

From: [Chu, Timothy GCPE:EX](#)
To: [Bernard, Tabitha AG:EX](#); [Groot, Jeff GCPE:EX](#); [Marriott, Sarah GCPE:EX](#)
Subject: RE: Rob Shaw after QP -- rate design note
Date: October 10, 2019 10:54:45 AM

Can you also make sure Minister knows about s.22 ? He's the guy that was in the s.22
s.22

s.22 Here's a high level profile of his situation and the KMS we used (which are the same as what you sent to Rob Shaw).

Customer Profile: s.22

Waiver has been signed, information below can be made public.

Background:

- s.22
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Issue:

- Under the old system where it was about insuring the vehicle, he was eligible for discounts.
- Under the new system, he is no longer eligible for these discounts because he does not hold a BC Drivers License and therefore, we don't recognize his driving history.
- As of September 1, ICBC no longer requires drivers to provide the driving abstract as it was a challenge for many.

Key messages:

- Under the old model, people who weren't B.C. residents but had insured a vehicle here, benefited greatly through the old model. The old model was a vehicle-based insurance model, meaning that you didn't even need a BC driver's licence to receive safe driving discounts – you just needed to insure a vehicle in B.C., even if you didn't live here permanently.
- Under the old model, these savings were subsidized by British Columbians who were living in and driving safely in our province, and who ended up paying more than their fair share as a result.
- Now that we've moved to a driver-based model that heavily considers driving experience in our province, drivers who insure a vehicle but don't hold B.C. licence will not see the same level of discounts as they previously had.
- Instead of insuring their vehicle for driving use the whole year, short-term visitors may want to consider purchasing a storage policy for when the vehicle isn't in use and to purchase short-term policies for when it is. ICBC sells temporary operating permits that last up to 15 days, as well as three-month policies.
- Out-of-province drivers are eligible for discounts if their vehicles have automatic emergency braking, and if they drive fewer than 5,000 kilometres in a year.
- ICBC's mandate is to provide universal auto insurance for all British Columbians.

s.22

From: Bernard, Tabitha AG:EX
Sent: October 10, 2019 10:21 AM
To: Chu, Timothy GCPE:EX <Timothy.Chu@gov.bc.ca>; Groot, Jeff GCPE:EX <Jeff.Groot@gov.bc.ca>;
Marriott, Sarah GCPE:EX <Sarah.Marriott@gov.bc.ca>
Subject: RE: Rob Shaw after QP -- rate design note

Okay guys – final verdict is I CAN share with Rob Shaw everything that’s below?

From: Chu, Timothy GCPE:EX
Sent: October 10, 2019 10:19 AM
To: Bernard, Tabitha AG:EX <Tabitha.Bernard@gov.bc.ca>; Groot, Jeff GCPE:EX
<Jeff.Groot@gov.bc.ca>; Marriott, Sarah GCPE:EX <Sarah.Marriott@gov.bc.ca>
Subject: RE: Rob Shaw after QP -- rate design note

Ohhhhhh... okay, here it is. But Rob Shaw already has this, as an FYI.

Copyright

Note from ICBC: s.22

s.22

From: Bernard, Tabitha AG:EX
Sent: October 10, 2019 10:18 AM
To: Groot, Jeff GCPE:EX <Jeff.Groot@gov.bc.ca>; Chu, Timothy GCPE:EX <Timothy.Chu@gov.bc.ca>;
Marriott, Sarah GCPE:EX <Sarah.Marriott@gov.bc.ca>
Subject: RE: Rob Shaw after QP -- rate design note

Yes he is!!

From: Groot, Jeff GCPE:EX
Sent: October 10, 2019 10:17 AM
To: Chu, Timothy GCPE:EX <Timothy.Chu@gov.bc.ca>; Bernard, Tabitha AG:EX
<Tabitha.Bernard@gov.bc.ca>; Marriott, Sarah GCPE:EX <Sarah.Marriott@gov.bc.ca>
Subject: RE: Rob Shaw after QP -- rate design note

Is he perhaps talking about the out of province drivers one? Rob had asked ICBC about that yesterday and hasn't written the story yet. That one is probably ok to share, eh Tim?

From: Chu, Timothy GCPE:EX
Sent: October 10, 2019 10:15 AM
To: Bernard, Tabitha AG:EX <Tabitha.Bernard@gov.bc.ca>; Marriott, Sarah GCPE:EX
<Sarah.Marriott@gov.bc.ca>
Cc: Groot, Jeff GCPE:EX <Jeff.Groot@gov.bc.ca>
Subject: RE: Rob Shaw after QP -- rate design note

I have s.13

T

From: Bernard, Tabitha AG:EX

Sent: October 10, 2019 10:15 AM

To: Marriott, Sarah GCPE:EX <Sarah.Marriott@gov.bc.ca>; Chu, Timothy GCPE:EX <Timothy.Chu@gov.bc.ca>

Subject: Rob Shaw after QP -- rate design note

Hi guys,

Rob Shaw is going to interview the Minister right after QP. He wants me to send RS the note that comms did up on rate design.

Can you guys help? Who has that note? Where can I get it?

Can you send it to me?

Tabitha

Tabitha Bernard

Executive Assistant to the Honourable David Eby, QC

Attorney General and Minister responsible for Liquor, Gaming, and ICBC

236-478-0541

Chu, Timothy GCPE:EX

From: Chu, Timothy GCPE:EX
Sent: October 9, 2019 1:12 PM
To: Groot, Jeff GCPE:EX; Dargie, Cathy GCPE:EX
Subject: RE: DRAFT to Rob Shaw - OOP and New Residents
Attachments: RobShaw-New Residents-EN.docx

Hey Cathy,

Here are my edits. There are still two outstanding issues that I've asked ICBC but can you start to move this up the chain?

Cheers,

T

From: Groot, Jeff GCPE:EX
Sent: October 9, 2019 12:53 PM
To: Dargie, Cathy GCPE:EX <Cathy.Dargie@gov.bc.ca>; Chu, Timothy GCPE:EX <Timothy.Chu@gov.bc.ca>
Subject: FW: DRAFT to Rob Shaw - OOP and New Residents

See attached for my comments as you guys work through any others on your side.

From: Linsangan, Joanna <Joanna.Linsangan@icbc.com>
Sent: October 9, 2019 12:04 PM
To: Groot, Jeff GCPE:EX <Jeff.Groot@gov.bc.ca>; Chu, Timothy GCPE:EX <Timothy.Chu@gov.bc.ca>; Dargie, Cathy GCPE:EX <Cathy.Dargie@gov.bc.ca>; Duffus, Robert GCPE:EX <Robert.Duffus@gov.bc.ca>
Cc: XT:Henderson, Doug GCPE:IN <Doug.Henderson@icbc.com>; Danard, Susan <Susan.Danard@icbc.com>; XT:Taylor, Kathy GCPE:IN <kathy.taylor@icbc.com>; Gelinas, Stephanie <Stephanie.Gelinas@icbc.com>
Subject: DRAFT to Rob Shaw - OOP and New Residents

Hello!

May you kindly review the draft below? Rob is expecting something today.

Thanks!

Hi Rob,

Overall, drivers who only drive occasionally in BC pose a greater risk when compared to permanent BC residents. Similarly, drivers who have recently moved to B.C., also pose a greater risk of getting into a crash. While we've seen some individual examples in the media, insurance pricing is based on the overall risk level of groups of drivers – and, for our new model, we've identified that new residents and drivers who don't regularly drive in B.C. as a higher risk group.

OUT-OF-PROVINCE DRIVERS (CUSTOMERS WHO DON'T LIVE IN BC, BUT INSURE A CAR IN BC)

- Under the old model, people who weren't BC residents but had insured a vehicle here, benefited greatly through the old model. The old model was a vehicle-based insurance model, meaning that you didn't even need a BC driver's licence to receive safe driving discounts – you just needed to insure a vehicle in BC, even if you didn't live here permanently.
- Under the old model, these savings were subsidized by British Columbians who were living in and driving safely in our province, and who ended up paying more than their fair share as a result.
- Now that we've moved to a driver-based model that heavily considers driving experience in our province, drivers who insure a vehicle but don't hold B.C. licence will not see the same level of discounts as they previously had.
- Instead of insuring their vehicle for driving use the whole year, short-term visitors may want to consider purchasing a storage policy for when the vehicle isn't in use and to purchase short-term policies for when it is. ICBC sells temporary operating permits that last up to 15 days, as well as three-month policies.
- Out-of-province drivers are eligible for discounts if their vehicles have automatic emergency braking, and if they drive fewer than 5,000 kilometres in a year.
- ICBC's mandate is to provide universal auto insurance for all British Columbians.

NEW RESIDENTS

- New residents to B.C. are now credited with up to 15 years of non-B.C. driving experience under the new model, up from the current eight years.
- Furthermore, new residents will no longer be asked to provide a record of their claims history from previous insurers, a process that was challenging for many customers. Now, we only require proof of your years of driving experience – how long you've held a full driver's licence.
- Crash data shows that new residents represent a higher risk for the first three years of driving in B.C. To account for this, the model applies a risk premium in their first three years of driving in B.C. A basic risk premium of 15% will apply for a new resident's first year of driving, 10% in the second year, and 5% in the third year. After three years, this premium no longer applies.
- New residents will have 90 days to switch to a B.C. driver's licence. They'll have 30 days to register, licence and insure their vehicles after they arrive in B.C.

s.22

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 Joanna Linsangan
 Media Relations
 Phone: 604-250-1155

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Insurance Corporation of British Columbia | 151 W. Esplanade | North Vancouver | V7M 3H9
[Contact Us](#)

Hi Rob,

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s.13 Overall, drivers who only drive occasionally in BC pose a greater risk when compared to permanent BC residents. Similarly, drivers who have recently moved to B.C., also pose a greater risk of getting into a crash. While we've seen some individual examples in the media, insurance pricing is based on the overall risk level of groups of drivers—and, for our new model, we've identified that new residents and drivers who don't regularly drive in B.C. as a higher risk group.

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- Furthermore, new residents will no longer be asked to provide a record of their claims history from previous insurers, a process that was challenging for many customers. Now, we only require proof of your s.1 years of driving experience – how long you've s.13 held a full driver's licence.
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s.13; s.22