

**PREMIER'S BRIEFING  
BUSINESS AND CULTURAL BEST PRACTICES**

**Co-Chairs:** Okenge Yuma Morisho and Fazil Mihlar (by phone)  
**Attendees:** Premier John Horgan, Geoff Meggs, Sheena McConnell, Joleen Badger  
Minister Lisa Beare (by phone), Sandra Carroll (by phone), Brian Krieger (by  
phone), Pierrette Miranda (by phone), Lucy Lobmeier, Richard Sawchuk (by  
phone), Raymond Zhu (by phone), Chris Heine (by phone), Jennifer Horsman  
(by phone)

**Date:** Thursday, January 18, 2018

**Time:** 1:30 pm to 2:30 pm

**Locations:** s.15

**Teleconference:** s.15,s.17 Participant code:s.15,s.17 #

**ANNOTATED AGENDA**

AGENDA ITEM:	DISCUSSION LEAD:
<b>Co-Chair Update</b> <ul style="list-style-type: none"><li>Welcome and Introductions</li></ul>	Okenge Yuma Morisho and Fazil Mihlar
<b>Mission Business and Cultural Best Practices</b> <ul style="list-style-type: none"><li>Overview of best practices required to conduct business in China, Korea and Japan</li></ul>	Paul Irwin and Lucy Lobmeier
<b>Q&amp;A</b>	All
<b>Next Steps</b>	Okenge Yuma Morisho and Fazil Mihlar

PREMIER'S BRIEFING  
ASIA MISSION

**Meeting Chair:** Fazil Mihlar (by phone)

**Attendees:** Premier John Horgan, Geoff Meggs, Sheena McConnell, Kate Van Meer Mass, Rick Devereux, Joleen Badger, Okenge Yuma Morisho, Sandra Carroll, Brian Krieger, Paul Irwin, Francis Acquarone (by phone), Richard Sawchuk (by phone)

**Date:** Tuesday, January 16, 2018

**Time:** 10:30 am to 12:00 pm

**Location:** s.15

**Teleconference:** Tel: s.15,s.17 . Participant code:s.15,s.17

ANNOTATED AGENDA

AGENDA ITEM:	DISCUSSION LEAD:
<b>Chair Update</b> <ul style="list-style-type: none"><li>• Welcome and Introductions</li></ul>	Fazil Mihlar
<b>Review of Mission Itinerary and Program</b> <ul style="list-style-type: none"><li>• Guangzhou</li><li>• Beijing</li><li>• Seoul</li><li>• Tokyo</li></ul>	Brian Krieger/Paul Irwin
<b>Q&amp;A</b>	All
<b>Next Steps</b>	Fazil Mihlar

## Etiquette and Customs in China

China is known as a country of etiquette, custom and ceremony. When visiting China, it is important to adopt proper Chinese etiquette and protocol when hosting or attending a meeting with your Chinese counterparts. An understanding of Chinese etiquette is required in order to establish and maintain good relationships with key contacts and relevant government officials, and advance trade and investment objectives in China.

### Dress code:

- In China, a professional and conservative appearance is required when meeting with government or business officials. Dress formally in order to convey respect and seriousness. For men, a shirt, tie, trousers and jacket is recommended. For women, a suit and conservative blouse or business dress should be worn. Stick to dark colors: preferably black or dark blue.

### Punctuality

- Meetings and receptions will have a set start and end time. Arrive punctually. Guests will generally leave promptly at the end time, but it is considered rude to leave before the host.

### Greetings and Introductions

- Hello (in Mandarin): **Ni hao** (knee-how)
- When meeting a group, introductions will be made formally in order of seniority or rank (most senior person first). The BC delegation should also be introduced in order of seniority.
- Address Chinese by their official titles (e.g. Chairman LEE or Ms. LI Yan).
- When being introduced to Chinese, the accepted form of greeting is the handshake.
- Always stand up when being introduced and remain standing throughout the introductions.
- Do not be surprised if you are applauded. Be sure to applaud back.

### Forms of Address and Titles

- Addressing someone by his or her courtesy or professional title and last name conveys respect. In Chinese the name precedes the title.
  - A woman's Courtesy title is Nushi (Madam).
- The Chinese will state their last name first; followed by the given name (may be one or two syllables).
- Address people by their full name. Never call someone by only his or her last name. Similarly, unless specifically asked, do not call someone by his or her first name.
- Chinese who frequently deal with foreigners or travel abroad on business may adopt a Western first name, such as David Liu. They may request that they be referred to as David, once a relationship has been established.
- Among themselves, Chinese will often call each other Lao Li, or Xiao Li, in which "**Lao**" means Senior or older and "**Xiao**" means young and junior. People are comfortable relating to each other with the age factor clearly defined. Chinese culture stresses respect for the old and care for the young.

**Meetings and Negotiations**

- After everyone shakes hands, guests are seated.
- Guests are seated in descending rank with the interpreters seated behind.
- The guest of honor and other VIPs are escorted to the seats of honor.
- In rooms with seating around the perimeter, the honored guest is seated to the right of the host (on a sofa or chairs at the end of the room). Remaining guests are left to seat themselves. After all the guests have been seated, the remaining Chinese in the group will seat themselves.
- When seated around large conference tables, the honored guest will be seated directly across from the host.
- s.13

**Business Card Presentation and Exchange**

- Always carry an ample number of business cards. Use both hands when offering and receiving business cards and ensure your name faces the recipient.
- Nod, look at the card briefly, and say thank you (“**xie xie**”, pronounced shee-eh shee-eh). After receiving a business card, place it on the table for reference during the meeting. When seated, place cards on the table horizontally.

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**Communication and Negotiating**

- Protocol begins when guests arrive. It is appropriate to greet guests and escort them to the meeting room.
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- The host will accompany a high-ranking guest all the way to the car, and wait until the car has departed before leaving. Don't turn your back to the car until it is out of sight.

### **Gifts**

- Commemorative gifts made in BC (photo book, pen set, First Nations items, maple syrup) will be appreciated. It is appropriate to explain the significance of the gift if it is unique to BC.
- Use both hands when offering and receiving gifts. The leader of the delegation should always receive their gift first.
- Gifts are not opened in the presence of the giver. Wait until you are alone to open any gifts, unless the person giving the gift insists that you open it immediately.

### **Dinner**

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- Chopsticks should be returned to the chopstick rest after every few bites and when you drink or stop to speak.
- Drinking is an important part of Chinese entertaining. Guests may enjoy their drink after the host offers a short toast.
- It is always a good idea for the guest to return the toast either right away or after a few courses have been served.

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## Etiquette and Customs in Japan

### Dress

- s.13 The Japanese are very formal and dress conservatively in dark colors, often black or dark blue.

### Greetings and Introductions

- Hello (Japanese): **Hajimemashite** (ha-ji-meh-mashi-te).
- Upon initial meeting, it is customary to bow before shaking hands.
  - For men, place your heels together and hold your palms at your sides.
  - For women, place heels together but fold hands over each other at thigh-level.
  - Bow at least as low (depending on 'status') and as long as your counterpart.
- Your Japanese host will likely offer a handshake, at which point a handshake will be appropriate.

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### Forms of Address and Titles

- It is traditional to address a Japanese person by his or her family name, followed by the honorific suffix '-san', but you may also address Japanese Western-style (Mr., Mrs. or Miss, followed by the family name).

### Business Card Presentation and Exchange

- Japanese translated (bilingual) business cards are two-sided with Japanese and English on either side. Business cards are a bare minimum requirement for anyone doing business in Japan.
- Business cards are to be exchanged at the very start of any meeting.
- When presenting a business card to your Japanese counterpart, use both hands and bow your head slightly while offering the card. Give your business card with the Japanese side facing the recipient. Use the same technique when accepting cards as well.

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- Cards are exchanged very often so make sure you have plenty of cards on you.

**Meetings - Seating**

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**Communication**

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**Gifts**

- Commemorative gifts made in BC (photo book, pen set, First Nations items, maple syrup) will be appreciated. It is appropriate to explain the significance of the gift if it is unique to BC
- Present the gift at the end of the first meeting or visit. Give and accept gifts with both hands and treat the wrapping as part of the gift.
- Gifts are not opened when received, except when suggested.

## Etiquette and Customs in South Korea

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### Dress

- Business attire is conservative. Dress conservatively in dark coloured suits. In general, workplace dress is much more formal than in Canada. Men and women almost always wear suits to work.

### Punctuality

- Punctuality is important as it is a sign of respect. Being on time is very important. <sup>s.13</sup>  
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### Greetings and Introductions

- Hello (in Korean): **Annyong hashimnika** (an-nyong-ha-shim-nee-ka)
- Names in Korean are family name first, followed by the two-part given name. The first part of the given names is shared by everyone of the same generation in the family, and the second is the individual's given name. Example: Lee + Dong + Sung (address as Mr. Lee).
- Bow slightly when greeting. Shake hands using with the right or both hands.
- Older people receive much respect. It is appropriate to rise when an elderly person enters.
- Traditionally eye contact is avoided but it is now becoming more common.

### Forms of Address and Titles

- Koreans prefer to be addressed by title, or by title and surname (e.g. President Kim). Women over 30 should be addressed as 'Mrs.', which indicates status acquired by age, rather than marital status.
- More and more Koreans use a Western (usually English) name as a courtesy to foreign visitors.

### Meetings and Negotiations

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**Business Card Presentation and Exchange**

- Business card exchange is a vital part of a first meeting. It is also important to emphasize one's title so that, right away, the correct authority, status and rank are established and understood.
- Use both hands if possible when presenting and receiving a business card.
- Business cards should be treated as an extension of the person. Read it carefully and then place it on the table in front of you. To put someone's card in your pocket or to write on it, etc. is to show disrespect.

**Communication**

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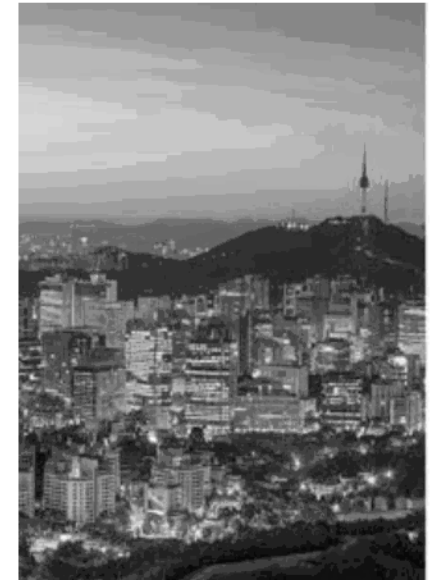
**Gifts**

- Commemorative gifts made in BC (photo book, pen set, First Nations items, maple syrup) will be appreciated. It is appropriate to explain the significance of the gift if it is unique to BC
- Use both hands when giving or receiving a gift. Gifts are not opened in the presence of the giver. Wait until you are alone to open any gifts, unless the person giving the gift insists that you open it immediately.
- The leaders of a delegation should always receive their gift first. It should be more substantial than the others.

**Dinner**

- At meals, elderly people are served first. Wait until the eldest at the table has started eating before you begin.
- Do not leave chopsticks sticking upright in a dish, especially rice. This is only done when honouring the deceased.
- Do not pour your own drink, but do offer to pour others'. It is common to trade and fill each other's cup. Leave some drink in your glass if you don't want a refill.
- Try a little bit of everything. It is acceptable to ask what something is.

# PREMIER'S 2018 ASIA MISSION CONDUCTING BUSINESS IN CHINA, SOUTH KOREA & JAPAN



# PREMIER'S 2018 ASIA MISSION

## CONDUCTING BUSINESS IN CHINA, SOUTH KOREA & JAPAN

### MEETING OBJECTIVES:

- Outline the cultural and protocol best practices required to effectively conduct business in Asia taking into consideration country specific:
  - Communication Style
  - Business Best Practices
  - Meeting Protocols
  - Greeting and Introductions
  - Etiquette and Customs
- Highlight Vancouver Airport departure procedures.
- Guangzhou Airport arrival and hotel check in procedures.



# PREMIER'S 2018 ASIA MISSION

## CONDUCTING BUSINESS IN CHINA, SOUTH KOREA & JAPAN

## BUSINESS AND CULTURAL BEST PRACTICES IN ALL MARKETS

### Communication Style

- Developing personal relationships is valued when conducting business in Asia
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- Formal communication is expected throughout meetings.
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### Dress Code

- Business attire is formal and conservative.
- Cultural program attire is business casual.
- Private program attire is casual.



## BUSINESS AND CULTURAL BEST PRACTICES IN ALL MARKETS

### Business Card Protocol

- Carry plenty everywhere.
- Use both hands when offering and receiving business cards.
- Treat business cards with care; take a moment to look at the card
- Cards can be used as a reference point during the meeting.



### Gifting Protocol

- Explain the significance of the gift presented.
- Use both hands when giving or receiving a gift.
- Gifts are opened after the meeting is over.



# PREMIER'S 2018 ASIA MISSION

## CONDUCTING BUSINESS IN CHINA, SOUTH KOREA & JAPAN

### MEETING PROTOCOL IN ALL MARKETS

1

- Delegates enter the room and are introduced according to seniority.
- Greet and offer your business card to the most senior person first.

2

- After introductions, the delegation leader will be escorted to the seat of honour. Interpreters will be seated behind.

3

- Remaining guests seat themselves in descending rank.

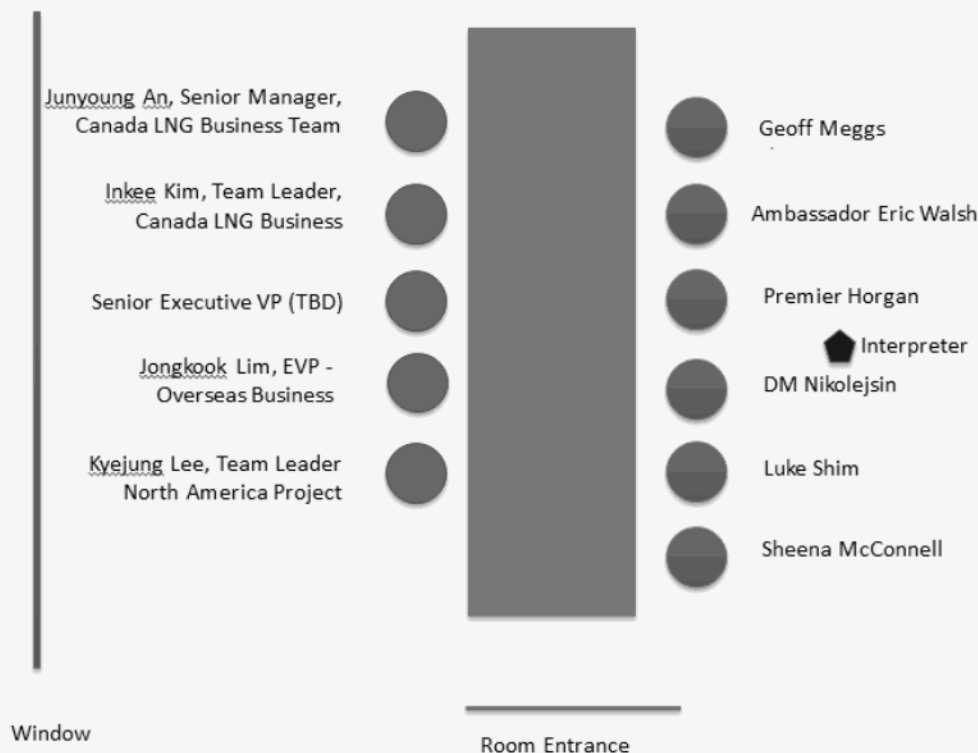


# PREMIER'S 2018 ASIA MISSION

## CONDUCTING BUSINESS IN CHINA, SOUTH KOREA & JAPAN

### MEETING PROTOCOL IN ALL MARKETS

Boardroom Seating Plan



### Seating plan: Boardroom Style

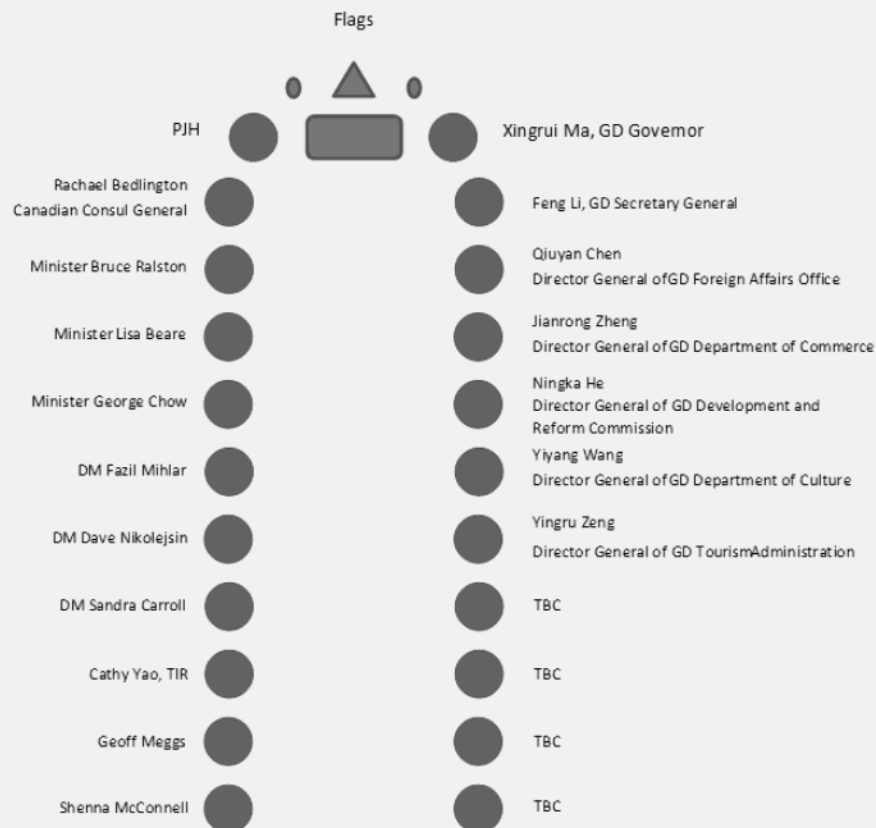
- Senior leaders will face one another.
- Other delegates in descending rank on each side
- Interpreter seated beside or behind.

# PREMIER'S 2018 ASIA MISSION

## CONDUCTING BUSINESS IN CHINA, SOUTH KOREA & JAPAN

### MEETING PROTOCOL IN ALL MARKETS

Seating Plan for Bilateral with Guangdong Governor MA Xingrui



### Seating plan: Inverted “U”

Senior leaders seated at head of the room.

- Honoured guest is to the right of the host.
- Interpreters seated behind.
- Remaining delegation seated around perimeter in order of seniority.



# PREMIER'S 2018 ASIA MISSION

## CONDUCTING BUSINESS IN CHINA, SOUTH KOREA & JAPAN

### INTERPRETATION

#### Consecutive Translation

- Speaker pauses to allow an interpreter to repeat what has been said in target language before continuing.
- Used in most bi-lateral and corporate meetings through mission.



#### Simultaneous Translation

- Translation in real-time using head-sets.
- BC-Guangdong Low-Carbon Economy Roundtable, Guangzhou.
- Policy Forum on Wood Construction and Green Buildings, Beijing.



# PREMIER'S 2018 ASIA MISSION

## CONDUCTING BUSINESS IN CHINA, SOUTH KOREA & JAPAN

### ETIQUETTE AND CUSTOMS IN CHINA

#### Greetings

- Hello (in Mandarin): **Ni hao** (knee-how).
- Greet with a handshake and use official title and family name (e.g. Governor Ma)

#### Communication

- Rather than “thank you” say “**shi shi**”.
- If you are applauded, applaud back.

#### Dining Etiquette

- Return chopsticks to their holder.
- When you are full, leave a small amount of food on your plate.
- The host will offer a toast, and it is a good idea to toast in return.



# PREMIER'S 2018 ASIA MISSION

## CONDUCTING BUSINESS IN CHINA, SOUTH KOREA & JAPAN

## ETIQUETTE AND CUSTOMS IN SOUTH KOREA

### Greetings

- Hello (in Korean): **Annyeong haseyo** (an-nyong ha-say-yo).
- Greet with a slight bow and shake hands using right or both hands.
- Address Koreans by their title or title and surname.

### Communication

- Maintain good posture.
- Say “goodbye” to each person individually.

### Dining Etiquette

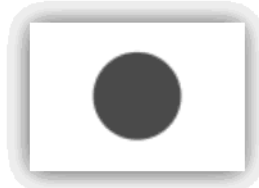
- Return chopsticks to their holder.
- Don't pour your own drink.



# PREMIER'S 2018 ASIA MISSION

## CONDUCTING BUSINESS IN CHINA, SOUTH KOREA & JAPAN

### ETIQUETTE AND CUSTOMS IN JAPAN

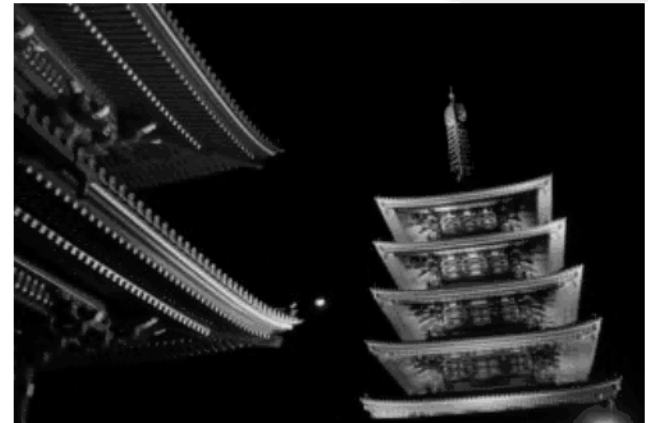


#### Greetings

- Hello (Japanese): **Hajimemashite** (ha-ji-meh-mashi-te).
- Slight bow before shaking hands.
- Address a person by their family name, followed by honorific suffix 'san' or follow western style.

#### Communication

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## ETIQUETTE AND CUSTOMS IN JAPAN



### Dining Etiquette

- Oshibori (hot towels) are for wiping hands (not face) prior to a meal.
- Chopsticks are used as utensils but it is alright to ask for a fork and spoon.
- Soup and rice bowls are to be held close to the mouth.
- Never stick chopsticks upright in a bowl, or pass your food chopsticks-to chopsticks.

# PREMIER'S 2018 ASIA MISSION CONDUCTING BUSINESS IN CHINA, SOUTH KOREA & JAPAN



## VANCOUVER AIRPORT DEPARTURE PROCEDURES

### YVR Airport Departure

s.15



### Luggage Handling

s.15



# PREMIER'S 2018 ASIA MISSION CONDUCTING BUSINESS IN CHINA, SOUTH KOREA & JAPAN

## GUANGZHOU AIRPORT ARRIVAL AND HOTEL CHECK IN



### Guangzhou Airport Arrival

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### Hotel Check-in

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# QUESTIONS?



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PJH - China, Korea, Japan 2018				
Itinerary				
Version 17.3, Last updated Jan 14, 2018				
Time	PJH	MBR	MGC	MLB (China only)
Friday, January 19, 2018 - VICTORIA -VANCOUVER				
17:20	Depart Victoria Air Canada Flight #8074 -PJH, Sheena McConnell, Geoff Meggs	N/A		
17:47	Arrive YVR domestic terminal, proceed to s.15 YVR for check-in -PJH, Sheena McConnell, Geoff Meggs			
18:30	Depart Victoria Air Canada Flight #8076 -Dave Nikolejsin			
18:57	Arrive YVR domestic terminal, proceed to s.15 YVR for check-in -Dave Nikolejsin			
20:40	Depart Victoria Air Canada Flight #8080 -Sandra Carroll			
21:07	Arrive YVR domestic terminal, proceed to s.15 YVR for check-in -Sandra Carroll			
Saturday, January 20, 2018 - VANCOUVER - GUANGZHOU, CHINA				
11:40	Depart Vancouver China Southern Airlines Flight #CZ 330 Flight duration: 13:30, non-stop			
Sunday, January 21, 2018 - GUANGZHOU, CHINA				
17:10	Arrive Guangzhou: Guangzhou Baiyun International Airport			
17:45	Depart for s.15 Location: s.15 Guangzhou, Guangdong			
18:30	Arrive s.15 and check-in			
19:30 - 19:50	Depart for dinner Location: s.15 , Guangzhou			
20:00 - 21:00	BC-Guangdong Business Council Welcome Dinner Location: s.15 Guangzhou			

# DRAFT

## PJH - China, Korea, Japan 2018

### Itinerary

Version 17.3, Last updated Jan 14, 2018

Time	PJH	MBR	MGC	MLB (China only)
Monday, January 22, 2018 - GUANGZHOU, CHINA				
7:30 - 8:00	POSSIBLE CALL-BACK TIME (Sunday, 15:30 PST) Location: s.15	Private program		
8:10 - 8:30	Depart hotel for Chen Clan Ancestral Hall and Guangdong Museum BC Delegates: Dave Nikolejsin, Sandra Carroll, Geoff Meggs, Sheena McConnell	Private program		Depart hotel for Chen Clan Ancestral Hall and Guangdong Museum 8:10 - 8:30 BC Delegates: Dave Nikolejsin, Sandra Carroll, Geoff Meggs, Sheena McConnell
8:30 - 10:45	Cultural and historical site visit Location: Chen Clan Ancestral Hall: 34 Enlong Li, Zhongshan Qilu, Guangzhou, Guangdong and Guangdong Museum: 2 Zhujiang E Rd, Tianhe Qu, Guangzhou, Guangdong BC Delegates: Dave Nikolejsin, Sandra Carroll, Geoff Meggs, Sheena McConnell Hosted by Guangdong FAO  -The Chen Clan Ancestral Hall was built by the 72 Chen clans for their juniors' accommodation and preparation for the imperial examinations during the Qing Dynasty. -Guangdong Museum Info for Guangdong Museum is dedicated to the history of the city of Guangzhou and focussed on the city's strategic center of trade with foreign nations.	Depart for China Council for the Promotion of International Trade (CCPIT) meeting (organized by the BC - GD Business Council) 8:45 - 9:30 Location: s.15 Guangzhou BC Delegate: Fazil Mihlar		Cultural and historical site visit 8:30 - 10:45 Location: Chen Clan Ancestral Hall: 34 Enlong Li, Zhongshan Qilu, Guangzhou, Guangdong BC Delegates: Dave Nikolejsin, Sandra Carroll, Geoff Meggs, Sheena McConnell
		Meeting with CCPIT 9:30 - 10:30 Location: s.15 Guangzhou BC Delegate: Fazil Mihlar		

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PJH - China, Korea, Japan 2018				
Itinerary				
Version 17.3, Last updated Jan 14, 2018				
Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Monday, January 22, 2018 - GUANGZHOU, CHINA				
10:45 - 11:15	Depart for s.15 Location: s.15 Hotel Guangzhou, Guangdong	Depart for s.15 10:30 - 11:15 Location: s.15 , Guangzhou, Guangdong BC Delegate: Fazil Mihar		Depart for s.15 10:45 - 11:15 Hotel
11:15 - 12:00	Private program		Bilateral with Tourism Administration of Guangdong Province 11:30-12:00 Location: s.15	
12:00 - 13:30	Explore British Columbia Guest Registration: 11:30 - 12:30 Location: s.15 s.15 , Guangzhou, Guangdong -PJH and MLB to address audience  BC Delegates: Fazil Mihar, Dave Nikolejsin, Sandra Carroll, Geoff Meggs, Sheena McConnell, Cathy Yao  -Tourism promotional luncheon in partnership with Destination BC to mark the “2018 Canada-China Year of Tourism”. The event will promote BC agrifood, seafood, fruit wine and tourism. -MC will invite the media group to transit to the Silver Jade 4 room for the Wechat signing. Other guests will be able to stay at the event until 1:30pm.			

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PJH - China, Korea, Japan 2018				
Itinerary				
Version 17.3, Last updated Jan 14, 2018				
Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Monday, January 22, 2018 - GUANGZHOU, CHINA				
13:35 - 13:40	<b>Wechat Signing Ceremony</b> <b>Location:</b> s.15 - Premier to be escorted from luncheon for a photo opportunity post signing ceremony	Private Program		<b>Wechat Signing Ceremony</b> <b>13:20 - 14:40</b> <b>Location:</b> s.15 s.15 -PJH to attend 13:35 - 14:40 - To be attended by 30 media -10 min speech by MLB including translation - 10 min speech from Wechat rep -5 min signing and group photo
13:45 -14:00	<b>Photo Opportunity with Ballard Bus</b> <b>Location:</b> s.15 s.15 <b>Guangzhou, Guangdong</b> <b>BC Delegates:</b> Fazil Mihlar, Dave Nikolejsin, Geoff Meggs			
14:00 - 15:30	<b>British Columbia - Guangdong Low-Carbon Economy Roundtable</b> <b>Location:</b> s.15 s.15 <b>Guangzhou, Guangdong</b> <b>-PJH to open (option to depart after remarks)</b> <b>-MBR to moderate event</b> <b>BC Delegates:</b> Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell  -Follow-up on BC-GD Climate Action MOU - to advance BC-Guangdong climate action cooperation.			<b>Group Media Interviews</b> <b>14:00 - 14:50</b> s.15  <b>-5-6 media</b>
15:30 - 16:00	<b>Interviews with local media</b> <b>Location:</b> s.15	Private program		<b>Private Program</b> <b>14:50 - 16:00</b>

# DRAFT

## PJH - China, Korea, Japan 2018

### Itinerary

Version 17.3, Last updated Jan 14, 2018

Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Monday, January 22, 2018 - GUANGZHOU, CHINA				
16:00 - 16:20	Private Program	Private program		Private Program 14:50 - 16:00
16:20 - 16:50	Briefing with Canadian Consul General to Guangzhou Location: s.15 BC Delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell			Bilateral with Guangdong Province Department of Culture 16:15 - 17:00 Location: s.15 s.15
17:15 - 17:25	Depart for Bilateral (walking distance: 10 mins) Location: s.15 BC Delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell			
17:30 - 18:00	Bilateral with Guangdong Governor Location: s.15 BC Delegates: Fazil Mihlar, Dave Nikolejsin, Sandra Carroll, Geoff Meggs, Sheena McConnell, Cathy Yao - At the core of BC's ties with China is its sister-province relationship with Guangdong province in southern China.			
18:00 - 19:15	Sister Province Official Banquet Location: s.15 BC Delegates: Fazil Mihlar, Dave Nikolejsin, Sandra Carroll, Geoff Meggs, Sheena McConnell, Cathy Yao			
19:15 - 19:30	Depart for s.15 Hotel Location: s.15, Guangzhou, Guangdong			
19:30 - 19:50	Private program (option to change to casual attire)			
19:50 - 20:00	Depart for Pearl River Cruise			

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PJH - China, Korea, Japan 2018				
Itinerary				
Version 17.3, Last updated Jan 14, 2018				
Time	PJH	MBR	MGC	MLB (China only)
Tuesday, January 23, 2018 - GUANGZHOU - BEIJING, CHINA				
20:00 - 21:00	Pearl River Cruise Hosted by Guangdong FAO BC Delegates: Fazil Mihlar, Dave Nikolejsin, Sandra Carroll, Geoff Meggs, Sheena McConnell - Provides a good opportunity to take in the city’s historical landscapes and a chance to grasp with the scale of recent developments.			
21:00 - 21:05	Return to s.15 Hotel Location: s.15 Guangzhou, Guangdong			
7:00 - 7:30	Luggage collection			
7:30 - 8:30	Luggage and support staff depart for airport			
8:15 - 9:00	Depart hotel for Guangzhou Baiyun International Airport All delegates POSSIBLE CALL-BACK FROM VEHICLE (Monday, 16:15 - 17:00 PST)			
10:00	Depart Guangzhou for Beijing Capital International Airport Flight #: 3121 Flight duration: 03:10			
13:10	Arrive Beijing Capital International Airport			
14:00 - 15:00	Depart for site visit: Great Wall at Mutianyu Travel time (total): 3-4 hours (66 km), including visit BC Delegates: Sandra Carroll, Geoff Meggs, Sheena McConnell  -Lunch provided in car	Depart for s.15 Hotel and check-in Location: s.15 14:00 - 14:45		Depart for site visit: Great Wall at Mutianyu 14:00 - 15:00 BC Delegates: Sandra Carroll, Geoff Meggs, Sheena McConnell Travel time (total): 3-4 hours (66 km), including visit  -Lunch provided in car.
		Private program 14:45 - 15:00		

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PJH - China, Korea, Japan 2018				
Itinerary				
Version 17.3, Last updated Jan 14, 2018				
Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Tuesday, January 23, 2018 - BEIJING, CHINA				
15:00 - 16:30	Visit Great Wall  BC Delegates: Sandra Carroll, Geoff Meggs, Sheena McConnell	Depart for Beijing Trade and Investment Office Location: Suite 2323, South Tower, Kerry Centre, 1 Guanghua Road, Chaoyang District, Beijing, 100020 15:00 - 15:15		Visit Great Wall 15:00 - 16:30 BC Delegates: Sandra Carroll, Geoff Meggs, Sheena McConnell
		Tour of Beijing Trade and Investment Office 15:15 - 15:30 -Meeting with staff and one-on-one with Managing Director		
		Roundtable Discussion with Chinese Investors and Entrepreneurs 15:30 - 17:00 Location: Beijing Trade and Investment Office  Roundtable Discussion with Chinese Investors & Entrepreneurs  Opportunity to meet with a cross-industry range of investors and entrepreneurs with active projects and interest in British Columbia.		
16:30- 18:30	Depart for s.15 Location: s.15	Hotel	Depart for s.15 17:00 - 17:20 Location: s.15	Hotel

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## PJH - China, Korea, Japan 2018

### Itinerary

Version 17.3, Last updated Jan 14, 2018

Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Tuesday, January 23, 2018 - BEIJING, CHINA				
18:30 - 19:00	Arrive s.15 Location:s.15	Hotel check-in	Private program 17:20 - 22:00	Briefing and/or BC Media Opportunity 19:30 - 21:00 Location:s.15 BC Delegate: Sandra Carroll
19:15 - 22:00	Private Program			
Wednesday, January 24, 2018 - BEIJING, CHINA				
6:30 - 7:00	POSSIBLE CALL-BACK TIME (Tuesday, 4:30 - 15:00 PST) Location:s.15	Private program		
7:15 - 8:00	Briefing with Ambassador Location: s.15 BC Delegates: Fazil Mihlar, Dave Nikolejsin, Sandra Carroll, Geoff Meggs, Sheena McConnell			
8:15 - 9:00	Depart for FII Forum Location: s.15 BC Delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell			Depart for Beijing Capital Museum BC Delegate: Sandra Carroll 8:10 - 8:45
9:00 - 12:00	International Policy Forum on Wood Construction and Green Building Location: s.15 PJH to open (depart after opening remarks) MBR to moderate ½ day event BC delegates: Fazil Mihlar, Dave Nikolejsin, Dr. Susanna Laaksonen-Craig, Michael Loseth, Geoff Meggs, Sheena McConnell  -Given China’s increasing focus on the environmental aspects of construction, FII China will host a government policy forum focused on green building and the environmental benefits of wood building products.			Meeting with Beijing Capital Museum: TBD 9:00 - 10:30 BC Delegate: Sandra Carroll



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## PJH - China, Korea, Japan 2018

### Itinerary

Version 17.3, Last updated Jan 14, 2018

Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Wednesday, January 24, 2018 - BEIJING, CHINA				
9:20 - 9:50	<b>Depart for National Energy Administration</b> <b>Location: NEA HQ, 38 S. Yuetan Street, West Beijing, 100824</b>	<b>International Policy Forum on Wood Construction and Green Building (continued)</b> <b>9:00 - 12:40</b>	<b>International Policy Forum on Wood Construction and Green Building (continued)</b> <b>9:00 - 11:30</b>	<b>Travel to s.15 hotel</b> <b>10:30 - 11:10</b>
10:00 - 10:45	<b>Bilateral meeting: National Energy Administration</b> <b>Location: NEA HQ, 38 S. Yuetan Street, West Beijing, 100824</b>  - Natural gas condensate has great demand in China for its growing chemical processing industry. China can produce some condensate, but is still relying on imports from foreign countries. - National Energy Administration is the National regulatory agency.			<b>Meeting with China National Tourism Association CNTA</b> <b>Location: s.15</b> <b>11:20 - 12:00</b> <b>BC Delegate: Sandra Carroll</b>
10:45 - 11:30	<b>Depart for PetroChina</b> <b>Location: Second Ring Road, East Beijing</b>			
11:30 - 12:15	<b>Bilateral meeting with PetroChina</b> <b>Location: Second Ring Road, East Beijing</b>  -PetroChina is a major shareholder of the LNG Canada Project.			
12:15 - 12:30	<b>Depart for Tourism Luncheon</b> <b>Location: s.15</b>	<b>Depart for Tourism Luncheon</b> <b>Location s.15</b> <b>12:40</b>	<b>Depart for Tourism Luncheon</b> <b>Location: s.15</b> <b>11:30</b>	

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PJH - China, Korea, Japan 2018 Itinerary Version 17.3, Last updated Jan 14, 2018				
Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Wednesday, January 24, 2018 - BEIJING, CHINA				
12:30 - 13:30	<p><b>Ski British Columbia</b> <b>Location: s.15</b> <b>Guest Registration: 12:00 - 12:30</b> <b>- PJH and MLB to address audience</b> <b>- MBR to arrive at 13:00 for walk-through &amp; conclusion</b>  - Tourism promotional luncheon in partnership with Destination BC to mark the “2018 Canada-China Year of Tourism”. The event will promote BC agrifood, seafood, fruit wine and tourism.</p>			
13:30 - 14:00	<p><b>Depart for the Chinese People’s Association for Friendship with Foreign Countries (CPAFFC)</b> <b>Location: 1 Taijichang St, Dongcheng District, Beijing</b></p>	<p><b>Private program/lunch</b>  <b>Location: s.15</b></p>	<p><b>Depart for the Chinese People’s Association for Friendship with Foreign Countries (CPAFFC)</b> <b>13:30 - 14:00</b> <b>Location: 1 Taijichang St, Dongcheng District, Beijing</b></p>	
14:00 – 14:45	<p><b>Meeting with the Chinese People’s Association for Friendship with Foreign Countries (CPAFFC)</b> <b>Location: 1 Taijichang Street, Dongcheng District, Beijing</b></p>	<p><b>Meeting with Tsinghua Holdings</b> <b>14:00 - 15:00</b> <b>Location: s.15</b></p>	<p><b>Meeting with the Chinese People’s Association for Friendship with Foreign Countries (CPAFFC)</b> <b>14:00 - 14:45</b> <b>Location: 1 Taijichang Street, Dongcheng District, Beijing</b></p>	

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PJH - China, Korea, Japan 2018				
Itinerary				
Version 17.3, Last updated Jan 14, 2018				
Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Wednesday, January 24, 2018 - BEIJING, CHINA				
14:45 - 15:15	Depart for Tiananmen Square and the Forbidden City, 4 Jingshan Front St, Dongcheng, Beijing, 100006	Corporate meeting with Union Mobile Financial (UMF) 15:00 - 16:00 Location:s.15  -Potential investment in Vancouver for UMF's R&D center. UMU Canada is considering setting up a North American R&D center in Vancouver.		Depart for Tiananmen Square and the Forbidden City 14:45 - 15:15 4 Jingshan Front St, Dongcheng, Beijing, 100006
15:15 - 16:15	Site visit: Forbidden City  - Tiananmen Square and the Forbidden City are two of the most significant cultural and historic landmarks in China. -The Forbidden City (Palace Museum) was once the home to ancient Chinese emperors, and is a marvel of engineering and design.	CONTINUED: Corporate meeting with Union Mobile Financial (UMF) 15:00 - 16:00 Location:s.15  -Potential investment in Vancouver for UMF's R&D center. UMU Canada is considering setting up a North American R&D center in Vancouver.		Site visit: Forbidden City 15:15 - 16:15 - Tiananmen Square and the Forbidden City are two of the most significant cultural and historic landmarks in China. -The Forbidden City (Palace Museum) was once the home to ancient Chinese emperors, and is a marvel of engineering and design.
16:15 - 16:45	Depart for s.15 Hotel	Private program 16:00 - 17:45		TBC
16:30 - 17:10	Private program			
18:00 - 18:15	Depart for Official Residence Location: 19 Dongzhimenwai Dajie, Chaoyang District, Beijing, 100600			

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## PJH - China, Korea, Japan 2018

### Itinerary

Version 17.3, Last updated Jan 14, 2018

Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Wednesday, January 24, 2018 - BEIJING, CHINA				
18:30 - 19:30	<div>Dinner</div> <div>Location: Official Residence, 19 Dongzhimenwai Dajie, Chaoyang District, Beijing, 100600</div> <div>- Dinner with select BC companies operating in Northern China at the Official Residence.</div>			
19:30 - 20:00	<div>Return to s.15</div> <div>Hotel</div> <div>Location: s.15</div>			
Thursday, January 25, 2018 - BEIJING - SEOUL, KOREA				
6:00 - 6:30	Departure for Beijing Airport and check-in (normal customs clearance and check-in procedure) (30 minute transit time) POSSIBLE CALL BACK TIME (Wednesday,14:00 - 14:30 PST)			Private program
8:20	Depart Beijing for Seoul Gimpo Airport Flight #: CZ 317 Flight duration: 02:10			Meeting with Embassy of Canada: TBD Location: s.15
11:30	Arrive Seoul Gimpo Airport			
13:00	Depart for Suwon City			Private program
13:50	Arrive at Gyeonggi Government provincial office			
14:00: - 14:30	Bilateral meeting with Gyeonggi Governor Nam Location: Governor's Office, s.15 BC delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Luke Shim -Outcome: Sign 10th Anniversary “3-year BC-Gyeonggi Economic Action Plan”.			
14:50 - 15:40	Depart for Gyeonggi Center for Creative Economy and Innovation (GCCEI) BC delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Luke Shim			
15:40 - 16:00	Presentation Pangyo Techno Valley BC delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Luke Shim			

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PJH - China, Korea, Japan 2018				
Itinerary				
Version 17.3, Last updated Jan 14, 2018				
Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Thursday, January 25, 2018 - SEOUL, KOREA				
16:00 - 17:00	<p>Tour of GCCEI</p> <p>Gyeonggi Creative Economy Innovation Centre</p> <p>BC delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Luke Shim</p> <p>Location: Pangyo IT Valley</p>			Depart for Beijing Airport and check0-in (30 minutes transit time)
17:00 - 18:00				
18:00 - 18:30	Arrive at s.15 Hotel and check-in			Depart Beijing for Vancouver Flight#: AC 030 17:40 - 12:15
18:30 - 22:00	Private program			Sandra Carroll: Depart Vancouver for Victoria Flight#: AC 8069 14:20 - 14:50 (PST)
Friday, January 26, 2018 - SEOUL, KOREA				
7:30 - 8:00	POSSIBLE CALL-BACK TIME (Thursday, 14:30 - 15:00 PST) Location: s.15	Meet in s.15 7:40		
8:00 - 8:45	Breakfast briefing with Canadian Ambassador to Korea Location: s.15 BC Delegates: Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Luke Shim	Depart for site visit 7:45  BC delegates: Fazil Mihlar, Michael Loseth, Tai Jeong		

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## PJH - China, Korea, Japan 2018

### Itinerary

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Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Friday, January 26, 2018 - SEOUL, KOREA				
9:00 - 9:45	<p><b>Meeting with KOGAS (LNG – LNG Canada Consortium)</b></p> <p><b>Location:</b> s.15</p> <p><b>BC Delegates:</b> Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Luke Shim</p> <p>-KOGAS is the world’s second-largest corporate buyer of LNG and is part of the LNG Canada consortium.</p>	<p><b>Site visit to “Canada Village” project development site, Gyeonggi Province (organized by Canada Wood Korea)</b></p> <p><b>9:00 - 10:20</b></p> <p><b>BC delegates:</b> Fazil Mihlar, Michael Loseth</p> <p>- The first public sector driven wood frame construction (WFC) community development in Korea, a total of 141 housing units – all using wood supplied from B.C.</p> <p>- Joint venture between GICO (Gyeonggi Urban Innovation Corporation) as the developer, and DSK (Dreamsite Korea), the general contractor.</p> <p>- Canada Wood Korea (funded by FII, NRCan and industry) is providing technical transfer and quality support for the project, including progressive site inspections and training for construction crews.</p> <p>- GICO has adopted Canadian Super-E and Net Zero technologies for 13 energy efficient units to be built as part of the project with technical support from NRCan’s Super E Office and Canada Wood Korea.</p>		
10:00 - 10:45	<p><b>Meeting with POSCO</b></p> <p><b>Location:</b> s.15</p> <p><b>BC Delegates:</b> Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Luke Shim</p> <p>-POSCO is one of the largest importers of BC metallurgical coal with interests in BC mines through a partnership with Teck.</p>			
<p><b>Depart for Seoul</b></p> <p><b>10:20</b></p>				
CONTINUED: Friday, January 26, 2018 - SEOUL, KOREA				
11:00 - 12:00	<p><b>Private program (Media and/or speech prep)</b></p>	<p><b>Private program</b></p>		
12:00 - 12:30	<p><b>Pre-Luncheon Reception</b></p> <p><b>Location:</b> s.15</p> <p><b>BC delegates:</b> Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Luke Shim</p> <p>-Small reception to welcome Korean community and business leaders (20 people).</p>			
12:30 - 14:00	<p><b>BC Partnerships Luncheon</b></p> <p><b>Location:</b> s.15</p> <p><b>PJH address the Korean government, business &amp; community leaders</b></p> <p><b>BC delegates:</b> Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Luke Shim</p> <p>-Stand-up event promoting BC agrifood, seafood, craft beer, wine and tourism.</p>			

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PJH - China, Korea, Japan 2018				
Itinerary				
Version 17.3, Last updated Jan 14, 2018				
Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Friday, January 26, 2018 - SEOUL, KOREA				
14:15 - 15:30	Premier Departs for Netmarble Tour BC Delegates: Geoff Meggs, Sheena McConnell, Luke Shim	Meeting with Netmarble Minister departs at 13:45 Meeting: 14:30 - 15:00 Location: Netmarble Travel time: 40 mins each way. BC Delegate: Fazil Mihlar  -Meeting to discuss Netmarble growth of Kaban Studios in Vancouver (potential announcement of 100 jobs and additional office space).  Netmarble is Korea’s largest mobile game publisher and 6th largest in the world (2017 by	Meeting with Destination Canada Location: s.15  14:30 - 15:15	
15:00 - 15:30	Netmarble (Tour) Location: Netmarble BC Delegates: Fazil Mihlar, Geoff Meggs, Sheena McConnell, Luke Shim		Meeting with Coupang (BC Agrifood Promotion Online) Location: s.15  15:30 - 16:15	
15:35 - 16:30	Depart for Kukkiwon Location: 32, Teheran7gil, Gangnam-gu-Seoul	Private program		
16:30 - 17:30	Cultural program: Location: Kukkiwan 32, Teheran7gil, Gangnam-gu-Seoul BC Delegates: Fazil Mihlar, Geoff Meggs, Sheena McConnell, Luke Shim -Kukkiwan Taekwondo Headquarters.			
17:30 - 18:00	Transfer to s.15 Location: s.15			
18:00 - 22:00	Private Program			

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## PJH - China, Korea, Japan 2018

### Itinerary

Version 17.3, Last updated Jan 14, 2018

Time	PJH	MBR	MGC	MLB (China only)
Saturday, January 27, 2018 - SEOUL, KOREA - TOKYO, JAPAN				
7:00	Hotel Check-out			
7:40 - 8:50	POSSIBLE CALL BACK TIME (Friday, 14:30 - 15:00 PST)			
9:30 - 13:15	Private Program			
13:15 - 14:00	Depart for Seoul Gimpo Airport BC delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell			
14:00	Arrive Seoul Gimpo Airport BC delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell			
16:20	Depart for Tokyo Haneda International Airport Flight #: KE 2709 Flight duration: 02:05			
18:35	Arrive Tokyo Haneda International Airport			
19:00	Depart airport for s.15 Location: 4-1 Kioicho, Chiyoda, Tokyo 102-0094			
19:30 - 20:00	Arrive s.15      Hotel and check-in			
20:00 - 22:00	Private program			
Sunday, January 28, 2018 - TOKYO, JAPAN				
9:00 - 9:30	POSSIBLE CALL-BACK TIME (Saturday, 15:30 - 16:00 PST) Location: s.15			
9:30 - 15:00	Cultural program			
Monday, January 29, 2018 - TOKYO, JAPAN				
8:00 - 8:40	Briefing with Canadian Ambassador to Japan Location: s.15 BC Delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Avrom Salsberg			
8:40 - 8:55	Transit to Mitsubishi	Private Program 8:45 - 9:40		



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PJH - China, Korea, Japan 2018 Itinerary Version 17.3, Last updated Jan 14, 2018				
Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Monday, January 29, 2018 - TOKYO, JAPAN				
9:00 - 9:30	<p>Meeting with Mitsubishi Corporation Location: Mitsubishi Shoji Building, 3-1, Marunouchi 2-Chome, Chiyoda-ku, Tokyo, 100-8086 BC Delegates: Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Avrom Salsberg</p> <p>- Topics include LNG, energy, and condensates.</p>	<p>Private Program 8:45 - 9:40</p>		
9:35 - 9:55	Transit to JOGMEC			
10:00 - 10:50	<p>Meeting with Japan, Oil, Gas and Metals National Corporation (JOGMEC) Location: JOGMEC Toranomom Twin Building 2-10-1 Toranomom, Minato-ku, Tokyo, 105-0001 BC delegates: Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Avrom Salsberg</p> <p>- Meet with President of JOGMEC to reaffirm key points of the MOU and commitment to the relationship with Japan. - Thank JOGMEC for continued presence in Vancouver and investment in energy and mining resource projects. Provide strategy of the new government around resource development.</p>	<p>Meeting with and tour of Sega Location: Sega, Haneda 10:00 - 11:00 BC delegate: Fazil Mihlar</p> <p>-Sega's Vancouver-based subsidiary Relic Games will hire 70+ people and move to a new Vancouver studio in 2018.</p>		
10:55 - 11:10	Transit to Embassy			

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## PJH - China, Korea, Japan 2018

### Itinerary

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Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Monday, January 29, 2018 - TOKYO, JAPAN				
11:15 - 11:55	<p>Private Program</p> <p>Location: Embassy of Canada in Toyko, Executive Dining Room</p> <p>-Luncheon, speech review.</p>	<p>Transfer to Embassy of Canada in Tokyo</p> <p>BC Delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Avrom Salsberg</p> <p>7 Chome-3-38 Akasaka, Minato, Tokyo 107-0052</p> <p>11:00 - 11:20</p>		
12:00 - 12:30	<p>Pre-Luncheon Reception</p> <p>Location: Executive Dining Room at Embassy of Canada in Tokyo</p> <p>7 Chome-3-38 Akasaka, Minato, Tokyo 107-0052</p> <p>BC Delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Avrom Salsberg</p>			
12:30 - 13:55	<p>BC Partnerships Luncheon -- s.15 Embassy of Canada in Tokyo</p> <p>7 Chome-3-38 Akasaka, Minato, Tokyo 107-0052</p> <p>BC Delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Avrom Salsberg</p> <p>- Stand-up reception for Japanese business, government, and civil society</p> <p>- Expected size around 150 people.</p> <p>- Feature BC products (food and drink) and will showcae BC tourism</p> <p>- PJH to address audience on vision of the new government and importance of the BC-Japan relationship.</p>			

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PJH - China, Korea, Japan 2018 Itinerary Version 17.3, Last updated Jan 14, 2018				
Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Monday, January 29, 2018 - TOKYO, JAPAN				
14:00 - 14:30	Meeting with Woodside: TBC	Transit to Fujitsu BC Delegate: Fazil Mihlar	Private Program	
14:30-15:00	Transit to Fujitsu Meeting	Meeting with Fujitsu Corporation Location: Fujitsu Global HQ – Tokyo 14:30 - 15:30 BC Delegate: Fazil Mihlar  - Corporate tour and meeting.		
15:00 - 15:30	Tour of Fujitsu BC Delegates: Geoff Meggs, Sheena McConnell		Meeting with Kamei Santouka 15:30 - 16:30 Location: TBC	
		Transfer to s.15 Hotel Location: s.15		

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PJH - China, Korea, Japan 2018 Itinerary Version 17.3, Last updated Jan 14, 2018				
Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Monday, January 29, 2018 - TOKYO, JAPAN				
15:30 - 16:00	Transit to METI/MOFA meetings	Private Program		
16:30 - 17:00	Meeting with Ministry of Economy, Trade and Industry (METI) - Japan Location: METI Office BC delegates: Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Avrom Salsberg  - BC MOU with METI includes technological cooperation in the energy sector, such as gas-to-liquids technology.			
17:00 - 17:30	Meeting with Ministry of Foreign Affairs (MOFA) Location: MOFA Office BC delegates: Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Avrom Salsberg  - Discussion on advancing trade and investment with a focus on technology and energy.			
17:50 - 18:05	Transit to Official Residence at Embassy			

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Time	PJH	MBR	MGC	MLB (China only)
Tuesday, January 30, 2018 - TOKYO, JAPAN - VANCOUVER, BC				
18:30 - 20:00	<p><b>Natural Resources Roundtable Dinner</b> <b>Location: Official Residence, Embassy of Canada in Tokyo</b> <b>7 Chome-3-38 Akasaka, Minato, Tokyo 107-0052</b> <b>BC delegates: Fazil Mihlar, Dave Nikolejsin, Geoff Meggs, Sheena McConnell, Avrom Salsberg</b></p> <p>Invite 10 Japanese investors, including the LNG proponents. - Hosted by the Canadian Ambassador to Japan. - Potential invitees (TBC): JOGMEC, JAPEX, INPEX, Furukawa, Metal &amp; Resources Co., Ltd., JXTG</p>			
20:15	Transit to Hotel s.15			
8:00 - 8:30	POSSIBLE CALL-BACK TIME (Monday, 14:00 - 14:30 PST) Location: s.15	Private Program		
9:30 - 10:00	MEETING WITH JERA Location: s.15 s.15	<i>Economist Corporate Network</i> Briefing on Japan Location: s.15 9:00 - 9:45		
		Meeting with Japan External Trade Organization (JETRO ) Location: JETRO 10:15 - 11:00		
10:00 - 10:30	Private Program (Media, etc)	Private Lunch (Media, etc. TBC) Location: TBC 11:30 - 12:15		
10:30 - 10:50	Transit to JAPEX Meeting			

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## PJH - China, Korea, Japan 2018

### Itinerary

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Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Tuesday, January 30, 2018 - TOKYO, JAPAN - VANCOUVER, BC				
11:00 - 11:40	<b>Meeting with JAPEX</b> <b>Location: Sapia Tower, Tokyo</b>	<b>Depart for Chiyoda</b> <b>12:30 - 13:30</b>		
11:45 - 12:45	<b>Lunch</b> <b>Location: Near Tokyo Station (TBC)</b>			
13:00 - 13:30	<b>Meeting with Astomos Energy Corp Senior Management</b> <b>Location: Sapia Tower, Tokyo</b> <b>BC Delegates: Geoff Meggs, Sheena McConnell, Avrom Salsberg</b>  - Astomos recently agreed to buy half of the 1.2 million tonnes of liquefied propane gas (LPG) per annum at the Alta Gas \$500-million Ridley Island Propane Export Terminal (under construction). Astomos, a partnership between Japan's Idemitsu Kosan Co. Ltd. and Mitsubishi Corp., is the world's largest LPG player. The Ridley Island Propane Export Terminal is located in Lax Kw'alaams territory which expressed support for the project. This export to Japan supports upstream natural gas companies in BC.	<b>Tour Chiyoda hydrogen production facility site</b> <b>Location: Yokohama</b> <b>13:30 - 15:00</b>  - Interest in setting up a pilot plant for producing renewable hydrogen in BC. - Chiyoda/Mitsui is looking to start a feasibility study (FS) on producing & transporting renewable hydrogen in BC.		
13:30 - 14:15	<b>Transit to Astomos LPG receiving Terminal</b> BC1- PJH, Geoff, Sheena, RCMP BC3- DM DN, A. Salsberg, Camera, Interpreter, Matsuda-san (Astomos), Kitagawa-san (Astomos), Dan Woznow (AltaGas)			

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PJH - China, Korea, Japan 2018				
Itinerary				
Version 17.3, Last updated Jan 14, 2018				
Time	PJH	MBR	MGC	MLB (China only)
CONTINUED: Tuesday, January 30, 2018 - TOKYO, JAPAN - VANCOUVER/VICTORIA, BC				
14:15 - 15:30	Tour of Astomos LPG Facility Location: Ichikawa, Chiba BC Delegates: Geoff Meggs, Sheena McConnell, Avrom Salsberg	Tour (Continued) Chiyoda Hydrogen production facility site Location: Yokohama 13:30 - 15:00  - Interest in setting up a pilot plant for producing renewable hydrogen in BC. - Chiyoda/Mitsui is looking to start a feasibility study (FS) on producing & transporting renewable hydrogen in BC.		
15:30 - 16:30	Transit to Tokyo Narita International Airport Terminal 2/ POSSIBLE CALL-BACK TIME (Monday, January 29, 10:30 - 11:00 PST)			
16:40	Check-in for JL 018			
18:40	Depart Tokyo Narita International Airport for Vancouver Flight #: JL 018 Flight duration: 08:55			
12:10 (PST)	Depart Vancouver Air Canada #8065 -Dave Nikolejsin			
13:00 (PST)	Depart Vancouver Air Canada #8067 -PJH, Sheena McConnel, Geoff Meggs			