Revenue	Value/Unit #		Amount!		2014 Budget	Difference
EVENT REVENUE - SPONSORSHIP						Control Control
Youth Travel Sponsorship	38,078.86	1		38,078.86		
Custom Sponsorship	5,000.00	1		5,000.00		
Platinum Sponsorship	50,000.00	5		230,000.00		
Gold Sponsorship	30,000.00	8		195,000.00		
ilver Sponsorship	20,000.00	9		180,000.00		
Bronze Sponsorship	10,000.00	15		150,000.00		Karring Late 1
SUBTOTAL				798,078.86 \$	895,500.00 -\$	97,421.1
UNDING	the state of the s				2014 Budget	Difference
GOVERNMENT FUNDING	100,000.00	1		100,000.00		
TST FUNDING	30,000.00	1		30,000.00		
CC DEPOSIT 1	101,601.67	11		101,601.67		
/CC DEPOSIT 2	33,867.23	1		33,867.23		
/CC DEPOSIT 3	101,601.68	1		101,601.68		
CC DEPOSIT 4	108,017.17	1		108,017.17		
Management Hours INV#6238	130,268.75	11	1	130,268.75		
Hard Costs INV#6261	22,082.37	1		22,082.37		
Management Hours INV#6308	197,745.00	1		197,745.00		
Hard Costs INV#6309	16,547.85	1	1	16,547.85		
SUBTOTAL			\$	841,731.72 \$	738,303.75	103,427.5
EVENT REVENUE - TRACE SHOW					2014 Budget	Difference
&B Sponsors	1,100.00	1		1,100.00		
radeshow Exhibitors - Early Bird	3,500.00	53		185,500.00		
radeshow Exhibitors	4,000.00	12		48,000.00		
nternational Pavilions	28,750.00	1		28,750.00		
Tradeshow BuyBC Exhibitors		100		-		
ponsor Exhibitors	-	60				
xhibitor Badges - Included in packages		450				
xhibitor Badges - Additional purchased	150.00	155		23,250.00		
Fradeshow Visitor Only Passes	150.00	58		8,700.00		
Buy BC Workshop - Day ticket	150.00	0		-	And the state of	
SUBTOTAL			\$	295,300.00 \$	286,700.00 \$	8,600.0
EVENT REVENUE - DELEGATES	7.5	Alle Transfer of the Control of the	33.77		2014 Budget	Difference
Delegate Tickets - full pass	1,850.00	630	1	1,165,500.00		
NON-REFUNDABLE DELEGATE FEES	925.00	2		1,850.00		
Delegate Ticket - MARR*	1,850.00	50		92,500.00		
/IP PASSES	50.00	6	-	300.00	P. 117 F. 61 St.	
NG Buy BC Company - day passes*	1,000.00	16	1	16,000.00		
Sov Staff Passes - day passes only*	1,000.00	70	-	70,000.00		
Delegate - MIT	1,000.00	1	1	1,000.00		
Delegate - MIT Special	850.00	1	1	850.00		
SUBTOTAL			\$	1,348,000.00 \$	1,582,183.10	234,183
EVENT REVENUE - COMPS	THE PARTY OF THE P	ione de la companya d		Z/O-TO/OUSIGO V	A STATE OF THE STA	A POST OF THE PARTY OF THE PART
Gov Comp Passes	7	50	1			
outh Partner Comp Passes		15				
Misc Comp Passes		10				
Sponsor Comp Passes (inc Dinner)	-	123		-		
peaker Comp Passes (inc Dinner)	-	79				
SUBTOTAL	SO LYPT I - HUSBERT FOR		\$	- \$	- 5	
REVENUE TOTAL	IN COLUMN TO SERVICE	NAME OF TAXABLE PARTY.	ALC: THE RESIDENCE	3,283,110,58 \$	3,502,686.85	219,576.2
To the second second				0,400,440,00	3,302,000.03	2.4-0 <sub>2</sub> -0.7-0 <sub>1</sub> -0
*penses		Notes		015 Budget	2014 Budget	Difference
	Rental Costs (min		-	499,978.32	*** *** ***	444
renue audio Visual		Show Production	1	369,086.66	330,201.97 356,760.27	169,776.
naio rious!		frastructure/Signage		115,659.76	199,314.48	(83,654.)
ameChanger Youth Even	auusiuy & In		+	147,931.28	199,514,48	147,931.
ETTER PER PER PER PER PER PER PER PER PER P	Program Prizing a		4	247,331.20		The same of the sa
SameChanger Competition & Interactive	Program, Prizing a			1 187 742 71	1 037 168 42	150 574
ameChanger Competition & Interactive Contractor Fees & Expenses/Staffing	Total Project Manager	ments & Onsite Staff, Uniforms	-	1,187,742.71	1,037,168.42	
SameChanger Competition & Interactive Contractor Fees & Expenses/Staffing Speakers	Total Project Manager Keynotes, Er	ments & Onsite Staff, Uniforms modes, Entertainment		35,076.60	40,699.45	(5,622.
ameChanger Competition & Interactive contractor Fees & Expenses/Staffing peakers Aarketing	Total Project Manager Keynotes, Er Design	ments & Onsite Staff, Uniforms ncees, Entertainment , Web, Branding		35,076.60 52,076.29	40,699.45 17,503.28	(5,622. 34,573.
SameChanger Youth Expo SameChanger Competition & Interactive Contractor Fees & Expenses/Staffing Speakers Marketing Signage & Décor	Total Project Manager Keynotes, Er Design Networking Are	ments & Onsite Staff, Uniforms ncees, Entertainment , Web, Branding eas, Signage, Carpet etc.		35,076.60 52,076.29 76,209.07	40,699.45 17,503.28 102,190.09	(5,622. 34,573. (25,981.
SameChanger Competition & Interactive Contractor Fees & Expenses/Staffing peakers Aarketing ignage & Décor Delegate Materials	Total Project Managei Keynotes, Er Design Networking Ard Delegate Bags	ments & Onsite Staff, Uniforms nees, Entertainment , Web, Branding eas, Signage, Carpet etc. s, Badges and Materials		35,076.60 52,076.29 76,209.07 92,137.05	40,699.45 17,503.28 102,190.09 99,967.21	(5,622. 34,573. (25,981. (7,830.
SameChanger Competition & Interactive Contractor Fees & Expenses/Staffing Speakers Aarketing Signage & Décor Delegate Materials Good and Beverage	Total Project Manage Keynotes, Er Design Networking Arr Delegate Bags Cateri	ments & Onsite Staff, Uniforms ncees, Entertainment , Web, Branding eas, Signage, Carpet etc. , Badges and Materials ng for All Meals		35,076.60 52,076.29 76,209.07 92,137.05 427,477.17	40,699.45 17,503.28 102,190.09 99,967.21 683,947.70	150,574. (5,622.4 34,573. (25,981.4 (7,830.
SameChanger Competition & Interactive Contractor Fees & Expenses/Staffing peakers Aarketing ignage & Décor Delegate Materials	Total Project Managei Keynotes, Er Design Networking Ar Delegate Bags Cateri Cost for	ments & Onsite Staff, Uniforms nees, Entertainment , Web, Branding eas, Signage, Carpet etc. s, Badges and Materials		35,076.60 52,076.29 76,209.07 92,137.05	40,699.45 17,503.28 102,190.09 99,967.21	(5,622, 34,573, (25,981, (7,830,

45,848.51

24,667.50

69,250.00

49,187.74

54,425.00

3,140,980.31 \$

EXPENSES TO AL			459,013.23
Final Accounting		Amount	10:35
Total Revenue	\$	3,	,283,110.58
Total Expense	\$	3,	459,013.23
Total Projected Deficit	-\$		175,902.65

Processing Fees

Sub-Contracted Services: Baytree

Sub-Contracted Services: Video Production

Credit Card and Paypal (3%)

Baytree

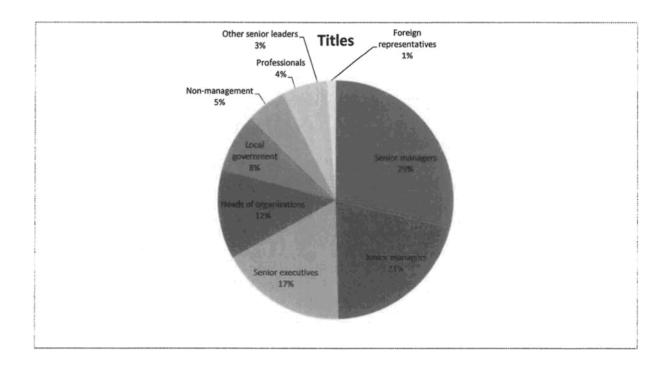
RaceRocks & True North

(3,339.23)

24,667.50

14,825.00

Senior managers	252
Junior managers	183
Senior executives	152
Heads of organizations	108
Local government	70
Non-management	47
Professionals	33
Other senior leaders	22
Foreign representatives	11



BC City Number Region

Vancouver 272 Mainland/Southwest
Victoria 124 Vancouver Island/Coast
Surrey 34 Mainland/Southwest

Terrace 34 North Coast

Burnaby 28 Mainland/Southwest

Prince George 25 Cariboo

Richmond 21 Mainland/Southwest

Kitimat 17 North Coast
Prince Rupert 15 North Coast
Fort St John 12 Northeast
New Aiyansh 12 North Coast

Kamloops 10 Thompson-Okanagan North Vancouver 9 Mainland/Southwest

Burns Lake 7 Nechako

Delta 7 Mainland/Southwest Langley 7 Mainland/Southwest Kelowna 6 Thompson-Okanagan

Kitamaat Village 6 North Coast
Dawson Creek 5 Northeast
Fort Saint James 5 Northeast

New Westminster5 Mainland/SouthwestPort Alberni5 Vancouver Island/CoastPort Coquitlam5 Mainland/SouthwestChilliwack4 Mainland/Southwest

Gingolx 4 North Coast Greenville 4 North Coast

Maple Ridge 4 Mainland/Southwest

Moberley Lake 4 Northeast

Abbotsford 3 Mainland/Southwest Aldergrove 3 Mainland/Southwest

Fort Nelson 3 Northeast Moricetown 3 North Coast

Nanaimo 3 Vancouver Island/Coast Sooke 3 Vancouver Island/Coast

Vanderhoof 3 Nechako

Coquitlam 2 Mainland/Southwest

Hazelton 2 North Coast
Houston 2 Nechako
Masset 2 North Coast

Merritt 2 Thompson-Okanagan

Port Edward 2 North Coast
Pouce Coupe 2 Northeast
Southbank 2 Nechako

Tsawwassen 2 Mainland/Southwest Vernon 2 Thompson-Okanagan

Buick Creek 1 Northeast

Chetwynd 1 Nechako

Courtenay 1 Vancouver Island/Coast

Fort Fraser 1 Nechako
Fraser lake 1 Nechako
Haida Gwaii 1 North Coast
Hartley Bay 1 North Coast
Kitkatla 1 North Coast
Kitwanga 1 North Coast

Mt Hayes 1 Vancouver Island/Coast parksville 1 Vancouver Island/Coast Penticton 1 Thompson-Okanagan Port Moody 1 Mainland/Southwest

Quesnel 1 Cariboo ROSE PRAIRIE 1 Northeast

Salmon Arm 1 Thompson-Okanagan

Smithers 1 Nechako Taylor 1 Northeast

West Vancouver 1 Mainland/Southwest

Wonowon 1 Northeast

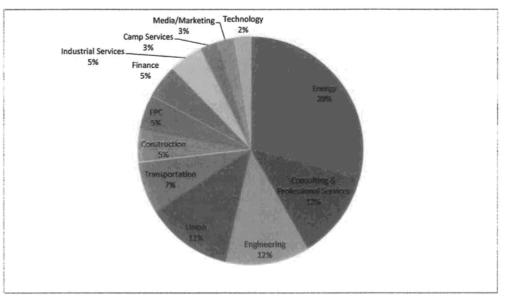
#### Exhibitor breakdown\*

Category	Sponsors included	No Sponsors	
Camp services	13	12	
Construction	27	24	
Consulting & Professional Services	23	22	
Education & Training	8	8	
Energy	23	11	
Engineering & EPCs	16	10	
Health & Safety	11	11	
Industrial Services	26	24	
Marine	6	6	
Media & Marketing	4	3	
Technology	13	12	
Transportation	12	10	
Union	4	2	
Other	4	3	
Total	190	159	

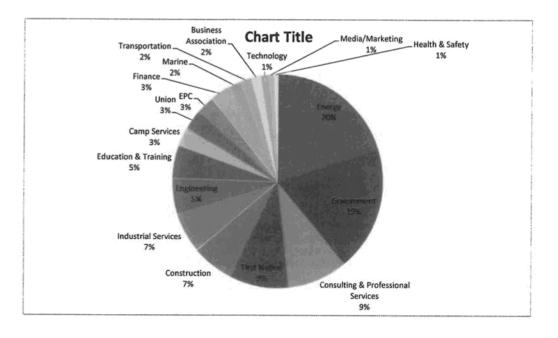
<sup>\*</sup>Does not include Japanese pavilion, post-secondary aisle, or any youth exhibitors.

Horizon North	Camp Services
BC Building Trades Council / CLR-BC	Construction
Constructionn & Special Workers Union Local 1611	Union
Ledcor	Construction
Fasken Martineau	Consulting & Professional Services
Deloitte	Consulting & Professional Services
EY	Consulting & Professional Services
KPMG	Consulting & Professional Services
KPMG	Consulting & Professional Services
Kitimat LNG	Energy
Fortis BC	Energy
LNG Canada	Energy
PNW LNG	Energy
Nexen / Aurora LNG	Energy
PNG / AltaGas	Energy
Spectra Energy	Energy
Wood Fibre LNG	Energy
ACCIONA	Energy
BG Group	Energy
Canadian Association of Petroleum Producers	Energy
Trans Canada	Energy
McElhanney Consulting Services Ltd.	Engineering
WSP Canada	Engineering
Amec Foster Wheeler	Engineering
SNC Lavalin	Engineering
Stantec	Engineering
Bechtel	EPC
Technip	EPC
MUFG	Finance
BDC	Finance
NEEI (also have a Buy-BC booth)	Industrial Services
Spartan Controls	Industrial Services
BC Shipping News	Media/marketing
Telus	Technology
Air Canada	Transportation
West Jet	Transportation
Hawkair	Transportation
LIUNA	Union
IBEW	Union
UA Local 170	Union
Boilermakers	Union

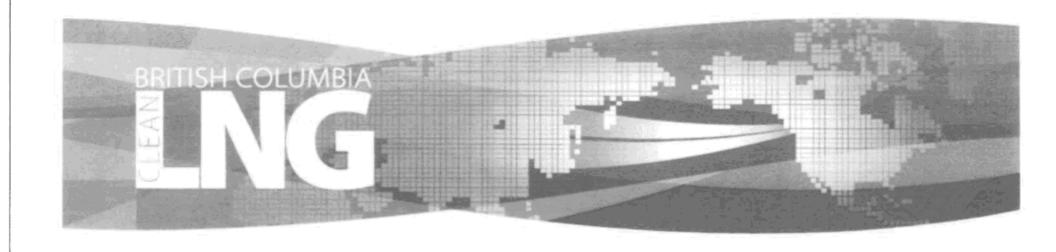
Energy	12
Consulting & Professional Services	5
Engineering	5
Union	5
Transportation	3
Construction	2
EPC	2
Finance	2
Industrial Services	2
Camp Services	1
Media/Marketing	1
Technology	1



Energy	228
Government	215
Consulting & Professional Services	105
First Nation	102
Construction	74
Industrial Services	74
Engineering	59
Education & Training	56
Camp Services	33
Union	33
EPC	32
Finance	32
Marine	24
Transportation	20
Business Association	18
Technology	13
Media/Marketing	9
Health & Safety	8



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## 2015 INTERNATIONAL LNG IN BC CONFERENCE Clean Energy. Reliable Partner. FINAL REPORT

October 14-16, 2015 Vancouver Convention Centre







The **2015 International LNG in BC Conference**: *Clean Energy. Reliable Partner*. took place in Vancouver, October 14 – 16, 2015.

This year's event was focussed on three themes:

- Investment
- Technology and Innovation
- Partnerships

This year's Conference brought:

- Over 3,000 Participants
- Over 1,100 Delegates
- Over 1,875 Youth including 77 participants from Northern BC Communities
- Representation from 36 First Nations
- International Delegates from 12 Countries: India, China, Japan, Korea, Qatar, Italy, Taiwan, Australia, Singapore, the U.K., U.S.A. and Netherlands
- Attendees from 58 communities across the Province
- Over 200 Exhibitors including 94 LNG-Buy BC Exhibitors







# ING

# First Nations Communities

Group / Band	# of Representative(s)
Blueberry River First Nations	1
Burns Lake Band	1
Carrier Sekani Tribal Council	1
Cheslatta Carrier Nation	2
Coastal First Nations	1
Fort Nelson First Nation	1
Gingolx	2
Gitga'at First Nation	1
Gitlaxtaamiks Village Government	2
Gitxaəla	1
Gitxsan	2
Haisla Nation	7
Halfway River First Nation	1
Huu-ay-aht	3
Kitselas First Nation	7
Kitsumkalum	2
Lake Babine Nation	2
Lheidli T'enenh	1

Froup / Band	# of Representative(s)
Metis Nation of BC	2
Metlakatla	1
Moricetown Indian Band	3
Nadleh Whut'en	1
Nak-Azdli Whut-en	3
Nee Tahi Buhn Indian Band	1
Nisga'a Nation	8
NIsga'a Village of Gingolx	3
Nisga'a Village of Laxgalts'ap	5
Old Massett Village Council	2
Saik'uz First Nation	3
Skin Tyee Nation	3
Stellat'en First Nation	1
Sto:lo	1
TAKLA LAKE FIRST NATION	1
Tl'azt'en Nation	1
Tsawwassen First Nation	1
West Moberly First Nations	6

TOTAL FIRST NATIONS COMMUNITIES REPRESENTED	36
TOTAL FIRST NATIONS DELEGATES	84







LNG

# International Delegates and Countries Represented

COUNTRIES	# OF REPRESENTATIVES
Australia	4
CHINA	19
INDIA	3
ITALY	2
JAPAN	20
KOREA	3
NETHERLANDS	1
QATAR	2
SINGAPORE	1
TAIWAN	1
United Kingdom	13
United States	39
TOTAL COUNTRIES REPRESENTED	12
TOTAL INTERNATIONAL DELEGATES	108







# BC Communities

City	# of Representative(s)	City	# of Representative(s)
Abbotsford	1	Kelowna	3
Aldergrove	3	Kitamaat Village	6
<b>Buick Creek</b>	1	Kitimat	13
Burnaby	23	Langley	7
Burns Lake	3	Maple Ridge	4
Chetwynd	1	Masset	2
Chilliwack	4	Merritt	1
Coquitlam	2	Moberley Lake	5
Courtenay	1	Moricetown	3
Dawson Creek	4	Mt. Hayes	1
Delta	5	Nanaimo	3
Fort Nelson	2	New Aiyansh	9
Fort St. James	3	New Westminster	3
Fort St. John	10	North Vancouver	9
Fraser Lake	1	Parksville	1
Gingolx	4	Port Alberni	4
Greenville	5	Port Coquitlam	4
Hartley Bay	1	Port Edward	
Houston	2	Port Moody	2
Kamloops	8	Pouce Coupe	1

City	# of Representative(s)
Prince George	26
Prince Rupert	11
Quesnel	1
Richmond	19
Salmon Arm	1
Smithers	1
Sooke	3
Southbank	2
St. Albert	1
Surrey	22
Taylor	1
Terrace	29
Tsawwassen	1
Vancouver	151
Vernon	2
Victoria	72
West Vancouver	1
Wenewen	1

TOTAL BC COMMUNITIES REPRESENTED	58
TOTAL BC COMMUNITIES DELEGATES	511







- GameChanger Skills Canada Competitions and GameChanger Interactive
- LNG-Buy BC Program including B2B meetings
- First Nations Registration Process
- International Hosting
- Branding
- MNGD E-service Delivery Conference website, registration system and event app
- Delegate Materials
- Welcome and Trade Show Receptions







- Lower Registration
- Conference Program Content Repetition
- Gala Dinner Attendance
- Conference Breakout Participation
- Trade Show Layout
- BC Pavilion
- Corporate Marketing and Social Media Support
- Partner Ministry Funding
- Project Governance
- LNG-Buy BC Booth Approvals









#### 2015 International LNG in BC Conference - Lessons Learned

Comments have been aggregated from MNGD and GCPE staff and are provided by category. Suggestions for improvement are noted in italicized grey text.

#### **Branding, Visuals and Printed Materials**

- Most signage looked excellent wrapped pillars and branded entrance stairs were especially
  effective.
  - Stairs would have looked better if wrapped entirely.
- Signage in the media room used the outdated Clean LNG logo.
- An "all-signage" deck was requested from Inventa so that MNGD could review all of it in one go.
   This deck was not received.
  - Request that all signage is provided at one time and spend a day reviewing all of it as a group. This will cut down on back and forth, ensure all errors are noted and minimize the risk that a piece of signage falls through the cracks.
- The Event Guide had many errors and with each iteration more errors were identified.
  - Provide time for copy-editing the Event Guide content prior to it being mocked up in a PDF.
- Errors in the Event Guide were not always corrected properly and had to be pointed out repeatedly.
  - Suggest outsourcing writing and design of future printed Conference materials.
- More/larger halos in the trade show area would have been effective.
  - Put more/larger halos in the trade show area.
- Print deadlines for materials were missed or not deemed accurate.
- The print agent from QP expressed personality difficulties with Inventa staff.
- There were significant delays in receiving animations for review from brand.LIVE.

#### Registration & the Info Desk

- Adam and Patricia were exceptionally helpful to the government staff at the info desk.
- Pre-registration on October 13<sup>th</sup> allowed VIPs and sponsors to receive their packages ahead of time and helped minimize waiting lines on Day 1.
- Taking the ministers' and Premier's Office staff delegate packages over to the PO on October 13<sup>th</sup> worked very well and eliminated the issue of ministers waiting at the main registration desk.
- Registration ran smoothly and wait time to register was extremely minimal.
- Having government staff from relevant program areas (MIT, MARR) expedited assistance and approvals for delegates from specific stakeholder groups. The representative from MARR was especially useful.
- There was confusion around the process for tickets for the VIP event.
  - o The process was determined at the last minute.

- Access and security control needed improvement.
- Some VIPs, including both of MNGD's Deputy Ministers, did not receive VIP tickets upon registration and multiple requests had to be made to ensure tickets were being distributed properly.
- Plan out the process for VIP tickets well in advance.
- Go back to the process of a tear-off tag and include delegates' names on the tags to prevent transferring of tickets.
- The hours of the bag pickup and coat check did not match the hours of registration and some delegates were unable to get their bag upon registration.
- Some Herschel bags were given to government staff who were not delegates, and extra bags were given to sponsors - both without MNGD's knowledge or approval.
  - Return to 2014's method for tracking delegate bags have a tear-off portion of the badge that is exchanged for a bag. This would allow better tracking of bag distribution.
- There was an incident where a delegate was refused entry by a staff person at a table at the Burrard Street entrance. It is unclear why the delegate was at the table, or why the staff person would refuse entry when anyone without a badge should have been directed up the stairs to registration. It was also unclear why there was a table with a staff person in that area. It was stated that the staff person had an incorrect list of delegates and the delegate was not on the list, but no registration activities should have been taking place in the security area at all. The delegate and another delegate who was hosting him were very angry and ended up having their fees refunded and were given tickets to the VIP event.
  - Remove any registration area/table from the Burrard entrance.
- A person who was attending a meeting at the event (but was not a delegate) was directed by security to go downstairs to the trade show floor but was in fact supposed to go to a meeting room on the second floor.
  - Have security direct everyone to registration or the info desk so that they get the correct directions.
- Many attendees came up the entry stairs and went straight to the info desk since that was the first thing they saw instead of going to registration.
  - Place more obvious signage for registration at the top of the entry stairs or move the info desk so that attendees go straight to registration upon arrival.
  - Place directional signage at the top of the stairs pointing out the Trade Show, the Expo, registration, the ballroom and LNG-Buy BC.
- Inventa staff at the info desk were not needed and did not have adequate knowledge of the event to assist attendees. In some cases they gave out incorrect information.
  - Staff the info desk only with government employees.
- The info desk was supposed to have a tech support person to assist people with the app and wifi but that person did not spend very much time at the info desk.

#### Government Staff

- Allowing staff to attend sessions boosted attendance and was appreciated by staff.
- The staff backgrounder was very late in distribution (3 days prior to event, on a Thursday before a long weekend).
  - Start working on the staff background document about 4 weeks prior to event and send out at least one week prior to event.

- Ask ministry contacts (specifically MIT) to alert their employees to their status as staff at the Conference and to avoid sharing staff materials beyond those with specific roles.
- A staff walk-through was scheduled for 4pm on October 13 at the direction of Inventa, but they
  were not prepared to lead a walk-through at that time.
  - Have an MNGD employee host the staff walk-through, or clarify who from the contractor will lead the tour.
  - Prepare signage for the walk-throughs so that staff (both government and event) know where to meet and who they're following.

#### Trade Show Exhibition

- Hosting lunch and dinner receptions on the trade show floor was very successful and brought large numbers of participants to the trade show floor.
- The wine tasting was well-received.
- Big Steel Box provided a washroom instead of a home.
- WCC LNG Project were misled as to what would be next to them in the feature area they were told it would be something like a juice bar or artist and instead it was Big Steel Box, which turned out to be a washroom.
  - Clearly communicate to booths near feature areas the possible items that may be in those areas.
- There was confusion around the LNG-Buy BC booths and some approved booths were not from BC.
  - St. John's Ambulance was very disappointed to be denied participation in LNG-Buy BC after participating in 2014.
  - o A government-funded First Nations organization received an LNG-Buy BC booth.
  - A company received an LNG-Buy BC booth and was also a sponsor.
  - Clarify the rules and processes around LNG-Buy BC booths. Create clear eligibility criteria and a fair process for approvals.
- Many people were seen tripping on the flooring of the Pavilion.
- The concrete area of the pavilion was unattractive.
  - Use carpeting in the pavilion, or flooring without a significant edge.
- Areas of the Trade Show felt expansive and empty.
  - Condense areas or fill with feature items to create a sense of activity and busyness.
  - Offer more booths for exhibitors.
- The vision for the Pavilion was to feel like a forest and Inventa assured that there would be plenty
  of greenery but this was not the case.
- A table card was missing from the wooden table in the Pavilion.
- Edible Canada was unable to staff the Pavilion on Day 3 MNGD was not made aware of this ahead of time.
- The original intent of the Pavilion was to have a marketplace but only one organization was secured to provide food.
  - Start the search for food companies earlier in the planning process.
- The carver did not garner much attention.
- The carver was offended to have a bar set up near him and had his counter moved.
- The staff at the coffee bar in the Pavilion were not dressed appropriately in the first few hours of Day 1.
- The back side of the Pavilion was empty and underutilized on Day 1.

- There were not enough chairs to go with the tables on the back side of the Pavilion.
- Inventa staff (blue shirts) were seen on multiple occasions getting drinks from the cappuccino bars.
- The GCPE photographer did not capture much of the senior competitions or the exhibition booths.
  - Assign an MNGD photographer to ensure activities on the Trade Show floor are thoroughly captured.
- Suggestion: group booths by theme eg, marine, construction, consulting to create more interest on the Trade Show floor.
- Suggestion: if possible, allow the Pavilion demo companies to sell their products some delegates wanted to purchase from Edible Canada.

#### GameChanger Youth Expo

- The road carpet was well-received but it didn't go everywhere, so students skipped the postsecondary aisle. The career pavilion also didn't get much attention.
  - Open up the post-secondary area to encourage students (and delegates) to come through.
  - Ensure the road carpet leads students to all parts of the Expo.
  - Give the students a quiz-style sheet that they get filled out around the Expo to encourage them to visit every area.
- Inventa was asked repeatedly to put an employee at the end of the post-secondary aisle to direct students but it did not happen.
- There were a lot of Inventa staff (blue shirts) around the Youth Expo area but they did not appear to have much to do.
  - Repurpose staff as tour guides for each student group, which forces the students to visit all areas of the Expo.
- Most of the Try-a-Trades were gone on Day 3, and there were no competitions running, so the Skills Canada half of the Expo was dead.
  - Only offer the Expo on Days 1 and 2 when competitions are happening.
- With approximately 1,500 students in attendance, we ended up at 50% capacity.
  - Start marketing the event to schools and open registration in May.
  - Start calling schools immediately after school starts.
- One school group of approximately 100 students did not show up for the event.
- The youth rest area appeared underutilized.

#### **GameChanger Competitions**

- Overall the competitions brought an excellent buzz to the Trade Show floor.
- The contest area supervisors told Skills Canada that they felt it was a very credible event and would be happy to participate again.
- GearBots was especially successful and the contest area supervisor would be a good person to connect with for next year's event.
- There was no plan to distribute backpacks to the junior competitors and when the competitors began to disperse the boxes of backpacks were brought out and kids grabbed what they wanted, which was not an appropriate way to give out prizes.
  - Create a run of show for the junior awards and prize distribution.
- The competition scope documents dictated that backpacks be given to all junior competitors and this was forgotten until four days before the Conference.

- The junior competitions were on different schedules so groups left at different times and only the winners remained for the award ceremonies.
  - Schedule the junior competitions so that they end at roughly the same time and can be immediately followed by the awards presentation.
- The awards presentation for the senior competitions was somewhat lackluster, given that it was a
  day after the competition. Many students were not able to return the next day, so in some cases
  there was no one to accept an award.
  - Present the senior awards immediately after the competitions.
- Two of the competitors enrolled in the carpentry competition did not attend. This was the only
  competition where teams of two were randomly assigned, so by not attending they put their
  partners at a disadvantage. They were replaced by other, less-skilled students. This required a reworking of the prizing to make everything fair.
- The Inventa staff (blue shirts) at the Competition registration desk spent the bulk of their time on their phones.
  - Reduce the number of staff at the competition desk after the morning rush is over.
- The junior competition areas looked very empty on Day 2.
  - Drape the junior areas after the competitions are finished.
- The IT and CAD competition areas were separate from the rest of the senior competitions so they
  came across as isolated as they were surrounded by empty junior competition space.
  - Set up the competitions so that the seniors are all together and the juniors are all together.
- One of the UBC groups submitted their poster as an 8 ½ x 11 instead of a 3'x4' poster.
  - Set an earlier submission deadline so that there is time to remedy such issues.
- A total of 5 UBC groups participated we planned for as many as ten, and hoped to have participation from other schools.
  - Start the process earlier and work with the host school to get the word to other schools.
- A plan for the presentation of the senior awards was not developed until the week of the Conference.
- The award for scaffolding was omitted from the slides and the award had to be presented separately after lunch with no ministers in attendance. This was awkward.
  - Plan the run of show for the awards and review the slides ahead of time.

#### **GameChanger Interactive**

- The video prepared and shown of the GameChanger Expo and Competition was excellent and well-received.
- The emcee's introduction of the video contained incorrect language about the content of the video.
- The content and speakers were determined very late in the planning process.
- The booklet was not created until the week of the Conference.
- The A/V requirements for the Energy Career Talks were unclear there was confusion around whether screens were available. Racerocks 3D was told no, but LNG Canada and Air Canada both used slides.
- Christine Sinclair was not properly signalled to walk out for her interview.
- Christine Sinclair's interview was not relevant to the event at all.
  - Work with the host ahead of time to ensure they are aware of the goals of the session and link it back to the audience.

#### Communication

- A representative from the New Relationship Trust struggled to get in touch with Inventa regarding having a booth in the trade show.
- MNGD received some emails that required follow-up and noted that there was a delay of a week between Inventa receiving the email and passing it along to MNGD.
- MNGD sent a communication from Japan Airlines (via the Premier's Office) regarding trade show
  passes to Inventa and after a week nothing had been done with it. Japan Airlines followed up with
  the Premier's Office and a response had to be expedited.
- Multiple sponsors indicated that they were having difficulties getting responses from Inventa.
- Staff vacations/leave occurred at difficult times.
- A few speakers fell through the cracks and after receiving introductory emails from MNGD, did not receive further communication from Inventa.
- Calls with speakers went well but at times there was some confusion about who had what information.
  - Put conference call information at the front of speaker briefing documents.
  - Provide moderators with some basic background information prior to their individual calls and ensure everyone on the call has that information.
- Suggestion: implement performance measures around turnaround times for communication with stakeholders.

#### A/V

- During Minister de Jong's presentation both of his PIP screens showed his PowerPoint, rather than
  one showing his PowerPoint and one showing him in IMEG as had been requested and rehearsed.
- There was to be a listen-in media dial in for the Premier's keynote. A dial-in line was confirmed with Telus and we were given assurances that Freeman had the experience to execute on this element. It was also requested that a test of the dial-in line be done prior to the keynote. This was not executed. Inventa was asked if a test had been done and was successful and Inventa confirmed that a test had been done and everything was ready to go. Further discussions with Telus indicated that the line was never tested and at no time did a technician dial in from Freeman to discuss it with them.
- Two mics on stands were requested for the Premier's media avail on the trade show floor one for the Premier and one for her press secretary. At the media avail only one stand was available and the Press Secretary was told to use a handheld mic.
- The AV technician for the Premier's media avail on the trade show floor set himself up behind a
  pillar so that he didn't have line of sight for the media. He didn't know when to turn on the mics
  that the media were using for questions and had to be prompted by GCPE staff.
- A standard podium was requested for the media avail room so that a standard podium sign could be attached to it. This was different from the V-shaped podium that was going to be on the main stage for the Conference. When GCPE event staff arrived on site only the V-shaped podium was available for use and Freeman could not have another podium sent over, so a VCC podium had to be used, which was not ideal.
- GCPE event staff observed that the position of lighting in the media avail room was not properly
  placed it was too low, so that still photographers cast a shadow on stage participants when they
  stepped forward to take still photos.

- Flags at the VIP reception were wrinkled and unacceptably presented. GCPE event staff had to have them ironed quickly prior to the event.
- Several times during the Conference there was briefly a black screen while switching from IMEG to PowerPoint and back, rather than a seamless transition.
- The info desk was late in receiving their laptops.
- The B2B area had ordered a printer, which didn't show up until noon on Day 1.
- The wifi outside the ballroom was set to cut out every 15 minutes and resulted in the screens in the Digital Lounge malfunctioning.
- The decision was made to switch to rear projection in the ballroom, costing approximately, \$30,000, to accommodate ceiling-to-floor draping. Despite making this change, regular pipe and drape was installed.
- The screens in the Digital Lounge were underwhelming.

#### Speaker/Sessions

- Attendance at the afternoon panels on Day 2 was weak. It was too late in the day to start a panel.
  - Consider only running sessions in the morning and focusing on networking events in the afternoon.
- The post-secondary panel on Day 2 was 20 minutes late starting, partly due to the previous session running long, but also due to waiting for the room to fill up.
- The breakout sessions were late starting as the presenters waited for the room to fill up.
  - Use a signal to alert attendees that a session will start either a countdown clock outside the room, or a bell – then start the session on time regardless of how full the room is.
  - Consider moving food into the rooms to encourage people to go in.
- Breaks were too short between sessions and at the beginning of sessions there were people still coming in as things were starting.
  - 20-30 minutes is the ideal time for a break 15 minutes was too short and meant people were delayed in coming in to rooms for sessions.
  - Have people enter the ballroom from the back once a session has begun the light from the door each time it opens during a session is jarring for attendees sitting at the front.
- If there was no break between sessions, attendees would get up to leave or start talking as the next speaker began.
  - Ensure there is a break between every session.
- Using the app for questions was not effective
  - Questions were to appear on screens after being filtered by staff. This did not happen.
  - Staff could not transfer the questions to cards quickly enough.
  - Inventa staff were supposed to take cards to the moderators but were not present to do so in some sessions.
  - A participant complained on the app that their question wasn't answered after posting it publicly on the newsfeed.
  - Not everyone wants to use the app.
  - Go back to hardcopy question cards they allow for anonymity and provide a record of all the questions asked. They also ensure that at least one MNGD member is in every session as they filter the questions.
- A few sessions had extra chairs on stage it was mentioned by a speaker in the First Nations conversation that there was an empty seat. There were multiple empty chairs on stage during

Minister Polak and Dr. Tinker's conversation and GCPE asked that they be removed, however they were told by Inventa staff that there was not enough time to remove them before the session, even though there was a 15-minute break.

- Obtaining a host from GlobalBC happened at the last minute and we were informed late in the process that the host would not attend the Gala Dinner to interview Maarten Wetselaar.
- There were quite a few speaker gifts left over.
- Suggestion: during question portions of panels, put attendee names back up on stage so people know who to address their questions to.
- Suggestion: a new emcee would freshen things up next year.
- Suggestion: a more thorough review of the emcee's speaking notes by MNGD would be helpful.
- Suggestion: shorter, TED-style talks in smaller rooms would be more effective than panels.
- Suggestion: skip the individual sales pitches at the beginning of panels replace with video introductions or intros by the moderator.

#### Meals & Receptions

- The reception before the gala went especially well amount of food was perfect and the space was full of people without feeling crowded.
- Overall VCC catering staff were excellent.
- Attendees with food restrictions were accommodated with few issues.
- Coffee bars moved quickly and were well-used.
- There was a breakfast shortage on Day 2. The info desk overheard some delegates making negative comments about it.
- There may have been too much food at the VIP reception.
- Minister Coleman was unable to speak at the VIP reception to ask attendees to head down to the main reception and there was confusion about who would ask Minister Bond to speak in his place.
- Some areas in the trade show receptions had dishes piling up.
- Some Inventa staff (blue shirts) were found eating and drinking at the evening Trade Show reception.
- Inventa management participated in the gala dinner and VIP reception, which received some comments on its appropriateness.
- At the VIP reception the Premier was informed by Inventa management that Conference participation was down over the previous year, which was incorrect and inappropriate.
- There was some confusion about what food was available in which areas during the trade show receptions and how lines were to form.
  - Use stanchions to indicate where line-ups should go.
  - Clearly indicate what food is being served at what stations.
- The food areas at the trade show receptions could have been more nicely dressed.

#### Sponsorship

- Platinum sponsors were to receive profile pages on the Conference website. Despite repeated requests from MNGD these never materialized through Inventa.
- Chevron expressed frustration that their booth was not standalone as they had requested it early
  on. This had to be accommodated at the last minutes as it was not in the floorplan for the Trade
  Show. This issue was escalated by Chevron to MNGD executive.

Some sponsors did not submit high-res logos for the Event Guide despite repeated requests.

#### **Administration**

- The format of bi-weekly meetings worked well, although the last few weeks felt frantic and rushed.
- Invoices both receipt and accuracy were much improved.
- Suggestion: Inventa accounts department receive training in what can and cannot be billed as expenses.
- Suggestion: Inventa staff receive FOI training to assist with communications put into formal emails.

#### Miscellaneous

- It was noted by Conference participants that the themes and content were the same as last year.
- The App was a good tool but was delivered way too late.
- Inventa management participated in video production, which received some comments on its appropriateness.
- Four Inventa clients were given complimentary registrations without MNGD's knowledge or approval.
- The PIA process was very involved and should be started earlier next year.



#### SURVEY RESPONSE REPORT

November 24, 2015

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#### SURVEY OVERVIEW: PARTNERS

#### SPONSOR, EXHIBITOR, GAMECHANGER YOUTH EXPO PARTNER

Average Satisfaction: 3.09/5 = 62%

Attendance:

23% plan to attend next year

67% may attend next year

**SPONSOR** 

HIGHLIGHT: 86% of survey respondents found that the Conference met their

organization's objectives.

OPPORTUNITY: "Hold delegate events in tradeshow area."

"Trade show for 3 days is too long."

**EXHIBITOR** 

HIGHLIGHT: "Most of my booth traffic was generated B2B from the trade floor. I got

some good leads this way and was able to make other business more

aware of our service."

OPPORTUNITY: "Focus as many events as possible on the trade floor. For this year it was

the only reason for increased traffic. Consider condensing floor plan and

adding conferences on the same level."

**GAMECHANGER YOUTH EXPO PARTNER** 

HIGHLIGHT: Survey respondents found that the content of the Expo was relevant and

engaging for students (3.8/5).

OPPORTUNITY: "Students were not visiting the Post-Secondary area. Perhaps a 'passport

system' with full passports being entered in a draw would get students to

the area."

#### SURVEY OVERVIEW: ATTENDEES

DELEGATE; SPEAKER; and GAMECHANGER YOUTH EXPO, COMPETITION, and INTERACTIVE

Average Satisfaction: 4.14/5 = 83%

Attendance:

68% plan to attend next year

o 27% may attend next year

DELEGATE

HIGHLIGHT: 92% of respondents found that the Conference met all or some of their

objectives

OPPORTUNITY: "Ensure speakers are subject matter experts."

SPEAKER

HIGHLIGHT: Survey respondents said overall, the event was well planned and ran

smoothly (4.75/5).

OPPORTUNITY: "Conference too long and sessions on PSE could be integrated within

other presentations."

**GAMECHANGER YOUTH EXPO** 

HIGHLIGHT: "This event was well organized and we appreciated the variety of career

opportunities."

OPPORTUNITY: "Please keep the youth events together. Also, give more signs around

directions for the youth to self-guide their tour."

GAMECHANGER COMPETITION

HIGHLIGHT: Survey respondents found that participating in the Competition was a

valuable experience (4.7/5).

OPPORTUNITY: "I would have liked more feedback from the judges on my group's

presentation."

**GAMECHANGER INTERACTIVE** 

HIGHLIGHT: 84% of survey respondents said GameChanger Interactive was a valuable

experience for students.

OPPORTUNITY: "Would be better to plan further ahead to bring more students from

outside the lower mainland."

#### SPONSOR

Survey Response (7 respondents):

 Using the scale below, please rate the extent to which you agree with the following statements. Please select one response for each statement.

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement
4.57	The staff on-site was helpful and knowledgeable in providing direction and answering questions.
4.29	The Vancouver Convention Centre worked well as a venue for this event.
4.14	My organization received adequate support as a sponsor.
3.14 My organization received good value for its investmen a sponsor.	
3.71	Overall, the event was well planned and ran smoothly.

2. Please rate your experience at the 2015 International LNG in BC Conference in the following categories:

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement
3.43	Pre-event support
2.86	Pre-event communication
3.29	Sponsorship contract process
3.43	Registration
3.14	Event format
3.43	Venue
3.29	Onsite support
3.29	Onsite communication
2.71	Trade Show
2.57	Networking receptions
3.00	Overall experience

#### Comments:

- One Inventa staff member should be assigned only one Platinum sponsor. Our Inventa point of contact was good, however she was often tied up with multiple sponsors. Having a dedicated point person per Platinum sponsor may help alleviate some of the time constraints on that person.
- The trade show floor needs to be connected to the lectures area. Attendees should have to walk through the show floor to attend the conferences. It wasn't the case. Bigger players also need to be involved (i.e. Bechtel...) and attend. Not just being just a sponsored. Also, each exhibitor should be able to access the attendees list.

### 3. What was your organization's objective for sponsoring the Conference? (Select all that apply)

Responses	Statement
100%	Networking
100%	Brand recognition
100%	Establishing your company as an industry leader
85.71%	Information gathering
42.86%	Business to business meetings
71.43%	Lead generation

#### Other:

o To report on activities

#### 4. Did the Conference meet your organization's objectives?

Responses	Statement	
0%	Yes, it met all of my objectives	
85.71%	Yes, it met some of my objectives	
14.29%	No, it did not meet my objectives	

#### 5. Please rate the content themes of the Conference:

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement	
2.80	Investment	
3.20	Innovation & Technology	
3.20	Partnerships	

#### 6. Are there content areas that were not covered that you would like to see included in upcoming event programs?

No responses

#### 7. Do you have any feedback that will help us improve next year's event?

- O The trade show area was not well visited by conference delegates. Consider holding all lunches in the trade show space, to ensure more attendance at the various booths. Also, consider incorporating the conference program or speakers into the trade show space. For example, some of the panels could be held in that space rather than the main ballroom. The networking reception space was too small. Again, consider using the trade show space for all reception events.
- Hold delegate events in tradeshow area. Tradeshow area was pretty dead most of the time.
- Trade show for 3 days is too long.
- I would suggest, getting more people to attend the trade show that business meetings and/or a "supplier registration" be done with LNG companies on the trade show floor. (E.g., I saw a lot of LNG representatives at their booths at the trade show but they, like all other exhibitors, did not see many visitors.)
- The event needs to be better promoted and attended.

#### 8. Do you plan to participate in the 2016 International LNG in BC Conference?

Responses	Statement	
28.57%	Yes	
57.14%	Maybe	
14.29%	No	

Survey Response (22 respondents):

 Using the scale below, please rate the extent to which you agree with the following statements. Please select one response for each statement.

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement
4.00	The online exhibitor registration system was user-friendly and accessible.
3.91	The Trade Show floor was easy to navigate.
4.43	Booth numbers were easy to find.
3.67	There was adequate signage throughout the venue.
1.86	I was satisfied with the amount of traffic to my booth.
3.67	The lunch and dinner receptions on the Trade Show floor were beneficial to my experience at the Trade Show.
3.67	The official show suppliers (eg, A/V rentals, lead retrieval, freight forwarding) were easy to work with.
3.60	The official show suppliers offered services that met my organization's needs.
2.86	Exhibiting at the Trade Show was a valuable investment for my organization.

2. Please rate your experience at the 2015 International LNG in BC Conference in the following categories:

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement	
3.57	Registration	
3.48	Pre-event communication	
3.38	Pre-event exhibitor support	
2.73	Event format & duration	
3.41	Venue	
3.28	Networking receptions	

3.48	Trade Show set-up and take-down	
3.11	Onsite exhibitor support	
3.30	Online communication	
3.05	Overall experience	

## What was your objective for exhibiting at the Conference? (Select all that apply)

Responses	Statement
81.82%	Networking
50.00%	Information gathering
81.82%	Marketing
18.18%	Community/Business representative
36.36%	Lead generation
9.09%	Business meetings
9.09%	Public policy

#### o Other:

- Exposure to delegates was poor, agenda left very little room for them to come down to the Trade Show.
- o Brand Awareness

#### 4. Did the Conference meet your organization's objectives?

Responses	Statement	
0%	Yes, it met all of our objectives	
72.73%	Yes, it met some of our objectives	
27.27%	No, it did not meet our objectives	

#### 5. Do you have any feedback that will help us improve future events?

 Biggest feedback would be to have more scheduled time for delegates to get to trade show floor.

- There needs to be more people going through the trade show. This was our first year and what we have been advised about years past there were many more people that generated many more leads.
- Suggestions for next year's exhibit portion of the conference: 1. Make all delegates come downstairs to the exhibition hall for all refreshment breaks and lunches. 2. Place the refreshments at the back of the exhibitor hall to ensure that all delegates are drawn through the exhibition hall. Really liked the set-up of the exhibition hall and the networking sessions were great. Just a lack of traffic to the exhibitors as once delegates had been to the exhibition hall there was no reason for them to go back a second time. Placing food at the opposite end of the hall would encourage people to come down more than once.
- It would be better if the trade show and conference were on the same level or the delegates have more time between sessions to visit the trade show.
- Better organization with regards to freight handling.
- Need more traffic for the tradeshow it's too far from attendees and students were rushed through too quickly.
- Arrange the exhibit area so that all attendees must walk through almost all booths to reach sessions. Have a 'passport' or similar to encourage attendees to engage with exhibitors.
- Very much liked the lunch and dinner on the trade show floor.
- The trade show does not drive any traffic. Delegates have no reason to come down to talk to exhibitors.
- Focus as many events as possible on the trade floor. For this year it was the only reason for increased traffic. Consider condensing floor plan and adding conferences on the same level. Unfortunately the mood was one of uncertainty waiting for an LNG announcement. Also as a Buy BC Exhibitor I don't think the representation is strong enough especially considering Albertan companies who are now looking for work.
- Most of my booth traffic was generated B2B from the trade floor. I got some good leads this way and was able to make other business more aware of our service but I had very little contact with conference delegates. The trade floor was situated very far away from delegate activity and most seemed to stay away. This was a common complaint among all the booths around me.
- There was almost no traffic from delegates of the conference in the exhibitor hall. There needs to be a way to generate more walk-by traffic for booths by delegates / conference attendees or it is not a worthwhile investment. The physical separation between the conference halls and exhibitors in the basement exacerbated this issue ten-fold. The student activities were 'fun' but also seemed to me a publicity stunt that had nothing to do with the conference. I feel that actually detracted from the business interests / activities.

- Having such a tight packed agenda, though good for the delegates, was detrimental to the exhibitors. There was no traffic this year compared to last and it was honestly quite disappointing. I will share the same comment as last year and that is, as an exhibitor we should be allowed to attend the talks as well. The idea of spending \$3500.00 to man a booth with no traffic is not good investment and sways me toward not supporting the conference in this manner moving forward. We paid for a delegate and they indicated the content was good so there are no complaints there. Positive this year was that coffee was put out for the exhibitors which were welcomed. Also, the kid traffic was down which is good and bad. It is good to speak with the kids but it was like they were afraid to approach a booth. I will say that they were much more polite this year and asked for a giveaway rather than just taking.
- I know it is hard to get people on the floor, is there any way of getting the breakout room closer. There was a lot of dead time on the floor, some events have breakfast down there as well.
- There needs to be more networking with exhibitors.

#### 6. Do you plan to participate in the 2016 International LNG in BC Conference?

Responses	Statement	
22.73%	Yes	
68.18%	Maybe	
9.09%	No	

#### GAMECHANGER YOUTH EXPO PARTNER

Survey Response (10 respondents):

 Using the scale below, please rate the extent to which you agree with the following statements. Please select one response for each statement.

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average		
3.89		
2.00	I was satisfied with the amount of traffic to my booth/area.	
2.90	I felt there was value in my participation at the event.	
3.80	There was adequate signage throughout the venue.	
3.80	3.80 The content of the Expo was relevant and engaging for students.	

2. Please rate your experience at the GameChanger Youth Expo in the following categories:

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement	
4.00	Registration	
3.80	Pre-event communication	
3.60	Pre-event support	
3.33	Event format & duration	
3.67	Venue	
3.88	Trade Show set-up and take-down	- Adamson (-
3.67	Onsite support	
3.78	Onsite communication	
3.25	Overall experience	edos e <sup>17</sup> t.

3. Do you have any feedback that will help us to improve next year's event?

- I was part of a Post-Secondary booth at the trade show. There was very little traffic and it seemed pointless to have a booth set up. It would be better for next year to have a specific day/time set up just for students to visit the post-secondary institution booths rather than having the booths up all day, every day.
- There was hardly any traffic at all to the post-secondary area. Of the students that did come through, the majority of them were too young to be even thinking about university. It was a very poor turnout and not worth having a booth here for three days. Many of the other postsecondaries left after day two.
- We were there as an institute and lots of students were directed not to come down to our area. We didn't see near as many students as we thought we would have.
- Being in the post-secondary exhibitor's area, I found that our area was missed often by students due to the flow of the event. It was also a little disheartening to have children as young as 10 coming in for a field trip. Not only are they not old enough to formulate and opinion of businesses or post-secondary education, trying to get them to "buy in" was far to much propaganda. Not impressed by this.
- Reach out to the schools earlier to enable more attendees. We would have liked to send more students but the communication needs to start earlier on. At least a save the date email
- Students were not visiting the Post-Secondary area Perhaps a 'passport system' with full passports being entered in a draw would get students to the area.
- I feel many of the students weren't funnelled past each competition. The layout should be so that they have to walk by each one.

#### 4. Do you plan to participate in next year's GameChanger Youth Expo?

Responses	Statement	
20%	Yes	
70%	Maybe	
10%	No	

#### DELEGATE

Survey Response (27 respondents):

#### 1. I attended on behalf of:

Responses	Statement
57.69%	Business
11.54%	Education institution
15.38%	First Nations
15.38%	Government
3.85%	LNG proponent
3.85%	Non-profit organization

## 2. Using the scale below, please rate the extent to which you agree with the following statements. Please select one response for each statement.

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement	
4.44 The staff on-site were helpful and knowledgeab providing direction and answering questions.		
4.78	The Vancouver Convention Centre worked well as a venu for this event.	
4.33	The event program allowed for enough opportunities to network with other delegates.	
4.07	The sessions and events available to delegates were interesting and relevant.	
4.30	Overall, the event was well planned and ran smoothly.	

## 3. Please rate your experience at the 2015 International LNG in BC Conference in the following categories:

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement	VIII.
4.08	Registration	
4.04	Pre-event support	0.00

Pre-event communication
Event format and duration
Venue
Speakers
Trade Show
Networking receptions
GameChanger Youth Expo
Onsite support
Onsite communication
Overall experience

#### Comments:

- It was confusing with the two different agendas being run. Missed sessions I would have attended as didn't realize they were running concurrently.
- The early morning agenda items seemed to be lost in the on line agenda information. The trade show booth seemed to have limited attendance as most registrants were in the sessions.
- o Make all presentations available online!
- The conference is too long. The trade show is too long. Both should only be 2 days. This issue will determine our participation in the future.
- o I was also invited to VIP reception, and that was absolutely top class! Well done, the Province and the organisers!
- Liked the app with the agenda. Found many of the meeting rooms too far apart - was walking around the entire convention centre just for a 40 min. talk.
- o Increase First Nations' participation and attendance.
- Very interesting, learned a lot.

# 4. What was your objective for attending the Conference? (Select all that apply)

Responses	Statement	
88.89%	Networking	
96.30%	Information gathering	

22.22%	Marketing	
22.22%	Community/Business representative	
25.93%	Business meetings	
11.11%	Public policy	

### 5. Did the Conference meet your objectives?

Responses	Statement	
40.72%	Yes, it met all of my objectives	
51.85%	Yes, it met some of my objectives	
7.41%	No, it did not meet my objectives	

# 6. Please rate the content themes of the Conference based on your areas of interest:

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement	
3.22	Investment	
3.44	Innovation & Technology	****
3.63	Partnerships	7

# 7. Are there content areas that were not covered that you would like to see included in upcoming event programs?

- I did not clearly identify with the 3 themes that are presented here. Some
  of the speakers seemed to be out of place on their panels.
- o All points were covered.
- Canada and BC Climate action and potential impact to industry.
- Government supporting infrastructure.
- Keep the cappuccino bar, loved the idea.
- More on specific technology innovation. It was a theme but it was short on specifics.

## 8. Do you have any feedback that will help us improve next year's event?

- Too much government content little technical or business content and what was there was at a very basic level.
- Ensure speakers are subject matter experts. Promote all events more actively (early morning business sessions and youth challenge). Provide

- information sooner so that companies and delegates can find ways to include more youth and communities.
- Also the information coming to the contestants was not consistent.
- Healthier breakfast and snacks to keep people more alert.
- The app should work a few days before the conference to network with participants and set meetings.
- Need a really good speaker at the dinner.
- Too long. If it is 3 days again next year, we won't sponsor.
- Unfortunately, some of the speakers did not allow time to meet with delegates, that was disappointing.
- Provide presentations as soon as event is delivered. Why wait a few weeks?
- Continue with the great group of speakers and panels new and interesting subjects as the project gets closer.
- Please keep the same venue.
- Smaller trade show or more time to take it in. Have a smaller version in Terrace, Kitimat and Prince Rupert.
- o Improve female representation among panelists/speakers.
- The fee of the delegations is too high and limits the attendees.

## 9. Do you plan to participate in the 2016 International LNG in BC Conference?

Responses	Statement
59.26%	Yes
37.04%	Maybe
3.70%	No

Survey Response (12 respondents):

 Using the scale below, please rate the extent to which you agree with the following statements. Please select one response for each statement.

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement	
4.42	The pre-event speaker communication provided the information needed to adequately prepare for my speaking engagement.	
3.92	The pre-event calls with the Ministry of Natural Gas Development and Inventa were helpful in my preparation for the event.	
4.58	The staff on-site were helpful and knowledgeable in providing direction and answering questions.	
4.92	The Vancouver Convention Centre worked well as a venue for this event.	
4.40	The event program allowed for enough opportunities to network with other delegates.	
4.45	The sessions and events available to delegates were interesting and relevant.	
4.75	Overall, the event was well planned and ran smoothly.	
4.58	I am interested in participating in future events.	

2. Please rate your experience at the 2015 International LNG in BC Conference in the following categories:

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement
4.25	Registration
4.08	Pre-event support
4.00	Pre-event communication
4.58	Onsite speaker support
4.25	Onsite communication
4.08	Event format & duration

4.50	Venue
3.90	Trade Show
4.10	Networking receptions
4.00	GameChanger Youth Expo
4.50	Overall experience
	- Total experience

#### Comments:

- Thank you for inviting me -- always learn.. not sure the audience benefited as poorly placed with no politicians to follow -- and they are the main draw for many. Would bookend sessions with presentations/dialogues from key politicians. Wonder if conference needs a refresh and shortened timeframe. Attendance at trade floor was seemed weaker than previous year?
- o The event was well run as ever. Thank you.

# 3. Do you have any feedback that will help us improve future events?

 Conference too long and sessions on pse could be integrated within other presentations -- poor attendance and not high interest. Would be more appropriate to speak with Aboriginal and Industry leaders as Jim Sinclair does as part of the working group.... shows partnership.

# 4. Do you plan to participate in the 2016 International LNG in BC Conference?

Responses	Statement	
58.33%	Yes	
33.33%	Maybe	
8.33%	No	

# GAMECHANGER YOUTH EXPO

Survey Response (13 respondents):

 Using the scale below, please rate the extent to which you agree with the following statements. Please select one response for each statement.

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement
4.00	The online registration system was user-friendly and accessible.
3.85	The GameChanger Youth Expo was easy to navigate.
3.85	There was adequate signage throughout the venue.
3.85	I received adequate support for my school group prior to the event.
3.69	The content of the Expo was relevant and engaging for students.
3.92	The Expo was a valuable experience for students.

2. Please rate your experience at the GameChanger Youth Expo in the following categories:

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement
4.09	Registration
4.17	Pre-event support
4.08	Pre-event communication
3.33	Event format & duration
3.77	Onsite support
3.69	Onsite communication
4.15	Venue
3.62	Overall experience

3. Do you have any feedback that will help us to improve next year's event?

 We were supposed to be at Find Your Fit for 45 minutes and ended up being there 1h30 minutes because they wanted us to stay for a photo op.

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Because we had limited time, we didn't have much time for the rest. We were supposed to be accompanied through the whole thing and we ended up by ourselves - which at the end was not bad because it was pretty straight forward. The students were also a little disappointed by the poor representation of post-secondary institutions.

- It was better last year that all the activities were on one end...we were discouraged from visiting the trades booths yet some of the activities were at the far end...so missed out on the hands on scaffolding etc. Not quite enough time for students to try all the activities.
- This event was well organized and we appreciated the variety of career opportunities.
- I think this event was a marvelous opportunity for my students, it would have been nice to get the university tour or a tour of BCIT included with the expo.
- Please keep the youth events together. Also, give more signs around directions for the youth to self-guide their tour

## 4. Do you plan to participate in next year's GameChanger Youth Expo?

Responses	Statement	
61.54%	Yes	
30.77%	Maybe	
7.69%	No	

## **GAMECHANGER COMPETITION**

Survey Response (10 respondents):

 Using the scale below, please rate the extent to which you agree with the following statements. Please select one response for each statement.

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement	
4.00	The online registration system and process was user- friendly and accessible.	
4.40	The GameChanger Competition was easy to navigate.	
4.00	There was adequate signage throughout the venue.	
4.90	I enjoyed participating in the competition.	
4.50	My competition was well-organized.	
4.60	I received communication and support leading up to the event.	
4.70	Participating in the competition was a valuable experience.	

2. Please rate your experience at the GameChanger Competition in the following categories:

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement	
3.70	Registration	
4.00	Pre-event support	
3.90	Pre-event communication	
4.10	Event format & duration	
4.30	Venue	
4.22	Onsite support	
4.10	Onsite communication	
4.40	Overall experience	

3. Would you participate in another GameChanger Competition?

Responses	Statement	
100%	Yes	
0%	Maybe	
0%	No	4

## 4. Do you have any feedback that will help us improve next year's event?

- Publicize the event more, we found out about the competition only 3 days before the deadline.
- O When will I get my competition score?
- More organization prior to the competitions: More effort to find more competitor Effort to provide transportation assistance to event location for participants outside of Vancouver
- It was very professional; I definitely felt the importance of the event. I would have liked more feedback from the judges on my group's presentation.

## GAMECHANGER INTERACTIVE

## Survey Response (9 respondents):

 Using the scale below, please rate the extent to which you agree with the following statements. Please select one response for each statement.

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement	
4.11	The online registration system was user-friendly and accessible.	
4.11	The venue was easy to navigate.	
4.00	There was adequate signage throughout the venue.	
3.89	The Ministers and Youth Panel was relevant and engaging for students.	
3.71	Dr. Tinker's keynote presentation was relevant and engaging for students.	
3.89	The Energy Career Talks were relevant and engaging for students.	
4.38	Christine Sinclair's keynote presentation was relevant and engaging for students.	
4.38	I received adequate support for my school group prior to the event.	
4.25	I received adequate support for my school group during the event.	
4.22	GameChanger Interactive was a valuable experience for students.	

# 2. Please rate your experience at GameChanger Interactive in the following categories:

1 = Strongly Disagree; 2 = Disagree; 3 = Neutral; 4 = Agree; 5 = Strongly Agree

Average	Statement	
4.13	Registration	
4.13	Pre-event support	-
4.00	Pre-event communication	
3.78	Event format & duration	
4.11	Venue	

4.11	Onsite support	
3.89	Onsite communication	
3.78	Interactive content: Ministers and Youth Panel	
3.67	Interactive content: Keynote: Dr. Scott Tinker	
3.33	Interactive content: Energy Career Talks breakouts	
4.44	Interactive content: Keynote: Christine Sinclair	
3.89	Overall experience	

# 3. Do you have any feedback that will help us improve next year's event?

- Establish the Game changer Interactive schedule sooner. The timelines were very important as far as planning - and kept changing over the last few days. We also didn't know about the Interactive component until close to the event.
- Would be better to plan further ahead and bring more students from outside the lower mainland.
- Many of the breakout sessions felt lacking for information or preparedness.

## 4. Do you plan to participate in next year's GameChanger Interactive?

Responses	Statement	
77.78%	Yes	
11.11%	Maybe	
11.11%	No	

#### Final numbers

Delegates

Government staff Paid delegates	58* 815
Complimentary delegates	132
Speaker delegates	94
Sponsor delegates	138
Total	1272

#### **Trade Show**

Trade show visitors - paid	47
Trade show visitors – complimentary	54
Exhibitor representatives - complimentary	456
Exhibitor representatives – paid	153
Total	710

#### Youth

Senior competitors	77
Junior competitors	102
Interactive	220
Expo	1116
Chaperones	123
Special Programming**	64
Total	1702

## Total participants: 3,684

### Other

Inventa staff	83	
Cappuccino catering	8	
BBW	36	
SFU volunteers	4	
True North	9	
Conexsys	3	

<sup>\*52</sup> were registered, another 6 showed up

<sup>\*\*</sup>Attended both Expo and Interactive



2015 INTERNATIONAL LNG IN BC CONFERENCE CLEAN ENERGY. RELIGIBLE PARTNER

VANCOUVER CONVENTION CENTRE, OCTOBER 14-15, 2015

## 2015 Conference Summary

Notable aspects of the 2015 International LNG in BC Conference are highlighted below. These include successes, opportunities for improvement and challenges. Suggestions for future events are noted below relevant points in gray italics.

#### Successes

- Trade Show Receptions hosting lunch and dinner receptions on the trade show floor on Day 2 brought crowds to Level 1 and added significant value for exhibitors.
- Welcome Reception the venue space and catering were well-suited to the event, which
  provided excellent networking opportunities.
- LNG-Buy BC Programming the early-morning sessions available at no charge to LNG-Buy BC businesses were well-attended and offered valuable content to participants.
- International Hosting Support MIT staff did an excellent job of supporting international delegates and offering custom programming for them.
- Branding the Conference branding matched the Convention Centre setting extremely well and provided the foundation for professional, attractive collateral materials.
- E-service Delivery the Conference website and online registration systems were well-utilized and efficient for both users and event organizers.
- Conference Mobile App the app was well-utilized and was a convenient tool for participants.
- Registration and the Information Desk The registration process was mainly seamless and waiting times were minimal. The Information Desk had the staff and resources needed to assist delegates and overall participants received high quality service.
- Meeting System Government staff did an excellent job of coordinating meeting rooms and schedules for high-level delegates, including ministers.
- Delegate Materials The delegate bags were extremely well-received.
- Catering Attrition Projected participation levels at meals, receptions and breaks proved to be very accurate, resulting in little food wastage.
- Skills Canada Competitions The junior and senior skills competitions were well-received by delegates, trade show exhibitors and youth attendees. They added a positive energy to the trade show floor.

 Career Energy Talks – Over 250 students participated in GameChanger Interactive and attended the Career Energy Talks. All eight speakers were excellent and students were engaged in learning about energy-related job paths.

### Opportunities for Improvement

- VIP Reception Access protocols should be examined in the future.
  - Restrict the guest list more tightly and consider wrapping the VIP reception into a larger VIP Program.
- Pricing All aspects of Conference pricing, including delegate passes, sponsorship packages and trade show booths, deserve a review for the 2016 event.
  - BC government pricing could be extended to local and federal government staff to enable more of them to attend.
  - Exhibitors could be offered as many complimentary trade show passes as they wish, increasing overall participation on the trade show floor.
- Find Your Fit This program is now 3 years old and the market for it may be saturated.
  - Cut from the Youth Expo, or revised with a fresh approach to offer value to students who have experienced it in the past.
- Trade Show Layout The trade show in its current incarnation is satisfactory, but improvements
  are available.
  - Tighten up the space, open up more booths for exhibitors and increase the number of feature areas.
- Ballroom Layout There were some challenges with A/V and its impact on ballroom layout.
  - Take a more thoughtful approach to innovative ballroom and A/V set-up options.
- BC Pavilion This year's Pavilion was attractive and well-utilized as a meeting space, but it had
  the potential to have a greater "wow factor."
  - Revise and enhance the Pavilion to make it more of a show piece on the exhibition level.
- LNG-Buy BC Booth Approvals The complimentary booth program was successful, but there
  was confusion during the planning process about the criteria for application approval.
  - Create and implement a stricter set of eligibility rules and a more straightforward approval process.
- Skills Competitions Awards The presentation of competition awards occurred well after the
  competitions had ended resulting in lackluster ceremonies. Additionally, the medals and
  backpacks distributed to competitors were ineffective as prizes.
  - Present the awards immediately after the conclusion of the judging process while competitors and spectators are still in attendance.
  - Look at alternative prizing options, including certificates and drawstring athletic bags.

#### Challenges

- Gala Dinner Attendance was low for the Gala Dinner and some sponsor tables at the front were empty. There was more value for attendees in the Welcome Reception prior to the dinner.
  - Remove the Gala Dinner and focus on networking receptions for attendees.
  - Host a VIP Program that includes an exclusive, intimate dinner event for high-level delegates.
- Session Participation Overall, attendance at speaker sessions was lower than anticipated. The sessions in the afternoon of Day 2 were especially poorly attended.
  - Restrict keynotes and panel sessions to the morning of each day and focus on networking events in the afternoons.
  - Reduce the event to two days to combat delegate fatigue.
  - Introduce "leadership tables" or other structured networking events.
- Agenda Repetition It was noted by some delegates that the program was very similar to that
  of the 2014 event. This may have contributed to lower participation in the sessions as well as
  lower overall registration levels.
  - Focus on audience-specific topics, such as doing business in BC for international delegates, or working with global energy companies for BC businesses.
  - Include more technical presentations on industry trends and innovation.
  - Create a presentation space on the trade show floor, giving more organizations the opportunity to present while offering more diverse content to participants.
- Ministry Partnerships Cross-government working groups were not effective and budget contributions from partner ministries were insufficient to support programming.
  - Sign MOUs with partner ministries that clearly lay out the financial and staff resources they will commit to the event. If financial resources from partners are not available, a budget lift will be required to support additional programming.
- Marketing Marketing efforts were minimal and were implemented very late in the planning process.
  - Work with GCPE to secure a marketing plan and budget early in the process and identify key avenues to reach potential delegates, exhibitors and sponsors.
- Corporate Social Media Support No communications staff were made available to attend the Conference and support on-site social media.
- Youth Keynote The GameChanger Interactive keynote speaker was not relevant to the event.
   The intention was that she would have an inspirational message, but no effort was made by the interviewer to connect her message back to the kids in the room.
- Social Media Walls While the social media walls worked as planned, they were
  underwhelming and there was not a significant amount of social media engagement being
  generated outside of event staff.

Company				
Company	Company Headquarters	City		
AAL		Vancouver	Province	Country
ABB	Singapore	Seattle	BC	Canada
Aboriginal Business & Investment Council	Switzerland	Calgary	WA	United States
Aboriginal Business & Investment Council	Canada	Terrace	AB	Canada
Aboriginal Relations & Reconciliation	Canada	Haida Gwali	BC	Canada
ACCIONA	Canada	Victoria	BC	Canada
ACS Industrial Services	Spain	Vancouver	BC	Canada
Acuren Inc.	USA	Houston	BC	Canada
Aecon Group Inc.	USA	Sherwood Park	TX	United States
5 2 20 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	Canada	Calgary	AB	Canada
Agility Logistics	Switzerland	1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.1.	AB	Canada
Agility Project Logistics	Switzerland	Mississauga	ON	Canada
Air Canada	Canada	Houston	TX	<b>United States</b>
Air Canada	Canada	Calgary	AB	Canada
Alaska Dept of Natural Resources	USA	Vancouver	BC	Canada
Alberta Japan Office	Japan	Anchorage,	AK	<b>United States</b>
Allnorth Consultants Limited	Canada	Tokyo		Japan
AltaGas	Canada	Prince George	BC	Canada
AltaGas	Canada	Calgary	AB	Canada
AltaGas	Canada	Calgary	AB	Canada
AltaGas Ltd.	Canada	Calgary	AB	Canada
Ambassador of the State of Qatar	Qatar	Calgary	AB	Canada
Amec Foster Wheeler	UK	Ottawa	ON	Canada
Amec Foster Wheeler	UK	Vancouver	BC	Canada
Amec Foster Wheeler	UK	Vancouver	BC	Canada
Amec Foster Wheeler	UK	Burnaby	BC	Canada
Amec Foster Wheeler	UK	Calgary	AB	Canada
Anchor Bay Consulting		Calgary	AB	Canada
ARC Financial Corp.	Canada	Port Moody	ВС	Canada
Ariel	Canada	Calgary	AB	Canada
Asia Pacific Foundation of Canada	USA	Calgary	AB	Canada
ATCO Structures & Logistics	Canada	Vancouver	BC	Canada
AURUM Engineering	Canada	Calgary	AB	Canada
Australian Consulate-General	Canada	Vancouver, BC	вс	Canada
Australian Maritime Systems	Australia	Toronto	ON	Canada
Axton Inc.	Australia	Bibra Lake	Western Australia	Australia
B.C. Ministry of International Trade	Canada	Delta	BC	Canada
Babcock Canada	Canada	Vancouver	BC	Canada
Babcock Canada	UK	Ottawa	ON	Canada
Babcock Canada	UK	Ottawa	ON	Canada
Babcock Canada	UK	Victoria	BC	Canada
Baird & Associates	UK	Victoria	BC	Canada
BAM International, LLC.		Ottawa	ON	Canada
Bantrel	Netherlands	Longmont	co	4.0
BASF		Calgary	AB	United States
BC Assembly of First Nations	Germany	Calgary	AB	Canada
BC Assembly of First Nations		Vancouver	BC	Canada
BC Building Trades		Vancouver	BC	Canada
BC Chamber of Commerce		New Westminster	BC	Canada
BC Chamber of Commerce		Vancouver	BC BC	Canada
BC Construction Association		Vancouver	BC	Canada
55 SOUND ACTION ASSOCIATION		Victoria	BC	Canada
			DC.	Canada

BC Construction A services			
BC Construction Association	Victoria	52.54	
BC First Nations Energy and Mining Counc BC Government	North Vancouver	BC	Canada
BC Hydro	Victoria	BC	Canada
BC Hydro	Vancouver	BC	Canada
BC Hydro	Vancouver	BC	Canada
	Vancouver	BC	Canada
BC Institute of Technology BC LNG Alliance	Burnaby	BC	Canada
BC LNG Alliance	Vancouver	BC	Canada
	Vancouver	BC	Canada
BC LNG Alliance	Vancouver	BC	Canada
BC Ministry of Environment	Prince George	BC	Canada
BC Ministry of Finance	Victoria	BC	Canada
BC Ministry of Transportation and Infrastructure	Victoria	BC	Canada
BC Oil & Gas Commission	Kelowna	BC	Canada
BC Oil & Gas Commission	Kelowna	BC	Canada
BC Oil and Gas Commission	Victoria	BC	Canada
BC Oil and Gas Commission	Victoria	BC	Canada
BC Oil and Gas Commission	Victoria	BC	Canada
BC Oil and Gas Commission	Victoria	BC	Canada
BC Trade and Investment Office	Guangzhou	BC	Canada
BC Trade and Investment Office	Beijing	Guangdong	China
BC Trade and Investment Office in Korea BCIT	Seoul	Beijing	China
	Burnaby	Korea	Korea
BCIT School of Transportation	Burnaby	BC	Canada
BCTIO - Japan BDC	Chiyoda-ku	BC	Canada
BDC	Kamloops	Tokyo	Japan
Bechtel	Whitehorse	BC	Canada
Bechtel	Vancouver	YT	Canada
	Prince Rupert	BC	Canada
Bechtel Oil, Gas & Chemicals Bennett Jones LLP	Houston	BC	Canada
BG Canada	Vancouver	TX	United States
BG Canada	Vancouver	BC	Canada
Bibby Maritime Ltd	Prince Rupert	BC	Canada
#1 2 3 3 ₹ 3 9 4 4 4 4 1 4 1 4 1 4 1 4 1 4 1 4 1 4 1	Liverpool	BC	Canada
BigSteelBox Structures Bird Construction	Kelowna	UK	United Kingdom
Bird Construction	Edmonton	BC	Canada
Bird Industrial Group	Richmond	AB	Canada
Bird Industrial Group	Edmonton	BC	Canada
Bird Industrial Group	Edmonton	AB	Canada
Black & Veatch Corporation	Edmonton	AB AB	Canada
Black Diamond Group	Overland Park	KS	Canada
Black Diamond Group	Vancouver	BC	United States
Blake, Cassels & Graydon LLP	Calgary	AB	Canada
Blake, Cassels & Graydon LLP	Vancouver	BC	Canada
Blue Bridge Energy	Calgary	AB	Canada
Blueberry River First Nations	Calgary	AB	Canada
Bluestone Government Relations	Buick Creek	BC BC	Canada
BML Resources Inc	Vancouver	BC	Canada
BMO Capital Markets	Vancouver	BC	Canada
Boilermaker Contractor's Association	Calgary	AB	Canada
Boilermakers	St. Catherines	ON	Canada Canada
Polici Harders	parksville	BC	
		00	Canada

Boilermakers International				
BOXX Modular / Black Diamond Group		Richmond	BC	Canada
BRIDGE		Rocky View	AB	Canada
Brion Energy	China	Toronto	ON	Canada
Brion Energy	China	Calgary	AB	Canada
Brion Energy Corporation	China	Calgary	AB	Canada
Britco		Calgary	AB	Canada
British Columbia Ferry Services Inc.		Langley Victoria	BC	Canada
British Columbia Institute of Technology		Burnaby	BC	Canada
British Consulate-General		Vancouver	BC	Canada
British Consulate-General		Vancouver	BC	Canada
British Consulate-General		Vancouver	BC	Canada
British High Commission Bull Housser		Vancouver	BC	Canada
		Vancouver	ВС	Canada
Bureau of Economic Geology, UT Austin BURNCO		Austin	BC	Canada
Burns Lake Band		Burnaby	TX	United States
Business Council of BC		Burns lake	BC	Canada
		Vancouver	BC	Canada
Canadian Energy Pipeliner Association		Calgary	BC	Canada
Canadian Environmental AssessmentAgency Canadian Gas Association		Vancouver	AB	Canada
Canadian Helicopters		Ottawa	BC	Canada
Canadian National Soccer Team		Edmonton International Airport	ON	Canada
Canruss Medical & Safety		Vancouver	AB BC	Canada
CAPP		Terrace	BC	Canada
CAPP		Victoria	BC	Canada
CAPP		Calgary	AB	Canada
Carillion Canada		Vancouver	BC	Canada
Carrier Sekani Tribal Council		Concord	ON	Canada
Carrier Sekani Tribal Council		Prince George	BC	Canada
CB&I		Prince George	BC	Canada Canada
CEDA		Calgary	AB	Canada
CH2M HILL		Calgary	AB	Canada
Chamber of Shipping of British Columbia		Calgary	AB	Canada
Cheslatta Carrier Nation		Vancouver	BC	Canada
Cheslatta Carrier Nation		Burns lake	BC	Canada
Chevron		Burns lake	BC	Canada
Chevron		Calgary	AB	Canada
Chevron		Calgary	AB	Canada
Chevron		Calgary	AB	Canada
Chevron		Calgary	AB	Canada
Chevron		Calgary	AB	Canada
Chevron Canada Resources		Calgary	AB	Canada
CIMS		Calgary	AB	Canada
CIMS		Port Coquitlam	BC	Canada
CIMS		Port Coquitlam	BC	Canada
City of Dawson Creek		Port Coquitlam	BC	Canada
City of Dawson Creek		Dawson Creek	BC	Canada
City of Dawson Creek		Dawson Creek	ВС	Canada
City of Fort St. John		Dawson Creek	вс	Canada
City of Fort St. John		Fort St. John	BC	Canada
City of Fort St. John			BC	Canada
		Fort St. John	BC	Canada

City of Fort St. John	F		
City of Prince Rupert	Fort St. John	BC	Canada
City of Prince Rupert	Prince Rupert	BC	Canada
City of Prince Rupert & District of Pt Edward	Prince Rupert	BC	Canada
City of Terrace	Prince Rupert	BC	Canada
City of Terrace	Terrace	BC	Canada
City of Terrace	Terrace	BC	Canada
City of Terrce	Terrace	BC	Canada
Civeo	Terrace	BC	Canada
Civeo Canada	Edmonton	AB	Canada
Civeo Canada	Calgary	AB	Canada
Civeo Canada	Calgary	AB	Canada
Civeo Canada	Calgary	AB	Canada
CLAC	Calgary	AB	Canada
CLAC	Langley	BC	Canada
CLAC	Langley	BC	Canada
CLAC	Langley	BC	Canada
Clark Builders	Langley	BC	Canada
Clean Energy BC	Edmonton	AB	Canada
Clear Seas Centre for Responsible Marine	Vancouver	BC	Canada
CLR	Vancouver	BC	Canada
CLR of BC	New Westminster	BC	Canada
CMAW	New Westminster	BC	Canada
CMAW	prince rupert	BC	Canada
CMAW	prince rupert	BC	Canada
Coast Mountains School District	Vancpuver	BC	Canada
Coastal GasLink Pipeline Ltd.	Kitimat	BC	Canada
Commissionaires BC	Calgary	AB	Canada
Community Advisory Group Memeber, LNGC	Vancouver	BC	Canada
Community, Sport & Cultural Development	Kitimat	BC	Canada
Construction & Specialized Workers' Unio	Victoria	BC	Canada
Construction & Specialized Workers' Unio	Surrey	BC	Canada
Consul General of India	Surrey	BC	Canada
Consulate General of Canada	Vancouver	BC	Canada
Consulate General of India	Dallas	TX	United States
Consulate General of Italy - Vancouver	Vancouver	BC	Canada
Consulate General of Italy - Vancouver	Vancouver	BC	Canada
Consulate General of Japan in Vancouver	Vancouver	BC	Canada
Consulate General of P.R.China	Vancouver	BC	Canada
Consulate General of P.R.China	Vancouver	BC	Canada
Consulate General of P.R.China	Vancouver	BC	Canada
Convergint Technologies LTD	Vancouver	ВС	Canada
COOEC CANADA CO. LTD.	Edmonton	AB	Canada
Copp's Services Inc.	Calgary	AB	Canada
Copp's Services Inc.	Red Deer AB.	AB	Canada
Corvidae Environmental Consulting Inc.	Red Deer AB.	AB	Canada
COWI North America, Inc.	Sooke	BC	Canada
CPC Corporation, Taiwan	North Vancouver	BC	Canada
	Chia-Yi	Taiwan	Taiwan
	North Vancouver	BC	Canada
	Calgary	AB	Canada
	Calgary	AB	Canada
	Edmonton	AB	Canada
			-CAMBINE

CSA Group			
CSA Group CSUR	Richmond	BC	Canada
CSWU Local 1611	Calgary	AB	Canada
CSWU Local 1611	Surrey	ВС	Canada
CSWU Local 1611	Surrey	BC	Canada
Cullen Diesel Power Ltd	Surrey	BC	Canada
	Surrey	BC	Canada
CWA Engineers Inc	Vancouver	BC	Canada
CWB Group	Calgary	AB	Canada
Daybreak Farms	Terrace	BC	
Daybreak Farms	Terrace	BC	Canada
Deloitte	Vancouver	BC	Canada
Deloitte	Vancouver	BC	Canada
Deloitte	Vancouver	BC	Canada
Deloitte	Vancouver	BC	Canada
Deloitte	Calgary		Canada
Deloitte	Edmonton	AB	Canada
Deloitte	Vancouver	AB	Canada
Deloitte	Toronto	BC	Canada
Deloitte	Vancouver	ON	Canada
Deloitte	Vancouver	BC	Canada
Deloitte LLP		BC	Canada
Dentons Canada LLP	Vancouver	BC	Canada
Deputy Premier and Minister of Natural Gas Development	Vancouver	BC	Canada
District of Kitimat	Victoria	ВС	Canada
District of Kitimat	Kitimat	ВС	Canada
District of Kitimat	Kitimat	ВС	Canada
District of Kitimat	Kitimat	ВС	Canada
District of Kitimat	Kitimat	BC	Canada
District of Kitimat	Kitimat	BC	Canada
District of Kitimat	Kitimat	BC	Canada
District of Port Edward	Kitimat	BC	Canada
District of Port Edward	Port Edward	BC	Canada
District of Taylor	Port Edward	BC	Canada
Diversified Transportation Ltd.	Taylor Dalage Conserve	BC	Canada
Diversified Transportation Ltd.	Prince George	BC	Canada
DL Baker Construction Canada	Chetwynd	BC	Canada
DMG Energy	Kitimat	BC	Canada
DMG Energy	London	London	United Kingdom
DMG Energy	London		United Kingdom
Doig River First Nation - Rose Prairie,	London	Lonodon	United Kingdom
Dovre Canada Ltd.	ROSE PRAIRIE	BC	Canada
DRAGADOS CANADA, INC.	Calgary	AB	Canada
DRAGADOS CANADA, INC.	Richmond	BC	Canada
DWB Consulting Services Ltd	Richmond	BC	Canada
E.B. Horsman & Son	Prince George	BC	Canada
Earnscliffe Strategy Group	Surrey	BC	Canada
Eaton Canada	Vancouver	BC	Canada
EB Horsman & Son	Calgary	AB	Canada
Ebara International Corporation	Surrey	BC	Canada
Ecofor Consulting Ltd	Sparks	NV	United States
Edelman	Fort St James	BC	Canada
Embassy of Canada to China	Vancouver	BC	Canada
Survey of Contract to Calling	Beijing	Beijing	China

Embassy of Canada to Japan				
Embassy of Japan in Canada		Minato-ku	Tokyo	Japan
Embassy of the State of Qatar		Ottawa	ON	Canada
Emerson		Ottawa	ON	Canada
Enbridge		Houston	TX	<b>United States</b>
Endress+Hauser		Calgary	AB	Canada
Energy Bureau of Guangdong Province		Calgary	AB	Canada
Energy Bureau of Guangdong Province		Guangzhou	Guangdong	China
ENERMAX MOUNTAIN MANUFACTURING LTD		Guangzhou	Guangdong	China
Enform		Maple Ridge	BC	Canada
Environment Canada		Calgary	AB	Canada
Environment Canada		Gatineau	QC	Canada
Environmental Assessment Office		Vancouver	BC	Canada
Environmental Assessment Office		Victoria	BC	Canada
Environmental Assessment Office		Victoria	BC	Canada
Environmental Assessment Office		Victoria	BC	Canada
Environmental Refuelling Systems		Victoria	BC	Canada
EOS Pipepine & Facilities		Calgary	AB	Canada
Ernst & Young LLP (EY)		Calgary	AB	Canada
ESS Support Services Worldwide		Calgary	AB	Canada
EUROPE TRADE AND INVESTMENT OFFICE		Richmond	BC	Canada
EVRAZ North America		London	UK	United Kingdom
EvrazNA		Calgary	AB	Canada
exp Services inc		Calgary	AB	Canada
Export Development Canada		Burnaby	BC	Canada
ExxonMobil		Calgary	AB	Canada
ExxonMobil		Spring	TX	United States
ExxonMobil		Houston	TX	United States
ExxonMobil LNG Market Development Inc.		Spring	TX	United States
ExxonMobil LNG Market Development Inc.		Spring	TX	United States
EY		Spring	TX	United States
EY		Vancouver	BC	Canada
Fagioli Canada Ltd	tent.	Vancouver	BC	Canada
Falcon Camp Services Inc.	Italy	Calgary	AB	Canada
Farris LLP		Prince George	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau		Vancouver	BC	Canada
Fasken Martineau DuMoulin LLP		Vancouver-	BC	Canada
		Vancouver	BC	Canada

	Ferus Control of the	Vanna		
	FilterBoxx Water & Environmental Corp.	Vancouver	BC	Canada
	FIOSA-MIOSA	Calgary	AB	Canada
	Fircroft Canada	Chilliwack	BC	Canada
	Fircroft Canada	Calgary	AB	Canada
- 3	First Nations LNG Alliance	Calgary	AB	Canada
	First Nations Tax Commission	Prince George	BC	Canada
- 1	First Pac West Group of Companies	Kamloops	BC	Canada
	First Pac West Group of Companies	Vancouver Vancouver	BC	Canada
	leishman Hillard Canada		BC	Canada
	oreign Affairs, Trade & Dev't Canada	Vancouver	BC	Canada
	ormula Contractors Ltd	Calgary	AB	Canada
	ort Nelson First Nation	Prince George	BC	Canada
	ortisBC	Fort Nelson	BC	Canada
	ortisBC	Surrey	BC	Canada
	ortisBC	Surrey	BC	Canada
	ortisBC	Surrey	BC	Canada
	ortisBC	Surrey	BC	Canada
	ortisBC	Surrey	BC	Canada
	ortisBC	Vancouver	BC	Canada
	ortisBC	Surrey	ВС	Canada
	prtisBC	Surrey	BC	Canada
	prtisBC	Surrey	BC	Canada
	prtisBC	Burnaby	BC	Canada
	rtisBC	Surrey	BC	Canada
	prtisBC	Vancouver	BC	Canada
	prtisBC	West Vancouver	BC	Canada
	prtisBC	Surrey	BC	Canada
	rtisBC	Surrey	BC	Canada
	rtisBC Energy	Vancouver	BC	Canada
	rtisBC Energy Inc.	Surrey	BC	Canada
	rtisBC Energy Inc.	Surrey	BC	Canada
	rtisBC Energy Inc.	Surrey	BC	Canada
	shan Gas Group Co., Ltd	Mt Hayes	BC	Canada
Fo	shan Gas High Pressure Pipe Network Co	Foshan	Guangdong	China
Fo	shan HuaRanNeng Gas Engineering Co.	Foshan	Guangdong	China
	aser River Pile & Dredge (GP) Inc.	Foshan	Guangdong	China
		New Westminster	BC	Canada
		New Westminster	BC	Canada
	mile of respectates	Calgary	AB	Canada
Ga	7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 - 7 -	Houston	TX	<b>United States</b>
		Prince George	BC	Canada
G	and By set tices etc.	La Porte	TX	<b>United States</b>
		Red Deer	AB	Canada
		Mississauga	ON	Canada
		Calgary	AB	Canada
		Calgary	AB	Canada
	and Educational Newson (eg.	Calgary	AB	Canada
	inco international	Abbotsford	BC	Canada
	instance cognition	Son	Noord Brabant	Netherlands
		herwood Park	AB	Canada
Ge		21 15	BC	Canada
	•	louston	TX	United States

	Consess Floretic County			
	General Electric Canada GeoBC, FLNRO	Calgary	2.83	
	GeoBC, FLNRO	Victoria	AB	Canada
	Geoscience BC	Victoria	BC	Canada
	Geoscience BC	Vancouver	BC	Canada
		Vancouver	BC	Canada
	Geotech Drilling Services Ltd		BC	Canada
	Gingolx Enterprises Ltd.	Prince George	BC	Canada
	Gingolx Village Government	Terrace	BC	Canada
	Gingolx Village Government	Gingolx	BC	Canada
	Gingolx Village Government	Gingolx	BC	Canada
	Gingolx Village Government	Gingolx	BC	Canada
	Gitalxtaamiks Village Government	Gingolx	BC	Canada
	Gitalxtaamiks Village Government	New Aiyansh	BC	Canada
	Gitanyow Hereditary Chiefs Office	New Aiyansh	BC	Canada
	Gitga'at First Nation	Kitwanga	BC	Canada
	Gitlaxtaamiks Village Governmet	Hartley Bay	BC	Canada
	Gitlaxtaamiks Village Governmnet	New Aiyansh	BC	Canada
	Gitxaala First Nation	New Aiyansh	BC	Canada
	Gitxsan	Kitkatla	BC	Canada
	Gitxsan Development Corporation	Hazelton	BC	Canada
-	Gitxsan Safety Services & BC Safety Link	Delta	BC	Canada
- (	Gladstein, Neandross & Associates	Hazelton	BC	Canada
(	Global BC	Santa Monica		United States
(	GMP Securities	Burnaby	BC	Canada
(	Golder Associates	Toronto	ON	Canada
(	Golder Associates Ltd.	Kelowna	BC	Canada
(	Golder Associates Ltd.	Victoria	BC	Canada
(	Golder Associates Ltd.	Vancouver	ВС	Canada
	Golder Associates Ltd.	Vancouver	BC	Canada
0	Sovernment Communications and Public Engagement	Calgary	AB	Canada
0	Sovernment Communications and Public Engagement	Victoria	BC	Canada
0	overnment of Alberta	Victoria	BC	Canada
	overnment of British Columbia	Edmonton	AB	Canada
	overnment of British Columbia	London		
	overnment of Canada	Victoria	BC	United Kingdom
		Ottawa	ON	Canada
		Ottawa	ON	Canada
		Calgary	AB	Canada
		Edmonton	AB	Canada
		Edmonton	AB	Canada
		Vancouver	BC	Canada
		Vancouver	BC	Canada
		Vernon	BC	Canada
	or the secondary Eta	Shenzhen		Canada
	and a supering the company title.	Shenzhen	Guangdong	China
	and by hescarch society	Guangzhou	Guangdong	China
	o and a state of society	Guangzhou	Guangdong	China
	5 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6 6	Guangzhou	Guangdong	China
	The same of the conjust	Guangzhou	Guangdong	China
0	The state of the s	Guangzhou	Guangdong	China
	of the state of th	Guangzhou	Guangdong	China
		Kitamaat Village	Guangdong	China
116		Kitamaat Village		Canada
		The state of the s	BC	Canada

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Haisla Nation				
Haisla Nation		Kitamaat Village	BC	Canada
Haisla Nation Consulting		Vancouver	BC	Canada
Haisla Nation Council		Kitamaat Village	BC	Canada
Haisla Nation Council		Kitamaat Village	BC	Canada
Halfway River First Nation		Kitamaat Village	BC	Canada
Hatch		Wonowon	BC	Canada
Hatch		Calgary	AB	Canada
Hatch		Calgary	AB	Canada
Hatch		Vancouver	BC	Canada
Hatch		Vancouver	BC	Canada
Hatch Mott MacDonald		Kitimat	BC	Canada
Hawkair		Vancouver	BC	Canada
Hawkair		Terrace	BC	Canada
Hawkair Aviation Ltd		Terrace	BC	Canada
Hemmera		Terrace	BC	Canada
Hemmera		Burnaby	BC	Canada
Honeywell Process Solutions		Burnaby	BC	Canada
HORIZON NORTH LOGISTICS INC.		Calgary	AB	Canada
HORIZON NORTH LOGISTICS INC.		Calgary	AB	Canada
HORIZON NORTH LOGISTICS INC.		Calgary	AB	Canada
HORIZON NORTH LOGISTICS INC.		Calgary	AB	Canada
Horizon North Logistics Inc.		Edmonton	AB	Canada
HSBC		Calgary	AB	Canada
Huadian Natural Gas Canada Ltd.	China	New York	NY	United States
Huadian Natural Gas Canada Ltd.	China	Calgary	AB	Canada
Human Capital Strategies	Cinta	Calgary	AB	Canada
Huu-ay-aht First Nations		Vancouver	BC	Canada
Huu-ay-aht First Nations		Port Alberni	BC	Canada
Huu-ay-aht First Nations		Port Alberni	BC	Canada
Huu-ay-aht First Nations		Port Alberni	BC	Canada
IBEW		Port Alberni	BC	Canada
IBEW LOCAL 993		Kamloops	BC	Canada
IBEW Local 993		Kamloops	BC	Canada
IBEW Local 993		Kamloops	BC	Canada
IBM		Kamloops	BC	Canada
Ideal Welders Ltd.		Victoria	BC	Canada
Ideal Welders Ltd.		Delta	BC	Canada
Idemitsu Kosan Co.,Ltd		Delta	BC	Canada
Idemitsu Kosan Co.,Ltd		Tokyo		Japan
IHI E&C International Corp	Japan	Tokyo	*	Japan
Impact Society	Japan	Houston	TX	United States
Imperial		Calgary	AB	Canada
Imperial		Calgary	AB	Canada
Indian Oil Corporation Limited	India	Calgary	AB	Canada
Indian Resource Council of Canada	more	Panipat	Haryana	India
INDOIL MONTNEY LTD	India	T'suu Tina	AB	Canada
IndOil Montney Ltd.	India	Calgary	AB	Canada
Industrial Scaffold Services L.P.	mula	Calgary	AB	Canada
Industry Training Authority		Nanaimo	BC	Canada
Industry Training Authority		Richmond	BC	Canada
Industry Training Authority		Sooke	BC	Canada
		Richmond	BC	Canada

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industry training authority		Dish		
Industry Training Authority		Richmond	BC	Canada
Industry Training Authority		Richmond	BC	Canada
Industry Training Authority		Vancouver	BC	Canada
Industry Training Authority (ITA)		Richmond	BC	Canada
Infracon Energy Services		Richmond	BC	Canada
Infracon Energy Services Corp.		Edmonton	AB	Canada
ING		Edmonton	AB	Canada
ING Capital LLC		New York	NY	<b>United States</b>
Inlet Express Services Ltd.		New York	NY	United States
Innergex Renewable Energy Inc.		Prince Rupert	BC	Canada
INPEX CORPORATION	Japan	Vancouver	BC	Canada
INPEX CORPORATION	Japan	MInato-ku	Tokyo	Japan
INPEX Corporation	Japan	Minato-ku	Tokyo	Japan
INPEX Gas British Colombia, LTD		Tokyo	Japan	Japan
INPEX Gas British Columbia	Japan	Calgary	AB	Canada
INPEX Gas British Columbia LTD	Japan	Calgary	AB	Canada
INPEX Gas British Columbia LTD.	Japan	Calgary	AB	Canada
INPEX Gas British Columbia Ltd.	Japan	Calgary	AB	Canada
Integrated Sustainability	Japan	Calgary	AB	Canada
International SOS Canada		Calgary	AB	Canada
Ironworkers Local 97		Vancouver	BC	Canada
IUOE Local 115		Burnaby	ВС	Canada
J Phoenix EPC Management Group		Burnaby	BC	Canada
J. Phoenix EPC Management Group		Maple Ridge	BC	Canada
JAPAN AIRLINES	And the second second	Maple Ridge	BC	Canada
Japan Bank for International Cooperation	Japan	Richmond	ВС	Canada
JAPAN BANK FOR INTERNATIONAL COOPERATION	Japan	Tokyo	Tokyo	Japan
JAPAN BANK FOR INTERNATIONAL COOPERATION	Japan	Vancouver	ВС	Canada
Japan Oil, Gas and Metals National Corp	Japan	Vancouver	ВС	Canada
Japan Oil, Gas and Metals National Corpo	Japan	Minato-ku	Tokyo	Japan
JAPEX	Japan	Minato-ku	Tokyo	Japan
JAPEX Montney Ltd	Japan	Tokyo	Chiyoda-ku	Japan
JAS Projects - Oil & Gas	Japan	Calgary	AB	Canada
Jazz Aviation LP		Vancouver	BC	Canada
JETRO		Richmond	BC	Canada
Jewel Holdings	Japan	Toronto	ON	Canada
JGC Corporation		Maple Ridge	BC	Canada
Jobs, Tourism and Skills Training		Yokohama	N/A	Japan
Jobs, Tourism and Skills Training		Victoria	BC	Canada
Jobs, Tourism and Skills Training		Victoria	BC	Canada
JOGMEC		Victoria	BC	
JX Nippon Oil & USA Inc.	Japan	Vancouver	BC	Canada Canada
KANATA Energy Group Ltd.	Japan	Houston	TX	
Kawasaki Heavy Industries,Ltd.		Calgary	AB	United States
KEBY Energy		Minato-ku	Tokyo	Canada
Keller Canada		Manhattan	NY	Japan
Keller Canada		Richmond		United States
Keller Canada		Calgary	BC AB	Canada
Kerkhoff Construction		Prince Rupert	AB	Canada
Kerkhoff Construction		Chilliwack	BC BC	Canada
Kiewit Energy Canada		Chilliwack	BC BC	Canada
Merric Life 67 Canada		Calgary		Canada
		55,8017	AB	Canada

Kiewit Energy Group				
Kim Baird Strategic Consulting		Englewood	CO	<b>United States</b>
Kisault Energy		Tsawwassen	BC	Canada
Kisault Energy		Vancouver Vancouver	BC	Canada
Kisault Energy, Ltd.			BC	Canada
Kitimat LNG		Vancouver, BC	BC	Canada
Kitimat LNG		Calgary	AB	Canada
Kitimat Valley Institute		Calgary	AB	Canada
Kitselas First Nation		Kitimat	BC	Canada
Kitselas First Nation		Terrace	BC	Canada
Kitselas First Nation		Terrace	BC	Canada
Kitselas First Nation		Terrace	BC	Canada
Kitselas First Nation		Terrace	BC	Canada
Kitselas First Nation		Terrace	BC	Canada
Kitselas First Nation		Terrace	BC	Canada
Kitselas Forestry LP		Terrace	BC	Canada
Kitselas Forestry Ltd		Terrace	BC	Canada
Kitsumkalum		Terrace	BC	Canada
Kitsumkalum Indian Band		Terrace	BC	Canada
Kogas	Korea	Terrace	BC	Canada
Korean Consulate in Vancouver		Calgary	AB	Canada
Korean Consulate in Vancouver		Vancouver	BC	Canada
Korn Ferry		Vancouver	BC	Canada
KPMG		Vancouver	BC	Canada
KPMG Canada		Calgary	AB	Canada
KPMG Canada		Vancouver	BC	Canada
KPMG LLP		Vancouver	BC	Canada
KPMG LLP		Calgary	AB	Canada
KT Energy Corporation		Calgary Vancouver	AB	Canada
Kvaerner Canada Limited		St. John's	BC	Canada
Kvaerner Canada Ltd.		St. John's	NF	Canada
Kwantlen Polytechnic University		Surrey	NF	Canada
Kwantlen Polytechnic University		Surrey	BC	Canada
Kwantlen Polytechnic University		Surrey	BC	Canada
Kyah Resources		Moricetown	BC	Canada
Laing O'Rourke		Kent	BC	Canada
Laing O'Rourke Australia Oil & Gas		Brisbane	United Kingdom	United Kingdom
Laing O'Rourke Canada			Australia	Australia
Laing O'Rourke Canada		Vancouver	BC	Canada
Lake Babine Nation		Calgary		Canada
Lake Babine Nation		Burns Lake Burns Lake	2.2	Canada
LamSar Inc				Canada
LamSar Inc.		Sarnia	2200	Canada
Lark Group		Sarnia		Canada
Lauren engineers & Constructors ULC		Surrey		Canada
Lauren Engineers & Constructors ULC		Vancouver		Canada
Laxgalts'ap Village Government		Vancouver		Canada
Laxgalts'ap Village Government		Greenville Greenville		Canada
Laxgalts'ap Village Government				Canada
Laxgalts'ap Village Government		Greenville		Canada
LearnCorp International			222	Canada
Ledcor		Sydney		Canada
		Vancouver	BC	Canada

Ledcor	V		
Ledcor	Vancouver	BC	Canada
Ledcor	Vancouver	BC	Canada
Ledcor	Vancouver	BC	Canada
Ledcor	Vancouver	BC	Canada
Ledcor	Vancouver	BC	Canada
Ledcor	Vancouver	BC	Canada
Ledcor	Vancouver	BC	Canada
Legal Services Branch	Vancouver	BC	Canada
Legislative Assembly	Victoria	BC	Canada
Legislative Assembly	Victoria	BC	Canada
Legislative Assembly	Victoria	BC	Canada
Lheidli T'enneh	Victoria	BC	Canada
Lidstone	Prince George	BC	Canada
Lincoln Electric Company of Canada	Port Alberni	BC	Canada
Lisims Forest Resources	Victoria	BC	Canada
LIUNA	New Alyansh	BC	Canada
Lloyd's Register	Surrey	BC	Canada
LMS Reinforcing Steel Group	North Vancouver	BC	Canada
LNG Canada	Surrey	BC	Canada
LNG Canada	Vancouver	BC	Canada
LNG Canada	Calgary	AB	Canada
LNG Canada	Calgary	AB	Canada
LNG Canada	Calgary	AB	Canada
LNG Canada	Calgary	AB	Canada
LNG Canada	Calgary	AB	Canada
LNG Canada	Vancouver	BC	Canada
LNG Canada	Calgary	AB	Canada
LNG Canada	Vancouver	BC	Canada
LNG Canada	Vancouver	BC	Canada
LNG Canada	Vancouver	BC	Canada
LNG Canada	Calgary	AB	Canada
LNG Canada	Calgary	AB	Canada
LNG Canada	Vancouver	BC	Canada
LNG Canada	Vancouver	BC	Canada
LNG Canada	Vancouver	BC	Canada
LNG Canada	Calgary	AB	Canada
LNG Canada	Calgary	AB	Canada
LNG Canada	Kitimat	BC	Canada
LNG Canada	Calgary	AB	Canada
LNG Canada	Kitimat	BC	Canada
LNG Canada	Vancouver	BC	Canada
LNG Canada	Vancouver	BC	Canada
LNG Canada	Vancouver	BC	Canada
LNG Direct Rail Ltd.	Vancouver	BC	Canada
LNG Direct Rail Ltd.	North Vancouver	BC	Canada
LNG-Buy BC	North Vancouver	BC	Canada
local 97 ironworkers	Vancouver	BC	Canada
Macro Enterprises Inc	Burnaby	BC	Canada
Mammoet Canada Western Ltd	Fort St John, BC	BC	Canada
MAN DIESEL & TURBO NORTH AMERICA	Edmonton	AB	Canada
Kitimat LNG	Kent	WA	<b>United States</b>
	Vancouver	BC	Canada

Maple Leaf Strategies			
Maple Leaf Strategies	Ottawa	ON	Canada
Maple Leaf Strategies	Vancouver	BC	Canada
Markey Machinery	Vancouver	BC	Canada
Markey Machinery	Seattle	WA	United States
MARR	Seattle	WA	<b>United States</b>
MARR	Victoria	BC	Canada
Marubeni Corporation	Victoria	BC	Canada
Matrix Solutions	Tokyo	Tokyo	Japan
Matrix Solutions Inc	Victoria	BC	Canada
Maxima Energy Services Inc.	Victoria	BC	Canada
McCarthy Tétrault LLP	Calgary	AB	Canada
McCarthy Tétrault LLP	Vancouver	BC	Canada
McCarthy Tétrault LLP	Vancouver	BC	Canada
McCarthy Tétrault LLP	Toronto	ON	Canada
McCarthy Tétrault LLP	Calgary	AB	Canada
McElhanney Consulting Services	Calgary	AB	Canada
McElhanney Consulting Services	Vancouver	BC	Canada
McElhanney Consulting Services	Vancouver	BC	Canada
McElhanney Consulting Services	Penticton	BC	Canada
McElhanney Consulting Services	Kitimat	BC	Canada
McElhanney Geomatics	Kitimat	BC	Canada
McNally Construction Inc.	Fort St. John	BC	Canada
McNally International Inc.	Dartmouth	NS	Canada
Member of the Legislative Assembly	Hamilton	ON	Canada
Member of the Legislative Assembly	Victoria	BC	Canada
Member of the Legislative Assembly	Victoria	BC	Canada
Member of the Legislative Assembly	Victoria	BC	Canada
Member of the Legislative Assembly	Victoria	BC	Canada
Member of the Legislative Assembly	Victoria	BC	Canada
Member of the Legislative Assembly	Victoria	BC	Canada
Member of the Legislative Assembly	Victoria	BC	Canada
Merjent	Victoria	BC	Canada
Merjent	Vancouver	BC	Canada
Merjent	Vancouver	BC	Canada
METIS NATION BRITISH COLUMBIA	Vancouver	BC	Canada
METIS NATION BRITISH COLUMBIA	Abbotsford	BC	Canada
Metis Nation of BC	Abbotsford	BC	Canada
Metlakatla First Nation	Vancouver	BC	Canada
Metlakatla First Nation	Prince Rupert	BC	Canada
MFLNRO	Prince Rupert	BC	Canada
Michael E. Necula Consulting Inc.	Victoria	BC	Canada
Miller and Miller Consulting Ltd	Edmonton Alberta	AB	Canada
Min of Jobs, Tourism and Skills Training	Calgary	AB	Canada
Min. of Jobs, Tourism & Skills Training	Victoria	BC	Canada
Min. of Small Business and Red Tape Redu	Victoria	BC	Canada
Minister of Aboriginal Relations & Reconciliation	Vancouver	BC	Canada
Minister of Advanced Education	Victoria	BC	Canada
Minister of Children and Families	Victoria	BC	Canada
Minister of Community, Sport & Cultural Development & Minister Responsible for TransLink	Victoria	BC	Canada
Minister of Education	Victoria	BC	Canada
Minister of Environment	Victoria	BC	Canada
	Victoria	BC	Canada

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Minister of Finance			
Minister of International Trade for Asia Pacific	Victoria	BC	Canada
Minister of Jobs, Tourism & Skills Training and Minister Responsible for Labour	Victoria	BC	Canada
Minister of Justice and Attorney General	Victoria	BC	Canada
Minister of SDSI	Victoria	BC	Canada
Ministry Community, Sport and Cultural D	Victoria	BC	Canada
Ministry Natural Gas Development	Victoria	BC	Canada
Ministry of Aboriginal Relations & Recon	Victoria	BC	Canada
MINISTRY OF ABORIGINAL RELATIONS & RECON	Victoria	BC	Canada
Ministry of Aboriginal Relations & Reconciliation	Victoria	BC	Canada
Ministry of Advanced Education	Victoria	BC	Canada
Ministry of Advanced Education	Victoria	BC	Canada
Ministry of Advanced Education	Victoria	BC	Canada
Ministry of Children and Families	Victoria	BC	Canada
Ministry of Community, Sport & Cultural Development	Victoria	BC	Canada
Ministry of Community, Sport and Cultura	Victoria	BC	Canada
Ministry of Education	Victoria	BC	Canada
Ministry of Education	Victoria	BC	Canada
Ministry of Education	Victoria	BC	Canada
Ministry of Energy and Mines	Victoria	BC	Canada
Ministry of Environment	Victoria	BC	Canada
Ministry of Environment	Victoria	ВС	Canada
Ministry of Environment	Victoria	BC	Canada
Ministry of Environment	Victoria	BC	Canada
Ministry of Environment	Victoria	BC	Canada
Ministry of Environment	Prince George	BC	Canada
Ministry of Finance	Victoria	BC	Canada
Ministry of Finance	Victoria	BC	Canada
Ministry of Finance	Victoria	BC	Canada
Ministry of Finance	Victoria	BC	Canada
Ministry of Finance	Victoria	BC	Canada
Ministry of Finance	Victoria	BC	Canada
Ministry of International Trade	Victoria	BC	Canada
Ministry of International Trade	Vancouver	ВС	Canada
Ministry of International Trade	Vancouver	BC	Canada
Ministry of International Trade	Vancouver	BC	Canada
Ministry of International Trade	Vancouver	BC	Canada
Ministry of International Trade	Vancouver	ВС	Canada
Ministry of International Trade	Vancouver	BC	Canada
Ministry of International Trade	Victoria	BC	Canada
Ministry of International Trade	Victoria	BC	Canada
Ministry of International Trade	Vancouver	BC	Canada
Ministry of Jobs, Tourism & Skills Training	Vancouver	BC	Canada
Ministry of Jobs, Tourism and Skills Training	Victoria	BC	Canada
Ministry of JTST	Victoria	BC	Canada
	Victoria	BC	Canada
Ministry of Justice	Victoria	ВС	Canada
	Vancouver	BC	Canada
	Victoria	BC	Canada
	Victoria	BC	Canada
	Victoria	BC	Canada
	Vancouver	BC	Canada
	Vancouver	BC	Canada
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Ministry of Justice				
Ministry of Natural Gas Development		Victoria	BC	Canada
Ministry of Natural Gas Development		Victoria	BC	Canada
Ministry of Natural Gas Development		Victoria	BC	Canada
Ministry of Natural Gas Development		Victoria	BC	Canada
Ministry of Natural Gas Development		Victoria	BC	Canada
Ministry of Natural Gas Development		Victoria	BC	Canada
Ministry of Natural Gas Development		Victoria	BC	Canada
Ministry of Natural Gas Development		Victoria	BC	Canada
Ministry of Small Business		Victoria	BC	Canada
Ministry of Trans & Inf		Victoria	BC	Canada
Ministry of Transportation		Terrace	BC	Canada
Ministry of Transportation		Victoria	BC	Canada
Mitsubishi	Year-	Victoria	BC	Canada
Mitsubishi Corporation	Japan	Calgary	AB	Canada
Mitsubishi Corporation	Japan 'ana	Tokyo	Japan	Japan
MITSUI & CO. (CANADA) LTD.	Japan	Chiyoda-ku	Tokyo	Japan
Mitsui & Co., Ltd.	Japan	Calgary	AB	Canada
Mitsui & Co., Ltd.	Japan	Tokyo	Japan	Japan
Mitsui & Co., Ltd.	Japan	Chiyoda-ku	Tokyo	Japan
Mizuho Bank, Ltd.	Japan	Chiyoda-ku	Tokyo	Japan
MLA Prince George Mackenzie	Japan	Richmond	ВС	Canada
MNP Corporate Finance		Victoria	BC	Canada
Moffatt & Nichol		Vancouver	BC	Canada
Moffatt Nichol		Long Beach	CA	United States
Monster Industries Ltd		Vancouver	BC	Canada
Monster Industries Ltd		Houston	BC	Canada
Moricetown Economic Development		Houston	BC	Canada
Moricetown Economic Development		Moricetown, BC	BC	Canada
Mosaic Capital Corporation		Moricetown, BC	BC	Canada
Moving2Canada Recruitment		Calgary	AB	Canada
MUFG		Vancouver	BC	Canada
MUFG		Vancouver	BC	Canada
MUFG		Vancouver	BC	Canada
MUFG		Vancouver	BC	Canada
MUFG		Vancouver	BC	Canada
MUFG		Vancouver	BC	Canada
MUFG		Vancouver	BC	Canada
MUFG		Vancouver	BC	7000 TOTAL
MUFG Union Bank, N.A.		Vancouver	BC	Canada Canada
Municipality of Guysborough		New York	NY	
Nadleh Whut'en First Nation		Guysborough	NS	United States Canada
Nak'azdli		Fort Fraser	BC	Canada
Nak'azdli Band		Fort Saint James	BC	
Nak'Azdli Whut'en		Fort Saint James	BC	Canada Canada
Nanaimo Port Authority		Fort St James	BC	
National Energy Administration		Nanaimo	BC	Canada
National Energy Board		Beijing	Beijing	Canada
National Energy Equipment		Calgary	AB	China
NATIONAL Public Relations		PORT COQUITLAM	BC	Canada
Natural Resources Canada		Vancouver	BC	Canada
NCSG Crane & Heavy Haul		Vancouver	BC	Canada
11000 State & Heavy Haul		Edmonton	AB	Canada
		20	Ab	Canada

NCSG Crane & Heavy Haul Services	Acheson	4.0	22
NCSG Crane and Heavy Haul	Calgary	AB	Canada
NEBC Resource Municipalities Coalition	Fort St John	AB BC	Canada
Nee Tahi Buhn Band	Burns lake		Canada
New Car Dealers Association of BC	Richmond	BC BC	Canada
New Relationship Trust	Vancouver		Canada
Nexen	Calgary	BC	Canada
Nexen Energy ULC	Calgary	AB	Canada
Nexen Energy ULC	Calgary	AB	Canada
Nexen Energy ULC	Calgary	AB	Canada
Nexen Energy ULC	Calgary	AB	Canada
Nexen Energy ULC	Calgary	AB	Canada
Nexen Energy ULC	Calgary	AB	Canada
Nexen Energy ULC		AB	Canada
Nexen Energy ULC	Calgary Calgary	AB	Canada
Nexen Energy ULC		AB	Canada
Nicholson Group of Companies	Calgary	AB	Canada
NICI	Aldergrove Edmonton	BC	Canada
Nicola Valley Institute of Technology		AB	Canada
Nicola Valley Institute of Technology	Merritt	BC	Canada
Nisga'a Lisims Government	Merritt	BC	Canada
Nisga'a Lisims Government	New Aiyansh	BC	Canada
Nisga'a Lisims Government	New Aiyansh	BC	Canada
Nisga'a Lisims Government	New Alyansh	BC	Canada
Nisga'a Lisims Government	New Aiyansh	BC	Canada
Nisga'a Pacific Ventures LP	New Aiyansh	BC	Canada
Nisga'a Pacific Ventures LP	New Aiyansh	BC	Canada
Noble Americas Gas & Power Corp.	New Aiyansh	ВС	Canada
Noralta Lodge	Calgary	AB	Canada
NORTH EAST NATIVE ADVANCING SOCIETY	Nisku	AB	Canada
North Vancouver - Seymour	Fort St. John Victoria	BC	Canada
North Vancouver - Seymour		BC	Canada
Northern Health	Victoria	BC	Canada
Northern Lights College	Prince George	BC	Canada
Northern Lights College	Dawson Creek	BC	Canada
Northern Lights College	Dawson Creek	BC	Canada
Northern Rockies Regional Municipality	Fort St. John	BC	Canada
Northern Rockies Regional Municipality	Fort Nelson	BC	Canada
Northern Steel Ltd.	Fort Nelson	BC	Canada
Northgate Industries	Prince George	BC	Canada
Northgate Industries Ltd.	Edmonton	AB	Canada
Northgate Industries Ltd.	Edmonton	AB	Canada
Northwest Community College	Calgary	AB	Canada
Northwest Community College	Terrace	BC	Canada
Northwest Regional Airport	Terrace	BC	Canada
Northwest Regional Airport	Terrace	BC	Canada
Norton Lilly International	Terrace	BC	Canada
Norton Rose	Houston	TX	United States
Norwest Corporation	Calgary	AB	Canada
NOVA Chemicals Corporation	Vancouver	BC	Canada
Ocean Networks Canada	Calgary	AB	Canada
Office of the Premier	Victoria	BC	Canada
	Vancouver	BC	Canada

Office of the Premier				
Office of the Premier		Vancouver	BC	Canada
Office of the Premier		Vancouver	BC	Canada
Office of the Premier		Vancouver	BC	Canada
Office of the Premier		Vancouver	BC	Canada
Office of the Premier		Vancouver	BC	Canada
Office of the Premier		Vancouver	BC	Canada
Office of the Premier		Vancouver	BC	Canada
Office of the Premier		Vancouver	BC	Canada
Office of the Premier		Vancouver	BC	Canada
Office of the Premier		Vancouver	BC	Canada
Office of the Premier		Vancouver	BC	
Office of the Premier		Vancouver	BC	Canada Canada
Office of the Premier		Vancouver	BC	
Office of the Premier		Vancouver	BC	Canada Canada
Office of the Premier		Vancouver	BC	Canada
OFFSHORE OIL ENGINEERING CO.,LTD	-	Vancouver	BC	Canada
Oil and Strategic Initiatives Division	China	Calgary	AB	Canada
Okanagan College		Victoria	BC	
Okanagan College		Salmon Arm	ВС	Canada
Old Massett Village Council		Kelowna	BC	Canada
Old Massett Village Council		Masset	ВС	Canada
Olthuis Kleer Townshend LLP		Massett	BC	Canada
Opus Stewart Weir		Toronto	ON	Canada
Orion Group		Sherwood Park	AB	Canada
Orion Group		Calgary	AB	Canada
Orion Group		Calgary	AB	Canada
Osler, Hoskin & Harcourt LLP		Houston	TX	Canada
Outland Camps		Calgary	AB	United States
Pace Realty Corp		Langley	BC	Canada
Pacer Corporation		Prince George	BC	Canada
Pacer Corporation		Calgary	AB	Canada
Pacer Corporation		Calgary		Canada
Pacific Northern Gas		Calgary	AB AB	Canada
Pacific Northern Gas		Vancouver		Canada
Pacific NorthWest LNG		Vancouver	BC	Canada
Pacific NorthWest LNG		Vancouver	BC	Canada
Pacific NorthWest LNG		Vancouver	BC	Canada
Pacific NorthWest LNG		Vancouver	BC	Canada
Pacific NorthWest LNG		Vancouver	BC	Canada
Pacific NorthWest LNG		Vancouver	BC	Canada
Pacific NorthWest LNG		Vancouver	BC	Canada
Pacific NorthWest LNG		Vancouver	BC	Canada
Pacific NorthWest LNG			BC	Canada
		Vancouver	BC	Canada
Pacific NorthWest LNG		Vancouver	BC	Canada
Pacific NorthWest LNG		Vancouver	BC	Canada
Pacific NorthWest LNG		Vancouver	BC	Canada
Pacific NorthWest LNG + Progress Energy		Vancouver	BC	Canada
Pacific Oil and Gas	Indonesia	Vancouver	BC	Canada
Pacific Oil and Gas	Indonesia	Vancouver	BC	Canada
Paladin Crossings Inc.		Vancouver	BC	Canada
PCL Industrial Management Inc.		Lethbridge	AB	Canada
		Edmonton	AB	Canada

PCL Industrial Management Inc.				
Pentair Thermal Management		Edmonton	AB	Canada
PetroChina Intl. (Canada) Trading Ltd.	China	North Vancouver	BC	Canada
PetroChina Intl. (Canada) Trading Ltd.	China	Calgary	AB	Canada
Petrofac Inc.	UK	Calgary	AB	Canada
Petrofac Inc.	UK	Houston	TX	<b>United States</b>
Petrofac, Inc.	UK	Houston	TX	United States
PF Collins	OK .	Houston	TX	United States
Pit Crew Labour Market Reports	Australia	St. John's	NF	Canada
Port of Vancouver USA	Australia	West Leederville	Western Australia	Australia
Powell Canada Inc.		Vancouver	WA	United States
Premier's LNG Working Group		Calgary	AB	Canada
Premier's Technology Council		Vancouver	BC	Canada
PricewaterhouseCoopers		Vancouver	BC	Canada
PricewaterhouseCoopers LLP		Vancouver	BC	Canada
Procon		Calgary	AB	Canada
Proficio Management Corporation		Burnaby	BC	Canada
Progress Energy		Vancouver	BC	Canada
Progress Energy		Calgary	AB	Canada
Progress Energy		Calgary	AB	Canada
Progress Energy		Calgary	AB	Canada
Progress Energy Canada Ltd.		Calgary	AB	Canada
Progress Energy Canada Ltd.		Calgary	AB	Canada
Progressive Contractors Assoc. of Cda		Calgary	AB	Canada
Progressive Contractors Association of C		Edmonton	AB	Canada
Progressive Contractors Association of C		Edmonton	AB	Canada
Province of BC		Edmonton	AB	Canada
Province of BC		Victoria	BC	Canada
Province of British Columbia		Victoria	BC	Canada
Province of British Columbia		Victoria	BC	Canada
PwC		Victoria	BC	Canada
PwC		Calgary	AB	Canada
PwC		Calgary	AB	Canada
PwC		Vancouver	BC	Canada
PWEC		Vancouver	ВС	Canada
QPS Engineering		Kamloops		Canada
Quicksilver Resources Canada Inc.		Calgary		Canada
Quicksilver Resources Canada Inc.		Calgary		Canada
RaceRocks 3D		Calgary		Canada
RaceRocks 3D		Victoria	22	Canada
RaceRocks 3D		Victoria		Canada
Raymond James Ltd.		Victoria	22	Canada
RBC Capital Markets		Vancouver		Canada
Redcore Ltd.		Calgary	2.2	Canada
Redrock Camps		Sylvan Lake		Canada
Resource Works		Calgary		Canada
Richmond School District/Skills Canada		Vancouver		
Robert Allan Ltd		Richmond		Canada Canada
Rocktown Construction Pty Ltd		Vancouver		Canada Canada
Rocktown Construction Pty Ltd	Australia	Vancouver		Canada
Rocktown Construction Pty Ltd	Australia	Vancouver		Canada
Rogers Group Financial	Australia	Vancouver		Canada
		Vancouver		Canada
			100.70	conqua

Rolls-Royce Power Systems		Consider		
Royal Golden Eagle	Indonesia	Coquitlam	BC	Canada
Ruskin Construction		Vancouver	BC	Canada
Sacre-Davey Engineerng		Vancouver	BC	Canada
Saik'uz First Nation		North Vancouver	BC	Canada
Saik'uz First Nation		Vanderhoof	BC	Canada
Saik'uz First Nation		Vanderhoof	BC	Canada
Saipem Canada Inc.	Italy	Vanderhoof	BC	Canada
Saipem Canada Inc.	Italy	Calgary	AB	Canada
Saipem Canada Inc.	Italy	Calgary	AB	Canada
Saipem Canada Inc.	Italy	Calgary	AB	Canada
SAIT Polytechnic	italy	Calgary	AB	Canada
SAIT Polytechnic		Calgary	AB	Canada
SAIT Polytechnic		Calgary	AB	Canada
Seaspan		Calgary	AB	Canada
Senate Canada		North Vancouver	BC	Canada
Shaw Media		Ottawa	ON	Canada
SHAWCOR		Calgary	AB	Canada
Shell		Calgary	AB	Canada
Shell Canada		Singapore	Singapore	Singapore
Shell Canada Ltd		Calgary	AB	Canada
Shell Eastern Petroleum Pte Ltd		Calgary	AB	Canada
Shelter Modular Inc.		Singapore	Singapore	Singapore
Shelter Modular Inc.		Aldergrove	BC	Canada
Siemens Canada Limited		Aldergrove	BC	Canada
Siemens Canada Ltd.		Richmond	ВС	Canada
Siemens Canada Ltd.		Richmond	BC	Canada
Silvertip Promotions & Signs Inc.		Oakville	ON	Canada
Simon Fraser University		Terrace	BC	Canada
Simon Fraser University		Burnaby	BC	
Simon Fraser University, Faculty of Appl		Burnaby	BC	Canada
Sinopec Canada		Burnaby	ВС	Canada
Sinopec Canada		Calgary	AB	Canada
Sinopec Canada		Calgary	AB	Canada
Skeena Capital		Calgary	AB	Canada
SkillPlan		Phoenix	AZ	Canada
Skills Canada British Columbia		Burnaby	BC	United States
Skills Canada British Columbia		Burnaby	BC	Canada
Skin Tyee Nation		Victoria	BC	Canada
Skin Tyee Nation		Southbank	BC	Canada
Sky-Hi Scaffolding Ltd.		Southbank	- +	Canada
Skyhigh Canada		Burnaby	BC	Canada
SLR Consulting		Edmonton	BC	Canada
		Vancouver	AB	Canada
Smith Bros. & Wilson (B.C.) Ltd. SNC-Lavalin		Vancouver	BC	Canada
		Montreal	BC	Canada
SNERGY Systems		Calgary	QC	Canada
Solaris Management Consultants Inc.			AB	Canada
Solaris Management Consultants Inc.		Surrey Surrey	BC	Canada
Spartan Controls			BC	Canada
Spartan Controls		Burnaby	BC	Canada
Spartan Controls Ltd.		-	AB	Canada
Spartan Controls Ltd.		C-1	BC	Canada
		Calgary	AB	Canada

SPATCO Energy Solutions				
Spectra Energy		PORT COQUITLAM	BC	Canada
Spectra Energy		Vancouver	BC	Canada
Spectra Energy		Vancouver	BC	Canada
Spectra Energy		Vancouver	BC	Canada
Spectra Energy		Vancouver	BC	Canada
Spectra Energy		Vancouver	BC	Canada
Spectra Energy		Vancouver	BC	Canada
Spectra Energy		Vancouver	BC	Canada
Spectra Energy		Vancouver	BC	Canada
Spectra Energy		Vancouver	BC	Canada
Spirit Strategies Ltd.		Vancouver	BC	Canada
Sproule		Terrace	BC	Canada
Stantec		Calgary	AB	Canada
Stantec		Victoria	BC	Canada
Stantec		Burnaby	BC	Canada
Stantec		Calgary	AB	Canada
Stantec Consulting Ltd.		Prince Rupert	BC	Canada
Steelhead LNG		Burnaby	BC	Canada
Steelhead LNG		Vancouver	BC	Canada
Steelhead LNG		Vancouver	ВС	Canada
Steelhead LNG		Vancouver	BC	Canada
Stellat'en First Nation		Vancouver	ВС	Canada
Sterling Crane		Fraser lake	ВС	Canada
Sumitomo Mitsui Banking Corp of Canada	lann	Fort St John	BC	Canada
Summit Camps	Japan	Toronto	ON	Canada
Svitzer	Denmark	Smithers	ВС	Canada
Synergy Aboriginal Consulting	Denmark	Surrey	BC	Canada
T&D Products Ltd.		Prince Rupert	BC	Canada
TAKLA LAKE FIRST NATION		Surrey	BC	Canada
Tarpon Energy Services Ltd.		Prince George	BC	Canada
Task Engineering Ltd.		Calgary	AB	Canada
Task Engineering Ltd.		Courtenay	BC	Canada
TD Securities		Victoria	BC	Canada
Technip	France	Toronto	ON	Canada
Technip Canada Limited		Calgary	AB	Canada
TELUS	France	St. John's	NF	Canada
Tenold Transportation LP		Edmonton	AB	Canada
Tervita		Surrey	BC	Canada
TFN Economic Development Corporation		Calgary	AB	Canada
The BC Coast Pilots Ltd.		Tsawwassen	BC	Canada
The University of British Columbia		Vancouver	BC	Canada
Thompson Bros (Constr.) LP		Vancouver	BC	Canada
Thompson Bros. (Constr.)		Calgary	AB	Canada
Thompson Rivers University		Prince George	ВС	Canada
Thompson Rivers University		Kamloops	BC	Canada
Thompson Rivers University		Kamloops	BC	Canada
TIDAL TRANSPORT		Kamloops	BC	Canada
Tl'azt'en Nation		Vancouver	BC	Canada
Tomco Group of Companies		Fort St. James	BC	Canada
Toyota Tsusho Wheatland Inc.	Name is	Chilliwack	BC	Canada
TransAlta	Japan	Calgary	AB	Canada
		Calgary	AB	Canada
			Don't had	Carraua

TransAlta				
TransCanada		Calgary		
TransCanada		Calgary	AB	Canada
TransCanada		Calgary	AB	Canada
TransCanada		Calgary	AB	Canada
Transcanada		Calgary	AB	Canada
TransCanada		Calgary	AB	Canada
TransCanada		Vancouver	AB	Canada
TransCanada		Calgary	BC	Canada
TransCanada Pipelines		Vancouver	AB	Canada
Transportation and Infrastructure		Calgary	BC	Canada
TRAYLOR BROS., INC.		Victoria	AB	Canada
Triton Environmental		Evansville	BC	Canada
Triton Environmental		Terrace	IN	United States
Tyco Integrated Fire and Security		Terrace	BC	Canada
UA Local 170		Calgary	BC	Canada
UA Local 170 Plumbers & Pipefitters		Delta	AB	Canada
UA Local 488		Delta	BC	Canada
UA Piping Industry College of BC		Edmonton	BC	Canada
UBC		Delta	AB	Canada
UBC		Vancouver	ВС	Canada
UNBC		Vancouver	BC	Canada
Unified Alloys		Prince George	BC	Canada
United Association		Langley	BC	Canada
University of British Columbia		St. Albert	BC	Canada
University of British Columbia		Vancouver	AB	Canada
University of British Columbia		Vancouver	BC	Canada
University of Northern British Columbia		Vancouver BC	BC	Canada
University of Northern British Columbia		Prince George	BC	Canada
Valard		Prince Geroge	BC	Canada
Valard Construction, Dive Services		Vancouver	BC	Canada
Valiant Oilfield Hauling Ltd.		Terrace	BC	Canada
Van Oord Offshore		Fort St. John	BC	Canada
Vancouver Community College	Netherlands	Houston	BC	Canada
Vancouver International Maritime Centre		Vancouver	TX	United States
Vancouver International Maritime Centre		Vancouver	BC	Canada
Vancouver International Maritime Centre		Vancouver	BC	Canada
Vancouver Island University		Vancouver	BC	Canada
Veresen Inc.(Jordan Cove LNG)		Nanaimo	BC	Canada
Viking Construction Ltd		Calgary	BC	Canada
VILLAGE OF POUCE COUPE		Prince George	AB BC	Canada
Voice Construction		Pouce Coupe	BC	Canada
Voice Construction		Prince Rupert	BC	Canada
Watson Island LNG Corporation		Edmonton	AB	Canada
WCC LNG		Denver	CO	Canada
WCC LNG Project Ltd.		Vancouver	BC	United States
WELLONS CANADA		Prince Rupert		Canada
Welspun		Surrey	BC	Canada
Wenco International Mining Systems		Calgary	BC AB	Canada
WesPac Midstream - Vancouver		Vancouver	AB	Canada
West Moberly First Nations		Irvine	BC CA	Canada
West Moberly First Nations		Moberley Lake	CA BC	United States
72 - 1-44 - 120 12 1244 C MAGESTA		Moberley Lake	BC	Canada
		<u> </u>	ьс	Canada

	West Moberly First Nations				
	West Moberly First Nations		Moberley Lake	BC	Canada
	Westcana Electric Inc		Moberley Lake	BC	Canada
	Westcana Electric Inc		Prince George	BC	Canada
	Westcana Electric Inc		Prince George	ВС	Canada
	Western Economic Diversification		Prince George	BC	Canada
	Western Economic Diversification		Vancouver	BC	Canada
	WestJet		Vancouver	BC	
	Westlet		Calgary	AB	Canada
	Westlet Airlines		Calgary	AB	Canada
	WestJet Airlines		Vancouver	BC	Canada
	Westport Innovations		Calgary	AB	Canada
	Westwood Electric		Vancouver	BC	Canada
	Wet'suwet'en First Nation		Vernon	BC	Canada
	Wet'suwet'en First Nation		Burns Lake	BC	Canada
	Wet'suwet'en First Nation		Vancouver	BC	Canada
	White & Case LLP		Vancouver		Canada
	Whitemarsh Enterprises		New York	BC	Canada
	Williams Scotsman Remote Accommodations		Sooke	NY	United States
10	Wipro Solutions Canada		Vancouver	BC	Canada
	Wipro Solutions Canada		Edmonton	BC	Canada
	Wison Offshore & Marine		Calgary	AB	Canada
	Woodfibre LNG	China	Calgary	AB	Canada
	Noodfibre/RGE		Vancouver	AB	Canada
	Voodside		Vancouver	BC	Canada
	Noodside Energy		Perth	BC	Canada
	Noodside Energy		Calgary	WA	Australia
	Voodside Energy		Calgary	AB	Canada
	Voodside Energy		Calgary	AB	Canada
	Voodside Energy		Calgary	AB	Canada
			Calgary	AB	Canada
	Voodside Energy Ltd Vork BC		Perth	AB	Canada
	VorkSafeBC			WA	Australia
			Quesnel	BC	Canada
	VorleyParsons		Richmond	BC	Canada
	VorleyParsons		Calgary	AB	Canada
	/orleyParsons		Burnaby	BC	Canada
	/orleyParsons		Burnaby	BC	Canada
	/SP		Burnaby	BC	Canada
	/SP		Calgary	AB	Canada
	/SP		Vancouver	BC	Canada
	/SP			AB	Canada
	SP			AB	Canada
	(SP			BC	Canada
	SP			AB	Canada
	SP   Levelton			BC	Canada
Za	nRon Fabrication & Machine Co. Ltd.			BC	Canada
		1	Kitimat		Canada

## Total Delegates: 1145

## Registration timing:

1.8%	21
1.1%	13
1.2%	14
2.6%	20
10.3%	118
33.2%	381
43.1%	494
6.5%	74
	1.1% 1.2% 2.6% 10.3% 33.2% 43.1%

#### Countries:

Australia	0.4%	5
Canada	91.5%	1045
China	1.6%	18
India	0.1%	1
Japan	1.8%	21
Korea	0.1%	1
Netherlands	0.1%	1
Singapore	0.2%	2
Taiwan	0.1%	1
United Kingdom	0.5%	6
United States	3.8%	44

## Canadian provinces:

CO RIVE	% of Cdn delegate	% of total delegates	3.50
Alberta	24.2%	22.1%	253
BC	72.1%	66.0%	754
Newfoundland	0.4%	0.3%	4
Nova Scotia	0.3%	0.3%	3
Ontario	2.7%	2.5%	28
Quebec	0.2%	0.2%	2
Yukon	0.1%	0.1%	1

## **BC** Participation

### Top 10 Cities:

- 1. Vancouver 272
- 2. Victoria 124

- 3. Surrey 34
- 4. Terrace 34
- 5. Burnaby 28
- 6. Prince George 25
- 7. Richmond 21
- 8. Kitimat 17
- 9. Prince Rupert 15
- 10. Fort St. John 12
- 11. New Aiyansh 12

## By region:

	% of BC delegates	
Cariboo	3.4%	26
Mainland/Southwest	54.2%	408
Nechako	2.4%	18
North Coast	14.0%	105
Northeast	4.7%	35
Thompson-Okanagan	2.9%	22
Vancouver Island/Coast	18.3%	138

13 delegates were exhibitors who used the discount for a \$1000 pass.

1/	^	-	
v	L	C	

March 10, 2017

Deposit

\$65,331

## **Hotels**

Included in Pace payment

## Pace Communications

31 Mar 2016	Invoice # 10916	\$ 25,464.69
30 Nov 2016	Invoice # 11224	\$ 5,930.56
31 Dec 2016	Invoice # 11262	\$ 452.81
31 Jan 2017	Invoice # 11307	\$ 6,696.78
28 Feb 2017	Invoice # 11355	\$ 32,099.69
31 Mar 2017	Invoice # 11392	\$ 28,930.46
17 Apr 2017	Invoice # 11459	\$ 16,176.51
17 May 2017	Invoice # 11505	\$ 36,515.28
17 Jun 2017	Invoice # 11527	\$ 77,890.20
3 Aug 2017	Invoice \$ 11590	\$ 3,859.25
	Sub Total	\$234,016.23
VCC plus Pace		\$299,347.23

## Roe, Sue MNGD:EX

To:	-	_	
10.	п		
	-	ĸ	Э.
	-		

Wray, Jennifer MNGD:EX

Subject:

Costs for 2017 LNG in BC Conference

Hi Jen,

The total amount of money paid out regarding the 2017 LNG in BC Conference is: \$299,347.23. Those costs were for Vancouver Convention Centre deposit, Kimbo Design (web), Pace Communications and hotel deposits.

Please note, the some hotels are able to apply a credit for use in 2017/2018. Please see details below:

#### Pan Pacific

Cancellation fee paid in full by June 28th, 2017 with written notice of cancellation by June 23rd, 2017 Deposit will be held in trust.

Up to 50% of total cancellation fee may be applied to a meeting with guestrooms booked and consumed within 2017 or

Up to 30% of total cancellation fee may be applied to a meeting with guestrooms booked and consumed in 2018

#### Marriott

25% of the cancellation to be credited towards a group booked by April 2018.

#### Fairmont Pacific Rim

Not willing to hold onto the room block as credit. The liquidated damages outlined in the cancellation schedule of the contract would apply.

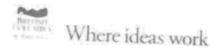
#### **Fairmont Waterfront**

Not willing to hold onto the room block as credit. The liquidated damages outlined in the cancellation schedule of the contract would apply.

If you have any questions or require further information, please let me know.

Sue

變	_BRITIS COLUM	DIA	CONT	TRA	CT SUMM	ARY		F==			PA		OF
	COLUIVI	DI/\					NTRACT	DURATION	PPLIER CO	DE	20,000	NTRAC	T NO. PE0252017L
	CONTRACTOR	47.11					MENCES		TERMINATE	S	FX	TENDE	
		nunications		<del></del>	- 4062 - 1000 - 1100		YY /	MM / DD		3/03/3	D		YY/MM/DD
MINISTRY	BRANCH					058		890 265	54 6	тов 001	PROJECT 2700000	)	AMOUNT(S) 4,264,390
т.в. ѕивмі	ISSION	SPECIAL APP	PROVAL NO.(S)			RATE				سلسا			1,000
ORDER IN	<b>&gt;</b>					INITI		RACT DATE MM / DD	FEE	S	EXPENSE	S	TOTAL
SECURITY DEPOSIT	<b>&gt;</b>	AMOUNT	DATE REC'D YY/MM/D	D	REF NO.	ADJ't	CONTR YY /	ACT DATE MM / DD				-,	
ACCOUNTA ADVANCE	ABLE >	AMOUNT	DATE PAID YY/MM/D	D	REF NO.	HOLD	BACK	AMOUNT		DATE	YY/MM/DD		REF NO.
	ERENCE	BILLI	NG PERIOD	Т.Т		HELE	ASED P						
NO.	DATE YY/MM/DD	FROM YY/MM/DD	TO YY/MM/DD	A H	ADVANCES HOLDBACKS	FEE PAI		EXPENSES PAID		EQUE	FEES REMAINI		EXPENSES REMAINING
1459	17/04/28	17/04/01	17/04/30	Ш		15,452.0	)6	724.45	16,176	3.51			
1505	17/05/31	17/05/01	17/05/31			26,335.3	1	10,179.97	36,515	28			
1527	17/06/30	17/06/01	17/06/30					77,890.20	77,890	.20			
1590	09/08/09	17/08/03	17/08/03	Ш				3859.25	3859.2	5		10.	
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## Ministry of Finance

## INVOICE CODING SHEET

RETURN CHEQUE TO MINISTRY? (if yes, enter "D")

Link to invoice Coding Sheet completion instructions. FOREIGN CURRENCY OR WIRE? (if yes, enter "\$" or "W") PAYEE NAME PACE GROUP \* SUPPLIER # \_\_\_\_\_ \* SITE \_\_\_\_ SOGCPE0252017LNG CONTRACT/PO # \_CONF\_ INVOICE DATE 31-MAR-2016 INVOICE # \_ 10916 DATE INVOICE RECEIVED 31-MAR-2016 DATE GOODS/ SERVICES REC'D 31-MAR-2016 DD-MMM-YYYY NAME &/OR ADDRESS OVERRIDE: RECEIPT # DD-MMM-YYYY **DESCRIPTION FOR CHEQUE STUB:** Invoice # 10916 DATE CHQ/EFT REQ'D [ONLY IF URGENT] GL DATE (if applicable) PAY ALONE? YES DD-MMM-YYYY OFA STOB & ASSET # (If applicable): PRE-TAX AMOUNT **AMOUNT** PST (INCLUDING TAX) GST TAX CODE AMOUNT PST & GST, GST, PST, GST Travel, Other (EXCLUDING TAX) AMOUNT CL SERVICE NAME & RESP STOB **PROJECT** SUPPLIER # If LINE 25,464.69 24,470.63 STOB 57 994.06 058 27890 26554 3074 2700000 25,464.69 TOTAL **EXPENSE AUTHORITY (EA) INFORMATION:** QUALIFIED RECEIVER (QR) CERTIFICATION: SUZANNE MANAHAN EA PRINTED NAME KATE LA VERTU BRIEF PAYMENT DESCRIPTION FOR EA NOTIFICATION: **QR PRINTED NAME** The goods provided or services delivered have been inspected or reviewed; and the goods or services were Note: This is also the line description displayed on GL detail reports. properly received and documentation to support the account has been verified (i.e., goods: as ordered, correct quantity and suitable quality; services: as contracted, appropriate deliverables and/or performance criteria met; or other conditions, if any, have been met). EA Signature MANA // **QR SIGNATURE** ADDITIONAL INFORMATION OR INSTRUCTIONS:

BRANCH BUSINESS CONTACT NAME AND PHONE NUMBER:

KATE LA VERTU 250 953-3772

\* Note: Fields with an asterisk do not need to be completed for iProcurement invoices. FIN FSA 017 REV. JUL/14

ACCOUNTS DATE STAMP

Page 79 of 114 EMP-2017-7275 LNG1



# **Invoice**

Please remit payment to:
Pace Group Communications Inc.
55 Water Street Suite 200

55 Water Street, Suite 200 Vancouver, BC V6B 1A1

**INVOICE#** 

10916

DATE

3/31/2016

INVOICE TO:

Suzanne Manahan Executive Director LNG Task Force Ministry of Natural Gas Development Province of British Columbia, Canada

Attention: Suzanne Manahan

Terms

Contract/P.O.

**GST Number** 

Due on receipt

885207167RT0001

**ITEMS** 

AMOUNT

Re: LNG in BC Conference

Pre-planning for the 2016/2017 LNG in BC conference, including; research into previous events; research into on-line and on-site registration solutions; consultation regarding venue room allocation, tradeshow layout and initial floor plans; tradeshow booth design options, costing and mock-ups; sponsorship package review and recommendations; delegate pricing structure review and recommendations, staffing plan development, preliminary consultation regarding graphics and signage; meetings and correspondence with client.

Kirsten Mihailides: 155.5 hou

Jordan Humphries: 41 hours Norman Stowe: 5 hours @ 1

Sara Wright: 4.75 hours @ Greg Descantes: 4 hours (

s.21,s.22

Elyse Gawley: 3.5 hours / Adam Stowe: 3 hours @ Kirk Williams: 2 hours /

SUBTOTAL:

GST:

GST No.

19,881.25

s.21.s.22

994.06

Disbursements:

Page 1

885207167

Tel: 604.689.1889 Fax: 604.689.1808



# Invoice

Please remit payment to:
Pace Group Communications Inc.
55 Water Street, Suite 200
Vancouver, BC V6B 1A1

**INVOICE#** 

10916

DATE

3/31/2016

INVOICE TO:

Suzanne Manahan Executive Director LNG Task Force Ministry of Natural Gas Development Province of British Columbia, Canada

Attention: Suzanne Manahan

Terms

Contract/P.O.

GST Number

Due on receipt

885207167RT0001

#### **ITEMS**

	AMOUNT
Baytree Communications Inc. Invoice# 2016-215 Helijet quick ticket# 6134080913510 (Jordan Humphries Vancouver to Victoria) Helijet quick ticket# 6134080913511 (Jordan Humphries Victoria to Vancouver) Helijet quick ticket# 6134080913508 (Norman Stowe Vancouver to Victoria) Helijet quick ticket# 6134080913509 (Norman Stowe Victoria to Vancouver) Photocopy charges for February 2016: 60 colour @ \$0.60 + 10 B/W @ \$0.15	3,750.00 - 200.00   200.00   200.00   200.00   200.00   200.00   39.38

\$25,464.69



## **Baytree Communications Inc.**

36 Tovey Crescent, Victoria, B.C. V9B 1A3

Phone: (250) 744-3261

barbara@baytreecommunications.com

www.baytreecommunications.com

Date 31-Mar-16

**GST** 

836069922RT

Contract

Verbal as per Suzanne Manahan,

2016-215

Invoice

Executive Director, LNG Task Force, Mininstry of

Natural Gas and Resource Development

Client

Pace Communications

Contact Jordan Humphries, Kirsten Mihailides

	Assignment:	s.21
Date	LNG graphic and writing support, as require	Total
Writing		Total
22-Feb	Reviewed and edited federal brochure	\$180.00
8-Mar	Reviewed and edited Draft 2, federal brochure	\$120.00
Graphic D		\$120.00
20-Jan	Federal benefits info sheet layouts/edits, letter and legal size	\$360.00
21-Jan 21-Jan	revise layout layout/edits	\$120.00 \$90.00
21-Jan 21-Jan	layout/edits to key points convert to Word format	\$30.00
25-Jan 03-Mar	mockup options for tri-panel brochure version of booklet booth signage layout, signage layout/edits	\$90.00 \$180.00
07-Mar 08-Mar	signage edits	\$240.00 \$270.00
06-Mar 09-Mar	signage edits, 3D simulation to see panels in place signage edits. Text and colours.	\$120.00
1-Mar 5-Mar	signage edits, revert to original booklet style, edits, press f	\$90.00 \$480.00
6-Mar	revising map, logos and text so not obscured by frames properly sizing individual display panels and fine-tuning artwork, press pdfs, 3-D simulation to ensure	\$240.00
	individual panels placed correctly in display, review printer's proof with Liz and Sue, final edits, revised	
2-Mar	press file liaison with printer in Australia to determine sizing and proofs	\$1,020.00
		\$120.00
	Subtotal	\$3,750.00
	GST	\$187.50
	Total	\$3,937.50

## Invoice



## **Baytree Communications Inc.**

36 Tovey Crescent, Victoria, B.C. V9B 1A3

Phone: (250) 744-3261

barbara@baytreecommunications.com

www.baytreecommunications.com

Date

31-Mar-16

**GST** 

836069922RT

Contract

Verbal as per Suzanne Manahan,

2016-215

Executive Director, LNG Task Force, Mininstry of

Invoice

Client

Natural Gas and Resource Development Pace Communications

Contact

Jordan Humphries, Kirsten Mihailides

- 5	Assignment: s.21	
Date	LNG graphic and writing support, as require	Total
Writing		Total
22-Feb	Reviewed and edited federal brochure	\$180.00
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21-Jan 21-Jan	revise layout	\$120.00
21-Jan 21-Jan	layout/edits to key points convert to Word format	\$90.00 \$30.00
25-Jan 03-Mar	mockup options for tri-panel brochure version of booklet	\$90.00 \$180.00
03-Mar 07-Mar	booth signage layout, signage layout/edits signage edits	\$240.00
08-Mar 09-Mar	signage edits, 3D simulation to see panels in place signage edits. Text and colours.	\$270.00 \$120.00
11-Mar	signage edits, revert to original booklet style, edits, press fi	\$90.00 \$480.00
15-Mar 16-Mar	revising map, logos and text so not obscured by frames properly sizing individual display panels and fine-tuning artwork, press pdfs, 3-D simulation to ensure	\$240.00
	individual panels placed correctly in display, review printer's proof with Liz and Sue, final edits, revised	
2-Mar	press file liaison with printer in Australia to determine sizing and proofs	\$1,020.00
		\$120.00
	Subtotal	\$3,750.00
	GST	\$187.50
	Total	\$3,937.50

## Invoice



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CC. ACCOUNTING #130

## George Lenko

From:

passengerservices@helijet.com

Sent:

January-05-16 3:30 PM

To:

George Lenko

Subject:

Thank you for choosing to take off with Helijet!



Please review your reservation below.

If you have any questions or concerns regarding your reservation please call us at Helijet Reservations 1.800.665.4354.

We look forward to welcoming you aboard your flight soon!

	J	
Customer Information	1	
Account	and the second s	
	Customer#	s.21
	Name	Jordan Humphries

Friday, January 8, 2016	Invoice #36273	
707	FARE-YWH-PEAK_Winter	\$284.76
08:40 Vancouver Harbour	+GST	\$14.24
09:15 Victoria Harbour	The second secon	¥ 47.64
	Billing	\$284.76
35 minutes	Taxes	\$14.24
Confirmed	Grand Total	5299.00
Passengers - Peak		
. Jordan Humphries		

Booking #.s.22

Friday, January 8, 2016	Invoice #36274	<b>对于一种的</b>
	FARE-YWH-Full_Winter	\$265.73
716	+GST	\$13.29
12:25 Victoria Harbour	and the state of t	723.2.
13:00 Vancouver Harbour	Billing	\$265.71
35 minutes	Taxes	\$13.29
	Grand Total	\$279.00
Confirmed		
1 Passengers - Full-Fare		
. Jordan Humphries		
Add to Calendar		

## THIS ITINERARY IS YOUR OFFICIAL TRAVEL DOCUMENT, PLEASE READ FULLY

Carriage is subject to applicable tariffs, conditions of carriage and related regulations which are available at the Helijet International administration offices. Carriage here under is subject to the rules and limitations relating to the liability established by the Warsaw Convention.

## **Itinerary Status Codes:**

KK = Confirmed / WL = Waitlist / XL = Cancelled

#### Passenger Travel Information:

For detailed Travel Information visit helijet.com or call Helijet Reservations 1.800.665.4354

### Passenger Check-in:

Passengers are required to check-in at least 20 minutes prior to scheduled flight departure time unless otherwise stated in fare rules.

#### Terminals:

Helijet scheduled flights operate from four terminals, please ensure you are aware of your flight departure/arrival locations;

Vancouver Harbour Heliport: 455 West Waterfront Road, Vancouver BC

Vancouver International Airport: 5911 Airport Road South, Richmond BC

Victoria Harbour Heliport: 79 Dallas Road, Victoria BC

Nanaimo Harbor Heliport at Nanaimo Cruise Ship Welcome Centre: 100 Port Drive, Nanaimo BC

#### Parking:

Free Parking is available for passengers on Helijet Scheduled Flights. Space may be limited, please observe signage in designated parking areas.

Aircraft Type:

Scheduled flights are operated by 12 passenger Sikorsky S-76 helicopters

#### Travel Documentation:

Government issued Photo ID must be presented at check-in of all flights for all passengers.

### Changes/Cancellations & No Show Penalty:

Unless otherwise stated, all fares may be cancelled, changed and refunded up to 5pm the day prior to departure. All same-day bookings are non-refundable.

Failure to cancel or change a flight by 5pm the day prior to departure will result in a non-refundable penalty



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cc. Accounting #130

## George Lenko

From:

passengerservices@helijet.com

Sent:

January-05-16 2:42 PM

To:

George Lenko

Subject:

Thank you for choosing to take off with Helijet!



Please review your reservation below.

If you have any questions or concerns regarding your reservation please call us at Helijet Reservations 1.800.665.4354.

We look forward to welcoming you aboard your flight soon!

Customer Information	31.5. 31.12.31	
Account	Customer#	s.21
	Name	Norman Stowe

Friday, January 8, 2016	Invoice #36269	I de la Maria de la Companya de la C
707	FARE-YWH-PEAK_Winter	\$284.76
08:40 Vancouver Harbour	+ GST	\$14.24
09:15 Victoria Harbour	Billing	\$284.76
35 minutes	Taxes	\$14.24
Confirmed	Grand Totals (1)	\$799.00
. Passengers - Peak		
. Norman Stowe		

Booking s.22

Friday, January 8, 2016	Invoice #36272  FARE-YWH-Full Winter	
716		40
12:25 Victoria Harbour	+GST	
13:00 Vancouver Harbour	The second secon	
	Billing	\$265.71
35 minutes	Taxes	\$13.29
Confirmed	Grand Total	\$279,00
1 Passengers - Full-Fare		
. Norman Stowe		,
Add to Calendar		

# THIS ITINERARY IS YOUR OFFICIAL TRAVEL DOCUMENT, PLEASE READ FULLY

Carriage is subject to applicable tariffs, conditions of carriage and related regulations which are available at the Helijet International administration offices. Carriage here under is subject to the rules and limitations relating to the liability established by the Warsaw Convention.

## Itinerary Status Codes:

KK = Confirmed / WL = Waitlist / XL = Cancelled

## Passenger Travel Information:

For detailed Travel Information visit helijet.com or call Helijet Reservations 1.800.665.4354

## Passenger Check-in:

Passengers are required to check-in at least 20 minutes prior to scheduled flight departure time unless

#### Terminals:

Helijet scheduled flights operate from four terminals, please ensure you are aware of your flight departure/arrival locations;

Vancouver Harbour Heliport: 455 West Waterfront Road, Vancouver BC

Vancouver International Airport: 5911 Airport Road South, Richmond BC

Victoria Harbour Heliport: 79 Dallas Road, Victoria BC

Nanaimo Harbor Heliport at Nanaimo Cruise Ship Welcome Centre: 100 Port Drive, Nanaimo BC

Free Parking is available for passengers on Helijet Scheduled Flights. Space may be limited, please observe signage in designated parking areas. Aircraft Type:

Scheduled flights are operated by 12 passenger Sikorsky S-76 helicopters

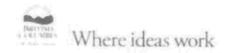
## Travel Documentation:

Government issued Photo ID must be presented at check-in of all flights for all passengers.

## Changes/Cancellations & No Show Penalty:

Unless otherwise stated, all fares may be cancelled, changed and refunded up to 5pm the day prior to departure. All same-day bookings are non-refundable.

Failure to cancel or change a flight by 5pm the day prior to departure will result in a non-refundable penalty



## Ministry of Finance **INVOICE CODING SHEET**

RETURN CHEQUE TO MINISTRY? (if yes, enter "D")

FOREIGN CURRENCY OR WIRE?

Link to Invoice Coding Sheet completion instructions. (if yes, enter "\$" or "W") PAYEE NAME **PACE GROUP** \* SUPPLIER # SITE SOGCPE0252017LNG CONTRACT/PO # CONF INVOICE DATE 30-NOV-2016 INVOICE # 11224 DD-MMM-YYYY DATE INVOICE RECEIVED 25-JAN-2017 DATE GOODS/ SERVICES REC'D 30-NOV-2016 RECEIPT # DD-MMM-YYYY DD-MMM-YYYY NAME &/OR ADDRESS OVERRIDE: **DESCRIPTION FOR CHEQUE STUB:** Invoice # 11224 Planning for LNG Conference in Vancouver 2017 DATE CHQ/EFT REQ'D GL DATE (if applicable) (ONLY IF URGENT) PAY ALONE? YES DD-MMM-YYYY OFA STOB & ASSET # (If applicable): PRE-TAX NAME & AMOUNT **PST** TAX CODE **GST** SERVICE **AMOUNT** CL PST & GST, GST, PST, GST Travel, Other RESP STOB **PROJECT** SUPPLIER # If (INCLUDING TAX) AMOUNT AMOUNT LINE (EXCLUDING TAX) **STOB 57** 5,823.56 5,546.25 277.31 058 27890 26554 6001 2700000 107.00 100.00 7.00 058 27890 26554 6002 2700000 5,930.56 | TOTAL **EXPENSE AUTHORITY (EA) INFORMATION:** QUALIFIED RECEIVER (QR) CERTIFICATION: SUZANNE MANAHAN **ANALISE RESTALL EA PRINTED NAME** OR PRINTED NAME The goods provided or services delivered have been inspected or reviewed; and the goods or services were BRIEF PAYMENT DESCRIPTION FOR EA NOTIFICATION: properly received and documentation to support the account has been verified (i.e., goods: as ordered, Note: This is also the line description displayed on GL detail reports. correct quantity and suitable quality; services: as contracted, appropriate deliverables and/or performance criteria met; or other conditions, if any, have been met). **EA Signature QR SIGNATURE ADDITIONAL INFORMATION OR INSTRUCTIONS:** 

**BRANCH BUSINESS CONTACT NAME AND PHONE NUMBER:** ANALISE RESTALL 250-818-2595

**ACCOUNTS DATE STAMP** 

<sup>\*</sup> Note: Fields with an asterisk do not need to be completed for iProcurement invoices. FIN FSA 017 REV. JUL/14

JAN 2 5 2017





FEES \$5546.25 EXPENSES 107.00 GST 277.31

# Invoice

Please remit payment to:
Pace Group Communications Inc.
55 Water Street, Suite 200
Vancouver, BC V6B 1A1
Canada

EFT Remittance Advice: accounting@pacegroup.com EFT Bank Information:

**INVOICE#** 

11224

DATE

11/30/2016

INVOICE TO:

Government Communications and Public Engagement

Attention: Suzanne Manahan

Terms

Due on receipt

Contract/P.O.

GST Number 885207167RT0001

**ITEMS** 

**AMOUNT** 

Re: LNG in BC Conference November 1 - 30, 2016

Pre-planning and coordination including: development of a new tradeshow plan including exhibit booth concepts, floor plan, and draft renderings; development of a draft sponsorship benefit grid and revised pricing model; research and cost comparison of two different on-line and on-site registration systems and modules, draft recommendations on pricing for delegates and exhibitors; draft agenda structure based on 2.5 day conference; on-going correspondence and meetings with client

Kirsten Mihailides: 45 hours @ s.21,s.22

Jordan Humphries: 15.75 hour

SUBTOTAL:

GST:

s.21.s.22

5,546.25

277.31

Disbursements:

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Webnames.ca Inginbc-conferenc.ca

53.50 ✓

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INVOICE AUDITED

\$5,930.56

GST No.

885207167

Tel: 604.689.1889 Fax: 604.689.1808

Page 91 of 114 EMP-2017-72757LNG1





# Government Communications and Public Engagement Work Order Request (Imar Dovin Foun)

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### Print this page for your records.





Invoice #N160000772169

14 Nov 2016

Pace Group MR Erwin Flores 55 Water Street, Suite 200 Vancouver, BC V6B 1A1 Webnames TM Suite 333 333 Terminal Ave. Vancouver, BC Canada V6A-4C1

Account ID: \$.21

GST/HST No: 864477963 PST No: BCPST 10129220

#### Account Owner

Pace Group MR Erwin Flores 55 Water Street, Suite 200 Vancouver, BC V6B 1A1

#### **Transaction Details:**

Item
Inginbc.ca - .CA Domain Value Bundle (Renew)
.CA Domain Name
Email Forwarding

Term 12 mo.

Valid Until November 28, 2017 Price \$50.00 CAD / Incl.

Incl.

Net Amount:

Tax (PST): Tax (GST): Sub Total: \$50.00 CAD \$3.50 CAD \$2.50 CAD

\$56.00 CAD

Total Due: Total Paid: \$56.00 CAD \$56.00 CAD

Total Outstanding:

\$0.00 CAD

To view the printer friendly version in your web browser <u>click here</u>.

Note: Taxes are calculated based on the location of the account owner
All products and services on this invoice are bound by the following terms and conditions: <u>Terms of Use and Service</u> / <u>Refund Policies</u>.

### **Payment Details**

Date 14 Nov 2016

Type Payment Details

Credit Card - Visa

Price

\$56.00 CAD

#### Print this page for your records.



Invoice #N160000774752

22 Nov 2016

Pace Group MR Erwin Flores 55 Water Street, Suite 200 Vancouver, BC V6B 1A1

Webnames TM Suite 333 333 Terminal Ave. Vancouver, BC Canada V6A 4C1

Account ID: \$.21

GST/HST No: 864477963 PST No: BCPST 10129220

#### Account Owner

Pace Group MR Erwin Flores 55 Water Street, Suite 200 Vancouver, BC V6B 1A1

#### Transaction Details:

Valid Until Price Term Inginbc-conference.ca - .CA Domain Value Bundle (Renew) November 28, 2017 \$50.00 CAD .CA Domain Name **Email Forwarding** 

> \$50.00 CAD **Net Amount:** Tax:(PST): \$3.50 CAD Tax (GST): \$2.50 CAD \$56.00 CAD Sub Total:

Incl.

Incl.

Total Due: \$56.00 CAD Total Paid: \$56.00 CAD

**Total Outstanding:** \$0.00 CAD

To view the printer friendly version in your web browser <u>click here.</u>

Note: Taxes are calculated based on the location of the account owner
All products and services on this invoice are bound by the following terms and conditions: <u>Terms of Use and Service</u> / <u>Refund Policies</u>

### **Payment Details**

Date Туре \$56.00 CAD Credit Card - Visa 22 Nov 2016 **Payment** 

Price

### Kujanpaa, Leila GCPE:EX

From:

Stewart, Dawn M GCPE:EX

Sent:

Monday, January 9, 2017 10:23 AM

To:

Kujanpaa, Leila GCPE:EX

Subject:

FW: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets if

they are Required

Attachments:

LNG in BC 2016 - Event Management Work Order PACE - signed.pdf; LNGinBC -

Timehseet Data - Novemberxlsx; Invoice# 11224 (2).pdf

From: Jordan Humphries [mailto:]Humphries@pacegroup.com]

Sent: Monday, January 9, 2017 10:23 AM

To: Stewart, Dawn M GCPE:EX

Subject: RE: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets if they are Required

Dawn,

Just caught a calculation error on the invoice. Please use this version instead.

Thanks,

Jordan

From: Stewart, Dawn M GCPE:EX [mailto:Dawn.Stewart@gov.bc.ca]

Sent: Monday, January 9, 2017 9:12 AM

To: Jordan Humphries < JHumphries@pacegroup.com>

Subject: RE: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets if they are Required

Thanks Jordan.

From: Jordan Humphries [mailto: JHumphries@pacegroup.com]

Sent: Monday, January 9, 2017 8:55 AM

To: Stewart, Dawn M GCPE:EX

Subject: RE: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets if they are Required

Morning Dawn,

Apologies for the delay, our accountant was away over the holidays and just returned. Attached is our November invoice, and timesheet data.

Thanks,

Jordan

From: Stewart, Dawn M GCPE:EX [mailto:Dawn.Stewart@gov.bc.ca]

Sent: Friday, December 23, 2016 11:35 AM

To: Jordan Humphries < JHumphries@pacegroup.com>

Subject: FW: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets if they are Required

Hi Jordan,

Time sheets please.

Thanks Dawn

From: Manahan, Suzanne MNGD:EX Sent: Friday, December 23, 2016 10:42 AM

To: Stewart, Dawn M GCPE:EX Cc: Wray, Jennifer MNGD:EX

Subject: Re: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets if they are Required

Hi Dawn, supplying time sheets with the rolled up amounts would be my preference.

Thanks, Suzanne

Sent from my iPhone

On Dec 23, 2016, at 10:33 AM, Stewart, Dawn M GCPE:EX < Dawn.Stewart@gov.bc.ca > wrote:

Hi,

Following up, do not want to hold up payment?

Thanks so much,

Dawn

From: Stewart, Dawn M GCPE:EX

Sent: Wednesday, December 21, 2016 3:38 PM

To: Manahan, Suzanne MNGD:EX

Cc: 'Jordan Humphries'

Subject: FW: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets Required

Hi Suzanne,

Are you okay with this format or would you prefer timesheets

Thanks

Dawn

From: Jordan Humphries [mailto: JHumphries@pacegroup.com]

Sent: Wednesday, December 21, 2016 3:27 PM

To: Stewart, Dawn M GCPE:EX

Subject: RE: Pace Invoice# 11224 - LNG in BC conference - Time Sheets Required

Hi Dawn,

As with all of our other invoices, we have included a date range for the work completed, a detailed description of work completed, names of employees, total hours and hourly rate. As we have discussed in the past, this is how our invoicing system is set-up. Does this no longer suffice?

Thanks,

Jordan

From: Stewart, Dawn M GCPE:EX [mailto:Dawn.Stewart@gov.bc.ca]

Sent: Wednesday, December 21, 2016 3:11 PM

To: Jordan Humphries < JHumphries@pacegroup.com>

Subject: FW: Pace Invoice# 11224 - LNG in BC conference - Time Sheets Required

Please send the time sheets.

Thanks

Dawn

From: Jordan Humphries [mailto:]Humphries@pacegroup.com]
Sent: Wednesday, December 21, 2016 2:51 PM
To: Stewart, Dawn M GCPE:EX
Subject: Pace Invoice# 11224 - LNG in BC conference

Hi Dawn,

Please see attached our invoice for work in relation to the 2017 LNG in BC conference.

Thank you,

#### **JORDAN HUMPHRIES**

General Manager T 604.646.3596 C 604.506.7085 jhumphries@pacegroup.com

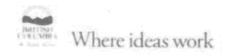
PACE GROUP Suite 200 - 55 Water St.

Vancouver, BC V6B 1A1

#### www.pacegroup.com

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<mime-attachment>



## Ministry of Finance **INVOICE CODING SHEET**

RETURN CHEQUE TO MINISTRY? (if yes, enter "D")

FOREIGN CURRENCY OR WIRE?

Link to Invoice Coding Sheet completion instructions. (if yes, enter "\$" or "W") PAYEE NAME PACE GROUP \* SUPPLIER # SITE SOGCPE0252017LNG CONTRACT/PO # \_CONF INVOICE DATE 31-DEC-2016 INVOICE # 11262 **DATE INVOICE** RECEIVED 25-JAN-2017 DATE GOODS/ SERVICES REC'D 31-DEC-2016 RECEIPT # DD-MMM-YYYY DD-MMM-YYYY NAME &/OR ADDRESS OVERRIDE: **DESCRIPTION FOR CHEQUE STUB:** Invoice # 11262 planning for the upcoming LNG Conference in Vancouver 2017 DATE CHQ/EFT REQ'D GL DATE (if applicable) (ONLY IF URGENT). PAY ALONE? YES DD-MMM-YYYY OFA STOB & ASSET # (If applicable): PRE-TAX NAME & AMOUNT **PST** TAX CODE SERVICE **AMOUNT** PST & GST, GST, PST, GST Travel, Other CL RESP STOB **PROJECT** (INCLUDING TAX) SUPPLIER # if AMOUNT AMOUNT LINE (EXCLUDING TAX) **STOB 57** 452.81 431.25 21.56 27890 26554 6001 2700000 452.81 TOTAL **EXPENSE AUTHORITY (EA) INFORMATION:** QUALIFIED RECEIVER (QR) CERTIFICATION: **SUZANNE MANAHAN** ANALISE RESTALL **EA PRINTED NAME QR PRINTED NAME** The goods provided or services delivered have been inspected or reviewed; and the goods or services were BRIEF PAYMENT DESCRIPTION FOR EA NOTIFICATION: properly received and documentation to support the account has been verified (i.e., goods: as ordered, Note: This is also the line description displayed on GL detail reports. correct quantity and suitable quality; services: as contracted, appropriate deliverables and/or performance criteria met, or other conditions, if any, have been met). **EA Signature QR SIGNATURE** ADDITIONAL INFORMATION OR INSTRUCTIONS:

BRANCH BUSINESS CONTACT NAME AND PHONE NUMBER:

ANALISE RESTALL 250-818-2595

\* Note: Fields with an asterisk do not need to be completed for iProcurement invoices. FIN FSA 017 REV. JUL/14

**ACCOUNTS DATE STAMP** 

JAN 2 5 2017



431.25





# **Invoice**

Please remit payment to:

Pace Group Communications Inc.

55 Water Street, Suite 200 Vancouver, BC V6B 1A1

Canada

EFT Remittance Advice: accounting@pacegroup.com

INVOICE TO:

Government Communications and Public Engagement EFT Bank Information:

**INVOICE#** 

11262

DATE

12/31/2016

**Dawn Stewart** 

Attention:

**Terms** 

Contract/P.O.

GST Number 885207167RT0001

Due on receipt

•••

**ITEMS** 

**AMOUNT** 

Re: Progress Billing - LNG in BC Conference December 1 - 30, 2016

Pre-planning and coordination including: researching and drafting conference themes and topics, researching potential speakers, meeting with industry, draft agenda outline, on-going communication with client.

Kirsten Mihailides: 3.5 hours \$.21,8.22

Jordan Humphries: 0.75 hour Greg Descantes: 0.5 hours @

SUBTOTAL:

GST:

s.21,s.22

431.25 /

21.56 /

INVOICE AUDITED

\$452.81

GST No.

885207167

Tel: 604.689.1889 Fax: 604.689.1808





#### Government Communications and Public Engagement What Order Request (Daw Dawn Ford)

Stuppline PAGE	Standing Other 80-9CPE128
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Short Date: January 1, 2018	Completion Date: ESIC
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Updated 2018-04-20



# Government Communications and Public Engagement Work Order Request (Draw Down Porm)

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Updated 2016-04-28

Date mm/dd/yy Day	Project#	Project Name	#Hours	Employee Name		
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12/12/2016 Monda	y 130	LNG in BC Conference	0.75	Jordan Humphries		
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12/20/2016 Tuesda	the same of the sa	LNG in BC Conference	the state of the s	Kirsten Mihailides		

## Kujanpaa, Leila GCPE:EX

From:	Jordan Humphrica all famula in O
Sent:	Jordan Humphries  Jordan Humphries
To:	Monday, January 23, 2017 3:43 PM
	Kujanpaa, Leila GCPE:EX
Subject:	RE: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets if they are Required
Attachments:	LNG in BC 2016 - Event Management Work Order PACE - signed.pdf; LNGinBC -
	Timehseet Data - November xlsx; Invoice# 11224.pdf; Invoice# 11262.pdf
Hi Leila,	
My apologies for the error These new rates are enter invoice.	. Since signing this work order, we have negotiated new rates as part of our standing offer. ed in our accounting system, and I failed to notice the discrepancy when I reviewed the
Upon quick review it looks	like this issue also affects our December invoice.
Please find attached our re	evised invoices. We'll ensure this is rectified moving forward.
Thank you,	
Jordan	
From: Kujanpaa, Leila GCPI Sent: Monday, January 23, To: Jordan Humphries < JHu	E:EX [mailto:Leila.Kujanpaa@gov.bc.ca] 2017 2:27 PM Imphries@pacegroup.com> 11224 - LNG in BC conference - Questions Regarding Time Sheets if they are Required
Hi Jordan,	
I have reviewed the attachedown form).	ed invoice, and the hourly rates being charged are not according to the Work order (draw
Please advise.	
Thank you,	
Leila .	
From: Stewart, Dawn M GC	DE:EV
Sent: Monday, January 9, 2	
To: Kujanpaa, Leila GCPE:E	
Subject: FW: Pace Invoice	x # 11224 - LNG in BC conference - Questions Regarding Time Sheets if they are Required
From: Jordan Humphrice In	nailto:]Humphries@pacegroup.com]
Sent: Monday, January 9, 2	017 10:23 AM

To: Stewart, Dawn M GCPE:EX

Subject: RE: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets if they are Required

Dawn,

Just caught a calculation error on the invoice. Please use this version instead.

Thanks,

Jordan

From: Stewart, Dawn M GCPE:EX [mailto:Dawn.Stewart@gov.bc.ca]

Sent: Monday, January 9, 2017 9:12 AM

To: Jordan Humphries < !Humphries@pacegroup.com>

Subject: RE: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets if they are Required

Thanks Jordan.

From: Jordan Humphries [mailto:]Humphries@pacegroup.com]

Sent: Monday, January 9, 2017 8:55 AM

To: Stewart, Dawn M GCPE:EX

Subject: RE: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets if they are Required

Morning Dawn,

Apologies for the delay, our accountant was away over the holidays and just returned. Attached is our November invoice, and timesheet data.

Thanks,

Jordan

From: Stewart, Dawn M GCPE:EX [mailto:Dawn.Stewart@gov.bc.ca]

Sent: Friday, December 23, 2016 11:35 AM

To: Jordan Humphries < JHumphries@pacegroup.com>

Subject: FW: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets if they are Required

Hi Jordan,

Time sheets please.

Thanks Dawn

From: Manahan, Suzanne MNGD:EX

Sent: Friday, December 23, 2016 10:42 AM

To: Stewart, Dawn M GCPE:EX Cc: Wray, Jennifer MNGD:EX

Subject: Re: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets if they are Required

Hi Dawn, supplying time sheets with the rolled up amounts would be my preference.

Thanks, Suzanne Sent from my iPhone On Dec 23, 2016, at 10:33 AM, Stewart, Dawn M GCPE:EX < Dawn.Stewart@gov.bc.ca > wrote: Hi, Following up, do not want to hold up payment? Thanks so much, Dawn From: Stewart, Dawn M GCPE:EX Sent: Wednesday, December 21, 2016 3:38 PM To: Manahan, Suzanne MNGD:EX Cc: 'Jordan Humphries' Subject: FW: Pace Invoice# 11224 - LNG in BC conference - Questions Regarding Time Sheets Required Hi Suzanne, Are you okay with this format or would you prefer timesheets Thanks. Dawn From: Jordan Humphries [mailto:]Humphries@pacegroup.com] Sent: Wednesday, December 21, 2016 3:27 PM To: Stewart, Dawn M GCPE:EX Subject: RE: Pace Invoice# 11224 - LNG in BC conference - Time Sheets Required Hi Dawn, As with all of our other invoices, we have included a date range for the work completed, a detailed description of work completed, names of employees, total hours and hourly rate. As we have discussed in the past, this is how our invoicing system is set-up. Does this no longer suffice? Thanks, Jordan From: Stewart, Dawn M GCPE:EX [mailto:Dawn.Stewart@gov.bc.ca] Sent: Wednesday, December 21, 2016 3:11 PM To: Jordan Humphries < Humphries@pacegroup.com> Subject: FW: Pace Invoice# 11224 - LNG in BC conference - Time Sheets Required

Please send the time sheets.

Thanks Dawn From: Jordan Humphries [mailto:]Humphries@pacegroup.com]

Sent: Wednesday, December 21, 2016 2:51 PM

To: Stewart, Dawn M GCPE:EX

Subject: Pace Invoice# 11224 - LNG in BC conference

Hi Dawn,

Please see attached our invoice for work in relation to the 2017 LNG in BC conference.

Thank you,

#### **JORDAN HUMPHRIES**

General Manager T 604.646.3596 C 604.506.7085 ihumphries@pacegroup.com

PACE GROUP Suite 200 - 55 Water St. Vancouver, BC V6B 1A1

#### www.pacegroup.com

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<mime-attachment>



## Ministry of Finance **INVOICE CODING SHEET**

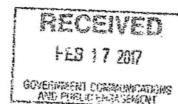
RETURN CHEQUE TO MINISTRY? (if yes, enter "D")

FOREIGN CURRENCY OR WIRE?

Unk to Invoice Coding Sheet completion instructions. (if yes, enter "\$" or "W")							WIKE?				
PAYEE NAME	PACE GROU	JP	* SUPPLIER # * SITE							ITE	
CONTRACT/PO	# CONF	52017LNG			INVO	ICE#_					
DATE INVOICE RECEIVED		EB-2017	DATE G	OODS	DS/ SERVICES REC'D			31-JAN-2017 RECEIPT#			
NAME &/OR A	NAME &/OR ADDRESS OVERRIDE:		DESCRIPTION FOR CO								
			Invoice # 11307 planning for the upcoming LNG Confere Vancouver 2017					nference in			
OFA STOB & ASSET # (If applicable):			GL DATE (if applicable)			DD-MMN	PAY ALONE? YES				
AMOUNT (INCLUDING TAX)	PRE-TAX AMOUNT (EXCLUDING TAX)	PST AMOUNT	GST AMOUNT	TAX CODE PST & GST, GST, PST, GST Travel, Other		CL	RESP	SERVICE LINE	STOB	PROJECT	NAME & SUPPLIER # if STOB 57
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411.22	411.22					058	27890	26554	6002	2700000	
6,696.78	TOTAL										
* EXPENSE AUT	HORITY (EA) INFO	RMATION:			* QUALIF	IED RE	CEIVER (C	QR) CERT	IFICATI	ON:	
*JENNIFER WRAY					*ANALISE RESTALL						
BRIEF PAYMENT DESCRIPTION FOR EA NOTIFICATION: Note: This is also the line description displayed on GL detail reports.  EA Signature				OR PRINTED NAME  The goods provided or services delivered have been inspected or reviewed; and the goods or services were properly received and documentation to support the account has been verified (i.e., goods: as ordered, correct quantity and suitable quality; services: as contracted, appropriate deliverables and/or performance criteria met; or other conditions, if any, have been met).  OR SIGNATURE							
ADDITIONAL INF	FORMATION OR I	NSTRUCTION	NS:				<del>777 - 17400</del>				
BRANCH BUSINE	SS CONTACT NA	ME AND PHO	NE NI IMBED.								
BRANCH BUSINESS CONTACT NAME AND PHONE NUMBER:  ANALISE RESTALL 250-818-2595					ACCOUNTS DATE STAMP						

 Note: Fields with an asterisk do not need to be completed for iProcurement invoices. FIN FSA 017 REV. JUL/14





nvoic

Please remit payment to: Pace Group Communications Inc.

55 Water Street, Suite 200 Vancouver, BC V6B 1A1 Canada

**EFT Remittance Advice:** accounting@pacegroup.com

**INVOICE TO:** 

**Government Communications** and Public Engagement

**EFT Bank Information:** 

s.21

INVOICE#

11307

DATE

1/31/2017

Terms

Attention:

**Dawn Stewart** 

Contract/P.O.

**GST Number** 

s.21,s.22

Due on receipt

885207167RT0001

**ITEMS** 

**AMOUNT** 

Re: Progress Billing - LNG in BC Conference January 1 - 31, 2017

Pre-planning and coordination including: researching potential themes and topics, researching potential speakers, drafting Audio Visual RFP technical requirements copy, registration and website coordination, VCC venue contract review, sponsorship package review and draft benefits, drafting save-the-date copy, budget revenue projections, updating meeting agenda and deck, work plan development, meeting with client, on-going communication with client.

Kirsten Mihallides: 32 hois.21,s.22

Jordan Humphries: 23.25 Jessica Walker: 2 hours @ Greg Descantes: 0.75 hou Norman Stowe: 5 hours @

SUBTOTAL:

GST:

Disbursements:

43,20

Photocopy charges for January 2017: 72 color @ \$0.60ea + 55 b/w @ \$0.15ea Jordan Humphries expense report for January 2017

Momentum Conferencing invoice#,6700001896013117 REFER TO ATTACHED EMILL- UK Helijet Quick Ticket# 4080-943-140 Jordan Humphries Vancouver > Victoria

51.45 14.29 / 4.52~

5,986.25~

170.48

240.74

6285.56

885207167 GST No.

Page 1 Tel: 604.689.1889 Fax: 604.689.1808



### Invoice

Please remit payment to: Pace Group Communications Inc.

**EFT Bank Information:** s.21

55 Water Street, Suite 200

**INVOICE#** 

11307

Vancouver, BC V6B 1A1 Canada

DATE

1/31/2017

**EFT Remittance Advice:** 

accounting@pacegroup.com

INVOICE TO:

**Government Communications** and Public Engagement

Attention:

Dawn-Stewart

Terms

Contract/P.O.

**GST Number** 

Due on receipt

885207167RT0001

ITEMS

AMOUNT

Helijet Quick Ticket# 4080-973-141 Jordan Humphries Victoria > Vancouver
REFER TO ATTACHED EMAIL - LK

170.48

411.22

INVOICE AUDITED 17.02-17LL

\$6,696.78

GST No.

885207167

Page 2 Tel: 604.689.1889 Fax: 604.689.1808





### Government Communications and Public Engagement Work Order Request

Supplies PAGE Supplies Offer #50 GC/PRISS
Eventh 2016(2017 Links in BC Charlesonce
Sint Date: Juniory 5, 2015 Completing Date: TEC
Dated Rescriptions of Evryate
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Description of their parties and
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Updated 2000 04-20



#### Government Communications and Public Engagement Work Order Request (Draw Down Powe)

Bupplist PACE	Standing Offer # SO-GCPE025
Events 2016/2017 LNG in BC Conference	
Start Date: January 1, 2015	. Completion Date: TBC
Brief Description of Event:	
Description	of Units per Upit Estimated Cost
CLIENT SERVICES Mansaing Partner	s.21 s.21
General Manager	1008
Director, Conferences & Events Disector Communications Manager, Conferences & Events	336
Manager Communications	3192
Mahager, Sponsorufilo Coordinator, Confessoros & Events	1344
Staff Load Event Assistant	200.
Manager, Accounting Services	336
AGENCY HARD COSTS (may include total cost, attach de	efalled ostimata)
Venue (does not include rental)	
Food & Beverage Youth Engagement (Expo, Competition, Interactive)	to comment and and air has a stream.
Marketing Materials Signage, Fundure and Décor (Conference & Tradeshow)	and the first of the same of the same of
Speakers (nobiding spicese and antertainment) Registration (pre-event & on-site)	
Processing Fees Outsigning Name (Including name badges)	
Tradeshow (Booths and services)	
Pace Group Disburgaments	mentana managaman and an anaration of
SUB-CONTRACTED SERVICES (may include total cost, it	theh detailed
Ken Heit Creative (Creative Dijector) Beylree Communications	The same of the sa
Video and Photography Services	
Andle Visual (notuding closes content question)	
	Sub-lotal s
	ST if Applicable:
Plansa note that FINAL COSTS MAY VARY +1-10%	Total)   \$ 4,264,390.00
To be complised by AGENCY	/
	Docket #:
Authorized Stutheery Approval	undres 4/2×12vile
Antiportized Startatory Approvals	Pelast Marris Diene
To be complited by Government Commententions and Public E	Ingagoment Work Order/Drawderen de
TXULL POTHER	me Courence April 2016
PRICE PRODUCT FRANCES	Dato
To be completed by MINISTRY OR GCPE EXPENSE AUTHORITY	Project#:
Expense Authority Approval	Print Name
	France Manager Public 1

Updated 2016-04-28

e mm/dd/yy		Project# Project Name	#Hours	Employee Name
1/11/2017	Wednesda	130 LNG in BC Conference	0.75	Greg Descantes
			0.75	<b>Greg Descantes Total</b>
1/25/2017	Wednesda	130 LNG in BC Conference	₩2.00	Jessica Walker
			2.00	Jessica Walker Total
1/3/2017	THE THE PROPERTY OF THE PARTY OF THE	130 LNG in BC Conference	1.00	Jordan Humphries
1/5/2017		130 LNG in BC Conference	the state of the s	Jordan Humphries
1/9/2017		130 LNG in BC Conference		Jordan Humphries
1/11/2017		130 LNG in BC Conference	0.75	Jordan Humphries
1/12/2017	Control of the Contro	L30 TNG in BC Conference	The second secon	Jordan Humphries
1/13/2017	And the second second	130 LNG in BC Conference	3.00	Jordan Humphries
1/13/2017		130 LNG in BC Conference	1.00	Jordan Humphries
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1/17/2017	Tuesday	130 LNG in BC Conference	1.50	Jordan Humphries
1/18/2017	Wednesda	130 LNG in BC Conference	- Andrewson - Company of the Party of the Pa	Jordan Humphries
1/23/2017	Monday	130 LNG in BC Conference	The second secon	Jordan Humphries
1/23/2017	Monday	130 LNG in BC Conference	and the same of the last of th	Jordan Humphries
1/25/2017	Wednesda	130 LNG in BC Conference	2.50	Approximately the second second second second second second second
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1/27/2017	Friday	130 LNG in BC Conference	1.75	Jordan Humphries
1/27/2017	The second secon	130 LNG In BC Conference		Jordan Humphries
1/31/2017		130 LNG in BC Conference		Jordan Humphries
1/31/2017		130 LNG in BC Conference	white property was being being	Jordan Humphries
DESCRIPTION OF THE	CHARLES ON	Section of the Sectio		Jordan Humphries To
1/9/2017	Monday	130 LNG in BC Conference	AVERAGE STORY OF STREET	Kirsten Mihailides
1/11/2017 \	Vednesda	130 LNG in BC Conference	0.50	Kirsten Mihallides
1/12/2017	Thursday	130 LNG in BC Conference	0.50	Kirsten Mihailides
1/13/2017		130 LNG in BC Conference	Co Demondration	Kirsten Mihallides
1/17/2017 1		130 LNG in BC Conference	3.00	Kirsten Mihailides
1/18/2017 \	-	130 LNG in BC Conference	2.00	Kirsten Mihailides
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1/20/2017 F	the second of the second of the second	130 LNG in BC Conference	And the second second second	Kirsten Mihailides
1/23/2017	THE REAL PROPERTY.	130 LNG in BC Conference.	t-property and	Kirsten Mihailides
1/24/2017 7		130 LNG in BC Conference	100	Kirsten Mihailides
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1/26/2017 1	-	130 LNG in BC Conference	1.00	the same and the same in the same of the same of
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1/15/2017 N		130 LNG in BC Conference		Norman Stowe
7/11/201/	ionuay	- 130 LNG in BC Conference		Norman Stowe Norman Stowe Total





Expense Report

Jordan Humphries

ubtotal \$ 15.00

Subtotal GST Total

15.00

LNG in BC Conference

Date	invoice#	Vendor		<b>Purchase Description</b>	Su	btotal	<b>GST</b>		Tota	el .
9-Jan-17	Ro	yal Centre	Pa	arking for meeting	\$	15.00	\$	-	\$	15.00

ROYAL CENTRE VANCOUVER BC RECEIPT

VALIDATION: \$ 0.00 PAID: \$ 15.00

VISA s.21

REF. 水水水水水水水水水水水水水水水水水 \* YOU ONLY HAVE \* \* 15 MINUTES TO EXIT THE LOT \*\*\*\*\*\*\*\* NO IN/OUT PRIVILEGES. \*\*\*\*\*\*\* \*Imperial Parking\* \* Of Canada Ltd. \* \*\*\*\*\*\*\*\*\* \* 68T INCLUDED \* GST No. R100230770 \*\*\*\*\*\*\* THANK YOU FOR VISITING ROYAL CENTRE PLEASE COME AGAIN!



Page 3 of 8

Invoice Number: Account Number:

6700001896013117

s.21

Involce Period: January 01, 2017

Invoice Date: January 31, 2017

to January 31, 2017

### Reference Summary

Reference Number	Description	Amount
0	Conferencing Services Long Distance	12.70 0.00 12.70
	Conferencing Services Long Distance	96.86 0.00 96.86
01	Conferencing Services Long Distance	12.99 0.00 12.99
130 LNG IN BC	Conferencing Services Long Distance	4.22 0.00 4.22

Do you have questions about your invoice? Please contact billing at: 1-888-551-5925 Option 3

### QUICK TICKET

4080-943-140

PASSENGEN TO COMPLETE AREA WITHIN BORDER UNIX
PRINT PROSESSES TIME
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PROM VANCOUVER 715 Y 1200
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NATURE AUTHORIZING CHANGES W.L.

SERVATION REFERENCE NO.

VALID FOR REGULAR ECONOMY FARES ONLY

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Joseph

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### QUICK TICKET

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VALID FOR REGULAR ECONOMY FARES ONLY

RESERVATIONS

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INVACE TO BC LNA

# /30

W/-

### George Lenko

From: Sent: passengerservices@helijet.com February-15-17 2:19 PM

To:

George Lenko

Subject:

Thank you for choosing to take off with Helijet!



Please review your reservation below.

If you have any questions or concerns regarding your reservation please call us at Helijet Reservations. 1.800.665.4354.

We look forward to welcoming you aboard your flight soon!

	THE CONTRACTOR OF STREET		The state of the s
Account	Action Company		
ricequite .		: Customer#	s.2 <sup>2</sup>
		(*)*	

Friday, February 17, 2017				and.				
			FARE-Y	WH-OffPea	ak_Winter1	6-17		\$170.48
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Booking #1s.22

Friday, February 17, 2017	FARE-YWH-PEAK_Winter16-17	\$290.4
726	+GST	\$14.5
16:55 Victoria Harbour		and other transcriptions are a second second
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35 minutes	Taxes	\$14.5
	STATES OF THE ST	301,21
Confirmed		· · · · · · · · · · · · · · · · · · ·
1 Passengers - Peak		*
. Jordan Humphries, Male		
Add to Calendar		*

### THIS ITINERARY IS YOUR OFFICIAL TRAVEL DOCUMENT, PLEASE READ FULLY

Carriage is subject to applicable tariffs, conditions of carriage and related regulations which are available at the Helijet International administration offices. Carriage here under is subject to the rules and limitations relating to the liability established by the Warsaw Convention.

### GST#:

R102320165

### Passenger Travel Information:

For detailed Travel Information visit helijet.com or call Helijet Reservations 1.800.665,4354

### Passenger Check-In:

Passengers are required to check-in at least 20 minutes prior to scheduled flight departure time unless otherwise stated in fare rules.

### Terminals:

Helijet scheduled flights operate from four terminals, please ensure you are aware of your flight departure/arrival locations;

Vancouver Harbour Heliport: 455 West Waterfront Road, Vancouver BC (\*note: pedestrian access via Waterfront Station requires Compass Card or Fare Payment)

Vancouver International Airport: 5911 Airport Road South, Richmond BC

Victoria Harbour Heliport: 79 Dallas Road, Victoria BC

Nanalmo Harbor Heliport at Nanalmo Cruise Ship Welcome Centre: 100 Port Drive, Nanalmo BC

#### Parking:

Free Parking is available for passengers on Helijet Scheduled Flights. Space may be limited, please observe signage in designated parking areas.

Aircraft Type:

Scheduled flights are operated by 12 passenger Sikorsky S-76 helicopters

### Travel Documentation:

Government issued Photo ID must be presented at check-in of all flights for all passengers appearing 18 years or over.

Children and Youth travelling unaccompanied must present Government issued ID; birth certificate, passport, driver's license or provincial ID card.

Proof of age must be presented for children who appear to be over 12 years of age and is recommended

Kujanpaa, Lena	GCPEEX
From: Sent: To: Subject:	Jordan Humphries < JHumphries@pacegroup.com> Friday, February 17, 2017 10:58 AM Kujanpaa, Leila GCPE:EX RE: Invoice# 11307 - LNG in BC Conference - January billing
Hi Leila,	
Thank you for your	email.
1. Momentum total. \$4.22	n conferencing charges us PST, but their invoice doesn't add it to each individual charge, only to the 2 + PST = \$4.52.
whatever is they are les	client of ours, which is why we fly with them, but when invoicing clients for flights we invoice for the least expensive flight option on that day and time. Typically, we use Harbour Air rates because see expensive than HeliJet. In this case, HeliJet one way was \$170:48 and back was \$290.48, so we just th flights at the lowest fare, \$170.48.
Hope my explanation	ons make sense.
Thanks,	
Jordan	
From: Kujanpaa, Lei Sent: Friday, Februa To: Jordan Humphri	ila GCPE:EX [mailto:Leila.Kujanpaa@gov.bc.ca] ary 17, 2017 10:49 AM ies < <u>JHumphries@pacegroup.com</u> > e# 11307 - LNG in BC Conference - January billing
Hi Jordan,	
I have reviewed the	attached invoice and have a couple of questions.
	encing we are billed \$4.52, the receipt is \$4.22 om Victoria to Vancouver, you are billing us \$170,48, and the receipt is \$290.48
Please advise if I car	n make the adjustments on the invoice.
Thank you,	·
Leila	
From: Stewart, Daw	vn M GCPE:EX

Sent: Friday, February 17, 2017 10:10 AM
To: Kujanpaa, Leila GCPE:EX
Subject: FW: Invoice# 11307 - LNG in BC Conference - January billing

Please audit.

Thanks Leila.

#### Dawn

From: Jordan Humphries [mailto:]Humphries@pacegroup.com]

Sent: Friday, February 17, 2017 10:07 AM

To: Stewart, Dawn M GCPE:EX

Subject: Involce# 11307 - LNG in BC Conference - January billing

Good morning Dawn,

Please find attached our January invoice for the LNG in BC conference.

Thank you,

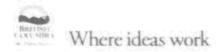
### **JORDAN HUMPHRIES**

General Manager T 604.646.3596 C 604.506.7085 jhumphries@pacegroup.com

PACE GROUP Suite 200 - 55 Water St. Vancouver, BC V6B 1A1

### www.pacegroup.com

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### Ministry of Finance **INVOICE CODING SHEET**

RETURN CHEQUE TO MINISTRY? (if yes, enter "D")

FOREIGN CURRENCY OR WIRE?

Link to Invoice Cod	ing Sheet completion	instructions.						(if yes,	enter "	5" or "W")	WINE:
PAYEE NAME	PACE GROU	P	<del></del>	-	- 10 10 10		SUPPLIE	R#		* SI	TE
CONTRACT/PO	SOGCPE025	2017LNG	INVOICE DAT	E	28-FEB-2		_ INVO	ICE#_		11355	
DATE INVOICE RECEIVED		AR-2017	DATE GOODS/ SERVICES REC'D			-	28-FEB-2017 RECEIPT #				
NAME &/OR AD	DRESS OVERRIDE	:		DESCRIPTION FOR CHEQUE STUB:							
					Invoice # Vancouve			g for the (	upcomi	ng LNG Co	nference in
OFA STOB & ASSET # (If applicable):  GL DATE (if applicable)  DD-MMM-YYYY  PAY ALONE? YES   DD-MMM-YYYY											
AMOUNT (INCLUDING TAX)	PRE-TAX AMOUNT (EXCLUDING TAX)	PST AMOUNT	GST AMOUNT	PST & G	XX CODE ST, GST, PST, GST avel, Other	α	RESP	SERVICE LINE	STOB	PROJECT	NAME & SUPPLIER # if STOB 57
13,025.25	12,405.00		620.25	620.25		058	27890	26554	6001	2700000	
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				-							
32,099.69	TOTAL										
* EXPENSE AUTI	HORITY (EA) INFO	RMATION:		.,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,,	* QUALIF	IED RE	CEIVER (	QR) CERT	IFICAT	ION:	
*	JENNIFER EA PRINTED				ANALISE RESTALL						
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BRANCH BUSINE	SS CONTACT NA	ME AND PH	ONE NUMBER:				Г	Δ	CCOLIN	ITS DATE S	TAMP
	RANCH BUSINESS CONTACT NAME AND PHONE NUMBER:  NALISE RESTALL 250-818-2595  ACCOUNTS DATE STAMP										

\* Note: Fields with an asterisk do not need to be completed for iProcurement invoices.

FIN FSA 017 REV. JUL/14



# Invoice

Please remit payment to:

**EFT Bank Information:** 

Pace Group Communications Inc.

s.21

55 Water Street, Suite 200 Vancouver, BC V6B 1A1

**INVOICE#** 

11355

Canada

DATE

2/28/2017

EFT Remittance Advice: accounting@pacegroup.com

INVOICE TO:

Government Communications and Public Engagement

Attention: Dawn Stewart

Terms

Contract/P.O.

**GST Number** 

Due on receipt

885207167RT0001

**ITEMS** 

**AMOUNT** 

Re: Progress Billing - LNG in BC Conference February 1 - 28, 2017

Pre-planning and coordination including: registration and website coordination, announcement card coordination, invitation coordination, sponsorship package coordination, GameChanger STD coordination, Youth program outreach, exhibitor information, exhibition floor plan revisions, exhibitor registration system, exhibitor booth options and renderings, VCC venue contract coordination, budget revenue projections, hotel room block coordination, speaker options research, updating meeting agenda and deck, work plan development, meeting with client (Victoria), on-going communication with client.

Kirsten Mihailides: 76.75 [s.21,s.22]

s.21,s.22

Jordan Humphries: 54.50 | George Lenko: 1 hours @ Norman Stowe: 2 hours @

SUBTOTAL:

12,405.00 ~

GST:

620.25 ~

Disbursements:

Photocopy charges for February 2017: 477 color @ \$0.60ea + 142 bw @ \$0.15ea

307.50

Momentum Conferencing invoice# 6700001896022817

34.44

Kimbo Design invoice# 3448

14,872.50

Page 1

GST No.

885207167

Tel: 604.689.1889 Fax: 604.689.1808



# Invoice

Please remit payment to:

Pace Group Communications Inc. 55 Water Street, Suite 200 Vancouver, BC V6B 1A1

Canada

EFT Remittance Advice: accounting@pacegroup.com

INVOICE TO:

Government Communications and Public Engagement

**EFT Bank Information:** 

s.21

**INVOICE#** 

11355

DATE

2/28/2017

Attention: Dawn Stewart

Terms

Contract/P.O.

**GST Number** 

Due on receipt

885207167RT0001

**ITEMS** 

**AMOUNT** 

Pan Pacific Vancouver Deposit

3,860.00 ~

\$32,099.69

Date	mm/dd/yy	Day	Project#	Project Name	#Hours	Employee Name	100
	2/28/2017	Tuesday	130	LNG in BC Conference	1.00	George Lenko	
					1.00	George Lenko Total	
	2/1/2017	Wednesday	130	LNG in BC Conference	1.75	Jordan Humphries	
	2/2/2017		130	LNG in BC Conference	1.25	Jordan Humphries	
	2/2/2017			LNG in BC Conference	0.75	Jordan Humphries	
	2/2/2017			LNG in BC Conference	1.00	Jordan Humphries	
	2/3/2017			LNG in BC Conference	3.00	Jordan Humphries	
	2/3/2017			LNG in BC Conference		Jordan Humphries	
	2/3/2017			LNG in BC Conference		Jordan Humphries	
	2/7/2017			LNG in BC Conference	2.00	Jordan Humphries	
	2/7/2017			LNG in BC Conference	0.50	Jordan Humphries	
		Wednesday		LNG in BC Conference	2.25	Jordan Humphries	
		Wednesday		LNG in BC Conference		Jordan Humphries	
	2/9/2017			LNG in BC Conference	3.00	Jordan Humphries	
	2/10/2017			LNG in BC Conference	2.75	Jordan Humphries	
	2/14/2017			LNG in BC Conference	1.75	Jordan Humphries	
	2/14/2017			LNG in BC Conference	0.50	Jordan Humphries	
		Wednesday		LNG in BC Conference	1.25	Jordan Humphries	
		Wednesday		LNG in BC Conference		Jordan Humphries	
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	2/17/2017			LNG in BC Conference		Jordan Humphries	
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	2/2/2017	-		LNG in BC Conference		Kirsten Mihailides	
	2/3/2017			LNG in BC Conference		Kirsten Mihailides	
	2/6/2017			LNG in BC Conference		Kirsten Mihailides	
	2/6/2017			LNG in BC Conference		Kirsten Mihailides	
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2/8/2017	Wednesday	130 LNG	in BC Conference	0.25	Kirsten Mihailides
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2/14/2017	Tuesday	130 LNG	in BC Conference	2.00	Kirsten Mihailides
2/15/2017	Wednesday	130 LNG	in BC Conference	3.50	Kirsten Mihailides
2/16/2017	Thursday	130 LNG	in BC Conference	6.50	Kirsten Mihailides
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2/20/2017 1	Monday	130 LNG	in BC Conference	2.50	Kirsten Mihailides
2/21/2017	Tuesday	130 LNG	in BC Conference	3.00	Kirsten Mihailides
2/22/2017 \	Wednesday	130 LNG	n BC Conference	4.00	Kirsten Mihailides
2/23/2017	Thursday	130 LNG	in BC Conference	2.00	Kirsten Mihailides
2/24/2017	Friday	130 LNG i	n BC Conference	1.50	Kirsten Mihailides
2/27/2017 1	Monday	130 LNG	n BC Conference	3.50	Kirsten Mihailides
				76.75	Kirsten Mihailides Total
2/7/2017	Tuesday	130 LNG i	n BC Conference	1.00	Norman Stowe
2/21/2017	Tuesday	130 LNG i	n BC Conference	1.00	Norman Stowe
				2.00	Norman Stowe Total
				134.25	<b>Grand Total</b>



Page 3 of 10

ce Period: February 01, 2017 to February 28, 2017

Invoice Number: 6700001896022817

Account Number: s.21

Invoice Period: February 01, 2017
Invoice Date: February 28, 2017

### Reference Summary

Reference Number	Description	Amount
0	Conferencing Services Long Distance	45.29 0.00 45.29
001	Conferencing Services Long Distance	124.65 0.00 124.65
021	Conferencing Services Long Distance	6.70 0.00
04	Conferencing Services Long Distance	12.64 0.00
070	Conferencing Services Long Distance	7.72 0.00 <b>7.72</b>
087	Conferencing Services Long Distance	17.45 0.00 17.45
130 LNG IN BC	Conferencing Services Long Distance	32.19 0.00 32.19



T 604 738 6448 F 604 738 6468 kimbodesign.ca 1251 - 409 Granville St. Vancouver BC V6C 1T2

Invoice To	
Kirsten Mihailides	
Pace Group	
Email: KMihailides@pacegroup.com	

### **Invoice**

Date	Invoice #	Job#
2/28/2017	3448	1520

**PAYMENT METHODS:** 

KIMBO Design accepts e-transfers, cheque or bank wire.

E-transfers: info@kimbodesign.ca Wire: s.21



GST/HST No. 805287612

Terms

to web hosting, web design or general requests for changes to your website.  Please contact accounting@kimbodesign.ca for questions related to your invoice.  Total CAD 15,616.13  Payments/Credits CAD 0.06		•					
Please 1 Website Planning & Consultation Website Design & Development Website & WordPress Maintenance Updates 50% billed up front GST 5% On Sales  Please contact support@kimbodesign.ca for questions related to web hosting, web design or general requests for changes to your website.  Please contact accounting@kimbodesign.ca for questions related to your invoice.  Subtotal  CAD 14,872.5i  G Website Design & Development 10,750.00 G Website Design & Total 2,372.50 G Website Design & G Development 10,750.00 G Website Design & Total 2,372.50 G Website Design & G Development 10,750.00 G Website Design & Total 2,372.50 G Website Design & G Development 10,750.00 G Websit						Due o	on receipt
Please Contact support@kimbodesign.ca for questions related to web hosting, web design or general requests for changes to your website.  Please contact accounting@kimbodesign.ca for questions related to your invoice.  O,00 2,372.50 10,750.00 G 1,750.00 G 743.63  Subtotal CAD 14,872.51  Total CAD 15,616.13  Payments/Credits CAD 0.00			Description		Amo	ount	Tax
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Please contact accounting@kimbodesign.ca for questions related to your invoice.  Payments/Credits CAD 0.06	Please contact support@kimbodesign.ca for questions related to web hosting, web design or general requests for changes to					al	CAD 14,872.50
related to your invoice. Payments/Credits CAB 0.00	Please c	ontact accou	your website. Intina@kimbodesian c			CAD 15,616.13	
P:604.738.6448 F:604.738.6468 accounting@klmbodesign.ca www.kimbodesign.ca Balance Due CAD 15,616.13	r rease c	rela	ated to your invoice.	Payme	ents/Credits	CAD 0.00	
	P:604.738.6448	F:604.738.6468	accounting@klmbodesign.ca	www.kimbodesign.ca	Bala	nce Due	CAD 15,616.13



	PAN PACIFIC		
	VANCOUVER		
	PRO FORMA INVOICE		
To:	Pace Group		
	Mr. Jordan Humphries General Manager		
	200 - 55 Water Street		
	Vancouver, BC		
	V6B 1A1		
	RE: Initial Deposit		
	Pace Group - LNG Conference		
	November 27, 2017 – December 1, 2017	<del></del>	
Non-refi	undable deposit for the above Group (Canadian Funds)	\$ 3,860.00	
110211021	manufacture and and the order (camadam I data)	0 3,000.00	
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	Due: Wednesday, March 8, 2017	\$ 3,860.00	V





### Government Communications and Public Engagement Work Order Rebusst (Insw Down Ferm)

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### La Vertu, Kate MNGD:EX

From: Restall, Analise MNGD:EX

Sent: Tuesday, March 14, 2017 9:32 AM

To: La Vertu, Kate MNGD:EX
Subject: FW: Invoice# 11355 LNG in BC

The Pace invoice can be processed now. Explanation is below on the difference in cost

Thanks.

From: Erwin Flores [mailto:eflores@pacegroup.com]

Sent: Tuesday, March 14, 2017 9:30 AM

To: Restall, Analise MNGD:EX

Cc: Jordan Humphries

Subject: RE: Invoice# 11355 LNG in BC

Hi Analise,

The difference on the Momentum Conferencing invoice is 7% PST. The subtotals are all added up and PST is added on the summary of the invoice but where the subtotals are broken out there is no tax so I had to add it back.

Thanks,

Erwin Flores
Manager, Accounting Services
Pace Group Communications Inc.
55 Water Street, Suite 200
Vancouver, BC
V6B 1A1
T: 604.646.3569 (Direct)

From: Jordan Humphries

Sent: Monday, March 13, 2017 4:26 PM

To: Erwin Flores

Subject: FW: Invoice# 11355 LNG in BC

From: Restall, Analise MNGD:EX [mailto:Analise.Restall@gov.bc.ca]

Sent: Monday, March 13, 2017 4:18 PM

To: Jordan Humphries < JHumphries@pacegroup.com>

Subject: FW: Invoice# 11355 LNG in BC

Hi Jordan,

Just one question regarding the attached invoice. Under disbursements, you have a charge of \$34.44 for Momentum Conferencing. When I look at the actual Momentum invoice, the charge is for \$32.19. It doesn't look like it's an issue of GST being added after the fact. Can you advise why there's a difference between the two references to Momentum?

### Thanks,

### **Analise Restall**

Executive Coordinator

LNG Task Force | Ministry of Natural Gas Development

Phone: (250) 818-0595 | Fax: (250) 387-6209 | Email: analise.restall@gov.bc.ca





From: Stewart, Dawn M GCPE:EX Sent: Monday, March 13, 2017 1:26 PM

**To:** Restall, Analise MNGD:EX **Cc:** Wray, Jennifer MNGD:EX

Subject: FW: Invoice# 11355 LNG in BC

Hi Analise,

The attached invoice can be audited and processed for payment.

Thanks Dawn

From: Jordan Humphries [mailto:JHumphries@pacegroup.com]

Sent: Friday, March 10, 2017 3:42 PM

To: Stewart, Dawn M GCPE:EX

Subject: FW: Invoice# 11355 LNG in BC

Hi Dawn,

Please see attached February invoice for the 2017 International LNG in BC Conference.

Thanks,

Jordan

From: Erwin Flores

Sent: Friday, March 10, 2017 2:58 PM

To: Jordan Humphries < JHumphries@pacegroup.com>

Subject: Invoice# 11355 LNG in BC

Attached.

Erwin Flores
Manager, Accounting Services
Pace Group Communications Inc.
55 Water Street, Suite 200



### Ministry of Finance

### **INVOICE CODING SHEET**

RETURN CHEQUE TO MINISTRY? (if yes, enter "D")

FOREIGN CURRENCY OR WIRE? (if yes, enter "\$" or "W")

Link to Invoice Coding Sheet completion instructions.

PAYEE NAME	PACE GROU	JP COMMU	JNICATIONS I	NC.			SUPPLIE	R#		* Si	TF
CONTRACT/PO	SOGCPE0252017LNG ONTRACT/PO # INVOICE DATE :				31-MAR-			ICE#			
DATE INVOICE RECEIVED 31-MAR-2017 DATE GOODS/ S				SERVICES		31-	MAR-20	)17	RECEIPT #		
	DDRESS OVERRID				DESCRIP	TION FO	OR CHEQ	UE STUB			
OFA STOB & ASSET # (If applicable):  GL DATE (if applicable)  DD-MMM-YYYY  PAY ALONE? YES   DD-MMM-YYYY						YES 🗌					
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* Note: Fields with FIN FSA 017 REV. J	i an asterisk do not UL/14	need to be co	mpleted for iPro	curem	ent invoices	is .	-				



### Invoice

Please remit payment to:

Pace Group Communications Inc.

55 Water Street, Suite 200

Vancouver, BC V6B 1A1

Canada

**EFT Remittance Advice:** accounting@pacegroup.com

INVOICE TO:

**Government Communications** and Public Engagement

**EFT Bank Information:** 

**INVOICE#** 

11392

DATE

3/31/2017

Attention:

Dawn Stewart

**Terms** 

Contract/P.O.

**GST Number** 

Due on receipt

885207167RT0001

**ITEMS** 

**AMOUNT** 

Re: Progress Billing - LNG in BC Conference March 1 - 31, 2017

Pre-planning and coordination including: registration and website coordination, invitation coordination, sponsorship package coordination, GameChanger STD coordination, VIP Program proposal, Youth program outreach, exhibitor information, exhibition floor plan revisions, exhibitor registration system, exhibitor booth options and renderings, budget revenue projections, hotel room block coordination, , updating meeting agenda and deck, work plan development, meeting with client (Victoria), on-going communication with client.

Kirsten Mihailides: 31.5 hos.21,s.22

Emily Penner: 27.75 hours Jordan Humphries: 46 hou Norman Stowe: 2 hours @

SUBTOTAL:

GST:

s.21,s.22

9,546.25

Disbursements:

477.31 \$10,023.56

Photocopy charges for March 2017: 310 color @ \$0.60ea + 131 bw @ \$0.15ea

205.65

Kimbo Design invoice# 3473

14,872.50 180.00

Myron invoice# 8586 Myron invoice# 8587

292.50

Page 1

GST No.

885207167

Tel: 604.689.1889 Fax: 604.689.1808



### Invoice

Please remit payment to:

**EFT Bank Information:** 

Pace Group Communications Inc. s.21

55 Water Street, Suite 200 Vancouver, BC V6B 1A1

Canada

**EFT Remittance Advice:** 

accounting@pacegroup.com

**INVOICE#** 

11392

DATE

3/31/2017

INVOICE TO:

**Government Communications** and Public Engagement

Attention: **Dawn Stewart** 

Terms

Contract/P.O.

**GST Number** 

Due on receipt

885207167RT0001

**ITEMS** 

**AMOUNT** 926.25

Myron invoice# 8588 Myron invoice# 8589 Myron invoice# 8590

Myron invoice# 8591

90.00 2,182.50

157.50

Dish To tak'. 18, 906.90

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3/21/2017 Tuesday	130 LNG in BC Conference	6.00	Jordan Humphries
3/22/2017 Wednesday	130 LNG in BC Conference	0.75	Jordan Humphries
3/22/2017 Wednesday	130 LNG in BC Conference	1.00	Jordan Humphries
3/23/2017 Thursday	130 LNG in BC Conference	0.50	Jordan Humphries
3/23/2017 Thursday	130 LNG in BC Conference	0.25	Jordan Humphries
3/24/2017 Friday	130 LNG in BC Conference	1.50	Jordan Humphries
3/27/2017 Monday	130 LNG in BC Conference	0.50	Jordan Humphries
3/27/2017 Monday	130 LNG in BC Conference	0.50	Jordan Humphries
3/28/2017 Tuesday	130 LNG in BC Conference	0.50	Jordan Humphries
3/28/2017 Tuesday	130 LNG in BC Conference		Jordan Humphries
		46.00	Jordan Humphries Total
3/1/2017 Wednesday	130 LNG in BC Conference	3.00	Kirsten Mihailides
3/2/2017 Thursday	130 LNG in BC Conference	6.00	Kirsten Mihailides
3/3/2017 Friday	130 LNG in BC Conference	2.00	Kirsten Mihailides
3/6/2017 Monday	130 LNG in BC Conference	2.00	Kirsten Mihailides
3/7/2017 Tuesday	130 LNG in BC Conference	6.00	Kirsten Mihailides
3/8/2017 Wednesday	130 LNG in BC Conference	5.00	Kirsten Mihailides
3/9/2017 Thursday	130 LNG in BC Conference	2.00	Kirsten Mihailides
3/10/2017 Friday	130 LNG in BC Conference	0.50	Kirsten Mihailides
3/14/2017 Tuesday	130 LNG in BC Conference	0.50	Kirsten Mihailides
3/16/2017 Thursday	130 LNG in BC Conference	1.00	Kirsten Mihailides
3/17/2017 Friday	130 LNG in BC Conference	1.00	Kirsten Mihailides
3/21/2017 Tuesday	130 LNG in BC Conference	0.50	Kirsten Mihailides
3/22/2017 Wednesday	130 LNG in BC Conference	0.50	Kirsten Mihailides
3/28/2017 Tuesday	130 LNG in BC Conference	1.00	Kirsten Mihailides
3/29/2017 Wednesday	130 LNG in BC Conference	0.50	Kirsten Mihailides
		31.50	Kirsten Mihailides Total
3/8/2017 Wednesday	130 LNG in BC Conference	0.50	Norman Stowe
3/21/2017 Tuesday	130 LNG in BC Conference	0.50	Norman Stowe
3/27/2017 Wednesday	130 LNG in BC Conference	1.00	Norman Stowe
		2.00	Norman Stowe Total
		107.25	Grand Total



T 604 738 6448 F 604 738 6468 kimbodesign.ca 1251 - 409 Granville St. Vancouver BC V6C 1T2

# Invoice To Kirsten Mihailides Pace Group Email: KMihailides@pacegroup.com

### **Invoice**

Invoice #	Job#
3473	

PAYMENT METHODS:

KIMBO Design accepts e-transfers, cheque or bank wire.

E-transfers: info@kimbodesign.ca Wire: s.21

GST/HST No. 805287612

Terms

Due on receipt

				Due	on receipt
	Description		Amo	ount	Tax
LNGinBC Website Project Phase 1 Website Planning & Cons Website Design & Develo Websie & WordPress Ma GST 5% On Sales	ultation oment			0.00 2,372.50 10,750.00 1,750.00 743.63	G G
Please contact sup to web hosting, we	oort@kimbodesign.ca for design or general reques your website.	Subtota	ıl	CAD 14,872.50	
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P:604.738.6448 F:604.738.6	related to your invoice. accounting@kimbodesign.ca	www.kimbodesign.ca	+	ce Due	CAD 0.00 CAD 15,616.13

Invoice

Myron Advertising + Design Ltd. 100 - 495 Railway Street Vancouver, BC V6A 1A7

Attn: Jordan Humphries The Pace Group 200-55 Water Street Vancouver, BC V6B 1A1

Number Date Job Number PO# Charge#

8586 03/30/17 17PACE6445

Job Name: Agency Contact: Description:

LNGBC 2017 - Registration Header

Kyle Balagno

PROGRESS BILLING TO DATE:

Description	Amount
Account Coordination Account Service Subtotal:	\$60.00 * <b>\$60.00</b>
Production  Design and Production Subtotal:	\$120.00 * <b>\$120.00</b>
SUB-TOTAL:	\$180.00
*5.0000% GST:	\$9.00
TOTAL:	\$189.00

PAYMENT TERMS: Net 30 days

### JOB SPECIFICATIONS:

Design and produce header graphic for LNG in BC registration site.

Invoice

Myron Advertising + Design Ltd. 100 - 495 Railway Street Vancouver, BC V6A 1A7

The Pace Group 200-55 Water Street Vancouver, BC V6B 1A1

Number Date Job Number PO# Charge#

8587 03/30/17 17PACE6486

Job Name:

LNGBC 2017 - MailChimp Invitation

Agency Contact: Description:

Kyle Balagno

PROGRESS BILLING TO DATE:

Description	Amount
Website - Account Coordination Website - Production Web & Interactive Media Subtotal:	\$67.50 * \$225.00 * \$292.50
SUB-TOTAL:	\$292.50
*5.0000% GST:	\$14.63
TOTAL:	\$307.13

**PAYMENT TERMS:** 

Net 30 days

JOB SPECIFICATIONS: Design and implement email template for LNG in BC event invitation

Invoice

Myron Advertising + Design Ltd. 100 - 495 Railway Street Vancouver, BC V6A 1A7

Jordan Humphries The Pace Group 200-55 Water Street Vancouver, BC V6B 1A1

Number Date Job Number PO# Charge# 8588 03/30/17 17PACE6438

Job Name:

LNGBC 2017 - Save the Dates

Agency Contact: Description:

Kyle Balagno

PROGRESS BILLING TO DATE:

Description	Amount
Account Coordination Account Management Account Service Subtotal:	\$315.00 * \$93.75 * <b>\$408.75</b>
Production  Design and Production Subtotal:	\$517.50 * \$517.50
SUB-TOTAL:	\$926.25
*5.0000% GST:	\$46.31
TOTAL:	\$972,56

**PAYMENT TERMS:** 

Net 30 days

### **JOB SPECIFICATIONS:**

Design and produce email-friendly PDF's and HTML files for both the general delegates and youth forum.

Invoice

Myron Advertising + Design Ltd. 100 - 495 Railway Street Vancouver, BC V6A 1A7

Attn: Jordan Humphries The Pace Group 200-55 Water Street Vancouver, BC V6B 1A1

Number Date Job Number PO# Charge# 8589 03/30/17 17PACE6475

Job Name: Agency Contact: Description: LNGBC 2017 - Exhibitor Application Kyle Balagno

PROGRESS BILLING TO DATE:

Description	Amount
Account Coordination Account Service Subtotal:	\$22.50 * <b>\$22.50</b>
Production  Design and Production Subtotal:	\$67.50 * <b>\$67.50</b>
SUB-TOTAL:	\$90.00
*5.0000% GST:	\$4.50
TOTAL:	\$94.50

PAYMENT TERMS: Net 30 days

Invoice

Myron Advertising + Design Ltd. 100 - 495 Railway Street Vancouver, BC V6A 1A7

Attn: Jordan Humphries The Pace Group 200-55 Water Street Vancouver, BC V6B 1A1

Number Date Job Number PO# Charge#

8590 03/30/17 17PACE6434

Job Name: Agency Contact: Description: LNGBC 2017 - Sponsorship Document

Kyle Balagno

PROGRESS BILLING FOR WORK DONE TO DATE:

Description	Amount
Account Coordination Account Service Subtotal:	\$427.50 * <b>\$427.50</b>
Production  Design and Production Subtotal:	\$1,755.00 * <b>\$1,755.00</b>
SUB-TOTAL:	\$2,182.50
*5.0000% GST:	\$109.13
TOTAL:	\$2,291.63

PAYMENT TERMS: Net 30 days

### **JOB SPECIFICATIONS:**

Design and produce Sponsorship document for the 2017 LNG in BC conference.

**Invoice** 

Myron Advertising + Design Ltd. 100 - 495 Railway Street Vancouver, BC V6A 1A7

Attn: Jordan Humphries The Pace Group 200-55 Water Street Vancouver, BC V6B 1A1

Number Date Job Number PO# Charge# 8591 03/30/17 17PACE6471

Job Name: Agency Contact: Description: LNGBC 2017 - VIP Program

Kyle Balagno

PROGRESS BILLING FOR WORK DONE TO DATE:

Description	Amount
Account Coordination Account Service Subtotal:	\$67.50 * <b>\$67.50</b>
Production  Design and Production Subtotal:	\$90.00 * <b>\$90.00</b>
SUB-TOTAL:	\$157.50
*5.0000% GST:	\$7.88
TOTAL:	\$165.38

PAYMENT TERMS: Net 30 days

JOB SPECIFICATIONS:



#### Government Communications and Public Engagement Work Order Request (Disw Down Ferm)

Supplier: FACE	Standing Offer & SO-GCPE025
Event: 2016/2017 LNG in BC Conference	
Shart Dotter January 1, 2016	Completion Date: Mirch 21, 2018
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Manager Communications Manager, Sponsorthip	258 1008
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Corporate Director Strategic Planning & Eyestis.	Print Blusse Date
To be completed by MINISTRY OR GCPE EXPENSE AUTHO	RETY Project #:
Da A	
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Updated 2017-03-07

From: Hildebrandt, Colleen MNGD:EX

Sent: Friday, July 21, 2017 9:55 AM

To: Manahan, Suzanne MNGD:EX

Cc: Bagheri, Marjan MNGD:EX; Roe, Sue MNGD:EX; Restall, Analise MNGD:EX

Subject: RE: Inquiry re: LNG Conference

No problem, thanks for the quick reply Suzanne.

#### Colleen Hildebrandt

Senior Outreach Officer | LNG Task Force | Ministry of Energy, Mines and Petroleum Resources Telephone: 778-676-2703 | Email: colleen.hildebrandt@gov.bc.ca

From: Manahan, Suzanne MNGD:EX Sent: Friday, July 21, 2017 9:54 AM To: Hildebrandt, Colleen MNGD:EX

Cc: Bagheri, Marjan MNGD:EX; Roe, Sue MNGD:EX; Restall, Analise MNGD:EX

Subject: Re: Inquiry re: LNG Conference

Unfortunately, I don't think we will be able to control the message from multiple hotels and the reservations staff. Hopefully we can send a communication out soon.

Sent from my iPhone

On Jul 21, 2017, at 9:52 AM, Hildebrandt, Colleen MNGD:EX < Colleen. Hildebrandt@gov.bc.ca> wrote:

# Good Morning Suzanne,

Just got a call from the City of Terrace - inquiring about the LNG Conference and whether or not it is on. I said at this point no decision has been made as the new government was appointed a couple of days ago (similar to the response Sue provided to the City of Dawson Creek recently).

The City mentioned the Pan Pacific Hotel is informing people that it is cancelled, and several people have pulled their reservations in the last couple of days.

Might be something we want to chat with Pan Pacific or PACE directly about for clarification. Sincerely,
Colleen

# Colleen Hildebrandt

Senior Outreach Officer | LNG Task Force | Ministry of Energy, Mines and Petroleum Resources Telephone: 778-676-2703 | Email: colleen.hildebrandt@gov.bc.ca

From:

Manahan, Suzanne MNGD:EX

Sent: To:

Monday, July 17, 2017 1:33 PM

Cc:

Bagheri, Marjan MNGD:EX

Subject:

Roe, Sue MNGD:EX RE: LNG Conference

Hi, could you please let the City know that it is likely that the conference will be cancelled but the new government will need to make that decision. We would be happy to let them know as soon as that decision is made.

Thanks.

From: Bagheri, Marjan MNGD:EX Sent: Monday, July 17, 2017 7:59 AM To: Manahan, Suzanne MNGD:EX

Cc: Roe, Sue MNGD:EX

Subject: Fwd: LNG Conference

Hi Suzanne,

Do we still want to hold off with responding to enquiries such as below? Or, can we provide a response?

Thanks Marjan

Sent from my iPhone

Begin forwarded message:

From: LNGinBC < LNGinBC@pacegroup.com>

Date: July 17, 2017 at 07:50:23 PDT

To: "Bagheri, Marjan MNGD:EX" < Marjan.Bagheri@gov.bc.ca>

Subject: FW: LNG Conference

Marjan,

We're continuing to get inquiries such as the one below. I really think we should respond, even if it's just to say that we don't know anything at this point.

Jordan

From: Katrina M. Friesen [mailto:kmfriesen@dawsoncreek.ca]

Sent: July 14, 2017 3:07 PM

To: LNGinBC < LNGinBC@pacegroup.com>

Subject: LNG Conference

Good Afternoon,

Our Mayor and two of our Councillors are registered to attend your November 28-30 2017 Conference in Vancouver. However, we received a phone call from the hotel we booked with stating that they were informed that this conference has been cancelled. Before I cancelled flights and other reservations,

would you please confirm this information? I have looked at your website and it appears that it is still on.

Thanks,





Katrina Friesen
Administrative Assistant
City of Dawson Creek
Ph.(250)784-3660 Fax (250)782-3203

www.dawsoncreek.ca

Like us on Facebook

From: Jordan Humphries < JHumphries@pacegroup.com>

Sent: Monday, July 17, 2017 10:55 AM

To: Roe, Sue MNGD:EX

Cc: LNGinBC; Manahan, Suzanne MNGD:EX; Wray, Jennifer MNGD:EX; Bagheri, Marjan

MNGD:EX; Hildebrandt, Colleen MNGD:EX

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Will do.

From: Roe, Sue MNGD:EX [mailto:Sue.Roe@gov.bc.ca]

Sent: July 17, 2017 10:49 AM

To: Jordan Humphries < JHumphries@pacegroup.com>

Cc: LNGinBC < LNGinBC@pacegroup.com>; Manahan, Suzanne MNGD:EX < Suzanne.Manahan@gov.bc.ca>; Wray, Jennifer MNGD:EX < Jennifer.Wray@gov.bc.ca>; Bagheri, Marjan MNGD:EX < Marjan.Bagheri@gov.bc.ca>; Hildebrandt,

Colleen MNGD:EX < Colleen.Hildebrandt@gov.bc.ca>

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Hi Jordan.

For this email in particular, could you please respond to Rachel to let her know we are waiting on direction from the new BC government and will provide more information as soon as possible.

Thanks in advance and bye for now

Sue

From: Jordan Humphries [mailto:JHumphries@pacegroup.com]

Sent: Thursday, June 29, 2017 10:43 AM

To: Roe, Sue MNGD:EX

Cc: LNGinBC; Bagheri, Marjan MNGD:EX; Hildebrandt, Colleen MNGD:EX Subject: RE: LNG Conference Inquiry - from LNG Conference website

Thanks Sue. Received another one today asking if the conference will be cancelled due to the expected change in government.

Jordan

From: Roe, Sue MNGD:EX [mailto:Sue.Roe@gov.bc.ca]

Sent: June 29, 2017 10:09 AM

To: Jordan Humphries < JHumphries@pacegroup.com>

Cc: LNGinBC < LNGinBC@pacegroup.com>; Bagheri, Marjan MNGD:EX < Marjan.Bagheri@gov.bc.ca>; Hildebrandt,

Colleen MNGD:EX < Colleen. Hildebrandt@gov.bc.ca>

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Hi Jordan,

Thank you for forwarding this email. We will get back to you early next week regarding messaging for these types of enquiries. At that time we will ask you to respond to Rachel or we will respond directly to her.

Be in touch next week.

Bye for now

Sue

From: LNGinBC [mailto:LNGinBC@pacegroup.com]

Sent: Wednesday, June 28, 2017 11:46 AM

To: Bagheri, Marjan MNGD:EX; Roe, Sue MNGD:EX

Subject: FW: LNG Conference Inquiry - from LNG Conference website

Hi Marjan,

How would you like us to respond to inquiries like the one below?

Jordan

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Rachel Chapman

Organization:

Email Address: rchapman@communica.ca

Phone Number:

Time Submitted: June 21, 2017 at 3:56pm

Message: Hi, I wanted to follow-up on an email I sent last week, as I have not received a response. I am contacting you on behalf of WCC LNG, led by ExxonMobil. I was wondering if you could send me the exhibition floorplan and the spaces that are available, as well as any other relevant information (deadlines we should be aware of etc). I was also wondering what is on the tentative agenda and whether there are any speaking opportunities. If you could please provide that information as soon as possible, I would really appreciate it. Thank you, RACHEL CHAPMAN

From:

LNGinBC <LNGinBC@pacegroup.com>

Sent:

Thursday, June 29, 2017 1:45 PM

To:

Roe, Sue MNGD:EX

Cc:

Bagheri, Marjan MNGD:EX; Hildebrandt, Colleen MNGD:EX

Subject:

FW: LNG Conference Inquiry - from LNG Conference website

Hi Sue,

Just sending you one more so that you can see the variety to questions we'll need responses for.

Thanks,

Jordan

From: LNG in BC [mailto:LNGinBC@gov.bc.ca]

Sent: June 29, 2017 11:52 AM

To: LNGinBC < LNGinBC@pacegroup.com>

Subject: LNG Conference Inquiry - from LNG Conference website

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Michele

Organization: Construction Maintenance & Allied Workers Canada

Email Address: reception@cmaw.ca

Phone Number: 6044370471

Time Submitted: June 29, 2017 at 11:52am

Message: We had two rooms booked at the Vancouver Pinnacle Downtown for the Conference but hotel just advised that Pace Group has cancelled the block of space. Does this mean the show is cancelled?

From: Hildebrandt, Colleen MNGD:EX
Sent: Thursday, August 3, 2017 9:55 AM

'Jordan Humphries'; Roe, Sue MNGD:EX

Cc: Manahan, Suzanne MNGD:EX; Wray, Jennifer MNGD:EX

Subject: RE: LNG in BC - Email inquiries & Registration Reports

Hi again Jordan,

Thanks for clarifying. We will respond accordingly.

Sincerely, Colleen

To:

#### Colleen Hildebrandt

Senior Outreach Officer | LNG Task Force | Ministry of Energy, Mines and Petroleum Resources Telephone: 778-676-2703 | Email: colleen.hildebrandt@gov.bc.ca

From: Jordan Humphries [mailto:JHumphries@pacegroup.com]

Sent: Thursday, August 3, 2017 9:54 AM

To: Hildebrandt, Colleen MNGD:EX; Roe, Sue MNGD:EX
Cc: Manahan, Suzanne MNGD:EX; Wray, Jennifer MNGD:EX
Subject: RE: LNG in BC - Email inquiries & Registration Reports

Hi Colleen,

We were asked not to respond to any inquiries.

Jordan

From: Hildebrandt, Colleen MNGD:EX [mailto:Colleen.Hildebrandt@gov.bc.ca]

Sent: August 3, 2017 9:25 AM

To: Jordan Humphries <<u>JHumphries@pacegroup.com</u>>; Roe, Sue MNGD:EX <<u>Sue.Roe@gov.bc.ca</u>>
Cc: Manahan, Suzanne MNGD:EX <<u>Suzanne.Manahan@gov.bc.ca</u>>; Wray, Jennifer MNGD:EX <<u>Jennifer.Wray@gov.bc.ca</u>>

Subject: RE: LNG in BC - Email inquiries & Registration Reports

## Good Morning Jordan,

Can you please confirm whether or not you have responded to any of the inquiries?

If PACE has responded, can you also list the ones you have sent a response to.

In total, I see there are nine so just a quick list with the name and a yes or no would be great.

Regards, Colleen

#### Colleen Hildebrandt

Senior Outreach Officer | LNG Task Force | Ministry of Energy, Mines and Petroleum Resources Telephone: 778-676-2703 | Email: colleen.hildebrandt@gov.bc.ca

From: Jordan Humphries [mailto:JHumphries@pacegroup.com]

Sent: Thursday, August 3, 2017 8:41 AM

To: Roe, Sue MNGD:EX

Cc: Manahan, Suzanne MNGD:EX; Wray, Jennifer MNGD:EX; Hildebrandt, Colleen MNGD:EX Subject: LNG in BC - Email inquiries & Registration Reports

Good morning Sue,

As requested, attached are all of the emails we have received recently in regards to the LNG in BC conference. You may have responded to some of these already, but I've included all of them for your record.

I have also attached the registration reports for both delegates and exhibitors.

Thank you,

#### **JORDAN HUMPHRIES**

General Manager T 604.646.3596 C 604.506.7085 jhumphries@pacegroup.com

PACE GROUP Suite 200 - 55 Water St. Vancouver, BC V6B 1A1

#### www.pacegroup.com

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From: Hildebrandt, Colleen MNGD:EX

Sent: Tuesday, June 6, 2017 11:58 AM

To: Bagheri, Marjan MNGD:EX

Cc: Roe, Sue MNGD:EX

Subject: RE: Details for IN

Hi Marjan,

I just have Sue confirming the following numbers.

May 30 - Aug 27 estimated total is \$90,094

Aug 28 - Nov 30 estimated total is \$94,840

Note: this does not include taxes or fees (estimated taxes at 17.5%)

Let me know if you have any questions.

Sincerely, Colleen

#### Colleen Hildebrandt

Senior Outreach Officer | LNG Task Force | Ministry of Natural Gas Development Telephone: 778-676-2703 | Email: colleen.hildebrandt@gov.bc.ca

From: Bagheri, Marjan MNGD:EX Sent: Tuesday, June 6, 2017 11:27 AM

To: Hildebrandt, Colleen MNGD:EX; Roe, Sue MNGD:EX

Subject: Details for IN

Hi,

The areas highlighted in yellow are ones where additional numbers or information would be very helpful in building the case in the note. Could you please provide the info asap?

Thanks.

Marjan

- The next payment in the amount of \$48,998.25 was due on May 31 with an extension requested due to the
  potential changes in government leadership (can this payment be avoided with a quick timing decision?)
- The final deposit in the amount of \$48,998.25 is expected to be made on October 30, 2017 (same comment)

The cost of cancelling contracts with hotels will increase if a decision to do so is made later than (the end of June? Can we quantify the amount?)

From:

Sent:

To:

Subject:	RE: 2017 LNG in BC Conference Cancellation
Great.	
Jordan	
From: Roe, Sue MNGD:EX [mailto Sent: August 2, 2017 11:04 AM To: Jordan Humphries Subject: RE: 2017 LNG in BC Conf	
Hi Jordan,	
Looks much better thank you.	
Sue	
From: Jordan Humphries [mailto: Sent: Wednesday, August 2, 2017 To: Roe, Sue MNGD:EX Subject: RE: 2017 LNG in BC Conf	7 10:47 AM
Hi Sue,	
KIMBO has re-inserted the heade	er graphic to the website. Does this work?
Jordan	
From: Roe, Sue MNGD:EX [mailto Sent: August 2, 2017 10:00 AM To: Jordan Humphries < JHumphr Subject: RE: 2017 LNG in BC Conf	ies@pacegroup.com>
Thank you ⊕	
From: Jordan Humphries [mailto: Sent: Wednesday, August 2, 2017 To: Roe, Sue MNGD:EX Subject: RE: 2017 LNG in BC Conf	7 9:59 AM
Hey Sue,	
Working on it.	•

Jordan Humphries < JHumphries@pacegroup.com>

Wednesday, August 2, 2017 11:07 AM

Roe, Sue MNGD:EX

#### Jordan

From: Roe, Sue MNGD:EX [mailto:Sue.Roe@gov.bc.ca]

Sent: August 2, 2017 9:54 AM

To: Jordan Humphries < JHumphries@pacegroup.com > Subject: RE: 2017 LNG in BC Conference Cancellation

Hi Jordan

We actually got an email that asked if we had been hacked! Needs to be updated as soon as is possible.

Thanks

Sue

From: Jordan Humphries [mailto:JHumphries@pacegroup.com]

Sent: Wednesday, August 2, 2017 9:08 AM

To: Roe, Sue MNGD:EX

Cc: Manahan, Suzanne MNGD:EX; Wray, Jennifer MNGD:EX; Hildebrandt, Colleen MNGD:EX

Subject: RE: 2017 LNG in BC Conference Cancellation

Morning Sue,

Yes, just seeing that. I guess I should have been more clear.

I've emailed KIMBO back to ask them to re-insert the header asap.

Jordan

From: Roe, Sue MNGD:EX [mailto:Sue.Roe@gov.bc.ca]

Sent: August 2, 2017 9:05 AM

To: Jordan Humphries < JHumphries@pacegroup.com>

Cc: Manahan, Suzanne MNGD:EX < Suzanne.Manahan@gov.bc.ca>; Wray, Jennifer MNGD:EX < Jennifer.Wray@gov.bc.ca>; Hildebrandt, Colleen MNGD:EX < Colleen.Hildebrandt@gov.bc.ca>

Subject: FW: 2017 LNG in BC Conference Cancellation

Importance: High

Hi Jordan,

I appreciate the speed with which the message was put on the website, but all branding has been removed. The messaging is correct; the branding needs to be re-applied on the website and needs to be updated as soon as possible, if not immediately.

Thanks in advance and bye for now

Sue

From: Roe, Sue MNGD:EX

Sent: Wednesday, August 2, 2017 8:11 AM

To: 'Jordan Humphries'

Cc: Manahan, Suzanne MNGD:EX; Wray, Jennifer MNGD:EX; Hildebrandt, Colleen MNGD:EX Subject: RE: 2017 LNG in BC Conference Cancellation

Hi Jordan,

Thanks for your email and letting us know once KIMBO has made the changes to the website and also the invoices still to come. Please forward those invoices as soon as possible. As you say, it was short lived, but it has been a pleasure working with you too.

Bye for now

Sue

From: Jordan Humphries [mailto:JHumphries@pacegroup.com]

Sent: Tuesday, August 1, 2017 5:02 PM

To: Roe, Sue MNGD:EX

Cc: Manahan, Suzanne MNGD:EX; Wray, Jennifer MNGD:EX; Hildebrandt, Colleen MNGD:EX

Subject: RE: 2017 LNG in BC Conference Cancellation

Thanks Sue. It's been great working with you and everyone at the LNG Task Force, even if it was short lived. Hope to get the chance again.

I've emailed KIMBO design and hope to hear back soon as to how quickly the website can be switched over. I've also emailed our registration provider to get that shut-down as well.

There will be some final supplier invoices on these two pieces that we'll invoice for once received.

Take care,

#### **JORDAN HUMPHRIES**

General Manager T 604.646.3596 C 604.506.7085

jhumphries@pacegroup.com

PACE GROUP Suite 200 - 55 Water St. Vancouver, BC V6B 1A1

www.pacegroup.com

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From: Roe, Sue MNGD:EX [mailto:Sue.Roe@gov.bc.ca]

Sent: August 1, 2017 4:28 PM

To: Jordan Humphries < JHumphries@pacegroup.com>

Cc: Manahan, Suzanne MNGD:EX <<u>Suzanne.Manahan@gov.bc.ca</u>>; Wray, Jennifer MNGD:EX <<u>Jennifer.Wray@gov.bc.ca</u>>; Hildebrandt, Colleen MNGD:EX <<u>Colleen.Hildebrandt@gov.bc.ca</u>>

Subject: 2017 LNG in BC Conference Cancellation

Hello Jordan,

I have just been advised the 2017 LNG in BC Conference has been cancelled.

- Could you please arrange to have the registration page taken down immediately.
- 2. As for the Conference webpage, could we please archive the pages offline and ensure the following message is on the site. We would like to leave this messaging on the site until November please.

The 2017 LNG in BC Conference has been cancelled. For additional information, please contact <a href="mailto:LNGinBC@gov.bc.ca">LNGinBC@gov.bc.ca</a>

Can you please let me know how long the website changes will take? Once we know that is completed, we will send follow-up emails to those people we said we would respond to. Also, please forward any emails you may have to us that require a follow up response.

If you have any questions or comments, please don't hesitate to contact me.

Thanks in advance and bye for now

Sue

Sue Roe

Senior Outreach Officer-LNG Task Force
Ministry of Energy, Mines and Petroleum Resources

Phone: 778-679-3187 Email: sue.roe@gov.bc.ca

From: Erika Borgerson <eborgerson@inventaworld.com>

Sent: Wednesday, November 18, 2015 10:05 AM

To: Wray, Jennifer MNGD:EX; Manahan, Suzanne MNGD:EX; Roe, Sue MNGD:EX; Fosdick,

Elizabeth MNGD:EX

Cc: Alexa Freudigmann; Sarah Mitchell; Patricia Zhou; Adam Kozachuk; Beth Wolfe

Subject: INV: LNG 2015 | Survey Results (as of Nov 17)

Hi team,

As shared on the call yesterday, we have some preliminary results to share from the surveys. Given our event experience, scoring over 75% on attendee satisfaction is on par with industry targets, and we have exceeded this considerably at an 84.8% average. We have scored lower on the partner/exhibitor side with some areas for improvement to consider for next year's program.

We will continue to push 1:1 communications with our contacts to encourage more feedback through the surveys this week and deliver a final report next week. Here are the high-level results thus far:

## Delegate

- Responses: 26
- Overall experience was rated 4.23/5
- 62% plan to and 35% may attend next year's Conference
- Highlight: 92% of respondents found that the Conference met all or some of their objectives
- Opportunity: "Ensure speakers are subject matter experts."

#### 2. Speaker

- Responses: 11
- Overall experience was rated 4.44/5
- 55% plan to attend next year's Conference
- Highlight: survey respondents said overall, the event was well planned and ran smoothly (4.73/5)
- Opportunity: "Conference too long and sessions on PSE could be integrated within other presentations."

# 3. GameChanger Youth Expo

- Responses: 8
- Overall experience was rated 3.75/5
- 63% plan to attend next year's Youth Expo
- Highlight: "This event was well organized and we appreciated the variety of career opportunities."
- Opportunity: "Please keep the youth events together. Also, give more signs around directions for the youth to self guide their tour."

# 4. GameChanger Interactive

- Responses: 5
- Overall experience was rated 4.4/5
- 100% plan to attend next year's Interactive
- Highlight: survey respondents said GameChanger Interactive was a valuable experience for students (4.6/5)
- Opportunity: "Would be better to plan further ahead to bring more students from outside the lower mainland."

# 5. GameChanger Competition

Responses: 8

- Overall experience was rated 4.38/5
- 100% plan to attend next year's Competition
- Highlight: survey respondents found that participating in the Competition was a valuable experience (4.75/5)
- · Opportunity: "I would have liked more feedback from the judges on my group's presentation."

# ATTENDEE AVERAGE SATISFACTION: 4.24/5 = 84.8%

## Sponsor

- Responses: 5
- Overall experience was rated 2.8/5
- 20% plan to and 60% may participate in next year's Conference
- Highlight: 80% of survey respondents found that the Conference met their organization's objectives
- Opportunity: "Hold delegate events in tradeshow area." & "Trade show for 3 days is too long."

# 7. GameChanger Youth Expo Partner

- Responses: 4
- Overall experience was rated 3.5/5
- 50% plan to participate in next year's Youth Expo, the other 50% are unsure
- Highlight: survey respondents found that the content of the Expo was relevant and engaging for students (3.75/5)
- Opportunity: "Students were not visiting the Post Secondary area. Perhaps a 'passport system' with full
  passports being entered in a draw would get students to the area."

#### 8. Exhibitor

- Responses: 22
- Overall experience was rated 3.05/5
- 23% plan to and 68% may participate in next year's Conference
- Highlight: "Most of my booth traffic was generated B2B from the trade floor. I got some good leads this
  way and was able to make other business more aware of our service."
- Opportunity: "Focus as many events as possible on the trade floor. For this year it was the only reason for increased traffic. Consider condensing floor plan and adding conferences on the same level."

PARTNER AVERAGE SATISFACTION: 3.12/5 = 62.33%

Cheers, Erika

Erika Borgerson

Account Supervisor

p 604.687.0544 ext.235 c 604.358.6732



www.inventaworld.com

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From: Erika Borgerson <eborgerson@inventaworld.com>

Sent: Tuesday, November 10, 2015 2:05 PM

To: Roe, Sue MNGD:EX

Subject: INV: LNG 2015 | Conference Report
Attachments: LNG2015\_ConferenceReport\_11\_3\_15.pdf

Hi Sue,

Please find attached the conference report that we presented last week. Let me know if you need anything further!

Erika

Erika Borgerson

Account Supervisor

p 604.687.0544 ext.235 c 604.358.6732



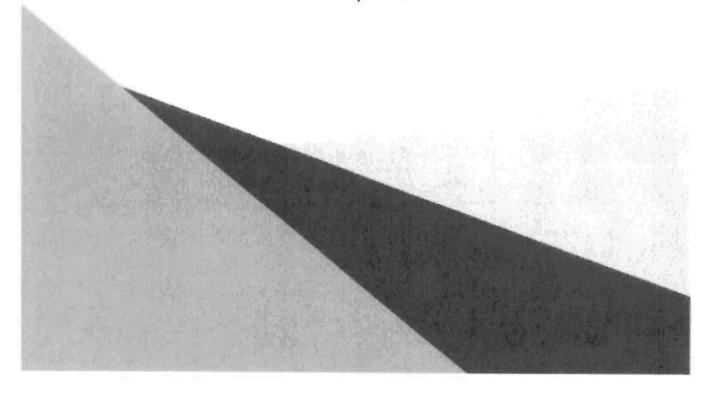
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# 2015 INTERNATIONAL LNG IN BC CONFERENCE DEBRIEF REPORT – SUMMARY DRAFT

ALEXA FREUDIGMANN ERIKA BORGERSON

NOV 4, 2015



# EVENT OVERVIEW

The third annual LNG in BC Conference was hosted by the Province of British Columbia, Ministry of Natural Gas Development at the Vancouver Convention Centre West building from October 14<sup>th</sup> - 16<sup>th</sup> 2015.

Focused on the theme of Clean Energy, Reliable Partner, the Conference saw 3000 attendees attend over the course of the event including community leaders, First Nations, Government officials, industry representatives and students.

The variety of event elements, including keynote presentations, panel sessions, receptions, luncheons, trade show, youth expo, competition & Interactive events, provided an excellent platform for learning, networking and discussion surrounding the future of B.C.'s LNG Industry.

# **EVENT HIGHLIGHTS**

#### CONFERENCE PROGRAM

The conference program was focused in the main ballroom and opened with a luncheon on day one where delegates heard an opening keynote speech from Premier Clark and the event received a First Nations Welcome by the Coastal Wolf Pack from the Coast Salish Territory. Steve Darling providing opening remarks followed by the event emcee who provided housekeeping and guidance for attendees, as well as introduced the themes for the event.

The day continued with breakout sessions in the ballroom, followed by an evening reception and gala dinner to inspire networking between the delegates. The Premier hosted a private VIP reception on the 3<sup>rd</sup> floor and delivered a speech to that audience before everyone headed down to the ballroom for dinner. The evening wrapped up with a compelling keynote speech during dinner from Maarten Wetselaar, Executive Vice President of Integrated Gas at Shell.

On day two, delegates were treated to an inspiring keynote conversation with the Honourable Minister Coleman and Peter J. Coleman, CEO and Managing Director, Woodside Energy and a keynote speech from the Honourable Shirley Bond, Minister of Jobs, Tourism and Skills Training. The breakout session were fairly well attended and the delegates seemed very engaged in the more intimate setting.

On day three the conference welcomed their Interactive attendees which provided delegates and youth the opportunity to interact during the opening Ministers and youth dialogue, discussing the future opportunities in the LNG industry. For delegates this was followed by a success stories session for from LNG-Buy BC. Delegates and an engaging conversation between The Honourable Mary Polak and Dr. Scott Tinker from University of Texas. Meanwhile the youth attendees

received a deep dive into the LNG industry from Dr. Tinker followed by the energetic Career Talks sessions. The 2015 International LNG in BC Conference wrapped up with an exciting Delegate and Youth Luncheon in the ballroom with an Awards presentation and interview with soccer champion, Christine Sinclair. Exhibitors were also invited to attend to thank them for their support during the event.

#### TRADE SHOW

This year's Trade Show Exhibition featured approximately 300 exhibitors spanning the entire exhibit level floor of the Vancouver Convention Centre.

At the centre of the exhibit floor, the British Columbia booth was created as a networking and show case area. The Pavilion consisted of custom wooden flooring, a lounge area with trellis and potted cedars, a LCD feature wall which was wrapped at the back with a 40ft graphic image of a BC landscape, a large wooden bar with an incredible living wall background feature. At the centre of the pavilion, Edible Canada along with wine and craft beer representatives provided samples of their products throughout each day of the Conference, showcasing a Taste of BC.

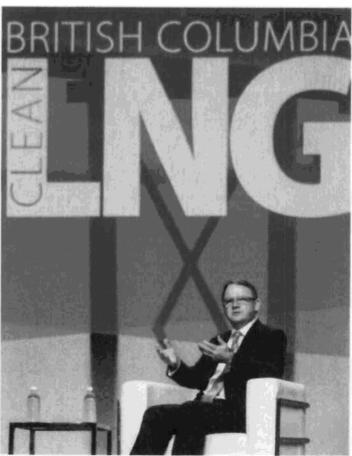
On day two of the Conference delegates were invited downstairs to attend the Trade Show Networking Luncheon and Reception to enjoy food and drinks while networking with exhibitors.

# **GAMECHANGER YOUTH EXPO, INTERACTIVE + COMPETITION**

The addition of the GameChanger Youth Expo brought over 1,800 students through the expo, which consisted of a self-guided roadmap including Find Your Fit, a Career Pavilion, Post-Secondary Fair, LNG Show, Science World Energy Show, LNG Discovery Zone and Try-a-Trade. There were also 300 students, registered for the GameChanger Interactive which was a half-day mini-conference hosted on Friday. The GameChanger Competition saw over 200 competitors across 11 categories compete for over \$50,000 in prizing.







# PROGRAM MANAGEMENT

#### **OVERVIEW**

Based on our experience managing the 2014 conference, the management team at Inventa looked at how we could best deliver the program with a different resourcing model for 2015. Knowing that the program would need additional support in the final 6 weeks, following a quiet summer, a team of 12 was hired over the course of the program to support the event, bringing on an extra 3 roles in the final 4 weeks before the event. Key roles and responsibilities were defined, as well as reporting and approval procedures, to ensure that the client was getting the right reporting, when needed for approvals. The program lead was also able to return from 2014 and take the role of client lead with the support of the client services VP, helping to ensure client expectations were met across the program.

When we reviewed the program debrief document from 2014, we can see that the majority of recommendations were implemented in the planning of this year's event. There were no areas of concern from 2014 that were repeated in 2015 and the areas that needed attention were enhanced and effectively improved by the team. Some examples include registration management, security, on-site branding & ballroom production. We also aimed to achieve more this year with a bigger than ever conference and youth program. Based on this vision, the following team roles and internal resources were identified:

- Signage/Social/App Lead Leann
- F&B Partners/BC Booth Lead Tia
- Staff/Security Lead Adam
- Speaker Manager Lisa
- Delegate Manager Patricia
- Sponsorship Manager Sarah M
- Production Director Sarah H

- Youth Competition Manager Beth
- Youth Expo Manager Jeana
- Youth Interactive Shireen
- Venue/F&B Nancy
- Trade Show Manager Leah
- Admin/Staff support Julia
- Youth Outreach Vanna (FYF)

## **OBJECTIVES FOR 2015**

- Deliver YOY revenue growth by increasing exhibitor, sponsorship and delegate sales
- Maximize venue space for potential sales & audience networking opportunities
- Get to market in the Spring with sponsorship, exhibitor, delegate registration and youth
- Confirm speakers early to ensure enough time for speaker calls and pre-event briefs
- Get agenda in place early to ensure attendees can get approval to attend
- Confirm engaging and high-profile speakers to bring in youth and delegate attendees
- Utilize the strength of the industry with C-level keynotes/panels
- Provide a robust youth program that connects to the LNG industry while delivering insights, inspiration and information about careers in energy more generally
- Bring the audience to the show floor and deliver value for our exhibitors
- Create a unique and impactful taste of BC booth to anchor the show floor
- Find partnership opportunities to create a lively and exciting expo for youth
   Deliver a competition for youth that can help to fuel their future education

#### 2015 SUMMARY

Overall, the event objectives were met with a robust program that delivered far beyond what was achieved in 2014. Despite challenges with time and budget, the conference delivered an excellent audience experience and programming. On the back-end there is room for improvement in the program delivery, as there always will be with an event this size, and also some big wins with some of the new additions to this year's program that we would definitely recommend implementing again next year.

#### **ONSITE CHALLENGES**

- Premier's office Telus line was not live and did not transmit her keynote to media
- Some sponsor escalations onsite regarding branding/benefits
- Thursday morning breakfast hot menu item ran out and heat lamps were removed
- Some line-ups for the Trade Show lunch
- Drape line was only able to be put in from the floor in the time allocated Thursday AM, instead of the drop drape which was planned for Thursday PM
- Friday lunch ran out of meals (served 60 in addition to guarantee)
- Concerns raised with True North onsite requirements and management
- Security was overly strict at times, aggravating some attendees

# REPEAT/WINS

- Early Registration and Onsite Process
- Print Materials and Badging
- Branding and Onsite signage plans
- Staffing & Security plan/coverage
- Speaker Management process
- Exhibitor Management process
- BC Booth and Vendors
- Sponsorship Management process
- GameChanger Expo, Competition & Interactive
- Conference App and Social Media
- AV set-up and production elements

#### **KEY LEARNINGS**

- Definition between GCPE and MNGD approval areas needed to ensure effective onsite management and time usage
- Youth Outreach and sponsorship was late in market and outreach via MOE was
  unsuccessful, agency began outreach 4 weeks pre-event to try to fill registration targets.
   With more time the team may have hit the 3000 mark. As well, the Northern groups
  would have appreciated more time to organize and arrange travel



- Speaker call management was with the client to manage and then returned to the agency in August. Despite the late addition, speaker calls were well managed and effective. The formula for the process should be repeated
- Social Media strategy was put in place 2 weeks out leaving little time to develop a comprehensive strategy and test the live stream pre-event
- App was approved 5 weeks pre-event and ate up the time for one production staff
- Media events were added 1-2 weeks pre-event, requiring quick turnaround from AV and Inventa to facilitate and manager requirements
- Change of speakers and addition of 2 Keynotes, Jas and Steve Darling in the last 2 weeks
   mgmt. including scripting, briefing and management last minute
- Production elements were all running up against hard print deadlines reducing time available for review and resource availability among the team
- Due to print deadlines and the pace of the program, the management team did not
  have the chance to proof everything that went to the client the result was a pain point
  around typos, inconsistency and long revision cycles on multiple items
- With lots of last minute needs, the team was still quite stretched to deliver the core
  event deliverables, and accommodate the numerous late additions they were all
  achieved in the end but unfortunately the client was not left feeling confident that it
  would all come together seamlessly onsite
- Not having a centralized agenda and working production documents or master databases for speaker names, created confusion, inaccuracy and stress across the production elements that relied on this information

#### RECOMMENDATIONS

- Additional resource needed to support Communications and Media /Marketing Partners
- Additional resource needed to support Youth Travel/Sponsorship/Outreach
- Engage VCC to better support menu selection and creative service ideas
- Engage Baytree to support copywriting and ensure consistent messaging
- Engage a technology platform to centralize the agenda, speakers and exhibitor data, as well as provide a more robust registration process (with back-end access)
- Ensure the youth program is in market by Spring 2016 start with a save the date
- Look at areas to revamp conference agenda:
  - o Tradeshow reception Day 1
  - Close early Day 3
  - Sell tickets for Gala dinner
  - Overlap Expo with full day Interactive program Day 2
- Confirm speakers and agenda content early to help drive attendance
- Allow more time for production and approval cycles use dummy versions for approvals

# BUDGET

#### **OVERVIEW**

The conference faced some challenges financially with the new time of year, having less run-way in the fall and no fiscal budget cross-over made it difficult to achieve revenue targets. YOY the conference also invested in new areas that had an impact on budget:

- F&B did not meet minimums (\$500K) so we received no discount for rental (\$45K)
- Conference app & Social Media feed
- Security bag checks
- SI staffing and AV infrastructure
- AV Move to rear projection, drape in ballroom, hard line internet, onsite media events
- GameChanger Competition (rental of Hall A, prizing, partnerships & mgmt)
- GameChanger Interactive (increased AV, signage, printing, speakers & mgmt)

## **KEY LEARNINGS**

- The original budget for the event was set at \$5.3Mil with an anticipated attendance of 1608 attendees. This was based on a sold-out event in 2014 and anticipated attendance at maximum for 2015. Venue planning and all materials were set for 1800 per this plan.
- Contingency measures were put in place to reduce the budget by 1.5million within 6
  weeks of the event date. Late decisions were also made on big ticket items like AV setup and SI, and other budget items were all reviewed to try to find savings where
  possible.
- With variable costs (food and beverage) only being 15% of the overall budget, reduced attendee numbers had a significant negative impact on the event budget. The hard costs for the event, regardless of attendee numbers include: venue rental, security, staffing, signage etc. which at a minimum would be a \$3Mil investment.

#### RECOMMENDATIONS

- Create 'Scale-down' and 'Scale-up' versions of the budget pre-approved for 2016.
   Ensure that there is a drop-deadline for budget decisions at the infrastructure level so that the scale down version can be implemented effectively.
  - EXAMPLE: Exhibit Hall A/B and Level 1 only Scale-down
- Look at high-cost items like SI, Delegate Bags, Competition Prizing, etc. for potential cuts
- Look for additional revenue items like Gala Ticket sales
- Look for ways to reduce agency and client hours by utilizing technology to enable planning and management needs

		LNG in BC 2015 Con	feren	ce Budget				
Revenue	Value/Unit	the in be 2020 con	Amour		1	2014 Budget		Difference
EVENT REVENUE - SPONSORSHIP			1			-old-phodes		Dilleterios
Youth Travel Sponsorship	\$38,078.86	1 1	I	38,078.86	5			
Custom Sponsorship	\$5,000.00	1		5,000.00			100	
Platinum Sponsorship	\$50,000.00	5		230,000.00				
Gold Sponsorship	\$30,000.00	8		195,000.00			1974	
Silver Sponsorship	\$20,000.00	8		160,000.00				
Bronze Sponsorship	\$10,000.00	17		170,000.00		4/16/21/2014		
SUBTOTAL			1	798,078.86		895,500.00	-\$	97,421.14
FUNDING COVERNMENT ELIMINAC	A100 000 00		and the second	400,000,00		2014 Budget		Difference
GOVERNMENT FUNDING JTST FUNDING	\$100,000.00	1 -	-	100,000.00				
VCC DEPOSIT 1	\$30,000.00	1	-	30,000.00			1000	
VCC DEPOSIT 2	\$ 101,601.67 \$ 33,867.23	1	-	101,601.67				
VCC DEPOSIT 3	\$ 101,601.68	<del>                                     </del>	-	33,867.23			1	
VCCDEPOSIT4	\$ 108,017.17	<del>                                     </del>	-	101,601.68			1	
Management Hours INV#6238	\$130,268.75	i		108,017.17				
Hard Costs INV#6261	\$ 22,082.37	<del>                                     </del>	-	130,268.75 22,082.37				
Management Hours INV#6308	\$197,745.00	1	-		-			
Hard Costs INV#6309	\$ 16,547.85	<u> </u>		197,745.00 16,547.85				
SUBTOTAL	4 10,541.05			841,731.72		738,303,75	-	400 407 07
EVENT REVENUE - TRADE SHOW	THE REAL PROPERTY.			041,131.12		136,303, 13 2014 Budget	TO MAKE	103,427.97
F&B Sponsors	\$1,100.00	1		1,100.00		o la prode	Acres 1	Difference
Tradeshow Exhibitors - Early Bird	\$3,500.00	51	<del> </del>	178,500.00				
Tradeshow Exhibitors	\$4,000.00	12	_	48,000.00			1000	
International Pavilions	\$29,000.00	1		28,750.00				
Tradeshow BuyBC Exhibitors	\$0.00	100		0.00			100	
Sponsor Exhibitors	\$0.00	61	-	0.00	4			
Exhibitor Badges - Included in packa	\$0.00	448		0.00				
Exhibitor Badges - Additional purcha		117		17,550.00				
Tradeshow Visitor Only Passes	\$150.00	58		8,700.00			5	
Buy BC Workshop - Day ticket	\$150.00	0		0.00			The said	
SUBTOTAL			NA LOT	281,500.00	110	286,700.00	-\$	5,200.00
EVENT REVENUE - DELEGATES					2	014 Budget	Parties.	Difference
Delegate Tickets - full pass	\$1,850.00	631		1,167,350.00	15325	A STATE OF S	100	
NON-REFUNDABLE DELEGATE FEE		2		1,850.00				
Delegate Ticket - MARR*	\$1,850.00	50		92,500.00				
VIP PASSES	\$50.00	6		300.00			5 - 5 -	
LNG Buy BC Company - day passes*	\$1,000.00	14		14,000.00			100	
Gov Staff Passes - day passes only	\$1,000.00	72		72,000.00			41.5	
SUBTOTAL				1,348,000.00		1,582,183.10	-\$	234,183.10
SUBTUTAL		State Alman and American	\$	3,269,310.58				
Expenses	CO FEE STATE	Notes	-	2015 Budget	-	OT I D		
Venue	Rontal Costs	(minus dscn't/prepayments)	\$			014 Budget		Difference
Audio Visual	411	nd Show production		502,750.45		330,201.97		172,548.48
GameChanger Youth Expo		& Infrastructure/Signage	\$	378,195.27		356,760.27	\$	21,435.00
GameChanger Competition & Interac	Program prizin	ng and marketing, onsite costs	\$	109,770.58 160,489.33	\$	199,314.48	-\$	89,543.90
Contractor Fees & Expenses/Staffing	ntal Project Mana	gaments & Oneita Staff Uniform	4	1,236,958.51	\$	1 027 100 42	*	160,489.33
Speakers	Keunotes	, Emcees, Entertainment	\$	35,002.76	\$	1,037,168.42 40,699.45	*	199,790.09
Marketing		ign, Web, Branding	\$	55,442.28		17,503.28	-\$	5,696.69
Signage & Décor		areas, signage, carpet etc.	\$	72,834.29			-\$	37,939.00 29,355.80
Delegate Materials	Delegate bags, badges and materials		\$	86,976.89			-\$	12,990.32
Food and Beverage	Catering for all meals		\$	427,491.47		683,947.70	-\$	256,456.23
Irade Show	Cost for booths and services		\$	307,077.80		169,614.70	\$	137,463.10
Processing Fees	Credit Card and Paypal (3%)		\$	48,013.50	\$	49,187.74	-\$	1,174.24
Sub-Contracted Services: Baytree			\$	24,667.50	*	70,101.14	\$	24,667.50
Sub-Contracted Services: Video Pro	RACER	OCKS & TRUE NORTH	\$	65,750.00	\$	54,425.00	\$	11,325.00
SUBTOTAL			\$	3,511,420.63	Piloton .	34,423.00	*	11,323.00
							-	
	Amount	是不是是 <b>办</b> 证是 克拉		and the second	100			
Total Revenue	\$	74714-1		3,269,310.58				
Total Expense	\$			3,511,420.63				
Total Projected Deficit	-\$			242,110.05				

From:

Michele Da Silva <reception@cmaw.ca> Monday, August 14, 2017 2:02 PM

Sent: To:

MNGD LNG in BC MNGD:EX

Subject:

RE: LNG Conference Inquiry - from LNG Conference website

perfect, thank you I just checked and yes, it was processed.

From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: Monday, August 14, 2017 1:39 PM
To: Michele Da Silva < reception@cmaw.ca>

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Hello again Michele,

All refunds for any deposits for the 2017 LNG in BC Conference were completed on August 4 and debited back to the original credit card used. Please do check with your bank (just in case it is not showing on your credit card statement as yet) and if you have not received the refund, please let us know. You will absolutely be receiving a full refund for the deposit made.

Sincerely,

LNG Task Force

From: Michele Da Silva [mailto:reception@cmaw.ca]

Sent: Monday, August 14, 2017 10:26 AM

To: MNGD LNG in BC MNGD:EX

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Sorry I guess I should have clarified. If this is the LNG Conference and Exhibition being held in Vancouver later this year we paid a deposit as an exhibitor but so far, we have not received a refund. Is that through you?

From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: Monday, August 14, 2017 9:04 AM
To: Michele Da Silva < reception@cmaw.ca>

Subject: FW: LNG Conference Inquiry - from LNG Conference website

Hello Michele,

Just to confirm regarding your enquiry about the refund for the deposit, do you mean a deposit from the hotel? If that is correct, please contact the hotel for that information.

Should you require any further assistance, please do not hesitate to contact us.

Sincerely,

LNG Task Force

From: Michele Da Silva [mailto:reception@cmaw.ca]

Sent: Monday, August 14, 2017 8:54 AM

To: Roe, Sue MNGD:EX

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Thank you for letting me know and yes, I did get the email. Do you know when the refund for the deposit will be processed?

From: Roe, Sue MNGD:EX [mailto:Sue.Roe@gov.bc.ca]

Sent: Thursday, August 03, 2017 3:19 PM
To: Michele Da Silva < reception@cmaw.ca>

Subject: FW: LNG Conference Inquiry - from LNG Conference website

Hello Michele.

Although you have been notified from an email earlier today, I did want to respond to this email as well and confirm the 2017 LNG in BC Conference has been cancelled.

Sincerely,

LNG Task Force

From: LNG in BC [mailto:LNGinBC@gov.bc.ca]
Sent: Thursday, June 29, 2017 11:52 AM

To: LNGinBC

Subject: LNG Conference Inquiry - from LNG Conference website

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Michele

Organization: Construction Maintenance & Allied Workers Canada

Email Address: reception@cmaw.ca

Phone Number: 6044370471

Time Submitted: June 29, 2017 at 11:52am

Message: We had two rooms booked at the Vancouver Pinnacle Downtown for the Conference but hotel just advised that Pace Group has cancelled the block of space. Does this mean the show is cancelled?

From:

MNGD LNG in BC MNGD:EX

Sent:

Friday, August 11, 2017 4:22 PM

To:

segreteria.vancouver@esteri.it

Subject:

FW: Ref: 100457 - Francesca Bormolini - LNG Conference

Hello Ms. Bormolini,

Further to our correspondence below, I wanted to let you know the 2017 LNG in BC Conference has now been cancelled. You may be aware of this information as it has now been posted on the website, but I wanted to ensure you were notified in case you had not visited the website recently.

Sincerely,

Suzanne Manahan A/Assistant Deputy Minister Ministry of Energy, Mines, and Petroleum Resources

From: MNGD LNG in BC MNGD:EX Sent: Monday, May 8, 2017 9:25 AM To: 'segreteria.vancouver@esteri.it'

Subject: Ref: 100457 - Francesca Bormolini - LNG Conference

Ref: 100457

Ms. Francesca Bormolini Executive Assistant to the Consul General Consulate General of Italy in Vancouver

Email: segreteria.vancouver@esteri.it

Dear Ms. Francesca Bormolini:

Thank you for contacting the Ministry of Natural Gas Development regarding the Consul General of Italy's interest in our upcoming LNG Conference. The 2017 International LNG in BC Conference: *Clean Energy for the World* will be held November 28-30, 2017 at the Trade and Convention Centre in Vancouver. We are pleased to provide the Consul General complimentary full-access to the Conference through our VIP program.

The 2017 International LNG in BC Conference will bring together international investors, businesses, industry, communities, First Nations, students, educators and government officials to focus on the development of the LNG sector in British Columbia and the role that LNG exports from British Columbia can play in helping other countries transition to a lower carbon future.

Regular updates will be posted on our website at <a href="www.lngconference.ca">www.lngconference.ca</a>. You can also email <a href="https://www.lngconference.ca">LNGinBC@gov.bc.ca</a> with any questions that you have.

Sincerely,

Suzanne Manahan A/Assistant Deputy Minister LNG Task Force Ministry of Natural Gas Development

From:

MNGD LNG in BC MNGD:EX

Sent:

Wednesday, August 9, 2017 11:32 AM

To:

Yasuhiko Koyama

Subject:

RE: Cancellation of LNG in BC Conference

Hello Koyama,

Thank you for your email and letting us know you have received your refund. It is our pleasure to assist you.

Sincerely,

LNG Task Force

From: Yasuhiko Koyama [mailto:yasuhiko.koyama@noe.jx-group.us]

Sent: Wednesday, August 9, 2017 9:28 AM

To: MNGD LNG in BC MNGD:EX

Subject: RE: Cancellation of LNG in BC Conference

Dear LNG Task Force.

Yes, I acknowledged my receipt of the refund on August 4<sup>th</sup>. Thank you for your help.

Koyama

From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: Wednesday, August 09, 2017 10:22 AM

To: Yasuhiko Koyama

Subject: RE: Cancellation of LNG in BC Conference

Hello Koyama,

Thank you for your email. All refunds were issued last Friday, August 4. We would expect it to take a few days to show on your credit card, but please do contact us if the refund does not go through.

Sincerely,

LNG Task Force

From: Yasuhiko Koyama [mailto:yasuhiko.koyama@noe.jx-group.us]

Sent: Friday, August 4, 2017 7:56 PM To: MNGD LNG in BC MNGD:EX

IO: MINGO LING III DC MINGO.EX

Subject: RE: Cancellation of LNG in BC Conference

Dear LNG Task Force,

Thank you for your reply back to me.

I am waiting for further information from you.

# Koyama

From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: Thursday, August 03, 2017 4:16 PM

To: Yasuhiko Koyama

Subject: RE: Cancellation of LNG in BC Conference

Hello Mr. Koyama,

You will definitely receive a full refund due to the cancellation of the 2017 LNG in BC Conference and will be contacted very shortly regarding this matter.

Sincerely,

LNG Task Force

From: Yasuhiko Koyama [mailto:yasuhiko.koyama@noe.jx-group.us]

Sent: Wednesday, August 2, 2017 4:02 PM

To: MNGD LNG in BC MNGD:EX

Subject: Cancellation of LNG in BC Conference

Dear LNG in BC Conference,

I was very surprised to hear the 2017 International LNG in BC Conference has been cancelled because I have already registered and paid \$1,417.50 to you as per attached receipt.

I would appreciate it if you could let me know how I could receive the refund.

Thank you for your advice in advance.

Yasuhiko Koyama

President & CEO JX Nippon Oil & Energy (Americas) Inc. One Riverway, Suite 1625 Houston, TX 77056

Tel: 713-840-1860 Ext. 100

Fax: 713-840-1886 Cell: 713-471-0890

E-mail: yasuhiko.koyama@noe.jx-group.us

From:

Jordan Humphries < JHumphries@pacegroup.com>

Sent:

Wednesday, August 9, 2017 8:16 AM

To:

MNGD LNG in BC MNGD:EX

Subject:

RE: 2017 LNG in BC Conference - Exhibitors

Hi Sue,

Yes, refunds were issued to both delegates and exhibitors. There were only two exhibitors who had registered and paid, McElhanney being one of them.

Jordan

From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: August 9, 2017 8:13 AM

To: Jordan Humphries < JHumphries @pacegroup.com>
Subject: FW: 2017 LNG in BC Conference - Exhibitors

Hi Jordan,

Last week we discussed issuing refunds to delegates. As per the email below, I would like to respond to Elaine but wanted to confirm refunds were also issued to exhibitors last week as well. I have been receiving a few emails regarding refunds and I have replied stating that delegate refunds were issued last week, but that it may take a few days to show up in their accounts.

Thanks in advance for confirming exhibitor refund details and bye for now

Sue

From: Elaine Collins [mailto:ECollins@mcelhanney.com]

Sent: Friday, August 4, 2017 11:52 AM

To: MNGD LNG in BC MNGD:EX

Subject: RE: 2017 LNG in BC Conference - Exhibitors

Hi – will you be issuing a full refund to exhibitors? Please let me know.

Regards,

Elaine Collins, BPR
Marketing Manager (Acting)
McElhanney Consulting Services Ltd.

www.mcelhanney.com

100 - 780 Beatty Street | Vancouver BC V6B 2M1

D 604 424 4730 | T 604 683 8521

ecollins@mcelhanney.com | My LinkedIn Profile

Connect with McElhanney: Facebook | Twitter | LinkedIn

Subject: 2017 LNG in BC Conference - Exhibitors
Hello,
The 2017 LNG in BC Conference has been cancelled. We would like to thank you for your interest in the event and we are looking forward to working with you again in the future.
Sincerely,
LNG Task Force
This email was checked by Sophos for known Malware. Be on guard for new exploits. Protect your credentials.
This message and attachment may contain privileged and confidential information. If you are not the intended recipient, please notify us of our error, do not

From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: Thursday, August 03, 2017 2:41 PM

disseminate or copy this communication, and destroy all copies.

2

From: MNGD LNG in BC MNGD:EX

Sent: Wednesday, August 9, 2017 8:08 AM

To: Kelsey Bates

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Hello Kelsey,

All refunds were issued last Friday, August 4. We would expect it to take a few days to show on your credit card, but please do contact us if the refund does not go through.

Sincerely,

LNG Task Force

From: Kelsey Bates [mailto:kbates@dawsoncreek.ca]

Sent: Friday, August 4, 2017 8:53 AM To: MNGD LNG in BC MNGD:EX

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Thank you for the reply, when can we expect refunds on registration?





Kelsey Bates **Executive Assistant** City of Dawson Creek Phone 250-784-3636 Fax 250-782-3203

Cell: 250-784-4763

Like us on



From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: August-03-17 3:32 PM

To: Kelsey Bates

Subject: FW: LNG Conference Inquiry - from LNG Conference website

Hello Kelsey,

Thank you for your enquiry regarding the 2017 LNG in BC Conference. The Conference has been cancelled. We had been in contact with Katrina Friesen from City of Dawson Creek as well so you may be aware of this. Having said that, just in case you were not aware, we did want to respond to your email.

Sincerely,

LNG Task Force

From: LNG in BC [mailto:LNGinBC@gov.bc.ca]

Sent: Tuesday, July 11, 2017 4:03 PM

To: LNGinBC

Subject: LNG Conference Inquiry - from LNG Conference website

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Kelsey Bates

Organization: City of Dawson Creek Email Address: kbates@dawsoncreek.ca

Phone Number: 2507843636

Time Submitted: July 11, 2017 at 4:02pm

Message: The Pan Pacific called and said the LNG Conference in cancelled and asked if we wanted to cancel our rooms. Is this accurate? Thank you,

From:

Thecla Fladhamer <info@terracebrc.ca>

Sent:

Tuesday, August 8, 2017 9:26 AM

To:

MNGD LNG in BC MNGD:EX

Subject:

RE: 2017 LNG in BC Conference - Exhibitors

Thank you for letting us know. Much appreciated.

#### Thecla Fladhamer

OFFICE MANAGER Terrace Business Resource Centre 3224 Kalum Street Terrace, BC V8G 2N1 Ph. (250)635-4168 Fax (250)635-4152 info@terracebrc.ca www.terracebrc.ca



From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: Thursday, August 3, 2017 2:41 PM

Subject: 2017 LNG in BC Conference - Exhibitors

Hello,

The 2017 LNG in BC Conference has been cancelled. We would like to thank you for your interest in the event and we are looking forward to working with you again in the future.

Sincerely,

LNG Task Force

From:

Tracy Tavares <ttavares@kitimat.ca> Thursday, August 3, 2017 4:25 PM

Sent: To:

MNGD LNG in BC MNGD:EX

Subject:

RE: Fwd: BC LNG Conference Confirmation

Hello,

Thank you for following up, I did receive the cancellation confirmation email earlier this morning.

Muchly appreciated,



Tracy Tavares

Assistant to Chief Administrative Officer District of Kitimat Phone: 250-632-8920

http://www.Kitimat.ca

From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: August-03-17 4:23 PM

To: Tracy Tavares

Subject: FW: Fwd: BC LNG Conference Confirmation

Hello Tracy,

Although you did receive an email earlier regarding the registration refund, we did want to follow up to this email and confirm the 2017 LNG in BC Conference is cancelled.

Thank you again for your enquiries.

Sincerely,

LNG Task Force

From: MNGD LNG in BC MNGD:EX Sent: Monday, July 24, 2017 11:16 AM

To: 'ttavares@kitimat.ca'
Cc: Jordan Humphries

Subject: Fwd: BC LNG Conference Confirmation

Hello Tracy,

Jordon passed on your email and enquiry regarding the 2017 LNG in BC Conference scheduled for November this year. It could be likely the Conference will be cancelled or postponed, but the new incoming government will need to make that decision. We would be happy to let you know once the decision has been made.

Sincerely,

#### Begin forwarded message:

From: Tracy Tavares < ttavares@kitimat.ca>
Date: July 21, 2017 at 1:26:42 PM PDT

To: "JHumphries@pacegroup.com" <JHumphries@pacegroup.com>

**Subject: BC LNG Conference Confirmation** 

Good Afternoon Jordan,

I was provided your name from the Pan Pacific in Vancouver regarding the BC LNG Conference. They had contacted us regarding our reservations, and had stated that the Conference had been cancelled therefore cancelling our rooms.

Could you confirm that the conference has been cancelled?

I hope you are the person to contact, if not could you point me in the correct direction?

Thank you so much for your time.

**Tracy Tavares** 

Assistant to Chief Administrative Officer District of Kitimat Phone: 250-632-8920

http://www.Kitimat.ca

From: MNGD LNG in BC MNGD:EX
Sent: Thursday, August 3, 2017 3:48 PM

To: info@terracebrc.ca

Subject: FW: LNG Conference Inquiry - from LNG Conference website

Hello again Thecla,

Although you did suspect this as mentioned below, we would like to confirm the 2017 LNG in BC Conference has been cancelled.

Sincerely,

LNG Task Force

From: MNGD LNG in BC MNGD:EX Sent: Friday, July 28, 2017 11:11 AM

To: 'Thecla Fladhamer'

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Our pleasure!

LNG Task Force

From: Thecla Fladhamer [mailto:info@terracebrc.ca]

Sent: Friday, July 28, 2017 11:09 AM To: MNGD LNG in BC MNGD:EX

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Thank you. I did suspect that, thanks so much for your reply.

#### Thecla Fladhamer

OFFICE MANAGER
Terrace Business Resource Centre
3224 Kalum Street
Terrace, BC. V8G 2N1
Ph. (250)635-4168
Fax. (250)635-4152
info@terracebrc.ca
www.terracebrc.ca



www.loveterrace.com

From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: Friday, July 28, 2017 10:17 AM

To: Thecla Fladhamer

Subject: FW: LNG Conference Inquiry - from LNG Conference website

Hello Thecla,

Thank you for your enquiry regarding the 2017 LNG in BC Conference. It could be likely the Conference will be cancelled or postponed, but the new incoming government will need to make that decision. We would be happy to let you know once the decision has been made.

Sincerely,

LNG Task Force

From: LNG in BC [mailto:LNGinBC@gov.bc.ca]
Sent: Thursday, July 27, 2017 10:33 AM

To: LNGinBC

Subject: LNG Conference Inquiry - from LNG Conference website

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Thecla Fladhamer

Organization: Terrace Business Resource Centre

Email Address: info@terracebrc.ca Phone Number: 250-635-4168

Time Submitted: July 27, 2017 at 10:33am

Message: Hello there, I am inquiring about the 2017 LNG Conference? Is it still on? I have some friends who applied for booths however, have not heard back. I would like to apply but I would like to make sure that the conference is still going to take place. Thanks for any information you can provide.

From:

MNGD LNG in BC MNGD:EX

Sent:

Thursday, August 3, 2017 3:45 PM

To:

dmyles@terrace.ca

Subject:

FW: LNG Conference Inquiry - from LNG Conference website

Hello Danielle.

I can now confirm the 2017 LNG in BC Conference has been cancelled.

Sincerely,

LNG Task Force

From: MNGD LNG in BC MNGD:EX Sent: Friday, July 28, 2017 10:22 AM

To: 'dmyles@terrace.ca'

Subject: FW: LNG Conference Inquiry - from LNG Conference website

Hello Danielle,

Thank you for your enquiry regarding the 2017 LNG in BC Conference. It could be likely the Conference will be cancelled or postponed, but the new incoming government will need to make that decision. We would be happy to let you know once the decision has been made.

Sincerely,

LNG Task Force

From: LNG in BC [mailto:LNGinBC@gov.bc.ca]
Sent: Thursday, July 27, 2017 10:18 AM

To: LNGinBC

Subject: LNG Conference Inquiry - from LNG Conference website

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Danielle

Organization: City of Terrace

Email Address: dmyles@terrace.ca Phone Number: 250-616-4030

Time Submitted: July 27, 2017 at 10:17am

Message: Can you please confirm that this event is still happening? The Pan Pacific Hotel has been saying it is cancelled.

From:

MNGD LNG in BC MNGD:EX

Sent:

Thursday, August 3, 2017 3:32 PM

To:

kbates@dawsoncreek.ca

Subject:

FW: LNG Conference Inquiry - from LNG Conference website

Hello Kelsey,

Thank you for your enquiry regarding the 2017 LNG in BC Conference. The Conference has been cancelled. We had been in contact with Katrina Friesen from City of Dawson Creek as well so you may be aware of this. Having said that, just in case you were not aware, we did want to respond to your email.

Sincerely,

LNG Task Force

From: LNG in BC [mailto:LNGinBC@gov.bc.ca]

Sent: Tuesday, July 11, 2017 4:03 PM

To: LNGinBC

Subject: LNG Conference Inquiry - from LNG Conference website

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Kelsey Bates

Organization: City of Dawson Creek Email Address: kbates@dawsoncreek.ca

Phone Number: 2507843636

Time Submitted: July 11, 2017 at 4:02pm

Message: The Pan Pacific called and said the LNG Conference in cancelled and asked if we wanted to cancel our rooms. Is this accurate? Thank you,

From: MNGD LNG in BC MNGD:EX
Sent: Thursday, August 3, 2017 3:24 PM

To: jwestlund@communica.ca

Subject: FW: LNG Conference Inquiry - from LNG Conference website

Hello Joelle,

Thank you for your enquiry. The 2017 LNG in BC Conference has been cancelled.

Sincerely,

LNG Task Force

From: LNG in BC [mailto:LNGinBC@gov.bc.ca]

Sent: Tuesday, July 11, 2017 3:18 PM

To: LNGinBC

Subject: LNG Conference Inquiry - from LNG Conference website

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Joelle Westlund

Organization: Communica Public Affairs Email Address: jwestlund@communica.ca

Phone Number: 6048683134

Time Submitted: July 11, 2017 at 3:18pm

Message: Has this conference been canceled? Please confirm.

From:

Roe, Sue MNGD:EX

Sent:

Thursday, August 3, 2017 3:19 PM

To:

reception@cmaw.ca

Subject:

FW: LNG Conference Inquiry - from LNG Conference website

Hello Michele.

Although you have been notified from an email earlier today, I did want to respond to this email as well and confirm the 2017 LNG in BC Conference has been cancelled.

Sincerely,

LNG Task Force

From: LNG in BC [mailto:LNGinBC@gov.bc.ca]
Sent: Thursday, June 29, 2017 11:52 AM

To: LNGinBC

Subject: LNG Conference Inquiry - from LNG Conference website

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Michele

Organization: Construction Maintenance & Allied Workers Canada

Email Address: reception@cmaw.ca

Phone Number: 6044370471

Time Submitted: June 29, 2017 at 11:52am

Message: We had two rooms booked at the Vancouver Pinnacle Downtown for the Conference but hotel just advised that Pace Group has cancelled the block of space. Does this mean the show is cancelled?

From: Roe, Sue MNGD:EX

Sent: Thursday, August 3, 2017 3:17 PM
To: philippe.bernier@bvelectric.ca

Subject: FW: LNG Conference Inquiry - from LNG Conference website

Hello Philippe,

Thank you for your enquiry. The 2017 LNG in BC Conference has been cancelled.

Sincerely,

LNG Task Force

From: LNG in BC [mailto:LNGinBC@gov.bc.ca]
Sent: Thursday, June 29, 2017 9:28 AM

To: LNGinBC

Subject: LNG Conference Inquiry - from LNG Conference website

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Philippe Bernier

Organization: BV Electric Ltd

Email Address: philippe.bernier@bvelectric.ca

Phone Number: 2508779642

Time Submitted: June 29, 2017 at 9:27am

Message: is this conference still a go with the recent election and change in government?

From:

MNGD LNG in BC MNGD:EX

Sent:

Thursday, August 3, 2017 3:10 PM

To:

kmfriesen@dawsoncreek.ca

Subject:

FW: LNG Conference

Hello Katrina,

I would like to confirm the 2017 LNG in BC Conference is cancelled. If you have any questions, please don't hesitate to contact us at <a href="mailto:lnginbc@gov.bc.ca">lnginbc@gov.bc.ca</a>.

Sincerely,

LNG Task Force

From: MNGD LNG in BC MNGD:EX Sent: Monday, July 17, 2017 3:05 PM To: 'kmfriesen@dawsoncreek.ca' Subject: FW: LNG Conference

Hello Katrina,

Thank you for your enquiry regarding the 2017 LNG in BC Conference in November of this year. It could be likely the Conference will be cancelled or postponed, but the new incoming government will need to make that decision. We would be happy to let you know once the decision has been made.

Sincerely,

LNG Task Force

From: Katrina M. Friesen [mailto:kmfriesen@dawsoncreek.ca]

Sent: July 14, 2017 3:07 PM

To: LNGinBC < LNGinBC@pacegroup.com>

Subject: LNG Conference

Good Afternoon,

Our Mayor and two of our Councillors are registered to attend your November 28-30 2017 Conference in Vancouver. However, we received a phone call from the hotel we booked with stating that they were informed that this conference has been cancelled. Before I cancelled flights and other reservations, would you please confirm this information? I have looked at your website and it appears that it is still on.

Thanks,





Katrina Friesen
Administrative Assistant
City of Dawson Creek
Ph.(250)784-3660 Fax (250)782-3203

www.dawsoncreek.ca Like us on Facebook

From:

MNGD LNG in BC MNGD:EX

Sent:

Wednesday, August 2, 2017 3:34 PM

To:

s.22

Subject:

RE: LNG Conference Cancelled?

Good Afternoon<sup>s.22</sup>

With the recent change in government there was simply not enough time to deliver an event of this size.

Sincerely,

The LNG Task Force

From: s.22

Sent: Wednesday, August 2, 2017 3:29 PM

To: MNGD LNG in BC MNGD:EX

Cc: s.22

Subject: LNG Conference Cancelled?

Hi there

I'm looking for some further information as to why this November's conference was cancelled today?

Thank you!

s.22

From: MNGD LNG in BC MNGD:EX

Sent: Wednesday, August 2, 2017 9:22 AM

To: 'Brant Jackson'
Subject: RE: Cancelled

Hi again Brant,

With the recent change in government there was simply not enough time to deliver an event of this size.

Sincerely,

The LNG Task Force

From: Brant Jackson [mailto:brant.jackson@geotechdrilling.com]

Sent: Wednesday, August 2, 2017 8:23 AM

To: MNGD LNG in BC MNGD:EX

Subject: RE: Cancelled

Ok thank you. Out of curiosity, was there just not enough participation this year? Or was it due to gov't changes and investment decisions?

Brant Jackson, BBA | Marketing Manager



#12 - 740 Waddington Drive, Vernon, BC, V1T 9E9

T: 250.549.2393 | F: 250.549.3387 | C: 250.309.4883

www.geotechdrilling.com





From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: August 2, 2017 8:21 AM

To: Brant Jackson <a href="mailto:brant.jackson@geotechdrilling.com">brant.jackson@geotechdrilling.com</a>

Subject: RE: Cancelled

Hi Brant,

Yes, the website is correct. The 2017 LNG in BC Conference has been cancelled.

Sincerely,

The LNG Task Force

From: Brant Jackson [mailto:brant.jackson@geotechdrilling.com]

Sent: Wednesday, August 2, 2017 8:16 AM

To: MNGD LNG in BC MNGD:EX

Subject: Cancelled

Just curious if this has been confirmed as cancelled or if the website has been hacked.

#### Thank you,

Brant Jackson, BBA | Marketing Manager



#12 - 740 Waddington Drive, Vernon, BC, V1T 9E9

T: 250.549.2393 | F: 250.549.3387 | C: 250.309.4883

www.geotechdrilling.com





From: Thecla Fladhamer <info@terracebrc.ca>

 Sent:
 Friday, July 28, 2017 11:09 AM

 To:
 MNGD LNG in BC MNGD:EX

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Thank you. I did suspect that, thanks so much for your reply.

#### Thecla Fladhamer

OFFICE MANAGER
Terrace Business Resource Centre
3224 Kalum Street
Terrace, BC V8G 2N1
Ph. (250)635-4168
Fax. (250)635-4152
info@terracebrc.ca
www.terracebrc.ca



www.loveterrace.com

From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: Friday, July 28, 2017 10:17 AM

To: Thecla Fladhamer

Subject: FW: LNG Conference Inquiry - from LNG Conference website

Hello Thecla,

Thank you for your enquiry regarding the 2017 LNG in BC Conference. It could be likely the Conference will be cancelled or postponed, but the new incoming government will need to make that decision. We would be happy to let you know once the decision has been made.

Sincerely,

LNG Task Force

From: LNG in BC [mailto:LNGinBC@gov.bc.ca]
Sent: Thursday, July 27, 2017 10:33 AM

To: LNGinBC

Subject: LNG Conference Inquiry - from LNG Conference website

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Thecla Fladhamer

Organization: Terrace Business Resource Centre

Email Address: info@terracebrc.ca

Phone Number: 250-635-4168

Time Submitted: July 27, 2017 at 10:33am

Message: Hello there, I am inquiring about the 2017 LNG Conference? Is it still on? I have some friends who applied for booths however, have not heard back. I would like to apply but I would like to make sure that the conference is still going to take place. Thanks for any information you can provide.

From:

Michele Da Silva <reception@cmaw.ca>

Sent:

Monday, August 14, 2017 2:02 PM MNGD LNG in BC MNGD:EX

To: Subject:

RE: LNG Conference Inquiry - from LNG Conference website

perfect, thank you I just checked and yes, it was processed.

From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: Monday, August 14, 2017 1:39 PM
To: Michele Da Silva < reception@cmaw.ca>

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Hello again Michele,

All refunds for any deposits for the 2017 LNG in BC Conference were completed on August 4 and debited back to the original credit card used. Please do check with your bank (just in case it is not showing on your credit card statement as yet) and if you have not received the refund, please let us know. You will absolutely be receiving a full refund for the deposit made.

Sincerely,

LNG Task Force

From: Michele Da Silva [mailto:reception@cmaw.ca]

Sent: Monday, August 14, 2017 10:26 AM

To: MNGD LNG in BC MNGD:EX

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Sorry I guess I should have clarified. If this is the LNG Conference and Exhibition being held in Vancouver later this year we paid a deposit as an exhibitor but so far, we have not received a refund. Is that through you?

From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: Monday, August 14, 2017 9:04 AM
To: Michele Da Silva < reception@cmaw.ca>

Subject: FW: LNG Conference Inquiry - from LNG Conference website

Hello Michele,

Just to confirm regarding your enquiry about the refund for the deposit, do you mean a deposit from the hotel? If that is correct, please contact the hotel for that information.

Should you require any further assistance, please do not hesitate to contact us.

Sincerely,

LNG Task Force

From: Michele Da Silva [mailto:reception@cmaw.ca]

Sent: Monday, August 14, 2017 8:54 AM

To: Roe, Sue MNGD:EX

Subject: RE: LNG Conference Inquiry - from LNG Conference website

Thank you for letting me know and yes, I did get the email. Do you know when the refund for the deposit will be processed?

From: Roe, Sue MNGD:EX [mailto:Sue.Roe@gov.bc.ca]

Sent: Thursday, August 03, 2017 3:19 PM
To: Michele Da Silva < reception@cmaw.ca>

Subject: FW: LNG Conference Inquiry - from LNG Conference website

Hello Michele.

Although you have been notified from an email earlier today, I did want to respond to this email as well and confirm the 2017 LNG in BC Conference has been cancelled.

Sincerely,

LNG Task Force

From: LNG in BC [mailto:LNGinBC@gov.bc.ca]
Sent: Thursday, June 29, 2017 11:52 AM

To: LNGinBC

Subject: LNG Conference Inquiry - from LNG Conference website

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Michele

Organization: Construction Maintenance & Allied Workers Canada

Email Address: reception@cmaw.ca

Phone Number: 6044370471

Time Submitted: June 29, 2017 at 11:52am

Message: We had two rooms booked at the Vancouver Pinnacle Downtown for the Conference but hotel just advised that Pace Group has cancelled the block of space. Does this mean the show is cancelled?

From:

MNGD LNG in BC MNGD:EX

Sent:

Wednesday, August 9, 2017 8:25 AM

To:

Elaine Collins

Subject:

RE: 2017 LNG in BC Conference - Exhibitors

Hello Elaine,

Thank you for your email. All refunds were issued last Friday, August 4. We would expect the refund to take a few days to show on your credit card, but please do contact us should the refund not go through.

Sincerely,

LNG Task Force

From: Elaine Collins [mailto:ECollins@mcelhanney.com]

Sent: Friday, August 4, 2017 11:52 AM

To: MNGD LNG in BC MNGD:EX

Subject: RE: 2017 LNG in BC Conference - Exhibitors

Hi - will you be issuing a full refund to exhibitors? Please let me know.

Regards,

Elaine Collins, BPR
Marketing Manager (Acting)
McElhanney Consulting Services Ltd.

www.mcelhanney.com

100 - 780 Beatty Street | Vancouver BC V6B 2M1 D 604 424 4730 | T 604 683 8521 ecollins@mcelhanney.com | My LinkedIn Profile

Connect with McElhanney: Facebook | Twitter | LinkedIn

From: MNGD LNG in BC MNGD:EX [mailto:LNGinBC@gov.bc.ca]

Sent: Thursday, August 03, 2017 2:41 PM

Subject: 2017 LNG in BC Conference - Exhibitors

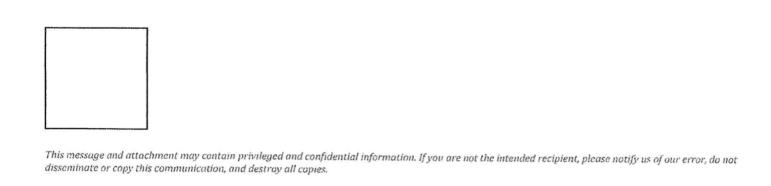
Hello,

The 2017 LNG in BC Conference has been cancelled. We would like to thank you for your interest in the event and we are looking forward to working with you again in the future.

Sincerely,

**LNG Task Force** 

This email was checked by Sophos for known Malware. Be on guard for new exploits. Protect your credentials.



From:

MNGD LNG in BC MNGD:EX

Sent:

Thursday, August 3, 2017 3:43 PM

To:

dgunton@zencohydrovac.com

Subject:

FW: LNG Conference Inquiry - from LNG Conference website

Hello Dominique,

Thank you for your enquiry. The 2017 LNG in BC Conference has been cancelled.

Sincerely,

LNG Task Force

From: LNG in BC [mailto:LNGinBC@gov.bc.ca]

Sent: Friday, July 21, 2017 3:20 PM

To: LNGinBC

Subject: LNG Conference Inquiry - from LNG Conference website

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Dominique Gunton

Organization: Zenco Hydrovac Excavation Ltd Email Address: dgunton@zencohydrovac.com

Phone Number: 250-640-3424

Time Submitted: July 21, 2017 at 3:20pm

Message: Is there a list of exhibitors who are attending for the 2017 conference??

From:

MNGD LNG in BC MNGD:EX

Sent:

Thursday, August 3, 2017 3:41 PM

To:

ytanaka@mayekawa.ca

Subject:

FW: LNG Conference Inquiry - from LNG Conference website

Hello Yuko.

Thank you for your enquiry. The 2017 LNG in BC Conference has been cancelled.

Sincerely,

LNG Task Force

From: LNG in BC [mailto:LNGinBC@gov.bc.ca]

Sent: Friday, July 14, 2017 8:54 AM

To: LNGinBC

Subject: LNG Conference Inquiry - from LNG Conference website

Someone submitted an inquiry on the LNG Conference website. Below are the details.

Name: Yuko Tanaka

Organization: Mayekawa Canada Inc. Email Address: <a href="mayekawa.ca">ytanaka@mayekawa.ca</a>

Phone Number: 6046441581

Time Submitted: July 14, 2017 at 8:54am

Message: Could I receive a list of exhibitors and/or the floor plan? Thank you.

From:

MNGD LNG in BC MNGD:EX

Sent:

Thursday, August 3, 2017 3:52 PM

To:

Preston.Samantha@spartancontrols.com

Subject:

FW: INVITATION: 2017 INTERNATIONAL LNG IN BC CONFERENCE

Hello Samantha,

To follow up with you, I can confirm the 2017 LNG in BC Conference is cancelled.

Thank you again for your enquiries.

Sincerely,

LNG Task Force

From: Samantha Preston [mailto:Preston.Samantha@spartancontrols.com]

Sent: Friday, July 28, 2017 10:42 AM

To: LNGinBC

Subject: RE: INVITATION: 2017 INTERNATIONAL LNG IN BC CONFERENCE

Thanks for the reply and thanks for letting us know. If you could keep me posted, that would be much appreciated.

Samantha Preston | Marketing Coordinator T+1 (403) 695-2754 | C+1 (403) 589-1686

From: LNGinBC [mailto:LNGinBC@pacegroup.com]

Sent: Friday, July 28, 2017 9:34 AM

To: Samantha Preston < Preston. Samantha@spartancontrols.com>

Subject: RE: INVITATION: 2017 INTERNATIONAL LNG IN BC CONFERENCE

Hi Samantha,

Thank you for your enquiry regarding the 2017 LNG in BC Conference in November of this year. It could be likely the Conference will be cancelled or postponed, but the new incoming government will need to make that decision. We would be happy to let you know once the decision has been made.

Sincerely,

**LNG Task Force** 

From: Samantha Preston [mailto:Preston.Samantha@spartancontrols.com]

Sent: July 17, 2017 12:29 PM

To: LNGinBC < LNGinBC@pacegroup.com>

Subject: RE: INVITATION: 2017 INTERNATIONAL LNG IN BC CONFERENCE

Importance: High

Hello,

I'm looking to see if you're able to provide any information on the upcoming LNG Conference in BC – we're looking to see what the Exhibiting and Sponsorship opportunities are.

#### Thank you!

Samantha Preston | Marketing Coordinator T+1 (403) 695-2754 | C+1 (403) 589-1686

From: Samantha Preston

Sent: Monday, April 10, 2017 3:12 PM

To: Inginbc@pacegroup.com

Subject: RE: INVITATION: 2017 INTERNATIONAL LNG IN BC CONFERENCE

Hello,

I'm just following up on an email I sent a few ago looking for information on the upcoming LNG in BC Conference. Do you know when Sponsorship Opportunities or Exhibiting options will be sent out, if they haven't been already?

#### Thanks!

Samantha Preston | Marketing Coordinator T+1 (403) 695-2754 | C+1 (403) 589-1686

From: Samantha Preston

Sent: Friday, March 31, 2017 3:36 PM

To: <a href="mailto:lnginbc@pacegroup.com">lnginbc@pacegroup.com</a>

Subject: RE: INVITATION: 2017 INTERNATIONAL LNG IN BC CONFERENCE

Importance: High

Hello,

I was looking to see if you could provide me with information on the 2017 LNG Conference in BC - looking at Sponsorship Opportunities and Exhibiting.

#### Thanks!

Samantha Preston | Marketing Coordinator T+1 (403) 695-2754 | C+1 (403) 589-1686

From: Ministry of Natural Gas Development [mailto:Inginbc=pacegroup.com@mail188.atl121.mcsv.net] On Behalf Of

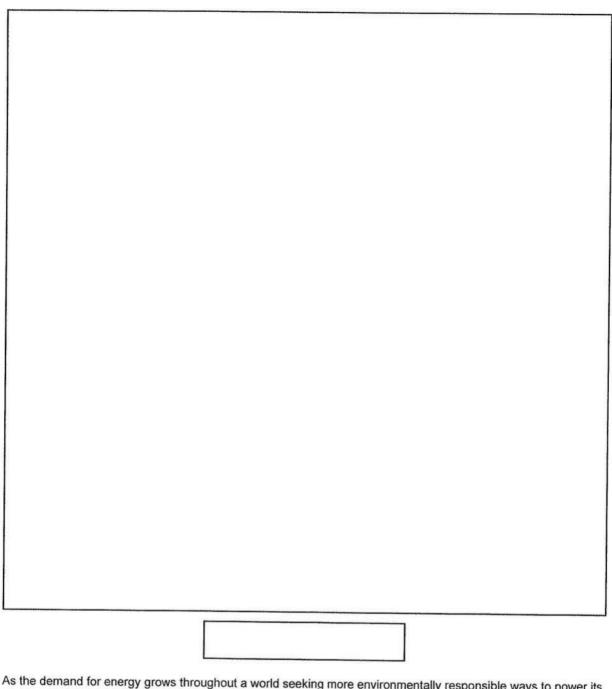
Ministry of Natural Gas Development

Sent: March-31-17 11:51 AM

To: Darryn George < George.Darryn@spartancontrols.com>

Subject: INVITATION: 2017 INTERNATIONAL LNG IN BC CONFERENCE

View this email in your browser



As the demand for energy grows throughout a world seeking more environmentally responsible ways to power its economies, British Columbia is ideally positioned to meet the global need for cleaner fuel by developing a safe and responsible liquefied natural gas (LNG) industry. We're creating an environmentally safe LNG sector supported by an abundant supply of natural gas and a commitment to responsible development. This sector will provide long-term benefits for British Columbians, producers and proponents.

On November 28-30, 2017, join us as industry executives, First Nations, local businesses, investors, students, educators, federal and provincial decision makers, and other officials gather in Vancouver to share their perspectives about British Columbia's burgeoning new export industry. Learn how B.C. is harnessing this generational opportunity to build unprecedented long-term growth and investment in clean energy for the world

#### The 2017 International LNG in BC Conference includes:

- Learn how B.C. provides the most competitive conditions to develop LNG projects.
- Discover how B.C.'s LNG sector reinforces the province's position as a world leader in responsible resource development and energy generation.
- Experience the latest trends and technologies powering the LNG sector.
- Participate in expanded networking opportunities.

- Hear from provincial and federal government decision makers and learn from First Nations Leaders about how they are partnering and benefiting from the LNG industry's successes.
- Connect with the officials, educators, institutions and students that will meet the LNG sector's skills and employment needs.

g	www.mgcomerchec.ca	

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This email is being sent to you by the Ministry of Natural Gas Development with whom you have previously communicated via email. If you do not wish to receive electronic messages from us in the future, please click the unsubscribe link below.

#### Our mailing address is:

Pace Group Communications 200 - 55 Water St. Vancouver, BC V6B 1A1 Canada

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# MINISTRY OF NATURAL GAS DEVELOPMENT AND MINISTER RESPONSIBLE FOR HOUSING LNG TASK FORCE ESTIMATES BRIEFING NOTE 2015/16

ISSUE: Third Annual 2015 International LNG Conference

#### **KEY MESSAGES:**

- This year's conference, LNG in BC 2015: Clean Energy. Reliable Partner, will be held October 14 - 16, 2015. The 2015 conference will once again focus on BC's emerging LNG industry.
- The conference will bring together communities, First Nations, our learning institutions, industry and international investors to discuss and promote the LNG industry in BC.

#### Background:

## 2015 Conference Highlights

- The Ministry of Natural Gas Development is hosting the international LNG conference, which will take place October 14 - 16, 2015, at the Vancouver Convention Centre.
- The three-day conference will include speakers and a trade show, as well as provide information and tools for those seeking jobs in the LNG industry.
- Presentations, workshops and panel discussion will focus on technology, innovation and investment.
- Participants will include global LNG experts, members of industry from around the world, governments, educators, First Nations, BC businesses, job seekers and community representatives.

## 2015 Conference Budget

- The 2014 LNG Conference created a surplus of over \$313,900.
- Total expenditures expected to be neutral cost to taxpayers.

Contact: Brian Hansen
Cell Phone: 250-216-1806
Date: April 30, 2015

Estimate Note: 24

### MINISTRY OF NATURAL GAS DEVELOPMENT AND MINISTER RESPONSIBLE FOR HOUSING LNG TASK FORCE **ESTIMATES BRIEFING NOTE 2016/17**

ISSUE:

Fourth International LNG in BC Conference

#### **KEY MESSAGES:**

- It is anticipated that the fourth LNG in BC Conference will be held in late 2016 or 2017. As with prior conferences, the focus will be on BC's emerging LNG industry.
- The theme will be focused around energy, economy and environment.
- The Conference will bring together investors, governments, industry members, BC businesses, communities, First Nations and learning institutions to discuss and promote the LNG industry in BC.

#### Background:

## 2016/17 Conference Highlights

- It is anticipated that the format will include key note speakers, a trade show and a GameChanger Youth Expo, including trades and skills competitions.
- The Conference will focus on the economy, highlight the benefits the LNG industry will bring to BC businesses, and showcase in-demand, LNG related occupations.
- Participants will include global LNG experts, members of industry from around the world, governments, educators, First Nations, BC businesses and community representatives.

## 2016/17 Conference Budget

- The cost to government for the 2015 LNG Conference was approximately \$202,206.82.
- Total expenditures for the 2016/17 Conference are expected to be of neutral cost to taxpayers.

From: Haslam, David GCPE:EX

To: <u>Dalal, Suntanu GCPE:EX</u>; <u>Beaupre, Darren GCPE:EX</u>; <u>Manahan, Suzanne MNGD:EX</u>

Cc: Winstanley, Lori EMPR:EX; Nikolejsin, Dave MNGD:EX; Beltrano, Linda MNGD:EX; Piccinino, Ines MNGD:EX

Subject: RE: GCPE - media request for action (FW: Cancellation?)

Date: Thursday, August 10, 2017 2:36:48 PM
Attachments: Letter from Interim Leader Rich Coleman.pdf

Spoke to Les Leyne. What prompted his enquiry today is attached open letter from Interim Opposition Leader Rich Coleman to government which was shared with media. It references the cancellation of the LNG conference. Les' deadline is tomorrow – 11 am. In addition to the rationale for cancelling the conference, Les requested the following:

Is there a cost to the cancellation – and if so – how much?

What was the date of the last LNG conference?

Suntanu – focus on MMM's tour. We'll process this tomorrow am. Including Lori, DM and ADMs so all in the loop.

## Page 2

Withheld pursuant to/removed as