

RE: Question about Technology Vendors/SI collaboration

Monday, May 8, 2017

9:12 AM

Subject	RE: Question about Technology Vendors/SI collaboration
From	Taylor, Jason P MTIC:EX
To	Procurement Transformation MTIC:EX
Sent	Tuesday, February 16, 2016 2:41 PM

Yes. About to move it to the dealt with folder

From: Procurement Transformation MTIC:EX

Sent: Tuesday, February 16, 2016 2:41 PM

To: Taylor, Jason P MTIC:EX

Subject: FW: Question about Technology Vendors/SI collaboration

Have you seen this

From: Procurement MTIC:EX

Sent: Tuesday, February 16, 2016 2:23 PM

To: Procurement Transformation MTIC:EX

Subject: FW: Question about Technology Vendors/SI collaboration

Willow Easton | BC Bid Application Support Analyst

Procurement Services Branch | Ministry of Technology, Innovation and Citizens' Services

Ph: 250-387-7301 | E: procurement@gov.bc.ca | Web: www.bcbid.gov.bc.ca

From: Houshidar, Kasra [<mailto:k.houshidar@sap.com>]

Sent: Tuesday, February 16, 2016 2:02 PM

To: Procurement MTIC:EX

Subject: RE: Question about Technology Vendors/SI collaboration

Hi Jason & Team,

Wondering if there's any update on this? I'm still getting questions from SI's so wanted to be sure of my position.

Thank you!

Kasra Houshidar

Account Executive, Procurement & Business Network Group

SAP Canada, Inc.

ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



From: Houshidar, Kasra

Sent: Thursday, February 11, 2016 4:07 PM

To: 'procurement@gov.bc.ca' <procurement@gov.bc.ca>

Subject: Question about Technology Vendors/SI collaboration

Hi Jason,

This question has come up a few times in my conversations with some of the SI's and I wanted to clarify.

If we plan to sub contract part of our implementation services for this project, is a response from the SI (or joint response) to the RFQ required for them to qualify? Or can we put in a pure technology response to the RFQ, and then come time for the RFP, do a single response with the subcontracted SI clearly stated?

Let me know, thanks!

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



RE: Attention: Jason Taylor --- RE: SBPT-04 RFQ response clarifications sought

Monday, May 8, 2017
9:08 AM

Subject	RE: Attention: Jason Taylor --- RE: SBPT-04 RFQ response clarifications sought
From	Procurement Transformation MTIC:EX
To	'Daniel Knoch'
Sent	Friday, March 18, 2016 3:33 PM

Hi Daniel,

This is just to acknowledge we received your clarification. I'll update your responses accordingly.

Thanks

Jason

From: Daniel Knoch [<mailto:dknoch@impacservices.com>]

Sent: Friday, March 18, 2016 3:31 PM

To: Procurement Transformation MTIC:EX; s.17

Subject: Attention: Jason Taylor --- RE: SBPT-04 RFQ response clarifications sought

Attention: Jason Taylor

In response to the below email, we have attached our response to the sought clarifications for Req ID's IDs 1.1.43, 1.1.44, 2.2.6, 3.1.1, 3.1.17, 4.1.49.

If you have any further questions or clarification, please let us know.

Daniel Knoch
Managing Principal
Impac Canada
403-607-5862

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]

Sent: Tuesday, March 15, 2016 12:27 PM

To: Daniel Knoch; s.17

Subject: SBPT-04 RFQ response clarifications sought

Dear Respondent,

In addition to the deficiencies noted in our earlier communication on March 11, we are seeking clarifications for Req. IDs 1.1.43, 1.1.44, 2.2.6, 3.1.1, and 3.1.17, your responses were not in the expected format, s.17,s.21 . To the best of your ability please choose one of the options available: 'out of the box' or 'configurable'. Could you please clarify, s.17,s.21

For Req. ID. 4.1.49, the response was not in the expected format. There was a time for questions and answers prior to the close of this competition for further explanation of the requirements. To the best of your ability please provide an answer based on the options available: 'out of the box', 'configurable', 'customizable', 'planned' or 'not planned' in order to enable the evaluators to assign a score to this requirement.

The requested clarification may be submitted by reply to this email address to the attention of Jason Taylor within 7 calendar days of receipt of this email.

Please let us know if you have any questions regarding the above.

Jason Taylor

This email has been scanned for spam and viruses by cloud email security - click [here](#) to report this email as spam.

Attention: Jason Taylor

With respect to the email dated Tuesday March 15th, 2016 requesting the information contained below regarding the Impact response.

We are seeking clarifications for Req. IDs 1.1.43, 1.1.44, 2.2.6, 3.1.1, and 3.1.17, your responses were not in the expected format, s.17,s.21 To the best of your ability please choose one of the options available: 'out of the box' or 'configurable'. Could you please clarify, s.17,s.21 s.17,s.21

For Req. ID. 4.1.49, the response was not in the expected format. There was a time for questions and answers prior to the close of this competition for further explanation of the requirements. To the best of your ability please provide an answer based on the options available: 'out of the box', 'configurable', 'customizable', 'planned' or 'not planned' in order to enable the evaluators to assign a score to this requirement.

s.17,s.21

FW: Procurement opportunity update

Monday, May 8, 2017
9:06 AM

Subject	FW: Procurement opportunity update
From	SSBC Purchasing MTIC:EX
To	Procurement Transformation MTIC:EX
Sent	Tuesday, April 12, 2016 10:36 AM

Lee Oldham-Edwards | Procurement Services Branch | Shared Services BC
Ph: 250-387-7301 e: lee.oldhamedwards@gov.bc.ca m: PO Box 9476, Stn Prov Gov, Victoria BC V8W 9W6

-----Original Message-----

From: s.17
Sent: Tuesday, April 12, 2016 10:30 AM
To: SSBC Purchasing MTIC:EX
Subject: Procurement opportunity update

Hi,

Please can I have an update on your s2c procurement initiative?

Cheers.

Sent from my iPad

RE: SBPT-04 Source to Contract Technology

Monday, May 8, 2017

9:05 AM

Subject	RE: SBPT-04 Source to Contract Technology
From	Taylor, Jason P MTIC:EX
To	'Houshidar, Kasra'
Sent	Wednesday, April 13, 2016 11:59 AM

Hi Kasra,

Great! Thanks for letting us know that it works for you.

cheerio

Jason

From: Houshidar, Kasra [<mailto:k.houshidar@sap.com>]

Sent: Wednesday, April 13, 2016 11:59 AM

To: Taylor, Jason P MTIC:EX

Subject: RE: SBPT-04 Source to Contract Technology

Hi Jason,

I wasn't sure if I needed to confirm with you, but this time slot works and we look forward to proving out our solution on the date below.

Thanks!

Kasra Houshidar

Account Executive, Procurement & Business Network Group

SAP Canada, Inc.

ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



From: Taylor, Jason P MTIC:EX [<mailto:Jason.P.Taylor@gov.bc.ca>]

Sent: Monday, April 11, 2016 2:30 PM

To: Houshidar, Kasra <k.houshidar@sap.com>

Subject: SBPT-04 Source to Contract Technology

Importance: High

Dear Kasra,

You are invited as a Respondent to RFQ# SBPT-04 Source to Contract Technology to participate in scripted validation testing on the 18th April, 2016 between 1:00 p.m. and 2:00 p.m. Pacific Time (PT). This validation exercise will be conducted on-line via a JoinMe session with remote participation. For a selected sample of the requirements, you are asked to validate the information in your response. The selected sample will be consistent across the responses tested. The validation will be assessed on a pass or fail basis. In order to pass the validation step, Respondents must be able to confirm the statements made in their written proposals for at least 80% of the selected sample.

The JoinMe will begin at 1:00 pm PT. The test will begin at 1:05 pm PT.

The audio portion of the meeting will be conducted by telephone conference call.

Dial-in Phone Numbers:

s.15,s.17

Full instructions and Requirements for the Validation Testing phase of the Source to Contract Technology RFQ Evaluation are contained in the Validation Testing Respondents Instructions sent to the Respondent's Representative as an attachment to this email.


Thanks

Jason

SBPT-04: BC RFQ for S2C Technology - validation testing

Monday, May 8, 2017

9:04 AM

Subject	SBPT-04: BC RFQ for S2C Technology - validation testing
From	Taylor, Jason P MTIC:EX
To	'lbarter@deloitte.ca'
Sent	Wednesday, April 13, 2016 3:30 PM
Attachments	 Validation ...

Dear Lee,

You are invited as a Respondent to RFQ# SBPT-04 Source to Contract Technology to participate in scripted validation testing on the 20th April, 2016 between 2:00 p.m. and 3:00 p.m. Pacific Time (PT). This validation exercise will be conducted on-line via a JoinMe session with remote participation. For a selected sample of the requirements, you are asked to validate the information in your response. The selected sample will be consistent across the responses tested. The validation will be assessed on a pass or fail basis. In order to pass the validation step, Respondents must be able to confirm the statements made in their written proposals for at least 80% of the selected sample.

The JoinMe will begin at 2:00 p.m. PT. The test will begin at 2:05 pm PT.

The audio portion of the meeting will be conducted by telephone conference call.

Dial-in Phone Numbers:

s.15,s.17

Full instructions and Requirements for the Validation Testing phase of the Source to Contract Technology RFQ Evaluation are contained in the Validation Testing Respondents Instructions sent to the Respondent's Representative as an attachment to this email.

Thanks

Jason

Fwd: RFQ SBPT-04

Monday, May 8, 2017
8:52 AM

Subject	Fwd: RFQ SBPT-04
From	Gordon, Audra MTIC:EX
To	Procurement Transformation MTIC:EX
Sent	Saturday, April 16, 2016 9:27 AM

Hey Jason,
Please Pdf this and save to the response folder on SharePoint.
Thanks!

Sent from my iPhone
Begin forwarded message:

From: "Houshidar, Kasra" <k.houshidar@sap.com>
Date: April 15, 2016 at 4:18:40 PM PDT
To: "Gordon, Audra MTIC:EX" <Audra.Gordon@gov.bc.ca>
Subject: RE: RFQ SBPT-04

Perfect, thank you for the clarification.

There are 2 subcontractors in regards to the requirements under the screening tab.

Line 9 "The provider's Analytics solution identifies opportunities from the Enrichment and Analysis process native within their tool."

Our subcontractor who provides enrichment data that we use in our tool is s.17
s.17

line 16 "The provider supports the core functions of Repository, Authoring, e-Signature and integration to P2P providers for transacting."

In regards to the e-signature functionality, s.17 is our subcontractor.

s.17

Thanks again for the clarification, I now understand why your legal declined signing an NDA.
Please let me know if there is further information needed, but as per my read through the requirements it was simply a request to name these subcontractors.

Thank you kindly!

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176

-----Original Message-----

From: Gordon, Audra MTIC:EX [<mailto:Audra.Gordon@gov.bc.ca>]

Sent: Thursday, April 14, 2016 10:49 PM
To: Houshidar, Kasra <k.houshidar@sap.com>
Subject: RE: RFQ SBPT-04

Hi Kasra,

Sorry - perhaps the word "services" below was not quite the correct choice and it should have said "solution." We are mainly concerned with subcontractors that may be utilized in order to cover off all of the scope of the requirements included in the Screening, Highly Desirable, and Desirable sections of Appendix B - where the evaluation is based upon a response that indicates "yes/no" or the range of choices of "Out of the Box" down to "not planned". We are not concerned with requirements where the Province has indicated the expectation is that the component would be in place by the time of contract execution.

Hope that provides the clarity needed.

Audra

-----Original Message-----

From: Houshidar, Kasra [<mailto:k.houshidar@sap.com>]
Sent: Thursday, April 14, 2016 7:53 PM
To: Gordon, Audra MTIC:EX
Subject: RE: RFQ SBPT-04

Hi Audra,

Looks like I need a bit more clarification as I'm being challenged internally on this.

I had received clarification from Jason stating the list required was the subcontractors that were part of the solution, not integration partners (like a deloitte or pwc for example) or subcontractors from Ariba Services (who would be responsible for initial deployment) but more so any subcontractors we have who are part of the solution (ie: Supplier helpdesk, datacenter subcontractors, etc).

With the response below it sounds more like you ARE looking for the sub-contractors within implementation Services (deloitte/pwc type partner, or Ariba Consulting Services). Please clarify.

If we can have a quick call to discuss this clarification over the phone it may help, but otherwise please respond via email.

Thanks!

Kasra Houshidar
Account Executive, Procurement & Business Network Group SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176

-----Original Message-----

From: Gordon, Audra MTIC:EX [<mailto:Audra.Gordon@gov.bc.ca>]
Sent: Thursday, April 14, 2016 7:37 PM
To: Houshidar, Kasra <k.houshidar@sap.com>
Subject: Re: RFQ SBPT-04

Super, thanks kindly!

Sent from my iPhone

On Apr 14, 2016, at 5:26 PM, Houshidar, Kasra
<k.houshidar@sap.com<<mailto:k.houshidar@sap.com>>> wrote:

Hi Audra,

Thank you for the response. I will re-request the list of subcontractors to provide you, and escalate to my VP to ensure we get compliance from legal. Once I have approval I will send the list through to the procurement.transformation@gov.bc.ca<<mailto:procurement.transformation@gov.bc.ca>> email and CC you.

Thanks!

Kasra Houshidar
Account Executive, Procurement & Business Network Group SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar<<http://ca.linkedin.com/in/kasrahoushidar>>

M 604-376-0176
<image001.png>

From: Gordon, Audra MTIC:EX [<mailto:Audra.Gordon@gov.bc.ca>]
Sent: Wednesday, April 13, 2016 9:45 AM
To: Houshidar, Kasra <k.houshidar@sap.com<<mailto:k.houshidar@sap.com>>>; Procurement Transformation MTIC:EX
<Procurement.Transformation@gov.bc.ca<<mailto:Procurement.Transformation@gov.bc.ca>>>
Subject: RE: RFQ SBPT-04

Dear Kasra,

Pursuant to the RFQ, the Province is not requesting disclosure of a complete list of subcontractors providing services to Ariba. The RFQ requirement pertains only to subcontractors that are providing material aspects or components of services that will be evaluated under the RFQ. The Province is requesting the name of subcontractors as it will be those subcontractor's general, technical, and functional experience and information that will be evaluated in the RFQ. If a stated subcontractor were to change, the subcontractor change process as set out in section 3.18 would be triggered. It is the Province's position that the disclosure of such subcontractors is not confidential information requiring signature of a non-disclosure agreement.

Audra

From: Houshidar, Kasra [<mailto:k.houshidar@sap.com>]
Sent: Friday, March 18, 2016 2:01 PM
To: Procurement Transformation MTIC:EX
Cc: Gordon, Audra MTIC:EX
Subject: RE: RFQ SBPT-04

Hi Jason,

Just wanted to confirm that you did receive this as today is the deadline.

Thanks,

Kasra Houshidar
Account Executive, Procurement & Business Network Group SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar<<http://ca.linkedin.com/in/kasrahoushidar>>

M 604-376-0176
<image001.png>

From: Houshidar, Kasra
Sent: Wednesday, March 16, 2016 2:36 PM
To: 'Procurement Transformation MTIC:EX'
<Procurement.Transformation@gov.bc.ca<<mailto:Procurement.Transformation@gov.bc.ca>>>
Cc: 'Gordon, Audra MTIC:EX' <Audra.Gordon@gov.bc.ca<<mailto:Audra.Gordon@gov.bc.ca>>>
Subject: RE: RFQ SBPT-04

Hello Jason,

Attached is the completed Appendix E.

In regards to the contractor list, I was unable to provide one without a mutual NDA in place with the province. If you'd like we can draft one to get the process started, but my legal team's response is below:

Ariba maintains a complete list of subcontractors and sub-processors (those processing personal data) that assist in providing the contracted services consistent with our certification requirements SOC2/SOC3 and PCI DSS. Ariba evaluates each subcontractor according to export law restrictions applicable to Ariba as a US based company. Upon completion of a mutual NDA, the Province may request at anytime the most up to date list of sub-processors for its own regulatory compliance purposes. Additionally, some subcontractors who may not be sub-processors are disclosed in the SOC 2 and 3 reports available from Ariba.

Please let me know how you'd like to proceed, or if this is sufficient information.

Thanks,

Kasra Houshidar
Account Executive, Procurement & Business Network Group SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar<<http://ca.linkedin.com/in/kasrahoushidar>>

M 604-376-0176
<image001.png>

From: Houshidar, Kasra
Sent: Monday, March 14, 2016 10:42 AM
To: 'Procurement Transformation MTIC:EX'
<Procurement.Transformation@gov.bc.ca<<mailto:Procurement.Transformation@gov.bc.ca>>>
Cc: Gordon, Audra MTIC:EX <Audra.Gordon@gov.bc.ca<<mailto:Audra.Gordon@gov.bc.ca>>>
Subject: RE: RFQ SBPT-04

Perfectly! Thanks Jason!

Kasra Houshidar
Account Executive, Procurement & Business Network Group SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar<<http://ca.linkedin.com/in/kasrahoushidar>>

M 604-376-0176

<image001.png>

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Monday, March 14, 2016 10:38 AM
To: Houshidar, Kasra <k.houshidar@sap.com<<mailto:k.houshidar@sap.com>>>
Cc: Gordon, Audra MTIC:EX <Audra.Gordon@gov.bc.ca<<mailto:Audra.Gordon@gov.bc.ca>>>
Subject: RE: RFQ SBPT-04

Hi Kasra

The subcontractors should be named if they are part of the evaluated solution. If they are providing integration services, they do not need to be named.

I hope this clarifies the situation.

Thanks

Jason

From: Houshidar, Kasra [<mailto:k.houshidar@sap.com>]
Sent: Friday, March 11, 2016 3:52 PM
To: Procurement Transformation MTIC:EX
Subject: RE: RFQ SBPT-04

Hi Audra,

Thanks for bringing this to my attention.

1. Yes, the intention was to submit an Appendix E for the external reference check, I will submit within the allotted timeframe
2. While the solution does not require any named subcontractors (as we can manage implementations with our in-house team), we have been in discussions with some of our partners regarding implementation as the scope of the work is quite large. I may have misunderstood, but to clarify if we do not submit a list of named subcontractors during this RFQ stage then we are not able to leverage them if we make the short-list, is this correct?

Please clarify point 2, and you will have my follow up items within 7 calendar days.

Thanks!

Kasra Houshidar
Account Executive, Procurement & Business Network Group SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar<<http://ca.linkedin.com/in/kasrahoushidar>>

M 604-376-0176

<image001.png>

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Friday, March 11, 2016 3:26 PM

To: Houshidar, Kasra <k.houshidar@sap.com<<mailto:k.houshidar@sap.com>>>

Subject: RFQ SBPT-04

Importance: High

Hello Kasra,

I am reviewing your Request for Qualification Submission materials for SBPT-04.

There are two items that require completion in order for the Province to proceed with evaluation of Ariba's Response as follows:

1. On page 6, it is indicated that "The Province is a current customer and has not purchased anything over \$1M in the last three years." Was it the intention of Ariba to submit:

a. a completed Appendix E for the External Reference Check (section 9.2.3.2) as there aren't any current or past contracts with the Province that meet the \$1M or over criteria, OR

b. the current contract with the Province to satisfy the Internal Performance Reference Check (section 9.2.3.1)?

If a., then please direct us to the completed Appendix E in the Response or submit a completed Appendix E within 7 calendar days of receipt of this email.

If b., then please submit the requested information specified in 9.2.3.2 (items 1 – 6) within 7 calendar days of receipt of this email.

2. A list of Subcontractors is not found in the Response. Please confirm that the proposed Solution for the RFQ doesn't require any named subcontractors OR submit a list of subcontractors within 7 calendar days of receipt of this email.

The rectifications may be submitted by reply email to Jason's attention. Please let us know if you have any questions regarding the above.

Kind regards,

Audra Gordon | Project Director | Strategic Business and Procurement Transformation | Shared Services BC

c: 250-952-9338 | e: Audra.Gordon@gov.bc.ca<<mailto:Audra.Gordon@gov.bc.ca>>

Re: SBPT-04 Source to Contract Technology

Friday, May 5, 2017

10:45 AM

Subject	Re: SBPT-04 Source to Contract Technology
From	Taylor, Jason P MTIC:EX
To	Abichandani, Daniel (CA - Toronto)
Sent	Monday, April 18, 2016 4:22 PM

Hi Daniel,
Lee Barter was on the cover sheet.
Thanks
Jason

Sent from my iPhone

On Apr 18, 2016, at 4:13 PM, Abichandani, Daniel (CA - Toronto) <dabichandani@deloitte.ca> wrote:

Hi Jason - would you mind sharing who the contact this was going to?

Daniel Abichandani

Deloitte Consulting

Tel/Direct 647-505-2083

www.deloitte.ca

Deloitte is proud to be selected as one of Canada's Top 100 Employers in 2014

From: Taylor, Jason P MTIC:EX [<mailto:Jason.P.Taylor@gov.bc.ca>]

Sent: Monday, April 18, 2016 6:50 PM

To: Abichandani, Daniel (CA - Toronto) <dabichandani@deloitte.ca>; Barter, Lee (CA - Toronto) <lbarter@deloitte.ca>; George, Jason (CA - British Columbia) <jasgeorge@deloitte.ca>; Kwong, Josephine (CA - Toronto) <joskwong@deloitte.ca>; Meghji, Alida (CA - Toronto) <ameghji@deloitte.ca>; Mohabir, Ravi (CA - British Columbia) <rmohabir@deloitte.ca>;
s.17 Barter, Lee (CA - Toronto)

<lbarter@deloitte.ca>

Cc: Gordon, Audra MTIC:EX <Audra.Gordon@gov.bc.ca>

Subject: SBPT-04 Source to Contract Technology

Importance: High

Dear All,

After not getting a response from your specified contact for BC's SBPT-04 Source to Contract Technology over the last week, I am reaching out to all contacts we have for Deloitte that have been associated with this competition. Please confirm your participation for this event. The invitation is below:

You are invited as a Respondent to RFQ# SBPT-04 Source to Contract Technology to participate in scripted validation testing on the 20th April, 2016 between 2:00 p.m. and 3:00 p.m. Pacific Time (PT). This validation exercise will be conducted on-line via a JoinMe session with remote participation. For a selected sample of the requirements, you are asked to validate the information in your response. The selected sample will be consistent across the responses tested. The validation will be assessed on a pass or fail basis. In order to pass the validation step, Respondents must be able to confirm the statements made in their written proposals for at least 80% of the selected sample.

The JoinMe will begin at 2:00 p.m. PT. The test will begin at 2:05 pm PT.

The audio portion of the meeting will be conducted by telephone conference call.

For ease of reference, here is the link to the online portion as well.

<https://join.me/trevor.nitorpartners.com>

The individual that will be running your solution may need to download the plug in prior to the session:

<http://help.join.me/knowledgebase/articles/149034-download-join-me-apps>

Full instructions and Requirements for the Validation Testing phase of the Source to Contract Technology RFQ Evaluation are contained in the Validation Testing Respondents Instructions sent to the Respondent's Representative as an attachment to this email.

Thanks

Jason

Confidentiality Warning:

This message and any attachments are intended only for the use of the intended recipient(s), are confidential, and may be privileged. If you are not the intended recipient, you are hereby notified that any review, retransmission, conversion to hard copy, copying, circulation or other use of this message and any attachments is strictly prohibited. If you are not the intended recipient, please notify the sender immediately by return e-mail, and delete this message and any attachments from your system. Thank You

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Si vous ne voulez pas recevoir d'autres messages électroniques commerciaux de Deloitte à l'avenir, veuillez envoyer ce courriel à l'adresse unsubscribe@deloitte.ca

SBPT-04: Validation testing clarifications

Friday, May 5, 2017
10:45 AM

Subject	SBPT-04: Validation testing clarifications
From	Taylor, Jason P MTIC:EX
To	
Cc	Gordon, Audra MTIC:EX
Sent	Monday, April 18, 2016 4:06 PM

Hi Everyone,

You are receiving this email because you are taking part in the validation testing for SBPT-04. The following answers have been provided for the two questions below:

Thanks

Jason

Reference - 4.1.1- Manage Contracts - Contract Creation/Negotiation

The Solution should facilitate the automatic transfer of data from Sourcing to the Contract Authoring module to prepopulate data entry fields and also maintain a link back to the Sourcing event that preceded this contract

Question 1:

Q. Is it the information from bids that need to be copied/ continued to contracts without manual input?

A. Correct, this requirement is looking to see how a solution would automatically transfer information from a sourcing event into a contract.

Reference - 5.1.14 - Manage Supplier Relationships - Perform Mgmt - Survey

The Solution should support the linking of a survey/evaluation to a specific contract (British Columbia requires every contract over \$50,000 to have an evaluation)

Question 2:

Q. Is it the survey requirement mandatory to the threshold to the contract value, that will not allow the contract to close?

A. The requirement above is looking to see how a survey would link to a contract based off a minimum dollar threshold. The minimum dollar threshold in this instance is \$50,000. A survey should directly link to any contract that has a dollar value of over \$50,000.

Thanks

Jason

SBPT-04 updated dial in information for validation testing

Friday, May 5, 2017
10:47 AM

Subject	SBPT-04 updated dial in information for validation testing
From	Gordon, Audra MTIC:EX
To	'Houshidar, Kasra'
Cc	Procurement Transformation MTIC:EX
Sent	Monday, April 18, 2016 9:46 AM

Hi Kasra,

We are updating the audio information for the Validation Testing session today as follows:
s.15,s.17

For ease of reference, here is the link to the online portion as well.

<https://join.me/trevor.nitorpartners.com>

The individual that will be running Ariba's solution may need to download the plug in prior to the session:

<http://help.join.me/knowledgebase/articles/149034-download-join-me-apps>

Fwd: SBPT-04 Source to Contract Technology

Friday, May 5, 2017

10:43 AM

Subject	Fwd: SBPT-04 Source to Contract Technology
From	Taylor, Jason P MTIC:EX
To	Gordon, Audra MTIC:EX
Sent	Tuesday, April 19, 2016 8:13 AM

Hey Audra,

Hope you feel better soon. Deloitte have requested a call to go through the details of the validation testing. Is that allowed or does that show favouritism giving them more 'help'?

Their questions are below

Cheerio

Jason

Sent from my iPhone

Begin forwarded message:

From: s.17

Date: April 19, 2016 at 7:10:09 AM PDT

To: "Taylor, Jason P MTIC:EX" <Jason.P.Taylor@gov.bc.ca>

Cc: "ameghji@deloitte.ca" <ameghji@deloitte.ca>

Subject: RE: SBPT-04 Source to Contract Technology

Hi Jason,

Could we please have a quick call today to discuss? I saw the call in information but to avoid any confusion whatsoever on time zones, etc., ideally you could provide a calendar invite with this information versus just an email. Is that possible please?

Also - I understand this is a "test," but can you please elaborate on the process? Will you just be asking us to yes/no confirm what we said in the response? Are you expecting us to elaborate beyond that (for either a yes or a no answer)? I need to be sure I have the appropriate product representatives in on the discussion depending on how this works.

Probably easiest to just talk through these details in person - what number can I call you on?

Thank you,

s.17

-----Original Message-----

From: Taylor, Jason P MTIC:EX [<mailto:Jason.P.Taylor@gov.bc.ca>]

Sent: Monday, April 18, 2016 7:29 PM

To: s.17

Subject: Re: SBPT-04 Source to Contract Technology

Hi s.17

The details are towards the bottom of the message. There are conference call lines/participant code plus a link to JoinMe (with Trevor) which is where the screens will be shared. Let me know if you any issues using JoinMe.

Thanks

Jason

Sent from my iPhone

On Apr 18, 2016, at 4:14 PM, s.17
s.17

wrote:

Jason,

My apologies for our lack of response - I can confirm this time works. Will you be sending an invite?

Thank you,

s.17

On Apr 18, 2016, at 6:49 PM, Taylor, Jason P MTIC:EX
<Jason.P.Taylor@gov.bc.ca<<mailto:Jason.P.Taylor@gov.bc.ca>>> wrote:

Dear All,

After not getting a response from your specified contact for BC's SBPT-04 Source to Contract Technology over the last week, I am reaching out to all contacts we have for Deloitte that have been associated with this competition. Please confirm your participation for this event. The invitation is below:

You are invited as a Respondent to RFQ# SBPT-04 Source to Contract Technology to participate in scripted validation testing on the 20th April, 2016 between 2:00 p.m. and 3:00 p.m. Pacific Time (PT). This validation exercise will be conducted on-line via a JoinMe session with remote participation. For a selected sample of the requirements, you are asked to validate the information in your response. The selected sample will be consistent across the responses tested. The validation will be assessed on a pass or fail basis. In order to pass the validation step, Respondents must be able to confirm the statements made in their written proposals for at least 80% of the selected sample.

The JoinMe will begin at 2:00 p.m. PT. The test will begin at 2:05 pm PT.
The audio portion of the meeting will be conducted by telephone conference call.

s.15,s.17

For ease of reference, here is the link to the online portion as well.
<https://join.me/trevor.nitorpartners.com><<https://www.google.com/url?q=https%3A%2F%2Fjoin.me%2Ftrevor.nitorpartners.com&sa=D&usd=2&usg=AFQjCNEeCUbnCPMXQ9nANI3w5pevtq77NQ>>

The individual that will be running your solution may need to download the plug in prior to the session:

<http://help.join.me/knowledgebase/articles/149034-download-join-me-apps>

Full instructions and Requirements for the Validation Testing phase of the Source to Contract Technology RFQ Evaluation are contained in the Validation Testing Respondents Instructions sent to the Respondent's Representative as an attachment to this email.

Thanks

Jason


<Copy of Validation Testing Respondents Instructions.xlsx>

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RE: SBPT-04 Source to Contract Technology

Monday, May 8, 2017
8:57 AM

Subject	RE: SBPT-04 Source to Contract Technology
From	Taylor, Jason P MTIC:EX
To	s.17 'ameghji@deloitte.ca'
Cc	'Trevor Parus'
Sent	Tuesday, April 19, 2016 9:03 AM
Attachments	 Copy of Validation ...

Hi **s.17**

I'll send out a calendar invite presently. As per your specific point, the time zone (as noted in the original email) will be Pacific Time.

I have attached it again in case you missed it, but there was an Excel worksheet attached with the original email that was sent out to you that outlines the validation process, gives the requirements that need to be validated, and who to contact should you have any questions. I've cc'd Trevor Parus into this email as the point of contact for this exercise. You should reach out to him to discuss the validation testing process, though please note all questions and answers will need to be recorded and sent out to the other shortlisted Respondents.

Thanks

Jason

-----Original Message-----

From: **s.17**
Sent: Tuesday, April 19, 2016 7:10 AM
To: Taylor, Jason P MTIC:EX
Cc: ameghji@deloitte.ca
Subject: RE: SBPT-04 Source to Contract Technology

Hi Jason,

Could we please have a quick call today to discuss? I saw the call in information but to avoid any confusion whatsoever on time zones, etc., ideally you could provide a calendar invite with this information versus just an email. Is that possible please?

Also - I understand this is a "test," but can you please elaborate on the process? Will you just be asking us to yes/no confirm what we said in the response? Are you expecting us to elaborate beyond that (for either a yes or a no answer)? I need to be sure I have the appropriate product representatives in on the discussion depending on how this works.

Probably easiest to just talk through these details in person - what number can I call you on?

Thank you,

s.17

-----Original Message-----

From: Taylor, Jason P MTIC:EX [<mailto:Jason.P.Taylor@gov.bc.ca>]
Sent: Monday, April 18, 2016 7:29 PM
To: **s.17**
Subject: Re: SBPT-04 Source to Contract Technology

Hi **s.17**

The details are towards the bottom of the message. There are conference call lines/participant code plus a link to JoinMe (with Trevor) which is where the screens will be shared. Let me know if you any issues using JoinMe.

Thanks

Jason

Sent from my iPhone

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You are invited as a Respondent to RFQ# SBPT-04 Source to Contract Technology to participate in scripted validation testing on the 20th April, 2016 between 2:00 p.m. and 3:00 p.m. Pacific Time (PT). This validation exercise will be conducted on-line via a JoinMe session with remote participation. For a selected sample of the requirements, you are asked to validate the information in your response. The selected sample will be consistent across the responses tested. The validation will be assessed on a pass or fail basis. In order to pass the validation step, Respondents must be able to confirm the statements made in their written proposals for at least 80% of the selected sample.

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The audio portion of the meeting will be conducted by telephone conference call.

s.15,s.17

For ease of reference, here is the link to the online portion as well.

[https://join.me/trevor.nitorpartners.com<https://www.google.com/url?q=https%3A%2F%2Fjoin.me%2Ftrevor.nitorpartners.com&sa=D&usd=2&usg=AFQjCNEeCUbnCPMXQ9nANI3w5pevtq77NQ>](https://join.me/trevor.nitorpartners.com?https://www.google.com/url?q=https%3A%2F%2Fjoin.me%2Ftrevor.nitorpartners.com&sa=D&usd=2&usg=AFQjCNEeCUbnCPMXQ9nANI3w5pevtq77NQ>)

The individual that will be running your solution may need to download the plug in prior to the session:

<http://help.join.me/knowledgebase/articles/149034-download-join-me-apps>

Full instructions and Requirements for the Validation Testing phase of the Source to Contract Technology RFQ Evaluation are contained in the Validation Testing Respondents Instructions sent to the Respondent's Representative as an attachment to this email.

Thanks

Jason

<Copy of Validation Testing Respondents Instructions.xlsx>

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British Columbia Ministry of Technology, Innovation and Citizens' Services Validation Scripts Instructions For Respondents Conducting the Step 4 - Validation Testing

A. Summary & Background

This handbook serves as a guidance for Respondents in conducting the validation of the information in the Responses for a selected sample of the requirements outlined in Steps 1 & 2 of the RFQ# SBPT-04. Requirements are listed in the tab titled "Validation Requirements".

Respondents are responsible for demonstrating a selection of the information in their Responses. The selected sample will be consistent across the Respondents tested. It is not required that the Respondents be able to demonstrate that the functionality exists or that their solution is capable of the functionality, however the Respondent will need to be able to demonstrate that their responses match their system's functionality as stated in the Response. For example, if a Respondent states in its Response that a functionality is "Out of the Box" then the Respondent will need to be able to demonstrate that that specific functionality is in fact "Out of the Box". However, if a Respondent states in its Response that a specific functionality is "Not Planned" then the Respondent would not need to demonstrate the functionality.

This validation exercise will be conducted remotely via the internet. The validation will be assessed on a pass or fail basis. In order to pass the validation step, Respondents will need to be able to demonstrate to the satisfaction of the Province the accuracy and completeness of the statements made in their Response.

B. Evaluation Team

The Validation Testing evaluation process will be conducted by an Evaluation Team, which may include employees, contractors and other representatives of the Province. One of the evaluators on the Evaluation Team will be designated the team lead or chairperson. The Evaluation Team may use persons with specialized knowledge to assess technical, financial or other aspects of the presentation or supplementary materials received.

C. Set-Up Instructions

In the week prior to their scheduled appointment time Proponents will receive an email from the Province inviting them to a JoinMe session. The email will be directed to the email account provided by the Proponent for this purpose. The email will include the link to the meeting, and the call in number and conference ID for audio.

At the designated appointment start time Respondents will:

- Sign into the JoinMe application by following this link:
<https://join.me/trevor.nitorpartners.com>
- Dial into the Teleconference at this number: **S. 15, S. 17** and connect using Conference ID: **S. 15, S. 1**

D. Tab Instructions: Validation Requirements

Please review the tab titled "Validation Requirements". In this tab you will see a column titled "Requirements", review the requirement and review your response. Once you have done so, review the column titled "Standardized Data", use this data/information as a guide when demonstrating your ability to meet the requirement. Once again, you are not required to meet the requirements, you simply need to be able to demonstrate that your systems capabilities match your response listed for each requirement.

E. Evaluation Schema

Evaluators will assign a "Pass" or a "Fail" score for each requirement:

Pass: Demonstrates that the requirement has been met substantially to the level indicated in the Respondents's Response

Fail: Provides significant doubt that the requirement has been met to the level indicated in the Respondent's Response

F. Points of Contact for Questions or Clarifications

If you have any questions regarding the requirement workbook please contact Trevor Parus at (360) 281-2995 or email: trevor@nitorpartners.com

Req. ID	Function	Sub-function	Primary User	Requirement
1.1.21	All	General	All Users	The Solution should be structured so that users can only see data within their own organization. This would include different levels within the organization for example, some people can only see their own transactions, some would be able to see the transactions within their Team, some within their Branch, some within their Division and some within their Ministry
2.2.1	Perform Spend Analysis	Spend Analysis	Ministry & BPS	The Solution should have the ability to present end users with a role specific dashboard
3.2.4	Strategic Sourcing	Tendering	Vendor	The Solution should support the ability of a supplier to submit fully electronic bids
3.4.10	Strategic Sourcing	Evaluate and Award	Ministry & BPS	The Solution should allow electronic evaluation of bids (within tool or via excel) with the ability to assign weighting and automatically optimize potential award scenarios
3.4.2	Strategic Sourcing	Evaluate and Award	All Users	The Solution should manage award communications and posting of required award details to the public
4.1.1	Manage Contracts	Contract Creation/Negotiation	Ministry & BPS	The Solution should facilitate the automatic transfer of data from Sourcing to the Contract Authoring module to prepopulate data entry fields and also maintain a link back to the Sourcing event that preceded this contract
4.1.16	Manage Contracts	Contract Creation/Negotiation	Ministry & BPS	The Solution identifies and alerts users when non-standard clause is being used on a contract
4.1.36	Manage Contracts	Contract Creation/Negotiation	Ministry & BPS	The Solution should allow the creation of multiple types of contracts and contract templates that vary by organization (e.g. NDA, MSA, supply agreements, etc.)
5.1.14	Manage Supplier Relationships	Perform Mgmt - Survey	Ministry	The Solution should support the linking of a survey/evaluation to a specific contract (British Columbia requires every contract over \$50,000 to have an evaluation)
5.2.5	Manage Supplier Relationships	Perform Mgmt - Scorecard	Ministry & BPS	The Solution should have the ability to automatically pull in data from survey responses to prepopulate a scorecard
6.1.1	Supplier Network	General	Vendor	The Solution should have the ability to provide a supplier a single login and view to all of their interactions (e.g. Events, Scorecards, etc.) with the Province and all in scope entities. This is true regardless if the provinces and entities are in a single instance or more than one instance.
7.1.12	Technical	Architecture	All Users	The Solution should provide detailed transaction logs to help support trouble shooting and auditing

Standardized Data	Pass / Fail
N/A	
N/A	
N/A	
N/A	
N/A	
Generate a sourcing event that has an award of \$100,000, demonstrate the ability to prepopulate data entry fields to the Contracting Authoring module.	
Generate an MSA and use a non-standard payment term clause to demonstrate the alert the user would receive.	
N/A	
Use two examples to demonstrate the ability to support the linking of a survey: one to negatively test this function (\$49,999), and one to test the threshold (\$50,001).	
Generate a survey with 10 multiple choice questions, the ten multiple choice questions need to consist of 5 choices, those choices need to have a rating from 1-5.	
N/A	
N/A	

RE: Evaluation Status: RFQ SBPT-04

Friday, May 5, 2017

10:32 AM

Subject	RE: Evaluation Status: RFQ SBPT-04
From	Procurement Transformation MTIC:EX
To	Gordon, Audra MTIC:EX
Sent	Wednesday, May 4, 2016 2:40 PM

Sorry, make that four. I forgot about s.17

From: Procurement Transformation MTIC:EX
Sent: Wednesday, May 4, 2016 2:35 PM
To: Gordon, Audra MTIC:EX
Subject: FW: Evaluation Status: RFQ SBPT-04

s.17 also requesting an update, so that makes three Respondents requesting updates: s.17
s.17

From: Procurement MTIC:EX
Sent: Wednesday, May 4, 2016 2:08 PM
To: Procurement Transformation MTIC:EX
Subject: FW: Evaluation Status: RFQ SBPT-04

Lee Oldham-Edwards | Procurement Services Branch | Shared Services BC
Ph: 250-387-7301 e: lee.oldhamedwards@gov.bc.ca m: PO Box 9476, Stn Prov Gov, Victoria BC
V8W 9W6

From: s.17
Sent: Wednesday, May 4, 2016 2:01 PM
To: Procurement MTIC:EX
Cc: s.17
Subject: Evaluation Status: RFQ SBPT-04

Dear Mr. Jason Taylor,

Re: Evaluation Status of RFQ SBPT-04

RFQ#: SBPT-04

RFQ Name: Two-part RFQ to Negotiated Procurement Process – Source to Contract Technology

On behalf of s.17, I would like to follow up with you about the evaluation status of RFQ SBPT-04. Could you please advise us if any decision was made on the above RFQ, the first stage of a multi-phased negotiated procurement process?

Best Regards,

s.17

RE: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology

Friday, May 5, 2017
9:55 AM

Subject	RE: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology
From	Byron Koch
To	Procurement Transformation MTIC:EX
Sent	Tuesday, May 10, 2016 6:38 AM

Jason, thanks very much. Have a great day. Byron

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Monday, May 09, 2016 4:25 PM
To: Byron Koch
Subject: Re: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology
Importance: High

Dear Byron,

I am forwarding this notification pertaining to BC's SBPT-04 RFQ to you as Daniel Knoch is currently not available. The prequalification list for BC's SBPT-04 RFQ for Source to Contract technology has been finalized. The details are contained within the attached notification letter.

regards

Jason

From: Procurement Transformation MTIC:EX
Sent: Monday, May 9, 2016 4:18 PM
To: 'Daniel Knoch'
Subject: Re: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology
Importance: High

Dear Daniel

The prequalification list for BC's SBPT-04 RFQ for Source to Contract technology has been finalized. The details are contained within the attached notification letter.

regards

Jason

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RE: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology

Friday, May 5, 2017
9:56 AM

Subject	RE: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology
From	Fedoriw, Wayne
To	Procurement Transformation MTIC:EX
Sent	Monday, May 9, 2016 5:15 PM

Hi Jason,

This is great news and CGI is looking forward to moving to the next stage of this process.

Sincerely,

Wayne

Wayne Fedoriw Director, Consulting Services CGI
1405 Douglas Street, Victoria, BC V8W 2G2
(250) 380-4439 Office
(250) 857-5419 Mobile
wayne.fedoriw@cgi.com

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From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Monday, May 09, 2016 4:17 PM
To: Fedoriw, Wayne
Subject: Re: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology
Importance: High

Dear Wayne,

The prequalification list for BC's SBPT-04 RFQ for Source to Contract technology has been finalized. The details are contained within the attached notification letter.

regards

Jason



Date: 9 May, 2016

CGI Information Systems and Management Consultants Inc.
1405 Douglas Street, 6th Floor
Victoria, BC, V8W 2G2

Via email to Wayne.Fedoriw@cgi.com

Dear Wayne,

Re: Request for Qualifications (RFQ) SBPT-04 Source to Contract Technology

Thank you for your response to the above noted Request for Qualifications (RFQ). The Ministry of Ministry of Technology, Innovation and Citizens' Services has completed its evaluation process and has determined that the following Respondents (in alphabetical order) are Qualified Respondents eligible to receive the Negotiated Request for Proposals (NRFP):

- Ariba Inc;
- CGI Information Systems and Management Consultants Inc;
- Deloitte Inc; and
- Impac Canada Co.

Qualified Respondents will be provided with a copy of the NRFP by email to the email address listed in the Respondent Contact Form provided in their response to the RFQ. The Ministry is currently preparing the NRFP for the Ministry-internal approval process. Once approved by this process the Ministry intends to distribute the NRFP to the Qualified Respondents. The actual distribution date is not known at this time, but is planned for early June.

Sincerely,

Jason Taylor
Business Analyst

Ministry of Technology, Innovation
and Citizens' Services

Strategic Business and
Procurement Transformation

Mailing Address:
Procurement Services Branch
c/o 3rd Floor, 563 Superior
Street
Victoria, BC, V8V 1T7

Formal Communication

Friday, May 5, 2017
9:54 AM

Subject	Formal Communication
From	s.17
To	Taylor, Jason P MTIC:EX
Sent	Tuesday, May 10, 2016 8:25 AM

Jason,

Just checking to see if the BC Government has send out any notifications to Vendors?

Thanks,

s.17

RE: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology

Friday, May 5, 2017
9:53 AM

Subject	RE: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology
From	Procurement Transformation MTIC:EX
To	'Meghji, Alida (CA - Toronto)'
Sent	Tuesday, May 10, 2016 8:54 AM

Hi Alida,

Yes, I can make sure that happens.

Thanks

Jason

From: Meghji, Alida (CA - Toronto) [<mailto:ameghji@deloitte.ca>]
Sent: Monday, May 9, 2016 5:48 PM
To: Procurement Transformation MTIC:EX; Barter, Lee (CA - Toronto)
Subject: RE: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology

Thanks Jason – I know Lee's contact information was on the response but I would appreciate if you could copy me on the NRFP when it is released?

Thanks and kind regards,
Alida

Alida Meghji
Email: ameghji@deloitte.ca
Mobile: 416-522-6927

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Monday, May 9, 2016 7:18 PM
To: Barter, Lee (CA - Toronto) <lbarter@deloitte.ca>
Cc: Meghji, Alida (CA - Toronto) <ameghji@deloitte.ca>
Subject: Re: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology

Dear Lee

The prequalification list for BC's SBPT-04 RFQ for Source to Contract technology has been finalized. The details are contained within the attached notification letter.

regards

Jason

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Re: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology

Friday, May 5, 2017
9:53 AM

Subject	Re: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology
From	Barter, Lee (CA - Toronto)
To	Procurement Transformation MTIC:EX
Cc	Meghji, Alida (CA - Toronto)
Sent	Tuesday, May 10, 2016 1:21 PM

Thanks for your prompt reply. We look forward to hearing from you when the RFP is ready.
Lee

Lee Barter
416-573-7052

On May 10, 2016, at 12:45 PM, Procurement Transformation MTIC:EX
<Procurement.Transformation@gov.bc.ca> wrote:

Hi Lee,

The Province is currently focused on producing the NRFP and no interactions with the Qualified Suppliers are planned prior to the release of the procurement document. A proponents' meeting may be held after the NRFP has been released. Further information will be included in the procurement document.

Kind regards

Jason

From: Barter, Lee (CA - Toronto) [<mailto:lbarter@deloitte.ca>]
Sent: Monday, May 9, 2016 11:40 PM
To: Procurement Transformation MTIC:EX
Cc: Meghji, Alida (CA - Toronto)
Subject: RE: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology

Thank you, Jason. We look forward to receiving word regarding the next stage in the process. Is there any plan for dialogue between the proponents and the province in advance of the next stage of the RFP? We are particularly curious about the status of the other New West Partnership participants in the second round, among other questions.

Regards,
Lee

Lee Barter
Deloitte Inc. | Consulting | Strategy & Operations
M: 416.573.7052 | lbarter@deloitte.ca

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Monday, May 9, 2016 7:18 PM
To: Barter, Lee (CA - Toronto) <lbarter@deloitte.ca>
Cc: Meghji, Alida (CA - Toronto) <ameghji@deloitte.ca>
Subject: Re: Request for Qualifications (RFQ) SBPT-04 – Source to Contract Technology

Dear Lee

The prequalification list for BC's SBPT-04 RFQ for Source to Contract technology has been finalized. The details are contained within the attached notification letter.

regards

Jason

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Thank you

Friday, May 5, 2017
9:52 AM

Subject	Thank you
From	s.17
To	Hayes, Brooke MTIC:EX; Gordon, Audra MTIC:EX
Sent	Friday, May 13, 2016 12:52 PM

Ladies,

I wanted to thank you both for introducing me to the beautiful Island of Victoria and allowing s.17 to participate in the BC Event.

I wish you all the best and I hope our paths will cross again.

Best of luck and have a wonderful weekend!

s.17

RE: SBPT-04 S2C Technology request

Friday, May 5, 2017

9:51 AM

Subject	RE: SBPT-04 S2C Technology request
From	Houshidar, Kasra
To	Taylor, Jason P MTIC:EX
Sent	Tuesday, May 24, 2016 1:57 PM

Hi Jason,

Let me confirm with my VP to see if there's any issue to cover this cost and I will get back to you the second I have an answer.

Thanks!

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



From: Taylor, Jason P MTIC:EX [<mailto:Jason.P.Taylor@gov.bc.ca>]

Sent: Tuesday, May 24, 2016 1:37 PM

To: Houshidar, Kasra <k.houshidar@sap.com>

Subject: SBPT-04 S2C Technology request

Importance: High

Hi Kasra,

We are just checking-in to see if you would be amenable to signing up for e-bidding with BC Bid? This would mean your proposal could be submitted electronically for the S2C NRFP, so no printing costs, etc. However, there is an annual charge of \$150+tax to register to ebid so there is a cost to doing this. The details are linked below.

<http://www2.gov.bc.ca/gov/content/governments/services-for-government/bc-bid-resources/bc-bid/vendor-user-of-bc-bid/ebid-service-registration>

I want to make clear that this is just a request. Your answer will decide the path the administrative process for the NRFP will follow. The benefit to us is that the administrative process would become more streamlined/simpler if you submit your proposal through e-bidding. That's the only reason we are making this request. If it doesn't work for you, then it doesn't work for you and we'll follow a different administrative process.

Could you let me know either way in the next 48 hours? Your answer will determine the administrative/ proposal processing requirements for the NRFP.

Thanks

Jason

RE: SBPT-04 S2C Technology request

Friday, May 5, 2017

9:50 AM

Subject	RE: SBPT-04 S2C Technology request
From	Taylor, Jason P MTIC:EX
To	'Houshidar, Kasra'
Sent	Wednesday, May 25, 2016 3:41 PM

Hi Kasra,

Great! Thanks for doing that.

Jason

From: Houshidar, Kasra [mailto:k.houshidar@sap.com]

Sent: Wednesday, May 25, 2016 9:28 AM

To: Taylor, Jason P MTIC:EX

Subject: RE: SBPT-04 S2C Technology request

Hey Jason,

I just got approval so I will be registering now, thought I'd let you know so you can go with the more streamlined process.

Looking forward to the bid.

Thanks,

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



From: Taylor, Jason P MTIC:EX [mailto:Jason.P.Taylor@gov.bc.ca]

Sent: Tuesday, May 24, 2016 1:37 PM

To: Houshidar, Kasra <k.houshidar@sap.com>

Subject: SBPT-04 S2C Technology request

Importance: High

Hi Kasra,

We are just checking-in to see if you would be amenable to signing up for e-bidding with BC Bid? This would mean your proposal could be submitted electronically for the S2C NRFP, so no printing costs, etc. However, there is an annual charge of \$150+tax to register to ebid so there is a cost to doing this. The details are linked below.

<http://www2.gov.bc.ca/gov/content/governments/services-for-government/bc-bid-resources/bc-bid/vendor-user-of-bc-bid/ebid-service-registration>

I want to make clear that this is just a request. Your answer will decide the path the administrative process for the NRFP will follow. The benefit to us is that the administrative process would become

more streamlined/simpler if you submit your proposal through ebidding. That's the only reason we are making this request. If it doesn't work for you, then it doesn't work for you and we'll follow a different administrative process.

Could you let me know either way in the next 48 hours? Your answer will determine the administrative/ proposal processing requirements for the NRFP.

Thanks

Jason

Re: Hello

Friday, May 5, 2017
9:49 AM

Subject	Re: Hello
From	s.17
To	Hayes, Brooke MTIC:EX
Sent	Tuesday, May 31, 2016 3:17 PM

Hi Brooke,
s.22

Glad to hear that you're pleased with the progress to date! I'm sorry I used the wrong terminology (I crossed wire with the s.17 in my brain, in which I'm very heavily involved!). I meant to say the Source-to-Contract opportunity where we have partnered up with CGI s.17 While I'm coming up to speed on it, if it's allowable, would love to opportunity to hear what's important to you in the next steps ahead!
s.17

On Tue, May 31, 2016 at 11:56 AM, Hayes, Brooke MTIC:EX <Brooke.Hayes@gov.bc.ca> wrote:
Thanks for the message s.17 it's nice to have you back. s.22
s.22

Lots has happened in the last year or so, and I'm pleased with the progress that we are making, and some of the next steps ahead. Can you tell me more about the eProcurement solutions event that might be coming soon?

E. Brooke Hayes | Executive Director | Strategic Business and Procurement Transformation | Shared Services BC

NEW p: [778-698-2243](tel:778-698-2243) | e: Brooke.Hayes@gov.bc.ca

From: s.17

Sent: Tuesday, May 31, 2016 10:25 AM

To: Hayes, Brooke MTIC:EX

Subject: Hello

Hi Brooke

Hope all is well.

Last we reconnected was at the FMI event in Victoria s.17

s.17 s.22 Just wanted to drop a note to say hello now that I'm back!

I have connected with s.17 and others and understand that there'll be a procurement event launching shortly for eProcurement solutions, which is an area I focus my attention on. Look forward to participating! To the extent possible to connect prior to the process, would love to connect as well!

Have a great day. Thank you!

s.17

BC Source to Contract Opportunity Update

Friday, May 5, 2017
9:48 AM

Subject	BC Source to Contract Opportunity Update
From	Procurement Transformation MTIC:EX
To	Procurement Transformation MTIC:EX
Cc	Gordon, Audra MTIC:EX
Sent	Wednesday, June 22, 2016 11:50 AM

Dear Qualified Respondents,

You are receiving this email because you pre-qualified from the province of BC's Source to Contract Request for Qualification (SBPT-04) process. This note is to let you know the next part of this process, the Negotiated Request for Proposal, is scheduled to be released within the first two weeks of July.

Regards

Jason

RE: BC Source to Contract Opportunity Update

Friday, May 5, 2017

9:47 AM

Subject	RE: BC Source to Contract Opportunity Update
From	Fedoriw, Wayne
To	Procurement Transformation MTIC:EX
Sent	Wednesday, June 22, 2016 1:13 PM

Thank you Jason.

Sincerely,

Wayne

Wayne Fedoriw Director, Consulting Services CGI
1405 Douglas Street, Victoria, BC V8W 2G2
(250) 380-4439 Office
(250) 857-5419 Mobile
wayne.fedoriw@cgi.com

s.22

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From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Wednesday, June 22, 2016 1:13 PM
To: Fedoriw, Wayne
Cc: Gordon, Audra MTIC:EX; Gosselin, Christian
Subject: RE: BC Source to Contract Opportunity Update

Hi Wayne,

Thanks, I'll make sure to add Christian to the contact list.

Regards

Jason

From: Fedoriw, Wayne [<mailto:wayne.fedoriw@cgi.com>]
Sent: Wednesday, June 22, 2016 1:11 PM
To: Procurement Transformation MTIC:EX
Cc: Gordon, Audra MTIC:EX; Gosselin, Christian
Subject: RE: BC Source to Contract Opportunity Update

Thank you.

s.22

if you are also able to cc Christian Gosselin (cc'd in this note) when it is released, that would be appreciated.

Sincerely,

Wayne Fedoriw

Wayne Fedoriw Director, Consulting Services CGI
1405 Douglas Street, Victoria, BC V8W 2G2
(250) 380-4439 Office
(250) 857-5419 Mobile
wayne.fedoriw@cgi.com

s.22

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From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Wednesday, June 22, 2016 11:51 AM
To: Procurement Transformation MTIC:EX
Cc: Gordon, Audra MTIC:EX
Subject: BC Source to Contract Opportunity Update

Dear Qualified Respondents,

You are receiving this email because you pre-qualified from the province of BC's Source to Contract Request for Qualification (SBPT-04) process. This note is to let you know the next part of this process, the Negotiated Request for Proposal, is scheduled to be released within the first two weeks of July.

Regards

Jason

BC Source to Contract NRFP update

Friday, May 5, 2017
9:41 AM

Subject	BC Source to Contract NRFP update
From	Procurement Transformation MTIC:EX
To	Procurement Transformation MTIC:EX
Cc	Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX
Sent	Monday, August 8, 2016 11:25 AM

Dear All

You are receiving this note as you pre-qualified to compete the BC's Source to Contract Technology Negotiated Request For Proposal. It is likely that this NRFP will be released this week.

Thanks

Jason

Checking In

Friday, May 5, 2017
9:46 AM

Subject	Checking In
From	Houshidar, Kasra
To	Hayes, Brooke MTIC:EX
Cc	Gordon, Audra MTIC:EX
Sent	Monday, August 8, 2016 8:55 AM

Hi Brooke & Audra,

Hope you've both been having a nice summer! I just wanted to check in on the status of the RFP, when to expect the release, and any other updates you can share.

Please let me know so I can be sure to have my response team ready.

Thanks!

Kasra Houshidar

Account Executive, Procurement & Business Network Group

SAP Canada, Inc.

ca.linkedin.com/in/kasrahoushidar

M 604-376-0176

SAP Ariba 

RE: BC Source to Contract NRFP update

Thursday, May 4, 2017

4:25 PM

Subject	RE: BC Source to Contract NRFP update
From	Barter, Lee (CA - Toronto)
To	Procurement Transformation MTIC:EX
Cc	Meghji, Alida (CA - Toronto)
Sent	Monday, August 8, 2016 12:12 PM

Sorry, hit send too fast before I read your note. Yes, you can absolutely name s.17 in internal communications. We will distribute notifications as you send them.

Regards,
Lee

From: Barter, Lee (CA - Toronto)
Sent: Monday, August 8, 2016 3:00 PM
To: 'Procurement Transformation MTIC:EX' <Procurement.Transformation@gov.bc.ca>
Cc: Meghji, Alida (CA - Toronto) <ameghji@deloitte.ca>; Aastvedt, Ingrid Hernar (NO - Bergen) <iaastvedt@DELOITTE.no>
Subject: RE: BC Source to Contract NRFP update

s.17

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Monday, August 8, 2016 2:48 PM
To: Barter, Lee (CA - Toronto) <lbarter@deloitte.ca>
Cc: Meghji, Alida (CA - Toronto) <ameghji@deloitte.ca>
Subject: BC Source to Contract NRFP update

Hi Lee,

Sorry, to clarify I mean name s.17 within the internal communications we send out.

Thanks

Jason

From: Procurement Transformation MTIC:EX
Sent: Monday, August 8, 2016 11:42 AM
To: 'Barter, Lee (CA - Toronto)'
Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX; 'ameghji@deloitte.ca'
Subject: RE: BC Source to Contract NRFP update

Hi Lee,

As the NRFP will be released shortly as per the previous note, we have internal communications to send out. Can we include your listed subcontractor, s.17 within this communication?

Thanks

Jason

From: Barter, Lee (CA - Toronto) [<mailto:lbarter@deloitte.ca>]
Sent: Monday, August 8, 2016 11:32 AM
To: Procurement Transformation MTIC:EX
Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX
Subject: RE: BC Source to Contract NRFP update

Thanks, Jason. We look forward to receiving the NRFP and will be preparing a response.

Regards,
Lee

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Monday, August 8, 2016 2:26 PM
To: Procurement Transformation MTIC:EX <Procurement.Transformation@gov.bc.ca>
Cc: Gordon, Audra MTIC:EX <Audra.Gordon@gov.bc.ca>; Hayes, Brooke MTIC:EX <Brooke.Hayes@gov.bc.ca>
Subject: BC Source to Contract NRFP update
Importance: High

Dear All

You are receiving this note as you pre-qualified to compete the BC's Source to Contract Technology Negotiated Request For Proposal. It is likely that this NRFP will be released this week.

Thanks

Jason

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RE: BC Source to Contract NRFP

Friday, May 5, 2017
9:26 AM

Subject	RE: BC Source to Contract NRFP
From	Procurement Transformation MTIC:EX
To	'Daniel Knoch'
Sent	Monday, August 8, 2016 11:42 AM

Great! Thanks

Jason

From: Daniel Knoch [<mailto:dknoch@impacservices.com>]
Sent: Monday, August 8, 2016 11:40 AM
To: Procurement Transformation MTIC:EX
Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX; s.17
Subject: RE: BC Source to Contract NRFP

Yes. Absolutely.

I've been sending these communications to s.17 as I've received them.

I've included his contact information along with this response.

Dan

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Monday, August 08, 2016 12:39 PM
To: Daniel Knoch
Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX
Subject: BC Source to Contract NRFP

Hi Daniel,

As the NRFP will be released shortly as per the previous note, we have internal communications to send out. Can we include your listed subcontractor, s.17 within this communication?

Thanks

Jason

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RE: BC Source to Contract NRFP

Friday, May 5, 2017
8:21 AM

Subject	RE: BC Source to Contract NRFP
From	Daniel Knoch
To	Procurement Transformation MTIC:EX
Cc	Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX; s.17
Sent	Monday, August 8, 2016 12:09 PM

Sure that's fine Jason.

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Monday, August 08, 2016 12:46 PM
To: Daniel Knoch
Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX; s.17
Subject: RE: BC Source to Contract NRFP

Sorry, I should have phrased that better. I was asking if we could name s.17 within the materials we will send out internally.

Thanks

Jason

From: Daniel Knoch [<mailto:dknoch@impacservices.com>]
Sent: Monday, August 8, 2016 11:40 AM
To: Procurement Transformation MTIC:EX
Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX; s.17
Subject: RE: BC Source to Contract NRFP

Yes. Absolutely.

I've been sending these communications to s.17 as I've received them.

I've included his contact information along with this response.

Dan

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Monday, August 08, 2016 12:39 PM
To: Daniel Knoch
Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX
Subject: BC Source to Contract NRFP

Hi Daniel,

As the NRFP will be released shortly as per the previous note, we have internal communications to send out. Can we include your listed subcontractor, s.17 within this communication?

Thanks

Jason

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RE: BC Source to Contract NRFP

Friday, May 5, 2017

8:22 AM

Subject	RE: BC Source to Contract NRFP
From	Daniel Knoch
To	Procurement Transformation MTIC:EX
Cc	Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX
Sent	Monday, August 8, 2016 12:06 PM

Totally understand Jason.

My discussion points will be limited to the context of this thread.

Dan

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]

Sent: Monday, August 08, 2016 1:06 PM

To: Daniel Knoch

Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX

Subject: RE: BC Source to Contract NRFP

Hi Daniel,

I'm limited in what I can tell you, but sure. My number is 250 893-1173

regards

Jason

From: Daniel Knoch [<mailto:dknoch@impacservices.com>]

Sent: Monday, August 8, 2016 11:50 AM

To: Procurement Transformation MTIC:EX

Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX; s.17

Subject: RE: BC Source to Contract NRFP

Hey Jason,

Do you have a minute just for a quick chat here? If yes, what number can I reach you at?

Dan

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]

Sent: Monday, August 08, 2016 12:46 PM

To: Daniel Knoch

Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX; s.17

Subject: RE: BC Source to Contract NRFP

Sorry, I should have phrased that better. I was asking if we could name s.17 within the materials we will send out internally.

Thanks

Jason

From: Daniel Knoch [<mailto:dknoch@impacservices.com>]
Sent: Monday, August 8, 2016 11:40 AM
To: Procurement Transformation MTIC:EX
Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX; s.17
Subject: RE: BC Source to Contract NRFP

Yes. Absolutely.

I've been sending these communications to s.17 as I've received them.

I've included his contact information along with this response.

Dan

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Monday, August 08, 2016 12:39 PM
To: Daniel Knoch
Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX
Subject: BC Source to Contract NRFP

Hi Daniel,

As the NRFP will be released shortly as per the previous note, we have internal communications to send out. Can we include your listed subcontractor, s.17 within this communication?

Thanks

Jason

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RE: BC Source to Contract NRFP

Friday, May 5, 2017
9:20 AM

Subject	RE: BC Source to Contract NRFP
From	Fedoriw, Wayne
To	Procurement Transformation MTIC:EX
Cc	Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX; Gosselin, Christian
Sent	Monday, August 8, 2016 11:47 AM

Hi Jason,
I understand now. Sorry for my confusion. That should be fine to name them within your internal communication.
Sincerely,

Wayne

Wayne Fedoriw Director, Consulting Services CGI
1405 Douglas Street, Victoria, BC V8W 2G2
(250) 380-4439 Office
(250) 857-5419 Mobile
wayne.fedoriw@cgi.com

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From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]

Sent: Monday, August 08, 2016 11:45 AM

To: Fedoriw, Wayne

Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX; Gosselin, Christian

Subject: RE: BC Source to Contract NRFP

Hi Wayne,
Sorry, I was meaning, can we name them within the internal communications. I was not meaning we would talk to them directly.

Thanks

Jason

From: Fedoriw, Wayne [<mailto:wayne.fedoriw@cgi.com>]

Sent: Monday, August 8, 2016 11:42 AM

To: Procurement Transformation MTIC:EX

Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX; Gosselin, Christian

Subject: RE: BC Source to Contract NRFP

Hi Jason,
We are in almost immediate contact with s.17 with the release of any information related to this competition. Do you still have the need to interact with them directly?
Sincerely,

Wayne

Wayne Fedoriw Director, Consulting Services CGI
1405 Douglas Street, Victoria, BC V8W 2G2
(250) 380-4439 Office
(250) 857-5419 Mobile
wayne.fedoriw@cgi.com

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From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]

Sent: Monday, August 08, 2016 11:36 AM

To: Fedoriw, Wayne

Cc: Gordon, Audra MTIC:EX; Hayes, Brooke MTIC:EX; Gosselin, Christian

Subject: BC Source to Contract NRFP

Hi Wayne,

As the NRFP will be released shortly as per the previous note, we have internal communications to send out. Can we include your listed subcontractors, ^{s.17} within this communication?

Thanks

Jason

RE: BC Source to Contract Opportunity Update

Friday, May 5, 2017

9:43 AM

Subject	RE: BC Source to Contract Opportunity Update
From	Fedoriw, Wayne
To	Procurement Transformation MTIC:EX
Cc	Gordon, Audra MTIC:EX; Gosselin, Christian
Sent	Monday, August 8, 2016 9:27 AM

Hi Jason,

Just checking to see if you have an updated timeline as to when the Source to Contract Opportunity will be released.

Thank you in advance.

Sincerely,

Wayne

Wayne Fedoriw Director, Consulting Services CGI
1405 Douglas Street, Victoria, BC V8W 2G2
(250) 380-4439 Office
(250) 857-5419 Mobile
wayne.fedoriw@cgi.com

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From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Wednesday, June 22, 2016 1:13 PM
To: Fedoriw, Wayne
Cc: Gordon, Audra MTIC:EX; Gosselin, Christian
Subject: RE: BC Source to Contract Opportunity Update

Hi Wayne,

Thanks, I'll make sure to add Christian to the contact list.

Regards

Jason

From: Fedoriw, Wayne [<mailto:wayne.fedoriw@cgi.com>]
Sent: Wednesday, June 22, 2016 1:11 PM
To: Procurement Transformation MTIC:EX
Cc: Gordon, Audra MTIC:EX; Gosselin, Christian
Subject: RE: BC Source to Contract Opportunity Update

Thank you.

s.22

. if you are also able to cc Christian Gosselin (cc'd in

this note) when it is released, that would be appreciated.

Sincerely,

Wayne Fedoriw

Wayne Fedoriw Director, Consulting Services CGI
1405 Douglas Street, Victoria, BC V8W 2G2
(250) 380-4439 Office
(250) 857-5419 Mobile
wayne.fedoriw@cgi.com

s.22

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From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Wednesday, June 22, 2016 11:51 AM
To: Procurement Transformation MTIC:EX
Cc: Gordon, Audra MTIC:EX
Subject: BC Source to Contract Opportunity Update

Dear Qualified Respondents,

You are receiving this email because you pre-qualified from the province of BC's Source to Contract Request for Qualification (SBPT-04) process. This note is to let you know the next part of this process, the Negotiated Request for Proposal, is scheduled to be released within the first two weeks of July.

Regards

Jason

BC Source to Contract Technology

Friday, May 5, 2017

8:12 AM

Subject	BC Source to Contract Technology
From	Procurement Transformation MTIC:EX
To	'Daniel Knoch'
Sent	Wednesday, August 10, 2016 9:07 AM

Hi Daniel,

Our Government Communications and Public Engagement team are interested in issuing a public news release when we issue the NRFP. This is aimed at Broader Public Sector organizations that would be using the future solution, but would essentially be a 'public/external' communication. They would like to include the subcontractors when they name the Lead Proponents that prequalified. Would you be OK with them mentioning s.17 alongside Impac Canada Co. in this release?

Were you also able to set-up an ebidding key with BC Bid or is that still in process?

Thanks

Jason

BC Source to Contract technology

Thursday, May 4, 2017
4:22 PM

Subject	BC Source to Contract technology
From	Procurement Transformation MTIC:EX
To	'wayne.fedoriw@cgi.com'; 'christian.gosselin@cgi.com'
Sent	Wednesday, August 10, 2016 9:11 AM

Hi Wayne,

Our Government Communications and Public Engagement team are interested in issuing a public news release when we issue the NRFP. This is aimed at Broader Public Sector organizations that would be using the future solution, but would essentially be a 'public/external' communication. They would like to include the subcontractors when they name the Lead Proponents that prequalified. Would you be OK with them mentioning s.17 in this release?

Thanks

Jason

BC Source to Contract technology

Thursday, May 4, 2017
4:23 PM

Subject	BC Source to Contract technology
From	Procurement Transformation MTIC:EX
To	'lbarter@deloitte.ca'; 'ameghji@deloitte.ca'
Sent	Wednesday, August 10, 2016 9:09 AM

Hi Lee,

Our Government Communications and Public Engagement team are interested in issuing a public news release when we issue the NRFP. This is aimed at Broader Public Sector organizations that would be using the future solution, but would essentially be a 'public/external' communication. They would like to include the subcontractors when they name the Lead Proponents that prequalified. Would you be OK with them mentioning s.17 in this release?

Thanks

Jason

RE: BC Source to Contract Technology

Thursday, May 4, 2017

4:13 PM

Subject	RE: BC Source to Contract Technology
From	Procurement Transformation MTIC:EX
To	'Daniel Knoch'
Sent	Wednesday, August 10, 2016 3:06 PM

Yes, thanks for doing that so quickly and for agreeing to allow the subcontractor be named publicly.

Jason

From: Daniel Knoch [<mailto:dknoch@impacservices.com>]

Sent: Wednesday, August 10, 2016 3:02 PM

To: Procurement Transformation MTIC:EX

Subject: Re: BC Source to Contract Technology

Looks like our account has been re-setup Jason.

Daniel Knoch
Managing Principal
C:403.607.5862

----- Original message -----

From: "Procurement Transformation MTIC:EX" <Procurement.Transformation@gov.bc.ca>

Date: 2016-08-10 2:55 PM (GMT-07:00)

To: Daniel Knoch <dknoch@impacservices.com>

Subject: RE: BC Source to Contract Technology

No, that's OK. It's their system I'll be going through to send out the invites, so it's easier just to chat with them.

Jason

From: Daniel Knoch [<mailto:dknoch@impacservices.com>]

Sent: Wednesday, August 10, 2016 1:23 PM

To: Procurement Transformation MTIC:EX

Subject: RE: BC Source to Contract Technology

If it works better I can email you the form we filled out.

Dan

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]

Sent: Wednesday, August 10, 2016 2:03 PM

To: Daniel Knoch

Subject: RE: BC Source to Contract Technology

Hi Daniel,

Great! I'll see where the BC Bid folk are at with that. They are just down the hall.

Thanks

Jason

From: Daniel Knoch [<mailto:dknoch@impacservices.com>]

Sent: Wednesday, August 10, 2016 12:40 PM

To: Procurement Transformation MTIC:EX

Cc: Brad Anderson

Subject: RE: BC Source to Contract Technology

Hey Jason,

Yes. Feel free to mention s.17 alongside Impac Canada Co. in the release.

As well, with our holiday schedules we just need one signature on the BC Bid account. Should have the account all setup this afternoon as well. I'll let you know when the BC Bid account is all set up.

Dan

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]

Sent: Wednesday, August 10, 2016 10:08 AM

To: Daniel Knoch

Subject: BC Source to Contract Technology

Hi Daniel,

Our Government Communications and Public Engagement team are interested in issuing a public news release when we issue the NRFP. This is aimed at Broader Public Sector organizations that would be using the future solution, but would essentially be a 'public/external' communication. They would like to include the subcontractors when they name the Lead Proponents that prequalified. Would you be OK with them mentioning s.17 alongside Impac Canada Co. in this release?

Were you also able to set-up an ebidding key with BC Bid or is that still in process?

Thanks

Jason

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RE: BC Source to Contract Technology

Thursday, May 4, 2017

4:16 PM

Subject	RE: BC Source to Contract Technology
From	Daniel Knoch
To	Procurement Transformation MTIC:EX
Sent	Wednesday, August 10, 2016 12:40 PM

Jason,

It looks like we've sent in the authorization form along with signatures over to the BC Bid group. Hopefully they will get this and will be able to respond with the authorized account shortly.

Dan

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]

Sent: Wednesday, August 10, 2016 11:01 AM

To: Daniel Knoch

Subject: RE: BC Source to Contract Technology

Hi Daniel,

The NRFP is due to be released this week and I don't think there is anything that will get in the way of that, so preferably we'd need answers today.

Thanks

Jason

From: Daniel Knoch [<mailto:dknoch@impacservices.com>]

Sent: Wednesday, August 10, 2016 9:50 AM

To: Procurement Transformation MTIC:EX

Cc: Brad Anderson; Skip Siegenthaler

Subject: RE: BC Source to Contract Technology

Hey Jason,

s.22 but did have a chance to connect with our guys this morning. I believe that the BC Bid account setup is in progress.

I think that including us in the press release should be fine, but have sent it over for others to review. s.22 is there a timeline that you are trying to meet with our response on this topic?

Dan

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]

Sent: Wednesday, August 10, 2016 10:08 AM

To: Daniel Knoch

Subject: BC Source to Contract Technology

Hi Daniel,

Our Government Communications and Public Engagement team are interested in issuing a public news release when we issue the NRFP. This is aimed at Broader Public Sector organizations that

would be using the future solution, but would essentially be a 'public/external' communication. They would like to include the subcontractors when they name the Lead Proponents that prequalified. Would you be OK with them mentioning s.17 alongside Impac Canada Co. in this release?

Were you also able to set-up an eBidding key with BC Bid or is that still in process?

Thanks

Jason

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Re: BC Source to Contract technology

Thursday, May 4, 2017

4:22 PM

Subject	Re: BC Source to Contract technology
From	Barter, Lee (CA - Toronto)
To	Procurement Transformation MTIC:EX
Cc	Meghji, Alida (CA - Toronto)
Sent	Wednesday, August 10, 2016 9:11 AM

Yes, it is perfectly fine to announce our bid publicly using both company names.

Regards,

Lee

Lee Barter

416-573-7052

On Aug 10, 2016, at 12:09 PM, Procurement Transformation MTIC:EX

<Procurement.Transformation@gov.bc.ca> wrote:

Hi Lee,

Our Government Communications and Public Engagement team are interested in issuing a public news release when we issue the NRFP. This is aimed at Broader Public Sector organizations that would be using the future solution, but would essentially be a 'public/external' communication. They would like to include the subcontractors when they name the Lead Proponents that prequalified. Would you be OK with them mentioning s.17 in this release?

Thanks

Jason

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RE: BC Source to Contract technology

Thursday, May 4, 2017
4:10 PM

Subject	RE: BC Source to Contract technology
From	Hayes, Brooke MTIC:EX
To	Procurement Transformation MTIC:EX
Sent	Sunday, August 14, 2016 8:08 AM

OK, thanks for sharing.

From: Procurement Transformation MTIC:EX
Sent: Friday, August 12, 2016 2:29 PM
To: Hayes, Brooke MTIC:EX
Subject: RE: BC Source to Contract technology

Hi Brooke,

Seems CGI have issues having ^{s.17} named publicly. Their reasoning is below.

Jason

From: Fedoriw, Wayne [<mailto:wayne.fedoriw@cgi.com>]
Sent: Thursday, August 11, 2016 4:47 PM
To: Procurement Transformation MTIC:EX; Gosselin, Christian
Subject: RE: BC Source to Contract technology

Good afternoon Jason,

Sorry for the delay, but the question has obviously caused a lot of discussion internally. We are not sure why there is a need at this stage to announce the bidders in a public forum, but I'm sure you have some good reasons. Some of the challenges we have are as follows:

- Any public news release for CGI requires approval from our Corporate Communications group, so we would need to have a copy of the news release to obtain internal feedback and ultimately internal approval.
- We would need to get the approval from our Partners, as typical Partner Agreements have conditions of not divulging partner names or referencing names within press releases
- Additionally, if one of other "Lead Proponents" is not in favour of submitting the names of all parties involved on their bid, then it would be unfair for the others to have their partnership arrangements revealed.
- For the above reason, it would likely be best to only reveal the Prime bidders, and likely a better outcome, delay the Press Release until final award of contract.

Please let me know if you have any further questions or wish to discuss your desired next steps further.

Sincerely,

Wayne

Wayne Fedoriw Director, Consulting Services CGI
1405 Douglas Street, Victoria, BC V8W 2G2
(250) 380-4439 Office

(250) 857-5419 Mobile
wayne.fedoriw@cgi.com

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From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Wednesday, August 10, 2016 9:11 AM
To: Fedoriw, Wayne; Gosselin, Christian
Subject: BC Source to Contract technology

Hi Wayne,

Our Government Communications and Public Engagement team are interested in issuing a public news release when we issue the NRFP. This is aimed at Broader Public Sector organizations that would be using the future solution, but would essentially be a 'public/external' communication. They would like to include the subcontractors when they name the Lead Proponents that prequalified. Would you be OK with them mentioning s.17 in this release?

Thanks

Jason

RE: Update: Source to Contract

Thursday, May 4, 2017

4:03 PM

Subject	RE: Update: Source to Contract
From	Hayes, Brooke MTIC:EX
To	'Daniel Knoch'
Sent	Tuesday, September 13, 2016 8:14 AM

Hi Dan,

Thanks for reaching out.

I'm sorry to report that I don't have an eta for resolution of the delay in front of us. We are waiting for information that is required for an analysis, which will be followed by discussions/direction that I am supporting to the best of my abilities.

Will keep you posted as any updates are made available.

Thanks,

Brooke

E. Brooke Hayes | Executive Director | Procurement Transformation | Technology, Innovation, Procurement and Supply

p: 778-698-2243 | c: 250-508-2246 | e: Brooke.Hayes@gov.bc.ca

From: Daniel Knoch [<mailto:dknoch@impacservices.com>]

Sent: Tuesday, September 13, 2016 8:09 AM

To: Hayes, Brooke MTIC:EX

Subject: RE: Update: Source to Contract

Hey Brooke,

Hope things are going well. I thought I'd reach out and see how the RFP release is coming along.

Dan

From: Hayes, Brooke MTIC:EX [<mailto:Brooke.Hayes@gov.bc.ca>]

Sent: Friday, August 12, 2016 4:06 PM

Subject: Update: Source to Contract

Good afternoon,

Due to unforeseen circumstances, we will be unable to launch the NRFP this week. Thank you for your patience, and I hope to have an update for you shortly.

Best wishes,

Brooke

E. Brooke Hayes | Executive Director, Strategic Business and Procurement Transformation

Shared Services BC | c: 250-508-2246 | e: Brooke.Hayes@gov.bc.ca

Address: 3rd Floor, 563 Superior Street, Victoria BC, V8V 1T7

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BC Source to Contract Opportunity Update

Thursday, May 4, 2017

4:02 PM

Subject	BC Source to Contract Opportunity Update
From	Procurement Transformation MTIC:EX
To	Procurement Transformation MTIC:EX
Cc	Gordon, Audra MTIC:EX
Sent	Wednesday, October 12, 2016 4:28 PM

Dear Qualified Respondents,

You are receiving this email because you pre-qualified from the province of BC's Source to Contract Request for Qualification (SBPT-04) process. This notification is to advise you that the next phase is not expected to be initiated before December 2016.

Regards

Jason

Jason P Taylor | Business Analyst
Strategic Business and Procurement Transformation | Shared Services BC
563 Superior Street, Victoria BC V8W 9V1

FW: BC Source to Contract Opportunity Update

Thursday, May 4, 2017

3:59 PM

Subject	FW: BC Source to Contract Opportunity Update
From	Procurement Transformation MTIC:EX
To	Hayes, Brooke MTIC:EX
Sent	Thursday, October 13, 2016 11:23 AM

Hi Brooke,

Question from Deloitte on S2C.

Jason

From: Barter, Lee (CA - Toronto) [<mailto:lbarter@deloitte.ca>]

Sent: Wednesday, October 12, 2016 5:07 PM

To: Procurement Transformation MTIC:EX

Subject: Re: BC Source to Contract Opportunity Update

Jason,

Thank you for this update. Is there any anticipated change to the scope of the next round besides the new timeline?

Thanks,

Lee

Lee Barter

416-573-7052

On Oct 12, 2016, at 7:29 PM, Procurement Transformation MTIC:EX

<Procurement.Transformation@gov.bc.ca> wrote:

Dear Qualified Respondents,

You are receiving this email because you pre-qualified from the province of BC's Source to Contract Request for Qualification (SBPT-04) process. This notification is to advise you that the next phase is not expected to be initiated before December 2016.

Regards

Jason

Jason P Taylor | Business Analyst

Strategic Business and Procurement Transformation | Shared Services BC

563 Superior Street, Victoria BC V8W 9V1

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FW: BC Source to Contract Opportunity Update

Thursday, May 4, 2017

4:00 PM

Subject	FW: BC Source to Contract Opportunity Update
From	Procurement Transformation MTIC:EX
To	Gordon, Audra MTIC:EX
Sent	Thursday, October 13, 2016 8:36 AM

Hi Audra,

Question from Deloitte. Guess the note triggered the question we didn't want to hear anyway.

Jason

From: Barter, Lee (CA - Toronto) [<mailto:lbarter@deloitte.ca>]

Sent: Wednesday, October 12, 2016 5:07 PM

To: Procurement Transformation MTIC:EX

Subject: Re: BC Source to Contract Opportunity Update

Jason,

Thank you for this update. Is there any anticipated change to the scope of the next round besides the new timeline?

Thanks,

Lee

Lee Barter

416-573-7052

On Oct 12, 2016, at 7:29 PM, Procurement Transformation MTIC:EX
<Procurement.Transformation@gov.bc.ca> wrote:

Dear Qualified Respondents,

You are receiving this email because you pre-qualified from the province of BC's Source to Contract Request for Qualification (SBPT-04) process. This notification is to advise you that the next phase is not expected to be initiated before December 2016.

Regards

Jason

Jason P Taylor | Business Analyst

Strategic Business and Procurement Transformation | Shared Services BC

563 Superior Street, Victoria BC V8W 9V1

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RE: Procurement enablement & innovation in BC

Thursday, May 4, 2017
3:58 PM

Subject	RE: Procurement enablement & innovation in BC
From	Gordon, Audra MTIC:EX
To	'Jason Witt'
Cc	Hayes, Brooke MTIC:EX; Procurement Transformation MTIC:EX
Sent	Tuesday, November 29, 2016 8:04 PM

Hi Jason,

Thanks for reaching out to us.

You may not be aware that the Province of BC initiated a procurement process for Source to Contract Technology early in 2016 that is currently in progress. You may review this procurement on [BC Bid](#) under opportunity number SBPT-05.

While this procurement is underway, I am not able to meet with vendors to discuss any topic that is covered within the described scope, other than what is already publicly available. However, if you wish to discuss topics outside of the scope of the opportunity, I would be able to connect with you, or direct you to the appropriate individual if applicable. Otherwise, if you have any questions specific to the Source to Contract Technology opportunity please send them to [Jason Taylor](#), the designated contact for the procurement.

Regardless, we can add you to our list of vendors for future opportunities, if you are amenable.

Warmest regards,
Audra

From: Jason Witt [<mailto:jwitt@gobonfire.com>]
Sent: Monday, November 28, 2016 2:02 PM
To: Hayes, Brooke MTIC:EX
Cc: Gordon, Audra MTIC:EX
Subject: Re: Procurement enablement & innovation in BC

Thank you very much Brooke for the introduction and time.

Audra - Let me know when you'd have some availability for a virtual meeting in the upcoming week or two. Usually mornings and early afternoons work best in PST on my end.

Thanks,
Jason

On Mon, Nov 28, 2016 at 4:57 PM, Hayes, Brooke MTIC:EX <Brooke.Hayes@gov.bc.ca> wrote:
Hi Jason,

I believe that we may have connected with Bonfire during an RFI that was issued in February 2014. It's been some time since then, so a conversation may be warranted. I've included Audra Gordon on this message, as she is our project director working on the replacement of BC Bid with modern source to contract technology.

Thanks,
Brooke

E. Brooke Hayes | Executive Director | Procurement Transformation | Technology, Innovation, Procurement and Supply
p: [778-698-2243](tel:778-698-2243) | c: [250-508-2246](tel:250-508-2246) | e: Brooke.Hayes@gov.bc.ca

From: Jason Witt [<mailto:jwitt@gobonfire.com>]
Sent: Monday, November 28, 2016 1:51 PM
To: Hayes, Brooke MTIC:EX
Subject: Procurement enablement & innovation in BC

Brooke,

In the province of BC Bonfire it used by:

Simon Fraser University
University of British Columbia
University of Victoria
Vancouver Island University
University of Northern BC
British Columbia Institute of Technology
College of New Caledonia
BC NET
BC Education Marketplace
Surrey School District
Kwantlen Polytechnic University
Langara College
City of Victoria
City of Kelowna
City of Vernon
Fraser Health Authority

We are an Ontario based eSourcing enablement tool designed to decrease timelines of day-to-day and complex sourcing projects by 20-30%.

Could I set up a call or meeting to discuss procurement enablement for the province of BC?

Kind Regards,
Jason

--



Jason Witt
Senior Procurement Consultant
[519-591-6877](tel:519-591-6877)
GoBonfire.com



Click here to learn more
by joining 'Coffee with Bonfire'



--

BC Source to Contract Opportunity Update (SBPT-04)

Thursday, May 4, 2017

3:56 PM

Subject	BC Source to Contract Opportunity Update (SBPT-04)
From	Procurement Transformation MTIC:EX
To	Procurement Transformation MTIC:EX
Sent	Monday, December 19, 2016 1:19 PM

Dear Qualified Respondents,

You are receiving this email because you pre-qualified from the province of BC's Source to Contract Request for Qualification (SBPT-04) process. This note is to let you know the next part of this process is expected to occur within the first quarter of the 2017 calendar year.

Please accept our sincerest apologies for the ongoing delay in this process. We really appreciate your patience with this endeavour.

Wishing you all a Happy Holiday.

Jason

Jason P Taylor | Business Analyst
Strategic Business and Procurement Transformation | Shared Services BC
Email: procurement.transformation@gov.bc.ca

RE: RFP/Bid Process?

Thursday, May 4, 2017
3:55 PM

Subject	RE: RFP/Bid Process?
From	Taylor, Jason P MTIC:EX
To	Gordon, Audra MTIC:EX
Cc	Gauthier, Jerry MTIC:EX
Sent	Wednesday, February 15, 2017 11:39 AM

Hi Audra,

That's been done (with a direct link to SBPT-04, and to BC Bid) and Bonfire has been added to our supplier list.

cheerio

Jason

From: Gordon, Audra MTIC:EX
Sent: Tuesday, February 14, 2017 4:26 PM
To: Gauthier, Jerry MTIC:EX; Taylor, Jason P MTIC:EX
Subject: RE: RFP/Bid Process?

Thanks Jerry. Jason, please notify Katie of the RFQ posted on BC Bid and let her know that we will add her to the interested supplier list for the future.

She should also be encouraged to sign up as a subscriber to notifications from BC Bid!

Audra

From: Gauthier, Jerry MTIC:EX
Sent: Tuesday, February 14, 2017 12:56 PM
To: Gordon, Audra MTIC:EX
Cc: Taylor, Jason P MTIC:EX
Subject: FW: RFP/Bid Process?

Hi Audra and Jason

Per Adam McKinnon's e-mail below I am forwarding my e-mail below and this attachment.

Thanks

Jerry

From: McKinnon, Adam D MTIC:EX
Sent: Tuesday, February 14, 2017 11:05 AM
To: Gauthier, Jerry MTIC:EX
Subject: RE: RFP/Bid Process?

Hi Jerry

Given the context, I would suggest forwarding the information below to Audra Gordon and Jason Taylor for consideration within the scope of the S2C project.

Thanks
Adam

From: Gauthier, Jerry MTIC:EX
Sent: Tuesday, February 14, 2017 8:42 AM
To: McKinnon, Adam D MTIC:EX
Subject: FW: RFP/Bid Process?

Hi Adam

This company (Bonfire) contacted the Royal BC Museum so they sent them to me. I had a phone call with them where I explained the procurement process that we follow. This company says they have information that may assist the government in their Procurements and wanted to provide a demonstration. I said I would not be able to see one proponents demonstration. How does a company with a new product get it in front of prospective government contacts?

Thanks

Jerry

From: Katie McMullen [<mailto:kmcmullen@gobonfire.com>]
Sent: Friday, February 10, 2017 2:18 PM
To: Gauthier, Jerry MTIC:EX
Subject: Re: RFP/Bid Process?

Hi Jerry,

Thank you again for taking the time to speak with Andrew and myself today. It was really helpful to get a better understanding of how your team works with a variety of agencies throughout the Province.

The best place to look for more information about Bonfire is on our [website](#). More specifically to our call, Bonfire is an innovative tool assisting procurement teams by removing many of the manual processes unique to the procurement realm. I've also attached our most recent whitepaper - I think you'd find the section on team collaboration and outcome tracking interesting.

It would be much appreciated if you could pass this information along to your director to see if there is any value in sitting in on a demo to better gauge if a tool like this would be of interest to the office.

Thanks again for your time - please just let me know if I can pass along any additional information or answer any questions.

Katie McMullen
Business Development Representative
905-984-1294
GoBonfire.com

Re: BC Procurement technology opportunities

Thursday, May 4, 2017

3:54 PM

Subject	Re: BC Procurement technology opportunities
From	Katie McMullen
To	Taylor, Jason P MTIC:EX
Sent	Wednesday, February 15, 2017 12:07 PM

Hi Jason,

Thank you for getting back to me. I know this opportunity has closed, but it appears that Bonfire covers all of your requirements as it is an end-to-end solution that provides functionality from posting opportunities through to contract management. If you want to look into this any further, I encourage you to check out our website at www.gobonfire.com.

I'll be sure to check back to ensure we're aware of future opportunities, hopefully there is a way for us to work together in the future.

Thanks again, Jason - have a nice day.



Katie McMullen

Business Development Representative

[905-984-1294](tel:905-984-1294)

GoBonfire.com



On Wed, Feb 15, 2017 at 2:37 PM, Taylor, Jason P MTIC:EX <Jason.P.Taylor@gov.bc.ca> wrote:

Hi Katie,

I was forwarded your conversation with Jerry Gauthier. The Province of BC issued an [RFQ for Source to Contract technology \(SBPT-04\)](#) in February of last year. Unfortunately, this opportunity has now closed. Bonfire (with your contact details) has been added to our branch's list of suppliers for this type of technology for future opportunities, but I would encourage you to monitor [BC Bid](#) for future opportunities that may occur in this area. You can register for notifications for when opportunities arise that fit the goods and services your company provides. There are details on the BC Bid site on how to register, if your company has not done that yet.

regards

Jason

Jason P Taylor | Business Analyst

Strategic Business and Procurement Transformation | Shared Services BC

Cell: [250 893-1173](tel:250-893-1173) | 563 Superior Street, Victoria BC V8W 9V1

RE: Catch up?

Thursday, May 4, 2017
3:53 PM

Subject	RE: Catch up?
From	Hayes, Brooke MTIC:EX
To	'Evans, Jodi (CA - British Columbia)'
Sent	Thursday, March 2, 2017 6:35 AM

Hi Jodi,

Thanks for the message. s.22
done!

I've still got a bit of time to get stuff

Definitely lots going on in the S2C space, and I don't think I'll be able to meet and talk about this while we've got our existing opportunity in play. It's a busy time.
Will you be at the Tech Summit in Vancouver? Should be a fun event, and I'll be speaking on a panel about procurement. Maybe we'll see you there?

Talk soon,
Brooke

From: Evans, Jodi (CA - British Columbia) [<mailto:jodievs@deloitte.ca>]
Sent: Wednesday, March 1, 2017 9:54 PM
To: Hayes, Brooke MTIC:EX
Subject: Catch up?

Hi Brooke,

I hope you are doing well. I don't recall when you are planning your leave but I don't think it is too far away?

Lee Barter is going to be in Victoria on March 15 and I was wondering if you are around. There is a lot going on in the S2C space and I thought you would be interested in catching up.

Please let me know.

Jodi

Jodi Evans
Partner | Consulting
Deloitte
2800 - 1055 Dunsmuir Street, Vancouver, BC, V7X 1P4, Canada
Tel: 604-329-1351 | Fax 778-374-0497
jodievs@deloitte.ca | www.deloitte.ca
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BC Source to Contract Technology (SBPT-04) cancellation

Thursday, May 4, 2017
3:51 PM

Subject	BC Source to Contract Technology (SBPT-04) cancellation
From	Procurement Transformation MTIC:EX
To	'k.houshidar@sap.com'
Sent	Friday, March 17, 2017 1:42 PM
Attachments	 S2C_SBPT-0 4_Cancella...

Dear Kasra:

Re: Request For Qualifications for Source to Contract Technology ("SBPT-04")

Thank you for responding to the Request for Qualifications for Source to Contract Technology (RFQ# SBPT-04).

The Province has decided, in its sole discretion, to cancel this procurement pursuant to section 3.13 of the RFQ.

If you have any questions please contact me, the Government Contact Person, at procurement.transformation@gov.bc.ca.

Sincerely,

Jason P. Taylor
Business Analyst
Strategic Business and Procurement Transformation



March 17, 2017

Ariba Inc

Via email: khoushidar@sap.com

Dear Kasra:

Re: Request For Qualifications for Source to Contract Technology ("SBPT-04")

Thank you for responding to the Request for Qualifications for Source to Contract Technology (RFQ# SBPT-04).

The Province has decided, in its sole discretion, to cancel this procurement pursuant to section 3.13 of the RFQ.

If you have any questions please contact me, the Government Contact Person, at procurement.transformation@gov.bc.ca.

Sincerely,

Jason P. Taylor
Business Analyst
Strategic Business and Procurement Transformation


Strategic Business and
Procurement Transformation
Shared Services BC

Mailing Address:
Box 9476 Stn Prov Govt
Victoria BC V8W 9W6

Email:
procurement.transformation@gov.bc.ca

BC Source to Contract Technology (SBPT-04) cancellation

Thursday, May 4, 2017
3:36 PM

Subject	BC Source to Contract Technology (SBPT-04) cancellation
From	Procurement Transformation MTIC:EX
To	'Daniel Knoch'
Sent	Friday, March 17, 2017 1:42 PM
Attachments	 S2C_SBPT-0 4_Cancell...

Dear Daniel:

Re: Request For Qualifications for Source to Contract Technology ("SBPT-04")

Thank you for responding to the Request for Qualifications for Source to Contract Technology (RFQ# SBPT-04).

The Province has decided, in its sole discretion, to cancel this procurement pursuant to section 3.13 of the RFQ.

If you have any questions please contact me, the Government Contact Person, at procurement.transformation@gov.bc.ca.

Sincerely,

Jason P. Taylor
Business Analyst
Strategic Business and Procurement Transformation



March 17, 2017

Impac Canada Co.
900 555 Burrard Street Vancouver, BC

Via email: dknoch@impacservices.com

Dear Daniel:

Re: Request For Qualifications for Source to Contract Technology ("SBPT-04")

Thank you for responding to the Request for Qualifications for Source to Contract Technology (RFQ# SBPT-04).

The Province has decided, in its sole discretion, to cancel this procurement pursuant to section 3.13 of the RFQ.

If you have any questions please contact me, the Government Contact Person, at procurement.transformation@gov.bc.ca.

Sincerely,

Jason P. Taylor
Business Analyst
Strategic Business and Procurement Transformation

Strategic Business and
Procurement Transformation
Shared Services BC

Mailing Address:
Box 9476 Stn Prov Govt
Victoria BC V8W 9W6

Email:
procurement.transformation@gov.bc.ca

BC Source to Contract Technology (SBPT-04) cancellation

Thursday, May 4, 2017
3:49 PM

Subject	BC Source to Contract Technology (SBPT-04) cancellation
From	Procurement Transformation MTIC:EX
To	'wayne.fedoriw@cgi.com'
Cc	'christian.gosselin@cgi.com'
Sent	Friday, March 17, 2017 1:42 PM
Attachments	 S2C_SBPT-0 4_Cancell...

Dear Wayne:

Re: Request For Qualifications for Source to Contract Technology ("SBPT-04")

Thank you for responding to the Request for Qualifications for Source to Contract Technology (RFQ# SBPT-04).

The Province has decided, in its sole discretion, to cancel this procurement pursuant to section 3.13 of the RFQ.

If you have any questions please contact me, the Government Contact Person, at procurement.transformation@gov.bc.ca.

Sincerely,

Jason P. Taylor
Business Analyst
Strategic Business and Procurement Transformation



March 17, 2017

CGI Information Systems and Management Consultants Inc
1405 Douglas Street, 6th Floor Victoria BC
V8W 2G2

Via email: wayne.fedoriw@cgi.com

Dear Wayne:

Re: Request For Qualifications for Source to Contract Technology ("SBPT-04")

Thank you for responding to the Request for Qualifications for Source to Contract Technology (RFQ# SBPT-04).

The Province has decided, in its sole discretion, to cancel this procurement pursuant to section 3.13 of the RFQ.

If you have any questions please contact me, the Government Contact Person, at procurement.transformation@gov.bc.ca.

Sincerely,

Jason P. Taylor
Business Analyst
Strategic Business and Procurement Transformation

Strategic Business and
Procurement Transformation
Shared Services BC

Mailing Address:
Box 9476 Stn Prov Govt
Victoria BC V8W 9W6

Email:
procurement.transformation@gov.bc.ca

BC Source to Contract Technology (SBPT-04) cancellation

Thursday, May 4, 2017
3:47 PM

Subject	BC Source to Contract Technology (SBPT-04) cancellation
From	Procurement Transformation MTIC:EX
To	'lbarter@deloitte.ca'
Cc	'ameghji@deloitte.ca'
Sent	Friday, March 17, 2017 1:42 PM
Attachments	 S2C_SBPT-0 4_Cancella...

Dear Lee:

**Re: Request For Qualifications for Source to Contract Technology
("SBPT-04")**

Thank you for responding to the Request for Qualifications for Source to Contract Technology (RFQ# SBPT-04).

The Province has decided, in its sole discretion, to cancel this procurement pursuant to section 3.13 of the RFQ.

If you have any questions please contact me, the Government Contact Person, at procurement.transformation@gov.bc.ca.

Sincerely,

Jason P. Taylor
Business Analyst
Strategic Business and Procurement Transformation



March 17, 2017

Deloitte Inc
2800-1055 Dunsmuir Street
4 Bentall Centre
Vancouver BC V7X 1P4

Via email: lbarter@deloitte.ca

Dear Lee:

Re: Request For Qualifications for Source to Contract Technology ("SBPT-04")

Thank you for responding to the Request for Qualifications for Source to Contract Technology (RFQ# SBPT-04).

The Province has decided, in its sole discretion, to cancel this procurement pursuant to section 3.13 of the RFQ.

If you have any questions please contact me, the Government Contact Person, at procurement.transformation@gov.bc.ca.

Sincerely,

Jason P. Taylor
Business Analyst
Strategic Business and Procurement Transformation

Strategic Business and
Procurement Transformation
Shared Services BC

Mailing Address:
Box 9476 Stn Prov Govt
Victoria BC V8W 9W6

Email:
procurement.transformation@gov.bc.ca

RE: RFQ Respondent contact information

Thursday, May 4, 2017

3:24 PM

Subject	RE: RFQ Respondent contact information
From	Taylor, Jason P MTIC:EX
To	Hayes, Brooke MTIC:EX
Sent	Friday, March 17, 2017 3:02 PM

Hi Brooke,

I'll add both the email and phone RFQ cancellation process to the vendor communication tracking sheet.

Thanks

Jason

From: Hayes, Brooke MTIC:EX

Sent: Friday, March 17, 2017 2:58 PM

To: Taylor, Jason P MTIC:EX

Subject: RE: RFQ Respondent contact information

Thank you Jason, I have personally contacted each of the pre-qualified vendors

From: Taylor, Jason P MTIC:EX

Sent: Friday, March 17, 2017 1:44 PM

To: Hayes, Brooke MTIC:EX

Subject: RFQ Respondent contact information

Hi Brooke,

Cancellation notices all just sent out.

Contact details below:

Company Name	Contact Name	Contact Details
Prequalified		
Ariba Inc	Kasra Houshidar	k.houshidar@sap.com (604) 376-0176
CGI	Wayne Fedoriw	Wayne.fedoriw@cgi.com 250 383-3934
Deloitte Inc	Lee Barter	lbarter@deloitte.ca (416)573-7052
Impac Canada Co	Daniel Knoch	dknoch@impacservices.com (403) 607-5862
Did not Prequalify		

s.17

Jason P Taylor | Business Analyst
Strategic Business and Procurement Transformation | Shared Services BC
Cell: 250 893-1173 | 563 Superior Street, Victoria BC V8W 9V1

RE: RFQ SBPT-04

Monday, May 8, 2017
9:09 AM

Subject	RE: RFQ SBPT-04
From	Houshidar, Kasra
To	Procurement Transformation MTIC:EX
Sent	Friday, March 18, 2016 2:26 PM

No worries just wanted to make sure it got to you. I'll keep my eyes peeled for a response when you get one from your legal team.

Have a great weekend, thanks Jason!

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Friday, March 18, 2016 2:14 PM
To: Houshidar, Kasra <k.houshidar@sap.com>
Subject: RE: RFQ SBPT-04

Hi Kasra,

Sorry, I should have notified you that I had received your response I believe our legal team are still considering the subcontractor situation, so I don't have a response for that issue.

Thanks

Jason

From: Houshidar, Kasra [<mailto:k.houshidar@sap.com>]
Sent: Friday, March 18, 2016 2:01 PM
To: Procurement Transformation MTIC:EX
Cc: Gordon, Audra MTIC:EX
Subject: RE: RFQ SBPT-04

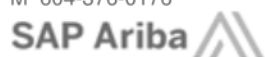
Hi Jason,

Just wanted to confirm that you did receive this as today is the deadline.

Thanks,

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



From: Houshidar, Kasra
Sent: Wednesday, March 16, 2016 2:36 PM
To: 'Procurement Transformation MTIC:EX' <Procurement.Transformation@gov.bc.ca>
Cc: 'Gordon, Audra MTIC:EX' <Audra.Gordon@gov.bc.ca>
Subject: RE: RFQ SBPT-04

Hello Jason,

Attached is the completed Appendix E.

In regards to the contractor list, I was unable to provide one without a mutual NDA in place with the province. If you'd like we can draft one to get the process started, but my legal team's response is below:

Ariba maintains a complete list of subcontractors and sub-processors (those processing personal data) that assist in providing the contracted services consistent with our certification requirements SOC2/SOC3 and PCI DSS. Ariba evaluates each subcontractor according to export law restrictions applicable to Ariba as a US based company. Upon completion of a mutual NDA, the Province may request at anytime the most up to date list of sub-processors for its own regulatory compliance purposes. Additionally, some subcontractors who may not be sub-processors are disclosed in the SOC 2 and 3 reports available from Ariba.

Please let me know how you'd like to proceed, or if this is sufficient information.

Thanks,

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



From: Houshidar, Kasra
Sent: Monday, March 14, 2016 10:42 AM
To: 'Procurement Transformation MTIC:EX' <Procurement.Transformation@gov.bc.ca>
Cc: Gordon, Audra MTIC:EX <Audra.Gordon@gov.bc.ca>
Subject: RE: RFQ SBPT-04

Perfectly! Thanks Jason!

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Monday, March 14, 2016 10:38 AM
To: Houshidar, Kasra <k.houshidar@sap.com>
Cc: Gordon, Audra MTIC:EX <Audra.Gordon@gov.bc.ca>
Subject: RE: RFQ SBPT-04

Hi Kasra

The subcontractors should be named if they are part of the evaluated solution. If they are providing integration services, they do not need to be named.

I hope this clarifies the situation.

Thanks

Jason

From: Houshidar, Kasra [<mailto:k.houshidar@sap.com>]
Sent: Friday, March 11, 2016 3:52 PM
To: Procurement Transformation MTIC:EX
Subject: RE: RFQ SBPT-04

Hi Audra,

Thanks for bringing this to my attention.

1. Yes, the intention was to submit an Appendix E for the external reference check, I will submit within the allotted timeframe
2. While the solution does not require any named subcontractors (as we can manage implementations with our in-house team), we have been in discussions with some of our partners regarding implementation as the scope of the work is quite large. I may have misunderstood, but to clarify if we do not submit a list of named subcontractors during this RFQ stage then we are not able to leverage them if we make the short-list, is this correct?

Please clarify point 2, and you will have my follow up items within 7 calendar days.

Thanks!

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176

SAP Ariba 

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Friday, March 11, 2016 3:26 PM
To: Houshidar, Kasra <k.houshidar@sap.com>
Subject: RFQ SBPT-04
Importance: High

Hello Kasra,

I am reviewing your Request for Qualification Submission materials for SBPT-04.

There are two items that require completion in order for the Province to proceed with evaluation of Ariba's Response as follows:

1. On page 6, it is indicated that *"The Province is a current customer and has not purchased anything over \$1M in the last three years."* Was it the intention of Ariba to submit:
 - a. a completed Appendix E for the External Reference Check (section 9.2.3.2) as there aren't any current or past contracts with the Province that meet the \$1M or over

criteria, OR

b. the current contract with the Province to satisfy the Internal Performance Reference Check (section 9.2.3.1)?

If a., then please direct us to the completed Appendix E in the Response or submit a completed Appendix E within 7 calendar days of receipt of this email.

If b., then please submit the requested information specified in 9.2.3.2 (items 1 – 6) within 7 calendar days of receipt of this email.

2. A list of Subcontractors is not found in the Response. Please confirm that the proposed Solution for the RFQ doesn't require any named subcontractors OR submit a list of subcontractors within 7 calendar days of receipt of this email.

The rectifications may be submitted by reply email to Jason's attention. Please let us know if you have any questions regarding the above.

Kind regards,

Audra Gordon | Project Director | Strategic Business and Procurement Transformation | Shared Services BC
c: 250-952-9338 | e: Audra.Gordon@gov.bc.ca

From: [Procurement Transformation MTIC:EX](#)
To: [Gordon, Audra MTIC:EX](#)
Subject: FW: RFQ SBPT-04
Date: Monday, March 14, 2016 8:14:23 AM
Attachments: [image001.png](#)
Importance: High

From: Houshidar, Kasra [<mailto:k.houshidar@sap.com>]
Sent: Friday, March 11, 2016 3:52 PM
To: Procurement Transformation MTIC:EX
Subject: RE: RFQ SBPT-04

Hi Audra,

Thanks for bringing this to my attention.

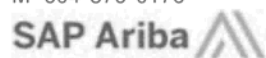
1. Yes, the intention was to submit an Appendix E for the external reference check, I will submit within the allotted timeframe
2. While the solution does not require any named subcontractors (as we can manage implementations with our in-house team), we have been in discussions with some of our partners regarding implementation as the scope of the work is quite large. I may have misunderstood, but to clarify if we do not submit a list of named subcontractors during this RFQ stage then we are not able to leverage them if we make the short-list, is this correct?

Please clarify point 2, and you will have my follow up items within 7 calendar days.

Thanks!

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Friday, March 11, 2016 3:26 PM
To: Houshidar, Kasra <k.houshidar@sap.com>
Subject: RFQ SBPT-04
Importance: High

Hello Kasra,

I am reviewing your Request for Qualification Submission materials for SBPT-04.

There are two items that require completion in order for the Province to proceed with evaluation of Ariba's Response as follows:

1. On page 6, it is indicated that *"The Province is a current customer and has not purchased anything over \$1M in the last three years."* Was it the intention of Ariba to submit:
 - a. a completed Appendix E for the External Reference Check (section 9.2.3.2) as there aren't any current or past contracts with the Province that meet the \$1M or over criteria, OR
 - b. the current contract with the Province to satisfy the Internal Performance Reference Check (section 9.2.3.1)?

If a., then please direct us to the completed Appendix E in the Response or submit a completed Appendix E within 7 calendar days of receipt of this email.

If b., then please submit the requested information specified in 9.2.3.2 (items 1 – 6) within 7 calendar days of receipt of this email.

2. A list of Subcontractors is not found in the Response. Please confirm that the proposed Solution for the RFQ doesn't require any named subcontractors OR submit a list of subcontractors within 7 calendar days of receipt of this email.

The rectifications may be submitted by reply email to Jason's attention. Please let us know if you have any questions regarding the above.

Kind regards,

Audra Gordon | Project Director | Strategic Business and Procurement Transformation | Shared Services BC
c: 250-952-9338 | e: Audra.Gordon@gov.bc.ca

From: [Procurement Transformation MTIC:EX](#)
To: [Gordon, Audra MTIC:EX](#)
Subject: FW: RFQ SBPT-04
Date: Wednesday, March 16, 2016 2:41:33 PM
Attachments: [image001.png](#)
[Appendix E Performance Scorecard - SAP Ariba response.docx](#)
Importance: High

Response from Ariba regarding subcontractors, along with Appendix E. I'll add Appendix E to the SharePoint folder.

From: Houshidar, Kasra [mailto:k.houshidar@sap.com]
Sent: Wednesday, March 16, 2016 2:36 PM
To: Procurement Transformation MTIC:EX
Cc: Gordon, Audra MTIC:EX
Subject: RE: RFQ SBPT-04

Hello Jason,

Attached is the completed Appendix E.

In regards to the contractor list, I was unable to provide one without a mutual NDA in place with the province. If you'd like we can draft one to get the process started, but my legal team's response is below:

Ariba maintains a complete list of subcontractors and sub-processors (those processing personal data) that assist in providing the contracted services consistent with our certification requirements SOC2/SOC3 and PCI DSS. Ariba evaluates each subcontractor according to export law restrictions applicable to Ariba as a US based company. Upon completion of a mutual NDA, the Province may request at anytime the most up to date list of sub-processors for its own regulatory compliance purposes. Additionally, some subcontractors who may not be sub-processors are disclosed in the SOC 2 and 3 reports available from Ariba.

Please let me know how you'd like to proceed, or if this is sufficient information.

Thanks,

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



From: Houshidar, Kasra
Sent: Monday, March 14, 2016 10:42 AM
To: 'Procurement Transformation MTIC:EX' <Procurement.Transformation@gov.bc.ca>

Cc: Gordon, Audra MTIC:EX <Audra.Gordon@gov.bc.ca>

Subject: RE: RFQ SBPT-04

Perfectly! Thanks Jason!

Kasra Houshidar

Account Executive, Procurement & Business Network Group

SAP Canada, Inc.

ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



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Sent: Monday, March 14, 2016 10:38 AM

To: Houshidar, Kasra <k.houshidar@sap.com>

Cc: Gordon, Audra MTIC:EX <Audra.Gordon@gov.bc.ca>

Subject: RE: RFQ SBPT-04

Hi Kasra

The subcontractors should be named if they are part of the evaluated solution. If they are providing integration services, they do not need to be named.

I hope this clarifies the situation.

Thanks

Jason

From: Houshidar, Kasra [<mailto:k.houshidar@sap.com>]

Sent: Friday, March 11, 2016 3:52 PM

To: Procurement Transformation MTIC:EX

Subject: RE: RFQ SBPT-04

Hi Audra,

Thanks for bringing this to my attention.

1. Yes, the intention was to submit an Appendix E for the external reference check, I will submit within the allotted timeframe
2. While the solution does not require any named subcontractors (as we can manage implementations with our in-house team), we have been in discussions with some of our partners regarding implementation as the scope of the work is quite large. I may have misunderstood, but to clarify if we do not submit a list of named subcontractors during this

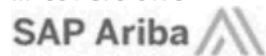
RFQ stage then we are not able to leverage them if we make the short-list, is this correct?

Please clarify point 2, and you will have my follow up items within 7 calendar days.

Thanks!

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



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Audra Gordon | Project Director | Strategic Business and Procurement Transformation | Shared Services BC
c: 250-952-9338 | e: Audra.Gordon@gov.bc.ca

Appendix E – Performance Scorecard

Questions for Reference Checks

[This questionnaire is to be filled in for each contract identified by the vendor.]

Vendor Name ARIBA, INC. Contract Number V-301532962
Identify whether the contract number is the vendor's ("V") or client's ("C")

Client British Columbia Hydro and Power Authority Client Contract Manager Hanif Dhrolia

Client Contact (email) Hanif.Dhrolia@bchydro.ca

Contract dates: From July 1, 2015 To March 14, 2020

Please answer the following questions concerning the Contract described above:

(N/A = Not Applicable N/K = Not Known)

Contractor Performance	Yes	No	N/A	N/K
1. Were the desired overall project outcomes (results) achieved to the business unit's satisfaction?				X
2. Were issues managed, escalated and solved appropriately in an acceptable timeframe?	X			
3. Were all risk exposures identified and managed?	X			
4. Did the contractor follow the agreed-upon methodology for the project?	X			
5. Did the contractor provide appropriate communication as the contract / project progressed?	X			
6. Did the deliverables meet the required/contracted quality standards?	X			
7. Did the contractor meet all service levels and key performance indicators in the contract?				X
8. Was quality service delivery important to the contractor?	X			
9. Did the contractor meet all privacy and security requirements specified in the contract?	X			
10. Would you contract with this contractor again?	X			

Comments and/or explanation of No, N/A or N/K entries

In regards to #1 and 7, we are still engaged in this project, however we are still on track to achieve the overall project outcomes.

Cost Performance	Yes	No	N/A	N/K
1. Were the Contractor's estimates realistic?	X			
2. Was the contract completed according to the original budget?	X			
3. Did the contractor take a balanced approach to inclusion of grey areas in scope (i.e., Answer "yes", if the number of change requests was reasonable or "no" if grey areas in scope consistently resulted in a new change order and additional cost)?	X			

Comments and/or explanation of No, N/A or N/K entries

For clarity, in regards to software costs Ariba's estimates were correct. We chose to leverage an Ariba Partner for the majority of the implementation to work in tandem with Ariba resources

Schedule Performance	Yes	No	N/A	N/K
1. Did the contractor successfully manage unforeseen changes to the schedule so that project results were not affected?				X
2. Did the contractor achieve the contract outputs / outcomes within an agreed-upon time frame?				X
3. Were the project resource dependencies (constraints/ predecessors/inputs etc.) managed appropriately so the schedule could proceed as planned?	X			
4. Did the contractor manage the schedule so milestones were delivered on time?				X

Comments and/or explanation of No, N/A or N/K entries

So far yes to all of the above, but the project is ongoing.

Team	Yes	No	N/A	N/K
1. Did the contractor provide the number and quality of resources described in the proposal?	X			
2. Did the contractor understand the business environment, opportunities and constraints?	X			
3. Was the contractor flexible and able to accommodate unexpected challenges or changes in direction?	X			
4. Was the contractor team turnover at an acceptable level throughout the term of the contract?	X			
5. Was the contractor easy to reach and responsive to questions or requests for action?	X			
6. Did the contractor work well with third parties when required?	X			
7. Did the contractor manage his/her own team effectively?	X			
8. Did the contractor work well with the Province's staff?	X			

Comments and/or explanation of No, N/A or N/K entries

From: [Procurement Transformation MTIC:EX](#)
To: [Gordon, Audra MTIC:EX](#)
Subject: FW: SBPT-04 RFQ response clarification sought
Date: Tuesday, March 15, 2016 1:02:33 PM
Attachments: image001.png

Hi Audra,

Ariba's clarification is below. s.17,s.21
s.17,s.21

Thanks

Jason

From: Houshidar, Kasra [<mailto:k.houshidar@sap.com>]
Sent: Tuesday, March 15, 2016 12:59 PM
To: Procurement Transformation MTIC:EX
Subject: RE: SBPT-04 RFQ response clarification sought

Hi Jason,

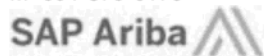
s.17,s.21

I hope this resolves this deficiency. Currently working to get you the additional two pieces by Friday.

Thanks!

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]
Sent: Tuesday, March 15, 2016 11:42 AM
To: Houshidar, Kasra <k.houshidar@sap.com>
Subject: SBPT-04 RFQ response clarification sought

Dear Respondent,

In addition to the deficiency noted in our earlier communication on March 11, we are seeking clarifications for Req. ID. 7.1.1. Your response was not in the expected format,s.17,s.21
s.17, To the best of your ability please choose one of the options available: 'out of the box',
e 21 'configurable', 'customizable', 'planned' or 'not planned' in order to enable the evaluators to assign
a score to this requirement. Could you please clarify,s.15,s.17
s.15,s.17

The requested clarification may be submitted by reply to this email address to the attention of Jason Taylor within 7 calendar days of receipt of this email.

Please let us know if you have any questions regarding the above.

Jason Taylor

From: [Procurement Transformation MTIC:EX](#)
To: [Gordon, Audra MTIC:EX](#)
Subject: RE: RFQ SBPT-04
Date: Friday, March 18, 2016 2:40:41 PM
Attachments: [image001.png](#)

Hi Audra,

I had already responded with the same answer. Did it not show the message had been moved and replied to?

Thanks

Jason

From: Gordon, Audra MTIC:EX
Sent: Friday, March 18, 2016 2:37 PM
To: 'Houshidar, Kasra'; Procurement Transformation MTIC:EX
Subject: RE: RFQ SBPT-04

Hi Kasra,

Yes, we received it. The response to the subcontractor list request is with our legal department.

Audra

From: Houshidar, Kasra [<mailto:k.houshidar@sap.com>]
Sent: Friday, March 18, 2016 2:01 PM
To: Procurement Transformation MTIC:EX
Cc: Gordon, Audra MTIC:EX
Subject: RE: RFQ SBPT-04

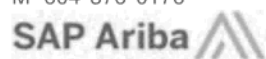
Hi Jason,

Just wanted to confirm that you did receive this as today is the deadline.

Thanks,

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.
ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



From: Houshidar, Kasra

Sent: Wednesday, March 16, 2016 2:36 PM

To: 'Procurement Transformation MTIC:EX' <Procurement.Transformation@gov.bc.ca>

Cc: 'Gordon, Audra MTIC:EX' <Audra.Gordon@gov.bc.ca>

Subject: RE: RFQ SBPT-04

Hello Jason,

Attached is the completed Appendix E.

In regards to the contractor list, I was unable to provide one without a mutual NDA in place with the province. If you'd like we can draft one to get the process started, but my legal team's response is below:

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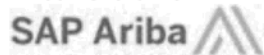
Kasra Houshidar

Account Executive, Procurement & Business Network Group

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ca.linkedin.com/in/kasrahoushidar

M 604-376-0176



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Sent: Monday, March 14, 2016 10:42 AM

To: 'Procurement Transformation MTIC:EX' <Procurement.Transformation@gov.bc.ca>

Cc: Gordon, Audra MTIC:EX <Audra.Gordon@gov.bc.ca>

Subject: RE: RFQ SBPT-04

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Sent: Monday, March 14, 2016 10:38 AM
To: Houshidar, Kasra <k.houshidar@sap.com>
Cc: Gordon, Audra MTIC:EX <Audra.Gordon@gov.bc.ca>
Subject: RE: RFQ SBPT-04

Hi Kasra

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I hope this clarifies the situation.

Thanks

Jason

From: Houshidar, Kasra [<mailto:k.houshidar@sap.com>]
Sent: Friday, March 11, 2016 3:52 PM
To: Procurement Transformation MTIC:EX
Subject: RE: RFQ SBPT-04

Hi Audra,

Thanks for bringing this to my attention.

1. Yes, the intention was to submit an Appendix E for the external reference check, I will submit within the allotted timeframe
2. While the solution does not require any named subcontractors (as we can manage implementations with our in-house team), we have been in discussions with some of our partners regarding implementation as the scope of the work is quite large. I may have misunderstood, but to clarify if we do not submit a list of named subcontractors during this RFQ stage then we are not able to leverage them if we make the short-list, is this correct?

Please clarify point 2, and you will have my follow up items within 7 calendar days.

Thanks!

Kasra Houshidar
Account Executive, Procurement & Business Network Group
SAP Canada, Inc.

From: Procurement Transformation MTIC:EX [<mailto:Procurement.Transformation@gov.bc.ca>]

Sent: Friday, March 11, 2016 3:26 PM

To: Houshidar, Kasra <k.houshidar@sap.com>

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Importance: High

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c: 250-952-9338 | e: Audra.Gordon@gov.bc.ca

From: [Procurement Transformation MTIC:EX](#)
To: [Gordon, Audra MTIC:EX](#)
Subject: RE: RFQ SBPT-04
Date: Monday, March 14, 2016 10:31:06 AM

Yep, I can do that

From: Gordon, Audra MTIC:EX
Sent: Monday, March 14, 2016 10:00 AM
To: Procurement Transformation MTIC:EX
Subject: Re: RFQ SBPT-04

Jason,

Are you able to email Kasra to let him know that the subcontractor should be named if part of the evaluated solution, but not if just providing integration services.

Audra

Sent from my iPhone

On Mar 14, 2016, at 8:14 AM, Procurement Transformation MTIC:EX
<Procurement.Transformation@gov.bc.ca> wrote:

From: Houshidar, Kasra [<mailto:k.houshidar@sap.com>]
Sent: Friday, March 11, 2016 3:52 PM
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