

Liu, Susan GCPE:EX

From: Devereux, Rick GCPE:EX
Sent: February 16, 2021 11:34 AM
To: 'Michael McFadyen'; 'Lewis Elliott'
Subject: Pics of the Biden set up

We can discuss. I don't want to copy this exactly or anything, but the elements I like are:

- Pro look
- Multiple approaches to events that all look nice – speech, meeting, meeting and speech, etc
- Flexibility in styles
- Everything is set up for a nice shot.

https://m.wsj.net/video/20201124/112420bidencabinetnominees/112420bidencabinetnominees_960x540.jpg

<https://images.moneycontrol.com/static-mcnews/2020/11/AP20322704530597-770x433.jpg?impolicy=website&width=770&height=431>

<https://images.wsj.net/im-257247?width=620&size=1.5>

https://cdn.cfr.org/sites/default/files/styles/full_width_xl/public/image/2020/12/rtx8g6jq-wecompress.com.jpg

Liu, Susan GCPE:EX

From: Hargreaves, Stephen GCPE:EX
Sent: February 25, 2021 9:07 PM
To: Devereux, Rick GCPE:EX
Subject: Re: Virtual Studio

Hey Rick,

This is great to see. Nicely spec'd out.

I'd be interested in seeing what this would could out to with labour included based on projections.

I'm looking at the very broad price overview of this, taken into consideration with the specs that Scott's team at TNO have outlined for a dialed back, but similar vision.

The large price tag of TNO's option would equate to about 10 years worth of projected use, whereas the same budget, applied to a projection of the rental costs provided here would equate to 2.3 years of coverage, not inclusive of labour.

I'm not married to either of these options, although I do have thoughts about each. But having all of these estimates in front of me really helps to sharpen the thinking around long-term costs, value and use cases of each setup, and the potential for each option moving forward.

Now that we have this info, I think this gives us a lot to discuss.

Looking forward to chatting about this.

Steve

From: Devereux, Rick GCPE:EX
Sent: Thursday, February 25, 2021 6:59:54 PM
To: Hargreaves, Stephen GCPE:EX
Subject: FW: Virtual Studio

s.13

Thanks
Rick

From: Michael McFadyen
Sent: February 23, 2021 2:49 PM
To: Devereux, Rick GCPE:EX
Subject: Virtual Studio

[EXTERNAL] This email came from an external source. Only open attachments or links that you are expecting from a known sender.

Hi Rick,

As mentioned last week we are eager to assist with the virtual studio set up at the Legislature. While this would typically be an extremely expensive set up, we are thrilled to propose the following solution.

Initial set up as early as March 1st. Full HD 3x3 4k video wall (same as UVIC set up) with four 3mm LED video pillars surrounding. 2x4 camera shoot including main camera that we can feed to Globals Degero (we have spoken to Mark Benoit who was open to us running the main shot) with a teleprompter. All video displays can be set to custom backgrounds, multipoint zoom calls (or any other conferencing platform), logos etc. Full recording capability for both video and audio. The studio will also include all lighting, sound reinforcement, IFB for town halls, colour decor lighting and an isolated booth for control at the back of the room. This is a true and fully functional broadcast studio that can be configured as needed depending on event or message. Podiums, flags, backline drape, carpet or hard floor, and furniture for town halls will also be included.

Given the strong relationship between SW and GCPE we are happy to offer a monthly rate of \$15,000 per month based on a three month term, billed monthly. Labour for set/strike and operation will be billed separately per event at regular GCPE pricing. I have attached a pricing overview and 3D renderings for your review.

Call me when you have reviewed and we can discuss next steps.

**Best regards,
MM**

Mike McFadyen
General Manager
SW Event Technology
Direct: 250-940-1239
Toll Free: 1-800-909-7928



www.sw-online.com

Liu, Susan GCPE:EX

From: Michael McFadyen <mmcfadyen@sw-online.com>
Sent: April 28, 2021 9:44 AM
To: Devereux, Rick GCPE:EX
Subject: Fwd: Virtual Studio
Attachments: GCPE - Virtual Broadcast Studio - 03-01-2021.pdf

[EXTERNAL] This email came from an external source. Only open attachments or links that you are expecting from a known sender.

Here you go sir.

Mike McFadyen
General Manager
SW Event Technology
Showtime Event & Display
250-880-0405

----- Forwarded message -----

From: **Michael McFadyen** <mmcfadyen@sw-online.com>
Date: Tue., Feb. 23, 2021, 2:48 p.m.
Subject: Virtual Studio
To: Devereux, Rick GCPE:EX <Rick.Devereux@gov.bc.ca>

Hi Rick,

As mentioned last week we are eager to assist with the virtual studio set up at the Legislature. While this would typically be an extremely expensive set up, we are thrilled to propose the following solution.

Initial set up as early as March 1st. Full HD 3x3 4k video wall (same as UVIC set up) with four 3mm LED video pillars surrounding. 2x4 camera shoot including main camera that we can feed to Globals Degero (we have spoken to Mark Benoit who was open to us running the main shot) with a teleprompter. All video displays can be set to custom backgrounds, multipoint zoom calls (or any other conferencing platform), logos etc. Full recording capability for both video and audio. The studio will also include all lighting, sound reinforcement, IFB for town halls, colour decor lighting and an isolated booth for control at the back of the room. This is a true and fully functional broadcast studio that can be configured as needed depending on event or message. Podiums, flags, backline drape, carpet or hard floor, and furniture for town halls will also be included.

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Best regards,
MM

Mike McFadyen

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Government Communications and Public Engagement
617 Government St,
Victoria, BC
V8W 9V1
Attn: Rick Devereux
Rick.Devereux@gov.bc.ca

Submitted by:
SW Audio + Visual
544 Hillside Ave
Victoria, BC
250-940-1239

Mike McFadyen
mmcfadyen@sw-online.com
www.sw-online.com

SW CONCEPT RENDER

BC Legislature Press Room



Event Technology

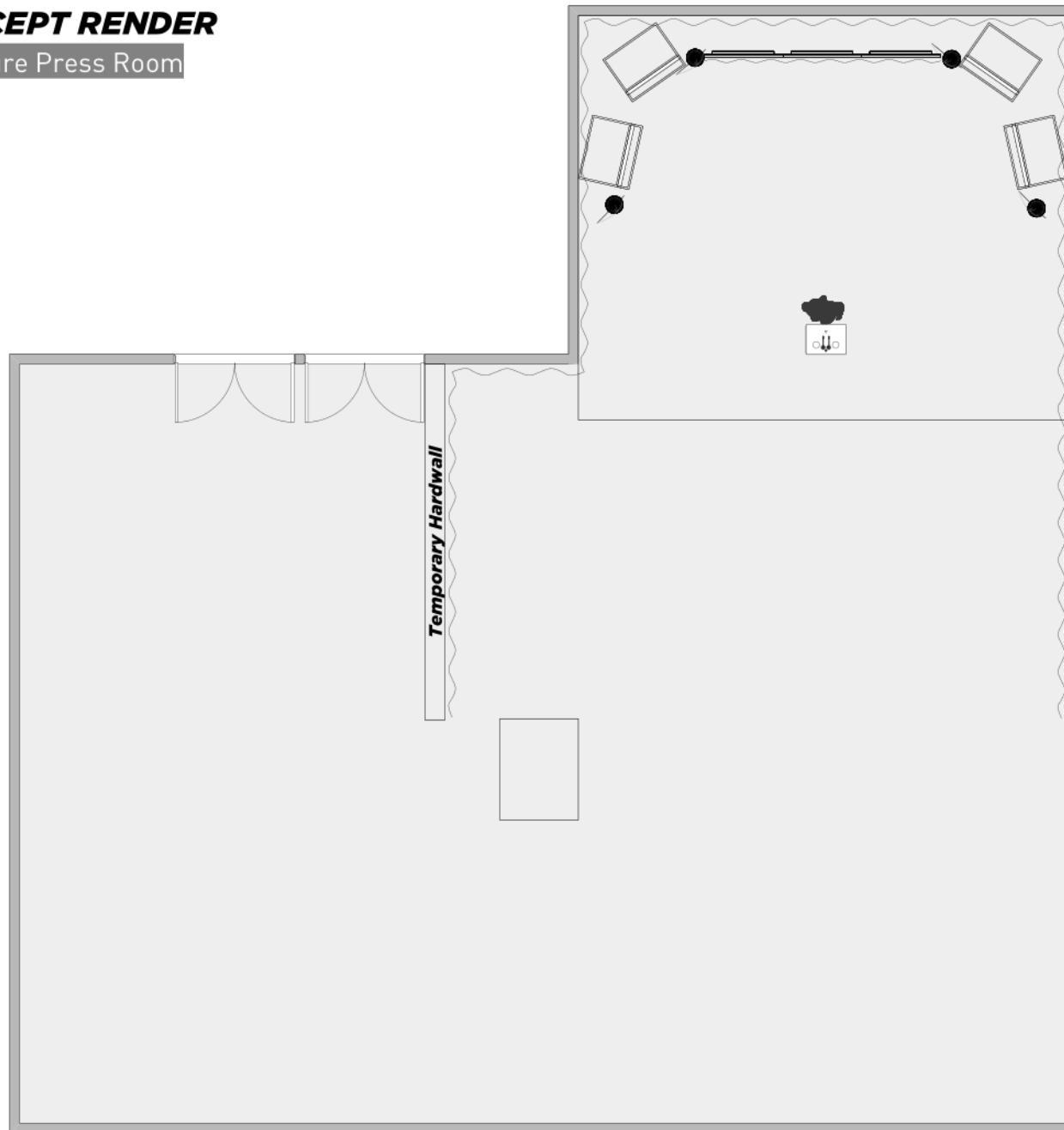
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This drawing represents a design intent and concept only.
The designer is responsible for visual aspects of the production only
Product names, trademarks, logos and/or company names referred to
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companies.

Contact: Cal McCarthy
Drawn by: Nevin Styre

1-800-909-7928

SW CONCEPT RENDER

BC Legislature Press Room



Event\Technology

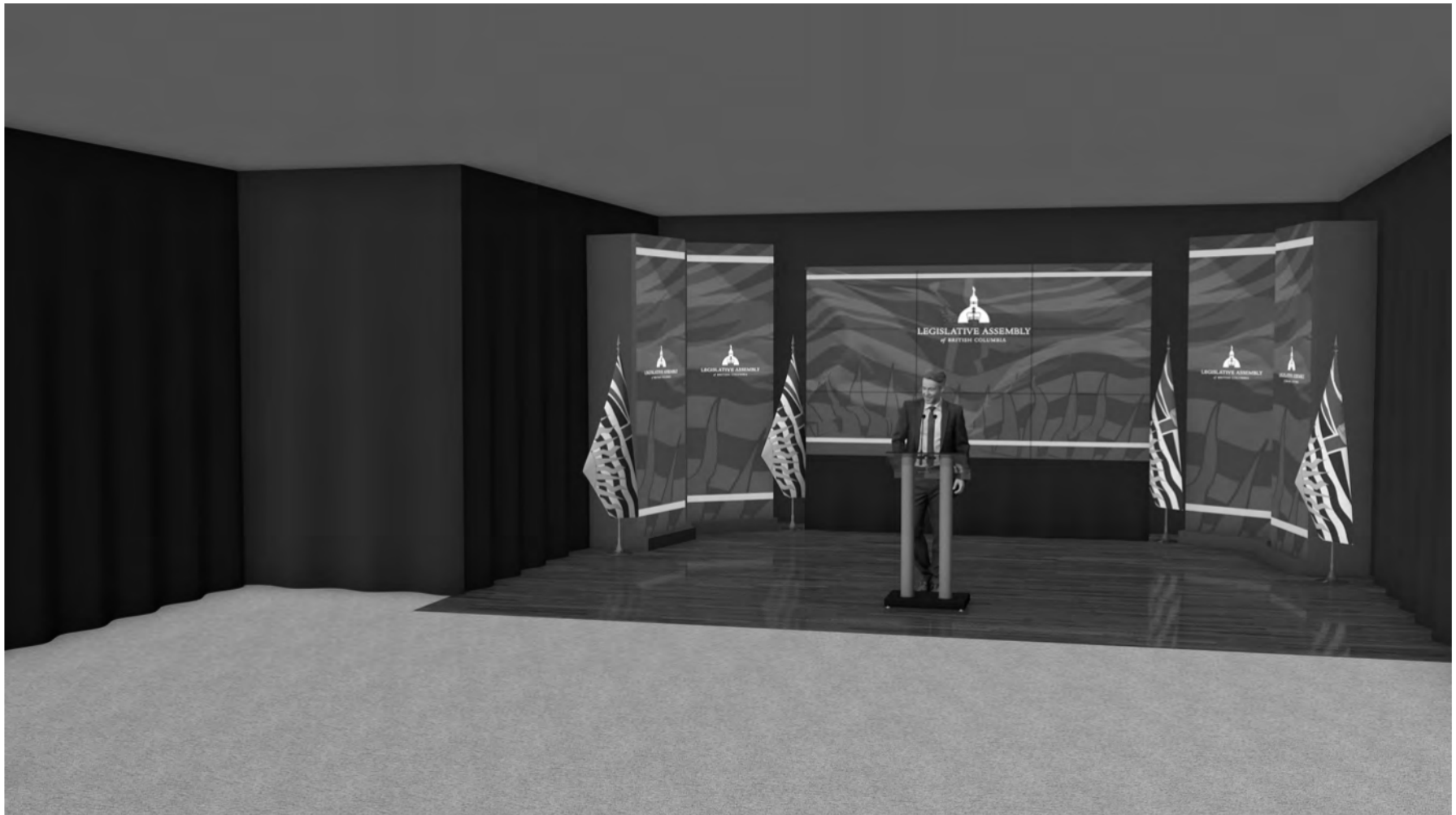
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SW CONCEPT RENDER

BC Legislature Press Room



Event Technology

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companies.

Contact: Cal McCarthy
Drawn by: Nevin Styre

1-800-909-7928



QUOTE

SWVIC - GCPE - Victoria Legislature Studio

Quote Number 21-0174

Client
Government Communications, Public Engagement Rick Devereux 4th Floor, 617 Government Street P.O. Box 9409 Stn. Prov. Govt. Victoria, BC V8W 9V1 CA

Venue / Site
BC Legislature Building 501 Belleville Street Victoria, BC

In the interest of safety. All orders are subject to additional fees which cover enhanced pre and post event equipment sanitation and PPE requirements due to COVID 19.

Quote Information

Quote Number:	21-0174	Terms:	50% Dep. / 50% Net 30
Name:	SWVIC - GCPE - Victoria	Shipping Method:	
Account Manager:	Michael McFadyen	Customer PO #:	
Ship Date:	01/03/2021 8:00 AM	Status:	Tentative
Return Date:	31/05/2021 5:00 PM	Sales Tax Rule:	Calculated at Time of Billing

Quote Summary

Description	Cost
Misc	\$45,000.00
Subtotal	\$45,000.00
Cable/Consumables	\$0.00
Sales Tax	\$0.00
Total	\$45,000.00
Total Applied	\$0.00
Balance Due	\$45,000.00

By signing below you acknowledge you have read and agree to the Terms and Conditions located on page two of this agreement.

Signed: _____ Date: _____
Rick Devereux

Title: _____
Director, Event Services



SW Event Technology
 544 Hillside Avenue
 Victoria, British Columbia V8T 1Y9
 Canada
 Phone: 250-220-2367
 Fax: 250-220-4205
 www.sw-online.com

Quote

Quote Number: 21-0174
 SWVIC - GCPE - Victoria Legislature Studio Equipment

Client	Bill To	Venue / Site
Government Communications, Public Engagement Rick Devereux 4th Floor, 617 Government Street P.O. Box 9409 Stn. Prov. Govt. Victoria, BC V8W 9V1 CA Mobile: (250)812-1207 Email: Rick.Devereux@Gov.BC.ca	Government Communications, Public Engagement Rick Devereux 4th Floor, 617 Government Street P.O. Box 9409 Stn. Prov. Govt. Victoria, BC V8W 9V1 CA Mobile: (250)812-1207 Email: Rick.Devereux@Gov.BC.ca	BC Legislature Building 501 Belleville Street Victoria, BC

Account Manager	Project Manager	Status	Shipping Method	Customer PO	Terms	Tax Rule	Allocation
Michael McFadyen		Tentative	N/A		50% Dep. / 50% Net 30	Calculated at Time of Billing	SW Victoria

Warehouse	Ship Date	Load In	Show Start	Load Out	Return Date	Discount
Victoria	01/03/2021 8:00 AM	01/04/2021 12:00 AM		31/05/2021 12:00 AM	31/05/2021 5:00 PM	

Type	Qty.	Description	Note	Time	Rate	Disc %	Price	Price Ext.
Misc	1	Studio Rental Rate Per Month		3	Monthly Rate		15,000.00	45,000.00

Audio

Rental	1	Government Plexiglass Podium Package	2 Post
Rental	1	Vocal Mic - Shure SM58	
Rental	1	Wind Screen - SM58	
Rental	1	Microphone Stand	
Rental	1	Roland M-200i Digital Console	
Rental	2	Bose S1 Pro Mlti-Position PA	Studio/Control FB
Rental	1	Speaker - Floor Stand	
Rental	1	Digital Hybrid	
Rental	2	Table Microphone - MX412 Condenser	
Rental	2	Wireless Mic Kit - Shure	Talent Mics
Rental	2	Headset Mic - Slim Line Beige	Includes connectors for Shure, AKG, Audio Technica, and Sennheiser
Rental	2	Audio-Technica Slim Line Lav	2 x Black Slim Shure Connectors W/Shure>XLR for wired option
Rental	1	In Ear Monitor - Sennheiser 1ch	2 x Beltpack, Single Transmit
Rental	2	IFB Ear Piece	Extra Tips for each presenter

Type	Qty.	Description	Note	Time	Rate	Disc %	Price	Price Ext.
Rental	1	Sennheiser Paddle Antenna	IEM					
							Audio Total:	\$0.00
Displays								
Rental	5	Laptop - Dell Latitude	2 x PPT, 1 x Zoom, 1 x Teleprompter, Backup(LED Content)					
Rental	3	Digital Signage/Monitor - 32"	Comfort Monitors					
Rental	1	TV/Monitor - 43"	Prompter					
Rental	4	LCD Floor Stand - Quadpod (65" Max)			Government		70.00	0.00
Rental	1	Switcher - Roland VR50 HD	Centre Display Control					
Rental	9	Borderless Digital Signage Monitor - 55"	Display Wall 11'x6'					
Rental	48	MG6 3mm indoor Led Wall Panel - 500mm x 500mm	Resolution 160x160 - Indoor use only. 10 panels with case weigh 231lbs.					
Rental	1	LED Ground Support Package	Max 8 Panels Wide X 7 Panels Tall					
Rental	2	HD Video Processor - VDWall LVP605	1 x Main, 1 x Backup					
Rental	1	StagePro 17" Presidential Teleprompter Package Pair			Government		400.00	0.00
							Displays Total:	\$0.00
Broadcast								
Rental	1	Broadcast Fly Pack - Green						
Rental	2	HD Camera - Panasonic P2 AG-HPX300P						
Rental	2	Tripod - Studio						
Rental	2	Quick-Release Camera Plate						
Rental	2	10" Color LCD Viewfinder						
Rental	1	VMIX Server 4k Licence						
Rental	1	Multi-touch LED Screen - 23"						
Rental	1	AJA KI-Pro HD Recorder	***Use Decimator for reliable recording of HDMI***					
Rental	1	AJA KI-PRO 500GB HD						
Rental	2	DA - HDSDI 1x4						
							Broadcast Total:	\$0.00
Lighting								
Rental	1	4x LED200 Broadcast Light Package	Trigger Clamps					
Rental	6	LED Color Wash Fixture						
Rental	6	LED White Wash Fixture						
Rental	6	Bambino 6" 1K Fresnel						
Rental	1	Lighting Pack - Diffusion						
Rental	1	Lighting Pack - Tungsten to Daylight						
Rental	1	ChamSys MQ40 Lighting Console						
Rental	1	Adapter DMX 5 pin > DMX 3 pin						
Rental	2	Dimmer - 6Ch DMX 1200W						
							Lighting Total:	\$0.00
Control								

Type	Qty.	Description	Note	Time	Rate	Disc %	Price	Price Ext.	
Rental	1	Interpretation Booth	Control Room						
							Control Total:	\$0.00	
Set Dressing									
Rental	100	Linear Feet of 12' Black Velour	(BLUE Velour)		Government		10.00	0.00	
							Set Dressing Total:	\$0.00	
Rental	1	Small Sanitizing Kit	Contains Sanitizing wipes, gloves, masks, & garbage bags for up to 5.						
Op Adds									
							Op Adds Total:	\$0.00	
Legal:					Subtotal:				\$45,000.00
Applicable Taxes and Fuel Surcharge will be Calculated at Time of Billing.					Cable/Consumables Fee (3%):				\$0.00
By Signing this Agreement you agree to the Terms & Conditions					Sales Tax:				\$0.00
					Total:				\$45,000.00
					Total Applied Payments:				\$0.00
					Balance Due:				\$45,000.00
X									
Signature			Date						



544 Hillside Avenue
Victoria, British Columbia V8T 1Y9
Canada
Phone 250-220-2367
Fax 250-220-4205

Event Budget Summary / Agreement

Quote Number 21-0189
Name SWVIC - GCPE - Set-up/Dismantle
Labour Victoria Legislature Studio
Submittal Date 22/02/2021

Budget Prepared For

Rick Devereux

Government Communications, Public Engagement
Rick Devereux
4th Floor, 617 Government Street
P.O. Box 9409 Stn. Prov. Govt.
Victoria, BC V8W 9V1
CA
Mobile: (250)812-1207
Email: Rick.Devereux@Gov.BC.ca

Event Information and Budget Summary

BC Legislature Building
501 Belleville Street
Victoria, BC

<i>Description</i>	<i>Cost</i>
Labour	\$5,600.00
Subtotal	\$5,600.00
Sales Tax	\$0.00
Grand Total	\$5,600.00
Deposit Amount Due to Secure	\$2,800.00
Deposit Due by	29/01/2021

By signing below you acknowledge you have read and agree to the Terms and Conditions located on page two of this agreement.

Signed: _____ Date: _____
Rick Devereux

Title: _____
Director, Event Services



544 Hillside Avenue
Victoria, British Columbia V8T 1Y9
Canada
Phone 250-220-2367
Fax 250-220-4205

Quote

Quote Number: 21-0189
Name: SWVIC - GCPE - Set-
Date Created: 22/02/2021

Load In:
Ship Date: 01/03/2021 8:00 AM
Return Date: 01/03/2021 8:00 PM
Deposit: \$2,800.00
Deposit Due Date: 29/01/2021

Qty	Item Description
1	AV Technician Lead (1) 01/03/2021 8:00 AM - 8:00 PM
1	Audio Technician Lead (A1) 01/03/2021 8:00 AM - 8:00 PM
1	Video Technician Lead (V1) 01/03/2021 8:00 AM - 8:00 PM
1	Lighting Technician Lead (L1) 01/03/2021 8:00 AM - 8:00 PM

Labour:	\$5,600.00
Subtotal:	\$5,600.00
Cable/Consumables Fee (3%):	\$0.00
Sales Tax:	\$0.00
Total:	\$5,600.00
Total Applied Payments:	\$0.00
Balance Due:	\$5,600.00



Victoria
544 Hillside Avenue
Victoria, British Columbia V8T 1Y9
Canada
Phone: 250-220-2367
Fax: 250-220-4205

Quote Number	21-0174
Name	SWVIC - GCPE - Victoria Legislature
Account Manager	Michael McFadyen
Quote Date	19/02/2021

Client
Government Communications, Public Engagement Rick Devereux 4th Floor, 617 Government Street P.O. Box 9409 Stn. Prov. Govt. Victoria, BC V8W 9V1 CA Mobile: (250)812-1207 Email: Rick.Devereux@Gov.BC.ca

Venue / Site
BC Legislature Building 501 Belleville Street Victoria, BC

Ship Date	Return Date	Status	Terms	Total
01/03/2021 8:00 AM	31/05/2021 5:00 PM	Tentative	50% Dep. / 50% Net 30	\$45,000.00

CANCELLATION

In the event of cancellation of this contract within 5 business days of the scheduled delivery time, the customer shall pay SW/Showtime 50% of the total contract prices. If cancellation is done within 48 hours of the scheduled delivery time, the customer shall pay SW Showtime 100% of the total contract prices.

CUSTOMER AUTHORIZATION

The customer herewith requests and authorizes SW/Showtime to make all arrangements with the facility for union labour, electrical services, sound systems, patching and tables, chairs and/or risers, as they relate to the services being supplied under this contract. Furthermore, the customer herewith provides express instruction that the facility is to be advised to invoice the customer directly for all such charges.

DEPOSIT

A deposit is required at the time of booking to confirm equipment and pricing. Deposits are non-refundable

ELECTRICAL SYSTEMS

Any charges for electricity or electrical connection charges levied by the facility will be the responsibility of the customer and will be invoiced directly to the customer by the facility.

EXTENSION OF RENTAL

To avoid inconvenience to other customers, any extension of the rental period must be arranged prior to termination of the original rental period.

GUARANTEE & RESPONSIBILITY LIMITATION

SW/Showtime guarantees performance of equipment and continuity of operation under normal circumstances. We assume no responsibility for circumstances beyond our control such as power failure or malfunctioning of systems supplied by others. In all cases SW/Showtime's liability is limited to the amount of the SW/Showtime's contract. In no event shall SW/Showtime be liable for special, indirect or consequential damages.

INSURANCE

Rented equipment is to be insured by the customer for the term of the contract. In the event of loss, damage or breakage of the rental items and/or shipping containers, the customer will incur the replacement / repair charges.

DIRTY OR DAMAGED EQUIPMENT

The customer agrees to pay for any damage to or loss of equipment, as an insurer, regardless of causes, except reasonable wear and tear, while the equipment is out of possession of the Lessor. Customer also agrees to pay a reasonable cleaning charge for equipment returned dirty. Accrued rental charges cannot be applied against the purchase or cost of repair of damaged or lost equipment. Equipment damaged beyond repair will be paid for at its REPLACEMENT COST when rented with no deduction for depreciation.

THEFT OF EQUIPMENT

The Lessee agrees to pay for equipment (at its REPLACEMENT COST when rented with no deduction for depreciation) for all types of theft or mysterious disappearance.

INVOICING

Invoices are payable upon receipt and interest on all unpaid sums thereafter shall accrue at 2% per month. If you are exempt from the Goods and Services Tax and/or Provincial Sales Tax, please provide your tax exempt numbers or exemption certificates.

LAMPS

A spare projection lamp is provided with select equipment. If the spare lamp is used, the damaged lamp must be returned with equipment. If not returned, there will be a charge equivalent to the cost of such lamp.

OVERTIME & WAGES

Personnel wages are based on normal working hours Monday through Friday 7:00 a.m. to 8:00 p.m. Should the hours worked be outside of this period, labour will be charged at the applicable hourly rates. Overtime will be charged for all hours worked over and above 8 hours in a day at 1.5 times the hourly rate. All hours worked over and above 12 hours in a day will be charged at 2 times the hourly rate. Statutory holidays are charged at rate x 1.5.

PATCHING

Any audio and/or video patching fees or concession charges levied by the facility will be the responsibility of the customer and will be invoiced directly to the customer by the facility.

PICKUP & RETURN

Rental equipment will be prepped and ready for customer pick-up by 2:00pm each day. If the equipment is required earlier, an additional rental day may be charged. All Rental Equipment must be returned by 11:00 am to avoid an extra full day charge. Weekend rentals are charged at 1.5 times the daily rate. When delivery or pickup is undertaken by SW/Showtime, such delivery or pickup is at the customer's expense.

PROVINCIAL SALES TAX

Provincial Sales Tax is applicable in accordance with the legislation of the province where the function is held.

RENTAL PERIOD

Minimum rental period is one day. Rental period starts on the day contracted for and stops on the day when the equipment is returned to SW/Showtime.

RESERVATION OF EQUIPMENT AND PERSONNEL

Pricing is subject to change based upon local availability of equipment and personnel at the time of confirmation.

SOUND SYSTEMS

Any charges levied by the facility for the use of the built-in sound system or for connection to the built-in sound system will be the responsibility of the customer and will be invoiced directly to the customer by the facility.

TERMS

Your signature on this estimate is a binding contract for both parties. Reservations are made on a "First-come, First-serve" basis.

TRANSPORTATION & FUEL SURCHARGE

Estimated transportation costs of the equipment and/or personnel will be shown on your quote. These costs are approximate. At the time of invoicing, transportation fees will be adjusted and a fuel surcharge based on current fuel pricing will be added.

UNION LABOUR

In any facility where union labour must be used in order to provide our services, these costs will be the responsibility of the customer and will be invoiced directly to the customer by the facility.

I AGREE TO THE SUPPLEMENTARY CONDITIONS AS STATED ABOVE.

Date: _____

Date: _____

Company _____

Client _____

Signature: _____

Signature: _____

Name/Title: _____

Name/Title: _____

GCPE Finance FOI Request: GCP-2021-11799				
Supplier	Invoice	Date	Description	Amount
Sound Waves Entertainment Ltd.	136848	March 15th, 2021	Studio rental costs March 8-April 8, 2021 in the Legislature to allow safe communications via video. Monthly Rate as per Quote	\$18,550.00
Sound Waves Entertainment Ltd.	136863	March 24th, 2021	Announcement made by the Premier about the province hiring staff from othersectors to help with the vaccine roll out	\$660.00
Sound Waves Entertainment Ltd.	136889	April 7th, 2021	Booking services for Minister Rankin - BC Legislature Studio	\$440.00
				<u>\$19,650.00</u>