

## Spilker, Robyn FIN:EX

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**Subject:** Meeting w/Blair Quigley - New Car Dealers  
**Location:** Room 153  
  
**Start:** Tue 2019-07-16 11:00 AM  
**End:** Tue 2019-07-16 11:30 AM  
  
**Recurrence:** (none)  
  
**Organizer:** MINCAL, FIN FIN:EX  
  
**Categories:** Gov

Confirmed w/Rob Nagai  
Attending:  
Blair Quigley  
Rob Nagai  
Rob cell @ s.22  
Heidi – July 2

**From:** [Blair Qualey](#)  
**To:** [Minister, FIN FIN:EX](#)  
**Subject:** 360606 Meeting Request: President and CEO of the New Car Dealers of BC  
**Date:** September 13, 2017 9:27:47 AM

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Good morning,

I am writing to respectfully request a meeting with Minister James at a suitable time, in the near future, in either your Victoria or Vancouver offices.

The purpose of this meeting is to develop a relationship with Minister James and discuss maintaining the funding for the highly popular Clean Energy Vehicle for BC (CEV for BC) Point of Sales Incentives Program. In addition, I would like to explore the idea of new funding opportunities for the BC Scrap It program which provides incentives to help British Columbians replace higher polluting vehicles with cleaner forms of transportation. BC Scrap-It has already removed 40,000 polluting light duty vehicles from BCs roads.

The New Car Dealers Association of BC represents more than 380 New Car Dealers throughout the province, who generate over \$10 Billion in economic activity, pump \$1.8 Billion net GDP directly into BC's economy, and employ directly and indirectly more than 34,000 well-paying, family-supporting full-time positions in the over 50 communities they serve.

The Association speaks on behalf of British Columbia's new car industry to the public, media, and government, and deals with the legal, environmental, and consumer issues relating primarily to new vehicle sales in British Columbia. The New Car Dealers Association of BC provides services, products, consultants and benefit partnerships to its dealer members.

Please feel free to contact me any time on my mobile at **s.22** ! if you have any questions.

Thank you in advance for your time and consideration, I really appreciate it.

Best regards,

Blair

Blair L. Qualey

President & CEO

New Car Dealers Association of BC

[www.newcardealers.ca](http://www.newcardealers.ca)

**From:** [Mark Jiles-Bluestone Government Relations](#)  
**To:** [Minister, FIN FIN:EX](#); [Spilker, Robyn FIN:EX](#)  
**Subject:** Meeting Request: Blair Qualey New Car Dealers of BC  
**Date:** October 18, 2017 2:33:45 PM

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I am writing on behalf of Blair Qualey, President and CEO of the New Car Dealers of BC to respectfully request a meeting with Minister James on Monday November 6<sup>th</sup> as part of the New Car Dealers government day in Victoria.

We would be appreciative if the Minister could afford us some time on November 6th because the New Car Dealers are in Victoria on that day meeting with the government MLA's and a number of other Cabinet Ministers, so any time you could provide us on that day would be greatly appreciated.

The purpose of this meeting is to develop a relationship with Minister James and discuss issues in relation to the PST on new and used vehicles, maintaining the funding for the highly popular Clean Energy Vehicle for BC (CEV for BC) Point of Sales Incentives Program. Lastly, explore the idea of new funding opportunities for the BC Scrap It program which provides incentives to help British Columbians replace higher polluting vehicles with cleaner forms of transportation.

The New Car Dealers Association of BC represents more than 350 New Car Dealers throughout the province, who generate \$10 Billion in economic activity, pump \$1.8 Billion net GDP directly into BC's economy, and employ directly and indirectly more than 34,000 high paying full-time positions in over 50 communities they serve. The Association speaks on behalf of British Columbia's new car industry to the public, media, and government, and deals with the legal, environmental, and consumer issues relating primarily to new vehicle sales in British Columbia. The New Car Dealers Association of BC provides services, products, consultants and benefit partnerships to its dealer members.

Please feel free to contact me at 604 220 3953, if you have any questions. Thank you in advance for your time and consideration, I really appreciate it.

Mark Jiles

New Car Dealers of BC

**From:** [rob nagai](#)  
**To:** [Minister, FIN FIN:EX](#)  
**Cc:** [Spilker, Robyn FIN:EX](#); [Gillezeau, Rob FIN:EX](#); [Mark Jiles-Bluestone Government Relations](#)  
**Subject:** 360606 Request for Meeting between Hon. Carole James, Finance Minister and Blair Qualey, President - New Car Dealer's Assoc.  
**Date:** January 24, 2018 4:02:41 PM  
**Attachments:** [8BCD3456-9F25-4DEF-968A-42E68E4DF1DCI51.jpg](#)

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Hello Minister James,

I am writing on behalf of Blair Qualey, President and CEO of the New Car Dealers of BC to respectfully request a meeting with you, Minister James at a convenient time in the next couple of weeks in Victoria or Vancouver.

The purpose of this meeting is first and foremost to develop a strong working relationship with you the Hon. Carole James, Finance Minister and discuss the challenges and opportunities facing the New Car Dealers Association in regard to government.

***The discussion at this first meeting would include:***

- The PST on new and used vehicles.
- Maintaining the funding for the highly popular Clean Energy Vehicle for BC (CEV for BC) Point of Sales Incentives Program.
- Lastly, explore the idea of new funding opportunities for the BC Scrap It program which provides incentives to help British Columbians replace higher polluting vehicles with cleaner forms of transportation.

**Background on the organization:**

The New Car Dealers Association of BC represents more than 350 New Car Dealers throughout the province, who generate \$10 Billion in economic activity, pump \$1.8 Billion net GDP directly into BC's economy, and employ directly and indirectly more than 34,000 high paying full-time positions in over 50 communities they serve.

The Association speaks on behalf of British Columbia's new car industry to the public, media, and government, and deals with the legal, environmental, and consumer issues relating primarily to new vehicle sales in British Columbia. The New Car Dealers Association of BC provides services, products, consultants and benefit partnerships to its dealer members.

Please feel free to contact me at s.22 , if you have any questions.

Thank you in advance for your time and consideration, it is greatly appreciated.

Rob Nagai

rob nagai  
Strategic Director  
Bluestone Government Relations  
700 Park Place 666 Burrard St  
Vancouver BC  
s.22

<https://ca.linkedin.com/in/robnagai>