#### 7 Cloud BC Update

Mike Larson provided an update on CloudBC, highlights from the discussion are provided below:

- Bette-Jo discussed how the OCIO for the BC Government is the Administrator for the CloudBC deal. Some challenges have been met with legal and it was suggested to draft a Participation Agreement between the BPS for Cloud BC. The OCIO will be drafting the Participation Agreement for which each participating BPS would be required to sign.
- Mike Larson provided an update on CloudBC. The council was invited to attend the Management Committee workshop scheduled on September 22. Council members are to notify Mike if they plan to attending.
- Timing for CloudBC will need to be updated to reflect today's decision s.17
   s.17
- Decision: Council agreed with having a Participation Agreement for CloudBC.

NR



s.17

#### **Cloud BC**

Mike Larson and Scott Wilkinson

#### **Introduction**

#### Ratification of CloudBC Management Committee decisions on go-forward priorities and plan are required by CCIO

#### **Context:**

- CloudBC Year 1 priorities include, among other priorities, establishing a competitive marketplace for laaS/PaaS services and beginning value case analysis for Office 365
- In June, Microsoft announced plan to open data centres in Toronto and Quebec City to deliver cloud services
- Now clear that Azure and Office 365 Canadian services will be in production by approximately May 2016

- A working session was held with CloudBC Management Committee on Sept 22, which resulted in a set of recommendations to guide re-planning
- Minutes from Sept 22 are provided as an addendum

#### **Introduction**

Through the discussion, a set of guiding principles were developed that impact priorities and approach

#### **Guiding Principles:**

- Management committee will serve as a sounding board to help drive strategy
- CloudBC Chief Operating Officer has delegated authority to execute plans against budget
- Adoption is the key measure of success for CloudBC
- CloudBC marketplace priorities need to be demand-driven

s.17

CloudBC will work with first adopters to achieve and demonstrate quick wins

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#### **Contents**



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**CloudBC Plan** 



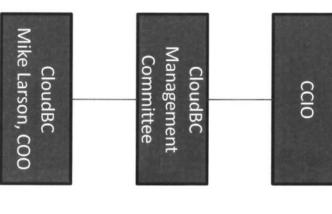
## Value Proposition & Vision

opportunities, to help drive adoption and capture benefits from cloud services Value proposition: achieve gains from scale by developing common solutions to common challenges and

| opportunities, to help drive adoption and capture peneins nonlicioda services   | <u>ה</u> | וונא וויסווו כוסמת אבו אוכבא  |
|---|----------|---|
| From  |          | То  |
| Limited coordination on procurements and contracts to support on-<br>ramping of multiple entities                       | •        | CCIO-certified services from multiple providers are available through an online marketplace to streamline on-boarding           |
| Inconsistent understanding of compliance requirements (especially FOIPPA) among CCIO entities and vendors               | •        | ments, supporting contrac<br>re developed   |
| Limited consistency on minimum terms & conditions for cloud contracts   | •        | A standard set of minimum recommended terms & conditions is developed based on type of service                                  |
| Uncertainty of service providers' ability to meet requirements (security, privacy, performance, interoperability, etc.) | •        | Guidelines, best practices and risk frameworks are defined with respect to defining requirements and evaluating cloud offerings |
| Inconsistent understanding of terms, services and concepts as they relate to hosted & cloud services                    | •        | A common language is in place based on existing standards and frameworks, illustrated by examples and use cases                 |
| No common framework and approach to developing a hosted services strategy, roadmap and change plan                      | •        | A readiness framework is documented, and specialist vendors are prequalified to assist in readiness activities                  |

#### <u>Approved</u> Year 1 Plan





Pension), Dave Parker (PHSA)

- Approve strategic plan, operating plan, budget, change requests
- Operational oversight and strategic direction

Establish the business & funding model

- Provide guidance and support during start-up phase
- Includes Bette-Jo Hughes (OCIO), Lynette DuJohn (BC Lotteries), Dave Marecek (BC
- Sept 22 decisions: Identify CCIO designates for Health and BC Govt to ensure quorum, meetings monthly or as required
- Chaired by CloudBC COO
- Responsible for overall delivery of CloudBC program
- Strategic engagement and planning with CIOs and equivalent level at vendors and other stakeholders

BC Government

Operational enablement, e.g., procurement, finance, legal, facilities

#### **Approved** Year 1 Plan Service Line: Lead: Sophia Tham Marketplace Scott Wilkinson Chief Operating Engagement Stakeholder CloudBC Officer Julian Whike Strategy & Reporting

Objective: Note: Work streams presented previously to CCIO have been consolidated into procurement overhead for Establish marketplace of pre-qualified vendors to and flexibility, and ease facilitate market choice both BPS and vendors three service lines – see appendix for details knowledge sharing and the Support adoption through collaboration, facilitation, development / utilization of common tools and guidelines Continually refine priorities ensure CloudBC is focused highest ROI to CCIO / BC and business model to on the activities with BPS

#### Approved Year 1 Plan

### Marketplace

- against minimum terms & Pre-qualify laaS/PaaS vendors conditions
- administrative processes, Establish marketplace governance, roles & responsibilities
- Establish a searchable website to PaaS services by BPS entities facilitate the purchase of laaS and
- Develop a plan for rolling out the value case for each function eProcurement services based on
- Educate marketplace participants
- Establish roadmap for common cloud brokerage services

#### Priorities

## Stakeholder Engagement

- Establish engagement strategies organization and plans with and for each CCIO
- Support completion and and first adopter experiences materials resulting from pilots knowledge management of
- Develop common guidelines and best practices, e.g. readiness templates
- Establish a community of practice adoption barriers across the CCIO to understand and eliminate

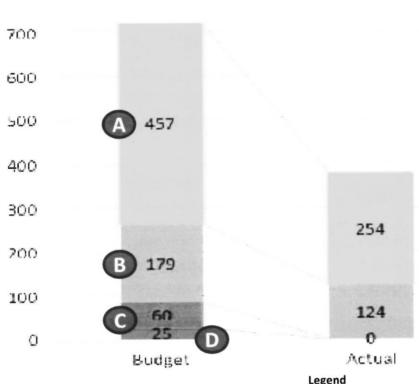
## Strategy & Reporting

- Complete successful transition to go-forward CloudBC delivery model
- Develop and execute stakeholder plans (incl. creating brand engagement and communication collateral)
- Finalize the CloudBC business model and performance measurement framework
- Continue to engage cloud vendors cases on their roadmaps and major use
- Prepare next year's business plan & strategy budget, marketplace release

#### <u>Approved</u> Year 1 Plan







Roles Positions that are required to deliver the services model on a daily basis

Services Positions that will be required on an as and when needed basis

Other Costs associated with supporting infrastructure

Start-up Costs associated with the set-up of the services model

#### \$343k year-to-date under budget:

- A Delay getting contracts in place for roles (e.g. COO, Procurement Lead, Technical Lead, etc.)
  s.17
- B Lower than budgeted spend on subject matter experts
- Startup and operating costs
   deferred while CloudBC remains at WorkSafeBC

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#### **Approved Year 1 Plan**

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**CloudBC Plan** 

#### Different Services and Implications

#### On Premises

Administration

**Applications** 

Data

Runtime

Middleware

O/S

Virtualization

Servers

Storage

Networking

s.17

#### Infrastructure (as a Service)

Administration

**Applications** 

Data

Runtime

Middleware

O/S

Virtualization

Servers

Storage

Networking

#### Platform (as a Service)

Administration

**Applications** 

Data

Runtime

Middleware

O/S

Virtualization

Servers

Storage

Networking

#### Software (as a Service)

Administration

Application

Data

Runtime

Middleware

O/S

Virtualization

Servers

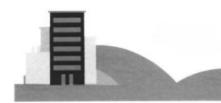
Storage

Networking

#### Managed by:

Customer

Vendor



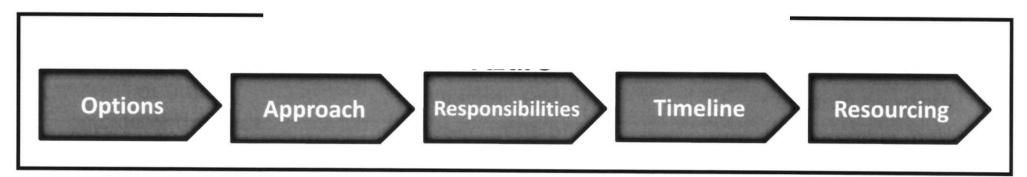
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#### **CloudBC Plan**

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#### (IaaS/PaaS)



#### Negotiations to be prioritized based on demand, which require fewest requested changes to standard MSA/MSO

#### **Contracting Framework**

- Process will result in two qualified vendor lists: (1) vendors that can provide services for all
  classifications of data and (2) vendors that can provide services for public (i.e. non-sensitive) data
- Minimum Terms & Conditions covered by Master Standing Agreement or Offer
- Customers buy services through a Statement of Work (SOW), which also supports changes to, or additional, Ts and Cs that can be negotiated directly with vendor
- Each SOW is a separate Agreement
- Each BPS entity follows its own internal governance with respect to buying from the Marketplace
  - For example, may run an informal evaluation across a subset of vendors
  - May also decide to run a full competitive process across all vendors on list

#### (IaaS/PaaS)



#### Lead

#### **Cloud BC**

- Develops RFx, standard cloud legal agreement
- Coordinates working group input
- Facilitates evaluation
- Leads negotiations
- Certifies vendor
- Responsible for vendor management
- Enables entities to access and use contracts

#### **Entities**

- Ensures legal support
- Ensures executive support
- Participates if and as required
- Signs off on contract
- Utilizes contract

#### Government

- Develops terms & conditions related to FIPPA compliance
- Provides the legal lead
- Ensures compliance to policies and agreements
- Interface with:
  - Risk Management
  - Cabinet

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#### (IaaS/PaaS)

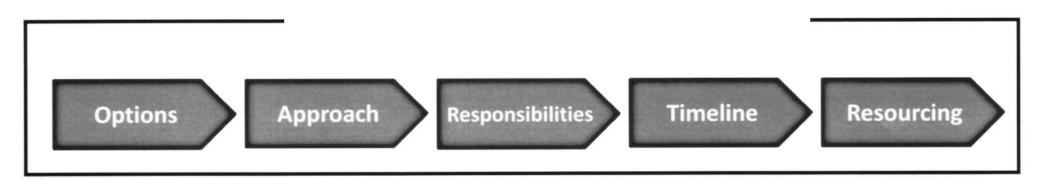


| Resource                  | Assigned                            | Total     |
|---------------------------|-------------------------------------|-----------|
| PM & CloudBC Business Rep | Sophia Tham                         | \$75,000  |
| IM/IT Procurement (PSB)   | Duncan McLelland & Monique Frappier | \$150,000 |
| Legal                     | TBD                                 | \$175,000 |
| Other stakeholders        | As required                         | n/a       |

<sup>\*</sup> Estimated costs for last half of Year 1

#### **Contents**

#### **Approved Year 1 Plan**



**CloudBC Plan** 

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#### **Contents**

#### **Approved Year 1 Plan**



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# Priorities impacted by 2-month schedule delay bolded below

### Marketplace

## Stakeholder Engagement

## Strategy & Reporting

## Pre-qualify laaS/PaaS vendors against minimum terms & conditions

- Establish marketplace administrative responsibilities processes, governance, roles &
- services by BPS entities Establish a searchable website to facilitate the purchase of laaS and PaaS
- eProcurement services based on the value case for each function Develop a plan for rolling out
- Educate marketplace participants
- Establish roadmap for common cloud brokerage services

- and plans with and for each CCIO Establish engagement strategies organization
- Support completion and first adopter experiences knowledge management of materials resulting from pilots and
- templates Develop common guidelines and best practices, e.g. readiness
- Establish a community of practice adoption barriers across the CCIO to understand and eliminate

- Complete successful transition to goforward CloudBC delivery model (including leasing space)
- Develop and execute stakeholder engagement and communication plans (incl. creating brand collateral)
- Finalize the CloudBC business model and performance measurement framework
- Continue to engage cloud vendors on their roadmaps and major use cases
- Prepare next year's business plan & budget, marketplace release strategy

Resourcing

| <b>Activity Stream &amp; Resource</b> | Resource        | Requirement  | <u>Approach</u>              |
|---------------------------------------|-----------------|--------------|------------------------------|
| CloudBC Roles*                        |                 |              |                              |
| Chief Operating Officer               | Mike Larson     | Ongoing      | NOI                          |
| Strategy Lead                         | Julian Whike    | Ongoing      | Transition existing contract |
| Stakeholder Engagement Lead           | Scott Wilkinson | Ongoing      | Transition existing contract |
| Marketplace Lead                      | Sophia Tham     | Ongoing      | Transition existing contract |
| Cloud Technical Architect             | Sean Mehrabi    | Ongoing      | Transition existing contract |
| Coordinator                           | Tracey Deisher  | Ongoing      | Transition existing contract |
| Technology Strategy                   | Stephen Gordon  | Ongoing      | Secondment                   |
| Communications                        | Hema Paupiah    | Ongoing      | Secondment                   |
| Consultants (as needed)               |                 |              |                              |
| O365 Readiness                        |                 |              |                              |
| Success assurance PM                  | TBD             | 2 x 3 months | Competitive (SPO)            |
| Contracting                           |                 |              |                              |
| Finance/Business Analysis             | TBD             | 1 x 6 months | Competitive (SPO)            |
| Technical Specialist                  | TBD             | 1 x 3 months | Competitive (SPO)            |
| PM/Negotiator                         | TBD             | 1 x 6 months | Competitive (SPO)            |
| Stakeholder Engagement                | TBD             | 1 x 3 months | Competitive (SPO)            |
| M/S cloud expert                      | TBD             | 1 x 3 months | Competitive (SPO)            |



#### A number of critical path activities are identified

| Critical Path Activities                                    | Target<br>Completion | Dependencies             |                                       |                          |                    |
|---|----------------------|--------------------------|---------------------------------------|--------------------------|--------------------|
| FIPPA requirements (M/S discovery, OIPC engagement)         | December 15          | laaS/PaaS RFx<br>release | s.17<br>negotiation                   | Best practice<br>Ts & Cs |                    |
| Participation agreements signed (CCIO entities and BC Govt) | December 15          | laaS/PaaS RFx<br>release | Contract<br>negotiation               | Best practice<br>Ts & Cs |                    |
| Resourcing procurement(s) issued through SPO                | October 31           | Office 365<br>activities | Marketplace administration            | Best practice<br>Ts & Cs |                    |
| Stakeholder engagement initial meetings                     | October 31           | M/S early<br>adopters    | Adoption<br>barrier<br>identification | Demand aggregation       | Year 2<br>planning |
| Vendor engagement mechanism(s) determined                   | November 30          | Year 2 business planning |                                       |                          |                    |

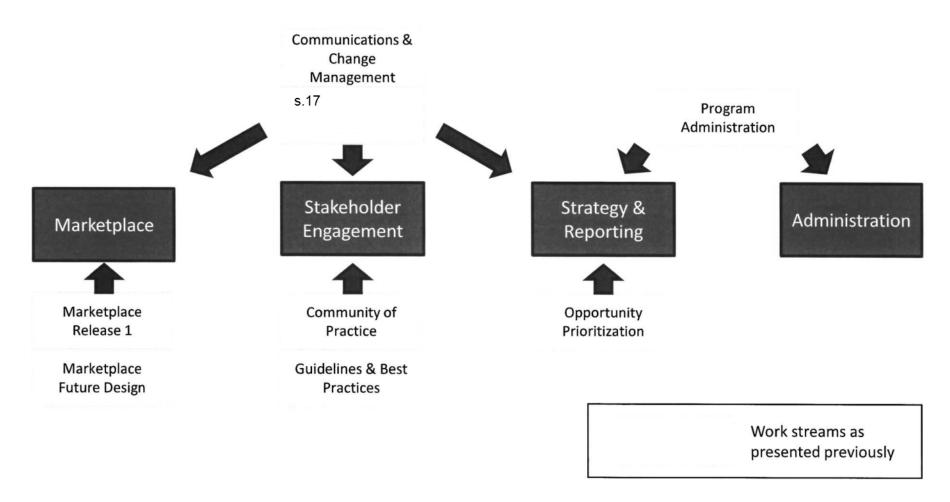
**Decisions** 

#### **For Ratification:**

 Adjust timing of IaaS/PaaS release to allow time for completion of Data Sovereignty input and Microsoft discovery work. Aim for completion of contract negotiation with at least one pre-qualified vendor by May 31 rather than March 31.

#### **Appendix**

The Service Line structure reflects a consolidation of the work streams presented previously to CCIO and management committee





## CloudBC

Presented by Mike Larson, Chief Operating Officer, CloudBC

Introduction to CloudBC: Sarf Ahmed, Wes Boyd

August 14, 2015

Meeting objectives

#### Context:

- CloudBC has been launched by the BC Council of CIOs to help drive successful adoption of cloud services in the BC public sector
- CCIO is chaired by Bette-Jo Hughes and includes representation from BC government, the regional health authorities, and six BC crowns
- the BC Government including procurement support CloudBC is funded and governed by CCIO, with operational enablement provided by the
- OCIO providing transition support through the Administrator's Office (Vitali Kozubenko)

## Meeting Objectives:

- Present overview of CloudBC including the governance model
- Present overview of the CloudBC Marketplace vision
- Discuss next steps, roles & responsibilities

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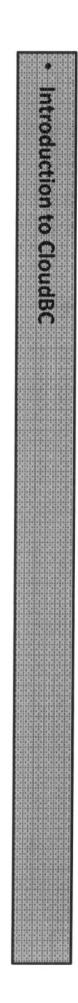
## organizations The BC Council of CIOs identified cloud services as a strategic opportunity for their

- The BC Council of CIOs (CCIO) represents roughly \$3 billion in annual IT expenditures
- opportunity is cloud computing since evolved to also advise on strategic opportunities of common interest to the group; one such Established to help govern the Telecommunications Services Master Agreement (TSMA), CCIO has
- Cloud computing services run on platforms owned and managed by 3<sup>rd</sup> parties and are typically utility-based (pay-as-you-go, scalable, elastic, self-service)
- delivered and managed Cloud computing offers benefits at transformational scale, but also impacts how IT services are
- With the member organizations facing many of the same adoption opportunities and challenges, CCIO initiated a project to determine the business case for cloud computing in the BC public sector

## Key observations from the business case included the following

- the key challenges faced by CIOs Maturity - Cloud services have matured and are viewed as viable solutions to help address many of
- Cost savings CCIO analysis suggests the addressable opportunity is conservatively 40% of the IT budget (capital plus operating) and potential savings are 15-20% of the IT budget
- time of a traditional application Speed to market – For example, implementations SaaS applications typically take 10 to 30% the
- Workforce change Leveraging hosted services allows IT to adapt to high rates of retirement and re-factor the workforce to focus on core competencies
- and is becoming the de facto standard for service delivery for many IT service providers **Innovation** – Cloud computing enables service innovation (e.g. mobile services, big data analytics),
- Value gap The comparative advantage of cloud services over traditional delivery models will continue to widen as service providers focus their investments on their cloud portfolios
- Collaboration There is a basis for CCIO to play a role going forward to help drive adoption, drawing on best practices observed in other jurisdictions

## Agenda



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## BC broader public sector CCIO has launched CloudBC to help drive successful adoption of cloud services in the

- CCIO approved a 3-year business plan and a budget and operating plan for Year 1 ending March 31, 2016 to launch CloudBC
- The plan emphasizes four strategic priorities with corresponding outcomes:

## Vendor engagement



on innovation opportunities Engage vendors through CloudBC to influence investment, gain insight

## marketplace Competitive



vendors to facilitate market choice and flexibility, eases procurement overhead for both BPS and vendors Establish an open and competitive marketplace of pre-qualified

## Standard contract language



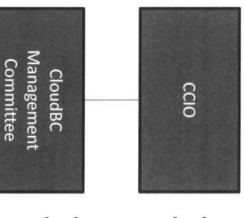


## Knowledge sharing



develop guidelines & best practices Document lessons learned, identify common adoption challenges,

## by CCIO CloudBC is led by Mike Larson as Chief Operating Officer and is governed and funded



- Approve strategic plan, operating plan, budget, change requests
- Establish the business & funding model

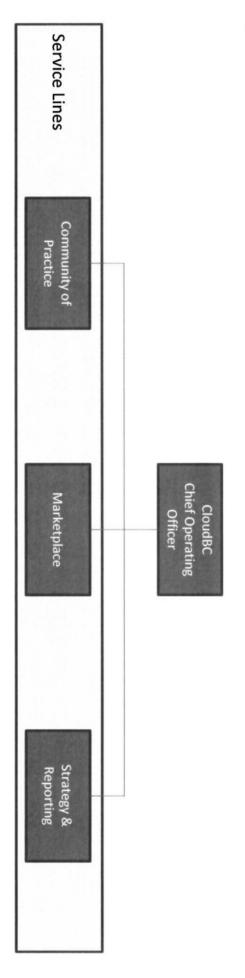


- Provide day-to-day operational oversight and strategy direction
- Includes Bette-Jo Hughes (OCIO), Lynette DuJohn (BC Lotteries), Dave Marecek (BC Pension), Dave Parker (PHSA)
- Chaired by CloudBC COO



Responsible for overall delivery of CloudBC program

## year 1 CloudBC includes three service lines, each with an overall objective and priorities for



Year 1 Priorities:

Support completion of pilots

Support adoption through knowledge sharing and development of common guidelines & best practices

Objectives:

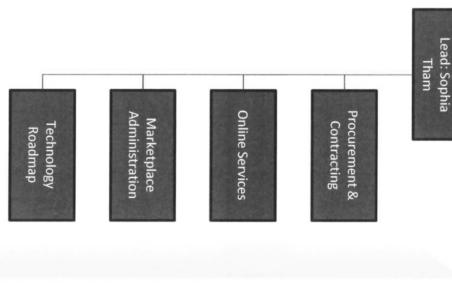
- Establish marketplace of pre-qualified vendors to facilitate market choice and flexibility, and ease procurement overhead for both BPS and vendors
- Continually refine priorities and business model to ensure CloudBC is focused on the activities with highest ROI to CCIO / BC BPS

- supported by CCIO
   Establish a community of practice
- Establish a community of practice to understand adoption barriers across the CCIO and share lessons learned
- Develop common guidelines and best practices to support adoption based on CoP input
- Educate participants about how the marketplace works

- Establish minimum recommended terms & conditions for laaS, PaaS, SaaS
- Pre-qualify laaS/PaaS vendors against minimum terms & conditions
- Roll-out eProcurement services to facilitate onboarding, procurement & contracting, and vendor management
- Establish roadmap for common cloud service brokerage services

- Ensure stakeholders are aware of CloudBC's role and objectives
- Continue to engage cloud vendors to understand their roadmaps and major use cases
- Establish benefits realization framework to measure progress
- Prepare next year's business plan & budget, marketplace release strategy

## A procurement executive advisory committee will advise on all aspects of the Marketplace



Drafted terms of reference for a Procurement Executive Advisory Committee

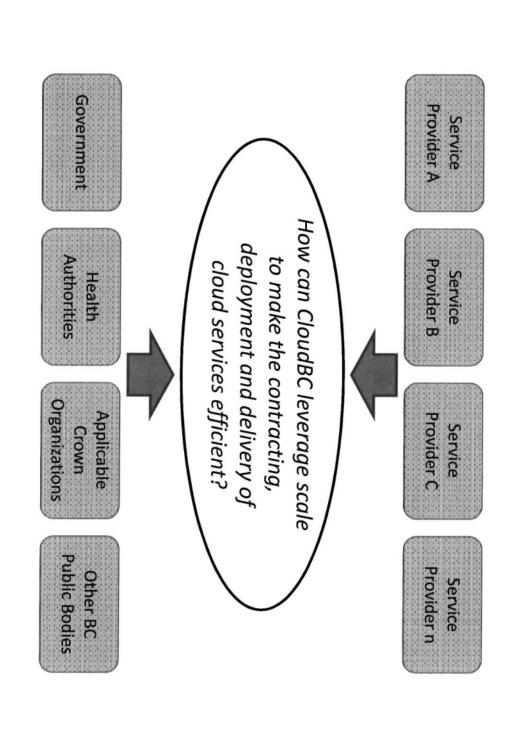
Marketplace

- Supports CCIO objective to help drive change in procurement
- Duncan McLelland (Shared Services), Dan Olsen (BC Hydro), Patrick Shannon (WorkSafeBC) have expressed their interest in participating, chaired by Sophia
- Responsibilities include:
- Provide strategic recommendations on the approach to be taken for undertaking procurements to establish the CloudBC Marketplace;
- Serve as a sounding board for any procurement-related issues or items that require input from multiple CCIO entities;
- CloudBC for consideration and decision by the CCIO Management Committee for Recommend issues for escalation to CCIO and develop recommendations
- plan submitted by PSB through the Chair Review and recommend approval of the Marketplace RFX implementation
- The PSC will operate for the balance for the balance of year 1 at a minimum

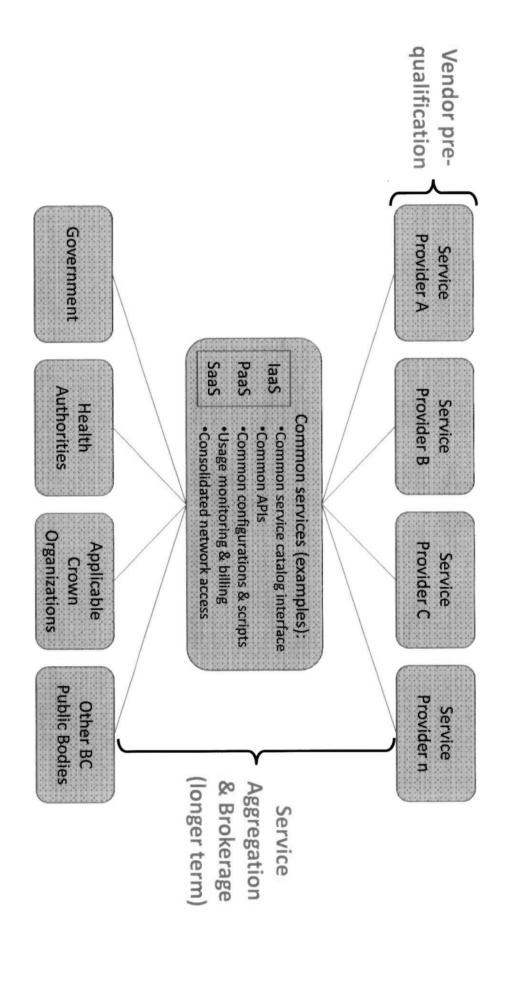
## Agenda

Present Marketplace vision

## contracting and deploying cloud services as seamless as possible The marketplace is fundamentally about making the end-to-end process of



## two primary components A long-term vision for a CloudBC marketplace has been developed that focuses on



## end of March 2016 We are targeting to complete the following marketplace-related deliverables by the

## Year 1 Plan

## Vendor prequalification

- for their specific requirements "Best Practice" Ts and Cs for cloud contracts will be developed and available for entities to use
- Marketplace release #1 will include laaS and PaaS next steps:
- Release draft RFx and agreement for feedback
- Issue RFx for Pre-qualification
- Post offerings on website

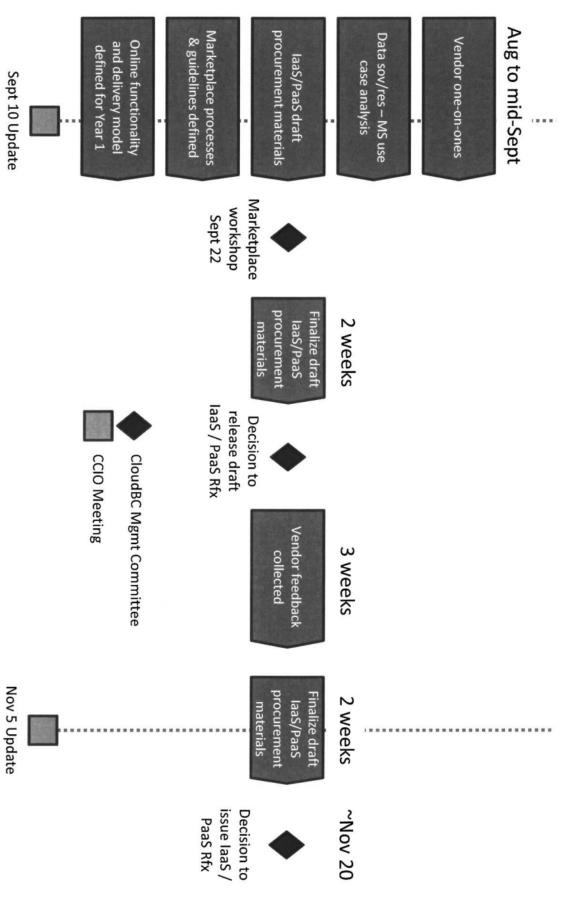
## Service Aggregation & Brokerage

- Complete market scan of commercial offerings
- Develop standards and reference architecture with industry input
- Define Year 2 deliverables based on CCIO priorities and market readiness

## Agenda

**Vext steps** 

## **Procurement Services is ongoing** Targeting Nov 20 to release the RFx for laaS/PaaS services; pre-planning with





## CloudBC Update

Mike Larson

## **Agenda**

- 1. Progress summary
- 2. Organizational model

s.17

- 4. Progress Update by Service Line
- 5. Financials

## **Progress Summary**

- Developed an organizational structure; all key resourcing gaps are now addressed or planning in progress
- Vendor update held on Aug 5 and through mid-Sept, with one-on-one discovery sessions scheduled with all vendors on the call
- CloudBC Management Committee up and running
- Workshop scheduled with Management Committee on Sept 22 to confirm direction on key design aspects of the marketplace and business model
- Transition activities underway, key next step being to transition financial administration to Core Gov't
- Timeline and financial plan remains at risk as we work through the transition activities

## **Organizational Model**

## CloudBC are taking shape The overall organizational structure and governance model for

 Approve strategic plan, operating plan, budget, change requests Establish the business & funding model

CCIO

- Provide day-to-day operational oversight and strategy direction
- Includes Bette-Jo Hughes (OCIO), Lynette DuJohn (BC Lotteries), Dave Marecek (BC Pension), Dave Parker (PHSA)
- Chaired by CloudBC COO

Management Committee

CloudBC

Responsible for overall delivery of CloudBC program

Chief Operating

Officer

CloudBC

- Strategic engagement and planning with CIOs and equivalent level at vendors and other stakeholders
- CloudBC set up as a Project Office under OCIO (underway)
- Key enabling partners within BC Government include OCIO, Purchasing Services Branch, Legal Services Branch, Risk Management Branch

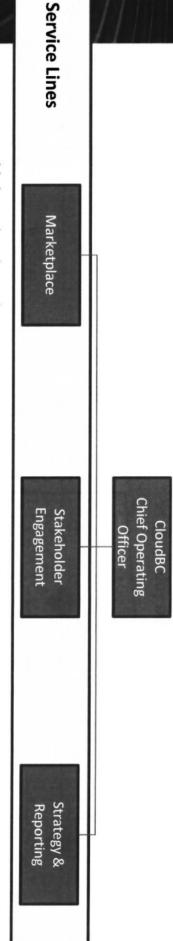
**BC** Government

 Half-time commitment from Stephen Gordon and Hema Paupiah to CloudBC, Vitali Kozubenko, Administrator's Office, providing transition support

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## Organizational Model

The organizational model reflects a consolidation of the work streams presented previously, while the overall objectives and priorities remain unchanged



- jectives: Establish marketplace of pre-qualified vendors to facilitate market choice and flexibility, and ease procurement overhead for both BPS and vendors
- minimum terms & conditions
   Establish marketplace administrative processes, governance, roles &

Priorities: • Pre-qualify laaS/PaaS vendors against

- responsibilities

   Establish a searchable website to facilitate the purchase of laaS and PaaS services by BPS entities
- Develop a plan for rolling out eProcurement services based on the value case for each function
- Educate marketplace participants
- Establish roadmap for common cloud brokerage services

- Support capacity building and adoption through knowledge sharing and development of common tools and guidelines
- Establish engagement strategies and plans with and for each CCIO organization

  Support completion and knowledge
- pilots and first adopter experiences

  Develop common guidelines and best practices, e.g. readiness templates

management of materials resulting from

Establish a community of practice to understand and eliminate adoption barriers across the CCIO

- Continually refine priorities and business model to ensure CloudBC is focused on the activities with highest ROI to CCIO / BC BPS
- Complete successful transition to goforward CloudBC delivery model
- Develop and execute stakeholder engagement and communication plans (incl. creating brand collateral)
- Finalize the CloudBC business model and performance measurement framework
- Continue to engage cloud vendors on their roadmaps and major use cases
- Prepare next year's business plan & budget, marketplace release strategy

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## **Progress Update by Service Line**

**Service Lines** 

Marketplace

Stakeholder Engagement

Strategy & Reporting

## Year 1 Priorities:

- Pre-qualify laaS/PaaS vendors against minimum terms & conditions
- Establish marketplace administrative processes, governance, roles & responsibilities
- Establish a searchable website to facilitate the purchase of laaS and PaaS services by BPS entities
- Develop a plan for rolling out eProcurement services based on the value case for each function
- Educate marketplace participants
- Establish roadmap for common cloud brokerage services

## Program Update

Kick-offs held with core government procurement and legal resources; work ongoing to set up necessary MOUs

Preparing workshop materials for Sept 22; key objective is to get provisional approval to finalize RFx for laaS/PaaS services

s.17

Collecting feedback from vendors on procurement& contracting model re IaaS/PaaS

## Current Status

Remain on track to issue RFx on Nov 20, continue to target having contract vehicles in place by fiscal year end

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## **Progress Update by Service Line**

**Service Lines** 

Marketplace

Stakeholder Engagement Strategy & Reporting

## Year 1 Priorities:

Establish engagement strategies and plans with and for each CCIO organization

Support completion and knowledge management of materials resulting from pilots and first adopter experiences

Develop common guidelines and best practices, e.g. readiness templates,

Establish a community of practice to understand and eliminate adoption barriers across the CCIO

## **Recent Activities**

Update sessions completed with ICBC & IHA, scheduled with BCLC & BCH s.17

Looking at options for a secured site for CCIO to access deliverables

## **Current Status**

Unfilled position

s.17

## **Progress Update by Service Line**

**Service Lines** Marketplace Engagement Stakeholder Strategy & Reporting

## Year 1 Priorities:

- Complete successful transition to go-forward CloudBC delivery model
- Develop and execute stakeholder engagement and communication plans (incl. creating brand collateral)
- Finalize the CloudBC business model and performance framework
- Continue to engage cloud vendors on their roadmaps and major use cases
- Prepare next year's business plan & budget, marketplace release

## Program Update

- Transition activities underway, key next step being to transition financial administration to Core Govt
- underway and on track; development of longer-term communication and Execution of 90-day communication plan presented to CCIO in July is
- Logo and design work underway

external stakeholder engagement plans underway

- One-on-one discovery sessions scheduled with HP, IBM, Microsoft, Telus, Amazon Web Services, Cisco, Hitachi, Oracle, Salesforce
- Looking for feedback from vendors on the business model and how they want to engage in business planning going forward

## Current Status

Year 1 priorities on track

## Financial Update

# Year to Date Actual covers the period of May through August.

| 11          | ///                                   |
|-------------|---------------------------------------|
| \$1,801,217 | Year 1 Budget                         |
| \$304,839   | Year to Date Actual                   |
| \$1,209,000 | Sum of Remaining<br>Forecast          |
| \$1,513,839 | Sum of Actual +<br>Remaining Forecast |
| \$287,378   | Forecast Budget Variance              |



CloudBC and Beyond

Stephen Gordon

Office of the Chief Information Officer
The Government of British Columbia

Michael Larson

Chief Operating Officer CloudBC



The CloudBC Program
Provincial Government Cloud Strategy



The CloudBC Program

**Provincial Government Cloud Strategy** 

## The B.C. Council of CIOs (CCIO)

## **Our Context**

CIO-level representation from B.C. public sector.

B.C. Government; 6 regional health authorities and 6 Crown organizations: BC Hydro, Insurance Corporation of BC, WorkSafeBC, BC Lottery Corp, BC Ferries, BC Pension Corp.

Represents roughly \$3 billion in annual IT expenditures.

Advises and governs strategic opportunities of common interest such as cloud computing.

Transformation scale of cloud computing was quickly recognized, affirmed by business case.

Members recognized they were facing many of the same adoption opportunities and challenges.

A strategy was developed and commitment expressed to work together to encourage and support cloud adoption across B.C. public sector.

CloudBC has been launched to support the successful adoption of cloud services in the B.C. public sector.

## **Priorities and Outcomes**

Standard contract language

Establish standard terms and conditions to drive market efficiency, reduce risk (e.g., compliance).

Vendor engagement

Engage vendors through CCIO to influence investment, increase bargaining power and gain insight on innovation opportunities.

Competitive marketplace

Establish an open and competitive marketplace of CCIO-certified vendors to facilitate market choice and efficient on-boarding.

Knowledge sharing

Document lessons learned, identify common adoption challenges, develop guidelines and best practices to support adoption readiness.

CloudBC has been launched to support the successful adoption of cloud services in the B.C. public sector.

## Return on Investment

Single solutions to common problems
Identify the work that is common to all and solve it
once, such as T&Cs for FOI compliance, etc.

## Pricing advantages

Common T&Cs, on-boarding processes timelines develop bargaining power with vendors.

## Process efficiencies

Establishing master contracts with straightforward on-boarding reduces procurement effort for all.

## Faster access to new services

Driving investment in B.C. market; forum will focus effort on the opportunities of greatest value.

## Insight on innovation

Common forum for vendors to showcase offerings and share ideas on driving innovation and value.

## Best practice awareness

Forum to share lessons learned, best practices.

CloudBC has been launched to support the successful adoption of cloud services in the B.C. public sector.

## Competitive Marketplace

## Vendor prequalification

laaS and PaaS services initially with SaaS services and value-added services to follow. Utilization of a common set of T&Cs.

## Getting to cloud

Stakeholder readiness and community of practice, assisting suppliers to register their services and encouraging adoption among public sector entities.

## Governance

Strategic governance through CCIO; operational oversight through CloudBC Management Committee; COO responsible for delivery.

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## Competitive Marketplace

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## Governance

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...and beyond

Service aggregation & brokerage
Self-service reporting, real-time cost analytics, centralized billing and payment, built on commercially available platform, extensible beyond B.C. public sector.



The CloudBC Program
Provincial Government Cloud Strategy



The CloudBC Program

**Provincial Government Cloud Strategy** 

## IT is all about access.





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(n.) ak.ses

The means or opportunity to approach or enter a place:

'the execution of our strategy, through a coordinated program of projects and initiatives, enables access to cloud services for B.C. public sector'





Enabling our employees and citizens to access and adapt to new and evolving IT sector roles.

Ability for the public sector to utilize a modern platform of business and technology services.

Connecting our B.C. technology sector with the public service to create and deploy new, agile solutions.

access





Ability for the public sector to utilize a modern platform of business and technology services.

Connecting our B.C. technology sector with the public service to create and deploy new, agile solutions.

people

efficiency

innovation





Ability for the public sector to utilise a modern platform of business and technology services.

Connecting our B.C. technology sector with the public service to create and deploy new, agile solutions.

people

efficiency

innovation





Cloud Service Architects
Cloud Service Managers
Cloud Orchestration Specialists
Cloud Infrastructure Managers
Data Architects
Cloud Service Brokers
Cloud Provider Specialists
Contract Management

## people

Enabled by establishment of data sovereign cloud services for B.C.

Enabled by utilization of Province capacity and resources.





Defining new roles within government and realignment of existing roles

Establishment of educational streams, forums, and communities of practice

Supporting and encouraging our workforce to embrace these new roles

## people

Enabled by establishment of data sovereign cloud services for B.C.

Enabled by utilization of Province capacity and resources.





Ability for the public sector to utilize a modern platform of business and technology services.

Abili Reduced cost of operation
Standardized business models
Service delivery innovation
Sustainable security model
Connecting our B.C. to Business agility
with the public service to create and
deploy new, agile solutions.

# efficiency

Enabled by establishment of data sovereign cloud services for B.C.

Enabled by utilization of Province capacity and resources.





Connecting our B.C. technology sector with the public service to create and deploy new, agile solutions.

Platform as a Service opportunities

Open API model for access to public data
Leverage of strategic partnerships
Analytics, IoT, and big data
Connecting B.C. Developers' Exchange
with the public service to create and
deploy new, agile solutions.

#### innovation

Enabled by establishment of data sovereign cloud services for B.C.

Enabled by utilization of Province capacity and resources.





#### tactics

Enabled by establishment of data sovereign cloud services for B.C.

Enabled by utilization of Province capacity and resources.





Leverage of our strategic vendor partnerships

Establishment of CloudBC marketplace for public sector

Pan-Canadian collaboration on standards and large cloud services

#### tactics

Enabled by establishment of data sovereign cloud services for B.C.

Enabled by utilisation of Province capacity and resources.





Leverage of our provincial data centre, network and the expertise of our people

Establishment of the CloudBC marketplace for B.C. public sector

New business capability to design, deploy and consume cloud products and services

#### tactics

Enabled by establishment of data sovereign cloud services for B.C.

Enabled by utilization of Province capacity and resources.





Development of terms and conditions with CloudBC for public cloud services

Qualification of suppliers of public cloud services to the CloudBC marketplace

Issuance of endorsement and guidance to ministries for the use of public cloud services

#### tactics

Enabled by establishment of data sovereign cloud services for B.C.

Enabled by utilisation of Province capacity and resources.





### tactics





#### tactics

Infrastructure as a Service laaS

Platform as a Service PaaS

Software as a Service SaaS





Establish qualified suppliers of data sovereign and public cloud services to the marketplace

#### tactics

Infrastructure as a Service laaS

Platform as a Service PaaS

Software as a Service SaaS





Development of the enterprise business architecture (EBA) for cloud services

Development and deployment of the workload classification framework for cloud

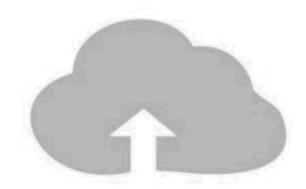
Establishment of CloudBC marketplace for public sector

#### tactics

A coordinated program to lead government to the cloud.







# Core Government Cloud Strategy







## Core Government Cloud Strategy

#### people

Enabling our employees and citizens to access and adapt to new and evolving IT sector roles.

#### efficiency

Ability for the public sector to utilize a modern platform of business and technology services.

#### innovation

Connecting our B.C. technology sector with the public service to create and deploy new, agile solutions.







### **B.C. Public Sector Cloud Strategy**

The CloudBC Marketplace
Provincial Government Cloud Strategy

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The Government of British Columbia

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