From: McNish, James JTT:EX

To: Howlett, Tim GCPE:EX; Holmwood, Jen PREM:EX

Cc: Szabo, Maria JTT:EX

Subject: Fwd: international office transition notes

**Date:** December 30, 2019 6:37:02 PM

Attachments: IN\_InternationalOfficeTransitionsAsia\_DraftV2.docx

ATT00001.htm

QA\_InternationalOfficeTransitionsAsia\_ 30Dec2019\_DraftV3\_Clean.docx

ATT00002.htm

Hey Tim and Jen,

Here are the IN and QA for the TIR transition.

Brad's team is working on the stmt now.

Let me or Maria know if there is anything else you need.

-James

 From:
 Szabo, Maria JTT:EX

 To:
 Ralston, Bruce JTT:EX

Subject: Fwd: Minister"s statement on the office transition for international trade in Asia

**Date:** December 30, 2019 8:40:48 PM

Minister: here's the statement (without Tim's comments — I'm not sure if he will have any suggestions, but can pass them on to you if he does).

Maria Szabo (she/her) Executive Assistant Jobs, Trade and Technology 250.896.8011 Sent from my iPhone

Begin forwarded message:

From: "Spencer, Brad GCPE:EX" <Brad.Spencer@gov.bc.ca>

**Date:** December 30, 2019 at 8:24:54 PM PST

To: "McNish, James JTT:EX" < James.McNish@gov.bc.ca>, "Szabo, Maria

JTT:EX" <Maria.Szabo@gov.bc.ca>

Cc: "Howlett, Tim GCPE:EX" <Tim.Howlett@gov.bc.ca>

Subject: Minister's statement on the office transition for international trade in Asia

Apologies, there was a delay in approvals. This has been reviewed by JTT's ADM and DM.

Let me know if the minister has any changes. I have let the reporters know it is coming and will send as soon as I hear back from you.

# Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement about the office transition plan for international trade in Asia.

s.13

### Background

- <!--[if !supportLists]-->• <!--[endif]-->B.C.'s Asian Trade Investment
  Representative TIR offices are in Beijing, Shanghai, Guangzhou, Hong Kong,
  Tokyo, Seoul, Manila, Jakarta, Singapore, New Delhi, Mumbai, Chandigarh, and
  Hyderbad.
- <!--[if !supportLists]-->• <!--[endif]-->This operational change is focused on improved service delivery and not cost savings.
- <!--[if !supportLists]-->• <!--[endif]-->By updating staffing levels to reflect current opportunities and the interests of BC businesses we expect there to be no budget impact.
- The Ministry anticipates redeploying between \$1-\$3 million in 2020/2021 to new in-market activities and expansion into new markets.

#### **Brad Spencer | Communications Director**

Ministry of Jobs, Trade and Technology Government Communications and Public Engagement 778 974-3546 (office) 250 213-8637 (mobile) brad.spencer@gov.bc.ca 
 From:
 Howlett, Tim GCPE:EX

 To:
 Szabo, Maria JTT:EX

 Cc:
 McNish, James JTT:EX

Subject: Re: Minister"s statement on the office transition for international trade in Asia

Date: December 30, 2019 8:53:32 PM

Sorry. Just saw this reply. s.13

Sent from my iPhone

On Dec 30, 2019, at 8:29 PM, Szabo, Maria JTT:EX < Maria.Szabo@gov.bc.ca > wrote:

Tim, do you want to take a look at this first before I pass it over to MBR? He is antsy to see it so let me know how long you might need with it.

Maria Szabo (she/her) Executive Assistant Jobs, Trade and Technology 250.896.8011 Sent from my iPhone

Begin forwarded message:

From: "Spencer, Brad GCPE:EX" < Brad.Spencer@gov.bc.ca>

Date: December 30, 2019 at 8:24:54 PM PST

To: "McNish, James JTT:EX" < <u>James.McNish@gov.bc.ca</u>>, "Szabo, Maria

JTT:EX" < Maria.Szabo@gov.bc.ca >

Cc: "Howlett, Tim GCPE:EX" < Tim. Howlett@gov.bc.ca>

Subject: Minister's statement on the office transition for international trade

in Asia

Apologies, there was a delay in approvals. This has been reviewed by JTT's ADM and DM.

Let me know if the minister has any changes. I have let the reporters know it is coming and will send as soon as I hear back from you.

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#### **Brad Spencer | Communications Director**

Ministry of Jobs, Trade and Technology Government Communications and Public Engagement 778 974-3546 (office) 250 213-8637 (mobile) brad.spencer@gov.bc.ca From: Spencer, Brad GCPE:EX

To: Campbell, Tracy JTT:EX; Szabo, Maria JTT:EX
Cc: Howlett, Tim GCPE:EX; McNish, James JTT:EX

Subject: RE: Minister"s statement on the office transition for international trade in Asia

Date: December 30, 2019 9:28:09 PM

Closing the loop with 5 Smyth, Zussman, Baldry, Shaw and Frank Qi from Omni...

Tracy I will tell Mike Smyth we will follow up on his question about the number of contractors tomorrow

Thanks everyone

From: Campbell, Tracy JTT:EX <Tracy.Campbell@gov.bc.ca>

Sent: December 30, 2019 9:26 PM

To: Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca>; Spencer, Brad GCPE:EX

<Brad.Spencer@gov.bc.ca>

Cc: Howlett, Tim GCPE:EX <Tim.Howlett@gov.bc.ca>; McNish, James JTT:EX

<James.McNish@gov.bc.ca>

Subject: RE: Minister's statement on the office transition for international trade in Asia

Thanks, Maria. Looks good to me.

**From:** Szabo, Maria JTT:EX < <u>Maria.Szabo@gov.bc.ca</u>>

Sent: December 30, 2019 9:24 PM

**To:** Spencer, Brad GCPE:EX < <u>Brad.Spencer@gov.bc.ca</u>>; Campbell, Tracy JTT:EX

<Tracv.Campbell@gov.bc.ca>

Cc: Howlett, Tim GCPE:EX < Tim. Howlett@gov.bc.ca >; McNish, James JTT:EX

<James.McNish@gov.bc.ca>

Subject: Re: Minister's statement on the office transition for international trade in Asia

Hi everyone -- here are my edits based on MBR's feedback.

\_\_\_

## Statement from the Honourable Bruce Ralston Minister of Jobs, Trade and Technology

Minister of Jobs, Trade and Technology Bruce Ralston has made the following statement about the office transition plan for international trade in Asia.

"We are transitioning our trade and investment services in Asia from a contractor model to one where we co-locate provincial public servants in Canadian Embassies and Consulates.

British Columbia wants to expand and diversify our presence in Asia and connect more closely with

the federal government's international resources.

We think this change will better help B.C. businesses and give British Columbian's the best value for the investment they are making."

### Background

- B.C.'s Asian Trade Investment Representative TIR offices are in Beijing, Shanghai, Guangzhou, Hong Kong, Tokyo, Seoul, Manila, Jakarta, Singapore, New Delhi, Mumbai, Chandigarh, and Hyderbad.
- Under the new model, the Province will no longer carry the costs of contractors and independent office leases. Instead, public servants will be co-located in the Government of Canada's consulates and embassies throughout Asia.
- The model is similar to those that have had success in other provinces.
- This operational change is focused on improved service delivery and not cost savings.
- Any cost savings from a transition to embedded resources is being redeployed to expansion of our network and increased program dollars to support BC business activities.
- By updating staffing levels to reflect current opportunities and the interests of BC businesses we expect there to be no budget impact.
- The Ministry anticipates redeploying several million dollars in 2020/2021 to new in-market activities and expansion into new markets.

 From:
 Ralston, Bruce JTT:EX

 To:
 Szabo, Maria JTT:EX

Subject: Re: Minister"s statement on the office transition for international trade in Asia

Date: December 30, 2019 9:41:04 PM

I think you mean the edited version below Otherwise fine

Sent from my iPhone

On Dec 30, 2019, at 9:30 PM, Szabo, Maria JTT:EX <Maria.Szabo@gov.bc.ca> wrote:

Minister, the edits below should be making it out to reporters shortly. We may get some follow-ups and we'll deal with those as they come in.

From: Szabo, Maria JTT:EX
Sent: December-30-19 9:23 PM

**To:** Spencer, Brad GCPE:EX; Campbell, Tracy JTT:EX **Cc:** Howlett, Tim GCPE:EX; McNish, James JTT:EX

Subject: Re: Minister's statement on the office transition for international trade in Asia

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