

Page 001

Withheld pursuant to/removed as

s.14;s.21;s.13;s.17

Page 002

Withheld pursuant to/removed as

s.14;s.21

Page 003

Withheld pursuant to/removed as

s.14;s.13;s.17

Page 004

Withheld pursuant to/removed as

s.14

Page 005 to/à Page 007

Withheld pursuant to/removed as

s.14;s.13;s.17

Page 008 to/à Page 070

Withheld pursuant to/removed as

s.14;s.16;s.13;s.17

Page 071 to/à Page 072

Withheld pursuant to/removed as

s.14;s.13;s.17

Page 073

Withheld pursuant to/removed as

s.14



Page 074 to/à Page 096

Withheld pursuant to/removed as

s.14;s.16;s.13;s.17

Page 097 to/à Page 102

Withheld pursuant to/removed as

s.14;s.13;s.17

Page 103 to/à Page 113

Withheld pursuant to/removed as

s.14;s.16;s.13;s.17

Page 114 to/à Page 226

Withheld pursuant to/removed as

s.14;s.13;s.17

## Meadows, Jennifer L TAC:EX

---

**From:** Clark Ledingham <cledingham@bcpavco.com>  
**Sent:** Thursday, March 8, 2018 2:58 PM  
**To:** Carroll, Sandra TAC:EX; Avison, Claire TAC:EX  
**Cc:** Ken Cretney; Rehana Din; Knoblauch, Lauren JAG:EX; Graham Ramsay  
**Subject:** Privileged: PAVCO COVER LETTER re 2026 FWC STADIUM AGREEMENT - March 8 2018 letter for unsigned Stadium Agreement. final (003).docx  
**Attachments:** PAVCO COVER LETTER re 2026 FWC STADIUM AGREEMENT - March 8 2018 letter for unsigned Stadium Agreement. final (003).docx

Sandy,  
Attached is a copy of PavCo's revised cover letter for courier to UBC initiated tomorrow, having confirmation from City of Vancouver legal that they 'intend' to courier their documents tomorrow as well. Please note that while the letter will be couriered directly to UBC legal counsel, it explicitly acknowledges that UBC has the prerogative to forward our letter to FIFA (should UBC decide to submit BC Place as a Stadium Authority for Vancouver).

The courier package will include 4 signed copies of the documents (with tracking and delivery confirmation) to the United Bid Committee, to the attention of Michael Kuh. Once we have confirmation that the documents have been received, we will share an electronic copy of the documents with CSA and the City.

Regards, and awaiting instructions.  
Clark

Clark Ledingham  
General Counsel  
BC PAVILION CORPORATION



200 - 999 Canada Place  
Vancouver, BC V6C 3C1  
Direct: 604.647.7227  
Cell: 778.836.6098  
Email: [cledingham@bcpavco.com](mailto:cledingham@bcpavco.com)

Please consider the environment before printing this email.  
This communication (both the message and any attachments) is confidential and may be protected by solicitor-client privilege. It is intended only for the use of the person or persons to whom it is addressed. Any distribution, copying, or other use by anyone else is strictly prohibited. If you have received this communication in error, please destroy the email message and any attachments immediately and notify me by telephone or by email.



VIA COURIER TO:

March 9, 2018

**United Bid Committee of Canada, Mexico and United States, LLC ('UBC')**  
**c/o their legal representatives,**  
**Latham & Watkins LLP**  
**885 Third Avenue**  
**New York, NY 10022-4834**

**Attention: Michael Kuh**

And by referral of UBC to:

**Fédération Internationale de Football Association ('FIFA')**  
**FIFA-Strasse 20**  
**8044 Zürich**  
**Switzerland**

**Re: Vancouver Host City Bid for 2026 FIFA World Cup™ -**  
**Stadium Agreement between the Canadian Soccer Association**  
**and British Columbia Pavilion Corporation**

Dear Ladies and Gentlemen,

The B.C. Pavilion Corporation ('PavCo') operates BC Place Stadium in Vancouver, British Columbia, Canada, and hosted both the FIFA Women's World Cup™ 2015 and the 2010 Winter Olympic and Paralympic Games. We are excited to have the opportunity to be included as the Stadium Authority in Vancouver's Host City bid to participate in the joint bid submission by the United Bid Committee of Canada, Mexico and United States to host the FIFA World Cup™ in 2026.

While we agree in principle to many of the terms contained in the Stadium Agreement ('SA') provided, certain key terms of the document are so uncertain and broad in scope, and pose unacceptable risk, that they prevent PavCo at this time from providing an irrevocable offer in response. Pavco is therefore unable to sign the SA as provided, or provide a legal opinion regarding the enforceability of the SA. Those key terms include, but are not limited to:

- Indemnities, Guarantees and Waivers  
Pursuant to the *Guarantees and Indemnities Regulation* of our Province's *Financial Administration Act*, PavCo as a government corporation is restricted from providing an indemnity to a third party either without obtaining prior approval for such indemnity by the provincial Minister of Finance or as authorized by the Risk Management Branch of the Ministry of Finance.

The indemnities, guarantees and waivers currently sought from PavCo in the SA are sufficiently broad and expansive to impose potential risks, exposures and liabilities that are unquantifiable. We would require significant further information on this item in

order for PavCo to request that the provincial Ministry of Finance reasonably consider this matter for approval.

s.13

- Safety and Security  
The obligations imposed concerning safety and security are exceptionally broad in that they include not only the property of BC Place Stadium, but also potentially areas not controlled by PavCo. Moreover, the SA seeks representations from PavCo regarding the security obligations of governments and other parties. PavCo is unable to offer any such representations or terms on behalf of those parties.
- Securing Property from Third Parties  
Various Stadium Authority obligations extend beyond property owned or controlled by PavCo, including the scope of the "Controlled Area" which FIFA/CSA have the future right to determine. The potentially significant costs and other complexities of securing control of property owned by third parties will require further discussion, clarity and certainty.
- Fees, Costs and Inflation  
The SA provides for the payment of certain fees to PavCo, but it is unclear whether such fees will include inflation escalators. As the expectation is for PavCo to incur future significant and yet unknown costs imposable by FIFA until 2026 the inflation risk is significant and requires further discussion.
- Pitch  
A natural grass pitch that meets FIFA requirements would need to be installed over the current artificial turf at BC Place Stadium. Costs related to the installation of a grass turf and related watering, maintenance and lighting systems, all currently excluded from the draft Stadium Rental Fee, will require agreement and confirmation of a source of funds. Additionally, the parties will need to address the requirement for a Contingency Pitch.

PavCo is confident that through substantive and productive discussions with both FIFA and CSA, based on the proven experience and expertise of the parties in delivering successful FIFA events, we can together create a workable SA that secures the delivery of a memorable 2026 FIFA World Cup™ in Vancouver.

As a product of our professional relationship with CSA and as contemplated by Annexe 3 of the SA, we enclose for preliminary discussion an unexecuted and non-binding draft of our Stadium Rental Fee for BC Place Stadium pending resolution of the Stadium Agreement terms. We also enclose an unmodified and unexecuted copy of the Stadium Agreement. If Vancouver were to be selected as a 2026 FIFA World Cup™ Host City, PavCo would be pleased to engage with FIFA in a good faith negotiation as contemplated in subsection 13.1(ii) to conclude an agreement as the Vancouver Stadium Authority on FIFA's behalf.

I look forward to hearing further from you on these matters further in the interests of securing a successful bid that includes the BC Place Stadium.

Sincerely,

**Ken Cretney, President and CEO**  
**B.C. PAVILION CORPORATION**

Encl.  
Annexe 2 of SA  
Annexe 3 of SA  
SA template



Page 231 to/à Page 241

Withheld pursuant to/removed as

s.14;s.13;s.17

## Meadows, Jennifer L TAC:EX

---

**From:** Ken Cretney <kcretney@bcpavco.com>  
**Sent:** Thursday, March 15, 2018 12:43 PM  
**To:** Carroll, Sandra TAC:EX  
**Subject:** HAV Letter  
**Attachments:** HAV Letter to Minister Beare re FIFA World Cup.pdf

FYI



March 15, 2018

Honourable Lisa Beare  
Minister of Tourism, Arts & Culture  
Parliament Buildings  
Victoria, BC V8V 1X4

Via email

Dear Minister Beare,

On behalf of the Hotel Association of Vancouver and our Board of Directors, I am reaching out to you to express how upset and extremely disappointed the hotel community in Vancouver is with yesterday's announcement that Vancouver has been removed from consideration to be one of the host cities for the FIFA 2026 World Cup as a result of the provincial government's lack of support for the bid.

The tourism sector in Vancouver, along with the City of Vancouver, have worked tirelessly, through Sport Hosting Vancouver, to be part of the bid that brought this world class event to the city. The economic impact on, not only hotels and restaurants, but the entire City of Vancouver and surrounding communities, was significant. We have now lost the opportunity to capitalize on the viewership of 3.2 billion soccer fans around the world, which would have been one of the most valuable marketing opportunities the city has ever seen. The worldwide exposure of our province would have exceeded that of the 2010 Winter Olympics, the FIFA Women's World Cup and most recently the Rugby 7's.

Of even more concern, is that this decision was made without the consultation of industry stakeholders, and demonstrates the continual lack of appreciation

for the economic contribution that Tourism provides to the Province of British Columbia. Although this bid was Vancouver specific, it goes without saying that in being the gateway city to the rest of the province, that the entire provincial tourism industry would have benefitted.

Sincerely,

A handwritten signature in black ink, appearing to be 'Sascha Voth', with a stylized flourish extending to the left.

Sascha Voth  
Chair  
Hotel Association of Vancouver

Cc:

Honourable John Horgan, Premier  
Gregor Robertson, Mayor, City of Vancouver  
Andrew Weaver, MLA, Green Party Leader  
Andrew Wilkinson, MLA, Liberal Party Leader  
Jas Johal, MLA  
James Chase, CEO, BC Hotel Association  
Ty Speer, President & CEO, Tourism Vancouver  
Walt Judas, CEO, TIABC  
Hotel Association of Vancouver Board of Directors

## Meadows, Jennifer L TAC:EX

---

**From:** Ken Cretney <kcretney@bcpavco.com>  
**Sent:** Tuesday, March 13, 2018 1:39 PM  
**To:** Carroll, Sandra TAC:EX  
**Subject:** Potential for Final Draw  
**Attachments:** FIFA Proposal.pdf

Sandra,

Another potential business loss, the Vancouver Convention Centre was selected by UBC to be recommended as the FIFA2026 final draw, Dec 2025 – if selected, the entire world media would be in Vancouver, for all of the nations qualified. No other city in Canada put forward. Total in 3, we don't know other cities. Proposal attached.

Ken

*Ken Cretney  
President & CEO*



200 - 999 Canada Place  
Vancouver, BC, V6C 3C1  
Direct: 604.647.7201  
Mobile: 778.229.0252  
Email: [kcretney@bcpavco.com](mailto:kcretney@bcpavco.com)

Please consider the environment before printing this email.

# FIFA®

## WORLD CUP DRAW 2025

**VANCOUVER**  
CONVENTION  
CENTRE



NAME OF THE PROPOSED LOCATION TO HOST THE DRAW: Vancouver Convention Centre, West Building

OWNER OF THAT LOCATION: BC Pavilion Corporation

#### SPACE:

Exhibit Hall: 20,485m<sup>2</sup>  
 Ballrooms: 4893 m<sup>2</sup>  
 Pre-function: 12,018 m<sup>2</sup>  
 Meeting Rooms: 5,510 m<sup>2</sup>  
**TOTAL: 42,906 m<sup>2</sup> over 4 levels**

#### OVERVIEW

Located on Vancouver's waterfront with a dramatic mountain backdrop, the award-winning Vancouver Convention Centre offers one of the most beautiful settings in the world and convenient access to all the major visitor amenities in the downtown core. As British Columbia's flagship convention centre, the facility hosts more than 550 events and welcomes hundreds of thousands of attendees each year, while generating significant economic activity for the province.

The Vancouver Convention Centre consists of two uniquely designed buildings, the iconic East building and connected West building, the world's first double LEED® Platinum certified convention facility. With 466,500 square feet (43,340 square meters) of pre-function, meeting, exhibition and ballroom space, the facility is able to host multiple, simultaneous events as well as large single events with upwards of 16,000 delegates.

The Convention Centre is designed with the latest environmentally sustainable features and technology, including a six-acre "living roof" and an on-site blackwater treatment plant. The Centre also features Canada's largest waterfront ballroom with five-story high ceilings, open terraces, and floor-to-ceiling windows that offer breathtaking mountain and harbour vistas. The facility is committed to environmental sustainability as well as unparalleled service, technology offerings and culinary excellence.

#### TELECOMMUNICATIONS/BROADCAST CAPABILITIES

The Vancouver Convention Centre is heavily outfitted with fibre optic cable for broadcast video transmission. The West Building's infrastructure was designed not only to meet the needs of a convention centre but also to host the International Broadcast Centre for the Vancouver 2010 Olympic Winter Games. The distribution system within the building can make broadcast fibre ready in any of our Meeting Rooms, Ballrooms, Exhibit Halls and pre-function spaces. In addition to broadcast fibre, the West Ballrooms have pre-installed SMPTE cables to manage 8 cameras from a production truck that can be setup in the Loading Bays.

#### EVENTS OF A SIMILAR NATURE THAT HAVE PREVIOUSLY BEEN HOSTED AT THAT LOCATION:

- 2014 Canadian Football League (CFL) Grey Cup  
"Roar on the Shore" Fan Festival
- 2010 Vancouver Olympic and Paralympic Winter Games  
– Main Media Centre
- 2003 World Weightlifting Championships
- Vancouver International Auto Show (annual)  
– over 16,000 attendees
- Pacific Dental Conference (annual)  
– over 12,000 attendees

Other high-profile convention groups meeting in Vancouver in 2018 include:

- TED Conference, celebrating its 5<sup>th</sup> anniversary in Vancouver, April (estimated 1,800 out-of-town/total attendees);
- SIGGRAPH, returning to Vancouver for the 3<sup>rd</sup> time, August (estimated 13,000 out-of-town attendees and 14,000 total)

LOCATION PHOTOS:

See additional photos [here](#).



GENERAL FLOORPLAN:

See floor plans and drawings [here](#).

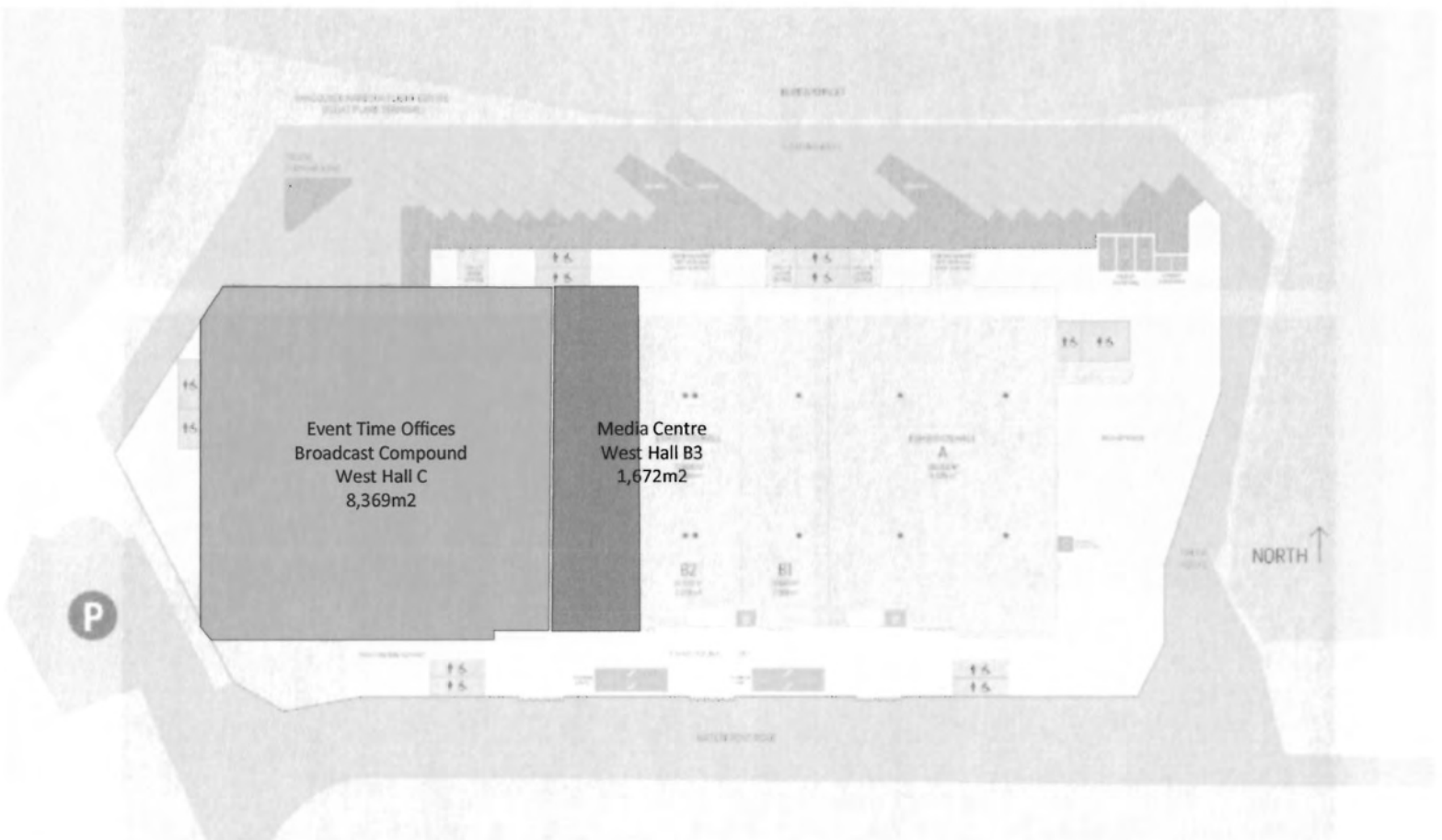


# WEST EXHIBITION LEVEL

PROPOSED OVERLAY

**VANCOUVER**  
CONVENTION  
CENTRE

UNITED 2026 – DRAW VENUE LAYOUT FOR THE  
VANCOUVER CONVENTION CENTRE



# WEST LEVEL 1

PROPOSED OVERLAY

**VANCOUVER**  
CONVENTION  
CENTRE



## Meadows, Jennifer L TAC:EX

---

**From:** Ken Cretney <kcretney@bcpavco.com>  
**Sent:** Tuesday, March 13, 2018 9:28 AM  
**To:** Carroll, Sandra TAC:EX  
**Subject:** Information requested

We have the following major events on hold for the upcoming two years. Both events are sanctioned and therefore the venue is decided by Soccer Canada, CONCACAF and ultimately by FIFA.

- CONCACAF Nations League. March 2019. Inaugural event for the governing league of Canada, USA, Mexico and the other countries. World Cup qualifier (estimated revenues of \$500k)
- Women's Olympic Qualifier, 2020. 14 day international event in January of 2020 (estimated revenues of \$1.4M)

Since 2012 they have provided BC Place with 25 major matches with over 700,000 attendees.

*Ken Cretney  
President & CEO*



200 - 999 Canada Place  
Vancouver, BC, V6C 3C1  
Direct: 604.647.7201  
Mobile: 778.229.0252  
Email: [kcretney@bcpavco.com](mailto:kcretney@bcpavco.com)

Please consider the environment before printing this email.

## Meadows, Jennifer L TAC:EX

---

**From:** Ken Cretney <kcretney@bcpavco.com>  
**Sent:** Monday, March 12, 2018 9:29 AM  
**To:** Carroll, Sandra TAC:EX  
**Subject:** Fwd: BC Place Stadium Agreement  
**Attachments:** image001.png; image003.jpg

I have not responded.

Sent from my iPhone

Begin forwarded message:

**From:** Peter Montopoli <[pmontopoli@canadasoccer.com](mailto:pmontopoli@canadasoccer.com)>  
**Date:** March 12, 2018 at 08:27:04 PDT  
**To:** "Ken Cretney ([kcretney@bcpavco.com](mailto:kcretney@bcpavco.com))" <[kcretney@bcpavco.com](mailto:kcretney@bcpavco.com)>  
**Subject:** BC Place Stadium Agreement

Ken, as per the note from the UBC of yesterday afternoon to yourself, which outlined to the Province of BC that in order to be considered as part of the United 2026 Bid (UBC) to FIFA, BC Place are to provide an unaltered and duly executed original of the Stadium Agreement by today by 12 PST Monday, March 12<sup>th</sup>.

As the UBC are prepared to have a personal courier authorized by the UBC at your offices tomorrow to retrieve these documents, can you confirm the provision of these documents to the UBC?



**Peter Montopoli**  
General Secretary | Secrétaire-général  
T 613-237-7678 x 2235 F 613-237-1516  
[canadasoccer.com](http://canadasoccer.com)  
[twitter.com/CanadaSoccerEN](https://twitter.com/CanadaSoccerEN) | [facebook.com/canadasoccer](https://facebook.com/canadasoccer)

Page 253 to/à Page 273

Withheld pursuant to/removed as

s.14;s.13;s.17