resort in the summer in the world
- WB accounts for about 1/3 of British Columbia's total skier visits
- WB is frequently voted the #1 ski area in North America
- WB is the key business driver in the resort of Whistler

FLNRO's Role – Master Plan Update Reviews:

- FLNRO is leading the Master Plan update reviews for Whistler and Blackcomb Master Plans and is contemplating 2 decisions:
 - Approval of Master Plan Updates
 - Decision to renew Master Development Agreements for a 60 year term

- The draft Master Plans provide a conceptual plan of both Whistler and Blackcomb ski operations to a 60 year build out with no additional development planned outside of the existing Controlled Recreation Area (CRA) footprints.

Not Responsive

- Current annual visitation = 2.2 million visitors
- Proposed visitation at build-out = 2.8 million visitors

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Not Responsive

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Pages 104 through 105 redacted for the following reasons:

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MINISTRY OF JOBS, TOURISM AND INNOVATION
MEETING NOTE

Cliff #: 69231

PREPARED FOR: Honourable Pat Bell.

DATE AND TIME OF MEETING: Wednesday, August 29, 2012, 2:00 pm – 2:45 pm.

ATTENDEES: Minister Pat Bell, MLA Joan McIntyre, Peter Cheng (Owner, Taicheng Development Corporation), Cary Zhou (General Manager, Taicheng Development Corporation), Kelly Lee (interpreter), Ron Lea (Folio Hotel and Resort Architecture), and Graham Reid (registered lobbyist).

ISSUE(S): Update on progress regarding the South Britannia sustainable village development by Taicheng Development Corporation.

BACKGROUND:

- Minister Bell met with the Taicheng Development Corporation (Taicheng) briefly on May 30, 2012.
- Established in October 2009, Taicheng's core business is real estate development. It has begun three projects in the lower mainland region (Richmond Farm, West Vancouver, South Britannia).
- Taicheng's most notable development is South Britannia, located about 40 minutes north of Vancouver along the Sea to Sky Highway. The project vision is for a complete local town center with Aboriginal cultural characteristics, a live-work community with a full range of service, retail, entertainment and tourist attractions.
- Taicheng is seeking to develop 4,000 residential units, from small lot housing to large lots on the hillside, to condos and town houses, that could house between 8,000 to 10,000 residents.
- Local environmental consultants and local leaders, including the Mayor of Lions Bay, Brenda Broughton, and the Squamish Nation Chief Bill Williams, have been engaged in the process.

DISCUSSION:

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Not Responsive

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SUGGESTED REPONSE/KEY MESSAGING:

- This is an exciting project with incredible potential and we certainly support initiatives that create economic development and jobs.
- Many of the topics identified on the agenda for discussion are within the mandate and responsibility of other governments or provincial ministries for zoning and approvals.
- For example, issues regarding zoning are the responsibility of the local government and as such, the company needs to work with the regional district to achieve any desired re-zoning.
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S13

ATTACHMENTS: Agenda for Taicheng's Meeting with Minister Bell.

Prepared by: Carrie Dusterhoft, Regional Economic Operations Branch

Telephone: 250-356-0728 (office)

Reviewed by				
Dir:	ED:	ADM: SM	DM:	MIN:

Pages 108 through 109 redacted for the following reasons:

Not Responsive

MINISTRY OF JOBS, TOURISM AND INNOVATION
MEETING NOTE

Cliff #: 69238

Date: August 30, 2012

PREPARED FOR: Minister Pat Bell.

DATE AND TIME OF MEETING: Tuesday, September 4, 2012.

ATTENDEES: Mark Van Rooij, President & CEO of Avcorp Industries.

ISSUE(S): Minister Bell has been asked to attend a ceremony at Avcorp Industries in Delta, BC to commemorate an \$80M contract extension with Boeing Commercial and offer remarks.

BACKGROUND: On August 21, Avcorp announced the signing of a five-year contract extension with Boeing to provide the wheel well for their Next-Generation aircraft. The contract value is approximately CAD \$80 million over five years, commencing in 2013. The contract extension with Boeing Defense is significant for Avcorp, as it assures a steady source of revenue with one of its existing customers. Avcorp also recently announced a contract at the Abbotsford Air Show with Boeing Defense (value not disclosed) for development and supply of a prototype flight control system.

Avcorp is the sole supplier to BAE Systems for the production of the outboard wing variant of the F-35 Joint Strike Fighter program. This contract supports 75 direct jobs, is valued over \$500M for 10-15 years

Avcorp is also a supplier to Japan's Honda Jet program

Avcorp currently has 500 skilled employees in two locations (350-400 in Delta, BC and 80-100 in Burlington, ON) and annual revenues of \$86M (2011).

DISCUSSION:

Avcorp would like to see the BC Government support BC companies that are actively pursuing IRB-eligible contracts by:

- promoting companies and capabilities at major aerospace & defence events in Canada and internationally;
- having a BC Minister lead delegations;
- providing an active voice from the BC Government in Ottawa; and,

- connecting BC's aerospace & defense community with prime contractors and research institutions.

Avcorp will participate in the BC booth at the Japan International Aerospace Exhibition in Nagoya in October.

Avcorp participated in the BC booth at the Singapore Air Show in 2012, the Canada Pavilion at the 2012 Farnborough Air Show and is considering the Zhuhai Air Show in Guandong, China in November 2012.

Avcorp's President/CEO Mark van Rooij assumed the role of Chair of the Aerospace Industry Association of BC at the end of July. Ray Castelli, Chair of the BC Jobs and Investment Board is a board member at Avcorp.

SUGGESTED RESPONSE/KEY MESSAGING:

- We are very excited for Avcorp and it is great to see this company prospering.
- In terms of supporting companies like Avcorp to gain advantage from federal procurement policies like the Industrial Regional and Benefits Policy, the Province is focusing on this area and working closely with Industry Canada and Western Economic Diversification to figure out to best support BC companies.
- We attended both CANSEC, a defence and security trade show, in Ottawa in May 2012 and the Abbotsford Air show in August.
- We're working with Western Economic Diversification (WD) and Industry Canada as well as industry associations like CME to promote understanding of IRB and IRB opportunities among BC companies.

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Prepared by: Rob O'Brien, International Trade and Vera Sit, Economic Development
 Telephone: (office) 604 660-5918 (office) 250 387-6061

Reviewed by:				
Dir: RO	ED: VS	ADM: SM	DM:	MIN:

MINISTRY OF JOBS, TOURISM AND INNOVATION
DECISION NOTE

Cliff #: 69258

Date: August 31, 2012

PREPARED FOR: Honourable Pat Bell, Minister of Jobs Tourism and Innovation.

ISSUE: Approval is requested for the Small Business Profile 2012 (2012 Profile) and highlights page.

BACKGROUND: The 2012 Profile is the 16th edition of an annual report designed to answer common questions about the role of small business in British Columbia through an examination of trends in growth, and where possible, comparisons with other provincial and national statistics.

The 2012 Profile showcases seven small business success stories, selected to highlight the theme of job creation and innovation in support of the BC Jobs Plan.

New this year, a web-based smartphone readable version of the 2012 Profile was developed. A Quick Response (QR) code is included in the print and PDF documents to link users to the smartphone version. Please note, as the site is currently in "test mode" for approval, it requires an IDIR login. Therefore, the smartphone version can currently be viewed only on a government iPhone or iPad connected to government wi-fi at:

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The 2012 Profile was prepared by BC Stats, the Ministry of Jobs, Tourism and Innovation's Small Business Branch and Government Communications and Public Engagement.

DISCUSSION: The 2012 Profile reflects data from 2011, with the exception of 2010 export information; the most current on this topic. Some key highlights are as follows:

- Small business continues to account for 98 percent of all businesses in the province;
- Small business accounted for 29 percent of the province's GDP in 2010, higher than the Canadian average of 27 percent;
- Overall, the number of small businesses operating in the province declined by 1.7 percent between 2010 and 2011. However, the number of small businesses with employees declined by only 1.2 percent;
- Small businesses employment fell by 1.0 per cent over 2010 levels;
- Since 2006, small business has created 26,500 net new jobs;

- Small business continued to employ just over one million people, accounting for approximately 56 percent of private sector employment in the province, the second highest rating in the country; and
- Regions with the highest small business growth rate between 2007 and 2011 were the Thompson-Okanagan (7.3 percent) and Mainland/Southwest (1.5 percent).
- Between 2007 and 2011, the real estate sector recorded the most notable growth, adding about 1,000 small businesses, while at the other end of the spectrum, forestry and logging lost 560 small businesses and secondary manufacturing lost 520 – or 8.4 percent of all small businesses in that sector.

The Ministry sends a letter from Minister Bell to stakeholders, with a printed copy of the 2012 Profile.

To be available for Small Business Month, approval of this publication is required by September 6, 2012.

OPTIONS:

1. Approve
2. Do not approve

RECOMMENDATION: Option #1.

ATTACHMENTS: 2012 Profile, Highlights and Stakeholder Letter.

Approved / Not Approved	Date:
Comments:	

Prepared by: Jordan Bennett, Senior Policy Analyst
 Telephone: 250 356-8783

Reviewed by			
Dir:	ED:	ADM: ST	DM:

Dear Recipient:

On behalf of the Government of British Columbia, we are pleased to mark the 6th anniversary of Small Business Month, by presenting *Small Business Profile 2012: A Profile of Small Business in British Columbia*.

Small Business Profile 2012 was compiled and analyzed by BC Stats, using data from Statistics Canada. It examines key economic trends and highlights the power of the small business sector to create jobs for B.C. families and drive the economy of the country.

To continue encouraging small business growth and opportunities, we will celebrate the talents and success of small business entrepreneurs through British Columbia's Small Business Month this October.

We invite you to explore *Small Business Profile 2012* to witness the entrepreneurial spirit of British Columbians and learn about the contributions small businesses make to the economy and in creating jobs for B.C. families.

Sincerely,

The Honourable Pat Bell, M.L.A.
Minister of Jobs, Tourism and Innovation
Government of British Columbia

Highlights from Small Business Profile 2012

Standout Facts

- > Small business accounts for 98 per cent of all businesses in British Columbia.
- > About 385,100 small businesses were operating in the province in 2011 – with 82 per cent having fewer than five employees.

BREAKDOWN OF BUSINESSES
IN BRITISH COLUMBIA, 2011

	Number of Businesses	Per cent of total [†]
TOTAL SMALL BUSINESSES	385,100	98%
Self-employed without paid help [‡]	217,900	56%
Businesses with less than 50 employees	167,200	43%
TOTAL LARGE BUSINESSES	6,400	2%
TOTAL ALL BUSINESSES	391,500	100%

[†] Figures do not add due to rounding

[‡] Incorporated self-employed are not included in this figure to avoid double-counting, since they are already included in the count of businesses with fewer than 50 employees.

Source: BC Stats using data supplied by Statistics Canada

- > Small business provides about 56 per cent of all private sector jobs in British Columbia, the second highest rate in the country. Small business employed over a million people in the province in 2011.

- > Approximately 29 per cent of British Columbia's Gross Domestic Product was generated by small business in 2011, the third highest proportion among provinces in Canada.
- > British Columbia ranks first in Canada for the number of small businesses per capita, with 84.2 per 1,000 people.
- > The share of self-employed people in British Columbia is the highest in the country at 18.5 per cent, more than three percentage points above the national average of 15.4 per cent.
- > Women make up more than 37 per cent of self-employed people in British Columbia, the second-highest rate nation-wide.

Job Creation

Between 2006 and 2011:

- > Small business created 26,500 net new jobs for families across British Columbia.
- > The mining, oil and gas extraction industry saw employment grow 24.7 per cent, the strongest growth rate of any of the industry sectors.
- > The business services industry was the largest provider of new jobs in British Columbia, creating nearly 5,600 net new jobs.

Innovation

- > In British Columbia, 97 per cent of high technology businesses have fewer than 50 employees.
- > Between 2007 and 2011, there was a net gain of 173 new high technology small businesses in the province.

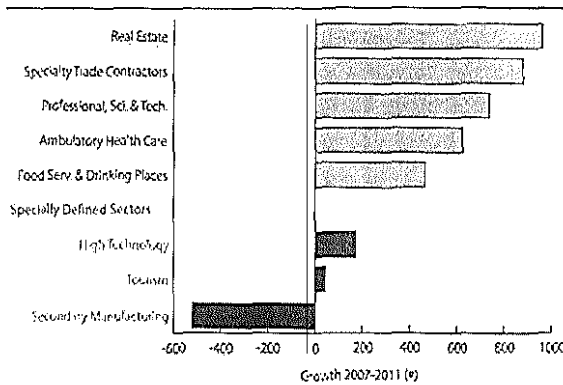
Fastest Growing Sectors

Sectors with outstanding growth between 2007 and 2011 include:

- > The real estate sector recorded the most notable growth, with a net addition of about 1,000 small businesses.
- > The specialty trade contractors industry added almost 900 net new small business establishments.
- > Professional, scientific and technical services added almost 750 net new small businesses during this period.

FIGURE 4.1

NUMBER OF NET NEW SMALL BUSINESSES – FASTEST GROWING SECTORS IN BRITISH COLUMBIA, 2007-2011



Note: Excludes self-employed without paid help
Source: BC Stats using data supplied by Statistics Canada

Thriving Exports

- > Small businesses in British Columbia shipped about \$16.9 billion worth of merchandise in 2010 to international destinations, comprising 55 per cent of goods exported from the province.
- > Small businesses accounted for 84 per cent of all provincial exporters of goods.

Growing Regions

Regions that saw the most growth in the number of small businesses between 2007 and 2011 include:

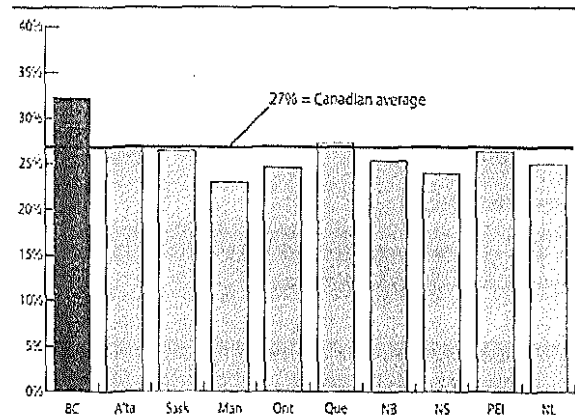
- > Thompson-Okanagan, with an increase of 7.3 per cent, or 3,500 net new businesses.
- > Mainland/Southwest, with an increase of 1.5 per cent, or 3,400 net new businesses.

Rising Wages

- > Between 2006 and 2011, the average annual earnings for small business workers increased 12 per cent, compared with an increase of 13 per cent for employees of larger businesses.
- > More British Columbians receive wages from small business than anywhere else in Canada. In 2011, small businesses accounted for 32 per cent of wages paid to workers – well above the national average of 27 per cent.

FIGURE 3.4

SMALL BUSINESS SHARE OF TOTAL PAYROLL BY PROVINCE, 2011



Source: BC Stats using data supplied by Statistics Canada

For a copy of the complete Small Business Profile and other information relating to small business, please visit
www.bcstats.gov.bc.ca
www.gov.bc.ca/jti
www.resourcecentre.gov.bc.ca



Ministry of
Jobs, Tourism
and Innovation



BCStats