Jang, Monica JTT:EX

From: Mihlar, Fazil JTT:EX

Sent: Thursday, November 8, 2018 5:43 PM

To: Hughes, Trevor LBR:EX

Cc: Main, Grant TRAN:EX; MacLaren, Les EMPR:EX; Nikolejsin, Dave EMPR:EX; Jang, Monica JTT:EX Subject: Re: SNC-Lavalin Request for a Meeting with DM Hughes - 26 November and 27 November

Hi Trevor: Please go ahead and coordinate. Thx. Fazil

Sent from my iPhone

On Nov 8, 2018, at 4:51 PM, Hughes, Trevor LBR:EX <Trevor.Hughes@gov.bc.ca> wrote:

Gentlemen, I'm told you have received or are receiving the same ask below as me. They may also be approaching Don W. and our Ministers. My thought is we should triangulate on this – are you going to meet them? If yes, should we try to do it in one meeting on the days in question so we are all (or as many as possible and practicable) in the same room? I'm happy to try to coordinate subject to your preference/advice/feedback.

Thanks for considering.

T.

From: Richard Prokopanko [mailto:richardp@prichardsinc.com]

Sent: Thursday, November 8, 2018 4:24 PM

To: Hughes, Trevor LBR:EX

Subject: SNC-Lavalin Request for a Meeting with DM Hughes - 26 November and 27 November Dear Deputy Minister Hughes:

The purpose of this note is to respectfully request, on behalf of senior representatives of the Oil and Gas sector of SNC – Lavalin, to meet with Deputy Minister Hughes in Victoria on Monday November 26, 2018 or in Vancouver on Tuesday November 27, 2018.

With the recent progress in LNG projects and other energy initiatives in the province, SNC-Lavalin would like to inform government officials of the company's expertise and experience in professional services and project management in major resources projects. In addition the SNC-Lavalin representatives would like to better understand the natural resource project management opportunities in the province. The two SNC - Lavalin representatives attending the meeting will be:

- Joseph Lichon (Executive Vice President, Americas, Oil and Gas)
- Sam Boutziouvis (Vice-President Government Relations and Multilateral Institutions)

The proposed itinerary of the meeting is:

- i. Introductory Overview of SNC-Lavalin's history and recent projects in Canada
- ii. Expertise and capacities in the oil and gas projects
- iii. State of the LNG and other resource projects in British Columbia

At this time SNC-Lavalin is available to meet anytime between 8:00 am – 5:00 pm (PT) on Monday 26 November in Victoria or before 2:00 pm (PT) 27 November in Vancouver.

Thanks for taking the time to consider this request and we most look forward to your response.

Brief Background on SNC-Lavalin

Founded in 1911, SNC-Lavalin is a global fully integrated professional services and project management company and a major player in the ownership of infrastructure. From offices around the world, SNC-Lavalin's employees are proud to build what matters. Our teams provide comprehensive end-to-end project solutions – including capital investment, consulting, design, engineering, construction management, sustaining capital and operations and maintenance – to clients across Oil and Gas, Mining

and Metallurgy, Infrastructure, Clean Power, Nuclear and EDPM (engineering, design and project management). www.snclavalin.com

Brief Background on the Oil and Gas sector within SNC-Lavalin

Oil and Gas (SNC-Lavalin) have world-leading expertise across the entire oil & gas value chain. We are a truly end-to-end partner, with proven capabilities ranging from feasibility studies, process engineering and complete front-end engineering packages, to the detailed execution of projects on an EPCM or EPC package basis. In addition, we offer project financing and long-term concession agreements. We use our enhanced expertise in high-value sectors to help clients access, develop and process new deposits efficiently, cost effectively, sustainably and safely across our key sectors:

- Upstream Production
- Processing & Treating
- LNG
- Carbon Capture
- Refining & Petrochemicals
- <u>Utilities & Infrastructure</u>

Richard Prokopanko

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Jang, Monica JTT:EX

From: Mihlar, Fazil JTT:EX

Sent: Tuesday, November 20, 2018 4:45 PM

To: McNish, James JTT:EX
Cc: Jang, Monica JTT:EX

Subject: Re: Advice from DMO on SNC Lavalin

Deputies are meeting with them. I don't see the need for MBR to meet them.

Sent from my iPhone

On Nov 20, 2018, at 4:42 PM, McNish, James JTT:EX < <u>James.McNish@gov.bc.ca</u>> wrote:

Hi Monica,

Can the DMO give us some advice on whether we should meet with Senior SNC-Lavalin officials who want to discuss major resource projects and to discuss the status of the LNG projects in BC? Thanks,

-James

James McNish

Ministerial Assistant to the Honourable Bruce Ralston

Minister of Jobs, Trade, and Technology

Cell: 250-812-7036

James.mcnish@gov.bc.ca

Jang, Monica JTT:EX

From: Boutziouvis, Sam <Sam.Boutziouvis@snclavalin.com>

Sent: Wednesday, February 6, 2019 3:27 PM

To: Kwan, Shirley JTT:EX

Subject: Re: Follow-up and meeting request | Feb 19 | Victoria

Follow Up Flag: Follow up Flag Status: Completed

Ok, thanks Shirley. Until next time.

Sam

Sent from my iPhone

On Feb 6, 2019, at 6:07 PM, Kwan, Shirley JTT:EX <Shirley.Kwan@gov.bc.ca> wrote:

Hi Sam -

Unfortunately, Fazil is unable to meet on this day.

Shirley

From: Boutziouvis, Sam < Sam.Boutziouvis@snclavalin.com >

Sent: February 5, 2019 3:30 PM

To: Kwan, Shirley JTT:EX < Shirley.Kwan@gov.bc.ca>

Subject: Re: Follow-up and meeting request | Feb 19 | Victoria

Totally understand. Thanks

Sam

Sent from my iPad

On Feb 5, 2019, at 6:27 PM, Kwan, Shirley JTT:EX < Shirley.Kwan@gov.bc.ca > wrote:

Good Afternoon Sam,

Thank you for your email. I'll need to discuss with Fazil as it's Budget day.

Shirley

From: Boutziouvis, Sam < Sam.Boutziouvis@snclavalin.com >

Sent: February 5, 2019 7:06 AM

To: Kwan, Shirley JTT:EX < Shirley.Kwan@gov.bc.ca >

Subject: FW: Follow-up and meeting request | Feb 19 | Victoria

Hi, Shirley.

Sorry, but I should have sent this to you.

Was wondering if it would be possible to schedule some time with the Deputy Minister

on Tuesday February 19th, in Victoria?

Thanks in advance for your consideration and look forward to hearing from you.

Sam

From: Boutziouvis, Sam

Sent: February 1, 2019 1:37 PM

To: fazil.mihlar@gov.bc.ca

Subject: Follow-up and meeting request | Feb 19 | Victoria

Hi Fazil.

I was wondering if you might have 30-45 minutes on Tuesday February 19 to meet with Francois Morton, Executive Vice President, Infrastructure Engineering; Jussi Jaakkola, Vice President, Investment Development and myself.

We will be in Victoria and have a couple of meetings booked, including with Transport and Infrastructure Minister Trevena at 9 am.

It's Budget Day in BC. So this is a longshot, but if you have some time in the morning, it would be great to bring Francois and Jussi by to introduce them and talk about our Infra priorities in BC in greater detail. Guessing that you will be in the lock-up in the late morning to early afternoon to provide budget advice and consultation.

Many thanks in advance for considering and look forward to hearing from you.

Sam

Sam Boutziouvis Vice President, Government Relations SNC-Lavalin w. 613-907-7106 c. 613-769-7506