BRITISH COLUMBIA | Crown Agencies Secretariat

Estimates

Crown Agencies Secretariat
May 2025

Honourable Brenda Bailey
Minister of Finance

Ministry of Finance – Crown Agencies Secretariat - Estimates 2025

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Crown Agencies Secretariat Overview

Suggested Response:

- The Crown Agencies Secretariat (CAS) is a central agency that supports Public Sector Organizations (PSOs) to operate effectively, in the public interest, and aligned with government's strategic direction and priorities, such as improving affordability for British Columbians; ensuring PSOs are reflective of our province and inclusive of Indigenous peoples, minority communities, immigrants, persons with disabilities and the LGBTQ2S+ community; and ensuring British Columbians have the services they want and need.

  - The CAS's responsibilities include:

    - Board appointments, development, and training for about 250 PSOs.
    - Developing and overseeing policies, best practice guidelines and processes to enhance transparency, strengthen accountability and improve the effectiveness of public sector management.
    - Communications and governance support for PSOs to achieve their mandate in alignment with government's strategic direction and priorities.
    - Coordination of the annual performance planning and reporting cycle, including ministry and crown agency service plans and annual service plan reports, as well as crown agency mandate letters.
    - Integrated financial, policy and communications oversight for certain agencies, including the Liquor Distribution Branch (LDB), BC Lottery Corporation (BCLC), and Insurance Corporation of British Columbia (ICBC).
    - Advisory services and supports upon request of ministries and PSOs.

- The total annual operating expenses are approx. $8.4M.

	2024/25 Restated Estimates	2025/26 Estimates	2026/27 Plan	2027/28 Plan
Crown Agencies Secretariat	**8.243**	**8.363**	**8.363**	**8.363**

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Office of the Auditor General Report on BC Public Sector Boards: Oversight of the Appointment Process

Key Messages

- In 2024 the Office of the Auditor General (OAG) conducted an audit of the Crown Agencies and Board Resourcing Office (CABRO) oversight of the Appointment Process. The results were published to the website of the OAG on February 25th, 2025.

- The audit found that CABRO provided effective oversight of government's public sector board appointment process to support boards in fulfilling their responsibilities.

- The OAG had recommendations for improvement in two areas and CABRO has accepted the recommendations and begun work to address them.

<u>Audit criteria and findings:</u>

- The audit examined the role of CABRO in overseeing appointments and reappointments to public sector boards to determine whether four criteria were met:
    - Ensuring boards identify their competency and diversity needs and gaps, including providing good practice guidance
    - Conducting due diligence reviews and ensuring boards or ministries have plans to mitigate conflicts of interest
    - Ensuring boards assess the performance of members seeking reappointment, including providing good practice guidance
    - Ensuring appointments and reappointments occur in a timely way

- The OAG made recommendations for two areas of work:

    - CABRO had processes in place to identify and assess board needs, with some gaps
        - **Recommendation:** CABRO work with boards and ministries to ensure that appointments and reappointments are consistently supported by an assessment of board needs related to competencies and diversity.
        - **Response:** CABRO is currently working on revising materials used to assess diversity and competency gaps in keeping with the Anti Racism Data Act (ARDA).

   - CABRO ensured candidates declared conflicts of interest, but it didn't confirm if mitigation strategies were in place.
     - **Recommendation:** CABRO confirms with the board or the ministry responsible that the board has a plan to mitigate any declared conflicts of interest prior to the appointment of board members.
     - **Response:** CABRO is developing a process to ensure mitigation strategies for declared conflicts are documented and shared with the ministry and board.

- The audit found that CABRO was operating effectively in 3 others:

   - CABRO ensured boards assessed member performance before reappointment
   - CABRO made critical appointment recommendations in a timely manner
   - CABRO provided effective oversight of the public sector board appointment process, supporting boards in fulfilling their responsibilities

Background

- The audit period was from January 1, 2023 – December 31, 2023;
- A total of 51 board appointments (25 new appointments and 26 reappointments) made to 16 public sector boards during 2023 were reviewed;
- The audit did not examine appointments to administrative tribunals due to the unique; nature of those positions, nor did it include boards that fall outside the government reporting entity, such as WorkSafeBC;
- There are approximately 2000 appointees appointed to approximately 230 boards;
- CABRO is part of the Crown Agencies Secretariat (CAS) in the Ministry of Finance.

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BCLC Overview, Budget Projected Net Income to Government

Key Messages

- In 2025/26, the British Columbia Lottery Corporation (BCLC) expects to deliver $1.388 billion in net income on $2.884 billion in revenue to government.

- This income will support vital provincial programs and services including health care, education and community organizations.

Why is BCLC's revenue decreasing, and what is BCLC doing to correct the trend?

- In 2025/2026 fiscal year, BCLC is expected to experience modest revenue declines, largely attributed to inflation and other macro-economic conditions that impact discretionary spending.

- Other factors that affect revenue include implementing projects that protect players and serve to address issues of money-laundering, such as the introduction of mandatory identification checks at entry in 2023.

- BCLC is also experiencing increased competition for high-value players from casinos abroad, as well as ongoing illegal or unregulated operators that are targeting B.C. players, some through aggressive nationwide marketing campaigns.

- To meet these challenges, BCLC is investing in player experience improvements, like new lottery replacement projects and new online-based platforms to remain competitive. BCLC is also running a marketing campaign to raise awareness that BCLC gambling profits stay in B.C. and fund vital provincial programs to entice players to choose operators responsibly.

- While in the coming years revenue is projected increase again, it is unknown at this time what will be the impact of the US tariffs on discretionary spending.

What does BCLC income fund?

- BCLC net income supports important programs and services such as health care and education and is shared with host communities and First Nations across the province.

  - For example, municipalities or First Nations that hosts gaming facilities generally receive 10 per cent of that facility's net income.

  - Similarly, since 2019, the province shares seven per cent of BCLC's net income with BC First Nations through the BC First Nations Gaming Revenue Sharing Limited Partnership.

- B.C.'s regulated gaming sector also provides important business opportunities for British Columbians.
    - For example, lottery retailers earn sales commissions and casino service providers retain a percentage of the respective facilities' revenue.
    - These opportunities support continued business, support tourism and create B.C. jobs.

Background

- BCLC is the only legally authorized entity to operate commercial gaming in B.C., offering national and provincial lottery and sports betting products.
- BCLC owns all gaming equipment, including lottery terminals, bingo terminals, slot machines, table games, bingo cards, and playing cards in retail locations, casinos, and community gaming centres around the province.
- Casino and community gaming centres are operated by private sector service providers who own/lease the facilities, employ their own staff and provide day-to-day operational services.
- BCLC's PlayNow.com is the only legal online gambling website in B.C.
- BCLC has contracts with Manitoba Liquor and Gaming, Saskatchewan Indian Gaming Authority and Lotteries and Gaming Saskatchewan, to provide PlayNow in Manitoba and Saskatchewan respectively.
- BCLC reports to the Ministry of Finance through the Crown Agencies Secretariat and is governed by B.C.'s Gaming Control Act.
- The Gaming Policy and Enforcement Branch, which has regulatory oversight of BCLC, reports to the Ministry of Public Safety and Solicitor General.
- The threat of 25 per cent US tariffs has not been incorporated into projections.

Key Facts and Figures

TOPIC: Locations

- BCLC operates at 3,400 lottery retail locations, including major chains, independent stores, bars, pubs and lottery kiosks.
- There are 36 casinos and community gaming centres and one bingo hall in B.C.

TOPIC: Budget

$ Millions	2024/25 Forecast	2025/26 Budget	2026/27 Plan	2027/28 Plan
Revenue	**2,795**	**2,884**	**2,979**	**3,067**
Direct Costs	868	906	928	960
Gaming Support Costs	76	94	94	96
Operating Costs	290	310	323	322
Amortization and Other	88	99	103	107
Total Costs	**1,322**	**1,409**	**1,448**	**1,485**
Net Income Before Taxes	1,473	1,475	1,531	1,582
Taxes	79	87	88	91
Net Income	**1,394**	**1,388**	**1,443**	**1,491**
Liabilities	**604**	**626**	**645**	**630**
Accumulated Deficit	(18)	(18)	(18)	(18)
Accumulated Other Comprehensive Loss	82	82	82	82
Total Equity	**64**	**64**	**64**	**64**
Capital Expenditures	**100**	**105**	**105**	**100**

- Currently there are no approved major capital projects (over $50 million).

TOPIC: Revenue Assumptions

Lottery: 3,400 lottery retailers. Lottery revenue and net income:
- FY 2024/25 (projected) - $529 million in revenue, $279 million in net income
- FY 2025/26 (budgeted) - $555 million in revenue, $280 million in net income

iGaming: Online gambling revenue and net income:
- FY 2024/25 (projected) - $460 million in revenue, $271 million in net income
- FY 2025/26 (budgeted) - $499 million in revenue, $292 million in net income

Casinos: 36 casinos and community gaming centres (CGCs) and 1 bingo hall in 33 communities. Casino/CGC revenue and net income:
- FY 2024/25 (projected) - $1.806 billion in revenue, $844 million in net income
- FY 2025/26 (projected) - $1.830 billion in revenue, $816 million in net income

Host Local Government (HLG) payments from the Province of B.C.:
- FY 2024/25 - $86 million to HLGs (projected)
- FY 2025/26 - $84 million to HLGs (budgeted)

TOPIC: Distribution of BCLC Net Income

- In 2023/24, BCLC generated $1.5 billion in net income for the Province of B.C., which was distributed in many ways to benefit British Columbians, including:
  - $1 billion to the Province of B.C. General Revenue
  - $147.3 million to the Provincial Health Special Account
  - $140 million to Community Gaming Grants
  - $107.5 million to First Nations Revenue Sharing
  - $94.5 million to Host Local Government payments

Contact: Pat Davis, President & CEO (BCLC)	Mobile: Government Financial Information	

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FTEs & Executive Compensation

Key Messages

- The British Columbia Lottery Corporation's (BCLC) FY2023-24 Statement of Financial Information report states that total remuneration for all staff in FY 2023/24 was $129,432,306.
- To mitigate a net income shortfall, BCLC has implemented several targeted actions in FY24/25, including initiating a hiring freeze, applying additional enterprise-wide scrutiny to discretionary operating expenses, and making targeted expense reductions on travel and accommodation spend.
- BCLC's executive compensation aligns with the BC Public Sector Employers' Guide to Accountable Compensation.
- Any performance-based increases to commercial Crown executive salaries or total compensation maximums continue to require approval from the Minister of Finance through the Public Sector Employers' Council Secretariat (PSEC).

Background

- While BCLC's total executive compensation for FY 2024/25 is not yet public, it is in line with the total executive compensation from FY 2023/24. BCLC will make its FY 2024/25 executive compensation public through Public Accounts and on BCLC.com when publishing the FY 2024/25 Annual Report.
- BCLC's executive team includes the following seven roles:
    - President and Chief Executive Officer;
    - Chief Financial Officer and Vice President, Finance and Corporate Services;
    - Chief Operating Officer;
    - Chief Compliance Officer and Vice President, Safer Play & Enterprise Integrity;
    - Chief Information Officer and Vice President, Business Technology;
    - Chief Social Purpose Officer and Vice President, Marketing; and
    - Chief People Officer.

Key Facts and Figures

TOPIC: Compensation for BCLC executives as per FY 2023/24 Public Sector Executive Compensation Reporting Form

DESCRIPTION: In 2023/24, BCLC's corporate structure included an Executive team comprised of the CEO and six Vice Presidents. Annualized Vice President base salaries range from $275,000 - $296,000.

Per PSEC reporting guidelines, BCLC must report the Top 5 (CEO plus next four named Executive Officers) who are the organization's four highest earning base salary VPs. BCLC is also required to report any Executives who are transitioning in or out of the organization during the reported period, regardless of salary.

Name and Position	Salary	Benefits	Pension	All Other Compensation (expanded below)	2023/2024 Total Compensation	Previous Two Years Totals	
						2022/23	2021/22
Pat Davis[1], President and CEO	$405,157	$14,429	$92,155	$16,202	$527,943	$449,288	$290,690
Dan Beebe[2], Chief Operating Officer	$295,634	$13,870	$26,329	$ 2,588	$338,421	$285,719	
Mark Goldberg[3], Chief Information Officer and VP, Business Technology	$280,592	$14,226	$34,764	$14,232	$343,814		
Alan Kerr[4], Chief Financial Officer and VP Corporate Services	$311,639	$13,162	$31,537	$3,642	$359,980	$320,556	$310,402
Natasha Questel[5], Chief Social Purpose Officer and VP, Marketing	$49,327	$4,277	$8,324	$2,209	$64,137		
Marie-Noelle Savoie[6], Chief Compliance Officer & VP, Safer Play and Enterprise Integrity	$273,905	$14,196	$21,363	$12,186	$321,650	$272,561	$262,121
Peter ter Weeme[7], Chief Social Purpose Officer and VP, Player Experience	$43,470	$1,379	$5,224	$35,287	$85,360	$300,415	$288,769

1. Mr. Davis received a 6.75% performance-based salary increase effective April 01, 2023. The 2021/22 salary is from his previous position as BCLC's CIO, not his current CEO position.

2. Mr. Beebe received a 6.75% performance-based salary increase effective April 01, 2023. For assuming additional duties associated with partial coverage of the Chief Social Purpose Officer and VP Player Experience role, Mr. Beebe was compensated acting pay of $7,760 from May 29, 2023 to January 26, 2024

3. Mr. Goldberg received a 4.0% performance-based salary increase effective April 01, 2023. Increase to Vehicle Transportation Allowance was based on the Public Service Agency rates that act as a guideline for BCLC's allowances.
4. Mr. Kerr received a 6.75% performance-based salary increase effective April 01, 2023. For assuming additional duties associated with partial coverage of the Chief Social Purpose Officer and VP, Player Experience role, Mr. Kerr was compensated acting pay of $15,942 from May 29, 2023 to January 26, 2024.
5. Ms. Questel joined BCLC as CSPO effective January 22, 2024.. Increase to Vehicle Transportation Allowance was based on the Public Service Agency rates that act as a guideline for BCLC's allowances.
6. Ms. Savoie received a 6.75% performance-based salary increase effective April 01, 2023. An approved equity-based salary adjustment from $255,346 to $280,000 per year was applied to Ms. Savoie's salary effective June 20, 2023.
7. Mr. ter Weeme resigned effective May 26, 2023.

*The primary factors contributing to differentiation in executive earnings from year to year are vacation payout and auto allowance. Variation in auto allowance is due to each executive's choice of an auto allowance or lease, where a lease may include operating expenses such as fuel and maintenance. BCLC's Executive Vehicle Program complies with the BC Government policy. The 'Other' column indicates monthly paid parking at the Vancouver office and varies for each executive depending on their attendance in the office.

Summary Other Compensation Table at 2024

Name and Position	All Other Compensation	Severance	Vacation Payout	Paid Leave	Vehicle / Transportation Allowance	Perquisites / Other Allowances	Other
Patrick Davis, President and CEO	$ 16,202	-	$ 7,023	-	$ 9,179	-	-
Dan Beebe, Chief Operating Officer	$ 2,588	-	-	-	$ 1,774	-	$ 814
Mark Goldberg, Chief Information Officer and VP, Business Technology	$ 14,232	-	$ 1,080	-	$ 11,903	-	$ 1,249
Alan Kerr, Chief Financial Officer and VP Corporate Services	$ 3,642	-	$ 2,458	-	-	-	$ 1,184
Natasha Questel, Chief Social Purpose and VP, Marketing	$ 2,209	-	-	-	$ 2,077	-	$ 132
Marie-Noelle Renee Savoie, Chief Compliance Officer & VP Safer Play & Enterprise Integrity	$ 12,186	-	-	-	$ 11,204	-	$ 982
Peter ter Weeme, Chief Social Purpose Officer and VP, Player Experience	$ 35,287	-	$ 34,200	-	$ 1,087	-	-

Contact: Pat Davis, President & CEO (BCLC)	Mobile: Government Financial Information

2025/26 ESTIMATES — Online Gambling

Key Messages

- The British Columbia Lottery Corporation's (BCLC) online gambling website, PlayNow.com, is the only legal online gambling website permitted in B.C. and represents the fastest-growing part of its business.
- In 2023/24 BCLC's online gambling net income was $282 million (approx. $62 per capita - adults).
- To remain competitive, BCLC is investing in enhanced player experiences, like platform improvements, and advertising campaigns which emphasize the risks of gambling on illegal sites and the benefits of keeping profits in BC.

<u>What is the province doing about unregulated online gaming?</u>

- Illegal online gambling hurts all British Columbians because it reduces provincial revenue for important programing and services and increases the risk of money laundering and problem gambling behaviour.
- As the only legal online gambling website, PlayNow.com meets the province's high standards for technical integrity, age verification, and responsible gambling.
- Unlike illegal sites, PlayNow.com is subject to federal anti-money laundering requirements.
- BCLC continues to promote PlayNow.com as the only legal online gaming site in the province, emphasizing that 100 percent of its profits remain in BC to benefit its communities.
- In 2022, BCLC joined with other regulated provincial organizations to create the Canadian Lottery Coalition to combat illegal online gambling activities through education and collective legal action.
    - As part of its actions, the coalition intervened in the Ontario reference case on international liquidity, emphasizing fraud and money laundering concerns.

Is Government considering adopting an open-market model?

- At this time, there are no plans to change the current model.

- Options to address the unregulated market require careful consideration to weigh impacts on public health and safety, provincial revenue, BC's economy, and partnerships with First Nations.

- The province continues to monitor developments in the online gaming sphere.

Background

- Online gaming is conducted on behalf of the Province of B.C. by BCLC through PlayNow.com. The platform is also provided to Manitoba Liquor and Lotteries, Saskatchewan Indian Gaming Authority and SaskGaming.
- In April 2022, Ontario established iGaming Ontario (iGO) and launched an open-market for online gambling wherein it conducts and manages online gambling through contracts with private operator websites. To date there are 50 iGO licensees with 84 gambling websites, outside of OLG (Ontario Lottery and Gaming Corporation), the Province of Ontario's equivalent to BCLC.
- There are concerns that adopting an open-market model in B.C. could negatively impact public health and safety, provincial revenue, land-based casinos, the BC's economy, and partnerships with First Nations.
- In February 2024, Ontario filed a reference with the Ontario Court of Appeal asking whether it would be legal, under the Criminal Code, to allow Ontario players to participate in gambling with international players. The hearing took place from November 26 to 28, 2024 and findings are expected within the next four to six months.

Contact: Pat Davis, President & CEO (BCLC)	Mobile: Government Financial Information

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First Nation Gambling Interests

Key Messages

How is Government Supporting First Nations Interests in Gambling?

- First Nations across BC have long expressed interest in increased participation in the gambling sector.
- The province and BCLC are currently working with the First Nations Gaming Commission to improve the procedural fairness and transparency of policies and processes relating to the creation of new gambling facilities. This includes the relocation or expansion of existing facilities Advice/Recommendations Advice/Recommendations
- The province also supports First Nations' purchasing existing gambling facilities. However, Government does not have a role in these private, commercial transactions beyond enforcing regulatory requirements and due diligence.

What revenue is shared with First Nations?

- Through an agreement with the BC First Nations Gaming Revenue Sharing Limited Partnership, Government shares seven per cent of BCLC's net income with First Nations. In FY 2023/24 that amounted to $107.5 million.
- A key feature of BCLC's mandate is to responsibly generate revenue. To this end, BCLC carefully manages land based and online gaming markets to maximise revenue for both the Province and the BC First Nations.

Will the Host Financial Assistance Agreements (HFAAs) be updated to include revenue sharing for First Nations?

- Municipalities and First Nations that host gambling facilities generally receive 10 per cent of the respective facility's net revenue through HFAAs.
- Local governments and First Nations continue to raise to Government concerns about the limitations of entering such agreements.

- Government continues to listen, however, the HFAAs are long-term bilateral agreements between the Province and an HLG, which cannot be unilaterally amended by the province. Any changes or amendments would require engagement with existing HLGs.

- Currently, four First Nations receive HFAA payments.

What is BCLC doing to support reconciliation?

- BCLC is actively aligning its business activities and corporate culture with the principles of reconciliation.

- This is demonstrated by the ongoing development of an Indigenous Reconciliation Action plan and through BCLC's engagement with First Nations and Indigenous organizations to build relationships and improve programs and services.

- The province is currently working with the First Nations Gaming Commission to improve the procedural fairness and transparency of our gambling policies and find ways to promote economic opportunities for Indigenous communities.

Background

- Due to the saturated nature of the gambling market in B.C., opportunities to host or operate new facilities are limited.
- Snuneymuxw First Nation recently purchased two existing casinos on a commercial basis from the previous service provider in Nanaimo and View Royal. The Gitaxxala Nation purchased Chances Prince Rupert on a commercial basis from the previous service provider.
- Currently, Host Local Governments are limited to governments that have land-use planning jurisdiction over the facility location, not fee-simple ownership or traditional territory.

Key Facts and Figures

TOPIC: BC First Nations Revenue Sharing Limited Partnership

DESCRIPTION: Total revenue shared with BC First Nations through the BC First Nations Revenue Sharing Limited Partnership (7% of BCLC's net income as defined in the Long-Term BC First Nations Gaming Revenue Sharing and Financial Agreement).

Fiscal Year	First Nations Revenue Sharing ($ Millions)
21/22	$91.2
22/23	$113.6
23/24	$107.5

TOPIC: First Nations Host Local Government Payments FY 2023/24

DESCRIPTION: Host Financial Assistance Agreement (HFAA) payments made to First Nations Host Local Governments in FY 2023/24.

First Nation	Gaming Facility	HFAA Payments ($ Millions)
Adams Lake Indian Band	Chances Salmon Arm	$0.63
Cowichan Tribes	Chances Cowichan	$1.01
Ktunaxa Nation/Shuswap Indian Band	Casino of the Rockies	$2.03
Squamish Nation	Chances Squamish	$0.28

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2025/26 ESTIMATES Player Health

Key Messages

- The British Columbia Lottery Corporation (BCLC) has some of the best responsible-gambling programming in the world.
    - In 2023, BCLC received the World Lottery Association's (WLA) highest level certification for the fifth consecutive time and in 2024 was awarded the Best Responsible Gaming Framework Award.

<u>How is BCLC addressing problem gambling?</u>

- BCLC is committed to the well-being of all players. Their 5-Year Player Health Strategy focuses on offering safer products and play environments, while reducing player harm and minimizing stigma associated with seeking help.
- Two key player health programs include:
    - GameSense, which connects players with player-health specialists that support players to make informed decisions about gambling and connects them to further supports, if needed; and
    - Game Break, which is a voluntary, self-exclusion program that enables players to restrict themselves from B.C. gambling facilities and PlayNow.com.
- BCLC also adheres to stringent provincial advertising standards and conducts player health assessments on all products and marketing products to reduce risks.

<u>Why are problem gambling metrics increasing?</u>

- Over the last two years, player health metrics across Canada have increased, indicating new and/or growing challenges.
- Financial strain, due to inflation and higher lending rates, are likely a factor, as is proliferation of illegal and/or unregulated online gambling sites.
- As the primary provider of gambling in the province, BCLC recognizes it has a responsibility in helping mitigate problem gambling. BCLC remains committed to providing safer gambling options for British Columbians, as well as player health supports and harm reduction strategies.

Background

- Level 4 is the highest level of certification granted by the WLA's Independent Assessment Panel under the Responsible Gambling Framework. BCLC is one of only 13 lottery jurisdictions in North America to achieve it.
- BCLC's FY 2025/26 budget for the new player health strategy and GameSense programs is $9.8 million, similar to the FY 2024/25 budget, which was $9.4 million.

Key Facts and Figures

TOPIC: Player Health Strategy

DESCRIPTION: BCLC licenses GameSense to 10 other jurisdictions across the U.S. and Canada, creating a community of practice that contributes to player health research and shares best practices for supporting players.

- BCLC employs more than 40 GameSense Advisors, who are player-health specialists that support players with education, support, and referral services.

- There has been a steady increase of GameSense Advisor interactions the past few years as indicated by each fiscal year:
    - FY25 Q3 YTD: 38,585
    - FY24: 55,184
    - FY23: 31,550
    - FY22: 22,902

- In 2023/24, there were 10,557 Game Break enrollments and re-enrollments, compared to 10,121 enrolments and re-enrolments for FY 2022/23.

- In June 2023, BCLC introduced new identification requirements for entry at casinos to support people enrolled in BCLC's Game Break voluntary self-exclusion program, which has successfully prevented these individuals from entering B.C. casinos.

- The Problem Gambling Severity Index is a self-reported, standardized measure of assessing at-risk gambling behaviours based on common signs and consequences of problematic gambling.
    - BCLC aims to reduce the percentage of BCLC players who score as high risk on the Problem Gambling Severity Index (PGSI) from 13% forecast for FY2024/25 to 12% in FY2025/26.

Contact: Pat Davis, President & CEO (BCLC)	Mobile: Government Financial Information	

2025/26 ESTIMATES

Tariff Impacts

Key Messages

- In response to the ongoing tariff threats to Canada's sovereignty, the provincial government has implemented some initial direction on procurement that may evolve as the situation warrants.
- Provincial crown corporations, including the British Columbia Lottery Corporation (BCLC) are excluding U.S. suppliers from any new procurements of goods or services. This includes goods shipped from the U.S.
- As per the Premier's direction on March 4, 2025, for any new contracts, and as contracts with U.S. suppliers expire, BCLC will exclude U.S. suppliers and consider alternatives for sourcing goods, such as slot machines, manufactured in other countries wherever possible.
- In the event that there is truly no non-American alternative, an exemption process is in place, and U.S. vendors will only be considered at that time.
- BCLC is ensuring alignment with B.C. government directives.
- BCLC has also launched a campaign called "What's played here stays here." This campaign raises awareness that BCLC gambling profits stay in B.C. and fund vital provincial programs such as health care, education and community organizations.

Contact: Pat Davis, President & CEO (BCLC)	Mobile: Government Financial Information