

**From:** [McDonald, John MIT:EX](#)  
**To:** [Krieger, Brian MIT:EX](#)  
**Cc:** [Singh, Khris MIT:EX](#)  
**Subject:** FW: Case Summary for Review - 210-C2740-1  
**Date:** Tuesday, September 20, 2016 1:02:29 PM  
**Attachments:** [Letter - BC Consult.pdf](#)

---

Brian, to discuss

---

**From:** Dooley, Matthew (IC) [<mailto:matthew.dooley@canada.ca>]  
**Sent:** Friday, September 16, 2016 10:43 AM  
**To:** McDonald, John MIT:EX  
**Subject:** Case Summary for Review - 210-C2740-1

Good afternoon Mr. McDonald,

Please find attached a case summary and plans for your review. We would appreciate a reply by September 29, 2016.

Kindly confirm receipt of this email and the attachment.

Kind regards,  
Matt Dooley

*Director of Operations*  
*Investment Review Division*  
*Innovation, Science and Economic Development Canada*  
*343-291-3437*  
[Matthew.dooley@canada.ca](mailto:Matthew.dooley@canada.ca)

The information contained in this email is privileged under section 36 of the *Investment Canada Act* and cannot be disclosed to anyone other than to the intended recipients of this e-mail / L'information contenue dans le présent courriel est privilégiée en vertu de l'article 36 de la *Loi sur l'investissement Canada* et ne peut être divulguée à quiconque à part les destinataires prévus.



September 23, 2016

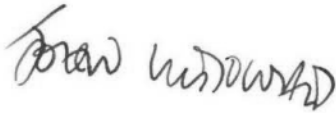
VIA fax (613) 996-2515

Ms. Patricia Brady  
Director General  
Investment Review Division  
Industry Canada  
235 Queen Street  
Ottawa, ON K1A 0H5

Dear Ms. Brady:

s.13,s.16

s.13,s.16



John McDonald  
Executive Director,  
Natural Resources, Infrastructure and Professional Services Branch  
Ministry of International Trade

s.13

**From:** [McDonald, John MIT:EX](#)  
**To:** [Diaz, Linda \(IC\)](#)  
**Cc:** [Mercado, Maria MIT:EX](#)  
**Subject:** BC response to 210-C2740/1  
**Date:** Wednesday, September 28, 2016 2:27:00 PM  
**Attachments:** [Scan\\_20160927.pdf](#)

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**From:** [Mercado, Maria MIT:EX](#)  
**To:** [McDonald, John MIT:EX](#); ["Diaz, Linda \(IC\)"](#)  
**Cc:** [Singh, Khris MIT:EX](#)  
**Subject:** RE: BC response to 210-C2740/1  
**Date:** Friday, October 14, 2016 10:33:12 AM

---

Hello Linda,

Would Tuesday, October 18 at 1:00 pm PST work for you?

Thank You,

Maria Mercado  
604 398.3724

---

**From:** McDonald, John MIT:EX  
**Sent:** Friday, October 14, 2016 10:18 AM  
**To:** 'Diaz, Linda (IC)'  
**Cc:** Mercado, Maria MIT:EX; Singh, Khris MIT:EX  
**Subject:** RE: BC response to 210-C2740/1

Can do Linda – Maria can help set up a time

---

**From:** Diaz, Linda (IC) [<mailto:linda.diaz@canada.ca>]  
**Sent:** Friday, October 14, 2016 10:10 AM  
**To:** McDonald, John MIT:EX  
**Cc:** Mercado, Maria MIT:EX  
**Subject:** RE: BC response to 210-C2740/1

John,

s.13,s.16

Thanks,  
Linda

**Linda Diaz**

Senior Investment Officer, Strategic Policy Sector  
Innovation, Science and Economic Development Canada / Government of Canada  
[linda.diaz@canada.ca](mailto:linda.diaz@canada.ca) / Tel: 343-291-1703 / TTY: 1-866-694-8389

Agente d'investissement principale, Secteur de la politique stratégique  
Innovation, Sciences et Développement économique Canada / Gouvernement du Canada  
[linda.diaz@canada.ca](mailto:linda.diaz@canada.ca) / Tél: 343-291-1703 / ATS: 1-866-694-8389

---

**From:** McDonald, John MIT:EX [<mailto:John.McDonald@gov.bc.ca>]  
**Sent:** September-28-16 5:27 PM  
**To:** Diaz, Linda (IC)  
**Cc:** Mercado, Maria MIT:EX  
**Subject:** BC response to 210-C2740/1

**From:** [Very, Carole HLTH:EX](#)  
**To:** [Singh, Khris MIT:EX](#)  
**Subject:** re: Update call Retirement Concepts Teleconference on Thursday  
**Date:** Tuesday, October 25, 2016 4:04:45 PM

---

Hi Khris,

Sharon Stewart requested I notify you that **Doug Hughes, ADM, Health Services Policy Division has reviewed the confidential document.**

Have a lovely evening Khris!

**Carole Very**

Executive Assistant to Sharon Stewart, Exec. Director, Seniors' Services  
Health Services Policy Division  
Ministry of Health | 6-2 1515 Blanshard St. | Victoria BC V8W 3C8  
Tel. 250 952-3594 | Email: [carole.very@gov.bc.ca](mailto:carole.very@gov.bc.ca)

*Mailing Address:*

Ministry of Health | PO Box 9638 STN PROV GOVT | Victoria BC V8W 9P1

---

**From:** Stewart, Sharon A HLTH:EX  
**Sent:** Tuesday, October 25, 2016 1:35 PM  
**To:** Very, Carole HLTH:EX; Bedford, Sue HLTH:EX; McLachlan, Debbie HLTH:EX  
**Cc:** Thorne, Maria HLTH:EX; Ahir, Sharon HLTH:EX; Calverley, Deanna HLTH:EX  
**Subject:** Re: Background info. re: Update call Retirement Concepts Teleconference on Thursday

Can you please let him know I have shared with Doug

Sent from my BlackBerry 10 smartphone on the TELUS network.

---

**From:** Very, Carole HLTH:EX  
**Sent:** Tuesday, October 25, 2016 1:26 PM  
**To:** Stewart, Sharon A HLTH:EX; Bedford, Sue HLTH:EX; McLachlan, Debbie HLTH:EX  
**Cc:** Thorne, Maria HLTH:EX; Ahir, Sharon HLTH:EX; Calverley, Deanna HLTH:EX  
**Subject:** Background info. re: Update call Retirement Concepts Teleconference on Thursday

Hi,

s.13,s.16

**4. IMPORTANT: Document cannot be shared as it is HIGHLY CONFIDENTIAL and Khris has to be notified of any people that doc. is shared with**



**Carole Very**

Executive Assistant to Sharon Stewart, Exec. Director, Seniors' Services  
Health Services Policy Division  
Ministry of Health | 6-2 1515 Blanshard St. | Victoria BC V8W 3C8  
Tel. 250 952-3594 | Email: [carole.very@gov.bc.ca](mailto:carole.very@gov.bc.ca)

*Mailing Address:*

Ministry of Health | PO Box 9638 STN PROV GOVT | Victoria BC V8W 9P1

Page 10 to/à Page 13

Withheld pursuant to/removed as

s.16;s.13

## **Key Messages – Retirement Concepts/ Cedar Tree Investment Canada Inc. Partnership Arrangement**

Nov. 28, 2016

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- Our number one focus during any sale is patient care and ensuring the continuity of care quality care for patients.
- The sale of any private care facility – big or small – results in the ministry or health authority conducting a due diligence process. This includes a review by the Medical Health Officer, who is an independent statutory decision maker.
- This review is conducted to ensure that the purchasing company or individual(s) is able to meet the care needs of patients. If the review is successful, it results in the facility receiving a license to operate.
- The Ministry of Health is aware that Retirement Concepts – a private company – intends to enter into a partnership arrangement with Cedar Tree Investment Canada Inc. A comprehensive due diligence process is being undertaken which also includes the federal government conducting a foreign investment review. That review is necessary for the purchase to be approved and we await the decision of the federal review.
- The priority of the ministry and health authorities is, and will continue to be, the care of patients.
- Should the federal government approve this sale, and medical health officers grant the requested licence, we expect the change would be seamless, and that the patients residing in these facilities will continue to receive the same quality of care.
- Retirement Concepts has assured patients, families and staff that it does not intend to make any changes to day to day operations, patient care, staff or leadership. In fact, they will all remain in operation as they are today.

- Section 9 of the Residential Care Regulations ([http://www.bclaws.ca/Recon/document/ID/freeside/96\\_2009#section9](http://www.bclaws.ca/Recon/document/ID/freeside/96_2009#section9)) outlines the requirements of the current licensee (in this case Retirement Concepts) when there is to be a change of operation.
- The requirements include that the licensee has provide notice at least 120 days before the sale, lease or transfer, to the medical health officer; the persons in care; the contact persons of the persons in care; and the parents or representatives of the persons in care. Retirement Concepts has provided these notices.
- In addition the licensee must satisfy the medical health officer that the intended purchaser, lessee or transferee will continue the operation of the community care facility for at least 12 months from the date of sale, lease or transfer, and has applied, and is qualified, to be the licensee of the community care facility.
- The Medical Health Officer may ask for an extensive list of information, including site plans, monthly revenues and expenditures, copy of the purchase agreement or lease, description of the program of care, and proof of liability insurance as part of this review. If the applicant is a corporation, the Medical Health Officer can also request a list of the directors and officers of the corporation, and an identified individual who agrees to be available to respond to inquiries from the director of licensing or to the Medical Health Officer within 24 hours of a request.

#### **If asked for details on the sale**

- These questions would be best addressed by Retirement Concepts

#### **Will a foreign company now get nearly \$90M of taxpayer dollars?**

- The priority of the ministry and health authorities is the care of patients.
- There are requirements any care provider/owner must meet and we will ensure that these are met.

- Retirement Concepts has assured patients, families and staff that it does not intend to make any changes to day to day operations, patient care, staff or leadership. In fact, they will all remain in operation as they are today.

### **How many other facilities are foreign owned?**

- In regards to the number of facilities that are foreign owned - as many of the contracts for seniors' care are held with the health authorities they would be best to speak to that point.
- The priority of the ministry and health authorities is the care of patients – regardless of ownership.
- There are requirements all care providers/owners must meet and the ministry and health authorities will ensure that these are met.

### **Can the provincial government block the sale via international trade agreements?**

- Our number one focus during any sale is patient care and ensuring the continuity of care quality care for patients.
- This remains our priority regardless of the nationality of ownership.
- The sale of any private care facility – big or small – results in the ministry or health authority conducting a due diligence process to ensure that the purchasing company or individual(s) is able to meet the care needs of patients.
- We are focused on ensuring that is the case for patients and families.
- Retirement Concepts has assured patients, families and staff that it does not intend to make any changes to day to day operations, patient care, staff or leadership. In fact, they will all remain in operation as they are today.

**If asked how much was paid to Retirement Concepts last year:**

- In 2015/16, \$86.52 million was paid to Retirement Concepts for assisted living and residential care services. Out of 130 providers, Retirement Concepts is the highest paid across the province; however, each health authority varies in their use of them.
- In B.C. we have five regional health authorities who contract assisted living and residential care services. Below is the total paid and rankings by health authority.

**Health Authority Expenditures Related to Retirement Concepts – 2015/16**

<b>Health Authority</b>	<b>2015/16 (\$ Millions)</b>	<b>Ranking re: highest paid providers</b>
Interior	\$16.72	4
Fraser	\$30.50	1
Northern	n/a	n/a
Vancouver Coastal	\$6.26	7
Island	\$33.04	1

Page 18 to/à Page 22

Withheld pursuant to/removed as

s.14;s.13

**From:** [Irwin, Paul MIT:EX](#)  
**To:** [Singh, Khris MIT:EX](#)  
**Subject:** FW: Minister vows to scrutinize Anbang deal - Steven Chase and Justine Hunter - Globe and Mail  
**Date:** Wednesday, November 30, 2016 9:23:40 AM  
**Attachments:** [KM Retirement Concepts Nov 28 16 FINAL 420pm.docx](#)  
**Importance:** High

---

FYI

---

**From:** Mulholland, Lauren GCPE:EX  
**Sent:** Wednesday, November 30, 2016 9:05 AM  
**To:** McDonald, John MIT:EX  
**Cc:** Irwin, Paul MIT:EX; Rhodes, Gillian GCPE:EX  
**Subject:** FW: Minister vows to scrutinize Anbang deal - Steven Chase and Justine Hunter - Globe and Mail  
**Importance:** High

John, could you please let us know what you were working on concerning the purchase of RC by Anbang Insurance.

Gillian and I are trying to reach you this morning.

Many thanks,  
Lauren

---

**From:** Anderson, Kristy GCPE:EX  
**Sent:** Wednesday, November 30, 2016 7:50 AM  
**To:** Mulholland, Lauren GCPE:EX  
**Cc:** Rhodes, Gillian GCPE:EX; Cascaden, Lori R GCPE:EX  
**Subject:** FW: Minister vows to scrutinize Anbang deal - Steven Chase and Justine Hunter - Globe and Mail  
**Importance:** High

Any issues with the attached? Looking to have these to the centre for 9 for a meeting they have with the feds. This is also going through my program staff.

**Kristy Anderson**

Director, Media Relations  
Ministry of Health  
250-952-3387 (office) 778-678-5200 (mobile)  
[Kristy.Anderson@gov.bc.ca](mailto:Kristy.Anderson@gov.bc.ca)

---

**From:** Anderson, Kristy GCPE:EX  
**Sent:** Wednesday, November 30, 2016 6:30 AM  
**To:** Stewart, Sharon A HLTH:EX  
**Cc:** Stevenson, Lynn HLTH:EX; Brown, Stephen R HLTH:EX  
**Subject:** FW: Minister vows to scrutinize Anbang deal - Steven Chase and Justine Hunter - Globe and Mail

I think this article is fairly balanced and raises many of the points we discussed yesterday. Attached are our KMs. I did a bit of tinkering. Sharon do you want to review and let me know if these are ok – I highlighted the changes for easy of reading. I am not getting into the details of international trade agreements – staying completely focused on ptn care and would have background discussions with



reporters on why they and others (unions/NDP) think we should block the sale based on nationality when care continues to be provided. I haven't seen a good answer to that in the articles yet – just a lot of speculation.

**Kristy Anderson**

Director, Media Relations

Ministry of Health

250-952-3387 (office) 778-678-5200 (mobile)

[Kristy.Anderson@gov.bc.ca](mailto:Kristy.Anderson@gov.bc.ca)

**From:** [tno@gov.bc.ca](mailto:tno@gov.bc.ca) [<mailto:tno@gov.bc.ca>]

**Sent:** Wednesday, November 30, 2016 5:20 AM

**Subject:** TNO: Minister vows to scrutinize Anbang deal - Steven Chase and Justine Hunter - Globe and Mail

**Minister vows to scrutinize Anbang deal**

Globe and Mail

30-Nov-2016

Page A04

By Steven Chase and Justine Hunter

Copyright





**From:** [Quiring, Janel MIT:EX](#)  
**To:** [Mulholland, Lauren GCPE:EX](#); [McDonald, John MIT:EX](#); [Singh, Khri MIT:EX](#); [Jessee, Janna L MIT:EX](#)  
**Cc:** [Rhodes, Gillian GCPE:EX](#)  
**Subject:** RE: FOR REVIEW & APPROVAL: Investment Canada Act Reviews (BULLETS)  
**Date:** Thursday, December 1, 2016 10:06:28 AM

---

No looks good to me, thank you

---

**From:** Mulholland, Lauren GCPE:EX  
**Sent:** Thursday, December 1, 2016 10:06 AM  
**To:** McDonald, John MIT:EX; Singh, Khri MIT:EX; Quiring, Janel MIT:EX; Jessee, Janna L MIT:EX  
**Cc:** Rhodes, Gillian GCPE:EX  
**Subject:** RE: FOR REVIEW & APPROVAL: Investment Canada Act Reviews (BULLETS)

Thank you John! Much appreciated. Anything to add Janel?

---

**From:** McDonald, John MIT:EX  
**Sent:** Thursday, December 1, 2016 10:05 AM  
**To:** Mulholland, Lauren GCPE:EX; Singh, Khri MIT:EX; Quiring, Janel MIT:EX; Jessee, Janna L MIT:EX  
**Cc:** Rhodes, Gillian GCPE:EX  
**Subject:** RE: FOR REVIEW & APPROVAL: Investment Canada Act Reviews (BULLETS)

Thanks Lauren – made some small changes – also note my clarification in brackets – look to you as the communications professionals as to whether this is included.

Janel your input appreciated as well

---

**From:** Mulholland, Lauren GCPE:EX  
**Sent:** Thursday, December 1, 2016 9:49 AM  
**To:** McDonald, John MIT:EX; Singh, Khri MIT:EX; Quiring, Janel MIT:EX; Jessee, Janna L MIT:EX  
**Cc:** Rhodes, Gillian GCPE:EX  
**Subject:** FOR REVIEW & APPROVAL: Investment Canada Act Reviews (BULLETS)  
**Importance:** High

Thank you for the conversation this morning. As discussed, feel free to revise as appropriate and please provide feedback as soon as possible. Many thanks! Lauren

- Investment Canada asks the province to review specific information on a project under Investment Review and B.C. provides feedback based on that information only.
- MIT staff review the document provided, discuss any questions with Ottawa and liaise with other ministry colleagues to ensure they provide the factual information necessary for the review.
- In this case, a question arose about the land use of the properties included in the purchase and B.C. was assured that all the property was to be used for the purpose of retirement facilities.
- As well, the purchaser had already begun the process to apply for licensing (under Provincial regulations – MoH), assuring that the proposed structure and services would continue as before.

- Once B.C. provides the factual information requested by Ottawa, the province has no further involvement in the decision.
- The province does not approve or disapprove foreign investment.

---

**From:** Rhodes, Gillian GCPE:EX  
**Sent:** Thursday, December 1, 2016 9:29 AM  
**To:** McDonald, John MIT:EX  
**Cc:** Mulholland, Lauren GCPE:EX; Quiring, Janel MIT:EX  
**Subject:** RE: Investment Canada Act Reviews

Thanks - and do you have a couple of bullets on **how** you responded in this specific case?

If we provide this degree of information right off the bat it will be helpful for Minister Lake.

Thanks John.

---

**From:** McDonald, John MIT:EX  
**Sent:** Thursday, December 1, 2016 9:24 AM  
**To:** Rhodes, Gillian GCPE:EX; Quiring, Janel MIT:EX  
**Cc:** Mulholland, Lauren GCPE:EX  
**Subject:** RE: Investment Canada Act Reviews

Janel / Gillian,

Further to this: MIT receives notification from Invest Canada to consult on reviews following which we provide any known provincial regulations or policies from a provincial perspective that govern investment in a business based on the sector and based on the information provided .

This is our only involvement in the process

JM

---

**From:** Rhodes, Gillian GCPE:EX  
**Sent:** Thursday, December 1, 2016 7:47 AM  
**To:** Quiring, Janel MIT:EX  
**Cc:** McDonald, John MIT:EX; Mulholland, Lauren GCPE:EX  
**Subject:** Re: Investment Canada Act Reviews

Brilliant-we'd very much appreciate this help.

Sent from my iPhone

On Dec 1, 2016, at 7:21 AM, Quiring, Janel MIT:EX <[Janel.Quiring@gov.bc.ca](mailto:Janel.Quiring@gov.bc.ca)> wrote:

<https://www.ic.gc.ca/eic/site/ica-lic.nsf/eng/home>

Hi Gillian

Not hard to do. There is good info here on the process. We could pull from this and perhaps add a section on what MIT's role is in involving other ministries in the consultations if John doesn't have on hand.

Sent from my BlackBerry 10 smartphone on the Rogers network.

**From:** Diaz, Linda (IC)  
**To:** Singh, Khris MIT:EX  
**Subject:** Ministry of Health  
**Date:** Thursday, December 1, 2016 12:25:47 PM

---

Hi Khris,

s.13,s.16

Thanks so much,  
Linda

**Linda Diaz**

Senior Investment Officer, Investment Review Division  
Innovation, Science and Economic Development Canada / Government of Canada  
linda.diaz@canada.ca / Tel: 343-291-1703 / TTY: 1-866-694-8389

Agente d'investissement principale, Division de l'examen des investissements  
Innovation, Sciences et Développement économique Canada / Gouvernement du Canada  
linda.diaz@canada.ca / Tél: 343-291-1703 / ATS: 1-866-694-8389

**From:** [McDonald, John MIT:EX](#)  
**To:** [Mulholland, Lauren GCPE:EX](#); [Quiring, Janel MIT:EX](#)  
**Cc:** [Anderson, Steve MIT:EX](#); [Hammond, James MIT:EX](#); [Krieger, Brian MIT:EX](#); [Rhodes, Gillian GCPE:EX](#); [Singh, Khris MIT:EX](#)  
**Subject:** RE: FOR URGENT REVIEW: ST\_Sale of Retirement Concepts\_Dec 1\_1256  
**Date:** Thursday, December 1, 2016 2:24:13 PM

---

s.13,s.16

---

**From:** Mulholland, Lauren GCPE:EX  
**Sent:** Thursday, December 1, 2016 1:18 PM  
**To:** Quiring, Janel MIT:EX; McDonald, John MIT:EX  
**Cc:** Anderson, Steve MIT:EX; Hammond, James MIT:EX; Krieger, Brian MIT:EX; Rhodes, Gillian GCPE:EX  
**Subject:** FOR URGENT REVIEW: ST\_Sale of Retirement Concepts\_Dec 1\_1256  
**Importance:** High

Please review this MoH statement concerning Anbang's purchase of Retirement Concepts and let me know as soon as possible if you have any revisions and/or concerns.

Many thanks,  
Lauren

---



**From:** Mulholland, Lauren GCPE:EX  
**To:** McDonald, John MIT:EX; Singh, Khri MIT:EX; Quiring, Janel MIT:EX; Jessee, Janna L MIT:EX  
**Cc:** Rhodes, Gillian GCPE:EX  
**Subject:** RE: FOR REVIEW & APPROVAL: Investment Canada Act Reviews (BULLETS)  
**Date:** Thursday, December 1, 2016 10:06:00 AM

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**Subject:** RE: Investment Canada Act Reviews

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**Cc:** McDonald, John MIT:EX; Mulholland, Lauren GCPE:EX  
**Subject:** Re: Investment Canada Act Reviews

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<https://www.ic.gc.ca/eic/site/ica-lic.nsf/eng/home>

Hi Gillian

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Sent from my BlackBerry 10 smartphone on the Rogers network.



September 23, 2016

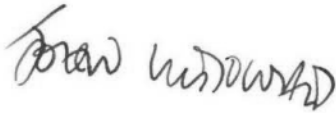
VIA fax (613) 996-2515

Ms. Patricia Brady  
Director General  
Investment Review Division  
Industry Canada  
235 Queen Street  
Ottawa, ON K1A 0H5

Dear Ms. Brady:

s.13,s.16

s.13,s.16



John McDonald  
Executive Director,  
Natural Resources, Infrastructure and Professional Services Branch  
Ministry of International Trade

Page 3

**ANNEX A**

s.13

Page 37 to/à Page 42

Withheld pursuant to/removed as

s.16;s.13



September 23, 2016

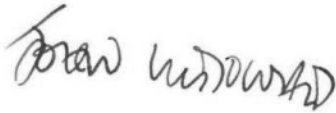
VIA fax (613) 996-2515

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Director General  
Investment Review Division  
Industry Canada  
235 Queen Street  
Ottawa, ON K1A 0H5

Dear Ms. Brady:

s.13,s.16

s.13,s.16



John McDonald  
Executive Director,  
Natural Resources, Infrastructure and Professional Services Branch  
Ministry of International Trade



Page 3

**ANNEX A**

s.13

---

**Ministry of International Trade**    Executive Director  
Technology and Innovation

Mailing Address:  
Suite 730, 999 Canada Place  
Vancouver BC V6C 3E2

Phone: 604 660-0220  
Fax: 604 775-2197

Location:  
Suite 730, 999 Canada Place  
Vancouver, BC

[www.britishcolumbia.ca/invest](http://www.britishcolumbia.ca/invest)

Page 46 to/à Page 55

Withheld pursuant to/removed as

s.16;s.13



September 23, 2016

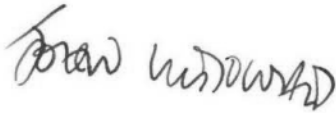
VIA fax (613) 996-2515

Ms. Patricia Brady  
Director General  
Investment Review Division  
Industry Canada  
235 Queen Street  
Ottawa, ON K1A 0H5

Dear Ms. Brady:

s.13,s.16

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John McDonald  
Executive Director,  
Natural Resources, Infrastructure and Professional Services Branch  
Ministry of International Trade

**ANNEX A**

s.13

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Withheld pursuant to/removed as

s.14;s.13

Page 62 to/à Page 63

Withheld pursuant to/removed as

s.16;s.13

Page 64 to/à Page 65

Withheld pursuant to/removed as

s.14;s.13



**From:** [Stewart, Sharon A HLTH:EX](#)  
**To:** [McDonald, John MIT:EX](#)  
**Cc:** [Singh, Khris MIT:EX](#)  
**Subject:** Re: call today  
**Date:** Friday, December 16, 2016 9:34:34 AM

---

Appreciated. Thanks

Sent from my BlackBerry 10 smartphone on the TELUS network.

---

**From:** McDonald, John MIT:EX  
**Sent:** Friday, December 16, 2016 9:18 AM  
**To:** Stewart, Sharon A HLTH:EX  
**Cc:** Singh, Khris MIT:EX  
**Subject:** call today

---

Sharon, got your voice mail, Khris and I will co-ordinate to get you by phone, I'm booked 11-1:30 . and will try before or after those times.

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Withheld pursuant to/removed as

s.16;s.13

**From:** [Stewart, Sharon A HLTH:EX](#)  
**To:** [Singh, Khri MIT:EX](#)  
**Subject:** FW: Retirement Concepts  
**Date:** Tuesday, February 21, 2017 10:09:00 AM

---

The Minister's approval was posted on our decisions page yesterday afternoon. Here is the link:

<https://www.ic.gc.ca/eic/site/ica-lic.nsf/eng/lk-31701.html>

Please let me know if you need anything further.

Thanks,  
Linda

---

**From:** Casanova, Tamara HLTH:EX On Behalf Of Hughes, Doug J HLTH:EX  
**Sent:** Tuesday, February 21, 2017 9:35 AM  
**To:** Stewart, Sharon A HLTH:EX  
**Subject:** FW: Retirement Concepts

Hi – See link below.

Thank you,

**Tamara Casanova** | Manager | Primary and Community Care Policy Division  
**Office of the Assistant Deputy Minister** | BC Ministry of Health  
**P:** 250.952.1125 | **E:** [tamara.casanova@gov.bc.ca](mailto:tamara.casanova@gov.bc.ca)

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**From:** Casanova, Tamara HLTH:EX  
**Sent:** Tuesday, February 21, 2017 9:34 AM  
**To:** 'Diaz, Linda (IC)'  
**Cc:** Hughes, Doug J HLTH:EX  
**Subject:** RE: Retirement Concepts

Thank you for getting back to us so quickly.

Thank you,

**Tamara Casanova** | Manager | Primary and Community Care Policy Division  
**Office of the Assistant Deputy Minister** | BC Ministry of Health  
**P:** 250.952.1125 | **E:** [tamara.casanova@gov.bc.ca](mailto:tamara.casanova@gov.bc.ca)

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*the message.*

---

**From:** Diaz, Linda (IC) [<mailto:linda.diaz@canada.ca>]  
**Sent:** Tuesday, February 21, 2017 9:32 AM  
**To:** Casanova, Tamara HLTH:EX  
**Subject:** RE: Retirement Concepts

Good Morning Tamara,

The Minister's approval was posted on our decisions page yesterday afternoon. Here is the link:

<https://www.ic.gc.ca/eic/site/ica-lic.nsf/eng/lk-31701.html>

Please let me know if you need anything further.

Thanks,  
Linda

**Linda Diaz**

Senior Investment Officer, Investment Review Division  
Innovation, Science and Economic Development Canada / Government of Canada  
[linda.diaz@canada.ca](mailto:linda.diaz@canada.ca) / Tel: 343-291-1703 / TTY: 1-866-694-8389

Agente d'investissement principale, Division de l'examen des investissements  
Innovation, Sciences et Développement économique Canada / Gouvernement du Canada  
[linda.diaz@canada.ca](mailto:linda.diaz@canada.ca) / Tél: 343-291-1703 / ATS: 1-866-694-8389

---

**From:** Casanova, Tamara HLTH:EX [<mailto:Tamara.Casanova@gov.bc.ca>] **On Behalf Of** Hughes, Doug J HLTH:EX  
**Sent:** February-21-17 12:28 PM  
**To:** Diaz, Linda (IC)  
**Cc:** Casanova, Tamara HLTH:EX; Hughes, Doug J HLTH:EX  
**Subject:** Retirement Concepts  
**Importance:** High

Good morning Linda,

I've been asked to connect with you on behalf of Doug Hughes, Assistant Deputy Minister. We understand that the Retirement Concepts sale has now been posted publically. Can you please confirm where it is posted and provide a link if available?

Please don't hesitate to contact me with any questions.

Kind regards,  
Tamara

**Tamara Casanova** | Manager | Primary and Community Care Policy Division

**Office of the Assistant Deputy Minister** | BC Ministry of Health

**P:** 250.952.1125 | **E:** [tamara.casanova@gov.bc.ca](mailto:tamara.casanova@gov.bc.ca)

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**From:** Mulholland, Lauren GCPE:EX  
**To:** [Singh, Khris MIT:EX](#)  
**Cc:** [Teramoto, Leslie MIT:EX](#); [Rhodes, Gillian GCPE:EX](#)  
**Subject:** FW: ASAP: Need Federal Link to announcement of Cedar Tree/Retirement Concepts  
**Date:** Tuesday, February 21, 2017 10:17:29 AM  
**Attachments:** [KM Approved Sale of Retirement Concepts Feb 21 17 FINAL.docx](#)

---

Khris, here is Health's KMs.

Could you folks please review and provide your feedback asap.

Many thanks,  
Lauren

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**From:** May, Stephen GCPE:EX  
**Sent:** Tuesday, February 21, 2017 10:14 AM  
**To:** [Rhodes, Gillian GCPE:EX](#); [Cascaden, Lori R GCPE:EX](#)  
**Cc:** [Mulholland, Lauren GCPE:EX](#); [Lindstein, Sarah GCPE:EX](#)  
**Subject:** RE: ASAP: Need Federal Link to announcement of Cedar Tree/Retirement Concepts

Placeholder on messages – would appreciate your feedback

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**From:** [Rhodes, Gillian GCPE:EX](#)  
**Sent:** Tuesday, February 21, 2017 10:10 AM  
**To:** [Cascaden, Lori R GCPE:EX](#)  
**Cc:** [Mulholland, Lauren GCPE:EX](#); [May, Stephen GCPE:EX](#)  
**Subject:** FW: ASAP: Need Federal Link to announcement of Cedar Tree/Retirement Concepts

Lori – can you please share your Cedar Tree/Retirement Concepts issue note with us. We have the “international” lens.

Thanks!

Gillian Rhodes  
Communications Director  
Ministry of International Trade & Responsible for Asia Pacific Strategy and Multiculturalism  
Mobile: 250-888-1462

---

**From:** [Singh, Khris MIT:EX](#)  
**Sent:** Tuesday, February 21, 2017 10:06 AM  
**To:** [Hughes, Doug J HLTH:EX](#); [Stewart, Sharon A HLTH:EX](#)  
**Cc:** [Teramoto, Leslie MIT:EX](#); [Rhodes, Gillian GCPE:EX](#)  
**Subject:** RE: ASAP: Need Federal Link to announcement of Cedar Tree/Retirement Concepts

thank-you Doug and Sharon

I am roping in our GCPE Director so that we are on the same page.

Khris

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**From:** Hughes, Doug J HLTH:EX  
**Sent:** Tuesday, February 21, 2017 9:47 AM  
**To:** Stewart, Sharon A HLTH:EX; Singh, Khri MIT:EX  
**Subject:** RE: ASAP: Need Federal Link to announcement of Cedar Tree/Retirement Concepts

I found the posting but due to legislative restrictions no details are made public.

---

**From:** Stewart, Sharon A HLTH:EX  
**Sent:** Tuesday, February 21, 2017 9:34 AM  
**To:** Singh, Khri MIT:EX  
**Cc:** Hughes, Doug J HLTH:EX  
**Subject:** ASAP: Need Federal Link to announcement of Cedar Tree/Retirement Concepts  
**Importance:** High

Hi Khri – I left you a VM as well. We have had media advise that the Federal Government has launched information re: approval of the retirement concept sale and expect that our Minister will get questions this afternoon. I've done a search back cannot find anything on the federal site. Would you have a link/more information on what has been said?

Thanks

***Sharon Stewart***

Executive Director, Seniors' Services  
Primary and Community Care Policy Division  
Ministry of Health  
Phone: (250)952-1274  
Cell: (250)216-9748  
email: [Sharon.Stewart@gov.bc.ca](mailto:Sharon.Stewart@gov.bc.ca)

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## **Key Messages – Proposed sale of Retirement Concepts –Approved**

Feb. 21, 17

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- Our number one focus during the sale of any private care facility is ensuring the health and safety of persons in care.
- We understand the Federal Government has approved the sale of Retirement Concepts to Cedar Tree Investment Canada Inc.
- The federal government has exclusive jurisdiction for matters of international trade, under various trade agreements entered into by Canada and under the Investment Canada Act.
- In making a determination as to whether a proposed investment "...is likely to be of net benefit to Canada....", the Federal Minister is only obliged to consider the economic/financial factors set out in section 20 of the Investment Canada Act;
- I can confirm that the BC Government was consulted by the federal government under the Investment Canada Act, but only under the scope of the Investment Canada Act. Under the Investment Canada Act, I am not allowed to divulge what those discussions were.
- That said, there are further checks and balances that go along with any transition of ownership of a residential care facility.
- B.C.'s Assisted Living and Residential Care regulations outline requirements of applicants for registration or licensing when there is a change in ownership. These regulations are in



place to protect the health and safety of residents and persons in care irrespective of ownership.

- This includes a review by the Medical Health Officer, who is an independent statutory decision maker.
- This review is conducted to ensure that the purchasing company or individuals is able to meet the needs of patients and provide quality care.
- The priority of the ministry and health authorities is, and will continue to be, the care of patients.
- Now that the federal government has approved this sale, we will wait for the medical health officer or the Registrar to approve Cedar Tree to operate.
- We expect the transition to be seamless, with patients residing in these facilities continuing to receive the same quality of care and services.
- Retirement Concepts has assured patients, families and staff that it does not intend to make any changes to the day-to-day operations, patient care, staff or leadership.
- The Seniors Advocate has said that we need to let the process transpire, and has also pointed out that we have legislation in place that allows the health authorities and the Registrar to continue to monitor these facilities.
- The Seniors Advocate analyzes and reports on quality of care in all care facilities in B.C., and in that role, will continue to

focus on quality indicators to ensure the best care is provided for seniors.

**From:** Irwin, Paul MIT:EX  
**To:** Acquarone, Francis MIT:EX; Singh, Khris MIT:EX; John McDonald  
**Subject:** FW: Head's Up: health lines  
**Date:** Tuesday, February 21, 2017 1:29:09 PM  
**Attachments:** KM Approved Sale of Retirement Concepts Feb 21 17 FINAL.DOCX  
image001.png

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FYI

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**From:** Mulholland, Lauren GCPE:EX  
**Sent:** Tuesday, February 21, 2017 10:49 AM  
**To:** Denney, Jay MIT:EX; Faddegan, Jessica MIT:EX; Jones, Angela MIT:EX  
**Cc:** Rhodes, Gillian GCPE:EX; Klingmann, Erin GCPE:EX; Roberts, Clark MIT:EX; Shatzko, Pam J MIT:EX; Irwin, Paul MIT:EX  
**Subject:** Head's Up: health lines

<http://vancouver.sun.com/business/local-business/chinese-company-anbang-aims-to-buy-retirement-concepts-seniors-housing>

Chinese company Anbang aims to buy Retirement Concepts seniors housing

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**Lauren Mulholland**

Communications Manager

Government Communications and Public Engagement

Ministry of International Trade & Responsible for Asia Pacific Strategy and Multiculturalism

Off: 250 356-0613 Cell: 250 889-3922

