

From: [Spencer, Brad GCPE:EX](#)
To: [Chang, Johann GCPE:EX](#)
Cc: [Hickli, Hope A GCPE:EX](#)
Subject: FW: City News Media Request
Date: December 31, 2019 9:00:11 AM

Another one

From: Holmwood, Jen PREM:EX <Jen.Holmwood@gov.bc.ca>
Sent: December 31, 2019 8:55 AM
To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Cc: Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca>; McNish, James JTT:EX <James.McNish@gov.bc.ca>
Subject: Re: City News Media Request

Jeremy Nuttall at the Star would also like the statement please.

Jen Holmwood
Deputy Communications Director, Press Secretary
Office of the Premier | Government of BC
250-818-4881

On Dec 31, 2019, at 8:41 AM, Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca> wrote:

Thank you Jen.

From: Holmwood, Jen PREM:EX <Jen.Holmwood@gov.bc.ca>
Sent: December 31, 2019 8:33 AM
To: Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca>; McNish, James JTT:EX <James.McNish@gov.bc.ca>; Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Subject: Fwd: City News Media Request

Morning all,
A request for you. Omni also called and I directed to your comms team. I suspect there will be a number of others today, especially in Chinese media.

Jen Holmwood
Deputy Communications Director, Press Secretary
Office of the Premier | Government of BC
250-818-4881

Begin forwarded message:

From: "Rochon, Jake PREM:EX" <Jake.Rochon@gov.bc.ca>
Date: December 31, 2019 at 8:28:26 AM PST
To: "Holmwood, Jen PREM:EX" <Jen.Holmwood@gov.bc.ca>
Cc: "Smith, George PREM:EX" <George.Smith@gov.bc.ca>

Subject: FW: City News Media Request

Hi Jen!

Media request here for you. Thank you!

From: Tom Walsh <Tom.Walsh@citytv.rogers.com>
Sent: December 30, 2019 5:46 PM
To: OfficeofthePremier, Office PREM:EX <Premier@gov.bc.ca>
Subject: City News Media Request

Dear Premier Horgan

We're looking to get confirmation on a tweet sent this evening from Ben Stewart, MLA for Kelowna West that says your office has shut down all B.C trade offices in Asia with immediate effect. Could you please kindly confirm this and if it is correct, then for what reason

Many thanks

Tom Walsh.

Tom Walsh
Video Journalist

Citytv
180 West 2nd Avenue
Vancouver, BC V5Y 3TN

tom.walsh@citytv.rogers.com
o 604.909.5413 m 7809343793

[@tomcitynews](#)

[<image001.jpg>](#)

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Ce message est confidentiel. Notre transmission et réception de courriels se fait strictement suivant les modalités énoncées dans l'avis publié à www.rogers.com/aviscourriel

From: [Chang, Johann GCPE:EX](#)
To: [Spencer, Brad GCPE:EX](#); [Hickli, Hope A GCPE:EX](#)
Subject: FW: JTT Media Request: B.C.'s Asian Trade Investment Representative TIR
Date: December 31, 2019 4:17:00 PM

Hey both,

Sing Tao and Ming Pao just asked for the statement. I have already sent it to them.

s.22

Cheers,
Johann

From: Johann Chang [<mailto:Johann.Chang@gov.bc.ca>]
Sent: December 31, 2019 4:12 PM
To: Chang, Johann GCPE:EX
Subject: JTT Media Request: B.C.'s Asian Trade Investment Representative TIR

Reporters

Eric Chan, Assignment Editor
Ming Pao
newsdesk@mingpaovan.com
604-231-8991 c: 604-728-2361

James Fung, Reporter
Sing Tao Daily
jamesfung@singtao.ca
604-909-7230 c: 604-812-9403

Victoria Chang, Reporter
Ming Pao
linchuchang@gmail.com
604-247-4246 c: 604-537-7810

Deadline Tuesday, December 31, 2019 12:00 PM

Request

Reporters would like to obtain MBR's statement regarding the transition plan.

Background

Recommendation

From: [Chang, Johann GCPE:EX](#)
To: [Chan, Catherine GCPE:EX](#)
Subject: FW: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 4:19:00 PM

Sorry. I forgot to copy you in this email to Sing Tao.

J

From: Chang, Johann GCPE:EX
Sent: December 31, 2019 4:09 PM
To: 'reporter@singtao.ca'; 'jamesfung@singtao.ca'
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Hi James,

Here is the statement from Minister Bruce Ralston about the transition plan for international trade in Asia.

Please feel free to contact us anytime, if you have further questions.

Thanks,
Johann

Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement about the office transition plan for international trade in Asia.

"We are transitioning our trade and investment services in Asia from a contractor model to one where we co-locate provincial public servants in Canadian Embassies and Consulates.

British Columbia wants to expand and diversify our presence in Asia and connect more closely with the federal government's international resources.

We think this change will better help B.C. businesses and give British Columbian's the best value for the investment they are making."

Background

- B.C.'s Asian Trade Investment Representative TIR offices are in Beijing, Shanghai, Guangzhou, Hong Kong, Tokyo, Seoul, Manila, Jakarta, Singapore, New Delhi, Mumbai, Chandigarh, and Hyderabad.
- Under the new model, the Province will no longer carry the costs of contractors and independent office leases. Instead, public servants will be co-located in the Government of Canada's consulates and embassies throughout Asia.

- The model is similar to models used successfully by other provinces.
- This operational change is focused on improved service delivery rather than cost savings.
- Any cost savings from a transition to embedded resources is being redeployed to expansion of our network and increased program dollars to support BC business activities.
- By updating staffing levels to reflect current opportunities and the interests of BC businesses we expect there to be no budget impact.
- The Ministry anticipates redeploying several million dollars in 2020/2021 to new in-market activities and expansion into new markets.

Johann Chang 曾宇恆 | Senior Public Affairs Officer

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

Office: 778 698-7771

Mobile: 604 313-0638

johann.chang@gov.bc.ca

From: [Cordeiro, Shantel GCPE:EX](#)
To: [Cordeiro, Shantel GCPE:EX](#)
Subject: JTT Media Requests - Dec. 31, 2019
Date: December 31, 2019 1:35:25 PM

Underway

None

Completed

Frank Qi – OMNI TV – Chinese
Hon Sang Chan – Fairchild TV
Tom Walsh – CITY TV
Yuji Zhang – OMNI BC

ISSUE: B.C.'s Asia TIR Interview
STATUS: Interviews completed

Frank Qi – OMNI TV – Chinese
Hon Sang Chan – Fairchild TV
Jonathan Szekeres – News 1130
Keith Baldrey – Global TV
Kevin Yao – Fairchild AM 1470 FM 96.1
Mike Smyth – Province
Richard Zussman – Global TV
Rob Shaw – Vancouver Sun
Tom Walsh – CITY TV
Andy Cheung – CHMB AM 1320
Jeremy Nuttall – The Star Vancouver
Nono Shen – Richmond News
Tom Fletcher – Black Press Media
Yuji Zhang – Omni BC
Shrushti Gangdev – CKNW AM 980

ISSUE: B.C.'s Asia TIR Statement
STATUS: Statement Provided

From: [Chang, Johann GCPE:EX](#)
To: news@am1470.com
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 11:39:00 AM

Hi Kevin,

This is the statement I mentioned over the phone. Meanwhile, I will check with Bruce Ralston's office and see if he is available for a phone interview.

Cheers,
Johann

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Mobile: 604 313-0638

johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: ["Shaw, Rob"](#)
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 30, 2019 9:46:00 PM

Hello Rob,

Here is the statement. Please let me know if you have further questions.

Cheers,
Johann

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Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement
Office: 778 698-7771
Mobile: 604 313-0638
johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: ["mingpaov@gmail.com"](#); ["newsdesk@mingpaovan.com"](#)
Cc: [Chan, Catherine GCPE:EX](#)
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 4:02:00 PM

Hi there,

Here is the statement from Minister Bruce Ralston about the transition plan for international trade in Asia.

Please feel free to contact us anytime, if you have further questions.

Thanks,
Johann

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Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

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Mobile: 604 313-0638

johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: ["srushtigangdev@gmail.com"](mailto:srushtigangdev@gmail.com)
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 11:53:00 AM

Good morning Shushti,

Here is the statement from Minister Bruce Ralston about the transition plan for international trade in Asia.

Please feel free to contact us anytime, if you have further questions.

Thanks,
Johann

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Mobile: 604 313-0638

johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: ["Richard Zussman"](#)
Cc: ["Keith.baldrey@globalnews.ca"](mailto:Keith.baldrey@globalnews.ca)
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 30, 2019 9:44:00 PM

Hello Richard,

Here is the statement. Please let me know if you have further questions.

Cheers,
Johann

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Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

Office: 778 698-7771

Mobile: 604 313-0638

johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: ["jeremy.nuttall@torstargroup.ca"](mailto:jeremy.nuttall@torstargroup.ca)
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 9:03:00 AM

Good morning Jeremy,

Here is the statement about the BC's trade and investment services in Asia. Please let me know if you have further questions.

Cheers,
Johann

Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

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Mobile: 604 313-0638

johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: ["tfletcher@blackpress.ca"](mailto:tfletcher@blackpress.ca)
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 8:25:00 AM

Good morning Tom,

Here is the statement about the BC's trade and investment services in Asia. Please let me know if you have further questions.

Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement about the office transition plan for international trade in Asia.

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Office: 778 698-7771

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johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: ["Smyth, Mike"](#)
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 30, 2019 9:47:00 PM

Hello Mike,

Here is the statement. We will follow up with you tomorrow with details on number of contractors.

Please let me know if you have further questions.

Cheers,
Johann

Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

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johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: [Andy Cheung](#)
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 11:33:00 AM

Hey Andy,

Here's the statement for your reference:

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From: [Chang, Johann GCPE:EX](#)
To: ["reporter@singtao.ca"; "jamesfung@singtao.ca"](#)
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 4:08:00 PM

Hi James,

Here is the statement from Minister Bruce Ralston about the transition plan for international trade in Asia.

Please feel free to contact us anytime, if you have further questions.

Thanks,
Johann

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johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: [Chan, Catherine GCPE:EX](#)
Subject: RE: An interview request from Richmond News, thanks!
Date: December 31, 2019 11:43:00 AM

Hi Catherine,

We have got a statement. I will follow up with Nono.

Thanks,
Johann

From: Chan, Catherine GCPE:EX
Sent: December 31, 2019 11:40 AM
To: Chang, Johann GCPE:EX
Subject: Fwd: An interview request from Richmond News, thanks!

Hi Johann,
I got an email from Richmond News about BC government closing all trade offices in Asia to cut costs. Know that Minister Ralston will have some interviews today. Will he have time to respond to Richmond News as well?

Thanks,
Catherine

Sent from my iPhone

Begin forwarded message:

From: Nono Shen <nshen@richmond-news.com>
Date: December 31, 2019 at 10:52:39 AM PST
To: "Catherine.Chan@gov.bc.ca" <Catherine.Chan@gov.bc.ca>
Subject: An interview request from Richmond News, thanks!

Hey Catherine,
Happy New Year!
I am a reporter from Richmond News. I just came across Teresa Wat and Ben Stewart's posting on social media saying that the B.C. government is going to close all trade offices in Asian countries to cut costs. I am wondering if I could get few comments from your office earlier this week? I would like to confirm if whether or not this is true and the reason behind the decision.
If you are not the right person to ask, please feel free to direct me. Thanks so much!
Warmest regards,
Nono Shen

From: [Chang, Johann GCPE:EX](#)
To: [Shaw, Rob](#)
Subject: Re: BC Trade and Investment Offices
Date: December 30, 2019 8:37:49 PM

Sure will do. We will keep you posted.

Johann Chang 曾宇恆 | Senior Public Affairs Officer
Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement
Office: 778-698-7771
Mobile: 604-313-0638
johann.chang@gov.bc.ca

From: Shaw, Rob <rshaw@postmedia.com>
Sent: December-30-19 8:34 PM
To: Chang, Johann GCPE:EX
Subject: Re: BC Trade and Investment Offices

Sure send it over please.

> On Dec 30, 2019, at 8:33 PM, Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca> wrote:
>
> ?Good evening Rob,
>
>
> I am wondering if you are writing a story on BC's Trade and Investment offices in Asia.
>
>
> If so, would you want a statement from the Ministry of Jobs, Trade and Technology?
>
>
> Thanks!
>
> Johann Chang ??? | Senior Public Affairs Officer
> Ministry of Jobs, Trade and Technology
> Government Communications and Public Engagement
> Office: 778-698-7771
> Mobile: 604-313-0638
> johann.chang@gov.bc.ca<<mailto:johann.chang@gov.bc.ca>>

From: [Chang, Johann GCPE:EX](#)
To: [Hickli, Hope A GCPE:EX](#); [Spencer, Brad GCPE:EX](#)
Subject: RE: City News Media Request
Date: December 31, 2019 8:45:57 AM

Noted. Thank you Hope!

From: Hickli, Hope A GCPE:EX
Sent: December 31, 2019 8:45 AM
To: Spencer, Brad GCPE:EX; Chang, Johann GCPE:EX
Subject: RE: City News Media Request

Just got call from Yuji Zhang, who is the assignment editor and who asked that we respond back to her—Tom Walsh is the VJ on their team.

604 872-6122

Yuji.zhang@rci.rogers.com

Deadline 1 p.m. and another at 5 p.m. Would like interview and if not, statement.

From: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Sent: December 31, 2019 8:42 AM
To: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>
Cc: Hickli, Hope A GCPE:EX <Hope.A.Hickli@gov.bc.ca>
Subject: FW: City News Media Request

Hi Johann

Can you pls keep track of all the requests. I will call you after 9am.

From: Holmwood, Jen PREM:EX <Jen.Holmwood@gov.bc.ca>
Sent: December 31, 2019 8:33 AM
To: Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca>; McNish, James JTT:EX <James.McNish@gov.bc.ca>; Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Subject: Fwd: City News Media Request

Morning all,

A request for you. Omni also called and I directed to your comms team. I suspect there will be a number of others today, especially in Chinese media.

Jen Holmwood
Deputy Communications Director, Press Secretary
Office of the Premier | Government of BC
250-818-4881

Begin forwarded message:

From: "Rochon, Jake PREM:EX" <Jake.Rochon@gov.bc.ca>
Date: December 31, 2019 at 8:28:26 AM PST
To: "Holmwood, Jen PREM:EX" <Jen.Holmwood@gov.bc.ca>
Cc: "Smith, George PREM:EX" <George.Smith@gov.bc.ca>
Subject: FW: City News Media Request

Hi Jen!

Media request here for you. Thank you!

From: Tom Walsh <Tom.Walsh@citytv.rogers.com>
Sent: December 30, 2019 5:46 PM
To: OfficeofthePremier, Office PREM:EX <Premier@gov.bc.ca>
Subject: City News Media Request

Dear Premier Horgan

We're looking to get confirmation on a tweet sent this evening from Ben Stewart, MLA for Kelowna West that says your office has shut down all B.C trade offices in Asia with immediate effect. Could you please kindly confirm this and if it is correct, then for what reason

Many thanks

Tom Walsh.

Tom Walsh
Video Journalist

Citytv
180 West 2nd Avenue
Vancouver, BC V5Y 3TN

tom.walsh@citytv.rogers.com
o 604.909.5413 m 7809343793

[@tomcitynews](#)



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Ce message est confidentiel. Notre transmission et réception de courriels se fait strictement suivant les modalités énoncées dans l'avis publié à www.rogers.com/aviscourriel

From: [Hickli, Hope A GCPE:EX](#)
To: [Chang, Johann GCPE:EX](#)
Cc: [Spencer, Brad GCPE:EX](#)
Subject: RE: CKNW - Incoming
Date: December 31, 2019 11:52:58 AM

Added to hub! Looks like a different email, but should go through.

From: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>
Sent: December 31, 2019 11:51 AM
To: Hickli, Hope A GCPE:EX <Hope.A.Hickli@gov.bc.ca>
Cc: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Subject: RE: CKNW - Incoming

Hey Hope,

The email couldn't go through. Would you mind double checking the email address?

Johann

From: Hickli, Hope A GCPE:EX
Sent: December 31, 2019 11:38 AM
To: Chang, Johann GCPE:EX
Cc: Spencer, Brad GCPE:EX
Subject: CKNW - Incoming

Hi Johann,

Just got a call from Shushti at CKNW asking for a copy of the statement that was released.

Shushti.gangdev@globalnews.ca.

Hope

Hope Hickli | A/ Manager

Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement
Office: 778 698-9427 | Cell: 250 886-2684

From: [Campbell, Tracy JTT:EX](#)
To: [Mihlar, Fazil JTT:EX](#)
Cc: [Spencer, Brad GCPE:EX](#)
Subject: RE: draft statement from MBR
Date: December 30, 2019 8:27:15 PM

Already gone.

Thanks Brad!

From: Mihlar, Fazil JTT:EX <Fazil.Mihlar@gov.bc.ca>
Sent: December 30, 2019 8:27 PM
To: Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca>
Cc: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Subject: Re: draft statement from MBR

OK. Let's move to MO. Thx.

Sent from my iPhone

On Dec 30, 2019, at 8:23 PM, Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca> wrote:

s.13

From: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Sent: December 30, 2019 8:21 PM
To: Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca>
Cc: Mihlar, Fazil JTT:EX <Fazil.Mihlar@gov.bc.ca>
Subject: RE: draft statement from MBR

Very clear. Lets go with it. I am sending to the MO now.

FYI: I am including Tim's background lines

Background

s.13

From: Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca>
Sent: December 30, 2019 8:20 PM
To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Cc: Mihlar, Fazil JTT:EX <Fazil.Mihlar@gov.bc.ca>
Subject: RE: draft statement from MBR

Apologies for delay- thoughts?

s.13

s.13

From: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Sent: December 30, 2019 7:42 PM
To: Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca>
Subject: RE: draft statement from MBR

Does this work... plus the background

s.13

From: Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca>
Sent: December 30, 2019 7:24 PM
To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Subject: RE: draft statement from MBR

s.13

s.13

From: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Sent: December 30, 2019 7:04 PM
To: Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca>
Subject: s.13

s.13

Brad Spencer | Communications Director

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

778 974-3546 (office)

250 213-8637 (mobile)

brad.spencer@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: [Hickli, Hope A GCPE:EX](#)
Subject: RE: JTT Media Request: Statement re TIR office
Date: December 31, 2019 11:53:00 AM

Cool. Thanks!

From: Hope Hickli [<mailto:Hope.A.Hickli@gov.bc.ca>]
Sent: December 31, 2019 11:53 AM
To: Chang, Johann GCPE:EX
Subject: JTT Media Request: Statement re TIR office

Reporter

Shrushti Gangdev, Reporter
CKNW AM 980
srushtigangdev@gmail.com
604-331-2766 c: 604-722-5365

Deadline ASAP

Request

Would like a copy of the statement that has been sent out to other media outlets.

Background

Recommendation

From: [Spencer, Brad GCPE:EX](#)
To: [Chang, Johann GCPE:EX](#); [Hickli, Hope A GCPE:EX](#)
Subject: RE: Media Request - BC TIRs in Asia
Date: December 30, 2019 11:19:39 PM

Will do. Also I sent the statement to News 1130 just now.

From: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>
Sent: December 30, 2019 9:55 PM
To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>; Hickli, Hope A GCPE:EX <Hope.A.Hickli@gov.bc.ca>
Subject: Media Request - BC TIRs in Asia

Hey both,

Frank Qi with OMNI National is asking if either MBR or MGC is available for on-camera interview on Tuesday, Dec 31.

Would you mind putting this request to the MOs?

Thanks!

Johann Chang 曾宇恆 | Senior Public Affairs Officer
Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement
Office: 778 698-7771
Mobile: 604 313-0638
johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: [Smyth, Mike](#)
Subject: Re: Media Request re: BC Trade and Investment Representatives
Date: December 30, 2019 8:31:42 PM

Hey Mike,

Let me submit these questions for you.

Thanks!

Johann Chang 曾宇恆 | Senior Public Affairs Officer
Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement
Office: 778-698-7771
Mobile: 604-313-0638
johann.chang@gov.bc.ca

From: Smyth, Mike <msmyth@postmedia.com>
Sent: December-30-19 8:29 PM
To: Chang, Johann GCPE:EX
Subject: Re: Media Request re: BC Trade and Investment Representatives

Thanks very much.

Could you let me know if any existing B.C. trade offices are closing as a result of these decisions?

How many B.C. employees are being let go or reassigned as a result of these moves?

Will this save money? If so, how much money is being saved?

Thank you!

Kindest regards,

Mike Smyth

Sent from my iPhone

> On Dec 30, 2019, at 8:25 PM, Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca> wrote:

>

> Good evening Mike,

>

>

> A statement on the BC Trade and Investment offices in Asia will be sent to you shortly.

>

>

> We will keep you posted.

>

>

> Thanks!

>

>

> Johann Chang ??? | Senior Public Affairs Officer

> Ministry of Jobs, Trade and Technology

> Government Communications and Public Engagement

> Office: 778-698-7771

> Mobile: 604-313-0638

> johann.chang@gov.bc.ca<<mailto:johann.chang@gov.bc.ca>>

From: [Chang, Johann GCPE:EX](#)
To: [Hickli, Hope A GCPE:EX](#); [Szabo, Maria JTT:EX](#)
Cc: [Spencer, Brad GCPE:EX](#)
Subject: RE: media request Richmond News
Date: December 31, 2019 2:18:00 PM

Done! s.13; s.22

From: Hickli, Hope A GCPE:EX
Sent: December 31, 2019 2:16 PM
To: Chang, Johann GCPE:EX; Szabo, Maria JTT:EX
Cc: Spencer, Brad GCPE:EX
Subject: RE: media request Richmond News

Thanks, Johann!

Hope

From: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>
Sent: December 31, 2019 2:15 PM
To: Hickli, Hope A GCPE:EX <Hope.A.Hickli@gov.bc.ca>; Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca>
Subject: RE: media request Richmond News

I will send this to the reporter.

Thank you for the quick turnaround!

From: Hickli, Hope A GCPE:EX
Sent: December 31, 2019 2:15 PM
To: Szabo, Maria JTT:EX
Cc: Chang, Johann GCPE:EX
Subject: RE: media request Richmond News

Are you good with this one, Johann? Or shall I send?

Hope

From: Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca>
Sent: December 31, 2019 2:12 PM
To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Cc: Hickli, Hope A GCPE:EX <Hope.A.Hickli@gov.bc.ca>; Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>
Subject: Re: media request Richmond News

Sure, this is good to go! Thanks!

Maria Szabo (she/her)

Executive Assistant
Jobs, Trade and Technology
250.896.8011
Sent from my iPhone

On Dec 31, 2019, at 2:09 PM, Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
wrote:

Hey Johann,
I am wondering if it's appropriate to say shutting down independent trade offices in
Asia is a good way to save budget and function more efficiently? Would like to hear
your advice. Thanks!
Nono

Recommended response:

s.13

From: [Spencer, Brad GCPE:EX](#)
To: [Chang, Johann GCPE:EX](#)
Cc: [Hickli, Hope A GCPE:EX](#)
Subject: Re: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 6:50:17 AM

I think that is do able. Let me confirm.

Sent from my iPhone

On Dec 31, 2019, at 6:45 AM, Chang, Johann GCPE:EX
<Johann.Chang@gov.bc.ca> wrote:

Good morning both,

Mike Smyth would like to have MBR on CKNW today at noon.

Sent from mobile; please excuse typos

Johann Chang 曾宇恆 | Senior Public Affairs Officer

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

Office: 778-698-7771

Mobile: 604-313-0638

johann.chang@gov.bc.ca

Begin forwarded message:

From: "Smyth, Mike" <msmyth@postmedia.com>
Date: December 31, 2019 at 6:18:30 AM PST
To: "Chang, Johann GCPE:EX" <Johann.Chang@gov.bc.ca>
Subject: **Re: Minister Bruce Ralston's statement on Trade Investment Representative in Asia**

Hi Johann:

Thank you for this. Would Minister Ralston be a guest on my radio show today at 12:05 pm this afternoon?

I am hosting on CKNW. I will have Liberal leader Andrew Wilkinson on at 10:35, it would be great to have Minister Ralston on later in the show to respond.

Could you let me know?

Thank you most kindly,
Mike Smyth

Sent from my iPhone

On Dec 30, 2019, at 9:47 PM, Chang, Johann GCPE:EX
<Johann.Chang@gov.bc.ca> wrote:

Hello Mike,

Here is the statement. We will follow up with you tomorrow with details on number of contractors.

Please let me know if you have further questions.

Cheers,
Johann

Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement about the office transition plan for international trade in Asia.

"We are transitioning our trade and investment services in Asia from a contractor model to one where we co-locate provincial public servants in Canadian Embassies and Consulates.

British Columbia wants to expand and diversify our presence in Asia and connect more closely with the federal government's international resources.

We think this change will better help B.C. businesses and give British Columbian's the best value for the investment they are making."

Background

- B.C.'s Asian Trade Investment Representative TIR offices are in Beijing, Shanghai, Guangzhou, Hong Kong, Tokyo, Seoul, Manila, Jakarta, Singapore, New Delhi, Mumbai, Chandigarh, and Hyderabad.
- Under the new model, the Province will no

longer carry the costs of contractors and independent office leases. Instead, public servants will be co-located in the Government of Canada's consulates and embassies throughout Asia.

- The model is similar to models used successfully by other provinces.
- This operational change is focused on improved service delivery rather than cost savings.
- Any cost savings from a transition to embedded resources is being redeployed to expansion of our network and increased program dollars to support BC business activities.
- By updating staffing levels to reflect current opportunities and the interests of BC businesses we expect there to be no budget impact.
- The Ministry anticipates redeploying several million dollars in 2020/2021 to new in-market activities and expansion into new markets.

Johann Chang 曾宇恆 | Senior Public Affairs Officer

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

Office: 778 698-7771

Mobile: 604 313-0638

johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: [Hickli, Hope A GCPE:EX](#); [Spencer, Brad GCPE:EX](#)
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 1:41:38 PM

By the way, the reporter says she has until Thursday morning.

But I guess we want to get it done before the end of today, right?

From: Hickli, Hope A GCPE:EX
Sent: December 31, 2019 1:38 PM
To: Chang, Johann GCPE:EX; Spencer, Brad GCPE:EX
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

s.13

Hope

From: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>
Sent: December 31, 2019 1:03 PM
To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>; Hickli, Hope A GCPE:EX <Hope.A.Hickli@gov.bc.ca>
Subject: FW: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Hey both,

I have received this follow up question from Richmond News.

How should we handle this?

Johann

From: Nono Shen [<mailto:nshen@richmond-news.com>]
Sent: December 31, 2019 12:44 PM
To: Chang, Johann GCPE:EX
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Hey Johann,

I am wondering if it's appropriate to say shutting down independent trade offices in Asia is a good way to save budget and function more efficiently? Would like to hear your advice. Thanks!

Nono

From: Chang, Johann GCPE:EX [<mailto:Johann.Chang@gov.bc.ca>]

Sent: December-31-19 11:58 AM

To: Nono Shen <nshen@richmond-news.com>

Cc: Chan, Catherine GCPE:EX <Catherine.Chan@gov.bc.ca>

Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

You are very welcome! Happy new year to you too!

Johann

From: Nono Shen [<mailto:nshen@richmond-news.com>]

Sent: December 31, 2019 11:57 AM

To: Chang, Johann GCPE:EX

Cc: Chan, Catherine GCPE:EX

Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Hey Johann,

That's exactly what I want. I also bothered Minister George Chow for a quick interview before. I feel so bad to bug him. Thanks so much for helping me.

Happy New year!!

Warmest regards,

Nono Shen

From: Chang, Johann GCPE:EX [<mailto:Johann.Chang@gov.bc.ca>]

Sent: December-31-19 11:46 AM

To: Nono Shen <nshen@richmond-news.com>

Cc: Chan, Catherine GCPE:EX <Catherine.Chan@gov.bc.ca>

Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Good morning Nono,

I have received your request through Catherine.

Here is a statement from Minister Ralston about the transition plan for international trade in Asia. Please feel free to contact me if you have further questions.

Cheers,

Johann

Statement from the Honourable Bruce Ralston

Minister of Jobs, Trade and Technology

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement about the office transition plan for international trade in Asia.

"We are transitioning our trade and investment services in Asia from a contractor model to one where we co-locate provincial public servants in Canadian Embassies and Consulates.

British Columbia wants to expand and diversify our presence in Asia and connect more closely with the federal government's international resources.

We think this change will better help B.C. businesses and give British Columbian's the best value for the investment they are making."

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Johann Chang 曾宇恆 | Senior Public Affairs Officer

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

Office: 778 698-7771

Mobile: 604 313-0638

johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: ["AssignmentDesk"](#)
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 10:53:00 AM

Hi HS,

We have to move the scrum to 12:20pm. The address is 10574 King George Boulevard, Surrey.

Please confirm receipt.

Johann

From: AssignmentDesk [mailto:AssignmentDesk@FairchildTV.com]
Sent: December 31, 2019 10:47 AM
To: Chang, Johann GCPE:EX
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Yup, we can. Can I have the address again?

Sent from my Google Android Device

Hon Sang Chan

Assignment Editor

Fairchild TV News (Canada-West)

Tel: (604)295-1319

Cel: (604)813-2283

E-mail: assignmentdesk@fairchildtv.com

----- Original message -----

From: "Chang, Johann GCPE:EX" <Johann.Chang@gov.bc.ca>
Date: 2019-12-31 10:33 a.m. (GMT-08:00)
To: AssignmentDesk <AssignmentDesk@FairchildTV.com>
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Hi HS,

Minister Ralston will be available for a scrum this afternoon at 1pm in his community office in Surrey.

Can you send a reporter there? I will provide the address once I hear back from you.

Johann

From: Chang, Johann GCPE:EX
Sent: December 31, 2019 8:27 AM
To: Hon-Sang Chan (assignmentdesk@fairchildtv.com)
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Good morning HS,

I have already submitted an interview request to Minister Ralston's office. I will let you know when I hear back from his staff.

Meanwhile, here is the minister's statement for your reference:

Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement about the office transition plan for international trade in Asia.

"We are transitioning our trade and investment services in Asia from a contractor model to one where we co-locate provincial public servants in Canadian Embassies and Consulates.

British Columbia wants to expand and diversify our presence in Asia and connect more closely with the federal government's international resources.

We think this change will better help B.C. businesses and give British Columbia's the best value for the investment they are making."

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- By updating staffing levels to reflect current opportunities and the interests of BC businesses we expect there to be no budget impact.
- The Ministry anticipates redeploying several million dollars in 2020/2021 to new in-market activities and expansion into new markets.

Johann Chang 曾宇恆 | Senior Public Affairs Officer

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

Office: 778 698-7771

Mobile: 604 313-0638

johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: ["Smyth, Mike"](#)
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 10:52:00 AM

Sounds perfect! Thank you Mike!

Johann

From: Smyth, Mike [<mailto:msmyth@postmedia.com>]
Sent: December 31, 2019 10:50 AM
To: Chang, Johann GCPE:EX
Subject: Re: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Hi Johann:

The producer is Alan Regan, I believe you have been in contact with him?
Interview about 5 minutes, no calls

Sound OK?

Kindest regards,
Mike Smyth

Sent from my iPhone

On Dec 31, 2019, at 9:54 AM, Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca> wrote:

Hi Mike,

I am still waiting to hear back from Minister Ralston's office. Meanwhile, may I know the length of the interview and whether there will be callers?

Also, who will be your producer?

Thanks,
Johann

From: Chang, Johann GCPE:EX
Sent: December 31, 2019 8:44 AM
To: 'Smyth, Mike'
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Good morning Mike,

I have already submitted the request to Minister Ralston's office. I will get back to you as soon as I hear from them.

Who's the producer of the show? Should I contact the producer later this morning?

Thanks,
Johann

From: Smyth, Mike [<mailto:msmyth@postmedia.com>]
Sent: December 31, 2019 6:18 AM
To: Chang, Johann GCPE:EX
Subject: Re: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Hi Johann:

Thank you for this. Would Minister Ralston be a guest on my radio show today at 12:05 pm this afternoon?

I am hosting on CKNW. I will have Liberal leader Andrew Wilkinson on at 10:35, it would be great to have Minister Ralston on later in the show to respond.

Could you let me know?
Thank you most kindly,
Mike Smyth

Sent from my iPhone

On Dec 30, 2019, at 9:47 PM, Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca> wrote:

Hello Mike,

Here is the statement. We will follow up with you tomorrow with details on number of contractors.

Please let me know if you have further questions.

Cheers,
Johann

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Canadian Embassies and Consulates.

British Columbia wants to expand and diversify our presence in Asia and connect more closely with the federal government's international resources.

We think this change will better help B.C. businesses and give British Columbia's the best value for the investment they are making."

Background

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- The Ministry anticipates redeploying several million dollars in 2020/2021 to new in-market activities and expansion into new markets.

Johann Chang 曾宇恆 | Senior Public Affairs Officer

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

Office: 778 698-7771

Mobile: 604 313-0638

johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: "Yuji Zhang"
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 11:14:00 AM

Thank you Yuji.

From: Yuji Zhang [<mailto:Yuji.Zhang@omnitv.rogers.com>]
Sent: December 31, 2019 11:14 AM
To: Chang, Johann GCPE:EX
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Our cameraman Eric Lai will be there for City/Omni tv. Thanks

Yuji Zhang
OMNI TV Assignment Desk

180 West 2nd Avenue
Vancouver, BC V5Y 3T9
yuji.zhang@rci.rogers.com
News Desk: 604-872-6122



From: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>
Sent: December 31, 2019 10:54 AM
To: Yuji Zhang <Yuji.Zhang@omnitv.rogers.com>
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Hi Yuji,

We have to move the scrum to 12:20pm instead. The address is 10574 King George Boulevard, Surrey.

Please confirm receipt.

Johann

From: Yuji Zhang [<mailto:Yuji.Zhang@omnitv.rogers.com>]
Sent: December 31, 2019 10:47 AM
To: Chang, Johann GCPE:EX
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Yes, we will send a camera over there. Pls let me know the address asap. Thanks!

Yuji Zhang
OMNI TV Assignment Desk

180 West 2nd Avenue
Vancouver, BC V5Y 3T9
yuji.zhang@rci.rogers.com
News Desk: 604-872-6122



From: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>
Sent: December 31, 2019 10:34 AM
To: Yuji Zhang <Yuji.Zhang@omnitv.rogers.com>
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Hi Yuji,

Minister Ralston will be available for a scrum this afternoon at 1pm in his community office in Surrey.

Will you or City TV be able to send a reporter there?

I will provide the address once I hear back from you.

Thanks!
Johann

From: Yuji Zhang [<mailto:Yuji.Zhang@omnitv.rogers.com>]
Sent: December 31, 2019 9:12 AM
To: Chang, Johann GCPE:EX
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Thank you Johann, let me know if anyone is available today for a quick interview. Thanks!

Yuji Zhang
OMNI TV Assignment Desk

180 West 2nd Avenue
Vancouver, BC V5Y 3T9
yuji.zhang@rci.rogers.com
News Desk: 604-872-6122



From: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>
Sent: December 31, 2019 9:10 AM
To: Yuji Zhang <Yuji.Zhang@omnitv.rogers.com>; Tom Walsh <Tom.Walsh@citytv.rogers.com>
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Good morning Yuji and Tom,

I have already submitted an interview request to Minister Ralston's office. I will get back to you as soon as I hear back from his office.

Meanwhile, here is the minister's statement for your reference:

Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement about the office transition plan for international trade in Asia.

"We are transitioning our trade and investment services in Asia from a contractor model to one where we co-locate provincial public servants in Canadian Embassies and Consulates.

British Columbia wants to expand and diversify our presence in Asia and connect more closely with the federal government's international resources.

We think this change will better help B.C. businesses and give British Columbia's the best value for the investment they are making."

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- By updating staffing levels to reflect current opportunities and the interests of BC businesses we expect there to be no budget impact.
- The Ministry anticipates redeploying several million dollars in 2020/2021 to new in-market activities and expansion into new markets.

Johann Chang 曾宇恆 | Senior Public Affairs Officer
Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement

Office: 778 698-7771
Mobile: 604 313-0638
johann.chang@gov.bc.ca

From: [Chang, Johann GCPE:EX](#)
To: ["Nono Shen"](#)
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia
Date: December 31, 2019 2:17:00 PM

Hello Nono,

This is our answer to your question. Please note, this is for background only. Do not use this as a quote.

- Our overall budget is not changing.
- This is about creating better value—setting us up for continued success in existing markets while further diversifying our trade efforts in newer emerging markets.
- The funds we no longer have to spend on expensive office leases will go directly into supporting B.C. businesses on the ground in Asia through in-bound and out-bound visits with key buyers, matchmaking and developing opportunities in new sectors and new markets.

Thanks!
Johann

From: Nono Shen [<mailto:nshen@richmond-news.com>]
Sent: December 31, 2019 1:29 PM
To: Chang, Johann GCPE:EX
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Hey Johann,
Of course. Our office is going to close soon, my editor wants to go home. My deadline becomes Thursday morning. Hahaha.
Thanks!!!!
Nono

From: Chang, Johann GCPE:EX [<mailto:Johann.Chang@gov.bc.ca>]
Sent: December-31-19 12:55 PM
To: Nono Shen <nshen@richmond-news.com>
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Hey Nono,

I would like to get you the most accurate answer. Do you mind waiting for a bit?

What's your deadline?

Johann

From: Nono Shen [<mailto:nshen@richmond-news.com>]
Sent: December 31, 2019 12:44 PM
To: Chang, Johann GCPE:EX
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Hey Johann,

I am wondering if it's appropriate to say shutting down independent trade offices in Asia is a good way to save budget and function more efficiently? Would like to hear your advice. Thanks!
Nono

From: Chang, Johann GCPE:EX [<mailto:Johann.Chang@gov.bc.ca>]
Sent: December-31-19 11:58 AM
To: Nono Shen <nshen@richmond-news.com>
Cc: Chan, Catherine GCPE:EX <Catherine.Chan@gov.bc.ca>
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

You are very welcome! Happy new year to you too!

Johann

From: Nono Shen [<mailto:nshen@richmond-news.com>]
Sent: December 31, 2019 11:57 AM
To: Chang, Johann GCPE:EX
Cc: Chan, Catherine GCPE:EX
Subject: RE: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Hey Johann,

That's exactly what I want. I also bothered Minister George Chow for a quick interview before. I feel so bad to bug him. Thanks so much for helping me.
Happy New year!!
Warmest regards,
Nono Shen

From: Chang, Johann GCPE:EX [<mailto:Johann.Chang@gov.bc.ca>]
Sent: December-31-19 11:46 AM
To: Nono Shen <nshen@richmond-news.com>
Cc: Chan, Catherine GCPE:EX <Catherine.Chan@gov.bc.ca>
Subject: Minister Bruce Ralston's statement on Trade Investment Representative in Asia

Good morning Nono,

I have received your request through Catherine.

Here is a statement from Minister Ralston about the transition plan for international trade in Asia.
Please feel free to contact me if you have further questions.

Cheers,

Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement about the office transition plan for international trade in Asia.

"We are transitioning our trade and investment services in Asia from a contractor model to one where we co-locate provincial public servants in Canadian Embassies and Consulates.

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Johann Chang 曾宇恆 | Senior Public Affairs Officer

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

Office: 778 698-7771

Mobile: 604 313-0638

johann.chang@gov.bc.ca

From: [Spencer, Brad GCPE:EX](#)
To: [Campbell, Tracy JTT:EX](#); [Szabo, Maria JTT:EX](#)
Cc: [Howlett, Tim GCPE:EX](#); [McNish, James JTT:EX](#)
Subject: RE: Minister's statement on the office transition for international trade in Asia
Date: December 30, 2019 9:28:08 PM

Closing the loop with 5 Smyth, Zussman, Baldry, Shaw and Frank Qi from Omni...

Tracy I will tell Mike Smyth we will follow up on his question about the number of contractors tomorrow

Thanks everyone

From: Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca>
Sent: December 30, 2019 9:26 PM
To: Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca>; Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Cc: Howlett, Tim GCPE:EX <Tim.Howlett@gov.bc.ca>; McNish, James JTT:EX <James.McNish@gov.bc.ca>
Subject: RE: Minister's statement on the office transition for international trade in Asia

Thanks, Maria. Looks good to me.

From: Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca>
Sent: December 30, 2019 9:24 PM
To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>; Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca>
Cc: Howlett, Tim GCPE:EX <Tim.Howlett@gov.bc.ca>; McNish, James JTT:EX <James.McNish@gov.bc.ca>
Subject: Re: Minister's statement on the office transition for international trade in Asia

Hi everyone -- here are my edits based on MBR's feedback.

s.13

s.13

Background

s.13

From: Jon Szekeres
To: [Spencer, Brad GCPE:EX](#)
Subject: Re: NEWS1130 Information request
Date: December 31, 2019 12:26:22 AM

Thanks very much for this

From: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Sent: December 30, 2019 11:36 PM
To: Jon Szekeres <Jon.Szekeres@vancouVERRADIO.rogers.com>
Cc: Dean Recksiedler <Dean.Recksiedler@news1130.rogers.com>; Cordeiro, Shantel GCPE:EX <Shantel.Cordeiro@gov.bc.ca>; Hickli, Hope A GCPE:EX <Hope.A.Hickli@gov.bc.ca>
Subject: RE: NEWS1130 Information request

Hi Jon

Here is a statement from Minister Ralston, and some background information on the international trade offices in Asia.

Regards
Brad

Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement about the office transition plan for international trade in Asia.

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From: Jon Szekeres <Jon.Szekeres@vancouerradio.rogers.com>

Sent: December 30, 2019 10:37 PM

To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>; Cordeiro, Shantel GCPE:EX <Shantel.Cordeiro@gov.bc.ca>

Cc: Dean Recksiedler <Dean.Recksiedler@news1130.rogers.com>

Subject: NEWS1130 Information request

Hi there,

My name is Jon Szekeres, and I'm a producer with NEWS1130 in Vancouver. I'm getting word of the province cancelling the contract for trade and investment services in Indonesia, and looking to see if Minister Ralston had a statement you would like to share.

I'm also at 604-877-4400 if you'd prefer to give me a call.

I've also CC'd our morning producer, Dean Reckseidler on this.

Thanks very much for your help,

Jonathan Szekeres

This communication is confidential. We only send and receive email on the basis of the terms set out at www.rogers.com/web/content/emailnotice

Ce message est confidentiel. Notre transmission et réception de courriels se fait strictement suivant

From: [Chang, Johann GCPE:EX](#)
To: [Spencer, Brad GCPE:EX](#)
Cc: [Hickli, Hope A GCPE:EX](#)
Subject: RE: statement and background for media response on TIR office transition
Date: December 30, 2019 9:37:00 PM

Got it. Thank you.

From: Spencer, Brad GCPE:EX
Sent: December 30, 2019 9:36 PM
To: Chang, Johann GCPE:EX
Cc: Hickli, Hope A GCPE:EX
Subject: statement and background for media response on TIR office transition

You may share this with Smyth, Zussman, Baldry, Shaw and Frank Qi. Please tell Mike Smyth we will have to follow up tomorrow with details on number of contractors.

Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

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Brad Spencer | Communications Director

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

778 974-3546 (office)

250 213-8637 (mobile)

brad.spencer@gov.bc.ca

From: [Campbell, Tracy JTT:EX](#)
To: [Spencer, Brad GCPE:EX](#)
Cc: [Mihlar, Fazil JTT:EX](#); [Jang, Monica JTT:EX](#); [Lesiuk, Tim JTT:EX](#)
Subject: RE: TIR IN
Date: December 31, 2019 7:42:41 AM

Thanks. Couple of comments:

s.13

Suggest we have a call.

-----Original Message-----

From: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Sent: December 31, 2019 7:30 AM
To: Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca>
Cc: Mihlar, Fazil JTT:EX <Fazil.Mihlar@gov.bc.ca>; Jang, Monica JTT:EX <Monica.Jang@gov.bc.ca>; Lesiuk, Tim JTT:EX <Tim.Lesiuk@gov.bc.ca>
Subject: RE: TIR IN

s.13

-----Original Message-----

From: Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca>
Sent: December 31, 2019 6:41 AM
To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Cc: Mihlar, Fazil JTT:EX <Fazil.Mihlar@gov.bc.ca>; Jang, Monica JTT:EX <Monica.Jang@gov.bc.ca>; Lesiuk, Tim JTT:EX <Tim.Lesiuk@gov.bc.ca>
Subject: Re: TIR IN

Can you send us the version that went to him yesterday please?

Sent from my iPhone

> On Dec 31, 2019, at 6:33 AM, Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca> wrote:
>
> Yes. He has the IN that we finished yesterday. We will have some updates to add it today as well.
>
> Will make sure he has the other docs too
>
> Sent from my iPhone
>
>> On Dec 31, 2019, at 6:00 AM, Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca> wrote:

>>

>> Brad- I'll be in the office within 1/2 hour and will connect.

>>

>> Sent from my iPhone

>>

>>>> On Dec 31, 2019, at 5:58 AM, Mihlar, Fazil JTT:EX <Fazil.Mihlar@gov.bc.ca> wrote:

>>>

>>> Good morning Brad: Assume there is an IN that MBR will use today am. Please make sure he has one s.13

s.13

s.13

Thx. Fazil

>>>

>>> Sent from my iPhone

From: [Chang, Johann GCPE:EX](#)
To: [Spencer, Brad GCPE:EX](#)
Subject: Re: TIR media requests
Date: December 30, 2019 9:20:51 PM

I doubt they will write the story tonight. Tomorrow morning should be fine.

Sent from mobile; please excuse typos

Johann Chang 曾宇恆 | Senior Public Affairs Officer

Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement

Office: 778-698-7771

Mobile: 604-313-0638

johann.chang@gov.bc.ca

On Dec 30, 2019, at 9:19 PM, Spencer, Brad GCPE:EX
<Brad.Spencer@gov.bc.ca> wrote:

How much longer do you think the reporters will wait for this?

From: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>
Sent: December 30, 2019 8:58 PM
To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Subject: Re: TIR media requests

Hope we can get it done before bed time.

Johann Chang 曾宇恆 | Senior Public Affairs Officer

Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement

Office: 778-698-7771

Mobile: 604-313-0638

johann.chang@gov.bc.ca

From: Spencer, Brad GCPE:EX
Sent: December-30-19 8:57 PM
To: Chang, Johann GCPE:EX

Subject: RE: TIR media requests

Sure... it seems like MBR is making some more changes

From: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>

Sent: December 30, 2019 8:57 PM

To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>

Subject: Re: TIR media requests

Sure I can. But reaching Richard Zussman means Keith Baldrey will get it anyways.

I can still give Baldrey a heads up.

Johann Chang 曾宇恆 | Senior Public Affairs Officer

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

Office: 778-698-7771

Mobile: 604-313-0638

johann.chang@gov.bc.ca

From: Spencer, Brad GCPE:EX

Sent: December-30-19 8:55 PM

To: Chang, Johann GCPE:EX

Subject: RE: TIR media requests

Fazil wants us to add Baldrey to the distribution list

Keith.baldrey@globalnews.ca 250 360 7658

We can add all these to the HUB tomorrow

From: Spencer, Brad GCPE:EX

Sent: December 30, 2019 8:31 PM

To: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>

Subject: RE: TIR media requests

Can you please ask Rob Shaw if he is waiting for this statement too. I think the PO might have mentioned it to him.

rshaw@postmedia.com 250 953 5932

From: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>

Sent: December 30, 2019 8:22 PM

To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>

Subject: Re: TIR media requests

I think it's both. An evening during the holiday... no one wants to stay at work this late...

Johann Chang 曾宇恆 | Senior Public Affairs Officer

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

Office: 778-698-7771

Mobile: 604-313-0638

johann.chang@gov.bc.ca

From: Spencer, Brad GCPE:EX

Sent: December-30-19 8:19 PM

To: Chang, Johann GCPE:EX

Subject: RE: TIR media requests

People for review and approval are much less available this time of year... or is it this time of night?

From: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>

Sent: December 30, 2019 8:19 PM

To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>

Subject: Re: TIR media requests

Got it. Thanks! I will send them an email right away.

Johann Chang 曾宇恆 | Senior Public Affairs Officer

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

Office: 778-698-7771

Mobile: 604-313-0638

johann.chang@gov.bc.ca

From: Spencer, Brad GCPE:EX
Sent: December-30-19 8:16 PM
To: Chang, Johann GCPE:EX
Subject: TIR media requests

Richard Zussmam Global TV
Richard.zussman@globalnews.ca 250 216 7328

Mike Smyth The Province
msmyth@theprovince.com 250 812 6462

Brad Spencer | Communications Director

Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement
778 974-3546 (office)
250 213-8637 (mobile)
brad.spencer@gov.bc.ca

From: [Ho, Theresa JTT:EX](#)
To: [Spencer, Brad GCPE:EX](#)
Subject: RE: TIR office transition in Asia
Date: December 31, 2019 10:11:46 AM

Thanks Brad. I have talked to Maria. I will head out to MBR's CO in Surrey for the media interviews and scrum at noon.

Please kindly include Stephanie in your emails in case I don't check mine in a timely manner – she will respond accordingly. Thanks again.

Sincerely,

Theresa

Theresa Ho

Executive Assistant to the Honourable George Chow, Minister of State for Trade

Ministry of Jobs, Trade and Technology

Theresa.Ho@gov.bc.ca | Cell: 778-988-7002

From: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Sent: Tuesday, December 31, 2019 9:38 AM
To: Ho, Theresa JTT:EX <Theresa.Ho@gov.bc.ca>
Cc: Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca>; Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>; Hickli, Hope A GCPE:EX <Hope.A.Hickli@gov.bc.ca>
Subject: TIR office transition in Asia

Hi Theresa

We are sharing this statement with reporters about the TIR offices in Asia. We will have a KM to send you later this morning.

Maria will give you more context

Brad

Brad Spencer | Communications Director

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

778 974-3546 (office)

250 213-8637 (mobile)

brad.spencer@gov.bc.ca

From: [Spencer, Brad GCPE:EX](#)
To: [Chang, Johann GCPE:EX](#); [Ho, Theresa JTT:EX](#)
Cc: [Szabo, Maria JTT:EX](#); [Hickli, Hope A GCPE:EX](#); [Chang, Stephanie JTT:EX](#)
Subject: RE: TIR office transition in Asia
Date: December 31, 2019 10:14:40 AM

s.13

From: Chang, Johann GCPE:EX <Johann.Chang@gov.bc.ca>
Sent: December 31, 2019 10:00 AM
To: Ho, Theresa JTT:EX <Theresa.Ho@gov.bc.ca>; Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Cc: Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca>; Hickli, Hope A GCPE:EX <Hope.A.Hickli@gov.bc.ca>; Chang, Stephanie JTT:EX <Stephanie.Chang@gov.bc.ca>
Subject: RE: TIR office transition in Asia

Hey Theresa,

I made one correction to the translation. Wat says the government is immediately closing all BC TIR offices in Asia, not Vancouver.

Johann

From: Ho, Theresa JTT:EX
Sent: December 31, 2019 9:54 AM
To: Spencer, Brad GCPE:EX
Cc: Szabo, Maria JTT:EX; Chang, Johann GCPE:EX; Hickli, Hope A GCPE:EX; Chang, Stephanie JTT:EX
Subject: RE: TIR office transition in Asia

Hi all,

MGC sent me the attached jpg last night and I translated it for your easy reference.^{s.13}
s.13

Johann – please feel free to point out if there is any inadequacy in my translation. Thank you.

Sincerely,

Theresa

Theresa Ho
Executive Assistant to the Honourable George Chow, Minister of State for Trade
Ministry of Jobs, Trade and Technology
Theresa.Ho@gov.bc.ca | Cell: 778-988-7002

From: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Sent: Tuesday, December 31, 2019 9:38 AM
To: Ho, Theresa JTT:EX <Theresa.Ho@gov.bc.ca>
Cc: Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca>; Chang, Johann GCPE:EX

<Johann.Chang@gov.bc.ca>; Hickli, Hope A GCPE:EX <Hope.A.Hickli@gov.bc.ca>

Subject: TIR office transition in Asia

Hi Theresa

We are sharing this statement with reporters about the TIR offices in Asia. We will have a KM to send you later this morning.

Maria will give you more context

Brad

Brad Spencer | Communications Director

Ministry of Jobs, Trade and Technology

Government Communications and Public Engagement

778 974-3546 (office)

250 213-8637 (mobile)

brad.spencer@gov.bc.ca

From: [Spencer, Brad GCPE:EX](#)
To: [Howlett, Tim GCPE:EX](#)
Cc: [McNish, James JTT:EX](#); [Szabo, Maria JTT:EX](#)
Subject: RE: Tweet by CTV News Vancouver on Twitter
Date: December 30, 2019 7:44:07 PM

Program made several changes to the statement... new version coming

From: Howlett, Tim GCPE:EX <Tim.Howlett@gov.bc.ca>
Sent: December 30, 2019 7:43 PM
To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Cc: McNish, James JTT:EX <James.McNish@gov.bc.ca>; Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca>
Subject: Re: Tweet by CTV News Vancouver on Twitter

Have we sent anything to Smyth or Zussman yet?

Sent from my iPhone

On Dec 30, 2019, at 7:33 PM, Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca> wrote:

Yes I have it... just wondered if you want it

Actually Mike Smyth just tweeted it

From: McNish, James JTT:EX <James.McNish@gov.bc.ca>
Sent: December 30, 2019 7:33 PM
To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Cc: Howlett, Tim GCPE:EX <Tim.Howlett@gov.bc.ca>; Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca>
Subject: Re: Tweet by CTV News Vancouver on Twitter

Tracy would have any communications that was sent to the TIRs

Sent from my iPhone

On Dec 30, 2019, at 7:19 PM, Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca> wrote:

It looks like CTV will interview Ben. He likely has a copy of the email sent to the contractors. Do you have that email?

From: Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca>

Sent: December 30, 2019 7:03 PM

To: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>

Subject: Tweet by CTV News Vancouver on Twitter



CTV News Vancouver (@CTVVancouver)

2019-12-30, 6:56 PM

[LRI]@benstewartbc[PDI] Hi Ben, Spencer Harwood from CTV News Vancouver - are you able to speak with us about this tonight? 604-609-5800 or you can reach us at bcassign@ctv.ca/spencer.harwood@bellmedia.ca - thank you!

Download the Twitter app

Sent from my iPhone

From: [Chang, Johann GCPE:EX](#)
To: ["frank Qi"](#)
Subject: RE: 回复:Is NDP Government closing all trade offices in ASIA?
Date: December 30, 2019 9:49:00 PM

Let me ask. I will let you know when I hear back from either of the ministers.

Johann

From: frank Qi [<mailto:frankqi@hotmail.com>]
Sent: December 30, 2019 9:49 PM
To: Chang, Johann GCPE:EX
Subject: 回复:Is NDP Government closing all trade offices in ASIA?

Any possiblity to have on-camera interview with Bruce or George?

Frank

发自我的华为手机

----- 原始邮件 -----

发件人: "Chang, Johann GCPE:EX" <Johann.Chang@gov.bc.ca>
日期: 2019年12月30日周一 晚上9:38
收件人: frank Qi <frankqi@hotmail.com>
主 题: RE: Is NDP Government closing all trade offices in ASIA?

Hi Frank,

Please find the following statement attributed to Minister Bruce Ralston.

Let me know if you have further questions.

Johann

Statement from the Honourable Bruce Ralston

Minister of Jobs, Trade and Technology

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement

about the office transition plan for international trade in Asia.

“We are transitioning our trade and investment services in Asia from a contractor model to one where we co-locate provincial public servants in Canadian Embassies and Consulates.

British Columbia wants to expand and diversify our presence in Asia and connect more closely with the federal government’s international resources.

We think this change will better help B.C. businesses and give British Columbian's the best value for the investment they are making.”

Background

- B.C.’s Asian Trade Investment Representative TIR offices are in Beijing, Shanghai, Guangzhou, Hong Kong, Tokyo, Seoul, Manila, Jakarta, Singapore, New Delhi, Mumbai, Chandigarh, and Hyderabad.
- Under the new model, the Province will no longer carry the costs of contractors and independent office leases. Instead, public servants will be co-located in the Government of Canada’s consulates and embassies throughout Asia.
- The model is similar to models used successfully by other provinces.
- This operational change is focused on improved service delivery rather than cost savings.
- Any cost savings from a transition to embedded resources is being redeployed to expansion of our network and increased program dollars to support BC business activities.
- By updating staffing levels to reflect current opportunities and the interests of BC businesses we expect there to be no budget impact.
- The Ministry anticipates redeploying several million dollars in 2020/2021 to new in-market activities and expansion into new markets.

From: frank Qi [mailto:frankqi@hotmail.com]
Sent: December 30, 2019 7:40 PM
To: Chang, Johann GCPE:EX
Subject: Is NDP Government closing all trade offices in ASIA?

Hi Johann, here is what Teresa Wat posted on social media today:

消息指出,省新民主黨政府即時關閉亞洲所有卑詩貿易投資辦事處,但沒有向外公佈有關消息。

我作為前卑詩國際貿易廳長對此感到震驚,也擔心本省經濟前景及投資環境。這反映新民主黨政府財政狀況正遇上壓力?或他們反對自由貿易政策,阻礙本國四成出口到亞洲?看來我們前卑詩自由黨政府為推動本省經濟和出口的所有努力將前功盡廢,因為這十多個位於亞洲的貿易投資辦事處一直以來有效促進本省貿易,並推動本省出口成為全國之冠!

Can you confirm whether this is true or false? And whether it is possible to interview Bruce or George tomorrow?

Frank Qi

CanWest Correspondent, OMNI NEWS

778-558-5179

发自我的华为手机

From: [Cordeiro, Shantel GCPE:EX](#)
To: [Spencer, Brad GCPE:EX](#); [Hickli, Hope A GCPE:EX](#)
Subject: FW: Possible TV interview
Date: December 31, 2019 9:09:57 AM

Hi Brad and Hope,

Can one of you respond to the reporter below?

Thanks,
Shantel

From: Yuji Zhang
Sent: December 31, 2019 9:09 AM
To: Cordeiro, Shantel GCPE:EX
Subject: Possible TV interview

Hi Shantel,

Our colleague just received a short Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology, as below; I am wondering if he is available for a quick tv interview, or any MLAs are available for that. If not, I am wondering if there are more information given at this point. Thanks!

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement about the office transition plan for international trade in Asia.

"We are transitioning our trade and investment services in Asia from a contractor model to one where we co-locate provincial public servants in Canadian Embassies and Consulates.

British Columbia wants to expand and diversify our presence in Asia and connect more closely with the federal government's international resources.

We think this change will better help B.C. businesses and give British Columbian's the best value for the investment they are making."

Yuji Zhang
CITY & OMNI TV Assignment Desk

180 West 2nd Avenue
Vancouver, BC V5Y 3T9
yuji.zhang@rci.rogers.com
News Desk: 604-872-6122
Yuji Zhang
OMNI TV Assignment Desk

180 West 2nd Avenue
Vancouver, BC V5Y 3T9
yuji.zhang@rci.rogers.com
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From: [Cascaden, Lori R GCPE:EX](#)
To: [Cordeiro, Shantel GCPE:EX](#); [Spencer, Brad GCPE:EX](#); [Hickli, Hope A GCPE:EX](#); [Chang, Johann GCPE:EX](#)
Subject: Fwd: possible interview?
Date: December 31, 2019 10:42:31 AM

Hi — not sure who the reporter talked with, but it was not me. Does someone have this, please?

Thanks,

Lori

Lori Cascaden
Communications Manager, GCPE
Ministry of Jobs, Trade and Technology
[778-698-2892](tel:778-698-2892) (office)
[778-679-3218](tel:778-679-3218) (mobile)
lori.cascaden@gov.bc.ca

Sent from iPhone

Begin forwarded message:

From: Yuji Zhang
Date: December 31, 2019 at 9:07:27 AM PST
To: "Cascaden, Lori R GCPE:EX"
Subject: possible interview?

Hi Lori,

We just briefly talked on phone.

Our colleague just received a short Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology, as below; I am wondering if he is available for a quick tv interview, or any MLAs are available for that. If not, I am wondering if there are more information given at this point. Thanks!

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement about the office transition plan for international trade in Asia.

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British Columbia wants to expand and diversify our presence in Asia and connect more closely with the federal government's international resources.

We think this change will better help B.C. businesses and give British Columbian's the

best value for the investment they are making."

Yuji Zhang

OMNI TV Assignment Desk

180 West 2nd Avenue

Vancouver, BC V5Y 3T9

yuji.zhang@rci.rogers.com

News Desk: 604-872-6122



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From: [Spencer, Brad GCPE:EX](#)
To: [Cordeiro, Shantel GCPE:EX](#)
Subject: RE: statement on Asia trade offices please
Date: December 31, 2019 8:01:16 AM

Yes I can.

From: Cordeiro, Shantel GCPE:EX
Sent: December 31, 2019 7:51 AM
To: Spencer, Brad GCPE:EX
Subject: Fwd: statement on Asia trade offices please
FYI, can you send?

Sent from my iPhone

Begin forwarded message:

From: "tfletcher@blackpress.ca" <tfletcher@blackpress.ca>
Date: December 31, 2019 at 7:45:11 AM PST
To: "Cordeiro, Shantel GCPE:EX" <Shantel.Cordeiro@gov.bc.ca>
Subject: statement on Asia trade offices please

Good morning,
Please copy me on the minister's statement on the changes to Asia trade offices. I'll save my questions until I've seen that.
thanks,
Tom
Tom Fletcher | legislature reporter | Black Press
tfletcher@blackpress.ca | Phone: 250-888-3438
Legislative Press Gallery | Room 360 | Parliament Buildings
Victoria, B.C. V8V 1X4 | Twitter @tomfletcherbc

From: [Campbell, Tracy JTT:EX](#)
To: [Spencer, Brad GCPE:EX](#)
Subject: RE: Tomorrow
Date: December 29, 2019 12:33:16 PM

Ok perfect. I'll connect with you first thing tomorrow. We're on track to provide notice to our Asia TIRs re: changing our operating model moving forward. We've developed some Q&As but will need an IN as well. MBR/MO are aware.

-----Original Message-----

From: Spencer, Brad GCPE:EX <Brad.Spencer@gov.bc.ca>
Sent: December 29, 2019 12:31 PM
To: Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca>
Subject: Re: Tomorrow

Yes. I will be in all week.

Sent from my iPhone

> On Dec 29, 2019, at 11:39 AM, Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca> wrote:
>
> Hi- are you in the office tomorrow?
>
> Sent from my iPhone

Statement from the Honourable Bruce Ralston

Minister of Jobs, Trade and Technology

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement about the office transition plan for international trade in Asia.

"We are transitioning our trade and investment services in Asia from a contractor model to one where we co-locate provincial public servants in Canadian embassies and consulates.

British Columbia wants to expand and diversify our presence in Asia and connect more closely with the federal government's international resources.

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Background

- B.C.'s Asian Trade Investment Representative TIR offices are in Beijing, Shanghai, Guangzhou, Hong Kong, Tokyo, Seoul, Manila, Jakarta, Singapore, New Delhi, Mumbai, Chandigarh, and Hyderabad.
- Under the new model, the Province will no longer carry the costs of contractors and independent office leases. Instead, public servants will be co-located in the Government of Canada's consulates and embassies throughout Asia.
- B.C. staff will continue to report to the Province and work on provincial trade priorities.
- This model is similar to models used successfully by other provinces.
- This operational change is focused on improved service delivery rather than cost savings.
- Any cost savings from a transition to embedded resources is being redeployed to expand our network and increase program dollars to support B.C. business activities.
- By updating staffing levels to reflect current opportunities and the interests of B.C. businesses we expect there to be no budget impact.
- The ministry anticipates redeploying several million dollars in 2020/2021 to new in-market activities and expansion into new markets.



CC

Catherine >

Tue, Dec 31, 3:46 PM

Hi Johann, Sing Tao would like to have MBR's statement. Can you send one to their general email and cc James as well? Thanks!

Sure. I will send it to them within the next 30 minutes

Can you send it to Eric mad Victoria of Ming Pao as well? Thank you!

Sure will do.

I have already sent the statement to both Ming Pao and Sing Tao. Hopefully we can call it the day 😊

Got it! You are very fast!! What



iMessage





Catherine >

Can you send it to Eric mad
Victoria of Ming Pao as well?
Thank you!

Sure will do.

I have already sent the
statement to both Ming Pao
and Sing Tao. Hopefully we can
call it the day 😊

Got it! You are very fast!! What
a busy day you had!

s.22

s.22

Happy new year to you and
your family. See you next week!

Read 2019-12-31



iMessage





EC

Eric >

Ministry of Jobs Trade and Technology. I am wondering if Mingpao is interested in having a year-end interview with Minister Bruce Ralston on Dec 18 to talk about trade, economic development and jobs? Thanks!

Tue, Dec 31, 3:45 PM

請問賴廳長會否就韋勤信抨擊
關閉亞洲貿易辦公室作出回
應？

我稍後把廳長的聲明傳給你。
應該傳到哪個 email 呢？

英文已收到。我們先翻譯還是
等你們翻譯稿？

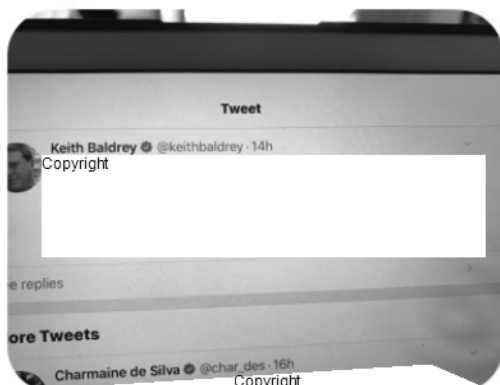
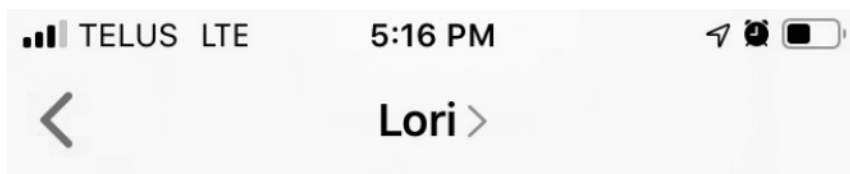
這次未能提供翻譯了。抱歉

Delivered



iMessage





See this?

Likely you have as
its 14 hours old.

Yes

Clearly I'm behind
on my Twitter



iMessage



Copyright



Johann >

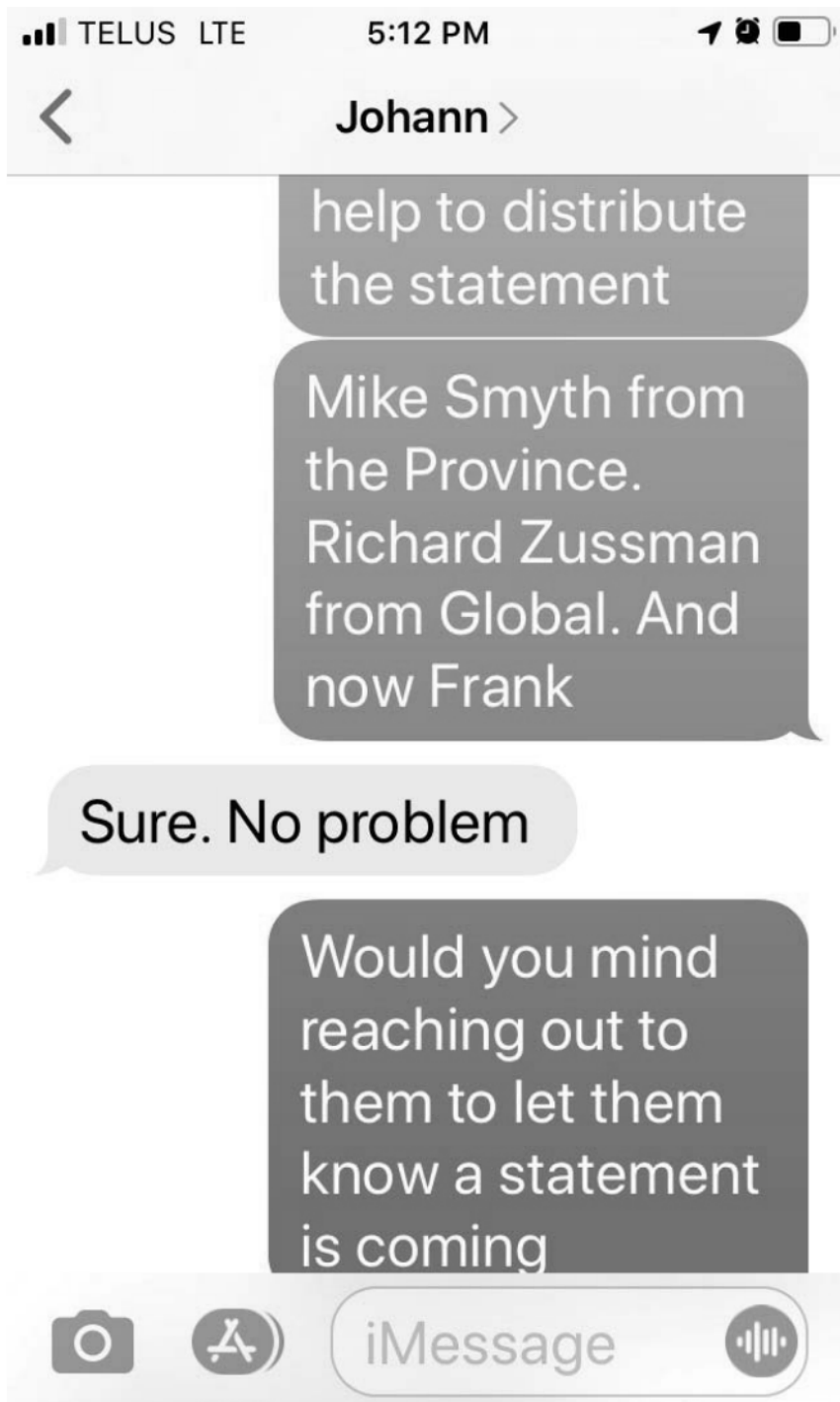
Hey! I got a request from OMNI National's Frank Qi. He read a post on Teresa Wat's WeChat about the TIRs. He is asking if we can confirm that and whether MBR or MGC can comment on that.

I can send you a statement soon



iMessage





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