MCFD COOPERATIVE GAINS SAVINGS PLAN - SUMMARY TEMPLATE

| SELECT SELECT YES SELECT | Phoenix Huma OF CSSEA (or non-union) ACT NTS FUNDING STED (Per FY) | SERVICES MANAGER: NT MANAGER: Phoenix Human Services Associated (or non-union) HEABC \$ FY 2013/14 Per FY) | Alain Goulet ociation 31,160.00 \$0.00 | SELECT ANNUAL AG TOTAL | SELECT GENCY DECLARED | YES \$ 69,8 | |
|---|--|---|---|--------------------------|--------------------------|-----------------------|-----------------|
| PROCUREMENT MANAGER: Alain Goulet | Phoenix Huma OF CSSEA (or non-union) ACT NTS HEABO Y FUNDING STED (Per FY) | Phoenix Human Services Associated (or non-union) HEABC \$ FY 2013/14 Per FY) | Alain Goulet ociation 31,160.00 \$0.00 | SELECT ANNUAL AG TOTAL | SELECT GENCY DECLARED | YES \$ 69,8 | SELECT 51.00 |
| AGENCY NAME Phoenix Human Services Association DAA Non-Union CSSEA HEAR TOTAL OF ANNUAL CONTRACT PAYMENTS (or non-union) \$2,931,160.00 ANNUAL AGENCY DECLARED TOTAL COST PRESSURE: \$69,851.00 AGENCY FUNDING REQUESTED (Per FY) FY 2013/14 \$39,378.00 TOTAL FUNDING REQUESTED (Per FY) MCFD ESTIMATED INCREASES: 2013/14 2014/15 (up to Mar 2015) TOTAL TOTAL COST PRESSURE: CSSEA \$54,959.25 \$87,934.80 \$142,894.05 HEABC \$0.00 \$0.00 \$0.00 | Phoenix Huma OF CSSEA (or non-union, ACT NTS HEABO Y FUNDING STED (Per FY) | CSSEA (or non-union) HEABC \$ FY 2013/14 Per FY) | 31,160.00 \$0.00 \$39,3 | SELECT ANNUAL AG TOTAL | SELECT GENCY DECLARED | YES \$ 69,8 | SELECT 51.00 |
| Phoenix Human Services Association | Phoenix Huma OF CSSEA (or non-union) ACT NTS HEABO Y FUNDING STED (Per FY) | CSSEA \$2,93 (or non-union) HEABC \$ FY 2013/14 Per FY) | \$1,160.00 | SELECT ANNUAL AG TOTAL | SELECT GENCY DECLARED | YES \$ 69,8 | SELECT 51.00 |
| TOTAL OF ANNUAL | L (or non-union ACT NTS HEABO Y FUNDING STED (Per FY) | (or non-union) \$2,93 HEABC \$ DING Per FY) | \$0.00 | ANNUAL AG TOTAL | SENCY DECLARED | \$69,8 | 51.00 |
| ANNUAL (or non-union) \$2,931,160.00 TOTAL COST PRESSURE: \$69,851.00 AGENCY FUNDING REQUESTED (Per FY) FY 2013/14 \$39,378.00 TOTAL FUNDING REQUESTED (Per FY) \$2014/15 \$28,171.00 \$67,549.00 MCFD ESTIMATED INCREASES: CSSEA \$54,959.25 \$87,934.80 \$142,894.05 \$142,894.05 \$0.00 | L (or non-union ACT NTS HEABO Y FUNDING STED (Per FY) | (or non-union) \$2,93 HEABC \$ DING Per FY) | \$0.00 | TOTAL | | | |
| ### PAYMENTS HEABC \$0.00 AGENCY FUNDING REQUESTED (Per FY) FY 2013/14 \$39,378.00 \$567,549.00 MCFD ESTIMATED INCREASES: 2013/14 2014/15 (up to Mar 2015) TOTAL CSSEA \$54,959.25 \$87,934.80 \$142,894.05 HEABC \$0.00 \$0.00 \$0.00 | NTS HEABO Y FUNDING STED (Per FY) | DING FY 2013/14 Per FY) | \$39,3 | 78.00 | | TOTAL FUNDIN | IG PEOLIECTED |
| ### AGENCY FUNDING REQUESTED (Per FY) FY 2014/15 \$28,171.00 \$67,549.00 #### MCFD ESTIMATED INCREASES: CSSEA \$54,959.25 \$87,934.80 \$142,894.05 ################################### | STED (Per FY) | Per FY) | | 78.00 | | TOTAL FUNDIN | IC DEOLIESTED |
| MCFD ESTIMATED INCREASES: 2013/14 2014/15 (up to Mar 2015) TOTAL CSSEA \$54,959.25 \$87,934.80 \$142,894.05 HEABC \$0.00 \$0.00 \$0.00 | | Per FY) FY 2014/15 | ¢20 1 | | | | IG REQUESTED |
| CSSEA \$54,959.25 \$87,934.80 \$142,894.05 HEABC \$0.00 \$0.00 | -CT1444TED | | \$20,1 | 71.00 | | \$67,549.00 | |
| HEABC \$0.00 \$0.00 \$0.00 | | ATED 20 |)13/14 | 2014/15 (up | to Mar 2015) | TOTAL | |
| | CSSEA | CSSEA \$54 | ,959.25 | \$87,9 | 34.80 | \$142,8 | 394.05 |
| 0.00 \$0.00 \$0.00 | HEABO | HEABC \$ | \$0.00 | \$0. | .00 | \$0. | .00 |
| DAA \$0.00 \$0.00 | DAA | DAA \$ | \$0.00 | \$0. | .00 | \$0. | .00 |
| AGENCY TOTAL DECLARED 2013/14 2014/15 (up to Mar 2015) TOTAL | Y TOTAL DECLARED | AL DECLARED 20 |)13/14 | 2014/15 (up to Mar 2015) | | TOTAL | |
| COST PRESSURES \$39,378.00 \$69,851.00 \$109,229.00 | RESSURES | RES \$39 | ,378.00 | \$69,8 | 51.00 | \$109,229.00 | |
| Total of Agency Unearned \$41,680.00 UR from which Service Line \$41,680.00 | | 541.680.00 | | • | | | |
| CONTRACT MODIFICATION REQUIRED? YES | : | | | | | | |
| SHORT TERM FUNDING STRATEGIES (September 2013 - March 2014) | | | | | | | |
| DESCRIPTION TIMEFRAME ESTIMATED SAVINGS/REVENUE | | | | | TIMEFRAME | | |
| | | | | | | | |
| TOTAL \$0.0 | | | | | | TOTAL | \$0.00 |

| LONG TERM FUNDING STRATEGIES (March 2014 and beyond) | | |
|--|-----------|--------------|
| DESCRIPTION | TIMEFRAME | ESTIMATED |
| agency has reduced payroll administrator to half time, changed benefits provider, subleased some of their office space to other agencies, negotiated a pooled minutes cell phone plan; moved their administration services to a smaller location | | |
| | | TOTAL \$0.00 |

Procurement Manager/CSM comments.

This agency has implemented a number of efficiencies in an effort to reduce their operational costs as a means to protect their service delivery levels. In addition the agency has identified \$41,680 in uneared revenue they propose to apply against the cost pressure created by the CSSEA wage/benefit increases.

| RECOMMENDATION | |
|--|--|
| We recommend that the funding for increased salary costs be approved as requested. | |
| REVIEWED BY CSM: Sarah Bower | Please provide a list of this agency's contracts (\$s and totals) along with a completed copy of this Summary to the Procurement Governance Team |
| APPROVED EDS: | (Melanie Finley and Andrea Ames) |

 $^{^{}st}$ Please note - typing in your name is the equivalent to providing a signature

MCFD COOPERATIVE GAINS SAVINGS PLAN - SUMMARY TEMPLATE

| SDA | LSA | 1 | | | DATE: | 12-Mar-14 | | | |
|---|-------------------------|-------------------|--|---|----------------------|---------------------|----------------|--|--|
| South Van Isle | Victoria | | | | | | | | |
| COMMUNITY S | ERVICES MANA | GER: | Sarah Bower | | | | | | |
| PROCUREMENT MANAGER: | | | Alain Goulet | | | | | | |
| AGENCY NAME Phoenix Human Services Assoc | | | ciation | DAA | Non-Union | CSSEA | HEABC | | |
| | | | | SELECT | SELECT | YES | SELECT | | |
| TOTAL OF ANNUAL | CSSEA (or non-union) | \$2,931,160.00 | | ANNUAL AGENCY DECLARED TOTAL COST PRESSURE: | | \$64,879.00 | | | |
| CONTRACT PAYMENTS | НЕАВС | \$0 | .00 | | | | | | |
| AGENCY FUND | ING | FY 2013/14 \$34,4 | | 06.00 | | TOTAL FUNDIN | G REQUESTED | | |
| REQUESTED (P | er FY) | FY 2014/15 | \$23,1 | 99.00 | | \$57,605.00 | | | |
| MCFD ESTIMATI | TED | 201 | 3/14 | 2014/15 (up | to Mar 2015) | TOTAL | | | |
| CSSEA \$54,959.25 | | | | \$87,9 | 34.80 | \$142,8 | 94.05 | | |
| | HEABC | \$0 | .00 | \$0 | .00 | \$0. | 00 | | |
| | DAA | \$0 | .00 | \$0. | .00 | \$0.00 | | | |
| AGENCY TOTAL | DECLARED | 201 | 3/14 | 2014/15 (up | to Mar 2015) | TOTAL | | | |
| COST PRESSUR | ES | \$34,4 | 06.00 | \$64,8 | 79.00 | \$99,285.00 | | | |
| Total of Agency Unearned \$41,680.00 | | 580.00 | Total UR used for C-Gains UR from which Service Line | | \$41,680.00 14304 | | | | |
| CONTRACT MOD | IFICATION REQUI | RED? | YES | OK JIOIII WIIIC | ii Jei vice Lille | 143 | υ τ | | |
| SHORT TERM FUNDING STRATEGIES (September 2013 - March 2014) | | | | | | | | | |
| DESCRIPTION | C.IDING STRATE | .c.z (Septemb | er 2013 - March | 2014) | TIMEFRAME | ESTIM. SAVINGS/I | | | |
| | | | | | | | | | |
| | | | | | | | | | |
| | | | | | | TOTAL | \$0.00 | | |

| LONG TERM FUNDING STRATEGIES (March 2014 and beyond) | | | |
|--|-----------|--------|--------|
| DESCRIPTION | TIMEFRAME | ESTIMA | ATED |
| agency has reduced payroll administrator to half time, changed benefits provider, subleased some of their office space to other agencies, negotiated a pooled minutes cell phone plan; moved their administration services to a smaller location | | | |
| | | | |
| | | TOTAL | \$0.00 |

Procurement Manager/CSM comments.

This agency has implemented a number of efficiencies in an effort to reduce their operational costs as a means to protect their service delivery levels. In addition the agency has identified \$41,680 in uneared revenue they propose to apply against the cost pressure created by the CSSEA wage/benefit increases.

| RECOMMENDATION | |
|------------------------------|--|
| | |
| REVIEWED BY CSM: sarah Bower | Please provide a list of this agency's contracts (\$s and totals) along with a completed copy of this |
| APPROVED EDS: | Summary to the Procurement Governance Team (Melanie Finley and Andrea Ames) |

 $^{^{}st}$ Please note - typing in your name is the equivalent to providing a signature

PHOENIX HUMAN SERVICES ASSOCIATION FINANCIAL STATEMENTS MARCH 31, 2013





INDEPENDENT AUDITORS' REPORT

TO THE BOARD OF DIRECTORS OF PHOENIX HUMAN SERVICES ASSOCIATION:

We have audited the accompanying financial statements of Phoenix Human Services Association, which comprise the statement of financial position as at March 31, 2013 and the statements of operations and changes in fund balances and the statement of cash flows for the year then ended, and a summary of significant accounting policies and explanatory information.

Management's Responsibility for the Financial Statements

Management is responsible for the preparation and fair presentation of these financial statements in accordance with Canadian accounting standards for not-for-profit organizations, and for such internal control as management determines is necessary to enable the preparation of financial statements that are free from material misstatement, whether due to fraud or error.

Auditor's Responsibility

Our responsibility is to express an opinion on these financial statements based on our audit. We conducted our audit in accordance with Canadian generally accepted auditing standards. Those standards require that we comply with ethical requirements and plan and perform the audit to obtain reasonable assurance about whether the financial statements are free from material misstatement.

An audit involves performing procedures to obtain evidence about the amounts and disclosures in the financial statements. The procedures selected depend on the auditor's judgment, including the assessment of the risks of material misstatement of the financial statements, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial statements in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control.

An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by management, as well as evaluating the overall presentation of the financial statements.

We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our audit opinion.

Opinion

In our opinion, these financial statements present fairly, in all material respects the financial position of Phoenix Human Services Association as at March 31, 2013, its financial performance and its cash flows for the year then ended in accordance with Canadian accounting standards for not-for-profit organizations. Mchan, higothe, Wheaden and Conjuny

September 25, 2013 Victoria, B.C.

McLEAN, LIZOTTE, WHEADON AND COMPANY **Certified General Accountants**

SALT SPRING ISLAND

207 Upper Ganges Centre Mail: #7 - 338 Lower Ganges Road Salt Spring Island, BC V8K 2V3

(250) 537-9742 FAX: (250) 537-9792

VICTORIA

300A-3060 Cedar Hill Road Victoria, British Columbia

(250) 475-3000 FAX: (250) 475-2224

www.mlwaccounting.ca EMAIL: cga@mlwaccounting.ca *denotes partners and professional corporations

PHOENIX HUMAN SERVICES ASSOCIATION STATEMENT OF FINANCIAL POSITION AS AT MARCH 31, 2013

| | OPERATI FUND | | ASSET R | ETENTION AN RECRUITMEN FUND | | 2013 | | 2012 |
|---|-----------------|------------|---------|-----------------------------------|----|-----------|----|-----------------|
| CURRENT ASSETS | ¢ 405.4 | 126 | 0.007 | • | • | 407.050 | • | 474 004 |
| Cash and cash equivalents Accounts receivable | \$ 485,4 | | 2,227 | \$ - | \$ | 487,653 | \$ | 471,304 |
| | 73,1 | | | | | 73,102 | | 64,120 |
| Accrued interest receivable | | 925 | | | | 2,925 | | 1,041 |
| Prepaid expenses Security deposits | 1,2 | 239 | | | | 7,239 | | 7,726 10,795 |
| occurry deposits | 568,6 | 692 | 2,227 | | | 570,919 | | 554,986 |
| CASH AND CASH EQUIVALENTS | 361,8 | | 8,498 | 47,500 | | 477,836 | | 276,100 |
| CAPITAL ASSETS - Note 3 | | | 7,366 | | | 967,366 | | 991,059 |
| | \$ 930,5 | | , | \$ 47,500 | \$ | 2,016,121 | \$ | 1,822,145 |
| | | | | | | | | |
| CURRENT LIABILITIES | | | | | | | | |
| Accounts payable and accrued liabilities | \$ 35,5 | | - | \$ - | \$ | 35,567 | \$ | 20,478 |
| Due to government agencies | 12,4 | | | | | 12,497 | | 9,893 |
| Accrued interest payable | | | 2,227 | | | 2,227 | | 2,283 |
| Deferred revenue | 4,4 | 128 | | | | 4,428 | | 68,569 |
| Current portion of mortgage payable | 04.6 | | 4,016 | | | 14,016 | | 13,341 |
| Accrued wages and wage costs payable | 81,2 | | | | | 81,262 | | 72,585 |
| Vacation payable | 61,5 | | | | | 61,531 | | 66,556 |
| | 195,2 | | 6,243 | - | | 211,528 | | 253,705 |
| MORTGAGE PAYABLE - Note 5 | | | 5,751 | | | 515,751 | | 529,769 |
| | 195,2 | 285 53 | 1,994 | - | | 727,279 | | 783,474 |
| FUND BALANCES - Note 6 | | | | | | | | |
| Invested in capital assets | | - 43 | 7,599 | | | 437,599 | | 447,949 |
| Internally restricted | 150,0 | | 8,498 | 47,500 | | 265,998 | | 126,593 |
| Externally restricted | 10,4 | | | | | 10,469 | | 21,209 |
| Unrestricted | 574,7 | | | | | 574,776 | | 442,920 |
| | 735,2 | | 6,097 | 47,500 | , | 1,288,842 | | 1,038,671 |
| | \$ 930,5 | 530 \$1,03 | 8,091 | \$ 47,500 | \$ | 2,016,121 | | 1,822,145 |
| | | | | | | | | |

APPROVED ON BEHALF OF THE BOARD:

The accompanying notes are an integral part of these statements

PHOENIX HUMAN SERVICES ASSOCIATION STATEMENT OF OPERATIONS AND CHANGES IN FUND BALANCES FOR THE YEAR-ENDED MARCH 31, 2013

| | OPERATING FUND | | CAPITAL ASSET FUND | | RETENTI RECRUITM | | TOTA 2013 | AL 2012 | |
|--|-------------------|-----------|-----------------------|----------|---------------------|--------|--------------|------------|--|
| | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | 2013 | 2012 | |
| REVENUES | 2010 | 2012 | 2010 | 2012 | 2073 | 2012 | | | |
| Contracted services | 3,990,725 | 3,489,050 | | | | | 3,990,725 | 3,489,050 | |
| Interest income | 4,823 | 2,986 | | | | | 4,823 | 2,986 | |
| Donations and other income | 8,132 | 28,568 | | 1,465 | | | 8,132 | 30,033 | |
| | 4,003,680 | 3,520,604 | | 1,465 | | | 4,003,680 | 3,522,069 | |
| EXPENSES | | | | | | | | | |
| Awards and promotions | 4,225 | 3,636 | | | 1,000 | 500 | 5,225 | 4,136 | |
| Amortization | | | 33,978 | 35,953 | | | 33,978 | 35,953 | |
| Automotive and travel | 26,899 | 28,877 | | | | | 26,899 | 28,877 | |
| Bank charges and other | 454 | 99 | | | | | 454 | 99 | |
| Insurance | 10,205 | 9,979 | | | | | 10,205 | 9,979 | |
| Memberships and dues | 7,226 | 6,903 | | | | | 7,226 | 6,903 | |
| Mortgage interest | | | 26,526 | 25,406 | | | 26,526 | 25,406 | |
| Office and miscellaneous | 18,739 | 22,162 | | | | | 18,739 | 22,162 | |
| Professional fees | 42,460 | 40,314 | | | | | 42,460 | 40,314 | |
| Program costs | 207,515 | 157,516 | | | | | 207,515 | 157,516 | |
| Property taxes | 10,179 | 10,074 | | | | | 10,179 | 10,074 | |
| Rent | 140,729 | 156,599 | | | | | 140,729 | 156,599 | |
| Repairs and maintenance | 17,969 | 13,696 | | | | | 17,969 | 13,696 | |
| Telephone and telecommunications | 12,664 | 13,598 | | | | | 12,664 | 13,598 | |
| Training | 11,943 | 8,307 | | | | | 11,943 | 8,307 | |
| Utilities | 12,660 | 12,406 | | | | | 12,660 | 12,406 | |
| Wages and wage costs | 3,157,926 | 2,838,647 | | | | | 3,157,926 | 2,838,647 | |
| | 3,681,793 | 3,322,813 | 60,504 | 61,359 | 1,000 | 500 | 3,743,297 | 3,384,672 | |
| EXCESS (DEFICIENCY) BEFORE OTHER | | | | | | | | | |
| ITEMS | 321,887 | 197,791 | (60,504) | (59,894) | (1,000) | (500) | 260,383 | 137,397 | |
| Contribution to BC CEO Network - Note 12 | (10,212) | | | | | | (10,212) | | |
| EXCESS (DEFICIENCY) OF | | | | | | | | | |
| REVENUES OVER EXPENSES | 311,675 | 197,791 | (60,504) | (59,894) | (1,000) | (500) | 250,171 | 137,397 | |
| FUND BALANCES, | , | , | (-5)55./ | (55,551) | (1,000) | (300) | 200,111 | .57,007 | |
| BEGINNING OF YEAR | 464,129 | 317,210 | 526,042 | 535,064 | 48,500 | 49,000 | 1,038,671 | 901,274 | |
| INTERFUND TRANSFERS - Note 7 | (40,559) | (50,872) | 40,559 | 50,872 | 70,000 | 40,000 | 1,030,071 | 301,274 | |
| | | | | | 42.500 | 40.500 | 4.000.0:0 | 1 000 57: | |
| FUND BALANCES, END OF YEAR | 735,245 | 464,129 | 506,097 | 526,042 | 47,500 | 48,500 | 1,288,842 | 1,038,671 | |

PHOENIX HUMAN SERVICES ASSOCIATION STATEMENT OF CASH FLOWS FOR THE YEAR-ENDED MARCH 31, 2013

FINANCING AND

| | | OPERATING ACTIVITIES | | | | | | INVESTING ACTIVITIES | |
|--|-----------------|----------------------|----------------|--------------------------------------|-----------------------|-----------------------|-------------|----------------------|-----------|
| | GENERAL FUND | | RECRUIT FUN | RETENTION AND RECRUITMENT FUND | | TAL | CAPITAL ASS | | |
| | | 2013 | 201 | 3 | 2013 | 2012 | | 2013 | 2012 |
| CASH FLOWS FROM OPERATING ACTIVITIES | | | | | | | | | |
| Excess (deficiency) of revenues over expenses | \$ | 311,675 | \$ | (1,000) | \$ 310,675 | \$ 197,291 | \$ | (60,504) \$ | (59,894) |
| Adjustments for non-cash item: | | | | | | | | | |
| Gain on disposal of capital asset | | | | | | | | - | (1,465) |
| Amortization | | - | 40 40 40 | | - | | | 33,978 | 35,953 |
| | | 311,675 | | (1,000) | 310,675 | 197,291 | | (26,526) | (25,406) |
| Net change in: | | | | | | | | | |
| Accounts receivable | | (8,981) | | | (8,981) | 44,127 | | | |
| Accrued interest receivable | | (1,884) | | | (1,884) | (613) | | | |
| Prepaid expenses | | 487 | | | 487 | 418 | | | |
| Security deposits | | 10,795 | | | 10,795 | 1,600 | | | |
| Accounts payable and accrued liabilities | | 15,089 | | | 15,089 | 5,885 | | | |
| Due to government agencies | | 2,604 | | | 2,604 | (20,820) | | | |
| Accrued interest payable | | | | | | | | (55) | 334 |
| Deferred revenue | | (64,142) | | | (64,142) | 52,617 | | (00) | |
| Current portion of mortgage payable | | | | | - | | | 675 | (3,330) |
| Accrued wages and wage costs payable | | 8,677 | | | 8,677 | 10,712 | | | (0,000) |
| Vacation payable | | (5,025) | | | (5,025) | (14,426) | | | |
| | | 269,295 | | (1,000) | 268,295 | 276,791 | | (25,906) | (28,402) |
| CASH FLOWS FROM INVESTING ACTIVITIES | | | | | | | _ | (==,==, | (==, :==) |
| Disposition of capital assets | | | | | | | | | 2,339 |
| Purchase of capital assets | | | | | | | | (10,287) | (17,060) |
| Cash flows from investing activities | | - | | - | - | - | _ | (10,287) | (14,721) |
| | | | | | | | | (10,201) | (17,721) |
| CASH FLOWS FROM FINANCING ACTIVITIES | | | | | | | | | |
| Principal mortgage payments | | | | | | | | (13,342) | (14,852) |
| Change in current portion of mortgage payable | | | | | | | | (675) | 3,330 |
| Interfund transfers | | (40,559) | | | (40,559) | (50,872) | | 40,559 | 50,872 |
| Cash flows from financing activities | | (40,559) | | | (40,559) | (50,872) | | 26,542 | 39,350 |
| INCREASE (DECREASE) IN CASH | | 228,736 | | (1,000) | 227,736 | 225,919 | | (9,651) | (3,773) |
| CASH AND CASH EQUIVALENTS, BEGINNING OF | | 618,528 | | 48,500 | 667,028 | 441,109 | | 80,376 | 84,149 |
| CASH AND CASH EQUIVALENTS, END OF YEAR | \$ | 847,264 | \$ | 47,500 | \$ 894,764 | \$ 667,028 | \$ | 70,725 \$ | 80,376 |
| AS REPRESENTED BY: | | | | | | | | | |
| Cash | | 485,426 | | | 485,426 | 460.024 | | 2 227 | 0.000 |
| Guaranteed Investment Certificates-Current | | 361,838 | | | | 469,021 | | 2,227 | 2,283 |
| and the second s | \$ | 847,264 | \$ | 47,500 47,500 | 409,338 \$ 894,764 | 198,007 \$ 667,028 | \$ | 68,498 | 78,093 |
| | Ψ | 047,204 | Ψ | 47,500 | \$ 094,704 | \$ 007,028 | D | 70,725 \$ | 80,376 |

The accompanying notes are an integral part of these statements - 4 -

NOTE 1 - PURPOSE OF THE ORGANIZATION

Phoenix Human Services Association ("Association") is a non-profit society operating programs to provide a variety of services to persons with mental or developmental disabilities and their families. These programs include life skills, recreation, daily activities, counseling, and skill development. The Association also provides services to children and youth who are in the care of the Ministry of Children and Family Development. It is incorporated under the Society Act of British Columbia. It is a registered charity and tax exempt pursuant to the Income Tax Act.

NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES

Basis of Accounting

The Association prepares its financial statements in accordance with Canadian accounting standards for not-for-profit organizations (ASNPO). 2012 was the first year these standards were adopted.

Fund Accounting

The Society follows the restricted fund method of accounting for contributions.

The Operating Fund accounts for the Association's program delivery and administrative activities. The internally restricted amount if for monies set aside during the year for the disputed exit levy with Healthcare Benefit Trust.

The Capital Asset Fund reports the assets, liabilities, revenues and expenses related to the Association's capital assets. The internally restricted amounts are monies set aside for the purchase of a building.

The Retention and Recruitment Fund accounts are funds set aside for retention, recruitment and training for existing and new employees.

The Other Eleven Months Fund (TOEMS) is to enhance the development and resilience of clients, their parents and caregivers through life skills activities/training and parenting support and to assist clients with unique and limited financial resources.

The Clinical Supervision Fund is to fund a pilot program to provide external supervision expertise to Core Victoria Family Development and Youth Services teams. As per the agreement with the donor, any unused funds at December 2013 are to be returned to them.

The Shiny Side Up fund is for the benefit of children or youth for items or activities that have a major or significant impact on the quality of life of the child or youth.

Cash and Cash Equivalents

Cash and cash equivalents are comprised of cash and term deposits that are cashable within a year. The amounts segregated from current assets are not available for unrestricted use by the operating fund.

Capital Assets

Purchased capital assets are recorded at cost. Contributed capital assets are recorded at fair market value at the date of contribution. The assets are being amortized over their estimated useful lives at the following annual rates:

Buildings Vehicles Furniture and Equipment Computer Equipment Leasehold Improvements 6% declining balance 30% declining balance 20% declining balance 55% & 45% declining balance 10% straight line



NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES - continued

Amortization is charged at one-half the above rates for acquisitions in the year. Amortization is reported in the Capital Asset Fund.

Revenue Recognition

Restricted contributions related to the operating fund are recognized as revenue in the year in which the related expenses are incurred. All other restricted contributions are recognized as revenue of the appropriate restricted fund. Unrestricted contributions are recognized as revenue when received or receivable if the amount can be reasonably estimated and collection is reasonably assured.

Membership fees, included in other income, are recognized as revenue when collected.

Donations in kind

The Association records donated materials, services and facilities in those cases where:

- the Association controls the way they are used;
- there is a measurable basis for arriving at fair value; and
- the services are essential services, which would normally be purchased and paid for if not donated

The Association would not be able to carry out its activities without the services of many volunteers who donate a considerable number of hours. Because of the difficulty of compiling and valuing these hours, contributed services are not recognized in the financial statements.

Use of Estimates

When preparing financial statements according to ASNPO, the Association makes estimates and assumptions relating to:

- reported amounts of revenue and expenses;
- reported amounts of assets and liabilities; and
- disclosure of contingent assets and liabilities.

Management's assumptions are based on a number of factors, including historical experience, current events and actions that the organization may undertake in the future, and other assumptions that we believe are reasonable under the circumstances. Actual results could differ from those estimates under different conditions and assumptions. Estimates were used when accounting for certain items, such as the useful lives of capital assets and impairment of long-lived assets.

NOTE 3 - CAPITAL ASSETS

| | | | Accun | nulated | Ne | t Book Value |
|-------------------------|-----------|-----------|-------|----------|------------|--------------|
| | | Cost | Amor | tization | 2013 | 2012 |
| Land | \$ | 591,529 | \$ | | \$ 591,529 | \$ 591,529 |
| Building | | 386,037 | | 53,860 | 332,177 | 343,479 |
| Vehicles | | 31,475 | | 22,166 | 9,309 | 13,300 |
| Furniture and equipment | | 53,271 | | 37,038 | 16,233 | 20,291 |
| Computer equipment | | 42,683 | | 40,979 | 1,704 | 2,575 |
| Leasehold Improvements | · <u></u> | 34,707 | ** | 18,293 | 16,414 | 19,885 |
| | \$_ | 1,139,702 | \$ | 172,336 | \$ 967,366 | \$ 991,059 |

NOTE 4 - LINE OF CREDIT

The Association has a line of credit of \$150,000 available from Coast Capital Savings. As at year end there is no balance in this account.



NOTE 5 - MORTGAGE PAYABLE

| | 2013 | 2012 |
|---|-------------------|------------|
| Mortgage payable to Coast Capital Savings Credit Union repayable in blended payments of \$3,327 per month | | |
| including interest at 5.0 %, maturing May 1, 2015 | \$ 529,768 | \$ 543,110 |
| Less current portion | _(14,017) | (13,341) |
| | \$ <u>515,751</u> | \$ 529,769 |

The aggregate amount of principal payments expected to be paid over the next three years on the above mortgage is as follows:

| 2014 | \$ 14,017 |
|------|-----------|
| 2015 | 14,726 |
| 2016 | 2,515 |
| | \$ 31.258 |

NOTE 6 - FUND BALANCES

<u>Externally Restricted</u> - Externally restricted funds denote funds with externally imposed restrictions. The funds with externally imposed restrictions on net assets are comprised of:

| | <u>2013</u> | 2012 |
|------------------------------|------------------|-----------|
| The Other Eleven Months Fund | \$ 4,646 | \$ 5,128 |
| Clinical Supervision Fund | 4,250 | 13,000 |
| Shiny Side Up Fund | 1,573 | 3,081 |
| | \$ <u>10,469</u> | \$ 21,209 |

<u>Internally Restricted</u> - Internally restricted funds denotes funds that have internally imposed restrictions. The funds with internally imposed restrictions on net assets are comprised of:

| | 2013 | 2012 |
|--|-------------------|-------------------|
| Capital Asset Building Fund | \$ 68,498 | \$ 78,093 |
| Retention and Recruitment Fund | 47,500 | 48,500 |
| Healthcare Benefit Trust, Exit Levy, see Note 12 | 150,000 | <u> </u> |
| | \$ <u>265,998</u> | \$ <u>126,593</u> |

<u>Unrestricted</u> - Unrestricted funds denotes funds that the Association has to meet its ongoing objectives.

NOTE 7 - INTERFUND TRANSFERS

During the year, the Association transferred funds from the operating fund to the capital asset fund for \$692 of the capital asset additions in the year and for the mortgage principal and interest payments of \$39,868.

During the prior year, the Association transferred funds from the operating fund to the capital asset fund for \$10,613 of the capital asset additions in the year and for the mortgage principal and interest payments of \$40,259.



NOTE 8 - FINANCIAL INSTRUMENTS

The Association uses risk management to monitor and manage its risk arising from financial instruments. These risks include credit risk, interest rate risk, liquidity risk and market risk.

The Association does not use any derivative financial instruments to mitigate these risks.

Credit Risk

Credit risks arise from two sources: cash and cash equivalents and accounts receivable. Cash and cash equivalents are deposited with reputable, major financial institutions to limit credit risk exposure. The credit risk from counter parties not paying accounts receivable is not considered to be significant. The majority of the account receivable is due from the Province of British Columbia.

Interest Rate Risk

The Association is exposed to interest rate risk with respect to the following financial instruments: cash and cash equivalent and mortgage payable. Changes in interest rates can affect the fair value of investments and the cash flows related to interest income and expense.

Liquidity Risk

Liquidity risk exposure is dependent on the receipt of funds from the provincial government to enable the Association to pay its liabilities as they become due.

Market Risk

The association has no investments exposed to market risk.

NOTE 9 - ECONOMIC DEPENDENCE

The Association derives the majority of its income from a Ministry of the Government of British Columbia and Community Living British Columbia.

NOTE 10 - LEASE COMMITMENT

The Association has committed to the rental of two premises one until April 2014 and the other until March 31, 2015. The commitment including common costs and the goods and services tax is approximately:

2014 \$ 150,606 2015 18,323

NOTE 11 - COMMITMENT

The Association has a corporate customer agreement until September 15, 2014 for cellular phone services.

NOTE 12 - CONTINGENCIES

CONTINGENT LIABILITIES

Union contracts are in place that call for certain continuity of salaries for unionized staff. Termination clauses in the funding contracts should allow for funding to cover these payments. In the event of a termination of programs, a liability could exist for payment of on-going salaries.



NOTE 12 - CONTINGENCIES - continued

The Association contracts with the Province of British Columbia and Community Living British Columbia for revenue. Many of the contracts require the fulfillment of a specified number of service hours. Periodically these hours are reviewed by the Province of British Columbia. Upon review and in the event it is determined that the specified hours have not been fulfilled, it could result that the BC Government requires some of the contracted revenue to be returned.

HEALTHCARE BENEFIT TRUST- EXIT LEVY

Effective June 30, 2010, the Association switched its participation in the long term disability plan with Healthcare Benefit Trust to another provider. Healthcare Benefit Trust has assessed an exit levy of \$204,247, as of January 10, 2011 to cover an unfunded liability. The Association, through the BC CEO Network and the Federation Community Social Services of BC, is disputing this levy with legal action. Should they be unsuccessful in disputing the levy, the legal action is declares that the amount be reimbursed from the Province of British Columbia. The Association has internally restricted \$100,000 in the event they are unsuccessful.

The contribution to the BC CEO Network is to assist with funding the legal fees and costs incurred for the above legal action. Should any of the contribution not be spent or recovered via the legal action, it will be returned to the Association. The Association has internally restricted \$50,000 to further contribute to the BC CEO Network for this matter.



| dist_num | dist_name | vendor_num | vendor_name | source | je_header_id_ | description | invoice_number | contract | effective_date | amount | period_year |
|----------|-----------------------------|------------|------------------------------------|----------|---------------|--|----------------|------------|----------------|-------------|-------------|
| | | 2062284 | PHOENIX HUMAN SERVICES ASSOCIATION | Payables | 12476206 | FY14 CO-OP GAINS OTO | 1405130815 | KT11113005 | 2014-06-25 | \$ 34,406 | 2015 |
| | | 2062284 | PHOENIX HUMAN SERVICES ASSOCIATION | Payables | 12476206 | FY15 CO-OP GAINS OTO | 1405130815 | KT11113005 | 2014-06-25 | \$ 33,143 | 2015 |
| 176713 | ZZ YEAR END MANUAL ACCRUALS | 2062284 | PHOENIX HUMAN SERVICES ASSOCIATION | Payables | 12476206 | KT11113005 FY14 CO-OP GAINS & FY15 CO-OP GAINS | 1405130815 | | 2014-06-25 | \$ (34,406) | 2015 |

| MCFD | | | | | | | | |
|---|-----------------------------|------------------------|-----------------------|-------------|--------------|----------|------------------------|------------------------|
| Collective Agreement Increases 13-14 | | | | | | | | |
| MCFD | | | | | | | | |
| 11101 5 | Base Wages | Apr1.5% | Step 1 (2.5%) | Sub TTL | Jan1.5% | | Benefits | Apr13-Mar14 |
| Wages/Brenefits | | | | | | | | |
| FD-KT11113001,3002,3003,3005,3008,3009 | 792,213 | 11,261 | 1,037 | | 3,073 | | 5 0/1 | 21 212 |
| | | | , | | | | 5,841 | 21,212 |
| MHOT - V990015419 | 332,680 | 4,368 | 1,037 | | 1,306 | | 2,550 | 9,261 |
| CYSN - KT11113006 | 317,493 1,442,386 | 3,695 19,324 | 1,529 3,603 | 22,927 | 1,229 | 5,608 | 2,452 10,843 | 8,905 39,378 |
| | .,, | , | ,,,,,, | , | | -,,,,, | 10,010 | 22,212 |
| Mileage | | | | | | | | 1- |
| | | | | | | | | |
| | | | | | | | | 39,378 |
| | | | | | | | | 39,570 |
| | | | | | | | | |
| Collective Agreement Increases 14-15 | | | | | | | | |
| Wages/Brenefits | | | | | | | | |
| FD-KT11113001,3002,3003,3005,3008,3009 | | 21,212 | (same as abo | ove) | | | | |
| MHOT - V990015419 | | 9,261 | (same as abo | ove) | | | | |
| CYSN - KT11113006 | | - | (this has bee | en taken ca | are of throu | gh new n | nodification in | 13/14) |
| | | 30,473 | , | | | | | , |
| Mileage | | _ | | | | | | |
| ivinicage | | _ | | | | | | |
| | | 30,473 | | | | | | |
| | | | | | | | | |
| Forecast for 14/15 is for Collective Agreement in | | | | | | | | |
| Increases for benefits and mileage are not inclu | ded in the forecast | t | | | | | | |

| Item | Received/Completed? | Comments/Status |
|---------------------------------------|---------------------|--|
| Financial Statement | Yes | Need breakdown for MCFD only |
| Revenue/Expense by MCFD only | Yes | All 6 contracts together but not with each program separately. |
| Output Reports | | |
| Co-operative Gain Submission | Yes | |
| Data Warehouse Report | Yes | |
| Access Report | | |
| Co-operative Gain Assessment Document | | |
| Contract Funding Analysis | | |
| | | |
| | | |
| | | |
| | | |
| | | |
| | | |

| Sum of amount_bille | d | | | |
|---------------------|---------------------------------|---------------------|-------------------|-------------|
| contract | service_line | contract_start_date | contract_end_date | Total |
| KT11113001 | 14304 Protect Family Support Pr | 2010/12/01 | 2013/11/30 | \$234,610 |
| KT11113001 Total | | | | \$234,610 |
| KT11113002 | 14527 Home Visiting and Outreac | 2011/01/01 | 2013/12/31 | \$33,672 |
| | 14529 Parent Training and Educa | 2011/01/01 | 2013/12/31 | \$33,672 |
| KT11113002 Total | | | | \$67,344 |
| KT11113003 | 14197 Family Preservation and R | 2011/02/01 | 2014/01/31 | \$0 |
| | 14304 Protect Family Support Pr | 2011/02/01 | 2014/01/31 | \$286,250 |
| | 14305 Non-Protect Family Suppor | 2011/02/01 | 2014/01/31 | \$155,000 |
| KT11113003 Total | | | | \$441,250 |
| KT11113005 | 14304 Protect Family Support Pr | 2011/12/01 | 2014/11/30 | \$675,000 |
| KT11113005 Total | | | | \$675,000 |
| KT11113006 | 15075 Fam Sup for Fam with Chil | 2012/04/01 | 2013/06/30 | \$451,440 |
| KT11113006 Total | | | | \$451,440 |
| KT11113008 | 15075 Fam Sup for Fam with Chil | 2012/06/01 | 2012/08/31 | \$28,500 |
| KT11113008 Total | | | | \$28,500 |
| KT11113009 | 14304 Protect Family Support Pr | 2012/06/20 | 2013/03/31 | \$16,186 |
| KT11113009 Total | | | | \$16,186 |
| V990015405A | 14304 Protect Family Support Pr | 2006/04/01 | 2012/06/30 | \$1,733 |
| V990015405A Total | | | | \$1,733 |
| V990015419A | 14284 Community Mental Health P | 2006/04/01 | 2014/03/31 | \$559,543 |
| | 14551 Family Care Train Insur e | 2006/04/01 | 2014/03/31 | \$62,874 |
| V990015419A Total | | | | \$622,418 |
| Grand Total | | | | \$2,538,480 |

| vendor_name | vendor_number | contract | line_num | dist_num | fiscal_year_activity | response | region_ | org_ |
|------------------------------------|---------------|-------------|----------|----------|----------------------|----------------------------|-------------------------------|---------------------------------|
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113001 | 0003 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113001 | 0008 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113001 | 0009 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113002 | 0009 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113002 | 0010 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113002 | 0011 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113002 | 0012 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113003 | 0003 | 2013 | 2013 | 18KRA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113003 | 0007 | 2013 | 2013 | 18KRA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113003 | 0011 | 2013 | 2013 | 18KYA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113003 | 0012 | 2013 | 2013 | 18KYA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113005 | 0002 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113006 | 0001 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113006 | 0002 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113006 | 0003 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113008 | 0001 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | KT11113009 | 0001 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | V990015405A | 0015 | 2013 | 2013 | 18KPA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | V990015419A | 0036 | 2013 | 2013 | 18KRA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | V990015419A | 0037 | 2013 | 2013 | 18KRA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | V990015419A | 0038 | 2013 | 2013 | 18KRA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | V990015419A | 0039 | 2013 | 2013 | 18KRA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | V990015419A | 0040 | 2013 | 2013 | 18KRA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |
| PHOENIX HUMAN SERVICES ASSOCIATION | 2062284 | V990015419A | 0041 | 2013 | 2013 | 18KRA Community Service Ma | 18C18 Vancouver Island Region | 18B05 Regions (Includes ADM CFS |

| service_line | triple_sub_vote_ | sub_sub_vote_ | sub_vote_ | stob | project | contract_start_date | contract_end_date | system |
|---------------------------------|------------------------------|---------------------------------|---------------------------------|------------------------|---------|---------------------|-------------------|--------|
| 14304 Protect Family Support Pr | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2010/12/01 | 2013/11/30 | CAS |
| 14304 Protect Family Support Pr | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2010/12/01 | 2013/11/30 | CAS |
| 14304 Protect Family Support Pr | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2010/12/01 | 2013/11/30 | CAS |
| 14527 Home Visiting and Outreac | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2011/01/01 | 2013/12/31 | CAS |
| 14529 Parent Training and Educa | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2011/01/01 | 2013/12/31 | CAS |
| 14527 Home Visiting and Outreac | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2011/01/01 | 2013/12/31 | CAS |
| 14529 Parent Training and Educa | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2011/01/01 | 2013/12/31 | CAS |
| 14197 Family Preservation and R | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2011/02/01 | 2014/01/31 | CAS |
| 14305 Non-Protect Family Suppor | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2011/02/01 | 2014/01/31 | CAS |
| 14304 Protect Family Support Pr | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2011/02/01 | 2014/01/31 | CAS |
| 14305 Non-Protect Family Suppor | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2011/02/01 | 2014/01/31 | CAS |
| 14304 Protect Family Support Pr | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2011/12/01 | 2014/11/30 | CAS |
| 15075 Fam Sup for Fam with Chil | 18E12 Support Services-CYSN | 18C07 Family Support Programs- | 18B15 Services for Children & Y | 8007 Service Providers | 1800000 | 2012/04/01 | 2013/06/30 | CAS |
| 15075 Fam Sup for Fam with Chil | 18E12 Support Services-CYSN | 18C07 Family Support Programs- | 18B15 Services for Children & Y | 8007 Service Providers | 1800000 | 2012/04/01 | 2013/06/30 | CAS |
| 15075 Fam Sup for Fam with Chil | 18E12 Support Services-CYSN | 18C07 Family Support Programs- | 18B15 Services for Children & Y | 8007 Service Providers | 1800000 | 2012/04/01 | 2013/06/30 | CAS |
| 15075 Fam Sup for Fam with Chil | 18E12 Support Services-CYSN | 18C07 Family Support Programs- | 18B15 Services for Children & Y | 8007 Service Providers | 1800000 | 2012/06/01 | 2012/08/31 | CAS |
| 14304 Protect Family Support Pr | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2012/06/20 | 2013/03/31 | CAS |
| 14304 Protect Family Support Pr | 18E29 Family Services | 18C43 Family Support Programs- | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2006/04/01 | 2012/06/30 | CAS |
| 14284 Community Mental Health P | 18E25 Support Services- CYMH | 18C29 Community Based Programs- | 18B16 Child & Youth Mental Heal | 8007 Service Providers | 1800000 | 2006/04/01 | 2014/03/31 | CAS |
| 14551 Family Care Train Insur e | 18E40 Guardianship | 18C47 Children & Youth In Care | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2006/04/01 | 2014/03/31 | CAS |
| 14284 Community Mental Health P | 18E25 Support Services- CYMH | 18C29 Community Based Programs- | 18B16 Child & Youth Mental Heal | 8007 Service Providers | 1800000 | 2006/04/01 | 2014/03/31 | CAS |
| 14284 Community Mental Health P | 18E25 Support Services- CYMH | 18C29 Community Based Programs- | 18B16 Child & Youth Mental Heal | 8007 Service Providers | 1800000 | 2006/04/01 | 2014/03/31 | CAS |
| 14551 Family Care Train Insur e | 18E40 Guardianship | 18C47 Children & Youth In Care | 18B17 Child Safety, Family Supp | 8007 Service Providers | 1800000 | 2006/04/01 | 2014/03/31 | CAS |
| 14284 Community Mental Health P | 18E25 Support Services- CYMH | 18C29 Community Based Programs- | 18B16 Child & Youth Mental Heal | 8007 Service Providers | 1800000 | 2006/04/01 | 2014/03/31 | CAS |

| re_file_num | item_description | status | capacity | fixed_amt | vrbl_amt | amount_ordered | amount_cancelled | amount_billed | apr_billed | may_billed | jun_billed |
|-------------|---|--------------------|----------|-----------|----------|----------------|------------------|---------------|------------|------------|------------|
| | FY13 Supervised Access & Transportation | Closed For Invoice | 0 | 0 | 0 | 230000.04 | 0 | 230000.04 | 19166.67 | 19166.67 | 19166.67 |
| | FY13 - Supervised Access & Transportation | Closed For Invoice | 0 | 0 | 0 | 354.58 | 0 | 354.58 | 354.58 | 0 | 0 |
| | FY13 - Supervised Access & Transportation | Closed For Invoice | 0 | 0 | 0 | 4254.96 | 0 | 4254.96 | 354.58 | 354.58 | 354.58 |
| | FY13 Family Development Worker | Closed For Invoice | 0 | 0 | 0 | 25254 | 0 | 25254 | 2806 | 2806 | 2806 |
| | FY13 Family Development Worker | Closed For Invoice | 0 | 0 | 0 | 25254 | 0 | 25254 | 2806 | 2806 | 2806 |
| | FY13 Family Development Worker | Closed For Invoice | 0 | 0 | 0 | 8418 | 0 | 8418 | 0 | 0 | 0 |
| | FY13 Family Development Worker | Closed For Invoice | 0 | 0 | 0 | 8418 | 0 | 8418 | 0 | 0 | 0 |
| | FY13 Family Development Workers & Supported Visits and Transportation | Finally Closed | 0 | 0 | 0 | 286250.04 | 286250.04 | . 0 | 0 | 0 | 0 |
| | FY13 Intensive Parenting Program | Finally Closed | 0 | 0 | 0 | 154999.92 | 154999.92 | 2 0 | 0 | 0 | 0 |
| | FY13 FAMILY DEVELOPMENT | Closed For Invoice | 0 | 0 | 0 | 286250.04 | 0 | 286250.04 | 23854.17 | 23854.17 | 23854.17 |
| | FY13 INTENSIVE PARENTING PROGRAM | Closed For Invoice | 0 | 0 | 0 | 154999.92 | 0 | 154999.92 | 12916.66 | 12916.66 | 12916.66 |
| | FY13 Protective Family Support | Closed For Invoice | 0 | 0 | 0 | 675000 | 0 | 675000 | 56250 | 56250 | 56250 |
| | FY13 - CYSN, Child, Youth and Parent Support - Monthly Payments | Finally Closed | 0 | 0 | 0 | 433901.16 | 0 | 433901.16 | 36158.43 | 36158.43 | 36158.43 |
| | FY13 - CYSN, Child, Youth and Parent Support - Invoice Driven | Open | 0 | 0 | 0 | 136375.2 | 0 | 15951.48 | 0 | 0 | 10090.26 |
| | CYSN child and youth parent support | Closed For Invoice | 0 | 0 | 0 | 1587.24 | 0 | 1587.24 | 0 | 0 | 396.81 |
| | CYSN Summer Program FY13 | Closed For Invoice | 0 | 0 | 0 | 28500 | 0 | 28500 | 0 | 0 | 9500 |
| | FY13 SUPERVISED VISITS | Open | 0 | 0 | 0 | 22000 | 0 | 16186.48 | 0 | 0 | 0 |
| | FY13 Special Services to Kids | Finally Closed | 0 | 0 | 0 | 222827.83 | 221094.97 | 1732.86 | 0 | 0 | 385.08 |
| | FY13 - Child and Youth Mental Health - Project Alive + MPP APR 12 TO SEP 12 | Closed For Invoice | 0 | 0 | 0 | 248141.88 | 0 | 248141.88 | 41356.98 | 41356.98 | 41356.98 |
| | FY13 - Children in Care - Family Caregiver training + MPP APR 12 TO SEP 12 | Closed For Invoice | 0 | 0 | 0 | 62210.52 | 0 | 62210.52 | 10368.42 | 10368.42 | 10368.42 |
| | FY13 - Child and Youth Mental Health - OTO | Closed For Invoice | 0 | 0 | 0 | 59.3 | 0 | 59.3 | 0 | 0 | 59.3 |
| | FY13 - Child and Youth Mental Health - MPP | Closed For Invoice | 0 | 0 | 0 | 88 | 0 | 88 | 0 | 0 | 35.2 |
| | FY13 - Children in Care - MPP | Closed For Invoice | 0 | 0 | 0 | 663.55 | 0 | 663.55 | 0 | 0 | 265.42 |
| | FY13 - CYMH - Project Alive | Closed For Invoice | 0 | 0 | 0 | 311254.26 | 0 | 311254.26 | 0 | 0 | 0 |

| jul billed | aug billed | sep billed | oct billed | nov billed | dec billed | jan billed | feb billed | mar_billed | other_fiscal_billed | amount remaining |
|------------|------------|------------|------------|------------|------------|------------|------------|------------|---------------------|------------------|
| 19166.67 | 19166.67 | | 19166.67 | 19166.67 | 19166.67 | 19166.67 | 19166.67 | 19166.67 | | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 354.58 | 354.58 | 354.58 | 354.58 | 354.58 | 354.58 | 354.58 | 354.58 | 354.58 | 0 | 0 |
| 2806 | 2806 | 2806 | 2806 | 2806 | 2806 | 0 | 0 | 0 | 0 | 0 |
| 2806 | 2806 | 2806 | 2806 | 2806 | 2806 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 2806 | 2806 | 2806 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 2806 | 2806 | 2806 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 23854.17 | 23854.17 | 23854.17 | 23854.17 | 23854.17 | 23854.17 | 23854.17 | 23854.17 | 23854.17 | 0 | 0 |
| 12916.66 | 12916.66 | 12916.66 | 12916.66 | 12916.66 | 12916.66 | 12916.66 | 12916.66 | 12916.66 | 0 | 0 |
| 56250 | 56250 | 56250 | 56250 | 56250 | 56250 | 56250 | 56250 | 56250 | 0 | 0 |
| 36158.43 | 36158.43 | 36158.43 | 36158.43 | 36158.43 | 36158.43 | 36158.43 | 36158.43 | 36158.43 | 0 | 0 |
| 0 | 802.66 | 1605.32 | 601.16 | 740.8 | | 740.8 | 0 | 629.68 | 0 | 120423.72 |
| 132.27 | 132.27 | 132.27 | 132.27 | 132.27 | 132.27 | 132.27 | 132.27 | 132.27 | 0 | 0 |
| 9500 | 9500 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 2574.28 | 1981.64 | 2370.56 | 2592.8 | 2222.4 | 0 | 4444.8 | 0 | 5813.52 |
| 1347.78 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 41356.98 | 41356.98 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 10368.42 | 10368.42 | 10368.42 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 17.6 | | | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 132.71 | 132.71 | 132.71 | 0 | 0 | 0 | 0 | 0 | 0 | 0 | 0 |
| 0 | 0 | 0 | 51875.71 | 51875.71 | 51875.71 | 51875.71 | 51875.71 | 51875.71 | 0 | 0 |

Vendor: Phoenix Human Services Association

Year: FY13

| | | | | | Program | | | Program funding | | |
|-------------|-----------|-----------|--|----------------------------------|--------------|-------------|--------------------|-----------------|-------------|--------------------------------------|
| | | | | | funding | | Program Name (MCFD | (MCFD Financial | | |
| Contract # | Contrac | t Term | Program Name (Contract) | Program Service Line | (Contract) | Annualized | Financial Summary) | Summary) | Variance | Comments |
| KT11113001 | 01-Dec-10 | 30-Nov-13 | Supervised Access & Transportation | Monitoring and Supervision | \$540,000 | \$180,000 | | | \$180,000 | |
| | | | Supervised Access & Transportation | Transportation | \$150,000 | \$50,000 | | | \$50,000 | |
| | | | Monitoring and Supervision | Monitoring and Supervision | \$25,000 | \$8,333 | | | \$8,333 | |
| KT11113002 | 01-Jan-11 | 31-Dec-13 | Training and Education General | | \$33,672 | \$33,672 | | | \$33,672 | |
| | | | Outreach General | | \$33,672 | \$33,672 | | | \$33,672 | |
| KT11113003 | 01-Feb-11 | 31-Jan-14 | Family Preservation and Reunification | Intervention | \$188,437.68 | \$62,813 | | | \$62,813 | |
| | | | | Linking and Brokerage | \$188,437.32 | \$62,812 | | | \$62,812 | |
| | | | | Outreach | \$188,437.68 | \$62,813 | | | \$62,813 | |
| | | | | Training and Education | \$188,437.32 | \$62,812 | | | \$62,812 | |
| | | | Intensive Parenting Program | Information and Referral | \$77,499.72 | \$25,833 | | | \$25,833 | |
| | | | | Intervention | \$77,500.08 | \$25,833 | | | \$25,833 | |
| | | | | Mentoring | \$77,500.08 | \$25,833 | | | \$25,833 | |
| | | | | Monitoring and Supervision | \$77,499.72 | \$25,833 | | | \$25,833 | |
| | | | | Outreach | \$77,500.08 | \$25,833 | | | \$25,833 | |
| - | | | | Training and Education | \$77,500.08 | \$25,833 | | | \$25,833 | |
| | | | Supported Family Visits and Transportation | Mentoring | \$52,499.88 | \$17,500 | | | \$17,500 | |
| | | | | Transportation | \$52,500.24 | \$17,500 | | | \$17,500 | |
| KT11113005 | 01-Dec-11 | 30-Nov-14 | Family Preservation and Reunification | Crisis Response | \$506,250.00 | \$168,750 | | | \$168,750 | |
| | | | | Intervention | \$506,251.00 | \$168,750 | | | \$168,750 | |
| | | | | Outreach | \$506,252.00 | \$168,751 | | | \$168,751 | |
| | | | | Training and Education | \$506,253.00 | \$168,751 | | | \$168,751 | |
| KT11113006 | 01-Jul-11 | 30-Sep-13 | Child, Youth, and Parent Support | Intervention - General | \$108,872.10 | \$33,499 | | | \$33,499 | Payment for this contract = \$451K?? |
| | | | | Intervention - Supportive Advice | \$34,094 | \$10,490 | | | \$10,490 | |
| KT11113008 | 01-Jun-12 | 31-Aug-12 | Contract file not on LAN | | \$28,500 | \$28,500 | | | \$28,500 | |
| KT11113009 | 20-Jun-12 | 31-Mar-13 | Family Preservation and Reunification | Monitoring and Supervision | \$22,000 | \$22,000 | | | \$22,000 | |
| V990015405A | 01-Apr-06 | 30-Jun-12 | | | \$1,733 | \$1,733 | | | \$1,733 | Information from pivot only |
| V990015419A | 01-Apr-06 | 31-Mar-14 | | | \$559,543 | \$559,543 | | | \$559,543 | Information from pivot only |
| | | | | | \$62,874 | \$62,874 | | | \$62,874 | Information from pivot only |
| | | | | | | | | | \$0 | |
| | | | | | | | | | \$0 | |
| | | | | | \$4,948,716 | \$2,140,569 | | \$0 | \$2,140,569 | |

| MCFD | | | | | | | | |
|---|----------------------|---------|---------------|-------------|--------------|----------|-----------------|-------------|
| Collective Agreement Increases 13-14 | | | | | | | | |
| | | | | | | | | |
| MCFD | 0 | | | | | | | |
| | Base Wages | Apr1.5% | Step 1 (2.5%) | Sub TTL | Jan1.5% | | Benefits | Apr13-Mar14 |
| | | | | | | | | |
| Wages/Brenefits | | | | | | | | |
| FD-KT11113001,3002,3003,3005,3008,3009 | 792,213 | 11,261 | 1,037 | | 3,073 | | 5,841 | 21,212 |
| MHOT - V990015419 | 332,680 | 4,368 | 1,037 | | 1,306 | | 2,550 | 9,261 |
| CYSN - KT11113006 | 317,493 | 3,695 | 1,529 | | 1,229 | | 2,452 | 8,905 |
| | 1,442,386 | 19,324 | 3,603 | 22,927 | | 5,608 | 10,843 | 39,378 |
| Mileage | | | | | | | | |
| Willeage | | | | | | | | |
| | | | | | | | | |
| | | | | | | | | 39,378 |
| | | | | | | | | |
| | | | | | | | | |
| Collective Agreement Increases 14-15 | | | | | | | | |
| Wages/Brenefits | | | | | | | | |
| FD-KT11113001,3002,3003,3005,3008,3009 | | 21,212 | (same as abo | | | | | |
| MHOT - V990015419 | - | 9,261 | (same as abo | | | | | |
| CYSN - KT11113006 | | - | (this has bee | en taken ca | are of throu | gh new n | nodification in | 13/14) |
| | | 30,473 | | | | | | |
| Mileage | | - | | | | | | |
| | | | | | | | | |
| | | 30,473 | | | | | | |
| | | | | | | | | |
| Forecast for 14/15 is for Collective Agreement | | | | | | | | |
| Increases for benefits and mileage are not incl | uded in the forecast | | | | | | | |
| | | | | | | | | |
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| MCFD | | | | | | | | | |
|--|------------|---------|---|---------|---------|-------|----------|-------------|--|
| Collective Agreement Increases 13-14 | | | | | | | | | |
| | | | | | | | | | |
| MCFD | | 20 | | | | | | | |
| | Base Wages | Apr1.5% | | Sub TTL | Jan1.5% | | Benefits | Apr13-Mar14 | |
| | | | | | | | | | |
| Wages/Brenefits | | | | | | | | | |
| FD-KT11113001,3002,3003,3005,3008,3009 | 792,213 | 11,261 | - | | 3,073 | | 5,447 | 19,781 | |
| MHOT - V990015419 | 332,680 | 4,368 | - | | 1,306 | | 2,156 | 7,830 | |
| CYSN - KT11113006 | 317,493 | 3,695 | - | | 1,229 | | 1,871 | 6,795 | |
| | 1,442,386 | 19,324 | - | 19,324 | | 5,608 | 9,474 | 34,406 | |
| Mileage | | | | | | | | - | |
| | | | | | | | | | |
| | | | | | | | | 34,406 | |
| | | | | | | | | 34,400 | |
| | | | | | | | | | |
| Collective Agreement Increases 14-15 | | | | | | | | | |
| Wages/Brenefits | | | | | | | | | |
| FD-KT11113001,3002,3003,3005,3008,3009 | | 21,212 | (same as abo | | | | | | |
| MHOT - V990015419 | 7 | 9,261 | (same as abo | | | | | | |
| CYSN - KT11113006 | | - | (this has been taken care of through new modification in 13/14) | | | | | | |
| | | 30,473 | | | | | | | |
| Mileage | | - | | | | | | | |
| Ü | | | | | | | | | |
| | | 30,473 | | | | | | | |
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| Co-operative gain increase estimate | | | | | |
|---|------------------------|-------|-----------------|--------------------|--------------|
| co operative gain increase estimate | | + | | | |
| CSSEA | Increase | 201 | 3/2014 baseline | Cumulative | |
| | | \$ | 2,018,056.00 | | |
| Apr 1 - Dec 31, 2013 | 1.50% | \$ | 22,703.13 | | |
| Jan 1 - Mar 31, 2014 | 1.50% | \$ | 7,681.23 | | |
| Apr 1 - Mar 31, 2015 | | \$ | 30,724.90 | | |
| | | \$ | 61,109.26 | \$ 91,493.61 | |
| | | + | | | |
| HEABC | Increase | 201 | 2/2013 baseline | 2013/2014 baseline | Cumulative |
| | | \$ | 1,981,905.00 | \$ 2,018,056.00 | |
| Apr 1 - Mar 31, 2013 (for 2012 retroactive) | 2.00% | \$ | 39,638.10 | | |
| Apr 1 - Mar 31, 2013 | 1.00% | \$ | 40,034.48 | | |
| Apr 1 - Mar 31, 2014 | | \$ | 40,764.73 | | |
| | | \$ | 120,437.31 | | \$200,109.89 |
| Assumption: | | + | | | |
| FY March 31, 2012 Wage expense was equal | to FY March 31, 2013 W | age E | xpense | | |
| | | | | | |
| | | + | | | |
| | + | + | | | |
| | | + | | | |

| Item | Received/Completed? | Comments/Status |
|---------------------------------------|---------------------|--|
| Financial Statement | Yes | Need breakdown for MCFD only |
| Revenue/Expense by MCFD only | Yes | All 6 contracts together but not with each program separately. |
| Output Reports | | |
| Co-operative Gain Submission | Yes | |
| Data Warehouse Report | Yes | |
| Access Report | | |
| Co-operative Gain Assessment Document | | |
| Contract Funding Analysis | | |
| | | |
| | | |
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| | | |
| | | |

| Sum of amount_bille contract | service_line | contract_start_date | contract_end_date | Total |
|---------------------------------|---------------------------------|---------------------|-------------------|-------------|
| KT11113001 | 14304 Protect Family Support Pr | 2010/12/01 | 2013/11/30 | \$234,610 |
| KT11113001 Total | 14304 Frotect Falling Support F | 2010/12/01 | 2013/11/30 | \$234,610 |
| KT11113001 Total | 14527 Home Visiting and Outreac | 2011/01/01 | 2013/12/31 | \$33,672 |
| K111115002 | 14529 Parent Training and Educa | 2011/01/01 | 2013/12/31 | \$33,672 |
| KT11113002 Total | 14323 Farent Training and Educa | 2011/01/01 | 2013/12/31 | \$67,344 |
| KT11113003 | 14197 Family Preservation and R | 2011/02/01 | 2014/01/31 | \$0 |
| | 14304 Protect Family Support Pr | 2011/02/01 | 2014/01/31 | \$286,250 |
| | 14305 Non-Protect Family Suppor | 2011/02/01 | 2014/01/31 | \$155,000 |
| KT11113003 Total | | | | \$441,250 |
| KT11113005 | 14304 Protect Family Support Pr | 2011/12/01 | 2014/11/30 | \$675,000 |
| KT11113005 Total | | | | \$675,000 |
| KT11113006 | 15075 Fam Sup for Fam with Chil | 2012/04/01 | 2013/06/30 | \$451,440 |
| KT11113006 Total | | | | \$451,440 |
| KT11113008 | 15075 Fam Sup for Fam with Chil | 2012/06/01 | 2012/08/31 | \$28,500 |
| KT11113008 Total | | | | \$28,500 |
| KT11113009 | 14304 Protect Family Support Pr | 2012/06/20 | 2013/03/31 | \$16,186 |
| KT11113009 Total | | | | \$16,186 |
| V990015405A | 14304 Protect Family Support Pr | 2006/04/01 | 2012/06/30 | \$1,733 |
| V990015405A Total | | | | \$1,733 |
| V990015419A | 14284 Community Mental Health P | 2006/04/01 | 2014/03/31 | \$559,543 |
| | 14551 Family Care Train Insur e | 2006/04/01 | 2014/03/31 | \$62,874 |
| V990015419A Total | | | | \$622,418 |
| Grand Total | | | | \$2,538,480 |

| Co-operative gain increase estimate | + | | | | |
|---|---------------------|-----------|-----------------|--------------------|-------------|
| CSSEA | Increase | 201 | 3/2014 baseline | Cumulative | |
| | | \$ | 2,018,056.00 | | |
| Apr 1 - Dec 31, 2013 | 1.50% | \$ | 22,703.13 | | |
| Jan 1 - Mar 31, 2014 | 1.50% | \$ | 7,681.23 | | |
| Apr 1 - Mar 31, 2015 | | \$ | 30,724.90 | | |
| | | \$ | 61,109.26 | \$ 91,493.61 | |
| | + | + | | | |
| HEABC | Increase | 201 | 2/2013 baseline | 2013/2014 baseline | Cumulative |
| | | \$ | 1,981,905.00 | \$ 2,018,056.00 | |
| Apr 1 - Mar 31, 2013 (for 2012 retroactive) | 2.00% | \$ | 39,638.10 | | |
| Apr 1 - Mar 31, 2013 | 1.00% | \$ | 40,034.48 | | |
| Apr 1 - Mar 31, 2014 | | \$ | 40,764.73 | | |
| | | \$ | 120,437.31 | | \$200,109.8 |
| Assumption: | | | | | |
| FY March 31, 2012 Wage expense was equal | to FY March 31, 201 | 3 Wage Ex | kpense | | |
| | - | | | | |
| Co-operative gain increase estimate | | | | | |
| CSSEA | Increase | 201 | 3/2014 baseline | Cumulative | |

| Supplier | Payment_start | Payment_end | Extend | Catalog of Service | Stage | Contract number | Contract item | Contract Mgr | Triple Sub Vote | RC | Service Line | STOB | Prog Name |
|------------------------------------|---------------|-------------|--------|--|-------------|-----------------|---------------|---------------|-----------------------------------|-----|--------------|------|--------------------------------------|
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Apr-13 | 30-Jun-13 | FALSE | | In Contract | KT11113009 | K07488 | Sarah Bower | Protective Family Support | KPA | 14304 | 8007 | Supervised Access/Visitation |
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Jul-13 | 30-Sep-13 | FALSE | CYSN-CYSN contracted child, youth, parent support (CofS) | In Contract | KT11113006 | K07432 | Sarah Bower | CYSN-Children' CLS | KPA | 15075 | 8007 | Child and Youth Care Workers Program |
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Jun-13 | 31-Aug-13 | FALSE | ECD and Child Care-Child Care Resource and Referral | In Contract | KT11113010 | K07383 | Sarah Bower | Children & Yth with Special Needs | KPA | 15075 | 8007 | Summer Program - CYSN |
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Apr-13 | 30-Jun-13 | FALSE | (A) Fam Dev/Yth Srv-Family Preservation and Reunification (CofS) | In Contract | KT11113009 | K07362 | Sarah Bower | Protective Family Support | KPA | 14304 | 8007 | Supervised Access/Visitation |
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Apr-13 | 30-Jun-13 | TRUE | | In Contract | KT11113006 | K07229 | Sarah Bower | CYSN-Children' CLS | KPA | 15075 | 8007 | Child and Youth Care Workers Program |
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Jan-13 | 31-Dec-13 | TRUE | (A) Fam Dev/Yth Srv-Services to Strengthen Families (CofS) | In Contract | KT11113002 | К07078 | Sarah Bower | Strengthening Families | KPA | 14527 | 8007 | Out-of-Care Support Worker |
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Jan-13 | 31-Dec-13 | TRUE | (A) Fam Dev/Yth Srv-Services to Strengthen Families (CofS) | In Contract | KT11113002 | К07078 | Sarah Bower | Strengthening Families | KPA | 14529 | 8007 | Out-of-Care Support Worker |
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Oct-12 | 31-Mar-13 | FALSE | (C) Children in Care-Permanency Care: | In Contract | V990015419A | K07012 | Patti Simmons | Children in Care | KRA | 14551 | 8007 | Caregiver Support Services |
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Oct-12 | 31-Mar-13 | TRUE | CYMH-Training and Education | In Contract | V990015419A | K07012 | Patti Simmons | Children in Care | KRA | 14551 | 8007 | Caregiver Support Services |
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Oct-12 | 31-Mar-13 | FALSE | | In Contract | V990015419A | K07012 | Patti Simmons | Child & Youth Mental Health | KRA | 14284 | 8007 | Project Alive |
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Oct-12 | 31-Mar-13 | TRUE | CYMH-Suicide Awareness Intervention | In Contract | V990015419A | K07012 | Patti Simmons | Child & Youth Mental Health | KRA | 14284 | 8007 | Project Alive |
| PHOENIX HUMAN SERVICES ASSOCIATION | 20-Jun-12 | 31-Mar-13 | FALSE | (A) Fam Dev/Yth Srv-Family Preservation and Reunification (CofS) | In Contract | KT11113009 | K06949 | Sarah Bower | Protective Family Support | KPA | 14304 | 8007 | Supervised Access/Visitation |
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Apr-12 | 31-Mar-13 | FALSE | CYSN-CYSN contracted child, youth, parent support (CofS) | In Contract | KT11113006 | K06883 | Sarah Bower | CYSN-Children' CLS | KPA | 15075 | 8007 | Child and Youth Care Workers Program |
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Mar-12 | 30-Nov-13 | TRUE | (A) Fam Dev/Yth Srv-Family Preservation and Reunification (CofS) | In Contract | KT11113001 | K06862 | Sarah Bower | Supports within the Community | KPA | 14304 | 8007 | Supervised Access & Transportation |
| PHOENIX HUMAN SERVICES ASSOCIATION | 01-Apr-12 | 31-Mar-13 | TRUE | CYSN-CYSN contracted child, youth, parent support (CofS) | In Contract | KT11113006 | K06840 | Sarah Bower | CYSN-Children' CLS | KPA | 15075 | 8007 | Child and Youth Care Workers Program |
| | | | | | | | | | | | | | |

| Prog Desc | Service Area | Aborignal? | Fiscal Year | Cont notice period |
|--|--------------|------------|-------------|--------------------|
| Payments to programs that provide the opportunity for children in care and their parents and other family members to meet in a physically and emotionally safe and supportive environment and to provide thorough and objective/neutral observation. | South Island | Non AB | 2014 | 60 |
| Guidance provided to a child, youth, family/caregivesr to support personal growth, development or situational change. | South Island | Non AB | 2014 | 60 |
| Range of community based services including parent support groups, parent skills training, counselling life skills, and organized activities. | South Island | Non AB | 2014 | 30 |
| Payments to programs that provide the opportunity for children in care and their parents and other family members to meet in a physically and emotionally safe and supportive environment and to provide thorough and objective/neutral observation. | South Island | Non AB | 2014 | 60 |
| Guidance provided to a child, youth, family/caregivesr to support personal growth, development or situational change. | South Island | Non AB | 2014 | 60 |
| Out-of-Care Support Worker | South Island | Non AB | 2013 | 60 |
| Out-of-Care Support Worker | South Island | Non AB | 2013 | 60 |
| Caregiver Support Services - provision of brief, clinical and educative support services primarily to caregivers who are charged with managing referred children/youth in the care of the MCFD. | South Island | Non AB | 2013 | 60 |
| Caregiver Support Services - provision of brief, clinical and educative support services primarily to caregivers who are charged with managing referred children/youth in the care of the MCFD. | South Island | Non AB | 2013 | 60 |
| Project Alive - provision of an intensive and enhanced range of MH Services to high risk, diagnostically and therapeutically complex children/yth that manifest extremely disruptive, often aggressive and/or self-destructive behaviours | South Island | Non AB | 2013 | 60 |
| Project Alive - provision of an intensive and enhanced range of MH Services to high risk, diagnostically and therapeutically complex children/yth that manifest extremely disruptive, often aggressive and/or self-destructive behaviours | South Island | Non AB | 2013 | 60 |
| Payments to programs that provide the opportunity for children in care and their parents and other family members to meet in a physically and emotionally safe and supportive environment and to provide thorough and objective/neutral observation. | South Island | Non AB | 2013 | 60 |
| Guidance provided to a child, youth, family/caregivesr to support personal growth, development or situational change. | South Island | Non AB | 2013 | 60 |
| Supervised Access & Transportation | South Island | Non AB | 2013 | 60 |
| Guidance provided to a child, youth, family/caregivesr to support personal growth, development or situational change. | South Island | Non AB | 2013 | 60 |
| | | | | |

| Contract Start | Contract_End | Comments | Active Mths | start_date | end_date | Site_Num | Monthly amt | Variable amt | ото | Invoiced | Annualized | Fiscal Amt | GST_Monthly_amt |
|----------------|--------------|---|-------------|------------|------------|-------------|--------------|--------------|--------|--------------|-------------|------------|-----------------|
| 20-Jun-12 | 30-Jun-13 | Increase to aggregate to cover last invoice PHO 13 | 3 | 2013-04-01 | 2013-06-30 | | | \$0.00 | \$0.00 | \$55.89 | \$56 | \$56 | |
| 01-Apr-12 | 30-Sep-13 | 3 month extention to September 2013 | 3 | 2013-07-01 | 2013-09-30 | 2062284-001 | \$36,290.70 | \$0.00 | \$0.00 | \$34,093.80 | \$469,582 | \$142,966 | |
| 01-Jun-13 | 31-Aug-13 | Summer Program | 3 | 2013-06-01 | 2013-08-31 | 2062284-001 | \$9,500.00 | \$0.00 | \$0.00 | \$0.00 | \$114,000 | \$28,500 | |
| 20-Jun-12 | 30-Jun-13 | New contract - hourly rate of \$37.04/hour. | 3 | 2013-04-01 | 2013-06-30 | 2062284-001 | \$0.00 | \$0.00 | \$0.00 | \$7,222.80 | \$7,223 | \$7,223 | |
| 01-Apr-12 | 30-Jun-13 | 3 month extention | 12 | 2013-04-01 | 2014-03-31 | 2062284-001 | \$36,290.70 | \$0.00 | \$0.00 | \$34,093.80 | \$469,582 | \$469,582 | |
| 01-Jan-11 | 31-Dec-13 | Agreement extended for an additional six months at current rates | 3 | 2013-01-01 | 2013-03-31 | 2062284-001 | \$2,806.00 | \$0.00 | \$0.00 | \$0.00 | \$33,672 | \$8,418 | |
| 01-Jan-11 | 31-Dec-13 | Interim 6m funding pending permanent solution. | 3 | 2013-01-01 | 2013-03-31 | 2062284-001 | \$2,806.00 | \$0.00 | \$0.00 | \$0.00 | \$33,672 | \$8,418 | |
| 01-Jul-03 | 31-Mar-13 | Recovery of uneared income \$63,809.28, balance from Resp. 14284. | 6 | 2012-10-01 | 2013-03-31 | 2062284-001 | -\$10,501.13 | \$0.00 | \$0.00 | \$0.00 | -\$126,014 | -\$63,007 | |
| 01-Jul-03 | 31-Mar-13 | | 6 | 2012-10-01 | 2013-03-31 | 2062284-001 | \$10,501.13 | \$0.00 | \$0.00 | \$0.00 | \$126,014 | \$63,007 | |
| 01-Jul-03 | 31-Mar-13 | Recovery of unearned revenue in combination with Resp 14551 = \$63,809.28. | 6 | 2012-10-01 | 2013-03-31 | 2062284-001 | -\$133.75 | \$0.00 | | \$0.00 | -\$1,605 | -\$803 | |
| 01-Jul-03 | 31-Mar-13 | | 6 | 2012-10-01 | 2013-03-31 | 2062284-001 | \$41,374.58 | \$0.00 | | \$0.00 | \$496,495 | \$248,247 | |
| 20-Jun-12 | 31-Mar-13 | New contract - hourly rate of \$37.04/hour. | 10 | 2012-06-20 | 2013-03-31 | 2062284-001 | \$0.00 | \$0.00 | \$0.00 | \$22,000.00 | \$22,000 | \$22,000 | 0.00 |
| 01-Apr-12 | 31-Mar-13 | Aggregate increase. MPP adjustment. | 12 | 2012-04-01 | 2013-03-31 | 2062284-001 | \$132.27 | \$0.00 | \$0.00 | \$0.00 | \$1,587 | \$1,587 | 0.00 |
| 01-Dec-10 | 30-Nov-13 | Aggregate increased by \$354.58 per month effective March 1, 2012 for the reclassfication of an employee from Grid 12 to Grid 14. | 12 | 2012-04-01 | 2013-03-31 | 2062284-001 | \$19,521.25 | \$0.00 | \$0.00 | \$0.00 | \$234,255 | \$234,255 | 0.00 |
| 01-Apr-12 | 31-Mar-13 | New contract replaces V990015420. | 12 | 2012-04-01 | 2013-03-31 | 2062284-001 | \$36,158.43 | \$0.00 | \$0.00 | \$136,375.20 | \$570,276 | \$570,276 | 0.00 |
| | | | | | | | | | | | \$2,450,795 | | |

| GST_Variable_amt | GST_OTO | GST_Invoiced | Monthly Amt | Invoiced | Variable Amt | OTO Amt | # of FTE | Total hours | Individual hrs | Group hrs | Input_other | other_desc | # Grp Sessions | Individual_hrs | Group_hrs | # of Participant | num of Fam | other_units | other_desc | Project |
|------------------|---------|--------------|-------------|------------|--------------|---------|----------|-------------|----------------|-----------|-------------|---------------------------------|----------------|----------------|-----------|------------------|------------|-------------|------------|---------|
| | | | 0.00 | 55.89 | 0.00 | 0.00 | | | | | | | | | | | | | | 1800000 |
| | | | 36,290.70 | 34,093.80 | 0.00 | 0.00 | | 1964 | | 1964 | | | | | | 29 | | | | |
| | | | 9,500.00 | 0.00 | 0.00 | 0.00 | | 210 | | | | | | | | 26 | | | | 1800000 |
| | | | 0.00 | 7,222.80 | 0.00 | 0.00 | | 195 | | | | | | | | 2 | | | | 1800000 |
| | | | 36,290.70 | 34,093.80 | 0.00 | 0.00 | | | | | | | | | | | | | | 1800000 |
| | | | 2,806.00 | 0.00 | 0.00 | 0.00 | | 454 | | | | | | | | | | | | 1800000 |
| | | | 2,806.00 | 0.00 | 0.00 | 0.00 | | 454 | | | | | | | | | | | | 1800000 |
| | | | -10,501.13 | 0.00 | 0.00 | 0.00 | | | | | | | | | | | | | | 1800000 |
| | | | 10,501.13 | 0.00 | 0.00 | 0.00 | 6.92 | 6297.2 | | | | | | 1365 | | 97 | | | | 1800000 |
| | | | -133.75 | 0.00 | 0.00 | 0.00 | | | | | | | | | | | | | | 1800000 |
| | | | 41,374.58 | 0.00 | 0.00 | 0.00 | | | | | | | | | | | | | | 1800000 |
| 0.00 | 0.00 | 0.00 | 0.00 | 22,000.00 | 0.00 | 0.00 | | | | | | Social Worker & Qualified Staff | | 585 | | 2 | | | | 1800000 |
| 0.00 | 0.00 | 0.00 | 132.27 | 0.00 | 0.00 | 0.00 | | | | | | | | | | | | | | 1800000 |
| 0.00 | 0.00 | 0.00 | 19,521.25 | 0.00 | 0.00 | 0.00 | 3.14 | 5714.8 | | | | Degreed Staff | | 148 | | | | 500 | yearly | 1800000 |
| 0.00 | 0.00 | 0.00 | 36,158.43 | 136,375.20 | 0.00 | 0.00 | 9 | 16380 | | | | Degreed Staff, Qualified Staff | | | 3640 | 34 | | | | 1800000 |
| | | | | | | | | | | | | | | | | | | | | |

Vendor: Phoenix Human Services Association

Year: FY13

| | | | | | Program | | Contract # | | Program funding | | |
|-----------------------|------------|------------|--|--|----------------|---|------------|--------------------|-----------------|------------|-------------------------------------|
| | | | | | funding | | | Program Name (MCFD | (MCFD Financial | | |
| Contract # | Contrac | | Program Name (Contract) | Program Service Line | (Contract) | Annualized | Summary) | Financial Summary) | Summary) | Variance | Comments |
| KT11113001 | 01-Dec-10 | 30-Nov-13 | Supervised Access & Transportation | Monitoring and Supervision | \$540,000 | | KT11113001 | Sup Access | \$234,255 | -\$54,255 | |
| | | | Supervised Access & Transportation | Transportation | \$150,000 | | | | | \$50,000 | |
| | | | Monitoring and Supervision | Monitoring and Supervision | \$25,000 | | | | | \$8,333 | |
| | | | | | \$715,000 | | | | \$234,255 | \$4,078 | |
| KT11113002 | 01-Jan-11 | | Training and Education General | | \$33,672 | | KT1113002 | Out of Care | \$67,344 | -\$33,672 | |
| | | | Outreach General | | \$33,672 | \$33,672 | | | | \$33,672 | |
| | (d) | | | | \$67,344 | | | | \$67,344 | \$0 | |
| KT11113003 | 01-Feb-11 | 31-Jan-14 | Family Preservation and Reunification | Intervention | \$188,437.68 | , | KT11113003 | Westshore | \$441,250 | -\$378,437 | |
| | | | | Linking and Brokerage | \$188,437.32 | \$62,812 | | | | \$62,812 | |
| | | | | Outreach | \$188,437.68 | \$62,813 | | | | \$62,813 | |
| | | | | Training and Education | \$188,437.32 | \$62,812 | | | | \$62,812 | |
| | | | Intensive Parenting Program | Information and Referral | \$77,499.72 | \$25,833 | | | | \$25,833 | |
| | | | | Intervention | \$77,500.08 | \$25,833 | | | | \$25,833 | |
| | | | | Mentoring | \$77,500.08 | \$25,833 | | | | \$25,833 | |
| | | | | Monitoring and Supervision | \$77,499.72 | \$25,833 | | | | \$25,833 | |
| | | | | Outreach | \$77,500.08 | \$25,833 | | | | \$25,833 | |
| | | | | Training and Education | \$77,500.08 | \$25,833 | | | | \$25,833 | |
| | | | Supported Family Visits and Transportation | n Mentoring | \$52,499.88 | \$17,500 | | | | \$17,500 | |
| | | | , | Transportation | \$52,500.24 | \$17,500 | | | | \$17,500 | |
| | | | | | \$1,323,749.88 | | | | \$441,250 | -\$0 | |
| KT11113005 | 01-Dec-11 | 30-Nov-14 | Family Preservation and Reunification | Crisis Response | \$506,250.00 | | KT11113005 | Core Victoria | \$675,000 | -\$506,250 | |
| | | | , | Intervention | \$506,251.00 | | | | 4212/222 | \$168,750 | |
| | | | | Outreach | \$506,252.00 | | | | | \$168,751 | |
| | | | | Training and Education | \$506,253.00 | | | | | \$168,751 | |
| | | | | | \$2,025,006.00 | | | | \$675,000 | \$2 | |
| KT11113006 | 01-Jul-11 | 30-Sep-13 | Child, Youth, and Parent Support | Intervention - General | \$570,276.36 | | KT11113006 | Children | \$443,974 | | Payment for this contract = \$451K? |
| | 0230.22 | 00 00p 10 | and total years and the composition | Intervention - Supportive Advice | | , , | KT11113006 | Bell | \$8,269 | -\$8,269 | |
| | | | | micrician supportate nation | \$570,276 | | | Dell | \$452,243 | -\$24,536 | |
| KT11113008 | 01-lun-12 | 31-Aug-12 | Contract file not on LAN | | \$28,500 | | KT1113008 | Summer Fun | \$30,700 | -\$2,200 | |
| | 01-3017-12 | 21 Mug 12 | CONTROL HIC HOLDH CHI | | \$28,500 | | | Samuel Lan | \$30,700 | -\$2,200 | |
| KT11113009 | 20-lun-12 | 31-Mar-13 | Family Preservation and Reunification | Monitoring and Supervision | \$22,000 | | | | 930,700 | \$22,000 | |
| | 20-3017-12 | 52 Widi 13 | ranny i reservation and neumineation | THE STATE OF THE S | \$22,000 | | | | \$0 | \$22,000 | |
| V990015405A | 01-Apr-06 | 30-Jun-12 | | | \$1,733 | | V990015405 | Special Services | \$1,733 | | Information from pivot only |
| 4230013403A | 01-Mp1-00 | 30-Jun-12 | | | \$1,733 | \$1,733 | | Special Services | \$1,733 | \$0 | into mation from pivot only |
| V990015419A | 01-Apr 06 | 31-Mar-14 | | | \$559,543 | | V990015409 | SpecS Godron | \$1,733 | | Information from pivot only |
| v 9 9 0 0 1 3 4 1 9 A | 01-Abi-06 | 31-War-14 | | | \$62,874 | ,, | V660015419 | Mental Health | \$622,418 | | Information from pivot only |
| | | | | | | | | ivientai nealth | | | information from pivot only |
| | | | | | \$622,418 | | | | \$641,216 | -\$18,798 | |
| | | | | | \$5,376,027 | \$2,524,287 | | | \$2,543,741 | -\$19,454 | |

Vendor: Phoenix Human Services Association

Year: FY13

| | I | 1 | 1 | _ | Minimum | | |
|----------------|--|----------------------------|--------------------------|----------|-------------|----------|--|
| | | | | Output | Output | | |
| | | | | | Requirement | | |
| 0 | Due was Title | 0 | B | | | Variance | Comments |
| Contract # | Program Title | Output Unit | Reporting Frequency | (Vendor) | (Contract) | Variance | Comments |
| | Supervised Access and Transportation | # Service Units | Quarterly | 849 | 500 | 349 | Extension reduced this requirement from 1500 to 500. |
| KT11113001 | Transitional Service | # Hours | Upon Contract Completion | _ | 446 | -446 | Not reported |
| | Interim Youth Services | # Direct Hours | Quarterly | | 200 | -200 | Not reported |
| KT11113002 | Out of Care Support - Training and Education | # Direct Hours | Upon Contract Completion | | 454 | -454 | |
| 1111110002 | Out of Care Support - Outreach General | # Direct Hours | Upon Contract Completion | | 454 | -454 | |
| | Family Prevention and Reunification - Intervention | # Recipients | Quarterly | | 300 | -300 | |
| | Tamily Frevention and Roaminoation Intervention | # Direct one-to-one Hours | Quarterly | | 2270 | -2,270 | |
| | Family Prevention and Reunification - Outreach | # Direct Hours | Quarterly | | 2270 | -2,270 | |
| | Taining Frevention and Neurimeation - Outleach | # Recipients | Quarterly | | 300 | -300 | |
| | Training and Education - General | # Direct Group Hours | Quarterly | | 2270 | -2,270 | |
| | Training and Education - General | # Recipients | Quarterly | | 300 | -300 | |
| | Linking and Brokerage - General | # Hours | Quarterly | | 2270 | -2,270 | |
| | Linking and brokerage - General | # Recipients of one-to-one | Quarterly | | 300 | -300 | |
| KT11113003 | Intensive Parenting Program - Monitoring | # Recipients of one-to-one | Quarterly | | 81 | -81 | |
| | Intensive Parenting Program - Intervention | # Recipients | Quarterly | | 81 | -81 | |
| | Intensive Parenting Program - Training and Education | # Recipients | Quarterly | | 81 | -81 | |
| | Intensive Parenting Program - Outreach | # Recipients | Quarterly | | 81 | -81 | |
| | | # Inquiries | N/A | | N/A | | |
| | Intensive Parenting Program - Information and Referral | # Recipients of one-to-one | Quarterly | | 81 | -81 | |
| | Intensive Parenting Program - Monitoring and Supervision | # Recipients | Quarterly | | 81 | -81 | |
| | Supported Family Visits - Transportation | # Recipients | Quarterly | | N/A | | |
| | Supported Family Visits - Mentoring | # Recipients of one-to-one | Quarterly | | N/A | | |
| | Family Preservation and Reunification - Crisis Response | # Direct Hours | Quarterly | 1 | 6085 | -6,085 | |
| | Family Preservation and Reunification - Intervention | # Direct one-to-one Hours | Quarterly | | 6085 | -6,085 | |
| KT11113005 | Family Preservation and Reunification - Outreach | # Direct Hours | Quarterly | | 6085 | -6,085 | |
| | Family Preservation and Reunification - Training and | # Direct Group Hours | Quarterly | 1 | 6085 | -6,085 | |
| | Education | " Bridge Group House | quartony | 1 | | 0,000 | |
| VT11110000 | | # Recipients | Quarterly | 89 | 34 | 55 | |
| KT11113006 | CYSN Child Youth and Parent Support | # Hours | Quarterly | | 3640 | -3.640 | |
| | | # Hours | As Scheduled | + | 210 | -210 | |
| KT11113008 | Summer Program - Recreation General | # Recipients | As Scheduled | 1 | 56 | -56 | |
| .12011111111 | 2 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 | # Recipients | As Scheduled | + | 2 | -2 | |
| KT11113009 | Supervised Access and Visitation | # Hours | As Scheduled | + | 585 | -585 | |
| V990015405A | N/A | # 110015 | As ocheduled | + | 300 | 0 | |
| | N/A | | + | + | | 0 | |
| V 3300 134 13A | have. | | | | | U | |

| | | | ļ., . | | |
|--|------------------------------------|-------------|-----------|--|--|
| Contract | Financial Statement I | | Variance | | |
| KT11113001 | \$234,255 | \$234,610 | -\$355 | | |
| KT11113002 | \$67,344 | \$67,344 | \$0 | | |
| KT11113003 | \$441,250 | \$441,250 | \$0 | | |
| KT11113005 | \$675,000 | \$675,000 | \$0 | | |
| KT11113006 (Children) | \$443,974 | \$451,440 | -\$7,466 | | |
| KT11113006 (Bell) | \$8,269 | | \$8,269 | | |
| KT11113008 | \$30,700 | \$28,500 | \$2,200 | | |
| KT11113009 | \$0 | \$16,186 | -\$16,186 | | |
| V990015405A | \$1,733 | \$1,733 | \$0 | | |
| V990015419A* | \$622,418 | \$622,418 | \$0 | | |
| V990015409** | \$18,798 | \$0 | \$18,798 | | |
| Total | \$2,543,741 | \$2,538,480 | \$5,261 | | |
| | | | | | |
| | | | | | |
| | | | | | |
| * Financial backup submitted shows V | 660015419. Assumption that this is | a typo. | | | |
| **This contract could actually be KT11 | | | p. | | |
| Note: Difference between reported fun | ding and MARS data is less than or | ne percent. | | | |
| | | | | | |

MCFD Collective Agreement Increases 13-14

| MCFD | Apr1.5% | Step 1 (2.5%) | | Jan1.5% | | Apr13-Mar14 |
|---|--------------------------|-------------------------|--------------------------|-------------------------|-------------------------|---|
| Wages/Brenefits FD-KT11113001,3002,3003,3005,3008,3009 MHOT - V990015419 CYSN - KT11113006 | 11,261 4,368 3,695 | 1,037 1,037 1,529 | 12,298 5,405 5,224 | 3,073 1,306 1,229 | 3,073 1,306 1,229 | 21,212 9,261 8,905 39,378 |
| Mileage | | | | | | 6,585 |
| | | | | | | 45,963 |

 Collective Agreement Increases 14-15

 Wages/Brenefits

 FD-KT11113001,3002,3003,3005,3008,3009

 MHOT - V990015419
 9,261

 CYSN - KT11113006
 2,442

 Mileage
 6,585

Forecast for 14/15 is for Collective Agreement increases, Increases for benefits and mileage are not included in the forecast

MCFD - Hours Summary 12/13

| Contract # | Name | Contract Hrs | Paid Hours | Differnece |
|---|---|--|------------|------------|
| KT11113001 (2.6 FTE's) | Supervised Access | 4,732.00 | 4,969.00 | (237.00) |
| KT11113002 (.75 FTE's) | Out of Care | 1,365.00 | 1,365.00 | - |
| KT11113003 (4.5 FTE's) | West Shore | 8,190.00 | 8,395.14 | (205.14) |
| KT11113005 (7 FTE's) | Core Victoria | 12,740.00 | 12,725.49 | 14.51 |
| KT11113005 (7 Fixed FTE'S) (2 Billable) | CYSN | 12,740.00 | 10,921.50 | 1,618.50 |
| KT11113009 | Summer Fun | 1,213.33 | 1,213.33 | × . |
| V9900015419a (7 FTE"s) | Mental Health | 12,740.00 | 12,230.73 | 509.27 |
| | | | | 1,700.14 |
| | 1618.5@18.45 81.64@26.94 Benefits (30%) | 29,861.33 2,199.38 32,060.71 9,618.21 | | |
| | | 41,678.92 | | |

NEGOTIATED INCREASES- SAVINGS PROPOSAL FOR MCFD (November 27, 2013)

The negotiated increases from the 2012-14 Collective agreement represented a cost to Phoenix of \$45, 962 for fiscal 13-14.

With the recent modification of the CYSN contract that commenced in October of 2013, we realized a savings of \$3,227 that we applied directly to the funding shortfall.

In view of the recent agreed upon changes in the structure of the services provided through Supervised Visitation contract, we are proposing that the costs be adjusted to reflect the collective agreement increases. The attached worksheet outlines the breakdown of those costs. In effect, we can save an additional \$1754 of that funding shortfall. The funding for the program would not be affected as a result of these modifications. That would leave us with a balance of \$40,981.

We are proposing that the balance be addressed through the application of unearned revenue in the amount of \$41, 680 from fiscal 12-13 from both the CYSN and MHOT programs as outlined on the worksheet. This would leave us with an offset of \$699 that we can apply to fiscal 14-15's funding shortfall of \$34, 246 (i.e. based on the annualized savings from both the CYSN and Supervised Visitation contracts). That would leave us with \$33,547 to make up for the year.

We don't have a savings plan for 14-15 at this point that would exclude some substantial redesign of existing services. We've looked at what we could cut back in our administration to create some savings but we haven't been able to identify any promising options at this point.

We have tried to stay on top of our operational cost pressures over the past number of years in order to protect service delivery levels. Some of the cost-saving initiatives that we have already undertaken include:

- Pooled our training resources with other MCFD agencies since 2004 (South Island Training Initiative)
- Changed our IT support provider (2005)
- Reduced payroll/benefits administrator role to half-time from full-time (2009)
- Changing Benefits Provider (2010)
- Negotiated a merger with CAFCA (2010-11)
- Switched copier/contract to Xerox (2011)
- Sub-leased some of our office space in our Store St. location (2011)
- Changed Payroll provider (2012)
- Negotiated a pooled minutes cell phone plan from Telus (2013)
- Moving our administration to a smaller location (2014)

Nov-13

Proposal for Collective Agreement Increases 13-14

| Amount required from MCFD | 45,962 | |
|---|-----------------|---|
| Savings from CYSN Classification *Proposed Savings from SA Changes (see attached) | | (Oct-Mar14 (6 mo.) Dec-Mar14 (4 mo.) |
| Adjust amount | 40,981 | |
| Unearned Revenue from 12-13 Fiscal Year | | |
| CYSN - (KT11113006) MHOT - (V990015419A) | 38,820 2,860 | |
| | 41,680 | |
| Bal | 699 | |

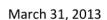
By using Unearned Revenue from last fiscal year, we would cover off 13-14 increases. Unearned revenue from 13-14 fiscal year will be determined after March 2014.

We returned \$25,417 from the CYSN contract Collective agreement increase annually were \$6,453, leaving \$18,964 from staff reductions

SA - Dec1/13 Contract #KT11113001 Supervised Access

| Classification Rate # of FTE's | CA increases Grid 14 27.74 2 | | Rates prior to 13-Apr Grid 14 26.94 2 |
|---|---------------------------------------|--|---|
| Revenue: | 234,255 | (currently receiving) | 234,255 |
| Wages/Benefits Mileage/Program exps Facility Costs Operation/Admin | 166,928 11,175 13,715 42,437 | (includes backfill - 280 hrs.) (use of JoanCres) | 162,110 10,731 13,715 42,436 |
| Cost of increases | 234,255 | | 228,992 5,263 |

Collective Agreement increase of 3% and mileage included 5263/12=438.58/mo. 438.58*4=1754.33





CLOSEOUT DOCUMENT

Phoenix Human Services Association Cooperative Gains Proposal Assessment:

- 1. Does the current funding meet the needs of the agency? i.e. Is there any surplus revenue? The entire agency reports Revenues of \$3,990,725 for contracted services and Expenses of \$3,681,793. This results in an excess of revenues of \$321,887. Inter-fund transfers are then made to restricted funds as follows:
 - \$10,212 for a contingent liability for the Healthcare Benefit Trust Exit Levy (Note 12)
 - \$40,599 for a capital asset fund set aside for the purchase of a building.

This results in a \$271,076 excess revenue balance for 2013 activities. This is then added to the \$464,129 operating fund beginning balance to give an ending operating fund balance of \$735,245 for 2013.

The ending balance in each fund is as follows:

Operating Fund \$735,245
Capital Asset Fund \$506,097
Retention and Recruitment Fund \$47,500
\$1,288,842

This is a substantial amount and could have embedded unearned revenue.

(Vendor) What excess funds from which MCFD programs make up the balance of the Operating Fund? What services will be provided by using these funds in the future?

Note: the vendor has submitted MCFD backup that shows there was \$187,515 in surplus revenue from MCFD programs \$131,894 of which was from Family Development programs. The bolded question above still remains as the \$735K Operating fund may include MCFD surplus revenue from previous years.

(CSM) Has the creation of a Capital Asset fund for the purchase of a building been communicated to MCFD representatives? Money is transferred from the Operating Fund to a Capital Asset Fund. See financial statement note 7.

(CSM) Has the creation of a Retention and Recruitment Fund been communicated to MCFD representatives?

[For the three items above under #1, approval was obtained from the CSM to continue the CG review process and resume review of these items via unearned revenue review once the CG review is complete.]

Do the reported outputs meet the minimum output requirements outlined in the contract?

The agency has reported the # of hours in a UR calculation. The hours in their UR calculation is consistent with the hours in the contract. Where hours funded > hours worked the difference adds up to an unearned revenue total of ~\$42K.

Concerning number of recipients, it is difficult to determine the # of recipients of each program from the annual reports submitted. Also, the annual report for contract KT11113003 is not on file.

(CSM) Is there enough concern regarding the number of recipients served to pursue potential UR? [CSM has advised that there is no material concern regarding the # of recipients for services provided by the agency and # of recipients are included in regular discussions.]

3. Is the calculation of the co-operative gain pressure reasonable?

The wages and benefits baseline used for MCFD programs is \$1,422,386. The CSSEA increases are used but there are also Step 1 increases of 1% which total \$3,603. See MCFD CA increases 2013/2014. The total funding requested for 2013/2014 is \$45,963 and \$37,058 in 2014/2015. The decrease is due to the fact that there was a contract modification to V990015419 that addressed the wage increase cost.

(MCFD) Is it OK to include the Step 1 increases in this request? [Originally the agency was requested to take out the Step increase but subsequent to this request it was determined that this increase was eligible for co-operative gain funding. The final CG submission sent for approval contained this increase appropriately.]

The agency also includes \$6,585 as an adjustment for mileage each year which represents an increase of \$0.45/km.

(MCFD) is it OK to include the mileage increases in this request? [Mileage increases are not subject to CG funding and Phoenix has retracted this portion of their proposal accordingly.]

- 4. Are there any Financial Statement figures that cause concerns such as:
 - Are there year to year expense fluctuations? No.

- Are there excessive expenses? No.

cost pressure.

- Does the reported MCFD revenue align with the contract? Yes.
- Have they submitted a plan as to how to manage costs to address this cost pressure?
 No. Their proposal suggests that unearned revenue of \$41,680 should be applied against this cost pressure. The letter also suggests that this UR amount be used for the 2014/2015 increase

(MCFD) Is it acceptable to use UR to fund Co-operative gains in both 2013/2014 and 2014/2015? [This unearned revenue will be applied to the 2014/2015 cost pressure as per CG funding guidelines.]

6. Have they given assurances that the plan submitted will not result in a deterioration or reduction in services?

Yes. (Email correspondence from vendor, Joan Chalmers, March 17, 2014.) OK.



Dec 16, 2013

Phoenix Human Services Association Cooperative Gains Proposal Assessment:

- 1. Does the current funding meet the needs of the agency? i.e. Is there any surplus revenue? The entire agency reports Revenues of \$3,990,725 for contracted services and Expenses of \$3,681,793. This results in an excess of revenues of \$321,887. Inter-fund transfers are then made to restricted funds as follows:
 - \$10,212 for a contingent liability for the Healthcare Benefit Trust Exit Levy (Note 12)
 - \$40,599 for a capital asset fund set aside for the purchase of a building.

This results in a \$271,076 excess revenue balance for 2013 activities. This is then added to the \$464,129 operating fund beginning balance to give an ending operating fund balance of \$735,245 for 2013.

The ending balance in each fund is as follows:

Operating Fund \$735,245
Capital Asset Fund \$506,097
Retention and Recruitment Fund \$47,500

\$1,288,842

This is a substantial amount and could have embedded unearned revenue.

(Vendor) What excess funds from which programs make up the balance of the Operating Fund? What services will be provided by using these funds in the future?

(CSM) Has the creation of a Capital Asset fund for the purchase of a building been communicated to MCFD representatives?

(CSM) Has the creation of a Retention and Recruitment Fund been communicated to MCFD representatives?

Also, the reported Revenue of \$3,990,725 is significantly larger than the sum of contract values as reported by MCFD at \$2,599,513. It may be that the revenue reported also consists of funds for contracted services for other agencies such as the Community Living British Columbia mentioned in Note 12. We need a breakdown of Revenues and Expenses for MCFD services only.

(Vendor) We need a breakdown of Revenues and Expenses for MCFD programs only.

2. Is the calculation of the co-operative gain pressure reasonable?

The Wages and Benefits expense estimates before wage increases is \$1,981,905 for FY Mar 2012. The Apr13-Mar14 forecast before wage increases is \$2,018,056 (1.82% increase) and Apr14-Mar15 forecast of \$2,014,820. (1.6% decrease).

Also, their letter states that the cost pressure as a result of the wage increases from 2012-2014 is \$45,962. If the \$2,018,056 forecast is used to apply the increases to, then the co-operative gain is as follows:

How was the \$45,962 calculated? What were the increases used and at what dates were they in effect in the calculation?

Also, we need a calculation of the cost pressure for 2014/2015.

- 3. Are there any Financial Statement figures that cause concerns such as:
 - Are there year to year expense fluctuations? The wage cost increased from \$2,838,647 in 2012 to \$3,157,926 in 2013. An increase of 11.25%.
 - (CSM) Has this increase in wages and associated staffing levels been communicated to MCFD? Note: There is a similar level of increase in funding implying that there was an increase in services.
 - Are there excessive expenses?No.
 - Does the reported MCFD revenue align with the contract? As stated in #1 above, the amount reported on the Financial Statement is significantly higher than contract amounts. A summary showing MCFD Revenue and Expenses only is needed.

(Vendor) In the 2013 Financial Statement, page 5, it describes a "Clinical Supervision Fund" as a pilot program to provide supervision to Core Victoria Family Development and Youth Services teams. And as per the agreement with the donor, unused funds are returned.

- What is the function of this program? i.e. are Phoenix employees supervising MCFD employees?
- How is it funded?
- Is this program is tied to a MCFD contract?

| 4. | Have they submitted a plan as to how to manage costs to address this cost pressure? |
|----|---|
| | Their submitted "Savings Proposal" |

Their proposal suggest that unearned revenue of \$41,680 should be applied against this cost pressure. The letter also suggests that this UER amount be used for the 2014/2015 increase cost pressure but there is no mention of the wage increase cost pressure in 2014/2015 as of yet.

| 5. | Have they given assurances that the plan submitted will not result in a deterioration or reduction |
|----|--|
| | in services? |

No.



Dec 16, 2013

Phoenix Human Services Association Cooperative Gains Proposal Assessment:

- 1. Does the current funding meet the needs of the agency? i.e. Is there any surplus revenue? The entire agency reports Revenues of \$3,990,725 for contracted services and Expenses of \$3,681,793. This results in an excess of revenues of \$321,887. Inter-fund transfers are then made to restricted funds as follows:
 - \$10,212 for a contingent liability for the Healthcare Benefit Trust Exit Levy (Note 12)
 - \$40,599 for a capital asset fund set aside for the purchase of a building.

This results in a \$271,076 excess revenue balance for 2013 activities. This is then added to the \$464,129 operating fund beginning balance to give an ending operating fund balance of \$735,245 for 2013.

The ending balance in each fund is as follows:

Operating Fund \$735,245
Capital Asset Fund \$506,097
Retention and Recruitment Fund \$47,500
\$1,288,842

This is a substantial amount and could have embedded unearned revenue.

(Vendor) What excess funds from which MCFD programs make up the balance of the Operating Fund? What services will be provided by using these funds in the future?

Note: the vendor has submitted MCFD backup that shows there was \$187,515 in surplus revenue from MCFD programs \$131,894 of which was from Family Development programs. The bolded question above still remains as the \$735K Operating fund may include MCFD surplus revenue from previous years.

(CSM) Has the creation of a Capital Asset fund for the purchase of a building been communicated to MCFD representatives? Money is transferred from the Operating Fund to a Capital Asset Fund. See financial statement note 7.

(CSM) Has the creation of a Retention and Recruitment Fund been communicated to MCFD representatives?

Also, the reported Revenue of \$3,990,725 is significantly larger than the sum of contract values as reported by MCFD at \$2,599,513. It may be that the revenue reported also consists of funds

for contracted services for other agencies such as the Community Living British Columbia mentioned in Note 12. We need a breakdown of Revenues and Expenses for MCFD services only. (Vendor) We need a breakdown of Revenues and Expenses for MCFD programs only. The Vendor has provided a breakdown. **OK.**

The breakdown of MCFD services has been provided. See Excel spreadsheet "Exhibit 1 Contract Funding Analysis". The funding reported on the financial statements matches the funding as per MCFD financial data (MARS) and the funding stated in the contract. **OK.**

2. Do the reported outputs meet the minimum output requirements outlined in the contract?

See "Exhibit 2 – Reporting Requirements". It is difficult to match up the reported outputs with the contract requirement.

Further review is required.

3. Is the calculation of the co-operative gain pressure reasonable?

The Wages and Benefits expense estimates before wage increases is \$1,981,905 for FY Mar 2012. The Apr13-Mar14 forecast before wage increases is \$2,018,056 (1.82% increase) and Apr14-Mar15 forecast of \$2,014,820. (1.6% decrease).

Also, their letter states that the cost pressure as a result of the wage increases from 2012-2014 is \$45,962. If the \$2,018,056 forecast is used to apply the increases to, then the co-operative gain is as follows:

| Apr 1 – Dec 31, 2013 | = (\$2,018,056 * 9/12) * 0.015 = | \$22,703.13 | Cumulative |
|----------------------|--|-------------|-------------|
| Jan 1 – Mar 31, 2014 | = ((\$2,018,056 * 3/12) * 0.015) * 1.015 = | \$7,681.23 | |
| Apr 1 – Mar 31, 2015 | = \$7,681.23 * 4 = | \$30,724.90 | |
| Total | | \$61,109.26 | \$91,493.61 |

(Vendor) How was the \$45,962 calculated? What were the increases used and at what dates were they in effect in the calculation?

The vendor has submitted MCFD backup that shows the MCFD wage and salary cost for 2012/2013 to be \$1,829,869. If this baseline is used, then the increases should be \$27,551 in 2013/2014 and \$27,859 in 2014/2015 with a cumulative value of \$82,962. The submitted \$45,962 cost pressure is significantly higher than the \$27,551 calculated using their wage and

salary cost for FY13. The bolded question above still remains. How did they calculate \$45,962? What was the wage and salary baseline used and what were the increases used.

(Vendor) Request: Please submit a calculation of the cost pressure for 2014/2015.

- 4. Are there any Financial Statement figures that cause concerns such as:
 - Are there year to year expense fluctuations? The wage cost increased from \$2,838,647 in 2012 to \$3,157,926 in 2013. An increase of 11.25%.
 (CSM) Has this increase in wages and associated staffing levels been communicated to MCFD? Note: There is a similar level of increase in funding implying that there was an increase in services.

Upon further review, the change in funding between FY12 and FY13 for MCFD programs is an increase of ~14%. Therefore an increase in wages could be expected. Added to the fact that the total wage cost reported on the Financial Statement includes non-MCFD programs, the amount of change in wage and salaries are not a concern at this time. **OK.**

- Are there excessive expenses? No.
- Does the reported MCFD revenue align with the contract? As stated in #1 above, the
 amount reported on the Financial Statement is significantly higher than contract amounts. A
 summary showing MCFD Revenue and Expenses only is needed. Vendor has submitted. See
 #1 above. OK.

(Vendor) In the 2013 Financial Statement, page 5, it describes a "Clinical Supervision Fund" as a pilot program to provide supervision to Core Victoria Family Development and Youth Services teams. And as per the agreement with the donor, unused funds are returned.

- What is the function of this program? i.e. are Phoenix employees supervising MCFD employees?
- How is it funded?
- Is this program is tied to a MCFD contract?
- 5. Have they submitted a plan as to how to manage costs to address this cost pressure? Their submitted "Savings Proposal"

Their proposal suggest that unearned revenue of \$41,680 should be applied against this cost pressure. The letter also suggests that this UER amount be used for the 2014/2015 increase cost pressure but there is no mention of the wage increase cost pressure in 2014/2015 as of yet.

(CSM) Is it acceptable to use UR to fund Co-operative gains? Clarification of MCFD guidelines is required.

| (Vendor) How was the UR of \$41,680 arrived at? From which program(s) did this UR | come |
|---|------|
| from? | |

| 6. | Have they given assurances that the plan submitted will not result in a deterioration or reduction |
|----|--|
| | in services? |

N/A



Feb 20, 2013

Phoenix Human Services Association Cooperative Gains Proposal Assessment:

- 1. Does the current funding meet the needs of the agency? i.e. Is there any surplus revenue? The entire agency reports Revenues of \$3,990,725 for contracted services and Expenses of \$3,681,793. This results in an excess of revenues of \$321,887. Inter-fund transfers are then made to restricted funds as follows:
 - \$10,212 for a contingent liability for the Healthcare Benefit Trust Exit Levy (Note 12)
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This results in a \$271,076 excess revenue balance for 2013 activities. This is then added to the \$464,129 operating fund beginning balance to give an ending operating fund balance of \$735,245 for 2013.

The ending balance in each fund is as follows:

Operating Fund \$735,245 Capital Asset Fund \$506,097 Retention and Recruitment Fund \$47,500

\$1,288,842

This is a substantial amount and could have embedded unearned revenue.

(Vendor) What excess funds from which MCFD programs make up the balance of the Operating Fund? What services will be provided by using these funds in the future?

Note: the vendor has submitted MCFD backup that shows there was \$187,515 in surplus revenue from MCFD programs \$131,894 of which was from Family Development programs. The bolded question above still remains as the \$735K Operating fund may include MCFD surplus revenue from previous years.

(CSM) Has the creation of a Capital Asset fund for the purchase of a building been communicated to MCFD representatives? Money is transferred from the Operating Fund to a Capital Asset Fund. See financial statement note 7.

(CSM) Has the creation of a Retention and Recruitment Fund been communicated to MCFD representatives?

2. Do the reported outputs meet the minimum output requirements outlined in the contract?

The agency has reported the # of hours in a UR calculation. The hours in their UR calculation is consistent with the hours in the contract. Where hours funded > hours worked the difference adds up to an unearned revenue total of ~\$42K.

Concerning number of recipients, it is difficult to determine the # of recipients of each program from the annual reports submitted. Also, the annual report for contract KT11113003 is not on file.

(CSM) Is there enough concern regarding the number of recipients served to pursue potential UR? [CSM has advised that there is no material concern regarding the # of recipients for services provided by the agency and # of recipients are included in regular discussions.]

3. Is the calculation of the co-operative gain pressure reasonable?

The wages and benefits baseline used for MCFD programs is \$1,422,386. The CSSEA increases are used but there are also Step 1 increases of 1% which total \$3,603. See MCFD CA increases 2013/2014. The total funding requested for 2013/2014 is \$45,963 and \$37,058 in 2014/2015. The decrease is due to the fact that there was a contract modification to V990015419 that addressed the wage increase cost.

(MCFD) Is it OK to include the Step 1 increases in this request?

The agency also includes \$6,585 as an adjustment for mileage each year which represents an increase of \$0.45/km.

(MCFD) is it OK to include the mileage increases in this request?

- 4. Are there any Financial Statement figures that cause concerns such as:
 - Are there year to year expense fluctuations? No.
 - Are there excessive expenses? No.
 - Does the reported MCFD revenue align with the contract? Yes.
- 5. Have they submitted a plan as to how to manage costs to address this cost pressure?

No. Their proposal suggests that unearned revenue of \$41,680 should be applied against this cost pressure. The letter also suggests that this UR amount be used for the 2014/2015 increase cost pressure.

(MCFD) Is it acceptable to use UR to fund Co-operative gains in both 2013/2014 and 2014/2015?

6. Have they given assurances that the plan submitted will not result in a deterioration or reduction in services?

No. The agency states that they do not have a plan at this point that wouldn't include a substantial redesign of external services.



Dec 16, 2013

Phoenix Human Services Association Cooperative Gains Proposal Assessment:

- 1. Does the current funding meet the needs of the agency? i.e. Is there any surplus revenue? The entire agency reports Revenues of \$3,990,725 for contracted services and Expenses of \$3,681,793. This results in an excess of revenues of \$321,887. Inter-fund transfers are then made to restricted funds as follows:
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Retention and Recruitment Fund \$47,500

\$1,288,842

This is a substantial amount and could have embedded unearned revenue.

(Vendor) What excess funds from which programs make up the balance of the Operating Fund? What services will be provided by using these funds in the future?

(CSM) Has the creation of a Capital Asset fund for the purchase of a building been communicated to MCFD representatives?

(CSM) Has the creation of a Retention and Recruitment Fund been communicated to MCFD representatives?

Also, the reported Revenue of \$3,990,725 is significantly larger than the sum of contract values as reported by MCFD at \$2,599,513. It may be that the revenue reported also consists of funds for contracted services for other agencies such as the Community Living British Columbia mentioned in Note 12. We need a breakdown of Revenues and Expenses for MCFD services only.

(Vendor) We need a breakdown of Revenues and Expenses for MCFD programs only.

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The Wages and Benefits expense estimates before wage increases is \$1,981,905 for FY Mar 2012. The Apr13-Mar14 forecast before wage increases is \$2,018,056 (1.82% increase) and Apr14-Mar15 forecast of \$2,014,820. (1.6% decrease).

Also, their letter states that the cost pressure as a result of the wage increases from 2012-2014 is \$45,962. If the \$2,018,056 forecast is used to apply the increases to, then the co-operative gain is as follows:

How was the \$45,962 calculated? What were the increases used and at what dates were they in effect in the calculation?

Also, we need a calculation of the cost pressure for 2014/2015.

- 3. Are there any Financial Statement figures that cause concerns such as:
 - Are there year to year expense fluctuations? The wage cost increased from \$2,838,647 in 2012 to \$3,157,926 in 2013. An increase of 11.25%.
 - (CSM) Has this increase in wages and associated staffing levels been communicated to MCFD? Note: There is a similar level of increase in funding implying that there was an increase in services.
 - Are there excessive expenses?No.
 - Does the reported MCFD revenue align with the contract? As stated in #1 above, the amount reported on the Financial Statement is significantly higher than contract amounts. A summary showing MCFD Revenue and Expenses only is needed.
- 4. Have they submitted a plan as to how to manage costs to address this cost pressure? Their submitted "Savings Proposal"

Their proposal suggest that unearned revenue of \$41,680 should be applied against this cost pressure. The letter also suggests that this UER amount be used for the 2014/2015 increase cost pressure but there is no mention of the wage increase cost pressure in 2014/2015 as of yet.

| 5. | Have they given assurances that the plan submitted in services? | d will not result in a deterioration or reduction |
|--------|---|---|
| | No. | |
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| Mincit | ry of Children and Family Development | Corporate Services: Contract Management |

MCFD COOPERATIVE GAINS SAVINGS PLAN - SUMMARY REVIEWER TEMPLATE

| SDA | LSA | DATE: | April 25, 2014 |
|------------|----------|-------|----------------|
| S Van Isle | Victoria | | |

| COMMUNITY SERVICES MANAGER: | Sarah Bower |
|-----------------------------|-------------|
|-----------------------------|-------------|

| PROCUREMENT MANAGER: | Alain Goulet |
|----------------------|--------------|
|----------------------|--------------|

| AGENCY NAME | Phoenix Human Services Association Agency Cited in Media? Please check | Tes | NO ✓ | |
|----------------|--|-----|------|---|
| | Non | | | 1 |

| AFFILIATION(S) | HEABC | CSSEA | BCACDI | Fed | Non- Union | Agency sent letter to MO, | Yes | No | |
|-----------------------|-------|-------|--------|-----|---------------|---------------------------|-----|----|--|
| Check all applicable: | | ✓ | | | | MLA, or MCFD? | ✓ | | |

| Agency paid wage | Yes | No |
|--------------------------|-----|----|
| increases to union staff | ✓ | |

Analysis and Recommendation:

Recommend approval to provide net short term funding assistance of \$39,378 (2013/14) and \$28,171 (2014/15), totalling \$67,549 declared as cost pressure by the agency. During the Co-operative gains related evaluation, unearned revenue of \$41,680 was identified and a decision to recover this amount in FY15 was made. Following calculations will explain the short term funding approval recommendation contained in this document:

Short term funding for 2013-14 cost pressure (per agency submission) \$39,378
Short term funding for 2014-15 cost pressure (per agency submission) \$69,851
Total short term funding for FY14 & FY15 requested by the agency \$109,229
Less: Unearned revenue recoverable in FY15 \$41,680
Net short term funding now recommended for approval \$67,549

Discussions held with the agency representatives and the documentation provided in support of the cost pressure amounts for FY14 and FY15; confirm the above stated funding assistance.

| Reviewed by | James Pittman | Date: | |
|-------------------------|---------------|-----------------------------|--|
| Reviewed/Recommended by | Ram Rayaprolu | Date: March 27, 2014 | |
| Approved by | Lise Erikson | Date: March, 2014 | |

From: Bower, Sarah MCF:EX

To: Pittman, James MCF:EX; McKinnon, Dayle MCF:EX

Subject: RE: Phoenix co-operative gains proposal Date: Wednesday, March 19, 2014 1:26:53 PM

Thanks James! See below...

Sarah Bower

Community Services Manager, Core Victoria Ministry of Children and Family Development 250-952-6216 (phone) 250-952-5041 (fax)

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From: Pittman, James MCF:EX

Sent: Monday, March 17, 2014 2:10 PM

To: Bower, Sarah MCF:EX
Cc: McKinnon, Dayle MCF:EX

Subject: Phoenix co-operative gains proposal

Hi Sarah.

I just need a confirmation from you on a couple of items regarding the Phoenix contract before Dayle and I can fill out the CG summary template and send it out for approval.

- 1) Phoenix has an Operating Fund balance and a couple of other funds that may contain unearned revenue. However, we believe that the risk is low enough to continue on with the co-operative gain approval process and complete the UR review in the near future. Are you OK with this approach? Yes, thanks
- 2) Phoenix completed a comprehensive report of hours of service and have reported \$42K in UR based on payroll reports. So the reported hours are very satisfactory and comprehensive from an UR review standpoint. However, I am having difficulty lining up the # of recipients of their programs from their annual reports vs the contract requirements. Do you have any concern regarding the # of recipients of services for programs in this contract? Or would you suggest that there is no material risk regarding # of recipients and we should go ahead with the co-operative gains approval? Please go ahead...we have had a number of discussions about the number of participants noted in the contract and will continue to.

Once I hear back from you Dayle and I will draft the template or otherwise depending on your response of course.

Let me know if you have any questions.

James Pittman, B.Comm, CHRM, MBA

Procurement Financial Officer
Ministry of Children and Family Development
140 - 4460 Chatterton Way, Victoria BC V8W 9S2

Phone: 250-952-4733 James.Pittman@gov.bc.ca

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From: <u>Erikson, Lise M MCF:EX</u>
To: <u>Goulet, Alain MCF:EX</u>

Cc: Bower, Sarah MCF:EX; McKinnon, Dayle MCF:EX; Pittman, James MCF:EX

Subject: RE: Phoenix Human Services Association CG Reviewer Report

Date: Wednesday, April 30, 2014 8:42:09 AM

Approved. Thanks, all for your work on this.

Lise

Lise Erikson

Exec. Director of Service

South island (Greater Victoria and Duncan)

Vancouver Island Region

(250) 952-4785 FAX (250)952-4282

Email: Lise.Erikson@gov.bc.ca

From: Goulet, Alain MCF:EX Sent: April-29-14 5:34 PM To: Erikson, Lise M MCF:EX

Cc: Bower, Sarah MCF:EX; McKinnon, Dayle MCF:EX; Pittman, James MCF:EX

Subject: Phoenix Human Services Association CG Reviewer Report

Bonjour Lise,

Attached are the Cooperative Gains Summary and the Reviewer's Template for the Phoenix Human Services Association. We will notify the agency of our decision once you have indicated your approval of the Reviewers' report. Please let us know if you have any questions.

Alain Goulet, CPA, CGA
Contract and Procurement Manager
Ministry of Children and Family Development
140 - 4460 Chatterton Way, Victoria BC V8W 9S2

Phone: 250-952-4721 Cell: 250-217-3849 Fax: 250-952-4282

Email Address: <u>Alain.Goulet@gov.bc.ca <mailto:Alain.Goulet@gov.bc.ca></u>

From: <u>Joan Chalmers</u>
To: <u>Pittman, James MCF:EX</u>

Cc: McKinnon, Dayle MCF:EX; McKinnon, Dayle MCF:EX

Subject: RE: Phoenix Savings Proposal
Date: Monday, March 17, 2014 1:06:00 PM

Attachments: ~\$Collective Agreement MCFD costs 13-14 Mar14.xlsx

MCFD Proposal 2013.pdf

Hi James,

I have adjusted the spreadsheet to not include Step 1 and mileage. I have also attached the original proposal that outlines the cost savings measures that we have identified. We have not changed or reduced service in any way. Please let me know if you have any questions.

Thanks,

Joan Chalmers

Director of Finance and Operations Phoenix Human Services Association

Direct Line: 250 995-5511

jchalmers@phoenixhumanservices.org

From: Pittman, James MCF:EX [mailto:James.Pittman@gov.bc.ca]

Sent: Friday, March 14, 2014 9:50 AM

To: 'Joan Chalmers'

Cc: McKinnon, Dayle MCF:EX

Subject: RE: Phoenix Savings Proposal

Hi Joan,

There are a couple of things in your wage increase cost pressure that are outside of the co-operative gains funding effort. As such, could you resend the wage increase cost pressure calculations attached with the following revisions?

- Please take out the Step increases as they are not subject to co-operative gain funding. The co-operative gain funding is for the CSSEA 1.5% increases only.
- Please take out the mileage costs as they are also not eligible for the co-operative gain funding effort.

Also, as part of your submission, could you include some cost saving measures that you will engage in to compensate for this increased wage cost in the future? Also, could you confirm that these cost saving measures will not result in a reduction or deterioration in service level?

Let me know if you have any questions and feel free to call me if necessary.

Thanks

James Pittman, B.Comm, CHRM, MBA

Procurement Financial Officer | MCFD | Phone: 250-952-4733

From: Joan Chalmers [mailto:jchalmers@phoenixhumanservices.org]

Sent: Thursday, February 20, 2014 11:41 AM

To: Pittman, James MCF:EX

Subject: RE: Phoenix Savings Proposal

Hi James,

Thanks for your understanding around the fact that our agency is going through this move. I spoke to the program co-ordinators, and although their files are packed they did remind me that each program sends out a report at the end of each fiscal to MCFD with all the reporting for # of recipients.

I have attached the excel spreadsheet for the increases. Hopefully you will find what info we discussed earlier this morning over the phone. I did notice, that with the 14/15 forecast that the CYSN(KT11113006) increase was part of

this. We modified this contract this fiscal, and the wages increases we incorporated into that. I'm sorry for the confusion. Please let me know if this makes things even more confusing for you. Thanks,

Joan Chalmers

Director of Finance and Operations Phoenix Human Services Association

Direct Line: 250 995-5511

jchalmers@phoenixhumanservices.org

From: Pittman, James MCF:EX [mailto:James.Pittman@gov.bc.ca]

Sent: Thursday, February 20, 2014 9:08 AM

To: 'Joan Chalmers'

Subject: RE: Phoenix Savings Proposal

Hi Joan,

As per our conversation this morning, please let me know if the program co-ordinators have the # of recipients by program on hand. If they don't then don't spend a lot of time compiling the information, just let me know at this point. Also, please give me a breakdown of the wage increase cost pressure calculations in excel preferably that shows the baseline used and other calculations.

Also, I know we didn't discuss over the phone but do you have a calculation for the wage increase cost pressure for 2014/2015 as well?

James Pittman, B.Comm, CHRM, MBA
Procurement Financial Officer
Ministry of Children and Family Development
140 - 4460 Chatterton Way, Victoria BC V8W 9S2

Phone: 250-952-4733 James.Pittman@gov.bc.ca

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From: Joan Chalmers [mailto:jchalmers@phoenixhumanservices.org]

Sent: Monday, February 17, 2014 10:03 AM

To: Pittman, James MCF:EX Cc: McKinnon, Dayle MCF:EX

Subject: RE: Phoenix Savings Proposal

Hi James,

The reporting that I have for MCFD contracts is pulled from our payroll. I report total hours paid by Department/Contract and compare to Contract FTE's. I summarize these for the fiscal yearend to determine if we have unearned hours based on # of FTE's per contract. I have attached a summary of all MCFD contract hours for the 12/13 fiscal. These unearned dollars are calculated using total hours multiplied by average pay rates for that classification plus benefits, this is what makes up the \$41,680.

I have also attached a breakdown of the original wage increase calculation for 13/14, \$45,963 As well as the projected breakdown for the 14/15 fiscal.

The external clinical supervision fund was established for our Core Victoria contract which we acquired from Child and Family Counselling Association (CAFCA). The organization closed and the contract and staff were transferred over to Phoenix. The pilot project is to provide the 7 transferring staff value added personal and professional

external clinical supervision. This service is provided by an external clinical psychologist. The money for this was provided to us directly from CAFCA for this purpose only.

Please let me know if you need more clarification.

Thanks

Joan Chalmers

Director of Finance and Operations Phoenix Human Services Association

Direct Line: 250 995-5511

ichalmers@phoenixhumanservices.org

From: Pittman, James MCF:EX [mailto:James.Pittman@gov.bc.ca]

Sent: Wednesday, February 12, 2014 3:07 PM

To: 'Joan Chalmers'

Cc: McKinnon, Dayle MCF:EX

Subject: RE: Phoenix Savings Proposal

Hi Joan,

Thanks for the information you sent thus far. In addition, I had a couple of guestions:

Do you have any output reports that show things like # of hours, # of Recipients, etc. for MCFD programs?
Below is a list of output reporting requirements by contract. If you don't have these on hand please don't
spend too much time gathering this information. Just let me know if you have this information or not for
now.

| Contract # | Program Title | Output Unit | Reporting Frequency |
|------------|--|----------------------------|---------------------|
| | Supervised Access and Transportation | # Service Units | Quarterly |
| | | # Hours | Upon Contract |
| KT11113001 | Transitional Service | 0.000 0.000 0 | Completion |
| | Interim Youth Services | # Direct Hours | Quarterly |
| | | # Direct Hours | Upon Contract |
| KT11113002 | Out of Care Support - Training and Education | | Completion |
| K111113002 | | # Direct Hours | Upon Contract |
| | Out of Care Support - Outreach General | | Completion |
| | Family Prevention and Reunification - Intervention | # Recipients | Quarterly |
| | Tamily Trevention and Hedrinication - Intervention | # Direct one-to-one Hours | Quarterly |
| | Family Prevention and Reunification - Outreach | # Direct Hours | Quarterly |
| | Tamily Trevention and Tredimication - Odireach | # Recipients | Quarterly |
| | Training and Education - General | # Direct Group Hours | Quarterly |
| | Training and Education - deficial | # Recipients | Quarterly |
| | Linking and Brokerage - General | # Hours | Quarterly |
| | Linking and brokerage - deficial | # Recipients of one-to-one | Quarterly |
| KT11113003 | Intensive Parenting Program - Monitoring | # Recipients of one-to-one | Quarterly |
| K111113003 | Intensive Parenting Program - Intervention | # Recipients | Quarterly |
| | Intensive Parenting Program - Training and Education | # Recipients | Quarterly |
| | Intensive Parenting Program - Outreach | # Recipients | Quarterly |
| | Intensive Parenting Program - Information and Referral | # Inquiries | N/A |
| | Intensive Farenting Frogram - Information and Neterlai | # Recipients of one-to-one | Quarterly |
| | Intensive Parenting Program - Monitoring and Supervision | # Recipients | Quarterly |
| | Supported Family Visits - Transportation | # Recipients | Quarterly |
| | Supported Family Visits - Hansportation Supported Family Visits - Mentoring | # Recipients of one-to-one | Quarterly |
| | Family Preservation and Reunification - Crisis | # Direct Hours | Quarterly |
| | Response | # Direct Hours | Quarterly |
| KT11113005 | Family Preservation and Reunification - Intervention | # Direct one-to-one Hours | Quarterly |
| K111113005 | Family Preservation and Reunification - Outreach | # Direct Hours | Quarterly |
| | Family Preservation and Reunification - Training and | # Direct Group Hours | Quarterly |

| | Education | | |
|--|-------------------------------------|--------------|--------------|
| KT11113006 | CYSN Child Youth and Parent Support | # Recipients | Quarterly |
| KTTTT13000 CT3N Offine Toutif and Parent Support | | # Hours | Quarterly |
| KT11113008 | Summer Program - Recreation General | # Hours | As Scheduled |
| | | # Recipients | As Scheduled |
| KT11113009 | Supervised Access and Visitation | # Recipients | As Scheduled |
| | | # Hours | As Scheduled |

- 2) Your letter states that the negotiated wage increases will cost Phoenix \$45,962 for 2013/2014. Could you send me a breakdown of the calculation of this amount and the cost pressure for 2014/2015? I just need the baseline (wages and salary amount) used to calculate the increase, the percentage increases applied, the timing of the percentage increases applied, and a confirmation that the baseline only includes employees that are subject to the negotiated increases.
- 3) On page 5 of the Financial Statement it describes a "Clinical Supervision Fund" as a pilot program to provide supervision to Core Victoria Family Development and Youth Services teams. And as per the agreement with the donor, unused funds are returned.
 - What is the function of this program? i.e. Are Phoenix employees supervising MCFD employeets?
 - How is it funded?
 - Is this program related to an MCFD program?
- 4) How was the \$41,680 in unearned revenue calculated? Which program(s) was this unearned revenue from?

Please respond as soon as you can. Let me know if you have any questions. Thanks.

James Pittman, B.Comm, CHRM, MBA
Procurement Financial Officer
Ministry of Children and Family Development
140 - 4460 Chatterton Way, Victoria BC V8W 9S2

Phone: 250-952-4733 James.Pittman@gov.bc.ca

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From: Joan Chalmers [mailto:jchalmers@phoenixhumanservices.org]

Sent: Tuesday, January 7, 2014 1:15 PM

To: Pittman, James MCF:EX Subject: Phoenix Savings Proposal

Hi James,

Happy New Year. Following up on e-mails and have attached a breakdown for MCFD of our audited financials. Hope this is what you are looking for, let me know if you have any questions,

Thanks

Joan Chalmers

Director of Finance and Operations Phoenix Human Services Association

Direct Line: 250 995-5511

jchalmers@phoenixhumanservices.org



Ministry of Children and Family Development

MODIFICATION AGREEMENT KT11113005

BETWEEN

HER MAJESTY THE OUEEN IN RIGHT OF THE PROVINCE OF BRITISH COLUMBIA, represented by the Minister of Children and Family Development

AND

Phoenix Human Services

(Legal Name)

BACKGROUND

- A. The parties entered into a Subsidiary Component Agreement KT11113005, beginning December 01, 2011.
- B. In 2013 Unionized Contractors signed agreements with HEABC or CSSEA that provide for wage and benefit increases. In addition; and as a means to remain competitive and retain staff some non-unionized Contractors have provided the same, or similar, wage and benefit increases to their staff. This has resulted in cost pressures for Contractors.
- C. The Contractor has submitted a proposal to the Province identifying the cost pressures they have, or expect to experience as a result of wage and benefit increases.
- D. The Province has agreed to provide a temporary funding adjustment to the Contractor in the manner described below.
- E. The parties have agreed to modify the Agreement effective March 1, 2014.

AGREEMENT

The parties agree as follows:

- A. To amend Schedule "B" to include:
 - > Temporary Funding The Province will provide the Contractor with a temporary funding adjustment in the amount of \$39,378,00 for the period up to and including March 31, 2014; and an additional funding adjustment of \$28,171.00 for the period up to March 31, 2015.

This funding adjustment is a temporary arrangement and the Province does not intend to extend it beyond March 31, 2015.

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Unearned Revenue

In addition Phoenix Human Services Society has unearned revenue from the fiscal year 2012/13 in the amount of \$41,680. The Parties agree that Phoenix Human Services Society Association will apply the \$41,680 of unearned revenue against the remaining cost pressures identified in their cooperative gains submission for the fiscal year 2014/15.

Aggregate funding

The aggregate funding of this contract is increased by \$67,549

Payment

Upon execution of this Agreement the Province will provide a lump sum payment in the following manner:

The parties have duly executed this modification agreement as of the 2 mday of 10/10/2014.

- A lump sum payment of \$39,378 for the period up to March 31, 2014;
- A lump sum payment of \$28,171 for the period April 1, 2014 to March 31, 2015.

Additional Information

1. In all other respects, the Agreement is confirmed.

SIGNED AND DELIVERED on the SIGNED AND DELIVERED on the 2014 by or on behalf of the Contractor (or by its on behalf of the Province by its duly authorized representative authorized signatory of signatories if the Contractor is a corporation) Signature: Signature: Executive Print Name: Sarah Bower Director or Print Name: George Klukowski Position: Designate Community Services Manager Position: Designate Signature: Responsibility Position: Centre: Print Name: Signature: Print Name:

Version: 1.0

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