

From: Clark.MLA, Christy [mailto:Christy.Clark.MLA@leg.bc.ca]  
Sent: Tuesday, October 29, 2013 09:01  
To: OfficeofthePremier, Office PREM:EX  
Subject: FW: TOTA Applauds Appointment of Ben Stewart

From: Michael J. Ballingall [mailto:MBallingall@bigwhite.com]  
Sent: October 29, 2013 8:41 AM  
To: Clark.MLA, Christy  
Cc: Dawson, Ken PREM:EX; Glenn Mandziuk (ceo@totabc.com)  
Subject: TOTA Applauds Appointment of Ben Stewart

Good Morning Premier,

On behalf of the 3,500 stakeholders who make up the Thompson Okanagan Tourism Association, I'd like to congratulate you and your government on the appointment of Mr. Ben Stewart to the post of Investment and Trade Commissioner, Asia. You can't imagine our relief to know we will have a familiar face in one of our most crucial emerging markets for tourism in British Columbia. As you are well aware, tourism is the number one economic engine for the Thompson Okanagan, and China and the surrounding countries are becoming more and more important to our growth. Mr. Stewart's appointment has made it just that much more familiar for us to put people on the ground, shake some hands and write some deals.

Once again congratulations from all of us at TOTA.

---

Michael J. Ballingall  
Chairman  
Thompson Okanagan Tourism Association  
Direct Line: (250) 491-6150  
Cell: (250) 470-7350  
Email: [mballingall@bigwhite.com](mailto:mballingall@bigwhite.com)  
Website: [www.bigwhite.com](http://www.bigwhite.com)

**De Wit, Antoinette PREM:EX**

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**From:** OfficeofthePremier, Office PREM:EX  
**To:** MBallingall@bigwhite.com  
**Subject:** RE: TOTA Applauds Appointment of Ben Stewart

Thank you very much Mr. Ballingall; we will share your message with the Premier at our earliest opportunity. She will appreciate your feedback.

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**To:** Clark.MLA, Christy  
**Cc:** Dawson, Ken PREM:EX; Glenn Mandziuk ([ceo@totabc.com](mailto:ceo@totabc.com))  
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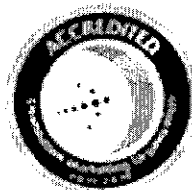
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From: Michael J. Ballingall [mailto:MBallingall@bigwhite.com]  
Sent: Wednesday, October 30, 2013 14:03  
To: OfficeofthePremier, Office PREM:EX  
Subject: TOTA Applauds Appointment of Ben Stewart

You may be interested in the fact it made today's paper. It's amazing what happens when you send something out. Happy to support. I am truly proud to have Mr. Stewart representing BC.

---

Michael J. Ballingall  
Senior Vice President  
Big White Ski Resort Ltd.  
Direct Line: (250) 491-6150  
Cell: (250) 470-7350  
Email: mballingall@bigwhite.com  
Website: www.bigwhite.com

From: OfficeofthePremier, Office PREM:EX [mailto:Premier@gov.bc.ca]  
Sent: Wednesday, October 30, 2013 1:52 PM  
To: Michael J. Ballingall  
Subject: RE: TOTA Applauds Appointment of Ben Stewart

Thank you very much Mr. Ballingall; we will share your message with the Premier at our earliest opportunity. She will appreciate your feedback.

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November 6, 2013

The Honourable John Baird  
Minister of Foreign Affairs  
House of Commons  
Ottawa, ON K1A 0A6

**Fax: (613) 996-9880**

Dear Minister Baird:

I would like to congratulate you and International Trade Minister Ed Fast for successfully concluding an agreement in principle for the Canada-European Union Comprehensive Economic and Trade Agreement (CETA). As you know, British Columbia has been supportive of CETA as we believe this agreement will strengthen our historic economic linkages with European partners and create jobs for all Canadians.

British Columbia is also committed to growing jobs through enhanced trade and investment links with the rising economies of the Asia Pacific region. I applaud your active engagement with China, including your recent missions in July and October 2013, as well as your commitment to deeper cooperation with Asian partners through a variety of bilateral and multilateral mechanisms.

In order to advance British Columbia's trade and economic interests in Asia, I have appointed Ben Stewart as the Province's high level official representative on the ground. Mr. Stewart will represent and promote British Columbia in meetings with government officials in priority markets in Asia, including acting as an official signatory for the Province as needed. Working in coordination with our existing in-market Trade and Investment Representatives, Mr. Stewart's role as British Columbia Representative in Asia and Investment and Trade Commissioner will allow economic decision-makers direct access to our government.

Mr. Stewart will report to me and my Minister for International Trade, the Honourable Teresa Wat. While generally responsible for Asia, his focus will be on China, Japan and Korea, with a particular emphasis on LNG opportunities. Please see the attached news release for additional details:

[http://www2.news.gov.bc.ca/news\\_releases\\_2013-2017/2013PREM0113-001623.htm](http://www2.news.gov.bc.ca/news_releases_2013-2017/2013PREM0113-001623.htm)

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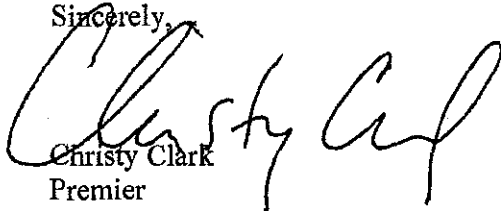
Office of the  
Premier

Mailing Address:  
World Trade Centre  
740 - 999 Canada Place  
Vancouver BC V6C 3E1

I would like to request your support and the Department of Foreign Affairs, Trade and Development's assistance in ensuring the success of Mr. Stewart's appointment. Our intent is to strengthen our shared purpose and to assist with the good work being done by federal officials notably in Canada's embassies and consulates in Asia. I would appreciate it if you would please notify your counterparts in Asian countries, especially Ministers responsible for foreign affairs, of Mr. Stewart's appointment, in order to ensure that Canada is seen as speaking with one voice by our partners. I would also request your support in providing this information to Canadian Ambassadors, Consuls General, and other senior officials in your department responsible for relations in the Asia Pacific region.

I am confident we will work together to grow economic opportunities and jobs for British Columbians and all Canadians.

Sincerely,



Christy Clark  
Premier

pc: Honourable Ed Fast, Minister of International Trade, Government of Canada  
Daniel Jean, Deputy Minister of Foreign Affairs, Government of Canada  
Honourable Teresa Wat, Minister of International Trade, Government of BC  
His Excellency Mackenzie Clugston, Ambassador of Canada to Japan  
His Excellency David Chatterson, Ambassador of Canada to Korea  
His Excellency Guy Saint-Jacques, Ambassador of Canada to China  
Ben Stewart, BC Representative in Asia and Investment and Trade Commissioner  
Shannon Baskerville, Deputy Minister of International Trade  
Athana Mentzelopoulos, Deputy Minister of Government Communications and  
Public Engagement and Intergovernmental Relations Secretariat



November 6, 2013

The Honourable Ed Fast  
Minister of International Trade and Minister for the Asia Pacific Gateway  
House of Commons  
Ottawa, ON K1A 0A6

Dear Minister Fast:

I would like to congratulate you and Minister of Foreign Affairs John Baird for successfully concluding an agreement in principle for the Canada-European Union Comprehensive Economic and Trade Agreement (CETA). As you know, British Columbia has been supportive of CETA as we believe this agreement will strengthen our historic economic linkages with European partners and create jobs for all Canadians.

British Columbia is also committed to growing jobs through enhanced trade and investment links with the rising economies of the Asia Pacific region. I applaud your active engagement with Asia, including your recent participation in APEC, Trans-Pacific Partnership (TPP) and ASEAN meetings and your mission to China in October 2013, as well as your commitment to deeper cooperation with Asian partners through a variety of bilateral mechanisms.

In order to advance British Columbia's trade and economic interests in Asia, I have appointed Ben Stewart as the Province's high level official representative on the ground. Mr. Stewart will represent and promote British Columbia in meetings with government officials in priority markets in Asia, including acting as an official signatory for the Province as needed. Working in coordination with our existing in-market Trade and Investment Representatives, Mr. Stewart's role as British Columbia Representative in Asia and Investment and Trade Commissioner will allow economic decision-makers direct access to our government.

Mr. Stewart will report to me and my Minister for International Trade, the Honourable Teresa Wat. While generally responsible for Asia, his focus will be on China, Japan and Korea, with a particular emphasis on LNG opportunities. Please see the attached news release for additional details:

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I am confident we will work together to grow economic opportunities and jobs for British Columbians and all Canadians.

Sincerely,

  
Christy Clark  
Premier

pc: Honourable John Baird, Minister of Foreign Affairs, Government of Canada  
Simon Kennedy, Deputy Minister of International Trade, Government of Canada  
Honourable Teresa Wat, Minister of International Trade, Government of BC  
His Excellency Mackenzie Clugston, Ambassador of Canada to Japan  
His Excellency David Chatterton, Ambassador of Canada to Korea  
His Excellency Guy Saint-Jacques, Ambassador of Canada to China  
Ben Stewart, BC Representative in Asia and Investment and Trade Commissioner  
Shannon Baskerville, Deputy Minister of International Trade  
Athana Mentzelopoulos, Deputy Minister of Government Communications and  
Public Engagement and Intergovernmental Relations Secretariat



November 13, 2013

Honourable KIM Moon-Soo  
Governor of Gyeonggi Province  
Hyowon-Ro, Paldal-Gu, Suwon City  
Gyeonggi Province  
Republic of Korea 442-781

Dear Honourable Governor KIM:

I hope this letter finds you in good health.

As you know, I will lead a trade and investment mission to Korea later this month. During that time, I very much look forward to visiting Suwon to meet with you and celebrate the 5<sup>th</sup> anniversary of Gyeonggi-British Columbia sister province relations.

In the meantime, I am pleased to inform you that I have appointed Ben Stewart as the Province's high level official representative on the ground in Asia. Mr. Stewart will represent and promote British Columbia in meetings with government officials in Korea and other priority markets in Asia, including acting as an official signatory for the Province as needed. Working in coordination with British Columbia's existing in-market Trade and Investment Representatives in Seoul and other major centres, Mr. Stewart's role as British Columbia's Representative in Asia will allow economic decision-makers direct access to my government.

Mr. Stewart will report to me and my Minister for International Trade, Teresa Wat. While generally responsible for Asia, his focus will be on Korea, Japan and China, with a particular emphasis on LNG opportunities. Please see the attached news release for additional details:

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Mr. Stewart will also accompany me on my mission to Korea. With his addition to British Columbia's trade and investment team, I am confident we will be able to build on our many successes to take our sister province relationship to a higher level for the mutual benefit of the citizens of both our provinces.

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I look forward to seeing you in a few weeks' time. Please accept my warmest best wishes to you and your family.

Sincerely,

A handwritten signature in black ink, appearing to read 'Christy Clark', with a stylized, cursive script.

Christy Clark  
Premier

pc: Honourable Teresa Wat, Minister of International Trade, Government of BC  
Ben Stewart, BC Representative in Asia and Investment and Trade Commissioner  
Shannon Baskerville, Deputy Minister of International Trade  
Athana Mentzelopoulos, Deputy Minister of Government Communications and  
Public Engagement and Intergovernmental Relations Secretariat



2013 년 11 월 13 일

김문수 도지사 귀하  
경기도 수원시 팔달구 효원로 1  
경기도청  
우편번호: 442-781

존경하는 김문수 도지사님께

서신을 통하여 평안하신지 문안을 드립니다.

아시는바와 같이, 본인은 이번 달 말에 교류통상 투자유치 대표단을 이끌고 한국을 방문할 예정입니다. 방문기간중 도지사님을 뵙고 경기도와 브리티시 컬럼비아 주 간 자매결연 의 5주년 축하를 위한 의미있는 만남을 기대합니다.

또한, 본인은 새롭게 벤 스튜어트(Ben Stewart)를 브리티시 컬럼비아 주의 아시아 주재 최고 공식 대표로 임명하였음을 알려드립니다.

스튜어트 대표는 한국을 비롯한 아시아 지역에서 교류협력을 위한 업무추진과 더불어 BC 정부를 대표하여 공식적인 업무수행을 하게 될것입니다. 스튜어트 대표는 서울 등 아시아 지역 센터에 있는 브리티시 컬럼비아주 교역투자 대표들과 협력하면서 아시아에서 BC주 대표 역할을 수행하여 경제관련 주요의사 결정을 주 정부와 직접 연락할 수 있게 할 것입니다.

스튜어트 대표는 본인과 국제통상부 장관인 테레사 와트(Teresa Wat)의 협력과 보고를 통하여, 한국 등 아시아 전반을 담당하면서 특히 LNG 관련 상호 통상증진에 중점을 두고 추진할 계획입니다.

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자세한 내용은 다음에 첨부된 자료를 보시기 바랍니다.

[http://www2.news.gov.bc.ca/news\\_releases\\_2013-2017/2013PREM0113-001623.htm](http://www2.news.gov.bc.ca/news_releases_2013-2017/2013PREM0113-001623.htm)

본인은 스튜어트 대표의 이번 방문단 합류를 통하여, 자매교류지역의 상호간에 보다 차원 높은 발전과 성공을 가져올 것이라 확신합니다.

저의 따뜻한 안부를 지사님과 가족에게 전해 올리며

수주일내 곧 뵙게 되길 희망합니다.

안녕히 계십시오.



크리스티 클라크(Christy Clark)

주 수상

사본: 테레사 와트(Teresa Wat)/BC 국제통상부 장관, 벤 스튜어트(Ben Stewart)/아시아 주재 BC 대표 겸 투자교역 관무관, 새넌 베스커빌(Shannon Baskerville)/국제통상부 차관, 아타나 멘첼로폴로스(Athana Mentzelopoulos)/정부간대화대중참여청과 정부간관계조정사무국 담당 차관



BRITISH  
COLUMBIA

November 12, 2013

Huitt Manering, Director  
Vancouver Enterprise Centre, BBA  
Suite 850, 1050 West Pender Street  
Vancouver, BC V6E 3S7

Dear Mr. Manering:

Thank you for kindly providing your boardroom as a space for Francois and I to meet prior to the announcement of Ben Stewart as the new BC Investment and Trade Commissioner. I am sorry you could not join us, but Francois was a gracious host!

I appreciate your support of our efforts and the help of everyone at the Vancouver Enterprise Centre.

Sincerely,

A handwritten signature in black ink, appearing to read 'Christy Clark', written over a printed name and title.

Christy Clark  
Premier



November 13, 2013

Honourable ZHU Xiaodan  
Governor of Guangdong Province  
Guangdong Foreign Affairs Office  
45 Shamian Street  
Guangzhou 510130  
People's Republic of China

Dear Honourable Governor ZHU:

I write in follow up to my letter of October 30, 2013. I hope you are well.

As you know, my government is committed to enhancing trade, investment and government-to-government links with Guangdong Province and China. I welcome your active support for deepening cooperation between our provinces, and hope that you will be able to visit British Columbia in 2014 to take early advantage of our upcoming 20<sup>th</sup> anniversary in 2015 to renew our friendly sister province relations.

In the meantime, I am pleased to inform you that I have appointed Ben Stewart as British Columbia's Representative in Asia. Mr. Stewart will represent and promote British Columbia in meetings with government officials in China and priority markets in Asia, including acting as an official signatory for the Province as needed. Working in coordination with British Columbia's existing in-market Trade and Investment Representatives, Mr. Stewart's role as the Province's high level official representative on the ground in China will allow economic decision-makers direct access to my government.

Mr. Stewart will be located at British Columbia's Trade and Investment Representative Office in Beijing, and report to me and my Minister for International Trade, the Honourable Teresa Wat. While generally responsible for Asia, his focus will be on China, Japan and Korea, with a particular emphasis on LNG opportunities. Please see the attached news release for additional details:

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Office of the  
Premier

Web Site:  
[www.gov.bc.ca](http://www.gov.bc.ca)

Mailing Address:  
PO Box 9041 Stn Prov Govt  
Victoria BC V8W 9E1

Location:  
Parliament Buildings  
Victoria

Mr. Stewart will also accompany Minister Wat when she travels to Guangzhou on my behalf, later this month, to extend greetings and commence discussions with your government on how to advance two-way trade and investment and deepen cooperation between our provinces.

With the addition of Mr. Stewart to British Columbia's trade and investment team in China, I am confident we will be able to build on our many successes and take our sister province relationship to a higher level that works for the mutual benefit of the citizens of both our provinces.

Please accept my warmest best wishes to you and your family.

Sincerely,



Christy Clark  
Premier

pc: Honourable Teresa Wat, Minister of International Trade, Government of BC  
Ben Stewart, BC Representative in Asia and Investment and Trade Commissioner  
Shannon Baskerville, Deputy Minister of International Trade  
Athana Mentzelopoulos, Deputy Minister of Government Communications and  
Public Engagement and Intergovernmental Relations Secretariat



中华人民共和国  
广州市沙面大街 45 号  
邮编: 510130

广东省省长  
朱小丹先生

尊敬的朱省长阁下:

此函是对我 2013 年 10 月 30 日致函的跟进。希望您一切都好。

如您所知, 不列颠哥伦比亚省政府致力于促进与中国及广东省在贸易、投资及政府间的联系。十分感谢您在深化两省间合作方面所做出的积极努力, 并希望您能在 2014 年访问不列颠哥伦比亚省, 以便及早利用 2015 年双方姊妹省份缔结 20 周年, 共促两省友好关系。

同时, 我也很荣幸地告诉您, 我已经任命斯图伟先生 (Ben Stewart) 担任不列颠哥伦比亚省亚洲代表。斯图伟先生将代表我省与中国以及亚洲主要市场的政府官员会面, 宣传不列颠哥伦比亚省。必要时, 他将担任本省的授权签署人。斯图伟先生将与不列颠哥伦比亚省现有的市场内贸易及投资代表相互协调, 作为本省派驻中国的高级官方代表, 他的作用在于方便经济决策人直接与本省政府接触。

斯图伟先生将在不列颠哥伦比亚省驻北京的贸易及投资代表处工作, 在我及我的国际贸易厅长屈洁冰女士的领导之下。尽管他整体负责亚洲事务, 但他的工作重点将放在中国、日本和韩国, 尤其注重于液化天然气方面的合作机会。您可以参阅链接中的新闻报导, 了解更多详情:

[http://www2.news.gov.bc.ca/news\\_releases\\_2013-2017/2013PREM0113-001623.htm](http://www2.news.gov.bc.ca/news_releases_2013-2017/2013PREM0113-001623.htm)

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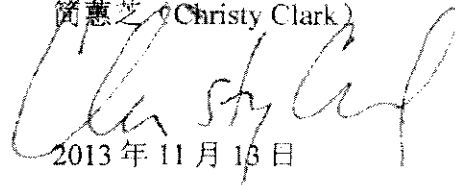
Location:  
Parliament Buildings  
Victoria

当屈洁冰女士在下个月初代表我访问广州时，斯图伟先生也将陪同她一起访问，向贵政府表达问候，并就如何开展双向贸易和投资以及深化两省间的合作等问题与贵政府进行磋商。

斯图伟先生加入不列颠哥伦比亚省的驻华贸易及投资团队后，我相信我们将能够基于双方以往的成功经验，更上一层楼，并将把两省间的友好关系带到一个新的高度，从而惠及两省人民的共同利益。

请接受我对您和您家人最真诚的祝愿。

不列颠哥伦比亚省省长  
简惠芝 (Christy Clark)



2013年11月13日

抄送：不列颠哥伦比亚省国际贸易厅厅长屈洁冰女士  
不列颠哥伦比亚省亚洲代表、投资及贸易专员斯图伟先生  
国际贸易厅副厅长白云女士 (Shannon Baskerville)  
政府宣传厅及公共参与和政府间关系秘书处副厅长梅泽洛波斯女士 (Athana Mentzelopoulos)

Good afternoon,

Thank you, Hank. I want to welcome our business leaders here today, and extend a warm welcome to our diplomatic corps

- Mr. Runlong MAO, Acting Consul General
- Mr Seiji OKADA, Consul General, Consulate General of Japan at Vancouver
- Mr. Seon Cheol PARK, Deputy Consul General, Consulate General of Korea at Vancouver

Thank you for being here.

Doing business with our Asia Pacific partners is vitally important to creating investments and jobs in British Columbia.

BC now leads the country in trade with Asia as a percentage of total trade. We're at 40%. And we can do better.

So we are moving today to make a business decision to strengthen our ties, and raise our profile in Asia...to strengthen our economy...

With the appointment of an Investment and Trade Commissioner for Asia.

Ben Stewart.

This is consistent with advice I've received from our business community, our trading partners, and from government officials.

We need a representative in Asia who is known to have access to power and government in BC. It's a critical part of doing business there.

Ben as you know has a stellar record as a minister of the Crown.

He is an entrepreneur who has helped build British Columbia's wine industry...

And in doing so, has strong experience in trade missions, negotiations to help open markets overseas for our goods.

Ben is also a man whose advice I value, whose counsel I trust.

So I am very pleased, that Ben has decided to continue his public service,

To work on behalf of British Columbians and our businesses,

To strengthen our economy. Thank you, Ben.

I'll take your questions now.