

**From:** [Robb, Amanda JTT:EX](#)  
**To:** [McNish, James JTT:EX](#); [Szabo, Maria JTT:EX](#)  
**Subject:** FW: FYI - FINAL version uploaded CLIFF ID 145631  
**Date:** July 5, 2019 10:51:26 AM  
**Attachments:** 145631\_mn\_mbr mtg with cg tong.docx  
**Importance:** High

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Here are materials for 1:30PM today – they will also be in calendar and iPad.

Cheers,

Amanda Robb

Administrative Coordinator to the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

Administrative Coordinator to the Honourable George Chow Minister of State for Trade

Room 138 | Parliament Buildings | Victoria | British Columbia | V8W 9E2

Phone: 778-974-6023 | Fax: 250-356-3000 | Email: [amanda.rob主@gov.bc.ca](mailto:amanda.rob主@gov.bc.ca)

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**From:** Teresa Liu <[Teresa.Liu@gov.bc.ca](mailto:Teresa.Liu@gov.bc.ca)>

**Sent:** July 5, 2019 9:27 AM

**To:** Walters, Hailey JTT:EX <[Hailey.Walters@gov.bc.ca](mailto:Hailey.Walters@gov.bc.ca)>; Robb, Amanda JTT:EX <[Amanda.Robb@gov.bc.ca](mailto:Amanda.Robb@gov.bc.ca)>

**Cc:** Jang, Monica JTT:EX <[Monica.Jang@gov.bc.ca](mailto:Monica.Jang@gov.bc.ca)>; Tan, Alyson JTT:EX <[Alyson.Tan@gov.bc.ca](mailto:Alyson.Tan@gov.bc.ca)>; Kwan, Shirley JTT:EX <[Shirley.Kwan@gov.bc.ca](mailto:Shirley.Kwan@gov.bc.ca)>; Potheary, Meagan JTT:EX <[Meagan.Potheary@gov.bc.ca](mailto:Meagan.Potheary@gov.bc.ca)>

**Subject:** FYI - FINAL version uploaded CLIFF ID 145631

**Importance:** High

Hello Amanda/Hailey,

Please see materials for MBR to meet CG of China today at 1:00PM

Thank you,

Teresa

DMO-Deputy Minister **Referral Slip for ID:145631**

2019/07/05

Log Type: **BN - Minister**

Action: **BN-Meeting Note**

Due: **2019/07/04**

*Batch:*

*Subaction:*

Xiaoling Tong, Consul General  
Consulate General of the People's Republic of  
China

*Written:*

*Entered By:* terliu

*Received:* 2019/07/03

*Due:* 2019/07/04

*Approved:*

*Approved By:*

*Closed:*

*File No.:*

*Div Rsp:*

ITD International Trade

*X-Ref:*

*Issue:*

***Subject***

MBR to meet CG of China TBC - potentially July 5, 2019 at 1:00PM to 2:00PM in light of PJH  
upcoming trip to China.

**MEETING NOTE**

Cliff #: 145631

Date: July 4, 2019

**PREPARED FOR:** Honourable Bruce Ralston, Minister of Jobs, Trade and Technology

**DATE AND TIME OF MEETING:** July 5, 2019. 1:00PM

**ATTENDEES:** Ms. TONG Xiaoling, Consul General of the People's Republic of China in Vancouver

**ISSUE:** Opportunity to discuss <sup>s.16</sup>

**BACKGROUND:**

- Consul General Tong requested the meeting with Minister Ralston to  
s.16
- China is our second-largest trading partner, with \$6.7 billion in exports last year. As of April, the exports are up almost 7% to \$2.3 billion compared to the same period last year.
- B.C.'s robust economy, natural resources and stable business environment offer opportunities to further expand trade and investment ties between B.C. communities and China.
- The Chinese Consulate in Vancouver and Consul General Tong have provided support to the mission to China in January 2018 led by Premier Horgan.
- The Minister last met the Consul General during the spring festival reception in January 2019.

**DISCUSSION:**

- Under the current Canada-China relations, Ministry staff in B.C., working with our four Trade and Investment Representative ("TIR") offices in China, continue to support trade and investment activities in China.
- Ministry staff have had quarterly meetings with the trade team of the Chinese consulate and exchange information on key missions/events and trade opportunities.

Recent / Upcoming Trade and Investment Initiatives

- On June 26, 2019, B.C.'s Guangzhou TIR recruited six B.C. companies to participate in the International Food Exhibition in Guangzhou where they met with prospective business partners in China.
- B.C.'s TIRs brought 13 buyers from China (including Hong Kong ) to the Comox Seafood Festival this year. The growing demand for high quality seafood is being propelled by a continuously expanding middle class in China.

- On September 7-8, The Ministry expects a visit to B.C. by a Guangdong Government delegation. The Guangdong Government is planning to organize a trade and investment seminar and announce the launch of the Canton Chamber of Commerce (Canada) in Vancouver.
- 12 B.C. companies have registered to exhibit at the China International Import Expo in Shanghai in November this year. 18 B.C. companies attended last year's expo and signed 15 deals with an approximate value of CAD\$ 333 million.

#### **SUGGESTED RESPONSE/KEY MESSAGING:**

- B.C. values its relationship with China, our second-largest trade partner.
- B.C. remains committed to relationships with our valued Chinese partners across a variety of economic sectors including energy, forestry, agriculture, clean technology, tourism and education.
- B.C. Government appreciate the support of Consul General Tong and her colleagues in promoting the bilateral trade and investment relations.

s.16

#### **ATTACHMENTS:**

Attachment 1 – Biography of Consul General Tong Xiaoling

Attachment 2 – QA on Canada/BC-China Relations

Prepared by: Raymond Zhu, Senior Manager, China, 604-368-0065

<b>Reviewed by</b>				
A/Dir: WH	ED:	ADM: TC	DM:	MIN:

## Attachment 1 – Biography of Consul General Tong Xiaoling



Consul General (with Ambassadorial Rank) Tong Xiaoling was born in January 1962. She graduated with a BA degree from China University of Foreign Affairs.

1985-1990	Staff Member of Department of Asian Affairs, Ministry of Foreign Affairs
1990-1991	Attaché, Commercial Representative Office in Singapore
1991-1994	Third Secretary, Second Secretary, Embassy of China in Singapore
1994-1998	Second Secretary, Deputy Director, Director, Department of Asian Affairs, MFA
1998-2003	Counsellor, Permanent Mission of China to the United Nations, Embassy of China in the Philippines
2003-2004	Deputy Mayor, Wenshan Prefecture, Yunnan Province
2004-2007	Counsellor, General Office, Department of Asian Affairs, MFA
2007-2009	Ambassador of China to Brunei Darussalam
2009-2010	Ambassador, MFA
2010-2012	Ambassador of China to ASEAN
2012-2014	Counsellor, Embassy of China in Fiji
2014-2017	Deputy Commissioner of the Commissioner's Office of MFA in HKSAR
2017-	Consul General of the People's Republic of China in Vancouver

## Attachment 2 – QA on Canada/BC-China Relations

*Last Updated – July 2<sup>nd</sup>, 2019*

## **KEY MESSAGES**

- China is B.C.'s second largest trading partner.
- B.C. exports to Mainland China this year, as of April, are up almost 7% to \$2.3 billion compared to the same period last year.
- We share deep family and cultural ties, with almost 465,000 people of Chinese descent living in B.C.
- We are committed to ensuring B.C. continues to see the benefit of our trade and investment relationship with China, particularly in the sectors of energy, forestry, agriculture, clean technology, tourism and education.
- I'm confident in the strength of these relationships and our ability to continue the important work of promoting trade and investment between China and B.C.
- Ministry staff in B.C. and Asia continue to support trade and investment activities in China. For example:
  - On June 25, Paragon Testing Enterprises, a subsidiary of UBC, reached an agreement with the National Education Examinations Authority (NEEA) of the Chinese Ministry of Education to deliver the Canadian Academic English Language Test – Computer Edition (CAEL CE) in China. This is a huge success for a B.C. company in the English language test market in China and a valuable alternative to the International English Language Testing System (IELTS).
  - On June 26, 2019, B.C.'s Trade and Investment Representative Office in Guangzhou recruited six B.C. agrifood companies to participate the International Food Exhibition's B.C. Pavilion in Guangzhou. The B.C. companies had the opportunity to meet potential business partners and develop trade opportunities in the South China market.
  - Another example is a visit to B.C. from Guangzhou Shunfeng Trading in June 2019. The delegation explored opportunities to export cherries from the Okanagan region to China.
  - BC TIRs brought 13 buyers from Mainland China and Hong Kong to the Comox Seafood Festival in June 2019. The growing demand from China is being supported by a continuously expanding middle class and increased tariffs on American agrifood products.
  - We continue to actively promote B.C. lumber to the Chinese market. In May 2019, the Ministry supported a seven-buyer mission to B.C. led by China Timber and Wood Products Distribution Association.

- We continue to see interest from Chinese buyers/investors in the LNG market. B.C. TIRs brought in highly qualified buyers at the LNG Conference in Vancouver in May 2019.

**Meng Wanzhou – Extradition Hearing:**

**1) What will happen now that Meng Wanzhou's extradition hearing has been set?**

- As this is a case that's before the courts, we're limited in what we can say about the case.

s.16

**2) What will happen if the judge decides that Meng Wanzhou is to be extradited to the U.S.?**

- We can't speculate on the outcome of this case while it's before the courts.

s.16

Page 08 of 20

Withheld pursuant to/removed as

s.16



s.16

**11) Is the Province engaging China or avoiding China?**

- China is B.C.'s second largest trading partner.
- B.C. exports to Mainland China this year, as of April, are up almost 7% to \$2.3 billion compared to the same period last year.
- Ministry staff in B.C. and in our four offices in China continue to support trade and investment activities in this important market.
- Ministry staff in B.C. and in Asia continue to support trade and investment activities in China. For example:
  - On June 25, Paragon Testing Enterprises, a subsidiary of UBC, reached an agreement with the National Education Examinations Authority (NEEA) of the Chinese Ministry of Education to deliver the Canadian Academic English Language Test – Computer Edition (CAEL CE) in China. This is a huge success for a B.C. company in the English language test market in China and a valuable alternative to the International English Language Testing System (IELTS).
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  - Another example includes a visit to B.C. from Guangzhou Shunfeng Trading in June 2019. The delegation explored opportunities to export cherries from the Okanagan region to China.
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  - We continue to see interest from Chinese buyers/investors in the LNG market. B.C. TIRs brought in highly qualified buyers at the LNG Conference in Vancouver in May 2019.

s.16

**14) What B.C. exports (agrifoods, forest products, natural resources etc.) could be impacted by the current situation? What economic sectors could be impacted?**

- China is B.C.'s second largest trading partner.

- We have developed strong relationships across a variety of sectors, including clean technology, agriculture, energy and forestry.
- I'm confident in the strength of these relationships and our ability to continue to promote trade and investment with China.
- B.C. exports to Mainland China this year, as of April, are up almost 7% to \$2.3 billion compared to the same period last year.

**15) Is it "business as usual" for B.C.'s Trade and Investment Representative Offices in China?**

- Ministry staff in B.C. and in B.C.'s four offices in China continue to support trade and investment activities. For example:
  - On June 25, Paragon Testing Enterprises, a subsidiary of UBC, reached an agreement with the National Education Examinations Authority (NEEA) of the Chinese Ministry of Education to deliver the Canadian Academic English Language Test – Computer Edition (CAEL CE) in China. This is a huge success for a B.C. company in the English language test market in China and a valuable alternative to the International English Language Testing System (IELTS).
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  - We continue to actively promote B.C. lumber to the Chinese market. In May 2019, the Ministry supported a seven-buyer mission to B.C. led by China Timber and Wood Products Distribution Association.
  - We continue to see interest from Chinese buyers/investors in the LNG market. B.C. TIRs brought in highly qualified buyers at the LNG Conference in Vancouver in May 2019.

**16) Has there been, and can we expect any impact to tourism between B.C. and China because of the situation?**

- China is an important tourism market for our province, as British Columbia welcomes hundreds of thousands of people from China each year.
- More than 356,000 tourists from China visited B.C. last year – an increase of 5.4%.
- We will continue to work with the federal government, Destination Canada, Destination BC, tourism operators and B.C.'s tourism industry to ensure we continue to draw strong tourism to our province.
- We look forward to continuing to welcome Chinese travellers to B.C. in 2019 and beyond.

s.16

**From:** [McNish, James JTT:EX](#)  
**To:** [Robb, Amanda JTT:EX](#)  
**Cc:** [Szabo, Maria JTT:EX](#)  
**Subject:** Re: Meeting with Minister Ralston  
**Date:** July 5, 2019 10:33:08 AM

---

Thanks

Sent from my iPhone

On Jul 5, 2019, at 10:08 AM, Robb, Amanda JTT:EX <[Amanda.Robb@gov.bc.ca](mailto:Amanda.Robb@gov.bc.ca)> wrote:

Morning – just a heads up, along with Consul Xintao Zheng, Consul YU Shanjun will accompany CG Tong today at the 1:30PM meeting.

Amanda Robb

Administrative Coordinator to the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

Administrative Coordinator to the Honourable George Chow Minister of State for Trade

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**From:** china.vancouver <[china.vancouver@gmail.com](mailto:china.vancouver@gmail.com)>

**Sent:** July 4, 2019 5:43 PM

**To:** Robb, Amanda JTT:EX <[Amanda.Robb@gov.bc.ca](mailto:Amanda.Robb@gov.bc.ca)>

**Subject:** Re: Meeting with Minister Ralston

Hi, Amanda,

I hope it's not too late to tell you that Consul YU Shanjun will also accompany CG Tong to tomorrow's meeting. Sorry about the late notice.

Best regards,

Xintao Zheng

Consul

Office of Consul General

Consulate General of the People's Republic of China in Vancouver

Robb, Amanda JTT:EX <[Amanda.Robb@gov.bc.ca](mailto:Amanda.Robb@gov.bc.ca)> 于2019年7月3日周三 下午5:01写道:

Wonderful, thank you kindly for confirming Xintao.

Kindest regards,

Amanda Robb

Administrative Coordinator to the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

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**From:** china.vancouver <[china.vancouver@gmail.com](mailto:china.vancouver@gmail.com)>

**Sent:** July 3, 2019 4:56 PM

**To:** Robb, Amanda JTT:EX <[Amanda.Robb@gov.bc.ca](mailto:Amanda.Robb@gov.bc.ca)>

**Subject:** Re: Meeting with Minister Ralston

Hi, Amanda,

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Best regards,

Xintao Zheng

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Hi Xintao,

(Sorry this was still in my draft messages so my apologies for misinforming you that I had sent it)

Yes, 1:30PM works event better. I will send out a calendar invite shortly. In the meantime I can confirm that Paul Irwin and James McNish will be accompanying the Minister. Please let me know once you know who will be accompanying the Consul General

Thank you again for your assistance in scheduling this on such short notice.

Have a great evening,

Amanda Robb

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Best regards,

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Robb, Amanda JTT:EX <[Amanda.Robb@gov.bc.ca](mailto:Amanda.Robb@gov.bc.ca)> 于2019年7月3日周三 下午2:14写道:

Hi Xintoa,

Thank you for taking my call just now and nice speaking with you again.

As we discussed, we have been asked to coordinate next week between the Consul General and the Minister. We were hoping for a time next week on July 9<sup>th</sup> or 10<sup>th</sup> but if the CG is departing for China on July 8<sup>th</sup> as you were thinking, we can also suggest this Friday July 5<sup>th</sup>.

Let me know what works best.

Thank you,

Amanda Robb

Administrative Coordinator to the Honourable Bruce Ralston Minister of Jobs,  
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Hi, Amanda,

Just a small change of the meeting time. Can we make it at 1:30 pm? Thanks.

Best regards,

Xintao Zheng

Consul

Office of Consul General

Consulate General of the People's Republic of China in Vancouver

Robb, Amanda JTT:EX <[Amanda.Robb@gov.bc.ca](mailto:Amanda.Robb@gov.bc.ca)> 于2019年7月3日周三 下午2:14写道:

Hi Xintao,

Thank you for taking my call just now and nice speaking with you again.

As we discussed, we have been asked to coordinate next week between the Consul General and the Minister. We were hoping for a time next week on July 9<sup>th</sup> or 10<sup>th</sup> but if the CG is departing for China on July 8<sup>th</sup> as you were thinking, we can also suggest this Friday July 5<sup>th</sup>.

Let me know what works best.

Thank you,

Amanda Robb

Administrative Coordinator to the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

Administrative Coordinator to the Honourable George Chow Minister of State for Trade

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