

From: [Pope, Naomi JTST:EX](#)
To: [Higgs, Jeremy JTST:EX](#)
Cc: [Johnson, Sheldon GCPE:EX](#); [Helander, Carling JTST:EX](#); [Whitehead, Cameron JTST:EX](#)
Subject: FW: quebec investor immigrants moving to BC
Date: Monday, April 4, 2016 3:01:21 PM
Attachments: [2015-04-01 DM IN immigrant investor programs.docx](#)

Hi Jeremy and Sheldon,

Attached is the most recent BN from immigration policy, and two updates.

Please let us know if this is the information you need.

Best regards,

Naomi

From: Whitehead, Cameron JTST:EX
Sent: Monday, April 4, 2016 2:53 PM
To: Helander, Carling JTST:EX; Pope, Naomi JTST:EX
Subject: RE: quebec investor immigrants moving to BC

Hi Naomi,

Attached is my BN from late 2014 – still more or less relevant.

Here are two updates:

- Quebec recently announced that their 2016 processing target for the Quebec Immigrant Investor Program (IIP) is 1,900. This means that Quebec is eligible to receive up to \$1.52 billion in interest-free loans this year.
- As of January 2016, there were only 7 applicants to the new Immigrant Investor Venture Capital Pilot Program (established December 2014), and no PR have yet arrived under the program. The pilot hoped to attract 60 very wealthy immigrants who had to invest \$2 million into a passive, at-risk investment fund for 15 years. IRCC is not currently accepting new applicants into this program.

For context, this is what originally piqued DM interest in Quebec's IIP:

- In late 2014, the South China Morning Post found that 53 per cent of the 29,764 investor immigrants from China or Taiwan from 2005 to 2012 did not settle in their intended provincial destination and instead applied for permanent residency in B.C.

MINISTRY OF JOBS, TOURISM AND SKILLS TRAINING
AND MINISTER RESPONSIBLE FOR LABOUR
INFORMATION NOTE

Cliff #: 107327
December 16, 2014

PREPARED FOR: Honourable Shirley Bond, Minister

ISSUE: The launch of the new Immigrant Investor Venture Capital (IIVC) Pilot Project (December 16, 2014)

BACKGROUND:

- The federal government terminated the Immigrant Investor Program (IIP) and the federal Entrepreneur (EN) program in April 2014.
 - The IIP, created in 1986, required an interest-free, 5 year loan (up to \$800,000) and admitted approximately 150,000 immigrants (40,000 principle applicants) to Canada.
 - The Entrepreneur stream was implemented in 1978 and admitted approximately 1,000 people (including family members) per year.
 - According to CIC, the programs were terminated for two primary reasons:
 1. Both programs significantly undervalued Canadian permanent residence, providing a pathway to Canadian citizenship in exchange for a guaranteed loan that is significantly less than in comparative countries (e.g., the United Kingdom, Australia and New Zealand require 2 million GBP, 1.5 million AUD, and 10 million NZD respectively, and they do not offer-up front permanent residency).
 2. CIC argues that most Immigrant investors did not make a long-term positive economic contribution to Canada, reporting employment and investment income below Canadian averages and below most other economic immigrants. CIC's example was that, over a 20-year career, a typical immigrant investor paid approximately \$200,000 less in income taxes than a federal skilled worker and almost \$100,000 less income tax than one live-in caregiver. The Ministry has concern with this comparison because investor immigrants were not selected to have significant personal employment earnings but rather to stimulate wider economic growth through interest free loans.
 - BC was one of eight provinces that established a provincial government fund; the BC Immigrant Investment Fund (BCIIF), a Crown Corporation overseen by the Ministry of International Trade, to receive and manage a share of the capital contributed by immigrants selected under the IIP.
 - The BCIIF made investments in public sector infrastructure, venture capital, and money market funds as prioritized by the Province. s.13,s.17
s.13,s.17
-
- The federal government also provides a "Start-Up Visa" program which was launched in 2013 and focuses on private sector investor-vetted entrepreneurs, who are not required to invest. The federal government has allocated 2,750 visas per

year for the 5 year pilot program, however, the first two visas were approved only in August 2014, and there were fewer than 100 issued visas by October.

- Quebec operates an independent Immigrant Investment program and is unaffected by the cancellation of the national program. The Quebec program provides a pathway to permanent residents in exchange for an interest-free loan of \$800,000 for 5 years from investors with a net worth of \$1.6M. In 2014, the Quebec program processed 1,750 immigrant investors, resulting in \$1.4B in interest-free loans made available to Quebec. It should be noted that only 8.5% of the immigrants using this program demonstrate knowledge of French suggesting many of these immigrants migrated to other provinces after gaining access through the Quebec program.

DISCUSSION:

- On December 16, 2014, the federal government announced the creation of the Immigrant Investor Venture Capital (IIVC) pilot project. The program will grant permanent residence for approximately 50 selected immigrant investors who:
 - Provide a \$2 million non-guaranteed investment into a new investment fund to support innovative Canadian-based start-ups with high growth potential. Definitions of innovative and high growth are yet to be determined. The investor receives the return on the investment after 15 years;
 - Have a net worth of at least \$10 million derived from lawful, profit-making business activities, which will be verified by a designated due diligence service provider;
 - Demonstrate language proficiency in one of Canada's official languages;
 - Have an education credential including: a Canadian post-secondary degree, diploma or certificate, or proof of a completed foreign education credential and an equivalency assessment from a designated organization; and
- s.13,s.16

APPENDIX: Investor Programs and Proposals Comparison Chart

Contact: Scott MacDonald, ADM, Labour Market and Immigration Division
Telephone: (250) 953-3585

Reviewed by				
Dir: SR	ED: KG	ADM:	DM:	MIN:

1/3.25/162.50

Appendix: Investor Programs and Proposals Comparison Chart

PROGRAM CRITERIA	Federal Immigrant Investor Venture Capital Pilot Project	Start-up Visa Program	Quebec Immigrant Investor Program (QIIP)	Quebec Entrepreneur or Self-Employed Worker	BC PNP Entrepreneur Stream	BC PNP Regional Entrepreneur Stream	BC PNP Strategic Projects
Cap	50, set by CIC	2,750, set by CIC Note: only 5 visas issued from 2013 to end of 2014	1,750, set by <i>IDIQ</i> Francophones don't count towards cap; max 1,200 from PRC	150 entrepreneurs, 50 self-employed. Francophones don't count towards cap	No cap PNP processes around 200, or 5% of total allocation, because of processing limitations. The program is currently oversubscribed with a large volume of applications		
Application Fee	\$1050 + \$550 for spouse or adult dependant + \$150 for each dependent child		\$10,106 + \$164/dependant		\$3,000		\$3,000 + \$1,000 for each key staff number (up to 5)
Intended Client	Very wealthy investors who pool money into Immigrant Investor Venture Capital Fund	Investor-vetted entrepreneurs	Wealthy, passive investors	Active entrepreneurs	Investors who actively manage a business in BC	Investors who buy and manage a BC business outside of Vancouver or Abbotsford	International companies who establish or expand a business in BC: up to 5 employees
Financial Commitment	\$2M passive investment for 15 year. Money is 100% at risk	NOT required to invest own money	\$800,000 CAD interest-free loan for 5 years	\$100,000, making up 25% equity in the company	\$400,000	\$200,000	\$500,000 investment
Net Worth	\$10 million	\$11,800-31,300 depending on size of family	\$1.6 million	\$300,000 for entrepreneurs; \$100,000 for self-employed persons	\$800,000	\$400,000	None
Business/ Residency Requirements	Quebec businesses ineligible	Letter of support from angel investor/ VC/incubator - \$200k if from venture capital fund - \$75k if from angel investor group	Must intend to reside and conduct business in Quebec	Must manage the business and employ one non-related Quebec resident in the business over 30 hours per week	Intention to reside and actively manage the business in BC 3 new jobs in Lower Mainland	Intention to reside and actively manage the business in BC 1 regional job	Intention to reside and actively manage the business in BC 3 jobs per key staff member
Investor / Entrepreneur Qualifications	- English or French (CLB 5) and recognized post-secondary degree - Proven business or investment experience - Required to obtain a due diligence report from a designated service provider as	English or French (CLB 5) and completed at least one year of post-secondary education	2 years management experience with more than 2 employees	2 years of business management over the last 5 years OR 2 years' work experience in the profession or trade they intend to practice	Evidence of good business practices and successful business operations outside of Canada that are relevant to the proposed business.		

	proof of net worth from lawful, profit-making activities						
Application Process	Through CIC	Through CIC; must have letter from investors; must also get QSC if in Quebec	Québec Selection Certificate (QSC) Application	Québec Selection Certificate Application	Exploratory visit encouraged; discussion of proposal with BC PNP before receiving application package; submit application; if approved, sign performance agreement and receive work permit support letters from PNP; then, apply to CIC		
Processing Time	N/A	Not listed – very few actually issued	Unknown	Unknown	Currently processing from files received in the summer of 2012 – likely much longer than 2 years	12 months	Longer than 2 years
Cost/Benefit to Public	Intended to have fund administer itself through fund: requires no additional spending - private sector to do due diligence	Private sector investor risk, small administrative cost	Sizeable benefit (tax free loans) for administrative costs	Wealthy entrepreneur or self-employed person will generate higher tax income	Provide significant economic benefit to BC & maintain or increase job creation; working towards cost-recovery model		
Pilot Planning Stage / Scope		Operational since 2013	Fully operational, expanding	Operational	Subject to PNP redesign		

Note: Outside BC and Quebec, there are 8 other provincial or territorial entrepreneurial streams, each with net worth requirement from \$250,000 (Yukon) to \$600,000 (P.E.I.) and investment requirements from \$125,000 (New Brunswick) to \$1,000,000 (Ontario).

Rioux, Luke JTT:EX

From: Whitehead, Cameron JTST:EX
Sent: Monday, April 4, 2016 11:34 AM
To: Helander, Carling JTST:EX
Subject: Quebec IIP

Hi Carling,

Minister and Deputy Minister used to care a lot about the Quebec investor program – I wrote several BNs on the topic at the end of 2014.

Quebec just announced their new target for 2016: 1,900. This is way up from 2013, when the federal government paused their Immigrant Investor Program (cancelled June 2014--with 65,000 non-processed applications).

Just for context, each investor immigrant has to passively loan \$800,000 to Quebec, meaning **Quebec will receive up to \$1.52 billion in interest-free loans this year**. Many (if not most) relocate to BC upon arrival—I have no new stats, but the South China Morning Post found that 53 per cent of the 29,764 investor immigrants from China or Taiwan from 2005 to 2012 did not settle in their intended provincial destination and instead applied for permanent residency in B.C.

http://www.immigration.ca/en/immigrationnewsarticles-menu/222-canada-immigration-news-articles/2016/march/2437-quebec-opens-new-qiip-2016-immigrant-investor-program.html?utm_source=Mondaq&utm_medium=syndication&utm_campaign=View-Original

Cameron Whitehead
Senior Policy Analyst
Immigration Policy
Workforce Development and Immigration Division
(250) 889-2361

Rioux, Luke JTT:EX

From: Nicholls, Cloe JTST:EX
Sent: Wednesday, April 6, 2016 11:17 AM
To: Mingay, Rob JTST:EX; Currie, David GCPE:EX
Subject: FW: Que Canada accord note
Attachments: 2014-11-05 Quebec and Q Accords IN.docx; 107327 MSB IN Federal IIP programs v5.docx

These will help. Sorry not to have sent beforehand.

From: Rokeby, Penelope JTST:EX
Sent: Wednesday, April 6, 2016 11:16 AM
To: Nicholls, Cloe JTST:EX
Subject: Que Canada accord note

Attached, as per your request.
Let me know if you need anything further, or these are not what you're looking for.

*Penelope Rokeby
Administrative Assistant
Immigration Policy Branch
Ministry of Jobs, Tourism and Skills Training and Minister Responsible for Labour
Tel: 250-387-2205*

MINISTRY OF JOBS, TOURISM AND SKILLS TRAINING
AND MINISTER RESPONSIBLE FOR LABOUR
INFORMATION NOTE

Cliff #:
Date:

PREPARED FOR: Keith Godin, Executive Director, Labour Market and Immigration Division

ISSUE: Quebecois Immigration and the Quebec Accords

BACKGROUND:

- The Canada-Quebec Accord Relating to Immigration and Temporary Admission of Aliens (the Accord), came into force April 1, 1991. The Accord provides responsibility to the Province of Quebec for the selection, reception and integration of immigrants to Quebec. While other provinces/territories have an immigration agreement with the federal government, the Accord, is the most extensive of all agreements.
- The Accord enables the Province of Quebec to consent to the entry of all TFWs and jointly participate in the Labour Market Opinion (LMO) process through joint Canada/Quebec authority to determine if there are Canadians available to fill the position).
- In addition to and derived from the Accord, is the *Memorandum of Understanding to facilitate the entry of certain temporary foreign workers into Quebec and to facilitate the issuance of a work permit to certain graduates of Quebec vocational training programs* (MOU), signed on January 25, 2012 (see Appendix 1). The MOU focuses on two specific areas: 1) TFWs and the LMO process; and, 2) Vocational training graduates and open work permits
- With regards TFWs and the LMIA process, the MOU provides Quebec the authority to identify occupations needed to meet labour market demands, establish an in-demand occupation list and subsequently provide a simplified process for Quebec employers wanting to fill these in-demand positions. The process is simplified by removing the requirement to employers to present proof of recruitment efforts in their LMAI. This results in a streamlined joint Canada and Quebec LMAI process.
- As part of the Canada-British Columbia Immigration Agreement (CBCIA) TFW Annex, BC has authorities that are somewhat similar to Quebec's including:
 - Sections 4.2/4.3: Enabling BC to make a recommendation to CIC to issue work permit(s) to individual/groups of foreign nationals in specific occupations to work for employer(s) without requiring a LMO.
 - Section 7.2: Enabling the creation of a pilot project, in consultation with the Canada-BC TFW Working Group, to develop occupation-specific limited mobility work permits for TFWs working in those occupations in industries that meet BC's economic development needs. The CBCIA TFW Annex notes that the pilot project was to be initiated within 12 months of the TFW Annex signing (2010), however, it was not launched.

DISCUSSION:

Key Considerations:

- While BC does not have authorities to the extent provided Quebec, it is currently afforded adequate authorities to support its current and future labour market needs.
- s.16,s.17

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CONCLUSION:

- BC is developing proposals/pilot initiatives to support major project employers in need of TFWs and foreign trade workers to meet its existing and upcoming labour market needs including those in the LNG sector, s.13
- During CBCIA negotiations BC will: 1) pursue continuation of its TFW LMO exemption authorities and 2) evaluate, and if determined beneficial, pursue a BC program that supports the implementation of TFW occupation specific work permits.
- The authorities BC currently has in its TFW Annex and the potential in the proposed pilots currently under discussion with CIC provide BC with sufficient latitude in relation to using TFWs to fill BC labour market demands.

Attachments: Appendix 1: Canada-Quebec MOU

Contact: Keith Godin, A\Executive Director, Labour Market and Immigration Division
Telephone: (250) 952-6567

Reviewed by				
Dir: SR	ED: KG	ADM:	DM:	MIN:

APPENDIX 1

Memorandum of Understanding to facilitate the entry of certain temporary foreign workers into Quebec and to facilitate the issuance of a work permit to certain graduates of Quebec vocational training programs

BETWEEN

THE GOVERNMENT OF CANADA,

represented by the Minister of Human Resources and Skills Development, hereinafter referred to as "HRSDC" and the Minister of Citizenship and Immigration, hereinafter referred to as "CIC"

AND

THE GOVERNMENT OF QUEBEC,

represented by the Minister of the Ministère de l'Immigration et des Communautés culturelles, hereinafter referred to as "MICC" and the Minister responsible for Affaires intergouvernementales canadiennes et de la Francophonie canadienne

Whereas, in the Canada-Quebec Accord relating to Immigration and Temporary Admission of Aliens (hereinafter "the Accord"), Canada and Quebec agreed to carry out individual and joint responsibilities with regard to immigration;

Whereas section 22 of the Accord provides that Quebec's consent is required in order to admit into the province any temporary foreign worker whose admission is subject to Canada's requirements relating to the availability of Canadian workers;

Whereas section 20 of Annex A of the Accord provides that Quebec shall be responsible for providing prior consent for the granting of entry to any temporary foreign worker whose admission is governed by the requirements concerning the availability of Canadian workers;

Whereas paragraph 20a) of that same annex also provides that Quebec shall be responsible for determining jointly with Canada whether there is a Canadian citizen or permanent resident available to fill the position offered to the temporary worker;

Whereas the admission into the country of a foreign national who wants to stay in Canada temporarily to work or study is governed by the *Immigration and Refugee Protection Act* (IRPA) and the *Immigration and Refugee Protection Regulations* (IRPR), as well as by the *Act respecting immigration to Québec* and the *Regulation respecting the selection of foreign nationals*, when this foreign national intends to go to Quebec and his or her admission is governed by Canada's requirements regarding the availability of Canadian workers, in accordance with Annex 1;

Whereas MICC would like to modify the process for assessing applications for a Labour Market Opinion (LMO) with regard to economic sectors that have a pressing need for specialized labour;

Whereas foreign nationals who have graduated and choose to remain in Canada can be a valuable source of skills for Quebec employers;

Whereas the labour shortages are expected in Quebec in upcoming years, in certain occupations requiring professional training;

Whereas CIC and MICC recognize that offering foreign nationals who recently graduated from a vocational training program in Quebec limited access to the Canadian labour market would enhance the global competitiveness of institutions providing vocational training and the Canadian and Quebec economy;

Whereas section 19 of Annex A of the Accord provides that Canada will consult Quebec on the identification of categories of temporary foreign workers whose work permit is not governed by conditions respecting the availability of Canadian workers, and will advise Quebec of these categories as well as any changes which Canada intends to make to such categories;

Whereas CIC recently granted limited access to the labour market by designating, under subparagraph 205(c) (ii) of the IRPR, the temporary work that could be performed by foreign nationals who recently graduated from certain vocational training programs offered by vocational training centres governed by Quebec's education legislation and who meet the admissibility criteria set out in clause 9 of this memorandum of understanding.

Whereas this limited access to the labour market is currently offered, under subparagraph 205(c) (ii) of the IRPR, only to foreign nationals who recently graduated from a program of study in post-secondary institutions in Canada;

Whereas vocational training programs are offered across Canada by post-secondary institutions, except in Quebec, where the vast majority of such programs are offered by secondary schools;

Now therefore the parties agree as follows:

Section 1: Simplified process for assessing applications for a Labour Market Opinion (LMO)

1. Purpose

The purpose of this memorandum of understanding (MOU) is to simplify the process for assessing LMO applications that is carried out jointly by HRSDC and MICC in accordance with subsection 203(4) of the IRPR and Annex A of the Accord. The simplified process applies to LMO applications for temporary

foreign workers who intend to work in Quebec in a 0, A or B occupation under the *National Occupational Classification* published by HRSDC, in an economic sector Quebec has identified as having a pressing need for specialized labour.

2. Roles of MICC and HRSDC

a) MICC:

- Provide HRSDC with the list of occupations for those industries where a labour market shortage has been identified, to ensure applications submitted in relation to these occupations are processed using the simplified process; the list is established using a methodology developed by Emploi-Québec in collaboration with MICC, and which will be transmitted to HRSDC;
- Provide HRSDC, at least 60 days before the anniversary date of the effective date of the Memorandum of Understanding (MOU), with the list of in-demand occupations that Emploi-Québec will update annually, along with the methodology used to create the list;

b) HRSDC:

- will indicate on its website that employers wanting to fill positions in these occupations must send their LMO application directly to the Service Canada Centre;

c) HRSDC and MICC:

- will post the procedure for employers using the simplified modified process on their respective websites;
- will post the list of in-demand occupations on their respective websites.

3. Simplified processing of a Labour Market Opinion (LMO) application

a) In the case of an employer wanting to fill a position in Quebec with a temporary foreign worker whose occupation is on the list of in-demand occupations, HRSDC will examine the employer's LMO application against the requirements set out in section 203 of the IRPR, as stated in Annex 2, and will provide MICC with a written recommendation and elements of the analysis based on the requirements assessed.

b) HRSDC will provide priority processing to LMO applications submitted under clause 3a) of this MOU.

c) MICC will give priority to LMO applications submitted by HRSDC under clause 3a) of this MOU and will examine them against the requirements of the *Regulation respecting the selection of foreign nationals* set out in Annex 2.

d) HRSDC and MICC will jointly inform the employer of their LMO, in writing.

e) HRSDC will forward the LMO to CIC.

4. Designated contact offices

The following are designated to implement section 1 of this MOU:

a) for HRSDC:

Director General
Temporary Foreign Worker Directorate
Human Resources and Skills Development Canada
Place du Portage, Phase IV

140 Promenade du Portage, 4th Floor
Gatineau, Quebec K1A 0J9

b) for MICC:

Director
Direction des politiques et de programmes d'immigration
Ministère de l'Immigration et des Communautés culturelles
360 McGill St., 3rd Floor
Montréal, Quebec H2Y 2E9

5. Provisions

Annex 2 of this MOU may be amended jointly in writing by the director of MICC and the director general of HRSDC, who are both designated in clause 4 of this MOU.

The conditions for sharing personal information under this MOU will be set out in a separate annex, which will be concluded no later than one year after the MOU takes effect. This agreement will be signed by the parties and must have previously received all the authorizations that would eventually be required.

6. Committee

A committee made up of representatives of HRSDC and MICC is established to monitor the implementation of section 1 of this MOU.

Section 2: Issuance of an open work permit for graduates of an occupational training program in Quebec

7. Purpose

The purpose of this MOU is also to describe the eligibility conditions for issuing a work permit for designated work under subparagraph 205(c)(ii) of the IRPR for graduates of a vocational training program in Quebec.

8. Roles of MICC and CIC

a) MICC will provide, via an internet site identified by the Ministère de l'éducation, du Loisir et du Sport (MELS), information pertaining to professional training educational institutions and professional training programs recognized by MELS.

b) CIC:

- Will issue a work permit under paragraph 205(c)(ii) of the IRPR to foreign nationals who have graduated from a qualifying professional training program and who meet the eligibility criteria set out in clause 9 of this MOU. This open work permit, which does not specify the employer or the job, is issued for a time period stated in clause 11 of this MOU.
- Will consult MICC on changes to the policies on and processes for issuing an open work permit to foreign nationals who recently graduated from a course of study in a Canadian institution when such changes could have an impact on this MOU.

9. Eligibility conditions for issuing a work permit

- a) The foreign national must have taken full-time professional training in a public or private educational institution in Quebec.
- b) In the public sector, the eligible professional training must be provided by a centre for professional training administered by a school board or a government institution. In the private sector, the training must be provided by an establishment licensed by the Minister of Education, Recreation and Sports to offer a program leading to a degree or an attestation, issued by the Minister, upon successful completion of a program.
- c) The foreign national must have successfully completed a professional training program leading to a *diplôme d'études professionnelles* (DEP) or an *attestation de spécialisation professionnelle* (ASP), issued by MELs, and which is a minimum of 900 hours in length (equivalent to eight months).
- d) The application for a work permit must include the DEP or the ASP issued by MELs certifying that the foreign national has successfully completed his or her professional training program, or an official attestation or a transcript from a school board or a recognized private educational institution.
- e) The application for a work permit must be submitted within 90 days of confirmation of successful completion of the program.
- f) The foreign national must hold a valid study permit when applying for a work permit.
- g) The foreign national must be at least 18 years of age when applying for a work permit.
- h) The foreign national must meet all requirements under the IRPA and the IRPR, including not being inadmissible.

10. Restrictions

The following foreign nationals may not obtain a work permit under subparagraph 205(c)(ii) of the IRPR (see clause 8b):

- those who take a distance learning program;
- those who have previously been granted an open work permit after obtaining another diploma.

11. Other conditions

a) Length of permit

- The open work permit is valid for three years if the vocational training program runs for 1,800 hours (equivalent to two years) or more.
- The open work permit is valid for a period equal to the length of the training if the program runs for at least 900 hours (equivalent to eight months), but less than 1,800 hours (equivalent to two years).

b) Specific circumstances

- Foreign nationals who have changed institutions during their training program must have a combined total of at least 900 hours (equivalent to eight months) of courses in institutions located in Quebec.
- CIC will consult MICC on improvements to the policies and on processes for granting open work permits to foreign nationals who recently graduated from a course of study in a Canadian institution;

such improvements will entail the same changes to this MOU, where they are applicable and subject to Quebec's approval.

12. Designated contact offices

The following are designated to implement section 2 of this MOU:

a) for CIC:

Director
Temporary Resident Policy and Program Development Division
Immigration Branch
Citizenship and Immigration Canada
Jean Edmonds Tower South
365 Laurier St. West, 8th Floor
Ottawa, Ontario K1A 1L1

b) for MICC:

Director
Direction des politiques et de programmes d'immigration
Ministère de l'Immigration et des Communautés culturelles
360 McGill St., 3rd Floor
Montréal, Quebec H2Y 2E9

13. Committee

A committee made up of representatives of CIC and MICC is established to monitor the implementation of section 2 of this MOU.

Section 3: Other provisions relating to sections 1 and 2 of the MOU

14. Provisions

- a) Each party is responsible for the administrative costs it incurs in implementing this MOU.
- b) In case of any dispute or disagreement under this MOU or any annex thereof, the parties shall, as much as possible, attempt to resolve the dispute or disagreement through their respective officials or, when necessary, refer the matter to officials at the deputy minister level.
- c) This MOU may be amended at any time by written consent of the parties.
- d) Each party may terminate this MOU at any time with at least 90 days' written notice to the other parties.
- e) This MOU takes effect in the 30 days following the date of its last signature, for an indeterminate period.

In witness whereof, this MOU is signed in quadruplicate as follows:

FOR THE GOVERNMENT OF CANADA

Signed this _____ day of _____, 2011:

Ian Shugart
Deputy Minister of Human Resources and Skills Development

on behalf of the Minister of Human Resources and Skills Development
(for sections 1 and 3)

AND

Signed this _____ day of _____ 2011:

Neil Yeates
Deputy Minister of Citizenship and Immigration
on behalf of the Minister of Citizenship and Immigration
(for sections 1, 2 and 3)

FOR THE GOVERNMENT OF QUEBEC

Signed this _____ day of _____ 2011:

Marie-Claude Champoux
Deputy Minister of Immigration and Cultural Communities
on behalf of the Minister of Immigration and Cultural Communities
(for sections 1, 2 and 3)

AND

Signed this _____ day of _____ 2011:

Yves Castonguay
Associate Secretary General of Canadian Intergovernmental Affairs
on behalf of the Minister responsible for Canadian Intergovernmental Affairs and the Canadian
Francophonie
(for sections 1, 2 and 3)

ANNEX 1

Statutory and Regulatory Provisions That Apply to the Memorandum of Understanding

1. Section 3.2 of the *Act respecting immigration to Québec* provides that the Minister shall issue a certificate of acceptance to a foreign national who is seeking temporary admission to Quebec to work and who meets the conditions determined by the *Regulation respecting the selection of foreign nationals*.
2. Subparagraph 200(1)(c)(iii) of the *Immigration and Refugee Protection Regulations* (IRPR) states that an officer shall issue a work permit to a foreign national if the officer has determined under section 203, the letter of offer presented by the foreign national is genuine and that the employment of the foreign national is likely to have a neutral or positive effect on the labour market in Canada.
3. Subsection 203(1) of the IRPR states that on application under Division 2 for a work permit made by a foreign national other than a foreign national referred to in subparagraphs 200(1)(c)(i) and (ii), an officer shall determine, on the basis of an opinion provided by the Department of Human Resources Development (now the Department of Human Resources and Skills Development, HRSDC), if the job offer is genuine and the employment of the foreign national is likely to have a neutral or positive effect on the labour market in Canada.

4. Subsection 203(2) of the IRPR states that the Department of Human Resources Development (now HRSDC) shall provide the opinion on the request of an officer or an employer or group of employers in respect of:

- a. an offer of employment to a foreign national; and
- b. offers of employment made, or anticipated to be made, by an employer or group of employers.

5. Subsection 203(4) of the IRPR states that in the case of a foreign national who intends to work in the Province of Quebec, the opinion provided by the Department of Human Resources Development (now HRSDC) shall be made in concert with the competent authority of Quebec (MICC).

ANNEX 2

Regulatory Provisions Pertaining to the Modified Process for Assessing Applications for a Labour Market Opinion (LMO)

1. In the case of an application for a Labour Market Opinion (LMO) for a temporary foreign worker whose occupation is on the list of in-demand occupations, as defined in clause 1, HRSDC will examine the employer's application against the requirements set out in section 203 of the IRPR. HRSDC will use information provided by MICC in examining the application against the requirements set out in section 203 of the IRPR, such as the factors set out in paragraphs 203(3)(c) and 203(3)(e).

2. In the case of an application for a Labour Market Opinion (LMO) for a temporary foreign worker whose occupation is on the list of in-demand occupations, as defined in clause 1, MICC will examine the application against the requirements set out in sections 50.1 and 50.3 of the *Regulation respecting the selection of foreign nationals*.

Page 018 to/à Page 019

Withheld pursuant to/removed as

DUPLICATE

Appendix: Investor Programs and Proposals Comparison Chart

PROGRAM CRITERIA	Quebec Immigrant Investor Program (QIIP)	Federal Immigrant Investor Venture Capital Pilot Project *NEW*	Start-up Visa Program	BC PNP Business Immigration Stream (3 Categories)
Cap	1,750, set by <i>IDIQ</i> : francophones don't count towards cap; max 1,200 from PRC	50, set by CIC	2,750, set by CIC	BI Nominees are traditionally less than 5% of PNP cap (b/c of time required to review a file. The program is currently oversubscribed with a large volume of applications)
Intended Client	Wealthy investors	Immigrant Investors who pool money into IIVP fund	Investor-vetted entrepreneurs	Entrepreneurs who will invest and actively management a business in BC
Net Worth	\$1.6M	\$10 million	\$11,800-31,300 depending on size of family	\$800,000 (entrepreneur), \$400,000 (regional entrepreneur)
Financial Commitment	\$800,000 CAD interest-free loan for 5 years	\$2M passive investment for 15 year. Money is 100% at risk	NOT required to invest own money	Min \$400K for entrepreneur; Min \$200K for regional entrepreneur
Business/Residency Requirements	Must intend to reside and conduct business in Quebec	Quebec businesses ineligible	Letter of support from angel investor/ VC/incubator - \$200k if from venture capital fund - \$75k if from angel investor group	Intention to reside and actively manage the business in BC 3 new jobs in LM OR 1 regional job OR 3 jobs per key staff member
Investor Qualifications	management experience (more than 2 employees for at least 2 years)	Language and education criteria Proven business or investment experience Required to obtain a due diligence report from a designated service provider as proof of net worth from lawful, profit-making activities	English or French (CLB 5) completed at least one year of post-secondary education	Directly related and/or transferable skills
Application Process	Québec Selection Certificate Application	Through CIC	Through CIC; must have letter from investors; must also get QSC for Quebec	Through PNP
Processing Time	Unknown	N/A	Not listed	For Regional Succession Buyout Option – 12 months; all others categories are currently processing from files received in May 2012 – likely much longer than 2 years
Cost/Benefit to Public	Sizeable benefit (tax free loans) for administrative costs	Intended to have fund administer itself through fund – no public sector money - private sector to do due diligence	Private sector investor risk, small administrative cost	Provide significant economic benefit to BC & maintain or increase job creation; administrative costs
Pilot Planning Stage / Scope	Fully operational, expanding	Consultations have taken place; the expert panel	Operational since 2013	Changes are proposed in the application processing

		submitted (sealed) recommendations to the federal government. Public announcement anticipated soon.		and to manage oversubscription, with minor changes to the categories
Comments				Can propose "key staff member" under entrepreneur and strategic project categories

Rioux, Luke JTT:EX

From: Helander, Carling JTST:EX
Sent: Monday, April 18, 2016 8:53 AM
To: Whitehead, Cameron JTST:EX
Subject: RE: StatsCan notes / fiscal impacts

OK great. Maybe also check in with Marci – she was also doing some poking around in the data for secondary migration stuff and might have something to add.

From: Whitehead, Cameron JTST:EX
Sent: Monday, April 18, 2016 8:30 AM
To: Helander, Carling JTST:EX
Subject: RE: StatsCan notes / fiscal impacts

Yes I did a quick edit of the demographic sections to reflect the new available data.

As for the fiscal impacts outline – I'll work on the regional map today to continue with the materials due for the ED meeting on Wednesday.

I'm also still playing with the data cube to try to isolate how many Quebec investors have ended up in BC from 2003-2013. Note this won't give an accurate picture from after the federal IIPs were terminated, but if anything we can say "XXX investors (YY%) out of ZZZ investors intending to reside in Quebec under the QIIP ended up residing in BC" - projecting this forward we expect AAA investors will arrive in BC through the QIIP, who represent \$BBBB worth of interest free loans to the Quebec government".

From: Helander, Carling JTST:EX
Sent: Friday, April 15, 2016 3:56 PM
To: Whitehead, Cameron JTST:EX
Subject: RE: StatsCan notes

Excellent! Does the updated fiscal impacts outline reflect this data? I will give that a look-over on Monday.

From: Whitehead, Cameron JTST:EX
Sent: Friday, April 15, 2016 2:17 PM
To: Helander, Carling JTST:EX
Cc: Uhl, Robyn JTST:EX; Bearance, Marci JTST:EX
Subject: StatsCan notes

Some interesting points out of the StatsCan data from yesterday – especially that demographic profile information we've been receiving has been including the very young and very old. (I have attached a copy of the spreadsheet with my edits.)

- **Language**
 - As is, there are reasonably high numbers of people who speak English (34.0%), French (1.7%), or English and French(.4%)=**Total: 36.1%**
 - When children under the age of 5 are removed from the table (from "Neither"), it becomes English (40.6%), French (2.1%), Both (.5%)=Total: 43.1%
 - This is not nearly as bad as initially feared.
 - Note: it doesn't say what CLB level
- **Education**

- While on the surface it looks like most have “Secondary or Less” (55.6%)....
- Removing 13,848 youth under the age of 19 (who are extremely unlikely to have completed High School) from the “secondary or less” and “not stated categories” gives us a better idea of adult education levels (below, in green).
- Note out of the 70.3% we don’t know how many are “Secondary” and how many are “or Less” - meaning this stat is either very bad, very good, or somewhere in between!
- A positive way to look at this would be that 29.7% of Syrian refugees to Canada have received post-secondary education or skills training.

Secondary or Less	14,525	55.6%	8,641	70.3%
Formal Trade Cert. or Apprenticeship	460	1.8%	460	3.7%
Non-University Certificate or Diploma	693	2.7%	693	5.6%
Some University - No Degree	688	2.6%	688	5.6%
Bachelor's Degree	1,494	5.7%	1,494	12.2%
Some Post-Grad. Education - No Degree	147	0.6%	147	1.2%
Master's Degree	138	0.5%	138	1.1%
Doctorate	31	0.1%	31	0.3%
Education Qualification not stated	7,964	30.5%		

I have submitted a follow up request for a BC slice of the data, and also asked if there were any additional fields collected.

Unfortunately, this will take another ten business days...

Cameron Whitehead

Senior Policy Advisor

Immigration Policy

Workforce Development and Immigration Division

(250) 889-2361

Page 024 to/à Page 032

Withheld pursuant to/removed as

s.16;s.13

From: Nicholls, Cloe JTST:EX
Sent: Wednesday, July 6, 2016 9:39 PM
To: Helander, Carling JTST:EX
Subject: Fwd: A one-point plan to tackle Vancouver's chronic housing affordability crisis

FYI.

Begin forwarded message:

From: "Kristofferson, Kristie L GCPE:EX" <Kristie.Kristofferson@gov.bc.ca>
Date: July 6, 2016 at 5:26:22 PM PDT
To: "Nicholls, Cloe JTST:EX" <Cloe.Nicholls@gov.bc.ca>
Cc: "Swib, Lucy JTST:EX" <Lucy.Swib@gov.bc.ca>, "Whibley, David JTST:EX" <David.Whibley@gov.bc.ca>
Subject: FW: A one-point plan to tackle Vancouver's chronic housing affordability crisis

FYI – flagging this one for your info as well – I missed it yesterday because from the title you would not think the topic is about the Quebec Immigrant Investor Program.

Regards,
Kristie

From: tno@gov.bc.ca [<mailto:tno@gov.bc.ca>]
Sent: Tuesday, July 5, 2016 9:27 AM
Subject: BiV: A one-point plan to tackle Vancouver's chronic housing affordability crisis

BiV
Ian Young
05-Jul-2016 09:21

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From: [Whitehead, Cameron JTST:EX](#)
To: [Helander, Carling JTST:EX](#)
Subject: RE: A one-point plan to tackle Vancouver's chronic housing affordability crisis
Date: Thursday, July 7, 2016 9:35:57 AM

Thanks Carling, yes its worth a shot.

I should point out some relatively obvious problems with Mr. Young's analysis:

- cutting off the QIIP (or any immigration program) wouldn't stop foreign investors from buying real estate in Vancouver
 - you don't have to be a PR to do so, and I've heard that an increasingly popular option is to apply for a 10 year Super Visa while a dependent is going to a school in BC
- s.14

Let me know if and when you'd like me to dust off the QIIP bullets/IN!

Cameron

From: Helander, Carling JTST:EX
Sent: Thursday, July 7, 2016 9:09 AM
To: Whitehead, Cameron JTST:EX
Subject: FW: A one-point plan to tackle Vancouver's chronic housing affordability crisis
FYI - for your interest.

I have my weekly LMIO meeting today so I'll ask them again about this... I know back in April when we asked they didn't have anything useful, but IRCC seems more open to new data requests so maybe it would be worth putting in a special request.

Carling

From: Nicholls, Cloe JTST:EX
Sent: Wednesday, July 6, 2016 9:39 PM
To: Helander, Carling JTST:EX
Subject: Fwd: A one-point plan to tackle Vancouver's chronic housing affordability crisis

FYI.

Begin forwarded message:

From: "Kristofferson, Kristie L GCPE:EX" <Kristie.Kristofferson@gov.bc.ca>
Date: July 6, 2016 at 5:26:22 PM PDT
To: "Nicholls, Cloe JTST:EX" <Cloe.Nicholls@gov.bc.ca>
Cc: "Swib, Lucy JTST:EX" <Lucy.Swib@gov.bc.ca>, "Whibley, David JTST:EX" <David.Whibley@gov.bc.ca>
Subject: FW: A one-point plan to tackle Vancouver's chronic housing affordability crisis

FYI – flagging this one for your info as well – I missed it yesterday because from the title you would not think the topic is about the Quebec Immigrant Investor Program.

Regards,

Kristie

From: tno@gov.bc.ca [<mailto:tno@gov.bc.ca>]
Sent: Tuesday, July 5, 2016 9:27 AM

Subject: BiV: A one-point plan to tackle Vancouver's chronic housing affordability crisis
BiV
Ian Young
05-Jul-2016 09:21

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From: [Kristofferson, Kristie L GCPE:EX](#)
To: [Nicholls, Cloe JTST:EX](#)
Cc: [Zilkie, Heidi GCPE:EX](#); [Whibley, David JTST:EX](#)
Subject: RE: Media Request: Vancouver Sun - QIIP (Quebec Immigrant Investor Program)
Date: Thursday, July 7, 2016 9:07:16 PM

Hi Chloe:

Thanks for all the background info. I had originally included the PNP info because I felt it showed we're trying to do something with what we have to work with, but I think you're right about them being a distraction. I'm fine with the bullets as below with your changes. Do you approve these for me to send on to the MO in the morning?

- Quebec is unique in Canada as the only province that has full selection authority and runs its own provincial immigrant investor program.
- We know that B.C. has historically been the net recipient of secondary migration of immigrants from across Canada – including Quebec.
- I recognize that this is an issue in terms of settlement funding equities and that is why I raised it with the previous federal government and with Minister McCallum.
- We are in active conversations with the federal government to gather better data on secondary migration and will continue to emphasize the need for consideration of secondary migration when it comes to settlement services funding.

Many thanks,
Kristie

From: Nicholls, Cloe JTST:EX
Sent: Thursday, July 7, 2016 8:13 PM
To: Kristofferson, Kristie L GCPE:EX
Cc: Zilkie, Heidi GCPE:EX; Whibley, David JTST:EX
Subject: Re: Media Request: Vancouver Sun - QIIP (Quebec Immigrant Investor Program)

Hi Kristie,

Thanks for this. Overall I think the bullets are fine with a few edits as below but I want to provide some additional background that might be useful. Also - the federal government has not made any changes to the Quebec program that I am aware of and it would be hard for them to do so (see below).

s.16

s.16 However, our concerns are less about real estate (not our area of expertise) and more about two things:

- 1) when investors move from Quebec to BC, their investments stay in Quebec and we do not benefit in anyway
- 2) additionally, the federal settlement dollars stay in Quebec even if the investors move to BC and

access federal services (eg language training) for themselves or their family

s.16

I will flip you a few previous conversations with Sheldon/David that might help for background. Also - I think the last two bullets re: PNP muddy the issue a bit and I might delete them.

This issue is complicated and I am happy to chat further tomorrow if that helps. I'm available anytime after 8:30.

Thanks
Cloe

On Jul 7, 2016, at 5:35 PM, Kristofferson, Kristie L GCPE:EX <Kristie.Kristofferson@gov.bc.ca> wrote:

Hi Chloe:

We've received a rush media request from the Vancouver Sun via the Premier's Office on QIIP, for comment on B.C.'s position in regards to the Quebec Immigrant Investor Program and the changes introduced by the Feds. I've drafted the response below from a couple of recent media responses, but I don't know anything about the changes made by the feds. Looking for you feedback and expertise, please. Want to get this up to the MO asap tomorrow morning due to the short deadline. Thank you.

Reporter – Outlet – Contact: Peter O'Neil – Vancouver Sun – 613-314-0630 / poneil@postmedia.com

Topic: Quebec Immigrant Investor Program

Deadline: 11:00am Friday, July 8, 2016

Background/Ask: Media request forwarded by Premier's Office to JTST for comment on the Quebec program, the changes the Feds made for Quebec and B.C.'s position on it.

"I'm doing a couple of stories on the Quebec Immigrant Investor Program, and it includes a look at why, as Richard Kurland pointed out, the federal government has no incentive to push Quebec to make changes because the BC government has never made an issue of this. I just spoke to David Eby and he says it's because the Premier is in a conflict in that she is allegedly beholden to the real estate industry that profits from Chinese millionaires coming in via Quebec driving up prices. Another area of conflict, according to Eby, is the apparent closeness of the Clark government and RCI Capital CEO John Park, whose Montreal subsidiary Renaissance Capital is the only BC-owned company involved in the Quebec program. The Clark government doesn't want to upset these interests and therefore doesn't complain about QIIP even though it hurts BC."

Draft response:

- Quebec is unique in Canada as the only province that has full selection authority and runs its own provincial immigrant investor program.
- We know that B.C. has historically been the net recipient of secondary migration of immigrants from across Canada – including Quebec.
- I recognize that this is an issue in terms of settlement funding equities and that is why I raised it with the previous federal government and with Minister McCallum.
- We are in active conversations with the federal government to gather better data on secondary migration and will continue to emphasize the need for consideration of secondary migration when it comes to settlement services funding.

Rioux, Luke JTT:EX

From: Helander, Carling JTST:EX
Sent: Thursday, July 7, 2016 10:35 AM
To: Przygoda, Annette JTST:EX; Pope, Naomi JTST:EX
Cc: Bearance, Marci JTST:EX
Subject: For today's quadrilateral
Attachments: Regional breakdown of immigrants - SkillsConnect program request.xlsx; Fwd: A one-point plan to tackle Vancouver's chronic housing affordability crisis; RE: Request: QIIP data questions

Hi Annette and Naomi,

A quick heads up on two things I'd like to chat about at our meeting this afternoon:

- In the community-level breakdown you provided for Skills Connect a couple week ago (attached), can you clarify how "Vancouver" is defined? Is that Greater Vancouver, or just Vancouver proper? Is there any way that can be broken down further (e.g. Surrey, Burnaby, Port Coquitlam...)
- The Quebec Immigrant Investor Program has (once again!) popped up in the media. I know back in April you said we didn't have access to any data that would be helpful in analyzing or verifying the issue of Quebec investors moving to BC, but I'm wondering if in light of the IRCC's recent 'open season' on data requests you think we could make a specific data request? If so, what do you think we could actually ask for? (Some kind of data match between QIIP landings data and IMDB or iCare to find out where QIIP immigrants are currently living?). Even if there is a cost to the request I think it would be worth it.. s.16
s.16 and clearly the media attention isn't dying down.

Thanks – chat with you soon!

Carling

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Withheld pursuant to/removed as

s.16;s.13

Rioux, Luke JTT:EX

From: Nicholls, Cloe JTST:EX
Sent: Tuesday, July 19, 2016 7:35 PM
To: Helander, Carling JTST:EX
Subject: Fwd: A one-point plan to tackle Vancouver's chronic housing affordability crisis

I was just reading this again (long story) and think it should be reviewed as a part of Cameron's note. It is the most in depth attempt to parse out the issue.

I still have the same question - if the issue is that they are buying "too much" real estate, does having PR give them any advantage whatsoever? If it doesn't then this argument is moot.

s.13,s.16

Begin forwarded message:

From: "Nicholls, Cloe JTST:EX" <Cloe.Nicholls@gov.bc.ca>
Date: July 6, 2016 at 9:38:31 PM PDT
To: "Helander, Carling JTST:EX" <Carling.Helander@gov.bc.ca>
Subject: Fwd: A one-point plan to tackle Vancouver's chronic housing affordability crisis

FYI.

Begin forwarded message:

From: "Kristofferson, Kristie L GCPE:EX" <Kristie.Kristofferson@gov.bc.ca>
Date: July 6, 2016 at 5:26:22 PM PDT
To: "Nicholls, Cloe JTST:EX" <Cloe.Nicholls@gov.bc.ca>
Cc: "Swib, Lucy JTST:EX" <Lucy.Swib@gov.bc.ca>, "Whibley, David JTST:EX" <David.Whibley@gov.bc.ca>
Subject: FW: A one-point plan to tackle Vancouver's chronic housing affordability crisis

FYI – flagging this one for your info as well – I missed it yesterday because from the title you would not think the topic is about the Quebec Immigrant Investor Program.

Regards,
Kristie

From: tno@gov.bc.ca [<mailto:tno@gov.bc.ca>]
Sent: Tuesday, July 5, 2016 9:27 AM
Subject: BiV: A one-point plan to tackle Vancouver's chronic housing affordability crisis

BiV
Ian Young
05-Jul-2016 09:21

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Rioux, Luke JTT:EX

From: Przygoda, Annette JTST:EX
Sent: Wednesday, April 20, 2016 9:48 AM
To: Whitehead, Cameron JTST:EX; Helander, Carling JTST:EX; Pope, Naomi JTST:EX
Cc: Bearance, Marci JTST:EX; Lee, Esther JTST:EX
Subject: RE: Request: QIIP data questions

Hi Cameron and Carling,

Without knowing what source was used in said media article, we cannot replicate or assess their numbers. We gave you everything we have on mobility based on IRCC and tax filer data. That is all we have access to here.

What I would point out when looking at the article is that one word comes up repeatedly in the context of him talking about his numbers: “assume”. So while he might have some data from IRCC’s Facts and Figures nationally (and likely an older version since he is referencing data only up to 2012) or possibly a custom request from IRCC, he is then making a lot of assumptions about mobility.

As noted in my email below – this topic has come up several times over the last 2 years or so and all we can do here is provide the data we have, which is not much and we sent it to you this morning with caveats around how useful or not useful it is.

For anything in addition to or beyond what we have access to, I would recommend referring whoever is asking about this directly to IRCC’s media request department. See their contact information here:

<http://www.cic.gc.ca/english/department/media/contacts.asp>

Annette

From: Whitehead, Cameron JTST:EX
Sent: Wednesday, April 20, 2016 9:19 AM
To: Przygoda, Annette JTST:EX; Helander, Carling JTST:EX; Pope, Naomi JTST:EX
Cc: Bearance, Marci JTST:EX; Lee, Esther JTST:EX
Subject: RE: Request: QIIP data questions

Thanks Annette and Esther—excellent, helpful analysis of those data.

For context, what I’m trying to understand or replicate are these points – all from journalist Ian Young at the South China Morning Post.

- In late 2014, the South China Morning Post found that 53 per cent of the 29,764 investor immigrants from China or Taiwan from 2005 to 2012 did not settle in their intended provincial destination and instead applied for permanent residency in B.C.
- “Quebec in recent years approved more investor migrants than Ottawa did for all other provinces combined. From 2008-2012, certificates of permanent residency were issued to 27,490 QIIP immigrants, compared to 24,555 issued by Ottawa.”
- “Yet the vast majority of QIIP immigrants do not end up living in the French-speaking province; federal data shows 89 per cent no longer have Quebec addresses by the time they renew their permanent residency cards after five years in Canada.”
- “it’s reasonable to estimate that BC ... might continue to receive 60.5 per cent of the entire QIIP intake, some 3,750 QIIP immigrants per year.”

I'd appreciate any insight you can give on how he reached those figure—and how we might go about assessing them.

Best,

Cameron Whitehead

Senior Policy Advisor

Immigration Policy

Workforce Development and Immigration Division

(250) 889-2361

From: Przygoda, Annette JTST:EX

Sent: Wednesday, April 20, 2016 8:44 AM

To: Helander, Carling JTST:EX; Pope, Naomi JTST:EX

Cc: Whitehead, Cameron JTST:EX; Bearance, Marci JTST:EX; Lee, Esther JTST:EX

Subject: RE: Request: QIIP data questions

Hi Carling,

Esther put together a spreadsheet for your request. See attached. It contains three tabs: the first one is from our landings data cube just showing the number of permanent residents landing in Quebec as investors between 2005 and 2014. The second tab is from the IMDB, so a different source and only goes up to 2013. It shows movement of Quebec investors to B.C. over the years. The third tab shows movement to all provinces (not just to B.C.).

A few notes of caution here:

- As you can see in tab 2, only very few Quebec investors actually filed taxes (around 200 each year out of more than 4,000 or 5,000 program participants). That means we have no data on the vast majority of those who are granted permanent resident status under this program, meaning no good information on mobility since tax filer data is the only source we have to get at mobility.
 - This isn't all that surprising given that investors are a lot less likely to have employment income here and don't personally benefit from their investment in the province, so no need to file taxes since there is no income to report.
- Of those where we do have the data, less than a quarter filed taxes as residing in B.C. However, we don't know whether the real number of those moving from QC to BC is higher than that, since we have no data on it.

What this means for you is that **you won't be able to say anything conclusive on mobility for this group**. The pool of missing data for this group is too large to allow us to reach any kind of conclusion here. So while we provided the numbers and percentages, it is important to note that these numbers are really only useful as a demonstration of one finding – that we don't have enough data to say anything useful about the mobility of Quebec investors.

I should also note that this question has come up several times in the past year or two, usually in response to some article in the media that was based on an anecdote about "fraudulent use" of the program. We said the same thing back then – we don't have enough data to say much at all about Quebec investors, and what we do have isn't conclusive because of the large amount of missing information in the tax filer data.

Let us know if you have any questions about the data or how to use or not to use it.

Annette

From: Helander, Carling JTST:EX
Sent: Monday, April 18, 2016 9:55 AM
To: Pope, Naomi JTST:EX; Przygoda, Annette JTST:EX
Cc: Whitehead, Cameron JTST:EX; Bearance, Marci JTST:EX
Subject: Request: QIIP data questions

Hi Naomi and Annette,

Cameron has done some digging into landings data related to the Quebec Immigrant Investor Program (via the IRCC data web site). This topic has caught the Minister's attention due to media attention stating that most people coming through the Quebec investor program move to BC. However the data Cameron found is ^{s.16} : of whack with what we would expect (see below).

Do you have any insights you could provide, either by way of possible explanation for what Cameron found or provide some additional data from the cube? Cameron tried to access the cube directly but it operates painfully slowly on our computers. Essentially, what we are looking for is: 1) landings data for immigrants coming through the Quebec investor program over the last 10 years, and 2) if possible, data on the number of those immigrants who moved to BC.

Thanks!

Carling

From: Whitehead, Cameron JTST:EX
Sent: Monday, April 18, 2016 9:34 AM
To: Helander, Carling JTST:EX
Cc: Bearance, Marci JTST:EX
Subject: QIIP data questions

Hi Carling,

Wondering if I can submit a data request about this – I bet this has something to do with the new way of reporting landings, but I'd like to know as much as possible about it since it runs counter to what we've been hearing in the media (and common sense).

I have an old bullet that makes reference to the old landings data – stating that in 2013, 1,083 primary investors landed in Quebec (45% of all investors to Canada). The new PR data says only 590 II PAs landed in 2013.

The new landings data also says the number of immigrant investors to Quebec has been *decreasing* since 2010:

	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014
Quebec	43,315	44,680	45,205	45,200	49,500	53,995	51,715	55,015	51,980	50,230
investors	710	590	530	790	850	950	755	555	590	395
S&Ds	2,000	1,660	1,425	2,155	2,285	2,690	2,060	1,545	1,665	1,105

This is very surprising, since they have been increasing their IIP target each year, all the way to 1,900 for 2016.

I'm wondering if this is correct, or if they are now counted in a different way? (investors to BC are no longer listed in the new landings data, by the way)

Is it possible that Quebec is coding immigrant investors differently (is that even possible?), or is some other reason more likely?

I've asked Marci and she is not sure either. It's possible the LMIO knows more, but there's a chance that it's just one of those things we can't know.

Cameron Whitehead

Senior Policy Advisor

Immigration Policy

Workforce Development and Immigration Division

(250) 889-2361

Rioux, Luke JTT:EX

From: Helander, Carling JTST:EX
Sent: Monday, July 18, 2016 7:21 PM
To: Nicholls, Cloe JTST:EX
Subject: Re: Request - Info Note on QIIP

I think that's a good idea and I'll ask Cameron to draft on a priority basis.

s.22 but I realized after we talked that the LMIO did do a data request a couple months ago matching QIIP with LMDB. Annette sent it worth a million qualifiers (basically it's not that useful to us) but nonetheless I will ask Cameron to include it in the note (and in the interim I'll send you a synopsis tomorrow morning) s.16
s.16

On Jul 18, 2016, at 5:02 PM, Nicholls, Cloe JTST:EX <Cloe.Nicholls@gov.bc.ca> wrote:

Carling –

After thinking more about our conversation, I think we need to get out ahead of this one. Can you please have someone do an info note for the ADM on the Quebec Immigrant Investor Program. It needs to cover:

- Explanation of how the immigration agreements work, jurisdictional authorities of fed/prov, IGR consequences of “weighing in” on someone else’s agreement
- History and context of Quebec’s immigration agreement
- Synopsis of their immigrant investor component – criteria, data etc
- Data that we have on how many of those people end up in BC/Vancouver – and clearly outline what we are doing to get the data we don’t have.
- Might also want data on migration generally
- Analysis of the assertions that this is “bad for BC” – and to the best of your ability, analysis of the assertions that it is driving up real estate prices. What do they get out of PR that makes it easier (if anything)?

I’d like to be able to provide clear, non-partisan advice on:

- 1) Is this actually a problem?
- 2) If so, why – what are the impacts?
- 3) And, what if anything can we do about it?

Caroline – could you please create a CLIFF log? I would like it due to me in one week (July 26th). I can also show you the folders where final versions etc are saved.

Thanks

Cloe

Cloe Nicholls

Executive Director

Immigration Policy Branch

Ministry of Jobs, Tourism and Skills Training

(p) 250-356-0999

Rioux, Luke JTT:EX

From: Zilkie, Heidi GCPE:EX
Sent: Tuesday, July 19, 2016 9:46 AM
To: Nicholls, Cloe JTST:EX; Helander, Carling JTST:EX
Subject: RE: IN_QIIP_July_18_2016_draft1
Attachments: IN_QIIP_July_18_2016_draft2.docx

Importance: High

Thank you both,

Attached is the revised IN for your FYI. I changed some wording re: your suggestions, but think I've kept the main points that need to be addressed.

Since we added a bullet about the flow of the federal settlement funding, I took out the 'settlement funding inequities' mention in the following bullet, as it is captured in the one above.

Also - re: the bullet about the federal government not interested in a federal investor program, we have now confirmed through reports in the media that the updated info I've provided is indeed correct, and accurate.

Cheers,
Heidi

From: Nicholls, Cloe JTST:EX
Sent: Monday, July 18, 2016 4:55 PM
To: Helander, Carling JTST:EX; Zilkie, Heidi GCPE:EX
Subject: RE: IN_QIIP_July_18_2016_draft1

Here are some additional comments from me.

C

From: Helander, Carling JTST:EX
Sent: Monday, July 18, 2016 4:26 PM
To: Zilkie, Heidi GCPE:EX
Cc: Nicholls, Cloe JTST:EX
Subject: IN_QIIP_July_18_2016_draft1

Hi Heidi,
Just a few comments from me. Cloe, jump in if you have other thoughts.
Carling

Rioux, Luke JTT:EX

From: Zilkie, Heidi GCPE:EX
Sent: Tuesday, July 19, 2016 1:29 PM
To: Mingay, Rob JTT:EX
Cc: Johnson, Sheldon GCPE:EX; Kristofferson, Kristie L TAC:EX
Subject: RE: FOR APPROVAL: New IN re: Quebec Immigrant Investor Program

Thanks kindly Rob.

HZ

From: Mingay, Rob JTST:EX
Sent: Tuesday, July 19, 2016 1:28 PM
To: Zilkie, Heidi GCPE:EX
Cc: Johnson, Sheldon GCPE:EX; Kristofferson, Kristie L GCPE:EX
Subject: RE: FOR APPROVAL: New IN re: Quebec Immigrant Investor Program

Good to go

From: Zilkie, Heidi GCPE:EX
Sent: Tuesday, July 19, 2016 10:42 AM
To: Mingay, Rob JTST:EX
Cc: Johnson, Sheldon GCPE:EX; Kristofferson, Kristie L GCPE:EX
Subject: FOR APPROVAL: New IN re: Quebec Immigrant Investor Program

Good morning Rob,

Attached for your review is a new Issues Note regarding the Quebec Immigrant Investor Program (QIIP).

With the program being raised in the media recently we want to ensure the Minister has the latest messaging before Session next week.

Both Carling Helander and Cloe Nichols have reviewed and approved the attached.

Please let me know if you have any concerns.

Any questions, please don't hesitate to ask.

Cheers,

Heidi D. Zilkie
Senior Public Affairs Officer
GCPE-JTST
250-952-0876
Heidi.Zilkie@gov.bc.ca

ADVICE TO MINISTER

CONFIDENTIAL ISSUES NOTE

Ministry of Jobs, Tourism and Skills Training
and Responsible for Labour

Date Updated: July 18, 2016

Minister Responsible: Hon. Shirley Bond

Quebec Immigrant Investor Program (QIIP)

SUGGESTED RESPONSES:

- Quebec is unique in Canada as the only province that has full immigrant selection authority dating back to the historical context of the Meech Lake Accord.
- With that authority, Quebec has chosen to run its own provincial immigrant investor program.
- We know that B.C. has historically been the net recipient of secondary migration of immigrants from across Canada – including Quebec.
- To be clear – having newcomers from other provinces migrate to B.C. because of our thriving economy is a good thing – but federal funding that supports those newcomers should also flow to the province of final settlement.
- I recognize this is an issue, and that is why I raised it with the previous federal government, as well as with Minister McCallum directly.
- We are in active conversations with the federal government to gather better data on secondary migration and we will continue to raise this as an issue.

IF ASKED WHAT B.C. IS DOING TO ATTRACT HIGH-CALIBRE IMMIGRANTS:

- The B.C. government is committed to making sure the province has enough qualified workers and entrepreneurs to meet our

ADVICE TO MINISTER

current and future labour market demands.

- For example, we have made changes to our own Provincial Nominee Program so we continue to attract high-calibre entrepreneurs including reducing processing times for new applications from 38 months, down to 3-4 months.

IF ASKED ABOUT THE FORMER FEDERAL INVESTOR PROGRAM:

- The former federal immigrant program was cancelled by the federal government in 2014.
- The federal government has been clear they:
 - will not challenge Quebec's investor program; and,
 - have no plans for a new federal investor program at this time.

BACKGROUND:

On July 16, 2016, the Vancouver Sun ran an article regarding Quebec's immigrant investor program (QIIP). The article included claims and accusations by Vancouver immigration lawyer Richard Kurland and Vancouver-Point Grey MLA David Eby.

In the article, Kurland says Ottawa could take measures to slow down or terminate the Quebec program....."But the feds won't risk a loss of political capital in the Quebec region when it is only B.C. being hurt and B.C. does not ask them to fix it. There is no appetite politically in Victoria to go near any of this."

MLA Eby speculates: "The obvious reason for the Premier's silence is I think her relationship with firms like RCI, and her relationship with developers and people in the real estate industry who are benefiting from what's going on. I haven't heard the premier contradict that and her actions are entirely consistent with supporting this program indefinitely into the future."

The Premier's office responded by advising they wouldn't "dignify" MLA Eby's conflict allegation with a response.

The QIIP is the only remaining option in Canada for business immigrants with a high net worth (\$1.6M or more) that want to secure permanent residence on the basis of passive

ADVICE TO MINISTER

investment, meaning the program requires successful applicants to provide an investment of \$800,000 CDN into an authorized government guaranteed investment. All successful applicants must also *intend* to settle in Quebec and are issued a selection certificate which allows them to obtain Canadian permanent residence. During the investment program's latest subscription period – May 30, 2016 to Feb. 28, 2017 – Quebec will accept a maximum of 1,900 applicants under the program.

Communications Contact: Heidi Zilkie 250-952-0876

Rioux, Luke JTT:EX

From: Przygoda, Annette JTST:EX
Sent: Wednesday, July 20, 2016 8:19 AM
To: Helander, Carling JTST:EX
Cc: Lee, Esther JTST:EX
Subject: data on QIIP broken out by pa and sd

Hi Carling,

Here is the data for the QIIP broken out by principal applicant and spouses and dependents. This is from Open Data, since our cubes currently don't have this distinction.

2015 data is preliminary and subject to change

Permanent Residents, Quebec 2005 - 2014

	2005	2006	2007	2008	2009	2010	2011	2012	
Entrepreneurs - p.a.	95	90	80	45	60	65	45	30	
Entrepreneurs - s.d.	235	225	210	115	145	160	130	90	
Self-employed - p.a.	40	55	35	25	45	40	30	30	
Self-employed - s.d.	105	125	85	50	85	80	55	45	
Investors - p.a.	310	290	375	285	365	600	1,080	1,270	1
Investors - s.d.	930	860	1,070	750	975	1,540	2,625	3,170	2
Skilled workers - p.a.	12,345	12,415	13,540	13,955	16,420	17,785	16,225	17,900	16
Skilled workers - s.d.	11,815	11,230	12,010	12,815	14,935	16,465	15,255	16,340	14
Canadian Experience Class - p.a.	0	0	0	0	10	15	15	10	
Canadian Experience Class - s.d.	0	0	0	0	5	10	15	15	
Provincial/territorial nominees - p.a.	5	10	5	20	25	30	30	20	
Provincial/territorial nominees - s.d.	20	25	--	50	55	50	25	50	
Live-in caregivers - p.a.	355	450	470	990	960	740	405	445	
Live-in caregivers - s.d.	60	200	150	270	435	340	160	200	
Economic immigrants Total	26,315	25,970	28,030	29,375	34,520	37,930	36,085	39,615	34
Quebec Total	43,315	44,680	45,205	45,200	49,500	53,995	51,715	55,020	51

p.a. = principal applicants

s.d. = spouses and dependants

*Data for 2015-2016 are preliminary estimates and are subject to change. For 2000-2014, these are updated numbers and different from those of Facts and Figures

Source: Immigration, Refugees and Citizenship Canada, Permanent Residents as of March 31, 2016

Annette Przygoda
Senior Economist, Labour Market Information Office
Ministry of Jobs, Tourism and Skills Training
☎ 250.387.5433

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WelcomeBC.ca

Rioux, Luke JTT:EX

From: Przygoda, Annette JTST:EX
Sent: Wednesday, July 20, 2016 1:33 PM
To: Helander, Carling JTST:EX
Cc: Whitehead, Cameron JTST:EX; Pope, Naomi JTST:EX
Subject: FW: data on Quebec Investor Pgm

Hi all,

Okay, following up on the meeting with two things:

I quickly looked at how many QIIP stay in Quebec (i.e. file their taxes in Quebec): around 200 ppl, so that would be around 20% of all principal applicants who landed under the program in the year prior to filing. Around 300 people move to Ontario (so same as the number that move to BC....30%) and then a handful move to Alberta.

Just as an FYI.

For type of income:

Those landed in 2011 under QIIP who filed taxes claimed an average of \$16,800 in income (all types of income) in 2012 and an average of \$22,000 in income (all types) in 2013. For the same two years, QIIP folks claimed an average of \$9,400 and \$14,000 respectively in investment income, meaning that on average, around 60% of their claimed income is from investments....the rest from other sources.

I hope this helps.

Annette

From: Przygoda, Annette JTST:EX
Sent: Tuesday, July 19, 2016 10:30 AM
To: Helander, Carling JTST:EX
Cc: Lee, Esther JTST:EX
Subject: data on Quebec Investor Pgm

Hi Carling,

We figured it out. The one line in the tables provided to you is a cumulative total over a number of landing years. It's a bit confusing because it counts everyone who landed between 2005 and 2013 under the program.

To make things more clear and interpretable....here is what we can say for the last 2 tax years we have data for (2012 and 2013) and looked at the landing year prior to that (2011):

In 2011, 1,080 people landed in Canada under the Quebec Investor Program as principal applicants. Of those, 820 people filed taxes in 2012 (76%) and 855 people filed taxes in 2013 (79%).

- Of those who did file taxes, we can see that 315 people filed their taxes 2012 and claimed that they resided in BC at that time. For the 2013 tax year, that number is 330. That is 30% of all Quebec investors who landed in 2011.

I ran these same numbers for a couple of other recent landing years and subsequent tax years. The numbers fluctuate a bit, but it is the same trend. For those where we do have tax data (and that is not available for all investors), around 30% claim residence in BC by the time they file their taxes. Annually, that is around 250-300 people coming to BC.

To put that in perspective....we know from the IMDB data that annually, around 4,000 immigrants who originally landed in another province file their taxes with BC as their residence. So the share of Quebec investors moving to BC represents 7.5% of all immigrants moving to BC from other provinces.

I hope this helps. Let me know if you need anything else.

Annette

Annette Przygoda
Senior Economist, Labour Market Information Office
Ministry of Jobs, Tourism and Skills Training
 250.387.5433

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Rioux, Luke JTT:EX

From: Helander, Carling JTST:EX
Sent: Thursday, July 21, 2016 3:58 PM
To: Whitehead, Cameron JTST:EX
Subject: 113667 - Quebec Accord and QIIP - ADM BN
Attachments: 113667 - Quebec Accord and QIIP - ADM BN.docx

See comments from Cloe in the attached, for your consideration. She also notes:

Overall it's good, but I think it needs one more cut - I know I asked for a lot in one note, s.16 in terms of what the problem is and whether we think it is a problem. We might need to take out some of the pieces re: s.16 and just focus on the QIIP and the recent stories.

Let me know if you want to chat through any of her comments – otherwise I will leave to you and just send me a new version when ready 😊

Carling

Page 067 to/à Page 071

Withheld pursuant to/removed as

s.16;s.13

Rioux, Luke JTT:EX

From: Helander, Carling JTST:EX
Sent: Thursday, July 21, 2016 7:36 PM
To: Nicholls, Cloe JTST:EX
Subject: Re: Quebec Note

OK I've asked Cameron to work on it as soon as he starts tomorrow (8:00) and we'll get you something by 9:00.

I'll flip you Annette's emails now (there are a couple, it might be a bit confusing... I can talk you through it tomorrow if you like).

I just went and confirmed that IMDB is publicly posted on StatsCan. The data for number of QIIP immigrant landings per year comes from the IRCC Open Data. So consistent with Annette's advice, all data sources used in the analysis are public sources and therefore we can speak publicly about them.

From: Nicholls, Cloe JTST:EX
Sent: July-21-16 6:58 PM
To: Helander, Carling JTST:EX
Subject: Quebec Note

Carling -

s.13

s.13 I know I asked for a bunch of edits on the note - can you just incorporate what makes sense and send me a new version by 9?

I am also concerned about sharing the data - I want to make sure we are 1000% confirmed before we tell anyone anything.^{s.13}
s.13

Can you send me Annette's notes just so I have the whole background?

Thanks
C

Rioux, Luke JTT:EX

From: Helander, Carling JTST:EX
Sent: Thursday, July 21, 2016 7:41 PM
To: Nicholls, Cloe JTST:EX
Subject: Fw: data on QIIP broken out by pa and sd

Instead of what is in the spreadsheet, the data on principal applicants below is what should actually be used as the denominator when figuring out the % of QIIP immigrants who filed taxes.

From: Przygoda, Annette JTST:EX
Sent: July-20-16 8:19 AM
To: Helander, Carling JTST:EX
Cc: Lee, Esther JTST:EX
Subject: data on QIIP broken out by pa and sd

Hi Carling,

Here is the data for the QIIP broken out by principal applicant and spouses and dependents. This is from Open Data, since our cubes currently don't have this distinction.

2015 data is preliminary and subject to change

Permanent Residents, Quebec 2005 - 2014

	2005	2006	2007	2008	2009	2010	2011	2012	
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Self-employed - s.d.	105	125	85	50	85	80	55	45	
Investors - p.a.	310	290	375	285	365	600	1,080	1,270	1
Investors - s.d.	930	860	1,070	750	975	1,540	2,625	3,170	2
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Skilled workers - s.d.	11,815	11,230	12,010	12,815	14,935	16,465	15,255	16,340	14
Canadian Experience Class - p.a.	0	0	0	0	10	15	15	10	
Canadian Experience Class - s.d.	0	0	0	0	5	10	15	15	
Provincial/territorial nominees - p.a.	5	10	5	20	25	30	30	20	
Provincial/territorial nominees - s.d.	20	25	--	50	55	50	25	50	
Live-in caregivers - p.a.	355	450	470	990	960	740	405	445	
Live-in caregivers - s.d.	60	200	150	270	435	340	160	200	
Economic immigrants Total	26,315	25,970	28,030	29,375	34,520	37,930	36,085	39,615	34
Quebec Total	43,315	44,680	45,205	45,200	49,500	53,995	51,715	55,020	51

p.a. = principal applicants

s.d. = spouses and dependants

*Data for 2015-2016 are preliminary estimates and are subject to change. For 2000-2014, these are updated numbers and different from those of Facts and Figures

Source: Immigration, Refugees and Citizenship Canada, Permanent Residents as of March 31, 2016

Annette Przygoda
Senior Economist, Labour Market Information Office
Ministry of Jobs, Tourism and Skills Training
 250.387.5433

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Rioux, Luke JTT:EX

From: Nicholls, Cloe JTST:EX
Sent: Friday, July 22, 2016 9:08 AM
To: Mingay, Rob JTST:EX
Cc: Cochrane, Christine JTST:EX; Bozovic, Olivia JTST:EX
Subject: FYI: 113667 - Quebec Accord and QIIP
Attachments: 113667 - Quebec Accord and QIIP - ADM BN - V2.docx

Rob –

This is the note we have been working on that I mentioned yesterday. While it still needs to be reviewed by GCPE and Housing colleagues, given that the meeting with the IRCC DM has been scheduled for 9:30 this morning I am sending it to you for background.

Let me know if you have any questions – the formal CLIFF etc will follow shortly.

Let me know if you want to have it shared w DMO as well.

Thanks
Cloe

Rioux, Luke JTT:EX

From: Helander, Carling JTST:EX
Sent: Friday, July 22, 2016 4:34 PM
To: Pope, Naomi JTST:EX; Przygoda, Annette JTST:EX
Cc: Whitehead, Cameron JTST:EX
Subject: Question: QIIP source country data
Attachments: 113667 - Quebec Accord and QIIP - ADM BN - V2.docx

Hi Naomi and Annette,

Cloe has asked if we can find out QIIP admissions by source country. I checked on Open Data but didn't see a data sheet that broke down category by source country (maybe I missed something). Is it possible to get that data?

Also – I'm attaching the final QIIP note for reference – Annette you have my sincere apologies for not sending to you on Thursday afternoon for review, and then we got jammed and had to send it up today. But if you think we need to make any corrections let us know and we will incorporate them.

Thanks!
Carling

/O=BCGOVT/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/

From: Zilkie, Heidi GCPE:EX
Sent: Monday, July 25, 2016 5:57 PM
To: Helander, Carling JTST:EX; Nicholls, Cloe JTST:EX
Subject: Fw: Revised QIIP IN attached - Small edits from Rob
Attachments: IN_QIIP_July_25_2016_FINAL.docx

Cloe - latest IN attached for you, as requested.....thx!

Sent from my BlackBerry 10 smartphone on the TELUS network.

From: Zilkie, Heidi GCPE:EX
Sent: Monday, July 25, 2016 12:43 PM
To: Mingay, Rob JTST:EX; Olsen, Melody GCPE:EX; Johnson, Sheldon GCPE:EX
Subject: Revised QIIP IN attached - Small edits from Rob

As of 12:40pm this is the latest version, Rob had two small additions:

- First bullet – added the date of the Meech Lake Accord – which is 1987
- Bullet re: reducing processing times – added in “for the skills category” to be specific

Revised attached.

Thanks all!

Heidi

From: Zilkie, Heidi GCPE:EX
Sent: Monday, July 25, 2016 12:31 PM
To: Mingay, Rob JTST:EX
Cc: Johnson, Sheldon GCPE:EX
Subject: FW: QIIP updated IN

Good afternoon Rob,

As requested by Sheldon, attached is the latest, revised IN re: QIIP for your information.

Any questions, don't hesitate to ask.

Cheers,

Heidi

Heidi D. Zilkie

Senior Public Affairs Officer

GCPE-JTST

250-952-0876

Heidi.Zilkie@gov.bc.ca

ADVICE TO MINISTER

CONFIDENTIAL ISSUES NOTE

Ministry of Jobs, Tourism and Skills Training
and Responsible for Labour

Date Updated: July 25, 2016

Minister Responsible: Hon. Shirley Bond

Quebec Immigrant Investor Program (QIIP)

SUGGESTED RESPONSES:

- Quebec is unique in Canada as the only province that has full immigrant selection authority dating back to the historical context of the Meech Lake Accord.
- With that authority, Quebec has chosen to run its own provincial immigrant investor program.
- We know that B.C. has historically been the net recipient of secondary migration of immigrants from across Canada – including Quebec in part due to their Immigration Investment Program.
- Quebec is aware of this issue and they have told us they are looking at ways they can address it and encourage more immigrants to stay in their province.
- To be clear – having newcomers from other provinces migrate to B.C. because of our thriving economy is a good thing – but federal funding that supports those newcomers should also flow to the province of final settlement.
- I recognize this is an issue, and that is why I raised it with the previous federal government, as well as with Minister McCallum directly.
- We are in active conversations with the federal government to gather better data on secondary migration and we will continue to raise this as an issue.

ADVICE TO MINISTER

- We will also be staying in contact with Quebec on their next steps moving forward.

IF ASKED WHAT B.C. IS DOING TO ATTRACT HIGH-CALIBRE IMMIGRANTS:

- The B.C. government is committed to making sure the province has enough qualified workers and entrepreneurs to meet our current and future labour market demands.
- For example, we have made changes to our own Provincial Nominee Program so we continue to attract high-calibre entrepreneurs including reducing processing times for new applications from 38 months, down to 3-4 months.

IF ASKED ABOUT THE FORMER FEDERAL INVESTOR PROGRAM:

- The former federal immigrant program was cancelled by the federal government in 2014.
- The federal government has been clear they:
 - will not challenge Quebec's investor program; and,
 - have no plans for a new federal investor program at this time.

BACKGROUND:

On July 16, 2016, the Vancouver Sun ran an article regarding Quebec's immigrant investor program (QIIP). The article included claims and accusations by Vancouver immigration lawyer Richard Kurland and Vancouver-Point Grey MLA David Eby.

In the article, Kurland says Ottawa could take measures to slow down or terminate the Quebec program.....“But the feds won't risk a loss of political capital in the Quebec region when it is only B.C. being hurt and B.C. does not ask them to fix it. There is no appetite politically in Victoria to go near any of this.”

MLA Eby speculates: “The obvious reason for the Premier's silence is I think her relationship with firms like RCI, and her relationship with developers and people in the real estate industry who are benefiting from what's going on. I haven't heard the premier contradict that and her actions are entirely consistent with supporting this program

ADVICE TO MINISTER

indefinitely into the future."

The Premier's office responded by advising they wouldn't "dignify" MLA Eby's conflict allegation with a response.

As well, journalist Ian Young of the South China Morning Post and the Hongcouver blog has stated in numerous articles that terminating the QIIP would be an effective one-point plan to tackle Vancouver's housing affordability crisis. Contrary to media speculation, conclusive data about foreign capital's impact on B.C.'s housing market is not available.

Since 2010, Quebec has been working on implementing policy and program measures in order to increase the number of QIIP immigrants who stay in Quebec and don't migrate to other provinces. In 2013, they implemented two specific measures including putting limits on the number of QIIP investors who can apply from China, and increasing the importance of speaking French in the program application criteria. Quebec is currently working on additional changes to the QIIP to increase retention but are not in a position to share details at this time. As the program provides Quebec with a large influx of money, and is politically popular, they are working on policy modifications instead of shutting it down.

Cross-referencing of publically available data that links QIIP applicants to their tax files show that about 30% claim residence in B.C. by the time they file their taxes. This represents about 250 to 300 QIIP principal applicants moving to B.C. each year since 2011 and demonstrates that the scale of arrivals through the QIIP is much smaller than media articles allege. Annually, around 4,000 immigrants who originally landed in another province file their taxes with B.C. as their province of residence.

The QIIP is the only remaining option in Canada for business immigrants with a high net worth (\$1.6M or more) that want to secure permanent residence on the basis of passive investment, meaning the program requires successful applicants to provide an investment of \$800,000 CDN into an authorized government guaranteed investment. All successful applicants must also *intend* to settle in Quebec and are issued a selection certificate which allows them to obtain Canadian permanent residence. During the investment program's latest subscription period – May 30, 2016 to Feb. 28, 2017 – Quebec will accept a maximum of 1,900 applicants under the program.

Attached Appendix: Canadian Investor Programs Comparison Chart

Communications Contact:

Heidi Zilkie 250-952-0876

ADVICE TO MINISTER

Appendix: Canadian Investor Programs Comparison Chart

PROGRAM CRITERIA	Federal Immigrant Investor Venture Capital Pilot Project	Start-up Visa Program	Quebec Immigrant Investor Program (QIIP)	Quebec Entrepreneur or Self-Employed Worker	BC PNP Entrepreneur Stream	BC PNP Regional Entrepreneur Stream	BC PNP Strategic Projects
Cap	60, set by CIC	2,750, set by CIC Note: only 5 visas issued from 2013 to end of 2014	1,900, set by <i>IDIQ</i> ; Francophones do not count towards cap; maximum 1,330 from PRC	50 entrepreneurs, 50 self-employed; Francophones do not count towards cap	Cap is PNP base allocation. PNP processes around 200, or 5% of allocation, because of processing limitations. The program is currently oversubscribed with a large volume of applications		
Application Fee	\$1050 + \$550 for spouse or adult dependant + \$150 for each dependent child		\$15,000	\$1,034 + \$164/dependent	\$3,000		\$3,000 + \$1,000 for each key staff number (up to 5)
Intended Client	Very wealthy investors who pool money into Immigrant Investor Venture Capital Fund	Investor-vetted entrepreneurs	Wealthy, passive investors	Active entrepreneurs	Investors who actively manage a business in BC	Investors who buy and manage a BC business outside of Vancouver or Abbotsford	International companies who establish or expand a business in BC: up to 5 employees
Financial Commitment	\$2M passive investment for 15 year. Money is 100% at risk	NOT required to invest own money	\$800,000 CAD interest-free loan for 5 years	\$100,000, making up 25% equity in the company	\$400,000	\$200,000	\$500,000 investment
Net Worth	\$10 million	\$11,800-31,300 depending on size of family	\$1.6 million	\$300,000 for entrepreneurs; \$100,000 for self-employed persons	\$800,000	\$400,000	None
Business/Residency Requirements	Quebec businesses ineligible	Letter of support from angel investor/ VC/incubator - \$200k if from venture capital fund - \$75k if from angel investor group	Must intend to reside and conduct business in Quebec	Must manage the business and employ one non-related Quebec resident in the business over 30 hours per week	Intention to reside and actively manage the business in BC 3 new jobs in Lower Mainland	Intention to reside and actively manage the business in BC 1 regional job	Intention to reside and actively manage the business in BC 3 jobs per key staff member

ADVICE TO MINISTER

PROGRAM CRITERIA	Federal Immigrant Investor Venture Capital Pilot Project	Start-up Visa Program	Quebec Immigrant Investor Program (QIIP)	Quebec Entrepreneur or Self-Employed Worker	BC PNP Entrepreneur Stream	BC PNP Regional Entrepreneur Stream	BC PNP Strategic Projects
Investor / Entrepreneur Qualifications	- English or French (CLB 5) and recognized post-secondary degree - Proven business or investment experience - Required to obtain a due diligence report from a designated service provider as proof of net worth from lawful, profit-making activities	English or French (CLB 5) and completed at least one year of post-secondary education	2 years management experience with more than 2 employees	2 years of business management over the last 5 years OR 2 years' work experience in the profession or trade they intend to practice	Evidence of good business practices and successful business operations outside of Canada that are relevant to the proposed business.		
Application Process	Through CIC	Through CIC; must have letter from investors; must also get QSC if in Quebec	Québec Selection Certificate (QSC) Application	Québec Selection Certificate Application	Exploratory visit encouraged; discussion of proposal with BC PNP before receiving application package; submit application; if approved, sign performance agreement and receive work permit support letters from PNP; then, apply to CIC		
Processing Time	Very long – No visas have been issued since pilot began December 2014	Not listed – very few actually issued	Unknown	Unknown	Currently processing from files received in the summer of 2012 – likely much longer than 2 years	12 months	Longer than 2 years
Cost/Benefit to Public	Intended to have fund administer itself through fund: requires no additional spending - private sector to do due diligence	Private sector investor risk, small administrative cost	Sizeable benefit (tax free loans) for administrative costs	Wealthy entrepreneur or self-employed person will generate higher tax income	Provide significant economic benefit to BC & maintain or increase job creation; working towards cost-recovery model		
Comments	Only 7 applicants as of January 2016- IRCC is not currently accepting new applicants						

Note: Outside BC and Quebec, there are 8 other provincial or territorial entrepreneurial streams, each with net worth requirement from \$250,000 (Yukon) to \$600,000 (P.E.I.) and investment requirements from \$125,000 (New Brunswick) to \$1,000,000 (Ontario).

/O=BCGOVT/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/

From: Zilkie, Heidi GCPE:EX
Sent: Monday, July 25, 2016 12:40 PM
To: Mingay, Rob JTT:EX
Subject: RE: QIIP updated IN

☺ thx!

From: Mingay, Rob JTST:EX
Sent: Monday, July 25, 2016 12:40 PM
To: Zilkie, Heidi GCPE:EX
Subject: RE: QIIP updated IN

You are correct for 10 points.

From: Zilkie, Heidi GCPE:EX
Sent: Monday, July 25, 2016 12:39 PM
To: Mingay, Rob JTST:EX
Subject: RE: QIIP updated IN

Rob – can you confirm that the date for the Meech Lake Accord is 1987 – that’s what I found. Can you confirm?

From: Zilkie, Heidi GCPE:EX
Sent: Monday, July 25, 2016 12:31 PM
To: Mingay, Rob JTST:EX
Cc: Johnson, Sheldon GCPE:EX
Subject: FW: QIIP updated IN

Good afternoon Rob,

As requested by Sheldon, attached is the latest, revised IN re: QIIP for your information.

Any questions, don’t hesitate to ask.

Cheers,
Heidi

Heidi D. Zilkie
Senior Public Affairs Officer
GCPE-JTST
250-952-0876
Heidi.Zilkie@gov.bc.ca

From: Nicholls, Cloe JTST:EX
Sent: Monday, July 25, 2016 4:22 PM
To: Zilkie, Heidi GCPE:EX
Subject: RE: Letters to McCallum - : Revised QIIP IN attached - Small edits from Rob

Heidi – I understand you talked to Carling on this one. I don't think there has ever been a formal letter on this issue – s.16

Also – can you send me the latest version of the note when you have a second?

C

From: Zilkie, Heidi GCPE:EX
Sent: Monday, July 25, 2016 4:08 PM
To: Helander, Carling JTST:EX; Nicholls, Cloe JTST:EX
Subject: Letters to McCallum - : Revised QIIP IN attached - Small edits from Rob
Importance: High

Hi ladies,

The DM has asked that we had in the letters that have been written to Minister McCallum re: the QIIP. Do you have those, should I check with Correspondence. I'm needing to track down today.

Thanks!

From: Johnson, Sheldon GCPE:EX
Sent: Monday, July 25, 2016 4:02 PM
To: Zilkie, Heidi GCPE:EX
Subject: RE: Revised QIIP IN attached - Small edits from Rob

Can you track down the letters that have been written to Minister McCallum on this? Then add that to the bkgrd.

From: Zilkie, Heidi GCPE:EX
Sent: Monday, July 25, 2016 12:43 PM
To: Mingay, Rob JTST:EX; Olsen, Melody GCPE:EX; Johnson, Sheldon GCPE:EX
Subject: Revised QIIP IN attached - Small edits from Rob

As of 12:40pm this is the latest version, Rob had two small additions:

- First bullet – added the date of the Meech Lake Accord – which is 1987
- Bullet re: reducing processing times – added in “for the skills category” to be specific

Revised attached.

Thanks all!
Heidi

From: Zilkie, Heidi GCPE:EX
Sent: Monday, July 25, 2016 12:31 PM
To: Mingay, Rob JTST:EX
Cc: Johnson, Sheldon GCPE:EX
Subject: FW: QIIP updated IN

Good afternoon Rob,

As requested by Sheldon, attached is the latest, revised IN re: QIIP for your information.

Any questions, don't hesitate to ask.

Cheers,
Heidi

Heidi D. Zilkie
Senior Public Affairs Officer
GCPE-JTST
250-952-0876
Heidi.Zilkie@gov.bc.ca

/O=BCGOVT/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/

From: Helander, Carling JTST:EX
Sent: Tuesday, July 26, 2016 10:39 AM
To: Nicholls, Cloe JTST:EX
Subject: FW: Question: QIIP source country data

See country of origin data below.

From: Whitehead, Cameron JTST:EX
Sent: Tuesday, July 26, 2016 9:51 AM
To: Przygoda, Annette JTST:EX; Helander, Carling JTST:EX; Pope, Naomi JTST:EX
Cc: Lee, Esther JTST:EX
Subject: RE: Question: QIIP source country data

Thanks Annette.

The shift since 2014 is very interesting.

Carling, I should also mention that the QIIP has a cap on applicants from the PRC (1,300/1,900—or 68%—for 2016).

Cameron

From: Przygoda, Annette JTST:EX
Sent: Tuesday, July 26, 2016 9:45 AM
To: Helander, Carling JTST:EX; Pope, Naomi JTST:EX
Cc: Whitehead, Cameron JTST:EX; Lee, Esther JTST:EX
Subject: RE: Question: QIIP source country data

Hello again,

Here is the data on country of citizenship for the QIIP folks. I went with the most recent years here (2011 through 2015) and looked at principal applicants only (since their spouses and dependents will likely have the same citizenship). Here are the highlights:

s.13,s.16

I hope this helps.

Annette

From: Przygoda, Annette JTST:EX
Sent: Tuesday, July 26, 2016 8:30 AM
To: Helander, Carling JTST:EX; Pope, Naomi JTST:EX
Cc: Whitehead, Cameron JTST:EX; Lee, Esther JTST:EX
Subject: RE: Question: QIIP source country data

Hi Carling,

Thank you for sending that note. I will take a look at it this today, but am sure it is fine anyway. Will send you the data by country later this morning.

Annette

From: Helander, Carling JTST:EX
Sent: Friday, July 22, 2016 4:34 PM
To: Pope, Naomi JTST:EX; Przygoda, Annette JTST:EX
Cc: Whitehead, Cameron JTST:EX
Subject: Question: QIIP source country data

Hi Naomi and Annette,

Cloe has asked if we can find out QIIP admissions by source country. I checked on Open Data but didn't see a data sheet that broke down category by source country (maybe I missed something). Is it possible to get that data?

Also – I'm attaching the final QIIP note for reference – Annette you have my sincere apologies for not sending to you on Thursday afternoon for review, and then we got jammed and had to send it up today. But if you think we need to make any corrections let us know and we will incorporate them.

Thanks!

Carling

/O=BCGOVT/OU=EXCHANGE ADMINISTRATIVE GROUP (FYDIBOHF23SPDLT)/CN=RECIPIENTS/

From: Nicholls, Cloe JTT:EX
Sent: Tuesday, July 26, 2016 11:29 AM
To: Mingay, Rob JTT:EX
Cc: Bozovic, Olivia; Johnson, Sheldon GCPE:EX; Zilkie, Heidi GCPE:EX; Pope, Naomi AEST:EX
Subject: Follow Up: QIIP source country data

Rob –

As discussed, please see additional data on source country for QIIP immigrants. In summary – s.13,s.16
s.13,s.16

Let me know if you have questions or want us to update the Information Note we prepared for the DM.

Cloe

From: Przygoda, Annette JTST:EX
Sent: Tuesday, July 26, 2016 9:45 AM
To: Helander, Carling JTST:EX; Pope, Naomi JTST:EX
Cc: Whitehead, Cameron JTST:EX; Lee, Esther JTST:EX
Subject: RE: Question: QIIP source country data

Hello again,

Here is the data on country of citizenship for the QIIP folks. I went with the most recent years here (2011 through 2015) and looked at principal applicants only (since their spouses and dependents will likely have the same citizenship). Here are the highlights:

s.13,s.16

I hope this helps.

Annette

From: Nicholls, Cloe JTST:EX
Sent: Tuesday, July 26, 2016 11:33 AM
To: Flanagan, Paul FIN:EX
Cc: Helander, Carling JTST:EX; Pope, Naomi JTST:EX
Subject: Follow Up: QIIP source country data

Paul –

As a follow up to our conversation last week, our Labour Market Information Office has tracked down the data on the source country of immigrants under the Quebec Immigrant Investor Program (QIIP). More details are below, but in summary – s.13,s.16 corresponds to a policy change implemented by QC – s.13,s.16

Happy to discuss this further – let me know if you have any questions. I can also set up a call with your team and our data/policy folks if that would be of use.

Thanks
Cloe

From: Przygoda, Annette JTST:EX
Sent: Tuesday, July 26, 2016 9:45 AM
To: Helander, Carling JTST:EX; Pope, Naomi JTST:EX
Cc: Whitehead, Cameron JTST:EX; Lee, Esther JTST:EX
Subject: RE: Question: QIIP source country data

Hello again,

Here is the data on country of citizenship for the QIIP folks. I went with the most recent years here (2011 through 2015) and looked at principal applicants only (since their spouses and dependents will likely have the same citizenship). Here are the highlights:

s.13,s.16

From: [Whitehead, Cameron JTST:EX](#)
To: [Helander, Carling JTST:EX](#)
Subject: 15% tax - QIIP new articles
Date: Tuesday, July 26, 2016 2:15:38 PM

SCMP: Ian Young (you can guess what he says about it):

<http://www.scmp.com/news/world/united-states-canada/article/1994773/foreign-home-buyers-vancouver-hit-hk-style-15pc-tax>

<http://www.vicnews.com/news/388296291.html>

About housing and QIIP: "I think this is beginning to take on a little bit of a conspiratorial theory that vast loads of people are arriving in Montreal with a Vancouver baggage ticket," de Jong said." He said that while some of that happens, the bulk of foreign investment in B.C. is from other sources.

Lynda Steel radio show:

<http://www.cknw.com/2016/07/25/steele-and-drex-how-big-of-a-problem-is-money-laundering-in-the-b-c-real-estate-market/>

Christine Duhaime with Duhaime Law: "We really are known as a jurisdiction where it's easy to become a permanent resident if you have a certain amount of money, and it's easy then to integrate into Canada if you have a lot of money and you follow certain immigration patterns such as you go to Quebec, you apply for permanent residency and then you get on the plane and you move out here to Vancouver."

http://www.therebel.media/bc_s_new_tax_on_foreign_buyers_root_cause_real_estate_crisis

"And how about **the Quebec Immigrant Investment program** that sees wealthy applicants accepted by Quebec's immigration system, but then settling in British Columbia instead, putting stress on hard-working taxpayers.

Then there are buyers who may be legitimate dual citizens, but are buying here, then paying the majority of their taxes elsewhere."

Also:

After the stand-up I tuned into question period and David Eby was speaking about Quebec, but I didn't get the whole context, so I'm sure there are many more news articles to follow.

Cameron Whitehead

Senior Policy Advisor

Immigration Policy

Workforce Development and Immigration Division

(250) 889-2361

From: Kelly.Debra <Debra.Kelly@cic.gc.ca>
Sent: Tuesday, July 26, 2016 5:36 PM
To: Pope, Naomi JTST:EX; Przygoda, Annette JTST:EX
Cc: Helander, Carling JTST:EX; RE-SDDE / MILD-RE (IRCC)
Subject: Re: Data question: QIIP purchasing property in Vancouver - 90% quote

Hi ladies,

We may have more information tomorrow.

Thanks,

Debra

From: RE-SDDE / MILD-RE (IRCC)
Sent: Tuesday, July 26, 2016 5:37 PM
To: Pope, Naomi JTST:EX
Cc: 'Przygoda, Annette JTST:EX'; 'Carling.Helander@gov.bc.ca'; RE-SDDE / MILD-RE (IRCC)
Subject: FW: Data question: QIIP purchasing property in Vancouver - 90% quote

Hi Naomi,

We believe this could have come from CMHC.

Thank you,

Please note, our mailbox name has changed from RE-PTContact@cic.gc.ca<mailto:RE-PTContact@cic.gc.ca> to IRCC.RE-SDDE-MILD-RE.IRCC@cic.gc.ca<mailto:IRCC.RE-SDDE-MILD-RE.IRCC@cic.gc.ca>.

IRCC.RE-SDDE-MILD-RE.IRCC@cic.gc.ca<mailto:IRCC.RE-SDDE-MILD-RE.IRCC@cic.gc.ca>
Stakeholder Data Delivery and Engagement (SDDE) | Mobilisation des intervenants et livraison de données (MILD) Data Management & Reporting (DMR) | Gestion des données et de rapports (GDR) NHQ - Research and Evaluation | AC - Recherche et évaluation Immigration, Refugees and Citizenship Canada | Immigration, Réfugiés et Citoyenneté Canada

Remember to check out IRCC's datasets on the Government of Canada's Open Data Portal<http://open.canada.ca/data/en/dataset?_organization_limit=0&organization=cic>, N'oubliez pas de consulter les ensembles de données d'IRCC sur le Portail des données ouvertes du gouvernement du Canada.
<http://ouvert.canada.ca/data/fr/dataset?_organization_limit=0&organization=cic>

From: Pope, Naomi JTST:EX [mailto:Naomi.Pope@gov.bc.ca]
Sent: July 26, 2016 4:43 PM
To: Okonny.Ima <Ima.Okonny@cic.gc.ca<mailto:Ima.Okonny@cic.gc.ca>>; Barua.Purna <Purna.Barua@cic.gc.ca<mailto:Purna.Barua@cic.gc.ca>>

Cc: Helander, Carling JTST:EX <Carling.Helander@gov.bc.ca<mailto:Carling.Helander@gov.bc.ca>>; Przygoda, Annette JTST:EX <Annette.Przygoda@gov.bc.ca<mailto:Annette.Przygoda@gov.bc.ca>>
Subject: Data question: QIIP purchasing property in Vancouver - 90% quote

Hi Ima and Purna,

There is a data quote that persists in the Globe and Mail articles on immigration and the housing market, and we are wondering if you can help us identify the data source:

"Conservative MP Jason Kenney said he hopes this tax "works to dampen some of the crazy speculation." But he added that a more effective way to cut down on foreign real estate speculation would be to shut down Quebec's investor-immigrant program, because he said more than 90 per cent of its participants end up buying property in Vancouver."

Do you have any leads on how this number was derived, could be replicated, the data source, etc.?

We looked at IMDB to look at how many Quebec Investors moved to BC (around 30%). However, neither IMDB nor any other data sources we have access to show how many people buy real estate in BC.

Any advice or insight is most appreciated, Naomi

Naomi Pope

Director, Labour Market and Immigration Analysis Labour Market Information Office (LMIO) Labour
Market and Information Division Ministry of Jobs, Tourism and Skills Training

P: (250) 356-5099

B.C. to tax foreigners who buy in Vancouver Globe and Mail

26-Jul-2016

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By Mike Hager

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Page 095 to/à Page 096

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From: Helander, Carling JTST:EX
Sent: Tuesday, July 26, 2016 2:38 PM
To: Whitehead, Cameron JTST:EX
Subject: RE: QIIP note

If you can work it in, it might be good to mention, especially since it will make our bullet about "no financial incentive to be PR" incorrect 😊

From: Whitehead, Cameron JTST:EX
Sent: Tuesday, July 26, 2016 2:35 PM
To: Helander, Carling JTST:EX
Subject: RE: QIIP note

Would you like me to add anything about the 15% tax?
...or wait until Bill 28 is passed?

From: Helander, Carling JTST:EX
Sent: Tuesday, July 26, 2016 1:28 PM
To: Whitehead, Cameron JTST:EX
Subject: RE: QIIP note

By end of day would be great.

From: Whitehead, Cameron JTST:EX
Sent: Tuesday, July 26, 2016 1:27 PM
To: Helander, Carling JTST:EX
Subject: RE: QIIP note

Yep, rush?

From: Helander, Carling JTST:EX
Sent: Tuesday, July 26, 2016 1:23 PM
To: Whitehead, Cameron JTST:EX
Subject: QIIP note

Could you please update the QIIP note with the data on source country?

J:\Immigration Policy Unit\COMMUNICATIONS\Briefing Notes\2016\Drafts\113667 - Quebec Accord and QIIP\113667 - Quebec Accord and QIIP - Final Draft.docx

From: Holden, Virginia OHCS:EX
Sent: Wednesday, July 27, 2016 11:26 AM
To: Helander, Carling JTST:EX
Cc: Rotgans, Trudy OHCS:EX; Page, Doug OHCS:EX; Lam, Roger OHCS:EX
Subject: FW: FYI: Info note on Quebec Investor Program
Attachments: 113667 - Quebec Accord and QIIP - ADM BN - V2.docx

Hi Carling,

Thank you for sending this note. I was able to give the note a quick scan last week, but will canvass my colleagues to see if they have comments as well regarding the content and issues presented. I will get back to you shortly.

Ginnie

From: Helander, Carling JTST:EX
Sent: Friday, July 22, 2016 9:55 AM
To: Holden, Virginia OHCS:EX
Subject: FYI: Info note on Quebec Investor Program

Hi Virginia,

For your info I thought I'd send you an info note we just completed about the Quebec Immigrant Investor Program – you may have seen the media articles over the last little while alleging that the program is a 'loophole' and ultimately driving up Vancouver housing prices. We are more knowledgeable about the immigration angle of this than the housing/tax implication angle (obviously) so if you have an info or feedback, feel free to let me know. We are planning to check with Finance about the tax implications for permanent residents vs foreign investors, but if you have any insights on that I'd be interested to hear!

Carling

Carling Helander, MPA
Director, Immigration Policy Branch
Ministry of Jobs, Tourism and Skills Training
250-886-5632

From: Johnson, Sheldon GCPE:EX
Sent: Wednesday, July 27, 2016 2:25 PM
To: Helander, Carling JTST:EX
Subject: RE: To answer what I think you were going to ask....

Thx. Its come up here in this clip below as well.

Summary –

What needs to change in Metro Vancouver's real estate industry is more supply, more supply, more supply. That is the underlying item.

Real estate prices are determined by supply and demand. Supply is what government can control, so that is where we should start.

BC housing/real estate requires a very, very significant increase in supply, and some specifically earmarked for affordable housing, and that just doesn't seem like that's in the cards.

Foreign buyers play a part in all of this too. And people buying on behalf of other people.

*******There is also another back door as well – in Quebec – newcomers can buy their way in to Quebec and then settle elsewhere in Canada.**

According to data, up to 90% of those that enter Quebec to end up finding their way to Vancouver.

This is a very very complex issue, and that's why the feds have set up task force to study the issue.

Says there will be stiff penalties for people trying to get around /skirt the rules.

We need to track more housing and real estate data to ensure we know exactly what is happening and who is buying what.

Realtors will need to supply more data, much more than they have been required to before.

Real estate industry / realtors are still in the dark when it comes to using technology, but in today's world we should be able to track and collect all the data we need around sales, prices, bids, who is bidding, etc...

BC would need to put many restrictions in to help the real estate market – ie: limit number of houses each bcian/family can own, add more foreign investment restrictions, etc...

From: tno@gov.bc.ca [<mailto:tno@gov.bc.ca>]
Sent: Wednesday, July 27, 2016 11:07 AM
Subject: CHNL: Cooper - foreign buyers tax

CHNL (Kamloops)
CHNL Jim Harrison
27-Jul-2016 09:36

From: Helander, Carling JTST:EX
Sent: Wednesday, July 27, 2016 2:21 PM
To: Johnson, Sheldon GCPE:EX
Subject: To answer what I think you were going to ask....

The data we were able to access, which shows the 30% rate of secondary migration, was found by matching the landings data of QIIP principle applicants with tax filing data (when you file your taxes you indicate which province you're living in). It does not tell us anything about the rate of QIIP immigrants buying Vancouver housing.

The Kenney quote seems to be about the rate of QIIP immigrants buying Vancouver housing, which is perhaps why IRCC thinks s.16 . Keep in mind that someone could be living in Quebec but still buy real estate in Vancouver (or live in Vancouver but rent and not buy). The issues of secondary migration and purchasing housing are technically two different things.

That said, s.13
s.13

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From: Nicholls, Cloe JTT:EX
Sent: Thursday, July 28, 2016 3:30 PM
To: Mingay, Rob JTT:EX
Subject: FW: Data question: QIIP purchasing property in Vancouver - 90% quote

FYI and as discussed – may be useful for your discussion w Manicom.

From: Helander, Carling JTST:EX
Sent: Thursday, July 28, 2016 2:00 PM
To: Nicholls, Cloe JTST:EX
Subject: FW: Data question: QIIP purchasing property in Vancouver - 90% quote

FYI – the final response from IRCC on the Kenney QIIP quote is:

“We collaborated with our teams and two options for retrieving immigration housing market data could possibly be Statistics Canada and CMHC. However, we are unable to assist with locating this particular source request.”

From: RE-SDDE / MILD-RE (IRCC) [<mailto:IRCC.RE-SDDE-MILD-RE.IRCC@cic.gc.ca>]
Sent: Thursday, July 28, 2016 1:57 PM
To: Pope, Naomi JTST:EX; Przygoda, Annette JTST:EX
Cc: Helander, Carling JTST:EX; Ogini.Kenneth; RE-SDDE / MILD-RE (IRCC)
Subject: RE: Data question: QIIP purchasing property in Vancouver - 90% quote

Will do.

Thank you and have a wonderful evening,

IRCC.RE-SDDE-MILD-RE.IRCC@cic.gc.ca

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Data Management & Reporting (DMR) | Gestion des données et de rapports (GDR)
NHQ - Research and Evaluation | AC - Recherche et évaluation
Immigration, Refugees and Citizenship Canada | Immigration, Réfugiés et Citoyenneté Canada

*Remember to check out [IRCC's datasets on the Government of Canada's Open Data Portal](#),
N'oubliez pas de consulter [les ensembles de données d'IRCC sur le Portail des données ouvertes du gouvernement du Canada](#).*

From: Pope, Naomi JTST:EX [<mailto:Naomi.Pope@gov.bc.ca>]
Sent: July 28, 2016 4:56 PM
To: RE-SDDE / MILD-RE (IRCC) <IRCC.RE-SDDE-MILD-RE.IRCC@cic.gc.ca>; Przygoda, Annette JTST:EX
<Annette.Przygoda@gov.bc.ca>
Cc: Helander, Carling JTST:EX <Carling.Helander@gov.bc.ca>; Ogini.Kenneth <Kenneth.Ogini@cic.gc.ca>
Subject: RE: Data question: QIIP purchasing property in Vancouver - 90% quote

Thank you very much for your efforts.

If you do come across a way to triangulate the data sources, please let us know.

Much appreciated,

Naomi

From: RE-SDDE / MILD-RE (IRCC) [<mailto:IRCC.RE-SDDE-MILD-RE.IRCC@cic.gc.ca>]
Sent: Thursday, July 28, 2016 1:49 PM
To: Pope, Naomi JTST:EX; Przygoda, Annette JTST:EX
Cc: Helander, Carling JTST:EX; RE-SDDE / MILD-RE (IRCC); Ogini.Kenneth
Subject: RE: Data question: QIIP purchasing property in Vancouver - 90% quote

Hi Naomi,

We apologize for the delay. We collaborated with our teams and two options for retrieving immigration housing market data could possibly be Statistics Canada and CMHC. However, we are unable to assist with locating this particular source request.

Thank you,

IRCC.RE-SDDE-MILD-RE.IRCC@cic.gc.ca

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N'oubliez pas de consulter [les ensembles de données d'IRCC sur le Portail des données ouvertes du gouvernement du Canada](#).*

From: Kelly.Debra
Sent: July 26, 2016 8:36 PM
To: Pope, Naomi JTST:EX <Naomi.Pope@gov.bc.ca>; 'Przygoda, Annette JTST:EX' <Annette.Przygoda@gov.bc.ca>
Cc: 'Carling.Helander@gov.bc.ca' <Carling.Helander@gov.bc.ca>; RE-SDDE / MILD-RE (IRCC) <IRCC.RE-SDDE-MILD-RE.IRCC@cic.gc.ca>
Subject: Re: Data question: QIIP purchasing property in Vancouver - 90% quote

Hi ladies,

We may have more information tomorrow.

Thanks,

Debra

From: RE-SDDE / MILD-RE (IRCC)
Sent: Tuesday, July 26, 2016 5:37 PM
To: Pope, Naomi JTST:EX
Cc: 'Przygoda, Annette JTST:EX'; 'Carling.Helander@gov.bc.ca'; RE-SDDE / MILD-RE (IRCC)
Subject: FW: Data question: QIIP purchasing property in Vancouver - 90% quote

Hi Naomi,

We believe this could have come from CMHC.

Thank you,

Please note, our mailbox name has changed from RE-PTContact@cic.gc.ca to IRCC.RE-SDDE-MILD-RE.IRCC@cic.gc.ca.

Stakeholder Data Delivery and Engagement (SDDE) | Mobilisation des intervenants et livraison de données (MILD)
Data Management & Reporting (DMR) | Gestion des données et de rapports (GDR)
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Remember to check out [IRCC's datasets on the Government of Canada's Open Data Portal](#),

N'oubliez pas de consulter [les ensembles de données d'IRCC sur le Portail des données ouvertes du gouvernement du Canada](#).

From: Pope, Naomi JTST:EX [<mailto:Naomi.Pope@gov.bc.ca>]

Sent: July 26, 2016 4:43 PM

To: Okonny.Ima <Ima.Okonny@cic.gc.ca>; Barua.Purna <Purna.Barua@cic.gc.ca>

Cc: Helander, Carling JTST:EX <Carling.Helander@gov.bc.ca>; Przygoda, Annette JTST:EX <Annette.Przygoda@gov.bc.ca>

Subject: Data question: QIIP purchasing property in Vancouver - 90% quote

Hi Ima and Purna,

There is a data quote that persists in the Globe and Mail articles on immigration and the housing market, and we are wondering if you can help us identify the data source:

"Conservative MP Jason Kenney said he hopes this tax "works to dampen some of the crazy speculation." But he added that a more effective way to cut down on foreign real estate speculation would be to shut down Quebec's investor-immigrant program, because he said more than 90 per cent of its participants end up buying property in Vancouver."

Do you have any leads on how this number was derived, could be replicated, the data source, etc.?

We looked at IMDB to look at how many Quebec Investors moved to BC (around 30%). However, neither IMDB nor any other data sources we have access to show how many people buy real estate in BC.

Any advice or insight is most appreciated,
Naomi

Naomi Pope
Director, Labour Market and Immigration Analysis
Labour Market Information Office (LMIO)
Labour Market and Information Division
Ministry of Jobs, Tourism and Skills Training
P: (250) 356-5099

B.C. to tax foreigners who buy in Vancouver

Globe and Mail

26-Jul-2016

Page A01

By Mike Hager

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Page 104 to/à Page 105

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From: Johnson, Sheldon GCPE:EX
Sent: Thursday, August 4, 2016 11:34 AM
To: Bond, Shirley B JTST:EX
Cc: Yuma Morisho, Okenge PREM:EX; Hodson, Blake JTST:EX; Karod, Suneil JTST:EX; Mingay, Rob JTT:EX; Kristofferson, Kristie L TAC:EX
Subject: FLAG: Media on Quebec's Immigrant Investor Program

Minister –

Just watched Baldrey on BC1 talking about the Quebec's Immigrant Investor Program. You will also see a CKNW clip on this below and they have run more stories through the morning with UBC Economist Tom Davidoff's self-admitted back of envelope analysis that the program has a 4-10% impact on Vancouver Real Estate.

In both instances, Premier, and the PO Press Secretary, have indicated that they have spoken with Quebec's Premier. They state that the program is under review and the two Provinces are going to work together on managing the issues in the program.

Our current KMs on the program are below:

- Quebec is unique in Canada as the only province that has full immigrant selection authority dating back to the historical context of the Meech Lake Accord in 1987.
- With that authority, Quebec has chosen to run its own provincial immigrant investor program.
- We know that B.C. has historically been the net recipient of secondary migration of immigrants from across Canada – including Quebec in part due to their Immigration Investment Program.
- Quebec is aware of this issue and they have told us they are looking at ways they can address it and encourage more immigrants to stay in their province.
- To be clear – having newcomers from other provinces migrate to B.C. because of our thriving economy is a good thing – but federal funding that supports those newcomers should also flow to the province of final settlement.
- I recognize this is an issue, and that is why I raised it with the previous federal government, as well as with Minister McCallum directly.
- We are in active conversations with the federal government to gather better data on secondary migration and we will continue to raise this as an issue.
- We will also be staying in contact with Quebec on their next steps moving forward.

If asked What B.C. is doing to attract High-calibre immigrants:

- The B.C. government is committed to making sure the province has enough qualified workers and entrepreneurs to meet our current and future labour market demands.
- For example, we have made changes to our own Provincial Nominee Program so we continue to attract high-calibre entrepreneurs including reducing processing times for new applications in the skills category from 38 months, down to 3-4 months.

If asked about the Former federal investor program:

- The former federal immigrant program was cancelled by the federal government in 2014.
- The federal government has been clear they:
 - will not challenge Quebec's investor program; and,
 - have no plans for a new federal investor program at this time.

From: tno@gov.bc.ca [mailto:tno@gov.bc.ca]

Sent: Thursday, August 4, 2016 5:47 AM

Subject: CKNW Online: Some concerned with Quebec's Immigrant Investor Program's affect on B.C's housing market

CKNW Online

04-Aug-2016 05:50

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From: Nicholls, Cloe JTST:EX
Sent: Thursday, August 18, 2016 5:19 PM
To: Helander, Carling JTST:EX
Subject: FLAG: If BC set up provincial Immigration Investor Program, it would bring in \$1 billion annually

On this one – can you send Joel a quick note and see if this is a typo below (the highlight). I will call you to discuss further.

Thanks
Cloe

From: Johnson, Sheldon GCPE:EX
Sent: Thursday, August 18, 2016 4:55 PM
To: Bond, Shirley B JTST:EX
Cc: Yuma Morisho, Okenge JTST:EX; Mingay, Rob JTST:EX; Nicholls, Cloe JTST:EX; Karod, Suneil JTST:EX; Verge, Kent JTST:EX; Kristofferson, Kristie L GCPE:EX
Subject: FLAG: If BC set up provincial Immigration Investor Program, it would bring in \$1 billion annually

Minister –

Flagging this because of the McCallum comments highlighted below that “BC can apply to set up its own Immigration Investor Program, Federal government is open to the idea and would like to discuss it. But so far there is no application from BC government yet.”

We suspect that this is a translation/transcription error. However, Rob’s team is confirming that their direction has not changed.

KMs:

- The former federal immigrant program was cancelled by the federal government in 2014 because it did not produce good outcomes.
- While the federal government may be reviewing options to replace the former investor program, they have not indicated to B.C. that they are open to new federal entrepreneur programs at this time.
- Let’s be clear, B.C. already has a successful program for investors.
- Through the Provincial Nominee Program Entrepreneur stream, the Province has a number checks and balances to ensure our newcomers investors are successful and will provide benefits to the province.
- The BC PNP continues to be extremely successful and is now being used to inform program design for other jurisdictions.
- As well, since 2010, we have seen 500 new business immigrants and entrepreneurs come to B.C. through the program, investing over \$550 million and creating approximately 1,750 jobs.
- The PNP is the Province’s only direct economic immigration tool for bringing in new British Columbians and the quota is set by the federal government.
- We continue to work with the federal government to increase economic immigration and request a higher PNP allocation.

On QIIP:

- Quebec is unique in Canada as the only province that has full immigrant selection authority dating back to the historical context of the Meech Lake Accord in 1987.
- With that authority, Quebec has chosen to run its own provincial immigrant investor program.
- We know that B.C. has historically been the net recipient of secondary migration of immigrants from across Canada – including Quebec in part due to their Immigration Investment Program.
- Quebec is aware of this issue and they have told us they are looking at ways they can address it and encourage more immigrants to stay in their province.

From: tno@gov.bc.ca [mailto:tno@gov.bc.ca]

Sent: Thursday, August 18, 2016 12:43 PM

Subject: Sing Tao Daily: If BC set up provincial Immigration Investor Program, it would bring in \$1 billion annually

Sing Tao Daily (Western edition)

18-Aug-2016 09:00

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From: Helander, Carling JTST:EX
Sent: Thursday, September 1, 2016 3:25 PM
To: Zilkie, Heidi GCPE:EX
Subject: RE: FOR REVIEW: Updated KMs re: QIIP

Hi Heidi, I altered things below just a bit, s.13,s.16

s.13,s.16 . But, if you prefer to keep the language how you originally had it, I have no major concerns about that.

From: Zilkie, Heidi GCPE:EX
Sent: Thursday, September 1, 2016 3:14 PM
To: Helander, Carling JTST:EX
Subject: FOR REVIEW: Updated KMs re: QIIP

Hi Carling,

We're just adding a section into our IN regarding Kurland's comments about the changes the QIIP (being denied if you have a connection to B.C., etc...)

Sheldon has reviewed the below bullets, do these work for you:

IF ASKED ABOUT RICHARD KURLAND'S ASSERTION THAT QUEBEC DENYING IMMIGRANTS WITH BC CONNECTIONS THROUGH THE QIIP IS NEW:

- Again – I know they are looking at ways they can encourage more immigrants to stay in their province.
- One of Quebec's first criteria through the QIIP has always been that an immigrant must **intend** to live in Quebec once accepted through the program.
- If a client has property in B.C., or a child in school in B.C. – or any other province for that matter – that could be an indication their intention is not to settle long-term in Quebec.
- I understand it has been a long-standing practice for Quebec to deny applicants if there are indications that they do not intend to settle in Quebec – this is nothing new.

Heidi D. Zilkie
Senior Public Affairs Officer
GCPE-JTST
250-952-0876
Heidi.Zilkie@gov.bc.ca

From: Zilkie, Heidi GCPE:EX
Sent: Thursday, September 1, 2016 4:59 PM
To: Mingay, Rob JTT:EX
Subject: Re: FOR REVIEW: Updated KMs re: QIIP

Thks!

Sent from my BlackBerry 10 smartphone on the TELUS network.

From: Mingay, Rob JTST:EX
Sent: Thursday, September 1, 2016 4:50 PM
To: Zilkie, Heidi GCPE:EX
Subject: Re: FOR REVIEW: Updated KMs re: QIIP

Ok.

Sent from my iPhone
Rob Mingay Cell: 1-604-250-3081

On Sep 1, 2016, at 4:07 PM, Zilkie, Heidi GCPE:EX <Heidi.Zilkie@gov.bc.ca> wrote:

Hi Rob,

We're just adding a section into our IN regarding Kurland's comments about the changes the QIIP (being denied if you have a connection to B.C., etc...)

Sheldon and Carling have reviewed and approved the below bullets, do these work for you?

IF ASKED ABOUT RICHARD KURLAND'S ASSERTION THAT QUEBEC DENYING IMMIGRANTS WITH BC CONNECTIONS THROUGH THE QIIP IS NEW:

- I understand it has been a long-standing practice for Quebec to deny applicants if there are indications that they do not intend to settle in Quebec – this is nothing new.

In fact, one of Quebec's first criteria through the QIIP has always been that an immigrant must **intend** to live in Quebec once accepted through the program.

- If a client has property in B.C., or a child in school in B.C. – or any other province for that matter – that could be an indication their intention is not to settle long-term in Quebec.
- Again – I know they are looking at ways they can encourage more immigrants to stay in their province.

Heidi D. Zilkie

Senior Public Affairs Officer

GCPE-JTST

From: Nicholls, Cloe JTST:EX
Sent: Wednesday, September 14, 2016 4:41 PM
To: Johnson, Sheldon GCPE:EX
Cc: Helander, Carling JTST:EX
Subject: RE: FLAG: If BC set up provincial Immigration Investor Program, it would bring in \$1 billion annually

Sheldon –

Last I heard s.16
s.16

s.16 I don't think we have heard anything further but am cc'ing Carling just in case.

Until we have this clarity from the feds I would argue that we are pursuing an immigrant investor pilot in the only way currently available to us – through the Entrepreneur Stream of our PNP, which requires active business investment and participation.

Cloe

From: Johnson, Sheldon GCPE:EX
Sent: Wednesday, September 14, 2016 2:56 PM
To: Nicholls, Cloe JTST:EX
Subject: FW: FLAG: If BC set up provincial Immigration Investor Program, it would bring in \$1 billion annually

What's the latest on this one?

From: Johnson, Sheldon GCPE:EX
Sent: Thursday, August 18, 2016 4:55 PM
To: Bond, Shirley B JTST:EX
Cc: Yuma Morisho, Okenge JTST:EX; Mingay, Rob JTST:EX; Nicholls, Cloe JTST:EX; Karod, Suneil JTST:EX; Verge, Kent JTST:EX; Kristofferson, Kristie L GCPE:EX
Subject: FLAG: If BC set up provincial Immigration Investor Program, it would bring in \$1 billion annually

Minister –

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We suspect that this is a translation/transcription error. However, Rob's team is confirming that their direction has not changed.

KMs:

- The former federal immigrant program was cancelled by the federal government in 2014 because it did not produce good outcomes.

- While the federal government may be reviewing options to replace the former investor program, they have not indicated to B.C. that they are open to new federal entrepreneur programs at this time.
- Let's be clear, B.C. already has a successful program for investors.
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Sing Tao Daily (Western edition)

18-Aug-2016 09:00

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s.14;s.22

Page 117 to/à Page 145

Withheld pursuant to/removed as

s.14

From: Nicholls, Cloe JTT:EX
Sent: Tuesday, October 17, 2017 12:13 PM
To: Mingay, Rob JTT:EX
Cc: White, Sunny JTT:EX
Subject: As requested - Quebec investor info
Attachments: 113667 - Quebec Accord and QIIP - ADM BN - V2.docx; ATT00001.htm

Rob - we found an old note on QIIP for your info. While it does not have the exact amount of the VC fund, it does have data on number of investors each year (see bullets below). In 2016 alone our estimate is they will receive \$1.52 billion in loans and 28m in processing fees - so it is safe to say the VC fund is fairly significant.

Let me know if you need additional info on this.

C

Begin forwarded message:

From: "Helander, Carling JTT:EX" <Carling.Helander@gov.bc.ca>
Date: October 17, 2017 at 11:23:59 AM PDT
To: "Nicholls, Cloe JTT:EX" <Cloe.Nicholls@gov.bc.ca>
Subject: 113667 - Quebec Accord and QIIP - ADM BN - V2

- The Quebec IIP provides immediate permanent residence to investors with a net worth of at least \$1.6 million who make an interest-free loan of \$800,000 for 5 years.
- In 2015, Quebec received 1,465 principal applicants through QIIP (plus 3,650 spouses and dependents). This is 40% more than in 2014.
- Quebec's IIP 2016 processing target is 1,900 principal investors. This means that Quebec may receive up to \$1.52 billion in interest-free loans and \$28.5 million in processing fees this year.

From: Nicholls, Cloe JTT:EX
Sent: Monday, December 11, 2017 11:05 AM
To: Helander, Carling JTT:EX
Subject: RE: For GCPE?: Immigrant Investor Program and Quebec Immigrant Investor Program - total funds, 1997 to now

Hi – On this one I think you should just send to Andrew Patrick and ask for his advice. Agree Annette or you should not be corresponding directly with the reporter.

Let me know if you need me to weigh in on anything.

C

From: Helander, Carling JTT:EX
Sent: Monday, December 11, 2017 9:55 AM
To: Nicholls, Cloe JTT:EX
Subject: For GCPE?: Immigrant Investor Program and Quebec Immigrant Investor Program - total funds, 1997 to now

Hi Cloe,

Annette received an inquiry from a reporter regarding the Quebec Immigrant Investor Program (see below). I asked that she not respond as I expect you'd want to have GCPE lead the response.

The report is asking specifically for "stats showing "total funds" for IIP and QIIP applicants coming to BC from 1998 to 2016." I think by "total funds" he/she means the net worth of the applicants. That is certainly not something that Annette has access to nor is it available through Open Data. Perhaps it might be worth running this by the team responsible for managing the invested funds in BC though? (do we have a contact there?)

The best we've ever been able to do regarding tracking how many QIIP applicants end up in BC is to use IMDB to determine how many immigrants in the QIIP category subsequently file taxes in BC. That rate is under 40%.

I know GCPE did loads of Key Messages on this topic in 2016.

Please let me know how you'd like to proceed...

Carling

From: Przygoda, Annette AEST:EX
Sent: Monday, December 11, 2017 9:07 AM
To: Pope, Naomi AEST:EX; Helander, Carling JTT:EX
Subject: FW: Immigrant Investor Program and Quebec Immigrant Investor Program - total funds, 1997 to now

Hi Carling and Naomi,

The email chain below just landed in my inbox. (Mr Ferreras then copied and pasted his email text into another email and sent that one directly to me).

Carling, I wanted to give you the heads up about this.

I don't have data on total funds, so all I could write back to him is directing him to Open Data for numbers on landings and letting him know that we never had data on funds and he might want to contact IRCC directly if he wants more information than what is available on Open Data.

Can you let me know if that is okay, or if you want to reply to this email at a higher level up the chain (i.e. I can draft a response and one of you can send it)?

Thanks,
Annette

From: Ip, Frank MTIC:EX
Sent: Monday, December 11, 2017 8:58 AM
To: 'Jesse Ferreras'
Cc: Przygoda, Annette AEST:EX
Subject: RE: Immigrant Investor Program and Quebec Immigrant Investor Program - total funds, 1997 to now

Hi Jesse,

Thank you for your inquiry. We no longer are the focal point for collecting and reporting BC immigration statistics. Please contact the person below for you information needs:

Annette Przygoda
250-387-5433
Annette.Przygoda@gov.bc.ca

Regards,

Frank Ip
Senior Population Analyst, [BC Stats](#)
Ministry of Jobs, Trade and Technology
T: 778-676-2288

From: Jesse Ferreras [<mailto:Jesse.Ferreras@globalnews.ca>]
Sent: Monday, December 11, 2017 8:45 AM
To: Ip, Frank MTIC:EX
Subject: Immigrant Investor Program and Quebec Immigrant Investor Program - total funds, 1997 to now

Dear Mr. Ip,

My name is Jesse Ferreras and I'm a journalist with Global BC News Online.

I'm contacting you because someone at Service BC suggested I should get in touch regarding a story that I'm working on.

Just an FYI - this gets slightly complicated.

Basically, I'm doing a story that talks about the former federal Immigrant Investor Program, as well as the Quebec Immigrant Investor Program, and how many wealthy foreign residents have come to Vancouver through those programs.

I'm told that BC Stats used to collect data showing the "total funds" that were available to applicants coming through those programs, and which reflects what they declared through the application process.

However, I'm also told that this data used to be freely available from BC Stats, but it isn't anymore.

Is there any way that you'd be able to direct me to, or provide me with, stats showing "total funds" for IIP and QIIP applicants coming to BC from 1998 to 2016?

Let me know if you need any more clarity, the best way to reach me is via email, but after 12 p.m., you can reach me at (778) 945-9109.

Many thanks,

Jesse

Rioux, Luke JTT:EX

From: Przygoda, Annette AEST:EX
Sent: Friday, January 19, 2018 8:09 AM
To: Helander, Carling JTT:EX
Subject: RE: B.C. and the Quebec Immigrant Investor Program

Hi Carling,

Here is what I have for now:

- Since 1980, a total of 2 million people have moved to BC from other provinces. Of those, 6% (125,000) came to BC from Quebec. Each year, between 50,000 and 60,000 people move to BC from other provinces. Approximately 3,300 of those move to BC from Quebec (~6%) (Source: Statistics Canada. Table 051-0019)
- Since 2011, of all immigrants landing in Canada and filing taxes in 2015, 140,000 resided in BC at the time of tax filing. Of those, 6,400 (4.6%) originally landed in Quebec and have since then moved to BC. (Source: IMDB, Statistics Canada. Table 054-0003)
 - Each year since 2011, between 1,000 and 1,500 immigrants move from Quebec to BC. That number has been on a downward trajectory, with only 950 immigrants from Quebec filing their taxes in BC in 2015, compared to 1,495 in 2011.
 - The majority of immigrants moving from Quebec to BC are Economic Class immigrants. Of the 6,400 that filed their taxes in BC in 2015 after originally landing in Quebec at some point since 2011, 5,950 were economic class immigrants (principal applicants and their spouses and dependents).

Unfortunately, I can't update that QIIP spreadsheet right now. As I said earlier, there are technical issues with the IMDB data cube right now, where running the pivot table and even just changing one variable in the table takes up to an hour before the spreadsheet responds (so pulling three or four variables into the pivot table to be able to see the data you need for this would take 3-4 hours just to run it). IRCC is aware of that and they are working on a fix, but it means I can't get into the data for detailed immigration categories at the moment. For that, the reporter would have to contact IRCC directly and get a response from them. I will note, though, that even if I was able to get into the cube, I could only add one more year to the data you already have. While the overall 2015 tax year IMDB data has now been released, we won't get the detailed portfolio for that until June. Right now, all we have there is the 2014 tax year cube and that isn't working at the moment. So I would recommend to just run with the data that you already have on that.

Annette

From: Helander, Carling JTT:EX
Sent: Thursday, January 18, 2018 3:29 PM
To: Przygoda, Annette AEST:EX
Cc: Pope, Naomi AEST:EX
Subject: FW: B.C. and the Quebec Immigrant Investor Program

Hi Annette,
Guess which topic is back..... QIIP interprovincial migration!

Two requests on this:

- 1) Do you have any stats you can share re: general interprovincial migration, both for people overall and specifically for immigrants? It could be useful for us to say that in general BC receives a net gain of X% through

interprovincial migration, since 1980 X# of people have moved from other provinces to BC, or something similar to that. Basically: QIIP people aren't the only ones who move here.

- 2) Is it possible to update the attached document you did ages ago with the more current IMDB data? Even if you just focus on the last 5 years of landing cohorts, that would be great.

Both of the above would be helpful to have asap given this is a media inquiry... but if you could just do your best that's appreciated, and if it's not ready in time for media deadline it will still be good for us to have on hand as I'm sure this isn't the last time it will come up.

Thanks ☺

Carling

From: Patrick, Andrew GCPE:EX
Sent: Thursday, January 18, 2018 1:01 PM
To: Helander, Carling JTT:EX
Cc: Nicholls, Cloe JTT:EX; Zehr, Deb JTT:EX; Densmore, Brad GCPE:EX
Subject: FW: B.C. and the Quebec Immigrant Investor Program

Hi Carling,

MAH received a media request they passed on to us about the Quebec Immigrant Investor Program. (A similar request came to us in December and I believe the reporter went to the feds for more info.)

I'm wondering if we can have a chat about possible responses to the questions below as soon as you're available.

Thanks,
Andrew

From: Densmore, Brad GCPE:EX
Sent: Thursday, January 18, 2018 12:44 PM
To: Patrick, Andrew GCPE:EX
Subject: FW: B.C. and the Quebec Immigrant Investor Program

Hi Andrew,

I think we received a similar request to this already perhaps. Housing pawned if off to us... Can you check if we have messaging? We can chat

From: Jesse Ferreras [<mailto:Jesse.Ferreras@globalnews.ca>]
Sent: Tuesday, January 16, 2018 1:36 PM
To: Byers, Lindsay GCPE:EX
Subject: B.C. and the Quebec Immigrant Investor Program

Dear Ms. Byers,

Jesse Ferreras, online journalist with Global BC here.

Basically, I'm doing a story about the Quebec Immigrant Investor Program (QIIP). The story is that I have received some data from Statistics Canada that indicates just how many investor immigrants have come to Vancouver through the QIIP.

There are strong concerns that concentrating so many high net worth individuals in Vancouver is helping to drive up housing prices in the city, and even the region.

My findings are as follows:

QIIP applicants in Canada, 1980 to 2016: 57,935

Principal applicants in Canada through the QIIP, 1980 to 2016: 13,635

QIIP applicants in Quebec, 1980 to 2016: 6,050

Principal applicants in Quebec through the QIIP, 1980 to 2016: 1,445

QIIP applicants in B.C., 1980 to 2016: 27,995

Principal applicants in B.C. through the QIIP, 1980 to 2016: 6,800

QIIP applicants in Vancouver CMA, 1980 to 2016: 27,080

Principal applicants in Vancouver CMA through the QIIP, 1980 to 2016: 6,580

My questions for Minister Selina Robinson are as follows:

- In 2016, then-premier Christy Clark said she was working with the Quebec government to ensure that QIIP applicants stayed in that province, instead of coming to B.C. and spending their money here. What kinds of efforts has the NDP government made to ensure that this so-called loophole is closed, and applicants stay in Quebec instead of coming to B.C.?
- How often has the B.C. government spoken with the Quebec government about this?
- When was the last time the B.C. government spoke with the Quebec government about this?
- How much has the B.C. government urged Quebec to shut this program down, much as it was done with the federal program?
- The data I've obtained shows that 46.7 per cent of QIIP applicants between 1986 (when the program started) and 2016 ended up in Vancouver. This is a group that gets permanent residency – and because of that, the foreign buyers tax does not apply to them. What will the B.C. government do to stop the tide of high-net-worth people coming to B.C. through Quebec?

I'm hoping to get this story finished this week. My hours are 4 p.m. to midnight on Wednesday, and 12 p.m. to 8 p.m. Thursday and Friday, and I am hoping to speak with the minister about this over the phone.

I hope to hear from you as soon as you have an opportunity.

Jesse

Rioux, Luke JTT:EX

From: Patrick, Andrew GCPE:EX
Sent: Friday, January 19, 2018 9:09 AM
To: Helander, Carling JTT:EX
Cc: Nicholls, Cloe JTT:EX; Densmore, Brad GCPE:EX
Subject: RE: B.C. and the Quebec Immigrant Investor Program

Thanks, Carling. (Just looping Brad in here, too.)

Will take a closer look at these. Just to clarify: for the second bullet, are those numbers referring to all immigrants who obtained their PR between 2011 – 2015 (and filed taxes)?

Also, is there any way to find out how many immigrants do not file taxes and how they might choose to migrate in Canada?

From: Helander, Carling JTT:EX
Sent: Friday, January 19, 2018 8:51 AM
To: Patrick, Andrew GCPE:EX
Cc: Nicholls, Cloe JTT:EX
Subject: RE: B.C. and the Quebec Immigrant Investor Program

Hi Andrew,

Further to our discussion yesterday, I obtained some bullets on general inter-provincial migration from the Labour Market Information office. Sharing in case they are useful for messaging (it provides a broader context for the QIIP piece).

I will note that it is difficult to tell from the reporter's email the context of the StatsCan data being cited. For example, it is not clear if the numbers are based on tax filings or some other source; and whether the number of QIIP applicants in BC reflects the number only for the 2016 tax year (of QIIP immigrants who landed since 1980), or the number of people who at any point in time since 1980 filed taxes in BC.

- Since 1980, a total of 2 million people have moved to BC from other provinces. Of those, 6% (125,000) came to BC from Quebec. Each year, between 50,000 and 60,000 people move to BC from other provinces. Approximately 3,300 of those move to BC from Quebec (~6%) (Source: Statistics Canada. Table 051-0019)
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QIIP applicants in Vancouver CMA, 1980 to 2016: 27,080

Principal applicants in Vancouver CMA through the QIIP, 1980 to 2016: 6,580

My questions for Minister Selina Robinson are as follows:

- In 2016, then-premier Christy Clark said she was working with the Quebec government to ensure that QIIP applicants stayed in that province, instead of coming to B.C. and spending their money here. What kinds of efforts has the NDP government made to ensure that this so-called loophole is closed, and applicants stay in Quebec instead of coming to B.C.?
- How often has the B.C. government spoken with the Quebec government about this?
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I'm hoping to get this story finished this week. My hours are 4 p.m. to midnight on Wednesday, and 12 p.m. to 8 p.m. Thursday and Friday, and I am hoping to speak with the minister about this over the phone.

I hope to hear from you as soon as you have an opportunity.

Jesse

From: [Helander, Carling JTT:EX](#)
To: [Patrick, Andrew GCPE:EX](#)
Cc: [Nicholls, Cloe JTT:EX](#); [Densmore, Brad GCPE:EX](#)
Subject: RE: B.C. and the Quebec Immigrant Investor Program
Date: Friday, January 19, 2018 1:14:06 PM

Hi Andrew, sorry for my delay – I realize the ship may have sailed but for what it's worth see below for answers to your questions 😊

From: Patrick, Andrew GCPE:EX
Sent: Friday, January 19, 2018 9:09 AM
To: Helander, Carling JTT:EX
Cc: Nicholls, Cloe JTT:EX; Densmore, Brad GCPE:EX
Subject: RE: B.C. and the Quebec Immigrant Investor Program
Thanks, Carling. (Just looping Brad in here, too.)

Will take a closer look at these. Just to clarify: for the second bullet, are those numbers referring to all immigrants who obtained their PR between 2011 – 2015 (and filed taxes in 2015)? Correct
Also, is there any way to find out how many immigrants do not file taxes and how they might choose to migrate in Canada? Rough estimate is around 70% file taxes. The only other source for figuring out migration of immigration is to look at the Census data. But that would only allow us to make broad generalizations like "BC usually gets about X% of immigrant landings each year but according to the census in 2016 X% of immigrants currently live here". If it is really important to us to dig deeper in the Census to see what we can find regarding migration, we could request a custom table from StatsCan but it would take a long time to get and the province would have to pay for it.

From: Helander, Carling JTT:EX
Sent: Friday, January 19, 2018 8:51 AM
To: Patrick, Andrew GCPE:EX
Cc: Nicholls, Cloe JTT:EX
Subject: RE: B.C. and the Quebec Immigrant Investor Program
Hi Andrew,

Further to our discussion yesterday, I obtained some bullets on general inter-provincial migration from the Labour Market Information office. Sharing in case they are useful for messaging (it provides a broader context for the QIIP piece).

I will note that it is difficult to tell from the reporter's email the context of the StatsCan data being cited. For example, it is not clear if the numbers are based on tax filings or some other source; and whether the number of QIIP applicants in BC reflects the number only for the 2016 tax year (of QIIP immigrants who landed since 1980), or the number of people who at any point in time since 1980 filed taxes in BC.

- Since 1980, a total of 2 million people have moved to BC from other provinces. Of those, 6% (125,000) came to BC from Quebec. Each year, between 50,000 and 60,000 people move to BC from other provinces. Approximately 3,300 of those move to BC from Quebec (~6%) (Source: Statistics Canada. Table 051-0019)
- Since 2011, of all immigrants landing in Canada and filing taxes in 2015, 140,000 resided in BC at the time of tax filing. Of those, 6,400 (4.6%) originally landed in Quebec and have since then moved to BC. (Source: IMDB, Statistics Canada. Table 054-0003)
 - Each year since 2011, between 1,000 and 1,500 immigrants move from Quebec to BC. That number has been on a downward trajectory, with only 950 immigrants from Quebec filing their taxes in BC in 2015, compared to 1,495 in 2011.
 - The majority of immigrants moving from Quebec to BC are Economic Class immigrants.

Of the 6,400 that filed their taxes in BC in 2015 after originally landing in Quebec at some point since 2011, 5,950 were economic class immigrants (principal applicants and their spouses and dependents).

From: Patrick, Andrew GCPE:EX
Sent: Thursday, January 18, 2018 1:01 PM
To: Helander, Carling JTT:EX
Cc: Nicholls, Cloe JTT:EX; Zehr, Deb JTT:EX; Densmore, Brad GCPE:EX
Subject: FW: B.C. and the Quebec Immigrant Investor Program

Hi Carling,

MAH received a media request they passed on to us about the Quebec Immigrant Investor Program. (A similar request came to us in December and I believe the reporter went to the feds for more info.) I'm wondering if we can have a chat about possible responses to the questions below as soon as you're available.

Thanks,
Andrew

From: Densmore, Brad GCPE:EX
Sent: Thursday, January 18, 2018 12:44 PM
To: Patrick, Andrew GCPE:EX
Subject: FW: B.C. and the Quebec Immigrant Investor Program

Hi Andrew,

I think we received a similar request to this already perhaps. Housing pawned if off to us... Can you check if we have messaging? We can chat

From: Jesse Ferreras [<mailto:Jesse.Ferreras@globalnews.ca>]
Sent: Tuesday, January 16, 2018 1:36 PM
To: Byers, Lindsay GCPE:EX
Subject: B.C. and the Quebec Immigrant Investor Program

Dear Ms. Byers,

Jesse Ferreras, online journalist with Global BC here.

Basically, I'm doing a story about the Quebec Immigrant Investor Program (QIIP). The story is that I have received some data from Statistics Canada that indicates just how many investor immigrants have come to Vancouver through the QIIP.

There are strong concerns that concentrating so many high net worth individuals in Vancouver is helping to drive up housing prices in the city, and even the region.

My findings are as follows:

QIIP applicants in Canada, 1980 to 2016: 57,935

Principal applicants in Canada through the QIIP, 1980 to 2016: 13,635

QIIP applicants in Quebec, 1980 to 2016: 6,050

Principal applicants in Quebec through the QIIP, 1980 to 2016: 1,445

QIIP applicants in B.C., 1980 to 2016: 27,995

Principal applicants in B.C. through the QIIP, 1980 to 2016: 6,800

QIIP applicants in Vancouver CMA, 1980 to 2016: 27,080

Principal applicants in Vancouver CMA through the QIIP, 1980 to 2016: 6,580

My questions for Minister Selina Robinson are as follows:

- In 2016, then-premier Christy Clark said she was working with the Quebec government to ensure that QIIP applicants stayed in that province, instead of coming to B.C. and spending their money here. What kinds of efforts has the NDP government made to ensure that this so-called loophole is closed, and

- applicants stay in Quebec instead of coming to B.C.?
- How often has the B.C. government spoken with the Quebec government about this?
 - When was the last time the B.C. government spoke with the Quebec government about this?
 - How much has the B.C. government urged Quebec to shut this program down, much as it was done with the federal program?
 - The data I've obtained shows that 46.7 per cent of QIIP applicants between 1986 (when the program started) and 2016 ended up in Vancouver. This is a group that gets permanent residency – and because of that, the foreign buyers tax does not apply to them. What will the B.C. government do to stop the tide of high-net-worth people coming to B.C. through Quebec?

I'm hoping to get this story finished this week. My hours are 4 p.m. to midnight on Wednesday, and 12 p.m. to 8 p.m. Thursday and Friday, and I am hoping to speak with the minister about this over the phone.

I hope to hear from you as soon as you have an opportunity.

Jesse

From: [Nicholls, Cloe JTT:EX](#)
To: [Patrick, Andrew GCPE:EX](#); [Zehr, Deb JTT:EX](#)
Cc: [Helander, Carling JTT:EX](#)
Subject: RE: FOR REVIEW: draft MR on QIIP
Date: Friday, January 19, 2018 11:08:00 AM
Attachments: [MR Quebec Immigrant Investor Program Jesse Ferreras Global 18 Jan 18 V2.docx](#)

Here are my thoughts. I hope someone pre-warned you about my red pen reputation ;)

s.13

From: Patrick, Andrew GCPE:EX
Sent: Friday, January 19, 2018 10:37 AM
To: Nicholls, Cloe JTT:EX; Zehr, Deb JTT:EX
Cc: Helander, Carling JTT:EX
Subject: FOR REVIEW: draft MR on QIIP

Hi all,

Brad has provided some edits to the MR I drafted last eve and it's currently with Tasha for review, but I wanted to loop you in to get the ball rolling – there's a number of meetings planned during the day so things could get backed up.

Can you take a look and let me know of any concerns/suggestions? The immigration lines are mostly from material from an earlier IN (July 2016) that seemed to still apply after my talk with Carling.

I'm available on phone today most of the day, but have a meeting 1:30 – 2:00.

Thanks,

Andrew Patrick | Public Affairs Officer

Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement
Cell: 250 893-7081

Rioux, Luke JTT:EX

From: Patrick, Andrew GCPE:EX
Sent: Friday, January 19, 2018 1:01 PM
To: Zehr, Deb JTT:EX; Nicholls, Cloe JTT:EX
Cc: Helander, Carling JTT:EX
Subject: MR on QIIP
Attachments: MR_Quebec Immigrant Investor Program_Jesse Ferreras_Global 18 Jan 18.docx

Hi all,

FYI – this is where we landed, following the input provided. Currently, getting input from other shops.

Andrew Patrick | Public Affairs Officer

Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement
Cell: 250 893-7081

Reporter

Jesse Ferreras, Reporter

Global BC

Jesse.Ferreras@globalnews.ca

Deadline ASAP - Reporter is hoping to finish story by end of this week. His hours are 12 p.m. to 8 p.m. Thursday and Friday

Request

Request originally came in through MAH. Reporter has asked for a phone interview with Min. Robinson:

Dear Ms. Byers,

Jesse Ferreras, online journalist with Global BC here.

Basically, I'm doing a story about the Quebec Immigrant Investor Program (QIIP). The story is that I have received some data from Statistics Canada that indicates just how many investor immigrants have come to Vancouver through the QIIP.

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My questions for Minister Selina Robinson are as follows:

1. In 2016, then-premier Christy Clark said she was working with the Quebec government to ensure that QIIP applicants stayed in that province, instead of coming to B.C. and spending their money here. What kinds of efforts has the NDP government made to ensure that this so-called loophole is closed, and applicants stay in Quebec instead of coming to B.C.?
2. How often has the B.C. government spoken with the Quebec government about this?
3. When was the last time the B.C. government spoke with the Quebec government about this?
4. How much has the B.C. government urged Quebec to shut this program down, much as it was done with the federal program?
5. The data I've obtained shows that 46.7 per cent of QIIP applicants between 1986 (when the program started) and 2016 ended up in Vancouver. This is a group that gets permanent residency – and because of that, the foreign buyers tax does not apply to them. What will the B.C. government do to stop the tide of high-net-worth people coming to B.C. through Quebec?

I'm hoping to get this story finished this week. My hours are 4 p.m. to midnight on Wednesday, and 12 p.m. to 8 p.m. Thursday and Friday, and I am hoping to speak with the minister about this over the phone.

I hope to hear from you as soon as you have an opportunity.

Jesse

Recommendation

s.13,s.16

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Withheld pursuant to/removed as

s.16;s.13

Rioux, Luke JTT:EX

From: Patrick, Andrew GCPE:EX
Sent: Monday, January 29, 2018 9:25 AM
To: Nicholls, Cloe JTT:EX
Cc: Helander, Carling JTT:EX; Zehr, Deb JTT:EX
Subject: URGENT: JTT Follow-up Media Request: Quebec Immigrant Investor Program entry into B.C.

Importance: High

Hi all,

We have a follow-up question from Global BC on the QIIP due back to the reporter before 1 pm today.

It's the same questions as before, but the response is highlighted below. Tasha suggested this suggested response below go by the legal department. This response is with the PO for review.

Thanks,
Andrew

From: Schollen, Tasha GCPE:EX
Sent: Monday, January 29, 2018 9:15 AM
To: Patrick, Andrew GCPE:EX
Cc: Densmore, Brad GCPE:EX
Subject: FW: JTT Follow-up Media Request: Quebec Immigrant Investor Program entry into B.C.
Importance: High

Hi Andrew,
Can you please send to immigration folks asap...I think the response should go by legal. Please ask them. Put an urgent flag on this.
Due at 1pm. Now with PO.

From: Schollen, Tasha GCPE:EX
Sent: Monday, January 29, 2018 8:36 AM
To: Matthen, Sheila GCPE:EX
Cc: McColl, John-Michael JTT:EX; Sali, Meghan JTT:EX; Schollen, Tasha GCPE:EX
Subject: JTT Follow-up Media Request: Quebec Immigrant Investor Program entry into B.C.

Hi Sheila,
Response for your review, please. Are we intending this response to come from the Minister or a "ministry spokesperson"?
Do we want to change "people" to "residents"? Technically these investors would be permanent residents.

Reporter
Jesse Ferreras, Reporter
Global TV | BC
jesse.ferreras@globalnews.ca
604-818-0634

Deadline Monday, January 29, 2018 1:00 PM

Request

Reporter is seeking ministry comment since the Minister is in Asia. He is publishing his story on Monday and has asked for our response on Monday. **Reporter is asking if we do not provide a response, would it be accurate to say that we have no comment?**

Reporter is seeking general comment on The Quebec Investor Program and the resulting impact the people who've gone through that program, (who are now permanent residents), have had on Vancouver real estate prices.

New Questions:

Any measure to curb demand will not affect people who have come to B.C. through the Quebec Immigrant Investors Program - and yet, a "significant amount" of money has come, and likely into Vancouver's housing market, according to a UBC economist I spoke to. Since any measure to curb demand in the February budget can't touch investor immigrants, what does the B.C. government plan to do to stem the tide of money coming into the province through this program?

s.13

Background

This is a follow-up to a media request from January 18, 2018.

REQUEST:

Reporter requesting interview from Minister Robinson (referred to JTT from Housing).

Similar to December request: <https://hub.gcpe.gov.bc.ca/MediaRequests/request/970bef8a-6a6f-419f-9cfe-097e38e5d080>

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My questions for Minister Selina Robinson are as follows:

o In 2016, then-premier Christy Clark said she was working with the Quebec government to ensure that QIIP applicants stayed in that province, instead of coming to B.C. and spending their money here. What kinds of efforts has the NDP government made to ensure that this so-called loophole is closed, and applicants stay in Quebec instead of coming to B.C.?

o How often has the B.C. government spoken with the Quebec government about this?

o When was the last time the B.C. government spoke with the Quebec government about this?

o How much has the B.C. government urged Quebec to shut this program down, much as it was done with the federal program?

o The data I've obtained shows that 46.7 per cent of QIIP applicants between 1986 (when the program started) and 2016 ended up in Vancouver. This is a group that gets permanent residency – and because of that, the foreign buyers tax does not apply to them. What will the B.C. government do to stop the tide of high-net-worth people coming to B.C. through Quebec?

I'm hoping to get this story finished this week. My hours are 4 p.m. to midnight on Wednesday, and 12 p.m. to 8 p.m. Thursday and Friday, and I am hoping to speak with the minister about this over the phone.

I hope to hear from you as soon as you have an opportunity.

RESPONSE:

Declined to Comment

We couldn't get response by reporter's deadline. Minister off to Asia.

Rioux, Luke JTT:EX

From: Jang, Monica JTT:EX
Sent: Monday, January 29, 2018 10:10 AM
To: Kwan, Shirley JTT:EX; Starko, Christina JTT:EX
Subject: FW: Briefing

Hi Shirley/Christina,

Please see below regarding the briefing re: Quebec Immigrant Investor Program. This might give Rob/Sunny an idea of how to approach this briefing.

Monica.

From: Sali, Meghan JTT:EX
Sent: Monday, January 29, 2018 10:00 AM
To: Jang, Monica JTT:EX
Cc: Robb, Amanda JTT:EX; McColl, John-Michael JTT:EX
Subject: Briefing

Hi Monica,

I sent a separate email about logistics of organizing a briefing on the Quebec Immigrant Investor Program and I wanted to provide you with a bit more information.

We have received some media inquiries about the program and its potential impact on housing prices here in BC.

The questions from the media are as follows:

Reporter is seeking general comment on The Quebec Investor Program and the resulting impact the people who've gone through that program, (who are now permanent residents), have had on Vancouver real estate prices.

New Questions:

Any measure to curb demand will not affect people who have come to B.C. through the Quebec Immigrant Investors Program - and yet, a "significant amount" of money has come, and likely into Vancouver's housing market, according to a UBC economist I spoke to. Since any measure to curb demand in the February budget can't touch investor immigrants, what does the B.C. government plan to do to stem the tide of money coming into the province through this program?

In the Premier's media availability over the weekend, he was asked about this as well, and said the following:

Reporter: Hello Premier.

Horgan: Hello Richard, it's very nice to hear your voice there.

Reporter: It's good to be back. It's about the Quebec immigration program, and I'm not sure how familiar you are with it, but I know you're traveling with Bruce Ralston. My colleague is working on a story, and the question is, in 2016, Christy Clark said she was working with the Quebec government to ensure that the applicants to the program stayed in Quebec because they were coming into BC and spending their money here. Do you know of any effort that your

government has done to ensure that this so-called loophole has been closed and applicants stay in Quebec instead of coming to BC?

Horgan: Not that I'm aware of, but Bruce is here at the moment. I'll certainly raise that with him. I do know that there's a broad range of files that I've asked Bruce to manage. Immigration is a key component of that, and we want to make sure that the programs that are in place are meeting the needs of British Columbians first and foremost, and that they're not scammers or others who are taking advantage of access to Canada and BC.

As the Minister will be at a media roundtable on the afternoon of the 2nd and may be asked about this issue, we'd like to make sure he's briefed. That's why we'd like a phone conversation and ideally a BN made up if possible.

Thanks so much and don't hesitate to call if you have additional questions.

M

Meghan Sali

Ministerial Assistant to Hon. Bruce Ralston

Minister of Jobs, Trade and Technology

British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8

meghan.sali@gov.bc.ca | 250.812.0878

Rioux, Luke JTT:EX

From: Patrick, Andrew GCPE:EX
Sent: Monday, January 29, 2018 11:04 AM
To: Mingay, Rob JTT:EX
Subject: RE: URGENT: Media Request: Quebec Immigrant Investor Program entry into B.C.

Thanks, Rob. I believe Tasha has been in touch with them, but I be sure to double-check.

From: Mingay, Rob JTT:EX
Sent: Monday, January 29, 2018 11:02 AM
To: Patrick, Andrew GCPE:EX
Subject: RE: URGENT: Media Request: Quebec Immigrant Investor Program entry into B.C.

I am ok with this. Presuming you have gotten sign off on the housing costs language.

From: Patrick, Andrew GCPE:EX
Sent: Monday, January 29, 2018 10:51 AM
To: Mingay, Rob JTT:EX
Subject: URGENT: Media Request: Quebec Immigrant Investor Program entry into B.C.
Importance: High

Hi Rob,

Just wanted to link you in here – we received a request again from Global BC on the Quebec Immigrant Investor Program.

Cloe has adjusted the response we received from GCPE headquarters slightly and asked the ministry's lawyer to weigh in, at Tasha's request. (Cloe's changes are in the most recent yellow highlighted passage below. The reporter's question is near the bottom.)

The reporter's deadline is 1 p.m. so we'll need to turn this around ASAP.

Can you take a look below and let me know any thoughts/concerns with this response?

Thanks,
Andrew

From: Schollen, Tasha GCPE:EX
Sent: Monday, January 29, 2018 8:36 AM
To: Matthen, Sheila GCPE:EX
Cc: McColl, John-Michael JTT:EX; Sali, Meghan JTT:EX; Schollen, Tasha GCPE:EX
Subject: JTT Follow-up Media Request: Quebec Immigrant Investor Program entry into B.C.

Hi Sheila,

Response for your review, please. Are we intending this response to come from the Minister or a “ministry spokesperson”?

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Reporter

Jesse Ferreras, Reporter
Global TV | BC
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604-818-0634

Deadline Monday, January 29, 2018 1:00 PM

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s.13

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REQUEST:

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Similar to December request: <https://hub.gcpe.gov.bc.ca/MediaRequests/request/970bef8a-6a6f-419f-9cfe-097e38e5d080>

Request: I'm doing a story about the Quebec Immigrant Investor Program (QIIP). The story is that I have received some data from Statistics Canada that indicates just how many investor immigrants have come to Vancouver through the QIIP.

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I'm hoping to get this story finished this week. My hours are 4 p.m. to midnight on Wednesday, and 12 p.m. to 8 p.m. Thursday and Friday, and I am hoping to speak with the minister about this over the phone.

I hope to hear from you as soon as you have an opportunity.

RESPONSE:

Declined to Comment

We couldn't get response by reporter's deadline. Minister off to Asia.

Page 173

Withheld pursuant to/removed as

s.14;s.22;s.13

Page 174 to/à Page 176

Withheld pursuant to/removed as

s.14;s.13

Rioux, Luke JTT:EX

From: Nicholls, Cloe JTT:EX
Sent: Monday, January 29, 2018 12:12 PM
To: Schollen, Tasha GCPE:EX; Mingay, Rob JTT:EX
Cc: Patrick, Andrew GCPE:EX; Densmore, Brad GCPE:EX
Subject: RE: URGENT: JTT Follow-up Media Request: Quebec Immigrant Investor Program entry into B.C.

Thanks Tasha – I like this approach. FYI that we are also briefing MBR on the Quebec issue on Wednesday. I understand GCPE may also receive an invite, would be good to keep you in the loop on this one too.

C

From: Schollen, Tasha GCPE:EX
Sent: Monday, January 29, 2018 12:09 PM
To: Nicholls, Cloe JTT:EX; Mingay, Rob JTT:EX
Cc: Patrick, Andrew GCPE:EX; Densmore, Brad GCPE:EX
Subject: FW: URGENT: JTT Follow-up Media Request: Quebec Immigrant Investor Program entry into B.C.

Hi Cloe and Rob,
See the **new messaging** below. This is what we've been advised will be going out as a response. I appreciate your work on this, this morning.

The Charter rights referenced are under s.6(1) and 6(2) which state:

Mobility of citizens

- **6. (1)** Every citizen of Canada has the right to enter, remain in and leave Canada.
- Marginal note: Rights to move and gain livelihood
 - (2) Every citizen of Canada and every person who has the status of a permanent resident of Canada has the right
 - (a) to move to and take up residence in any province; and
 - (b) to pursue the gaining of a livelihood in any province.

Reporter

Jesse Ferreras, Reporter
Global TV | BC
jesse.ferreras@globalnews.ca
604-818-0634

Deadline Monday, January 29, 2018 1:00 PM

Request

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My findings are as follows:

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Principal applicants in Canada through the QIIP, 1980 to 2016: 13,635

QIIP applicants in Quebec, 1980 to 2016: 6,050

Principal applicants in Quebec through the QIIP, 1980 to 2016: 1,445

QIIP applicants in B.C., 1980 to 2016: 27,995

Principal applicants in B.C. through the QIIP, 1980 to 2016: 6,800

QIIP applicants in Vancouver CMA, 1980 to 2016: 27,080

Principal applicants in Vancouver CMA through the QIIP, 1980 to 2016: 6,580

My questions for Minister Selina Robinson are as follows:

- o In 2016, then-premier Christy Clark said she was working with the Quebec government to ensure that QIIP applicants stayed in that province, instead of coming to B.C. and spending their money here. What kinds of efforts has the NDP government made to ensure that this so-called loophole is closed, and applicants stay in Quebec instead of coming to B.C.?
- o How often has the B.C. government spoken with the Quebec government about this?
- o When was the last time the B.C. government spoke with the Quebec government about this?
- o How much has the B.C. government urged Quebec to shut this program down, much as it was done with the federal program?
- o The data I've obtained shows that 46.7 per cent of QIIP applicants between 1986 (when the program started) and 2016 ended up in Vancouver. This is a group that gets permanent residency – and because of that, the foreign buyers tax does not apply to them. What will the B.C. government do to stop the tide of high-net-worth people coming to B.C. through Quebec?

I'm hoping to get this story finished this week. My hours are 4 p.m. to midnight on Wednesday, and 12 p.m. to 8 p.m. Thursday and Friday, and I am hoping to speak with the minister about this over the phone.

I hope to hear from you as soon as you have an opportunity.

RESPONSE:

Declined to Comment

We couldn't get response by reporter's deadline. Minister off to Asia.

Rioux, Luke JTT:EX

From: Schollen, Tasha GCPE:EX
Sent: Monday, January 29, 2018 12:43 PM
To: Mingay, Rob JTT:EX
Cc: Nicholls, Cloe JTT:EX; Patrick, Andrew GCPE:EX; Densmore, Brad GCPE:EX
Subject: RE: URGENT: JTT Follow-up Media Request: Quebec Immigrant Investor Program entry into B.C.

Response going out from MAH.

From: Mingay, Rob JTT:EX
Sent: Monday, January 29, 2018 12:42 PM
To: Schollen, Tasha GCPE:EX
Cc: Nicholls, Cloe JTT:EX; Patrick, Andrew GCPE:EX; Densmore, Brad GCPE:EX
Subject: Re: URGENT: JTT Follow-up Media Request: Quebec Immigrant Investor Program entry into B.C.

No concerns.

On Jan 29, 2018, at 12:08 PM, Schollen, Tasha GCPE:EX <Tasha.Schollen@gov.bc.ca> wrote:

Hi Cloe and Rob,
See the **new messaging** below. This is what we've been advised will be going out as a response. I appreciate your work on this, this morning.

The Charter rights referenced are under s.6(1) and 6(2) which state:

Mobility of citizens

- **6. (1)** Every citizen of Canada has the right to enter, remain in and leave Canada.
- Marginal note: Rights to move and gain livelihood
 - (2) Every citizen of Canada and every person who has the status of a permanent resident of Canada has the right
 - (a) to move to and take up residence in any province; and
 - (b) to pursue the gaining of a livelihood in any province.

Reporter

Jesse Ferreras, Reporter
Global TV | BC
jesse.ferreras@globalnews.ca
604-818-0634

Deadline Monday, January 29, 2018 1:00 PM

Request

Reporter is seeking ministry comment since the Minister is in Asia. He is publishing his story on Monday and has asked for our response on Monday. **Reporter is asking if we do not provide a response, would it be accurate to say that we have no comment?**

Reporter is seeking general comment on The Quebec Investor Program and the resulting impact the people who've gone through that program, (who are now permanent residents), have had on Vancouver real estate prices.

New Questions:

Any measure to curb demand will not affect people who have come to B.C. through the Quebec Immigrant Investors Program - and yet, a "significant amount" of money has come, and likely into Vancouver's housing market, according to a UBC economist I spoke to. Since any measure to curb demand in the February budget can't touch investor immigrants, what does the B.C. government plan to do to stem the tide of money coming into the province through this program?

s.13

Background

This is a follow-up to a media request from January 18, 2018.

REQUEST:

Reporter requesting interview from Minister Robinson (referred to JTT from Housing).

Similar to December request: <https://hub.gcpe.gov.bc.ca/MediaRequests/request/970bef8a-6a6f-419f-9cfe-097e38e5d080>

Request: I'm doing a story about the Quebec Immigrant Investor Program (QIIP). The story is that I have received some data from Statistics Canada that indicates just how many investor immigrants have come to Vancouver through the QIIP.

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QIIP applicants in Quebec, 1980 to 2016: 6,050

Principal applicants in Quebec through the QIIP, 1980 to 2016: 1,445

QIIP applicants in B.C., 1980 to 2016: 27,995

Principal applicants in B.C. through the QIIP, 1980 to 2016: 6,800

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My questions for Minister Selina Robinson are as follows:

o In 2016, then-premier Christy Clark said she was working with the Quebec government to ensure that QIIP applicants stayed in that province, instead of coming to B.C. and spending their money here. What kinds of efforts has the NDP government made to ensure that this so-called loophole is closed, and applicants stay in Quebec instead of coming to B.C.?

o How often has the B.C. government spoken with the Quebec government about this?

o When was the last time the B.C. government spoke with the Quebec government about this?

o How much has the B.C. government urged Quebec to shut this program down, much as it was done with the federal program?

o The data I've obtained shows that 46.7 per cent of QIIP applicants between 1986 (when the program started) and 2016 ended up in Vancouver. This is a group that gets permanent residency – and because of that, the foreign buyers tax does not apply to them. What will the B.C. government do to stop the tide of high-net-worth people coming to B.C. through Quebec?

I'm hoping to get this story finished this week. My hours are 4 p.m. to midnight on Wednesday, and 12 p.m. to 8 p.m. Thursday and Friday, and I am hoping to speak with the minister about this over the phone.

I hope to hear from you as soon as you have an opportunity.

RESPONSE:

Declined to Comment

We couldn't get response by reporter's deadline. Minister off to Asia.

Rioux, Luke JTT:EX

From: Helander, Carling JTT:EX
Sent: Monday, January 29, 2018 7:04 PM
To: Nicholls, Cloe JTT:EX
Subject: Re: QIIP Note

Hi, s.13

s.13

s.22

Carling

On Jan 29, 2018, at 5:32 PM, Nicholls, Cloe JTT:EX <Cloe.Nicholls@gov.bc.ca> wrote:

Two small things:
s.13

Cloe Nicholls
Executive Director
Immigration Policy & Integration Branch
Ministry of Jobs, Trade & Technology
(p) 250-387-3143

Rioux, Luke JTT:EX

From: Helander, Carling JTT:EX
Sent: Tuesday, January 30, 2018 8:53 AM
To: Nicholls, Cloe JTT:EX
Subject: Fwd: B.C. and the Quebec Immigrant Investor Program

FYI

Begin forwarded message:

From: "Przygoda, Annette AEST:EX" <Annette.Przygoda@gov.bc.ca>
Date: January 30, 2018 at 8:15:44 AM PST
To: "Helander, Carling JTT:EX" <Carling.Helander@gov.bc.ca>
Subject: RE: B.C. and the Quebec Immigrant Investor Program

Hi Carling,

s.22

Anyway. Unfortunately, the IMDB portfolio file is still not useable. It is likely going to take a few months for IRCC to fix this, since it is a larger technical issue with the data cube they send us for that.

In the meantime, here is the landings data you asked for

s.13,s.16

Annette

From: Helander, Carling JTT:EX
Sent: Monday, January 29, 2018 3:29 PM
To: Przygoda, Annette AEST:EX
Subject: RE: B.C. and the Quebec Immigrant Investor Program

Hi Annette,

We now have to brief our Minister – and the Premier's Issues Manager - on the QIIP on Wednesday at noon.

Any chance IMDB is back online, and if so could you try adding the latest tax year to the analysis?
Also, would you mind pulling from the cube the PA and SD breakdown of QIIP immigrants admitted each year for the last few years?

FYI, I am in Vancouver tomorrow and Cloe is pre-briefing Rob in the middle of the day, so you may receive some additional questions directly from Cloe.

Thanks ☺

Carling

From: Przygoda, Annette AEST:EX
Sent: Friday, January 19, 2018 8:09 AM
To: Helander, Carling JTT:EX
Subject: RE: B.C. and the Quebec Immigrant Investor Program

Hi Carling,

Here is what I have for now:

- Since 1980, a total of 2 million people have moved to BC from other provinces. Of those, 6% (125,000) came to BC from Quebec. Each year, between 50,000 and 60,000 people move to BC from other provinces. Approximately 3,300 of those move to BC from Quebec (~6%) (Source: Statistics Canada. Table 051-0019)
- Since 2011, of all immigrants landing in Canada and filing taxes in 2015, 140,000 resided in BC at the time of tax filing. Of those, 6,400 (4.6%) originally landed in Quebec and have since then moved to BC. (Source: IMDB, Statistics Canada. Table 054-0003)
 - Each year since 2011, between 1,000 and 1,500 immigrants move from Quebec to BC. That number has been on a downward trajectory, with only 950 immigrants from Quebec filing their taxes in BC in 2015, compared to 1,495 in 2011.
 - The majority of immigrants moving from Quebec to BC are Economic Class immigrants. Of the 6,400 that filed their taxes in BC in 2015 after originally landing in Quebec at some point since 2011, 5,950 were economic class immigrants (principal applicants and their spouses and dependents).

Unfortunately, I can't update that QIIP spreadsheet right now. As I said earlier, there are technical issues with the IMDB data cube right now, where running the pivot table and even just changing one variable in the table takes up to an hour before the spreadsheet responds (so pulling three or four variables into the pivot table to be able to see the data you need for this would take 3-4 hours just to run it). IRCC is aware of that and they are working on a fix, but it means I can't get into the data for detailed immigration categories at the moment. For that, the reporter would have to contact IRCC directly and get a response from them. I will note, though, that even if I was able to get into the cube, I could only add one more year to the data you already have. While the overall 2015 tax year IMDB data has now been released, we won't get the detailed portfolio for that until June. Right now, all we have there is the 2014 tax year cube and that isn't working at the moment. So I would recommend to just run with the data that you already have on that.

Annette

From: Helander, Carling JTT:EX
Sent: Thursday, January 18, 2018 3:29 PM
To: Przygoda, Annette AEST:EX
Cc: Pope, Naomi AEST:EX
Subject: FW: B.C. and the Quebec Immigrant Investor Program

Hi Annette,
Guess which topic is back..... QIIP interprovincial migration!

Two requests on this:

- 1) Do you have any stats you can share re: general interprovincial migration, both for people overall and specifically for immigrants? It could be useful for us to say that in general BC receives a net gain of X% through interprovincial migration, since 1980 X# of people have moved from other provinces to BC, or something similar to that. Basically: QIIP people aren't the only ones who move here.
- 2) Is it possible to update the attached document you did ages ago with the more current IMDB data? Even if you just focus on the last 5 years of landing cohorts, that would be great.

Both of the above would be helpful to have asap given this is a media inquiry... but if you could just do your best that's appreciated, and if it's not ready in time for media deadline it will still be good for us to have on hand as I'm sure this isn't the last time it will come up.

Thanks ☺

Carling

From: Patrick, Andrew GCPE:EX
Sent: Thursday, January 18, 2018 1:01 PM
To: Helander, Carling JTT:EX
Cc: Nicholls, Cloe JTT:EX; Zehr, Deb JTT:EX; Densmore, Brad GCPE:EX
Subject: FW: B.C. and the Quebec Immigrant Investor Program

Hi Carling,

MAH received a media request they passed on to us about the Quebec Immigrant Investor Program. (A similar request came to us in December and I believe the reporter went to the feds for more info.)

I'm wondering if we can have a chat about possible responses to the questions below as soon as you're available.

Thanks,
Andrew

From: Densmore, Brad GCPE:EX
Sent: Thursday, January 18, 2018 12:44 PM
To: Patrick, Andrew GCPE:EX
Subject: FW: B.C. and the Quebec Immigrant Investor Program

Hi Andrew,

I think we received a similar request to this already perhaps. Housing pawned if off to us... Can you check if we have messaging? We can chat

From: Jesse Ferreras [<mailto:Jesse.Ferreras@globalnews.ca>]
Sent: Tuesday, January 16, 2018 1:36 PM
To: Byers, Lindsay GCPE:EX
Subject: B.C. and the Quebec Immigrant Investor Program

Dear Ms. Byers,

Jesse Ferreras, online journalist with Global BC here.

Basically, I'm doing a story about the Quebec Immigrant Investor Program (QIIP). The story is that I have received some data from Statistics Canada that indicates just how many investor immigrants have come to Vancouver through the QIIP.

There are strong concerns that concentrating so many high net worth individuals in Vancouver is helping to drive up housing prices in the city, and even the region.

My findings are as follows:

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My questions for Minister Selina Robinson are as follows:

- In 2016, then-premier Christy Clark said she was working with the Quebec government to ensure that QIIP applicants stayed in that province, instead of coming to B.C. and spending their money here. What kinds of efforts has the NDP government made to ensure that this so-called loophole is closed, and applicants stay in Quebec instead of coming to B.C.?
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- How much has the B.C. government urged Quebec to shut this program down, much as it was done with the federal program?
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I'm hoping to get this story finished this week. My hours are 4 p.m. to midnight on Wednesday, and 12 p.m. to 8 p.m. Thursday and Friday, and I am hoping to speak with the minister about this over the phone.

I hope to hear from you as soon as you have an opportunity.

Jesse

Rioux, Luke JTT:EX

From: Nicholls, Cloe JTT:EX
Sent: Tuesday, January 30, 2018 11:43 AM
To: Patrick, Andrew GCPE:EX
Cc: Helander, Carling JTT:EX
Subject: RE: QIIP background materials
Attachments: IN - QIIP.docx

Andrew – as mentioned, here is the BN we have done for the Minister. Just a heads up that this is still with Rob and is not yet ADM or DM approved. We will send final when we get it.

I am fine with sharing this with housing but would also like to have a conversation with their policy folks (not just GCPE to GCPE). Can you possibly find us a contact?

Thanks

C

From: Patrick, Andrew GCPE:EX
Sent: Tuesday, January 30, 2018 10:54 AM
To: Nicholls, Cloe JTT:EX
Cc: Helander, Carling JTT:EX
Subject: QIIP background materials

Hi all,

I've been tasked with writing an IN on the QIIP and was hoping you could send any background materials you have handy that can help me on my way.

MAH was also hoping to get some background on the program.

Thanks,

Andrew Patrick | Public Affairs Officer
Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement
Cell: 250 893-7081

INFORMATION NOTE

Cliff #:139734
January 29, 2018

PREPARED FOR: Honourable Bruce Ralston, Minister of Jobs, Trade, and Technology

ISSUE: Quebec Immigrant Investor Program (QIIP) and Secondary Migration

BACKGROUND:

- The Canada-Quebec Accord (1991)¹ gives Quebec the responsibility to select and integrate its own immigrants and Temporary Foreign Workers. Canada retains authority over admission of immigrants, national immigration levels, and selection of family reunification immigrants and refugees.
- When the federal government terminated the national Immigrant Investor Program (IIP) and the Entrepreneur program in April 2014 due to program integrity concerns, Quebec's IIP was unaffected. The QIIP has expanded each year since 2011.
- The QIIP provides permanent residence to investors with a net worth of at least \$1.6 million who make a five-year, \$800,000 interest-free loan to the province. Program requirements also include an intent to reside in Quebec and several years' experience in managing a business that employs at least two other staff.
- QIIP's processing target from May 2017 through February 2018 is 1,900 principal investors, of which no more than 1,330 can be from Chinese nationals. Applicants with advanced French language ability are not subject to the cap.
- In 2016, Quebec received 4,425 immigrants through the IIP (includes principal investors and spouses/dependents), a decrease from 5,110 in 2015.
- Several recent media stories allege that the QIIP is a loophole for wealthy investors to obtain permanent residence, and then move to Vancouver and purchase homes, driving up housing prices while their initial investment stays in Quebec.

DISCUSSION:

- Although the QIIP requires applicants to intend to reside in Quebec, there is nothing inherently illegal or improper about an immigrant subsequently moving to another province. Freedom of movement across Canada is a constitutionally protected right. It is however illegal for someone to make a false declaration on their application about their intent to reside in Quebec.
- Cross-referencing of publically available data that links QIIP principal applicants to their tax files show that about 30-40% claim residence in BC by the time they file their taxes. This represents about 250 to 300 QIIP principal applicants moving to BC each year. Approximately the same numbers of QIIP immigrants claim residence in Ontario each year, indicating that BC is not the sole destination of choice for QIIP immigrants who decide to leave Quebec.
- Each year since 2011 between 1,000 and 1,500 immigrants have moved from Quebec to BC. That number has been on a downward trajectory, with only 950

¹ The Accord was signed in the unique historical context of the separatist movement and the negotiations following the repatriation of the Constitution in 1982 (Quebec is not a signatory). The Accord was a stopgap measure between the failure of the Meech Lake Accord in 1990 and the 1992 Charlottetown Accord, which intended to establish a new, Canada-wide constitutional arrangement. Charlottetown failed to be ratified in late 1992. As it was intended to be a constitutional document, the Quebec Accord does not have an expiry or a termination clause and federal changes to the immigration system often do not impact Quebec. Both Canada and Quebec must agree on amendments to the Accord.

immigrants from Quebec filing their taxes in BC in 2015, compared to 1,495 in 2011. The majority of these are economic class immigrants, not IIP immigrants.

- Annually, around 4,000 immigrants who arrived elsewhere in Canada move to BC. due to the economy, high quality of living, and number of diaspora communities.
- There is no data or evidence regarding how many QIIP immigrants purchase property in Vancouver. Some IIP immigrants may move to Vancouver but not buy property; conversely, any permanent resident, citizen, or foreign national can buy property in Vancouver even if they do not reside in BC.
- The BC Foreign Home Buyers' Tax does not apply to permanent residents of Canada, so some journalists have argued that wealthy foreigners use the QIIP to gain permanent residence and avoid the tax. However, the IIP application fee is \$15,000 and requires an \$800,000 interest-free five year investment, which raises questions about the incentive to use the program to avoid the BC tax.
- s.16
- The federal government cannot easily restrict or terminate QIIP's without the agreement of Quebec due to the constitutional nature of the Quebec Accord.
- s.16

SUMMARY:

- Quebec runs its own immigrant selection programs, and under the Canada-Quebec Accord neither the federal government nor other provinces can unilaterally tell Quebec how to run their immigration programs.
- Although tax system data indicates that a portion of QIIP immigrants subsequently move to Vancouver, there is no data showing how many of those individuals purchase real estate or how they impact the overall housing market.
- Freedom of movement between provinces is a constitutional right. Quebec IIP immigrants represent a very small fraction of people who choose to move to BC for our strong economic and quality of living.

Prepared by: Carling Helander, Director
Contact: Rob Mingay, ADM – WIMI
Telephone: (604) 250-3081

Reviewed by		
Dir: CH	ED: CN	ADM:

Rioux, Luke JTT:EX

From: Nicholls, Cloe JTT:EX
Sent: Tuesday, January 30, 2018 12:26 PM
To: Smith, Grant H IGRS:EX
Subject: Question: Quebec Immigrant Investor Story - background on Quebec BC discussions
Attachments: Update: Discussion w QC re: Investor Program; 112486 McCallum from MSB signed.pdf; 114328 Signed.pdf; 1.6 Agenda -IRCC Bilateral DM Meeting May 10 2016 REV.docx; 1.6 Agenda -IRCC Bilateral DM Meeting May 10 2016 REV.docx; 3.1 BC Objectives Checklist - IRCC Meeting.docx

Grant –

Hope you are well. I am checking in with you as we have been s.13,s.16
s.13,s.16

s.13
- If it is easier to give me a call please do so s.22

Thanks
Cloe

From: Nicholls, Cloe JTT:EX
Sent: Tuesday, January 30, 2018 12:22 PM
To: White, Sunny JTT:EX
Cc: Helander, Carling JTT:EX; Bishaj-Gashi, Arberesha JTT:EX
Subject: RE: Quebec Immigrant Investor Story - background on Quebec BC discussions

Sunny –

Here is a list of communication/interactions. A few comments:

- s.13,s.16
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-
-

Let me know if Rob needs to discuss or if you want to package differently.

Cloe

From: White, Sunny JTT:EX
Sent: Tuesday, January 30, 2018 8:57 AM
To: Nicholls, Cloe JTT:EX; Helander, Carling JTT:EX
Cc: Bishaj-Gashi, Arberesha JTT:EX

Subject: FW: Quebec Immigrant Investor Story - background on Quebec BC discussions
Importance: High

Sorry – should have asked if there is any material/old briefing notes etc?

From: Jang, Monica JTT:EX
Sent: Tuesday, January 30, 2018 8:53 AM
To: White, Sunny JTT:EX
Cc: Rioux, Luke JTT:EX; Mingay, Rob JTT:EX
Subject: FW: Quebec Immigrant Investor Story - background on Quebec BC discussions

Hi Sunny,

Looping you in below.

Thanks,

Monica.

From: McColl, John-Michael JTT:EX
Sent: Tuesday, January 30, 2018 8:48 AM
To: Jang, Monica JTT:EX
Cc: Mingay, Rob JTT:EX
Subject: Quebec Immigrant Investor Story - background on Quebec BC discussions

Hey Monica & Rob

So I'm sure you saw that Global story yesterday. Thanks again for arranging a briefing for the Minister tomorrow – we're expecting he'll get questions about this at his media availability tomorrow so we want to be sure he's prepared. Thanks for all the info you've provided so far!

s.13

Cheers,

JM

John Michael McColl
Senior Ministerial Assistant to Hon. Bruce Ralston
Minister of Jobs, Trade and Technology
British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8
johnmichael.mccoll@gov.bc.ca | 250.208.6051

From: [White, Sunny JTT:EX](#)
To: [McColl, John-Michael JTT:EX](#)
Cc: [Mihlar, Fazil JTT:EX](#); [Mingay, Rob JTT:EX](#); [Jang, Monica JTT:EX](#); [White, Sunny JTT:EX](#); [Nicholls, Cloe JTT:EX](#)
Subject: FW: Quebec Immigrant Investor Story - background on Quebec BC discussions
Date: Tuesday, January 30, 2018 1:11:38 PM
Attachments: [Update Discussion w QC re Investor Program.msg](#)
[112486 McCallum from MSB signed.pdf](#)
[114328 Signed.pdf](#)
[1.6 Agenda -IRCC Bilateral DM Meeting May 10 2016 REV.docx](#)
[1.6 Agenda -IRCC Bilateral DM Meeting May 10 2016 REV.docx](#)
[3.1 BC Objectives Checklist - IRCC Meeting.docx](#)
Importance: High

JM

- s.13,s.16

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From: McColl, John-Michael JTT:EX
Sent: Tuesday, January 30, 2018 8:48 AM
To: Jang, Monica JTT:EX
Cc: Mingay, Rob JTT:EX
Subject: Quebec Immigrant Investor Story - background on Quebec BC discussions

Hey Monica & Rob

So I'm sure you saw that Global story yesterday. Thanks again for arranging a briefing for the Minister tomorrow – we're expecting he'll get questions about this at his media availability tomorrow so we want to be sure he's prepared. Thanks for all the info you've provided so far!

s.13

Cheers,

JM

John Michael McColl

Senior Ministerial Assistant to Hon. Bruce Ralston

Minister of Jobs, Trade and Technology

British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8

johnmichael.mccoll@gov.bc.ca|250.208.6051

From: Nicholls, Cloe JTST:EX
Sent: Monday, July 25, 2016 11:21 AM
To: Mingay, Rob JTST:EX
Cc: Bozovic, Olivia JTST:EX; Helander, Carling JTST:EX
Subject: Update: Discussion w QC re: Investor Program

Rob –

As requested I spoke with Annie Bernard this morning – she is our Quebec contact for the immigration file. Annie confirmed that she is aware of the recent media stories related to the Quebec Immigrant Investor Program (QIIP) and the assertions being made about its impacts on real estate prices in BC. Below is a summary of our conversation:

- s.16

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Next Steps:

- s.13

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Let me know if you have any questions.

Thanks
Cloe

Cloe Nicholls
Executive Director
Immigration Policy Branch
Ministry of Jobs, Tourism and Skills Training
(p) 250-356-0999



APR 15 2016

Ref: 112486

The Honourable John McCallum, PC, MP
Minister of Immigration, Refugees and Citizenship
Jean Edmonds Tower South
365 Laurier Avenue West
Ottawa, ON M1A 1L1

Dear Minister McCallum:

Let me begin by once again congratulating you on reaching your ambitious mandate of resettling 25,000 refugees to Canada. This historic achievement represents the strong leadership and collaborative approach your Ministry has taken in engaging with the provinces and territories.

The recent Minister's Meeting in Ottawa on March 14, 2016, further demonstrated this spirit of cooperation through productive dialogue. I am writing to follow up on the priorities discussed at the meeting and to reiterate our commitment to working with you as a trusted partner on these important matters.

I am proud to say that British Columbia (BC) has now welcomed over 2,300 refugees to 45 different communities as part of Operation Syrian Resettlement. Through our \$1 million Refugee Readiness Fund, BC has funded province-wide resources and supports as well as created five Refugee Response Teams which are now actively developing community-based responses to welcome and integrate refugees across the province. From Salmon Arm to Prince George, these teams have received overwhelming community support and enthusiasm for their efforts. In addition, BC is spending \$2.6 million on project-based language training to help refugees and other newcomers overcome language barriers to employment. The province has also allocated up to \$1.5 million in Canada Job Grant funding to support refugees and other newcomers to access skills training and obtain employment.

Given the challenges with finding permanent housing in the Greater Vancouver area, I encourage you to consider settling forthcoming government-assisted refugees in the multiple communities that have a sub-contract with our Vancouver Resettlement Assistance Program (RAP) provider: Nanaimo, Kamloops, Kelowna, Penticton, Vernon and Prince George. These communities have indicated to me that they are ready and able to welcome more refugees.

.../2

Ministry of Jobs, Tourism and
Skills Training and Minister
Responsible for Labour

Office of the Minister

Mailing Address:
PO Box 9071 Stn Prov Govt
Victoria BC V8W 9E2
Phone: 250 356-2771
Fax: 250 356-3000

Location:
Room 138
Parliament Buildings
Victoria BC

www.gov.bc.ca/jtst

In addition, I encourage you to consider additional Resettlement Assistance Program (RAP) applications you may receive from BC service providers. Even with the addition of a new RAP centre in Victoria, I continue to believe that our province has the capacity to support additional RAP centres in regions such as Thompson-Okanagan and the Cariboo where refugees are able to take advantage of good jobs, housing prospects and reduced waitlists for language training.

As you are aware, the successful integration of refugees and newcomers is dependent on adequate funding for federal programs, particularly for newcomers with high needs. I want to take this opportunity to thank you for providing BC's 2016/17 Federal Settlement Allocation Funding letter. This information is very valuable for the province's planning and program delivery purposes.

BC welcomes the federal expansion of pre-arrival services for immigrants and the special funding allocations that have been made to support the Syrian Operation. However, even with the addition of nearly \$3 million in special funding for Syrian refugees, the total settlement funding for BC in 2016/2017 is \$164,000 lower than in 2015/2016. This funding reduction comes at a time when national immigration levels will reach a new high of 300,000 immigrants in 2016, with increases exclusively in the humanitarian and family classes.

The cuts are the result of a National Funding Formula that is based on historic landings data and does not account for current or projected increases to humanitarian and family class immigration or secondary migration to the province. We believe there is a need to modify the formula to more accurately reflect the national mobility of newcomers and account for their final destination in Canada. Ministry of Jobs, Tourism and Skills Training staff look forward to discussing information sharing opportunities with your department to better understand the impacts of secondary migration on the province and on national settlement funding allocations more broadly.

During our discussions you also mentioned an interest in planning a trip with provincial immigration ministers overseas to promote immigration to Canada. I would like to confirm my interest in that trip and advise you I will need details as soon as possible as I may have legislative duties and will require leave from those duties. I look forward to hearing more details about the planned trip as they become available.

Thank you again for your leadership at the recent Federal/Provincial/Territorial meetings. I look forward to our continued engagement on shared priorities.

Sincerely,



Shirley Bond
Minister



OCT 14 2016

Ref: 114328

The Honourable John McCallum, PC, MP
Minister of Immigration, Refugees and Citizenship
Jean Edmonds Tower South
365 Laurier Avenue West
Ottawa, ON M1A 1L1

Dear Minister McCallum:

It was great to see you again at the recent meeting of Ministers responsible for Immigration in Winnipeg. I would like to reaffirm British Columbia's (BC) support for working with you as a partner on commitments agreed upon during the meeting. I wanted to take the opportunity to follow up on a number of the issues discussed.

Economic Immigration and Express Entry

I appreciate your acknowledgement that there is a need for an increase in overall immigration levels with a focus on economic immigration in 2017 and beyond. I trust that the 2017 levels plan will reflect this commitment and capture the importance of economic immigration allowing the Provincial Nominee Programs (PNP) to best meet provincial and territorial needs. I am confident that we can grow the BC PNP to at least 9,000 over the next three years, and I look forward to engaging with you immediately following the tabling of the levels plan to determine BC's allocation.

During the Winnipeg meeting you also committed to:

- Sharing the federal methodology and rationale behind lowering Express Entry job offer points from 600 to 50. I understand that you have set timelines to implement changes to Express Entry and I can commit that as soon as we receive the information, staff will analyze the federal methodology and provide timely feedback on the implications for BC and suggestions for alternate options.
- Consider solutions that would eliminate the duplicative assessment of provincial nominees under the enhanced stream. As promised, BC is committed to taking a lead role in a working group and we will be reaching out to provinces and territories to begin that important discussion.

.../2

Settlement and Data-Sharing

I appreciated our discussions about on-going refugee settlement, in particular the discussion about the transition of refugees to provincial assistance after the first year. I would like to reiterate that this remains a significant concern for BC, in particular given the different approaches to income support. Although you are correct that this transition occurs on a regular basis for all refugees, the volume, vulnerability, and family composition of the Syrian cohort presents unique and uncharted challenges. In light of our discussions on settlement and your commitments to action, I would like to request that you:

- Ask your staff to work with their provincial and territorial counterparts to make the transition process of refugees to provincial benefits as smooth as possible. This could include a time-limited extension of federal benefits or other increases to settlement funding that help in bridging the difference in income supports.
- Support your commitment to eliminate language training waitlists with concrete strategies and additional funding. In BC, I would encourage you to direct regional staff to work with my department on a plan to reduce language training waitlists, particularly for refugees who face significant barriers to successful integration.
- Reconsider the national settlement funding formula to reflect both the progress we have made on multi-year levels planning and the impacts of secondary migration.

Lastly, I want to acknowledge the leadership your government has shown in providing transparency via sharing federal data on the OpenData portal and encourage you to continue to provide us with the data we need to ensure positive settlement outcomes. At our meeting in Winnipeg, you also committed to:

- Looking at contract provisions for federal settlement service providers with the goal of increasing individual level data collection, outcome monitoring, and information sharing.

I want to reiterate the critical importance of pursuing this work, as more robust information sharing at an individual level will support better settlement outcomes and cross-government service planning. Better data would also allow us to assess options for an alternative settlement funding formula that is more equitable and better reflects the service needs in each province.

Thank you again for your leadership at the meeting in Winnipeg. I look forward to our continued engagement on shared priorities.

Sincerely,



Shirley Bond
Minister

Page 203 to/à Page 205

Withheld pursuant to/removed as

s.16;s.13

From: Bearance, Marci JTT:EX
To: Helander, Carling JTT:EX
Subject: Business Investor Table - new PNP content added
Date: Wednesday, January 31, 2018 2:36:52 PM
Attachments: Business Investor Table - updated with PNP input.docx

Hi,

Alex sent me revised content for the PNP columns of the Business Investor/Entrepreneur table (attached) today. The content from yesterday is still correct, however, if this is too late for the briefing. The attached differs by including more detailed content that was written yesterday afternoon by PNP EI staff and Alex also showed it to Deb this morning – so, regardless, should be useful in the future.

Marci

Marci Bearance

Immigration Policy

Workforce, Immigration and Major Investments Division

Ministry of Jobs, Technology and Trade

(250) 889-4997

From: [Bearance, Marci JTT:EX](#)
To: [Nicholls, Cloe JTT:EX](#)
Cc: [Helander, Carling JTT:EX](#)
Subject: FW: Business Investor table
Date: Tuesday, January 30, 2018 3:39:45 PM
Attachments: [Business Investor Table - updated form 2016 version.docx](#)

Hi Cloe,

Carling asked me to update the attached table and send it to you. I have updated it and it is attached.

Note, however, that I was speaking with Alex today at PNP about the processing times and he is confirming the table and numbers as well with the EI staff – but is waiting for the numbers from them. He has agreed to send the table back to me with exact #'s by end of day or first thing tomorrow morning and I will check to see if there are any discrepancies right away.

The estimates in the table attached are what is publicly available, however.

Annette has checked the math in the article on the QIIP and it seems okay – however we can't verify the numbers they are using for the calculations as they must have come from a custom cut of the census data.

Marci

*Marci Bearance
Immigration Policy
Workforce, Immigration and Major Investments Division
Ministry of Jobs, Technology and Trade
(250) 889-4997*

From: Helander, Carling JTT:EX
Sent: Tuesday, January 30, 2018 7:51 AM
To: Bearance, Marci JTT:EX
Subject: Fwd: How over 46,000 wealthy immigrants took a back door into Vancouver and Toronto's housing markets | Globalnews.ca

Hi Marci,

I'm going to need your help on some Quebec Immigrant Investor Program today. I wrote a BN yesterday but could you please:

- 1) review the article below and perhaps work with Annette to see if the math checks out;
- 2) go on the LAN in the 2016 BN folder and find the old QIIP note that Cameron did. Cloe has asked that we review the appendix table and update the PNP section. Could you please pull that table into a separate word doc, update it, and send to Cloe by the end of today?

I am in Vancouver today without my computer so if Cloe needs anything else she may contact you directly - we are briefing the minister on this tomorrow.

Let me know if this doesn't make sense and I'll call you once my flight lands :)

Begin forwarded message:

From: "Nicholls, Cloe JTT:EX" <Cloe.Nicholls@gov.bc.ca>
Date: January 29, 2018 at 7:17:07 PM PST
To: "Helander, Carling JTT:EX" <Carling.Helander@gov.bc.ca>
Subject: Fwd: How over 46,000 wealthy immigrants took a back door into Vancouver and Toronto's housing markets | Globalnews.ca

FYI. Overall - pretty balanced. Can you have someone review the math pieces?

C

Begin forwarded message:

From: "Schollen, Tasha GCPE:EX" <Tasha.Schollen@gov.bc.ca>
Date: January 29, 2018 at 7:07:52 PM PST
To: "Mingay, Rob JTT:EX" <Rob.Mingay@gov.bc.ca>, "Nicholls, Cloe JTT:EX" <Cloe.Nicholls@gov.bc.ca>
Cc: "Densmore, Brad GCPE:EX" <Brad.Densmore@gov.bc.ca>, "Patrick, Andrew GCPE:EX" <Andrew.Patrick@gov.bc.ca>
Subject: Fwd: How over 46,000 wealthy immigrants took a back door into Vancouver and Toronto's housing markets | Globalnews.ca

<https://globalnews.ca/news/3886743/quebec-immigrant-investor-program-vancouver/>

Sent from my iPhone

PROGRAM CRITERIA	Federal Immigrant Investor Venture Capital Pilot Project	Start-up Visa Program	Quebec Immigrant Investor Program (QIIP)	Quebec Entrepreneur or Self-Employed Worker	BC PNP Entrepreneur Stream	BC PNP Strategic Projects
Cap	60, set by CIC	2,750, set by CIC Note: only approximately 120 visas issued between 2013 and 2017, including dependents	1,900, set by <i>IDIQ</i> ; Francophones do not count towards cap; maximum 1,330 from PRC	50 entrepreneurs, 50 self-employed; Francophones do not count towards cap	Cap is PNP base allocation. PNP processed around 69 in 2017 or 1% of allocation.	
Application Fee	\$1050 + \$550 for spouse or adult dependant + \$150 for each dependent child		\$15,000	\$1,034 + \$164/dependent	\$3,500 + \$1,000 for each key staff number (up to 5)	
Intended Client	Very wealthy investors who pool money into Immigrant Investor Venture Capital Fund	Investor-vetted entrepreneurs	Wealthy, passive investors	Active entrepreneurs	Investors who actively invest in and manage a new or existing business in BC and create jobs for British Columbians	International companies who establish or expand a business in BC that demonstrates a significant contribution to BC's economy: up to 5 key staff
Financial Commitment	\$2M passive investment for 15 year. Money is 100% at risk	NOT required to invest own money	\$800,000 CAD interest-free loan for 5 years	\$100,000, making up 25% equity in the company	\$200,000	\$500,000 investment
Net Worth	\$10 million	\$12,475-33,014 depending on size of family	\$1.6 million	\$300,000 for entrepreneurs; \$100,000 for self-employed persons	\$600,000	None
Business/Residency Requirements	Quebec businesses ineligible	Letter of support from angel investor/ VC/incubator - \$200k if from venture capital fund - \$75k if from angel investor group	Must intend to reside and conduct business in Quebec	Must manage the business and employ one non-related Quebec resident in the business over 30 hours per week	Intention to reside and actively manage the business in BC and be eligible for, immigration status in Canada. Create at least 1 new job for Canadian citizens or permanent residents in the proposed BC business If proposing a Key Staff as part of the application, the investment requirement increases to \$400,000 and the job creation to three	Intention for key staff to reside and actively manage the business in BC and be eligible for immigration status in Canada. -Create 3 new jobs for Canadian citizens or permanent residents per key staff member (to a maximum of five key staff)
Investor / Entrepreneur Qualifications	- English or French (CLB 5) and recognized post-secondary degree - Proven business or investment experience - Required to obtain a	English or French (CLB 5) and completed at least one year of post-secondary education	2 years management experience with more than 2 employees	2 years of business management over the last 5 years OR 2 years' work experience in the profession or trade they intend to practice	Evidence of good business practices and successful business operations outside of Canada that are relevant to the proposed business.	Evidence of good business practices and successful business operations outside of Canada that are relevant to the proposed business.

	due diligence report from a designated service provider as proof of net worth from lawful, profit-making activities				<p>Applicants assessed according to program criteria and can receive a maximum of 200 points</p> <p>-120 possible points for Self-Declared criteria: experience, ownership percentage, net worth, personal investment, number of jobs created, location of business in BC, and adaptability factors</p> <p>-80 points possible for Business Concept assessed through points for: commercial viability, transferability of skills</p>	<p>Investment opportunity in BC identified based on commercial decisions and credible foundations.</p> <p>Demonstration that proposed key employees are qualified senior employees who are essential to establishing and operating the business</p>
Application Process	Through CIC	Through CIC; must have letter from investors; must also get QSC if in Quebec	Québec Selection Certificate (QSC) Application	Québec Selection Certificate Application	Exploratory visit encouraged; discussion of proposal with BC PNP before receiving application package; submit application; if approved, sign performance agreement and receive work permit support letters from PNP; then, apply to IRCC	
Processing Time	Very long – No visas have been issued since pilot, and economic benefits began December 2014	Approximately 6 months	Unknown	Unknown	3-4 months for new applications*	
Cost/Benefit to Public	Intended to have fund administer itself through fund: requires no additional spending - private sector to do due diligence	Private sector investor risk, small administrative cost	Sizeable benefit (tax free loans and large processing fee) for administrative costs	Wealthy entrepreneur or self-employed person will generate higher tax income	Provide significant economic benefit to BC & maintain or increase job creation; working towards cost-recovery model	
Comments	IRCC is not currently accepting new applicants	Challenges include a time-consuming application process and obtaining a minimum investment from Canadian funds	Anecdotally, many investor immigrants arrive in Quebec and then relocate to other provinces.			

Note: Outside BC and Quebec, there are 8 other provincial or territorial entrepreneurial streams, each with net worth requirement from \$500,000 (Manitoba) to \$1,500,000 (Ontario.) and investment requirements from \$150,000 (Nova Scotia) to \$1,000,000 (Ontario).

*Inventory applications for former BC regional Entrepreneur Stream (ended in 2015) still being processed and will be finished in Spring 2019.

Louie, Jacqueline JTT:EX

From: McColl, John-Michael JTT:EX
Sent: Tuesday, February 13, 2018 10:42 AM
To: Louie, Jacqueline JTT:EX
Subject: FW: Quebec Immigrant Investor Story - background on Quebec BC discussions

Categories: QIIP

Hey Jacqueline,

Below you'll find the records I have that are responsive to the QIIP Request

JM

From: McColl, John-Michael JTT:EX
Sent: Wednesday, January 31, 2018 3:14 PM
To: Mingay, Rob JTT:EX
Cc: Mihlar, Fazil JTT:EX; Jang, Monica JTT:EX; White, Sunny JTT:EX; Nicholls, Cloe JTT:EX
Subject: RE: Quebec Immigrant Investor Story - background on Quebec BC discussions

Rob,

I just wanted to say thanks so much for sharing this, it was exactly the background I was looking for.

Many thanks!

JM

From: White, Sunny JTT:EX **On Behalf Of** Mingay, Rob JTT:EX
Sent: Tuesday, January 30, 2018 1:12 PM
To: McColl, John-Michael JTT:EX
Cc: Mihlar, Fazil JTT:EX; Mingay, Rob JTT:EX; Jang, Monica JTT:EX; White, Sunny JTT:EX; Nicholls, Cloe JTT:EX
Subject: FW: Quebec Immigrant Investor Story - background on Quebec BC discussions
Importance: High

JM

- s.13,s.16

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- s.13,s.16
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From: McColl, John-Michael JTT:EX
Sent: Tuesday, January 30, 2018 8:48 AM
To: Jang, Monica JTT:EX
Cc: Mingay, Rob JTT:EX
Subject: Quebec Immigrant Investor Story - background on Quebec BC discussions

Hey Monica & Rob

So I'm sure you saw that Global story yesterday. Thanks again for arranging a briefing for the Minister tomorrow – we're expecting he'll get questions about this at his media availability tomorrow so we want to be sure he's prepared. Thanks for all the info you've provided so far!

s.13

Cheers,

JM

John Michael McColl

Senior Ministerial Assistant to Hon. Bruce Ralston

Minister of Jobs, Trade and Technology

British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8

johnmichael.mccoll@gov.bc.ca | 250.208.6051

Louie, Jacqueline JTT:EX

From: Sali, Meghan JTT:EX
Sent: Thursday, February 1, 2018 12:57 PM
To: Stewart, Courtney GCPE:EX; Schollen, Tasha GCPE:EX; Densmore, Brad GCPE:EX
Subject: RE: Materials for tomorrow

Perfect! Thanks everyone.

Will we get a final copy of PJH's speech, or should I just include the draft you had previously sent for MBR's info?

M

Meghan Sali

Ministerial Assistant to Hon. Bruce Ralston

Minister of Jobs, Trade and Technology

British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8

meghan.sali@gov.bc.ca | 250.812.0878

From: Stewart, Courtney GCPE:EX
Sent: Thursday, February 1, 2018 12:55 PM
To: Schollen, Tasha GCPE:EX; Sali, Meghan JTT:EX; Densmore, Brad GCPE:EX
Subject: RE: Materials for tomorrow

Looks good to me!

From: Schollen, Tasha GCPE:EX
Sent: Thursday, February 1, 2018 12:52 PM
To: Sali, Meghan JTT:EX; Stewart, Courtney GCPE:EX; Densmore, Brad GCPE:EX
Subject: RE: Materials for tomorrow

I'm not seeing anything ... but Brad or Courtney may see a need for something else so adding them here.

From: Sali, Meghan JTT:EX
Sent: Thursday, February 1, 2018 12:44 PM
To: Schollen, Tasha GCPE:EX
Subject: Materials for tomorrow

Hi Tash,

Just putting together a binder with materials for the media round table tomorrow. I'm wondering if you can check my homework in terms of things I am including to make sure there are no missing items:

- MBR speech (still to come)
- PJH speech (only for reference)
- Asia roundtable KM/QA
- Refugee and settlement lines
- QIIP lines
- Spill response regulation lines
- Construction worker lines

Anything else you see that's missing?

M

Meghan Sali

Ministerial Assistant to Hon. Bruce Ralston

Minister of Jobs, Trade and Technology

British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8

meghan.sali@gov.bc.ca | 250.812.0878

Louie, Jacqueline JTT:EX

From: McColl, John-Michael JTT:EX
Sent: Wednesday, January 31, 2018 3:27 PM
To: Sali, Meghan JTT:EX
Subject: FW: Quebec Immigrant Investor Story - background on Quebec BC discussions
Attachments: Update: Discussion w QC re: Investor Program; 112486 McCallum from MSB signed.pdf; 114328 Signed.pdf; 1.6 Agenda -IRCC Bilateral DM Meeting May 10 2016 REV.docx; 1.6 Agenda -IRCC Bilateral DM Meeting May 10 2016 REV.docx; 3.1 BC Objectives Checklist - IRCC Meeting.docx

Importance: High

Follow Up Flag: Follow up
Flag Status: Flagged

From: White, Sunny JTT:EX **On Behalf Of** Mingay, Rob JTT:EX
Sent: Tuesday, January 30, 2018 1:12 PM
To: McColl, John-Michael JTT:EX
Cc: Mihlar, Fazil JTT:EX; Mingay, Rob JTT:EX; Jang, Monica JTT:EX; White, Sunny JTT:EX; Nicholls, Cloe JTT:EX
Subject: FW: Quebec Immigrant Investor Story - background on Quebec BC discussions
Importance: High

JM

- s.13,s.16

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From: McColl, John-Michael JTT:EX
Sent: Tuesday, January 30, 2018 8:48 AM
To: Jang, Monica JTT:EX
Cc: Mingay, Rob JTT:EX
Subject: Quebec Immigrant Investor Story - background on Quebec BC discussions

Hey Monica & Rob

So I'm sure you saw that Global story yesterday. Thanks again for arranging a briefing for the Minister tomorrow – we're expecting he'll get questions about this at his media availability tomorrow so we want to be sure he's prepared. Thanks for all the info you've provided so far!

s.13

Cheers,

JM

John Michael McColl

Senior Ministerial Assistant to Hon. Bruce Ralston

Minister of Jobs, Trade and Technology

British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8

johnmichael.mccoll@gov.bc.ca | 250.208.6051

Louie, Jacqueline JTT:EX

From: Maloney, Katie JTT:EX
Sent: Wednesday, January 31, 2018 8:30 AM
To: Sali, Meghan JTT:EX
Subject: FW: BN-Meeting Note CLIFF ID 139734
Attachments: 139734 - in - mbr - quebec immigrant investor program and secondary migration.docx;
139734 bn rush.msg; eapp 1.xps

From: Christina Starko [mailto:Christina.Starko@gov.bc.ca]
Sent: Tuesday, January 30, 2018 5:12 PM
To: Maloney, Katie JTT:EX
Cc: Kwan, Shirley JTT:EX; Thindwa, Pamela JTT:EX; Duncan, Kate JTT:EX; Hay, Lorna JTT:EX
Subject: BN-Meeting Note CLIFF ID 139734

Hi everyone,

Please see QII IN for the Jan 31 3:30-4:00 meeting.

If you need us to print this for MBR tomorrow please let us know .

Our amazing Pam in Van can assist!

Thanks,

Christina

DMO-Deputy Minister Referral Slip for ID:139734

2018/01/30

<i>Log Type:</i> Meeting request	<i>Action:</i> BN-Meeting Note	<i>Due:</i> 2018/02/12
<i>Batch:</i>	<i>Subaction:</i>	

Type: Provincial Government
Rob Mingay, Assistant Deputy Minister
JTST
Workforce Development and Immigration Division
2nd Floor, 634 Humboldt Street, PO Box 9824; STN
Victoria, BC, Canada V8W 9W4

Written: *Entered By:* cstark
o
Received: 2018/01/29
Due: 2018/02/12
Approved: *Approved By:*
Closed: *File No.:*

Div Rsp: DMO Deputy Minister's Office

Meeting Date:

Issue:

Time:

X-Ref:

Location:

Attendees:

Subject

Reporter is seeking general comment on The Quebec Investor Program and the resulting impact the people who've gone through that program, (who are now permanent residents), have had on Vancouver real estate prices.

Referral DMO-Deputy Minister -> MO-Minister

From: DMO-Deputy Minister Sent: 2018/01/29 Status: Completed Ref Action: BN-Meeting Note
 To: MO-Minister Received: Reason: Subaction:
 Assign To: Completed: 2018/01/29 Due: 2018/02/05 File No.:

Referral DMO-Deputy Minister -> MO-Minister -> DMO-Deputy Minister

From: MO-Minister Sent: 2018/01/29 Status: Completed Ref Action: Assign
 To: DMO-Deputy Minister Received: Reason: Subaction:
 Assign To: Completed: 2018/01/29 Due: 2018/01/30 File No.:

Referral DMO-Deputy Minister -> MO-Minister -> DMO-Deputy Minister -> WIMI-ADM

From: DMO-Deputy Minister Sent: 2018/01/29 Status: Completed Ref Action: BN-Meeting Note
 To: WIMI-ADM Received: 2018/01/29 Reason: Subaction:
 Assign To: Completed: 2018/01/30 Due: 2018/01/30 File No.:

Referral DMO-Deputy Minister -> MO-Minister -> DMO-Deputy Minister -> WIMI-ADM -> WIMI-Immigration Policy Branch

From: WIMI-ADM Sent: 2018/01/29 Status: Accepted Ref Action: Meeting Request
 To: WIMI-Immigration Policy Branch Received: 2018/01/29 Reason: Subaction:
 Assign To: Completed: Due: 2018/01/30 (Pending (0)) File No.:

Referral DMO-Deputy Minister -> MO-Minister -> DMO-Deputy Minister -> WIMI-ADM -> WIMI-Immigration Policy Branch -> WIMI-ADM

From: WIMI-Immigration Policy Branch Sent: 2018/01/30 Status: Completed Ref Action: Approval
 To: WIMI-ADM Received: 2018/01/30 Reason: Subaction:
 Assign To: Completed: 2018/01/30 Due: 2018/02/01 File No.:

Referral DMO-Deputy Minister -> MO-Minister -> DMO-Deputy Minister -> WIMI-ADM -> WIMI-Immigration Policy Branch -> WIMI-ADM -> DMO-Deputy Minister

From: WIMI-ADM Sent: 2018/01/30 Status: Completed Ref Action: Approval
 To: DMO-Deputy Minister Received: Reason: Subaction:
 Assign To: Completed: 2018/01/30 Due: 2018/02/01 File No.:

Referral DMO-Deputy Minister -> MO-Minister -> DMO-Deputy Minister -> WIMI-ADM -> WIMI-Immigration Policy Branch -> WIMI-ADM -> DMO-Deputy Minister -> MO-Minister

From: DMO-Deputy Minister Sent: 2018/01/30 Status: Pending Ref Action: BN-Meeting Note
 To: MO-Minister Received: Reason: Subaction:
 Assign To: Completed: Due: 2018/02/06 (Active (5)) File No.:

MINISTRY OF JOBS, TRADE, AND TECHNOLOGY

INFORMATION NOTE

Cliff #:139734
January 29, 2018

PREPARED FOR: Honourable Bruce Ralston, Minister of Jobs, Trade, and Technology

ISSUE: Quebec Immigrant Investor Program (QIIP) and Secondary Migration

BACKGROUND:

- The Canada-Quebec Accord (1991)¹ gives Quebec the responsibility to select and integrate its own immigrants and Temporary Foreign Workers. Canada retains authority over admission of immigrants, national immigration levels, and selection of family reunification immigrants and refugees.
- When the federal government terminated the national Immigrant Investor Program (IIP) and the Entrepreneur program in April 2014 due to program integrity concerns, Quebec's IIP was unaffected. The QIIP has expanded each year since 2011.
- The QIIP provides permanent residence to investors with a net worth of at least \$1.6 million who make a five-year, \$800,000 interest-free loan to the province. Program requirements also include an intent to reside in Quebec and several years' experience in managing a business that employs at least two other staff.
- QIIP's processing target from May 2017 through February 2018 is 1,900 principal investors, of which no more than 1,330 can be from Chinese nationals. Applicants with advanced French language ability are not subject to the cap.
- In 2016, Quebec received 4,425 immigrants through the IIP (includes principal investors and spouses/dependents), a decrease from 5,110 in 2015.
- Several recent media stories allege that the QIIP is a loophole for wealthy investors to obtain permanent residence, and then move to Vancouver and purchase homes, driving up housing prices while their initial investment stays in Quebec.

DISCUSSION:

- Although the QIIP requires applicants to intend to reside in Quebec, there is nothing inherently illegal or improper about an immigrant subsequently moving to another province. Freedom of movement across Canada is a constitutionally protected right. It is however illegal for someone to make a false declaration on their application about their intent to reside in Quebec.
- Cross-referencing of publically available data that links QIIP principal applicants to their tax files show that about 30-40% claim residence in BC by the time they file their taxes. This represents about 250 to 300 QIIP principal applicants moving to BC each year. Approximately the same numbers of QIIP immigrants claim residence in

¹ The Accord was signed in the unique historical context of the separatist movement and the negotiations following the repatriation of the Constitution in 1982 (Quebec is not a signatory). The Accord was a stopgap measure between the failure of the Meech Lake Accord in 1990 and the 1992 Charlottetown Accord, which intended to establish a new, Canada-wide constitutional arrangement. Charlottetown failed to be ratified in late 1992. As it was intended to be a constitutional document, the Quebec Accord does not have an expiry or a termination clause and federal changes to the immigration system often do not impact Quebec. Both Canada and Quebec must agree on amendments to the Accord.

Ontario each year, indicating that BC is not the sole destination of choice for QIIP immigrants who decide to leave Québec.

- Each year since 2011 between 1,000 and 1,500 immigrants have moved from Quebec to BC. That number has been on a downward trajectory, with only 950 immigrants from Quebec filing their taxes in BC in 2015, compared to 1,495 in 2011. The majority of these are economic class immigrants, not IIP immigrants.
- Annually, around 4,000 immigrants who arrived elsewhere in Canada move to BC. due to the economy, high quality of living, and number of diaspora communities.
- There is no data or evidence regarding how many QIIP immigrants purchase property in Vancouver. Some IIP immigrants may move to Vancouver but not buy property; conversely, any permanent resident, citizen, or foreign national can buy property in Vancouver even if they do not reside in BC.
- The BC Foreign Home Buyers' Tax does not apply to permanent residents of Canada, so some journalists have argued that wealthy foreigners use the QIIP to gain permanent residence and avoid the tax. However, the IIP application fee is \$15,000 and requires an \$800,000 interest-free five year investment, which raises questions about the incentive to use the program to avoid the BC tax.
- The BC government raised concerns about the QIIP and secondary migration through intergovernmental channels several times in 2015 and 2016.
- The federal government cannot easily restrict or terminate QIIP's without the agreement of Quebec due to the constitutional nature of the Quebec Accord.
- The federal government has stated that they have no intention of restricting Quebec's IIP. Given the historical context, challenging Quebec's unique status would likely strain relations with the federal and Quebec provincial governments.

SUMMARY:

- Quebec runs its own immigrant selection programs, and under the Canada-Quebec Accord neither the federal government nor other provinces can unilaterally tell Quebec how to run their immigration programs.
- Although tax system data indicates that a portion of QIIP immigrants subsequently move to Vancouver, there is no data showing how many of those individuals purchase real estate or how they impact the overall housing market.
- Freedom of movement between provinces is a constitutional right. Quebec IIP immigrants represent a very small fraction of people who choose to move to BC for our strong economic and quality of living.

Prepared by: Carling Helander, Director
 Contact: Rob Mingay, ADM – WIMI
 Telephone: (604) 250-3081

Reviewed by			
Dir: CH	ED: CN	ADM: RM	DM:

Louie, Jacqueline JTT:EX

From: Kwan, Shirley JTT:EX
Sent: Tuesday, January 30, 2018 11:39 AM
To: Hay, Lorna JTT:EX; Sali, Meghan JTT:EX
Cc: Jang, Monica JTT:EX; Hourston, Sveah JTT:EX; Starko, Christina JTT:EX
Subject: RE: QIIP briefing

Hi Lorna and Meghan -

3:30pm works for Rob and staff. Please confirm it in MBR's calendar and will get you materials end of day today.

Shirley

From: Hay, Lorna JTT:EX
Sent: Tuesday, January 30, 2018 9:16 AM
To: Sali, Meghan JTT:EX
Cc: Jang, Monica JTT:EX; Kwan, Shirley JTT:EX; Hourston, Sveah JTT:EX
Subject: RE: QIIP briefing

DMO, I've updated MBRs calendar to 3:30pm. Can you let me know if this does work for Rob?

From: Sali, Meghan JTT:EX
Sent: Tuesday, January 30, 2018 9:00 AM
To: Hay, Lorna JTT:EX
Cc: Jang, Monica JTT:EX; Kwan, Shirley JTT:EX
Subject: QIIP briefing

Hi Lorna,

Unfortunately I am going to need to reschedule the Quebec Immigrant Investor Program briefing tomorrow at 12:00pm.

Due to a necessity to book another meeting at that time, we are wondering if it's possible to reschedule the QIIP briefing later in the day tomorrow, **at 3:30pm**.

I know there is travel organized, and I hope this can be accommodated.

Please let me know if this will be a challenge.

Best,
Meghan

Meghan Sali
Ministerial Assistant to Hon. Bruce Ralston
Minister of Jobs, Trade and Technology
British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8
meghan.sali@gov.bc.ca | 250.812.0878

Louie, Jacqueline JTT:EX

From: Hay, Lorna JTT:EX
Sent: Tuesday, January 30, 2018 10:19 AM
To: Sali, Meghan JTT:EX
Subject: RE: QIIP briefing

Thanks Meghan

From: Sali, Meghan JTT:EX
Sent: Tuesday, January 30, 2018 9:32 AM
To: Hay, Lorna JTT:EX
Subject: RE: QIIP briefing

MBR will be taking the ferry over tonight.

Meghan Sali

Ministerial Assistant to Hon. Bruce Ralston

Minister of Jobs, Trade and Technology

British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8

meghan.sali@gov.bc.ca | 250.812.0878

From: Hay, Lorna JTT:EX
Sent: Tuesday, January 30, 2018 9:02 AM
To: Sali, Meghan JTT:EX
Subject: RE: QIIP briefing

Did MBR confirm how/when he was coming to Victoria? Last I heard it was a possibility that he would drive and take the ferry.

I think this can be accommodated for 3:30pm. Just need to know what his plans were for travel. Nothing has been booked as of yet.

From: Sali, Meghan JTT:EX
Sent: Tuesday, January 30, 2018 9:00 AM
To: Hay, Lorna JTT:EX
Cc: Jang, Monica JTT:EX; Kwan, Shirley JTT:EX
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British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8
meghan.sali@gov.bc.ca | 250.812.0878

Louie, Jacqueline JTT:EX

From: Jang, Monica JTT:EX
Sent: Monday, January 29, 2018 10:10 AM
To: Kwan, Shirley JTT:EX; Starko, Christina JTT:EX
Subject: FW: Briefing

Hi Shirley/Christina,

Please see below regarding the briefing re: Quebec Immigrant Investor Program. This might give Rob/Sunny an idea of how to approach this briefing.

Monica.

From: Sali, Meghan JTT:EX
Sent: Monday, January 29, 2018 10:00 AM
To: Jang, Monica JTT:EX
Cc: Robb, Amanda JTT:EX; McColl, John-Michael JTT:EX
Subject: Briefing

Hi Monica,

I sent a separate email about logistics of organizing a briefing on the Quebec Immigrant Investor Program and I wanted to provide you with a bit more information.

We have received some media inquiries about the program and its potential impact on housing prices here in BC.

The questions from the media are as follows:

Reporter is seeking general comment on The Quebec Investor Program and the resulting impact the people who've gone through that program, (who are now permanent residents), have had on Vancouver real estate prices.

New Questions:

Any measure to curb demand will not affect people who have come to B.C. through the Quebec Immigrant Investors Program - and yet, a "significant amount" of money has come, and likely into Vancouver's housing market, according to a UBC economist I spoke to. Since any measure to curb demand in the February budget can't touch investor immigrants, what does the B.C. government plan to do to stem the tide of money coming into the province through this program?

In the Premier's media availability over the weekend, he was asked about this as well, and said the following:

Reporter: Hello Premier.

Horgan: Hello Richard, it's very nice to hear your voice there.

Reporter: It's good to be back. It's about the Quebec immigration program, and I'm not sure how familiar you are with it, but I know you're traveling with Bruce Ralston. My colleague is working on a story, and the question is, in 2016, Christy Clark said she was working with the Quebec government to ensure that the applicants to the program stayed in Quebec because they were coming into BC and spending their money here. Do you know of any effort that your government has done to ensure that this so-called loophole has been closed and applicants stay in Quebec instead of coming to BC?

Horgan: Not that I'm aware of, but Bruce is here at the moment. I'll certainly raise that with him. I do know that there's a broad range of files that I've asked Bruce to manage. Immigration is a key component of that, and we want to make sure that the programs that are in place are meeting the needs of British Columbians first and foremost, and that they're not scammers or others who are taking advantage of access to Canada and BC.

As the Minister will be at a media roundtable on the afternoon of the 2nd and may be asked about this issue, we'd like to make sure he's briefed. That's why we'd like a phone conversation and ideally a BN made up if possible.

Thanks so much and don't hesitate to call if you have additional questions.

M

Meghan Sali

Ministerial Assistant to Hon. Bruce Ralston

Minister of Jobs, Trade and Technology

British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8

meghan.sali@gov.bc.ca | 250.812.0878

Louie, Jacqueline JTT:EX

From: Sali, Meghan JTT:EX
Sent: Sunday, January 28, 2018 8:04 PM
To: Schollen, Tasha GCPE:EX
Cc: Matthen, Sheila GCPE:EX; McColl, John-Michael JTT:EX; Leslie, Lisa GCPE:EX; Currie, David GCPE:EX
Subject: Re: JTT Follow-up Media Request: Quebec Immigrant Investor Program entry into B.C.

Of course, I'll give you a call before the issues call or we can discuss at the time.

Thanks for raising this, and apologies we didn't get back to you sooner.

Best,
Meghan

Sent from my iPhone

On Jan 28, 2018, at 10:04 AM, Schollen, Tasha GCPE:EX <Tasha.Schollen@gov.bc.ca> wrote:

Hi Sheila, Meghan and JM – can we talk first thing tomorrow?

Thx,
T

From: Tasha Schollen [<mailto:Tasha.Schollen@gov.bc.ca>]
Sent: Sunday, January 28, 2018 10:02 AM
To: Schollen, Tasha GCPE:EX
Cc: Zoeller, Sonja GCPE:EX; Byers, Lindsay GCPE:EX; Mukasa, Kate GCPE:EX
Subject: JTT Follow-up Media Request: Quebec Immigrant Investor Program entry into B.C.

Reporter

Jesse Ferreras, Reporter
Global TV | BC
jesse.ferreras@globalnews.ca
604-818-0634

Deadline Monday, January 29, 2018 1:00 PM

Request

Reporter is seeking ministry comment since the Minister is in Asia. He is publishing his story on Monday and has asked for our response on Monday. **Reporter is asking if we do not provide a response, would it be accurate to say that we have no comment?**

Reporter is seeking general comment on The Quebec Investor Program and the resulting impact the people who've gone through that program, (who are now permanent residents), have had on Vancouver real estate prices.

New Questions:

Any measure to curb demand will not affect people who have come to B.C. through the Quebec Immigrant Investors Program - and yet, a "significant amount" of money has come, and likely into Vancouver's housing market, according to a UBC economist I spoke to. Since any measure to curb demand in the February budget can't touch investor immigrants, what does the B.C. government plan to do to stem the tide of money coming into the province through this program?

Background

This is a follow-up to a media request from January 18, 2018.

REQUEST:

Reporter requesting interview from Minister Robinson (referred to JTT from Housing).

Similar to December request: <https://hub.gcpe.gov.bc.ca/MediaRequests/request/970bef8a-6a6f-419f-9cfe-097e38e5d080>

Request: I'm doing a story about the Quebec Immigrant Investor Program (QIIP). The story is that I have received some data from Statistics Canada that indicates just how many investor immigrants have come to Vancouver through the QIIP.

There are strong concerns that concentrating so many high net worth individuals in Vancouver is helping to drive up housing prices in the city, and even the region.

My findings are as follows:

QIIP applicants in Canada, 1980 to 2016: 57,935

Principal applicants in Canada through the QIIP, 1980 to 2016: 13,635

QIIP applicants in Quebec, 1980 to 2016: 6,050

Principal applicants in Quebec through the QIIP, 1980 to 2016: 1,445

QIIP applicants in B.C., 1980 to 2016: 27,995

Principal applicants in B.C. through the QIIP, 1980 to 2016: 6,800

QIIP applicants in Vancouver CMA, 1980 to 2016: 27,080

Principal applicants in Vancouver CMA through the QIIP, 1980 to 2016: 6,580

My questions for Minister Selina Robinson are as follows:

o In 2016, then-premier Christy Clark said she was working with the Quebec government to ensure that QIIP applicants stayed in that province, instead of coming to B.C. and spending their money here. What kinds of efforts has the NDP government made to ensure that this so-called loophole is closed, and applicants stay in Quebec instead of coming to B.C.?

o How often has the B.C. government spoken with the Quebec government about this?

o When was the last time the B.C. government spoke with the Quebec government about this?

o How much has the B.C. government urged Quebec to shut this program down, much as it was done with the federal program?

o The data I've obtained shows that 46.7 per cent of QIIP applicants between 1986 (when the program started) and 2016 ended up in Vancouver. This is a group that gets permanent residency – and because

of that, the foreign buyers tax does not apply to them. What will the B.C. government do to stop the tide of high-net-worth people coming to B.C. through Quebec?

I'm hoping to get this story finished this week. My hours are 4 p.m. to midnight on Wednesday, and 12 p.m. to 8 p.m. Thursday and Friday, and I am hoping to speak with the minister about this over the phone.

I hope to hear from you as soon as you have an opportunity.

RESPONSE:

Declined to Comment

We couldn't get response by reporter's deadline. Minister off to Asia.

Louie, Jacqueline JTT:EX

From: Schollen, Tasha GCPE:EX
Sent: Sunday, January 28, 2018 8:55 AM
To: Matthen, Sheila GCPE:EX; Sali, Meghan JTT:EX; McColl, John-Michael JTT:EX
Subject: Re: Quebec Immigrant Investor Program

Morning, just sent another question that reporter is most keen to get a response on:

- Any measure to curb demand will not affect people who have come to B.C. through the Quebec Immigrant Investors Program - and yet, a "significant amount" of money has come, and likely into Vancouver's housing market, according to a UBC economist I spoke to. Since any measure to curb demand in the February budget can't touch investor immigrants, what does the B.C. government plan to do to stem the tide of money coming into the province through this program?

Sent from my iPhone

On Jan 26, 2018, at 6:35 PM, Schollen, Tasha GCPE:EX <Tasha.Schollen@gov.bc.ca> wrote:

Seeking advice, please.

Sent from my iPhone

Begin forwarded message:

From: Jesse Ferreras <Jesse.Ferreras@globalnews.ca>
Date: January 26, 2018 at 5:15:03 PM PST
To: "Schollen, Tasha GCPE:EX" <Tasha.Schollen@gov.bc.ca>
Subject: RE: Quebec Immigrant Investor Program

Hi Tasha,

We're publishing this story on Monday.

If you have any comment that you can offer me by then, perhaps sometime in the afternoon, I'm happy to include it.

Otherwise, if nothing can come to us on Monday, I'm wondering if it would be accurate to say the government doesn't have any comment.

Thanks,

Jesse

-----Original Message-----

From: Schollen, Tasha GCPE:EX [<mailto:Tasha.Schollen@gov.bc.ca>]
Sent: Saturday, January 20, 2018 8:03 AM
To: Jesse Ferreras <Jesse.Ferreras@globalnews.ca>

Subject: Re: Quebec Immigrant Investor Program

Hi Jesse,
The minister isn't back from Asia until Jan. 30th.

Sent from my iPhone

On Jan 19, 2018, at 9:50 PM, Jesse Ferreras
<Jesse.Ferreras@globalnews.ca<<mailto:Jesse.Ferreras@globalnews.ca>>> wrote:

Hi Tasha,

I appreciate the efforts you've made to try and get a response.

If Monday is what it takes to get a statement, then I'll take it and add it in.

And that's mainly because I think British Columbians would really like to know what their government is doing about this program, especially given that Christy Clark was on record having addressed it with Quebec.

Let me know what's possible. Thank you.

Jesse

From: Schollen, Tasha GCPE:EX [<mailto:Tasha.Schollen@gov.bc.ca>]
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To: Jesse Ferreras
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Subject: RE: Quebec Immigrant Investor Program

Hi Jesse,
My apologies for emailing you this late. I regret to tell you that I haven't been able to get a minister statement for you in response to your questions, in lieu of an interview. I've been waiting all afternoon but he's not available.

Tasha

From: Jesse Ferreras [<mailto:Jesse.Ferreras@globalnews.ca>]
Sent: Friday, January 19, 2018 3:04 PM
To: Schollen, Tasha GCPE:EX
Subject: RE: Quebec Immigrant Investor Program

Thanks Tasha.

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Subject: RE: Quebec Immigrant Investor Program

Hi Jesse,

We're getting a response together for you. Unfortunately the minister is not available, he's off on a trade mission to China.

We'll get you something asap. I know you're aiming for by end of day today.

From: Jesse Ferreras [<mailto:Jesse.Ferreras@globalnews.ca>]

Sent: Friday, January 19, 2018 1:16 PM

To: Schollen, Tasha GCPE:EX

Cc: Byers, Lindsay GCPE:EX

Subject: Quebec Immigrant Investor Program

Dear Ms. Schollen and Ms. Byers,

Jesse Ferreras at Global BC online here, I hope you're both doing well.

On Tuesday I put in the below request to the Ministry of Municipal Affairs and Housing with regard to a story that I'm working on about the Quebec Immigrant Investor Program, and its effect on B.C.'s housing market.

I set a deadline for the end of the week and only found out yesterday that I had contacted the wrong ministry, that I should have directed my inquiry to the Ministry of Jobs, Trade and Technology.

Given it's Friday now, I'm wondering when I'll be hearing from Min. Bruce Ralston with answers to my questions.

Hope to hear from you when you have a chance.

Thanks!

Jesse - (778) 945-9109

Here's the request I made:

Dear Ms. Byers,

Jesse Ferreras, online journalist with Global BC here.

Basically, I'm doing a story about the Quebec Immigrant Investor Program (QIIP). The story is that I have received some data from Statistics Canada that indicates just how many investor immigrants have come to Vancouver through the QIIP.

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I'm hoping to get this story finished this week. My hours are 4 p.m. to midnight on Wednesday, and 12 p.m. to 8 p.m. Thursday and Friday, and I am hoping to speak with the minister about this over the phone.

I hope to hear from you as soon as you have an opportunity.

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Louie, Jacqueline JTT:EX

From: Schollen, Tasha GCPE:EX
Sent: Friday, January 26, 2018 6:36 PM
To: Matthen, Sheila GCPE:EX; Sali, Meghan JTT:EX; McColl, John-Michael JTT:EX
Subject: Fwd: Quebec Immigrant Investor Program

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Louie, Jacqueline JTT:EX

From: Matthen, Sheila GCPE:EX
Sent: Saturday, January 20, 2018 10:49 AM
To: Sali, Meghan JTT:EX
Subject: Re: MR - Quebec Immigrant Investor Program and supposed housing impact

Thanks Meghan!!

Sheila Matthen
Issues Manager | 250-893-5218

On Jan 19, 2018, at 7:58 PM, Sali, Meghan JTT:EX <Meghan.Sali@gov.bc.ca> wrote:

Hi all,

s.13

Thanks, and apologies again for any wasted time!

Best,
Meghan

Sent from my iPhone

On Jan 19, 2018, at 7:34 PM, Schollen, Tasha GCPE:EX <Tasha.Schollen@gov.bc.ca> wrote:

Adding Shiela – due by 8pm (not midnite)

Reporter

Jesse Ferreras, Reporter
Global BC
Jesse.Ferreras@globalnews.ca

Deadline ASAP - Reporter is hoping to finish story by end of this week. His hours are 12 p.m. to 8 p.m. Thursday and Friday

Request

Request originally came in through MAH. Reporter has asked for a phone interview with Min. Robinson:

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Cc: Schollen, Tasha GCPE:EX

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Thanks, and apologies again for any wasted time!

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Date: 2018-01-19 5:50 PM (GMT-08:00)
To: "Currie, David GCPE:EX" <David.Currie@gov.bc.ca>, "Sali, Meghan JTT:EX" <Meghan.Sali@gov.bc.ca>, "Gillezeau, Rob FIN:EX" <Rob.Gillezeau@gov.bc.ca>
Cc: "Schollen, Tasha GCPE:EX" <Tasha.Schollen@gov.bc.ca>
Subject: RE: MR - Quebec Immigrant Investor Program and supposed housing impact

Thanks David – I'm sure we can remove that line.

Cheers,
Brad

From: Currie, David GCPE:EX
Sent: Friday, January 19, 2018 5:42 PM
To: Sali, Meghan JTT:EX; Gillezeau, Rob FIN:EX
Cc: Densmore, Brad GCPE:EX
Subject: RE: MR - Quebec Immigrant Investor Program and supposed housing impact

Hello,

I'm not sure you need the last bullet:

s.13

This work is underway, but I think link to the QIIP is unnecessary.

Might suggest pointing out to the reporter on bg that as per fed jurisdiction, all permanent residents have full mobility rights.

Otherwise, looks fine.

From: Sali, Meghan JTT:EX
Sent: Friday, January 19, 2018 4:21 PM

To: Currie, David GCPE:EX; Gillezeau, Rob FIN:EX
Cc: Densmore, Brad GCPE:EX
Subject: FW: MR - Quebec Immigrant Investor Program and supposed housing impact

Hi David and Rob,

Please see the attached (copied below as well) for the suggested bullet points in response to the media inquiry from Global News with regards to the Immigrant Investor Program.

I've cc'd Brad here from JTT GCPE if you have concerns or suggested edits.

Best,
Meghan

Meghan Sali

Ministerial Assistant to Hon. Bruce Ralston

Minister of Jobs, Trade and Technology

British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8

meghan.sali@gov.bc.ca | 250.812.0878

From: Densmore, Brad GCPE:EX
Sent: Friday, January 19, 2018 2:15 PM
To: McColl, John-Michael JTT:EX; Sali, Meghan JTT:EX
Cc: Stewart, Courtney GCPE:EX; Schollen, Tasha GCPE:EX; Tan, Alyson JTT:EX
Subject: MR - Quebec Immigrant Investor Program and supposed housing impact

Hi JM and Meghan,

I'm expecting to chat soon with Meghan about this one – may be one to send up to the PO.

The reporter had contacted us in December, asking for stats on Quebec immigrant investors coming to BC (where the reporter supposes they will contribute to the housing crisis).

The reporter got statistics from the feds, and followed up this week with Housing GCPE for interview with Minister Robinson.

We've put together some mostly holding messaging, and consulted with GCPE MAH and FIN.

Brad

Reporter

Jesse Ferreras, Reporter

Global BC

Jesse.Ferreras@globalnews.ca

Deadline ASAP - Reporter is hoping to finish story by end of this week. His hours are 12 p.m. to 8 p.m. Thursday and Friday

Request

Request originally came in through MAH. Reporter has asked for a phone interview with Min. Robinson:

Dear Ms. Byers,

Jesse Ferreras, online journalist with Global BC here.

Basically, I'm doing a story about the Quebec Immigrant Investor Program (QIIP). The story is that I have received some data from Statistics Canada that indicates just how many investor immigrants have come to Vancouver through the QIIP.

There are strong concerns that concentrating so many high net worth individuals in Vancouver is helping to drive up housing prices in the city, and even the region.

My findings are as follows:

QIIP applicants in Canada, 1980 to 2016: 57,935

Principal applicants in Canada through the QIIP, 1980 to 2016: 13,635

QIIP applicants in Quebec, 1980 to 2016: 6,050

Principal applicants in Quebec through the QIIP, 1980 to 2016: 1,445

QIIP applicants in B.C., 1980 to 2016: 27,995

Principal applicants in B.C. through the QIIP, 1980 to 2016: 6,800

QIIP applicants in Vancouver CMA, 1980 to 2016: 27,080

Principal applicants in Vancouver CMA through the QIIP, 1980 to 2016: 6,580

My questions for Minister Selina Robinson are as follows:

1. In 2016, then-premier Christy Clark said she was working with the Quebec government to ensure that QIIP applicants stayed in that province, instead of coming to B.C. and spending their money here. What kinds of efforts has the NDP government made to ensure that this so-called loophole is closed, and applicants stay in Quebec instead of coming to B.C.?
2. How often has the B.C. government spoken with the Quebec government about this?
3. When was the last time the B.C. government spoke with the Quebec government about this?
4. How much has the B.C. government urged Quebec to shut this program down, much as it was done with the federal program?
5. The data I've obtained shows that 46.7 per cent of QIIP applicants between 1986 (when the program started) and 2016 ended up in Vancouver. This is a group that gets permanent residency – and because of that, the foreign

buyers tax does not apply to them. What will the B.C. government do to stop the tide of high-net-worth people coming to B.C. through Quebec?

I'm hoping to get this story finished this week. My hours are 4 p.m. to midnight on Wednesday, and 12 p.m. to 8 p.m. Thursday and Friday, and I am hoping to speak with the minister about this over the phone.

I hope to hear from you as soon as you have an opportunity.

Jesse

Recommendation

s.13

Louie, Jacqueline JTT:EX

From: Densmore, Brad GCPE:EX
Sent: Friday, January 19, 2018 5:03 PM
To: Sali, Meghan JTT:EX; McColl, John-Michael JTT:EX
Cc: Stewart, Courtney GCPE:EX; Schollen, Tasha GCPE:EX; Tan, Alyson JTT:EX
Subject: RE: MR - Quebec Immigrant Investor Program and supposed housing impact

Thanks Meghan – just following up on this one.

Any concerns raised by the other two MOs? We'll get in touch with the reporter if we're all good.

Brad

From: Sali, Meghan JTT:EX
Sent: Friday, January 19, 2018 4:03 PM
To: Densmore, Brad GCPE:EX; McColl, John-Michael JTT:EX
Cc: Stewart, Courtney GCPE:EX; Schollen, Tasha GCPE:EX; Tan, Alyson JTT:EX
Subject: RE: MR - Quebec Immigrant Investor Program and supposed housing impact

Sure! Housing, and?

Meghan Sali

Ministerial Assistant to Hon. Bruce Ralston

Minister of Jobs, Trade and Technology

British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8

meghan.sali@gov.bc.ca | 250.812.0878

From: Densmore, Brad GCPE:EX
Sent: Friday, January 19, 2018 4:01 PM
To: Sali, Meghan JTT:EX; McColl, John-Michael JTT:EX
Cc: Stewart, Courtney GCPE:EX; Schollen, Tasha GCPE:EX; Tan, Alyson JTT:EX
Subject: RE: MR - Quebec Immigrant Investor Program and supposed housing impact

Thanks Meghan – one final thing, might you check with the other two MO's that they are OK sending up the bulleted messaging as an information response?

We've informed the reporter that the minister is unavailable.

Cheers
Brad

From: Sali, Meghan JTT:EX
Sent: Friday, January 19, 2018 3:56 PM
To: Densmore, Brad GCPE:EX; McColl, John-Michael JTT:EX
Cc: Stewart, Courtney GCPE:EX; Schollen, Tasha GCPE:EX; Tan, Alyson JTT:EX
Subject: RE: MR - Quebec Immigrant Investor Program and supposed housing impact

Closing the loop for all involved: I spoke with PO and JTT is going to take this one. Not a statement from MBR, but just a reply direct from GCPE.

Thanks!
M

Meghan Sali

Ministerial Assistant to Hon. Bruce Ralston

Minister of Jobs, Trade and Technology

British Columbia Parliament Buildings | 501 Belleville St, Victoria, BC V8V 2L8

meghan.sali@gov.bc.ca | 250.812.0878

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Cc: Stewart, Courtney GCPE:EX; Schollen, Tasha GCPE:EX; Tan, Alyson JTT:EX
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I'm expecting to chat soon with Meghan about this one – may be one to send up to the PO.

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Brad

Reporter

Jesse Ferreras, Reporter

Global BC

Jesse.Ferreras@globalnews.ca

Deadline ASAP - Reporter is hoping to finish story by end of this week. His hours are 12 p.m. to 8 p.m. Thursday and Friday

Request

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Dear Ms. Byers,

Jesse Ferreras, online journalist with Global BC here.

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There are strong concerns that concentrating so many high net worth individuals in Vancouver is helping to drive up housing prices in the city, and even the region.

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My questions for Minister Selina Robinson are as follows:

1. In 2016, then-premier Christy Clark said she was working with the Quebec government to ensure that QIIP applicants stayed in that province, instead of coming to B.C. and spending their money here. What kinds of efforts has the NDP government made to ensure that this so-called loophole is closed, and applicants stay in Quebec instead of coming to B.C.?
2. How often has the B.C. government spoken with the Quebec government about this?
3. When was the last time the B.C. government spoke with the Quebec government about this?
4. How much has the B.C. government urged Quebec to shut this program down, much as it was done with the federal program?
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I'm hoping to get this story finished this week. My hours are 4 p.m. to midnight on Wednesday, and 12 p.m. to 8 p.m. Thursday and Friday, and I am hoping to speak with the minister about this over the phone.

I hope to hear from you as soon as you have an opportunity.

Jesse

Recommendation

s.13

Brad Densmore | Manager, Media Relations and Issues Management
Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement
Cell: 778.584.0480

Louie, Jacqueline JTT:EX

From: Densmore, Brad GCPE:EX
Sent: Friday, December 15, 2017 5:02 PM
To: Sali, Meghan JTT:EX; Currie, Kathie JTT:EX; Louie, Jacqueline JTT:EX
Cc: Stewart, Courtney GCPE:EX; Perzoff, Lara GCPE:EX; Li, Jessica P GCPE:EX; Paulson, Dave GCPE:EX; Patrick, Andrew GCPE:EX; Bru, Carolyn GCPE:EX; Fort, Oriane GCPE:EX; Mackenzie, James GCPE:EX; Li, Joseph GCPE:EX; Matthen, Sheila GCPE:EX; Mihlar, Fazil JTT:EX; Hammond, James JTT:EX; Mingay, Rob JTT:EX; Campbell, Tracy MAH:EX; Ritchie, CJ JTT:EX; Lansdell, Hayden JTT:EX; Krieger, Brian JTT:EX; Little, Christine JTT:EX; Schollen, Tasha GCPE:EX; Jang, Monica JTT:EX
Subject: JTT Media Requests - Fri. Dec. 15

Categories: QIIP

Completed

Dan Levin - New York Times
ISSUE: Istuary - Provincial Nominee Program
STATUS: Background Provided to Reporter

Andy Cheung - AM1320
ISSUE: Requesting Minister of State Chow be guest on Cantonese language talk show, focusing on Site C and factors influencing the decision. 20-minute interview scheduled Saturday at 11:00 am.
STATUS: With Minister's Office

Jesse Ferreras - Global TV | BC
ISSUE: Immigrant Investor Pgrm/Quebec Immigrant Investor Prgm
STATUS: Referred to Third Party

Louie, Jacqueline JTT:EX

From: Densmore, Brad GCPE:EX
Sent: Wednesday, December 13, 2017 4:47 PM
To: Sali, Meghan JTT:EX; Currie, Kathie JTT:EX; Louie, Jacqueline JTT:EX
Cc: Stewart, Courtney GCPE:EX; Perzoff, Lara GCPE:EX; Li, Jessica P GCPE:EX; Paulson, Dave GCPE:EX; Patrick, Andrew GCPE:EX; Bru, Carolyn GCPE:EX; Fort, Oriane GCPE:EX; Mackenzie, James GCPE:EX; Li, Joseph GCPE:EX; Matthen, Sheila GCPE:EX; Mihlar, Fazil JTT:EX; Hammond, James JTT:EX; Mingay, Rob JTT:EX; Campbell, Tracy MAH:EX; Ritchie, CJ JTT:EX; Lansdell, Hayden JTT:EX; Krieger, Brian JTT:EX; Little, Christine JTT:EX; Schollen, Tasha GCPE:EX; Jang, Monica JTT:EX
Subject: JTT Media Requests - Wed. Dec. 13

Follow Up Flag: Follow up
Flag Status: Completed

Categories: QIIP

In Progress

Dan Levin - New York Times

ISSUE: Istuary - Provincial Nominee Program. Reporter inquiring about Istuary's inclusion in the Provincial Nominee Program. This is follow-up to question first submitted to Labour regarding \$2.9m in unpaid wages.
STATUS: With Program Area

Andy Cheung - AM1320

ISSUE: Requesting Minister of State Chow be guest on Cantonese language talk show, focusing on Site C and factors influencing the decision.
STATUS: With GCPE

Jesse Ferreras - Global TV | BC

ISSUE: Immigrant Investor Program/Quebec Immigrant Investor Program. Reporter seeks data, including net value, for immigrant investor residents who came to Vancouver under the two programs from 1998 to 2016. Reporter references David Lee's "Millionaire Migrants," and estimated value per person data the author had attributed to BC Stats circa 1997.
STATUS: With GCPE

Brad Densmore | Manager, Media Relations and Issues Management
Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement
Cell: 778.584.0480

Louie, Jacqueline JTT:EX

From: Densmore, Brad GCPE:EX
Sent: Tuesday, December 12, 2017 5:32 PM
To: Sali, Meghan JTT:EX; Currie, Kathie JTT:EX; Louie, Jacqueline JTT:EX
Cc: Stewart, Courtney GCPE:EX; Perzoff, Lara GCPE:EX; Li, Jessica P GCPE:EX; Paulson, Dave GCPE:EX; Patrick, Andrew GCPE:EX; Bru, Carolyn GCPE:EX; Fort, Oriane GCPE:EX; Mackenzie, James GCPE:EX; Li, Joseph GCPE:EX; Matthen, Sheila GCPE:EX; Mihlar, Fazil JTT:EX; Hammond, James JTT:EX; Mingay, Rob JTT:EX; Campbell, Tracy MAH:EX; Ritchie, CJ JTT:EX; Lansdell, Hayden JTT:EX; Krieger, Brian JTT:EX; Little, Christine JTT:EX; Schollen, Tasha GCPE:EX; Jang, Monica JTT:EX
Subject: JTT Media Requests - Tues. Dec. 12
Categories: QIIP

In Progress

Dan Levin - New York Times

ISSUE: Istuary - Provincial Nominee Program. Reporter inquiring about Istuary's inclusion in the Provincial Nominee Program. This is follow-up to question first submitted to Labour regarding \$2.9m in unpaid wages.
STATUS: With Program Area

Andy Cheung – AM1320

ISSUE: Requesting Minister of State Chow be guest on Cantonese language talk show, focusing on Site C and factors influencing the decision
STATUS: With Minister's Office

Jesse Ferreras - Global TV | BC

ISSUE: Immigrant Investor Program/Quebec Immigrant Investor Program. Reporter seeks data, including net value, for immigrant investor residents who came to Vancouver under the two programs from 1998 to 2016. Reporter references David Lee's "Millionaire Migrants," and estimated value per person data the author had attributed to BC Stats circa 1997.
STATUS: With Program Area

Completed

Scott Cunningham - CTV Vancouver Island - Victoria

ISSUE: Coast Guard Vessels – Shipbuilding. Reporter sought statement from MBR about impact of National Ship Building Strategy in light of first ship sea trials in Victoria. Segment cancelled due to general lack of interviewee availability but reporter still interested in receiving written statement and possibly reattempting a segment at a later date.
STATUS: Hiatus

Graeme Wood – Richmond News

ISSUE: Minister Richmond Jobs Tour & Chamber Presentation. Brief interview about today's meetings with photo of MBR.
Status: Completed

Louie, Jacqueline JTT:EX

From: Densmore, Brad GCPE:EX
Sent: Monday, December 11, 2017 4:42 PM
To: Sali, Meghan JTT:EX; Currie, Kathie JTT:EX; Louie, Jacqueline JTT:EX
Cc: Stewart, Courtney GCPE:EX; Perzoff, Lara GCPE:EX; Li, Jessica P GCPE:EX; Paulson, Dave GCPE:EX; Patrick, Andrew GCPE:EX; Bru, Carolyn GCPE:EX; Fort, Oriane GCPE:EX; Mackenzie, James GCPE:EX; Li, Joseph GCPE:EX; Matthen, Sheila GCPE:EX; Mihlar, Fazil JTT:EX; Hammond, James JTT:EX; Mingay, Rob JTT:EX; Campbell, Tracy MAH:EX; Ritchie, CJ JTT:EX; Lansdell, Hayden JTT:EX; Krieger, Brian JTT:EX; Little, Christine JTT:EX; Schollen, Tasha GCPE:EX; Jang, Monica JTT:EX; Mortimer, David JTT:EX
Subject: JTT Media Requests - Mon. Dec. 11

Categories: QIIP

In Progress

Jesse Ferreras - Global TV | BC

ISSUE: Immigrant Investor Program/Quebec Immigrant Investor Program. Reporter seeks data, including net value, for immigrant investor residents who came to Vancouver under the two programs from 1998 to 2016. Reporter references David Lee's "Millionaire Migrants," and estimated value per person data the author had attributed to BC Stats circa 1997.

STATUS: With Program Area

Louie, Jacqueline JTT:EX

From: Aaron, Sage PREM:EX
Sent: Thursday, November 2, 2017 7:52 AM
To: LP Ministerial Assistants
Subject: FW: Morning Media Report - November 2nd

Categories: QIIP

Morning Media Report, Thursday November 2nd

Section 1 – Press Gallery Summary

Rob Shaw (Vancouver Sun)

- Wednesday, November 1st, (Online Article), “Site C dam project running over budget, says regulator” | Print version, Thursday November 2nd, Page A01

-

BC’s independent power regulator released its highly anticipated report into the Site C dam project Wednesday, concluding the megaproject is neither on time nor on budget and poses a significant financial risk to the province. “The BCUC is not persuaded that the Site C project will remain on schedule for a November 2024 in-service date,” read the report. “The panel also finds that the project is not within the proposed budget of \$8.335 billion. Currently the completion costs may be in excess of \$10 billion.”

-

Robert McCullough, an energy analyst hired by the anti-Site C Peace Valley Landowner Association, called the BCUC report “courageous” for its repudiation of Hydro’s facts and figures. McCullough said the energy history is “at a turning point” in North America, with LED lighting reducing electricity loads, the rapid growth of solar and wind power projects at lower costs, and a liquified natural gas industry that failed to materialize.

“We made a commitment during the election campaign to review the Site C project,” Horgan said. “We wouldn’t be in this situation had the B.C. Liberals done what every government had done before them and put major capital projects like this before a third party so the public can have confidence it’s the right choice. We’re going to go on the timeline that we’ve set out and I’m committed to that.” Horgan also said he expects First Nations’ challenges against the dam could go to the Supreme Court of Canada because of the impact on hunting and fishing rights that are entrenched in the constitution and aren’t mitigable by any government measures.

-

- Wednesday, November 1st, (Online Article), “5 key facts about the Site C Report”

The B.C. Utilities Commission released its report into the Site C dam on Wednesday. The previous Liberal government started construction on the dam near Fort St. John in 2015, but the new NDP government has threatened to cancel it. Here are five things to know:

-

1) The project is overbudget. Instead of the proposed \$8.335-billion, completion costs may be in excess of \$10 billion, even come in as high as \$12.5 billion.

-

2) Site C is not on time. The commission said it was “not persuaded” that the late 2024 in-service date could be met, as B.C. Hydro has fallen behind by almost a year because of geotechnical and engineering issues.

-

3) Pausing the project would cost more than cancelling it. The report found that mothballing Site C for several years was “the least attractive option,” costing \$3.6 billion, compared to \$1.8 billion to scrap construction. Energy Minister Michelle Mungall said Wednesday the government is no longer considering pausing the project as a viable option.

-

4) Alternative energy projects might be the same cost. The BCUC said small-scale wind and geothermal projects, combined with programs to reduce electricity use and introducing time-of-use pricing (where customers pay more during peak periods) could be cheaper and provide the same power. However, they also come with risks, such as wind power not getting cheaper, geothermal being unproven and reducing demand being unsuccessful — in which case Site C would be the cheapest option.

-

5) The fate of the dam won’t be decided by the report alone. Premier John Horgan has said his cabinet will consider other factors, and consult with First Nations, before deciding whether to cancel or continue the dam by the end of the year.

-

Vaughn Palmer (Vancouver Sun)

- “Site C Troubles Began with Tension Cracks”

Page A10

Copyright

Dirk Meissner (Canadian Press)

- Wednesday November 1st, News 1130 (Online Article), “Site C dam not within budget, could cost more than \$10B: utilities commission” | Times Colonist, Print Version, Page A01 (Also run in the Montreal Gazette, Financial Post, CityNews)

Copyright

Lindsay Kines (Times Columnist)

- “Fare cuts may bring 5% rise in ferry rides”
Page A01

Copyright

Les Leyne (Times Columnist)

- **“Cabinet powers up for major decision”**

Page A10

Copyright

Amy Smart (Times Columnist)

- **Tweets about BCUC Report**

Andrew MacLeod (The Tyee)

- **Wednesday, November 1st (Online Article), “Site C Over Budget, May Not Be Needed: BCUC”**

Copyright

Justine Hunter (Globe and Mail)

- **“Report finds flaws in Site C plan”**

Page S01

Copyright

- **Tweets about BCUC Report**

Richard Zussman (CBC)

- **Retweeted Andrew Kurjata’s CBC Piece**

Liza Yuzda (CKNW)

- **Tweets about BCUC Report**

Section 2 – Major Newspapers

Vancouver Sun

- **Jennifer Saltman, “Province chooses PwC for ICBC Review”**

Page A02

Copyright

- **Jennifer Saltman, “Could ride-hailing tax help fund B.C. transit?”**

Copyright

- **Denise Ryan, “Surviving on just \$19 per week to buy groceries”**

Page A07

Copyright

The Province

- **Derrick Penner, “Microsoft bullish on tech ‘supercluster’ bid”**

Page A12

Copyright

- **Kris Sims, “Ontario offers cautionary tale on green energy”**

Page A13

Copyright

The Globe and Mail

- **Mike Hagar, "Foreign buyers not swayed by housing tax, data show"** (hot issue)
Page S01

- **Frances Bula, "NDP's ban on big money in local elections praised, but doubts remain"**
Page S01

National Post

- **Geoffrey Morgan, “B.C.’s Site C dam is billions over budget”**

Page FP1

Copyright

CBC

- **November 1st, Andrew Kurjata, “ ‘I think it would devastating for our whole community’: report raises local anxiety about Site C’s Future”**

Copyright

Section 3 – Events, News and Speeches

Events, Speeches & Releases

Thu Nov 2	Lead	Activity/Details	RLS	CC ID#
8:30 am	FIN	News Release only, provincewide -- Hold for Finance NR	BCGov NR	FIN-82628
8:45 am	TRAN	Information Bulletin only, regional -- Drilling activity, Hwy 1 four-laning Bruhn Bridge (drilling investigation scheduled to begin Nov. 13)	BCGov IB	TRAN-81523
9:00 am TBC NEWS	ENV	News Release only, provincewide -- Hold for Environment	BCGov NR	ENV-83114
9:30 am	FLNR	Information Bulletin only, provincewide -- New enclosure will protect vulnerable cariboo	BCGov IB	FLNR-83082
10:00 am CHANGED	PSSG	News Release only, provincewide -- End of Cannabis Public Engagement Nov 1st. NR will include numbers on public and stakeholder responses and next steps	BCGov NR	PSSG-82970
10:30 am	TRAN	Information Bulletin only, provincewide -- B.C. Road Trip Time Machine: Drive from Horseshoe Bay to New Westminster in 1966 (video)	BCGov IB	TRAN-83056
6:00 pm	TRAN	Victoria -- Minister Claire Trevena participates in annual Long Service Awards at Government House: Program celebrates and commemorates long-term commitment and loyalty of BC Public Service employees	-	TRAN-82661

Section 4 – In the News (Look Ahead)

- **(11:00am) Voices of the Salmon Frontlines: Circle at the Legislature:** Rally organized by fish farm occupiers and participants expected to include Chiefs and community members from Namgis, Lawitisis, Mamalilikalla, and Musgamagw DzawadaꞤenuxw Tribal Council Nations. Media coverage is anticipated.
- **(1:00pm) Victoria (Legislature front steps and driveway) -- Site C Protest:** Representatives from Treaty 8 First Nations, human rights and environmental groups gather on steps of Legislature for press conference and photo-op to urge provincial government to terminate Site C project. Organized by Amnesty International to follow release of BCUC report on Nov. 1.
- **(Time TBD) Supreme Court of Canada decision - Jumbo Glacier Resort/Ktunaxa:** Ktunaxa allege lack of adequate consultation prior to Minister of FLNR March 2012 decision to approval master development agreement for Jumbo Glacier Resort.

South Asian Media End of the Day Report

Wednesday, November 1st, 2017 at 3:00 pm

Summary of talk shows

CKYE RED 93.1 FM The Harjinder Thind Show 8:00 am – 11:00 am

Host: Harjinder Thind Show

Major topics discussed:

- Terror attacks in New York
- Price fixing in grocery stores

- Halloween night: Host says despite the ban and police warning that there should be no firecrackers, Surrey saw rampant use of firecrackers. It seemed that the police was not really bothered. He questioned the police asking what happened to the police claiming they will be patrolling the streets. He went on to say that youth from neighbouring cities too visited Surrey because there is a perception that Surrey RCMP and the city is not really serious about implementing the law.
- Other topics: Punjabi literature with guest Harbhajan Gill, health segment with Dr. Bhurji and the 1984 Sikh massacre in Delhi

KRPI 1550 AM Jasbir Romana Show 8:00 AM– 11:00 AM

Host: Dr. Jasbir Singh Romana

Topics discussed:

- Elections in Haryana, India
- 1984 Sikh massacre in Delhi
- Site C report to be released: Host says the government has done a number of good things after coming into power, (eg) removal of tolls, making a pathway to increase minimum wage, but the government's decision on George Massey tunnel and the Site C dam could prove to be a major issues in the government's popularity. Took calls on the issue.

A majority of people said the construction of the dam should not be stopped and a solution to the George Massey tunnel must be found soon.

KRPI 1550 AM – Harjit Gill Show 11:00 AM-2:00 PM

Major Topics discussed:

- Sikh nation blood camp
- 1984 Sikh massacre

Spice Radio AM 1200

Safiya Pirani, Inderpal Brar and Gaurav Shah. 8:00 AM-9:00 AM

Major topics discussed:

- Lack of food in prisons for inmates

- Drugs in Halloween candy. Mention of public safety. Host says Mr. Horgan must ensure that the public is safe from drugs.
- Vancouver declares this week as Punjabi Literature Week. Interview with Mr. Barj Dhahan of Dhahan prize for Punjabi Literature

Indo- Canadian Voice

- NDP statement on the anniversary of the 1984 Sikh Genocide. (Federal)
- Government undertakes in-depth file review to find savings at ICBC
- BCUC's final report on Site C review says project not within proposed budget; reactions of Green Party, B.C. Chamber of Commerce
- Crisis lines installed on Alex Fraser Bridge
- B.C. Liberals Coleman and de Jong hiding from money laundering debate: NDP
-

Highlights from Today's News Online (TNO) from Punjabi Language Media Report

None today

Chinese Media End of the Day Report

Wednesday November 1, 2017 at 4 pm

Media Request

Outlet: Sing Tao Daily

Reporter: Aiken Lau

Deadline: Friday, November 3rd

Format: Phone interview

Topic: Daylight Saving Time Changes

Status: Open, Ministry of Attorney General

Summary of Talk Shows

CHMB AM 1320 News Central 4:30 pm – 6 pm, October 31st

Language: Cantonese

Host: Benson Lee

Guest: Chatner Lau

Topic: Opioid crisis & overdose deaths in Abbotsford

Highlights of the discussion

-Fentanyl test strips

-Need to re-open the treatment clinic in Coquitlam

-Vancouver East Side then and now & the political aspect of safe injection sites

Fairchild AM 1470 News Hotline 5pm, October 31st

Language: Cantonese

Host: Wallace Chen

Topics: Terror attack in Manhattan, public consultation on 105 Keefer street development project

Fairchild FM96.1 News Focus, October 31st

Language: Mandarin

Host: Debbie Chen

Topic: City of Richmond

Pre-recorded interview with Mayor Malcom Brodie on these critical and emerging issues facing the City of Richmond

-marijuana legalization (City Council's position to oppose legalization)

-birth tourism (Richmond is described as the epic centre of birth tourism)

-money laundering in casino/gaming industry

-Richmond Hospital

Fairchild AM 1470 8 am News Talk

Language: Cantonese

Host: Travena Lee, Ken Tung, KK Wan

Major topics discussed: Terror attack in Manhattan, Federal Finance Minister & Conflict of Interest and Ethics Commissioner Mary Dawson, NAFTA negotiation

Highlights from Today's News Online (TNO) from Chinese Language Media Report

Meixner/Dix - Richmond Hospital redevelopment

CFTV

Monday, October 30, 2017, 19:00

By CFTV Fairchild Evening News²

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Wong - Vancouver Chinese apology

CJVB

Tuesday, October 31, 2017, 12:03

By CJVB⁰

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Foreign buyers climb back to 5% in Metro Vancouver, 10% in Richmond

Ming Pao News

Wednesday, November 01, 2017

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Vancouver city council to vote on Chinese apology plan today

Ming Pao News

Wednesday, November 01, 2017

Page A04

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Page 294

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Louie, Jacqueline JTT:EX

From: Schollen, Tasha GCPE:EX
Sent: Tuesday, August 1, 2017 8:56 AM
To: Currie, Kathie PREM:EX
Categories: QIIP

Vancouver accelerators woo foreign entrepreneurs

BiV

Monday, July 31, 2017

By Tyler Orton

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Page 296

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Ministry of Jobs, Trade and Technology
Government Communications and Public Engagement
Cell: 250-889-1121

ADVICE TO MINISTER

CONFIDENTIAL ISSUES NOTE

Ministry of Jobs, Trade and Technology

Date: Feb. 1, 2018

Minister Responsible: Hon. Bruce Ralston

QUEBEC IMMIGRANT INVESTOR PROGRAM

SUGGESTED RESPONSES:

- s.13

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BACKGROUND:

Media has reported on the Quebec Immigrant Investor Program and the resulting impact the people who've gone through that program, (who are now permanent residents), have had on Vancouver real estate prices. Several recent media stories allege that the QIIP is a loophole for wealthy investors to obtain permanent residence, and then move to Vancouver and purchase homes, driving up housing prices while their initial investment stays in Quebec.

The issue was raised at a media availability the Premier held while in Asia and the Premier stated that he would be looking to the JTT minister to look into the matter since he was responsible for immigration issues.

Quebec runs its own immigrant selection programs, and under the Canada-Quebec Accord neither the federal government nor other provinces can unilaterally tell Quebec how to run their immigration programs.

Although tax system data indicates that a portion of QIIP immigrants subsequently move to Vancouver, there is no data showing how many of those individuals purchase real estate or how they impact the overall housing market.

Freedom of movement between provinces is a constitutional right. Quebec IIP immigrants represent a very small fraction of people who choose to move to BC for our strong economic and quality of living.

The Canada-Quebec Accord (1991) gives Quebec the responsibility to select and integrate its own immigrants and Temporary Foreign Workers. Canada retains authority over admission of immigrants, national immigration levels, and selection of family reunification immigrants and refugees.

When the federal government terminated the national Immigrant Investor Program (IIP) and the Entrepreneur program in April 2014 due to program integrity concerns, Quebec's IIP was unaffected. The QIIP has expanded each year since 2011.

The QIIP provides permanent residence to investors with a net worth of at least \$1.6 million who make a five-year, \$800,000 interest-free loan to the province. Program requirements also include an intent to reside in Quebec and several years' experience in managing a business that employs at least two other staff.

QIIP's processing target from May 2017 through February 2018 is 1,900 principal investors, of which no more than 1,330 can be from Chinese nationals. Applicants with advanced French language ability are not subject to the cap.

In 2016, Quebec received 4,425 immigrants through the IIP (includes principal investors and spouses/dependents), a decrease from 5,110 in 2015.

Although the QIIP requires applicants to intend to reside in Quebec, there is nothing illegal or improper about an immigrant subsequently moving to another province. Freedom of movement across Canada is a constitutionally protected right. It is however illegal for someone to make a false declaration on their application about their intent to reside in Quebec.

B.C. Migration

Cross-referencing of publically available data that links QIIP principal applicants to their tax files show that about 30-40% claim residence in BC by the time they file their taxes. This represents about 250 to 300 QIIP principal applicants moving to BC each year. Approximately the same numbers of QIIP immigrants claim residence in Ontario each year, indicating that BC is not the sole destination of choice for QIIP immigrants who decide to leave Quebec.

Each year since 2011 between 1,000 and 1,500 immigrants have moved from Quebec to BC. That number has been on a downward trajectory, with only 950 immigrants from Quebec filing their taxes in BC in 2015, compared to 1,495 in 2011. The majority of these are economic class immigrants, not IIP immigrants.

Annually, around 4,000 immigrants who arrived elsewhere in Canada move to BC. due to the economy and high quality of living. There is no data or evidence regarding how many QIIP immigrants purchase property in Vancouver. Some IIP immigrants may move to Vancouver but not buy property; conversely, any permanent resident, citizen, or foreign national can buy property in Vancouver even if they do not reside in BC.

The BC Foreign Home Buyers' Tax does not apply to permanent residents of Canada, so some journalists have argued that wealthy foreigners use the QIIP to gain permanent residence and avoid the tax. However, the IIP application fee is \$15,000 and requires an \$800,000 interest-free five year investment, which raises questions about the incentive to use the program to avoid the BC tax.

ADVICE TO MINISTER

The BC government raised concerns about the QIIP and secondary migration through intergovernmental channels several times in 2015 and 2016. The federal government cannot easily restrict or terminate QIIP's without the agreement of Quebec due to the constitutional nature of the Quebec Accord.

The federal government has stated that they have no intention of restricting Quebec's IIP. Given the historical context, challenging Quebec's unique status would likely strain relations with the federal and Quebec provincial governments.

Communications Contact: Tasha Schollen

Program Area Contact: Carling Helander/Cloe Nicholls/ Rob Mingay

File Updated: Feb. 1, 2018