MEETING - Backgrounder

Meeting Date: January 22, 2018

Cliff: 363648

MEETING: CANADIAN FEDERATION OF INDEPENDENT BUSINESS

ISSUE:

The Canadian Federation of Independent Business (CFIB) regularly surveys its members and reports to government on issues its members have. Most of these issues in the past have been concerns about taxation and regulatory costs for small businesses. CFIB might relate the results of their recent surveys to the Minister.

s.13

Program Area Contact:

Name Paul Flanagan Number 778-698-5828

Henry, Molly FIN:EX

From:

Henry, Molly FIN:EX

Sent:

Thursday, January 18, 2018 12:44 PM

To:

Spilker, Robyn FIN:EX Gillezeau, Rob FIN:EX

Cc: Subject:

RE: Material for next week's meetings

Categories:

Briefings etc.

Great, thanks!

Molly Henry

Ministerial Assistant Minister of Finance and Deputy Premier 250-387-3751

From: Spilker, Robyn FIN:EX

Sent: Thursday, January 18, 2018 9:58 AM

To: Henry, Molly FIN:EX Cc: Gillezeau, Rob FIN:EX

Subject: FW: Material for next week's meetings

Hi Molly,

See below for some materials for next week's meetings. These will also be put on MCJ's ipad.

Rob and I are looking at ways to loop you in on more files. Starting next week, you will receive emails like the one below from Jen.

Cheers, R.

Robyn Spilker

Senior Ministerial Assistant Minister of Finance and Deputy Premier 250-952-7627

From: Michell, Jennifer FIN:EX

Sent: Thursday, January 18, 2018 9:05 AM

To: Reid, Heidi FIN:EX

Cc: Spilker, Robyn FIN:EX; Gillezeau, Rob FIN:EX Subject: Material for next week's meetings

Below please find material for next week's meetings:

Monday January 22, 2018

CFIB

<< File: 363648 cfib backgrounder 2018.pdf >> Mtg w/ Lori, Heather, Tara (FICOM Governance) s.12,s.13

Wednesday January 24, 2018

CABINET

(Minister presenting s.12,s.13

s.12,s.13

Jennifer Michell

Director, Executive Operations & Strategic Initiatives
Office of the Deputy Minister | Ministry of Finance
Tel. 250-356-6696 | Email: Jennifer.Michell@qov.bc.ca

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Page 01 to/à Page 48

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CFIB Survey Results Minimum Wage



Ontario & British Columbia

January 2018

Page 50 to/à Page 60

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Presentation to Honourable Carole James Minister of Finance and Deputy Premier

Canadian Federation of Independent Business

Samantha Howard, Director for BC and the North
Aaron Aerts, Western Economist

January 22, 2018

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Presentation to Honourable Carole James Minister of Finance and Deputy Premier



Canadian Federation of Independent Business

Samantha Howard, Director for BC and the North
Aaron Aerts, Western Economist

January 22, 2018

Page 72 to/à Page 93

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Michell, Jennifer FIN:EX

From:

Michell, Jennifer FIN:EX

Sent:

Monday, January 15, 2018 4:52 PM

To: Subject: Justesen, Josh T FIN:EX FW: CFIB - Minister Meeting

Attachments:

363648 cfib backgrounder 2018.dotx

FYI, I've uploaded to eApprovals for Lori's review.= so you can just update CLIFF ©

Jennifer Michell

Director, Executive Operations & Strategic Initiatives Office of the Deputy Minister | Ministry of Finance

From: Morgan, Melissa FIN:EX

Sent: Monday, January 15, 2018 4:00 PM

To: Nicholson, Riley FIN:EX; Michell, Jennifer FIN:EX

Cc: Vinkle, Angela FIN:EX

Subject: RE: CFIB - Minister Meeting

Okay, I've just sent it up via cliff 363648 & attached (Heather hasn't had a chance to review but it is short and straight forward) – thanks!

From: Nicholson, Riley FIN:EX

Sent: Monday, January 15, 2018 3:41 PM

To: Morgan, Melissa FIN:EX; Michell, Jennifer FIN:EX

Subject: RE: CFIB - Minister Meeting

Paul sent me an email this morning and asked for the date of the meeting – I indicated Jan 22nd. No further discussion with me. Thx.

From: Morgan, Melissa FIN:EX

Sent: Monday, January 15, 2018 3:31 PM

To: Michell, Jennifer FIN:EX Cc: Nicholson, Riley FIN:EX

Subject: RE: CFIB - Minister Meeting

Did Paul F. come see you about this?

From: Michell, Jennifer FIN:EX

Sent: Monday, January 15, 2018 11:35 AM

To: Morgan, Melissa FIN:EX

Subject: FW: CFIB - Minister Meeting

Hi Melissa

Just following up on this meeting material that is due to DMO today.

Thanks

Jen

Jennifer Michell

Director, Executive Operations & Strategic Initiatives Office of the Deputy Minister | Ministry of Finance

From: Michell, Jennifer FIN:EX

Sent: Wednesday, December 20, 2017 3:54 PM

To: Wood, Heather FIN:EX Cc: Morgan, Melissa FIN:EX Subject: CFIB - Minister Meeting

Hi Heather

Minister meeting with CFIB on Jan 22 @ 10 am. Mtg invite will follow.

Material due to DMO January 14.

Thanks

Jennifer Michell

Director, Executive Operations & Strategic Initiatives Office of the Deputy Minister | Ministry of Finance

MEETING - Backgrounder

Meeting Date: January 22, 2018 Cliff: 363648

MEETING: CANADIAN FEDERATION OF INDEPENDENT BUSINESS

ISSUE:

The Canadian Federation of Independent Business (CFIB) regularly surveys its members and reports to government on issues its members have. Most of these issues in the past have been concerns about taxation and regulatory costs for small businesses. CFIB might relate the results of their recent surveys to the Minister.

s.13

Name

Program Area Contact:

Paul Flanagan

Number 778-698-5828

Michell, Jennifer FIN:EX

From:

Michell, Jennifer FIN:EX

Sent:

Monday, January 15, 2018 11:35 AM

To:

Morgan, Melissa FIN:EX

Subject:

FW: CFIB - Minister Meeting

Attachments:

08.03.2017 - To Minister Carole James - Congratulations & Meeting Reques....pdf

Hi Melissa

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Thanks

Jen

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Sent: Wednesday, December 20, 2017 3:54 PM

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Cc: Morgan, Melissa FIN:EX
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Hi Heather

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Material due to DMO January 14.

Thanks

Jennifer Michell

Director, Executive Operations & Strategic Initiatives Office of the Deputy Minister | Ministry of Finance



625 Howe Street, Suite 1430 Vancouver, British Columbia V6C 2T6

August 3, 2017

Honourable Carole James Minister of Finance and Deputy Premier Parliament Buildings Victoria, British Columbia V8V 1X4

Dear Minister James,

On behalf of the Canadian Federation of Independent Business and our 10,000 members in British Columbia, we are writing to congratulate you on your appointment as the Minister of Finance. We look forward to working with you to ensure small business thrives in British Columbia.

As you may remember from our previous meetings, we are a non-profit advocacy group which represents small and medium-sized independent businesses. As you know, what makes CFIB unique is the fact we get our marching orders directly from our members, making us a truly grass-roots organization. We routinely survey our members for their opinions on a wide range of issues and share that information with political decision makers at all levels of government. During the election cycle, we sent three surveys to our members to gather their opinions on how the next provincial government can best support them.

The survey results show there are some key policies small business owners would like the provincial government to commit to, including:

- Focus on making the taxation system more small business friendly (e.g. fix the PST, create property tax fairness, and reduce the small business income tax rate);
- Balance the provincial budget;
- Create a small business task force:
- Reduce red tape (e.g. streamline rules, improve government customer service, and preserve the "one- for- one" rule); and
- Get big money both corporate and union out of politics.

Just like with residents, the theme of affordability is top of mind for BC's business owners. The policies outlined above would help entrepreneurs make their business more affordable and ensure BC small businesses have a stable environment in which to succeed. We were encouraged to see that your government is looking at most of these key issues, and pleased that Minister Ralston's mandate letter states he is to work with you to cut the small business tax rate.

There are a few specific areas we like to discuss with you. The provincial sales tax (PST) continues to be the number one tax concern of our members, particularly in terms of it being levied on business inputs as well as the administrative challenges it creates. To help with the latter, we would like to see the original Taxpayer Fairness and Service Code brought back. In addition, we would appreciate the opportunity to discuss the carbon tax and the impact increases may have on our members.

With nearly 400,000 small businesses across British Columbia employing more than a million people, independent business is key to the economic wellness of our province. We look forward to meeting with you at your earliest convenience to share our research with you and to hear about your vision for this important sector.

Sincerely,

Richard Truscott

Vice President BC and Alberta

Samantha Howard

Stoward

Director, BC

Michell, Jennifer FIN:EX

From:

Michell, Jennifer FIN:EX

Sent:

Friday, January 5, 2018 3:23 PM

To:

Nicholson, Riley FIN:EX

Subject:

RE: CFIB - Minister Meeting

Thanks

Jennifer Michell

Director, Executive Operations & Strategic Initiatives
Office of the Deputy Minister | Ministry of Finance

From: Nicholson, Riley FIN:EX

Sent: Friday, January 5, 2018 2:54 PM

To: Michell, Jennifer FIN:EX

Subject: FW: CFIB - Minister Meeting

FYI - re: material deadline, I said Jan 15th was ok.

From: Nicholson, Riley FIN:EX

Sent: Friday, January 5, 2018 2:54 PM

To: Karp, David FIN:EX

Subject: RE: CFIB - Minister Meeting

January 15th before end of day would be great, thanks!

From: Karp, David FIN:EX

Sent: Friday, January 5, 2018 2:53 PM

To: Nicholson, Riley FIN:EX

Subject: RE: CFIB - Minister Meeting

Thanks Riley. Also, I see the deadline for materials to DMO is Jan. 14, which is a Sunday. Is that accurate?

From: Nicholson, Riley FIN:EX

Sent: Friday, January 5, 2018 2:41 PM

To: Karp, David FIN:EX

Cc: Vinkle, Angela FIN:EX; Michell, Jennifer FIN:EX; Morgan, Melissa FIN:EX

Subject: RE: CFIB - Minister Meeting

Hi David.

There is no further information other than the letter provided which requested the meeting originally. The backgrounder should be high level and include any information the Minister should know about/be aware of prior to meeting with them.

Thanks,

Riley

From: Nicholson, Riley FIN:EX

Sent: Thursday, December 28, 2017 10:19 AM To: Morgan, Melissa FIN:EX; Karp, David FIN:EX Cc: Vinkle, Angela FIN:EX; Michell, Jennifer FIN:EX

Subject: RE: CFIB - Minister Meeting

Hi David and Melissa,

Thanks for the note. Minister's office staff are away this week; I can follow up next week to ask if they have received any additional correspondence since the August letter. Will be in touch.

Thanks,

Riley

From: Morgan, Melissa FIN:EX

Sent: Thursday, December 28, 2017 9:55 AM

To: Michell, Jennifer FIN: EX

Cc: Vinkle, Angela FIN:EX; Karp, David FIN:EX; Nicholson, Riley FIN:EX

Subject: FW: CFIB - Minister Meeting

Thanks David, as long as DMO doesn't object I think Tax can probably take the lead on the note (we've done so in the past).

Riley/Jenn - are you able help with an updated list of what CFIB would like to discuss?

Thank you! Melissa

From: Karp, David FIN:EX

Sent: Thursday, December 28, 2017 9:52 AM

To: Morgan, Melissa FIN:EX

Cc: Vinkle, Angela FIN:EX; Purnell, Richard FIN:EX

Subject: RE: CFIB - Minister Meeting

Hi Melissa,

This letter will require some coordination across the Ministry, and potentially with other Ministries, since the CFIB has a broad mandate and may want to discuss a wide range of issues. You might want to clarify with Jennifer whether she would like to coordinate input to the note herself, or whether she would prefer that one area, such as Tax Policy, take the lead on coordinating and writing the note.

It would also be helpful if someone could follow up with the CFIB (or the Minister's office) to see if there is an up-to-date list of what the CFIB would like to discuss. They have a broad mandate, and the attached letter is from August (prior to the fall budget), so it is unclear whether the priorities in their letter are still current, given that some have been delivered on.

To give you an idea of the coordination involved, their letter indicates they want to discuss the following topics:

- PST (Richard Purnell lead)
- Carbon tax (Richard Purnell lead)
- Taxpayer Fairness and Service Code (Jordan Goss lead, I believe)

The letter also outlines a number of other "priorities," which they may or may not want to discuss:

- Making tax system more business-friendly including PST, property tax and small business income tax (Richard Purnell/Duncan Jillings/David Karp leads)
- Balance the provincial budget (David Galbraith lead)
- Create a small business task force (not sure about the lead probably a combination of Ministry of Jobs, Trade and Technology and Joey Primeau)
- Reduce red tape (Ministry of Jobs, Trade and Technology lead)
- Get big money out of politics (Ministry of Attorney General lead)

Thanks,

David.

David Karp

Director, Income Tax | Tax Policy Branch | Ministry of Finance 105 – 617 Government Street, Victoria, BC V8W 9V8 Tel. 778-698-5778 | Email: David.Karp@gov.bc.ca

From: Morgan, Melissa FIN:EX

Sent: Wednesday, December 27, 2017 4:29 PM

To: Karp, David FIN:EX

Cc: Vinkle, Angela FIN:EX; Purnell, Richard FIN:EX

Subject: FW: CFIB - Minister Meeting

Hi David, would this request for a meeting note go to you?

From: Michell, Jennifer FIN:EX

Sent: Wednesday, December 20, 2017 3:54 PM

To: Wood, Heather FIN:EX
Cc: Morgan, Melissa FIN:EX
Subject: CFIB - Minister Meeting

Hi Heather

Minister meeting with CFIB on Jan 22 @ 10 am. Mtg invite will follow.

Material due to DMO January 14.

Thanks

Jennifer Michell

Director, Executive Operations & Strategic Initiatives Office of the Deputy Minister | Ministry of Finance

Michell, Jennifer FIN:EX

From:

Michell, Jennifer FIN:EX

Sent:

Wednesday, December 20, 2017 3:54 PM

To: Cc: Wood, Heather FIN:EX

- I - -

Morgan, Melissa FIN:EX CFIB - Minister Meeting

Subject: Attachments:

08.03.2017 - To Minister Carole James - Congratulations & Meeting Reques....pdf

Hi Heather

Minister meeting with CFIB on Jan 22 @ 10 am. Mtg invite will follow.

Material due to DMO January 14.

Thanks

Jennifer Michell

Director, Executive Operations & Strategic Initiatives Office of the Deputy Minister | Ministry of Finance

Michell, Jennifer FIN:EX

From:

Reid, Heidi FIN:EX

Sent:

Wednesday, December 20, 2017 10:39 AM

To: Subject: Michell, Jennifer FIN:EX FW: CFIB Meeting Request

Attachments:

08.03.2017 - To Minister Carole James - Congratulations & Meeting Reques....pdf

Should have sent this with the staff & BN request.

Heidi

From: Samantha Howard [mailto:Samantha.Howard@cfib.ca]

Sent: Monday, November 27, 2017 2:08 PM

To: Reid, Heidi FIN:EX

Subject: FW: CFIB Meeting Request

Hi Heidi,

I hope you are doing well. I understand you're now the AC, congratulations! I'm just following up on our meeting requests. I totally recognize how busy your Minister is, but was hoping we could try to schedule something.

Thanks,

Sam

From: Catherine Lopushinsky

Sent: Friday, October 27, 2017 1:21 PM

To: 'FIN.Minister@gov.bc.ca' < FIN.Minister@gov.bc.ca >

Subject: RE: CFIB Meeting Request

Dear Minister James,

I am writing to follow up on CFIB's meeting request.

We would like to have the opportunity to brief you on our pre budget survey results.

Please do not hesitate to reach out to me, I would be happy to schedule a meeting in Vancouver or Victoria at your earliest convenience.

I look forward to hearing from you.

Best,

Catherine Lopushinsky

Executive Assistant

T: 604-684-5325

F: 604-684-0529

Facebook | Twitter

CFIB - In business for your business.

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From: Catherine Lopushinsky

Sent: Friday, September 22, 2017 2:39 PM

To: 'FIN.Minister@gov.bc.ca' < FIN.Minister@gov.bc.ca>

Subject: CFIB Meeting Request

Dear Minister Carole James,

I am writing to follow up on correspondence sent on August 3rd from the Canadian Federation of Independent Business (CFIB).

I would be happy to help coordinate a meeting at your earliest convenience either in Victoria or Vancouver.

I look forward to hearing from you.

Best,
Catherine Lopushinsky
Executive Assistant
T: 604-684-5325
F: 604-684-0529
Facebook | Twitter

CFIB - In business for your business.

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625 Howe Street, Suite 1430 Vancouver, British Columbia V6C 2T6

August 3, 2017

Honourable Carole James Minister of Finance and Deputy Premier Parliament Buildings Victoria, British Columbia V8V 1X4

Dear Minister James,

On behalf of the Canadian Federation of Independent Business and our 10,000 members in British Columbia, we are writing to congratulate you on your appointment as the Minister of Finance. We look forward to working with you to ensure small business thrives in British Columbia.

As you may remember from our previous meetings, we are a non-profit advocacy group which represents small and medium-sized independent businesses. As you know, what makes CFIB unique is the fact we get our marching orders directly from our members, making us a truly grass-roots organization. We routinely survey our members for their opinions on a wide range of issues and share that information with political decision makers at all levels of government. During the election cycle, we sent three surveys to our members to gather their opinions on how the next provincial government can best support them.

The survey results show there are some key policies small business owners would like the provincial government to commit to, including:

- Focus on making the taxation system more small business friendly (e.g. fix the PST, create property tax fairness, and reduce the small business income tax rate);
- Balance the provincial budget;
- Create a small business task force;
- Reduce red tape (e.g. streamline rules, improve government customer service, and preserve the "one- for- one" rule); and
- Get big money both corporate and union out of politics.

Just like with residents, the theme of affordability is top of mind for BC's business owners. The policies outlined above would help entrepreneurs make their business more affordable and ensure BC small businesses have a stable environment in which to succeed. We were encouraged to see that your government is looking at most of these key issues, and pleased that Minister Ralston's mandate letter states he is to work with you to cut the small business tax rate.

There are a few specific areas we like to discuss with you. The provincial sales tax (PST) continues to be the number one tax concern of our members, particularly in terms of it being levied on business inputs as well as the administrative challenges it creates. To help with the latter, we would like to see the original Taxpayer Fairness and Service Code brought back. In addition, we would appreciate the opportunity to discuss the carbon tax and the impact increases may have on our members.

With nearly 400,000 small businesses across British Columbia employing more than a million people, independent business is key to the economic wellness of our province. We look forward to meeting with you at your earliest convenience to share our research with you and to hear about your vision for this important sector.

Sincerely,

Richard Truscott

Vice President BC and Alberta

Samantha Howard Director, BC

Stouard

Page 15 of 15

Karp, David FIN:EX

From:

Morgan, Melissa FIN:EX

Sent:

Monday, January 15, 2018 11:40 AM

To:

Vinkle, Angela FIN:EX; Karp, David FIN:EX

Subject:

FW: CFIB - Minister Meeting

Attachments:

08.03.2017 - To Minister Carole James - Congratulations & Meeting Reques....pdf

Hi Angela/David – do I have this (sorry I may have lost track) – if not, it is due to DMO today so I'll need it this morning for Heather to approve – thanks!

From: Michell, Jennifer FIN:EX

Sent: Monday, January 15, 2018 11:35 AM

To: Morgan, Melissa FIN:EX

Subject: FW: CFIB - Minister Meeting

Hi Melissa

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Thanks

Jen

Jennifer Michell

Director, Executive Operations & Strategic Initiatives Office of the Deputy Minister | Ministry of Finance

From: Michell, Jennifer FIN:EX

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To: Wood, Heather FIN:EX
Cc: Morgan, Melissa FIN:EX
Subject: CFIB - Minister Meeting

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Director, Executive Operations & Strategic Initiatives Office of the Deputy Minister | Ministry of Finance

625 Howe Street, Suite 1430 Vancouver, British Columbia V6C 2T6

August 3, 2017

Honourable Carole James Minister of Finance and Deputy Premier Parliament Buildings Victoria, British Columbia V8V 1X4

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Sincerely,

Richard Truscott

Vice President BC and Alberta

Samantha Howard Director, BC

SHoward

Karp, David FIN:EX

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Karp, David FIN:EX

Sent:

Wednesday, January 10, 2018 4:38 PM

To:

Flanagan, Paul FIN:EX

FW: CFIB - Minister Meeting

Subject: Attachments:

08.03.2017 - To Minister Carole James - Congratulations & Meeting Reques....pdf

Paul, here is the request for CFIB. Due my end-of-day Monday.

Thanks,

David.

From: Nicholson, Riley FIN:EX

Sent: Friday, January 5, 2018 2:54 PM

To: Karp, David FIN:EX

Subject: RE: CFIB - Minister Meeting

January 15th before end of day would be great, thanks!

From: Karp, David FIN:EX

Sent: Friday, January 5, 2018 2:53 PM

To: Nicholson, Riley FIN:EX

Subject: RE: CFIB - Minister Meeting

Thanks Riley. Also, I see the deadline for materials to DMO is Jan. 14, which is a Sunday. Is that accurate?

From: Nicholson, Riley FIN:EX

Sent: Friday, January 5, 2018 2:41 PM

To: Karp, David FIN:EX

Cc: Vinkle, Angela FIN:EX; Michell, Jennifer FIN:EX; Morgan, Melissa FIN:EX

Subject: RE: CFIB - Minister Meeting

Hi David,

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Thanks,

Riley

From: Nicholson, Riley FIN:EX

Sent: Thursday, December 28, 2017 10:19 AM **To:** Morgan, Melissa FIN:EX; Karp, David FIN:EX **Cc:** Vinkle, Angela FIN:EX; Michell, Jennifer FIN:EX

Subject: RE: CFIB - Minister Meeting

Hi David and Melissa,

Thanks for the note. Minister's office staff are away this week; I can follow up next week to ask if they have received any additional correspondence since the August letter. Will be in touch.

Thanks,

Riley

From: Morgan, Melissa FIN:EX

Sent: Thursday, December 28, 2017 9:55 AM

To: Michell, Jennifer FIN:EX

Cc: Vinkle, Angela FIN:EX; Karp, David FIN:EX; Nicholson, Riley FIN:EX

Subject: FW: CFIB - Minister Meeting

Thanks David, as long as DMO doesn't object I think Tax can probably take the lead on the note (we've done so in the past).

Riley/Jenn - are you able help with an updated list of what CFIB would like to discuss?

Thank you! Melissa

From: Karp, David FIN:EX

Sent: Thursday, December 28, 2017 9:52 AM

To: Morgan, Melissa FIN:EX

Cc: Vinkle, Angela FIN:EX; Purnell, Richard FIN:EX

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- Carbon tax (Richard Purnell lead)
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- Reduce red tape (Ministry of Jobs, Trade and Technology lead)
- Get big money out of politics (Ministry of Attorney General lead)

Thanks,

David.

David Karp

Director, Income Tax | Tax Policy Branch | Ministry of Finance 105 – 617 Government Street, Victoria, BC V8W 9V8

Tel. 778-698-5778 | Email: David.Karp@gov.bc.ca

From: Morgan, Melissa FIN:EX

Sent: Wednesday, December 27, 2017 4:29 PM

To: Karp, David FIN:EX

Cc: Vinkle, Angela FIN:EX; Purnell, Richard FIN:EX

Subject: FW: CFIB - Minister Meeting

Hi David, would this request for a meeting note go to you?

From: Michell, Jennifer FIN:EX

Sent: Wednesday, December 20, 2017 3:54 PM

To: Wood, Heather FIN:EX
Cc: Morgan, Melissa FIN:EX
Subject: CFIB - Minister Meeting

Hi Heather

Minister meeting with CFIB on Jan 22 @ 10 am. Mtg invite will follow.

Material due to DMO January 14.

Thanks

Jennifer Michell

Director, Executive Operations & Strategic Initiatives Office of the Deputy Minister | Ministry of Finance