

Falk-Varcoe, Kyle C MIT:EX

From: Zhao, Annie -BEIJING <s.22@s.22>
Sent: Wednesday, October 7, 2015 9:21 PM
To: XT:Tsui, Kevin MIT:IN
Subject: RE: PCC - Scenario - Poly Culture Visit
Attachments: Scenario - Meeting with Poly Culture Group-CH EN.DOCX

Kevin,

Agenda modified accordingly and Poly Culture email address below:

Poly Culture Vancouver office CEO, Ms. Jenny Chen, Jenny.chen@polyculture.us Poly Culture Beijing Office, Mr. Xu Tingbiao, s.22 and xtb@polyculture.com.cn (suggest sending to both) Poly Culture CEO, Mr. Jiang Yingchun: jyc@polyculture.com.cn

Chinese email draft to Poly Culture:

陈总，徐总二位好！

非常感谢周末同屈厅长在温哥华的会谈。关于此次简惠芝省长访华期间同保利文化集团签署协议的活动日程，附件是我们汇总的11月3日当天日程安排草案，请查收。

草案中关于下午1:50 - 2:00双方签约仪式环节，烦请徐总帮忙确认保利方面的见证人姓名，BC省这边将由简惠芝省长，屈洁冰厅长共同见证，不知道保利方面是保利集团还是保利文化集团的领导，烦请确认，不胜感激！

对于此日程草案，如二位有其他建议，也欢迎一并提出。

此致
敬礼

Best
Annie

-----Original Message-----

From: Tsui, Kevin -BEIJING -MD
Sent: 2015年10月8日 11:49
To: Zhao, Annie -BEIJING
Subject: FW: PCC - Scenario - Poly Culture Visit

As long as your current version is well in synch with below 2 emails we are ready to send the scenario draft to Poly Culture which we do tomorrow AFTER my con call with HQ. Thanks Annie, KT

-----Original Message-----

From: Irwin, Paul MIT:EX [mailto:Paul.Irwin@gov.bc.ca]

Sent: Wednesday, September 30, 2015 12:20 AM
To: 'Kenny Zhang'; Tsui, Kevin -BEIJING -MD
Cc: Acquarone, Francis MIT:EX; Yuen Pau Woo
Subject: RE: PCC - Scenario - Poly Culture Visit

Kenny,

Thanks for your note and ensuring that Poly N America office is kept in alignment with our discussions with their HQ in Beijing. Minister Wat met with Poly N America on the weekend and also discussed the issue you raise in point 1. Challenge is timing prior to departure to Guangzhou - but we'll review.

Issue you raise in 3 has to do with the optics of who signs and witnesses from each side - i.e. the need for a senior witness from the Poly side. We can discuss; whatever Poly prefers.

Kenny, would also like to touch base with you for an update on planning for the HQ Vancouver event in Guangzhou. Would be great to see a draft program to assist in final delegation recruitment.

Talk soon
Paul

-----Original Message-----

From: Kenny Zhang [mailto:kenny.zhang@hqvancouver.ca]
Sent: Monday, September 28, 2015 4:25 PM
To: XT:Tsui, Kevin MIT:IN
Cc: Irwin, Paul MIT:EX; Acquarone, Francis MIT:EX; Yuen Pau Woo
Subject: RE: PCC - Scenario - Poly Culture Visit

Hi Kevin,

Thanks a lot for sharing these with us. To follow up, Pau and I had a meeting today with Poly Culture Group at HQV office, and a brief summary of the meeting was entered into the Salesforce,
s.21

With regards to your draft scenario of PCC visit to Poly Beijing office on Nov 3rd, I have a few small updates that I would like to bring to your attention and also for your consideration:

1) At the meeting today, Mr. Jiang kindly offered providing refreshments for the BC delegation after signing ceremony should BC delegation wish to stay a bit longer at Poly before heading for airport. Mr. Jiang indicated the driving time from Poly to airport is within 45 minutes range. Please consider merit of this offer and confirm with Mr. Xu Tingbiao when you get a chance.

2) Mr. Xu and his colleagues also asked for an updated scenario you listed below. I told them that you would present it to Poly Culture Group directly. Please also copy their Vancouver office CEO, Ms. Jenny Chen (Jenny.chen@polyculture.us), when you write to Mr. Xu if possible.

3) On your scenario, there was another discrepancy at the signing ceremony happening from 1:50-2:00pm. In our prepared MOU with full consultation of Poly Group and MIT office, Mr. Jiang Yingchun and Mr. Yuen Pau Woo are listed as the signing officer for each organization as attached for your information. Could you advise if there are some new arrangement having been discussed with Poly Group?

Please let me know if you have any questions.

Best regards. /Kenny

-----Original Message-----

From: Acquarone, Francis MIT:EX [mailto:Francis.Acquarone@gov.bc.ca]

Sent: September 23, 2015 12:29 PM

To: Yuen Pau Woo <yuenpau.woo@hqvancover.ca>; XT:Tsui, Kevin MIT:IN <ktsui@britishcolumbia.ca>; Kenny Zhang <kenny.zhang@hqvancover.ca>

Cc: Irwin, Paul MIT:EX <Paul.Irwin@gov.bc.ca>

Subject: RE: PCC - Scenario - Poly Culture Visit

The event is indeed on November 3rd. Good catch!

-----Original Message-----

From: Yuen Pau Woo [mailto:yuenpau.woo@hqvancover.ca]

Sent: Wednesday, September 23, 2015 10:19 AM

To: XT:Tsui, Kevin MIT:IN; Kenny Zhang

Cc: Irwin, Paul MIT:EX; Acquarone, Francis MIT:EX

Subject: RE: PCC - Scenario - Poly Culture Visit

Thanks Kevin. Looks fine to me, except that there is a discrepancy in the dates. I take it the visit is on Nov 3, not the day before.

s.21

FYI the MOU is near completion and a copy will be sent to you later today.

With respect to the Palace Museum, I am waiting to hear back on their interest and willingness to host an event. Will let you know as soon as possible.

Best,

Pau

-----Original Message-----

From: Tsui, Kevin -BEIJING -MD [mailto:ktsui@britishcolumbia.ca]

Sent: Tuesday, September 22, 2015 11:03 PM

To: Yuen Pau Woo <yuenpau.woo@hqvancover.ca>; Kenny Zhang <kenny.zhang@hqvancover.ca>

Cc: Irwin, Paul -IBD -CHINA <paul.irwin@gov.bc.ca>; Acquarone, Francis MIT:EX (Francis.Acquarone@gov.bc.ca) <Francis.Acquarone@gov.bc.ca>

Subject: PCC - Scenario - Poly Culture Visit

Pau, Kenny,

Hope all is well these days. Below is a short abridged 90 min. visit draft scenario for Premier's visit to Poly Culture Group on Nov 3. I've drafted it with the intent to further build upon and confirm the various elements we've discussed further to our visit during Premier's Advance. If acceptable I will present back to Poly Culture contact Mr. Xu Tingbiao, Director Administrative Office who will be coordinating on the ground. Grateful for your thoughts/feedback.

Meeting with Poly Culture Group

Location: New Poly Plaza

Date: November 2, 2015

12:30 pm - 12:35 pm

PCC welcomed by Poly Executives at Poly Plaza lobby, and transfer Poly Art Museum, 9/F

12:35 pm -12:50 pm

Poly Art Museum visit and tour with guide (notable items: 4 authentic animal bronze heads from the old Summer Palace, Bronze ware collections and Ancient Buddha stone carving)

12:50 pm -1:00 pm

PCC video blog recording at Poly Art Museum

1:00 pm -1:05 pm

Transfer to Poly Plaza Hanging Platform for introduction of building architecture, 15/F

1:05 pm -1:10 pm

Transfer to the Ceremony room, 29/F (via elevator to 28/F followed by a short walk up flight of stairs)

1:10 pm - 1:20 pm

PCC welcomed by Poly Group Executives and enter mini theatre for Poly Group video introduction, 29/F adjacent to the bilateral & ceremony room

1:20 pm -1:50 pm

Bilateral meeting with Poly Group Executives, 29/F Ceremony Room (U-shaped set up)

1:50 pm -2:00 pm

Signing Ceremony, 29/F Ceremony Room (Signing table set up)

Signing: HQ Vancouver President Yuen Pau Woo & Poly Culture North America representative

Witnesses: PCC, MTW, Poly Culture CEO Jiang Yingchun

2:00 pm

Departure to Beijing Capital International Airport for flight Guangzhou

Kevin Tsui 徐伟伦

Managing Director / Representative Director 首席代表

International Trade and Investment Office加拿大不列颠哥伦比亚省政府国际贸易投资办公室

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Meeting with Poly Culture Group (DRAFT)

Location: New Poly Plaza

Date: Tuesday, November 3, 2015

简惠芝省长一行同保利集团会议日程安排 (草稿)

地点：新保利大厦

时间：2015 年 11 月 3 日，星期二

12:30 pm - 12:35 pm

Premier Christy Clark welcomed by Poly Executives at Poly Plaza lobby, and transfer Poly Art Museum, 9/F

12 : 30 -12:35 下午

简惠芝省长同保利集团领导会面 (地点：新保利大厦大堂)，前往九层保利博物馆

12:35 pm -12:50 pm

Poly Art Museum visit and tour with guide (notable items: 4 authentic animal bronze heads from the old Summer Palace, Bronze ware collections and Ancient Buddha stone carving)

12:35 -12:50 下午

省长参观保利博物馆，由讲解人员介绍展品 (重要参观项目：颐和园四大兽首真品，青铜器及石刻佛像等)

12:50 pm -1:00 pm

Premier Christy Clark video blog recording at Poly Art Museum

12:50 -1:00 下午

简惠芝省长在保利博物馆录制博客视频

1:00 pm -1:05 pm

Transfer to Poly Plaza Hanging Platform for introduction of building architecture, 15/F

1:00 -1:05 下午

前往 15 层空中平台，保利集团介绍新保利大厦建筑特色

1:05 pm -1:10 pm

Transfer to the Ceremony room, 29/F (via elevator to 28/F followed by a short walk up flight of stairs)

1:05 -1:10 下午

前往 29 层签约仪式场所 (通过电梯到达 28 层，而后步行一小段台阶抵达)

1:10 pm - 1:20 pm

Premier Christy Clark welcomed by Poly Group Executives and enter mini theatre for Poly Group video introduction, 29/F adjacent to the bilateral & ceremony room

1:10 -1:20 下午

简惠芝省长会晤保利集团领导，并进入小影院（地点：29 层签约房间隔壁）观看保利集团介绍视频

1:20 pm -1:50 pm

Bilateral meeting with Poly Group Executives, 29/F Ceremony Room (U-shaped set up)

1:20 -1:50 下午

简惠芝省长同保利集团双边会议，地点：29 层签约房间（U 形房间设置）

1:50 pm -2:00 pm

Signing Ceremony, 29/F Ceremony Room (Signing table set up)

Signing: HQ Vancouver President Yuen Pau Woo & Poly Culture CEO Jiang Yingchun

Witnesses: Premier Christy Clark, Minister Teresa Wat, Poly Group and/or Poly Culture Executives

1:50-2:00 下午

签约仪式，在 29 层签约房间进行（设置签约台）

签约：温哥华总部总裁胡元豹先生同保利文化集团总经理 蒋迎春先生

见证：简惠芝省长，屈洁冰厅长，保利集团及/或保利文化集团高层

2:00 pm

Departure to Beijing Capital International Airport for flight Guangzhou

2:00 下午

省长一行离开保利集团，前往首都国际机场，飞往广州

Falk-Varcoe, Kyle C MIT:EX

From: Zhao, Gerry -BEIJING s.22 - -
s.22
Sent: Tuesday, October 13, 2015 6:46 PM
To: Francois Bertrand; Kenny Zhang
Cc: Yuen Pau Woo; XT:Tsui, Kevin MIT:IN
Subject: PCC Mission - HQV Signing and Announcements

Hi Francois and Kenny

Hope you had a great Turkey Day. Trust all is well.

We have started to put together list for potential signing ceremony project and mission announcements for Premier's Beijing program. I just want to touch base with HQ Vancouver on three interests we received so far and to check the format consideration – i.e. signing ceremony on Nov. 1 evening or announcements after corporate meeting.

Y/Poly Culture - Head Office in Vancouver – announcement after meeting? We understood a special signing ceremony will be held at Poly Culture headquarter on Nov. 3
s.13,s.21

Thanks!

Gerry Zhao 赵强
Director 总监

International Trade and Investment Office 加拿大不列颠哥伦比亚省政府国际贸易投资办公室
Representing the Government of British Columbia in North China 中国北区

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Falk-Varcoe, Kyle C MIT:EX

From: Irwin, Paul MIT:EX <Paul.Irwin@gov.bc.ca>
Sent: Thursday, October 22, 2015 10:10 PM
To: Stewart, Courtney MIT:EX; Roberts, Clark MIT:EX; XT:Tsui, Kevin MIT:IN
Cc: Mulholland, Lauren GCPE:EX; Heiman, Carolyn GCPE:EX; Acquarone, Francis MIT:EX
Subject: RE: FOR APPROVAL: NR_Poly Culture HQ Vancouver

Hi Courtney – yes, Kevin Tsui can highlight the news release to the Poly Culture contacts in Beijing, just as a courtesy. I haven't included in case you've made any edits – but when ready to go, please forward to Kevin Tsui and myself and Francis. Cheers, Paul

From: Carne, Courtney GCPE:EX
Sent: Thursday, October 22, 2015 4:07 PM
To: Irwin, Paul MIT:EX; Roberts, Clark MIT:EX
Cc: Mulholland, Lauren GCPE:EX; Heiman, Carolyn GCPE:EX; Acquarone, Francis MIT:EX
Subject: RE: FOR APPROVAL: NR_Poly Culture HQ Vancouver

Paul,

Do you have a contact with Poly Culture who we can connect with, or would it be best for one of the TIRs to do so?

I will ask Siobian with HQ Vancouver if they've run it past the feds (I'm not sure if they have or not).

And yes, it's earmarked to go out day of, so most likely in the evening of Nov 2 or morning of Nov 3 BC time.

Courtney

From: Irwin, Paul MIT:EX
Sent: Thursday, October 22, 2015 4:02 PM
To: Carne, Courtney GCPE:EX; Roberts, Clark MIT:EX
Cc: Mulholland, Lauren GCPE:EX; Heiman, Carolyn GCPE:EX; Acquarone, Francis MIT:EX
Subject: RE: FOR APPROVAL: NR_Poly Culture HQ Vancouver

Courtney,
Not essential that we run this by Poly Culture – but might be a nice thing to do. Also to check on what their media plan might be around the Poly Culture announcement.

Assume that HQ Vancouver has taken care of passing this under the nose of the federal government, given their obligations under HQV reporting.

Assume this will be released 'day of' in Beijing. Looks good.

Paul

From: Carne, Courtney GCPE:EX
Sent: Thursday, October 22, 2015 3:32 PM
To: Irwin, Paul MIT:EX; Roberts, Clark MIT:EX

Cc: Mulholland, Lauren GCPE:EX

Subject: FOR APPROVAL: NR_Poly Culture HQ Vancouver

Hi Paul and Clark,

Please find the attached NR for review and approval. This has been seen and approved by HQ Vancouver, Hayden Lansdell and Jamie Hammond (for the HQ Vancouver piece).

Should we run this past Poly Culture to make sure they're ok with the contents?

Thanks!

Courtney



Courtney Carne

Senior Public Affairs Officer | Government Communications and Public Engagement
Ministry of International Trade and Responsible for Asia Pacific Strategy and Multiculturalism
Ph: 250.356.9801 | Cell: 250.920.5104
courtney.carne@gov.bc.ca

Falk-Varcoe, Kyle C MIT:EX

From: Carne, Courtney GCPE:EX <Courtney.Carne@gov.bc.ca>
Sent: Friday, October 23, 2015 8:53 AM
To: XT:Tsui, Kevin MIT:IN
Cc: Irwin, Paul MIT:EX; Acquarone, Francis MIT:EX; Mulholland, Lauren GCPE:EX; Heiman, Carolyn GCPE:EX
Subject: news release HQ Vancouver and Poly Culture MOU
Attachments: NR_Poly Culture - HQ Vancouver MOU_Nov 3_DRAFT 3-HQV.docx

Hi Kevin,

We have drafted a news release announcing the MOU signing between Poly Culture and HQ Vancouver. I'm sending this along as a courtesy in case Poly Culture in Beijing would like to see the news release.

Thank you,

Courtney



Courtney Carne

Senior Public Affairs Officer | Government Communications and Public Engagement
Ministry of International Trade and Responsible for Asia Pacific Strategy and Multiculturalism
Ph: 250.356.9801 | Cell: 250.920.5104
courtney.carne@gov.bc.ca

Page 11 to/à Page 13

Withheld pursuant to/removed as

s.13

Falk-Varcoe, Kyle C MIT:EX

From: Zhao, Annie -BEIJING .s.22
s.22

Sent: Tuesday, October 27, 2015 7:21 PM

To: XT:Tsui, Kevin MIT:IN

Subject: changes with Poly program

Attachments: 14944 Scenario note - Poly Group Nov 3 2015.docx; Scenario - Meeting with Poly Culture Group-CH EN-20151028.DOCX

Hi Kevin,

Updated program draft for Poly Group following the feedback from Poly Group. Reason for the change in program order is that the Chairman of Poly Group who will attend the signing and meeting with PCC will have to attend a meeting held by 国资委 at 1:30 pm on that day, and to ensure he doesn't miss the opportunity of meeting of PCC, Poly suggested the modified program.

Attached. Also updated Scenario note.

Annie Zhao 赵静 MBA

Marketing Manager 市场经理

International Trade and Investment Office 加拿大不列颠哥伦比亚省国际贸易投资办公室

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Cliff: 14944

12:30 pm – 2:15 pm Corporate Meeting and lunch with Poly Culture Group

Chinese Attendees (as of 2017-02-17)

- (TBC) Chairman of Poly Group 保利集團董事長
- (TBC)(TBC) Chairman of Poly Culture Group Co., Ltd. 保利文化集團有限公司董事長
- Mr. Jiang Yingchun (蔣迎春), CEO of Poly Culture Group Co., Ltd. 保利文化集團有限公司總經理
- Mr. Xu Tingbiao (徐廷彪), Director of Administrative Office, Poly Culture Group Co., Ltd. 保利文化集團有限公司辦公室主任

Scenario

Time	Details
11:45	Premier leaves SNOOC (or Beijing Municipal Government) meeting for New Poly Plaza
12:30	Premier Christy Clark welcomed by Poly Executives at Poly Plaza lobby, and transfer to the Signing Ceremony Room, 29/F (via elevator to 28/F followed by a short walk up flight of stairs)
12:35	Premier Christy Clark welcomed by Poly Group Executives and enter mini theatre for Poly Group video introduction, 29/F adjacent to the bilateral & ceremony room
12:45	Bilateral meeting with Poly Group Executives, 29/F Ceremony Room (U-shaped set up)
13:15	Signing Ceremony, 29/F Ceremony Room (Signing table set up) Signing: HQ Vancouver President Yuen Pau Woo & Poly Culture CEO Jiang Yingchun Witnesses: Premier Christy Clark, Minister Teresa Wat, Poly Group and Poly Culture Executives
13:25	Transfer to Poly Plaza Hanging Platform for buffet and introduction of building architecture, 15/F
13:50	Transfer Poly Art Museum, 9/F, Poly Art Museum visit and tour with guide (notable items: 4 animal bronze heads from the Yuanmingyuan, the Old Summer Palace, Bronze ware collections and Ancient Buddha stone carving)
14:05	Premier Christy Clark video blog recording at Poly Art Museum
14:15	Depart for Beijing Capital International Airport.
16:00	Depart Beijing for Guangzhou (CA1365 ETA: 7:15 pm)

Falk-Varcoe, Kyle C MIT:EX

From: Oliphant, Sam PREM:EX <Sam.Oliphant@gov.bc.ca>
Sent: Tuesday, November 3, 2015 4:20 PM
To: XT:Tsui, Kevin MIT:IN; Heiman, Carolyn GCPE:EX; Lo, Mary GCPE:EX
Subject: Poly Culture

If possible, we should consider seeing if Poly might do some media in BC to further promote the announcement yesterday.

Sam Oliphant
Press Secretary
Office of the Premier

Falk-Varcoe, Kyle C MIT:EX

From: Jimmy Mitchell <jmitchell@advantagebc.ca>
Sent: Wednesday, November 4, 2015 4:05 PM
To: jenny.chen@polyculture.us; s.22
Cc: sam.wang@polyculture.us; lxs@polyauction.com; XT:Tsui, Kevin MIT:IN; XT:Zhao, Annie MIT:IN; Colin Hansen
Subject: AdvantageBC to visit Beijing

Hi Chen Yi, Ren Wei;

We hope all is well with everyone at Poly Culture. s.22 really enjoyed the event a few weeks ago in Vancouver, where Chairman Jiang and Mr. Li Xuesong both gave interesting and informative presentations about Chinese art, auction and investment. In the meantime, Premier Clark's visit to your HQ in Beijing and her meeting with Poly Chairman Xu Niansha has been making the news.

As it is, our President Colin Hansen and I will be travelling to China later this month (in Beijing from Nov. 23 – 25), and would be interested in furthering our discussion about Poly Culture's ongoing business planning for North America via Vancouver. Unfortunately I do not have the contact details for Chairman Jiang, but we'd appreciate if you could pass this along to him. As I know he travels between Beijing and Vancouver, please let us know if we should be meeting with him or else other Poly Culture executives in Beijing.

I look forward to hearing back from you soon.

Best regards,

Jimmy Mitchell
Vice President, Business Development



Suite 3093, Three Bentall Centre
595 Burrard Street, P. O. Box 49067
Vancouver, BC V7X 1C4
Tel: 604-558-1007
jmitchell@advantagebc.ca

Falk-Varcoe, Kyle C MIT:EX

From: Jimmy Mitchell <jmitchell@advantagebc.ca>
Sent: Monday, November 16, 2015 3:05 PM
To: XT:Zhao, Annie MIT:IN; Colin Hansen
Cc: XT:Tsui, Kevin MIT:IN; XT:Niu, Alice MIT:IN
Subject: RE: AdvantageBC to visit Beijing

OK, thanks for trying!

Jimmy

From: Zhao, Annie -BEIJING [mailto:azhao@britishcolumbia.ca]
Sent: November-15-15 11:56 PM
To: Jimmy Mitchell ; Colin Hansen
Cc: Tsui, Kevin -BEIJING -MD ; Niu, Alice -BEIJING
Subject: RE: AdvantageBC to visit Beijing

Update: Poly Culture CFO Wang Wei will be on business trip during this period and since CEO Jiang Yingchun also on business trip with his VPs, therefore unable to meet with us this time.

best
Annie

From: Zhao, Annie -BEIJING
Sent: 2015 年 11 月 16 日 15:28
To: 'Jimmy Mitchell'; Colin Hansen (chansen@advantagebc.ca)
Cc: Tsui, Kevin -BEIJING -MD; Niu, Alice -BEIJING
Subject: RE: AdvantageBC to visit Beijing

Hi Jimmy,

Here is an update of your program as of today.

s.21

Best
Annie

From: Jimmy Mitchell [<mailto:jmitchell@advantagebc.ca>]
Sent: 2015 年 11 月 16 日 9:14
To: Zhao, Annie -BEIJING
Cc: Tsui, Kevin -BEIJING -MD
Subject: FW: AdvantageBC to visit Beijing

Sorry should've forwarded this to you earlier --- I didn't notice until now that you weren't copied on the reply. Could you get in touch with Wang Wei on this?

Many thanks,

Jimmy

From: Jenny Chen [<mailto:jenny.chen@polyculture.us>]
Sent: November-09-15 10:28 AM
To: Jimmy Mitchell <jmitchell@advantagebc.ca>
Subject: RE: AdvantageBC to visit Beijing

Hi Jimmy,

Sorry for the later reply, I just got your email, something wrong with my mail box.

Welcome Mr. Hansen and you to visit Poly Culture Group, Mr. Jiang perhaps will not be available at that time but he will arrange other executive to meet you. Please contact Ms. Wang Wei, Poly Culture's CFO, her email address is wangwei@polyculture.com.cn.

If you have anything we can help, please feel free to contact me.

Best Regards,
Jenny Chen
Director & CEO
Poly Culture North America Investment Corporation Limited
335-8120 Granville Ave.
Richmond, BC V6Y 1P3
Tel: 604.284.3333
Fax: 604.285.3372

From: Jimmy Mitchell [<mailto:jmitchell@advantagebc.ca>]
Sent: 2015 年 11 月 4 日 下午 4:05
To: jenny.chen@polyculture.us; s.22
Cc: sam.wang@polyculture.us; lx@polyauction.com; Kevin -BEIJING -MD Tsui (ktsui@britishcolumbia.ca) <ktsui@britishcolumbia.ca>; Zhao, Annie -BEIJING (azhao@britishcolumbia.ca) <azhao@britishcolumbia.ca>; Colin Hansen <chansen@advantagebc.ca>
Subject: AdvantageBC to visit Beijing

Hi Chen Yi, Ren Wei;

We hope all is well with everyone at Poly Culture. ^{s.22} really enjoyed the event a few weeks ago in Vancouver, where Chairman Jiang and Mr. Li Xuesong both gave interesting and informative presentations about Chinese art, auction and investment. In the meantime, Premier Clark's visit to your HQ in Beijing and her meeting with Poly Chairman Xu Niansha has been making the news.

As it is, our President Colin Hansen and I will be travelling to China later this month (in Beijing from Nov. 23 – 25), and would be interested in furthering our discussion about Poly Culture's ongoing business planning for North America via Vancouver. Unfortunately I do not have the contact details for Chairman Jiang, but we'd appreciate if you could pass this along to him. As I know he travels between Beijing and Vancouver, please let us know if we should be meeting with him or else other Poly Culture executives in Beijing.

I look forward to hearing back from you soon.

Best regards,

Jimmy Mitchell
Vice President, Business Development



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595 Burrard Street, P. O. Box 49067
Vancouver, BC V7X 1C4
Tel: 604-558-1007
jmitchell@advantagebc.ca

Falk-Varcoe, Kyle C MIT:EX

From: Zhao Annie -BEIJING <azhao@britishcolumbia.ca>
Sent: Monday, March 14, 2016 7:20 PM
To: XT:Tsui, Kevin MIT:IN
Subject: Salesforce opportunity - Poly Culture
Attachments: Poly Culture North America announcement.pdf

Hi Kevin,

As per Jason's comment on ^{s.21} the Poly Culture opportunity ^{s.21}, I have made below description changes. Please either ^{s.21} back to me so that I can change or you can copy-paste the following description to replace the existing one.

Poly Culture Group Corporation Limited (hereinafter referred to as "PCG") was established in February 2000. It was listed on the Hong Kong Stock Exchange on March 6, 2014 (Poly Culture Group Corporation Limited, 03636•HK), and thus became the first state-owned enterprise (SOE) in the cultural industry that went public in Hong Kong's capital market. After 15-year rapid development, Performance and Theatre Management, Art Business and Auction, and Cinema Investment and Management are currently the three main focuses of PCG, of which Theatre Management and Art Auction have been playing a leading role in the industry. PCG and its many subsidiaries are present in more than 60 cities

PCG established its North American headquarter in Vancouver as a strategic base to promote Chinese cultural industry abroad - official public announcement was made by Poly Culture Group on December 17, 2014, with initial investment of CAD 10 million. This headquarter will be responsible for the expansion of PCG's three main lines of business into North America markets, namely, performance and theatre management, art business and auction, and cinema investment and management. PCG will endeavor to promote high-quality Chinese cultural products internationally and introduce them into B.C., as well as promoting high quality Canadian cultural products in China.

Beijing TIR identified the opportunity during the initial meeting with Poly Culture Group in 2014 and has been closely following up with client with the support of MIT. MIT arranged executive meeting for Mr. Jiang Yingchu, CEO of Poly Culture Group and Minister Wat in August 2015 to further promote BC's advantages for Poly to set its North American Head Office. Poly Culture Group has been keeping close communication with MIT since then. During Minister Wat's 2015 Spring Mission to China, she visited Poly Art Museum in Shenzhen.

Upon the invitation of CEO Mr. Jiang Yingchun, Premier Clark and Minister Wat had a meeting with Poly Group during the Premier's Mission to China in Oct/Nov. 2015, during which Premier Clark and Minister Wat, together with Poly Group President Mr. XU Niansha, jointly witnessed the official signing of MoU between Poly Culture Group and HQVancouver, which symbolized the establishment of Poly Culture North American in BC.

Best
Annie

保利文化自愿性公告批准成立北美附属公司

2014-12-17 18:19:00

此乃保利文化集团股份有限公司（「本公司」）刊发的自愿性公告。

本公司董事（「董事会」）已於2014年12月17日批准本公司出资1,000万加元（约人民币5,400万元1）於加拿大温哥华设立全资附属公司保利文化（北美）投资有限公司（暂定名，以下简称「新设北美附属公司」）。本公司将开始着手准备设立新设附属公司的有关事务。

新设北美附属公司，将为本公司在北美地区的专业化运作平台，充分利用北美地区丰富的文化产业资源，为本公司三项主营业务（演出与剧院管理业务、艺术品经营与拍卖业务及影院投资管理业务）发展提供境外支持，并开拓新的业务领域、创新经营模式。新设北美附属公司拟开展以下业务：1）为本公司艺术品业务在北美地区的征集、采购、拍卖提供支持；2）为保利剧院院线寻求采购及投资海外剧目，并将国内优秀剧目向海外推广的机会；及3）为本公司拓展北美地区的电影业务合作提供支持。

人民币5.2485元兑换加元1.00元，此乃中国人民银行於2014年12月16日所公布之人民币汇率中间价。

董事会相信，成立新设北美附属公司，符合本公司国际化的战略规划要求，将有利於促进本公司三项主?业务在海外的延伸发展，拓宽本公司业务范围。

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From: Zhao Annie -BEIJING <azhao@britishcolumbia.ca>
Sent: Wednesday, March 16, 2016 6:36 PM
To: XT:Niu, Alice MIT:IN
Cc: XT:Tsui, Kevin MIT:IN
Subject: salesforce opportunities approved !

Hi Alice,

Two of my salesforce opportunities submitted have been approved by Paul Irwin this morning, respectively are:

Investment: **Poly Culture Group Set up North American Center in Vancouver**
s.21

s.21

s.21

Poly Culture:
[Details]

Description: Poly Culture Group Corporation Limited (hereinafter referred to as "PCG") was established in February 2000. It was listed on the Hong Kong Stock Exchange on March 6, 2014 (Poly Culture Group Corporation Limited, 03636•HK), and thus became the first state-owned enterprise (SOE) in the cultural industry that went public in Hong Kong's capital market. After 15-year rapid development, Performance and Theatre Management, Art Business and Auction, and Cinema Investment and Management are currently the three main focuses of PCG, of which Theatre Management and Art Auction have been playing a leading role in the industry. PCG and its many subsidiaries are present in more than 60 cities

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HQVancouver, which symbolized the establishment of Poly Culture North American in BC.

Ministry and TIR role: Identified the opportunity, made referral of BC local business partners/organizations to client, closely followed up with client for next step support, helping client connect with local community, and provided client market intelligence of BC to facilitate client's business development.

Liaise with Poly Culture in different aspects to arrange the meeting of Premier Clark with President XU Niansha and the ceremony of MoU Signing during the meeting. Confirming all the logistics and details related.

Approval:

Date ↑	Status	Assigned To	Actual Approver	Comments
13/03/2016 9:22 PM	Submitted	Zhao, Annie	Zhao, Annie	
14/03/2016 1:16 AM	Approved	Tsui, Kevin	Tsui, Kevin	Economic outcomes
14/03/2016 11:54 AM	s.21	Si, Jianye	Si, Jianye	Please change the d
15/03/2016 12:21 AM	Approved	Tsui, Kevin	Tsui, Kevin	Corrected already...
16/03/2016 2:06 PM	Approved	Si, Jianye	Si, Jianye	
16/03/2016 4:19 PM	Approved	Acquarone, Francis	Acquarone, Francis	
16/03/2016 6:15 PM	Approved	Irwin, Paul	Irwin, Paul	

s.21

Date ↑	Status	Assigned To	Actual Approver
14/03/2016 2:12 AM	Submitted	Zhao, Annie	Zhao, Annie
14/03/2016 2:33 AM	Approved	Tsui, Kevin	Tsui, Kevin
14/03/2016 11:59 AM	s.21	Si, Jianye	Si, Jianye
15/03/2016 12:31 AM	Approved	Tsui, Kevin	Tsui, Kevin
16/03/2016 2:08 PM	Approved	Si, Jianye	Si, Jianye
16/03/2016 4:16 PM	Approved	Acquarone, Francis	Acquarone, Francis
16/03/2016 6:14 PM	Approved	Irwin, Paul	Irwin, Paul

Falk-Varcoe, Kyle C MIT:EX

From: Zhao Annie -BEIJING <azhao@britishcolumbia.ca>
Sent: Sunday, April 10, 2016 11:39 PM
To: XT:Niu, Alice MIT:IN; XT:Tsui, Kevin MIT:IN
Subject: Poly Group visit to BC

Hi,

Please kindly note the coming Executive delegation of Poly Group to BC – I got to know it today when I was contacted by the Embassy regarding the visa application status of three of the delegation members, which are all from Poly Real Estate.

From the visa application perspective, they applied tourism visa by themselves therefore still haven't received their visas and Lene Jie, who reached me in the first place, is confirming with Christopher on how to handle it. Meanwhile, I'd like to share with you that it seems the s.21 objective for this tour is aiming at investment in the s.21
s.21

I've made a call with my contact Mr. Xu Tingbiao at Poly Culture and was told that both Mr. XU Niansha, the Chairman of the Board of Poly Group, and Mr. Jiang Yingchun, CEO of Poly Culture are already there (first visit US on April 8 and not sure when will arrive at BC), and seems the delegation planned to visit BC from April 14 to 23. Below rough agenda of the delegation for your reference. According to the agenda, the delegation will be meeting with MTW for dinner, and make a few site visits to s.13,s.21 during the stay, therefore I would like to keep you posted of this visit.

s.13,s.21

Best

Annie

Falk-Varcoe, Kyle C MIT:EX

From: Zhao Gerry -BEIJING <gzhao@britishcolumbia.ca>
Sent: Thursday, June 30, 2016 11:42 PM
To: XT:Tsui, Kevin MIT:IN
Subject: FW: 北京演艺集团回复函
Attachments: 北京演艺集团回复函.pdf

Attached BPA replied to HQV's earlier referral to Poly Culture Canada office. Chairman Kang thanked HQV for the introduction and agreed as old-friend of BPA Poly Culture might be helpful and they will contact them shortly.

Gerry

From: 康伟 s.21
Sent: 2016年7月1日 13:58
To: kenny.zhang@hqvancouver.ca
Cc: Zhao Gerry -BEIJING
Subject: 北京演艺集团回复函

张总您好：
感谢温哥华总部促进局总裁胡元豹先生的致函，附件为康董事长的回函。
特此祝好！

北京演艺集团

尊敬的胡总裁：

非常感谢您对我集团赴加拿大开展文化交流和演出活动给予的大力支持。正如任伟先生所说，我和他是多年的老朋友了，我们会就此事与任伟先生进行接洽，积极推动赴加拿大演出相关工作。同时，我们会和您密切联系，随时沟通进展。

再次感谢您和您的同事对我集团的帮助！

北京演艺集团有限责任公司董事长



2016年6月27日

Falk-Varcoe, Kyle C MIT:EX

From: Travis Joern <travis@ccbc.com.cn>
Sent: Tuesday, November 1, 2016 11:54 PM
To: XT:Tsui, Kevin MIT:IN
Subject: RE: Poly Culture

Thanks for the update on the show.

Noted with regards to CEC & s.21 I'll keep you up to date on any opportunities with them.

From: Tsui Kevin -BEIJING -MD [<mailto:ktsui@britishcolumbia.ca>]
Sent: November 2, 2016 2:38 PM
To: Travis Joern
Subject: Poly Culture

Travis,

FYI in addition to my general update forgot to mention Poly Culture and the VSO Vancouver Symphony Orchestra will present the Vancouver debut of the China Philharmonic Orchestra at the Chan Centre for Performing Arts (UBC) in late November 30. The event is also tied to 2015-2016 years of China-Canada cultural exchange...

On the CEC & s.21 front - we remain interested in participating and being apprised of any initiative you undertake.

See you soon,

Kevin Tsui 徐伟伦
Managing Director / Representative Director 首席代表
International Trade and Investment Office 加拿大不列颠哥伦比亚省政府国际贸易投资办公室
Representing the Government of British Columbia in North China & East China 华北华东区

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Falk-Varcoe, Kyle C MIT:EX

From: Irwin, Paul MIT:EX <Paul.Irwin@gov.bc.ca>
Sent: Tuesday, November 29, 2016 2:57 PM
To: XT:Tsui, Kevin MIT:IN; Acquarone, Francis MIT:EX; Si, Jianye MIT:EX
Subject: FW: Poly Art Gallery
Attachments: IMG_20161129_130519.jpg; IMG_20161129_130105.jpg; IMG_20161129_125839.jpg; IMG_20161129_125741.jpg

Ready for tomorrow's opening!

From: Irwin, Paul MIT:EX
Sent: Tuesday, November 29, 2016 2:56 PM
To: Roberts, Clark MIT:EX; Denney, Jay MIT:EX; Shatzko, Pam J MIT:EX
Subject: Poly Art Gallery

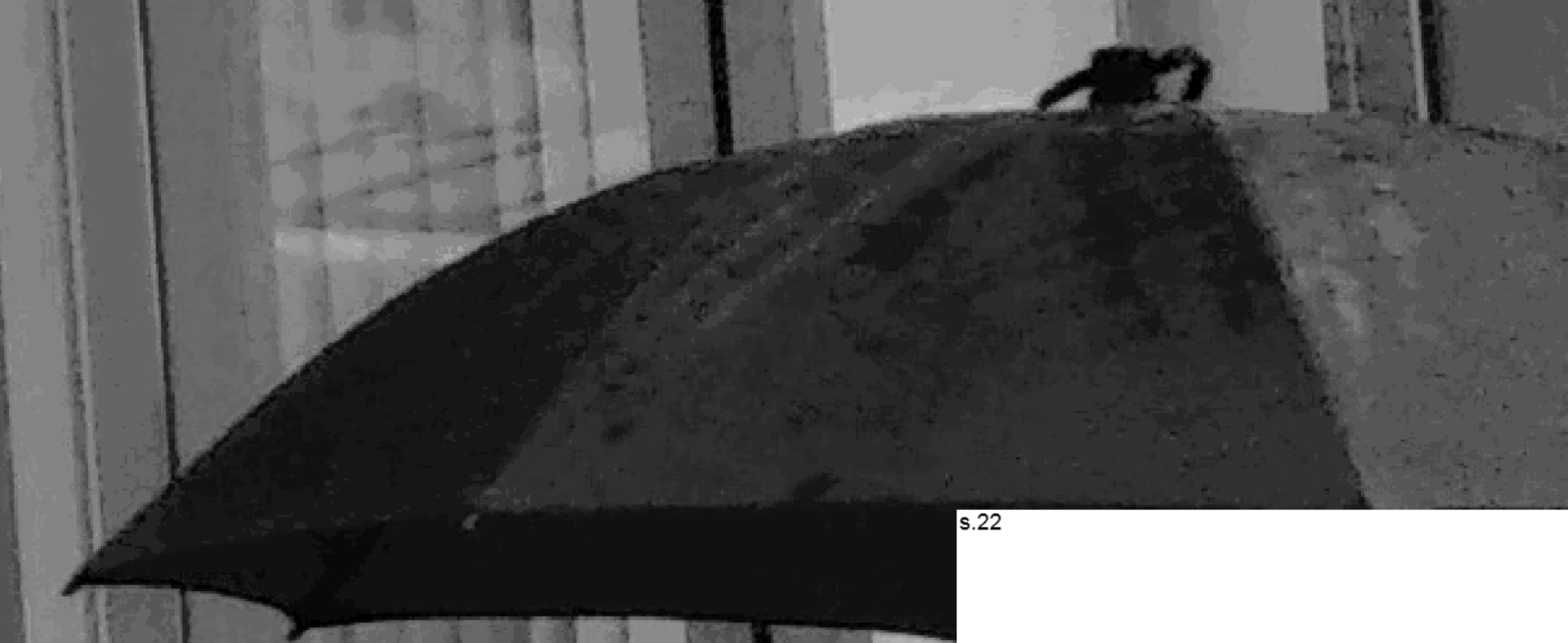
Photos from the Poly Culture Art Gallery. Appears that everything is in order for tomorrow's opening – including the zodiac heads! /Paul

From: Siobian Smith [<mailto:siobian.smith@hqvancouver.ca>]
Sent: Tuesday, November 29, 2016 2:53 PM
To: Irwin, Paul MIT:EX
Subject: FW: Zodiac heads are ready for tomorrow

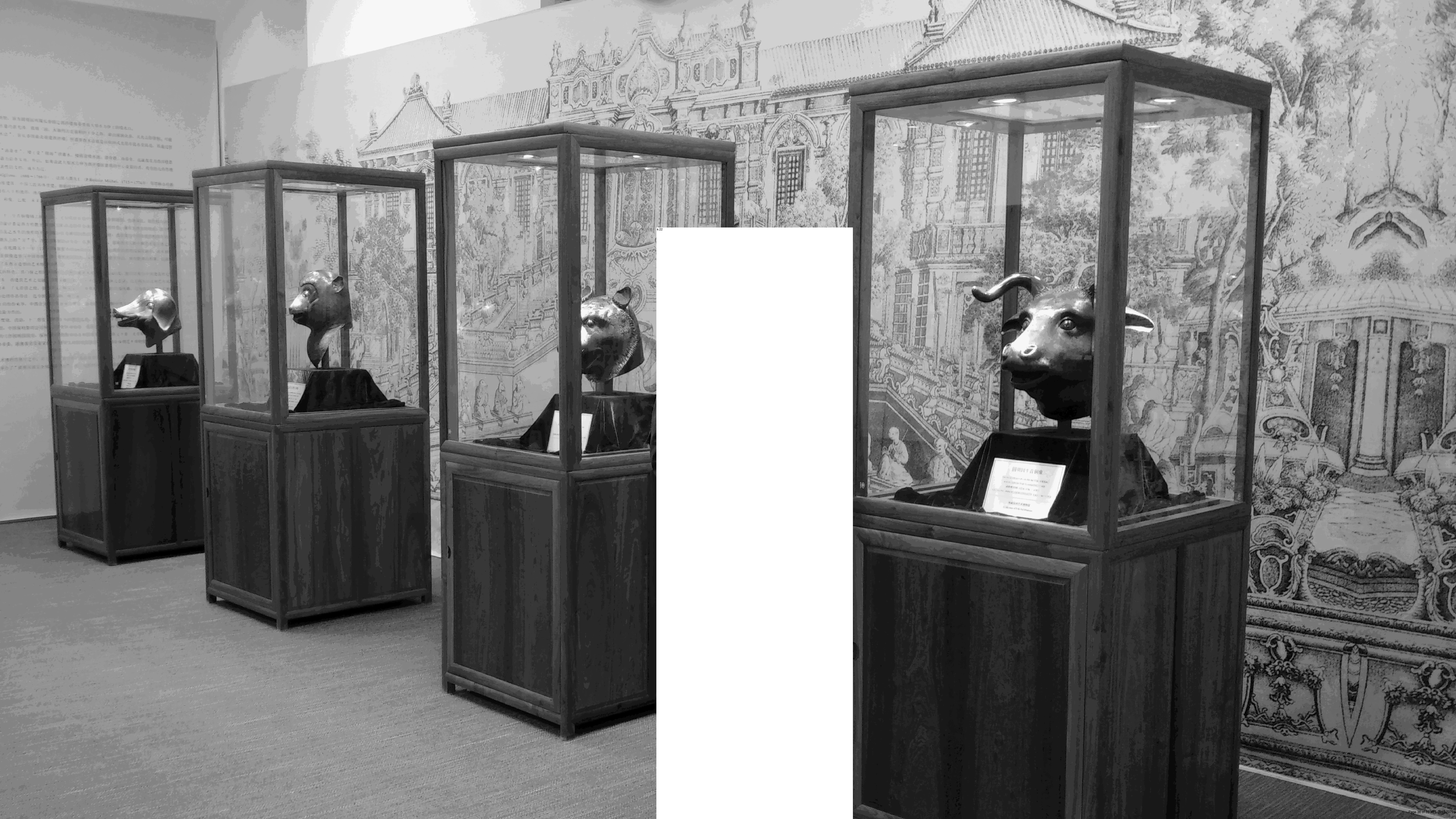
POLY ART GALLERY
保利藝術館



POLY ART GALLERY
保利藝術館







明、清、民国时期，中国铜器艺术在继承传统的基础上，吸收西方艺术之长，形成了具有时代特色的新风格。这一时期，铜器艺术在造型、纹饰、工艺等方面都取得了长足的进步，涌现出许多优秀的作品。这些作品不仅具有极高的艺术价值，也是研究中国铜器艺术发展的重要实物资料。

“铜器”一词，泛指一切由铜制成的器物。在中国，铜器的使用历史非常悠久，从新石器时代开始，人们就已经开始使用铜器了。随着生产力的发展，铜器的种类和数量不断增加，逐渐成为社会生活的重要组成部分。

在中国古代，铜器不仅是实用的生活用具，也是重要的礼器和艺术品。商周时期，铜器艺术达到了第一个高峰，出现了许多著名的青铜器，如司母戊鼎、四羊方尊等。这些作品不仅造型宏伟，纹饰精美，而且工艺精湛，体现了当时高超的铸造技术。

秦汉时期，铜器艺术继续发展，出现了许多新的品种和造型。这一时期，铜器的使用范围进一步扩大，不仅限于宫廷和贵族，也进入了民间生活。同时，铜器的装饰也更加多样化，除了传统的纹饰外，还出现了许多新的图案和造型。

唐宋时期，铜器艺术进入了第二个高峰。这一时期，铜器的造型更加多样化，出现了许多新的品种，如铜镜、铜佛像、铜乐器等。同时，铜器的工艺也更加精湛，出现了许多新的装饰手法，如错金银、镶嵌等。

明清时期，铜器艺术继续发展，出现了许多新的品种和造型。这一时期，铜器的使用范围进一步扩大，不仅限于宫廷和贵族，也进入了民间生活。同时，铜器的装饰也更加多样化，除了传统的纹饰外，还出现了许多新的图案和造型。

民国时期，中国铜器艺术在继承传统的基础上，吸收西方艺术之长，形成了具有时代特色的新风格。这一时期，铜器艺术在造型、纹饰、工艺等方面都取得了长足的进步，涌现出许多优秀的作品。这些作品不仅具有极高的艺术价值，也是研究中国铜器艺术发展的重要实物资料。

铜器艺术是中国传统文化的重要组成部分，它不仅具有极高的艺术价值，也是研究中国历史的重要实物资料。通过研究铜器艺术，我们可以了解中国古代社会的生产、生活、艺术等方面的情况，也可以从中汲取灵感，为现代艺术创作提供借鉴。

铜器艺术的发展是一个漫长的过程，它经历了数千年的演变。在这个过程中，铜器艺术不断吸收新的元素，不断创新，形成了具有中国特色的铜器艺术体系。这一体系不仅是中国传统文化的重要组成部分，也是世界艺术宝库中的瑰宝。

铜器艺术的发展与社会的进步密切相关。随着生产力的发展，铜器的种类和数量不断增加，逐渐成为社会生活的重要组成部分。同时，铜器的装饰也更加多样化，出现了许多新的图案和造型。

铜器艺术的发展也反映了中国古代社会的审美观念。从商周时期的庄重、典雅，到秦汉时期的雄浑、大气，再到唐宋时期的精致、细腻，每个时期的铜器艺术都体现了当时社会的审美追求。

铜器艺术的发展也反映了中国古代社会的工艺水平。从新石器时代的简单、粗糙，到商周时期的复杂、精湛，再到明清时期的精细、完美，每个时期的铜器艺术都体现了当时社会的工艺水平。

铜器艺术的发展也反映了中国古代社会的文化传承。铜器艺术不仅是一种实用的生活用具，也是一种重要的文化载体。通过铜器艺术，我们可以了解中国古代社会的文化传统，也可以从中汲取灵感，为现代艺术创作提供借鉴。

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12

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乾隆皇帝的
古与洋

The Antiques of the Qianlong Period
A Mirror Reflecting
a Chinese Emperor's Attitudes to

The Past
and
The West



主办单位: 保利文化集团

承办单位: 温哥华保利艺术博物馆

展览地点: 温哥华保利艺术博物馆

Falk-Varcoe, Kyle C MIT:EX

From: Huang Mu-Qing -SHANGHAI <mqhuang@britishcolumbia.ca>
Sent: Tuesday, November 29, 2016 6:13 PM
To: XT:Tsui, Kevin MIT:IN
Cc: XT: Xin, Ellen MIT:IN
Subject: RE: Poly Art Gallery

Hi Kevin,

Thanks for forwarding the news about Poly Art Gallery. I had a meeting with Shanghai Contemporary Art Gallery (MOCA, <http://www.mocashanghai.org/en/about.aspx>) yesterday afternoon, where they are interested to organize a “Canadian Contemporary art and culture exhibition” in Shanghai next year. The main exhibition will take place at MOCA, with multiple side show and exhibitions scattered around the City. The theme of the exhibition will involve lots of technologies, with strong emphasis on interactive arts (i.e., lights, AR, VR technologies etc.), MOCA intend to invite Canadian artists to display their art works here. MOCA intends to be the main organizers, but will recruit the support of Canadian Consulate (MOCA and CG Weldon are already very good friends), provincial trade offices, CanCham as supporters, and will look for luxury brands (i.e, Tesla, Benz etc.) and banks to the financial sponsors to cover the costs of the exhibit and the arts.

Perhaps this is something Poly Culture can participate in? I will send you more info as the exhibition planning becomes more concrete.

Thanks and best regards,

Mu-Qing

From: Tsui Kevin -BEIJING -MD
Sent: 2016年11月30日 9:21
To: DLShanghai; DLbeijing
Subject: FW: Poly Art Gallery

FYI as a mention with your contacts to demonstrate the closer economic, trade, investment, cultural exchanges...

From: Irwin, Paul MIT:EX [<mailto:Paul.Irwin@gov.bc.ca>]
Sent: Wednesday, November 30, 2016 6:57 AM
To: Tsui Kevin -BEIJING -MD; Acquarone, Francis MIT:EX; Si, Jianye MIT:EX
Subject: FW: Poly Art Gallery

Ready for tomorrow's opening!

From: Irwin, Paul MIT:EX
Sent: Tuesday, November 29, 2016 2:56 PM
To: Roberts, Clark MIT:EX; Denney, Jay MIT:EX; Shatzko, Pam J MIT:EX
Subject: Poly Art Gallery

Photos from the Poly Culture Art Gallery. Appears that everything is in order for tomorrow's opening – including the zodiac heads! /Paul

From: Siobian Smith [<mailto:siobian.smith@hqvancouver.ca>]

Sent: Tuesday, November 29, 2016 2:53 PM

To: Irwin, Paul MIT:EX

Subject: FW: Zodiac heads are ready for tomorrow