



PROTOCOL ITINERARY (INTERNAL)



Visit of **Mr. John McCallum**
Ambassador of Canada to China

Visit Date: Jan. 24, 2019

Contact: Ms. Roxanne Hamel, Trade Commissioner Tel: 343-203-3375

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Accompanied by Federal Government Staff:

- **Ms. Roxanne Hamel**, Trade Commissioner, Greater China Division, Global Affairs Canada

Contact Information

Roxanne Hamel
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Thursday, Jan. 24 – Victoria

9:30 to 9:45 Premier's pre-brief by **Mr. Okenge Yuma Morisho**, Deputy Minister, Intergovernmental Relations Secretariat

Kelly Brubacher
Tel: 250-387-0752

9:40 Greeted on arrival by **Craig Windrim**, Protocol Manager, at the main entrance of the Parliament Buildings

Craig Windrim
Cell: 250-508-3264

Location: BC Parliament Buildings, 501 Belleville Street

9:45 to 10:30 Meeting with the **Honourable John Horgan**, Premier of British Columbia.

Amber Nash
Tel: 250-387-9133

Accompanied by:

- **Mr. Okenge Yuma Morisho**, Deputy Minister, Intergovernmental Relations Secretariat
- **Ms. Lucy Lobmeier**, Chief of Protocol

Topics: Current bilateral issues

Location West Annex, Parliament Buildings

END OF PROGRAM

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**INTERGOVERNMENTAL RELATIONS SECRETARIAT
OFFICE OF THE PREMIER**

MEETING NOTE

PREPARED FOR: Premier John Horgan

MEETING WITH: His Excellency Ambassador John McCallum
Ambassador of Canada to China

DATE AND TIME: January 24, 2019 / 9:45AM to 10:30AM

LOCATION: Premier Horgan's Victoria Office

OVERVIEW:

Ambassador McCallum is travelling to Canada and has requested to meet with you to discuss current bilateral issues. You previously met Ambassador McCallum in October 2017.

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Ambassador McCallum's biography is attached as **Appendix I**.

DISCUSSION:

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Trade and Investment Relationship between B.C. and China

China is B.C.'s second-largest export market, behind the U.S. In 2017, B.C. exports to China totalled \$6.4 billion, or roughly 15% of B.C.'s total export market. B.C. is the leading Canadian province / territory for exports to China, with a near 30% share of total Canadian exports to China in 2017.

Leading B.C. origin goods exports to China in 2017 included wood pulp, soda or sulphate (28% share of total) lumber (17%), coal (14%) and copper ores and concentrates (11%); B.C exports to China increased 17% in the period between April to July 2018, relative to the same period in 2017. Notable B.C. export increases include: salmon products, plastics, vegetable oils and motor vehicle parts.

China has become B.C.'s largest tourist source market in Asia, with a 7.1% increase in overnight visits to B.C. in 2017 over 2016. China's economic transformation is increasingly driven by a growing middle class and demand for safe, high quality products. B.C. is well positioned to leverage these trends, particularly in the agri-food and forestry sectors.

China invests heavily in B.C. in sectors including technology, finance (including venture capital), digital entertainment, clean tech, life science and natural resources. BC's natural gas reserves are in demand due to the increase in natural gas usage as a major energy substitute for coal in China. PetroChina, China's largest oil and gas producer and supplier, is one of the major investors in LNG Canada. Recent investment successes from China include: Beijing BDStar Navigation Co. Ltd investing \$41 million in RX Networks Inc.; and, Sinoenergy Corporation investing \$65 million in Steelhead LNG to assist the project moving to the Front End Engineering and Design (FEED) stage in 2018.

Appendix I

Biography of Ambassador John McCallum

The Honourable John McCallum,
Ambassador of Canada to the People's Republic of China



Diplomatic career, 2017-

Ambassador to the People's Republic of China

Political career, 2000-2017

Member of Parliament for Markham (subsequently Markham-Unionville, Markham-Thornhill)

Served in six ministerial portfolios, including National Defence and Immigration, Refugees and Citizenship

Led initiative to welcome 40,000+ Syrian refugees to Canada (2015-16) and nominated Nelson Mandela as honorary citizen (2001)

Banking career, 1994-2000

Senior Vice President and Chief Economist, Royal Bank of Canada

Academic career, 1976-1994

Economics professor at McGill University, Université du Québec à Montréal, Simon Fraser University, and University of Manitoba, as well as Dean of Faculty of Arts, McGill University

Best known publication: "National Borders Matter: Canada-US Regional Trade Patterns," *American Economic Review*, June 1995

Education

BA, Queens' College, Cambridge

Diplôme d'Etudes supérieures, Université de Paris I

PhD, McGill University

Personal

Married to Nancy Lim McCallum with three sons: Andrew, Jamie, Duncan

Appendix II –

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Appendix III –

B.C. Forest Industry Mission to China, December 2018 Summary

- As part of the annual B.C. forest mission to Asia, forest industry delegates visited China from December 12 to 14 for an **industry-only** program by Forestry Innovation Investment (FII) in collaboration with Canada Wood Group.
- The program included:
 - Participation in the Sino-Canada wood conference, which promoted Canadian forest products in China. More than 200 key customers and design and construction professionals attended the conference to learn more about how Canadian wood technology can support China construction objectives.
 - A customer dinner, attended by Canada's Ambassador to China John McCallum, provided an opportunity for the B.C. industry to host customers and reinforce its commitment to the Chinese market.
 - A visit to Xiong'an, a new city being developed outside of Beijing that will showcase green, low carbon sustainable development. Canada Wood is pursuing opportunities to collaborate and introduce low carbon, energy efficient wood construction.
 - A meeting and MOU signing with China Railway Real Estate Group (one of 16 state owned developers tasked with developing Xiong'an). s.13,s.16,s.17
 - A visit to the Sino-Canada Eco-City project in Tianjin to review progress. The first 100 energy efficient wood townhomes have been completed, and the next phase is in the final planning stages. Three 4-storey office buildings are under construction, which will all showcase wood exterior walls hung on a concrete super structure. s.13,s.16,s.17