

## Hourston, Sveah LBR:EX

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**From:** Hughes, Trevor LBR:EX  
**Sent:** November 22, 2018 3:50 PM  
**To:** 'Richard Prokopanko'  
**Subject:** RE: SNC-Lavalin meeting with BC Govt DMs - 26 November Victoria (0800 - 0845)

Received with thanks.

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**From:** Richard Prokopanko [mailto:richardp@prichardsinc.com]  
**Sent:** Thursday, November 22, 2018 3:47 PM  
**To:** Hughes, Trevor LBR:EX  
**Subject:** RE: SNC-Lavalin meeting with BC Govt DMs - 26 November Victoria (0800 - 0845)

Deputy Minster Hughes:

Thank you again for arranging a meeting between a number of Deputy Ministers; F. Mihlar, D. Nikolejsin, G. Main (TBC), Assistant Deputy L MacLaren, yourself and Mr. J Lichon, Mr. S Boutziouvis, and myself on Monday 26 November at 08:00 at 8<sup>th</sup> Floor 1810 Blanshard Street. *Please find the bios* of the two SNC-Lavalin representatives (see attached).

As stated earlier, based on the recent positive progress of LNG projects and other energy initiatives in British Columbia, SNC-Lavalin would like to inform government officials of the company's expertise and experience in professional services and project management in major resources projects. In addition the SNC-Lavalin representatives would like to better understand the natural resource project management opportunities in the province

The proposed itinerary of the meeting is:

- i. Introductory Overview of SNC-Lavalin's history and recent projects in Canada
- ii. Describe SNC-Lavalin's Expertise and capacities in the oil and gas projects
- iii. Understand the status of the LNG and other resource projects in British Columbia

Support material for the meeting:

### Brief Background on SNC-Lavalin

Founded in 1911, SNC-Lavalin is a global fully integrated professional services and project management company and a major player in the ownership of infrastructure. From offices around the world, SNC-Lavalin's employees are proud to build what matters. Our teams provide comprehensive end-to-end project solutions – including capital investment, consulting, design, engineering, construction management, sustaining capital and operations and maintenance – to clients across Oil and Gas, Mining and Metallurgy, Infrastructure, Clean Power, Nuclear and EDPM (engineering, design and project management). [www.snclavalin.com](http://www.snclavalin.com)

### Brief Background on the Oil and Gas sector within SNC-Lavalin

Oil and Gas (SNC-Lavalin) have world-leading expertise across the entire oil & gas value chain. We are a truly end-to-end partner, with proven capabilities ranging from feasibility studies, process engineering and

complete front-end engineering packages, to the detailed execution of projects on an EPCM or EPC package basis. In addition, we offer project financing and long-term concession agreements. We use our enhanced expertise in high-value sectors to help clients access, develop and process new deposits efficiently, cost effectively, sustainably and safely across our key sectors:

- Upstream Production
- Processing & Treating
- LNG
- Carbon Capture
- Refining & Petrochemicals
- Utilities & Infrastructure

Thanks again for your time to arrange this meeting, it is most appreciated.

We look forward to seeing you on Monday at 08:00.

Regards

**Richard Prokopanko**  
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## Hourston, Sveah LBR:EX

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**From:** Hughes, Trevor LBR:EX  
**Sent:** December 10, 2018 1:20 PM  
**To:** Main, Grant TRAN:EX; Mihlar, Fazil JTT:EX; Nikolejsin, Dave EMPR:EX; MacLaren, Les EMPR:EX  
**Subject:** FW: Thank you DM Hughes and Company

FYI.

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**From:** Richard Prokopanko [mailto:richardp@prichardsinc.com]  
**Sent:** Monday, December 10, 2018 7:47 AM  
**To:** Hughes, Trevor LBR:EX  
**Cc:** Boutziouvis, Sam  
**Subject:** Thank you DM Hughes and Company

**Dear Deputy Minister Hughes:**

*On behalf of SNC-Lavalin and my colleague Sam Boutziouvis, let me thank you and your fellow Deputies of the British Columbia Government for meeting in Victoria on the morning of Monday 26 November. The opportunity to share SNC-Lavalin's global and diverse expertise and provide insights to constructing LNG projects on time and within budget was most appreciated.*

*The BC Government's efforts to ensure the first major LNG project in British Columbia will be a success is admirable and SNC Lavalin are able and willing to assist were appropriate. SNC-Lavalin looks forward to continuing this positive engagement with your Government regarding LNG and other major resource projects in this beautiful province.*

*It will be appreciated if you could forward this note to your colleagues that attended the meeting*

*All the Best*

*Joseph Lichon  
EVP - Operations  
Americas, Oil and Gas  
SNC-Lavalin*



## Jang, Monica JTT:EX

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**From:** Mihlar, Fazil JTT:EX  
**Sent:** Thursday, November 8, 2018 5:43 PM  
**To:** Hughes, Trevor LBR:EX  
**Cc:** Main, Grant TRAN:EX; MacLaren, Les EMPR:EX; Nikolejsin, Dave EMPR:EX; Jang, Monica JTT:EX  
**Subject:** Re: SNC-Lavalin Request for a Meeting with DM Hughes - 26 November and 27 November

Hi Trevor: Please go ahead and coordinate. Thx. Fazil

Sent from my iPhone

On Nov 8, 2018, at 4:51 PM, Hughes, Trevor LBR:EX <[Trevor.Hughes@gov.bc.ca](mailto:Trevor.Hughes@gov.bc.ca)> wrote:

Gentlemen, I'm told you have received or are receiving the same ask below as me. They may also be approaching Don W. and our Ministers. My thought is we should triangulate on this – are you going to meet them? If yes, should we try to do it in one meeting on the days in question so we are all (or as many as possible and practicable) in the same room? I'm happy to try to coordinate subject to your preference/advice/feedback.

Thanks for considering.

T.

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**From:** Richard Prokopanko [<mailto:richardp@prichardsinc.com>]

**Sent:** Thursday, November 8, 2018 4:24 PM

**To:** Hughes, Trevor LBR:EX

**Subject:** SNC-Lavalin Request for a Meeting with DM Hughes - 26 November and 27 November

Dear Deputy Minister Hughes:

The purpose of this note is to respectfully request, on behalf of senior representatives of the Oil and Gas sector of SNC – Lavalin, to meet with Deputy Minister Hughes in Victoria on Monday November 26, 2018 or in Vancouver on Tuesday November 27, 2018.

With the recent progress in LNG projects and other energy initiatives in the province, SNC-Lavalin would like to inform government officials of the company's expertise and experience in professional services and project management in major resources projects. In addition the SNC-Lavalin representatives would like to better understand the natural resource project management opportunities in the province. The two SNC - Lavalin representatives attending the meeting will be:

- Joseph Lichon (Executive Vice President, Americas, Oil and Gas)
- Sam Boutziouvis (Vice-President – Government Relations and Multilateral Institutions)

The proposed itinerary of the meeting is:

- i. Introductory Overview of SNC-Lavalin's history and recent projects in Canada
- ii. Expertise and capacities in the oil and gas projects
- iii. State of the LNG and other resource projects in British Columbia

At this time SNC-Lavalin is available to meet anytime between 8:00 am – 5:00 pm (PT) on Monday 26 November in Victoria or before 2:00 pm (PT) 27 November in Vancouver.

Thanks for taking the time to consider this request and we most look forward to your response.

### **Brief Background on SNC-Lavalin**

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- [Processing & Treating](#)
- [LNG](#)
- [Carbon Capture](#)
- [Refining & Petrochemicals](#)
- [Utilities & Infrastructure](#)

**Richard Prokopanko**

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