

Dalzell, Danielle GCPE:EX

From: Dalzell, Danielle GCPE:EX
Sent: Tuesday, January 23, 2018 2:02 PM
To: Stewart, Courtney GCPE:EX
Cc: Schollen, Tasha GCPE:EX
Subject: RE: Mission News Release Timing

All of these times have been approved by Sage.

Sorry for the delayed response.

Many thanks!

Danielle

From: Stewart, Courtney GCPE:EX
Sent: Thursday, January 18, 2018 3:59 PM
To: Dalzell, Danielle GCPE:EX
Cc: Schollen, Tasha GCPE:EX
Subject: Mission News Release Timing

Danielle,

In looking at the timelines, we propose the departure IB could be scheduled for Saturday at 1:30 pm (the time their flight departs).

In terms of the subsequent NRs, we put together this table that accounts for the time change and I've plotted in some suggested release times. If we want an NR to go out coinciding with the end of the Guangzhou program, it would need to go out Monday morning...or we could do it later in the day, no biggie as they don't depart for Beijing until 6pm our time. Same goes for Beijing.

Of course, this means we'll need to get the IB and the Guangzhou NR in the system tomorrow. Wondering if you have an ETA as to when we will get the NRs back so we can get the translations going and get them into the system? I think the IB and the Guangzhou NR are most pressing so if we don't get them all back tomorrow that's ok - but we do need those two.

Thanks!

	End of program	End of program, BC time	Departure	Departure, BC time
Departure				1:30 pm Release time – 1:30 pm?
Guangdong (-16 hrs.)	Jan. 22, 9 p.m.	Jan. 22, 5 a.m. Jan 22, 10 a.m. release?	Jan. 23, 10 a.m.	Jan. 22, 6 p.m.
Beijing (-16)	Jan. 24, 8 p.m.	Jan. 24, 4 a.m.	Jan. 25, 8:20 a.m.	Jan. 24, 4:20 p.m.

		Jan. 24, 10 a.m. release?		
Korea (-17)	Jan. 27, 2 p.m.	Jan. 26, 9 p.m. Jan. 27 – 8:30 a.m. release?	Jan. 27, 4:20 p.m.	Jan. 26, 11:20 p.m.
Japan (-17)	Jan. 30, 3:30 p.m.	Jan. 29, 10:30 p.m. Jan. 30 – 8:30 a.m. release?	Jan. 30, 6:40 p.m.	Jan. 29, 1:40 a.m.



Courtney Stewart

Communications Manager | Government Communications and Public Engagement
 Ministry of Jobs, Trade and Technology
 Ph: 778-698-8755 | Cell: 250-920-5104
courtney.stewart@gov.bc.ca

Dalzell, Danielle GCPE:EX

From: Dalzell, Danielle GCPE:EX
Sent: Thursday, February 1, 2018 2:33 PM
To: Aaron, Sage PREM:EX; Holmwood, Jen PREM:EX
Cc: McGregor, Cara GCPE:EX; Nash, Amber PREM:EX; Hannah, Matt GCPE:EX
Subject: Asia Mission Materials for tomorrow
Attachments: DRAFT.pdf; 20170202_SN_PJH_AsiaMission_WrapUP_V6_DRAFT_DD.docx; 20180201 BN Community Scan Vancouver.docx

Hello,

Attached please find attached the materials for the Asia mission wrap-up press conference tomorrow, including:

- News Release and Backgrounder (*will be edited to have Jen as the media contact*)
- Speaking Notes
- Community News Scan

Matt will send the final Q&A. Let me know if you would like any changes.

Thank you,

Danielle

Dalzell, Danielle GCPE:EX

From: Dalzell, Danielle GCPE:EX
Sent: Thursday, February 8, 2018 1:49 PM
To: Aaron, Sage PREM:EX
Cc: McGregor, Cara GCPE:EX; Gibbs, Robb GCPE:EX
Subject: FOR APPROVAL- 20180207_NR_Throne Speech_V3_DRAFTCM_CM
Attachments: 20180207_NR_Throne Speech_V3_DRAFTCM_CM.docx

Hi Sage,

Attached is the draft Throne Speech NR.

I need to send it into translation by 4pm today, 5pm at the latest.

We will need to remove the "highlights" section before sending to translation as elements of the speech may still change.

Thank you,

Danielle

Dalzell, Danielle GCPE:EX

From: Dalzell, Danielle GCPE:EX
Sent: Friday, February 9, 2018 3:00 PM
To: Aaron, Sage PREM:EX
Cc: McGregor, Cara GCPE:EX
Subject: FW: FOR APPROVAL: 20180207_STM_Family Day_PJH_V1_DRAFT
Attachments: 20180207_STM_Family Day_PJH_V1_DRAFT.docx

Hi Sage,

Did you still want this to go out Monday morning?

If so, do you approve of this copy.

Thank you,
Danielle

From: Dalzell, Danielle GCPE:EX
Sent: Thursday, February 08, 2018 3:49 PM
To: Aaron, Sage PREM:EX
Cc: McGregor, Cara GCPE:EX
Subject: FOR APPROVAL: 20180207_STM_Family Day_PJH_V1_DRAFT

Family day statement for your approval.

Thank you,
Danielle

Dalzell, Danielle GCPE:EX

From: Dalzell, Danielle GCPE:EX
Sent: Wednesday, February 14, 2018 2:11 PM
To: Aaron, Sage PREM:EX; Holmwood, Jen PREM:EX
Cc: McGregor, Cara GCPE:EX; Nash, Amber PREM:EX
Subject: Moose Hide Materials for tomorrow
Attachments: NR_Moose Hide Campaign Day 2018_final.docx; QA_Moose Hide Day 2018_final.docx; 20180213_SN_PJH_MooseHide_V3_DRAFT_CMDD_FINAL.docx

Hello,

The materials for the Moose Hide event tomorrow are attached.

- 1) Speaking Notes
- 2) News Release
- 3) Q&A

Please note that the Premier is not expected to scrum, MSF will scrum offside after the event proceedings conclude.

Let me know if you need anything else.

Thank you,
Danielle

Dalzell, Danielle GCPE:EX

From: Dalzell, Danielle GCPE:EX
Sent: Thursday, February 22, 2018 1:26 PM
To: Aaron, Sage PREM:EX; Holmwood, Jen PREM:EX
Cc: McGregor, Cara GCPE:EX; Nash, Amber PREM:EX
Subject: FINAL Sky Train Materials for tomorrow
Attachments: 20170219_SN_PJH_SkyTrain_DRAFT_V4_DD.docx; 20170221_QA_PJH_SkyTrain Cars_FINAL.docx; 2018-02-21 - News Release New SkyTrain Cars_FINAL.DOCX; 20180221 BN Vancouver BOT-Sky Train CS.docx

Hello,

Attached is the package for Sky Train tomorrow.

- 1) News Release
- 2) Speaking Notes
- 3) Q&A
- 4) Media Scan

No content has changed from the versions sent yesterday, apart from the media scan which is new.

Let me know if you need anything else.

Thank you,
Danielle

Danielle Dalzell
Manager, Special Projects | Cabinet Priorities | Government Communications and Public Engagement
Danielle.Dalzell@gov.bc.ca | 250-893-2096

Dalzell, Danielle GCPE:EX

From: Dalzell, Danielle GCPE:EX
Sent: Thursday, February 8, 2018 1:49 PM
To: Aaron, Sage PREM:EX
Cc: McGregor, Cara GCPE:EX; Gibbs, Robb GCPE:EX
Subject: FOR APPROVAL- 20180207_NR_Throne Speech_V3_DRAFTCM_CM
Attachments: 20180207_NR_Throne Speech_V3_DRAFTCM_CM.docx

Hi Sage,

Attached is the draft Throne Speech NR.

I need to send it into translation by 4pm today, 5pm at the latest.

We will need to remove the "highlights" section before sending to translation as elements of the speech may still change.

Thank you,

Danielle

Dalzell, Danielle GCPE:EX

From: Dalzell, Danielle GCPE:EX
Sent: Wednesday, January 31, 2018 8:56 PM
To: Aaron, Sage PREM:EX; Holmwood, Jen PREM:EX
Cc: McGregor, Cara GCPE:EX
Subject: Fwd: FOR APPROVAL - NR Asia Mission Wrap Up - SN Asia Mission Wrap Up
Attachments: NR Asia Mission Wrap Up_Feb2_V5_DD.docx; ATT00001.htm; 20170202_SN_PJH_AsiaMission_WrapUP_V5_DRAFT_DD.docx; ATT00002.htm

Putting this at the top of your inbox.

Sent from my iPhone

Begin forwarded message:

From: "Dalzell, Danielle GCPE:EX" <Danielle.Dalzell@gov.bc.ca>
Date: January 31, 2018 at 10:51:22 AM PST
To: "Aaron, Sage PREM:EX" <Sage.Aaron@gov.bc.ca>, "Holmwood, Jen PREM:EX" <Jen.Holmwood@gov.bc.ca>
Cc: "McGregor, Cara GCPE:EX" <Cara.McGregor@gov.bc.ca>
Subject: FOR APPROVAL - NR Asia Mission Wrap Up - SN Asia Mission Wrap Up

Asia Mission Wrap-up NR and SN for your approval.

Thank you,

Danielle

Dalzell, Danielle GCPE:EX

From: Dalzell, Danielle GCPE:EX
Sent: Friday, January 26, 2018 3:30 PM
To: Aaron, Sage PREM:EX; Holmwood, Jen PREM:EX
Cc: McGregor, Cara GCPE:EX
Subject: FOR APPROVAL: 20180125_Globe Program Letter_PJH-DRAFT
Attachments: 20180125_Globe Program Letter_PJH-DRAFT.docx

Letter for the GLOBE conference program attached.

It will be formatted with a photo of the premier beside.

I have also sent it to Caelie for a look.

Thank you,

Danielle

Dalzell, Danielle GCPE:EX

From: Dalzell, Danielle GCPE:EX
Sent: Tuesday, January 16, 2018 6:37 PM
To: Tomana, Sukhi GCPE:EX
Cc: Badger, Joleen GCPE:EX
Subject: Re: PO message in Asia Trade Mission China luncheon swag bags

The copy below is approved with thanks from the PO:

**

On behalf of all British Columbians, I would like to thank you for joining us at today's luncheon and making us feel so welcome in your country. I hope this is the first of many successful ventures we will have, as our two countries begin the Canada-China Year of Tourism 2018!

It's been our pleasure to introduce you to British Columbia's world-class tourism opportunities. Here are just a few of my favourite things to do in BC:

- Visiting one of our spectacular mountain ski resorts for an exhilarating run down the slopes
- Storm watching in Tofino
- Horseback riding in the wilds of the Cariboo
- Wine-tasting at international award winning wineries in the sun-drenched Okanagan
- Sitting by the ocean enjoying a great burger or delicious sushi, or any of the other many culinary delights of Vancouver
- Hiking in the beautiful Rocky Mountains

We look forward to welcoming you to our home. I guarantee your visit will create memories that last a lifetime.

**

Sent from my iPhone

On Jan 16, 2018, at 3:14 PM, Tomana, Sukhi GCPE:EX <Sukhi.Tomana@gov.bc.ca> wrote:

Hey- below is the Premier's message drafted for the China luncheon event swag bags.

Attached are examples of collateral that Destination BC uses in these types of swag bags.

I recommend the Premier's office connect with DBC source pictures to go with the message below.

Suggested message to insert into a formal letter from the Premier Horgan:

On behalf of all British Columbians, I would like to thank you for joining us at today's luncheon and making us feel so welcome in your country. I hope this is the first of many successful ventures we will have, as our two countries begin the Canada-China Year of Tourism 2018!

It's been our pleasure to introduce you to British Columbia's world-class travel opportunities. Here are just a few of my personal favourite things to do in BC:

- Visiting one of our spectacular mountain ski resorts for an exhilarating run down the slopes.
 - Storm watching in Tofino.
 - Horseback riding in the wilds of the Cariboo.
 - Wine-tasting at international award winning wineries in the sun-drenched Okanagan.
 - Sitting by the ocean enjoying a great burger or delicious sushi, or any of the other many culinary delights of Vancouver.
 - Hiking in the beautiful Rocky Mountains.
- We look forward to welcoming people from your great country to our home.

I can guarantee their visit will create memories to last lifetime.

From: Leeck, Monica DBC:EX
 Sent: Friday, January 12, 2018 4:24 PM
 To: Tomana, Sukhi GCPE:EX
 Cc: Schneider, Amy TAC:EX
 Subject: DBC Collateral

Hi Sukhi,

Further to our conversation about the PO letter for the gift bag at the tourism lunches, please find attached the itinerary brochure and flatsheet (in Chinese) that we are distributing in the bag.

I have also attached an English flatsheet for your reference.

Have a good weekend!

Monica Leeck
 Manager Market Development Asia
 Destination British Columbia
 12th Floor, 510 Burrard Street
 Vancouver, British Columbia
 Canada V6C 3A8
 T 604.660.4704
 F 604.660.3383
 E Monica.Leeck@DestinationBC.ca
 Consumer [HelloBC.com](http://www.hellobc.com/)
 Corporate [DestinationBC.ca](http://www.destinationbc.ca/)

[image001]<<https://www.facebook.com/HelloBC>>[image002]<<https://twitter.com/tourismbc>>[image003]<<http://www.youtube.com/tourismbc>>[image007]<<http://instagram.com/tourismbc>>[image006]<<http://pinterest.com/tourismbc/>>

Sign up here<<http://www.destinationbc.ca/Subscribe.aspx>> for updates, invites and our new industry newsletter, Destination BC News. Receive updates on our marketing campaigns, hear about tourism partnership and media coverage successes, learn facts and figures from our research team, get news you can use about upcoming events—and much more, right to your inbox

<2015 DBC itinerary guide.pdf>

<0103DBC_TravelTrade_FlatSheet_Oct2016_FINAL.pdf>

<DBC_TravelTrade_FlatSheet_Oct2016_FINAL.pdf>

<image011.jpg>

<image012.jpg>

<image013.jpg>

<image014.png>

<image015.png>

Dalzell, Danielle GCPE:EX

From: Dalzell, Danielle GCPE:EX
Sent: Saturday, January 20, 2018 9:20 PM
To: Badger, Joleen GCPE:EX
Subject: Fwd: Here is your FINAL - PREM/JTT/TAC NR - B.C. and Guangdong work together to open doors for businesses, create good jobs in B.C.
Attachments: 2018PREM0007-000077.pdf; ATT00001.htm

Sent from my iPhone

Begin forwarded message:

From: "Stagg, Linda R GCPE:EX" <Linda.Stagg@gov.bc.ca>
To: "Dalzell, Danielle GCPE:EX" <Danielle.Dalzell@gov.bc.ca>
Cc: "Schollen, Tasha GCPE:EX" <Tasha.Schollen@gov.bc.ca>, "Jack, Carolyn GCPE:EX" <Carolyn.Jack@gov.bc.ca>, "GCPE Writing & Editorial Services" <GCPEWES@Victoria1.gov.bc.ca>, "McGregor, Cara GCPE:EX" <Cara.McGregor@gov.bc.ca>, "Hickli, Hope A GCPE:EX" <Hope.A.Hickli@gov.bc.ca>, "McGregor, Cara GCPE:EX" <Cara.McGregor@gov.bc.ca>, "Aaron, Sage PREM:EX" <Sage.Aaron@gov.bc.ca>, "Holmwood, Jen PREM:EX" <Jen.Holmwood@gov.bc.ca>, "Stewart, Courtney GCPE:EX" <Courtney.Stewart@gov.bc.ca>
Subject: Here is your FINAL - PREM/JTT/TAC NR - B.C. and Guangdong work together to open doors for businesses, create good jobs in B.C.

Good evening, Everyone -

Here is your Final for Monday morning at 10.

Distribution will be to our usual provincewide media, the Business/Industry list, all ethnic media, which includes Chinese.

Linda Stagg
Editor, Government Communications and Public Engagement
Mobile: 250 882-8673

-----Original Message-----

From: Stagg, Linda R GCPE:EX [<mailto:Linda.Stagg@gov.bc.ca>]
Sent: Friday, January 19, 2018 4:58 PM
To: Stagg, Linda R GCPE:EX
Subject: B.C. and Guangdong work together to open doors for businesses, create good jobs in B.C.

Please refer to the files attached to this email. The following is the summary of the News Release

Permalink: <https://news.gov.bc.ca/16226>

News ID: NEWS-16226

NR Number: 2018PREM0007-000077

NR Type: News Release

State: Planned

Planned Release Date: January 22, 2018 at 10:00 am

Media Distribution Lists: BUSIN_BUSINESS, ETHALL_ALL ETHNIC, ETHCH_CHINESE, LEGIS_PRESS GALLERY, MEDIA, PROVI_PROVINCE WIDE

Lead Organization: Office of the Premier

Headline: B.C. and Guangdong work together to open doors for businesses, create good jobs in B.C.

This email was auto-generated.

For Immediate Release

2018PREM0007-000077

Jan. 22, 2018

Office of the Premier

Ministry of Jobs, Trade and Technology

Ministry of Tourism, Arts and Culture

NEWS RELEASE

B.C. and Guangdong work together to open doors for businesses, create good jobs in B.C.

GUANGZHOU - Premier John Horgan kicked off his inaugural mission to Asia with a visit to British Columbia's sister province Guangdong, China, to strengthen relationships and expand markets for the tourism, clean energy and technology sectors.

"China is B.C.'s second-largest trading partner and an important part of building a strong, sustainable economy that works for people in B.C.," said Premier Horgan. "To open new opportunities for B.C. businesses and create good jobs in forestry, clean tech, energy, technology, education and tourism, we need to cultivate strong relationships here. That's exactly what we're doing and why we started this mission in Guangdong, our sister province of 23 years."

A key part of the mission in Guangdong was to explore ways that B.C. and China can collaborate on green solutions as China transitions to a low-carbon economy. B.C. and Guangdong hosted a low-carbon economy roundtable where Premier Horgan, Minister of Jobs, Trade and Technology Bruce Ralston, Minister of State for Trade George Chow and Guangdong officials met with key stakeholders in energy, clean tech, transportation, urban planning and building design.

"China's transition to low-carbon development and a greener economy represents opportunities for co-operation between B.C. and Chinese companies to expand this important sector," said Ralston. "By gaining first-hand understanding of Guangdong's priorities, we have been able to promote B.C.'s unique services and expertise and open doors for job-creating B.C. businesses in the clean tech sector."

"B.C. is well positioned to support China's economic transition in areas such as agrifoods exports, technology and clean energy, and we're doing the work we need to do to make sure we take full advantage of these opportunities," said Chow. "We look forward to continuing the productive discussions and to growing markets in key sectors."

During the visit, the Tencent International Business Group, a leading provider of internet services in China and owner of social media giant WeChat (Weixin in China), signed a tourism promotion agreement with Destination BC. The agreement is the first of its kind in Canada. It will give B.C. a

preferred marketing platform on the messaging social media app, which attracts over 900 million daily active users - making it one of the largest in the world.

"We're incredibly excited by this agreement. It's a great way to kick off the Canada-China Year of Tourism and create opportunities that will benefit B.C.'s tourism operators," said Minister of Tourism, Arts and Culture Lisa Beare. "We're here to foster closer cultural ties between B.C. and China, and to make sure Chinese visitors have remarkable experiences in the year ahead in communities throughout B.C."

The Guangdong leg of the mission also included a bilateral meeting between Premier Horgan and Guangdong Governor Ma Xingrui, which focused on advancing the 23-year B.C.-Guangdong sister-province relationship. Premier Horgan held meetings with key stakeholders in priority sectors, and the delegation hosted a tourism event to promote B.C. as a year-round tourism destination and to promote B.C. products, including agrifoods, seafood and wine.

Quick Facts:

* B.C. goods exports to Mainland China totalled \$5.9 billion in 2016, making China B.C.'s second-largest export market.

* China was also Canada's second-largest export destination, with 4.3% of Canadian goods shipped there.

* The 2018 Canada-China Year of Tourism was launched by the governments of Canada and China to celebrate and promote tourism opportunities between the two countries.

* In 2016, there were 312,668 overnight customs entries to British Columbia. China is B.C.'s second-largest market after the U.S.

* With over 100 million people, Guangdong is the most populous province in China.

* Guangdong is the place of origin for a large proportion of British Columbians of Chinese heritage.

* B.C. and Guangdong formed a sister-province relationship in 1995.

Learn More:

To learn more about how the Province promotes international investment in B.C., visit Trade and Invest BC: www.britishcolumbia.ca/

Contacts:

Sage Aaron
Communications Director
Office of the Premier
778 678-0832

Media Relations
Ministry of Jobs, Trade and Technology
250 889-1121

Media Relations

Ministry of Tourism, Arts and Culture
250 893-4449

Connect with the Province of B.C. at: <http://news.gov.bc.ca/connect>

Dalzell, Danielle GCPE:EX

From: Dalzell, Danielle GCPE:EX
Sent: Tuesday, January 23, 2018 1:11 PM
To: Badger, Joleen GCPE:EX
Cc: Aaron, Sage PREM:EX; McConnell, Sheena PREM:EX
Subject: RE: Roundtable in China MU - FOR SIGN-OFF

Sage has given sign off for the quote below to be included:

Premier Horgan commented, "British Columbia is home to world-class clean technology companies on the cutting edge of scientific excellence in renewable energy, clean transportation technology and energy efficiency. Ballard Power Systems is the global leader in zero-emission fuel cell products and a great example of a British Columbia company working to help China address its air quality priorities and lay the foundation for a sustainable, low-carbon economy."

Thank you,

Danielle

From: Dalzell, Danielle GCPE:EX
Sent: Monday, January 22, 2018 10:30 PM
To: Badger, Joleen GCPE:EX
Cc: Aaron, Sage PREM:EX; McConnell, Sheena PREM:EX
Subject: Re: Roundtable in China MU - FOR SIGN-OFF

Another option would be to have MBR provide the quote.

Here are some suggested edits:

Premier Horgan commented, "British Columbia is home to world-class clean technology companies on the cutting edge of scientific excellence in renewable energy, clean transportation technology and energy efficiency. Ballard Power Systems is the global leader in zero-emission fuel cell products and a great example of a British Columbia company working to help China address its air quality priorities and lay the foundation for a sustainable, low-carbon economy."

Sent from my iPhone

On Jan 22, 2018, at 10:21 PM, Badger, Joleen GCPE:EX <Joleen.Badger@gov.bc.ca> wrote:

Will do. I'll let you know

Sent from my iPhone

On Jan 23, 2018, at 2:15 PM, Dalzell, Danielle GCPE:EX <Danielle.Dalzell@gov.bc.ca> wrote:

Sage will need to sign off.

s.13

Again, I'll leave that call for Sage to make.

Joleen, could you ask Paul if this is normal practice for a trade mission?

Sent from my iPhone

On Jan 22, 2018, at 9:48 PM, Badger, Joleen GCPE:EX <Joleen.Badger@gov.bc.ca> wrote:

Hi Sage and Danielle,

please see attached. They're looking for sign off on a quote from the Premier.

Thanks,
Joleen

Sent from my iPhone

Begin forwarded message:

From: "Irwin, Paul JTT:EX" <Paul.Irwin@gov.bc.ca>
Date: January 23, 2018 at 1:36:57 PM GMT+8
To: "Badger, Joleen GCPE:EX" <Joleen.Badger@gov.bc.ca>
Subject: Fwd: Roundtable in China MU - FOR SIGN-OFF

Sent from my iPhone

Begin forwarded message:

From: "Wong, Alfred" <alfred.wong@ballard.com>
Date: January 23, 2018 at 1:14:50 PM GMT+8
To: "Paul.Irwin@gov.bc.ca" <Paul.Irwin@gov.bc.ca>
Cc: Yao Cathy -GUANGZHOU -MD <cyao@britishcolumbia.ca>, Leanne - GUANGZHOU Yi <lyi@britishcolumbia.ca>, Sarah Lam <sarah.lam@ballard.cn>, Rebecca Lee <rebecca.lee@ballard.cn>, "McAree, Guy" <Guy.McAree@ballard.com>
Subject: Fwd: Roundtable in China MU - FOR SIGN-OFF

Hi Paul,

It was good seeing you yesterday. As we discussed could you please take a look at our market update attached and provide sign-off on a quote we prepared for the Premier?

All the best in Beijing.

Best,
Alfred

Sent from my iPad

Begin forwarded message:

From: "McAree, Guy"
<Guy.McAree@ballard.com>
Date: 23 January 2018
at 7:02:55 AM GMT+8
To: "MacEwen, Randy"
<randy.macewen@ballard.com>, "Guglielmin, Tony"
<tony.guglielmin@ballard.com>, "Hillier, Kerry"
<kerry.hillier@ballard.com>, "Wong, Alfred"
<alfred.wong@ballard.com>
Cc: "Dunn, Monique"
<monique.dunn@ballard.com>, "McAree, Guy"
<Guy.McAree@ballard.com>
Subject: Roundtable in China MU - FOR SIGN-OFF

Randy, Tony, Alfred & Kerry – please provide your sign-off on the attached Market Update regarding a roundtable that Alfred attended with Premier Horgan in China.

We plan to issue this once sign-off on his quote is received from

Premier Horgan's
office. Thanks.

Guy

Guy McAree | Director
– Investor Relations
**BALLARD POWER
SYSTEMS** | 9000
Glenlyon Parkway |
Burnaby BC Canada V5J
5J8
T +1.604.412.7919 |
[guy.mcaree@ballard.co
m](mailto:guy.mcaree@ballard.com) | www.ballard.com

Follow us on: **Twitter** |
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page to view the '**We
Are Ballard**' video:
<http://ow.ly/OOfHn>

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**Please consider the environment
before printing this email.**

<China Roundtable MU v4.docx>

<China Roundtable MU v4.pdf>

Dalzell, Danielle GCPE:EX

From: Dalzell, Danielle GCPE:EX
Sent: Tuesday, January 23, 2018 5:32 PM
To: Badger, Joleen GCPE:EX
Cc: Aaron, Sage PREM:EX; Holmwood, Jen PREM:EX; McConnell, Sheena PREM:EX
Subject: RE: Final approved - FW: B.C. government delegation promotes natural resources, wood products and winter tourism in Beijing
Attachments: 2018PREM0008-000088.pdf

Please use this version instead. My apologies.

-----Original Message-----

From: Dalzell, Danielle GCPE:EX
Sent: Tuesday, January 23, 2018 4:47 PM
To: Badger, Joleen GCPE:EX
Cc: Aaron, Sage PREM:EX; Holmwood, Jen PREM:EX; McConnell, Sheena PREM:EX
Subject: FW: Final approved - FW: B.C. government delegation promotes natural resources, wood products and winter tourism in Beijing

Hi Joleen,

Attached is the final, formatted Beijing release to replace previous version in the comms binders.

Will be sent out tomorrow, Jan 24 at 10am Victoria time.

Thank you!

Danielle

-----Original Message-----

From: McKill, Colin GCPE:EX
Sent: Tuesday, January 23, 2018 2:07 PM
To: Hickli, Hope A GCPE:EX
Cc: Dalzell, Danielle GCPE:EX; Jack, Carolyn GCPE:EX; Stewart, Courtney GCPE:EX; Schollen, Tasha GCPE:EX; GCPE Writing & Editorial Services
Subject: Final approved - FW: B.C. government delegation promotes natural resources, wood products and winter tourism in Beijing

Thank you, all! The final version is attached.

Hope, I'll have get to work on that Word version.

Colin
250 893-0294

-----Original Message-----

From: McKill, Colin GCPE:EX [mailto:Colin.McKill@gov.bc.ca]
Sent: Tuesday, January 23, 2018 2:06 PM
To: McKill, Colin GCPE:EX

Subject: B.C. government delegation promotes natural resources, wood products and winter tourism in Beijing

Please refer to the files attached to this email. The following is the summary of the News Release

Permalink: <https://news.gov.bc.ca/16239>

News ID: NEWS-16239

NR Number: 2018PREM0008-000088

NR Type: News Release

State: Planned

Planned Release Date: January 24, 2018 at 10:00 am

Media Distribution Lists: BUSIN_BUSINESS, ETHALL_ALL ETHNIC, ETHCH_CHINESE, LEGIS_PRESS GALLERY, MEDIA, PROVI_PROVINCE WIDE

Lead Organization: Office of the Premier

Headline: B.C. government delegation promotes natural resources, wood products and winter tourism in Beijing

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Office of the Premier

Ministry of Jobs, Trade and Technology

Ministry of Tourism, Arts and Culture

NEWS RELEASE

B.C. government delegation promotes natural resources, wood products and winter tourism in Beijing

BEIJING - Promoting opportunities for British Columbia-China collaboration in wood construction, tourism and energy was the focus of Premier John Horgan's visit to Beijing, which also included a wood and green-building policy forum.

"China is increasingly focused on environmentally sustainable construction, and B.C. is taking every opportunity to promote the environmental benefits of wood building products and systems," said Premier Horgan. "We are not only marketing wood products and technologies, but also engaging with key government policy and decision makers, so we can expand markets for B.C. forestry products."

The forum - led by Canada Wood China, experts from B.C. and China's Ministry of Housing and Urban-Rural Development - shared best practices on wood construction, with a focus on opportunities for B.C. to collaborate with Chinese companies in advancing low-carbon development.

To build on opportunities resulting from the 2018 Canada-China Year of Tourism and an increased interest in winter sport in China, the delegation also hosted a reception for key tourism operators and influencers. Themed "Ski British Columbia", the reception featured virtual reality/360 ski videos, interactive ski areas and B.C. agrifoods and seafood.

"The number of tourists travelling from China to our province is growing all the time. With the upcoming Olympics, we now have a major opportunity to build awareness of B.C. as a prime winter ski destination, in addition to a beautiful area to visit in spring and summer," said Lisa Beare, Minister of Tourism, Arts and Culture. "While visits from China to B.C. continue to grow, we want Chinese tourists to know that we are ready and keen to welcome them to experience B.C.'s spectacular ski resorts and other destinations."

The Beijing leg of the Asia mission also included bilateral meetings with key energy stakeholders, including stakeholders in the natural gas and LNG industry, and a cross-industry range of investors and entrepreneurs with interest, or active projects, in B.C.

"Our robust economy, abundant natural resources and stable business environment offer excellent opportunities for Chinese investors," said Bruce Ralston, Minister of Jobs, Trade and Technology. "The groundwork we're laying in China today will help attract investment, promote exports and, most importantly, lead to job creation in B.C."

"Business in China is about building relationships," said George Chow, Minister of State for Trade. "Through face-to-face meetings with government and business leaders, we're engaging corporate investors and entrepreneurs to promote B.C. as a competitive destination for trade and investment."

Quick Facts:

* B.C. goods exports to China totalled \$5.9 billion in 2016, making China B.C.'s second-largest export market.

* China was also Canada's second-largest export destination, with 4.3% of Canadian goods shipped there.

Tourism:

* The 2018 Canada-China Year of Tourism was launched by the governments of Canada and China to celebrate and promote tourism opportunities between the two countries.

* In 2016, there were 312,668 overnight customs entries to British Columbia. China is B.C.'s second-largest market, after the U.S.

* The Chinese ski market has seen a rapid growth in the last two decades, growing from about 10,000 skiers in 1996 to a reported 12 million in 2015.

Wood and Wood Products:

* China is B.C.'s largest market for wood products in Asia by both volume and value, and the second-largest market overall, after the U.S.

* In 2016, B.C. exported over \$1 billion of softwood lumber to China, up from \$69 million in 2003, an increase of more than 1,400%.

* B.C. remains the second-largest supplier of softwood lumber to China, after Russia.

Learn More:

To learn more about how the Province promotes international investment in B.C., visit Trade and Invest BC: www.britishcolumbia.ca/

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