

INFORMATION BULLETIN

For Immediate Release 2016FIN0028-001239 July 7, 2016

Ministry of Finance

Government releases real estate transaction data

Updated Aug. 31, 2016, to correct error in calculation *

VICTORIA – The Province released the first set of data today resulting from new measures to track the extent of foreign real estate transactions.

The data is drawn from the filings of Property Transfer Tax forms by purchasers of residential real estate in British Columbia between June 10 and June 29, 2016. The data represents a first, early look at the rate and value of purchases of residential property by foreign nationals—people who are neither Canadian citizens nor permanent residents.

Main findings include, between June 10 and June 29, 2016:

- 10,148 residential real estate transactions in B.C., totalling more than \$7.6 billion.
- 337 transactions (3.3%) involved foreign nationals, worth \$390 million (5.1%).
- In Metro Vancouver, there were 5,118 transactions worth nearly \$5.4 billion, of which 260 involved foreign nationals (5.1%), worth \$351 million (6.5%)
- In the City of Vancouver, there were 1,139 transactions, totalling more than \$1.6 billion. 47 of these involved foreign nationals (4.1%), worth \$64 million (3.9%).

Government has released additional data on Richmond, Surrey, Burnaby and the Capital Regional District. Further updates will be available.

*A previous version of this information bulletin included a link to data showing real estate resale activity from 1976 to 2016. The data was compiled by Landcor Data Corporation and contained a calculation error, which has now been corrected:

https://public.tableau.com/views/BCPairedSalesAnalysis-v12-2016-07-14/PairedSalesSummaryTable?:embed=y&:display_count=yes

The Province has been working to identify the number of new housing units that are in development within six Metro Vancouver municipalities that include Burnaby, Coquitlam, New Westminster, Richmond, Surrey and Vancouver.

A survey of publicly available information shows that approximately 108,000 units are at one of three stages prior to completion:

- 30,500 homes are in the concept planning or policy stage.
- 69,500 homes are pending a zoning, re-zoning, development or combined application.
- 8,000 homes are pending construction start in New Westminster, Burnaby and Coquitlam. (Permit survey data for the City of Vancouver and others is not yet available.)

The existing process to take a development project from inception to completion can take up

to 13 years, depending on the scope, scale, complexity and public position around each project.

Quick Facts:

- Budget 2016 introduced the Newly Built Home Exemption, which can save purchasers up to \$13,000 in property transfer tax when purchasing a newly constructed or subdivided home worth up to \$750,000.
- Between Feb. 17 and June 29, 2016, because of the newly built home exemption:
 - 3,603 families have saved an average of \$7,060 on their newly built homes.
 - Total savings to families: \$25,436,366
 - **189 per week** on average (19 weeks)
 - 27 per day on average.

The existing First Time Buyers Program has helped more than 10,470 families buy their first home this year.

Learn more:

Development Application Review:

https://news.gov.bc.ca/files/Development Application Review.pdf

Housing Market Information: https://news.gov.bc.ca/files/PPP Housing data.pdf

Property Transfer Tax

Report: https://news.gov.bc.ca/files/Property_Transfer_Tax_Report_June_2016.PDF

Media Contact:

Jamie Edwardson Director of Communications Ministry of Finance 250 356-2821

Connect with the Province of B.C. at: www.gov.bc.ca/connect

PROVINCE	(from June 10-2	29, 2016)
	Totals	Percentage
ALL RESIDENTIAL PROPERTY TRANSFER TRANSACTIONS		
Total Number of Property Transfers	10,148	
Total number of transactions from Canadian Citizens and Permanent Residents	9,811	
Total Number of Property Transfers that Involved foreign nationals	337	3.3%
Total Value of All Property Transfers	\$7,603,773,587	
Total Investment from Canadian Citizens and Permanent Residents	\$7,213,719,23	8
Total Investment from foreign nationals	\$390,054,349	5.1%

METRO VANCOUVER ALL RESIDENTIAL PROPERTY TRANSFER TRANSACTIONS	Totals	Percentage
Total Number of Property Transfers	5118	
Total Number of Property Transfers that Involved foreign nationals Total Value of All Property Transfers	260 \$5,393,933,181	5.1%
Total Investment from foreign nationals	\$350,940,465	6.5%

REST OF PROVINCE	Totals	Percentage
ALL RESIDENTIAL PROPERTY TRANSFER TRANSACTIONS		
Total Number of Property Transfers	5051	
Total Number of Property Transfers that Involved foreign nationals Total Value of All Property Transfers	89 \$2,773,776,64 0	1.8%
Total Investment from foreign nationals	\$50,862,364	1.8%

Average investment from Can. Citz and Perr Res foreign nationals
\$735,268.50 \$1,157,431.30

Declared Citiz	Declared Citizenships of All Property Transfer Transactions in BC				
Citizenship	Total	% of Total	% of Total Foreign Citizenship		
Canada/Perm Residents	9,811	96.68%	N/A		
China	258	2.54%	76.6%		
United States	24	0.24%	7.1%		
United Kingdom	10	0.10%	3.0%		
Australia	9	0.09%	2.7%		
Korea	5	0.05%	1.5%		
Taiwan	5	0.05%	1.5%		
India	4	0.04%	1.2%		
Switzerland	4	0.04%	1.2%		
Germany	3	0.03%	0.9%		
Romania	2	0.02%	0.6%		
Austria	1	0.01%	0.3%		
Brazil	1	0.01%	0.3%		
Chad	1	0.01%	0.3%		
El Salvador	1	0.01%	0.3%		
Indonesia	1	0.01%	0.3%		
Ireland	1	0.01%	0.3%		
Italy	1	0.01%	0.3%		
Japan	1	0.01%	0.3%		
Malaysia	1	0.01%	0.3%		
Mexico	1	0.01%	0.3%		
New Zealand	1	0.01%	0.3%		
Nigeria	1	0.01%	0.3%		
Tanzania	1	0.01%	0.3%		
UAE	1	0.01%	0.3%		

Percentage of all Transactions in BC that were in Metro Vancouver 50.4%

Percentage of all Transactions that involved foreign nationals in BC that were in Metro Vancouver

77.2%

METRO VANCOUVER	(from June 10	-28, 2016)	1			
	Totals	Percentage	1			
ALL PROPERTY TRANSFER TRANSACTIONS			1	Citizenships of All Property 1	ransfer Transactions	
Total Number of Property Transfers	5118		1	Canada/Perm Residents	4,858	94.92
Total Number of Property Transfers that Involved foreign nationals	260	5.1%	1	China	234	4.5
			Average investment from Can. Citz and Perm Res foreign			
Total Value of All Property Transfers	\$5,393,933,181		nationals	Korea	5	0.10
Total Investment from Canadian Citizens and Permanent Residents	\$5,042,992,716		\$1,038,080.02	Taiwan	5	0.1
Total Investment from foreign nationals	\$350,940,465	6.5%	\$1,349,771.02	India	3	0.0
VANCOUVER			1	Japan UK	2	0.0
VAIVCOOVER	Tatala	D	1		2	
ALL PROPERTY TRANSFER TRANSACTIONS	Totals	Percentage	1	Romania Australia	1	0.0
	1120		4		1	
Total Number of Property Transfers	1139 1092		1	Chad El Salvador	1	0.0
Total Number of Property Transfers by Canadians/permanent residents Total Number of Property Transfers that Involved foreign nationals	47	4.1%		Indonesia	1	0.0
Total Value of All Property Transfers	\$1,627,803,453	4.170		Malaysia	1	0.0
Total Investment from Canadian Citizens and Permanent Residents	\$1,563,540,988		\$1,431,814.09	Nigeria	1	0.0
Total Investment from foreign nationals	\$64,262,465	3.9%	\$1,367,286.49	United States	1	0.0
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RICHMOND]			
ALL DRODERTY TRANSFER TRANSACTIONS	Totals	Percentage		Develope of all Transaction	i 14 -4 V	_
ALL PROPERTY TRANSFER TRANSACTIONS			4	Percentage of all Transaction	is in ivietro vancouvei	ſ
Total Number of Property Transfers	392		1	that In Manager Blake		
Total Number of Property Transfers by Canadians/permanent residents	336	14.20/		that were in Vancouver, Rich		
Total Number of Property Transfers that Involved foreign nationals	56	14.3%		Burnaby	57.0%	
Total Value of All Property Transfers Total Investment from Canadian Citizens and Permanent Residents	\$432,741,528 \$371,212,528		\$1,104,799.19			
Total Investment from Canadian Citizens and Permanent Residents Total Investment from foreign nationals	\$61,529,000	14.2%	\$1,104,799.19	Percentage of all Transaction	s that involved	
Total investment from foreign nationals	701,323,000	14.270	\$1,030,732.14	foreign nationals in Metro V		
SURREY			1	in Vancouver, Richmond, Su	rrey and Burnaby	
	Totals	Percentage	1		66.9%	
ALL PROPERTY TRANSFER TRANSACTIONS			1			
Total Number of Property Transfers	1057		1			
Total Number of Property Transfers by Canadians/permanent residents	1022		1			
Total Number of Property Transfers that Involved foreign nationals	35	3.3%				
Total Value of All Property Transfers	\$883,236,366		1			
Total Investment from Canadian Citizens and Permanent Residents	\$841,584,668		\$823,468.36			
Total Investment from foreign nationals	\$41,651,698	4.7%	\$1,190,048.51			
BURNABY			1			
	Totals	Percentage				
ALL PROPERTY TRANSFER TRANSACTIONS			J			
Total Number of Property Transfers	329					
Total Number of Property Transfers by Canadians/permanent residents	293					
Total Number of Property Transfers that Involved foreign nationals	36	10.9%				
Total Value of All Property Transfers	\$324,992,875					
Total Investment from Canadian Citizens and Permanent Residents	\$293,520,752		\$1,001,777.31			
Total Investment from foreign nationals	\$31,472,123	9.7%	\$874,225.64			

PROVINCE OUTSIDE OF METRO VANCOUVER	(from June 10-2	29, 2016)
	Totals	Percentage
ALL RESIDENTIAL PROPERTY TRANSFER TRANSACTIONS		
Total Number of Property Transfers	5030	
Total Number of Property Transfers that Involved foreign nationals	77	1.5%
Total Value of All Property Transfers	\$2,209,840,406	
Total Investment from foreign nationals	\$39,113,884	1.8%

Capital Regional District	Totals	Percentage
ALL RESIDENTIAL PROPERTY TRANSFER TRANSACTIONS		
Total Number of Property Transfers	737	
Total Number of Property Transfers that Involved foreign nationals	17	2.3%
Total Value of All Property Transfers	\$422,940,444	
Total Investment from foreign nationals	\$12,532,867	3.0%

Citizenships of All Property Transfer Transactions				
Citizenship	Total	% of Total	% of Total Foreign Citizenship	
Canada/Perm Residents	4953	98.47%	N/A	
China	33	0.66%	42.9%	
United States	23	0.46%	29.9%	
United Kingdom	9	0.18%	11.7%	
Australia	7	0.14%	9.1%	
Switzerland	4	0.08%	5.2%	
Germany	3	0.06%	3.9%	
Austria	1	0.02%	1.3%	
Brazil	1	0.02%	1.3%	
India	1	0.02%	1.3%	
Ireland	1	0.02%	1.3%	
Italy	1	0.02%	1.3%	
Korea	1	0.02%	1.3%	
Mexico	1	0.02%	1.3%	
New Zealand	1	0.02%	1.3%	
Tanzania	1	0.02%	1.3%	
UAE	1	0.02%	1.3%	

Percentage of all Transactions in the Province Outside of Metro Vancouver that was in the Capital Regional District

14.7%

Percentage of all Transactions that involved foreign nationals in the Province Outside of Metro Vancouver that was in the Capital Regional District

22.1%

Percentage of all Foreign Investment in the Province Outside of Metro Vancouver that was in the Capital Regional District

32.0%

Key Messages July 8, 2016

Real Estate Data Announcement

- The Province has released the first data set resulting from new measures to track the extent of foreign real estate transactions that were announced at Budget.
- Since June 10, buyers have been required to disclose whether they are Canadian citizens or permanent residents, and if not, their country of citizenship.
- The public expressed an interest in understanding the extent of foreign ownership and
 investment in B.C. real estate. By collecting this new information, we are in a better position to
 monitor the magnitude of foreign ownership and investment in B.C.'s real estate sector.
- The data we have compiled so far is for the period June 10-29, and provides a 19-day snapshot into the extent of foreign ownership and foreign investment in B.C. real estate.
- It is too soon to draw any conclusions about the effect foreign buyers have on the market.
- We will be watching this data closely over the coming weeks and months, to see if the trends that presented themselves in this initial data set continue.
- During this period there were:
 - o 10,148 residential real estate transactions in B.C., totalling more than \$7.6 billion.
 - 337 transactions (3.3%) that involved foreign nationals, worth \$390 million (5.1%).
- In Metro Vancouver, there were 5,118 transactions worth nearly \$5.4 billion, of which 260 involved foreign nationals (5.1%), worth \$351 million (6.5%)
- In the City of Vancouver, there were 1,139 transactions, totalling more than \$1.6 billion. Of these, 47 involved foreign nationals (4.1%), worth \$64 million (3.9%).
- In Richmond, there were 392 transactions, totalling more than \$432 million. Of these, 56 involved foreign nationals (14%), worth \$61 million (14%).
- The Province is also working on a number of other fronts to help address housing affordability –
 including increasing housing supply, smart transit expansion and supporting first-time buyers.

July 7, 2016

MEDIA ADVISORY – Ministry of Finance

VICTORIA – Finance Minister Michael de Jong will release data related to real estate transactions in British Columbia.

Event Date: Thursday, July 7, 2016

Time: 10:30 a.m.

Location: Press Theatre Parliament Buildings Victoria

Special instructions: Media unable to attend the event may dial-in to listen-only and must RSVP to <u>Sonja.Zoeller@gov.bc.ca</u> in order to receive the media kit electronically.

Dial-in co-ordinates: 1 877 353-9184

Participant Pass Code: 47826

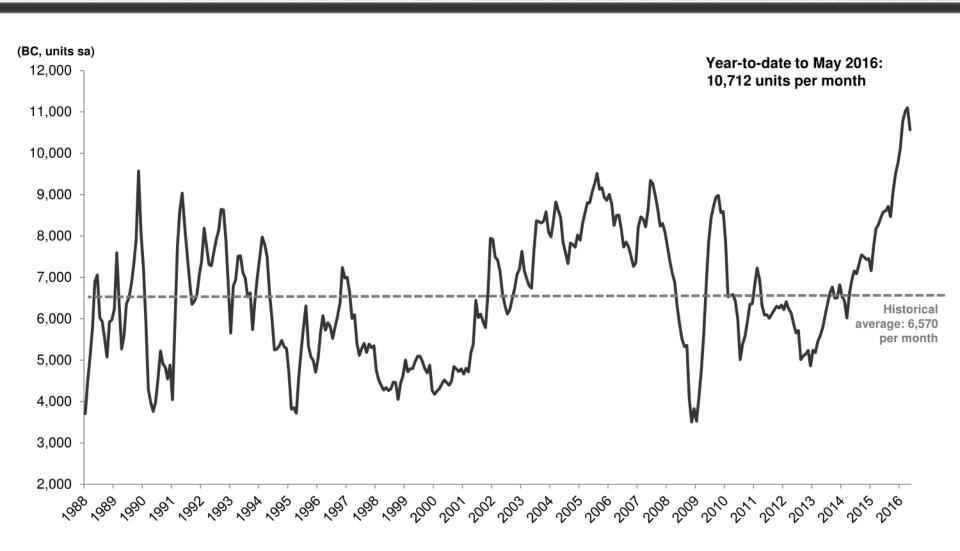
Contact:

Jamie Edwardson Communications Ministry of Finance 250 356-2821

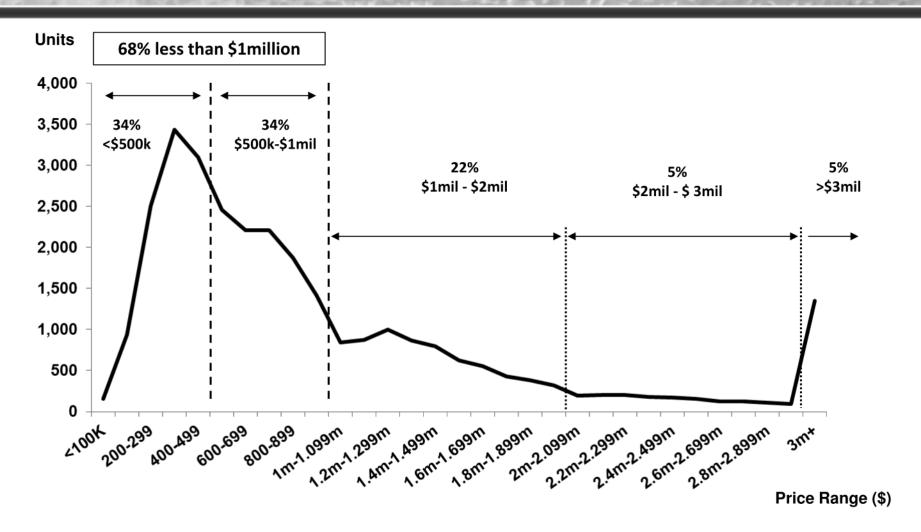
Housing Market Information



BC MLS Home Sales Activity



Year-to-date to May 2016 Metro Vancouver housing sales

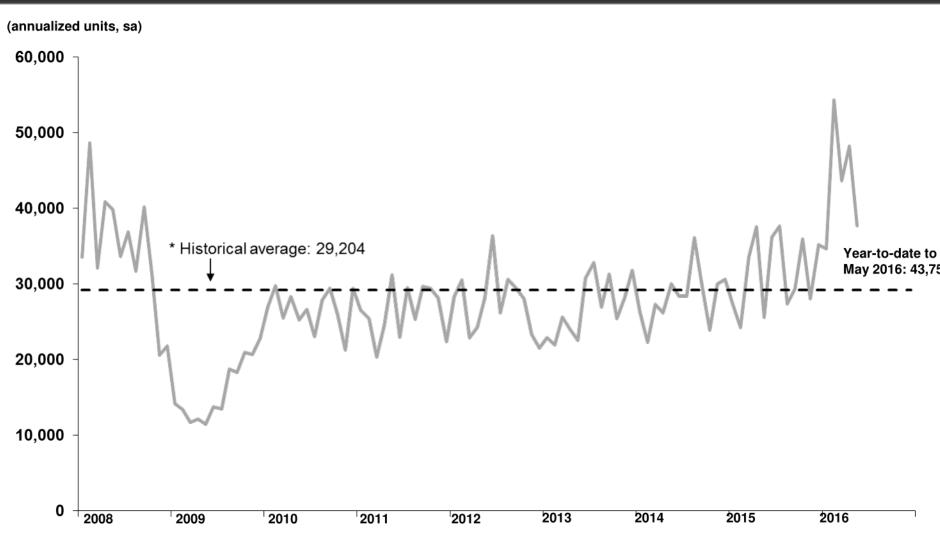


Sources: Real Estate Board of Greater Vancouver; Fraser Valley Real Estate Board; BC Real

Estate Association Economics

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B.C. housing starts



Source: Canada Mortgage and Housing Corporation.

^{*} Historical average (January 1990 to May 2016)

Data on home-buyers



Ministry of Finance

Property Transfer Tax Inquiries Victoria: 250 387-0604 Vancouver: 604 660-2421

Vancouver: 604 660-2421 Toll-free: 1 888 355-2700 gov.bc.ca/propertytransfertax

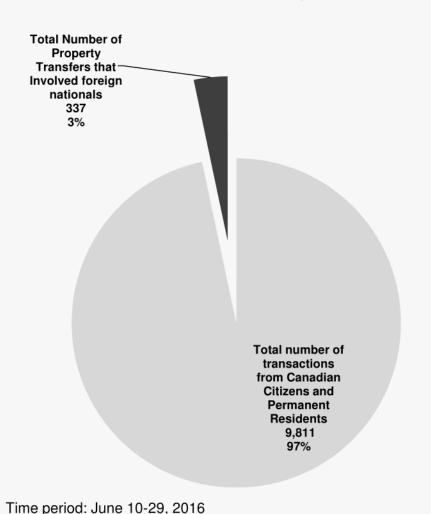
Freedom of Information and Protection of Privacy Act (FOIPPA) - The personal information on this form is collected for the purpose of administering the Property Transfer Tax

PROPERTY TRANSFER TAX RETURN

Act under the authority of section 26(a) of the FOIPPA. Questions about the collection or use of this information can be directed to the Director, Property Transfer Tax, PO Box 9427 Stn Prov Govt, Victoria, BC V8W 9V1 (telephone: Victoria at 250 387-0604 or toll-free at 1 888 355-2700). Is this a transfer of a bare trust? Are you claiming an exemption: A. PURCHASER / TRANSFEREE - List all purchasers acquiring an interest in the property with this transaction If you are an individual please complete with your principal residence address. Individual Corporation Other Purchaser 1 Last name / Corporation name Address (Apt. No., Street No./Name, PO Box, RR) Province/Territory/State First name Initial City YYYY / MM / DD Birth date Social Insurance Number Postal/Zip code Country Are you applying for the first time home Previous address for the last two years (Apt. No., Street No./Name, PO Box, RR) buyers' a newly built home exemption? Percentage interest acquired City Province/Territory/State On the date of registration, are you a Canadian Postal/Zip code NO Country citizen or a permanent resident as defined in the Immigration and Refugee Protection Act (Canada)? Country of citizenship Nou have not continuously resided in BC for at least one year poor to the registration date, list any two years that you filed income tax returns as a BC resident during the six years before the date of registration.

Citizenships of all Property Transfer Transactions – Province-wide

Total transactions: 10,148

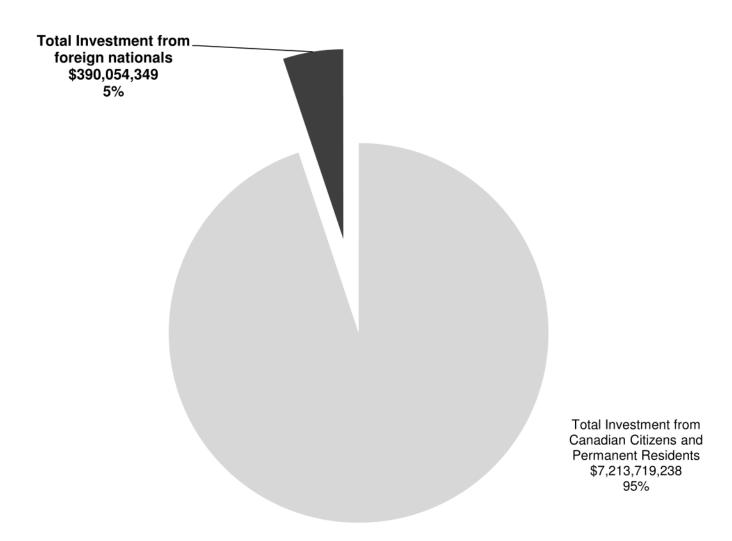


Declared Citizenships of All Property Transfer Transactions in BC

% of Total Foreign

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Citizenship	Total	% of Total	Citizenship
Canada/Perm Residents	9,811	96.68%	N/A
China	258	2.54%	76.6%
United States	23	0.23%	6.8%
United Kingdom	10	0.10%	3.0%
Australia	9	0.09%	2.7%
Korea	5	0.05%	1.5%
Taiwan	5	0.05%	1.5%
India	4	0.04%	1.2%
Switzerland	4	0.04%	1.2%
Germany	3	0.03%	0.9%
Romania	2	0.02%	0.6%
Austria	1	0.01%	0.3%
Brazil	1	0.01%	0.3%
Chad	1	0.01%	0.3%
El Salvador	1	0.01%	0.3%
Indonesia	1	0.01%	0.3%
Ireland	1	0.01%	0.3%
Italy	1	0.01%	0.3%
Japan	1	0.01%	0.3%
Malaysia	1	0.01%	0.3%
Mexico	1	0.01%	0.3%
New Zealand	1	0.01%	0.3%
Nigeria	1	0.01%	0.3%
Tanzania	1	0.01%	0.3%
UAE	1	0.01%	age 13 of 27 GCP-201@ ഏ 816

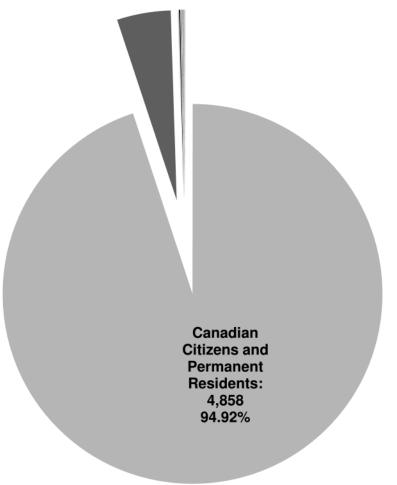
Total Value of all Property Transfers – Province-wide



Time period: June 10-29, 2016 Page 14 of 27 GCP-2016-63816

Citizenships of all Property Transfer Transactions – Metro Vancouver

Total transactions: 5,118

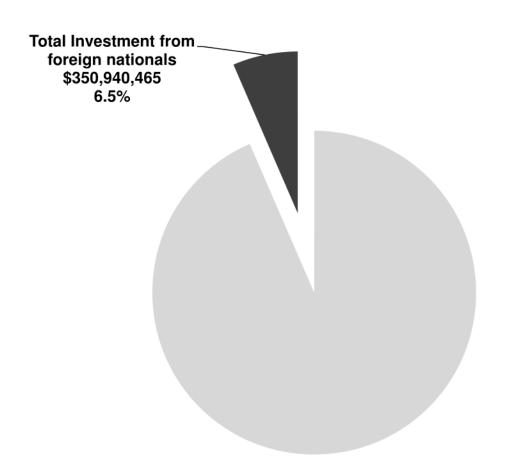


Transactions				
Citizenship	Total	% of Total		
Canada/Perm Residents	4858	94.92%		
China	234	4.57%		
Korea	5	0.10%		
Taiwan	5	0.10%		
India	3	0.06%		
Romania	2	0.04%		
Japan	2	0.04%		
United Kingdom	2	0.04%		
Australia	1	0.02%		
Chad	1	0.02%		
El Salvador	1	0.02%		
Indonesia	1	0.02%		
Malaysia	1	0.02%		
Nigeria	1	0.02%		

Declared Citizenshine of All Bronerty Tree

Total Value of all Property Transfers – Metro Vancouver

Total transactions: 5,118



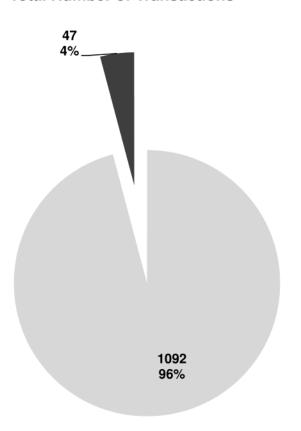
Total Investment from Canadian Citizens and Permanent Residents \$5,042,992,716 92.5%

Time period: June 10-29, 2016 Page 16 of 27 GCP-2016-63816

Vancouver

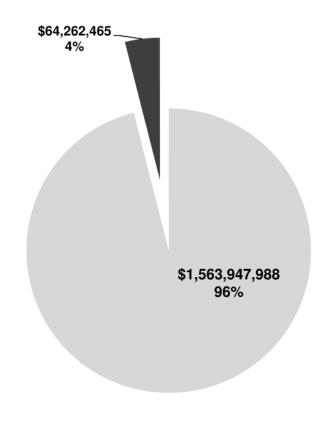
Time period: June 10-29, 2016

Total Number of Transactions



■ Total Number of Property Transfers by Canadians/permanent residents

■ Total Number of Property Transfers that Involved foreign nationals



- Total Investment from Canadian Citizens and Permanent Residents
- ■Total Investment from foreign nationals Page 17 of 27 GCP-2016-63816

Richmond

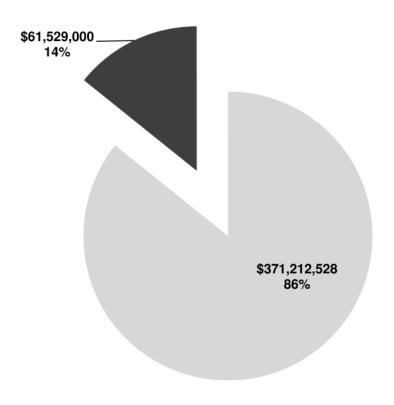
Time period: June 10-29, 2016

Total Number of Transactions

56 14%_ 336 86%

■ Total Number of Property Transfers by Canadians/permanent residents

■ Total Number of Property Transfers that Involved foreign nationals

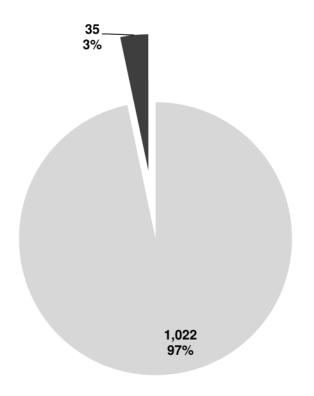


- Total Investment from Canadian Citizens and Permanent Residents
- Total Investment from foreign nationals Page 18 of 27 GCP-2016-63816

Surrey

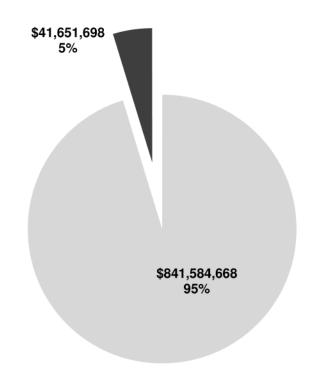
Time period: June 10-29, 2016

Total Transactions



■ Total Number of Property Transfers by Canadians/permanent residents

■ Total Number of Property Transfers that Involved foreign nationals

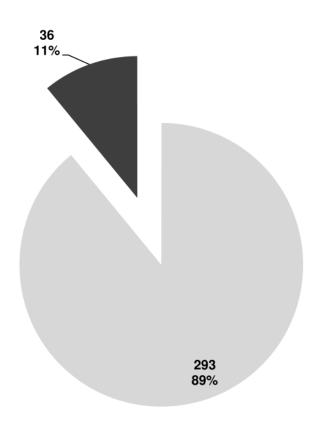


- Total Investment from Canadian Citizens and Permanent Residents
- Total Investment from foreign national gage 19 of 27 GCP-2016-63816

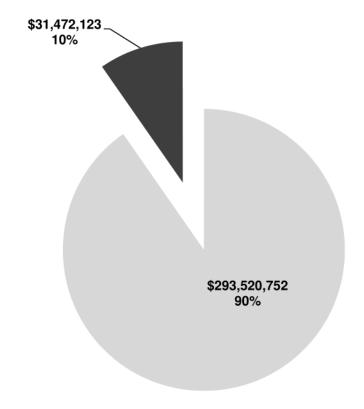
Burnaby

Time period: June 10-29, 2016

Total Transactions

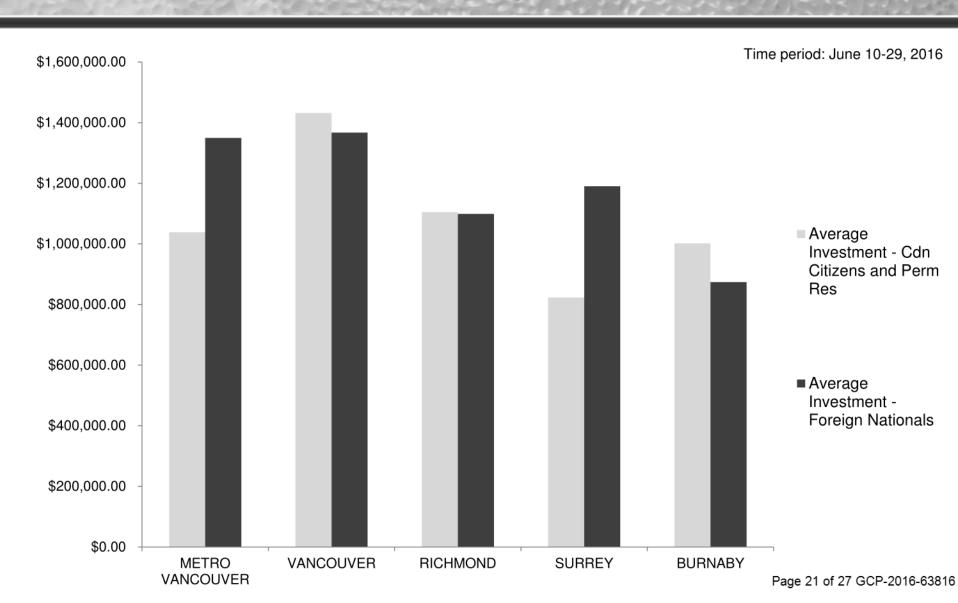


■ Total Number of Property Transfers by Canadians/permanent residents

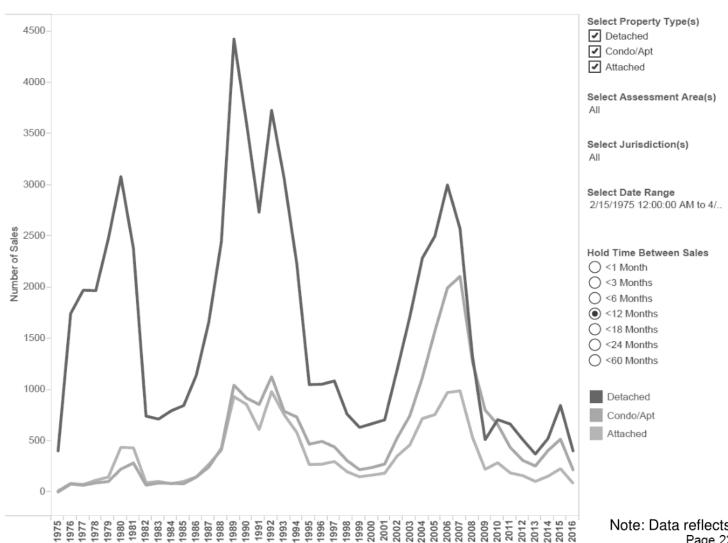


- Total Investment from Canadian Citizens and Permanent Residents
- Total Investment from foreign nationals Page 20 of 27 GCP-2016-63816

Average investment: Citizens and permanent residents / foreign nationals

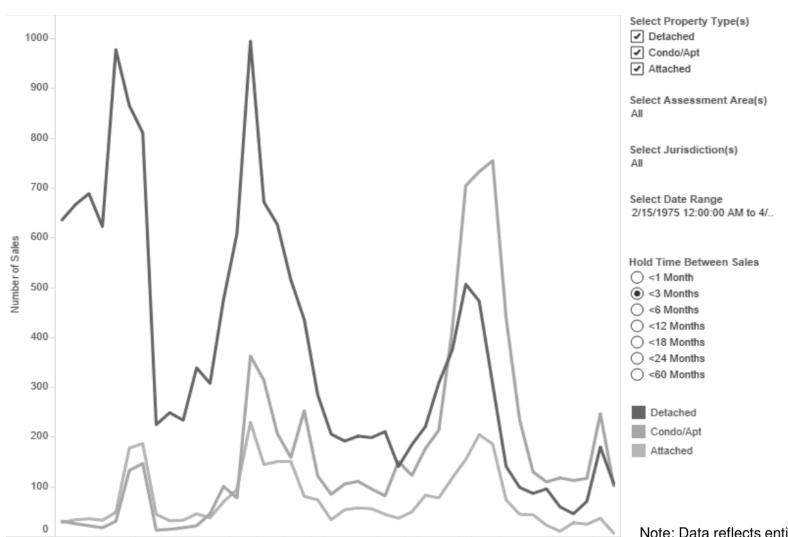


Re-selling activity – less than 12 months Since 1976



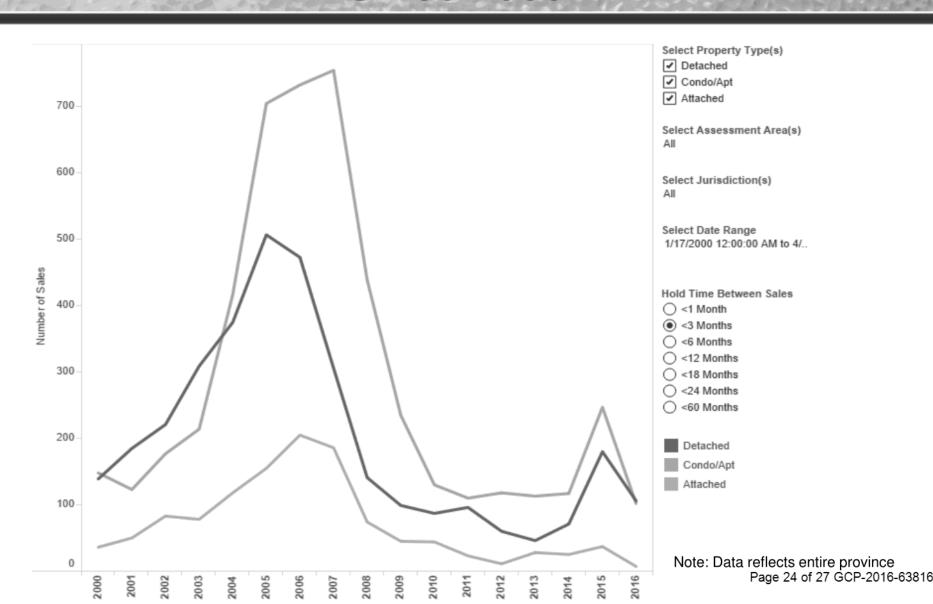
Note: Data reflects entire province Page 22 of 27 GCP-2016-63816

Re-selling activity – less than 3 months Since 1976



Note: Data reflects entire province Page 23 of 27 GCP-2016-63816

Re-selling activity– less than 3 months Since 2000



More than 14,000 families have saved money on their new homes this year

- Between Feb. 17 and June 29, because of the newly built home exemption:
 - 3,603 families have saved an average of \$7,060 on their newly built homes.
 - Total savings to families: \$25,436,366
 - 189 per week on average (19 weeks)
 - 27 per day on average.

 The existing First Time Buyers Program has helped more than 10,470 families buy their first home this year.

Total estimated future supply: 108,000 homes in six communities

	Concept planning or policy stage	Zoning, re-zoning and development applications	Building permits/Pending construction start	Total estimated future supply
City of Richmond (consulted and pending confirmation)	1,000	15,500	Data not publicly available	16,500
City of Surrey (consulted and pending confirmation)	4,500	15,500	Data not publicly available	20,000
City of Burnaby (confirmation requested and unconfirmed)	4,000	21,500	4,500	30,000
City of Coquitlam (consulted and confirmed)	2,000	2,000	1,500	5,500
City of New Westminster (consulted and confirmed)	4,500	4,000	2,000	10,500
City of Vancouver (consulted and pending confirmation)	14,500	11,000	Data not publicly available	25,500
Six Total Municipalities	30,500	69,500	8,000	108,000

^{*} All figures based on publically available data, with the assistance of the BC Government efforts have been made to confirm inventory with the surveyed municipalities

^{**} The City of Surrey advised of a further 50,000 units of potential future supply within approved area community plans currently age reflected within 16-63816 review

Notes on Housing supply inventory

Assumptions and restrictions

It is important to note that this data and its analysis must be considered within the context of some assumptions and restrictions:

- 1. The accuracy of the applications as stated by the various municipalities was deemed to be correct, no additional review to confirm unit counts, address, and application status was conducted.
- Information related to application inventory was sourced from municipal reporting available online and as necessary additional information was gathered from specific planning applications. Information was gathered in June of 2016. Sources are provided below:
 - City of Vancouver: http://development.vancouver.ca/
 - City of Richmond: http://www.richmond.ca/plandev/devzoning/currentdevapps.htm
 - City of Surrey: http://www.surrey.ca/city-services/1414.aspx
 - City of Burnaby:
 https://www.burnaby.ca/Assets/city+services/policies+projects+and+initiatives/community+development/Major+Development/Major+Development/Projects/01+-+May+2016.pdf
 - City of Coquitlam: http://www.coquitlam.ca/planning-and-development/resources/current-applications.aspx
 - City of New Westminster: http://www.newwestcity.ca/business/planning development/projects on the go.php
- 3. The Province of British Columbia requested each municipality surveyed to confirm the information. At the time of printing, some municipalities were still in the process of confirming the information. We anticipate ongoing consultations and as information from the individual municipalities is confirmed the total housing supply information may evolve.
- 4. Due to differences in reporting and application status descriptions between the various municipalities' unit counts have been sorted into three key stages in an effort to align findings across all six markets.
 - Concept planning or policy stage
 - Rezoning, development or combined applications
 - Building permits/pending construction start