

BC Trade and Investment Representative (TIR) Office
Financial Reporting Summary
As Reported by TIR for the Fiscal Years Ending
March 31, 2017 and March 31, 2018
(Amounts in CAD\$)

TIR Office	Beijing (Ho Hing)	
	FY 2017	FY2018
Average Foreign Exchange Rate (to \$1 CAD)	5.158	5.117
Program Funding	\$1,150,349.42	\$1,145,918.44
Reported Program Expenditures		
Contractor & Subcontractor Fees	\$858,917.12	\$830,201.11
Office Lease, if not Ministry Responsibility	\$0.00	\$0.00
Administration, Tax, Regulatory Expenses	\$201,821.70	\$191,514.34
Operating Expenses	\$66,892.74	\$65,620.76
Program & Event Expenses	\$34,484.42	\$88,415.46
Travel	\$11,113.95	\$7,989.20
Total Program Expenditures	\$1,173,229.93	\$1,183,740.88
Total Unspent (Overspent)	-\$22,880.51	-\$37,822.44

Note: Current Year Unspent Funding is directed towards
Subsequent Year Program Funding.

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TIR Office	Guangzhou	
	FY 2017	FY2018
Average Foreign Exchange Rate (to \$1 CAD)	5.158	5.117
Program Funding	\$571,112.83	\$575,688.88
Reported Program Expenditures		
Contractor & Subcontractor Fees	\$421,520.45	\$427,636.11
Office Lease, if not Ministry Responsibility	\$0.00	\$0.00
Administration, Tax, Regulatory Expenses	\$39,804.68	\$27,792.80
Operating Expenses	\$17,961.95	\$17,606.54
Program & Event Expenses	\$76,575.59	\$81,216.82
Travel	\$13,288.06	\$13,303.72
Total Program Expenditures	\$569,150.73	\$567,555.99
Total Unspent (Overspent)	\$1,962.10	\$8,132.89

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TIR Office	Hong Kong	
	FY 2017	FY2018
Average Foreign Exchange Rate (to \$1 CAD)	5.86	6.00
Program Funding	\$636,933.14	\$637,605.00
Reported Program Expenditures		
Contractor & Subcontractor Fees	\$458,245.54	\$476,648.83
Office Lease, if not Ministry Responsibility	\$0.00	\$0.00
Administration, Tax, Regulatory Expenses	\$14,636.96	\$0.00
Operating Expenses	\$32,290.07	\$9,582.83
Program & Event Expenses	\$74,203.38	\$27,668.67
Travel	\$46,053.80	\$7,892.17
Total Program Expenditures	\$625,429.75	\$521,792.50
Total Unspent (Overspent)	\$11,503.39	\$115,812.50

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TIR Office	India (Delhi / Mumbai / Chandigarh)	
	FY 2017	FY2018
Average Foreign Exchange Rate (to \$1 CAD)	50.71	50.13
Program Funding	\$454,315.00	\$745,378.90
Reported Program Expenditures		
Contractor & Subcontractor Fees	\$198,372.48	\$303,100.78
Office Lease, if not Ministry Responsibility	\$6,986.36	\$14,264.39
Administration, Tax, Regulatory Expenses	\$28,090.75	\$50,023.01
Operating Expenses	\$54,309.42	\$126,857.25
Program & Event Expenses	\$61,488.00	\$148,349.69
Travel	\$67,152.19	\$70,641.50
Total Program Expenditures	\$416,399.20	\$713,236.62
Total Unspent (Overspent)	\$37,915.80	\$32,142.28

Notes: Partial year reporting for FY2017 as first year of operations resulting in hiring lag and reduced program expenditures.

Upon further review of payments made to the India trade representative in FY2017, the program funding was understated by \$94,801.86. Program expenditures remain the same resulting in an overall underspending position by the India office.

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TIR Office	Jakarta	
	FY 2017	FY2018
Average Foreign Exchange Rate (to \$1 CAD)	10000.00	10309.28
Program Funding	\$394,500.00	\$526,000.00
Reported Program Expenditures		
Contractor & Subcontractor Fees	\$141,620.83	\$237,884.98
Office Lease, if not Ministry Responsibility	\$37,807.55	\$56,101.40
Administration, Tax, Regulatory Expenses	\$2,411.78	\$19,940.36
Operating Expenses	\$42,379.05	\$49,589.11
Program & Event Expenses	\$36,985.62	\$147,017.37
Travel	\$731.00	\$1,636.70
Total Program Expenditures	\$261,935.83	\$512,169.93
Total Unspent (Overspent)	\$132,564.17	\$13,830.07

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TIR Office	Manila	
	FY 2017	FY2018
Average Foreign Exchange Rate (to \$1 CAD)	35.83	38.17
Program Funding	\$362,200.00	\$362,200.00
Reported Program Expenditures		
Contractor & Subcontractor Fees	\$164,087.48	\$156,792.98
Office Lease, if not Ministry Responsibility	\$40,718.58	\$37,992.87
Administration, Tax, Regulatory Expenses	\$27,195.90	\$28,154.29
Operating Expenses	\$31,770.69	\$23,669.60
Program & Event Expenses	\$62,099.98	\$89,516.91
Travel	\$2,192.02	\$2,867.66
Total Program Expenditures	\$328,064.66	\$338,994.31
Total Unspent (Overspent)	\$34,135.34	\$23,205.69

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TIR Office	Seoul	
	FY 2017	FY2018
Average Foreign Exchange Rate (to \$1 CAD)	875.66	870.32
Program Funding	\$914,550.00	\$822,012.00
Reported Program Expenditures		
Contractor & Subcontractor Fees	\$510,173.70	\$637,673.87
Office Lease, if not Ministry Responsibility	\$167,172.00	\$171,883.00
Administration, Tax, Regulatory Expenses	\$16,373.58	\$11,657.98
Operating Expenses	\$32,726.08	\$28,075.61
Program & Event Expenses	\$65,224.90	\$59,095.99
Travel	\$3,977.64	\$7,477.24
Total Program Expenditures	\$795,647.90	\$915,863.69
Total Unspent (Overspent)	\$118,902.10	-\$93,851.69

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TIR Office	Shanghai (Ho Hing)	
	FY 2017	FY2018
Average Foreign Exchange Rate (to \$1 CAD)	5.158	5.117
Program Funding	\$721,240.00	\$721,240.00
Reported Program Expenditures		
Contractor & Subcontractor Fees	\$376,672.06	\$386,431.11
Office Lease, if not Ministry Responsibility	\$0.00	\$0.00
Administration, Tax, Regulatory Expenses	\$80,651.75	\$89,391.65
Operating Expenses	\$13,529.48	\$10,839.81
Program & Event Expenses	\$42,658.43	\$61,095.25
Travel	\$6,616.20	\$6,904.53
Total Program Expenditures	\$520,127.92	\$554,662.35
Total Unspent (Overspent)	\$201,112.08	\$166,577.65

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TIR Office	Singapore	
	FY 2017	FY2018
Average Foreign Exchange Rate (to \$1 CAD)		1.06
Program Funding		\$69,000.00
Reported Program Expenditures		
Contractor & Subcontractor Fees		\$17,500.00
Office Lease, if not Ministry Responsibility		\$605.78
Administration, Tax, Regulatory Expenses		\$2,871.12
Operating Expenses		\$3,390.40
Program & Event Expenses		\$29,836.24
Travel		\$353.07
Total Program Expenditures		\$54,556.61
Total Unspent (Overspent)		\$14,443.39

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TIR Office	Tokyo	
	FY 2017	FY2018
Average Foreign Exchange Rate (to \$1 CAD)	81.90	86.36
Program Funding	\$923,890.00	\$941,890.00
Reported Program Expenditures		
Contractor & Subcontractor Fees	\$669,639.10	\$655,219.11
Office Lease, if not Ministry Responsibility	\$0.00	\$0.00
Administration, Tax, Regulatory Expenses	\$78,206.64	\$77,821.53
Operating Expenses	\$29,053.15	\$28,602.82
Program & Event Expenses	\$89,842.16	\$84,127.43
Travel	\$33,849.00	\$26,629.63
Total Program Expenditures	\$900,590.05	\$872,400.52
Total Unspent (Overspent)	\$23,299.95	\$69,489.48

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Subsequent Year Program Funding.