Date 09/02/2015	Vendor Amazon Web Services	Topic Amazon/CloudBC Vendor Discovery Session	Michael Larson Sophia Tham Julian Whike	Attendees Lena Trudeau David DeBrandt	Agenda 1. Review agenda and introductions (~10 min) 2. Feedback and questions on CloudBC vision (~30 min) 3. Discussion on areas of interest in participating in the marketplace (laaS, PaaS, SaaS, professional services, brokerage, network, other) (~30 min) 4. Input on the CloudBC business model (~20 minutes) 5. Vendor input on how best to engage with CloudBC going forward, e.g. External advisory group (~20 minutes) 6. Summary and next steps (~10 minutes)
09/03/2016	Salesforce	Salesforce/CloudBC Vendor Discovery Session	Michael Larson Scott Wilkinson Sophia Tham Julian Whike Tracey Gabert	Richard Katrusiak John Cousens	 Review agenda and introductions (~10 min) Feedback and questions on CloudBC vision (~30 min) Discussion on areas of interest in participating in the marketplace (laaS, PaaS, SaaS, professional services, brokerage, network, other) (~30 min) Input on the CloudBC business model (~20 minutes) Vendor input on how best to engage with CloudBC going forward, e.g. External advisory group (~20 minutes) Summary and next steps (~10 minutes)
09/03/2016	HP Advanced Solutions	HP/CloudBC Vendor Discovery Session	Michael Larson Scott Wilkinson Sophia Tham Julian Whike Tracey Gabert	Serge Bourdage Lou Vesprini Frank Burqhardt James Bond	1. Review agenda and introductions (~10 min) 2. Feedback and questions on CloudBC vision (~30 min) 3. Discussion on areas of interest in participating in the marketplace (IaaS, PaaS, SaaS, professional services, brokerage, network, other) (~30 min) 4. Input on the CloudBC business model (~20 minutes) 5. Vendor input on how best to engage with CloudBC going forward, e.g. External advisory group (~20 minutes) 6. Summary and next steps (~10 minutes)
09/11/2016	Microsoft	Microsoft/CloudBC Vendor Discovery Session	Michael Larson Scott Wilkinson Sophia Tham Julian Whike Tracey Gabert	Scott Anderson Barbara Berg	1. Review agenda and introductions (~10 min) 2. Feedback and questions on CloudBC vision (~30 min) 3. Discussion on areas of interest in participating in the marketplace (laaS, PaaS, SaaS, professional services, brokerage, network, other) (~30 min) 4. Input on the CloudBC business model (~20 minutes) 5. Vendor input on how best to engage with CloudBC going forward, e.g. External advisory group (~20 minutes) 6. Summary and next steps (~10 minutes)
09/11/2016	Telus	Telus/CloudBC Vendor Discovery Session	Scott Wilkinson Sophia Tham Julian Whike Tracey Gabert	Darwin Statnyk	 Review agenda and introductions (~10 min) Feedback and questions on CloudBC vision (~30 min) Discussion on areas of interest in participating in the marketplace (laaS, PaaS, SaaS, professional services, brokerage, network, other) (~30 min) Input on the CloudBC business model (~20 minutes) Vendor input on how best to engage with CloudBC going forward, e.g. External advisory group (~20 minutes) Summary and next steps (~10 minutes)

09/14/2016 II	вм	IBM/CloudBC Vendor Discovery Session	Scott Wilkinson Sophia Tham Julian Whike Tracey Gabert	Peter Madden Doug Kinnard N Knupp Simo Vujovic	1. Review agenda and introductions (~10 min) 2. Feedback and questions on CloudBC vision (~30 min) 3. Discussion on areas of interest in participating in the marketplace (laaS, PaaS, SaaS, professional services, brokerage, network, other) (~30 min) 4. Input on the CloudBC business model (~20 minutes) 5. Vendor input on how best to engage with CloudBC going forward, e.g. External advisory group (~20 minutes) 6. Summary and next steps (~10 minutes)
09/15/2016 C	Oracle	Oracle/CloudBC Vendor Discovery Session	Michael Larson Scott Wilkinson Sophia Tham Julian Whike Tracey Gabert	Mike Harrison Kevin Chester	1. Review agenda and introductions (~10 min) 2. Feedback and questions on CloudBC vision (~30 min) 3. Discussion on areas of interest in participating in the marketplace (laaS, PaaS, SaaS, professional services, brokerage, network, other) (~30 min) 4. Input on the CloudBC business model (~20 minutes) 5. Vendor input on how best to engage with CloudBC going forward, e.g. External advisory group (~20 minutes) 6. Summary and next steps (~10 minutes)
09/15/2016 F	Hitachi	Hitachi/Vendor Discovery Session-CloudBC	Michael Larson Julian Whike Tracey Gabert	Marcel Escorcio Paul Lewis	1. Review agenda and introductions (~10 min) 2. Feedback and questions on CloudBC vision (~30 min) 3. Discussion on areas of interest in participating in the marketplace (IaaS, PaaS, SaaS, professional services, brokerage, network, other) (~30 min) 4. Input on the CloudBC business model (~20 minutes) 5. Vendor input on how best to engage with CloudBC going forward, e.g. External advisory group (~20 minutes) 6. Summary and next steps (~10 minutes)
09/18/2016 C	ĉisco	Cisco/CloudBC - Vendor Discovery Session	Sophia Tham Tracey Gabert	Al Amiri Roy Purtill Ronnie Scott	1. Review agenda and introductions (~10 min) 2. Feedback and questions on CloudBC vision (~30 min) 3. Discussion on areas of interest in participating in the marketplace (laaS, PaaS, SaaS, professional services, brokerage, network, other) (~30 min) 4. Input on the CloudBC business model (~20 minutes) 5. Vendor input on how best to engage with CloudBC going forward, e.g. External advisory group (~20 minutes) 6. Summary and next steps (~10 minutes)