

## Catering Price Review

Company	<75 Y1	<75 Y2	76-150 Y1	76-150 Y2	>150 Y1	>150 Y2	Weighted Price
Summit Catering Ltd.	\$ s.21						\$ s.21
Outland Camps	\$						\$
Torch Industries	\$						\$
Horizon North	\$						\$
Lexa Caterers Ltd	\$						\$
GRC Camp Services	\$						\$
Fireweed Forestry	\$ 64.54	\$ 66.47	\$ 60.11	\$ 61.91	\$ 59.28	\$ 61.07	\$ 61.57

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Cc: [Nessman, Todd C FLNR:EX](#); [Tower, Lucy L FLNR:EX](#)  
Subject: BC Wildfire Management Branch RSO's have been evaluated  
Date: Wednesday, March 11, 2015 2:06:00 PM

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Good Afternoon,

We have now completed our evaluation of all the seven Responses we received for Standing Offer for Fire Camp Catering, Janitorial and Laundry Services for the BC Wildfire Management Branch (WMB). I thank you for all the extremely well detailed and put together responses. However, as stated in the competition documents, WMB was only going to be entering into Standing Offer with the two proponents who met all the RSO criteria and came in with the lowest prices.

The price calculation was done by averaging all of the submitted Fire Centre's Mobile Fire Camps prices together for each category (75 or less, 76-150 and 150 or more) for both year one and two and then weighting them based on historical sizes of camps. The 75 or less category was weighted at 20%, 76-150 was weighted at 40% and 150 or more was weighted at 40%. After all the calculations were complete, the two companies that met all the criteria and had the lowest calculated prices were Fireweed Forestry Services Ltd. and Summit Catering Ltd. WMB will be entering into Standing Offer with both of these companies. If WMB's demand exceeds what these companies can provide, we will be contact with the company that came in third (Torch Industries Ltd.) to potentially enter into Standing Offer with.

Fireweed Forestry had the lowest calculated rate of \$61.57 per Manday and Summit Catering Ltd. and the second lowest at \$65.20 per Manday.

An example of the price calculations is below in case you want to see how your company did in relation to the lowest bids.

Fire Centre	75 or Less (year 1)	75 or less (year 2)	76-150 (year 1)	76-150 (year 2)	150 or more (year 1)	150 or more (year 2)
Northwest	55	57	53	55	51	53
Prince George	54	56	52	54	50	52
Cariboo	54	56	52	54	50	52
Coastal	55	57	53	55	51	53
Kamloops	54	56	52	54	50	52
Southeast	52	54	50	52	48	50
Averages	\$54.00	\$56.00	\$52.00	\$54.00	\$50.00	\$52.00

Weighted average for 75 or less is  $((\$54.00 + \$56.00) / 2) * .2 = \$52.00$

Weighted average for 76-150 is  $((\$52.00 + \$54.00) / 2) * .4 = \$52.00$

Weighted average for 150 or more is  $((\$50.00 + \$52.00) / 2) * .4 = \$50.00$

The total Manday price for the above sample proposal would be \$52.00

If anybody has any questions or would like to know exactly what position they ranked, please don't hesitate to call or email me back.


Thank you all again for your interest in providing service to the BC WMB.

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