

## Bhangu, Taran MAH:EX

---

**Subject:** 1:00-1:30pm - Meeting with Xplornet Communications Inc.

**Location:** Zoom - See link below

**Start:** Thu 2020-08-20 1:00 PM

**End:** Thu 2020-08-20 1:30 PM

**Recurrence:** (none)

**Meeting Status:** Accepted

**Organizer:** Smith, Krystal CITZ:EX

**Required Attendees** Lawal, Cassandra CITZ:EX; Stanford, Susan JEDC:EX; Randell, Howard CITZ:EX; Meehan, Patrick JEDC:EX

Join Zoom Meeting

s.15; s.17

Meeting ID: s.15; s.17

s.15; s.17

---

**Material:** Xplornet advised on morning of Aug 20<sup>th</sup> that they are still putting material together. We may not get it in advance of the meeting.

**Media from August 19 / CBC Daybreak North** (as noted by Courtney in todays' Emerging Issues):



CBC Daybreak  
North Story on ....

---

### CITZ and JEDC Attendees:

- Krystal Smith, SMA CITZ
- Cassandra Lawal, MA CITZ
- Patrick Meehan, MA JEDC
- Susan Standard, ADM JEDC
- Howard Randell, ED JEDC

### Xplornet Attendees:

- Steve van Groningen, Manager of Corporate Affairs
  - Noah Niznick, Senior Advisor & Client Director
- 

Good morning,

I am reaching out on behalf of Xplornet Communications Inc. regarding the possibility of scheduling a teleconference meeting with Ms. Krystal Smith and others on the team in the Minister's Office to discuss broadband internet connectivity.

In particular, representatives from Xplornet are hoping to provide the Minister's Office with a briefing on an upcoming change to Xplornet's services in British Columbia resulting from the decommissioning its AnikF2 satellite on December 31, 2020 and answer any questions you may have.

As you may know, Xplornet was founded nearly 15 years ago with a simple mission: to make fast, affordable, high-speed broadband available to rural Canadians. Today, the company is proud to be Canada's leading provider of rural broadband internet services, providing high-speed internet to well over 350,000 homes in every province and territory in Canada.

I will be following up on this request in the coming days in order to find a mutually convenient time for a meeting, in the meantime should you or your office require any additional information about the nature of this request please let me know.

Thanks in advance,

Noah

Page 03 of 33 to/à Page 05 of 33

Withheld pursuant to/removed as

DUPLICATE

## Bhangu, Taran MAH:EX

---

**From:** Randell, Howard CITZ:EX  
**Sent:** August 24, 2020 9:25 AM  
**To:** Stanford, Susan JEDC:EX; Cascaden, Lori R GCPE:EX  
**Cc:** Dakin, Ashley JEDC:EX; Holliss, Jeanne CITZ:EX  
**Subject:** RE: IN Discontinuation of Xplornet Satellite Services

Hi Susan,

Yes, but there are more questions than answers right now. According to Galaxy, the AniK F2 is still in service until 2023 but the Xplornet contract for use of the satellite will expire at the end of the year. So, there may be other satellite options for those impacted, just not with Xplornet.

Over the next couple of months we should have a better idea of options, both terrestrial and satellite

---

**From:** Stanford, Susan JEDC:EX  
**Sent:** August 21, 2020 4:46 PM  
**To:** Cascaden, Lori R GCPE:EX  
**Cc:** Dakin, Ashley JEDC:EX ; Randell, Howard CITZ:EX ; Holliss, Jeanne CITZ:EX  
**Subject:** Re: IN Discontinuation of Xplornet Satellite Services

Thank you.

Howard, will we be doing outreach to the individual households / communities impacted?

Susan

**Susan**  
Victoria, BC | T 250.580.7459

---

**From:** "Cascaden, Lori R GCPE:EX" <[Lori.Cascaden@gov.bc.ca](mailto:Lori.Cascaden@gov.bc.ca)>  
**Date:** Friday, August 21, 2020 at 2:23 PM  
**To:** Susan Stanford <[Susan.Stanford@gov.bc.ca](mailto:Susan.Stanford@gov.bc.ca)>  
**Cc:** "Dakin, Ashley JEDC:EX" <[Ashley.Dakin@gov.bc.ca](mailto:Ashley.Dakin@gov.bc.ca)>  
**Subject:** IN Discontinuation of Xplornet Satellite Services

Hi Susan,

We have drafted the attached IN re: the Xplornet Satellite Services as I suspect it will be a lingering issue. Howard has reviewed. Over to you for a peek, please.

Feedback on Monday, Aug. 24 will do the trick.

Thanks,

Lori

## Bhangu, Taran MAH:EX

---

**From:** Dakin, Ashley JEDC:EX  
**Sent:** August 17, 2020 12:54 PM  
**To:** Stanford, Susan JEDC:EX  
**Subject:** FW: Next week - 113672 - Xplornet Communications - Meeting Request

Ashley Dakin  
A/Manager, Divisional Operations  
Office: 250.387.9408 Cell: 250.216.0694

---

**From:** Potheary, Meagan JEDC:EX  
**Sent:** August 17, 2020 9:56 AM  
**To:** Dakin, Ashley JEDC:EX  
**Subject:** FW: Next week - 113672 - Xplornet Communications - Meeting Request

---

**From:** Flamank, Brittany JEDC:EX <[Brittany.Flamank@gov.bc.ca](mailto:Brittany.Flamank@gov.bc.ca)>  
**Sent:** August 14, 2020 4:36 PM  
**To:** Kwan, Shirley JEDC:EX <[Shirley.Kwan@gov.bc.ca](mailto:Shirley.Kwan@gov.bc.ca)>  
**Cc:** Wensink, Alison JEDC:EX <[Alison.Wensink@gov.bc.ca](mailto:Alison.Wensink@gov.bc.ca)>; Rondeau, Alyson JEDC:EX <[Alyson.Rondeau@gov.bc.ca](mailto:Alyson.Rondeau@gov.bc.ca)>;  
Potheary, Meagan JEDC:EX <[Meagan.Potheary@gov.bc.ca](mailto:Meagan.Potheary@gov.bc.ca)>; Liu, Teresa JEDC:EX <[Teresa.Liu@gov.bc.ca](mailto:Teresa.Liu@gov.bc.ca)>  
**Subject:** RE: Next week - 113672 - Xplornet Communications - Meeting Request

Hello Shirley,

ED Howard Randell will need to be at this meeting. I will let the group know about this. Does he have any restrictions in his calendar, the week of Monday, Aug. 24?

Sincerely,

**Brittany Flamank** | Administrative Coordinator  
Honourable Michelle Mungall | Minister of Jobs, Economic Development and Competitiveness  
P: 250-208-4128 | E: [Brittany.Flamank@gov.bc.ca](mailto:Brittany.Flamank@gov.bc.ca)

---

**From:** Kwan, Shirley JEDC:EX <[Shirley.Kwan@gov.bc.ca](mailto:Shirley.Kwan@gov.bc.ca)>  
**Sent:** August 14, 2020 4:21 PM  
**To:** Flamank, Brittany JEDC:EX <[Brittany.Flamank@gov.bc.ca](mailto:Brittany.Flamank@gov.bc.ca)>  
**Cc:** Wensink, Alison JEDC:EX <[Alison.Wensink@gov.bc.ca](mailto:Alison.Wensink@gov.bc.ca)>; Rondeau, Alyson JEDC:EX <[Alyson.Rondeau@gov.bc.ca](mailto:Alyson.Rondeau@gov.bc.ca)>;  
Potheary, Meagan JEDC:EX <[Meagan.Potheary@gov.bc.ca](mailto:Meagan.Potheary@gov.bc.ca)>; Liu, Teresa JEDC:EX <[Teresa.Liu@gov.bc.ca](mailto:Teresa.Liu@gov.bc.ca)>  
**Subject:** RE: Next week - 113672 - Xplornet Communications - Meeting Request

Hi Brittany,

s.22

Please let us know how you'll like to proceed.

Shirley

---

**From:** Flamank, Brittany JEDC:EX <[Brittany.Flamank@gov.bc.ca](mailto:Brittany.Flamank@gov.bc.ca)>  
**Sent:** August 14, 2020 4:14 PM  
**To:** Kwan, Shirley JEDC:EX <[Shirley.Kwan@gov.bc.ca](mailto:Shirley.Kwan@gov.bc.ca)>  
**Subject:** FW: Next week - 113672 - Xplornet Communications - Meeting Request  
**Importance:** High

Hello Shirley,

I have been advised to include ADM Susan Stanford and ED Howard Randell in this meeting with Xplornet Communications next week. Would you please let me know they have any restrictions in their calendar? Please see below for suggested times.

s.13

Sincerely,

**Brittany Flamank** | Administrative Coordinator  
Honourable Michelle Mungall | Minister of Jobs, Economic Development and Competitiveness  
P: 250-208-4128 | E: [Brittany.Flamank@gov.bc.ca](mailto:Brittany.Flamank@gov.bc.ca)

---

**From:** Fleurant, Kathleen CITZ:EX <[Kathleen.Fleurant@gov.bc.ca](mailto:Kathleen.Fleurant@gov.bc.ca)>  
**Sent:** August 14, 2020 3:17 PM  
**To:** Flamank, Brittany JEDC:EX <[Brittany.Flamank@gov.bc.ca](mailto:Brittany.Flamank@gov.bc.ca)>  
**Subject:** FW: 113672 - Xplornet Communications - Meeting Request

Hello Brittany,

I've been advised by my SMA, Krystal Smith that she will take the meeting requested below, but she advised that your MA, Patrick Meehan, ADM, Susan Stanford and ED, Howard Randell should also attend. I understand that my SMA spoke with your MA about this already.

I am looking at providing Noah with at least three options to choose from for next week. Can you please choose a minimum of three options from the list below that work for your folks:

s.13

Thank you,  
Kathleen

---

**From:** Minister, CITZ CITZ:EX <[CITZ.Minister@gov.bc.ca](mailto:CITZ.Minister@gov.bc.ca)>  
**Sent:** August 12, 2020 10:07 AM  
**To:** Fleurant, Kathleen CITZ:EX <[Kathleen.Fleurant@gov.bc.ca](mailto:Kathleen.Fleurant@gov.bc.ca)>  
**Subject:** FW: 113672 - Xplornet Communications - Meeting Request

---

**From:** Noah Niznick <[noah.niznick@publicaffairsadvisors.com](mailto:noah.niznick@publicaffairsadvisors.com)>  
**Sent:** August 12, 2020 9:12 AM  
**To:** Minister, CITZ CITZ:EX <[CITZ.Minister@gov.bc.ca](mailto:CITZ.Minister@gov.bc.ca)>  
**Subject:** 113672 - Xplornet Communications - Meeting Request

**[EXTERNAL] This email came from an external source. Only open attachments or links that you are expecting from a known sender.**

Good morning,

I am reaching out on behalf of Xplornet Communications Inc. regarding the possibility of scheduling a teleconference meeting with Ms. Krystal Smith and others on the team in the Minister's Office to discuss broadband internet connectivity.

In particular, representatives from Xplornet are hoping to provide the Minister's Office with a briefing on an upcoming change to Xplornet's services in British Columbia resulting from the decommissioning its AnikF2 satellite on December 31, 2020 and answer any questions you may have.

As you may know, Xplornet was founded nearly 15 years ago with a simple mission: to make fast, affordable, high-speed broadband available to rural Canadians. Today, the company is proud to be Canada's leading provider of rural broadband internet services, providing high-speed internet to well over 350,000 homes in every province and territory in Canada.

I will be following up on this request in the coming days in order to find a mutually convenient time for a meeting, in the meantime should you or your office require any additional information about the nature of this request please let me know.

Thanks in advance,

Noah


---

**Noah Niznick**  
Senior Advisor & Client Director

**PAA Public Affairs Advisors**  
1420 – 220 Laurier Avenue West  
Ottawa, Ontario K1P 5Z9  
[noah.niznick@publicaffairsadvisors.com](mailto:noah.niznick@publicaffairsadvisors.com)  
mobile: 613-227-0357  
[www.publicaffairsadvisors.com](http://www.publicaffairsadvisors.com)



**Public Affairs Advisors**

 Respect the environment. If you print this email, please choose paper sourced from independently certified sustainable forests and recycle.



## Bhangu, Taran MAH:EX

---

**From:** Cascaden, Lori R GCPE:EX  
**Sent:** August 21, 2020 2:23 PM  
**To:** Stanford, Susan JEDC:EX  
**Cc:** Dakin, Ashley JEDC:EX  
**Subject:** IN Discontinuation of Xplornet Satellite Services  
**Attachments:** IN Discontinuation of Xplornet Satellite Services\_21AUG20\_V9.docx

Hi Susan,

We have drafted the attached IN re: the Xplornet Satellite Services as I suspect it will be a lingering issue. Howard has reviewed. Over to you for a peek, please.

Feedback on Monday, Aug. 24 will do the trick.

Thanks,

Lori

Page 12 of 33 to/à Page 14 of 33

Withheld pursuant to/removed as

s.13

## Bhangu, Taran MAH:EX

---

**From:** Dakin, Ashley JEDC:EX  
**Sent:** August 20, 2020 10:50 AM  
**To:** Randell, Howard CITZ:EX; Stanford, Susan JEDC:EX  
**Subject:** 1:00pm xplornet Mtg  
**Attachments:** CBC Daybreak North Story on Xplornet.pdf

Morning,

The attached was uploaded to the meeting invite from CITZ MO. Attendees from Xplornet are as per below:

- Steve van Groningen, Manager of Corporate Affairs
- Noah Niznick, Senior Advisor & Client Director

Xplornet may also provide a presentation in advance which has yet to be received.

Susan – the attached is uploaded to your SharePoint site.

Best regards,

Ashley Dakin | A/Manager, Divisional Operations  
Technology, Connectivity and Distributed Growth  
Ministry of Jobs, Economic Development and Competitiveness  
Office: 250.387.9408 Cell: 250.216.0694

Link to the story:

<https://www.cbc.ca/news/canada/british-columbia/tlell-bc-internet-xplornet-1.5692549>

## Internet provider discontinues service in Haida Gwaii — and some people have no alternatives

Copyright

Copyright



## **Bhangu, Taran MAH:EX**

---

**From:** Cascaden, Lori R GCPE:EX  
**Sent:** August 20, 2020 10:58 AM  
**To:** Randell, Howard CITZ:EX; Stanford, Susan JEDC:EX  
**Cc:** Holliss, Jeanne CITZ:EX  
**Subject:** FW: CBC Daybreak North - Satellite Internet

Transcript of yesterday's CBC Daybreak North segment on Xplornet ending satellite internet service Dec 31. Just his my inbox now -

CBYG, 19-Aug-2020 07:13

### **Van Groningen/Peerless - internet access**

*By CBC Daybreak North*

Copyright







Page 22 of 33 to/à Page 30 of 33

Withheld pursuant to/removed as

NR

## Bhangu, Taran MAH:EX

---

**From:** Randell, Howard CITZ:EX  
**Sent:** August 20, 2020 4:23 PM  
**To:** Cascaden, Lori R GCPE:EX  
**Subject:** FW: Xplornet Anik F2 Customers  
**Attachments:** British Columbia Anik F2 Out of Service Customers.xlsx

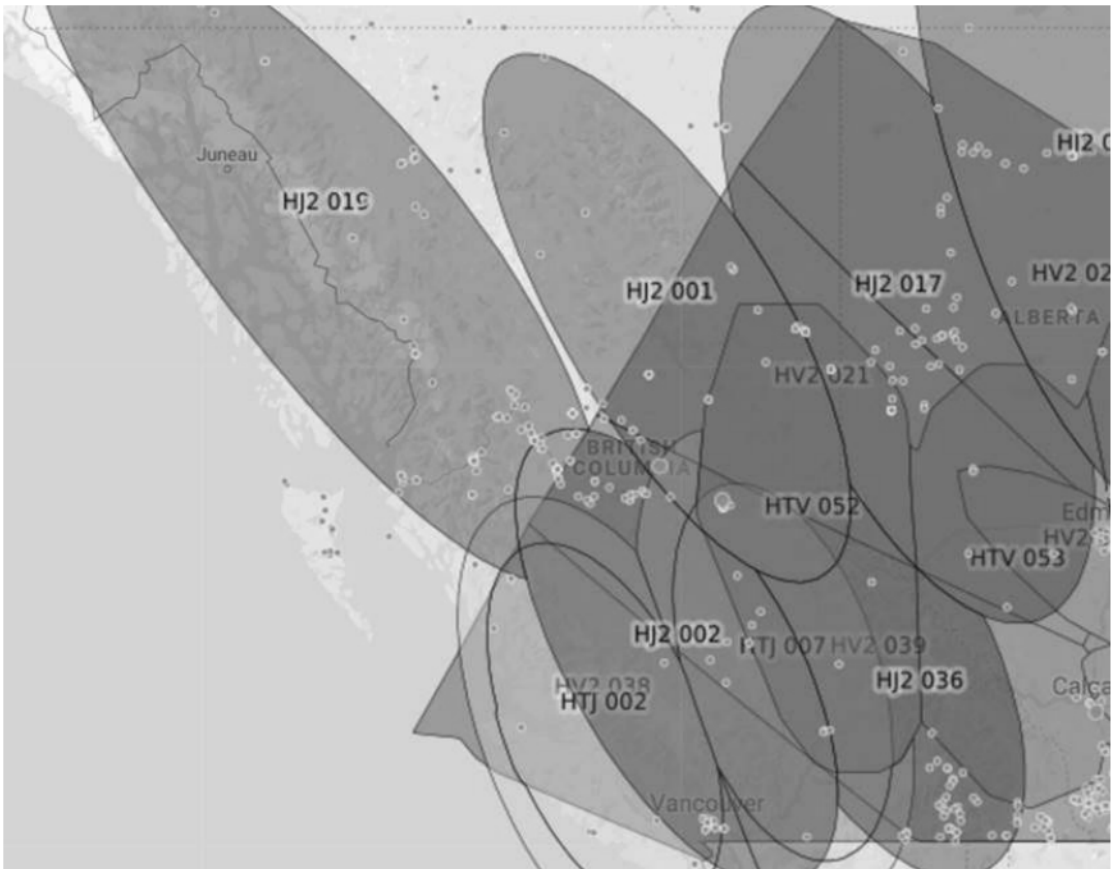
Lori,  
Please review spreadsheet to get a sense of where impacted customers are located. I will hold off on edits to your IN until you consider the impact to customers in other areas of BC. Also note the Connected Coast provides additional bandwidth to HG but this is a last mile issue which will require a different solution to address

---

**From:** Steve Van Groningen  
**Sent:** August 20, 2020 1:27 PM  
**To:** Randell, Howard CITZ:EX  
**Subject:** Xplornet Anik F2 Customers

**[EXTERNAL] This email came from an external source. Only open attachments or links that you are expecting from a known sender.**

Hi Howard,  
As requested, attached is the list of the 59 customers who will be out of service on Anik F2 after December 31. Though there are lats and longs in the file, the addresses should be taken as more accurate. Below is a map of our satellite footprint, with the dots indicating KA2 customers. As you can see, we can accommodate most of the existing customers, but our gaps are Haida Gwaii, some parts of the north, and the community of Takla, which seems to fall between two HJ2 beams:




Please let me know if you require anything else from us and do not hesitate to reach out with any questions.

Steve

Steve Van Groningen  
Manager, Corporate Affairs  
Xplornet Communications Inc.  
Direct: (613) 816-7149  
Email: [steve.vangroningen@corp.xplornet.com](mailto:steve.vangroningen@corp.xplornet.com)



**Unlimited Data on  
Fixed Wireless *and* Satellite.  
That's the plan!**



**XPLORNET**

Page 33 of 33

Withheld pursuant to/removed as

s.22